

TEMPO'S EGYPTIAN SAVINGS EXTRAVAGANZA



Wonders of Egypt

11 days – departs Cairo | From **\$4518** per couple*

Explore Egypt's greatest cities and immerse yourself in 7,000 years of history with an unforgettable cruise along the Nile.

Includes:

- 6 nights accommodation
- 4 nights accommodation on board MY Mirage
- 10 breakfasts, 6 lunches & 4 dinners
- Private arrival and departure transfers
- Private touring in Cairo and Alexandria
- Group sightseeing with resident guide during Nile Cruise
- Flights: Cairo to Luxor and Aswan to Cairo

Book by 30 Jun 15 and the second passenger travels FREE



The Glories of Egypt

8 days – departs Cairo | From **\$3703** per couple*

Experience the historical highlights of Cairo, the Nile and Mt Sinai before crossing the Red Sea to Jordan.

Includes:

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- 3 nights accommodation on cruise vessel
- 7 breakfasts, 5 lunches & 3 dinners
- Airport transfers
- Flights: Cairo to Aswan & Luxor to Sharm El Sheikh
- Ferry ticket from Nuweiba to Aquaba
- Private tours in Cairo & St Catherine's with English speaking guide

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Taste of Egypt

7 days – departs Cairo | From **\$2620** per couple*

Visit the Pyramids of Giza and Cairo's Egyptian Museum before cruising from Aswan to Luxor, finishing with a visit to the Valley of the Kings and the enormous Temple of Karnak.

Includes:

- 3 nights hotel accommodation
- 3 nights accommodation on cruise vessel
- 6 breakfasts, 4 lunches & 3 dinners
- Private arrival and departure transfers
- Private touring in Cairo with Egyptologist guide
- Group sightseeing with resident guide during Nile Cruise
- Flights: Cairo to Aswan and Luxor to Cairo

Book by 30 Jun 15 to receive a 50% discount off the second passenger



Taste of Cairo

4 days – departs Cairo | From **\$878** per couple*

Enjoy a tour of the Great Pyramids of Giza and the Sphinx before venturing into the Egyptian Museum. Experience an unforgettable dinner cruise along the Nile.

Includes:

- 3 nights accommodation at the Movenpick Pyramids
- 3 breakfasts, 1 lunch & 1 Nile dinner cruise
- Private arrival and departure transfers
- Private full day Pyramids, Sphinx, Museum & Bazaar tour with qualified Egyptologist
- Dinner cruise aboard the Nile Pharaoh or Nile Maxim

Book by 30 Jun 15 to receive a 50% discount off the second passenger

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*Conditions for all offers apply. Prices are per couple, based on twin share accommodation. Prices are accurate as at 02 Apr 15 and subject to change without notice. Offers valid for new bookings only and not combinable with any other offers. All international airfares are excluded. Seasonal surcharges and blackout dates may apply depending on date of travel. A non refundable deposit of \$600.00 per person is required after confirmation. Final payment is due at least 90 days prior to departure. Bookings made within 90 days of departure date require full pre-payment. Cancellations made 90+ days prior to departure date will incur a loss of deposit (\$600.00 per person). Cancellations made 0-90 days prior to departure date will incur 100% total cost of package cancellation charges. Deals and offers are subject to availability and are not combinable with any other offer. **2 for 1 Wonders of Egypt (11D/10N):** Prices inclusive of 2 for 1 deal. Valid for sale until 30 Jun 15 and valid for travel 01 Apr - 18 Sep 15. Advertised price is valid for travel 01 May - 15 May. **The Glories of Egypt (Standard 8D/7N):** Prices are inclusive of 50% discount off the second passenger. Valid for sale until 30 Jun 15 and valid for travel 01 Apr - 23 Sep 15. Advertised price is for travel 16 May - 07 Jul 15. **Taste of Egypt (Standard 7D/6N):** Prices are inclusive of 50% discount off the second passenger. Valid for sale until 30 Jun 15 and valid for travel 01 Apr - 24 Sep 15. Advertised price is valid for travel 01 May - 28 Sep 15. **Taste of Cairo-Movenpick Pyramids (4D/3N):** Prices are inclusive of 50% discount off the second passenger. Valid for sale until 30 Jun 15 and valid for travel 01 Apr - 28 Sep 15. Advertised price is valid for travel 01 May - 28 Sep 15.

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Travel Daily

First with the news

Tuesday 14th April 2015

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italktravel now national

EXPRESS Travel Group's (ETG) italktravelbrand has established a presence in all states of Australia, with 30 outlets now open and a further two in WA set to debut in the next few weeks.

The growth comes just a year after italktravel launched, with ETG ceo Tom Manwaring telling **TD** today he's particularly pleased about the additions which include the former Jetset Midland agency run by the respected Ronnie

Malthouse and Dave Ahlhauser.

Also new to italktravel is an agency in Kununurra, with Manwaring saying a further 8-10 contracts are in process, which would bring the group to 40 fully branded members in the next couple of months - placing it firmly on track for a 70-strong membership by the end of the year and 100-plus for 2016.

"This is very much a marathon, not a sprint," he said.

"We want to push this brand through local people that really know travel," he said, with members attracted by the strong italktravel brand, guaranteed territories and low franchise costs.

