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Govt insists ACCC rethink

THE Federal Govt is urging the Australian competition regulator to reconsider knocking back a tie-up between Qantas & China Eastern Airlines, arguing its draft decision is "too narrowly focused on the Sydney-Shanghai route".

Aviation Industry Policy Branch gm Stephen Borthwick was among the first responding to the ACCC after it flagged it was likely to deny the proposed coordination on flights between Australian and China (**TD** 24 Mar).

Borthwick reiterated the pact's benefits - better coordination of schedules & frequencies and providing QF pax greater access to China via Shanghai - would aid Australia's tourism industry by enabling both airlines to market & sell destinations in Australia.

He said the Draft Determination

was focused too heavily on the Sydney-Shanghai city pair, "rather than the operations of the wider Australia-China market".

It was "inappropriate" to estimate Air China, the direct competitor of the alliance, may respond to the pact by reducing capacity, Borthwick flagged.

"If Qantas & China Eastern were to reduce or limit capacity... to increase yield & profitability, there are few barriers to Air China increasing their capacity if such a commercial opportunity emerged," he suggested.

Borthwick also said new seat capacity between Australia and China (**TD** 23 Jan) would provide "further opportunities for Chinese carriers to service Australian gateways from a variety of destinations".

Further submissions on **page 4**.

Today's issue of **TD**

Travel Daily today has eight pages of news, a front cover page for **Garuda Indonesia** plus full pages from: (click):

- AA Appointments jobs
- Tempo Holidays
- Corporate Traveller job ads

Garuda Europe fares

GARUDA Indonesia is offering return Economy class fares on the '5 Star Route' to Europe priced from \$1,439 ex Melbourne.

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Last day for NTIA

DON'T forget to get those last minute votes in for the 2015 National Travel Industry Awards.

Voting in the 37 categories closes at 5pm AEST today, with finalists to be announced next week followed by the judging procedure - click on the buttons below to vote.

[Agents vote for suppliers](#)

[Suppliers vote for agents](#)

64% school holiday surge

AUSTRALIANS who travel in school holiday periods can expect to pay as much as 64% more than trips taken during term-time, according to a new study released by consumer group CHOICE.

The organisation compared the prices of identical trips taken during the first or last weeks of term and in holidays for a family of four, including flights and seven nights' accommodation.

The Gold Coast saw the highest jump, with prices for Jetstar flights and accom at Turtle Beach Resort up 64%, while a trip to Bali (Virgin Australia/Bali Dynasty Resort) was found to be 42% more costly during the holidays.

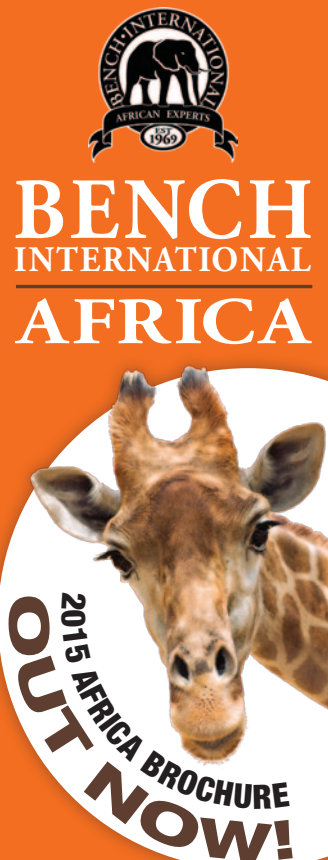
Hawaii surged 25% (Qantas/Fairmont Kea Lani) and prices in Fiji (Fiji Airways/Sheraton Denarau Villas) were 22% higher during the school holiday periods.

"It's not surprising that parents are tempted to pull their kids out of school during the last weeks of term time to avoid the peak period hike on flights and accommodation," said CHOICE spokesman Matt Levey.

He said that while NSW is the only state to explicitly count holidays during the school term as formal absences, most other states and territories require permission for any time away.

Tempo Egypt deals

TEMPO Holidays has a range of Egyptian Extravaganza specials including a two-for-one and several 50% off second traveller offers - see **page ten** for details.



