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Travel Daily

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Thursday 5th June 2014

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JQ ditches Perth-Lombok

LESS than expected passenger demand on the Perth-Lombok route has resulted in Jetstar axing the route, 12 months after announcing its low-fares "help create new market demand."

Jetstar today confirmed its four weekly service to the Indonesian island from the WA capital would be suspended "in response to weaker than expected demand for leisure fares," effective 17 Oct.

The Qantas off-shoot inaugurated the route last Sep.

"Despite our best efforts to promote Lombok as a destination, we're just not seeing enough demand to sustain services at this time," a JQ spokesperson said.

"Like all airlines, we review the performance of our routes regularly and make adjustments when it makes sense to do so."

The spokesperson told **TD** that Jetstar was providing four months notice to pax, enabling time to make alternative arrangements.

Impacted pax will be re-booked on one of JQ's thrice daily flights to Bali, and they will receive a \$50 Jetstar voucher or alternatively, provided a full refund.

JQ was evaluating other options for its A320 from Perth, the spokesperson told **Travel Daily**.

Domestically, transcontinental services to/from Perth are also

taking a hit due to low demand, with Jetstar confirming it will drop its six weekly Brisbane route.

Flights between the WA and Qld capitals will be shelved inside four weeks, effective 01 Jul.

Jetstar said the Perth-Brisbane route was heavily geared towards business travel "and we've seen yields deteriorate as demand for leisure fares has weakened."

Pax booked on JQ PER-BNE city pairings will be offered seats on Qantas flights.

MEANWHILE, Jetstar has this week relocated its domestic flight operations to and from Perth to Terminal 4 from Terminal 3.

SIA WA appointment

SINGAPORE Airlines has named Yen Kho as the carrier's new sales manager for West Australia, replacing Jacki D'Antonio who has relocated to Queensland to take on the state manager position.

Kho's responsibilities include overseeing the deployment of the SIA/Virgin Australia alliance to the trade and corporate markets.

More appointments on **page 7**.

Seven pages of news!

Travel Daily today has seven pages of news, a photo page from **MTA** plus full pages from:

- AA Appointments jobs
- Rail Plus
- Explore! Worldwide
- Travel Alberta

Alberta winter shows

TRAVEL Alberta and Air Canada are inviting agents to attend two special winter themed events on 15 Jun at the Sydney Ice Arena and Sat 21 Jun at the Medibank Icehouse (in Melbourne), but you need to RSVP by Fri - see **page 11**.

Wendy Wu Tours

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Geckos to target 20-30yos

GECKOS Adventures has today revealed it is repositioning the brand to exclusively target travellers aged 18 to 39, at the request of travel agents.

To come into force in 2015, the adventure tour operator will dedicate its entire collection of itineraries around the globe to travellers in their "20s and 30s."

Intrepid Group general mgr for Brand & Product Steve Wroe confirmed to **Travel Daily** the "strategic decision" would have an impact on short-term revenue, as clients aged 40 and above currently account for about 1/4 of

Geckos Adventures' passengers.

"But in the medium-term, it will create significant benefits to the Geckos' brand," he added.

Wroe told **TD** the change would place Geckos in a "much stronger brand positioning."

"Being positioned as a younger adventure touring brand sets us in our own niche and we'll have a much greater appeal," he added.

Wroe said agent feedback indicated people in their 20s and 30s wanted to feel like they are travelling with a group of friends within a similar age range.

"The Geckos style of travel is perfectly suited to travellers in their 20s and 30s - our trips are independent in style, escorted by a local leader, allow for lots of free time and have the best price in the market," he added.

To cater for the expected uptick in demand, Geckos will boost trip frequencies, "making it easier for agents to find a suitable date for their clients," Wroe commented.

While the new age demographic will take effect for 2015 trips, pax over 40 years of age already booked would not be "kicked off."

Hawaii comp winner

TRAVEL Daily is thrilled to today name the winner of last month's Hawaii comp as Nina Marchioli from RACT Travelworld Kingston in Tasmania.

Congratulations Nina, courtesy of Hawaii Tourism Oceania you've won Hawaiian Airlines return flights to Honolulu, a five-night stay at Outrigger Reef on the Beach including daily brekkie and return transfers for two people.

