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# Travel Daily

First with the news

Friday 5th September 2014

**FRENCH TRAVEL CONNECTION**

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## travelBulletin offer

THE first edition of the new look *travelBulletin* will be released within the next two weeks, and an annual subscription costs just \$30 if you use the coupon code AGENT when signing up at [www.travelbulletin.com.au](http://www.travelbulletin.com.au). See the **cover page** for details.

## Haircut for Qantas execs

**ALAN** Joyce and other senior Qantas executives have seen their incomes drop significantly over the last year, with Joyce taking home just over \$2m after

foregoing 5% of his base pay.

That's a big cut from last year's \$3.3m package, which included various bonuses linked to the carrier's performance - and less than a third of his 'at target' potential package worth \$6.4m.

Lyell Strambi, Qantas Domestic chief executive officer also saw his income drop from \$1.32m last year to \$982,000 - the same as the pay for Qantas International chief Simon Hickey and Jetstar ceo Jayne Hrdlicka.

Qantas Loyalty head Lesley Grant took home \$782,000, down from last year's \$1.05m, despite a record result for the division.

## New industry survey

THE Australian Travel Agent Barometer 2014 survey launches today, aiming to provide a unique insight into the Australian retail travel industry.

Conducted by Simon Bernardi Consulting in exclusive partnership with **TD**, the survey seeks the views of travel agents on how they are adapting to the changing industry environment.

A major prize of two Qantas tickets to Singapore or Hong Kong is on offer to respondents, as well as four Myer gift vouchers.

Your opinion is sought on ATAS, the various buying groups, online activity, insurance and more - to take the survey, go to [australiantravelagentbarometer.com](http://australiantravelagentbarometer.com).

### Today's issue of TD

*Travel Daily* today has a front cover page from **travelBulletin**, eight pages of news including a photo page from **French Travel Connection** and a full page of jobs from: **(click)**

- AA Appointments

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## Another for Magellan

**MAGELLAN** Travel Group has again boosted its ranks, this month welcoming Travelnow Newcastle as its 117th member office across the country.

The agency was formerly part of the Helloworld group, trading as Jetset Travel Newcastle.

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## US firm buys Group Events

AMERICAN educational travel giant Worldstrides has acquired Sydney-based Group Events, founded 21 years ago by Keith and Noelene Weber.

Virginia-based Worldstrides is owned by fund manager The Carlyle Group and has 21 offices around the globe including the UK, China, Canada and Australia.

The group currently carries around 300,000 passengers annually, with a wide range of educational programs targeting school and university students.

Group Events adds to the Worldstrides portfolio in Australia, with the firm also purchasing Melbourne-based Trekset late last year.

"Our companies have long shared a common mission to provide life-enriching travel experiences to students, and our new partnership will give us the

opportunity to make an even bigger impact," said Keith Weber.

Group Events will maintain its office in Sydney, with the operation continuing under the leadership of Charmaine Edwards, daughter of the founders, who will be retiring.

Worldstrides said the programs offered by Group Events will expand its established lineup of travel enrichment programs.

"The union of these two outstanding organisations will enhance the experience of current and future students and offer an even broader range of educational travel opportunities to Australian teachers, students and international travellers interested in visiting Australia," said Worldstrides ceo Jim Hall.

## AC 787s to Beijing

AIR Canada will launch direct Boeing 787 flights from Vancouver to Beijing effective 01 Feb 2015, replacing the current 767-300ER operation.

## Galileo QF bag delay

QANTAS has advised that contrary to previous advice, the sale of Additional Baggage Allowances will not be available in Galileo from 01 Sep.

Galileo agents can continue to buy the allowance via Manage Your Booking at the QF website.



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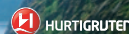
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First with the news

Friday 5th September 2014

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## Industry toasts Joost!

**LAST** night a gathering was held in Sydney to farewell Joost Heymeijer, the long-time gm of Emirates Wolgan Valley Resort & Spa.



