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**Travel Daily**  
First with the news

Monday 13th October 2014

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**QF now 47.8% foreign**

**OVERSEAS** shareholders now hold 47.8% of Qantas, according to an ASX update today.

The figure is up 3 percentage points from the previous update about a month ago, and is approaching the 49% limit prescribed by the Qantas Sale Act.

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**Tigerair axes Perth route**

**SINGAPORE-BASED** low-cost carrier Tigerair is dropping its Perth-Singapore route, with GDS screens showing flights suspended after 07 Feb 2015.

The low-cost carrier launched daily Perth-Singapore services in 2007, boosting it to 14 per week during peak seasons.

Earlier this year Tigerair Singapore expanded its local distribution through a GSA deal with Airline Rep Services under which it began offering travel agents commission of at least 5% through a new arrangement with Travelport (**TD** 12 Mar).

However it's understood that competition has led Tigerair to

incur heavy losses on the route - particularly since rival LCC Scoot commenced its non-stop flights late last year (**TD** 15 Oct 13).

Scoot operates a two-class 777 service on the route, in contrast to Tigerair's A320 operation.

Airline Rep Services also has a GSA arrangement with Scoot.

Tigerair's network is contracting in other areas as well, with flights to be suspended to Phnom Penh in Cambodia and Bandung in Indonesia in the coming weeks.

"The suspension of the Perth route is part of Tigerair's network review process and is in line with our route rationalisation strategy," a Tigerair spokesperson told **TD**.

"In order for Tigerair to continue providing low fares to our customers, we review our network regularly and make careful adjustments where necessary, to ensure that we're operating efficiently as an airline," the spokesperson added.

**Today's issue of TD**

*Travel Daily* today has ten pages of news & photos, plus full pages from:

- AA Appointments jobs
- Travel Trade Recruitment

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**Holidays**

**More on QF UMR**

**THE** new Qantas fee for unaccompanied minors (**TD** Fri) will double to \$100 domestic/\$180 international upon check-in if not pre-paid.

Bookings ticketed before 03 Nov will not incur the new fee, which is chargeable via EMD-S on GDS.

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## Dusit enters Aus market

**BANGKOK-BASED** luxury hotel and resort company Dusit International has announced its first foray into the Australian market, unveiling plans for a 520 apartment project near Brisbane.

Dusit Thani Brookwater Golf & Spa Resort at First Residence - located 20 mins from Brisbane - will be the single largest foreign investment in an Australian resort with developers injecting more than \$550 million into the resort.

'Phase A' alone is priced at \$110 million and will feature 168 keys.

Construction is slated to begin by Apr next year.

Dusit International said it chose Brisbane for its Australian launchpad due to the success of Qld's number 1 ranked Greg Norman designed Brookwater Golf Course which is located on site.

Once fully complete, the resort will be home to an International Tennis Stadium & Club, water park & family club, aquatic centre and retail emporium.

Each Dusit apartment will have its own private plunge pool.

Dusit chief executive Chanin Donavanik admitted the group

was "very bullish" and "excited" to bring the Dusit Thani Resort concept - the company's flagship brand - to the region.

Vice chairman Giovanni Angilini said: "We believe this new brand entry into the Australian market will be a resounding success due to the area's overall appeal and entertainment capability to suit all market segments of corporate, convention, leisure, golf, spa, families and shopping."

Brookwater Resort Investments ceo Richard Turner said Dusit Thani Brookwater will be able to accommodate conferences for up to 2,000 delegates, making it the biggest in the state outside Brisbane and the Gold Coast.

"The magnitude of this project is enormous. It will bring jobs, international visitors, tourism and everything to the city," Ipswich Mayor Paul Pisasale commented.

Dusit International operates 24 properties in Asia, the Middle East & USA and has another 31 under development in China.

Developers expect Dusit Thani Brookwater to welcome its first guests in Q3/Q4 of 2016.

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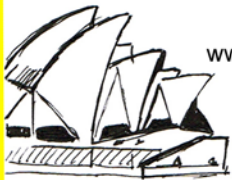
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Monday 13th October 2014



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## Mantra milestone

**AUSSIE** hotelier Mantra Group has announced the addition of an eighth property in Brisbane and 50th in Queensland, signing the Mantra Midtown Apartments.

Offering 143 full serviced units, the property on Charlotte Street previously operated as an independent hotel since it first opened its doors in 2012.

Mantra Group ceo Bob East said the company has emerged from a period of having an under supply of hotels in the Qld capital, to now be in a strong position.

"We are confident that the demand in Brisbane will continue to grow over the next five years sparked by post G20 interest and we are in a great position to offer the most comprehensive mid-range accommodation for the city," East commented today.

Collectively, Mantra Group has over 8,000 rooms across its Peppers, Mantra and BreakFree hotel brands.

