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Travel Daily

First with the news

Wednesday 11th June 2014

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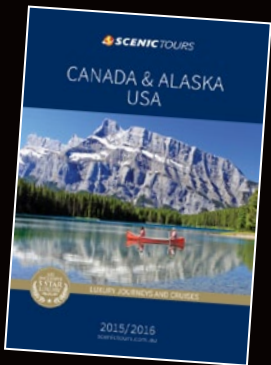


Golfmax 14/15 brox

MALAYSIA, Hawaii and South Africa have been added as new destinations in Golfmax Holidays' 2014/15 brochure, out now.

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FLT downturn in leisure

FLIGHT Centre Travel Group has today said is on track to achieve a record-breaking underlying pretax profit of \$370m-\$380m for the FY year ending 30 Jun, but flagged a "slowdown in growth."

MD Graham Turner this morning said the Group was "comfortable" with its guidance of achieving year-on-year growth of 8%-11%, with Australia, the UK and USA expected to set new sales highs.

Turner cited a tougher trading environment in recent weeks for leisure business, which will see it fall short of top end targets.

"While Australian leisure continues to grow and increase market-share, it is not achieving the high levels of growth during

the fourth quarter as it recorded earlier in the year," he said.

The drop-off in business was most evident last month, which corresponded with a fall in consumer confidence.

"While demand often rebounds quickly after a short-term downturn in the leisure market, conditions are uncertain and it is obviously impossible to predict the timeframe of recovery."

The Flight Centre founder was optimistic for the remainder of the FY, with international and domestic fare prices remaining "highly affordable," which could fuel a leisure travel rebound "as travellers move quickly to secure bargain flight deals before they return to more sustainable levels."

Elsewhere, FLT expects that its USA business will deliver a full year profit "slightly ahead" of last year's record, driven by sales in the corporate travel division.

MEANWHILE, FLT asst company secretary Stephen Kennedy has resigned in order to take up an operational role within the firm's corporate travel business.

Sparkling service

VIRGIN Australia and alliance partner Etihad Airways are today promoting their Business Class products and services when flying to Europe, such as fine-dining experiences and world-class wine selection - see the **cover page**.

Seven pages of news

Travel Daily today has seven pages of news, a front cover page for **Virgin Australia** plus full pages from: (**click**):

- AA Appointments jobs
- Travel Trade Recruitment
- Cruiseabout job vacancies

EK/B6 Chicago c'share

US CARRIER JetBlue has sought regulator approval to codeshare on Emirates' Dubai-Chicago O'Hare route, effective 05 Aug.

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Peru joint-venture for APT

UPMARKET land tour and river cruise operator APT has purchased a 50% stake in its Peruvian-based land operator Setours, with the investment to see both companies expand into new South American destinations.

APT says the deal makes it the only Australian tour operator in the continent, which will give it an equal say in product offerings and the experiences provided.

Setours has worked as APT's land operator in South America

Mantra in more CBDs

MANTRA Group has completed the rebranding at a further two properties in the Melbourne and Brisbane CBDs, launching the new Mantra St Kilda Road and Mantra on the Quay.

Formerly managed by Mint Hotels & Apartments, the new hotels take Mantra's presence in the Qld & Vic capital cities to seven & three hotels respectively.

Mantra ceo Bob East said he was pleased the group was able to respond to sustained increased in demand with new inventory.

since 2011, with APT reporting growth in the continent in excess of 30% and 125% for Travelmarvel.

The company has been operating in Peru since 1977 and employs 65 travel experts in two offices located in Lima and Cusco.

Both companies are family-owned, which APT ceo Chris Hall said contributed to similar cultures between the two, with a passion for personal service and creating hand-crafted programs.

Through the investment, Setours will expand its operations into Chile, Argentina and Brazil, which will enable it to "branch out across the continent in a phased approach to include even more exciting and exotic destinations for APT, Travelmarvel, and Botanica."

"We have worked closely with our colleagues at Setours since 2011 and this investment is the natural next step in our relationship," Hall added.

"Through Setours we can continue to create our authentic, exclusive & unforgettable touring and cruising programs that are synonymous with any APT, Travelmarvel or Botanica holiday."

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Penny Hall - PTM in SA

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Travel Daily

First with the news

Wednesday 11th June 2014

1 You're the one
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Travelport/helloworld CCTE JV

TRAVELPORT has upgraded its mid-back office CrossCheck Travel Enterprise (CCTE) solution which includes integration with helloworld wholesale brands Qantas Holidays, Viva! Holidays and GO Holidays in New Zealand.