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Travelport to launch IPO

TRAVEL booking and airline ticketing platform Travelport Worldwide has filed formal papers with the US Securities & Exchange Commission for a proposed Initial Public Offering of common shares in the firm.

The exact number of shares and a starting price has not yet been determined, however according to *Reuters*, up to US\$100 million is the targeted figure, but this could change prior to the float.

A prospectus into the float is currently before regulators, with plans for stock to list on the NYSE under the symbol "TVPT".

Travelport Worldwide is owned by the Blackstone Group, Technology Crossover Ventures and Travelport management, who purchased the firm in 2006.

The latest filing marks the second time Travelport has attempted a public float, following an aborted proposed listing on the London Stock Exchange in 2010, called off due to "poor market conditions" at the time.

Morgan Stanley, UBS Investment Bank, Credit Suisse and Deutsche Bank Securities have been listed to act as running managers and to facilitate the floating of shares.

Travelport says it will use funds raised from the share offering to reduce its debt levels.

The most recent financial results from the firm showed a US\$27m net loss for the quarter ending 31 Mar, up from \$22m for Mar 2013, while the company currently has US\$3.4 billion in listed debt.

ITG member growth

TWO former NSW-based Jetset Travelworld agencies and one in Victoria have repositioned under the Independent Travel Group, boosting the retail firm's member numbers to 228.

The latest additions to ITG are Mornington Travel (was Travelscene Mornington), Holiday World (was HWT Salamander Bay) & Travel on King (Travelworld on King) in Newcastle.

ITG said the firm remains on track to have 350 members nationally by the end of 2015.

Velocity Aus Post pact

MEMBERS of Virgin Australia's Velocity frequent flyer scheme will from this month be able to earn points when making bill payments and making online transactions through Australia Post's MyPost Digital Mailbox.

The deal represents the first time Australia Post has aligned with a loyalty scheme in Australia.

In the future, Velocity intends to let members access statements via the digital mailbox.

MEANWHILE, VA has introduced new Luke Mangan designed in-flight menus on services to Los Angeles and Abu Dhabi.

Dishes include Moroccan spiced braised lamb and coffee, banana & chestnut pudding.

Scenic deposit change

SCENIC Tours has reduced its non-refundable deposit to \$1,000pp when making more than one booking each year.

Until this week, Scenic sought a deposit of \$3,000 per person for its tours and cruise itineraries.

"With more and more guests now making multiple bookings per year with Scenic, we wanted to make it easier for them to keep on top of their deposit payments and spread the cost of their trips throughout the year, "

LHR T2 operational

UNITED Airlines has become the first carrier to relocate to the brand new Terminal 2 Queen's Terminal at London Heathrow.

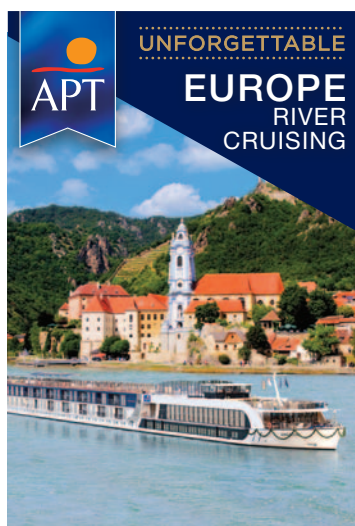
Over the next six months, the 22 other carriers within the Star Alliance group that fly to London Heathrow will also move to the new state-of-the-art facility.

Totem to Connections

INCENTIVES, conferences and events company Totem Group has joined Melbourne-based firm CT Connections as its latest partner.

The partnership brings together the two businesses under the one roof at CT Connections national office in Caulfield North, trading as the newly amalgamated CT Connections Totem Group.

Other recent additions at CT Connections include The Departure Lounge (**TD** 03 Feb).



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Travel Daily on location aboard *Avalon Illumination*

Today's issue of *TD* is coming to you courtesy of Avalon Waterways, which has debuted its new *Avalon Illumination*.

OUR group is now firmly established in the routine of river cruising - daily activities, plentiful gourmet food and cruising between delightful destinations.

