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Travel Daily
First with the news

Friday 30th May 2014

It's our Overwater Bungalow Sale!

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NZ shows off at Trenz

AIR New Zealand is clearly very excited about the forthcoming delivery of its B787-9 Dreamliner. At the recent TRENZ tradeshow in Auckland, NZ ceo Christopher Luxon spoke with *Travel Daily TV* about the new aircraft and the int'l markets it will first serve. The video also takes a look at the carrier's tradition of painting its first of each new model in the customary NZ black - to view, click the *TDTV* logo.

"Welcome to the future"

THE major reforms to the Australian travel industry which will take effect in just over a month's time will mean that the sector is finally in control of its own destiny, according to AFTA ceo Jayson Westbury. Speaking yesterday following the final ATAS workshop session in Sydney, Westbury said the huge achievement was the result of a "courageous policy decision" to reform the sector made by the AFTA board in 2009. "Now four and a half years later, we are on the cusp of a new era," he said. Although there has been a lot of discussion around the shape of ATAS, insurance and other issues, the bottom line is that the "government is now out of the way" of the industry. "The good thing is that the future is now in our hands,"

Westbury said. The ATAS process includes a mandatory review after twelve months, and thereafter on a three year basis, meaning the scheme can be tweaked if necessary - but this won't require any government involvement. Westbury said that while initial hopes were for a 75% take-up, he's now optimistic that 80% of travel agents will join ATAS "even though some head offices haven't made their position clear". More than 1,000 prospective ATAS participants have attended the most recent roadshows, with the response coming from right across the industry including agents, wholesalers and inbound tour operators. Westbury also revealed there had been a resurgence of interest in AFTA membership from independent travel agents, with significant discounts for ATAS participation for AFTA members. He said the benefits of the new scheme were manifold, with 97% of consumers currently unaware of the TCF which only benefited participants who collapsed.

Today's issue of TD
Travel Daily today has seven pages of news & photos, plus full pages from:

- AA Appointments jobs
- Travel Trade Recruitment

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APT North America

APT'S new 202-page Canada & Alaska brochure for 2015 has hit travel agent shelves, featuring new Columbia & Snake River cruises on the *Queen of the West* paddlewheeler, an exclusive charter of the *American Star* in New England, new touring itineraries and more. 'Fly free to Canada including tax' and 'Companion Fly Free' offers are available for bookings made by 28 Nov - [aptouring.com.au](#).

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Narrabri alternatives

QANTAS and Transport for NSW have stepped in to aid passengers impacted by the grounding of Vincent Aviation's flights to Narrabri (**TD** yesterday).

QF is offering discounted relief airfares for passengers with valid Vincent Aviation tickets, flying with QantasLink from Sydney to its closest alternative to Narrabri - either Moree and Tamworth.

One-way fares are priced from \$96 and \$82 respectively.

QFLink ceo John Gissing said maintaining air access to regional Australia was key for the public.

The NSW Government is offering free rail transport from Sydney as an alternative means to reach the regional NSW town.

"Our priority... is providing reliable transport services for the Narrabri community to & from Sydney," a Transport for NSW spokesperson commented.

Pax can call 132 232 or visit a NSW TrainLink travel centre to arrange travel on the daily train.

Pullman resort evolution

ACCOR has today announced the expansion of the Pullman brand to the NSW Central Coast as the five-star chain continues to enter new markets.

The former Quay West Resort Magenta Shores has rebadged as Pullman Magenta Shores Resort.

The hotel's repositioning follows

an upgrade to its 59 studio, one-, two- & three-bedroom villas, with the resort's bar and restaurant also set for a revitalisation soon.

Accor Pacific chief operating officer Simon McGrath said the move outside of capitals and cities to resort destinations was the next step in the "evolution" of the Pullman brand.

He said Pullman has established an "enviable reputation in the Australian market following a major re-branding and refurbishment program within capital cities...over the past year.

"The next evolution of the brand is to expand this experience into sought after areas with strong feeder markets that are destinations in themselves."

It becomes the 12th hotel in Australia to carry the Pullman name, joining sister-properties in Sydney, Melbourne, Brisbane, Cairns, Margaret River, Uluru, Palm Cove and Port Douglas.

Schleibs out of BIG4

THE chairman of BIG4 Holiday Parks Gavin Farrell has confirmed the appointment of Kari Hunter as acting ceo after Ray Schleibs resigned from the chief's post to "pursue other opportunities in the tourism & hospitality industry."

Schleibs took on the ceo role four years ago and has been instrumental in lifting BIG4's brand profile, service levels and technology platforms, Farrell said.

