

# NOW YOU'RE FLYING



DISCOVER MORE

 **australia**



**Be Your Own Boss**

Freelance/Home-Based  
Travel Consultancy Program

JOIN TRAVEL CONCEPTS

CLICK HERE

No set-up costs  
No monthly admin fees  
80/20 commission split  
Full back office support



# Travel Daily

First with the news

Monday 8th September 2014

**FRENCH TRAVEL CONNECTION**

Our 2015 Brochure is here!

PARIS - MONACO - TOURS  
REGIONAL FRANCE  
BATTLEFIELDS - WATERWAYS

CLICK HERE

We've got France covered. Your French specialist.



## Tiger bright for Virgin

**REVENUE** load factors for Tigerair Australia in Jul climbed 11.3% on the previous month, due to an improvement in market conditions, according to official Virgin Australia stats out late Fri.

Virgin's low-cost offshoot saw a 3.2% jump in passenger numbers compared to Jul 2013, however an increase in capacity saw a slight decline in loads to 91.3%.

Mainline stats between domestic and int'l contrasted, with pax numbers down 2.9% and up 2.7% respectively year-on-year.

VA carried a total of 245,628 pax on overseas flights in Jul, driven by an increase in flights to Bali.

Load factors on int'l flights leapt 3.3% to a strong 83% average.

**MEANWHILE**, Virgin Australia is offering double Velocity points for all bookings made for a select travel period between today and 13 Sep on a VA operated service.

The offer is valid on all classes for travel from 15 Sep - 26 Mar, with pre-registration required.

## Wotif facing 'uncertainty'

**THE** Independent Expert's report into the proposed Wotif takeover by Expedia by consulting firm Grant Samuel has concluded the \$3.30 per share offer is "fair and reasonable," given the considerable uncertainty facing the Wotif business.

Wotif released the "scheme booklet" covering the deal on Fri, with directors unanimously recommending that shareholders vote in favour of the takeover.

Grant Samuel said the online travel segment is in a state of flux, with Priceline and Expedia "aggressively building market share at Wotif Group's expense."

"The competitive pressures are unlikely to abate in the foreseeable future," it stated.

Wotif faces a need to materially increase its expenditure on both marketing and IT to remain competitive, and the online travel segment is subject to "continued disruption from new participants".

Grant Samuel modelling predicts Wotif will be forced to lift marketing expenses to more than 50% of its cost base by 2024, along with decreases in margins which will reduce the company's overall valuation in the long term.

A meeting to vote on the proposal is scheduled to be held in Brisbane on Thu 09 Oct, and if approved Wotif shares would be transferred to Expedia on 27 Oct.

The takeover may face a hiccup in the form of the ACCC, which says it is concerned that lessening competition could see commission rates charged to hotels increase (**TD** Fri).

**Today's issue of TD**

*Travel Daily* today has seven pages of news & photos, including a front cover page for **Virgin Australia** plus a full page of jobs from: (**click**)

- AA Appointments

## Two Aussies killed in Kenya coach accident

**TWO** Australians have died in Kenya when the touring coach they were travelling in to the Maasai Mara crashed into a river.

The accident occurred on a steep descent when their vehicle burst a tyre, careered through guard rails and plummeted into a river in Narok County, between Nairobi and Kisi, it is reported.

A number of other Aussies and tourists from the UK, Germany, Kenya, Switzerland and the US were also injured in the incident.

*Fairfax* confirmed the tour was being operated by Interpid Travel and had begun on 06 Sep.

Intrepid Travel managing director James Thornton said "senior managers from our operations teams in Kenya are assisting passengers and staff involved."

Company co-founder Geoff Manchester would be travelling to Nairobi to assist pax and staff involved in the accident.




**OCEANIA CRUISES™**

# 2015 Collection

MEDITERRANEAN | BALTIC | ALASKA | CANADA

**DOWNLOAD YOUR COPY CLICK HERE**

- 75 Voyages departing in 2015
- 43 New Itineraries
- 67 Overnight Port Stays
- 24 New Ports of Call

**Your World. Your Way.®**

Award-Winning Mid-Size Ships • Finest Cuisine At Sea • Destination Specialists • Extraordinary Value





Make your voice count  
Take the survey and win a trip  
for two to Asia with Qantas

[www.australiantravelagentbarometer.com](http://www.australiantravelagentbarometer.com)

## ONE MILLION MILES FIVE LUCKY WINNERS

Ends 15 October



JOIN TODAY >

**Etihad  
SuperSeller**

الإتجاه  
**ETIHAD**  
AIRWAYS  
ABU DHABI

[etihadagents.com](http://etihadagents.com)

## Emirates to buy Stella UK

**EMIRATES** offshoot Dnata has announced the acquisition of Stella Travel Services UK - formerly part of the firm now known as Helloworld Limited when it had global aspirations.