Manwaring said an analysis of volume indicates that over 90% of product sold through the italktravel agencies is from the group's preferred stable of 40 airlines and 35 other suppliers.

Egyptian excitement

TEMPO Holidays is today promoting its "Egyptian Savings Extravaganza," with a range of offers to mark the resurgence in popularity of the destination.

See the **cover page** for details.

Today's issue of TD

Travel Daily today has nine pages of news and photos, a front full page for **Tempo Holidays**, plus full pages: (click)

- AA Appointments jobs
- Consolidated/SQ promo
- Travel Trade Recruitment
- Club Med

Club Med Maldives

CLUB Med has launched its new Finolhu Villas in the Maldives, part of the Club Med "exclusive collection" of properties.

See the **last page** for more info.

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Travel Daily

First with the news

Tuesday 14th April 2015



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OTAs failing in conversion

CONSUMERS find online travel agents to be a great source of flight information, but after researching their trips, more than 70% end up booking elsewhere.

That is one of the findings of a study conducted by Global Reviews International, which tracked the “customer journey” across key travel industry brands.

The research found that Flight Centre’s website offered the best experience of engagement for prospective travellers considering a trip, followed by Qantas, then Helloworld and then the Virgin Australia portal.

However aggregator websites stumbled when it came to

actually booking, with 45% of users moving to the airline site to book directly and a further 27% either booking through a travel agent or making a phone booking.

The key driver of which site to use was a belief that it offered the best prices or offers, while 70% also used 3-5 websites when researching international flights.

Global Reviews commercial director Jane Robertson said despite OTAs playing a crucial role in aiding flight selection, sales are not being converted.

“There is a lack of belief that aggregators offer the best price,” she said, suggesting OTAs need to change their messaging in order to grow market share.

CLICK HERE for the full report.

Disney river cruises


DISNEY is set to announce a new partnership with river cruise operator AmaWaterways - part-owned by APT - to offer “family-focused” Danube voyages starting from next year.

Seven-night voyages between Budapest and Vilshofen will utilise a new custom-built vessel with family cabins able to sleep up to five, according to *USA Today*.

Consolidated SQ \$\$\$\$

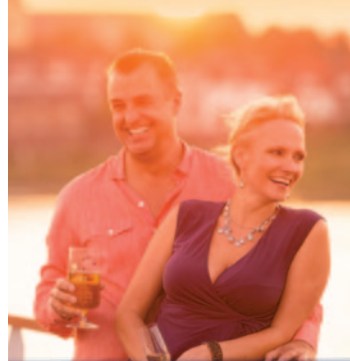
CONSOLIDATED Travel is offering \$10,000 to the agent with the best Singapore Airlines sales between 13 Apr and 07 May.

There are also weekly \$1000 prizes for the top selling agent in each state, plus vouchers of \$50 per business class and \$20 per economy class ticket - see **p11**.



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Travel Daily

First with the news

Tuesday 14th April 2015



Take the 5 Star Route to Europe

Return from **\$1370***

[Find Out More](#)



Asian chow fee free on Norwegian

PASSENGERS cruising with Norwegian Cruise Line will be able to eat at onboard Asian dining venues at no extra charge, the cruise line has announced.

The initiative will see the prior surcharge dropped at venues such as Shanghai's Noodle Bar on *Norwegian Epic*, Jasmine Garden on *Norwegian Jade* and Chin Chin on *Norwegian Jewel*.

A cover charge still applies to Teppanyaki restaurants and Sushi venues - for further details, see today's issue of *Cruise Weekly*.

\$15K agent incentive

CREATIVE Holidays is marking the launch of a brand new portal by offering agents the chance to win a \$15,000 "dream holiday".

To enter, agents need to log in to creativeholidays.com/agents & build and save a holiday quote comprised of flights, hotels, transfers and experiences.

Agents must then say within 25 words what their favourite facet of the new website is and why.

The comp runs until 29 May, for more details, [CLICK HERE](#).

Holiday Inn Vanuatu closed for 6 months

THE family friendly Holiday Inn Resort Vanuatu has confirmed it will be closed indefinitely as a result of damage from the recent tropical Cyclone Pam.

"Unfortunately we have had to make the decision to close the resort for at least six months," the resort said on social media.

"We are making sure that we not only provide a safe environment for all our fantastic guests now but also for the future," a Facebook update said.

Future affected guests will be provided full refunds.

The 148 room property is one of a small number of internationally branded hotels in Vanuatu.

Bentours clarification

BENTOURS' Follow the Light itinerary is 12 days duration - not 14 days (*TD* yesterday) - and includes a five-night Hurtigruten Coastal voyage and six nights hotel accommodation.

[CLICK HERE](#) for full details.

The trip is discounted by 10% for departure from 01 Oct to 12 Dec, when booked in Apr.



Window Seat

NEW Zealand could be set for a British invasion, with Air NZ celebrating its 75th birthday by offering return tickets from the UK to Auckland for just £75.

But it won't be a free-for-all, with the promotion limited to just fifty of the bargain fares, which will go on sale at 9am on 16 Apr at the STA Travel shop in London Victoria.

Forty more will be available for phone bookings, and a few will be awarded via social media.