Heymeijer has been involved with the landmark project since its inception, having worked to help select the site in the NSW Blue Mountains in 2005 and then creating the resort where he has been general manager for the last five years.

Last night's event saw many of those who worked on the project celebrate Joost's achievements, with partners from across the industry gathering to send him on to the next chapter of his career as Senior Vice President Inflight Catering with Emirates.

He takes up the new Dubai-based role next month, telling

**TD** he was excited about the new position but leaves with a heavy heart, proud to have "changed the luxury hospitality landscape in Australia and internationally" by proving it's possible to combine luxury and sustainability.

No replacement has been announced at this stage, with Emirates chief Tim Clark taking a personal interest in recruiting the new Wolgan gm, Heymeijer said.

He's pictured above right at the event with ATS Pacific group general manager, Stuart Neels.

## QF double points

**QANTAS** Frequent Flyer has today launched a promotion offering members double points to every Qantas destination.

The offer applies to all seats purchased from today through until 12 Sep, for travel up to 28 Feb 2015.

It includes int'l and domestic services including codeshare bookings on partner carriers.

## eNett Instant pact

**ONLINE** wholesaler Innstant Travel is urging travel agents to pay their suppliers using eNett Virtual Account Numbers (VANs) in order to avoid credit card fees.

Innstant Travel ceo Darryl Ismail said all of Australia's big four banks had introduced new credit card fees for international online purchases.

A VAN is an automatically generated 16-digit MasterCard number which is uniquely created for each booking, making it a highly secure way to pay.

The eNett VANs do not charge the credit card fee still provide the MasterCard protection from supplier default and fraud.



## Window Seat

**THEY** breed their pilots tough up in Iceland.

With the rest of Europe issuing alerts and amending flight plans to cope with potential ash from the erupting Bardarbunga volcano, passengers on board an Icelandair flight yesterday enjoyed a truly birds-eye view of the spectacle.

On a stunningly clear day the pilot took a bit of a detour, circling the volcano to give the travellers the opportunity to see the eruption in action.

One of those on board took a photo (**below**) which was later tweeted by the airline, showing billowing smoke and streams of lava pouring down the side of the mountain.



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## Skin in the game for new Helloworld chair

**BRETT** Johnson, who will be taking over as chairman of Helloworld when Tom Dery retires at the end of the month (**TD** 27 Aug) has put his money where his mouth is.

Unlike his predecessor, Johnson is now the owner of part of the company, having purchased 200,000 Helloworld shares on market this week for \$58,000.

## Compagnie dropped

**COMPAGNIE** Du Ponant has announced the French cruise line has rebranded as Ponant, adopting a new tagline of *Yacht Cruises & Expeditions*.

"The name Ponant is shorter, easier to remember and has a strong visual impact," Ponant said, adding that its iconic 'three sails' logo will be retained "with firmer lines to convey a new energy."

## Cougar for South Seas

**SOUTH** Sea Cruises expects a new 200-pax catamaran ferry to begin service in Fiji from mid-Sep.

*Cougar II* will primarily service the Sheraton Resort & Spa Tokoriki Island, Matamanoa Island Resort and Tokoriki Island Resort.

## Seven JQ 787s flying

**COMMERCIAL** services for Jetstar's seventh Boeing 787-8 *Dreamliner* aircraft will begin on the Cairns-Osaka route today.

JQ offers a five weekly service between Cairns & Osaka, with the 787 providing up to 3,350 seats per week on the route.

The Qantas offshoot has four additional *Dreamliner* aircraft on order with Boeing that are yet to be delivered.

**MEANWHILE**, Jetstar is cranking up frequencies from Sydney to Nadi, with eight supplementary services to Fiji planned to operate between 14 Dec-11 Jan to cater for school holiday demand.

Jetstar currently operates four weekly return flights to Fiji.

"We know the demand for extra seats is there during the school holidays and we're delighted more Australians will get the chance to experience all that Fiji has to offer," Jetstar Australia/NZ ceo David Hall commented.