Although it's *Illumination*'s first cruise, the staff and crew are thoroughly versed in the ship's operations meaning it's a truly seamless experience.

Last night following the official christening by Deborah Hutton (*TD* yesterday) the group was treated to a stunning seven course degustation as part of the celebrations, while tonight we head to Rossatz Schloss for a party followed by an overnight sail onward to Bratislava.

TTF laments Qld cuts

TOURISM & Transport Forum chief executive Ken Morrison has criticised a decision to cut funding for tourism in Queensland as part of its latest state budget, saying it is bad timing in the wake of flat growth in arrivals to the state.

"The funding cut flies in the face of the government's own rhetoric about tourism and will reduce Queensland's competitiveness".

According to latest International Visitor Survey, stats for the year ending Mar showed arrivals hit 6 million for the first time, with spending up 6% to \$29.6 billion.

The results were welcomed by Trade and Investment Minister Andrew Robb and the Australian Tourism Export Council, with md Peter Shelley saying the figures justified the Federal Government decision to exempt tourism from any cuts to the budget.

Numbers from China were up 14% to 697,200, while traditional markets of the US, UK and Europe also posted signs of recovery.

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UA Ski incentive

TRAVEL agents booking United Airlines flights between today and 08 Aug have the chance to win a place on an educational to showcase the best ski destinations in the US or Canada.

UA's 2014/15 ski incentive will reward the Top 10 sellers of UA tickets from Melbourne or Sydney over the period with a place on the Jan famil - **CLICK** for more.

Women-only SA tour

THE Africa Safari Co. has limited seats remaining on its Ladies-Only 15-day South Africa Surprise itinerary, priced at \$3,995ppts.

Departing 13 Jul, the itinerary travels between Johannesburg & Cape Town, utilising lodge-style accom, with TASCo to provide funds to support Breast Cancer Research for each pax booked.

The trip is also available at a special travel industry rate of \$2,450 ex Perth in a twin-share room - phone 1800 659 279.



Window Seat

BARRY Brown, Emirates Senior Divisional Vice President Commercial Operations East, has a keen sense of humour.

He's one of the key Avalon Waterways partners aboard *Avalon Illumination* in Austria this week, and has been regaling those around him with a number of quirky quips.

One of our favourites is a memento of his time in Vienna prior to boarding the ship, when he ate something sweet at one of the city's coffee houses.

Brown sent the pic below to *TD*, urging us to caption it "The Gateau before the Bateau".



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Pacesetters meet Modern star



THE annual American Express Pacesetters Conference got underway this week in Mexico, with more than 600 of the top Amex business travel agents from around the world attending.

Overnight, sponsor of the event, Qantas, gave attendees the chance to hear from *Modern Family* friend Nolan Gould during a Q&A session with executive manager, sales, marketing and distribution Steve Limbrick.

Gould (aka Luke Dunphy), who was in Australia earlier this year courtesy of QF to film an episode of *Modern Family* with the entire cast, reflected on his experiences down under with Limbrick.

He said trip highlights were snorkelling on the Great Barrier Reef, surfing at Bondi Beach, the Sydney Harbour BridgeClimb, the Australian native wildlife, learning how to do the "Tim Tam slam" and "the fantastic & friendly QF crew who literally made the time on board fly by" to & from Sydney.

Gould also lauded Qantas' "great service, inflight food and awesome movies."

After the chat, Gould made time to pose with a contingent of Aussie travel agents (**above**) and Limbrick (**below**).



New LOT fare options

PASSENGERS booking on LOT Polish Airlines have two new fare options to choose from, available across the carrier's global network effective immediately.

LOT Economy Plus fares are valid on short- and medium-haul flights & provide pax with business class amenities, such as exclusive check-in desk, priority boarding & baggage claim services and business class meals & beverages.

LOT Economy Simple fares allow pax to customise their experience and reduce fares by as much as 30% by selecting an in-flight snack in place of a meal or taking carry-on luggage instead of checked.

APT training webinars

AGENTS and clients are invited to register to view two training webinars hosted by APT covering two of its most recently-released programs for 2015.

Product and destination info from the tour operator's Russia River Cruising brochure will be detailed at 11am AEST on 10 Jun.