Stella Travel Services UK is majority owned by a company called Europe Voyager NV, which is also a substantial shareholder in helloworld.

When Keith Stanley was running the Stella Group the British operation also included 83 Harvey World Travel shops.

The deal will see Dnata take over a number of travel brands including wholesaler Travel2, long-haul specialist Travelbag and the Global Travel Group franchise which currently includes about

500 independent UK agencies.

Helloworld director Andrew Cummins is chairman of CVC Australia, which has a majority interest in Europe Voyager.

Stella UK chief Andrew Botterill said "Dnata is a growing, diverse group, able to support our long-term ambitions".

The UAE was Stella's most popular destination last year.

The deal is subject to approval by UK authorities, and until then Stella UK and Dnata will continue to operate independently.

Dnata also owns UK online agent Travel Republic and a 20% stake in corporate specialist HRG.

## DXB-BRU inaugurated

**EMIRATES** has commenced new daily nonstop services from Dubai to Brussels - the airline's 145th route.

EK183 from DXB and E184 from BRU are operated using Boeing 777-200LR aircraft.

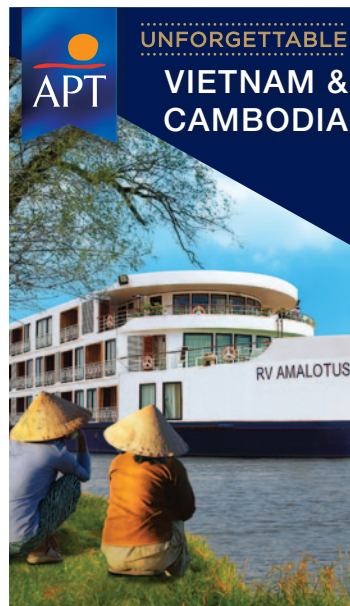
Next month, EK will launch new daily services to Budapest.

## Amankora price cut

**BHUTAN & Beyond** is offering discounts of 40% for stays at any of Amankora's luxury lodges in the country, the first time ever prices have been slashed at the retreats.

The promotion is valid for travel from 01-19 Dec and 06 Jan-28 Feb.

Amankora has 5 bespoke lodges in Bhutan, some of which feature in the 7-night Amankora Luxury Journey which is now \$4,621ppts land only - call (07) 5525 2845.



## 2015/16 OUT NOW!

The Mekong's most  
luxurious river ships  
and land journeys!

**FLY FREE\***

**HURRY! STRICTLY  
LIMITED OFFER**

\*Conditions apply. Contact APT for full terms & conditions.  
Australian Pacific Touring Pty Ltd ABN 44 004 684 619.  
ATAS accreditation # A10825. APT937



Sail along the  
magnificent  
Norwegian coast  
and experience the  
magical Northern Lights.

Contact  
50 Degrees North  
your Hurtigruten & Nordic  
specialist in Australia.

**HURTIGRUTEN NORWAY**

1300 422 821 / [www.fiftydegreesnorth.com](http://www.fiftydegreesnorth.com) / [info@fiftydegreesnorth.com](mailto:info@fiftydegreesnorth.com)

**50° NORTH**  
NORDIC / ARCTIC / RUSSIA TRAVEL SPECIALIST

**HURTIGRUTEN**

## NONSTOP SERVICE FROM SYDNEY TO THE U.S.

Connect to the U.S. with daily flights to New York-JFK from Sydney\* via Los Angeles.

For details, visit [delta.com](http://delta.com) or call 1800 458 368.

\*Travel from Melbourne and Brisbane is also available with our codeshare partner Virgin Australia.

You're Invited! Join us to launch our

## 2015 Premium & Luxury European Journeys

Space is limited, so RSVP now!

