



Tuesday 14th October 2014



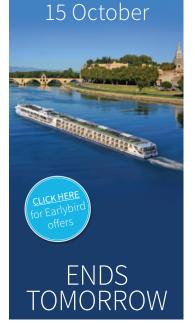
#### Vale Maurie Tye

**THE** industry is mourning the death of Maurie Tye who passed away on 10 Oct at Manly Hospital.

Tye was well known within the trade, serving the industry for 34 years including as finance manager at Pan Am and United.

A private funeral will be held.

LAST CHANCE
TO FLY FREE
TO EUROPE
IN 2015
Earlybirds end



# Westbury heads WTAAA

AFTA ceo Jayson Westbury has stepped up onto the worldwide stage, today being confirmed as chairman of the World Travel Agents Associations Alliance (WTAAA) at the organisation's board meeting and general assembly in San Diego.

The move was foreshadowed earlier this year (*TD* 16 Apr), with the new WTAAA vice chairman being Otto de Vries from the Association of South African Travel Agents and the group's treasurer now David McCaig from the Association of Canadian Travel Agents.

Westbury told *Travel Daily* he was "honoured to take on this

#### Today's issue of TD

**Travel Daily** today has nine pages of news & photos, plus full pages from: (click)

- inPlace Recruitment jobs
- South African Tourism

important global role and very pleased to represent Australian travel agents on the WTAAA".

Having an Australian chairman for the WTAAA continues a proud tradition, with former AFTA ceo Mike Hatton the organisation's founding president when he was instrumental in its creation a decade ago (*TD* 21 Apr 05).

WTAAA members also include agent groups from Brazil, India, NZ, the UK and Europe, with the body working to speak with one voice on behalf of travel agents in a range of forums including IATA, governments, suppliers and GDS.

Westbury said key issues currently on the agenda include IATA's New Distribution Capability (NDC), as well as changes to "Resolution 890" which would allow travel agents to use their own credit card within the BSP.

These will be under discussion later this week at IATA's World Passenger Symposium.

#### Win a trip to Africa

**SOUTH** African Tourism is offering the opportunity for travel consultants to win a trip to "Meet South Africa" by registering for and completing the South Africa Specialist training program before 31 Mar 2015.

For more info, see the last page.

# Premium Economy

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For all those who would like more: **Premium Economy Class**. On sale at this very special price until 30NOV14 for travel 10DEC14-31JUL15. Fares in your GDS. more...





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# **Cover-More sees recovery**

**COVER-MORE** Travel Insurance says its local business has "recovered and returned to growth," following instability due to the Federal Government's budget impasse in May this year.

Speaking at the firm's annual general meeting this morning, ceo Peter Edwards said sales have continued to grow at double digit rates, and the recent volatility in the Australian dollar is "not demonstrating any discernible adverse trends".

Edwards also confirmed that Cover-More is pursuing multiple new partnerships both in Australia and internationally, with key innovations including its "Impulse" e-commerce platform.

"Cover-More has developed leading algorithms that increase the average premium value and conversion rates of offerings for airlines and other intermediary partners through effective integration into our partners' technology platforms," he said.

This integration has already been implemented for Air NZ, and this year Cover-More will further link Impulse into travel consultant desktops and agency online booking platforms.

Cover-More's strong Flight Centre relationship has seen the launch of FC's 'youGo online' travel insurance offering, Impulse implemented on the FC domestic online booking platform and the imminent launch of operations via Flight Centre in India.

Interestingly, Cover-More says sales of its Australian travel insurance premiums are continuing to grow faster than outbound travel departures.

#### Wotif case delayed

**WOTIF** Group Holdings says a court hearing to approve the scheme of arrangement which will see it taken over by Expedia has been delayed due to the New **Zealand Commerce Commission** deferring the announcement of its decision in relation to the deal until Tue 21 Oct.

Wotif confirmed that Australia's Foreign Investment Review Board has approved the takeover.

Revised indicative key dates of the Scheme will be announced after the case is adjourned today.