JETSTAR cuisine? Some may say that's an oxymoron, but the low-cost Qantas offshoot is working hard to change that, with the launch of the dish which won on last night's episode of *My Kitchen Rules*.

Lamb with Saffron Cauliflower, which debuted in a challenge where contestants were asked to create a dish that could be served at 30,000 feet, is now available for pre-purchase on selected Jetstar international routes for the next three months.

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BE IN IT TO WIN IT!

Book and ticket any Eurostar sector between the 1st April - 31st May 2015 for your chance to win one of two prizes:

1ST PRIZE The top selling agency will be rewarded with \$1000 worth of Coles Group and Myer Gift Cards.

2ND PRIZE The top selling agency for Eurostar Premier & Business Premier Sectors will be rewarded with \$750 worth of Coles Group and Myer Gift Cards.



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FREE RETURN AIR ON 13 SAILINGS

South Pacific air alliance

FIJI Airways & Air Vanuatu have today revealed a new codeshare partnership set to create a new seamless travel experience on flights between the South Pacific nations of Fiji and Vanuatu.

Under the venture, the FJ code of Fiji Airways will be placed on Air Vanuatu services from Port Vila to Suva and Nadi, while reciprocally Air Vanuatu's 'NF' flight code will be placed on Fiji Airways' services from Nadi and Suva to Port Vila.

The pact also includes interline capability from each carriers gateway points.

FJ Board director Stefan Pichler said the arrangement "will ensure greater cooperation, coordination and ultimately better opportunities for travel between Fiji and Vanuatu".

Air Vanuatu ceo Joseph Laloyer said the agreement will provide more opportunity for overseas travellers to visit Vanuatu, with smooth connections from Asia and North America, namely Hong Kong and Los Angeles.

Peninsula Wellness

PENINSULA Hotels has rolled out a new 'Peninsula Wellness' program encompassing, healthy dining, spa and lifestyle facets at each property around the globe.

Among the program are the vedic aromatherapy-inspired spa treatments dubbed Sattva by Simply Peninsula and the Peninsula Sleep Ceremony - see www.peninsula.com/en/wellness.

CVFR appointment

CVFR Consolidation Services has announced the appointment of Lydwina Nio as business development manager NSW/Qld.

Nio has vast industry experience and was most recently involved in sales and contracting for Fiji Airways for the past two years.

Explore TNQ promo

TROPICAL North Queensland has hit TV screens with a new marketing campaign built around the experiences of 10 travellers.

Dubbed 'Paradise Through Your Lens', the clip traces the stories of recent visitors who documented their journey to TNQ using their video camera, producing personal stories about the Great Barrier Reef, nature, rainforest, wildlife, outdoor adventure, off-road exploration & indigenous culture.

Viewers are directed to the www.exploretnq.com.au website where they can view the clips through Tropical North Qld made by "passionate" travellers from Australia, New Zealand, France and the United States.

The platform also features a video itinerary builder, where users can make their own TNQ holiday and potentially win a trip.

DriveAway incentive

AGENTS booking a Peugeot Lease between 13 Apr & 30 Apr with DriveAway Holidays will receive a \$150 Visa Debit Card as part of a new promotion.

The incentive is based on a minimum lease period of 21 days (except the Expert Tepee vehicle which is 35 days), with bookings required to be paid in full by 30 Apr - see driveaway.com.au.

Tuesday 14th Apr 2015

Manila return for \$199

LOW-COST carrier Cebu Pacific Air has slashed fares on the Sydney-Manila route to just \$199 return for travel during May.

On sale from now until 18 Apr, the fare is inclusive of taxes and fees but excludes meals and baggage allowances.

Return fares to Hong Kong, via Manila, are priced from \$599.

See www.cebupacificair.com.

Attend a private
ONE-TO-ONE
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Perth

Wed 29 & Thurs 30 April

Or come along for a drink after
work on 29 April
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15%
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Inflight wi-fi soars

DATA from a recently conducted global study on traveller interest in in-flight connectivity shows 1 in 5 passengers flying in the United States now look for the technology when booking flights.

According to communications service provider for airlines Gogo, the figure is up 4 percentage points on the same time in 2014.

The study found that more air travellers from outside the United States are more likely to carry their own wi-fi enabled devices on a flight and are more willing to pay for the services, compared to their US fellow travellers.

Also, 83% of foreign travellers expressed interest in using wi-fi vs 74% of American citizens, while 71% of overseas passengers wanted to access wireless in-flight entertainment, comparative to 59% of US customers.

Malaysia roadshow

MALAYSIA Airlines and Tourism Malaysia have announced they will host a product roadshow for agents in metro Melbourne and regional Victoria and Tasmania in late Apr and May.

Webinars will also be held on 27 Apr, 04 May and 13 May.

For specific locations and times, email Janet requesting details at janet.bell@malaysiaairlines.com.

Travel Daily

First with the news

Tuesday 14th Apr 2015

Insight off-peak guide

NEW Christmas Market tours to Poland, Austria & Italy have been introduced by Insight Vacations in its just released 2015/16 Autumn, Winter & Spring Europe program.

Managing director Joost Timmer said the new program is packed full of Insight's Signature Experiences and Signature Hotels.