The search for a new boss will commence upon Schleib's departure.

QF Business satisfies

QANTAS has been recognised by Roy Morgan Research as the leading Domestic Airline and Domestic Business Travel Airline based on feedback during Apr.

The result comes as QF improved its position as preferred domestic airline business travellers would consider first, according to Roy Morgans latest Air Travel Survey, sitting at 74% compared to Virgin Australia (54%) and Jetstar (31%).

A QF spokesperson told **TD** the results were "testament to the dedication and hard work of all our team members."

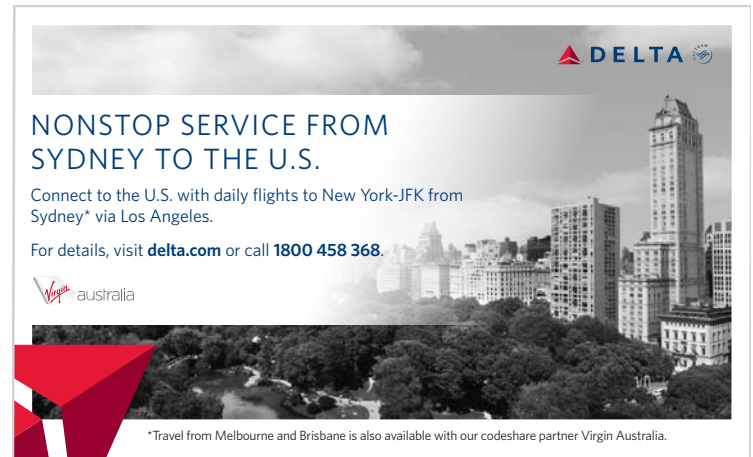
Air NZ/rouge c'share

AIR Canada rouge has sought permission from US regulators to enable Air New Zealand to offer a codeshare service on its flights between San Francisco and Los Angeles to Vancouver, and from Los Angeles to Calgary.

The carriers have requested an expedited approval process.



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Fingers crossed for SA legislation

THE massive legislative work required to repeal travel agent acts across the country as part of the Travel Industry Transition Plan is approaching its culmination.

Travel agent acts have now been

repealed in Queensland, NSW, Victoria and the ACT, while the enabling legislation has been introduced in Tasmania and is part-way through the process in Western Australia.

However, dramatic developments this week in the South Australian parliament, with the defection of a key Liberal MP, has meant that the legislative docket isn't finalised so it is not clear whether the relevant bill will be passed by 30 Jun.

AFTA chief executive Jayson Westbury said even if the deadline isn't met it won't have an impact on the process because most current travel agent licences in South Australia don't expire until later in the year, giving more time for the law to be repealed.

"And the TCF is defunct regardless of the process [in South Australia] because its trust deed sees it cease operating in its current form effective 30 Jun," he added.

CATO ATAS push

THE Council of Australian Tour Operators is expected to strongly encourage its members to join the AFTA Travel Accreditation Scheme.

It's understood that at the CATO annual general meeting in Sydney on 11 Jun, gm Peter Baily will propose a motion which would mandate ATAS participation for all CATO members.

ATAS marketing push

AFTA will spend "every available cent" communicating the benefits of the AFTA Travel Accreditation Scheme (ATAS) to consumers, according to AFTA ceo Jayson Westbury.

However it's hoped that ATAS participants will also do their bit by including ATAS logos and other collateral in their marketing.

At the AFTA national ATAS roadshow, which wrapped up in Sydney yesterday, marketing manager Jo Tralaggan has revealed a number of iterations of the ATAS logo with a number of tag lines including "You're in safe hands" and "Proud to be travel accredited".

Westbury said that even though some head offices have not yet made their position clear, he's now hoping 80% of the industry will join ATAS which will provide critical mass for marketing.

An extensive social media strategy has been developed which will roll out in the coming months, Westbury said.

AFTA will also shortly reveal a new consumer-facing ATAS website at atas.com.au.

The industry changes will also be promulgated via the National Travel Reform Communication Strategy, which is an initiative of the national consumer affairs ministerial council.

Consumer group CHOICE has also been part of the process and will conduct its own publicity campaign around the changes.



Window Seat

US BEER giant Budweiser did it for the Super Bowl, and now they are taking the idea to next month's World Cup in Brazil.

As the official beer sponsor of the event, the Budweiser Hotel by Pestana is set to pop up on Copacabana Beach in Rio during the tournament, with viewing parties and a swag of football themed activities and games.

In addition, concerts, celebrity appearances & football legends will turn up to party with guests throughout the tournament.

For more details and to view a special commercial Budweiser has put together for the event, see www.riseasone.com.