APT's Canada & Alaska program will be examined on 17 Jun at 11am - to register for either, visit www.aptouring.com.au/webinars.

Emirates Scandi fares

EMIRATES is celebrating the launch of flights to Oslo & Brussels from Sep, offering special fares priced from \$1,728 and \$1,748 ex MEL and PER respectively, on sale to 12 Jun for travel from Sep-Mar.

SkyWheel in Helsinki

FINNAIR has opened a 40-metre SkyWheel attraction in Katajanokka Harbour, offering 30 climate-controlled gondolas from which to view the city of Helsinki.

Tickets are priced at €12pp and lasts for 15 minutes.

The ride also offers a VIP capsule complete with glass floor, leather seats and champagne service, priced from €195pp.

Agents enjoy sweetest of treats



CHOCOLATE really is the best reward at the end of a long day.

The Edwardian Group London recently treated this group of "Look to Bookers" or top-selling Melbourne agents to an evening of gooey temptation with a chocolate masterclass held at Ganache Chocolate in South Yarra.

Master Chocolatier Arno Backes imparted his chocolate wisdom on the group, teaching them how to pipe chocolate & make truffles.

Thursday 5th June 2014

ACCC cartel warning

INCREASING competition in the aviation sector is no excuse for a cartel, ACCC Commissioner Dr Jill Walker said yesterday.

Speaking at the Swinburne Aviation Industry Conference in Melbourne, Walker admitted the aviation market was transforming, the ACCC would be keeping its eye on "virtual networks" created through alliances and codeshares.

Learn with Evergreen

TOURS and destinations featuring in the 2015 Canada and USA brochure from Evergreen Tours will be covered in a series of webinars hosted by the firm.

Agents will also be brought up to date with new tours available.

Sessions will be held on 11 Jun at **8am** or **10am** AEST or **8am** local time on the west coast.

Viewers of the sessions will also go into the draw to win a place on a North America tour - click your preferred time above to register.

WIN A \$75 GIFT VOUCHER

This week **TD & Tahiti Travel Connection** are giving 5 readers the chance to win \$75 gifts.com.au vouchers.



Tahiti Travel Connection is a team of passionate Tahiti Travel Specialists who have all visited Tahiti & Her Islands. Our expertise, product range & resort deals, ensures we offer the best airfares, accommodation, tours and cruises to create a unique Tahiti holiday for your clients.

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To win, be first to send the correct answer to the question below to: gifts@traveldaily.com.au.

When does the TTC Overwater Bungalow Sale finish?

tahiti travel connection

Congratulations to yesterday's winner **Nada Boceska** from **Braga Travel**.

“Best of the West” for MTA Platinum Performers

MTA - Mobile Travel Agents has celebrated its inaugural ‘Platinum Achievers’ event hosting 14 of its top performers from NSW, Queensland, Victoria and the Northern Territory to four-days of ‘Platinum Class-hallmarked’ wining, dining and pampering in Western Australia’s Margaret River. Highlights of the program included a

BELOW: MTA ‘Platinum Achievers’ Caroline Ferguson and Belinda Manning enjoying their stay at Cape Lodge Margaret River.



ABOVE: The MTA ‘Platinum Achievers’ group enjoying a real taste of the Margaret River with the five course Chef’s Tasting Menu at Vasse Felix Winery Restaurant.

RIGHT: MTA ‘Platinum Achievers’ Sue Basedow (left) and James Irving (Bhutan & Beyond), (right) with MTA co-managing director, Karen Merricks at Vasse Felix Winery.



BELOW: MTA CEO, Don Beattie with ‘Platinum Achievers’ Jo Oldfield (left) & Theresa Mills at the Vasse Felix Winery.



ABOVE: Three’s company – MTA ‘Platinum Achievers’ Alysha White, Ally Kilpin and Tamara Henderson enjoying their stay at Cape Lodge Margaret River.

BELOW: The MTA ‘Platinum Achievers’ team psyching up for a five course Chef’s Tasting Menu paired with some of the best wines at the Vasse Felix Winery Restaurant.



five course Chef’s Tasting Menu paired with some of the best wines from the Great Wines Estates of Margaret River at the renowned Vasse Felix and Voyager Winery Restaurants, just one of a smorgasbord of gourmet lunches and dinners across the four days.

