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Burnes builds HLO stake

AOT owners Andrew and Cinzia Burnes now hold just over 10% of Helloworld, after a company they control purchased 31 million shares yesterday at a price of 36c each (**TD** breaking news).

The 7% stake in the company was an equal sell-down by existing shareholders UBS and Europe Voyager NV - both backers of the former Stella Travel Group - with yesterday's total deal worth about \$11.2 million.

The price was slightly lower than the 38c paid for each share recently purchased by the Alysandratos family (**TD** 20 Feb), with the vendor in that instance also UBS, which has now reduced its Helloworld stake to 7.4%.

Europe Voyager NV still holds 23.3% after the sell-down, just

ahead of Alysandratos' Sintack which holds 19.57% of Helloworld.

The AOT group's initial 3.2% stake in Helloworld was acquired some years ago from former ceo Peter Lacaze (**TD** 05 Dec 2012) who sold the shares after his retirement from the role.

Interestingly UBS and Europe Voyager also this morning confirmed the sale of 27 million shares in Mantra Hospitality, which was formerly part of Stella alongside Helloworld, previously known as Jetset Travelworld Ltd.

UBS and Europe Voyager received \$3.38 per Mantra share but still retain 81 million shares in the hotelier, or about 30% of the company.

JITO growing strong

ONLINE travel and hospitality job board Jito.co is seeing 50% growth month on month, with employers from across the country now posting jobs at all levels to appeal to a targeted audience of industry professionals.

See the **cover page** of today's **Travel Daily** for details.

Today's issue of TD

Travel Daily today has nine pages of news and photos, a front cover page for **JITO** plus full pages from: (**click**):

- AA Appointments jobs
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Madin for HG Travel

NICHOLE Madin has moved on from her role as director of sales & marketing Australia/ NZ for Trails of Indochina, and subsequently expanded her portfolio with the addition of Indochina operator HG Travel.

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Scenic Tours to rebrand

SCENIC Tours today announced that henceforth it will be simply known as Scenic, with the new brand a result of the company's evolution from a domestic coach tour operator to a "luxury global travel company".

Chairman Glen Moroney said the move was a new era for the company he founded in 1986.

"Today we're a global company, with a unique perspective on all-inclusive luxury travel.

"In addition, we're also specialists in river cruising - and we're able to use our global travel know-how in ways that weren't even possible just a few years ago," Moroney said.

The name change comes with a new logo (**above**) which has already begun rolling out across some parts of the business.

Agents will be provided with comprehensive information about the rebrand "so they can continue to confidently sell Scenic to their clients," the firm said.

The rebrand follows a 12 month review, with "Scenic Tours" no longer perceived as an accurate description of the company's extensive product offering.

"We have seen exponential growth in recent years and now have a truly global presence with sales offices in Australia, New

SCENIC°
LUXURY CRUISES & TOURS

Zealand, Canada, UK and USA.

"But at heart we are still very much the same - a travel company with a passion for sharing our expertise in order to create lifetime memories for our guests," Moroney said.

BSP exchange rates now adjusted daily

IATA is understood to have revised the way it calculates exchange rates for BSP payments, with the Bank Settlement Rate (BSR) now updated every day.

A number of **Travel Daily** readers have confirmed the change, after IATA responded to queries they lodged about their BSP returns.

"The BSR rate update method has been changed to daily effective 01st of April," according to one IATA comment.

IATA provides an ICER (IATA Consolidated Exchange Rate) file which is to be used when converting fares, taxes and fees to alternate currencies of payment, with the ICER file available Mon-Fri in CSV format.

MH flight tracking

MALAYSIA Airlines has been confirmed as the first carrier to implement SITA OnAir's AIRCOM FlightTracker technology.

The ground-based software upgrade tracks aircraft positions and any "unexpected deviations".

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LX, LH boost c'share

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Ovation to cruise Australia

ROYAL Caribbean chief Gavin Smith says the deployment of *Ovation of the Seas* in Australian waters over the 2016/17 summer cruise season (**TD** breaking news) will be a “game-changer” for the local cruise sector.

