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# Travel Daily

First with the news

Wednesday 1st April 2015



NTIA AWARDS – CATEGORY 17  
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## GSR sold to private equity

SERCO Group has signed a deal to sell the Great Southern Rail business, with private equity firm Allegro Funds buying the operation which includes the iconic Indian Pacific, The Ghan and The Overland rail services.

The move follows a review undertaken last year, with Serco saying GSR's "historical lack of profitability" was not in line with its future strategy.

"Great Southern Rail is an iconic and award-winning Australian tourism business operated by some great people," said Serco ceo Rupert Soames.

However "we cannot provide the focus and investment GSR needs to thrive," he added.

Allegro Funds said it sees key opportunities for GSR in luxury travel, with the falling Australian dollar also a positive for the business which has annual revenues of about \$100 million.

The purchase price hasn't been disclosed, but is "below \$20 million," according to Allegro md Adrian Loader.

It's business as usual for GSR, with ceo Chris Tallent continuing to manage the operation.

### Win an APT cruise!

THE amazing TD competitions keep on coming, with APT generously offering a 17-day expedition cruise for two as the major prize this month.

See page nine for entry details.

### Today's issue of TD

Travel Daily today has nine pages of news and photos, plus full pages from: (click):

- AA Appointments jobs
- Bedarra

### New role for Ruffles

CORPORATE Travel Management has appointed its Australia/NZ ceo Laura Ruffles to a newly created global role, expanding her responsibilities to cover the company's operations across four continents.

As the company's Global chief operating officer, Ruffles will aim to replicate the growth and high performance of CTM's Australia/NZ region on a global scale.

## 2015 EUROPE RIVER CRUISING



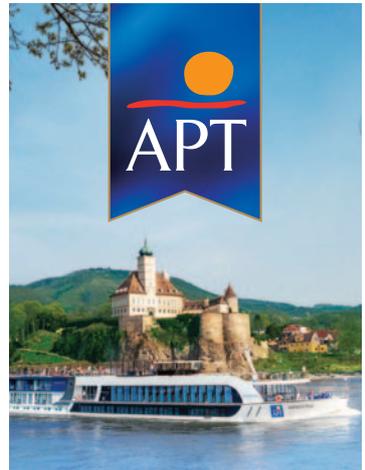
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APT are thrilled to have been nominated in the following categories at the 2015 NTIA Awards:

- ✓ Best Tour Operator – Domestic
- ✓ Best Tour Operator – International
- ✓ Best River Cruise Operator

Four of our sales team have also been nominated for 'Best Sales Executive'

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## Cabotage changes urged

THE Government's Competition Policy Review has formally recommended the removal of all air cabotage restrictions on cargo, as well as significant changes to passenger cabotage.

The final report of the Harper Review was handed down yesterday, with recommendations suggesting the introduction of an "air cabotage permit system".

Current cabotage restrictions mean that international carriers are usually unable to operate domestic routes, and the review urges that this requirement be lifted on "passenger services to specific geographic areas, such as island territories and on poorly served routes".

The only exception would be if it could be demonstrated that the

benefits of the restrictions to the community as a whole outweigh the costs.

The review also recommends the removal of cabotage restrictions on coastal shipping, while ride-sharing services such as Uber are likely to be buoyed by the review stating that reform of taxi regulation is "long overdue" and has hindered the emergence of innovative transport services.

## Hovercraft innovation

AAT Kings reported a massive response to the launch of its world-beating "Hover-Coach" this morning (*TD* breaking news), with many in the industry confirming they were briefly taken in by the imaginative idea which was, of course, an April Fools' prank.

Sister company Contiki also joined the fun, sending a media statement advising it was lifting its current 35-year age limit to encompass seniors up to 65.

## Discover incentive

DISCOVER the World has launched an agent incentive with a weekly \$1000 gift card draw during Apr for consultants making at least two bookings on Swan Hellenic, Hebridean Island Cruises, Hurtigruten or Voyages of Discovery - 1800 623 267.