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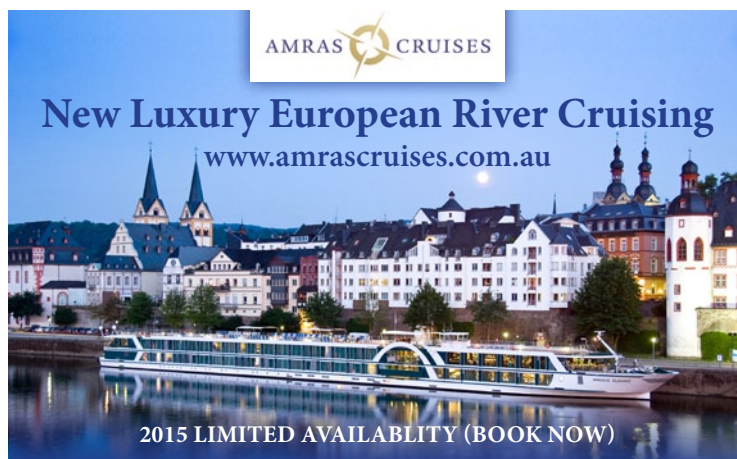

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Chinese visa trial goes permanent

FEDERAL Trade and Investment Minister Andrew Robb has confirmed that the current online visitor visa pilot for Chinese travellers will be extended to offer three-year multiple entry visas to approved applicants.

Formerly visitor visas for Chinese arrivals were only valid for a year, with Robb saying the move showed the government was “determined to do what it can to help Australia capture more than its share of the rapidly growing Chinese tourist market”.

He said repeat visitors are an increasingly important market sector, as they tend to stay longer and spend more, as well as venture into regional areas.

Speaking at the Qantas Australian Tourism Awards in Adelaide on Fri night, Robb said the tourism and hospitality sector was one of Australia’s great strengths, which the government was determined to back.

The move was welcomed by ATEC, the TTF and Sydney Airport, with China on track to become Australia’s largest international visitor market by 2016.

The TTF pointed out that the minimum \$130 cost of Australian visas for Chinese travellers was still prohibitive and much more costly than for visitors from Hong Kong, Japan, Malaysia and the US.

Vale Ashley Spencer

FORMER Hilton vice president Australasia, Ashley Spencer, died last Fri, just two months after stepping down from a 27 year career with the group (**TD** 21 Jan).

Hilton Worldwide president Martin Rinck said Spencer had made a huge contribution.

“He was a trusted advisor and true gentleman whose determination and strength and passion for our industry were indisputable,” Rinck said.

Sydney rep for Tokyo

TOKYO Metropolitan Government has announced the appointment of a multitude of Tourism Representatives in foreign offices, including Sydney.

Besides Australia, countries and cities include North America (Los Angeles, San Francisco, New York & Toronto), Europe (London, Paris, Munich, Milan & Madrid) and Asia (Beijing and Seoul).

“All 12 representatives’ wealth of knowledge & well established relationships in the industry make them a great asset to Tokyo,” said Tokyo Metropolitan Government director for city sales, Tourism Division Chitose Maeda.

The Tokyo Conventions and Visitors Bureau, the official tourism marketing arm of City of Tokyo, will oversee the Tourism Representatives from Tokyo.

Sydney-based, Katsuji Tochino will handle tourism enquiries for the Japanese capital.

Email ktochino@yestokyo.info.



Window Seat

AUSTRALIA is helping Singapore celebrate its 50th anniversary of independence by sending four koalas from Lone Pine Sanctuary in Brisbane to Singapore Zoo.

Apparently the furry fellas are flying with Qantas, with the carrier posting the photo below on Facebook.

Clearly the creatures were able to pre-order a special meal of tasty gum-leaves via the Select-on-Q Eat online system.



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Anthem delivered

ROYAL Caribbean International has taken delivery of its 23rd ship, with *Anthem of the Seas* handed over to the cruise company at a signing ceremony in Germany.

The 4,180-passenger vessel is a sister ship to *Quantum of the Seas* and will commence service on 20 Apr from Southampton for its initial deployment.

Come Nov, *Anthem* will relocate to its permanent home of New York Harbour from where it will cruise to Bermuda, the Caribbean, Canada and New England.

Oman roadshow

OMAN Tourism has confirmed it will host a roadshow series after a five-year hiatus around the country later this year, with agents urged to mark the date in diaries.

Events are scheduled for Sydney (25 Aug), Melbourne (26 Aug), Brisbane (27 Aug), Adelaide (31 Aug) and in Perth (01 Sep).

Further details and RSVP contacts will be announced soon.

Taj Dubai deals

EMIRATES is offering triple miles under its Skywards loyalty scheme for stays at the Taj Dubai, with the special offer also including 15% off Best Available Rates and a guaranteed room upgrade.

The deal, promoted via an email to Skywards members is valid for stays 15 Mar-30 Jun 15.

Taj Dubai is located at Downtown Dubai, within easy reach of the Burj Khalifa and the Dubai Mall.

Accor back to Burma

ACCOR has announced the opening of the Novotel Yangon Max, which is the group's first hotel in the former Burmese capital in more than ten years.

It's also Accor's third property in Myanmar.

The Novotel Yangon Max has 366 guest rooms including a presidential suite and executive floors with a Premier Lounge, two ballrooms, seven F&B outlets and a range of recreational facilities.