**INSIGHT VACATIONS**

*The Art of Touring in Style*

FIND OUT  
your  
nearest event  
**HERE**





FOR THE HOTTEST EXECUTIVE ROLES  
CONTACT OUR DEDICATED  
EXECUTIVES DIVISION ON  
**02 9231 2825**  
OR VISIT US AT  
[www.aaappointments.com/aus](http://www.aaappointments.com/aus)

# Travel Daily

First with the news

Monday 8th September 2014



## New design for AAT guide

AAT Kings has brought forward the release of its 2015 Australia brochure by six weeks to put its product in the face of consumers as they begin planning for their Christmas holidays.

Speaking with **TD** from Cairns today, managing director Anthony Hayes said the firm had worked very closely with travel agents to design the new look guide.

The brochure is now destination based (state or territory) rather

than product-based, ensuring all products are easily located in the one section when agents present the guide to clients.

In last year's AAT Kings program the Inspired Journeys product was buried near the back, Hayes said, suggesting the small group luxury product was getting lost.

The new program features nine new guided holidays, four new Inspiring Journeys itineraries and one new short-break.

For more of the latest travel industry brochures, see **page six**.

### Leg-spin by italktravel

**RETAIL** group italktravel has signed a sponsorship agreement with The Shane Warne Foundation (TSWF) tipped to deliver up to \$500,000 in value over five years.

The Independent Travel Group franchise arm will offer air travel and accom assistance for various projects under its partnership with the Foundation.

Italktravel also plans to set up a white label travel website for supporters to book through as TSWF preferred travel partner.

### Nanuku free flight

**GUESTS** booking a seven night package at the upmarket Nanuku Resort & Spa in Fiji can score a free one-way flight to the resort from Nadi, for stays until 31 Mar.

The package is available when staying in a Vunikau Suite with private plunge pool, priced from \$7,013 for two people.

The 20min flight is aboard a six-seater Pacific Island Air service.

Blackout dates apply - for more see <http://nanukufiji.com>.

## JAL upgauges Sydney

**QANTAS'** oneworld partner Japan Airlines will lift capacity on the Tokyo Haneda-Sydney route between 01 Dec and 28 Mar.

Throughout the period, JAL will upgrade its aircraft on the route from Boeing 777-200ER to the higher density 777-300ER.

JAL has also announced plans to fast-track the expansion of its international network outside of Tokyo, with new daily flights between Nagoya Chubu and Bangkok scheduled to launch on 20 Dec & between Osaka Kansai and Los Angeles starting 20 Mar.

**MEANWHILE**, the airline is also revamping its Boeing 787-8 *Dreamliner* fleet with the JAL Sky Suite, initially on the Tokyo Narita-Frankfurt and Narita-New York route from Dec and Jan.

JAL Sky Suite will also feature on the 777-300ERs flying to Sydney.

## Indo AirAsia Extra tick

**AIRASIA'S** plan to introduce new long-haul services for its new Indonesian subsidiary have taken a step forward after receiving regulatory approval for its Air Operator's Certificate.

Indonesia AirAsia Extra (IAAX) is an affiliate of AirAsia X and has previously flagged new routes into Australia using Airbus A330-300 aircraft featuring 12 Business and 365 Economy class seats.

IAAX's main hub is expected to be Bali's Denpasar Int'l Airport.

"With this air operators certificate, Indonesia AirAsia Extra will now commence application for operating permits and slots to its intended international routes," AirAsia X commented on Fri.

A commencement date of operations is yet to be finalised.



**TOURISM** Australia has become the latest industry organisation to participate in the 'ice-bucket challenge' for ALS research, having been challenged by the Canadian Tourism Commission. VisitBritain subsequently carried out theirs in front of the Houses of Parliament.

Not to be outdone, managing director of TA John O'Sullivan lined up with some of his colleagues at Kirribilli, with the Sydney Opera House in the background, for his dousing.

The video can be seen on TA's Twitter feed, or **CLICK HERE**.

## EY AUH arrival lounge

**ETIHAD** Airways has opened the first arrivals lounge anywhere in its network at its Abu Dhabi hub, open for the use of its First and Business class guests.

Located immediately following Customs, the facility offers barber shave service, a 10-minute FOC clothes steaming process while guests shower among more.

The lounge also offers comfy seats, food and beverage service, local and int'l newspapers and magazines and business facilities.

## Vale Peter Coghlan

**TD HAS** been informed of the recent passing of Peter Coghlan, owner and managing director of Orbit Travel, with a funeral service taking place today.

A long-time stalwart of the travel industry, Coghlan also served in the Australian Navy during the Second World War.