## Vanuatu comp winner

**CONGRATULATIONS** to Carolyn Burgmann from TravelManagers who has been chosen as the winner of last month's Vanuatu competition which featured exclusively in *Travel Daily*.

Courtesy of Vanuatu Tourism Office and Air Vanuatu, Carolyn has won a holiday for two, staying five nights at the Grand Hotel & Casino, a glass bottom boat trip, airport transfers and return airfares to Port Vila.

## EK rejig PER service

**EMIRATES** has tweaked the departure time of one of its three daily services out of Perth to provide quicker onward connections to many of its hubs in Europe and the United States.

From 27 Oct, EK423 will move from its 1510 departure to 1750, shortening stopover times in DXB for pax travelling to Rome, London, Milan, Manchester, Paris, Frankfurt, Dallas and Washington.

## MAS/TGV partnership

**MALAYSIA** Airlines has struck a new alliance with European train operator TGV, launching joint services that enable pax to book an MH flight and a train ticket in France in the one transaction.

TGVAIR provides streamlined travel to and from 19 French provinces via Charles de Gaulle Airport in Paris.

Destinations include Avignon, Bordeaux, Montpellier, Lille, Nantes, Marseille and numerous other French provinces.

Passengers travelling from the provinces to MAS's home hub of Kuala Lumpur and beyond can use a single ticket for their journeys from their departure train station to CDG Airport TGV station, and from CDG Airport to Kuala Lumpur on Malaysia Airlines flights.

Benefits of booking the air/rail combo include support when a passenger misses a TGV train service or MAS flight.



## Window Seat

**AUTHORITIES** in Zimbabwe have come up with a unique tourism marketing ploy - they are training the southern African country's police officers to smile at visitors.

Deputy Home Affairs Minister Ziyambi Ziyambi said "a smile can change a lot," particularly when tourists encounter some of the country's frequent roadblocks.

The initiative kicked off earlier this month on World Smile Day. However it has been greeted with some skepticism by locals who are used to widespread claims of police corruption.

"The only thing that can make a policeman smile is money," according to one Harare resident quoted on South African media service *IOL News*.



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## Tigerair I9 sub-lease

**TIGERAIR** Singapore has inked a deal with IndiGo to sub-lease a fleet of 12 surplus aircraft to the Indian budget carrier from Oct.

Most of the aircraft were previously operated by Tigerair Philippines and Tigerair Mandala and will be sub-leased for a period of three to four years.

The agreement will "significantly reduce the Group's cash flow burden by about \$162m," the carrier said late last week.

"The sub-lease agreement resolves our excess capacity issue and puts us in a better position to focus on our Singaporean operations," group ceo Lee Lik Hsin remarked.

## OTG Anzac space

**ON THE** Go Tours is advising it still has limited availability on a range of Anzac 2015 tours for successful ballot entrants yet to book travel arrangements for the Gallipoli commemoration service.

Itinerary options range in length from 8 to 14 days, priced from \$1,799pp - [onthegotours.com](http://onthegotours.com).

## Burma foodie tour

**EXECUTIVE** chef John McLeay from Burma Lane, Red Spice Road and Red Spice QV will host the inaugural Real Food Adventure - Burma itinerary of Intrepid Travel.

Highlights of the tour include a walking tour of Yangon's Chinatown and its fish markets, a hands-on master class with McLeay, street markets, home-cooked meal, high tea at The Strand and sampling local vintages at a winery on the shore of Inle Lake.

The 11-day 'special edition' trip will depart on 17 Feb and is priced from \$2,995pp.

## SQ capacity upgauge

**DOUBLE** daily A380 services will be reintroduced on the Sydney route by Singapore Airlines from 18 Jun to 09 Jul on flights SQ231 (inbound) and SQ222 (outbound), the carrier's website indicates.

"In response to seasonal demand patterns during the busy northern summer travel period, Singapore Airlines will upgauge one daily 777-300ER service from Sydney and Melbourne by deploying A380 aircraft on select dates," a SQ spokesperson told *Travel Daily* today.

A number of supplementary superjumbo services are also slated to operate in mid-Jul.

## Bench African Expert

**AN ONLINE** program designed to enhance travel agent knowledge of Southern Africa has been launched by Bench International.

The brainchild of Bench gm Martin Edwards and colleague Cameron Neill, the dedicated training tool consists of five modules focused on destinations including Kenya, Tanzania, South Africa, Botswana and Zimbabwe. "Safari School is now accessible through the Agents Portal at [www.benchinternational.com.au](http://www.benchinternational.com.au) & provides a sophisticated, easy-to-follow platform to help agents contribute to their agency's success with a comprehensive knowledge of the African product," Edwards commented.

On completion of the course, agents will be able to download attained information to build a 90-page 'Bible of Africa' & attain a certificate indicating that are a qualified Bench African Expert.