Industry rally for QF/MU pact

MULTIPLE submissions have been received by the Australian Competition & Consumer Comm, calling for the watchdog to reverse its intention to dismiss a proposed airline alliance between Qantas and China Eastern (pg 1).

Late last month the ACCC said it was likely to deny the pact, saying in a Draft Determination it was concerned that QF was aligning with its main competitor on the Sydney-Shanghai route - its only route between Australia & China.

The Australia-China Relations Institute urged the watchdog to evaluate its decision based on outbound travel demand from China, which it says has "fallen steadily" over the past decade.

Citing a report from Oxford Economics, the ACRI said Sydney currently ranks as the 11th top global city for Chinese traveller spending, but rising competition, particularly from cities in the US, will see it slip to 18th by 2023.

CEO of the National Tourism Alliance Juliana Payne said the ACCC should reconsider its Draft Determination.

"We believe the public good and tourism industry benefits have not been taken fully into account in this decision, and the draft determination constrains the ability of Australian airlines to develop a strategic hub in China".

Sydney Airport boss Kerrie Mather said she supported any initiative that would "significantly improve aviation links", adding the pact would see Shanghai be a "more attractive proposition for visitors to Australia when connecting from Europe, North America and the rest of Asia".

Tourism & Events Queensland chairman Stephen Gregg said the proposed venture "would have significant positive benefits for Queensland tourism".

The ACCC is expected to make its final decision early next month.

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Whyalla flight debut

QANTASLINK this morning launched double daily flights between Adelaide and Whyalla (TD 18 Dec), with the new route a key part of its SA growth strategy.

APT keeps agents on track



APT recently took this group of Aussie agents on an exclusive rail journey though Austria aboard the iconic Majestic Imperator.

The unique "Signature Experiences" excursion was part of a week sailing aboard the *MS AmaDante* between Nuremburg and Budapest, with the agents taking in the stunning scenery of the Salzkammergut region and some of the sights of Salzburg.

The Majestic Imperator is modelled on the Imperial Train originally built for Emperor Franz Josef I and Empress Elisabeth of Austria - also known as "Sisi".

Pictured boarding the train are, from left: Natalie Campbell, Flight Centre Morayfield Qld; Marlene Nolan, APT/Travelmarvel BDM Qld; Samantha Hadaway, Flight Centre Top Ryde NSW; Stevie Durling, Flight Centre Waggagul NSW; Tim Van den Akker, Travel Key Morley WA;

Adona Cervantes, Victor Tours SA; Katherine Cracknell, helloworld Bankstown NSW; APT Majestic Imperator Conductor Leo; Rebecca Dykstra, Prestige Travel Management SA; Cristy Joslin, Williamstown Travel & Cruise Vic; Joe Minnegal, helloworld Hervey Bay Qld; and Laurel Jones, Denmark Travel World WA.

QF spa exclusive

AURORA Spa has developed an exclusive ASPAR product range for Qantas customers using the airline's First Lounges.

A hand wash, hand and body cream, body cleanser, shampoo and conditioner have been created with botanicals to relax and hydrate skin before flying.

The new products launched today in all Qantas First Lounges, in Sydney, Melbourne, Brisbane, Auckland and Los Angeles.

US to probe Gulf subsidy claims

THE US Government has announced it will review claims the 'Big Three' state-owned Gulf airlines receive subsidies from their respective governments (TD 11 Mar) which are "distorting the global aviation market".

Under the microscope by the US Department of State, Commerce and Transportation is a white paper prepared by Delta Air Lines, American Airlines and United, that alleges Emirates, Etihad Airways and Qatar Airways have received govt funded kickbacks.

"The US government takes seriously the concerns raised in the report and is interested in receiving insights and feedback from stakeholders before any decisions are made regarding what action, if any, should be taken," the Obama Administration commented on Fri.

A public forum will be created where stakeholders can submit views on the subject which will be listed on www.regulations.gov.

Solomon A320 delays

FURTHER delays sourcing parts for an engine during scheduled heavy maintenance has seen Solomon Airlines delay the reintroduction of its Airbus A320 into full service until 30 Apr.

Solomon Airlines had intended to have the A320 airborne on 13 Apr, two weeks later than its original return flagged for 29 Mar.

The carrier is taking advantage of the delay by attending to some phased maintenance now instead of the next scheduled service in Feb, gm of operations and commercial Gus Kraus said.

Due the interim period, IE will continue to operate the chartered Nauru Airlines Boeing 737-300 on its rotations between Honiara-Brisbane, Port Vila and Nadi.

Should the campaign by DL, AA and UA be successful, the carriers may face caps on the number of US flights they can operate.