The extra services will all be operated by Airbus A320 aircraft and depart on Mon & Fri evening at 2145, arriving in Fiji on Tue & Sat at 0355.

The return sector will depart NAN at 0445, touching back down in SYD at 0730.

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## Nothing mini about this party



**HELLOWORLD** for Business kicked off its mini-symposium for 2014 with a glamorous cocktail party last night at the Q-Station hotel in Manly, Sydney.

Today, travel management firms will be on site as the event kicks off, with further networking opportunities and appointments between old and new clients.

In attendance are corporate and business travel agencies

from around Australia and across the Tasman as well as corporate travel management specialists.

Suppliers will have the chance to meet with agents to talk about products for business travellers.

**Pictured** above from left are Steve Limbrick, Qantas; Elizabeth Gaines, Helloworld and Mike Thompson, Helloworld.

For more pics from the event, see **Travel Daily** on Facebook.



## Marketing Executive

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We are seeking a highly motivated Marketing Executive with previous travel industry experience to work on a defined portfolio of Discover's clients.

This diverse role will suit an energetic individual who will be responsible for developing business social media strategies as well as some graphic design work, and is familiar with advertising placements. The candidate should be familiar with utilising databases for EDM distribution and collateral design. The candidate will have at least 3 years' experience in a similar role.

Competitive remuneration based on experience. Please send all applications to: [hr@discovertheworld.com.au](mailto:hr@discovertheworld.com.au). Applications close **5th September** and only successful candidates will be contacted.

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- Julia Kan, Corporate Travel Consultant and Supplier Management Ambassador

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## A world tour with Travel Corp



**BROCHURE** season for 2014/15 is well underway at The Travel Corporation, with a world of new and exciting products, bonuses, exclusive inclusions and more all ready to head out to market.

Ten of the group's brands that are active in the Australian trade were on show last night at a special 'Around the World with The Travel Corporation' event for special industry guests.

Decorative and interactive sets showcasing and promoting the style and identity of each brand were set up around the room.

Guests could make their own gelato with Insight Vacations, try

elegant Swiss cheeses and wines with Trafalgar, enjoy a drink with Contiki and cook South American pastries with Adventure World.

**Pictured** above from left in the back row is John Boulding, Insight Vacations; Anthony Hayes, AAT Kings; John Weeks, The Travel Corporation; Joost Timmer, Insight Vacations and Brett Morgan from Contiki.

Front row: John Molinaro, Uniworld; Matthew Cameron-Smith, Trafalgar; Fiona Hunt, Adventure World and James Gaskell, Creative Holidays.

For more photos from the event, see **Travel Daily** on Facebook.

## Galaxy tablet winner

**CONGRATULATIONS** to Dylan Lawrey from Infinity Holidays who was the lucky winner of the grand prize in the Lufthansa mini-comp which featured exclusively in **Travel Daily** last month.

Dylan won a Samsung Galaxy tablet, courtesy of Lufthansa.

## QF/JQ extra services

**EXTRA** Richmond Tigers fans will be able to travel to Adelaide for this weekend's match against Port Adelaide after Qantas upgraded the aircraft flying from Melbourne to ADL from a B737 to a B767.

The return QF694 service has been retimed to 6:40pm to assist fans on the return journey.

## Check-in insurance

**ONLINE** accommodation seller Check-in.com.au has launched its own travel insurance products.

The company said the range was in response to research from the Airline Customer Advocate Report showing 31% of all travel complaints were due to flight delays and trip cancellations.

Check-in.com.au offers more than 150,000 hotels worldwide, tours and activities which can now be paired with a "stress-free travel insurance" offering.

As an opening bonus, the firm is offering a 15% discount off all new policies sold before the end of this month, booked using the codeword '15THANKS' - details at [www.insurance.check-in.com.au](http://www.insurance.check-in.com.au).

