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# Travel Daily

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Thursday 9th April 2015

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## GA's '5 Star' Europe route

**CHINA** Southern Airlines has the 'Canton Route', Qantas has had the 'Kangaroo Route' and for a time, Emirates had been referred to as operating the 'Falcon Route' and now a new slogan has been coined on flights between Australia and Europe.

Enter Garuda Indonesia's newly branded '5 Star Route' on flights from Sydney, Melbourne and Perth to Europe, via Jakarta.

The latest positioning cashes in on Garuda Indonesia's recognition as a 5 Star Airline by Skytrax Star Rating late last year (**TD** 12 Dec) and is the backbone of new promotional activity (see **cover**).

The SkyTeam alliance member recently adjusted a number of its flights timings from its Australian east coast hubs to offer

connections under three hours to Amsterdam and London Gatwick (**TD** 27 Mar).

Return Economy class fares on GA's '5 Star Route' to Amsterdam are priced from \$1,240 to AMS and \$1,370 to LGW (ex Perth), for travel between Oct and Mar 2016, when ticketed by 15 May.

Business class fares for travel from now until 31 Mar start at \$4,339 and \$4,610 respectively.

GA isn't the sole carrier operating to Australia to have earned the Skytrax accolade, with other '5 Star' carriers including Cathay Pacific, Singapore Airlines, Qatar Airways & Asiana Airlines.

Malaysia Airlines' listing in the group is currently "under review", according to the Skytrax website.

### Jetstar Narita switch

**JETSTAR** is advising customers it has relocated its operation at Tokyo Narita used by Jetstar Int'l from Terminal 2 to Terminal 3.

Domestic flights operated by Jetstar Japan have also relocated to T3, effective immediately.

The new Terminal 3 is approx 500m from Terminal 2.

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**SCENIC TOURS**

## Europe River Cruising

Pre-release ends 30 April

Last chance to travel in 2016 at 2015 prices\*.

[VIEW OFFERS](#)

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## China portal opens up OZ

A NEW multi-platform media service launched in China today is being acclaimed by Federal Minister for Trade & Infrastructure Andrew Robb for its expected long-term tourism benefits.

Robb, whose portfolio includes Tourism, said *ABC International's* new *AustraliaPlus.cn* portal will afford Australia “unprecedented access to Chinese audiences”.

Through an agreement with Shanghai Media Group, a range of content will be utilised by Chinese TV, radio and online outlets such as CCTV, Beijing TV, China Daily Online, Sina Weibo and Youku.

Robb said *AustraliaPlus.cn* would help promote the nation at a time of heightened awareness from Chinese travellers, with the number of outbound travellers tipped to top 200 million by 2020.

“By further promoting Australia’s exceptional tourism offerings to the Chinese we can help ensure we will secure more than our fair share of this phenomenal growth.”

Other sectors expected to reap rewards of the site include food, agribusiness, education, business and other professional services.

## LAN strike-ready

LAN Airlines is advising pax on its website that it expects ground operations to function as normal despite industrial action by the Union of Workers for LAN Express.

The Latin American carrier said the action is expected to affect 5% of Chile’s population when it commences at 00:00 Fri 10 Apr.

The oneworld partner of Qantas said it has prepared a Plan B to minimise possible flight itineraries being paralysed.

## Olsen back to Carnival

FORMER Carnival Australia director of corporate affairs Sandy Olsen is returning to the company she left four years ago (TD 10 Aug 2011) to take up a position with Infrastructure NSW.

Olsen rejoins Carnival as Vice President Corporate Affairs, a role in which she will support the firm and ceo Ann Sherry, with a focus on port facility requirements in Sydney and Brisbane to support cruise industry growth.

More appointments on **page 8**.

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## Sth Africa child policy set

**PARENTS** with children and unaccompanied minors will be unable to check-in for a flight to South Africa (excluding transits) without original or certified birth certificates under new laws on travel in place from 01 Jun.

Legislation for the new laws being introduced by the country's Department of Home Affairs (**TD**

30 Jun 2014) took effect back in Oct, however implementation was delayed to allow time for the industry and travellers to prepare.

The measure impacts all airlines operating to or from South Africa.

Details of both parents will need to be provided, while guardians must produce an affidavit less than three months old which has been certified by a notary public official giving permission to travel.

South African Airways country manager Australasia Tim Clyde-Smith said the new rule will also impact groups travelling for school or sporting excursions.

"Unless parents with children under their care or unaccompanied children by themselves have proper documentation, we will be unable to check them in for their flight to South Africa as we must comply with the new Act," he said.

More information on the rule is on the SAA website - **CLICK HERE**.