## MSC second pax free

**MSC** Cruises is offering a second passenger sails free deal on select *MSC Divina* seven-night cruises in the Caribbean departing between late Nov and mid Mar.

Prices start at \$729 for the 1st pax and \$149 (port charges only) for the 2nd, as part of a 96-hr sale which starts 14 Oct.

Today's issue of *TD* is coming to you courtesy of Norfolk Island Tourism & Air New Zealand.

**AIR** New Zealand operates year-round twice weekly flights to Norfolk Island directly from Sydney (2.5 hours) and Brisbane (2 hours) as well as weekly services from Auckland (90 min).

Visitors require a passport as well as a return ticket and proof of an accommodation booking from the variety of operators on the island - over 60 properties.

These include options such as the **Aataren Villas** - two newly renovated one bedroom villas, which come with an option of a private hire care for just \$20 per day; **Endeavour Lodge**, self catering apartments with ocean views; **Islander Lodge** apartments each with a deck to view the picturesque landscape; and the **Ponderosa** collection of one and two bedroom apartments and cottages, which has its own on-site day spa.

Norfolk is an ideal place to relax, with everything in easy reach and a wide variety of activities, fabulous local food plus lots of history and culture.

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\*Fares valid for Perth departures in Economy Class in low season from 1st February to 24th March 2015, 20th April to 27th May 2015, and 4th October to 31st October 2015. Sales until October 31st 2014. Business Class valid from 1st February to 31st October 2015. Other fares apply for other travel dates. Conditions apply.

## Gulf to Kak is back

APT has announced the reintroduction of its Gulf Track to Kakadu itinerary for 2015 due to guest and agent demand.

The 14-day tour between Cairns and Darwin includes a sunset cruise in Karumba, a heli-flight over the Lost City at Cape Crawford and a cruise along the East Alligator River.

The itinerary returns in the just-released Cape York and Outback Adventures custom-built 4WD small group program.

Other returning & new options include a three-day extension to APT's 12-day South Australia tour, as well as a post-tour three-day Great Barrier Reef cruise on the *Coral Princess II*, sold as an extension to its 11-day Cooktown to Cape York itinerary.

For 2015, that popular tour is now incorporating a two night stay at Punand Bay overlooking the tip of Cape York, and Bramwell Station.

General manager for APT's Outback Wilderness Adventures portfolio Rob Tandy said the refined program was the best in the market for outback touring.

Bookings made by 30 Nov can save up to \$1,200 per couple on select 4WD land journeys, while groups of between four and nine people can save a further \$100 - see [kimberleywilderness.com.au](http://kimberleywilderness.com.au).

## UK Ebola response

TRAVELLERS entering the UK from West African countries at London Heathrow and Gatwick airports will be subjected to "enhanced screening" in a bid to prevent the spread of the deadly Ebola disease into Britain.

Eurostar stations will also see new screening introduced.

The beefed up screening involves travel and possible medical assessment of some travellers.

Last week, the US ramped up its screening on passengers entering the country from Ebola-plagued nations, increasing screening at five US airports including New York and Washington DC (**TD Fri**).

## Viking cruise merger

A RANGE of departures on a 15-day Viking River Cruises voyage through France have been introduced in 2015 priced from \$7,155 per person twin share.

The itinerary is based on back-to-back voyages on the eight-day Paris & the Heart of Normandy sailing and the eight-day Portraits of Southern France cruise, linked by motorcoach transfers.

Dubbed France's Finest, the combo cruisetour is available on various departures between Mar-Nov and includes 12 guided tours, visits to four UNESCO World Heritage Sites and more.

## PAL mull Airbus order

PHILIPPINE Airlines gm Jaime Bausita has flagged deferring part of a 44-strong jet order with Airbus signed in 2012 in an effort to exit financial hardship.

## #Unitedhoops for King's glory



UNITED Airlines helped the Sydney Kings celebrate the start of the basketball season with 300 VIP guests at Sydney's stylish Cafe Del Mar last Thu.

The US carrier has continued its multi-year sponsorship with the Kings for the 2014/15 season and in exchange for brand recognition on centre court at Qantas Credit Union Arena, UA is giving away return flights to lucky audience members at home games.

UA director for Australia and

New Zealand Alison Espley (right) is pictured awarding a lucky season launch attendee, Carlie Platt from Nudie Australia, with a ticket to LA flying BusinessFirst after winning a live Twitter comp.

Guests were asked to describe in 140 characters their ideal 24hrs in Tinseltown.

Her entry was "Re-UNITE with old friends, relax in Malibu, shoot a hoop in Venice, dine at Chateau Marmont & fly back in style @sydneykings #unitedhoops."

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## Free wi-fi at Wangi

THE Northern Territory Govt has activated free wi-fi at Wangi Falls in Litchfield National Park - the first Territory-managed park to offer the service to visitors.