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Last Minute industry specials on P&O Cruises - Departure 20 & 22 OCT 14. Inside cabin from \$399\* pp including taxes and port charges.

\* Conditions Apply.

**CLICK HERE for further details** 

## Rejigged AW brochure released

**ADVENTURE** World has today unveiled its long-awaited first global brochure, consolidating its previous range of six guides into the '2015 Worldwide Collection'.

The program's debut builds on the repositioning of Adventure World (TD 28 Jul) into a 'curated soft adventure specialist' and covers more than 60 unique destinations, including a selection of European experiences as well as the South Pacific, Asia, Africa and the Americas.

Gone are standalone brochures for Africa & Arabia, Latin America, Canada, India, Vietnam and South Pacific, in favour of the behemoth 224-page guide (pictured right).

A range of more than 60 new handpicked itineraries developed by AW's destination experts are offered in the program.

Managing director Fiona Hunt said Adventure World's own European product perfectly complements the firm's existing collection of walking & cycling offered through Headwater.

"Our new soft adventures showcase



the beauty of Europe while helping travellers uncover the lifeblood of some of Europe most fascinating civilisations including Turkey, the Balkans and Croatia.

"With this new collection, we remain committed to helping trade partners provide their clients with extraordinary travel adventures that really connect them to the people and places they visit," Hunt commented.

Among new trips is the 10-day Hike, Bike and Eat through Croatia that operates from Mar to Oct priced from \$6,940ppts.

An e-brochure is in the pipeline.

#### **Garuda Boeing order**

**GARUDA** Indonesia has firmed up an order with Boeing for more than 50 narrow-body aircraft worth a list price of US\$4.9b.

The order includes 46 737 MAX 8s and the conversion of four Next-Generation 737-800s to the newer aircraft type.

GA expects to take delivery of the first 737 MAX in 2017.

To date, Boeing has orders for 2,295 units from 47 customers.

MEANWHILE, Boeing has begun production of the first 737 MAX fuselage stringers in Washington.

The aircraft manufacturer said the program is on track to begin final assembly of the first 737 MAX in 2015, and the maiden test flight is scheduled for 2016.

#### CZ lodge SFO request

**CHINA** Southern has sought approval from US regulators for services between Guangzhou to San Francisco, via Wuhan (TD 29 Sep), commencing 16 Dec.



## Window Seat

THERE'S no excuse for not looking your best when arriving in Abu Dhabi off an Etihad flight in Business or First class.

That's because these travellers have access to the new Etihad Arrivals Lounge to freshen up, with a host of eager staff ready to cater to your every whim.

TD passed through this morning en route to the Abacus International Conference (see p4) and it's truly special.

Yes, there are showers just like other airport lounges - but these ones have a two-sided cupboard so that your clothes can be pressed while you're under the shower (TD 08 Sep).

There is even a "shave station" with an expert barber on hand to get rid of the stubble.

See the pics online now at facebook.com/traveldaily.







# Quest Melbourne Airport – OPENS 27th October

Situated a 5 minute drive from the passenger terminals, and comprising studio, one and two bedroom apartments, Quest Melbourne Airport is perfectly placed for the business traveller requiring short or extended stay accommodation near Melbourne Airport.

Visit questmelbourneairport.com.au Search "QG" on the GDS

Your perfect travel companion



# Travel Daily Abu Dhabi

Today's issue of TD is coming to you from Abu Dhabi courtesy of Abacus, which is holding its 2014 International Conference here at the Yas Marina Circuit **Events Centre.** 

ABACUS is the Singaporebased parent company of travel technology firm Sabre Pacific, and this week around 500 delegates are flying into Abu Dhabi for the biennial Abacus International Conference.

Covering 31 regional markets served by Abacus - including Australia and NZ - topics under discussion will include the latest technological innovations around travel as well as trends which are driving booking behaviour.

The conference is being held at the Yas Events Centre, adjacent to the stunning Yas Viceroy Hotel, Abu Dhabi's Formula 1 racetrack, the Abu Dhabi Golf Club and Ferrari World.