MYTHBUSTERS would have had a field day with this one.

Online travel aggregator Skyscanner has decided to put the "toughness test" on a range of suitcases in a variety of price categories, to see which could survive the most damage.

The firm filmed a series of tests such as a simulated fall, beating the case with a sledge hammer and having a 150kg man stomp on the cases.

Finally, the ultimate test was carried out - Skyscanner dropped a car on top of the suitcases.

The results were as surprising as they were entertaining to see - [CLICK HERE](#) to see the film.



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Mammoth drums up business

AUSSIE ski fans are being urged to swap the summer boardshorts for snow gear and try a US ski resort next season, Mammoth Mountain international marketing manager Kristin Rust said.

The 2013/14 US winter season officially closed earlier this month, with representatives of ski resorts such as Mammoth Mountain now here drumming up business at special promo events.

Rust told *Travel Daily* that Australia and California had remarkably similar cultures and visitor numbers were climbing.

"We are constantly growing. This market has grown tremendously in the last three or four years. We are a big word of mouth resort".

Promotional events sponsored by Mammoth Mountain and local ski wholesaler Sno'N'Ski have taken place in Sydney and Melbourne this month, coinciding with screenings of classic Warren

Miller skiing movies.

Rust said in California, it was possible to be laying on the beach & skiing the slopes the same day.

Twice daily flights to Mammoth Lakes from Los Angeles are available with Alaska Airlines in the peak winter season and with United Airlines from San Francisco, scaled back to one in summer.

Increased flights from Australia upon the launch of six weekly United Airlines B787-9 *Dreamliner* flights direct from Los Angeles to Melbourne will hopefully boost visitor numbers, Rust added.

"Winters are our bread and butter but we are a full year round resort".

Special offers such as Stay 7 Pay 6 and Stay 12 Pay 10 are in the market, while Rust said the best time to go is mid-week.

"Our resort is really quiet during the week [from] Mon-Fri, so if you come during the week, it's almost like having a 3500-square acre resort all to yourself.

"We are the closest, most accessible ski resort in the United States," Rust concluded.

Sun Coast call Victoria

PASSENGER traffic on the route between Melbourne and the Sunshine Coast surged 22.3% year-on-year in the month of Mar, according to official govt statistics.

A total of 326,000 pax were recorded as flying on the route in Mar, up from 267,000 in Mar '13.

The route was a standout in an otherwise flat month for domestic aviation which saw only a tiny 0.4% increase in passenger traffic, while capacity climbed by 2%.

Other routes performing well in Mar included Adelaide to Gold Coast (+17.6%) and the Dubbo to Sydney regional route (+17%).

Sydney to Townsville was the big loser for the month, down 22%, while Brisbane mining routes to Emerald and Mount Isa also both posted double-digit declines.

QF adds AUH, Al Ain

QANTAS has added fare options to Abu Dhabi and Al Ain to its list of destinations via Emirates' complimentary coach services which operate from Dubai.

Fares can be booked with QF for Economy and Premium Economy class passengers to the Gulf cities using the Emirates 'EK' code.

The shuttle departs/arrives at Terminal 3 at Dubai International and drops off/collects at Emirates' offices in Abu Dhabi and Al Ain.

Passengers need to prebook the shuttle 48hrs prior to arrival.

For full details and conditions, go to the QF Industry Sales site.

Longer 787 ETOPS

AIRCRAFT manufacturer Boeing has received approval to nearly double the extended operations (ETOPS) for its state-of-the-art 787 *Dreamliner* aircraft.

The FAA's extension means Boeing can now fly the 787 for up to 330 minutes from a landing field, up from the 180 minutes which was adopted in 2011.

"Granting of the expanded operational permission will allow airlines to introduce additional routes," Boeing said.

With a larger ETOPS, carriers can arrange more direct flight paths and thereby save on fuel burn while reducing emissions.

MEANWHILE, Air New Zealand's first of ten 787-9 aircraft has taken to the skies for the first time over Washington (below).

The first production test flight, dubbed a B1 flight, saw pilots put the Dash 9 through its paces for more than three hours.

Air NZ plans to deploy the 787-9 on the Auckland-Perth route from 15 Oct and to destinations in China and Japan.



Last seats on NY trip

TRAFALGAR has limited seats remaining on a special Christmas itinerary to New York and Boston, departing on 23 Dec.

The 11-day Christmas Magic & New York New Year guided trip absorbs the US festive season and includes Christmas Day in the Connecticut countryside, and is priced from \$4,499ppts.

Pandaw site refresh

A REVAMPED online presence has been unveiled by Pandaw River Expeditions at www.pandaw.com.