Options include meeting a stallholder at the Vienna Christmas Markets, sampling the Austrian delicacy Linzer Torte, a paella cooking demonstration in Valencia with a master chef, and stays at the Gran Melia Fenix in Madrid or Swissotel Dresden.

Timmer said guests travelling in off-peak periods can save up to 24% of the summer price.

The brochure also marks the re-introduction of Insight Vacation's Egypt itineraries, comprised of three new Gold Luxury trip.

Each Egypt Gold trip includes a cruise on Uniworld Boutique River Cruise Collection's *River Tosca* on the Nile.

Trips operate from Oct through Apr - see insightvacations.com.

Sensations-al Club Med reward



THESE lucky travel consultants have recently returned from a famil to the ski slopes of Italy and France hosted by Club Med.

The top selling agents were on Club Med's National Ski Famil to Club Med Pragelato, Italy and the brand new Val Thorens Sensations, France in the heart of 3 Valleys.

Located in the Piedmont region at 1,600m above sea level, the 4 Trident Pragelato Vialattea was the Athletes Village for the 2006 Winter Olympic Games, giving agents a taste of the high quality product on offer with Club Med.

Crossing the border into France,

the participants then spent a few days at Val Thorens Sensations which offers apres-ski in a mountain-top setting.

Pictured at Val Thorens, back row from left are Adam Ferraro, Club Med bdm Vic & Tas; Mark Van Huisstede, italktravel Maitland; Miranda Barclay, Travelplan and Gilles Riou, Newport Travel.

In front are Laura Donoghue, Mogul Ski World; Louise Leatherbarrow, TravelManagers; Fiona Provis, where2travel; Cindy Clauss, Escape Travel Cleveland; Sarah Wilmott, Globenet Travel and Suzie Heath, Snowscene.

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HAWAII



ABOVE: The Rocky Mountaineer APAC sales team united last week for its National Conference to celebrate another record breaking season.

5 new e-alliance pacts

E-TICKETING Platform Hahn Air Systems has added five new carriers to its global alliance during the first quarter of 2015.

The newcomers to the e-alliance are CM Airlines from Honduras, Federal Air from South Africa, Jubba Airways from Kenya, SkyGreece Airlines from Greece & Via Air from the United States.

Another 15 airlines are expected to join Hahn Air's e-alliance by the end of 2015.

Although there is plenty to celebrate in 2015, the focus has already shifted into planning mode for 2016, with a theme of 'the sky really is the limit'.

With that in mind, the Rocky Mountaineer staff experienced the iFLY Downunder vertical wind tunnel in Penrith.

Pictured from left in their iFLY suits are Steve Farrelly, national sales manager, APAC; Robert Halfpenny, director, sales APAC; Julie Rogers, group sales manager APAC; Julie Golding, sales manager, APAC; Mark Richardson, sales manager, APAC; Alicja Strus, CRM Coordinator, based in Vancouver and Dianna Schinella, sales manager, APAC.

AY A350s bookable

FINNAIR will become the first airline to operate the Airbus A350 XWB aircraft on scheduled flights to China, with tickets now on sale for its daily services to Shanghai which commences from 25 Oct.

Shanghai will be the **oneworld** carrier's first long-haul route from its Helsinki hub using the new state-of-the-art aircraft, followed thereafter by Beijing (21 Nov), Bangkok (04 Dec), Hong Kong (01 Feb) and Singapore (05 May).

A number of crew test flights are also planned to operate from Helsinki across Europe throughout early to mid-May.

Finnair has 19 A350s on order with Airbus and is expecting to receive its first four by the end of this year, seven in 2016 and 2017 and eight between 2018 & 2023.

globalCARS up comm

BONUS commission is being offered by globalCARS for travel agents booking rentals and car leases during this year's peak selling period of Apr, May & Jun.

"Super commissions" will be paid on car rental bookings worldwide through operators such as Alamo and Hertz and holiday car leasing for Citoren, Renault and Peugeot vehicles in Europe and the UK.

Call 1300 789 992 for details.



Money

WELCOME to *Money*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.76

THE Australian dollar dropped sharply overnight after poor data out of China, with reports that exports and imports into one of the world's fastest growing economies declined heavily.

The Aussie is now at close to six year lows against the US greenback, which has also been climbing strongly after hints about an interest rate rise by the Federal Reserve.

The Australian dollar also fell against the Euro, pound and Japanese yen - good news for inbound tourism but likely to impact the overseas spending of Aussie tourists.

Wholesale rates this morning.

| | |
|--------------|-----------|
| US | \$0.756 |
| UK | £0.515 |
| NZ | \$1.011 |
| Euro | €0.715 |
| Japan | ¥90.85 |
| Thailand | ฿24.49 |
| China | ¥4.549 |
| South Africa | R9.141 |
| Canada | \$0.948 |
| Crude oil | US\$51.91 |

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- Second Prize: Two Economy Class tickets to London on our A380*

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And winning is easy. Simply sell Etihad Airways and enter your APIN!

- Sale Period: From 23 March to 31 May 2015
- Travel Period: From 23 March to 31 May 2015 and 31 August to 30 November 2015

We'll also be giving away a \$200 Coles Myer voucher to one lucky agent every week of the incentive
So don't miss your chance to win. Make sure you're a Superseller member and start selling!

