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# Travel Daily

First with the news

Monday 14th July 2014



## Ski North America with United Airlines

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## AFTA agm at expo on Fri

THE Australian Federation of Travel Agents will hold its 37th annual general meeting this week, with the agm taking place at 9.30am on Fri 18 Jul during the inaugural Travel Industry Exhibition at Sydney's Royal Hall of Industries in Moore Park.

The meeting agenda will see members vote on a "special resolution" to replace the existing AFTA constitution in its entirety.

The current constitution requires that AFTA members must be licensed, and the changes will reflect the repeal of state and territory-based travel agent licensing legislation under the Travel Industry Transition Plan.

The new constitution removes all references to licensing, and requires AFTA members to be accredited under the AFTA Travel Accreditation Scheme.

A transition period has been built into the new constitution, giving full members until 31 Dec 2014 to become accredited.

In accordance with the Corporations Act 2001, the special resolution to change the constitution must be passed by at least 75% of votes cast by members entitled to vote on the resolution.

Every two years, a postal ballot is conducted to select six directors, and the agm's agenda flags the formal declaration of the election of seven directors: Spiros Alysandratos from Consolidated Travel; Elizabeth Gaines, Mike Thompson and Julie Primmer from Helloworld Limited; Graham Turner and David Smith of Flight Centre Limited and Andrew MacFarlane from Magellan Group.

The meeting will also receive and adopt the AFTA annual report and financial statements for the year to 31 Mar - see **page three**.

A marked up copy of the current constitution, indicating the proposed changes, will be available at the meeting and can also be seen by **CLICKING HERE**.

### Today's issue of TD

*Travel Daily* today has nine pages of news & photos, a front cover page from **Amadeus**, plus full pages from:

- AA Appointments jobs
- Travel Trade Recruitment

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## Global Gathering i.am

FLIGHT Centre has continued its tradition of inviting big name entertainers to its annual Global Gathering, with last weekend's event in Macau including Black Eyed Peas' Will.i.am who was the DJ at a party on Fri night.

On Sat, Flighties partied with Jessie J and Havana Brown.

Guest speakers included human rights activist John Prendergast and Queensland Ballet's artistic director Li Cunxin.

## Air India with Star at last

FORTY new destinations have been added to the Star Alliance global map following the official induction on Fri of Air India as the group's 27th full member.

Air India became the first carrier based on the subcontinent to join a major global alliance, and becomes the fifth largest aviation market to Star Alliance customers worldwide, with 400 daily flights added to the Alliance's network.

New cities added to the Star network through AI's induction include the industrial & business centres of Aurangabad, Vadadora, Coimbatore and Jamnagar.

The carrier's accession also activates a range of reciprocal frequent flyer benefits for guests of Star Alliance carriers globally as well as the addition of all AI ports to Star round-the-world fares.

"We have said for many years that we needed a strong home carrier in the Indian market and by welcoming Air India to our Star Alliance family, we have achieved this goal," Star Alliance chief executive Mark Schwab said.

Through the addition, Star Alliance has boosted its market

share in India from 13% to 30%, with 13 other aligned carriers also operating to 10 airports in India.

In 2011, Star Alliance rejected AI's application to join its network after failing to meet contractual agreements, but was re-invited to join late last year (TD 13 Dec).

## QF alter lounge dining

QANTAS has rolled out a range of changes to its dining options at Qantas Club lounges at domestic terminals around Australia.

Improvements include expanded menu options, addition of hot snacks in the afternoon and a greater frequency in the rotation of new and fresh dishes.

Menus will also be different depending on the port to ensure frequent travellers are offered a wider variety of items.

Domestic Business class lounges will also see a increased range of sweet treats, cakes and slices made available in the afternoons.

The carrier added the changes follow on from the takeover of Qantas Club operations by Accor's upscale Pullman brand.

## Scenic du Ponant brox

SCENIC Tours has today released a 2015 Small Ship Luxury Cruising brochure in partnership with Compagnie du Ponant, showcasing seven itineraries around the globe with which the firm has small group allocations.

Itineraries include the 15-day Adriatic & Mediterranean Sojourn.

Earlybird offers include partner fly free incl taxes and solo traveller savings, available until 30 Sep.

More new brochures on page 8.

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# Travel Daily

First with the news

Monday 14th July 2014

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## CHINA & VIETNAM

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wendywutours.com.au/early-birds

EARLY BIRD BROCHURES AVAILABLE NOW!

### Accor PGA alliance

**GOLF** Australia and Accor have today announced a new deal that will see the hotelier appointed as exclusive accommodation partner.