**EvergreenTours**  
A World of Discovery

# NEW PATAGONIA

**STH AMERICA 2015 OUT NOW**

[VIEW BROCHURE >](#)

**BROCHURE @ TIFS**

**BECOME A 100% PURE NEW ZEALAND SPECIALIST.**

[CLICK HERE >](http://traveltrade.newzealand.com)  
[traveltrade.newzealand.com](http://traveltrade.newzealand.com)

**100% PURE NEW ZEALAND SPECIALIST**



## Pre-check coming to Canada

**ENTRY** to Canada for Australian travellers will require pre-arrival clearance from early next year.

A new initiative to be rolled out by Citizenship and Immigration Canada (CIC) will require Aussies to obtain an online authorisation before flying to Canada.

Dubbed 'eTA' (electronic Travel Authorisation), the initiative is compulsory for travellers who do not require a visa to enter the country, and will cost CAD\$7 per individual.

eTA is being implemented to "enhance the safety and security of Canadians and strengthen the integrity of the immigration program", and will replicate the US Electronic System of Travel Authorisation (ESTA).

This means there will be "a common approach to screening travellers outside the North American border," the Government of Canada advises. Successful applicants will also

benefit from a faster service upon arrival at the border.

Basic info will be collected when applying for the eTA via the CIC website, such as biographic data, passport and background info.

The Canadian Government says passengers planning to visit the nation should apply for an eTA before purchasing a ticket to enter the country, as applicants may be found to be inadmissible and refused entry due to fraud or a criminal history.

Most applications will be processed within minutes and each authorisation will be valid for five years.

Airlines will also be required to provide passenger information to Canadian immigration authorities before flight departure.

The program is slated to be rolled out from Apr, supported by a consumer campaign to heighten awareness of the new scheme from Jan.



**ROYAL BRUNEI AIRLINES**

### EARLY EARLYBIRD SPECIALS

Click here for more information.  
WWW.FLYROYALBRUNEI.COM

## AOT stars of Accor's silver screen



**ACCOR** hosted its version of the Oscars recently, where it named the winners of a recent incentive hosted among reservations teams from Australian wholesalers.

Serving as major sponsors of the event were Virgin Australia and Pullman Hotels and Resorts.

Over the last nine months, teams visited different parts of Australia, tasked with promoting the region and the selling points

of the hotel in which they stayed via a creative travel video piece.

Each submission was edited and screened at the final gala event, with winners of a number of categories named on the night.

**Pictured** from left are the overall winners from AOT Travel, comprised of Richard Greaves, Lisa Harrison, Debbie Stewart, Brooke Worrall, Matt Sumner, Emma Stephens & Fiona Murphy.

**QATAR AIRWAYS** القطرية  
World's 5-star airline.

*Scotland. Welcome to our life.*

### Fly Qatar Airways to Scotland, the land that inspired Outlander

Whether your passengers yearn to retrace their ancestral roots, or seek a luxurious experience at one of Scotland's exclusive castle stays, Qatar Airways is the exemplary choice as the only airline flying to Edinburgh with its Boeing 787 Dreamliner. Let Qatar Airways connect your clients to Edinburgh and the legendary Scottish landscapes that lie beyond.

For more information contact your Qatar Airways sales representative or log on and register at [qatarairways.com/tradepartners](http://qatarairways.com/tradepartners)



**Visit Scotland**  
Official Tourist Board

Gaelic singer Kathleen McInnes on the shore of Loch Assynt

EUROPE & SCOTLAND  
European Regional Development Fund  
Investing in your future

TWELVE MONTHS  
HUNDREDS OF EVENTS  
*Homecoming Scotland* 2014



# Walking, cruising Wineglass Bay

**JOINT** owners of the Tasmanian Walking Company, Brett Godfrey (pictured, right) and Rob Sherrard hosted a function in Sydney last week to promote the new Wineglass Bay Safari Walk.

Packaged as either a four or six day itinerary, the product combines walks through some of Tasmania's gems, including Maria Island and both the Freycinet and Tasman Peninsulas, accessed by the *Lady Eugenie* luxury yacht, which also serves as the accommodation for up to 10 guests (**TD** 06 Aug).

Godfrey said the new experience was a "game changer for travellers interested in putting their boots on and getting out and exploring Australia on foot."