The move enables Travelport-connected agents to seamlessly import booking travel data into CCTE, such as financial information and client itineraries for each booking.

Manager national industry sales for Qantas Hols, Viva! Holidays & Go Holidays, Fiona Dalton said the development of CCTE has had "positive business results."

"Reported benefits include time savings of up to 15 minutes per booking, improved accuracy and more streamlined workflows," Dalton said this morning.

She said initial feedback has been "overwhelmingly positive." CrossCheck Travel Enterprise has also seen modifications to areas including itineraries, client files and transactions.

Director of strategic accounts at Travelport, Robert Clark lauded helloworld, Qantas Holidays and Viva! Holidays, saying CCTE's enhancement was the result of a joint partnership that aimed to increase system efficiencies.

Crystal Cruises to Bali

BALI, Papeete, Bora Bora, Ibiza, Colon, Antwerp, Berlin/Hamburg, Punta del Este, Ushuaia & Haifa will all be new overnight ports of call for Crystal Cruises in 2016, the cruise line has revealed.

Throughout the season, there will be 41 more maiden calls and 119 additional overnight stays.

Crystal also confirmed there will be a record number of double overnight stays in its 2016/early 2017 season, which includes two night stops in Melbourne and Sydney.

The 99-day pan-Pacific Grand Cruise on *Crystal Symphony* which sets sail on 05 Jan 2017, will consist of seven segments sailing to/from Melbourne, Sydney (round-trip), Bali, Singapore, Hong Kong, Incheon and Tokyo.

Bookings are now open.

Shangri-La The Palm

HONG Kong-based Shangri-La Hotels & Resorts and developer Nakheel have signed a letter of intent for the development of a 290-room hotel in The Palm Tower on Palm Jumeirah, Dubai.

Construction of the 52-level tower is slated to commence later this year in the heart of Palm Jumeirah, with the new Shangri-La to occupy the first 18 floors.

It will have direct access to The Palm Monorail and Nakheel Mall - a new retail, entertainment and dining district for Dubai.

The hotel and Nakheel Mall are expected to open in 2016.

Currently, Shangri-La Hotels & Resorts operates the Shangri-La Hotel, Dubai (located on Sheikh Zayed Rd) & Traders Hotel, Dubai.

MEANWHILE, reservations are now being accepted for the soon-to-open Shangri-La Hotel, Tianjin, with an introductory rate of RMB888+ (AU\$152+).

The 304-room hotel sits beside the Haihe River in Tianjin, China.



Window Seat

QANTAS has gate-crashed Virgin Australia's celebration of its first ever service to Longreach on social media last night.

Longreach is the "birthplace of Australian aviation," VA tweeted after operating a charter service to the Queensland town for the QLD State of Origin team.

But the tweet caught the eye of Qantas, who replied digging at Virgin Australia's foreign ownership, saying "Welcome to our birth place, the home of Australia's only national carrier."



Virgin Australia @VirginAustralia 2h
We landed at Longreach, the birthplace of Australian aviation, for the 1st time today on a flight chartered by the QLD State of Origin team



Qantas Airways @QantasAirways 1h
@VirginAustralia Welcome to our birth place, the home of Australia's only national carrier. Thanks for visiting!

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Federal plans for NT

THE Federal Government has issued a green paper entitled "Developing Northern Australia", with part of the plan identifying ways to grow tourism in the NT to 2 million int'l visitors per year.

The paper, released by Deputy Prime Minister Warren Truss, sets out six policy directions designed to develop the region and attract investment by private enterprise.

These include development of new infrastructure, strengthening the business environment and fostering tourism innovation.

Public suggestions and comment on the green paper are welcome until 08 Aug ahead of the release of a white paper later this year.

Sheraton Tokoriki

STARWOOD Hotels & Resorts Worldwide has announced the opening of Sheraton Resort & Spa, Tokoriki Island, Fiji.

The property was previously branded as Amunuca Resort - not to be mistaken with the adults-only Tokoriki Island Resort.

An \$18.5 million renovation and conversion has seen the hotel brought into line with Sheraton's standards, becoming the eighth property in the Pacific region trading under the brand.

It is also the fourth property to be added to Starwood's portfolio in Fiji, joining Sheraton Fiji Resort, Sheraton Denarau Villas and The Westin Denarau Island Resort & Spa.