## Discover where every day is a celebration.

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Wednesday 1st April 2015



IT'S ROYAL CARIBBEAN TIME

**Royal Caribbean**  
INTERNATIONAL

## Swiss open to exclusives

**SWITZERLAND** Tourism director Australia Mark Wettstein says the organisation is open to developing unique or exclusive products in the country with any agency consortia or tour operator selling in the Australia market.

Speaking to *Travel Daily* last week, Wettstein said a particular interest would be designing products focused on the annual Christmas markets in winter.

“We’re always thinking of that. If an agency group approaches us with a request,” he told **TD**.

Switzerland currently hosts the largest covered Christmas markets in Europe inside the Zurich railway station, with Christmas product proving to be popular.

“We will be trying to launch a Christmas Markets tour in Switzerland with one or several tour operators here in Australia.”

**MEANWHILE**, Zurich itself is aiming to change its perception in Australia, with Zurich Tourism

area manager Esther Grob saying the image of the city purely as a business and financial hub is not entirely accurate.

Grob encouraged the trade to complete e-learning modules on the Switzerland Tourism website to prevent tourists from being ill-informed and missing out.

A special travel trade section was also available on the Zurich Tourism website offering itinerary suggestions & links to transport, accom and tour providers as well as restaurant and brochure info.

Titlis Glacier Mountain sales director Rayomand Choksi added there was a lot of new product in the mountain region to try out.

Families will benefit from new self-contained apartment blocks open, while a new world-first cable car line which stops inside a mountain to allow hikers to disembark is also in the works.

A hand-made chocolate shop is also now open at the summit.

## Free Korean T-Money

A **NEW** promotion encouraging Australian and New Zealand travellers to visit Korea has been launched by the Sydney office of the Korea Tourism Organisation.

Centred around the official [www.visitkorea.org.au](http://www.visitkorea.org.au) website, the promo provides visitors a free passport package offering public transport credit and access to UNESCO World Heritage sites.

A T-Money transport card per person loaded with 10,000 Korean won (A\$11.80) is also included, with a limited number available.

The passport also offers a free guide & map to reach attractions, with the promotion running until 30 Jun for travellers visiting Korea for at least two days in 2015.

## HLO summit on soon

**HELLOWORLD** for business is counting down to the launch of its first Summit, to take place in Hong Kong 01-02 May, featuring a variety of influential speakers.