"Our research indicates that there is a strong appeal for such a unique experience which delivers access to some of Tasmania's most spectacular and pristine islands and peninsulas coupled with the opportunity to stay on board a luxury yacht each night sampling the local pinot while the sun sets off the coastline," the



former Virgin Blue ceo said.

The product is priced at \$2,990 per person for the four-day walk or \$3,990 for the six-day, with departures between Oct & May.

Tourism Australia md John O'Sullivan and Tourism Tasmania ceo John Fitzgerald lauded The Tasmania Walking Company for the product's development, saying it will add distinctive new tourism experiences for Australia.

For more information, go to [wineglassbaysailwalk.com.au](http://wineglassbaysailwalk.com.au).

## First Curio additions

**SLS** Las Vegas on The Strip and The Highland Dallas have become the first two members of Hilton Worldwide's new Curio - A Collection by Hilton brand.

Curio has signed letters of intent for five other projects in the US.

# Travel Daily

First with the news

Monday 8th Sep 2014

## OTAs lead repeat sale

**THREE** travel agency groups feature with seven online travel websites in the Top Ten sellers to be considered for repeat business, according to new data from Roy Morgan Research.

A survey of over 5,700 people in the 12 months prior to Jun 2014 found 35% had booked a trip via a travel agent or tour operator.

Of these, Flight Centre led the way for repeat business, with 76% of respondents admitting they would use the company again.

STA Travel and Escape Travel also featured in the Top Ten in sixth and eighth place, with 73% and 67% of the vote respectively.

Online travel firms made up the remaining places, led by Agoda and Expedia (both 75%), Wotif and Booking.com (both 74%), while Webjet and Zuji (both 66%) also appeared in the list.

Roy Morgan Research group account director of consumer products Angela Smith said the strong inclination for repeat business for the two Flight Centre brands indicated customers were "signalling their satisfaction".

## SAA Amadeus p'ship

**SOUTH** African Airways has inked a new deal with Amadeus which will see the airline and its franchisees migrate to Amadeus Passenger Revenue Accounting.

The platform is fully integrated with Altea Suite and provides real-time sales and usage data for all types of revenue, and more.

## Win tickets to the new Aztecs exhibition

Everyday this week **Travel Daily** is giving away a double pass to the new *Aztecs* exhibition opening 13th Sept at the Australian Museum.

The exhibition features more than 200 priceless artefacts and multimedia touchscreens that tell the story of the spectacular and ultimately tragic rise and fall of the Aztec empire. Explore Aztec daily life with gods, demons, warriors, slaves, nobles, and human sacrifice. Discover more [HERE](#).

To win, be the first to answer the question correctly each day. Send your answers to: [aztecs@traveldaily.com.au](mailto:aztecs@traveldaily.com.au)

In which country did the ancient Aztec civilisation live?

**AZTECS**

*"We are receiving more bookings, commissions and referrals to Trafalgar"*

KYLIE, TRAVEL AGENT PARTNER, AUSTRALIA

## Real earnings, real repeat bookings. That's the real deal.

- More definite departures than any other guided company. 56% definite departures on Europe and Britain 2015 now!
- Guaranteed no surcharge, clients pay brochure price
- 10% Early Payment deal, plus combinable discounts

The Real Deal. Only with Trafalgar.

**TRAFALGAR**

To get The Real Deal for your clients call **1300 78 78 78** or visit [www.TrafalgarAgent.com](http://www.TrafalgarAgent.com)



## Tjapukai ceo resigns

**TJAPUKAI** Aboriginal Cultural Park ceo Geoff Olsen will resign from the position on 30 Apr after confirming his departure from the Cairns tourist attraction.

Olsen has held the chief exec title at Tjapukai since Aug 2012 and has overseen its \$12 million redevelopment which is due to be completed in Feb.

## O’Riordan for Skal

**AFTA** accreditation general manager Gary O’Riordan will be the guest speaker at this week’s SKAL International Networking Lunch at Rydges World Square hosted by the Sydney Skal Club on Wed 10 Sep.

In his address, O’Riordan will provide an update on ATAS two months into the new scheme, the government’s advertising pitch, plans for future project funding from TCF reserves and more.

## Mixed Expedia search

**ONLINE** travel giant Expedia has launched what it claims to be an “industry first” in a combined hotel and flight search as part of a new app for tablet devices.

Now available for download on the Apple iTunes store & Google Play, the tablet app asks users to enter a destination, for which a dual flight and hotel search starts.