## Darwin hotel selling

**INVESTORS** keen to enter or expand in the Northern Territory hotel market have a new listing to peruse, with the brand new Elan Soho Suites going on the market.

The 4.5-star property launched in Jul last year (**TD** 12 Jun 2014) and is being offered for sale by its developer/operator Gwelo Group.

Resort Brokers and Prime Resort Services are handling the sale of the 301-key development, with an int'l Expressions of Interest campaign closing on 15 May.

## NTIA voting deadline

**VOTING** for 37 categories in the 2015 AFTA National Travel Industry Awards closes on 13 Apr ahead of the monumental task of collating and selecting finalists.

Companies and individuals chosen as finalists will be named by AFTA next month, ahead of the glittering ceremony on 18 Jul.

Readers can click the buttons below to cast their vote across the relevant categories & to snap up the hottest tickets in town.

**Agents vote for suppliers**

**Suppliers vote for agents**

**CLICK HERE for NTIA tickets**

## VA/EY ups codeshare

**THREE** new cities have been added to the Virgin Australia route network under codeshare with partner Etihad Airways, with Edinburgh, Manchester & Madrid boosting the network to 37 cities.



## Window Seat

**MOST** travel agents have stories about problematic clients, but spare a thought for Qantas who has been dealing with a doozy.

**TD** has come across transcripts from the Federal Court in Vic about an incident back in 2006 when a passenger in Economy class was denied access to a coat locker in Business class on a Sydney to Melbourne flight.

The pax caused a major scene which resulted in him being escorted off the plane, banned from all QF flights and all frequent flyer points revoked.

Compensation claims sought by the passenger included a \$4.50 bus ticket to change terminals at Mascot, \$170.82 for him to fly Virgin instead, a written apology, reinstatement of Frequent Flyer status and 10 million points atonement.



## Quest Liverpool – opens 22<sup>nd</sup> April

Quest Liverpool is set to become South Western Sydney's premier provider of accommodation for business travellers. Conveniently located with easy access to the M5 motorway, Holsworthy Army Barracks, Liverpool Hospital and Warwick Farm Racecourse, Quest Liverpool is the ideal choice for both short and extended stay visitors in Sydney's thriving west.

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Or search **"QG"** on the GDS

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## Oaks Carlyle opening

**OAKS** Hotels & Resorts' second new-build property in Mackay has debuted, with Oaks Carlyle offering a mix of 59 hotel rooms and 1-, 2- and 3-bedroom units.

## Thalys slashes booking fee

**SEAT** booking fees for rail pass holders on the Thalys European rail network have been cut by as much as \$235pp per sector on main routes under a revised price structure, Rail Plus has advised.

The new policy applies to pax holding the Eurail Global Pass, Eurail Select Pass, Eurail Regional Pass, Eurail One Country Pass and France Rail Pass.

A single reduced fee ranging from \$32 to \$55 now applies on main routes for all five pass types.

## NYC by land & water

**POPULAR** New York attractions Circle Line Sightseeing Cruises and bus firm Open Loop New York have joined forces to launch a range of combination products.

Valid from 01 May, two and three-day Open Loop tickets can be purchased in conjunction with a Circle Line harbour cruise of NY.

Open Loop has moved to ease access to the cruise, revising its routes to offer express service to Circle Line's Pier 83 set-off point.

Fees were previously charged on a sliding scale based on seat availability, the route and the type of pass being redeemed.

A First class seat fee for a Paris to Amsterdam sector ranged from \$97 to \$290, with the new fee now \$55, or \$40 for Second class.

Rail Plus ceo James Dunne said Thalys passes were previously a difficult sell for agents due to the product complexity and prices.

"Thalys has now addressed those concerns, and at the same time the network is increasing the availability of Passholder Fares, ensuring Australian rail travellers have a better chance of securing a seat on their desired departures."

## Visa application guide

**RUSSIAN** Travel Centre has released a handy guide of tips to help travellers needing to apply for a physical visa for their trip.

The document looks at things a traveller should consider such as ensuring accuracy and dealing with consulates - **CLICK HERE**.

## Tempo delights in the Highlands



**THE** vast, open highlands of Scotland were open for this group of Aussie agents to explore during a recent educational supported by Qatar Airways and Air Tickets.

Traditional Scottish delicacies such as haggis were on the menu as one of the highlights, although the Scotch whisky went down a little easier across the group.

Other memorable moments included a visit to Inverness, an ultimately fruitless search for the famed Loch Ness Monster and some time for shopping in the capital of Edinburgh.