In a statement, Etihad Airways chief James Hogan said "We hope that no one will pre-empt this process or prejudge its outcome, Etihad Airways is committed to setting the record straight regarding these unsubstantiated allegations".

Whit whale watchers

OCEAN Dynamics will begin new daily humpback whale watching cruises from Airlie Beach in Queensland, operating from 20 Jun through Sep.

Whitsundays Marketing and Development Limited executive director Jeff Aquilina said the new dedicated whale watching cruises would further boost local tourism in the region.

Strong Indaba support

SOUTH African Tourism says exhibitor applications for next month's Indaba tradeshow are up 30% year-on-year.

Non-hosted buyer applications are on par and approved hosted buyer numbers are double that of 2014, the organisation said.

Koh Samui bomb

DFAT has reissued its Smartraveller advice for Thailand, after the Fri explosion of a car bomb in the Central Festival Mall on Koh Samui.

The overall advice remains at the mid-range "high degree of caution" level, with Australians warned to keep clear of the affected area in Koh Samui, follow the advice of local authorities and monitor the media and other sources for information.

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HBA portal hacked

HOBART Airport's website has been taken offline after it was hacked by the Islamic State.

"We are working to get it back up & running as soon as possible," the website currently states, with customers advised to contact their airlines for relevant flight information.

"Police say the hackers appear to have targeted the web hosts used by Hobart Airport, and not the airport itself," *ABC News* says. HBA operations are not affected.

Northern Lights deal

BENTOURS is offering a 10% discount on its popular Follow the Lights package if booked in Apr.

Departing Helsinki, the 14-day trip includes eight nights hotel accom and a five-night Hurtigruten Coastal Voyage.

The offer is valid for travel from 01 Oct to 31 Dec.

Stowaway survival

A **21-YEAR-OLD** man travelled from Pekanbaru to Jakarta in Indonesia secreted in the wheel well of a Garuda aircraft, fortunately surviving the one-hour flight despite the extreme cold and lack of oxygen.

Mario Steven Ambarita dropped out of the landing gear "staggering and dazed" after the plane landed at CGK, and was treated at an airport clinic.

The man had climbed the fence at Sultan Syarif Kasim II airport in Riau province, climbing into the wheel well just as the aircraft paused before take-off.

The *Kompas* newspaper said he had wanted to visit the Indonesian capital but could not afford a plane ticket.

Wyndham appoints

WYNDHAM Vacation Resorts has announced the appointment of Diane Mitchell as senior director of owner services & loyalty.

Based on the Gold Coast, she will oversee the reservations, travel club, owner services and owner education divisions.

EK Boston boost

EMIRATES is set to double its flights between Dubai and Boston, Massachusetts in the USA, with a second daily service to debut effective 01 Oct.

The additional capacity will be operated by a Boeing 777-300ER.

EagleRider webinar

ASIA Pacific Travel Marketing Services will hold a webinar on the EagleRider motorcycle touring product tomorrow morning.

The session will be held from 11-11:30am on Tue 14 Apr and aims to equip agents with better understanding of the product. To participate, **CLICK HERE**.

Cook Islands 'best in show'



COOK Islands Tourism has outshone other destinations by taking out Flight Centre's Best Booth award following its recent nationwide Travel Expos.

Visitors to the stand were invited to dress up 'island style' for a framed picture to share on social media, with the best judged photo winning a \$5,000 Billabong swimwear voucher.

GM Australia Kerry Cook said this year's shows heralded a new wave of success, with bookings taken at an all time high for the annual consumer targeted show.

"This is a huge accolade for us as we do not have the fancy booths of some bigger destinations, but we won for our energy, our enthusiasm and passions, warm smiles and the icing on the cake... sales coordinator Donna Tuara's dancing skills!" Cook quipped.

Visiting product reps from the Cook Islands and the local CIT staff are **pictured** - in front from left Akshay Singh, Pacific Resorts; Donna Tuara, CIT Australia and Carlene Mapu, CIT Rarotonga.

Back row Louis Enoka, Club Raro; Cedric Te-Tauro, dancer; Claude Person, Rarotonga Beach Bungalows; Te Maeva Mackenzie, Air Raro.

In the centre are Carole Thorburn, Edgewater Resort and Kerry Cook, CIT Australia.



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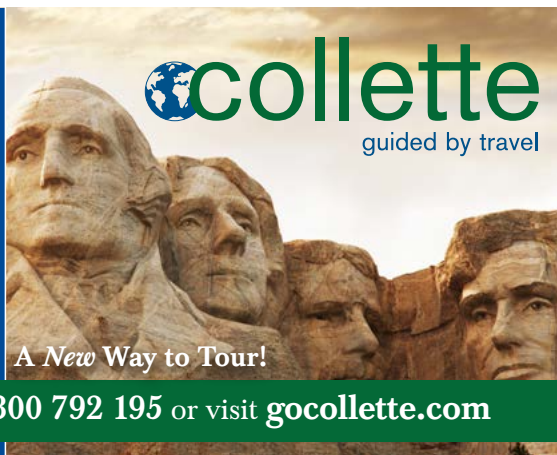


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New Avis Malay depot

AVIS Car Rental has opened a new rental location in the city of Malacca in Malaysia.