The agreement will enable Golf Australia to access up to 200 Accor hotels within the Sofitel, Pullman, MGallery, The Sebel, Quay West, Grand Mercure, Novotel, Mercure & Ibis brands for the next months.

Accor Australia coo Simon McGrath said the pact will benefit both parties "considerably."

### Globus online facelift

**NEW** website portals have been rolled out by Globus family of brands for Globus, Cosmos, Avalon Waterways & Monograms.

The overhaul has seen a range of new images and interactive functions adopted, including videos, animations, maps and virtual tours.

Marketing brand manager Australasia Christian Schweitzer said the more engaging site places a greater focus on the traveller and "inspires their journey right from the start, instead of just offering information."

New subscribers to the Avalon or Cosmos newsletters also have the chance to win a cruise/tour.

### Bastille Day video

**SCENIC** Tours is celebrating the French National Day of Bastille Day today by releasing a special video which showcases its 2015 line-up of France River Cruises.

**CLICK HERE** to view the video.

## AFTA reports \$5,785 surplus

**THE** AFTA annual report, to be tabled this Fri at the AFTA agm (see p1), reflects a busy year during which the Federation "lived within its means," with total revenue of \$2.35 million and a net surplus of just under \$6,000.

AFTA's income surged due to the \$2.8 million grant received to help establish the AFTA Travel Accreditation Scheme.

As of 31 Mar, just over \$1.7m of this grant remained unspent, with the report detailing ATAS expenditure on staffing, travel, professional services, marketing, IT and legal services.

Overall membership income for 2014 declined slightly to \$1.019 million due to a drop in the total number of members from 2,625 in 2013 to 2,560 this year.

The 2013 NTIA recorded a profit of \$61,566, while other income included \$5,378 in royalties on the sale of AFTA Education & Training Modules, less than half

the 2013 figure of \$11,872.

About \$135,000 was received from rent, interest and marketing.

AFTA chairman Mike Thompson said 2013 should count as a "milestone chapter" for the organisation, marking the culmination of reforms "essential to the sustainability of our industry and the future of travel agents within our marketplace".

**CLICK HERE** to view the report.

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## One visa for ICC Cricket Cup fans

**MINISTERS** for Tourism from the Australia and New Zealand Govts met in Melbourne on Fri to discuss tourism opportunities that lie ahead for foreign visitors heading down under for the ICC Cricket World Cup next year.



“It provides the flexibility for tourists to freely move between both Australia and New Zealand for the World Cup,” Robb said.

NZ Associate Tourism Minister Todd McClay said New Zealand was keen to work with Australia to “capitalise on the tourism and other economic benefits.”

Austrade will team with state & territory governments to stage a series of business events around the World Cup under its Match Australia initiative.

Robb (right) is pictured with McClay at Friday’s event.

Australia and New Zealand are co-hosts of the ICC World Cup, in which 49 matches will be played in Feb and Mar.

In order to streamline movement between each country, the govts have introduced a new visa arrangement which enables travellers to apply for one visa for entry to both countries.

Federal Tourism Minister Andrew Robb said the initiative would add “convenience” for cricket fans wishing to support their teams in both countries.

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## Third hotel for HKDL

**FUNDING** for a brand new hotel within Hong Kong Disneyland (*TD 18 Feb*) has been authorised.

The new 750-room property will be the third hotel at the Hong Kong theme park and will boost room inventory at the resort by 75% to 1,750 rooms.

A specific name for the new dwelling is yet to be announced however it will have a theme “dedicated to the spirit of exploration,” HKDL commented.

The property “will offer guests a completely different hotel experience that is immersive and uniquely Disney”.

Early indications suggest the hotel will open in early 2017.

## Delta \$100k web fine

**THE** US transport regulator has slugged Delta Air Lines US\$100K for not “clearly & conspicuously” noting that “Fare Specials” on its website were ‘each way’ and may require a round-trip purchase.



## Window Seat

**AMERICAN** ultra-low-cost carrier Spirit Airlines has come up with a unique way to engage its disenchanted customers - get them to vent their spleens.

The carrier has launched the ‘Hate Thousand Miles Giveaway’ in which it is encouraging its pax to slam and criticise the carrier on all its social media channels.

From an inventory of 1 billion Miles, it is giving away eight thousand to all passengers who dish out some public vitriol.

Spirit has launched a website - [www.hatethousandmiles.com](http://www.hatethousandmiles.com) - for pax to air the dirty laundry and bad flying experiences.

Pax can submit their gripes in 140 characters or less on the site to earn 8,000 Miles to use on a future Spirit flight, which the carrier’s ceo says will give it a chance to redeem itself.