The Platinum team were also treated to a spa treatments and a ‘Taste of Margaret River’ tour showcasing the region’s natural beauty and diversity.

Adding a further veneer of quality, the accommodation venue for the four-days was the Virtuoso-listed Cape Lodge Margaret River.

Rolled out in January, the MTA ‘Rewards & Recognition Programme’ is an earnings-based incentive scheme structured across five levels - bronze, silver, gold, diamond and platinum - and offering a slew of rewards.

These include free website set up, maintenance and enhancements, waiving of monthly fees, no cost attendance at the MTA annual conference, an annual client event and other all expenses paid events.

MTA managing director, Karen Merricks, who accompanied the group, said the inaugural Platinum event truly reflected the core of the ‘Rewards & Recognition Programme’.

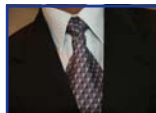
“This experience was in essence a top quality, very well deserved experiential reward in recognition of some amazing results from a group of highly dedicated MTA family members,” she said.



ABOVE: MTA’s BDM QLD/NT & SA, Sally Gorringer (left), MTA Marketing & Communications Manager, Michelle Graham with MTA BDM VIC & TAS, Clare Kearns at Vasse Felix Winery Restaurant.



ABOVE: All dressed up with somewhere to go. ‘Platinum Achievers’ Michelle Ramplin, James Irving (Bhutan & Beyond) and Jo Oldfield at the Virtuoso property - Cape Lodge Margaret River.



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

John Gerrard has taken up the dual positions of Area General Manager Australia and GM of the 409-room **Outrigger Surfers Paradise** hotel in Queensland for the **Outrigger Enterprises Group**. The area GM role will see Gerrard also oversee the operational and strategic direction of Outrigger Little Hastings Street Resort & Spa in Noosa, Outrigger Twin Towns in Coolangatta, Boathouse Apartments by Outrigger at Airlie Beach and Outrigger Surfers Paradise.

Bespoke touring operator **Abercrombie & Kent** has recruited Polish-born **Ivona Siniarska** as its new Regional Sales Manager Vic/SA/Tas. Siniarska joins the firm after recent history working in the Canadian travel industry.

Marc von Arnim has this week assumed control of the **Park Hyatt Sydney** as its new General Manager, replacing Andrew Mensforth in the position.

Rebecca Ingram has joined the team at **Tourism New Zealand** in the role of General Manager - PR and Major Events. Bringing over ten years of experience, Ingram will begin her role in the Wellington office from 07 Jul.

Mana Island Resort & Spa in Fiji has recruited **Ulrich Hoffgen** as its new General Manager. Hoffgen has nearly 20 years industry experience.

Tourism Vancouver has appointed **Ty Speer** as its new President & CEO. Speer was previously the deputy CEO of the Glasgow 2014 Commonwealth Games, before which he held senior roles with the Australian Broadcasting Corporation, Melbourne Commonwealth Games & Octagon.

Longitude transforms

BAILLIE Lodges has completed the initial refit of desert camp Longitude 131° with the roll-out of local Indigenous heritage to the artworks and artefacts of guest tents and lounge areas.

The firm said the \$2 million refurbishment places Longitude 131° "at the forefront of Australian luxury wilderness destinations."



Other iconic retreats within the Baillie Lodges portfolio include Southern Ocean Lodge on Kangaroo Island & Capella Lodge on Lord Howe Island.

Dubai Holiday Homes

THE introduction of licencing to operate holiday homes in Dubai is gaining momentum, with the Dept of Tourism and Commerce Marketing reporting applications are starting to come in.

From 15 Jun, entities and home owners who rent a property as a holiday home must be licenced.

The regulation of holiday homes aims to broaden the range of options available to visitors and ensure a high standard of quality.

Snowscene relocates

BRISBANE-BASED snow holiday specialist Snowscene is advising the trade it will be relocating to a new "snow concept store" on Fri.

The firm is warning of possible delays with responding to phone enquiries ahead of its opening at 743 Stanley St, Woollongabba in the Queensland capital.