Located at the Holiday Inn Melaka, Jalan Syed Abdul Aziz, the depot is Avis' eighth depot location in the country.

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Virgin Australia ends Busselton

VIRGIN Australia Regional Airlines has confirmed it will cease operation to the regional town of Busselton in Western Australia, effective 22 Apr.

The carrier revealed the move to the trade on Fri, releasing a commercial policy for customers holding tickets issued on the Perth-Busselton route.

In Dec last year, VA adjusted its flight timetable on routes from Perth to Albany and Esperance.

At the time, Virgin Australia Regional Airlines group executive Merren McArthur said the new schedule would result in "consequential changes" to flights from Perth to Busselton and Perth to Ravensthorpe.

"The new flight timetable is designed to maintain the best

Centara Zhaoqing

CENTARA Hotels & Resorts is expanding its portfolio in China, signing the 250-room Centara Resort Zhaoqing, earmarked to open in Q4 2017.

possible schedule and help ensure the long term viability of services to Albany, Esperance, Busselton and Ravensthorpe," she said in late Nov.

Change and refund fees for guests directly affected by the withdrawal of services to BSB is available using the waiver code of SWF101504BQB when tickets were issued before 10 Apr.

The waiver is valid until 30 Apr.

Aussies ♥ Mauritius

PROVISIONAL tourist numbers to the Indian Ocean island of Mauritius have soared 9.8% year-on-year in Mar, rising by more than 8,600 to 96,595.

The increase fueled first quarter arrival figures, which were up 10.6% compared to Jan-Mar 2014.

Australian visitor numbers alone were up 37% last month.

Mereenie upgrade

THE Northern Territory Govt has committed \$25 million for the sealing of 43kms of the Mereenie Inner Loop, a popular corridor for tourist operators in the region.

The Inner Loop forms part of the iconic 1335 kilometre Red Centre Way tourist drive linking Uluru, Kata-Tjuta, Kings Canyon and the West MacDonnell Ranges.

Work between on the Larrapinta Drive from Hermannsburg to Glen Haven will take two years, getting underway later this year.

"This is fantastic news for tourism operators who will now have safer, year-round 2WD access to the area," NT Chief Minister Adam Giles said.

Copa Boeing order

PANAMA-BASED carrier Copa Airlines has signed a deal with Boeing for 61 737 MAX 8 & MAX 9 aircraft, valued at list prices of USD\$ 6.6 billion.

The deal, the largest commercial transaction between Panama and the United States - was witnessed by US President Barack Obama and his Panamanian counterpart Juan Carlos Rodriguez



Brochures

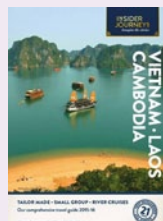
WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Infinity Holidays - 2015-16 Rail

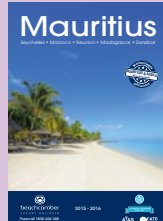
A raft of new product is included in this year's Infinity Rail brochure, including new pages for Germany, Vietnam and Golden Eagle Luxury Trains. The program also includes the recent changes made to Eurail passes, which allow children aged 4-11 to travel free with an accompanying adult across the entire range. Interactive elements include QR codes providing quick access to

YouTube videos on Rocky Mountaineer, The Ghan, The Indian Pacific and the Eastern & Oriental Express.



Insider Journeys - Travel Guides 2015/16

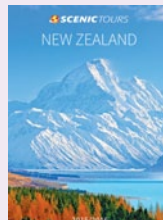
Three newly branded Comprehensive Travel Guides have been released by Insider Journeys (formerly Travel Indochina) covering Thailand & Burma, China & Vietnam and Cambodia & Laos. A step away from traditional travel brochures, the guides aim to inspire and entice, giving travellers "insider insights" into the destinations and outlining options across Small Group Journey touring, private travel and river cruising.



Beachcomber Tours - 2015/16 Mauritius

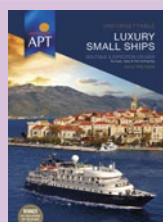
Beachcomber's new Mauritius brochure features a range of new itineraries and special offers, with early bookers offered 2016 stays at 2015 prices. Other options include free flights to the flagship Royal Palm hotel, and there are also companion fly free offers and bonus free lunch in low season at a number of properties - in addition to traditional honeymoon and long stay offers.