**EARLY EARLYBIRD SPECIALS**

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[WWW.FLYROYALBRUNEI.COM](http://WWW.FLYROYALBRUNEI.COM)

## SilkAir to market NT

**SINGAPORE** Airlines regional offshoot SilkAir has signed a three-year marketing agreement with the Northern Territory Government to help boost visitor arrival numbers.

Key targets for the deal will be China as well as traditional source markets in the UK and Europe.

The two parties will promote access to the Territory & SilkAir's direct service to Darwin directly to KRISflyer member base, inflight magazines and on social media.

SilkAir currently operates five times weekly to the NT capital.

**MEANWHILE**, expressions of interest are now open for the development of new tourism experiences in the Northern Territory's 86 National Parks.

Projects on the drawing board include eco-lodging, multi-day walks, guided tours and more.

Tourism & Transport Forum executive director Adele Labine-Romain said that innovation and appropriate investments in the NT's natural estate will create new reasons for travellers to visit.

**Snow conditions**

**Travel Daily's** regular snow conditions update report provides info on the latest snow falls, depths and lifts in operation at major ski fields in Australia & New Zealand.

Here's the latest snow reports:

- Falls Creek - 90cm / 15 lifts
- Perisher - 154.4cm / 47 lifts
- Thredbo - 150.8cm / 14 lifts
- Charlotte Pass - 154.4cm / 6 lifts
- Mt Hotham - 93cm / 10 lifts
- Mt Buller - 71cm / 19 lifts
- Coronet Peak - 55cm / 8 lifts
- The Remarkables - 90cm / 7 lifts
- Mt Hutt - 75cm / 4 lifts
- Cardrona - 80cm / 6 lifts

## Perisher extension

**NSW** ski destination Perisher has announced it is extending its season until 10 Oct due to "some of the biggest snowfalls in decades, with over two metres of snow falling in a 2 week period."

Up to 47 lifts will be operating across Perisher Valley.

# RAIL EUROPE

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### Experience:

- 1+ year working within a defined sales & marketing role, preferably within Travel Industry
- 2+ years customer service experience
- Understanding/experience of European rail travel preferred but not essential
- Preferred undergraduate marketing/business degree

### Special Notes:

- Flexible approach to working hours will be required, in liaising with the Rail Europe Office in Paris as well as supporting the Sydney office with key events out of normal working hours.
- Position may require some domestic & International Travel

**For a full job description please email Ingrid Kocijan on [ingrid.kocijan@raileurope.com.au](mailto:ingrid.kocijan@raileurope.com.au)**



**Technology Update**

Today's Technology Update is brought to you by Amadeus IT Pacific.

**From airline 'plates' to the travel agency of the future**



Who remembers the days when IATA travel agents needed physical airline 'plates'?

That's right, a metal plate provided by airlines for printing and validating an air ticket. Tickets were even handwritten before the ticket printer came along, and you needed to store a paper copy of each ticket for seven years! It boggles the mind to think how far we've come since then.

Fast forward 20 years from now and imagine meeting your future customer, Mr Smith. He's always connected and looking for personalised travel information that will bring time savings and value for his next travel experience. He wants to be able to plan, search, book and access dynamic information at all times. He wants a care-free travel experience, from inspiration to post-trip social sharing and management of travel expenses. The information he wants must be relevant, structured and customised to his specific needs.

Amadeus will help anticipate these traveller needs by analysing booking and online activity and presenting inspiring, personalised offers anywhere, anytime and on any device. Can you imagine this world?

Amadeus technology will be at the heart of a connected travel world of the future in which the travel agencies will play a pivotal role. Join Amadeus at [www.shapethefutureoftravel.com](http://www.shapethefutureoftravel.com).

**Tony Carter, Managing Director, Amadeus IT Pacific**



**Mantra Group \$100K of goodwill**



**MANTRA** Group has presented a substantial \$100,000 cheque to charity partner Australian Red Cross during the group's annual awards function at Soul Surfers Paradise on the Gold Coast.