Luxury Fiji roadshow

A LIMITED number of places are available for agents to register for Tourism Fiji's luxury roadshow that will be held in Sydney (17 Jun), Melbourne (18 Jun) and Brisbane (19 Jun).

Twelve high-end resorts and Fiji Airways will showcase their unique, experiential & luxurious properties which are pitched towards couples and families.

Agents keen to participate can email lfiniasi@tourismfiji.com.fj.

Scout birthday fares

SINGAPORE Airlines' no-frills offshoot Scout is celebrating its second year of operation by slashing the price of Aussie fares.

On sale until 08 Jun for travel to 25 Oct, return fares to Singapore start at \$219 from Perth, \$269 ex Gold Coast & \$299 out of Sydney.

Travel Daily

First with the news

Thursday 5th June 2014

3rd Thai HINN Express

INTERCONTINENTAL Hotels Group has opened its third Holiday Inn Express property in Thailand and eighth in Southeast Asia.

Located 30mins from Bangkok's Suvarnabhumi Airport, Holiday Inn Express Bangkok Sathorn has a special opening rate offer of TBH1,799++ (AU\$59) per night for stays until 30 Sep.

Air Astana into AAPA

THE Association of Asia Pacific Airlines has this week inducted Kazakh carrier Air Astana as a full member of the association.

WIN A TRIP TO NEW CALEDONIA

Throughout June, *Travel Daily* is giving readers the chance to win a 4 night holiday to New Caledonia for 2, courtesy of **Aircalin, New Caledonia Tourism and Le Stanley Hotel & Suites Noumea**.

The prize includes return economy class airfares to New Caledonia with Aircalin, airport transfers and 4 nights accommodation at Le Stanley Hotel & Suites Noumea, for 2 people.

Every day this month **TD** will ask a different New Caledonia-related question. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email your answers to:
newcaledoniacomp@traveldaily.com.au.



Q4: What is so special (and unique in Noumea) about the Stanley Hotel rooms?

Hint: www.lestanley.nc



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business events news

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MELBOURNE - SALARY PACKAGE \$\$\$

This fantastic sales role has a vacancy open with your name on it. Looking after the Australian market, you will be self-motivated and utilise your strong negotiation skills to qualify opportunities and increase sales, growing sales revenue and build strong ongoing relationships with key industry personnel. Your friendly personality, presentation skills & creative ability is required here. Join this great company and enjoy the rewards.

FIND YOUR POT OF GOLD

CORPORATE SALES – LARGE MARKET

MELBOURNE – SALARY PACKAGE \$100K+

Time for all highly motivated and results-driven Sales people to step forward and join this leading Brand on the corporate stage. You will be experienced in new business acquisition, building pipelines, developing relationships, delivering compelling pitches and winning new clients. If your motivated by sales achievements along with having clear career development plans, this is the role for you. For more details, please apply today.

MAKE AN IMPACT ON CLIENT ACTIVITY

CORPORATE CLIENT RELATIONSHIP MANAGERS

SYD & PER & BNE EXECUTIVE SALARY PACKAGES!

Think all TMC's are the same? Not these ones. By joining one of these company's you will be able to make a real impact on client activity and generate the best relationships possible with your client portfolio. With your strong communication and relationship building skills you will be able to drive solutions for your clients improving expenditure and creating a lasting impression, resulting in retention & growth in your portfolio.

ACCOUNT MANAGEMENT WITH A TWIST

SENIOR INDUSTRY ACCOUNT MANAGER

SYDNEY – \$100K PLUS

Make your travel career more relevant by joining the advancing world of travel technology. You'll be joining a global organization delivering cutting edge solutions to the travel industry, all the while strengthening your relationship across the industry. If you're hungry for success, recognition and career progression this company will offer you all that and more. If you have industry sales or account management experience apply today.

WIDE OPEN SPACES

CONF AND EVENTS BUSINESS DEVELOPMENT

SYDNEY SALARY TO \$80K PLUS BONUSES

Do you know how to hit the ground running and make your mark on securing new event business? This fantastic new role is a great opportunity to get ahead with a market leader. Your experience in event/corporate sales has given you the skill in developing leads, creating unique proposals building relationships and signing up valuable new business. A great opportunity with a company that offers career development, and ongoing training.