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Monday 14th July 2014

## Travelport checks in with Flighties

A CONTINGENT of Flight Centre's global senior leaders were left enlightened by a presentation from Travelport president and ceo Gordon Wilson during last weekend's Global Gathering held in Macau.

Wilson shared with delegates a range of significant global trends shaping the travel landscape today, including insights observed in retail and corporate travel, while also learning how Travelport is redefining travel commerce.

Flight Centre Travel Group managing director Graham Turner spoke highly of Travelport and the retailer's long standing tie with the travel technology provider.

"Our teams work very closely in a partnership approach to ensure both companies are aligned in

strategy, enabling us to succeed," Turner said on Fri.

Graham (Skroo) Turner is pictured below (left) with Gordon Wilson in Macau.

Further coverage from Flight Centre's Global Gathering will be featured in **TD** this week.



## Bench International - the Africa Experts

### Part-Time Sales Representative - WA

Bench International, the founder of African holidays in Australia, has a unique opportunity for a highly motivated and energetic Sales Representative in WA.

Experience in sales together with first-hand travel knowledge of Africa is a must. The successful candidate will be responsible for managing existing relationships with key travel agents, as well as developing new ones within Western Australia.

Participation at travel shows and consumer nights are some of the aspects of the role.

To apply to join the pride, email your CV to [jobs@benchinternational.com.au](mailto:jobs@benchinternational.com.au) with the position title in the subject header by 18 July 2014.



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## CX China fares on sale

CATHAY Pacific has sliced costs on routes between Australia and China, with return Economy Class fares to Hong Kong dropping to a starting price of \$786 ex Brisbane, when booked before 25 Jul.

Fares from Sydney are slightly higher, priced from \$835, valid for travel from 12 Jan to 10 Jun.

The oneworld carrier's fares from Perth and Adelaide lead in at \$867 and \$927 respectively, for travel between 07 Oct & 10 Jun.

Economy Class fares to Shanghai start at \$833 in 2015.

Premium Economy fares are also on sale from SYD, PER & ADL to CX's China hubs, from \$1,448.

## Airtrain e-ticket app

TRAVELLERS commuting between Brisbane CBD & Brisbane Airport (and vice versa) on the Brisbane Airtrain can now buy tickets via a new e-ticket app.

The technology enables pax to scan a ticket bar-code from their smart phone at the entry and exit Airtrain stations.

The app also features a 'Next Trains Today' function that provides timetable information for the next train departure from any station on the Airport and Gold Coast Lines.

Passengers pre-purchasing tickets online will also save 10%. More at [www.airtrain.com.au](http://www.airtrain.com.au).

## Business Development Executive Melbourne

Due to the expansion of our business and in particular the recent opening of our Queen St, Melbourne office, World Travel Professionals is looking for a dynamic and talented individual to drive corporate sales.

Ideally you will have at least 2 years experience in sales, with a track record of success and a sound understanding of the Melbourne corporate market.

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## George curious for NY

NYC & Company has recruited cartoon character Curious George as its latest Official NYC Family Ambassador.

Curious George will relay the message that New York's five boroughs - the Bronx, Brooklyn, Manhattan, Queens & Staten Is - are family-friendly destinations.

George will focus on promoting New York's beaches, aquariums, zoos & museums - full details at [www.nycgo.com/family](http://www.nycgo.com/family).

## Southern Reef MoU

**BUNDABERG** North Burnett Gladstone and Capricorn regional tourism organisations and Tourism & Events Queensland have inked a Memorandum of Understanding to maintain a joint promotion of the 'Southern Great Barrier Reef' of Queensland.

The MoU will see the RTOs work together on marketing promos, share exhibition space as trade and travel shows, famil programs and more united activities.



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## Dash-9 Dreamliner debuts



**AIR** New Zealand's impressive new Boeing 787-9 *Dreamliner* (**TD** Fri) will see the airline grow stronger and open up new routes, say company officials.

The 280-seater twin-engined aircraft wowed the welcoming party with its all-black livery as it touched down in wet and windy weather on Fri in Auckland, and taxied to a hangar away from the main passenger terminal.

When it stopped, about fifty Air New Zealand ground staff stood in front of the aircraft and performed a haka.

"We are very fortunate to have the launch of the plane, and that will give us an advantage for a period," said Rob McDonald, Air NZ chief financial officer who was on the 14 hour delivery flight from Seattle.

The *Dreamliner* is significantly more fuel efficient than its predecessors due to its carbon fibre construction.

The Dash-9 is also longer by six metres than the original 787-8, allowing for 40 extra seats.