The event recognised Mantra Group's top performers from its bank of 114 hotels in Australia, New Zealand and Indonesia.

The Australian hotelier has been a partner of Australian Red Cross for five years, which extends beyond financial support of the Good Start Breakfast Club program to donating emergency service relief, unused bedding & furniture and more.

Mantra Group presented 13 awards on the night, including Property of the Year across each of its brands - Peppers, Mantra

and Breakfree.

**Pictured** presenting the cheque to Australian Red Cross from left are Tomas Johnsson, director of operations; Mark Hodge, director of resort operations with North Queensland Regional winners, Ryan Newton, Chris Northam, Steve McPharlin, Meghan Brill and Winston Hall, accompanied by Kevin Keefe, Red Cross with Bob East, Mantra Group ceo.

**A&K Xmas gift vouchers**

**IT MAY** still be 110 days until Christmas Day, but Abercrombie & Kent are reminding customers now is the time to start saving for an A&K travel voucher for a gift.

Vouchers are redeemable on any of A&K's luxury journeys of five days or more, and can be purchased for as little as \$250.

**Swissotel Guayaquil**

**GUAYAQUIL** in Ecuador has been earmarked for a new Swissotel property, opening in 2017.

The franchise arrangement will see Swissotel Hotels & Resorts manage the newbuild 300-room Swissotel Guayaquil, "further expanding Swissotel's presence in this burgeoning travel market."

**AA/CX expand pact**

**AMERICAN** Airlines has sought approval from US regulators to expand its codeshare pact with Cathay Pacific deeper into India, with plans to place its code on CX metal between Hong Kong and Chennai, Mumbai and New Delhi.

**Latest Westin opening**

**STARWOOD** Hotels & Resorts Worldwide has welcomed guests to the brand new Westin Turtle Bay Resort & Spa, Mauritius.

Located on the north west coast of the Indian Ocean island, the 10-acre beachfront property is 15 kilometres from Grand Baie and offers 190-rooms and suites.

The Westin Turtle Bay Resort & Spa is the third Starwood hotel to open in Mauritius, joining the St Regis Mauritius Resort and Le Meridien Ile Maurice.

**UA receives 1st 787-9**

**UNITED** Airlines has taken delivery of its first Boeing 787-9 *Dreamliner*, becoming the first US carrier to operate both variations of the state-of-the-art aircraft.

UA plan to operate the plane on the Melbourne-Los Angeles route from late next month - the longest 787 route in the world.

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If you're reading this, maybe it's fate, maybe it's good ad placement, or maybe you just really need a new job – either way, read on to see if a career at The Travel Authority Group is right for you.

**Corporate Sales Manager - Sydney**

In this new role, you will be formally managing our new business development process, strategically targeting new clients and securing business leads. Experience in a similar previous role is required as you will be taking the lead in conducting client meetings, submitting client proposals and responding to tenders. Good communication skills are essential and individuals should also have a sound understanding of the travel industry.

**Manager - Events - Sydney**

This sales-focussed role requires a lot of experience and understanding of the events industry. Essentially, you will become the face of our highly respected events division – The Events Authority and will manage the sales process, as well as the day-to-day operations of the team, being solely responsible for the growth and profitability of The Events Authority. As a leader, you must focus on solutions and manage the whole range of relationships from clients to suppliers to co-workers. But, of course, you knew that. This role also requires an individual who is prepared to travel, targeting new clients and conducting client meetings – but you knew that too.

If you share our enthusiasm, passion and commitment to excellence, and want to be part of our award-winning and highly-respected team – all while having a fantastic time, please email your CV to [employment@ttagroup.com.au](mailto:employment@ttagroup.com.au)  
[www.ttagroup.com.au](http://www.ttagroup.com.au)



# All things French on show at workshops

**RIGHT:** The French Travel Connection team at the Alain Ducasse Monaco Soiree on Mon night, launching the French Travel Workshops 2014 at Sydney Sofitel Wentworth with more than 80 French suppliers in attendance.