## Window Seat

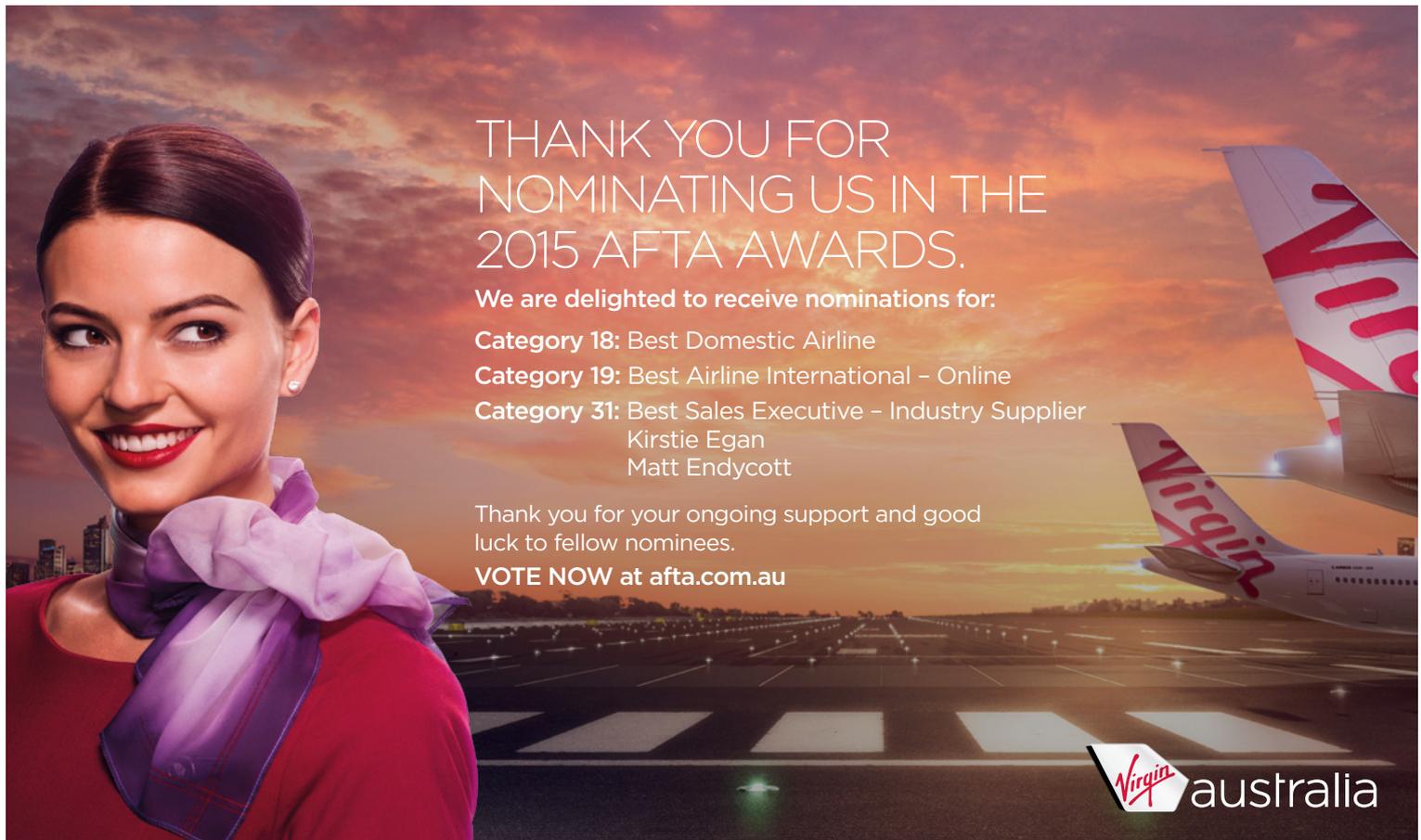
**FAR** be it for Virgin Group boss Sir Richard Branson to miss out on April Fool’s Day hilarity.

Following the discovery of long-lost ancestry in the town of Branson, Missouri linked to none other than town patriarch Reuben Branson, Virgin has decided to significantly increase its presence in the township.

Virgin America is leading the way, with a new flight service from the town to San Francisco.

Hotels are next, with the new Virgin Hotels brand deciding to develop a property, backed by a new ultra-luxury Virgin Limited Edition retreat offering guests “exclusive wagon trails”.

Virgin Productions will film its next feature in the town, while Virgin Active has developed a new workout which sees gym users tossing around hay bales.



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**Category 19:** Best Airline International – Online  
**Category 31:** Best Sales Executive – Industry Supplier  
Kirstie Egan  
Matt Endycott

Thank you for your ongoing support and good luck to fellow nominees.

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**Virgin** australia

## Jetstar links up holiday hotspots



**JETSTAR** has launched its newest international route, taking off yesterday on its first direct flight from the Gold Coast to Fiji.

The low-cost QF offshoot will operate the route on a thrice weekly basis and last night celebrated the launch with a cocktail party attended by JQ trade and government partners. Flights will be operated by the

carrier's A320 aircraft in a single class configuration, departing each week on Tue, Thu and Sat.

**Pictured** above flanked by JQ cabin crew from left is Fijian Assistant Minister for Industry, Trade and Tourism Lorna Eden; Tourism Fiji Australia director Carlah Walton and Fiji Honorable Minister for Industry, Trade and Tourism Faiyaz Koya.



## B787 Dreamliner BUSINESS CLASS

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## DL, AM plot alliance

**DELTA** Air Lines and Aeromexico have confirmed plans to form a new joint venture on flights between the USA and Mexico, overnight requesting antitrust immunity from the US Govt for their planned partnership.

The applicants have told the US Department of Transportation the proposed \$1.5b alliance will enable the airlines to compete "more effectively" on trans-border routes and enhance the customer experience.