"We are confident in the long-term security and growth of the Fijian market and trust that we will reap the rewards of this positive investment climate," Ritam Investments director Romit Meghji commented yesterday.

Airnorth joins BSP

NORTHERN Australia carrier Airnorth has enabled its ticketing through Billing and Settlement Plan Australia (BSP), with the move effective from 05 Jun.

As a result, services operated by and sold under a TL flight number are now able to be booked and ticketed through Amadeus, Travelport and Sabre systems on Airnorth ticket stock.

Any itineraries incorporating a Qantas-operated codeshare flight should continue to be booked under QF ticket stock.

Refunds may also be submitted through BSP for all seat and cabin classes except for full Economy.

Airnorth currently operate charter and scheduled regional passenger flights across Western Australia, the Northern Territory, Queensland and Timor-Leste.

EK Boston upgauge

EMIRATES is increasing capacity on the Boston route effective 01 Aug, upgrading from the current Boeing 777-200LR aircraft used to larger 777-300ER.

The upgauge adds 88 additional Economy Class seats - a 40% increase on existing levels.

Emirates launched the daily Dubai-Boston service in Mar.

Kenya hashtag promo

KENYA Tourism Board is calling on past and current visitors to share their Kenyan first-hand experiences with the rest of the world on social media platforms.

Fans of the East African country are encouraged by KTB to post their photos on Facebook, Twitter and Instagram using the hashtag #WhyILoveKenya and handle @magickalKenya.



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Mexican madness in Melbourne



INTREPID Travel recently delivered some fire and spices to a number of Melbourne travel agencies, dropping in to visit with two Masterchef cooking stars.

Andy Allen and Ben Millbourne, stars of the 2012 *MasterChef* series on Channel 10, went along with Intrepid BDMs Kara Nelson and Chanelle Hetherington for the day to meet local agents.

The pair had returned recently from Mexico, where they had been filming a new web series on local cuisine, which was sponsored by Intrepid Travel (**TD** 09 May).

Andy & Ben Do Mexico was also combined with a special Intrepid Travel Real Food Adventure.

Over the course of the day, the

pair visited Flight Centre stores in Hawthorn and Richmond, Student Flights in Chadstone, Escape Travel in Chadstone and My Adventure Store in Hawthorn.

The day concluded with a special Intrepid Mexican Fiesta industry event, where the lads prepared a smorgasboard of Mexican treats using recipes and techniques learned while on tour.

These included slow-cooked beef tostadas with spicy corn salsa and lime, however the pair opted not to serve the local delicacy of agave worm tacos to the hungry & appreciative crowd.

Andy and Ben are **pictured** above with some of the travel agents they met during the day.



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Zambian luxury beckons agents



ABOVE: Bench International and South African Airways hosted this group of agents on a five-star famil through Zambia recently.

The group explored the Lower Zambezi National Park and South Luangwa National Park, staying in a variety of lodges and camps including Baines River Camp and Kapamba Bush Camp.

Pictured enjoying Sundowners while dipping their feet in the waterways flowing through the South Luangwa National Park from left are Josselyn Layton, Harvey World Travel Bribie Island; guide Emma; Maria Tropiano, Bench International; Marcela Hrcncir, MDM Travel; Kay Endres, New England Travel; Karen Miller, The Travel Directors and Rachel Baker from HWT Geraldton.

TM revenue record

HOME-BASED retail network TravelManagers has reported a new sales revenue record for the first quarter of 2014, fueled by a large uptick in cruising (66%) and escorted touring (46%) compared to the same period last year.

International rail sales were up 30%, overseas self-drive bookings jumped 28% and adventure travel revenue rose 19%.

The firm cited cruise growth from its CruiseManagers division.

Connections clarified

TOTEM Group has merged into Melbourne-based CT Connections groups and events division (**TD** Fri), which is now known as CT Connections Totem Group.

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TAA's Powell set to depart

TOURISM Accommodation Australia has confirmed managing director Roger Powell will depart the organisation later this year to pursue other opportunities.

TAA chairman Tony South said yesterday that Powell's last day would be 30 Sep, with current Australian Hotels Association ceo Stephen Ferguson to step in as the new TAA managing director. The news preceded messages

of praise and thanks for Powell's years of service from across the hospitality industry nationwide.

"During the three years of his leadership, Rodger has ensured that the accommodation sector has had a powerful voice, helping address the many issues that have confronted the industry over this period," South commented.