**FRENCH** Travel Connection and Tahiti Travel Connection took part in this year's French Travel Workshops, joining forces with more than 80 French suppliers to promote France to Australian travel agents.

The workshops were held at Sydney Sofitel Wentworth and Melbourne Grand Hyatt on Tuesday 02 and Wednesday 03 September, gathering more than 700 agents across both cities.

The event was the occasion for French Travel Connection to launch its 2015 France Brochure, featuring 116 pages of Paris holidays, Regional France tours, Battlefields Tours, French waterways and the glamorous 'Passport to Monte-Carlo'.



**LEFT:** Tahiti Travel Connection Sales Manager Tina Heyer and Tahiti Tourisme Asia-Pacific Regional Manager Gina Buntun at Sydney Sofitel Wentworth.

**BELOW:** Tahiti Specialist Cassandra Nee with travel agents at Melbourne Grand Hyatt.



**ABOVE:** Business Development Manager Camilla MacInnes and France Specialists Alexandra Fayon and Sophie Meunier, proud to introduce the new 2015 French Travel Connection brochure at Sydney Sofitel Wentworth.

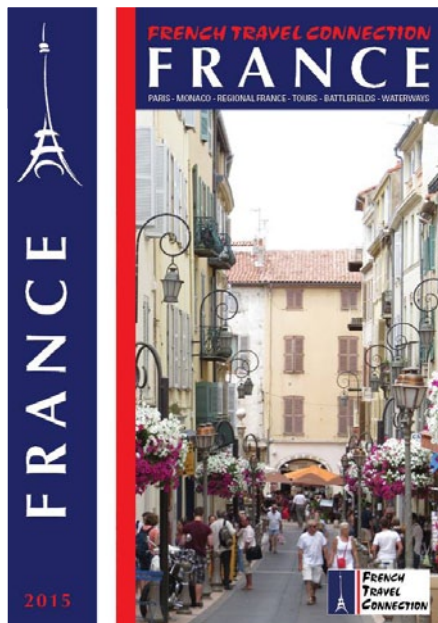


**ABOVE:** Tahiti Travel Connection team setting up at Melbourne Grand Hyatt with Tahiti Suppliers.

**BELOW:** French and Tahiti Travel Connection Managing Director Brad McDonnell and Sofitel French Polynesia International Sales Manager Lisa Coakley.



**RIGHT:** French Travel Connection team introducing the new 116-page brochure to agents at Melbourne Grand Hyatt.



**RIGHT:** Tahiti Travel Connection Cassandra Nee, Tina Heyer and Charles Boutet at Sydney Sofitel Wentworth.





## Marriott opens Moxy

**DOORS** to the first Moxy brand hotel - the new three-star lifestyle brand by Marriott International - have been opened a short walk from Milan Malpensa Airport.

Moxy Milan offers 162 rooms, a free airport shuttle service, free wi-fi and 24-hour self-service cafe.

Room rates at the new property start at €79 (AUD\$111) per night.

The new brand, first announced last year (**TD** 07 Mar 2013), marks the debut of Marriott in the low-to-midscale accom segment, with each property to offer between 150 and 300 rooms.

Eleven Moxy properties are slated to open in Europe by 2016.

## JQ baggage police

**JETSTAR** will position a number of team members at select gates across Australia tasked with cracking down on customers who flout cabin baggage limitations.

The dedicated "cabin baggage officers" will be on the lookout for pax trying to take bags larger than permitted as carry-on, according to *News Limited* reports.

Sydney, Melbourne, Brisbane, Cairns and Gold Coast will be the airports to initially feature the baggage policing staff, although it has been deemed a trial for now.

Feedback & frequent complaints about a lack of overhead bin space was the reasoning behind the move, Jetstar said.

"To make the air fair for all of our customers, we want to make sure that everyone is compliant with our carry-on baggage allowance," a spokesperson for the carrier added.



## Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

**Malaysia Holidays** are offering free airfares to Borneo when booking a seven-day Land of the Orang Utan Tour in Sabah. Taxes are excluded in the offer. The promotion is on sale until 30 Sep for departures between 01 Aug-31 Dec. Conditions apply. See [www.malaysiaholidays.com.au](http://www.malaysiaholidays.com.au).

A two-night package at **Marty's at Little Beach** in Port Stephens is on sale for travel through to 11 Dec priced from \$310 per couple on weeknights or \$330 for weekends. Included in the 'Get on Your Bike' deal is bike hire for up to 2hrs with Port Stephens Mountain Bike Adventure. A \$20 cash-back offer is also offered. Blackout periods apply. See [marty.net.au](http://marty.net.au).

Ski and snowboarders can take advantage of **Perisher's** extended 2014 season until 08 Oct (see **page 5**), with accommodation options in spring now available priced from \$79 per night at The Station, \$150 at Snowy Gums or \$252 at Lake Crackenback Resort & Spa. Three-day Ski & Board packages are on sale priced from \$79 per adult per day and lift tickets are discounted by as much as 22% online. More at [www.perisher.com.au](http://www.perisher.com.au).

## Agents wining about domestic



**DOMESTIC** tourism advocacy group OzFocus took agents out of the office & into the field recently to sample some of the finest food and wine the Yarra had to offer.

A big group of agents joined with a group of suppliers at two of the Yarra Valley's best wineries to enjoy some local product and learn more about some of the best experiences in the country.

Supplier sessions were held at Fergusson Winery, before the group moved on to De Bortoli Winery for a tour of the vineyard.

Among the domestic suppliers on show was Virgin Australia, Coral Princess Cruises, Cable Beach Club Resort & Spa, Spirit

of Tasmania, Great Southern Rail, Pan Pacific Hotels Group, Accor Hotels, The Kimberley Collection, Driveaway Holidays, Europcar, Excite Holidays, Sealink and Tourism South Australia.

A major prize of a seat on the next SA mega famil hosted by Tourism South Australia was also up for grabs to attending agents.

The group of agents & suppliers, complete with gumboots, are **pictured** following the tour of the De Bortoli vineyard.

**MEANWHILE**, OzFocus is set to expand nationally, with branches "coming soon" for Queensland and the Northern Territory.

More info at [www.ozfocus.org](http://www.ozfocus.org).

## WIN A TRIP TO VANUATU

In September, **TD** is giving readers the chance to win a holiday to Vanuatu, courtesy of **Vanuatu Tourism Office**.

The prize includes return economy class airfares to Port Vila with Air Vanuatu, airport transfers, five nights accommodation at Grand Hotel and Casino and a Glass Bottom Boat Trip, for two.

Every day this month **TD** will ask a different question about Vanuatu. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email answers to: [vanuatucomp@traveldaily.com.au](mailto:vanuatucomp@traveldaily.com.au)

**Q5:** True or false? It takes 3.5hrs to fly to Port Vila from Sydney and only 2.5hrs from Brisbane.



Terms & conditions

**Vanuatu**  
DISCOVER WHAT MATTERS

**Air Vanuatu**

**Ad Ventures in Paradise**

**GRAND**  
Vanuatu

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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# AA APPOINTMENTS

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## LIFESTYLE OF THE RICH & FAMOUS

### RETAIL TRAVEL CONSULTANT

**SYDNEY – SALARY PACKAGE UP TO \$60k OTE**

Love the idea of spending someone else's money and organising the lives of the rich and famous? This international, premium customer service company is looking for a consultant to service their high-end exclusive clientele arranging their travel needs. Secure a yacht in Monte Carlo or a private Safari in South Africa, the world is your oyster. Min 2yrs exp inc GDS are essential. Enjoy a fantastic salary, top incentives & other benefits plus global career progressions. This premium role won't last. **APPLY TODAY**

## MIX BUSINESS WITH PLEASURE

### CORPORATE TRAVEL CONSULTANTS

**SYDNEY – SALARY PACKAGE UP TO \$65K**

On offer are both domestic & international business travel consultant roles with well-regarded travel companies. These growing teams are looking for an enthusiastic consultant ready to upgrade their career. Establish relationships with your clients and suppliers organising worldwide itineraries including flights and ancillary products. Enjoy M-F hours only, generous salary plus bonuses and ongoing training and support. If you have min 2 years corporate experience, solid fares & GDS knowledge, we want to hear from you!