"Mexico is the most popular int'l destination for Delta customers, and our proposed joint venture will offer our customers more schedule & destination choices, whether travelling for business or pleasure," Delta Air Lines president Ed Bastian said.

"Approval of antitrust immunity will allow travellers to fully benefit from all the aspects of a future Delta-Aeromexico joint venture, including the combination of two complementary networks."

## Easier arrivals in Bali

**HAND-WRITTEN** arrival and departure cards for travellers arriving into Bali have been abolished as part of immigration processes, effective from today.

A memo from the Immigration Office at Ngurah Rai Airport said the change had been brought in to simplify & enhance the arrival process by using technology.

Beginning in Bali, the system will be slowly rolled out at all of Indonesia's 19 international airports, 11 seaports and one land border checkpoint.

## EK Easter flash sale

**EMIRATES** has released a flash airfare sale for Easter, taking \$50 off Economy and \$250 off Business class flights on selected routes departing from Australia.

On sale from 02-06 Apr, fares start from \$1,012 return to the Maldives or \$1,100 to Delhi.

Blackout dates apply, with valid travel dates varied by destination.

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## Xiamen joins visa-free

**TRAVELLERS** from 51 countries including Australia can now visit the Chinese city of Xiamen for 72 hours visa-free after it became the latest to join the popular system.

## Air Vanuatu adjusts capacity

**A DOWNTURN** in business for cyclone ravaged Vanuatu has resulted in the national carrier shuffling flight frequencies to accommodate lessening demand.

A temporarily revised flight schedule is in place from 17 Apr to 25 Jun as some of Port Vila's larger hotels carry out repairs due to damage from Cyclone Pam.

With some properties now

closed, the total number of hotel rooms available have been "significantly reduced", Air Vanuatu's ceo Joseph Laloyer said. "As such, the demand for flights to Port Vila has also reduced and we have adjusted our schedule accordingly," Laloyer added.

Adjustments see Air Vanuatu now operating four times weekly between Sydney and Port Vila and two per week from Brisbane to Santo and onwards to Port Vila.

Softer demand has also seen NF suspend the Melbourne-Port Vila route from 02 Apr to 25 Jun.

Laloyer said the Vanuatu national carrier was confident it would return to normal schedules from Jun as Port Vila's hotels reopen for business.

"We are grateful for the support of our regional airline partners, including Fiji Airways, Qantas and Air New Zealand during these difficult times.

"It is more important now than ever that passengers choose the national carrier of Vanuatu as we rebuild as a nation," he added.

## #tdnetworking goes off!



**SEVERAL** hundred travel industry staffers gathered last night at the Sofitel Wentworth Hotel in Sydney for a night of "Social Networking" courtesy of **Travel Daily** and travel industry recruitment portal JITO.

The night was made possible through the generous support of Travelport, Hawaiian Airlines, MTA Travel and TravelZoo, with guests mingling before getting down to a lot of selfie action.

A display wall showed any Instagram or Twitter posts which included the hashtag #tdnetworking - and the best effort on the night won a trip to Honolulu courtesy of Hawaiian Airlines.

HA regional chief Gai Tyrrell generously provided three tickets, because the winning photo (**pictured right**) included

the three smiling faces of Katherine Marson and Jude Knam of Merivale Group plus Lorane DeLaine of Amex.

Lots more pics on Facebook and at [facebook.com/traveldaily](https://www.facebook.com/traveldaily).

**Pictured** above from left are Andrew Denman, HA; Anthony Valeriano, TravelZoo; Gai Tyrrell, HA; Kaylene Shuttlewood, Travelport; Don Beattie, MTA Travel; Helene Taylor, JITO and Bruce Piper, **Travel Daily**.



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- Travel Period: From 23 March to 31 May 2015 and 31 August to 30 November 2015

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\*Our brand new A380 - now flying Abu Dhabi to London and from Sydney in June.

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## Renault extension

**RENAULT** Eurodrive has extended its earlybird deals by an additional month until 30 Apr, for vehicle collections by 31 Dec. See [renaulteurodrive.com.au](http://renaulteurodrive.com.au).