Air New Zealand is expecting strong demand for the new aircraft which will commence operations on the Auckland-Perth route on 15 Oct.

Premium Economy and Business class fares on the 787-9 are slightly higher than on the current



777 flights, while Economy class is priced the same.

"In the end the market determines what the price is and we make sure we have the most efficient price possible," McDonald said.


He said a big win for passengers would be the opening up of more destinations to serve.

"For us, it's going to allow us to grow, at the lowest possible cost and that means we will start to see new destinations; we are always looking for more locations," McDonald added.

**MEANWHILE**, the arrival was certainly a rock star moment for the airline's Chief Pilot, Captain David Morgan (**pictured**).

Morgan said it was an honour to be part of the four-man team bringing the aircraft from Seattle.

He regards it as a "game changer" for Air NZ that will deliver an economic benefit to the carrier and allow it to grow.



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# New NT strategy for the USA

'ADVENTURE Enthusiasts' and the 18-35 year old market in the United States will be target audiences for the Northern Territory Government as part of a modified international strategy.

This week, NT Minister for Tourism Matt Conlan is in the US on a mission which will see him meet with key trade partners and airlines in a bid to increase the number and length of stays by Americans in the Territory.

His visit includes meeting with top selling travel agents in New York and Los Angeles.

On Sat, Conlan said around 12% of American travellers visiting Australia include a stay in the NT, typically to Uluru as part of a 'Sydney, Rock and Reef' itinerary.

Last year, 44,000 visitors from the United States travelled to the Northern Territory, injecting \$71 million in overnight expenditure.

The growth rate is expected to increase by 6% annually for the next few years.

"We are working hard to try and reshape visits to the NT to offer innovative itinerary planning and booking options, tailored products

and promotion and different air access options," he said.

Conlan said the NT needed to broaden its market beyond the 50+ demographic, to appeal to the youth and Adventure Enthusiasts who were keen on camping, hiking, biking, fishing or adventure.

"This mission will show the NT as an exciting, vibrant destination where there is so much to do and see. It will raise the profile of the Territory in one of our key markets," Conlan commented.

"Uluru has significant appeal & awareness around the world, but on this trip we will be showing that the NT has substantially more to offer, including the World Heritage listed Kakadu wetlands."

His talks include discussing improved air access to the NT with Qantas and Virgin Australia, while in Los Angeles.

## EK keen on Budapest

EMIRATES is understood to be plotting a launch of new nonstop services to Budapest, Hungary, with services possible before the end of the 2014 calendar year.

According to Peter Javorkai, md of Budapest-based DMC Premium Incoming (who was in Sydney last week as part of an Eastern Europe tourism delegation), the Dubai-Budapest service may debut by late Sep or early Oct.

If not this year, flights to the Hungary capital are expected to commence in early 2015, Javorkai told *Travel Daily*, based on conversations with the carrier.

## UK security changes

QANTAS and British Airways are advising travellers of enhanced security requirements at the boarding gate for flights into the United Kingdom.

In a move similar to what has been adopted by the US Govt, pax may be chosen at random to undergo additional screening and required to remove footwear.

Electrical devices such as smart phones, cameras, laptops and tablets which are larger in size than a standard mobile phone may need to be powered up and demonstrate functionality.

If a device has no power it will not be allowed to travel on the flight, British Airways warns.

For more details, [CLICK HERE](#).

## Brolga nominations

NORTHERN Territory tourism businesses have been encouraged to nominate for the 28th Brolga Awards to be held on 15 Nov.

In 2014 there are 28 business categories for individuals, tour operators, festivals, events and accommodation providers, with a new 'Excellence in Food Tourism' category debuting this year.

More at [brolgaawards.com.au](http://brolgaawards.com.au).

## Lambo Dubai hotel

A LAMBORGHINI branded boutique-style hotel has been earmarked to open in Dubai by 2016, *Arabian Business* report.

Lamborghini has three hotels already established in China.

## Brady Hotel for Melb

THE Brady Group has today announced the launch of its first hotel in Melbourne.

Slated to launch on 01 Oct, the 4-star boutique Brady Hotel will be located on Little Latrobe St & offers a total of 146 standard, executive, studios, two-bedroom and executive two-bedroom apartments, with prices starting from \$149 per night.

The property is also working to be bookable on the GDS.

## BUSINESS DEVELOPMENT MANAGER QLD, P&O CRUISES

Throughout our 80 year history P&O Cruises has remained Australia's most loved cruise line - in fact we were voted as one of Australia's most trusted brands in Readers Digests 2013 Trusted Brands Survey. This is an exciting time to become part of the P&O Cruises team with the recent announcement of another two ships joining our existing three ships in late 2015.