ParkRoyal free feed

PARKROYAL Hotels & Resorts is offering complimentary breakfast for two adults at 10 properties in Australia and Asia until 30 Sep.

The 'Breakfast Included' offer is available at PARKROYAL Darling Harbour, Sydney from \$199 per night, PARKROYAL Parramatta from \$165 per night & PARKROYAL Melbourne Airport from \$225pn.

Tiger bags for less

TIGERAIRWAYS has slashed the price of domestic baggage charges by 50% for bookings made by 10am Sat 14 Jun, reducing the maximum charge for a 40kg piece to \$27, dependant on route.

Zimbabwe webinar

AFRICAN Wildlife Safari is inviting agents to a webinar on 'How to sell Zimbabwe' that will be conducted by general manager Anne Maree Zambelli.

The webinar starts at 8:30am on Thu 26 Jun and will run for about 40mins - **CLICK HERE** to register.

Targeted merchandise

AIRLINES can realise significant increases to ancillary revenues by personalising & tailoring bundled offerings to customers, according to new merchandising research.

A study into the add-on product, commissioned by Amadeus and conducted by Frost & Sullivan found targeted product bundles can potentially increase revenues by as much as \$51 per passenger.

The report suggested airlines better use customer data already collected, such as mobile app and social media behaviour as well as inflight internet session histories, travel history and online purchase records to create "a single unified customer profile".

More than a quarter of pax are likely to react to messages tailored to personal interests or promotions based on location.

WIN LAST VEGAS DVDS

Every day this week, **TD & Universal Sony Pictures Home Entertainment** are giving two readers a chance to win a copy of the new movie Last Vegas on DVD.



With the 'mother of all-star' casts Michael Douglas, Robert De Niro, Morgan Freeman & Kevin Kline, Last Vegas is a laugh-out-loud comedy about four friends who reunite in their late 60s for a last hurrah in the City of Sin.

From geriatric gags, to scantily-clad lap dances from LMFAO's Redfoo and transvestites in Madonna drag, Last Vegas is a comedy unafraid to let its hair down.

To win, be one of the first two to email the correct answer to: lastvegas@traveldaily.com.au.

Who initiates the trip to Las Vegas?

Congratulations to yesterday's winner, **Antonia Criticos** from Atlas Travel.



Cruise Consultant Sydney CBD

We are seeking a highly motivated Cruise Consultant to work in our busy, and growing cruise division.

This role will suit an organised, dynamic individual, with a strong passion for cruise. The ideal candidate will have excellent communication skills, with a focus on customer service and will have a minimum 3 years experience in a similar role. Computer Reservation System (CRS) knowledge is essential, preferably Sabre.

Discover the World has over 80 offices in more than 60 countries, and is the largest travel representation company with more than 70 clients worldwide. Our Australian office currently represents a number of international travel brands including Hurtigruten, Variety Cruises, Swan Hellenic, Voyages of Discovery, Hebridean Island Cruises, Portuscale Cruises, Expedia TAAP, Caesars Entertainment Resorts & Hotels and a number of airlines, and also operates a successful cruise wholesale division, Discover the World Cruising.

Competitive remuneration based on experience. Please send all applications to: hr@discovertheworld.com.au. Applications close 13th of June, only successful candidates will be contacted.

Port Stephens plans

ATTRACTING major hotel brands, building new attractions & formally renaming NTL Airport are among measures tabled in a new 2020 Tourism Vision report to Port Stephens Council.

The 108-page "road map" is the product of 12 months of industry & community consultation aimed at positioning Port Stephens as a year-round destination.

Calls for a unified brand to push the region to help lure conference business & major events feature in the report, with the ultimate goal being to double visitor yield.

Last Madagascar seats

ONLY two seats remain, or one seat plus partner, for a special agent educational to Madagascar being run by The Africa Safari Co.

The 12-day trip departs Perth on 21 Jul, arriving home on 02 Aug and includes luxury lodge accom, wildlife viewing, touring to National Parks and relaxation.

It is priced at \$3,645ppts, or land only at \$2,745ppts inclusive of internal flights - for the itinerary in full & more details, [CLICK HERE](#).

Safety Report tabled

DEPUTY Prime Minister Warren Truss has been delivered the final report into Australia's Aviation Safety Regulations.

The comprehensive review was commissioned in Nov last year (**TD** 15 Nov) to evaluate the safety measures and standards of all airlines operating in Australia.