The ship, which is currently under construction, will be the cruise line's third Quantum-class vessel, with capacity for 4,200 passengers at double occupancy or almost 5,000 when additional “upper berths” are added.

The move was unveiled this morning in Sydney, with *Ovation* to undertake five itineraries while here - a limit imposed by a lack of availability for peak season berths at the Overseas Passenger Terminal.

“This represents the single largest investment by any cruise line in Australia,” Smith said, adding that it “demonstrates a strong belief by Royal Caribbean in the long-term growth and success of the Australian market”.

Ovation will feature all of the innovations which launched on board *Quantum* as well as the new *Anthem of the Seas* which will be christened next week.

Onboard skydiving, high-speed wi-fi, a circus school and the North Star aerial observatory are among a plethora of features, while the vessel's advanced technology also allows passengers to easily design their own holiday, with an on-board

app offering many features including enabling users to make bookings for the 18 on-board restaurants.

The deployment has been facilitated by the Sydney Ports Authority, which has undertaken an expansion program of the Overseas Passenger Terminal to enable it to handle larger ships.

Ovation will be the largest cruise vessel to ever operate in Australian waters.

Smith said this initial deployment is just the start, with Royal Caribbean having ambitions to “bring Quantum-class ships to Australia during summer forever”.

MEANWHILE, the Cruiseco consortium has reacted swiftly to the announcement, revealing that it will exclusively charter the inaugural sailing of *Ovation of the Seas* when it travels from Singapore to Sydney.

Cruiseco ceo Steve Lloyd said the introduction of *Ovation* is “a huge milestone for the booming cruise market, and, as Cruiseco celebrates its 15th year in operation, we are delighted to be a part of this latest development and the future of cruising”.

Guests who want to experience the first sailing in late 2016 will be exclusively able to book via Cruiseco's 300 agent members worldwide, with reservations to open next month.

Additional details in tomorrow's issue of **Cruise Weekly**.



Window Seat

SPAM, that majestic canned meat product, will be celebrated in style in Honolulu next month at the 13th annual Waikiki SPAM Festival - also known as the “SPAM Jam”.

Outrigger Resorts is a major sponsor of the event which is expected to attract more than 25,000 SPAM lovers.

Unlike many other parts of the world, SPAM is highly popular in Hawaii where more than 7 million cans are eaten a year.

Apparently it all started during World War II when the “salty luncheon meat” was served to US servicemen, as an ideal military staple because it did not require refrigeration.

During the SPAM Jam local restaurants will prepare an array of delicacies created using SPAM, while a range of SPAM merchandise will also be on sale.

There will also be a concert featuring island artists, with all proceeds going to benefit the Hawaii Foodbank charity group.

The SPAM Jam was co-founded by Outrigger vp of corporate comms, Bitsy Kelley, who said she was thrilled the event would benefit families in need.

Outrigger is “dedicated to taking care of the communities in which we live and work,” Kelley said.



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Squeezy new A380 seat option

CAN you imagine being stuck in the centre of five seats in the middle of a packed A380?

That's now a possibility, with a new 3-5-3 seating configuration (pictured) launched by Airbus this week at the Aircraft Interiors Expo in Hamburg, Germany. Targeting budget long-haul airlines, the high density is achieved via the clever use of very narrow armrests and 16.7-inch wide seat cushions.



Kogan Qantas points

ONLINE electronics retailer Kogan has partnered with the Qantas Frequent Flyer Program, with one point per dollar offered for all purchases.

To earn, users must be a member of both the QF frequent flyer program and Kogan.com.

Waldorf test drives

GUESTS of 12 Waldorf Astoria Hotels & Resorts in North America, Europe and the UAE will be able to get behind the wheel of one of four premier supercars during their stay.