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For the complete incentive and full terms and conditions, visit agents.etihad.com

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Rd 6 Winner

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CONGRATULATIONS

Michael Curtis

from **Gold Coast Airport**

Mickey is the top point scorer for Round 6 of *Travel Daily's* NRL industry footy tipping competition. Mickey has won a double pass to Taronga Zoo, courtesy of Taronga Zoo.



Major Prize:

Two return Economy Class airfares to Dubai with **Emirates**

Excite 500pt bonus

B2B wholesaler Excite Holidays is tempting agents, offering 500 bonus reward points for every night booked at eligible hotels across Europe.

A pool of some 5 million rewards points have been thrown into the market as part of the promotion which runs until 31 May.

Excite Holidays has over 30,000 hotels across Europe involved, increasing earning opportunities.

Consultants can redeem reward points on any travel product sold on Excite Holidays' website, such as hotels, apartments, festivals and transfers.

There is no cap on the number of nights that can be booked, with qualified reservations needing to be paid by 31 Jul.

Melia Bali expansion

MELIA International Hotels is set to double its presence in Bali, with reports the group has signed three new properties.

The Spanish-based hotelier has finalised agreements to open Sol House Kuta in 2016, Melia Ubud in 2017 and Sol House Jimbaran in 2019, *Kompass.com* reported.

VP Asia Pacific Bernardo Cabot Estarellas said the ever growing number of visitors to Bali justified Melia's rapid development in the tourist hot spot.

NZ ski season launch

SKI fields on the South Island of New Zealand are scheduled to open for the 2015 season from 12 Jun in time for the school holidays, weather permitting.

2014 Australia Tourism Awards



ABOVE: Ayers Rock Resort was one of the many winner at Fri night's prestigious annual Qantas Australian Tourism Awards 2014, taking out the accolade for Indigenous Tourism.

CEO Andrew Williams is **pictured** above accepting the award from Tourism Australia managing director John O'Sullivan (right), accompanied by Voyages

Indigenous Tourism Australia executive general manager - sales, marketing & distribution Ray Stone (left) and pr & comms manager Karena Noble.

The gala was held at the Adelaide Convention Centre.

To view the full list of Gold, Silver and Bronze winners across each of the 28 categories go to australianaward.com.au.

There's a new artist in Amsterdam



Fly to Amsterdam starting June 2015

Paint your next escape to one of the world's most eclectic and creative cities. The heart of the Netherlands and home to renowned art galleries, museums, festivals and music venues, this vibrant world city has it all.

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*Fares quoted above are for departures from Perth for travel between 1st October to 26th November 2015. Other sale fares are available departing on other travel dates. Conditions apply.

Tuesday 14th Apr 2015

Record traffic at LHR

LONDON Heathrow Airport has reported its busiest ever Mar, with a record 5.95 million pax passing through the UK airport last month, up 3.4% on 2014.

Growth came from emerging markets, with traffic out of Mexico jumping 26.5%, China up 20.2% and the Middle East & Central Asia rising 7.6%.

Load factors to LHR increased 1.6 percentage points year-on-year to 73.3%, the airport said.

Encore underway

SEABOURN has commenced construction of its newest "ultra-luxury" vessel, with the first steel cut for *Seabourn Encore* at a special ceremony overnight.

The 600-passenger *Encore* is set to launch in Jan 2017.

New ATDW tutorial

THE Australian Tourism Data Warehouse's e-kit of training material for local operators has expanded with a new tutorial titled "How to prioritise your marketing spend when it comes to online marketing".

The addition is part of the bi-annual e-kit update, with manager Wendy Smith also confirming a new "Online in India" tutorial as part of the Mar 2015 release, with an overview of the emerging Indian market and its potential.

The full kit including the free tutorials can be accessed at www.tourismekit.atdw.com.au.

Regency Ahmedabad

HYATT Hotels Corporation has opened its second Hyatt-branded property in Ahmedabad India, opening the doors yesterday for the Hyatt Regency Ahmedabad.

Located in the city centre, the hotel features 210 rooms and is within walking distance of the Sabarmati riverfront.

Travel Consultant – Experienced

Established and highly successful boutique agency situated in Moonee Ponds is looking for an experienced (minimum 3 years retail), multi skilled consultant with a professional approach.

Our company prides itself on high levels of customer service and with a majority of repeat and referral clientele, you don't have to worry about price beating and time wasters.

As this small team works strongly together we are looking for a motivated and enthusiastic team player looking for a change.

To be a successful candidate for this role, it is essential that you...

- Are currently working in a similar role with a minimum 3 years experience
- Are a big team player and a people person
- Are bright and enthusiastic, with excellent communication skills
- Are hardworking and reliable
- Have a high level of customer service skills
- Amadeus and Travelog preferred but not essential
- Overseas applicants need not apply

We are determined to get exactly the right person in this role, so we are prepared to be flexible with working hours/days.

If you have the essential requirements and would like to seize this great opportunity, please don't hesitate to send us your resume and cover letter outlining your experience to oktay@travelconcepts.info

Alternatively, if you would like to discuss the position further, please contact Oktay on 0452 257 300.