## QR Indonesia boost

**QATAR** Airways is stepping up its presence in Indonesia, with new flight frequencies to be added to Jakarta and Denpasar. Effective 05 Jul, QR will offer triple-daily services from Doha to Jakarta through the addition of three new weekly flights, while a full double-daily operation to Bali (Denpasar) will begin on 16 Jul. CEO Akbar Al Baker said the capacity increase shows the airline is "committed to growing the Indonesian market".

**MEANWHILE**, Qatar Airways is further expanding its existing codeshare agreements with both Cathay Pacific and Japan Airlines. The enhanced deal with CX will provide greater flexibility to pax travelling to Australia, NZ, Korea and Japan, while also extending to the Doha-Muscat and Doha-Sao Paulo routes.

Through JAL, Qatar Airways will also add 24 new domestic codeshare routes in Japan.

## Tucan spreads wings

**LATIN** America tour operator Tucan Tours has added Guyana, Suriname and French Guiana to the list of countries on offer in its youth group journeys.

The company says the new destinations allows travellers to visit every country on the South America mainland if they wished.

Described as an "up-and-coming" part of the continent, guests needed to join a group tour in Quito, Bogota or Caracas for a minimum of 35 days in order to reach the isolated regions.

Tucan Travel has released two itineraries taking in the new areas, ranging in duration from 35-72 days - phone 1300 769 249.

## Ace Hotel deal done

**STARWOOD** Capital Group has completed the sale of the Ace Hotel London Shoreditch in the city's north to Limulus Ltd.

Ace Hotel Group will continue to manage the property.

## Agents head off to ski Hokkaido



**THE** height of Japan's ski season provided a memorable experience for this group of agents, who recently returned from a winter adventure in Japan.

The group was hosted on the eight-night trip by all-inclusive resort firm Club Med, staying at the Club Med Hokkaido in Sahoro.

Beginning with ski and snowboarding lessons, the group quickly found their balance and headed for the mountains.

Supported by the friendly staff from GO, the group mixed their time out skiing with seemingly

endless choices of food and massages to soothe sore muscles.

The Canadian hot tub was also a popular socialising venue.

**Pictured** above from left in the back row is Dawn O'Rourke, Travelplan Ski; Erin Kramer, Club Med; Vara Arnold, Club Med and Candice Wood, Attadale Travel.

Front row: Elise Angel, FC Smithfield; Rebecca Kahane, MTA; Jess Haag, Destination HQ Beaumaris; Tori Roby, Club Med; Penny Webster, My Personal Travel Planner and Julie Barns from Travelworks.

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## WIN TICKETS TO FAST & FURIOUS 7

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This June, high-octane excitement will race onto the scene when Universal Studios Hollywood introduces *Fast & Furious—Supercharged*, a pulse-pounding, adrenaline-fuelled thrill ride as the new grand finale to the world-famous Studio Tour.

To celebrate the new attraction and the launch of daily services from Sydney and Melbourne to Los Angeles, Universal Studios Hollywood and their partner United Airlines are giving away double passes to a special screening of *Fast & Furious 7* on Wednesday 29th April in Sydney.

To win, be the first to answer the following question correctly. Send your answer to [furious7@traveldaily.com.au](mailto:furious7@traveldaily.com.au)

What is the name of a United product that offers extra leg room and a swifter exit on arrival?

For more info [CLICK HERE](#).



## Bali tourism certified

**OFFICIAL** certificates identifying a tourism operator as a safe and quality business are set to be rolled out in Bali, according to Indonesia's state news agency.

*Antara* has reported that Bali Governor Made Mangku Pastika has voiced support for the idea due to the vital component of the Bali economy made up by tourism.

The Governor said visitors had a right to know their tour operator or transport provider is certified to be operating at a high standard and offering high service levels.

In addition, he said the speed at which reviews are posted online would directly impact the island's target of welcoming 20 million tourists annually by 2019.

## Turkish adds Taipei

**TAIWAN'S** capital has become Turkish Airlines' 265th global destination, with daily Airbus A340 services linking Istanbul and Taipei inaugurated yesterday.