Reporting to the Director of Sales and supported by a sales planning team, the Business Development Manager is responsible for building a strong geographic presence in order to achieve sales targets through industry relationships and business partnerships. The incumbent will be responsible for educating trade and consumer channels on the unique selling points of P&O Cruises, and driving incremental revenue through existing and new channels.

Key responsibilities include:

- being the face of P&O Cruises in the territory, maintaining a high profile and professional standing
- developing and implementing business plans
- promoting our exciting products and services through on-site sales calls, telephone and written communication
- supporting the development of local marketing for agents
- managing product education events, presentations and training
- preparing and delivering financial reporting to key accounts across the territory

We seek applications from enthusiastic and energetic individuals with a passion for travel and cruising who demonstrate:

- success in exceeding sales results, either in an 'on the road' territory management role or within retail travel
- strong relationship building and influencing skills
- excellent communication skills (written and verbal) with an engaging and impactful presentation style
- self motivation and discipline with the ability to work in a highly autonomous manner and prioritise workload to have maximum impact
- the ability and willingness to travel frequently across the territory and attend functions on evenings or weekends as required



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## Fly-thru route boosts

**AIRASIA** and long-haul offshoot AirAsia X have added 139 new fly-thru routes to its global network, enabling seamless check-in and baggage check-through at origin.

## Euro Quartet strikes a chord



**CENTRAL** Europe Tourism wrapped up last week's industry roadshow of Melbourne & Sydney (**TD** Fri), combining with Emirates to host industry partners and guests to a performance at the Sydney Opera House on Fri night. The organisation is made up of

representatives from Hungary, Poland, Slovakia and the Czech Republic - a region of Eastern Europe which is continuing to grow in popularity from Australia, fed in part by the growth for river cruising through the region.

Czech Tourism Hong Kong director Jan Urban revealed to **Travel Daily** that based on trade feedback from this year's show, either Brisbane or Perth will be added in 2015 when the "European Quartet" returns.

Fittingly, the performance at the Opera House was conducted by Czech Jakub Hrusa and performed by Truls Mork, accompanied by the Sydney Symphony Orchestra.

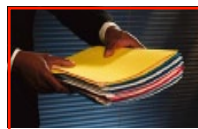
Emirates has been a partner of the SSO for the past 12 years.

**Pictured** at the Sydney Opera House from left are Tim Harrowell, Emirates regional manager NSW & ACT; Jan Urban, Czech Tourism, Anna Petrasova, deputy head of Mission, Embassy of the Slovak Republic, Zbigniew Augustyn, Consul, consulate general of the Republic of Poland in Sydney and Hani Stolina, Consul Czech Republic.

## RevPAR record in Syd

**REVENUE** per available room (RevPAR) reached a 19-year high in Sydney for the month of Jun, according to preliminary hotel statistics from STR Global.

Increase in room demand (+5%) more than quadrupled new room supply (+1.2%), resulting in a 1.5% climb in occupancy to 78.1%.



## Brochures of the Week

**WELCOME** to Brochures of the Week, **Travel Daily's** Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



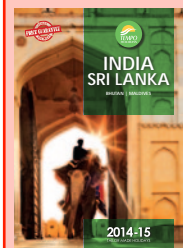
### SkiJapan.com - Japan 2014/15

Earlybird deals promoting the upcoming winter season in Japan are still available and are detailed in the latest guide to the Japanese ski season from SkiJapan.com. Contents of the brochure include a look at the wide variety of accom available in winter regions, ranging from traditional Japanese style through to five-star apartments in Niseko, Furano, Hakuba, Myoko Kogen, Nozawa Onsen and many more. The guide also details offers available regarding ski hire, lift passes & things to do off the slopes.



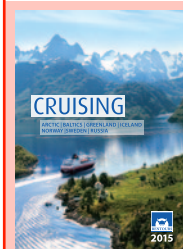
### Contiki - USA and Canada 2014-2016

America has such a variety and array of things to see and do, that the youth holiday operator has pioneered the appropriately titled 55-day Epic Adventure tour, a journey of nearly two months which winds through 36 states and two Canadian provinces. For those with not quite that much time, a wide selection of 22 shorter yet equally packed itineraries are offered. Guests can take in highlights of some of North America's most vibrant cities such as Las Vegas, New York City, Toronto & so many more.