Please do not apply if you do not have experience.



travel concepts



AFTA update

From AFTA's chief executive, Jayson Westbury



VOTING has closed for the NTIA 2015 with the poll closing yesterday at 5pm (EST). We have had once again a very large number of votes cast and it goes to show just how interested the industry continues to be in the process of staging the National Travel Industry Awards.

For the nominees there is now a little waiting time to find out if the nomination progresses to the finalist stage. For many categories this will mean that finalists will have to make their way to Sydney in the coming months to sit before the judging panel and present against the criteria that has been developed.

This year we have assembled a panel of 12 judges from all walks of the industry, but fortunately for finalists they will only appear before a group of three. Another extensive process that we undertake every year to ensure that the awards have a real meaning.

For most of the supplier categories the contest is for the number of votes and when the finalists are announced next month this will bring forward those that have stood out from the pack.

Either way the next phase of the NTIA is one of great anticipation and the team at AFTA will be working around the clock to get this next step completed efficiently and within the time allocated.

For those finalists who will be judged, once they have been informed it is very important to ensure that they have all the information they need and a few tips.

For those that do make the cut I would strongly recommend taking a look at the "five top tips" video for finalist presentations online at www.afta.com.au/events/ntia/nominations-and-voting. Past years have shown that these tips are still very valid and increase a finalist's chances of winning.

So NTIA fever continues and will continue for some months to come in the lead up to the gala event on the 18th July. Good luck to all those finalists as the next phase begins.

I just wanted to finish off this week with a note about the passing of Richie Benaud. So many Australians have grown up with his voice, his impeccable talent and with a love of his sport, cricket. It is a sad mark in time for the nation and our sympathies go out to his family and all those of the cricket community across the globe. Vale Richie Benaud.

9W/HM codesharing

JET Airways and Air Seychelles will begin codesharing on flights between Seychelles-Abu Dhabi & Seychelles-Mumbai from 01 May.

BNE development

CONSTRUCTION has begun today on a new \$10m Aviation Australia campus at Brisbane Airport, slated to open next year.

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TOP 50 ANNOUNCEMENT COMING SOON

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KE to St Petersburg

KOREAN Air will operate seasonal direct flights between Seoul and St Petersburg from 26 Apr, with the A330-200 service to fly three times per week.

Matai winners cruise Fiji lagoon



TOURISM Fiji recently hosted hundreds of travel agents from Australia and New Zealand to an experience of Fiji as a reward for successfully completing the Matai online training program.

Famil groups ventured out to explore Fiji both prior to and following a two-day workshop at the Radisson Blu Fiji, where the agents had the chance to meet with 50 Fijian suppliers to learn more about the products available in the country.

Agents moved between tables in timed sessions to meet with as many suppliers as possible.

A series of games then took place to immerse the delegates in Fijian culture and lifestyle, such as learning a local dance complete with dressing up & face painting.

One of the groups is pictured above enjoying their famil, which included a multi-island adventure onboard Blue Lagoon Cruises.

From left in the back row are: Lorraine Drakeford, Let's Go Tour & Cruise; Michelle Schulze, TravelManagers; Carlah Walton, Tourism Fiji; Kate Stevens, ICMS Australasia and Nahdia Rahder from Helloworld Toowoomba Town Hall.

Front row: Michele Corcoran, Helloworld Mt Isa; Julie Painter, TravelManagers and Zina Romanov, Escape Travel Balmain.

USM capacity boost

THAILAND'S Civil Aviation Department has given the green light for the number of scheduled daily air services to Koh Samui to be raised from the current 36 to 50 flights.

At present, five carriers - THAI Airways, Bangkok Airways, SilkAir, Firefly and Lucky Air - operate direct flights to Samui Airport (USM) from hubs including Bangkok, Singapore, Hong Kong, Kuala Lumpur and Phuket.

Europcar revenue up

EUROPCAR overnight reported its first quarter 2015 results, with total revenue of €413.7m, up 6.2% year-on-year.

Key developments during the period included the new "Europcar Lab" which is designed to "foster innovation and improve customers' mobility," as well as the purchase of a stake in French car-sharing firm Ubeeqo.

Delano for Dubai

US COMPANY Morgan Hotel Group has announced it will open its first Delano property in the Middle East in 2017.

The 110-key Denalo Dubai deluxe hotel property will be located on Palm Jumeirah and is part of a mixed-use resort development dubbed The8.

Volaris to Guatemala

GUATEMALA will be the launch destination into Central America for Mexican low-cost carrier Volaris, effective 18 Jun.

The new routes will operate from Guadalajara and Cancun to GUA on a twice weekly basis.

ICC Sydney Asia push

REPRESENTATIVES from the International Convention Centre Sydney will visit Shanghai, Jakarta, Kuala Lumpur and Singapore in the coming weeks to promote the venue in the lead-up to its Dec 2016 opening.

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Sail around the world on an **APT** small ship cruise with this month's exciting **Travel Daily** competition, brought to you in partnership with Australia's leading award-winning cruise operator APT.