## CT Connections pink for a cause



**VICTORIA'S** CT Connections & sister businesses The Departure Lounge & Totem Groups are marking Breast Cancer Awareness Month with a number of 'pink' activities to raise funds and awareness during Oct.

The Departure Lounge is leading the CT Connections team to raise \$10,000 through projects including weekly staff activities - such as cake bakes, competitions

& raffles, pink ribbon mornings teas, an auction with all proceeds going to the Cancer Council and turning all email signatures pink to heighten everyday awareness.

**CLICK HERE** for further details.

MD Nick Sutherland is pictured centre looking dapper in his pink 'traxedo' with Jen Micklethwait, Alicia Vincent, Carmela Paredes, Kate Roberts, Jade Maloon, Ashley Awramenko and Larla Pascual.

## Rhapsody mates rate

**ROYAL** Caribbean International has released last minute specials on two sailings on *Rhapsody of the Seas* this month for industry partners, friends and family.

Options include a South Pacific itinerary that departs next week (21 Oct) priced from \$575pp or a cruise of Queensland that is scheduled to embark on 28 Oct priced from \$919pp.

Both prices include taxes, fees & port expenses, gratuities & are based on Interior (Z) staterooms.

Register your details by emailing [insidesales@rcclapac.com](mailto:insidesales@rcclapac.com) and submitting a request form - **CLICK HERE** for a copy of the form.

## Indochina immersion

**DESTINATION** management firm Trails of Indochina has rolled out a "once-in-a-lifetime" tour & cruise through Indochina.

The itinerary includes visits to Siem Reap, Angkor Wat, Phnom Penh and Ho Chi Minh City, with a cruise aboard Aqua Expeditions' *Aqua Mekong* from Tonle Sap in Cambodia to My Tho in Vietnam.

Three nights in Aman Resort's Amanoi Resort overlooking the spectacular Vinh Hy Bay rounds out the 15-day journey.

No specific dates are listed, with the tour available on application. See [www.trailsofindochina.com](http://www.trailsofindochina.com).

## Insight EK/QF fare

**DISCOUNTS** of \$400 per couple are available on Insight Vacations tours in Europe or Britain when booking an airfare with Qantas and Emirates by 15 Nov.

The promotion is offered on escorted journeys of 10 days or more and can be used together with Insight's early payment discount of 10% if paying in full for a holiday before 18 Dec.

If combining the deals, clients can save up to \$1,275pp on the 33-day European Heritage tour, currently priced at \$9,475pp.

Customers are also able to save a further 5% off itinerary prices if they have previously travelled with Insight Vacations or any of the other Travel Corporation brands - phone 1300 727 767.

## Dubai Airports app

**A NEW** app has been unveiled for Dubai International Airport (DXB) and Al Maktoum Int'l Airport at Dubai World Central (DWC) by Dubai Airports.

The app provides users with a comprehensive 'Find your flight' function which provides updates on gate changes & boarding times, along with 3D airport maps to help pinpoint specific services - such as food, beverage & retail outlets - and a flight tracking function via Flight Radar 24.

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## England pouring pints

ENGLISH pubs will form a core part of English Tourism Week as part of a new partnership signed between the VisitEngland tourism body and The British Beer & Pub Association (BBPA) late last week.

As part of the collaboration, the BBPA has urged its members to take part in a national campaign promoting their pubs as offering a distinctly English product.

Unique culture was identified as a major element of a country's desirability, VisitEngland said.

English Tourism Week next year will run from 14-22 Mar, with events taking place including art exhibits, afternoon teas, guided walks, music events and more.

## QLD Instameet record

TOURISM & Events Queensland ceo Leanne Coddington says the state's recent 'Instameet' social media promotional blitz bloomed into the largest in history.

The Instameet saw nearly 1,100 bloggers and Instagrammers gather to post more than 6,000 images of the state under the hashtag #thisisqueensland.

Leading int'l digital influencers flew in from around the world to take part, including 20 of Australia's biggest Instagrammers with over 20 million followers.

Images showcased the array of activities and experiences available across the state.

A series of pop-up galleries using images from the Instameet will now form part of a marketing campaign rolled out in the UK.

## Syd accom rebounds

SYDNEY hotels noted another month of strong occupancy in Sep according to preliminary data from STR Global, with capacity moving slower than occupancy.

Demand was up 2.2% compared to only 0.5% of new rooms open, seeing capacity at 83.1% citywide.

The average daily rate in the NSW capital climbed 3% year-on-year to \$185.96, with RevPAR up 4.8% to \$154.50.

STR Global said results were largely in line with city forecasts.

## Sabre signs in digital

TRAVEL tech giant Sabre Pacific has signed a partnership with DocuSign Inc in a move to enable the digitisation of signatures.

Under the pact, DocuSign's DTM platform has been integrated into the Sabre Pacific CRM system.