Key speakers will include Abacus International ceo Robert Bailey, Etihad chief commercial officer Peter Baumgartner and Sultan Al Dhaheri from the Abu Dhabi Tourism & Culture Authority.

# Abacus urges "convergence"

**ADDRESSING** a number of "structural and behavioural issues" in corporate travel procurement could result in significant efficiencies, according to a study released by regional travel technology firm Abacus.

The poll of 82 corporate travel brands across Asia and the Pacific found increasing frustration in the consolidation of fragmented content into a single itinerary.

Key issues include the 'background noise' of tactical offers from online competitors which encourage travellers to bypass travel policy.

Abacus ceo Robert Bailey said the solution lies in bringing more of the elements in the itinerary together, presenting the best options regardless of channel.

An increase in airline ancillaries was also highlighted, with the TMC respondents now expected to "track, manage, negotiate as well as enforce policies on ancillary fees for their clients".

Self service and the use of mobile itinerary management and booking tools were part of the survey, which found that a third of the TMCs polled still have clients who resist self-service technology - despite the potential for corporate booking tools to

channel "rogue" searches into compliant content.

Other issues raised included automation of expense management, particularly with the strong increase in "secondary expenses" such as ground transport and ancillaries.

The Corporate Travel Practices Survey findings will be provided to delegates attending the Abacus International Conference in Abu Dhahi this week



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#### **KLM to Edmonton**

**KLM** Royal Dutch Airlines is preparing to launch new services to Edmonton in Canada from Amsterdam using A330-300 jets. Airline Route reports the four

weekly services will start 03 May.

# TravelEdgers take the chop



THERE was hair flying, scissors spinning, razors buzzing & auctions calling last week at TravelEdge where they raised over \$4,000 for cancer treatment centre Chris O'Brien Lifehouse by donating their money - and their hair!

There were two full head shaves and three funky new hairstyles

for the team who auctioned off the chops & shaves for the cause.

Separately, staffer Sue Collins & team boosted the figure by cycling over 200kms last weekend, raising additional funds.

Pictured are the TravelEdge team from left of Nick, Suki, Kate, Cynthia, Tamara and Ben.

# Offer Europe from AUD 1,521\*

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Brussels	\$1,545*	Munich	\$1,604*
Amsterdam	\$1.547*	London	\$1,770*

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<sup>\*</sup>Terms & Conditions: Airfares are inclusive of taxes and surcharges correct as of 18th September 2014 and are subject to currency fluctuation. Offer ends 19th November 2014. Travel Period: 1st March until 30th September 2015. Return Economy Class airfares are quoted for low season travel from Perth. Bookings can only be made up to 11 months in advance. Inbound travel blackout periods apply. Peak season and weekend surcharges apply. Other travel dates are available at higher fares. Seats are subject to availability. Cancellation and change fees apply. For full Terms and Conditions, please see your GDS or call Emirates on 1300 303 777. Other conditions apply.



**QATAR** Airways initiated its first Airbus A380 commercial services on the Doha-London Heathrow route on Fri, nearly one month after taking delivery of its first of 13 superjumbos.

Initially, the 517-seat aircraft will be utilised on Qatar Airways' flights QR003/QR004 but will add a second A380 on the route during Dec.

Aussie travel agents Isabelle Chu from Bonaventure Travel and Luke Chittock from Amity Travel Centre were also onboard the QR flight.

The service marked the 12th A380 inaugural flight for the duo - the only two people in the world to have flown on the debut services of the 12 airlines operating the superjumbo.

Chu and Chittick are pictured in 'The Lounge', a retreat available to First and Business class passengers on the Qatar Airways A380 upper deck, sampling the First class menu which includes Krug champagne, with Chu dressed in her selfdesigned A380 inaugural shirt.

Their next inaugural A380 flight will be on 27 Dec with Etihad Airways between Abu Dhabi and London.



#### **CLIA training online**

**CRUISE** Lines International Association has announced that the mandatory components of its crusie specialist accreditation for travel agents can now be completed via an online portal.

The new program has been developed in conjuction with CLIA UK, and is available on desktop computers as well as tablets.