Exclusive Bush and Beach itineraries which combine Mauritius with Africa are also available.



Scenic Tours - New Zealand 2015/16

A number of new experiences feature in the 2015/16 NZ program from Scenic Tours, along with a new 23-day New Zealand Splendour and Cruise trip. Cultural additions include wine tasting in Blenheim, an evening of Kiwi hospitality with a home hosted dinner in Christchurch, and a dinner cooked in a thermal geyser at Te Puia. Earlybird offers include fly free including taxes on selected tours for bookings made by 30 Sep.



APT Luxury Small Ship 2016 Preview

APT is offering two different cruise styles aboard its burgeoning small ship fleet for next year - "Boutique Collection Cruising" which will focus on a particular theme or region, and "Expedition Collection Cruising" which takes guests off the beaten track. The 2016 preview brochure features itineraries aboard *MS Caledonian Sky*, *MS Island Sky* and the new *MS Hebridean Sky* which will join the fleet after a major makeover.



The Travel Specialists - India and Antarctica 2015/16

The new program from India Tours & Travel Specialists includes the 12 day Ultimate Wildlife Safari which visits Pench National Park - the inspiration for Rudyard Kipling's immortal *The Jungle Book*. The program also covers Nepal, Bhutan, Sri Lanka and the Maldives.



Meanwhile the new 24-page **Antarctic Travel Specialists** program for 2015/16 offers a range of expedition ships exploring the Antarctic Peninsula, Falkland & South Georgia Islands as well as the Weddell and Ross Seas. Offers range from 9 to 23 nights with a variety of cabin configurations from penthouse suites to four berth.



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Angus is the top point scorer for Round 9 of *Travel Daily's* Super 15 Rugby industry footy tipping competition. Angus has won a gift pack from Emirates.

Major Prize:

Two return Economy Class airfares to Dubai with **Emirates**

Tahiti looks very nice indeed



THESE fortunate members of Tahiti Tourisme's "Tiare" agent specialist program recently explored the best of the Society Islands during a five day getaway. They visited Taha'a where they

toured a pearl farm and vanilla plantation before enjoying shark and ray swimming, and then headed to Bora Bora where they explored the island's many luxurious hotels.

Finally they travelled by catamaran to Moorea (**above**) where highlights included a 4x4 visit to Magic Mountain, and the trip culminated in a final night in Papeete with dinner at the Pink Coconut.

Pictured above from left are Jane Fowler, TravelManagers; Dana Brown, Flight Centre Bondi Junction NSW; Verity Jones, Flight Centre Newtown NSW; Helen George, The Honeymoon Boutique; Ally Gilpin, MTA Travel; Gloria Gammo, Smart Flyer; and Marieke van de Peiterman, Flight Centre Flinders Lane, Vic.

Princess to sail around South America

PRINCESS Cruises has announced its first ever South American circumnavigation from Australia, with the launch of an 84-night Circle South America voyage aboard *Sea Princess*.

The cruise will depart Sydney on 11 Jan 2017 and is priced from \$17,999 per person twin share.

Visiting 28 ports across 18 countries including Argentina, Chile, Brazil, Costa Rica, Panama, Ecuador and Uruguay, the voyage is the "headline act" in Princess' new 2016-17 program.

More cruise news in tomorrow's issue of *Cruise Weekly* - subscribe free at cruiseweekly.com.au.

QF 717 base for CBR

QANTASLINK will create a Boeing 717 heavy maintenance base in Canberra, with QFLink ceo John Gissing saying the move will create up to 40 "highly skilled engineering jobs" in the ACT.

Gissing said Canberra would be at the heart of QF's 717 engineering operations from Oct, complementing increased flying out of the ACT with this aircraft type.

"This is an investment in new jobs and technical capabilities at Canberra Airport," Gissing said.

Heavy maintenance checks are performed every two years on the 717 aircraft, taking around 27 days and 5500 man-hours.

QFLink also performs heavy maintenance on its Q400, Q300 and Q200 aircraft at its engineering facility in Tamworth.

Monday 13th Apr 2015

Airbus window patent

AIRBUS has patented a new "interactive window" concept, which would see the installation of a touch screen for "interactive visualisation of information in an aircraft cabin".

Outlined in Airbus' "aircraft of tomorrow" vision, the system which would detect something that a passenger is pointing to or looking at through the window and then "interactively provide additional information about this object of interest, thereby improving the passenger's flight experience".

AFL Rd 2 Winner



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CONGRATULATIONS

Emma McMahon

from *Contiki Holidays*

Emma is the top point scorer for Round 2 of *Travel Daily's* AFL industry footy tipping competition and has won a double pass to Sea Life Aquarium.