## Courtyard Paris sale

**MARRIOTT** International has finalised the sale of the Courtyard by Marriott Paris Arcueil.

The 170-room hotel was sold to an undisclosed party for approx \$28m but will remain within the Courtyard branding under a long term management agreement.

## SOH welcome centre

**DETAILS** of a planned Visitor Centre for the Sydney Opera House have been unveiled.

The proposed Visitor and Interpretation Centre will be located at the southern entrance to the Sydney Opera House site, on approach from Circular Quay.

Developers say the centre will provide a 'welcome' point for the millions of visitors each year.

"The main purpose of the Centre is to improve accessibility to a deeper visitor experience," papers filed by developers Byrnes & Associates state.

"Currently the majority of visitors to the site enter through this area from Circular Quay, however upon arrival at the site there is potential for first time visitors to feel overawed in their unfamiliarity and further alienated by their lack of direction or information.

"The Centre aims to provide a point of 'welcome' and provide information about the multitude of interests that are catered for (beyond the initial external sculptural impact) for those visitors who want it," the proposal to NSW Planning & Development commented.

An Environmental Impact Statement will be required to be carried out before work on the visitor centre can commence.

## Eurostar incentive

**TRAVEL** agencies have the chance to win \$1,000 worth of Coles Group & Myer Gift Cards when ticketing a sector on Eurostar from now until 31 May.

The promotion is being run in partnership with Rail Europe and includes an additional reward (\$750 worth of Coles Grp & Myer Gift Cards) for the top selling agency for Eurostar Premier and Business Premier Sectors sold over the incentive period.

Rail Plus ceo James Dunne said the promo is designed to incentivise every member of an agency, rather than an individual. More at [www.railplus.com.au](http://www.railplus.com.au).

## Robb talks up Tassie

**MINISTER** for Investment and Trade Andrew Robb is currently undertaking a two-day mission to Tasmania where he will meet with local tourism operators to discuss potential opportunities to drive tourism to the state further.

As the Minister responsible for Tourism, he will meet suppliers in Launceston and Coles Bay.

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**CATHAY** Pacific Airways hosted a group of travel agents to some of the action of the 2015 Hong Kong Sevens, played last weekend

in the host city, Hong Kong.

**Pictured** at a match with HRA (Hotel Representation Australia) managing director Craig Davies (right) are New Zealand agents - from left: Paul Smith, First Travel Group; Vanessa Traille, Cathay Pacific; Michael Graham, Stars Travel and Siwan Nadan from Airtickets.



**ABOVE:** HRA's Craig Davies met Raymond Simpson from the Village People who were part of the half-time entertainment.

## CZ opens new routes

**CHINA** Southern Airlines has outlined a range of 70 new routes to feature in its northern summer season, with frequencies boosted on a range of extra services.

The network expansion sees the carrier add 50 new domestic routes in China as well as 20 int'l and regional services.

New foreign ports being added include Nairobi, Nha Trang, Sabah, Vientiane and Koh Samui.

Direct CZ services from Shenzhen to Bangkok & Krabi will also open.

Longer haul ports opening will include the resumption of flights to Moscow via Urumqi, while San Francisco will be added and New York will see services increased from four to ten weekly.

## Winds hold up Oriana

**PASSENGERS** booked on a P&O Cruises World Cruising departure on *Oriana* yesterday have been offered a 50% refund after the ship was delayed 24hrs from its departure from Southampton.

*Oriana* had been stranded at sea due to strong winds in excess of 50 knots, delaying the ship's berthing at the London port for 15 hours.

Guests stuck aboard the ship for an extra night were provided with a full program of entertainment as well as dinner and wine.

"Passengers joining *Oriana* for the next cruise will be boarding from lunchtime tomorrow and will receive a 50% refund on the price of their holiday due to the 24 hour delay," P&O Cruises World Cruising said on Facebook.

The line said it would maintain all port calls planned on the delayed cruise itinerary.

## Andaz in Palm Springs

**HYATT** Hotels Corporation will open its fourth Andaz branded boutique property in California late next year, with an affiliate signing a management deal for a property in Palm Springs.