"This is a major step which will make it far easier for travel consultants to enhance their cruise knowledge, add to their confidence and grow their cruise sales without even leaving their desk," CLIA Australasia general manager Brett Jardine said.

Access to the online accreditation training will be included in members' annual fees, while CLIA will continue to provide classroom training for more advanced elective modules for agents in Australia and NZ for a fee of \$110 per session.

More of the latest cruise news in today's issue of Cruise Weekly sign up at cruiseweekly.com.au.

#### **Universal Beijing park**

**UNIVERSAL** Parks & Resorts has revealed it will introduce a new movie-themed park and resort hotel in Tongzhou, near Beijing.

The US\$3.3 billion project is slated to launch in 2019.



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#### EK 'flu-like' concern

FIVE passengers displaying flu-like symptoms on an Emirates flight that landed at Boston Logan Airport have been transported to local hospitals, with concern they may have been infected with the deadly Ebola virus.

Medical crews wearing hazmat protective clothing escorted the ill passengers from the EK flight.

The remaining 182 pax and 19 crew were held on the plane for approximately three hours, CBC Boston reported.

None of the passengers had come from West African nations, the centre of Ebola outbreak.

An Emirates spokesperson told Travel Daily crew on flight EK237 alerted Boston authorities prior to arrival as a precaution.

"The flight was met by the airport emergency services on arrival and the affected passengers have been taken for medical check-ups.

"Emirates is fully cooperating with the authorities in Boston.

"The safety of our passengers and crew is always of paramount importance".





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#### **NEXT** keyless entry

A NEW name has today joined the Australian hotel scene with the debut of the 305-room NEXT Hotel Brisbane, the flagship brand of SilverNeedle Hospitality, in Brisbane's Queen Street Mall.

The property is very technology focused, with keyless room entry available through the NEXT app for smartphones and tablets from DOCOMO interTouch.

The NEXT Hotels app also allows guests to make room reservations, assign rooms, order room service, control in-room gadgets, checkout upon leaving and more.



#### **Cosmos Euro brox**

A COLLECTION of more than 60 itineraries has been unveiled in the 2015 Cosmos Europe program.

The brochure includes two new tours - an eight-day Northern Italy journey priced from \$1,497ppts & an 11-day Highlights of Greece & Turkey which starts at \$1,711ppts.

Also new in the program is a 10-day vacation of the Middle East that spends five days in Oman and six in the United Arab Emirates, operating from Jan to Apr and from Oct to Dec.

Cosmos has eight affordable tours each priced from \$1,069 and varying in length from six to 13 days through Ireland, Morocco, Turkey, Spain and Portugal.

Earlybird airfares with Emirates, Singapore Airlines and Cathay Pacific are discounted by \$200pp when booking in conjunction with a Cosmos tour, priced from \$1,350 - see www.cosmostours.com.au.

#### Kerala roadshow

INDIA'S stunning tourist mecca of Kerala will be showcased to travel agents in Australia during a two city roadshow this month.

Hosted by Kerala Tourism, the shows in Sydney and Melbourne will give agents a chance to meet with hoteliers and operators from the region, while also having a chance to win a seven-night holiday for two to Kerala.

Events will be held from 6:00-8:30pm at The Establishment Hotel in Sydney on 22 Oct & at Sheraton Melbourne Hotel on 23 Oct - CLICK HERE to register.



**CAPTAIN** Cook Cruises turned Sydney Harbour Pink on Sun with country music star Adam Harvey helping to support the McGrath Foundation.

More than 140 guests enjoyed a glorious Sydney spring day on the water and a two-course lunch while listening to the dulcet tunes of the award-winning Harvey performing songs from his newly released album Family Life during the intimate cruise and raising over \$7.000 for the cause.

#### **Grass Ocean savings**

WHITE Grass Ocean Resort on Vanuatu's island of Tanna is marking its 15th anniversary by offering guests \$150 resort credit for all new bookings of five nights or more arriving in the first 15 weeks of 2015 (until 31 Mar).

Also included is a bottle of sparkling wine, with the offer combinable with other specials in market.