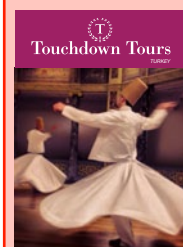
### Tempo Holidays - India and Sri Lanka 2014-15

Augmented reality has been added to the latest guide to the Indian subcontinent and Sri Lanka, meaning smartphone users can scan the cover to view videos and additional content. The brochure contains details on small group tours visiting popular ancient and modern landmarks, while others ride on luxury trains and visit tropical beaches. Itineraries include high quality accom, all transport and much more. The guide also contains details on the Maldives including luxury resorts & packages.



### Bentours - Cruising 2015

For the new contract and product year, Bentours has fine tuned its shore excursion range for its cruising itineraries, which are featured in the new guide, now available to stock. Cruise itineraries in the Arctic, Baltic, Greenland, Norway, Sweden, Iceland, Russia and more are featured within, along with full details on the ships operating each voyage. As part of the Cox & Kings family of companies, the new guide also offers augmented reality, allowing agents to show video content to their clients.



### Touchdown Tours - Turkey 2015

Turkey and its rich palate of luxuries and highlights beckon and are decoratively displayed in the newest guide from Touchdown Tours. Itineraries taking guests to far reaching corners of the country as well as vibrant cities are on offer. Guests can explore Istanbul, Troy, Cappadocia, Gallipoli, the Turquoise Coast and even some into Greece, with tours also able to be tailored to suit groups. Tours ranging from 4-18 days are featured.



### Singapore Airlines Holidays - Maldives 2014/15

Whether seeking romance, relaxation, a family escape or luxury, the Maldives has options for everyone, many of which are detailed in the new guide from Singapore Airlines Holidays. The guide contains 24 properties in all, along with speedboat or seaplane transfers from Male and tips combining a visit with a stopover in Singapore either way. A number of five-night options feature, some priced from as low as \$2,236pp inclusive of airfares. Various meal options can be added to itineraries as required.

## AFL Rd 17 Results

### CONGRATULATIONS

#### Brett Hill

from Virgin Australia

Brett is the top point scorer for Round 17 of **Travel Daily's** AFL industry footy tipping competition and has won a **Trafalgar** goodie pack.



## Major Prize Sponsors

**1st Prize:** two return flights to Dubai, courtesy of Emirates



**2nd Prize:** 5-night holiday to Vanuatu, courtesy of Air Vanuatu & Hideaway Island Resort





**Rd 19 Winner**

**Sponsored by:**



**CONGRATULATIONS**

**Jenny Cooper**

from **Queanbeyan City Travel**

Jenny is the top point scorer for Round 19 of **Travel Daily's** Super 15 Rugby industry footy tipping competition, and has won a backpack, courtesy of **Emirates**.

**Major Prize:**

Two return Economy Class airfares to Dubai with **Emirates**

**Bed Bank certified**

**TRIPADVISOR** has announced it has certified Fiji-based accom aggregator PacificBedBank as the only TripConnect partner for Fiji and the South Pacific.

PacificBedBank manages a large chunk of overall room inventory in nine South Pacific countries and offers technology for industry, resorts & online travel agents to have their own booking engine on TripAdvisor.

**Freestyle goes fishing in Macau**



**HONG** Kong & Macau recently reintroduced itself as the 'gateway between east and west' to this group of Aussie agents on a recent educational to the cities.

The group was hosted by Freestyle Holidays, the Hong Kong Tourism Board and Macau Government Tourist Office.

Over five packed days, the group checked out some of the finest hotels in both cities, with some of the most popular tourist experiences packed in between.

In Hong Kong, the agents visited Victoria Peak, Stanley Market and took in the expansive 360° views from 428m above at Sky Terrace.

A Harbour Lights and Dinner Cruise on Victoria Harbour was also on the agenda.

Venturing from Hong Kong via ferry over to Macau, the group immersed themselves in the mix between east and west, taking in the architecture and western extravagance on offer in the city.

**Pictured** above from left at the

Aberdeen fishing village in Macau is Rebecca Daniels, Helloworld Norwood; Kathy Blanche, Kempsey Travel; Maryla Hudson, Spencer Travel; Maria Miller, TravelManagers; Sue Langdon, Pinpoint Travel Group; Natalie Holdsworth, Wauchope Travel; Sara Kennedy, Pinpoint Travel Group and John Gartner from TravelManagers.

**iBoarding on Ryanair**

**SMARTPHONE** boarding passes have been rolled out as the norm for Ryanair passengers from today following the launch of the carrier's new smartphone app.

The app allows pax to download their boarding pass direct to their phone for use at the airport.

Pax without a smartphone can pay €15 to download boarding passes at the airport, a fee which jumps to €70 if flyers do not check in at least four hours in advance.