The property will offer 150 rooms, located in the downtown region of Palm Springs.

Fellow California-based Andaz properties are open in San Diego, Los Angeles and the Napa Valley.

## Oyster.com reviews

**INDEPENDENT** hotel review portal Oyster.com says it has now published content for more than 10,000 hotels across 76 countries on six continents.

The TripAdvisor offshoot has a global group of "investigators" who visit, review and rate each hotel, and have to date shared 3.6 million unique photos and reviews since launching in 2009.

## Best Sales Executive

Category 31



NTIA **nominated**



Victoria Chapman

Thank you! Vote for me and keep the good times rollin'.



NTIA **nominated**



Shelley Martin

Thank you! Vote for me and keep the good times cruisin'.



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At helloworld, our mission is to offer travellers unparalleled convenience, industry leading service and the best value, tailor-made holidays.

We believe the best service and advice comes from people who are passionate travellers themselves and can speak knowledgeably from their own experiences. We also believe that the best results come from inspiring leadership.

If you are a professional travel advisor and you would like the opportunity to join Australia's Best Travel Agency Group, then talk to us today. We've **TRAVEL ADVISOR** and **MANAGEMENT ROLES** available in **Sydney (Westfield Eastgardens) & Maroochydore.**



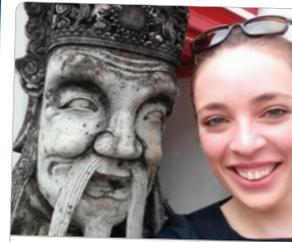
Email: [kerri.owersbrown@helloworld.com.au](mailto:kerri.owersbrown@helloworld.com.au)  
Only shortlisted candidates will be contacted

## Best Sales Executive

Category 31



NTIA **nominated**



Laura Hewitt

Thank you! Vote for me and keep the good times rollin'.



NTIA **nominated**



Christopher Hill

Thank you! Vote for me and keep the good times cruisin'.



**GLOBUS**  
family of brands

**Accor aces tennis deal**

**FRENCH** hotel giant Accor has signed on as the official accom supplier to the next three French Open Grand Slam tennis tournaments, with the next edition on from 24 May-07 Jun.

As part of the deal, the group's upmarket Sofitel brand will open a reception area in the partners village at the Roland Garros tennis complex to promote both the brand and its loyalty arm.

The company has also released a range of combination packages including accommodation, meals and entry tickets to the tennis.

**SkyMall name sold**

**AUSTRALIANS** have long enjoyed perusing the in-flight SkyMall catalogue while on US domestic flights, eagerly looking for kitschy favourites like Bigfoot the Friendly Sasquatch - a life-size model yeti perfect for any garden.

However this guilty pleasure may have come to an end, after SkyMall declared bankruptcy earlier this year.

The company is a victim of in-flight internet use, with ceo Scott Wiley saying less and less people browsed the catalogue during their flight because they were otherwise occupied online.

The bankruptcy trustees auctioned off the SkyMall name on Fri, achieving a healthy US\$1.9 million result which could signal the return of the iconic catalogue under new ownership.



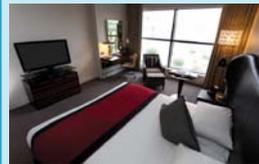
**Accommodation Updates**

**WELCOME** to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**Pretty Beach House** on the NSW Central Coast has reopened after being restored to its natural glamour in a project which took more than two years to complete. The property offers four pavilions located in the Bouddi National Park. Works included the installation

of original artworks in each room, with a new day spa facility open. The Main House has been redesigned with decommissioned railway pillars.



Overlooking the famed British motor racing circuit of the same name, the **Brooklands Hotel** has opened 11 new bedrooms to boost the property's offering. Now at 131 rooms, the rooms offer plenty of natural light, with many overlooking the circuit itself. A variety of its "Super Suites" have also been redecorated in 1920's nostalgia, with classic decor and a quartz contour of the track placed in the hotel lobby.