Pictured aboard Sydney 2000 from left are Richard Doyle, head of sales & marketing, Captain Cook Cruises; Adam Harvey; Kim Wright, Breast Care nurse, McGrath Foundation and Natalie Speranza, McGrath Foundation.







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**INFINITY** Holidays sent a group of agents to explore new land for the first time, with its inaugural Norfolk Island famil last month.

Ten consultants made up the pioneering group, sent to enjoy the highlights of the island located two hours from Brisbane.

After the Air New Zealand flight, the agents were met by Norfolk Island Tourism & set off on a drive around the entire 5km by 8km island.

The four night trip saw the group stay at Broadleaf Villas for the majority and the final night at Kentia Holiday Apartments.

Activities included horse riding, a car rally, ghost tour, cooking class, sea kayaking or a 4WD trip.

Many of the island's properties

Many of the island's properties were also inspected, with the

#### 3K mobile boarding

JETSTAR Asia has begun rolling out mobile boarding pass systems for customers on flights departing from Singapore - the first LCC in the city to offer the functionality.

The two-dimensional barcode system is now available to select customers and will be in effect for all pax to most destinations on the 3K network by the end of Oct.

Paper boarding passes can still be requested by guests who check in for flights online at home. group leaving firmly in the know of what is on offer on Norfolk.

Pictured above at one of the many lookouts from left is Trista Mogridge, Bella Lund, Talyce Taggart, Aimee Foster, Christine Hall, Michelle O'Keefe, Katerina Keil, Selina Mutch, Kym Crawford and Nikki Geraghty.

#### PNG training website

**NEW** PNG training workshops have been released by the Papua New Guinea Tourism Promotion Authority as part of a revamped www.pngspecialists.com.au site.

The platform has been designed especially for agents in Australia & New Zealand, with participants of the course able to earn places on an upcoming famil to PNG.

Details on trade events, famils & expos will be updated frequently on the platform, with brochures able to be downloaded along with sales toolkits and a list of tour operators in the country.

#### **SFO Innovation Space**

**SAN** Francisco Airport has opened a space for travellers to interact, share ideas and thoughts and link on social media.

The free Converge@flySFO area offers tables, chairs, free wi-fi & a giant whiteboard along one wall.

#### TAA AAoA shake-up

**TONY** South will step down from his role as chairman of Tourism Accommodation Australia to assist in the unification of the Accommodation Association of Australia with the Australian Hotels Association (*TD* 04 Sep).

South's departure comes in line with his recent appointment to the Board of Tourism Australia and follows the recent departure of TAA md Rodger Powell.

Carol Giuseppi, the current ceo of TAA NSW will assume the role of TAA chair in the interim period.

Plans and the charter for the new combined venture are in the process of being drawn up, with a new Board and Chairman to be announced by the end of the year.

South praised the efforts of the departed Powell & the TAA Board in building the organisation to hold such a strong voice for the industry as the joint venture designs its long-term platform.

#### Aircraft finance move

**GENERAL** Electric's aircraft leasing unit GE Capital Aviation Services has announced the acquisition of Irish helicopter lessor Milestone Aviation Group.

The US\$1.775 billion deal sees GE Capital acquire a fleet of 168 helicopters used in offshore oil & gas, mining and tourism.



**WELCOME** to *Money Talk,* **TD's** Tue feature on what the Australian dollar is doing.

#### \$1AUD = US\$0.87

**THE** weakening Australian dollar has come with a silver lining, with global oil prices also significantly declining in the last few weeks.

The A\$ is close to four year lows, with concerns about global growth and a slowdown in China impacting the local currency - which has also been hit by a surging US dollar amid expectations that interest rates may increase in America.

The dropping oil price has in turn put pressure on airlines to cut fuel surcharges and that may feed through into cheaper fares. Inbound operators will also welcome the lower Aussie dollar.