The group, **pictured** above from left, comprised Penni Mason, Bayview Travel; Jacqui Shelly, Tempo Holidays; Vito Giudice, Air Tickets; Nicole Grant, Destinations HQ; Suzy Taskovski,

Cousins Tours & Travel; Michelin Khouri, Worldmark Travel; Robyn Potgieter, Warrnambool Travel; Domenic Brasacchio, Modica Travel; Amy Muratovic, Albert Park Travel & Cruise and Marlena Attard from Qatar Airways.

## End of an era for US

**US AIRWAYS** is no more in the eyes of the US Federal Aviation Administration, which overnight issued a solo Operating Certificate for the merged American Airlines.

The move sees flight operations identical for all services, referred to by air traffic only as American.

Combining reservations systems and frontline employees as single departments has been identified as the carrier's next challenges.

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## Travel takes part in tech forum



**THE** travel industry played a central role recently in a panel of technology experts giving their views and representing some of the largest businesses in Australia.

Spokespeople from multiple industries took part, sharing ideas & discussing ways to understand and engage with ever-evolving demands on technology.

Executives from Microsoft and Intel presented at the forum.

**Pictured** above at the travel table from left is Rohan Farrance, Etihad; Sally Irwin, Etihad; Nicola Frowen, MGL; Amanda Thornton, CTM; Jonathon Mavin, CTM; Kerry Boston, CTM; Paul Armstrong, sitback Solutions and Daniel Devine from Etihad.

## P&O Port Vila arrivals

**CRUISE** passengers are again going onshore in Vanuatu, with the capital Port Vila declared safe by local tourism officials following the impact of Cyclone Pam.

P&O Cruises was the first ship to resume port calls, with 1,800 guests & more humanitarian aid onboard *Pacific Dawn* welcomed by a local band and musicians.

Visitors spent the day just like before the cyclone, exploring the city, taking shore excursions and contributing to the relief fund by restoring vital economic trade to a destination reliant on tourism.

Sister vessel *Pacific Pearl* will arrive in Port Vila this weekend.

## Creative US brochure

**NEW** sightseeing tours in the United States including the TMZ Hollywood Tour in Los Angeles, Bike the Golden Gate Bridge in San Francisco and a Flavours of New York day trip have been introduced in Creative Holidays' 2015/16 USA brochure.

Managing director James Gaskell said the wholesaler has seen demand from repeat US travellers for "previously lesser-known destinations such as Dallas, Denver, Nashville and Miami".

The program also features new hotels in an expanded Deep South section, covering cities such as Atlanta, Memphis, Savannah, Nashville, Biloxi, Austin, Houston, Dallas/Fort Worth & San Antonio.

A new range of recommended four night itineraries in Las Vegas, San Francisco, New York City and Los Angeles/Palm Springs, along with a three-night National Park tour to Monument Valley & Bryce Canyon (based at Lake Powell) have also been developed, priced from \$886 per person twin share.

Gaskell said more properties have also been added on popular road trip routes such as the Blue Ridge Parkway, Pacific Coast Highway and Blues Highway 61 "to make it easier for agents to leverage the popularity of self-drive trips".

Thursday 9th Apr 2015

## A&K Kent-led jet trip

**ABERCOMBIE** & Kent founder Geoffrey Kent is set to lead the luxury travel company's exclusive US\$135,000pp 'Tropics to the Arctic' chartered jet tour in 2016.

Departing on 01 May, the 26 day journey will set off from Colombia and visit Chile, Easter Island, French Polynesia, Greenland, Mongolia, Philippines, Russia, the Solomon Islands, United States and ending in Uzbekistan.

The trip is available for just 50 guests who will travel in style aboard a Boeing 757-200ER with lie-flat seats.

**CLICK HERE** for all the inclusions.

## 'BoftheB' correction

**THE** 'Best of the Best' event for travel agents held in Sydney recently (**TD** yest) was jointly hosted by seven upmarket hoteliers, including Alila Hotels & Resorts, COMO Hotels & Resorts, Dorchester Collection, Relais & Châteaux, Sun Lux Collection, Taj Hotels Resorts & Palaces and Virgin Limited Edition.

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NATIONAL TRAVEL  
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Thursday 9th Apr 2015

## More 'comfort' trips

**G ADVENTURES** is ramping up its collection of 'Comfort' tours in 2015, announcing today new trips in Belize, Central and Eastern Europe, East Africa, Ecuador, Patagonia, Nepal and Sri Lanka.

Comfort trips differ by offering more creature comforts, such as airport transfers, private transport and additional meals.

Managing director Belinda Ward said the beefed up range has been designed to cater for increased demand, with Comfort trip bookings jumping 40% year-on-year to Jan.