Taking 269 public submissions into account, the report certified Australia's safety regulations as among the highest in the world, but offered 37 opportunities for improvements to be made.

The panel found clarifying the role of the CASA Board, boosting ties between airlines & regulators and adopting a more united approach to correcting regulatory oversights were needed.

Further, placing a commissioner with operational aviation history at the Australian Transport Safety Bureau was a suggestion mooted.

Truss said the Govt will now assess the report in detail.

Recently, Minister Truss said the 37 areas identified represented the biggest reform to aviation regulations in decades.

Egypt imposes air tax

CITING a need to raise revenue to improve the airport experience for visitors, Egypt has imposed a new airport tax on tourists, according to a *USA Today* report.

The charge is being aimed at airlines flying into the country, who will in turn pass this cost on to passengers in the form of a tax as part of the airfare purchased.

Tour operators in the country have slammed the levy, saying it is a further deterrent to raising the country's profile among foreign markets to entice more visitors following years of political turmoil.

The extra charge will come on top of the standard fee paid upon arrival for an entrance visa.

Wednesday 11th June 2014

Travel Daily
First with the news



WINTER was nowhere to be found at Hamilton Island recently, as the island welcomed a group of Flight Centre agents to enjoy a variety of the available activities.

The Whitsundays destination turned on its usual great weather, allowing the group to experience activities such as a Twilight Sail and a chance to mingle with some of the local wildlife.

At night, the group immersed themselves in the island's evening activities including restaurants and bars before settling in to the top-standard accommodations.

Pictured admiring the aqua waters during a visit to Whitehaven Beach and Hill Inlet,

from left is Haylee Reddaway, Cruise Whitsundays; Ronan McNear, FC Sydney Airport; Kevin Lim, FC Liverpool St; Sean Rose, FC Albury; Callum Wassell, FC Epping; Olly Watson, FC Top Ryde; Mel Cambell, FC Bondi Beach; Michelle Burns, Hamilton Island; Shari Sweeney, FC Cronulla; Danielle Nazareth, FC Windsor and Natalie South from Infinity Holidays.

TK firms B737 order

TURKISH Airlines has converted an option for 15 Boeing B737-8 MAX aircraft into a firm order, the Star Alliance carrier confirmed.

HOT DESTINATIONS

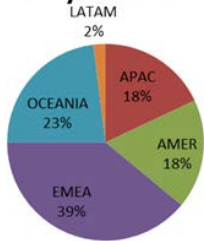


THE TAAP TOP TEN

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Expedia TAAP Destinations

May 2014 AU



Expedia TAAP announced another huge near record trading month for May 2014. Agents are continuing to explore new destinations with the most competitive Internet Rates through Expedia. A massive 588 different destinations were booked globally from Belo Horizonte Brazil to Limerick Ireland. The top Expedia TAAP destinations booked through May were Sydney, London, New York, Paris, Melbourne, Singapore, Kowloon, Rome, Los Angeles and Dubai. Brisbane, Kuta and Oahu were just outside the top 10. Europe remained the dominant destination although with a decrease of 1% to 39%. USA down 2% to 18% of the destination mix while Oceania is up 1% to 23% and APAC up 2% to 18%.

Some of the out of the way destinations last month included Guelph Canada, Tulum Mexico and Tampere Finland.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.

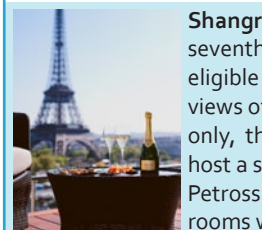


After six months in design & building, **Rydg's Esplanade Resort** in Cairns has opened its new "indoor-outdoor" venue known as Fire & Ice Terrace. The area also provides a refreshed look and feel to the adjacent pool, integrating an alfresco terrace ideal for functions & events.

The new terrace holds up to 450 guests cocktail-style or 180 banquet style and offers a waterfall feature that transforms to a fire wall at night.



Capable of catering up to eight guests, the third luxury private beachfront villa has been opened at the **Dinarobin Hotel & Spa** in Mauritius. The all-suite Beachcomber Tours property offers 400sqm of space with four bedrooms, three bathrooms, fully equipped kitchen, dining room and indoor home theatre and entertainment area. Alongside the beach, outside features a gazebo, private pool & BBQ area.



Shangri-La Paris will open its emblematic suite on its seventh and highest floor as a panoramic terrace to eligible guests for a limited time, providing panoramic views of the Eiffel Tower. Open from 12 Jul-06 Aug only, the 100sqm lounge terrace will each evening host a select few guests to enjoy Krug Champagne and Petrossian Caviar from 5pm-11:30pm. Reservations for rooms with access to the lounge open from 15 Jun.