A LEADERSHIP ROLE WITH A LEADING BRAND

REGIONAL SALES MANAGER

SYDNEY – EXECUTIVE SALARY PACKAGE

Our client provides a diverse range of products and services to the travel, tourism and resources sectors and is currently looking for a strong regional manager. Based in Sydney with the main focus of building team capability to deliver strong sales outcomes, you will be accountable for leading and developing a regional team. To be successful you will be need to be an experienced sales leader or have managed a retail outlet and ready to step up to a regional role.

FROM A PCO/EVENTS BACKGROUND?

DIRECTOR OF SALES - EVENTS

SYDNEY EXECUTIVE SALARY PACKAGE

Combine your high level sales skills with your strong Events background to take the next step into this Director role. Overseeing a team of operations and sales managers, your key strengths will include strong connections within the MICE space, the ability to win and nurture top clients as well lead and motivate a team to succeed. This is an amazing opportunity for an experienced Events Sales Manager to take the next step in their career, Top salary and bonuses on offer

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

CONTACT OUR NATIONAL TEAM TODAY ON: 02 9231 2825

OR EMAIL YOUR CV TO: executive@aaappointments.com.au

FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE

www.aaappointments.com/aus

WANTED

Rail Plus is calling for 50 bright ambitious travel consultants to join their exclusive Rail Expert Program for 2014 .

What's in it for you?

- Dux of the class will receive a place on an exciting France and Germany Famil* as well as a \$500 gift voucher of their choice.
- 2nd – 5th highest placed Graduates will receive a place on an exciting France and Germany Famil*
- 2nd and 3rd highest Graduate will also receive a ticket to the 2014 December Christmas TraveLeague luncheon in Melbourne including accommodation and airfares from their nearest capital city**
- Top 5 Graduates will each receive free marketing in their local paper highlighting their achievements
- All graduates will receive a Eurail Global Pass and a personalized extravagant Rail Expert gift as well as an invitation to a graduation dinner in their state to help celebrate their new Global Rail Expert status.
- Upon graduating, Rail Plus will also provide you with an exclusive priority email address for future communication

Program Outline: Successful applicants will complete 1 online module per week for 10 weeks, beginning 30th June 2014, learning about rail products right across the globe.

If you are interested in becoming a Global Rail Expert, tell us in 500 words or less why you would like to become a "Rail Expert". As there are only 50 spots available for this sought-after program we will be looking for the most creative and enthusiastic entrants. Applications to be emailed to Leah Calder at railexpert@railplus.com.au by Friday 13th of June for a program commencement date of the 30th of June 2014.

*Small participation fee applies to the Famil. ** Airfare and accommodation only applies if winner is from another state

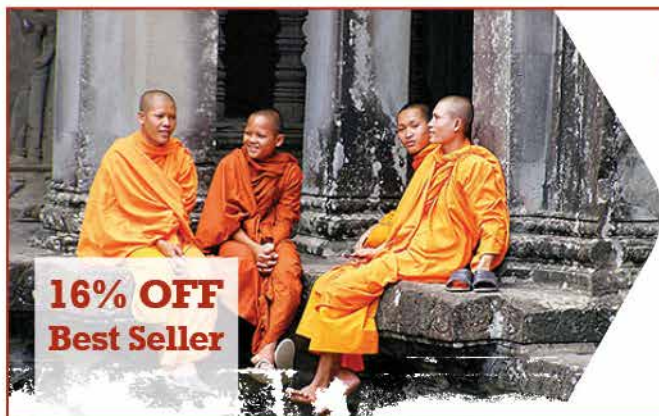
Rail Expert Graduates are the most knowledgeable consultants in the industry. Their expertise leads to improved conversion rates and an increase in sales.

Save 16%*

Choose from 60 guaranteed departures

EXPLORE!
The Adventure Travel Experts

Click here for more details



16% OFF
Best Seller

Heart of Cambodia

Departs Phnom Penh, Cambodia

Discover traditional villages dotted around the beautiful countryside of Cambodia and travel deep into the jungle to discover the ancient temple city of Angkor.