**New airports for LCCs**

**AS MANY** as 200 new airports will be built in tier two & three cities in India to cater to rapid growth in the low-cost landscape, India's Finance Minister has said.

Included as part of the latest budget figures, the facilities will be gradually developed over the next 20 years, catering to demand by low-cost carriers SpiceJet, IndiGo and AirAsia India.

The airports would be likely be built under public/private partnerships, the Minister added.

**New Expedia Rewards**

**ONLINE** travel giant Expedia has relaunched an amended Expedia Rewards loyalty program in the US, with the company telling **TD** it was still assessing whether to launch the program in Australia.

The tiered program offers three separate tiered reward levels.

**WIN A TRIP TO MAURITIUS**

In July, **TD** is giving readers the chance to win a holiday to Mauritius, courtesy of **Club Med and Air Mauritius**.

The prize includes return economy class airfares to Mauritius with Air Mauritius, airport transfers and six nights accommodation at either Club Med Albion or La Pointe aux Canonnières, for two.

Every day this month **TD** will ask a different question about Club Med or Air Mauritius. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email answers to: [clubmedcomp@traveldaily.com.au](mailto:clubmedcomp@traveldaily.com.au)

**Q10: Which Club Med children's club would a child aged 3 be placed in?**

Hint: [www.clubmedta.com.au](http://www.clubmedta.com.au)



**Club Med**  
Premium all-inclusive resorts

**AIR MAURITIUS**

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## WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS

### THE AA FAMILY IS GROWING TRAVEL RECRUITMENT ACCOUNT MANAGER x 2 LOCATION: BRISBANE & SYDNEY SALARY PACKAGE up to \$80K+ BONUSES

Due to maternity leave in both Brisbane and Sydney, AA is recruiting two talented account managers to service the recruitment needs of our top client accounts. Your role will involve interviewing candidates and assessing their career opportunities, short-listing talent for senior vacancies, reference checking, account management and business development.

You will enjoy an excellent salary plus bonus structure, advanced on the job and professional training, opportunity to work with the best names in the industry and long term career prospects; as well as access to our annual 5 star conference & other team perks including shopping vouchers & time off.

Ideally you will come from a strong corporate or retail travel background, with excellent client account management experience, strong communication and interpersonal skills and the ability to work well in a team.

Want to know more? Contact our MD today 02 9231 6377.

### \*JOB OF THE WEEK\*

#### KEY ACCOUNT MANAGER - INDUSTRY SYDNEY – SALARY PACKAGE TO \$100K PLUS

Join a name you can trust with a portfolio of interesting top level clients to manage. Create impeccable service standards delivering over and above to your clients on a daily basis.

Your industry contacts and relationships will be highly regarded in this senior role. You will be able to formulate solutions and provide up to date reporting to your clients. This company offers career advancement on a global scale, roles are rare here so ring today to find out more.

### YOU CAN'T LIVE WITHOUT TECHNOLOGY PROJECT MANAGER – IMPLEMENTATION SPECIALIST x2 SYD & MEL – SALARY PACKAGE \$\$\$

Do you understand client needs within the online space and have the ability to determine what solutions will provide value while helping achieve the proposed solution accordingly? Are you able to manage multiple responsibilities and deliver detailed and high level product demonstrations, training and coaching tailored to specifically capabilities to solve the prospect's critical business issues? Call today for a confidential chat.

### UNIQUE OPPORTUNITY

#### ONLINE SALES CONSULTANT SYDNEY SALARY TO \$100K PLUS

Are you looking for the perfect mix of technology and sales? This role will see you increasing online brand awareness for this leading travel organization. Working with key internal and external stakeholders you will provide outstanding results for your customers. You will ideally come from a Corporate TMC background and have been involved in implementation or involved with an online booking tool. For more information send your CV today.

### SELL YOUR PASSION

#### CRUISE SALES EXECUTIVE – 12 MONTH MAT LEAVE SYDNEY – EXEC SALARY PACKAGE

Love being on the road with this product in your hand! Agents will welcome you and want to learn more about this luxury cruise line. You will cover NSW and ACT in your region, this product basically sells itself. This is a 12 month mat leave contract, however for the right person there may be further opportunities. With a good salary package and product behind you this is one not to be missed, send your CV today.