The rehashed site provides more information on Pandaw's vessels, cruise itineraries, river stops & more, while providing real-time booking availability.

A&K appointment

ABERCROMBIE & Kent has announced the appointment of Ivona Siniarska as its regional sales manager for Vic/SA/Tas.

The Polish native has worked in the travel industry in Canada for the past six years.



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Treasures training

SOUTH Australia based agents are invited to the Treasures of the South Pacific function on 18 Jun at Crowne Plaza in Adelaide - see www.tosp.com.au to register.

Preset performance for VA & EY



VIVID Sydney and the Sydney Opera House provided the perfect backdrop for a media partnership campaign launch event hosted last night by Virgin Australia and Etihad Airways.

The select group of partner and sponsor attendees were treated

to a mesmerising concert in the Joan Sutherland theatre, titled 'Timeline' and performed by the Australian Chamber Orchestra (ACO) and featuring Australian duo, The Presets.

Virgin Australia general manager marketing and communications Michael Scott welcomed guests at a pre-show announcement and discussed the forthcoming aims of the joint partnership.

Scott said the airlines strive to provide connectivity and deliver a seamless and premium experience for their Australian consumers and that the airlines hope to become known as "great innovators" in the industry.

Around forty attendees enjoyed canapés and drinks provided by ARIA Catering at pre and post performance sessions as well as during the interval.

Members of the ACO, for which Virgin Australia is into its third year of Principal Partnership, and band members of The Presets also joined guests to enjoy post-performance celebrations.

Stay tuned for more details of Virgin Australia and Etihad Airways' socially-oriented campaign, which is expected to kick off at the end of next week.

Pictured above enjoying post-drinks at the Northern Foyer of the Sydney Opera House from left are Tenielle Hyland, Virgin Australia; Julian Hamilton, The Presets; Richard Tognetti, ACO; Kim Moyes, The Presets & Biljana Stojanovic from Virgin Australia.

Calling all rail experts

WHOLESALE Rail Plus has put the call out for 50 travel consultants to take part in its Rail Experts Program for 2014.

Successful applicants will take on a 10-week online training course in which they will complete one module per week on the suite of Rail Plus products across the globe, starting from 30 Jun.

Up for grabs for top performers in the program are prizes such as family places, marketing funds and tickets to networking functions.

Email railexpert@railplus.com.au by 13 Jun saying in 500 words why you'd like to be a rail expert.

New ratings direction

RATINGS and reviews from consumers, industry & Auto Clubs will all be taken into account in a new strategic direction rolled out by Star Ratings Australia.

Promoting the "Stars" system, considered the recognised benchmark for accommodation standards in Australia in trade and consumer markets will also play a central role in the scheme.

Existing licensees will benefit from a \$1m annual budget which will see improvements including a revamped Stars website and free property listings on a brand new search engine in development.

"Our aim is to re-position Stars as a stand-alone accreditation business that is focused on producing trusted and reliable rating results for domestic and international travellers alike," Star Ratings Australia general manager Damian Hanger said.

An Industry Advisory Board will also be re-established as well as Industry Advisory Panels for each individual rating category.

Brisbane feeling Vivid

INTERACTIVE light installations and displays similar to that of Sydney's Vivid Festival will light up Brisbane ahead of the G20 Summit, Qld Premier Campbell Newman has announced.

Lighting shows will be projected onto 15 buildings in the 17 days leading up to the event, with thousands of world leaders, staff and media to converge on the city for the diplomatic meetings.

"This is our chance to show the rest of world what a remarkable place we live in - a vibrant, strong state with a bright future," Newman said.

Technology Update

Today's Technology Update is brought to you by Tramada Systems Pty Ltd.

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Corporate travel agents or TMCs (Travel Management Companies) have never had to provide their

clients with so much for so little. Corporations are determined to derive maximum value for their travel spend by looking for seamless service and clear accountability in an environment that is demanding continuous improvement.

Tramada is the only mid office system in the Australian market place that provides our clients with the tools to meet and exceed these expectations. Workflows have to be smart and fast, transactions need to be touchless and the user wants a great experience – these are factors that drive value.

Corporate clients must have a fully PCI DSS compliant environment which is increasingly significant for the security of travel businesses and their clients. Online Booking Engines have to be integrated with downstream systems to create touchless bookings at the agency level and they have to be able to identify and drive cost and process improvements by using realtime (which doesn't mean synchronised every 24 hours) data with the capability to drill down to gain actionable insights.

Tramada's clear commitment and focus over the last ten years has demonstrated a determination to continuously grow and improve travel agent technology. With six major releases every year the new features just keep on coming.