Sabre staff can now place digital tags where a signature, initials or dates were previously required to speed up the sales agreement process in a secure environment.

## Scared at Q Station

SYDNEY'S Q Station at Manly has launched a Halloween Scream Night Out Tour with three packages on offer for 31 Oct.

Ghost Tour packages start from \$40pp and feature a 90-minute tour consisting of gruesome stories starting from 7:30pm.

Access to an after-party with a live DJ, food and cocktails from 9pm to midnight can be added on, with accom deals also on sale.

Monday 13th Oct 2014

Travel Daily  
First with the news



TRADE attendees at the 2014 Magical Kenya Travel Expo (MKTE) took time prior to the trade show to explore some of the country so keen to welcome their clients.

Kenyan tourism officials implore the trade to continue to push the country as safe and open for business, with security a hot topic in relation to the Ebola epidemic currently gripping the far western side of the African continent.

MKTE is now in its fourth year and continues to build a platform for productive trade relationships and sales opportunities between

buyers and exhibitors.

"The arrival of these key tour operators is yet another strong sign that it is business as usual in Kenya," Kenya Tourism Board managing director Muriithi Ndegwa said in his speech to delegates attending the show.

Also in attendance at the show and showing their support for Kenyan tourism were senior members of the United Nations World Tourism Organisation.

The group exploring Kenya as part of a famill consisted of Johannes Holtzhausen, Inca Tours Australia; Sandie Gosper, Destinations Africa; Craig McBey, Bunnik Tours; Alisa Feillafe, Adventure World; Wayne Hamilton, Swagman Tours; Kira Sachs, The Africa Safari Co.; Jodi Weisser, This is Africa; Anne Morris, Kenya Tourism Board and Onesmus Karanja from the Kenya Tourism Board.

## Albatross earlybird

CUSTOMERS booking and depositing on the 15-day Black Forest, Bavaria & the Tryol tour with Albatross Tours before 15 Jan can save \$300 per person.

The deal applies to departures between May and Sep next year.

### China Airlines (CI) 3 weekly Sydney – Christchurch Flights



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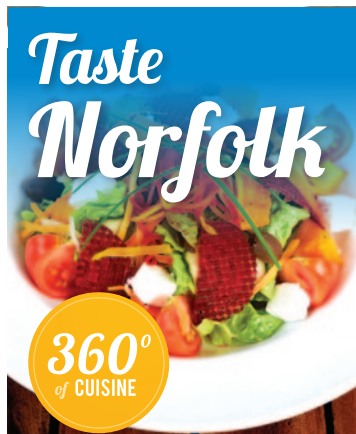
37 CRUISES ON SALE | UP TO US \$300 SHIPBOARD CREDIT | ALL NEW PREMIUM COLLECTION

**BLK airport to close**

**BLACKPOOL** Airport in north-west England will close its doors this week, with passengers flying with Jet2, Aer Lingus Regional & Citywing after next Wed 15 Oct 2014 urged to contact their airline for options.

According to airport owners, the facility had been losing money for some time amid recent unfruitful efforts to find a buyer.

Local union leaders have lobbied the airport's owners to keep it open, taking a swipe at the UK Government for maintaining its "sky-high aviation taxes".



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There's more to NORFOLK ISLAND

**AC/AV US codeshare**

**AIR** Canada is seeking approval from US regulators to allow it to codeshare with Avianca on flights operated between Canada and the United States of America.

The proposed blanket codeshare "will allow Avianca to expand its online network, thereby promoting competition and enhancing service options for travellers," the airlines told the US Dept of Transportation on Fri.

**Tougher Kuwaiti laws**

**A RANGE** of new environmental laws have come into force in Kuwait which visitors should be aware as penalties are severe.

Picking flowers carries with it a KD250 (AU\$995) penalty, while littering or causing the death of marine or land fauna will result in a fine of KD500 (AU\$1,995).

A fine of KD100 (AU\$400) will be charged when found smoking in enclosed and semi-enclosed public spaces, while there are a number of new noise and sea pollution penalties.

*Arabian Business* reports a new police force division has been established to monitor the newly adopted rules.

The Department of Foreign Affairs & Trade's current travel advisory for Kuwait is 'Exercise a high degree of caution'.

**Aus Japan visits soar**

**YEAR-TO-DATE** ending Aug visitor arrivals from Australia to Japan are up 19% compared to the corresponding period in 2013, Japan National Tourism Organisation figures show.

The preliminary data indicates there were just over 13,000 visits made by Aussies to Japan in Aug, and a shade over 20,000 in Jul - both figures up 24% year-on-year.

More broadly, there have been over 8.6 million visitors between Jan and Aug - up 26% - with the highest growth market for visitors coming from China, which spiked a massive 84% to 1.54 million.

During Aug, there were 254,000 visits made by Chinese nationals.