## Choc & wine day tour

**I HEART** Melbourne Tours has developed a new Chocolate & Wine tour to the Yarra Valley, pitched at corporate groups.

The full-day tour includes chocolate tastings, a dessert platter and tasting bag, along with champagne on arrival, lunch at a winery and wine tastings.

A minimum of 10 people are required to run the tour, which is priced at \$159 per person.

## DOT delays DL/AM jv

**THE** proposed alliance & antitrust immunity request between the USA and Mexico from Delta Air Lines and Aeromexico (**TD** 01 Apr) has been suspended by the US Dept of Transportation.

The transport regulator said the application from the SkyTeam alliance members was not yet "substantially complete".

"The Joint Applicants have not submitted supporting documents and the Department does not have sufficient information on the record to evaluate whether the application meets established standards and policies," the DOT said overnight.

It said a procedural schedule would be provided at a later date.

## AYQ bush tucker bites

**AYERS** Rock Resort has unveiled a new menu of signature dishes that incorporate bush tucker.

Flavours such as Lemon Myrtle, Kakadu Plum, Bush Tomato, Wattleseed and Quandong have been infused into dishes, "designed to highlight these unique Australian flavours".

Bush Tucker cocktails have also been developed, including a Lemon Myrtle Martini and Native Mint & Desert Lime Mojito.

For additional details, go to [ayersrockresort.com.au/tali-wiru](http://ayersrockresort.com.au/tali-wiru).

## Contours agents getting Chile!



**CHILEAN** Patagonia & Atacama Desert were showcased to a group of eight agents who have recently returned from a 14-day famil of South America, hosted by Contours Travel.

Highlights of the experience included an Australis Cruise into the Patagonian fjords through to the Magellan Straits, Darwin Range, Torres del Paine National Park and the Valley of the Moon.

Consultants boasted about the trip, with Philippa Williams from Leonore Stratford saying the famil has given her confidence to sell Chile and recommend Contours Travel's tours and products.

The company specialises in trips

for up to 16 guests, catering for special interest groups such as culinary tours, wine/sommelier classes, bike riding tours, bird watching, photography, dancing, archeology and more.

For more details on the firm, see [www.contourstravel.com.au](http://www.contourstravel.com.au).

Some of the group are **pictured** at the Patagonian fjords, from left are Carolyn Allen, Warrandyte Travel + Cruise; Suzanne Wright, Albury Kent Travel; Lynelle Sutherland, Groom Directions Travel; Sean Flint, Contours Travel; Philippa Williams, Leonore Stratford; Birgit Adam, Our Vacation Centre and Jonica Gilbert, MTA Travel.

## Thank you for your support.

We are delighted to be nominated in the 2015 NTIA Awards.

This year is shaping up to be our biggest year yet and we cannot wait to celebrate with you at the 2015 NTIA Awards. Thanks to our industry partners, we've received nominations for:

Category 19: Best Airline International – On-Line

Category 31: Best Sales Executive – Industry Supplier – Justin La Grange

**VOTE NOW** at [afta.com.au](http://afta.com.au)



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## PER T1 revitalisation

**EXPANSION** work at the T1 international departures lounge on Level 2 of Perth Airport is set to commence this month.

The new area, located after outbound Customs and security screening, will complement the recently enhanced JR/Duty Free store and luxury watch shop.

Spread over 927m<sup>2</sup> of floor space, Perth Airport is investing \$141m into the zone which will feature 500+ extra seats, a 'six-in-one' food and beverage centre and a play area for children with family friendly seating options.

Perth Airport said work is slated for completion by late 2015.

## Rocky Extra Offer

**A FREE** night in Seattle, Calgary or Vancouver is being offered to guests booking a qualifying new Rocky Mountaineer package of between four and six nights duration by 29 May.

The 'New Holiday Extra Offer' is also providing either an airport transfer to hotel or a city tour for packages of seven nights or more.

Eligible packages include the Canadian Rockies Highlights and Coastal Passage trip.

## 2nd EK A380 to ZRH

**EMIRATES** will boost capacity on the Zurich route, confirming it will introduce a second daily Airbus A380 service from 01 Oct.

The upgauge will see EK switch the jet used on flights EK85/86 from a Boeing 777-300ER to the superjumbo, adding an extra 945 seats per week on the route.

Divisional svp commercial ops West Hubert Frach said the extra A380 capacity from Zurich provides a seamless Emirates superjumbo experience to key destinations such as Sydney, Hong Kong, Bangkok, Shanghai and Mauritius.

**MEANWHILE**, EK has increased West Asia uplift, with frequencies between Dubai and both Dhaka and Kolkata boosted to 21 and 13 respectively, effective 29 Mar.