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Jo O'Brien, Chief Executive Officer, Tramada – your technology partner



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Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Nestled on the cliffs of Uluwatu in Bali, the **Semara Luxury Villa Resort** is offering a whopping 60% off its suite category rooms for winter. Ocean View, Private Plunge Pool and Garden Terrace suites have been reduced to US\$475 per night for stays from 01 Jun to 31 Jul. Also included is daily brekkie and a 20-min spa treatment. Book at www.semarauluwatu.com.

Canberra-based tour firm **Active Travel** has cut \$250 from its flight prices for Bhutan and Nagaland tours departing on Oct 31 and Nov 24, 2014 respectively, if booked before 20 Jun. Phone 1300 783 188 for more details.

Mid-week stays are the best times to save at the Sunshine Coast's **Pelican Waters Resort**, with 50% discounts on 'Stay & Play' packages. The offer consists of Stay 2 Pay 1, priced at \$310 for both nights if staying from Mon-Thu inclusive. Also included is daily breakfast and a round of golf with a cart. Valid for stays until 30 Nov. Phone 1800 213 422 to book.

Tempo Holidays is offering 20% off stays at the Hotel La Demeure in Paris, with rooms at \$115 per person per night including daily breakfast. Also on offer is a 12-day Tour de France-style coach tour, discounted by \$250 per person if booked by 30 Jun. Phone 1300 362 844 for more info.

Dudson to Chimu

FORMER Adventure World area leader Jason Dudson has been appointed as a destination specialist at Chimu Adventures.

Dudson has 14 years travel industry experience and will be based in the Latin America and Antarctica specialist's North Sydney office.

Southwest \$200k fine

THE re-occurrence of violating US full-fare advertising rules has landed low-cost carrier Southwest Airlines in hot water again.

The airline was yesterday stung with a US\$200,000 fine by the US Department of Transportation for promoting discounted airfares that were not available to book, as quoted in a TV commercial.

As a result of the latest violation, Southwest broke a previous cease & desist provision & was required to pay an extra \$100,000 penalty that was suspended in Jul last year.

MEANWHILE, mobile boarding passes have been introduced by Southwest on domestic routes.

After checking-in online, mobile boarding passes are sent through the Southwest Airlines iPhone or Android apps, available via iTunes and Google Play in Australia.

Galactic FAA approval

SPACE tourism has taken the next step forward after Virgin Galactic and Spaceport America signed an airspace agreement with the FAA in the United States.

The pact decrees how private space flights will be integrated in the National Airspace System.

Procedures & guidelines for how clear airspace for the privately-funded Virgin Galactic will be facilitated by the FAA Albuquerque Air Route Traffic Control Centre.

Processes for FAA commercial licensing began in Aug last year.

B6/SQ codeshare plan

SINGAPORE Airlines & JetBlue Airways have applied to launch a bilateral codeshare deal, spanning 16 destinations in the US for SQ and five in Europe & Asia for B6.

True North adventure focus



ABOVE: The proliferation of cruise lines operating on Australia's spectacular Kimberley coastline is only adding to the reputation of the region, according to Peter Trembath (**pictured**), the general manager of long-time incumbent, North Star Cruises.

The line's *True North* has been cruising the Kimberley for almost 30 years, with its boutique vessel offering just 18 cabins, meaning it's able to provide intimate, unique experiences to its clientele.

Trembath was in Sydney yesterday to promote the line's programs, which see it now cruise year-round in a pattern which starts in the Kimberley, heads north to West Papua and then PNG, around to Sydney for Christmas and New Year and then rounding out the season with a South Australian voyage.

In recent years, newcomers to Kimberley cruising have included Silversea and APT's Noble Caledonia, and Trembath said it was great that more people were able to see the destination.

He said the variety of product now available meant more opportunities for travel agents to see clients matched to their ideal product.

True North has an exceptionally high repeat booking rate, and around 90% of its passengers are Australian, with the firm focusing

heavily on unique activities and experiences.

As well as the mainstay Kimberley product, *True North's* operations in West Papua provide opportunities for stunning whale shark interactions, while in PNG the ship cruises right up the Sepik river to experience the unique culture of remote tribespeople.

The international operations are combined with F100 flights ex Darwin or Cairns, meaning time-poor passengers don't need to spend days at sea and can make the most of their holiday.

With 20 staff to 36 passengers, *True North* offers exceptional service, but "the focus is not on the ship itself," Trembath said.

"It's an adventure platform we can use to deliver guests in to the heart of the wilderness area".

True North's 2015/16 itineraries will be released shortly.