Major Prize:

Two return Economy Class airfares to Dubai with **Emirates**



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Sail around the world on an **APT** small ship cruise with this month's exciting *Travel Daily* competition, brought to you in partnership with Australia's leading award-winning cruise operator APT.

Every day we'll be taking you on an adventure, showcasing the many highlights and destinations available on an APT Luxury Small Ship cruise. The person with the most correct answers, and who wows us with the most creative answer to the final question, will win the following unforgettable prize: an all-inclusive '17-day Southeast Asia Adventure' Expedition Small Ship cruise for two, departing 14 June 2016. Send your answers to: APTcomp@traveldaily.com.au

Q7. APT's small ship cruises carry a fleet of Zodiacs that can transport all 114 guests at once. How many Zodiacs are there on each APT 'Sky' ship?

Hint: [CLICK HERE](#).



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Travel Daily is Australia's leading travel industry publication.

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Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

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Contributors: Louise Wallace, Jenny Piper, Sarah Piper **Editorial email:** info@traveldaily.com.au
Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au
Business Manager: Jenny Piper - accounts@traveldaily.com.au

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MELBOURNE – SALARY PKG \$70K + BENEFITS

This product role will see you joining a reputable & well respected travel company in one of the busiest departments, managing the company's largest and most well-known products (Greece, Turkey, Egypt & the Middle East). Experience as a Product Manager, development & negotiation skills, leadership qualities, contracting & brochure production experience, together with the ability to work under pressure & strong business acumen are essential.

UNIQUE PRODUCT ROLE

PRODUCT MANAGER

CENTRAL SYD LOCATION – UP TO \$80K PACKAGE

This is your chance to join a successful growing technology company. You will have a passion for sales and product expertise with good GDS knowledge and business analysis skills. You will interact with various areas of the business and work closely with customers to drive and recommend solution offerings. Can you influence? Are you a product expert looking for something different?

This role is for you!

PUT YOUR CREATIVE FLAIR TO GOOD USE

MARKETING MANAGER

MELBOURNE – SALARY PKG \$70K + BENEFITS

This reputable and growing wholesale travel operator are implementing some positive changes that will see this company undergo further growth! Through your proven experience developing and implementing strong strategic marketing plans, you will build awareness of all brands this company represent. Experience working in a similar role is essential, together with a creative flair. Do not miss the opportunity to become a part of this growing company.

NEW ACCOUNTS WON – NEW TEAM

CORPORATE TEAM LEADER

PERTH (CITY CENTRE) - SALARY PACKAGE TO \$80K

Due to an increase in business, this Global Travel Management Company is seeking a competent travel manager with a proven track record managing a team of consultants. Working with this established team, you will be responsible for developing and driving the team to achieve results and maintain service levels. Management experience in a corporate travel environment is essential together with a hands on consulting approach when required.

WORK FOR A WINNING COMPANY!

GENERAL MANAGER

BRISBANE CBD – UP TO \$110K PKG + BONUSES

This prominent travel company is looking for an experienced General Manager to join their team. You will be responsible for the operational and financial performance of the business, delivering business plans and budgets, identifying trends to gain market share, along with overall management of the business and its staff. Senior management experience at GM level essential, together with adaptability & flexibility. Full P/L experience req'd. Exec package on offer.

TIME TO GET CREATIVE!

DIGITAL MARKETING MANAGER

CENTRAL SYD LOCATION – UP TO \$90K PACKAGE

Due to recent expansion this industry leader are looking for a forward thinking professional with extensive industry experience along with strong digital marketing experience to join their team. The role has a broad spectrum but will focus on implementing winning strategies that will engage consumers with the brand. This is your chance to showcase your digital B2C marketing experience and move to a company that continues to grow!

STEP UP THE CAREER LADDER

RESERVATIONS SALES SUPERVISOR

MELBOURNE - SALARY PACKAGE TO \$57K + BONUSES

Are you confident leading by example and being able to provide back up support for your team? This superb company is looking for a highly skilled travel manager / team leader who is looking to join a travel company that is undergoing positive changes! If you have a min. 2yrs experience managing at travel team (wholesale or retail travel) & would like to make the move to a global wholesaler, enquire today. Amazing staff benefits on offer.

HIT THE ROAD WITH A UNIQUE BRAND

BUSINESS DEVELOPMENT MANAGER

SYDNEY – POTENTIAL \$90K PACKAGE

This unique high end wholesale company is looking for a talented Business Development Manager to join their team. This is a fantastic opportunity to bring your passion to a growing team and demonstrate your proven track record in business development. If you're hungry for success, recognition and career progression this company will offer you all that and more. If you have industry sales experience apply today without delay.