Every day we'll be taking you on an adventure, showcasing the many highlights and destinations available on an APT Luxury Small Ship cruise. The person with the most correct answers, and who wows us with the most creative answer to the final question, will win the following unforgettable prize: an all-inclusive '17-day Southeast Asia Adventure' Expedition Small Ship cruise for two, departing 14 June 2016. Send your answers to: APTcomp@traveldaily.com.au

Q8. APT's fleet of three 'Sky' ships all carry their own team of expert chefs who showcase world-class cuisine. Name two of the dishes you might enjoy onboard.

Hint: CLICK HERE, see p9.



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TRAVEL CONSULTANTS – IN HOT DEMAND

CORPORATE TRAVEL CONSULTANT

BRISBANE – SALARY PACKAGE \$50K - \$55K OTE

Based in the Brisbane CBD this leading travel organisation is experiencing fabulous growth. As a consultant you will arrange domestic and international travel plans for business clients whilst providing a high level of customer service and fast turnaround times. The benefits include a top industry salary and amazing achievable incentives, dynamic team and supportive management along with great travel discounts and more. If you have 2 years experience and great fares and GDS skills we want to hear from you!

GROUPS CONSULTANT, FUN WITH NUMBERS

CORPORATE GROUPS TRAVEL CONSULTANT

GOLD COAST – TOP SALARY PKG \$50K - \$55K OTE

Are you over retail and wanting to get your weekends back for that work/life balance? We currently have an exciting opportunity for a Senior Travel Consultant with groups experience to join this leading travel company. The role will see you booking domestic and international group travel arrangements for meeting, conferences and other business events. No two days will be the same; this is a diverse role that will keep you on your toes. Previous experience is essential along with excellent team work skills. Apply today.

THE BEST TIME TO MOVE INTO WHOLESALE

RESERVATIONS CONSULTANT

MELBOURNE - SALARY PKG UP TO \$45K + INCENTIVES

Would you like Monday to Friday hours? An excellent salary package with fantastic incentives? How about a challenging behind the scenes role and amazing career development opportunities? This could be yours by making the move into wholesale travel. We have an exciting opportunity working for a reputable wholesaler in their reservations team.

Minimum 12 months travel consulting experience essential, a positive attitude & passion for all things travel are required to apply for this role! Find out more, contact AA today!

LIFESTYLES OF THE RICH AND FAMOUS?!

LEISURE CONSULTANT

MELBOURNE – SALARY PKG UP TO \$60K (DOE) + BENEFITS

Are you a Sabre and SAM leisure consultant looking for your next career move? Would you like to work for a company where your input is invaluable and the perks are endless? Our client is seeking a passionate travel consultant to join their team. This role will see you booking exciting travel arrangements for its members and the public to sporting events and worldwide destinations. If you're an expert with Sabre and SAM and able to start immediately then don't delay! Contact us NOW... This role could be yours today!

WORK FOR A GLOBAL TMC

CORPORATE TRAVEL CONSULTANT

MELB – SALARY PKG \$60K (DOE) + UP TO 10K BONUSES

We have sensational multi skilled and international corporate positions to fill with this well known global corporate agency. This company is seeking an experienced corporate consultants to jump in the deep in & get down to business!

Booking interesting and intricate itineraries you will construct airfares to match your client's requests. Work for a company that pride themselves on their staff & offer fantastic opportunities for career progression. These roles won't be on the market for long – find out how to apply today!

WORK BEHIND THE SCENES

ONLINE CUSTOMER SERVICE CONSULTANT

MELBOURNE (INNER) - SALARY PKG UP TO \$56K

Due to growth this well renowned travel company is seeking a customer focused consultant to join their team! This is your chance to move away from face to face consulting & service clients from a different side of the industry. Working in the Customer Service team, you will be responding to direct client enquires via email & telephone. If you have strong GDS knowledge & the ability to work on a rotating roster then apply today! With a high base salary & great team environment this really is a position you won't want to miss!

WALK THE GREAT WALL?

WHOLESALE CONSULTANT

SYDNEY – SALARY PACKAGE UP TO \$45K PLUS BONUS

This award winning client is looking for an energetic dynamic wholesale reservations consultant to join their friendly team. If you dream about the Taj Mahal or the Great Wall of China now you can sell it all day every day. Enjoy an excellent salary package with no sales targets and enjoy going overseas on annual educational. This company offers amazing perks including access to global travel discounts and ongoing career progression. A min 12 mths travel industry experience & a friendly positive attitude is required.

NO MORE WEEKENDS

MULTI SKILLED CORPORATE TRAVEL AGENT

SYDNEY – SALARY PACKAGE UP TO \$60K + BONUSES

This global corporate TMC is looking for an intelligent Multi Skilled corporate consultant to join their team. You will have the opportunity to work across a number of blue chip accounts, booking all their corporate needs. This company offers amazing perks including access to global travel discounts and ongoing career progression as well as excellent training and support. Minimum 2 years travel experience and strong time management skills required.

Don't delay, step up in your career today!