**SIA Holidays Mega-Famil**



**A TOTAL** of 88 lucky Australian travel agents recently explored Vietnam, Cambodia, Indonesia, Thailand, China, Malaysia, Borneo and the Philippines during the 2014 SIA Holidays Australia mega-famil - before gathering after their globe-trotting for a welcome dinner at the Orchard Hotel and then a "mini conference" at Singapore's Gardens by the Bay.

The adventure included the Singapore Airlines Holidays Ultimate Treasure Trail - with a challenge including taking "a photo that you think would be perfect for *Travel Daily*".

Some of the efforts included the shot **above** from Team Indonesia who flew to Manado, from left: Lise, Asia World Indonesia; Makyla Brown, Travel by Wyndham; Hughla McLaren, Thornleigh Cruise & Travel; Michelle Turnbull, B&P Travel and Cruise; Jose de Souza, iLuv2Travel & Cruise; group mascot Tarsie; Stephanie Spiteri, italktravel

Belmont; Christine Riou, Newport Travel; Melissa Borg, Helloworld Cranbourne; Katie Anderson, Travelscene Kings Meadows; Karryn Cook, Helloworld Umina; Ashley Schlesinger, Singapore Airlines; Natalie Sutton, Albert Park Travel; and Kirsten Pattullo, Northam Travel.

And the Cambodia group **below** look like they ended up in custody at Angkor Wat: Amanda Dresser-Sullivan, Dynamic Travel Cowra; Alison Dwyer, Lifestyle Travel; Barbara Hunt, Helloworld Port Augusta; Ian Dodds, HWT Kenmore; Michelle Swan, Let's Go Tour & Cruise; Virginia Paton, National Warrnambool Travel.

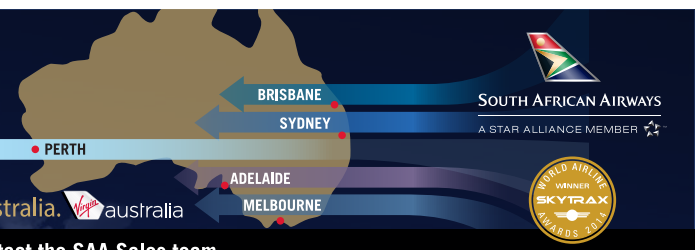
Front row: Amelia Saunders, Benalla Travel; Daniel Hind, Vivid Travel; Luisa Cortes de Lopez, Netlink; Tara Wright, We Know Travel Dubbo; Stella Vlahos, Singapore Airlines; and Kara Dennis, HWT Alice Springs.

More pics from the trip online at [facebook.com/traveldaily](http://facebook.com/traveldaily).



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## Italy's JN closes doors

**SMALL** Italian carrier Livingston Airline has ceased operations a few months after entering bankruptcy protection, with three leased aircraft returned to owners.

## Carousel agents sparkle for APT



**UPMARKET** inclusive firm APT has welcomed its first WA based agency to its illustrious Diamond tier in its VIP reward program.

Working closely with the business development team, the agents at RAC Travel Carousel in Perth achieved the highest level of sales for the APT, Travelmarvel and Botanica range of itineraries.

As part of its ascension into the Diamond tier, the agency will now be eligible for more invitations on APT famils as well as priority sales support & marketing assistance.

"We are delighted to welcome RAC Travel Carousel as one of

our highest performing agents," APT commercial manager Susan Haberle commented.

"We are excited about working with the team to continue to strengthen our valuable partnership, both through assisting with product education, client information and marketing support, and in driving forward sales," she added.

**Pictured** above from left is Emma Britton, Dani Park-Yeoman and Suni Ahuja from RAC Travel Carousel in Cannington, WA.

## Walkabout roadshow

**OVER** 250 event planners from around the country will meet with business event operators and industry partners as part of the 2014 ConveNTions Walkabout.

Events are scheduled for Brisbane, Sydney, Canberra, Melbourne, Adelaide and Perth from today until Fri, with reps spruiking the benefits of hosting business functions in Darwin, Kakadu, Alice Springs and Uluru.

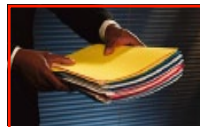
Participants include Kakadu Tourism, Tourism Top End and the convention bureaus in Darwin, Alice Springs and Uluru.

## Indigenous diversity

**TOURISM** Australia has begun production on a new short film project promoting Indigenous tourism experiences to visitors.

The film, made in conjunction with Austrade, will particularly focus on quelling misconceptions that Indigenous experiences can only be found in hot, remote and arid parts of the country.

Once complete, the film will be screened on global media channels & in places of high visitor traffic such as airport arrival halls.