Wholesale rates this morning:

US	\$0.866	
UK	£0.539	
NZ	\$1.103	
Euro	€0.686	
Japan	¥93.10	
Singapore	\$1.110	
China	¥5.163	
South Africa	R9.591	
Canada	\$0.967	
Crude oil	US\$85.82	







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#### Wyndham pipeline

**PLANET** Hollywood will make its debut in India as part of an expanded hotel pipeline in the country from Wyndham Hotel Group, all to open by 2017.

The group will also expand its Ramada Encore, Howard Johnson and Days Inn brands, adding around 3,500 new rooms in a number of regional Indian cities such as Chennai, Pali and Loneer.

#### **Conrad into London**

**HILTON** Worldwide has opened its first Conrad property in London in the form of the Conrad London St James - its fifth brand in the Great Britain market.

The property offers 256 rooms in multiple categories over six floors along with an Executive Lounge, restaurant and art gallery.

#### **Tussauds to Bay City**

**MERLIN** Entertainments has opened a new Madame Tussauds wax museum in San Francisco.

Located at Fishermans Wharf, the attraction is open every day from 10am and offers a unique San Francisco Dungeon wing focused on the city's Gold Rush & crime history including Alcatraz.

#### **Contiki Europe fares**

VIRGIN Australia and Etihad Airways have joined forces with youth travel firm Contiki to offer a discounted airfare to Europe in conjunction with a booking of any Contiki European itinerary.

Along with a \$400 tour deposit, pax can book return airfares from \$1,399 ex Melbourne or \$1,377 ex Perth for departures between 01 Feb and 24 Mar next year.

For pax travelling from 25 Mar to 07 Jun, a \$1,499 fare is also available with a tour deposit and departing SYD, MEL, BNE or PER.

Full payment on the tour and airfare is required by 18 Dec to take advantage of the offer.

#### **AFTA UPDATE**

The latest updates from AFTA's Chief Executive, Jayson Westbury

**I AM** currently attending a series of travel industry meetings in San Diego, California, and having never been to this city, it is a really amazing surprise.

There is an aircraft carrier parked outside the hotel and it is impressive. For the record it is decommissioned and a restaurant attraction and museum, but still amazing. It is the *USS Midway* - www.midway.org.

As for the meetings, the WTAAA has held its second board meeting for the year and I am very honoured to have been elected Chairman of the board.

The agenda for this meeting was populated mainly with the many issues being addressed at the IATA Passenger Conference (PAConf/37).

One particular issue is changes to accreditation fees and the use of "Store Own" credit cards in BSP. We shall see how these issues end up once the conference is concluded and it is very welcoming that the global agency community is well represented to have constructive dialogue with IATA and airlines on these issues.

In addition to the WTAAA and IATA PAConf, the IATA World Passenger Symposium (WPS) runs in parallel. This has brought many hundreds of travel industry people from across the travel value chain and the world including airlines, airports, service providers, GDS, technology companies and of course travel agents to a conference to talk about the future and how we can all work better together.

This is the fourth World Passenger Symposium, and the agenda will be heavily populated by the opportunities that are becoming more evident for the New Distribution Capability (NDC).

Travel agents, GDS and airlines are bound to find many positive and productive benefits as NDC starts to make its way in a more real fashion.

NDC is a communication standard, but when the opportunities are considered and fully explored, it may just be the future.

#### INTERNATIONAL PR MANAGER

- \$83,749 \$101,330 (Plus 9.5% Superannuation)
- 121 Exhibition Street, Melbourne

The Department of State Development, Business and Innovation (DSDBI) is the Victorian Government's lead agency for the promotion and facilitation of the State's economic development. The Department develops and implements a diverse range of programs and projects designed to attract and facilitate investment, encourage exports, generate job opportunities, stimulate innovation, and promote Victoria nationally and internationally.

Tourism Victoria is the Victorian Government's peak tourism organisation with a key role in promoting Victoria as a tourist destination in the domestic and international markets.

Tourism Victoria is seeking to appoint an International PR Manager to a small team responsible for the development and implementation of Tourism Victoria's destination communications and consumer public relations functions.

This is a challenging and dynamic role, where you will provide your skills in public relations, media, communications and writing to manage strategic destination communications programs and coordinate Tourism Victoria's international public relations activities.