Accor Sabre renewal

ACCOR will extend its GDS advertising program through the global distribution system after renewing a technology deal with Sabre Corporation.

The renewal means agents globally will continue to be able to access Accor's room inventory and rates from the firm's 3,600 properties in 92 countries, spread across 13 hotel brands.

Accor said Sabre has helped the group "accelerate our growth."

WIN HOYTS MOVIE VOUCHERS

Everyday this week, *Travel Daily* are giving one reader the chance to win two Hoyts movie vouchers, courtesy of The Travel Industry Exhibition.

The Travel Industry Exhibition is a must-attend event. It is held on 18-19 July at Sydney's Royal Hall of Industries. It provides opportunities for suppliers to connect with agents and other travel professionals. The event will provide a key forum for education and networking.

For more info visit: www.travelindustryexpo.com.au

To win, be first to email the correct answer to: travelexpo@traveldaily.com.au.

List 2 companies that are exhibiting at The Travel Industry Exhibition



Congratulations to yesterday's winner Carolyn Burgmann from Travel Managers.

Viva! le Singapore!



VIVA! Holidays and Singapore Airlines recently hosted a group of top selling WA consultants on an action packed educational to Sentosa Island and Singapore.

The group enjoyed two nights at both the Shangri-La Rasa Sentosa Resort & Spa and the Pan Pacific Singapore.

Highlights of the famil included a day exploring many of the attractions on Sentosa Island and a full day exploring the S.E.A Aquarium and Universal Studios.

Some of the most adventurous activities on Sentosa included The Luge and 4D Adventure land.

At Universal Studios all agreed *The Mummy* was by far the most exhilarating ride, followed closely by *Transformers* and *Shrek*.

In Singapore the group found

time for a visit to the Zoo for the famous "Morning at the Zoo Tour with Jungle Breakfast".

They also enjoyed time in town exploring Clarke Quay's famed nightlife and 'Wonder Full - Light & Water Spectacular'.

Pictured at the entrance to Universal Studios from left are Carol Holland, helloworld Belmont Shopping Centre; Kathy Millett, TravelManagers; Karen Way, helloworld Alexander Heights; Natalie Lauderdale, Capricorn Travel; Vince Baker, Viva! Holidays; Eleanor Calafiore, BTC Travel; Chloe Whittington, helloworld Esperance on Dempster; Peta Beckingham, Floreat World of Travel; Tori Vigors, Jetset Busselton and Stephanie James, RAC West Perth.

Visa promoting Egypt

MARKETING of Egypt as a tourist destination to int'l markets will have the support of Visa after the Egypt Ministry of Tourism signed a cooperation protocol with the global credit card giant.

The agreement will see internet marketing by Visa carry messages & links promoting the destination.

Egypt Minister of Tourism Hisham Zaazou said the country hopes to receive up to 4% of online hotel bookings through links & leads generated by Visa.

DXB works on track

MAINTENANCE and upgrade works at Dubai Int'l Airport are running ahead of schedule, DXB bosses have said in a statement.

Work on the southern runway finished four days ahead of plan, with the northern runway starting earlier than expected as a result.

The entire 80-day project is expected to conclude on 20 Jul.

Qantas temporarily re-timed its London flights via Dubai from both SYD and MEL while the work was carried out (TD 22 Jan).

BW move to Sri Lanka

BEST Western International will open a property in the Sri Lankan capital of Colombo on 01 Jul in the form of the Best Western Elyon Hotel Colombo.

The new property will feature 60 rooms, a boardroom for up to 30 people, rooftop bar, gym and restaurant and will be the 23rd Asian country represented in the Best Western global network.

Vivid wows crowds

SYDNEY welcomed 270,000+ visitors during last week's opening weekend of the Vivid Sydney light festival - up 170% on last year's result, NSW Deputy Premier & Minister for Tourism Andrew Stoner confirmed on Thu.

Tannum investment

DISCOVERY Holidays Parks has acquired Tannum Beach Caravan Village on the Capricorn Coast for \$5m+, taking the company's portfolio to 32 parks nationally.

Located 20kms from Gladstone, the park consists of 186 villas, cabins, powered and unpowered camping/caravan sites.

Under its new owners, and now named Discovery Holidays Parks Tannum Sands, the park will receive a full revamp of its facilities and infrastructure.

WIN A TRIP FOR TWO TO HAWAII

Throughout May, **Travel Daily** is giving readers the chance to win a fabulous holiday to the island Oahu, courtesy of **Hawaii Tourism, Outrigger Reef on the Beach and Hawaiian Airlines.**

The prize includes:

- Two return economy tickets on Hawaiian Airlines between Sydney or Brisbane to Honolulu, Oahu;
- Five night stay at Outrigger Reef on the Beach in Ocean View Room plus breakfast for two;
- Round-trip shared transfers between Honolulu Airport and Outrigger Reef on the Beach.