AFTA UPDATE

The latest updates from AFTA's
Chief Executive, Jayson Westbury

ITRUST everyone had an enjoyable Queen's Birthday long weekend and it would appear that the travel and tourism industry has once again been recognised for some valuable contributions by individuals with the awarding of honours to many from within the industry. Congratulations to all the recipients.

In the spirit of recognition, AFTA has been advised by the Department of Veterans Affairs that significant announcements have been made in relation to the arrangements for the Anzac Day Centenary Commemorations in Gallipoli 2015. Namely, that restrictions are being imposed by the Turkish Government around cruise ship access to the Gallipoli Peninsula, a Historical National Park and off its shores on the 24-25 April 2015. What has been said is that cruise ships will NOT be permitted to anchor off Anzac Cove or North Beach and that they will be re-directed to safe anchorages at Saros Bay and Karanlik Koy.

The official advice indicated very clearly that passengers on board cruise ships in the area for the commemorative services will have to watch the service via a broadcast. This latest information is important for travel agents who have clients booked on these cruises as it does change things. I would highly recommend that detail is sorted and communicated with clients well in advance. It is also important to note that this is not the cruise companies' fault. This is an official communique issued by the Department of Veterans Affairs in consultation with the Government of the Republic of Turkey.

For the people of Turkey, the entire battlefield area at Gallipoli is regarded as a burial ground or cemetery and as such it is a sacred site. Anzac Day 2015 is set to be a very big event and no doubt a great number of Australians will head to Turkey for the services.

What is important for the Australian travel industry and particularly travel agents is that you have all the information you need to ensure that clients are well briefed and that their expectations are met without leaving any room for error or question. It is a very special time in the nation's history and will mean different things to different people. For more information about the events in April next year, keep an eye on <http://www.gallipoli2015.dva.gov.au/>.



First-timers ski deal

FALLS Creek is welcoming first-time skiers to learn the ropes on the slopes this winter season, launching the 1234EVER Pass.

The package is priced from \$499 per adult and offers free lift access for the rest of the season upon completion of a four-day Learn to Ski or Snowboard program, if done before 27 Jun.

Graduates will also receive a 30% discount on further group lessons and equipment rentals.

A minimum three-nights accom must be purchased in addition to the program - phone 1800 453 525 or see www.skifalls.com.au.

United joins price club

FREQUENT flyers of United Airlines will earn miles based on the fare paid rather than distance travelled from 01 Mar next year, the carrier has announced.

Casual members, or those with no specified MileagePlus status will earn five points per dollar spent on their airfare.

Lower-tier Silver members will earn seven points per dollar spent while top-level and elite passengers will earn 11pts per \$1.

The move sees the carrier join Delta Air Lines in adopting a structure to faster reward its highest revenue paying guests.

Ramsay to Hong Kong

POTTY-MOUTHED UK celebrity chef Gordon Ramsay will open his first outlet in Asia, with the debut of Bread Street Kitchen on track to launch in Hong Kong in Sep.

Bread Street Kitchen Hong Kong will mirror Ramsay's other restaurants located in London.

Gordon Ramsay Group has also flagged the potential of other restaurants in Asia in Singapore and Macau for the future.

Dobrolet takes to sky

SKYTEAM carrier Aeroflot has inaugurated service on its wholly-owned subsidiary Dobrolet, with the first flight operating overnight.

The new low-cost carrier will hub from Sheremetyevo Int'l Airport in Moscow and will initially operate domestic services before expanding to int'l flights in 2016.

Travel Daily
First with the news

Wednesday 11th June 2014

Maldives visit success

RECORD attendee numbers at a series of Australian industry roadshows have been reported by the Maldives Marketing and PR Corporation (MMPRC).

Events were held in Sydney, Melbourne and Perth, with organisers reporting engagement levels were extremely high among agents and participants.

MMPRC said the underwater theme resonated with attendees, with enthusiasm in building Australia as a key source market high among attending agents.

Stats showed the destination welcomed one million pax in 2013.

WIN A TRIP TO NEW CALEDONIA

Throughout June, **Travel Daily** is giving readers the chance to win a 4 night holiday to New Caledonia for 2, courtesy of **Aircalin, New Caledonia Tourism and Le Stanley Hotel & Suites Noumea**.