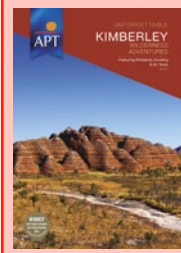
## Brochures of the Week

**WELCOME** to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



### Bunnik Tours - Africa 2015/16

Departing with a maximum group size of 12 people, Bunnik Tours' latest Africa guide offers opportunities to fully immerse oneself in the destination. Three brand new tours have been released along with two new tour extensions. Those keen to explore on their own can do so with two new independent itineraries also now in the market. Itineraries take in many of the destination's highlights including Victoria Falls, Rovos Rail, the Blue Train as well as river cruising aboard the *Zambezi Queen*.



### APT - Kimberley Wilderness Adventures 2015

For the first time, Freedom of Choice touring has been added to APT's 4WD Kimberley range on itineraries of 11 days or longer. In Kununurra, El Questro Wilderness Park, Monkey Mia and Wyndham, guests can select from a range of activity options to enhance their visit. These range from fishing trips, birdwatching tours, cultural walks, gorge cruising, visits to a pearl farm and more. Tours ranging from 2-25 days in length feature in the guide, with a total of 19 itineraries - a 20% increase on last year.



### Utracks - Active Europe 2015

A massive range of 340 itineraries are available for the wanderlust traveller keen to make their own unique experience of Europe - 30 of which are brand new. Many in the range include a boating, biking or hiking component, sure to keep travellers on their toes. Guests can choose from either a guided itinerary or to take the lead themselves with a self-guided journey. Guests can explore the Norwegian fjords, hike the Camino de Santiago, cycle part of the Danube, or so many more options.



### Un-Cruise Adventures - Sep 2014 to Apr 2016

A hallmark of Un-Cruise Adventures is taking guests by small ship to parts of the earth where one can feel like they are among the planet's only inhabitants. Now with seven vessels, the Un-Cruise fleet showcases the inlets of Alaska, Hawaii, Mexico's Sea of Cortes, the Snake and Columbia Rivers in the Pacific Northwest, Washington State's coastline and British Columbia. The brochure covers voyages departing until Apr 2016, with capacity ranging from 22-88 pax, ensuring a close-up experience.



### CroisiEurope - Canals of France 2015

Aiming to increase the appeal and awareness of barge cruising in France, the latest guide from CroisiEurope seeks to do just that. All shore excursions are included in the price, along with all meals and most drinks. The fleet of crewed canal barges take pax through quaint little villages and towns in idyllic French regions such as Alsace-Lorraine, Burgundy, Champagne, Provence and the city of Paris. The fleet has been upgraded & exudes comfort throughout the journey in France through the eyes of a local.

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Throughout the month of October, *TD* is giving readers the chance to win a luxurious French prize pack, courtesy of Avalon Waterways.

The prize includes his and hers Louis Vuitton weekend bags, three nights in a Junior Suite at the Sofitel Sydney, a bottle of Dom Perignon Champagne, gift voucher for L'Occitane products, and a dinner voucher to Felix fine dining French restaurant, valued at over \$5,500.

Every week this month *TD* will ask a different question about Avalon. The subscriber with the best answer to all of the questions will win this fabulous prize pack.

Email your answer for this week by COB 17th Oct to:  
[avalonwaterways@traveldaily.com.au](mailto:avalonwaterways@traveldaily.com.au)

In 25 words or less finish this sentence: Avalon  
 Choice is better for my clients because...

Hint: see pages 16, 17, 18 and 19 of the 2015  
 Avalon Waterways River Cruises brochure



### Agents' Springs deals

VIP deals on accommodation, shopping, attractions, dining, car rentals and much more are on offer to Australian travel agents from Greater Palm Springs during the month of Oct.

Agents can register for a Travel Professionals VIP card by visiting [palmspringspackages.com/travel](http://palmspringspackages.com/travel).

Greater Palm Springs is made up of nine cities & is located approx 90 mins east from Los Angeles.

### Beyond solo offers

SINGLE traveller supplements have been significantly reduced on a range of 2015 river cruising itineraries in Europe available until 31 Oct with Beyond Travel.

Departures are available in the northern summer months of Jul, Aug and Sep, with supplements of \$60 on a seven night sailing from Amsterdam to Basel or v.v.

Single cabins start from \$3,200 and for details, ph 1300 363 554.

Monday 13th Oct 2014

Travel Daily  
 First with the news



## Virgin Atlantic dream delivery

LAST Fri, Virgin Atlantic became the first European carrier to take delivery of the Boeing 787-9 Dreamliner aircraft (pictured), named 'Birthday Girl'.

VS has decked out its Dash-9 Dreamliner with 31 Upper Class, 35 Premium Economy and 198 Economy class seats.

Upper Class features a new bar area for premium passengers at the rear of the cabin.

It's the first of 16 787-9s VS has on order with Boeing and will

initially be used on routes from London Heathrow to Boston.

Other US destinations for Virgin Atlantic's carbon-composite jet include Washington DC, Newark and New York JFK, while Delhi & Shanghai are also on the radar as more aircraft are received.