**WIN A SMALL SHIP CRUISE WITH APT**

Sail around the world on an **APT** small ship cruise with this month's exciting *Travel Daily* competition, brought to you in partnership with Australia's leading award-winning cruise operator APT.

Every day we'll be taking you on an adventure, showcasing the many highlights and destinations available on an APT Luxury Small Ship cruise. The person with the most correct answers, and who wows us with the most creative answer to the final question, will win the following unforgettable prize: An all-inclusive '17-day Southeast Asia Adventure' Expedition Small Ship cruise for two, departing 14 June 2016. Send your answers to: [APTcomp@traveldaily.com.au](mailto:APTcomp@traveldaily.com.au)

Q1. APT's Luxury Small Ship program offers two styles of cruising, one that appeals to those wanting to sail to classic cruise destinations such as the Mediterranean, and one offering intrepid adventure. Name them both.  
Hint: [CLICK HERE](#), see p10.



Terms & conditions

**Sheraton into Samui**

**STARWOOD** Hotels & Resorts has opened its first Sheraton flagged property in the Thai holiday hotspot of Koh Samui and its sixth property in Thailand.

Located on Chaweng Beach, the Sheraton Samui offers 141 garden or ocean views rooms along with two salt-water swimming pools.

**ANTO Austria promo**

**A COLLECTION** of 23 classic and contemporary hotels in & around Austria form the base of a new digital campaign launched by the Austria National Tourist Office.

The campaign has been dubbed 'Austria. Quintessentially Europe' and is designed to help travellers learn more about the country and assist with itinerary planning.

Focus hotels include properties both in major cities of Vienna and Salzburg through to countryside locations such as Dürnstein, Tirol, the Arlberg region and more.

ANTO director for Australia Astrid Mulholland-Licht said each property provides authentically Austrian service - [CLICK HERE](#).

**Fans of MO platform**

**MANDARIN** Oriental has launched a new social media platform allowing guests to post photos and notes from their stay.

Entitled 'Fans of MO', visitors are also able to book stays directly through guest-generated content.



**New Opportunities within the APT Sales Team (SA & QLD)**

Would you like to become part of the ongoing success of APT, now is your opportunity. APT is currently seeking two Business Development Managers, one in South Australia and one in Queensland to join our National Sales Team.

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To learn more about these exciting opportunities with APT and to apply please check out our careers page: [aptouring.applynow.net.au](http://aptouring.applynow.net.au). Applications close Thu 9 April.

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Interested? Apply now on [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)  
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This is a rare opportunity to join a leading travel company's product department as a product consultant. You will work closely with the wholesale & product departments in the delivery and support of the products. On a day to day basis you'll need to build strong relationships with both suppliers & product departments, facilitating requests, problem solving and working to tight deadlines. Delivering a high level of service is a must along with strong attention to detail, problem solving, time management & communication skills.

## BEHIND THE SCENES ACTION

WHOLESALE RESERVATIONS CONSULTANTS  
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Are you an experienced travel consultant who is ready to step behind the scenes and into a wholesale role? We have a sensational opportunity that will see you booking worldwide holidays for your loyal agents. From the Greek Islands one day to South America the next, no two calls are ever the same. This role will see you working Mon- Fri with PAID overtime and will see you stepping away from face to face while still allowing you to sell your favorite destinations. Min 6 months experience required. Contact us today!

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This is one of those rare roles where every day is unique and rewarding! Our client, a leading specialist travel provider, is seeking a passionate travel professional to provide advice and assist clients to create tailor made arrangements for volunteer and aid work overseas. This role will give you a better work life balance with Monday – Friday hours only plus you will be rewarded with career progression, travel benefits and a great work environment! If you have min 2 yrs travel consulting exp send in your application today!

## START TO LIVE THE HIGH LIFE

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Do you have your own client database? Do you want to break free from the norm and join a leading travel company where you get to call the shots? If you answered yes to both of those questions then this role is for you! With a number of modern offices located throughout Brisbane, Toowoomba, Sunshine Coast and the Gold Coast this is a fantastic opportunity for a highly experienced travel consultant to join a reputable agency where all enquiries are by appointment only. Sound interesting? Call us today to find out more!



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