The prize includes return economy class airfares to New Caledonia with Aircalin, airport transfers and 4 nights accommodation at Le Stanley Hotel & Suites Noumea, for 2 people.

Every day this month **TD** will ask a different New Caledonia-related question. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email your answers to:
newcaledoniacomp@traveldaily.com.au



Q7: What is the size of the largest suite at the Stanley Hotel?

Hint: www.lestanley.nc



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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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ALIVE & KICKING.....

**INTERNATIONAL WHOLESALE CONSULTANTS
BRISBANE CBD – \$50K OTE ++**

Get up and out there with this fantastic wholesale position. The atmosphere in this office is funky, vibrant and has a serious buzz about it. You have the chance to earn some serious dollars as business is booming. This is not the job for someone who likes to sit still. You will need to be motivated, passionate, hungry for success and above all really love selling travel. The benefits are some of the best in town and will make you remember why you love working in the industry. Min 12 months experience in travel is a must.

TEMPS TEMPS TEMPS

**ACROSS QUEENSLAND
TOP HOURLY RATE, FLEXIBLE HOURS**

Are you in between jobs and need something to tie you over? Why not give temping a go and enjoy flexibility in your working week. We have clients across Queensland looking for experienced travel people to assist them for short and long term assignments. All you need is a 1 year international consulting experience and a CRS behind you. We offer a top hourly rate, weekly pay cheque, city to suburban locations and top roles in airlines, corporate, leisure and wholesale travel. Call our temps controller today to find out more.

A LITTLE GEM LOCATED OUT EAST

**RETAIL TRAVEL CONSULTANT
MELBOURNE (EAST) - SALARY PKG UP TO \$55K (DOE)**

This is the opportunity you have been looking for! A role located in Melbourne's Eastern suburbs – close to home working in a boutique travel office who pride themselves on their great personality & inviting atmosphere. Booking a variety of worldwide travel itineraries, you must have a minimum of 18 months consulting experience & a proven passion for all things travel. Working Mon - Fri hours with every 3rd Saturday morning (only 10am - 1pm), this really is the role you have been waiting for!!

ARE YOU READY FOR YOUR NEXT FAMIL?

**WHOLESALE TRAVEL CONSULTANTS X 4
PERTH – SALARY PKG UP TO \$70K (OTE)**

Travel consultants in Perth. Make the move to a new wholesale role and reap the benefits! Due to company growth this global organisation now requires 4 sales superstars to join their growing departments! You will service loyal travel agents with their worldwide holiday bookings to destinations such as Bali, Europe and the USA. With amazing famils on offer and an exciting rewards program you won't want to miss this! Minimum 12 months consulting experience required.

DO YOU HAVE A STRONG EYE FOR DETAIL??

**CUSTOMER ACCOUNTING ASSISTANT
MELBOURNE (INNER) - SALARY PKG UP TO \$45K + super**

Are you looking for your next challenge within the travel industry? We have a fantastic new role working for this well known travel company assisting with the day-to-day operations of the Customer Accounting Department. This role will see you broaden your skill set, undertaking a range of tasks including overseeing the correct allocation of payments to trip files, daily reporting & BSP. To make this role yours today you will need experience with Galileo and Cross Check (CCT) plus a strong eye for detail.

DON'T LET THIS SHIP SAIL WITHOUT YOU...

**WHOLESALE CRUISE CONSULANT
PERTH - SALARY PKG UP TO \$60K (OTE)**

Pack your bags & set sail with this superb niche wholesale position! If you have top notch cruise knowledge & a passion for all things cruise, then we have a fantastic position which will see you join this leading travel company. Responding to phone & email enquires from travel agents, you will be booking worldwide cruise lines along with pre and post arrangements. This is your chance to work for a reputable brand, earn a fantastic salary & be offered sensational travel famils to amazing destinations!

**STEP AWAY FROM CONSULTING
TRAVEL INSURANCE CUSTOMER SERVICE
SYDNEY - TEMPS REQUIRED!**

Tired of consulting? Want your weekends back? Time for a change? This Global travel insurance company are looking for 6 motivated, travel professionals to join their 5 star office & vibrant team! Working in an open plan office you will service clients via phone & email, dealing with new and existing customer service & sales enquiries. Sharing your passion for travel with your clients where customer service is paramount! Monday to Friday only plus a great hourly rate on offer. Possibility to go permanent down the road!