### ANALYSE YOUR BEST CAREER CHOICE

#### SYSTEMS PROJECT ANALYST BRISBANE – 12 MONTH CONTRACT

Join this forward thinking operator using your analytical skills & travel systems experience. As part of this dynamic product team you'll be responsible for managing large scale projects for systems utilised by the business on a global level and liaise between end users and vendors to ensure the business requirement are delivered in IT solutions. You'll have a strong understanding of travel business practices and the ability to produce workable solutions to a range of problems

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#### NATIONAL SALES MANAGER SYDNEY – EXECUTIVE

Make the move you won't regret! We're looking for a strong sales professional who has experience with national management. You will have extensive relationships across the trade and be known as a highly effective, professional and reliable person with the capabilities to grow a business. If you are ready for an exciting new challenge with a great brand you'll go along way in your career.

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[www.aaappointments.com/aus](http://www.aaappointments.com/aus)



*Working in partnership with the Australian Travel Industry*

## Ski Specialists

**Brisbane. \$DOE+Comm – Ref:1817PS1**

Ski fanatics! Do you have a passion for Winter Sports? Are you looking for a change from general retail consulting? This independent Ski Specialist is expanding and looking for enthusiastic travel consultants to join their team where you will be dealing with both wholesale and retail enquiry. Annual famils are one of many benefits on offer! If you have worked to sales targets and have at least 1 years GDS experience along with a ski travel profile to rival Tora Bright then apply now!

For more information please call Peta on (02) 9113 7272 or click [APPLY](#) now.

## Travel Agency Branch Manager

**Sydney West – Competitive Salary Package – Ref: 0760RF1**

Are you an experienced retail consultant looking for a step up? Or an existing branch manager looking for a new challenge? Our client is a household name in retail travel. They are on the hunt for a new branch manager to manage one of their long established agencies. To be successful at this role you will be an experienced retail travel consultant with a solid understanding of business management. A competitive salary and bonus package is on offer to the right candidate.

For further information please call Rebecca on (02) 9113 7272 or click [APPLY](#) now

## Travel Sales Manager

**Melbourne \$65k + incentives Ref:1204KF1**

Rare sales manager opportunity for a fantastic and well respected touring company! Do you have sound Business Development or Sales Manager experience and a proven sales record? This leading tour company are looking for an experienced Sales Manager to assist with their ongoing expansion across the travel market based primarily in Victoria but also Tasmania and Southern Australia. Excellent benefits and travel perks are on offer for the most qualified person.

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

## Corporate Travel Manager

**Adelaide Base + Uncapped Comm - Ref:1203LB1**

Work for this well respected travel management company, a unique brand which primarily will see you **looking after academic and corporate itineraries**. This is your chance to get a foot in the door with a corporate agency if you're a retail consultant, who is fantastic with airfares & ticketing! Or great career progression within a global company if you are currently working in the corporate world already! Offering a great work / life balance this role is only Monday to Friday.

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.

## Online Travel Consultant

**Brisbane. \$45K - \$52K DOE -Ref:1161PS90**

An independent online travel company are recruiting due to growth of the business. Do you consider yourself a fares and ticketing whizz and prefer to deal with customers via email? Ideal candidates will have previous Tramada and Galileo experience, enjoy working in a relax casual dress office and be able to work autonomously within a small team environment. To be considered for this role you must be able to work rotating shifts from 0800-2200 with some weekend work required.

For more information please call Peta on (02) 9113 7272 or click [APPLY](#) now.

## Online Travel Consultant

**Sydney - \$40K-50K + Super – Ref:0854SJ3**

Are you are looking to step away from face to face sales? A leading online travel company is expanding its CBD team due to growth where you will be dealing with predominantly online worldwide enquiry. If you enjoy tailor-making holidays and have solid worldwide product and destinations knowledge then we want to hear from you! You will need to have worked to KPI's and have strong GDS skills to be considered for this role. An exciting time to join a dynamic and forward thinking company!

For further information please call Sarah on (02) 9113 7272 or click [APPLY](#) now

## Senior Travel Consultant

**Melbourne \$48-55 DOE+Bonus Ref: 1202MD**

An excellent position has just opened up in a fast paced North Melbourne store. If your career has stagnated and you would like to be able to progress in your role then look no further! Monday to Friday hours and all the perks that comes with working in the travel industry. Working to sales targets, selling medium to high end products and destinations. This role will be fast paced and varied Successful candidates will be rewarded with generous salary package!

For more information please call Megan on (02) 9113 7272 or click [APPLY](#) now.

## Hotel Business Development Executive

**Perth \$50-55K - Ref:1213LB2**

Do you have a sound understanding of account management and corporate sales within the tourism industry? If you have business development experience and a proven sales record, then this leading hotel group are looking for you! Currently recruiting for a Business Development Executive to assist with their ongoing expansion across the market, only those with previous experience in either the hotel or travel industry will be considered. Amazing opportunity for a motivated person!

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.



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**online... on mobile... in branch**