## KrisFlyer LCC burn

**EFFECTIVE** immediately, members of Singapore Airlines' frequent flyer program KrisFlyer can redeem miles for vouchers to travel on low-cost subsidiaries Scoot and Tigerair Singapore.

E-vouchers can be purchased at the rate of 3,200 KrisFlyer miles for a SGD\$30 voucher, 5,300 miles for a SGD\$50 voucher and 10,500 miles for a SGD\$100 voucher.

The vouchers can be used to pay for travel on Tigerair Singapore or Scoot, or to offset the cost of ancillaries, charges and booking fees applied on the respective websites of the airlines.

From later in the year, KrisFlyer members will also be able to earn miles on Scoot or Tigerair Singapore flights.

## Parisian stay 4, pay 3

**HOTEL** Esprit Saint Germain in Paris is offering a stay four, pay three promotion over select dates in 2015, which includes daily American breakfast priced from €1,350 (AU\$1,910) for 2 people.

The five-star boutique property is positioned in the heart of Paris' Left Bank and features 28 rooms.

Australian travellers are now the hotel's second largest market.

The property is represented locally by Julie Denovan Marketing - call (02) 9958 4444.

Thursday 9th Apr 2015

## NetFest '15 locked in

**TOURISM & Events Queensland** has renewed the NetFest mass participation event for the Gold Coast in 2015 under a new deal with Netball Australia.

The event attracted over 2,200 competitors in 2014.

To be held from 08-11 Oct this year, 2015 NetFest is expected to deliver in excess of 10,000 visitor nights for the Gold Coast.



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**Best Wholesaler - Australian Product**  
**Best Sales Executive - Industry Supplier**

**Justin** Southern VIC/ACT  
**Stacy** Harsh NSW  
**Catherine** Marshall NSW

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We are proud to be nominated once again for the **NTIA Awards** in the category of **Best Car/Campervan Rental Operator**.

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**THANK YOU FOR NOMINATING US  
IN THE 2015 AFTA AWARDS.**

We are delighted to receive nominations for:

**Category 18: Best Domestic Airline**  
**Category 19: Best Airline International - Online**  
**Category 31: Best Sales Executive - Industry Supplier**

**Kirstie Egan**  
**Matt Endycott**

**VOTE NOW at [afta.com.au](http://afta.com.au)**





## St Regis Istanbul

**STARWOOD** Hotels & Resorts has debuted its luxurious St Regis Hotels & Resort brand in Turkey.

The freshly opened St Regis Istanbul is positioned atop Macka Park, offering panoramic views of the Bosphorus from each of the 118 guestrooms and suites.

It is Starwood's 11th property in Turkey and fourth in Istanbul.



## TIME'S NEARLY UP!

At Qantas we're thrilled to be nominated for five categories this year, including:

- ▶ Best Domestic Airline
- ▶ Best International Airline (Online)
- ▶ Best Agency Support Service
- ▶ Best Travel Agent Technology Innovation
- ▶ Best Sales Executive

**Voting closes Monday 13 April 2015. Get behind your peers and vote today.**

**CAST YOUR VOTE**



## Mull city interest high

**THE** legalisation of marijuana use in Colorado has seen interest in hotel room searches in 2014 jump 51% year-on-year, according to new data from Hotels.com.

The online travel company's Hotel Price Index indicates that Denver was the 14th most popular domestic destination in the Americas in 2014.

'Mile High City' interest for the 20 Apr weekend, which coincided with a number of marijuana events and music festivals, jumped 73% compared to 2013.

The period also fell during the Easter holiday period.

Further, Washington state - which legalised the recreational sale of marijuana in Jul last year, has witnessed 'heightened' travel interest, Booking.com said.

Searches in the second half of 2014 for Washington's gateway city Seattle, have risen 61%.

## Avalon to Belgium

**TWO** new cruises on the rivers and canals of Belgium have been announced by Avalon Waterways.

The voyages will commence in 2016, plying the waters of the Meuse River, venturing to Namur.

Options include the nine-night Enchanting Belgium cruise which departs Amsterdam, visiting Ghent, Ypres and Antwerp, priced from \$3,096ppts, with departures scheduled from Apr to Sep.

More in **Cruise Weekly** today.

## Tamarind earlybird

**GUESTS** booking two or more nights at Tamarind Village Chiang Mai by 31 Oct will save 10% for stays reserved at least 45 days prior to check in.

The deal applies to all room categories and includes daily brekkie for two - to book, email [reservation@tamarindvillage.com](mailto:reservation@tamarindvillage.com).



## Industry Appointments

Click here for our latest jobs in Travel, Tourism, Events and Hospitality.