***NEW* MOVE IN A PRODUCT ROLE
PRODUCT COORDINATOR
SYDNEY – SALARY UP TO \$55K + SUPER**

This exciting opportunity will get you away from face to face consulting and into the exciting world of product. Work for a global company, with great offices based in the CBD close to shops and transport. This is a mixed bag role where you have the opportunity to do some product load, assist the reservations team with queries, liaise with overseas suppliers and be the general go to person. If you have experience with native Calypso and want to make the move into the exciting world of product this is the role for you.



Working in partnership with the Australian Travel Industry

Travel Consultant

North side Brisbane. \$DOE+ Ref:1544PS1

Worldwide Travel Consultant required to join a National travel company in a central shopping centre location to book all aspects of travel. Strong worldwide destination knowledge and solid general product knowledge is required to move into a role where you will regain your work life balance within a family friendly company. No Sundays trading, competitive base salary, incentives, parking and educational's are just a few of the benefits on offer for the successful candidate.

For more information please call Peta on (02) 9113 7272 or click [APPLY](#) now.

Direct Marketing Executive

Sydney – \$70000 Ref:1138RM1

A fantastic opportunity has become available for this newly created role for a world renowned tour and cruise company. If you are an experienced Direct Marketing Executive looking to work alongside the National Marketing Manager and being responsible for creating, developing and implementing direct marketing initiatives. If you have 3 years experience, exceptional copywriting skills and Tertiary qualified in Marketing, Business or Communications then get in touch now. Interviews are being held now!

For further information please call Russell on (02) 9113 7272 or click [APPLY](#) now

Inbound Travel Consultant

Melbourne \$45-50k Ref:1159KF1

This is a rare role to join a fantastic company and offer outstanding customer service, amazing product to travel agents and direct customers. This outstanding company is looking for a wonderful Travel Specialist to join the team, offering amazing product to direct customers and agents. You will be offering a range of services, from hotels, car hire, day trips, special interest tours - you name it. This is a fantastic team with brilliant support and is a Monday to Friday role. This is a rare role for Melbourne and we need exceptional people for this fantastic team.

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Assistant Front Office Manager

Adelaide \$52K Ref:1134LB2

This reputable and global hotel group is currently looking for their next front office superstar within their 4 star hotel. This role is perfect for someone who loves the challenge of ensuring all guests leave happy, can make effective decisions on their feet, and can motivate a team! You must have prior experience leading a team within a hotel environment, the ability to use Opera and able to work a rotating roster across 7 days. Hurry, interviewing now!

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.

Temporary Travel Roles

Brisbane. \$22 - \$29 per hour-Ref:1059PS1

Calling all temps looking for immediate work in Brisbane! Candidates who are Tramada trained are highly sought after along with strong ticketing and fares knowledge. We have a variety of temporary positions available in Brisbane for short and long term assignments. Best hourly rates available. Opportunities with some of Australia's leading Corporate and Leisure travel companies. If you enjoy diverse roles to keep you feeling challenged then register now!

For more information please call Peta on (02) 9113 7272 or click [APPLY](#) now.

Travel Consultant

Sydney – Generous base + Comm – Ref: 5584RF1

We have several sensational opportunities for retail travel consultants located in stores all over Sydney! We currently have roles offering generous base salaries, roles with amazing travel perks and roles with fantastic career progressions! If you are passionate about working in the travel industry, with a minimum of 12 months industry experience, have a proven track record in sales and can use a GDS then we need to hear from you! What are you waiting for?

For further information please call Rebecca on (02) 9113 7272 or click [APPLY](#) now

Cruise Travel Consultant

Melbourne \$35-45k + bonus! Ref:1221KF1

Due to market growth my client is developing their cruise department within their agency, offering cruise and cruise packages for around the world. We are seeking outgoing, enthusiastic, persuasive sales driven people who have worked within a sales environment and would like to be involved with the continued growth of the cruise industry. You will go the extra mile in terms of knowledge of cruise ships and destinations; if you are cruise accredited we need to hear from you!

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Wholesale Travel Consultants

Perth \$\$\$Uncapped Comm Ref:1079LB1

Are you a sales superstar? Fantastic opportunity to work for one of Australia's largest wholesale companies! Putting together international packages for travel agents, you can say goodbye to face to face consulting. Amazing earnings are on offer inclusive of uncapped commission, incentives and worldwide famils! If you have at least 12 months travel industry experience, then come and develop your career with this award winning global company! Interviewing now!

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.



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