For a confidential discussion, please call Zoe Shurgold, on (03) 9653 9814. For further information on the position, including a position description, and to apply please visit www.careers.vic.gov.au.

Successful candidates will be required to comply with the 100 point Proof of Identity Check prior to commencing employment with the Department.

Applications close midnight 24 October 2014 and must address the Key Selection Criteria outlined in the Position Description.

# UK Govt to offload its stake in Eurostar

**THE** British Government hopes to reach a definitive agreement to sell its 40% stake in the Eurostar train service as a path to shoring up its public finance purse.

Companies keen to purchase the stake have until the end of the month to notify the Treasury of their intention to table an offer.

The Eurostar stake will be one of a number of corporate & financial public assets up for sale as it aims to raise £20b by the end of 2020.

#### **AR launches into Cuba**

AEROLINEAS Argentinas will begin twice weekly flights to Havana, Cuba from 04 Jan as an extension to its existing service to Caracas, Venezuela, with the route operated by B737-800 jets.

#### **Marriott into Haikou**

MARRIOTT International has opened its first Marriott branded property in Haikou, in the Chinese province of Hainan.

The 386-room property is the overall group's 73rd hotel in China and 17th Marriott nationwide.

#### **New park by Vinpearl**

A SECOND Vinpearl theme park is on track to open on Phu Quoc Island in Vietnam by the start of next month, the hospitality and theme park operator has advised.

Phu Quoc is located off the west coast of Vietnam, with the park to offer a waterpark area, outdoor & indoor game zones, 5D cinema and a number of rollercoasters.

The company currently operates its namesake park on Hon Tre Island off the coast of Nha Trang.





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#### **MGTO TravelLeague**

**THE** Macau Government Tourist Office has signed on as the major platinum naming rights sponsor of the 2014 Christmas TravelLeague Luncheon on 10 Dec.

#### Melbourne Festival kicks off



**CHINA** Southern welcomed over 100 guests to the first night of the Melbourne Festival 2014 on Fri night.

Attendees from the China Consulate, stakeholders, travel agents and others mingled for pre-show drinks and canapes at the Victorian capital's latest hotspot, Fatto Bar & Cantina located on the Yarra waterfront.

The entertainment continued at the Arts Centre Melbourne with the magic of the circus performed by Canadian troupe Cirque Eloize in Cirkropolis.

CZ is an Official Airline Partner of the Melbourne Festival and will next week present Greek music legend Mihalis Hatzigiannis at the

#### 50 Degrees brochure

**NORDIC** & Arctic specialist 50 Degrees North has released its 2015 Summer brochure, featuring a range of tailor-made itineraries.

Destinations covered in the 60-page brochure include Iceland, Greenland, Norway, Finland, Sweden, Denmark, Russia, the Baltic region, Poland, Mongolia, Kamchatka and Arctic Canada see www.fiftydegreesnorth.com.

Sidney Myer Music Bowl.

Pictured above enjoying the event from left are China Southern's Mona Wang, Diana Xu, Chads Cao and Henry Yang.

Inset - China Southern's general manager, Melbourne Adam Zhang (left) with Melbourne Festival board member David Whittle.

#### **New Norwegian coo**

**DREW** Madsen has been named as the new president and chief operating officer at Norwegian Cruise Line.

Madsen has over 30 years leadership experience and was most recently the coo at USbased mutli-brand restauranteur Darden Restaurants whose brands include the Olive Garden and Longhorn Steakhouse.

His appointment comes in the lead up to the acquisition of Prestige Cruises International.

#### **Great Wagyu air tour**

**MELBOURNE-BASED** firm Air Adventure Australia has released what it is referring to as the nation's "longest lunch".

The air tour to South Australia departs at 0830 & includes a visit to Wynn's Estate in Coonawarra for a behind the scenes tour and a three-course lunch at Mayura Station in Millicent to sample a signature 'Brand 9+' cut of Wagyu beef with paired wines.

Guests can also purchase Wagyu beef at cellar door prices.