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Wonders of Egypt

11 days – departs Cairo | From **\$4518** per couple*

Explore Egypt's greatest cities and immerse yourself in 7,000 years of history with an unforgettable cruise along the Nile.

Includes:

- 6 nights accommodation
- 4 nights accommodation on board MY Mirage
- 10 breakfasts, 6 lunches & 4 dinners
- Private arrival and departure transfers
- Private touring in Cairo and Alexandria
- Group sightseeing with resident guide during Nile Cruise
- Flights: Cairo to Luxor and Aswan to Cairo

Book by 30 Jun 15 and the second passenger travels FREE



The Glories of Egypt

8 days – departs Cairo | From **\$3703** per couple*

Experience the historical highlights of Cairo, the Nile and Mt Sinai before crossing the Red Sea to Jordan.

Includes:

- 4 nights hotel accommodation
- 3 nights accommodation on cruise vessel
- 7 breakfasts, 5 lunches & 3 dinners
- Airport transfers
- Flights: Cairo to Aswan & Luxor to Sharm El Sheikh
- Ferry ticket from Nuweiba to Aquaba
- Private tours in Cairo & St Catherine's with English speaking guide

Book by 30 Jun 15 to receive a 50% discount off the second passenger



Taste of Egypt

7 days – departs Cairo | From **\$2620** per couple*

Visit the Pyramids of Giza and Cairo's Egyptian Museum before cruising from Aswan to Luxor, finishing with a visit to the Valley of the Kings and the enormous Temple of Karnak.

Includes:

- 3 nights hotel accommodation
- 3 nights accommodation on cruise vessel
- 6 breakfasts, 4 lunches & 3 dinners
- Private arrival and departure transfers
- Private touring in Cairo with Egyptologist guide
- Group sightseeing with resident guide during Nile Cruise
- Flights: Cairo to Aswan and Luxor to Cairo

Book by 30 Jun 15 to receive a 50% discount off the second passenger



Taste of Cairo

4 days – departs Cairo | From **\$878** per couple*

Enjoy a tour of the Great Pyramids of Giza and the Sphinx before venturing into the Egyptian Museum. Experience an unforgettable dinner cruise along the Nile.

Includes:

- 3 nights accommodation at the Movenpick Pyramids
- 3 breakfasts, 1 lunch & 1 Nile dinner cruise
- Private arrival and departure transfers
- Private full day Pyramids, Sphinx, Museum & Bazaar tour with qualified Egyptologist
- Dinner cruise aboard the Nile Pharaoh or Nile Maxim

Book by 30 Jun 15 to receive a 50% discount off the second passenger

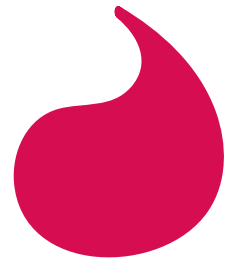
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*Conditions for all offers apply. Prices are per couple, based on twin share accommodation. Prices are accurate as at 02 Apr 15 and subject to change without notice. Offers valid for new bookings only and not combinable with any other offers. All international airfares are excluded. Seasonal surcharges and blackout dates may apply depending on date of travel. A non refundable deposit of \$600.00 per person is required after confirmation. Final payment is due at least 90 days prior to departure. Bookings made within 90 days of departure date require full pre-payment. Cancellations made 90+ days prior to departure date will incur a loss of deposit (\$600.00 per person). Cancellations made 0-90 days prior to departure date will incur 100% total cost of package cancellation charges. Deals and offers are subject to availability and are not combinable with any other offer. **2 for 1 Wonders of Egypt (11D/10N):** Prices inclusive of 2 for 1 deal. Valid for sale until 30 Jun 15 and valid for travel 01 Apr - 18 Sep 15. Advertised price is valid for travel 01 May - 15 May. **The Glories of Egypt (Standard 8D/7N):** Prices are inclusive of 50% discount off the second passenger. Valid for sale until 30 Jun 15 and valid for travel 01 Apr - 23 Sep 15. Advertised price is for travel 16 May - 07 Jul 15. **Taste of Egypt (Standard 7D/6N):** Prices are inclusive of 50% discount off the second passenger. Valid for sale until 30 Jun 15 and valid for travel 01 Apr - 24 Sep 15. Advertised price is valid for travel 01 May - 28 Sep 15. **Taste of Cairo-Movenpick Pyramids (4D/3N):** Prices are inclusive of 50% discount off the second passenger. Valid for sale until 30 Jun 15 and valid for travel 01 Apr - 28 Sep 15. Advertised price is valid for travel 01 May - 28 Sep 15.



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- **Brisbane:** <http://applynow.net.au/jobs/F166660>
- **Melbourne & Surrounds:** <http://applynow.net.au/jobs/F164013>
- **Hobart:** <http://applynow.net.au/jobs/F166940>

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