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RECRUITMENT

**WELCOME** to Industry Appointments, *Travel Daily's* Thursday feature which is brought to you by **inPlace Recruitment**. If you have just appointed someone to a new position and would like to update the industry email [appointments@traveldaily.com.au](mailto:appointments@traveldaily.com.au).

**Cherie Bowman** has been appointed as the new Sales Development Manager at **Scenic Tours**. Taking up her new role on 20 Apr, Bowman joins Scenic from Princess Cruises where she has been a Business Development Manager since 2012.

**Princess Cruises** has welcomed **Maria-Anna Arma** as its new Business Development Manager for NSW and ACT. Arma was previously with MSC Cruises.

**Patrice Sydor** has rejoined the Product team at **NRMA Travel** after five years away from the company. Sydor previously worked in the groups department of Odyssey Travel and Adventure World, and in her new role will be working on building unique itineraries for Living Well Navigator and NRMA Travel.

**Beyond Travel** has expanded its Sydney team with the appointment of **Tegan Hackett** as Marketing Co-ordinator. Hackett joins Beyond after running her own small business in the signage industry for the last six years and has now completed her studies in marketing.

**Emma Scarrott** has taken on a new role as Regional Sales Manager for **Daydream Island Resort & Spa**. She's worked on Daydream Island for almost four years, most recently as Regional Sales Executive. She replaces **Aimee Cameron** who has been promoted to Daydream's Guest Services Manager.

The **Australian Tourism Export Council** has seen some changes to its board, with long-time Director **Neale Herridge** stepping down due to taking up a new role at ATS Pacific (*TD* 19 Dec). Taking his place on the board is Accor Vice President Sales, Distribution & Revenue Management, **Henrik Berglund**.

**Destination Queenstown** has elected Shotover Canyon Swing GM **Matt Hollyer** as its new Chairperson, replacing **Mark Quickfall** who has announced his retirement from the Board.

**Stuart Ayres** has been appointed as the new NSW Minister for Trade, Tourism and Major Events as well as Minister for Sport following the recent state election and cabinet reshuffle. **Jonathan O'Dea** was also named as NSW's Parliamentary Secretary for Major Events and Tourism.

**Silversea Cruises** has named **Lisa McAuley** to the position of Commercial Director for its UK operations. She reports to Silversea President Europe, Middle East, Africa and Asia-Pacific, Steve Odell and joins the cruise line after 15 years in senior commercial roles at Avis.

## Vote for the green team

Thank you for nominating Europcar for Best Car Rental Operator in the NTIA Awards. We appreciate you supporting us with your votes.



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## amadeus

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**Vote Erin Hickey in Category 31**

**Together we shape the future of travel**



## WIN A SMALL SHIP CRUISE WITH APT

Sail around the world on an **APT** small ship cruise with this month's exciting **Travel Daily** competition, brought to you in partnership with Australia's leading award-winning cruise operator APT.

Every day we'll be taking you on an adventure, showcasing the many highlights and destinations available on an APT Luxury Small Ship cruise. The person with the most correct answers, and who wows us with the most creative answer to the final question, will win the following unforgettable prize: an all-inclusive '17-day Southeast Asia Adventure' Expedition Small Ship cruise for two, departing 14 June 2016. Send your answers to: [APTcomp@traveldaily.com.au](mailto:APTcomp@traveldaily.com.au)

Q5. APT's Boutique Collection sails to exciting destinations in Europe and Asia, reaching places larger ships can't. Name three islands you can visit on a Boutique Collection cruise.

Hint: [CLICK HERE](#), see p14-23.



Terms & conditions

## Bakubung upgrade

**RENOVATION** work on rooms & suites at Bakubung Bush Lodge in Pilanesberg National Park in South Africa has been completed.

The lodge features 13 Standard Queen & seven Luxury King Rooms and four Executive Suites.

## Air NZ acquisition

**AIR** New Zealand and Canada-based marketing and analytics company Aimia have acquired the New Zealand-born 11Ants Analytics business in a joint business transaction for an undisclosed sum.

## QR/S7 up codeshare

**QATAR** Airways has expanded its codeshare pact with S7 Airlines, enabling the QR flight code to be placed on flights from Moscow to 20 destinations in Russia.

**Travel Daily**  
First with the news  
Thursday 9th Apr 2015

## Oaks & Australia Zoo partner



**ABOVE:** Oaks Hotels & Resorts last month celebrated a new partnership with Australia Zoo, hosting a group of VIPs & product managers (**pictured**) from around the nation to launch the pact.

The arrangement sees Oaks Hotels & Resorts appointed as the official accommodation partners of the Sunshine Coast attraction.