Development of the app came after Expedia conducted a series of ethnographic studies, finding that shopping for flights & hotels separately was time consuming.

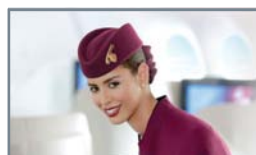
The study also noted that users didn’t want to use traditional filters to sort through results.

## Jul pax growth match

**AIR** passenger growth for Jul exactly matched that of the year before, according to data released late last week by IATA.

Demand grew by 5.3%, the same level of growth as the year before, while capacity increased at the same rate, resulting in an unchanged load factor of 82.3%.

Loads in the Asia-Pacific region fell 0.9% due to capacity growing faster than pax requirements.



**QATAR AIRWAYS RECRUITMENT**  
Welcome to a world where ambitions fly high. If you are looking for a challenging career which carries a competitive remuneration package and benefits associated with the industry, this is the place for you.

## Reservations and Ticketing Agent (Perth CBD)

- Full Time 12 months fixed term (2 positions)
- Full Time permanent (1 position)

As Reservation & Ticketing Agent, you will be responsible for duties such as making and confirming reservations for passengers, selling tickets and to assist passengers requiring special assistance to board or depart conveyance.

You will initiate and promote Qatar Airways products & services, assist in reservation & ticketing for passengers and serve all customers professionally through telephone or in person in order to achieve customer satisfaction. You will deal with customers at the counter, and other related administration duties.

### About You:

To be successful in this role, you must have a minimum High School education, with at least 2 years experience in a similar capacity. You have to be service oriented with good interpersonal skills. Knowledge in IATA standard reservation/ticketing procedures is required with fair knowledge of the world’s geography. Excellent communication skills and a strong command of the MS Office Suite will be required. Amadeus knowledge will be an advantage.

### How to apply:

Applicants must have the right to live and work in Australia. Please apply through Qatar Airways career website via <http://careers.qatarairways.com/qatarairways/VacancyDetail.aspx?VacancyID=78019> for both fixed term and permanent positions.

Applications close on 14 Sep 2014.

[qatarairways.com](http://qatarairways.com)  
World’s 5-star airline



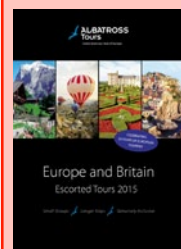
## Brochures of the Week

**WELCOME** to Brochures of the Week, *Travel Daily’s* Monday feature. If your firm is releasing a new brochure you’d like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



### Princess Cruises - Australia & Asia 2014-2016

In what will be the biggest year in Australia from Princess Cruises, a record five ships - nearly a third of the line’s global fleet - will be based in local waters. The guide features onboard deck plans, calendars, suggested shore excursions, onboard features and more. *Golden Princess* will make its debut here and will be the largest ship to ever homeport in Melbourne. Further, Princess’ inaugural season operating from Fremantle will take place, with a strong presence in Sydney and Brisbane.



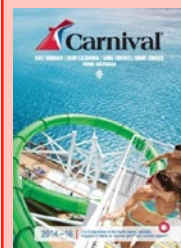
### Albatross Tours - Europe and Britain 2015

Passengers can immerse themselves in a country and explore at their own pace through longer stays of 3-4 nights in some towns, fully detailed in the new guide to the 2015 European summer. Group sizes have been reduced to 28 travellers for a more personable experience. New tours include An Alpine Adventure which takes pax to the French and Swiss Alps and Italy. Tours allow pax to take their time to see the sights, with a huge variety on offer in many countries and islands across Europe.



### Celebrity Cruises - Australia, NZ & Sth Pac Cruises

Australia is the market chosen to enjoy the final season of sailings by *Celebrity Century*, which was sold last week and will leave the fleet. *Celebrity Solstice*, still the youngest ship serving Australia at only six years old, will return once again, with further cruises to be offered by *Celebrity Millennium*. The brochure contains details of itineraries on offer around Australia, to New Zealand and to South Pacific islands, covers the range of onboard cuisine, accom features, cruise planning pages and more.



### Carnival Cruise Lines - Australia sailings 2014-16

Later this month, Carnival doubles its Australian fleet with *Carnival Legend* joining to help satisfy insatiable demand for cruising from the local market alongside *Carnival Spirit*, now based in Australia for two years. The new brochure covers sailings through until early 2016 on both ships, as well as deck plans and onboard features. The line will operate seven and eight day Melbourne Cup cruises, as well as new adventures to Tasmania, once-off cruises to Singapore & repositioning Pacific sailings.