### A&K Connections '15

MORE than 50 itineraries make up the third newly released season of Abercrombie & Kent's Connections product, with the 2015 brochure now available.

Journeys in Europe, Asia, India, Africa, Arabia and the Americas feature in the guide, with guests staying in four star standard accommodation throughout.

New for the season are a range of itineraries incorporating family-friendly activities & child-friendly hotels also mixing in educational experiences for kids of all ages.

Thirty-six small group tours and sixteen private and independent itineraries are on show, with no more than 24 pax per departure.

### Solomon Air sch rejig

MAXIMISING onward connections is the focus of the new Northern Winter timetable from Solomon Airlines, released overnight to start from 17 Nov.

The carrier has pushed back its departure times from Brisbane to 10am to allow pax to meet onward flights to domestic ports.

On the return, a later departure from midday allows returning pax to connect to flights in Australia or to New Zealand.

### Alitalia VMPD change

NEW standalone EMDs have been introduced in GDS by Italian carrier Alitalia as a payment method to cover rebooking fees on domestic & int'l PNRs, group deposits and refundable balances.

The change takes effect from 01 Nov and comes following the removal of the V-MPD IATA.

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**Brisbane, DOE, Ref: 1352AW1**

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For more information please call Anna  
on (07) 3023 5023 or click [APPLY](#) now.

### **Travel Consultant**

**South Sydney, \$35-\$45K, Ref: 0890MB1**

Don't miss a great opportunity to work closer to home and escape the daily commute. We are looking for experienced Travel Consultants who are looking for their next challenge but want to stay closer to home. Work for a well-established and very busy office in the Sutherland Shire where no two days will be the same with a mix of face to face, over the phone and email consulting with unlimited earning potential and industry perks. Full and Part time Available.

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on (02) 9113 7272 or click [APPLY](#) now.

### **Multi-Skilled Corporate Travel Consultant**

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This is a rare and exciting role for an outstanding Corporate Travel Consultant! Dealing with corporate travel clients and booking air travel, meetings and conference requirements across Australia and Internationally. Offering a variety of fares and hotels and explaining there rates and regulations, building a rapport with clients and ensuring excellent customer service and confirming the reservations as required and ensuring the booking process goes smoothly.

For further information please call Kate  
on (02) 9113 7272 or click [APPLY](#) now.

### **Travel Consultant**

**Adelaide, \$DOE, Ref: 1309LB2**

Join a great team and earn fab incentives with this rapidly growing travel agency in Adelaide CBD! Currently there is a fantastic opportunity for an experienced Travel Consultant with at least 1-2 years' experience in a similar role, looking to expand on their knowledge and grow their career! You will be part of a fun and dynamic team working with both domestic and international products. Ideally you will have Sabre GDS experience and love hitting sales targets.

For more information please call Lauren  
on (02) 9113 7272 or click [APPLY](#) now.

### **South Pacific Travel Consultant**

**Brisbane \$40K + Comm, Ref: 1354HB1**

This niche travel specialist is looking for a South Pacific consultant who ideally has 2 years travel industry experience. Bring your exceptional customer service, product knowledge and organisation skills! You will be constantly stimulated in this fast paced, multifaceted role! If you are the go to South Pacific travel person right now, then this is a fabulous chance to join a well respected company and receive a great work life balance, incentives and superb remuneration.

For more information please call Helen  
on (07) 3023 5027 or click [APPLY](#) now.

### **Travel Consultant/Sales and Marketing**

**Sydney, \$40-\$50K, Ref: 4566SZ1**

Do you want to take the next step in your travel career? Are you driven? Our client is looking for a candidate with a solid experience in travel consulting and sales working only Mon-Fri. You will be working with exciting tour products & looking after the sales and marketing of the company's ever growing business. A competitive salary base + commission structure is on offer for the right candidate and best of all, there's potential to grow within the company.

For further information please call Serena  
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**Melbourne, Fantastic Salaries, Ref: 3524MD1**

The travel industry is booming at the moment and we have a variety of quality career leading roles available in Melbourne. Whether you are a Travel Consultant, Manager, and Wholesale Specialist or prefer to take a back seat in Corporate Travel, we have a diverse range of positions available now! We need consultants with working knowledge on a GDS and have a passion for the travel industry that are looking to put a spring in their steps with new career opportunities!

For more information please call Megan  
on (02) 9113 7272 or click [APPLY](#) now.

### **Adventure Wholesale Specialist**

**Perth, \$40-45K, Ref: 1359LB1**

This niche travel specialist is looking for an international travel consultant who ideally has 2 years front line travel industry experience. Bring your exceptional customer service & product knowledge to this amazing role! You will be organising exceptional tailor-made trips of a life time! If you are the go to person when working on specialty areas right now, then this is your rare chance to join a well respected company and utilise your experience further!

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