The return flight operates via the iconic Twelve Apostles and lands back at Essendon at 1700.

'The Great Wagyu Adventure' operates based on a minimum of six guests which is priced from \$1,190pp - phone 1800 033 160.

#### **Good food hotel rates**

ACCOR is offering up to 30% off rates at participating hotels in Melbourne for next month's Good Food Month.

The Official Accommodation Partner of the event has prices starting from \$129 per night and a selection of in-house restaurant and bar deals - for full details, see accorhotels.com/gfmmelbourne.

#### Pormpuraww revamp

**CAPE** York's remote west coast community of Pormpuraww has air access again following the reopening of Pormpuraaw Airport.

The Federal Govt invested \$790,000 to reseal the airstrip & add new line markings, making EDW more reliable and safer.



Throughout the month of October, TD is giving readers the

The prize includes his and hers Louis Vuitton weekend bags, three nights in a Junior Suite at the Sofitel Sydney, a bottle of Dom Perignon Champagne, gift voucher for L'Occitane products, and a dinner voucher to Felix fine dining French restaurant, valued at over \$5,500.

Every week this month *TD* will ask a different question about

avalonwaterways@traveldaily.com.au

In 25 words or less finish this sentence: Avalon Choice is better for my clients because...

Hint: see pages 16, 17, 18 and 19 of the 2015 Avalon Waterways River Cruises brochure





Travel Daily is Australia's leading travel industry publication.

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People. Integrity. Energy.

# What is the right team fit?

Read the latest inPlace Blog!





#### Ben Carnegie

#### **Event & Exhibition Mgr** - Sydney

- ► Highly professional Sydney based co.
- ► A thoroughly experienced team to lead
- ► Remuneration based on experience

Your chance to join a large events agency that is really going places is here! Don't start at the bottom, this time go straight to the top! If you've got 10 years in the Events industry, in a managerial role, then we want to hear from you!

This ever growing and changing annual event will have you in contact with all walks of life from the events industry. The purpose of the role is to drive sales and marketing strategy for the program whilst also creating a community around the annual event. It's not only going to be focused solely on the duration of the event but continue as a forum for industry colleagues to network, share ideas and learn.

Reporting to the Head of Events and Exhibitions, this project will be quite autonomous, so applicants will require a self motivated, driven and proactive work ethic to secure this position.

Call Ben or click here for more details

#### Retail Travel Consultant - Sydney CBD

- Global company
- ► Monday to Friday only!
- Dedicated personal service

Predominantly an inbound agency with a flourishing Retail section. You will assist international travellers upon their arrival in Sydney for travel throughout Aust, NZ & Pacific.

Call Sandra or click here for more details

#### Senior BDM Corporate - Northern Sydney

- ►Immediate start
- Strong industry contacts required
- ► Salary to \$100K DOE

Boutique corporate TMC seeks experienced BDM to grow existing client base. Knowledge of the corp travel industry essential. Financial benefits will follow.

Call Ben click here for more details

#### Corporate Cons - Syd, Melb, Bris

- ► Global TMC
- ► Monday to Friday only
- ► Salaries from \$50K + super + bonus

With a focus on customer service rather than cost of seat this corporate brand has a reputation for developing & looking after their staff. Corp or Retail experience essential.

Call Ben or click here for more details

#### **Online Travel Customer Service - Sydney**

- ► Work a 7 day fortnight!
- Excellent work life balance in online travel customer service
- ► Start date from early November

If you would like the the flexibility of working day shifts & having every 2nd week off, then this is the job for you! Salary \$46K pkg. Night shift roles also available.

Call Ben or click here for more details

#### **Inbound Consultant - Melbourne**

- ▶ Join a team of domestic travel specialists
- ► Great company with high end luxury products
- ▶ Based in the southern suburbs of Melbourne

Known for their premium products both domestic and international this inbound team is seeking a domestic specialist to join the team! Love Australia? Love this job!

Call Ben or click here for more details

# Meet South Africa

Register and complete the South Africa Specialist program before 31 March 2015 to be in the running.

CLICK FIERE for more details