Every day **Travel Daily** will ask a different Hawaii-related question – just read the issue and email us your answer. There will be 22 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic holiday to Hawaii.

Email your answers to: hawaiicomp@traveldaily.com.au



Click here for more info and terms & conditions

Q.22: In 25 words of less, describe how you would spend your week in Oahu.



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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**CORPORATE TRAVEL IS BOOMING?
CORPORATE TRAVEL AGENT
SYDNEY – SALARY PACKAGE TO \$70K**

This global corporate TMC is looking for an intelligent corporate consultant to join their team. You will have the opportunity to work across a number of blue chip accounts booking all their corporate needs. This company offers amazing perks including access to global travel discounts and ongoing career progression. They also offer excellent training and support. Minimum 2 years corporate travel experience and strong time management skills.
Don’t delay – apply today!

**WORK BEHIND THE SCENES
WHOLESALE CONSULTANT**

SYDNEY – SALARY PACKAGE UP TO \$43K PLUS BONUS
This award winning client is looking for a Visa/ Administration consultant to join their friendly, dynamic team. You will enjoy supporting the reservations department with all administration and visa processing requirements. If you enjoy an excellent salary package with no sales targets and going overseas on educationals every year this job is for you. A minimum 1 year’s travel industry experience, exceptional attention to detail and a friendly positive attitude are a must.

***NEW* GORGEOUS GLADSTONE
TRAVEL CONSULTANT**

GLADSTONE – SALARY PACKAGE DEP ON EXP

Become the newest member of the team in this retail consulting role in Gladstone. Work with your clients in making holiday dreams come true. One of the best benefits of this position is no more weekend work instead full time Monday to Friday and enjoy a 9 day fortnight. Other benefits include famils, conferences, great earning potential & working in a large team environment. To secure this position you’ll need a min. 2 years travel consulting experience and GDS skills. This hot position won’t last long.

***NEW* SAY KONICHIWA TO THIS NEW ROLE
INBOUND TRAVEL CONSULTANT
GOLD COAST – UP TO \$44K PKG**

Are you fluent in Japanese, verbal and written and have knowledge of Australian tourism attractions. You will be perfect for this Inbound consulting position on the Gold Coast. Assist your inbound clients in preparing exciting FIT and group itineraries. You will work in a fabulous office close to shops, stunning beaches, cafes and public transport and be paid great \$\$\$\$. You must have fluent written and verbal Japanese skills and previous industry experience.
If you have what it takes, APPLY NOW.

**THE CRÈME DE LA CRÈME OF WHOLESALE ROLES
WHOLESALE TRAVEL CONSULTANT X 1**

MELBOURNE (STH EAST) - SALARY PKG UP TO \$52K (OTE)

Travel experts in Melbourne, you will need to be quick to secure this remaining role with a leading wholesale company. This role will see you stepping away from face to face and selling fully inclusive worldwide touring options at a 5 star level. You will work Monday – Friday hours only with the odd Saturday morning and be paid a high base salary plus uncapped commission. With luxury famils on offer, a modern office and a fun, social team, you will love this new role. Minimum 12 months industry experience required.

***NEW* ADELAIDE THE WAIT IS OVER!
WHOLESALE TRAVEL CONSULTANT
ADELAIDE – SALARY PKG UP TO \$70K (OTE)**

Adelaide the wait is over for a wholesale role! We have a new and exciting position that will see you moving behind the scenes and servicing loyal agents with their clients worldwide holiday bookings. From Bali one day, to Europe the next, your days are filled with variety. You will be offered an exciting working roster with amazing uncapped commission that could see you earning close to \$70K per year. If you have at least 18 months experience then we can help you land this dream job in Adelaide.

***NEW* ROLE - FUN WITH NUMBERS
CUSTOMER ACCOUNTING ASSISTANT**

MELBOURNE (INNER) - SALARY PKG UP TO \$45K

NEW and exciting role for Melbourne. This online travel agency now requires a superstar consultant to join their back office operations. You will be responsible for assisting with customer accounting and will look after everything from BSP reconciliation, balancing of files, assisting with refunds, liaising with airlines and suppliers and more. This is the perfect back office role that will see you moving behind the scenes and away from consulting. Don’t delay this role is set to fly out the door. Minimum 12 months Galileo exp required

***NEW* NO MORE TIME WASTERS
HIGH END LEISURE CONSULTANT**

MELBOURNE (INNER) - SALARY PKG UP TO \$55K (DOE)

Stop wasting your talents in your dead end role; let us help you secure this leisure role in Melbourne. This boutique office now requires a senior travel consultant to join their growing team and service the high end clientele. You will work M-F hours only, that’s right no late night trade or weekends and be paid a high base salary of up to \$55K. With amazing famils on offer and no more time wasters, why wouldn’t you apply? Minimum 5 years industry experience required and knowledge of a GDS. Call us today and never look back.