## ESCAPE SALES TARGETS

**MULTI SKILLED CORPORATE CONSULTANT  
BRISBANE INNER SUBURBS – \$45K - \$55K PKG**

Join this well-known travel company in Brisbane who is looking for an enthusiastic & talented Corporate Consultant to join their team. Not only will you be booking corporate travel to worldwide destinations but you will also book leisure travel for your corporate clients. This role is solely Monday to Friday hours only and extra benefits include famils, incentives, no more sales targets & excellent \$\$\$. You must have previous international or corporate travel consulting experience along with a high attention to detail.

## WORK FOR AN INNOVATIVE COMPANY

**RETAIL TRAVEL MANAGER  
DARWIN – \$55K PKG**

The perfect job is here for those of you who consider yourselves to be a confident leader. This innovative travel company is looking for a new manager to lead their team of 3 consultants. Duties will include arranging staff rosters, promoting the company, adhering to budgets and ensuring team targets are met. You will also still assist clients as they seek your expert knowledge and advice as you book all their travel requirements. Work 5 days a week across a 7 day roster, receive famils, full training and a great package.

## \*NEW\* BRING YOUR SKILLS TO THIS NEW ROLE!

### RETAIL TRAVEL CONSULTANT

**MELBOURNE - SALARY PACKAGE UP TO \$55K (DOE)**

Sensational NEW retail role just called in! This well-established office located not far from Melbourne's CBD now requires a superstar senior consultant to join their growing team! You will work in a fun and supportive environment while being offered Monday – Friday hours and a high base salary! This role will finally allow you to move away from the time wasters and messy targets and into a role where you can really focus on your clients and customer service! Minimum 3 years industry experience required!

## DREAMING OF MOVING TO CORPORATE?

### CORPORATE TRAVEL CONSULTANTS X 4

**PERTH & ADELAIDE - SALARY PACKAGE UP TO \$55K (DOE)**

You will need to be quick to snap up one of these remaining roles with this global TMC in Perth and Adelaide! Due to company growth this well-known travel management company now requires additional staff to support the busy accounts and book international and domestic travel requests, You will work a sensational roster working Monday – Friday hours only and be paid a high base salary of up to \$55K! Don't delay, call us today and let us help you land one of these amazing roles! Min 2 years consulting exp required.

## RETAIL BLISS SOUTH OF THE RIVER

### RETAIL TRAVEL CONSULTANT

**PERTH (SOUTH) – SALARY PACKAGE UP TO \$55K (DOE)**

Hot off the press! We have an exciting retail role south of the river that you are going to LOVE! This well-established large office is set to grow in the coming months and now requires an experienced travel consultant to join their team. You will sell everything from Europe 5 star touring to a luxury 5 star villa in Thailand, no two days are ever the same! Working 5 days per week you will be rewarded with a high base salary and amazing famils. This role could be yours if you have at least 2 years retail consulting experience! Call us today

## AMAZING FAMILS AND \$\$\$ ON OFFER

### WHOLESALE CONSULTANT

**MELBOURNE - SALARY PACKAGE TO \$70K (OTE)**

Stop dreaming of moving into wholesale and let AA Appointments make your dreams a reality! This global wholesale company now requires an experienced travel consultant to join their expanding team and assist loyal travel agents with their worldwide bookings. You will book everything from flights, transfers and accommodation. No two calls are the same and you will join a social and fun team environment. If you have at least 12 months industry experience then we want to hear from you. Call us now!