Oaks guests will be able to buy tickets to Australia Zoo and the Australia Zoo Wildlife Hospital, while also learning more about koala conservation efforts.

## Remote Laos by bike

**SPICEROADS** has developed a new 14-day off-the-beaten-track cycling tour through Indochina.

Designed to avoid the main tourist thoroughfare, the Remote Vietnam and Laos by Bike journey involves 30-70kms per day on the bike, visiting Cuc Phuong National Park, Mai Chau valley, Vieng Xai caves & the historical Plain of Jars.

Participants also travel by boat on the Ngo Dong River to Bich Dong Pagoda.

It's priced at US\$2,950pp, with bookings departing in Sep, Oct and Dec including bike rental (normally US\$180).

More at [www.spiceroads.com](http://www.spiceroads.com).

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Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

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**Publisher/Managing Editor:** Bruce Piper **Editor:** Guy Dundas **Assistant Editor:** Matt Lennon  
**Contributors:** Louise Wallace, Jenny Piper, Sarah Piper **Editorial email:** [info@traveldaily.com.au](mailto:info@traveldaily.com.au)  
**Advertising and Marketing:** Sean Harrigan and Lisa Martin - [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)  
**Business Manager:** Jenny Piper - [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

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**ACADEMIC – CORPORATE BDM**

**BUSINESS DEVELOPMENT MANAGER**

**MELBOURNE – LUCRATIVE SALARY PACKAGE**

Bring your corporate hunting skills to a global travel company and be rewarded accordingly. In this well recognised organisation, you will be responsible for researching and identifying sales opportunities, generating leads and building solid relationships with clients in the academic market. Use your negotiation skills, to secure new business, together with your strong ability to communicate. Senior salary will be on offer to the successful applicant.

**WHOLESALE TEAM LEADER NEEDED**

**RESERVATIONS SALES SUPERVISOR**

**MELBOURNE - SALARY PACKAGE TO \$57K + BONUSES**

Are you confident leading by example and being able to provide back up support for your team? This superb company is looking for a highly skilled travel manager / team leader who is looking to join a travel company that is undergoing positive changes! If you have a min. 2yrs experience managing at travel team (wholesale or retail travel) & would like to make the move to a global wholesaler, enquire today. Amazing staff benefits on offer.

**MOVE YOUR CAREER FORWARD**

**MARKETING MANAGER**

**MELBOURNE – SALARY PKG \$70K + BENEFITS**

This reputable and growing wholesale travel operator are implementing some positive changes that will see this company undergo further growth! Through your proven experience developing and implementing strong strategic marketing plans, you will build awareness of all brands this company represent. Experience working in a similar role is essential, together with a creative flair. Do not miss the opportunity to become a part of this growing company.

**GLOBAL PRESENCE**

**CORPORATE TEAM LEADER**

**PERTH (CITY CENTRE) - SALARY PACKAGE TO \$80K**

Due to an increase in business, this Global Travel Management Company is seeking a competent travel manager with a proven track record managing a team of consultants. Working with this established team, you will be responsible for developing and driving the team to achieve results and maintain service levels. Management experience in a corporate travel environment is essential together with a hands on consulting approach when required.

**HIT THE ROAD WITH A UNIQUE BRAND**

**BUSINESS DEVELOPMENT MANAGER**

**SYDNEY – POTENTIAL \$90K PACKAGE**

This unique high end wholesale company is looking for a talented Business Development Manager to join their team. This is a fantastic opportunity to bring your passion to a growing team and demonstrate your proven track record in business development. If you're hungry for success, recognition and career progression this company will offer you all that and more. If you have industry sales experience apply today without delay.

**UNIQUE PRODUCT ROLE**

**PRODUCT MANAGER**

**CENTRAL SYD LOCATION – UP TO \$80K PACKAGE**

This is your chance to join a successful growing technology company. You will have a passion for sales and product expertise with good GDS knowledge and business analysis skills. You will interact with various areas of the business and work closely with customers to drive and recommend solution offerings. Can you influence? Are you a product expert looking for something different?  
This role is for you!

**TIME TO GET CREATIVE!**

**DIGITAL MARKETING MANAGER**

**CENTRAL SYD LOCATION – UP TO \$90K PACKAGE**

Due to recent expansion this industry leader are looking for a forward thinking professional with extensive industry experience along with strong digital marketing experience to join their team. The role has a broad spectrum but will focus on implementing winning strategies that will engage consumers with the brand. This is your chance to showcase your digital B2C marketing experience and move to a company that continues to grow!