### Norfolk Select - Norfolk Island 2015

Hot deals including specially priced airfares with Air New Zealand are on the market to entice visitors to the beautiful Norfolk Island and featured in the new Norfolk Select guide. Holiday packages incorporating flights and accommodation start from \$899pp from Sydney in a one-bedroom apartment. A growing range of tourism experiences are available on the island including day tours to explore scenery & local culture.



### Azamara Club Cruises - Worldwide Cruises 2015/16

More destinations than ever before will feature in the coming year for Azamara Club Cruises. The line’s two ships - *Azamara Quest* and *Azamara Journey* will continue to offer its unique upmarket style around the world, with *Quest* to visit Australia and New Zealand for the first time. The line will continue to develop and roll out new AzAmazing cultural evenings for guests, new immersive itineraries and more. The new guide also features deck plans and onboard features listings for both luxury vessels.



# Magellan agents 'hangin loose'

**CREATIVE**  
Holidays and Magellan Travel Group recently whisked these agents off to the Islands of Aloha.

Flying aboard Hawaiian Airlines, the group left winter in Australia behind for a short while on the trip.

The group visited a range of the top hotels in Oahu such as The



Trump, Westin & Halekulani.

Highlights included trying Mai Tai's, seeing Mokolii and shopping up a storm at Ala Moana.

**Pictured** above at Kualoa Park in the back row from left is Meredith Salotto, Hawaiian Airlines; Rob Nangle, Travel Design International; Stephen

Ross, Wall Street Travel and Michelle Hansen of Aurora Travel.

Middle row: Natasha Steed, Benalla Travel; Julie-Anne Major, Epping Travel and Glenda Halliwell of The Travel Centre.

Front row: Andrew Sims, Creative Holidays and Anne Rogers from Wings Away Travel.

**"CWT engages with its employees and makes me feel VALUED AND INCLUDED."**

## My Journey. My CWT

- Julia Kan, Corporate Travel Consultant and Supplier Management Ambassador

Travel Consultant positions available.

Start your journey today  
[careers.carlsonwagonlit.com](http://careers.carlsonwagonlit.com)



# Accor flowers bloom

TRAVEL packages starting from \$115pn (min two night stay) have been released by Accor in line with the 2014 Floriade flower festival on in Canberra 13 Sep-12 Oct.

Monday 8th Sep 2014

## WIN A TRIP TO VANUATU

In September, **TD** is giving readers the chance to win a holiday to Vanuatu, courtesy of **Vanuatu Tourism Office**.

The prize includes return economy class airfares to Port Vila with Air Vanuatu, airport transfers, five nights accommodation at Grand Hotel and Casino and a Glass Bottom Boat Trip, for two.

Every day this month **TD** will ask a different question about Vanuatu. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email answers to: [vanuatucomp@traveldaily.com.au](mailto:vanuatucomp@traveldaily.com.au)

Q6: When is the dry season in Vanuatu?



Terms & conditions



## Wakatobi ups flights

**TWICE** weekly air services will operate from Bali to Indonesia's Wakatobi Dive Resort in Sulawesi, starting from Mar next year.

The resort said the increased schedule, with services in both directions on Mon and Fri, will allow visitors to better plan a trip.

## Sumos visiting SA

**JAPANESE** sumo wrestlers will travel to Adelaide next month for a series of demonstration events as part of the three-day Asiafest.

The festival showcasing the best food & culture of Asia will be held at Rymill Park from 04-06 Oct.

## Atlantic City sinking

**TWO** more casinos on the iconic Atlantic City boardwalk have closed their doors, with another expected to follow this month, taking the total number of casino closures in 2014 to four.

The Showboat Casino and The Revel are the two latest casualties of falling visitation figures and follow the closure of the Atlantic Club in Jan this year.

Trump Plaza will close on 16 Sep, with job losses from the four closures to exceed 8,000.

New Jersey Governor Chris Christie will today host a tourism summit (**TD** 19 Aug) to come up with a plan to save city revenues.

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

Postal address: PO Box 1010, Epping, NSW 1710 Australia  
Street address: 4/41 Rawson St, Epping NSW 2121 Australia  
P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

**Advertising and Marketing:** Sean Harrigan and Lisa Martin

Email: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

**Business Manager:** Jenny Piper

Email: [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Part of the Travel Daily group of publications.