FAST FORWARD ON SINGAPORE AIRLINES

Consolidated Travel & Singapore Airlines are giving a

\$10,000.00 travel voucher*

to the best agent for the highest sales between 13 April to 07 May 2015
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CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quicket between 13 April – 07 May 2015 on 100% SQ itineraries ex Australia plated to SQ (618). Child, Infant, Group sales, Wholesale and Cancelled or Refunded tickets are not eligible. *States are defined as (VIC/TAS, NSW/ACT, QLD, SA/NT, WA). *The agent with the highest International sales will win the major prize. ^To qualify for the weekly prizes a minimum of \$10,000.00 in net International sales is required. The Major prizes are valid on SQ services only and tickets exclude taxes and surcharges. Travel is subject to peak season embargoes and availability and cannot be reissued and are non-transferable, and cannot accrue frequent flyer miles or be exchanged for cash, transportation from other cities except from SYD/MEL/BNE/ADL/PER/DRW and all travel expenses, insurance, ancillary costs etc are at the passengers expense. Bonus Prizes Vouchers are capped and all claims must be email to promotions@consolidatedtravel.com.au by COB 14 May 2015. All winners must be an international travel consultant and full time employee of the agency in Australia. Consolidated Travel and Singapore Airlines reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 09 April 2015.



Working in partnership with the Australian Travel Industry

General Manager

Brisbane, Executive package, Ref: 1655AW1

Our client is an established Wholesale Travel business looking for an exceptional senior travel professional to take their team to the next level. You will be well networked and established travel professional who successfully delivers solutions. You will be responsible for day to day operations including company performance on both financial and non-financial levels. You have successfully managed teams, delivered business plans and budgets and managed all finance functions. Interviewing now!

For more information please call Anna on
(07) 3023 5023 or click [APPLY](#) now.

Travel Consultant | Part Time

Newcastle, \$DOE + Bonuses, Ref: 1671MB1

Don't miss this amazing opportunity to work closer to home in this flexible part time role. We are looking for an experienced Travel Consultant who is looking for a refreshing change and wants to stay closer to home. Work for a well-established Travel Agency with supportive management, be rewarded for your hard work and be paid what you're worth. No two days will be the same with a mix of face to face and over the phone consulting, bring your high end touch to this agency. No weekends!

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Wholesale Reservation Manager

Melbourne, \$53-55k, Ref: 1639KF2

This forward thinking wholesale travel company seek an experienced Team Leader, you will need to bring with you excellent team management and motivation skills along with a real passion to succeed! Be ready to be rewarded with unsurpassed travel industry perks, bonuses and a fantastic modern office atmosphere. This really is a unique opportunity for someone with proven leadership skills and a passion for training and motivating staff in the world of travel to join this company.

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Wholesale Travel Consultant

Perth, \$45K OTE, Ref: 1673LB1

Are you an experienced travel consultant ready to step away from face to face consulting and into the wholesale side of the travel industry? Our client, an industry leader will welcome you to their modern offices in central Perth. You will have experience selling domestic or international travel product and ideally know how to use a GDS. In return for your motivation and sales you will enjoy a range of benefits such as free family to exotic destinations & career development opportunities.

For more information please call Lauren on
(02) 9113 7272 or click [APPLY](#) now.

Travel Consultant

Gold Coast, OTE\$60K+, Ref: 1551PS1

Are you a sales guru with strong fares & GDS knowledge? Have you built your skill set to a level where you can work autonomously within a team environment? This award winning agency are offering a real work life balance where you'll even get your lunch breaks back! Suited to target oriented consultant who is solution focused, I.T savvy and is adaptable to a changing environment. Experience of working to targets & strong product knowledge required. Excellent career progression opportunities!

For more information please call Peta on
(07) 3023 5023 or click [APPLY](#) now.

Ski Travel Consultant

Sydney, OTE 65-70K + Super, REF: 1324SZ2

Love ski and want to sell a specialised product? Ever been to the Perisher, Thredbo or spent quality time overseas in the snow fields? This role could be your dream position! Office based environment selling ski holiday packages to some of the most exotic destinations. You will start within the domestic team where you will be dealing with the NSW and Australian ski season, with an ability to progress into the international fields too. Great base + fortnightly bonus seeing you earn top salary!

For more information please call Serena on
(02) 9113 7272 or click [APPLY](#) now.

Travel Consultant

East Melbourne, \$50-60k, Ref: 1665DV9

Are you looking for something more challenging and rewarding? My client seeks a Travel Consultant that has more to their game, this role is for someone who is well travelled and experienced in dealing and working with a variety of clients in the travel industry. Your role will be very varied and you will be working on a lot of cruise, tours, groups packages for a lot of repeat and high end clientele! Covering Worldwide destinations you will be able to broaden your horizons even further!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

Retail Travel Consultant

Perth \$55K OTE, Ref: 1663LB1

Do you have solid all-round leisure travel experience and want to bring this to an established, well-respected travel agency that you can develop a career with? This travel company offers a loyal repeat clientele, a competitive base salary and a great incentive structure. Would suit travel consultants living in the southern suburbs of Perth with a Sabre background, looking for a long term career opportunity with progression available. This role won't last long and is interviewing ASAP!

For more information please call Lauren on
(02) 9113 7272 or click [APPLY](#) now.



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An aerial photograph of a modern villa with a private rectangular pool. A person is swimming in the pool, and another person is swimming in the clear blue ocean water next to the villa. The villa has a wooden deck and a staircase leading down to the water. The water is crystal clear, showing the sandy bottom and coral reefs.

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