Working in partnership with the Australian Travel Industry

Cruise Travel Consultant

Brisbane CBD. \$Excellent! - Ref:1002PS1

Experienced Travel Consultant looking to move into a specialist niche market? If you are passionate about cruise and enjoy working in a target based role where you can earn above and beyond that of your industry peers with a significant base salary plus a lucrative commission structure then this award winning independent travel company could be just the ticket you have been searching for. With their modern centrally located offices you will be dealing with enquiries predominantly over the phone from both agents and retail clients.

For more information please call Peta on (02) 9113 7272 or click [APPLY](#) now.

Cruise Reservation Travel Team Leader

Sydney - \$70,000 - \$75,000 – Ref:1088S11

If you have cruise product knowledge, supervisory & reservations experience, customer service skills & the ability to work to sales targets, please read on! A Cruise Company are looking for a forward thinking team leader to manage their friendly team. You will be responsible for managing your team selling luxury cruise products to various worldwide destinations. You will thrive on delivering the highest levels of customer service whilst meeting targets & conversion rates.

For further information please call Sarah on (02) 9113 7272 or click [APPLY](#) now

Cruise Travel Consultant

Melbourne \$35-45k + bonus! Ref:1221KF1

Due to market growth my client is developing their cruise department within their agency, offering cruise and cruise packages for around the world. We are seeking outgoing, enthusiastic, persuasive sales driven people who have worked within a sales environment and would like to be involved with the continued growth of the cruise industry. You will go the extra mile in terms of knowledge of cruise ships and destinations; if you are cruise accredited we need to hear from you!

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Wholesale Travel Consultant

Perth – Unlimited Earnings \$\$\$ Ref:1079LB1

Are you a sales superstar? Fantastic opportunity to work for one of Australia's largest wholesale companies! Putting together international packages for travel agents, you can say goodbye to face to face consulting. Amazing earnings are on offer inclusive of uncapped commission, incentives and worldwide famils! If you have at least 12 months travel industry experience, then come and develop your career with this award winning global company! Interviewing now!

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.

Retail Travel Consultant

Gold Coast. \$45-\$45K DOE + COMM – Ref 1022PS5

One of Australia's most respected travel companies are now recruiting! If you are already working as a Travel Consultant with at least 1 years retail experience using a GDS teamed with excellent worldwide destination and product knowledge then I'd love to hear from you! Exceptional customer service skills are a must for this position within this friendly and supportive team. Educational and excellent company benefits including annual salary reviews and career progression opportunities are on offer for the winning candidate.

For more information please call Peta on (02) 9113 7272 or click [APPLY](#) now.

Travel Consultant

Sydney's Northern Beaches – Generous salary on offer Ref: 1141RF1

Calling all Travel Consultants on the Northern Beaches! We are now recruiting for a number of new and exciting travel roles in your area. Retail consultants, corporate consultants and cruise consultants this is your big chance. If you are an enthusiastic sales person and have at least two years experience in a retail travel agency then we want to hear from you. A generous salary plus great travel perks is on offer to the right candidate. What are you waiting for?

For further information please call Rebecca on (02) 9113 7272 or click [APPLY](#) now

Temporary Leisure Travel Consultant

Melbourne Competitive Hourly Rate Ref:1515KF1

Looking for temporary travel consulting work?! Want to continue to use your travel knowledge and earn extra cash at the same time? Do you have solid all-round leisure travel experience and want to bring this to an established, well-respected travel agency? This is the opportunity you have been looking for! Based in the South Eastern Suburbs of Melbourne my client is seeking a casual travel consultant for an ongoing temp role. You must be proficient in Sabre and Tramad.

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Bilingual Travel Consultant

Adelaide \$DOE Ref: 1136LBA

Busy and centrally located travel agency in Adelaide is seeking a bilingual travel consultant. If you can speak both Chinese and English fluently, then we want to hear from you! Your strong airfares knowledge will be key in consideration for this company. If you have a minimum of two years' experience in the industry, the ability to meet deadlines, and ticketing knowledge you will be highly regarded. Solid salary package on offer for the right candidate!

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.



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