**Publisher/Managing Editor:** Bruce Piper

**Editor:** Guy Dundas

**Assistant Editor:** Matt Lennon

**Contributors:** Jenny Piper and Barry Matheson

Email: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)



*Travel Daily* is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.





## WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS

### \*\*\*JOB OF THE WEEK\*\*\*

**NATIONAL BDM ACCOUNT MANAGER  
SYDNEY - SALARY PACKAGE \$90K PLUS**

This fantastic new role has a vacancy open with your name on it. Looking after the Australian market, you will be self-motivated and utilise your strong negotiation and contracting skills to qualify opportunities and increase sales, growing sales revenue and build strong ongoing relationships with key industry personnel. Your friendly personality, presentation skills & creative ability is required here.

### CONCEPT DEVELOPMENT YOUR FORTE? PRODUCT MANAGER

**MELBOURNE – SALARY PACKAGE TO \$80K**

Having successfully operated for over 30 years, this established tour company is seeking an experienced product manager to effectively design, implement and operate a range of special interest tours. You will be responsible for concept development and itinerary creation, negotiations, brochure production and marketing plans. If you are results driven and are seeking a new challenge, this boutique operator could be your best move yet.

### THE PERFECT BLEND OF I.T. & PEOPLE SKILLS

**ONLINE IMPLEMENTATION MANAGER  
BRISBANE – 6 MONTH CONTRACT**

This unique role will see you combine your experience in operations and corporate travel with your skills in I.T & travel systems. You'll be responsible for working closely with sales teams and external clients in the implementation of new and existing clients onto the company's online booking tools. Your previous experience using Serko & working in a similar role will be the key to success. Be rewarded with a strong industry salary package & superb career development

### \*\*\* NEW ROLE \*\*\*

**CORPORATE OPERATIONS MANAGER/TEAM LEADER  
SYD – EXEC SALARY PACKAGE \$\$**

Feel at home in this corporate office where you will be overseeing a team of multi skilled consultants. You will need proven leadership skills and have exceptional knowledge of corporate travel, training & development and client relationship management. This role allows you to take full management control of your team and manage future growth and development. Current Team Leader/Operations experience essential along with GDS.

### YOU CAN'T WORK WITHOUT TECHNOLOGY

**LEVEL 2 HELPDESK TECHNICIAN  
SYDNEY – \$70k package**

Are you an escalation expert? This award winning GDS company is looking for your analytical and technical skills to join this growing department. You will be customer service driven, have the ability to multi task, resolve issues and have a thorough understanding of back office functionality. This is an exciting step-up from a support role! Don't miss out on this outstanding opportunity.

### THINK OUTSIDE THE BOX

**SERKO IMPLEMENTATION MANAGER  
MEL and SYD – SALARY PACKAGE TO \$80K**

Having recently reached Global status, this Corporate Travel Management Company is seeking an experienced Online Implementation Manager to join their technical support team. With your knowledge of Serko Online, you will be responsible for the development and delivery of online solution training needs to clients. Previous experience with Online Booking Tools at a support level is essential, together with leadership experience.

### YOUR HUNTING SKILLS WILL WORK HERE

**CORPORATE BDM – SME  
MELBOURNE – SALARY PACKAGE \$80k + Bonuses**

Do you prefer doing business face to face? Like schmoozing with company MD's instead of pitching travel procurement managers or board of directors? Then it's time to take your strong sales and client relationship skills to this award winning TMC where you will be rewarded for your efforts with a lucrative salary package plus commission. Effective leads, supporting co-ordinators and a premium brand name will set you on the road to success.

### HIT THE ROAD WITH A LEADING BRAND

**SALES EXECUTIVE - CRUISING  
SYDNEY - SALARY PACKAGE \$60K ++**

Our client is searching for a Sales Executive who is passionate about cruising along with the ability to source and secure new business. You will have a real drive, passion and understanding of the cruising market along with the ability to establish relationships and conduct presentations to secure wins for the business. Be rewarded with a supportive team and be proud to walk through the doors with this product under your arm.

**AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM**

**CONTACT OUR NATIONAL TEAM TODAY ON: 02 9231 2825**

**OR EMAIL YOUR CV TO: [executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)**

**FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE**

**[www.aaappointments.com/aus](http://www.aaappointments.com/aus)**