Departs 26 October 2014

13 days from **\$1595*** per person

To redeem 16% discount use promo code: AUZ14D at time of booking



16% OFF
Best Seller

Cycle the Camino De Santiago

Departs Bilbao, Spain

Cycle sections of the legendary trail to Santiago de Compostela – the resting place of Saint James. The trip follows the last 200 kilometres of the scenic route through northern Spain.

Departs 30 August 2014

8 days from **\$1291*** per person

To redeem 16% discount use promo code: AUZ14S at time of booking



16% OFF
Best Seller

Delhi to Kathmandu

Departs Delhi, India

Travel from Delhi to some of India's great cultural sights and into Nepal. Visit the 'Pink City' of Jaipur and search for the elusive tiger in Ranthambore.

Departs 23 October 2014

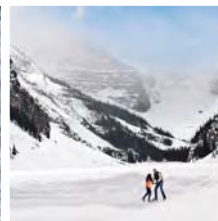
17 days from **\$2266*** per person

To redeem 16% discount use promo code: AUZ14D at time of booking

Choose from 60 guaranteed departures

Call 1300 439 756 or visit www.exploreworldwide.com.au/save-16

*Prices are per person, based on twin share accommodation. Prices are accurate as at 03 Jun 14 and includes 16% discount per person. The 16% discount per person does not apply to single room option (SRO). The discount will be applied to your final balance payment, not the deposit. Heart of Cambodia (CD) - is valid for sale until 26 Oct 14 and departure on 26 Oct 14. Use promo code AUZ14D at time of booking to redeem 16% discount. Cycle The Camino de Santiago (CCDS) - is valid for sale until 30 Aug 14 and departure on 30 Aug 14. Use promo code: AUZ14S at time of booking to redeem 16% discount. Delhi to Kathmandu (DKD) - is valid for sale until 23 Oct 14 and departure on 23 Oct 14. Use promo code: AUZ14D at time of booking to redeem 16% discount. Seasonal surcharges and blackout dates apply depending on date of travel. Deals and offers are subject to availability and may change without notice prior to reservation confirmation and due to currency fluctuations. All airfares are excluded. Offers valid for new bookings only and not combinable with any other offers. Cancellations will incur charges. A 10% non-refundable deposit is required 7 days after 7 days of booking. Full payment is required 60 days prior to departure from Australia. Visit www.exploreworldwide.com.au for our full terms and conditions. Tempo Holidays Pty Ltd trading as Explore Worldwide ABN 51007331213, VIC License 31341



Experience Winter in The Canadian Rockies

You could win a winter wonderland famil to Alberta, Canada!

Travel Alberta and Air Canada invite you to experience winter wonderland Canadian Rockies style - Banff, Lake Louise, Jasper, Canmore and Kananaskis winter experiences will be on show to visiting agents with *dog sledding, ice skating, a Northern Lights display, and a live ice hockey game complimented with a light meal.

Plus get information on winter wildlife tours, White Christmas, winter train travel, skiing, snowshoeing, ice canyon and helicopter tours.

10 lucky agents will also win a place on a Winter Wonderland famil with Air Canada to the Canadian Rockies in November 2014!

Venue:

Sydney Ice Arena, 11 Solent Circuit, Baulkham Hills

Date:

Sunday 15th June 2014

Time:

12.30pm Check-in

1.00pm Ice skating, Dog sledding with pure breed Huskies

3.30pm Live ice hockey Sydney Bears vs Melbourne Ice

5.30pm Event finish

Venue:

Medibank Icehouse, 105 Pearl River Road, Docklands

Date:

Saturday 21st June 2014

Time:

2.00pm Check-in

2.30pm Ice skating, Dog sledding with pure breed Huskies

5.00pm Live ice hockey Melbourne Ice vs Canberra Braves

7.00pm Event finish

Complimentary for all travel agents (limited availability),
Companion rates for ice skating and ice hockey are available on the day.

**RSVP to Travel Alberta Australia by Friday 6th June
including all agent names and number of companions**

RSVP NOW

*Time may not permit for all agents to dog sled, it will be on a first in basis however all agents will have the opportunity for a meet and greet with the Huskies.