**PUT YOUR BEST FOOT FORWARD!**

**GENERAL MANAGER**

**BRISBANE CBD – UP TO \$110K PKG + BONUSES**

This industry leader requires a strong successful General Manager to take overall operational responsibility for the cultural, commercial and financial performance of the company. Previous experience running a successful travel operation and leading a team is essential, along with proven track record of building long term relationships and delivering extraordinary levels of customer service. An executive salary + bonuses is on offer.

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## Retail Branch Manager

**Sunshine Coast, \$Excellent, Ref: 1463PS1**

Experienced 2IC ready for your own store or a hands on Manager who is looking for a fresh challenge? Want to work with one of Australia's leading travel companies? If you are a natural leader, enjoy motivating a small team and have a demonstrated high level of customer service then I want to hear from you today! Working in centrally located offices you will be responsible for the stores day to day running. Strong GDS skills and previous management in a similar travel environment are essential.

For more information please call Peta on  
(07) 3023 5023 or click [APPLY](#) now.

## Travel and Airfares Consultant

**Central Coast, \$NEG D.O.E + Super, Ref: 2158522**

Work close to home! No more commuting to the CBD, Monday to Friday only! This is the dream job for anyone living in the Central Coast. Work, life balance and working for a company that cares about their consultants, not to mention rewarding educational trips and attending events. This is the perfect opportunity for an experienced travel consultant with STRONG fares knowledge along with a great customer service focus to really be apart of a fantastic independent travel agency.

For more information please call Serena on  
(02) 9113 7272 or click [APPLY](#) now.

## Product Manager

**Melbourne, \$65k, Ref: 1645KF1**

Looking to challenge yourself in your next role? A long standing, industry leading company has a new and exciting position on offer for an experienced Europe & Middle East product manager. We are looking for an experienced travel professional to jump on board with this new position, bringing creativity, passion and enthusiasm in order to reap the rewards! You will need to have managed a destination through high and low times and be keen to develop and strive for the best within your brand.

For more information please call Kate on  
(02) 9113 7272 or click [APPLY](#) now.

## Hotel Revenue & Reservations Manager

**Perth, \$70K, Ref: 1661LB1**

Looking to step up in your hotel career? This 5 star hotel is looking for an experienced Revenue and Reservations manager that will be responsible for managing the day to day running of the revenue side of the business, whilst also being responsible for the management of the reservations department. The successful candidate will come from a hotel background ideally within a 4-5 star environment and can expect to be rewarded with a fantastic salary package plus great benefits!!

For more information please call Lauren on  
(02) 9113 7272 or click [APPLY](#) now.

## Wholesale Travel Consultant

**Brisbane, \$40-45K OTE, Ref: 1653AW1**

Are you an experienced travel consultant ready to step away from face to face consulting or airline call centre and join Wholesale Travel? Our client, an industry leader will welcome you to their modern offices in heart of Brisbane. You will have experience selling Domestic or International travel product and you will use a GDS. You will be motivated and hard working. In return you will enjoy a range of benefits such as free famils to exotic destinations and career development opportunities.

For more information please call Anna on  
(07) 3023 5023 or click [APPLY](#) now.

## Travel BDM – NSW/ACT

**NSW \$Base + Bonuses + Car Allowance, Ref: 1373MB1**

Leading niche European Travel Wholesaler is looking for a Sales Manager to promote their products across the NSW travel market. This role is perfect if you have Inside Sales experience or if you are an experienced Travel Consultant looking for your next career move out on the road. Predominantly on the road you will Account Manage existing clients while also target new business. A golden opportunity has arisen for a candidate looking for a diverse role and to progress in your travel career.

For more information please call Marissa on  
(02) 9113 7272 or click [APPLY](#) now.

## Experienced Travel Consultant

**Melbourne, \$50-60k, Ref: 1212DV2**

Do you have an excellent passion for travel sales and the desire to move into a new role and challenge within the travel industry? This role isn't just another travel consultant opening; this is the chance to work for a company that will help you build your career further whilst working in a classy establishment! My client requires a savvy Travel Consultant that has first-hand travelling experience alongside their working history to join their classy store in the East Melbourne area!

For more information please call Dave on  
(02) 9113 7272 or click [APPLY](#) now.

## Retail Travel Consultant

**Perth \$55K OTE, Ref: 1663LB1**

Do you have solid all-round leisure travel experience and want to bring this to an established, well-respected travel agency that you can develop a career with? This travel company offers a loyal repeat clientele, a competitive base salary and a great incentive structure. Would suit travel consultants living in the southern suburbs of Perth with a Sabre background, looking for a long term career opportunity with progression available. This role won't last long and is interviewing ASAP!

For more information please call Lauren on  
(02) 9113 7272 or click [APPLY](#) now.

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