After a successful "test drive" in 2014, the *Waldorf Astoria Driving Experience* is being expanded to bring "truly unforgettable moments to travellers all around the world," Waldorf Astoria global head John TA Vanderslice said.

Guests will have access to speed machines like the new Ferrari 458 Italia, McLaren MP4-12C, Porsche GT3, Lamborghini Huracan and Lamborghini Gallardo, receiving tips from experienced racing pros on how to handle the machines.

"Car lovers will relish the opportunity to drive these cars the way they were meant to be driven - on the open road and in the most stunning locales around the world," Vanderslice added.

Properties involved are located in Phoenix, Boca Raton, Palm Springs, New Orleans, Chicago and Park City in the USA, Rome, Versailles, Berlin and Edinburgh in Europe, as well as Dubai and Ras al Khaimah in the UAE.

Driving Experiences are priced at US\$999 (AU\$1,315) per couple, excluding accommodation and 'Drive & Stay' packages are also available - **CLICK HERE** for more.

Book now, pay later pays off for Expedia

EXPEDIA has released new data which shows that travellers are more likely to confirm a hotel booking if they are offered a choice of when to pay - either at the time of booking or upon arrival at the hotel.

An analysis of information from the "Expedia Traveller Preference" program showed that around 70% of travellers from Western Europe, the US and Asia preferred to pay when booking.

However travellers from China, Australia and NZ were evenly split between paying at the hotel or paying at booking time.

Over 3,900 hotels in Australia and New Zealand offer the Expedia Traveller Preference (ETP) payment options, and the data also showed that these properties experienced an average 10% increase in their room only net room night production.

ETP is now live for participating hotels on Wotif.com which has also eliminated its booking, change and cancellation fees.

Vicky's off to Ireland, to be sure!



VICKY Wanless from Wings Away Travel is set to explore Ireland in style after being chosen as the winner of last month's Travel Daily competition.

Courtesy of Tourism Ireland she will wing her way to the Emerald Isle and enjoy pre and post accommodation,

along with an Insight Vacations guided holiday.

Her winning entry is pictured - and yes, she's really gone green and looks to be wearing nothing but a shamrock!

If you missed out don't despair - this month we have a fabulous APT cruise up for grabs - see **page nine** for details.

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BYOjet record month

DISRUPTIVE Investment Group, this morning announced that BYOjet saw record TTV of more than \$8.4 million during Mar.

The strong result was achieved despite the closure of BYOjet's shopping centre retail operations in Dec, and was the result of "several specific initiatives that form part of BYOjet's growth and expansion strategy," according to founder Lenny Padowitz.

"As a company we tend to be quiet achievers and don't make a lot of noise until after we have delivered results," he said.

Some of BYOjet's developments have required months of negotiation and technical testing before seeing any returns.

"We are executing some very exciting initiatives right now and are pleased these are now starting to be reflected in our results," he said.

Publicly listed Disruptive Investments currently owns 38.73% of Professional Performance Systems, the parent company of BYOjet and its JETMAX white label solution.

Free food for Virgin

VIRGIN Australia is now offering complimentary food on all of its Australian domestic flights, completing the trifecta of free food, checked baggage and inflight entertainment.

According to chief customer officer, Mark Hassell, the initiative "is an important part of our ability to deliver a consistent, premium service across our network".

The F&B service has been tailored to the time of day and journey duration, with free tea, coffee, water and juice continuing to be offered on all flights.

Complimentary wine, beer and soft drink will also still be served in 'Happy Hour' between 5pm and 7pm Mon-Fri, as well as alternative food and beverage options available through the on-board retail menu.

Sabre 'tech summits'

SABRE Pacific is set to host five Tech Summits in Auckland, Sydney, Perth, Melbourne and Brisbane, aiming to "define the travel technology solutions that will be key to the South Pacific in coming years".

All agents are welcome, whether using Sabre or not - or more details and to register see sabrepacificevents.com/techsummit.

TravelManagers cruising



TRAVELMANAGERS is celebrating strong growth in its cruise business, which surged more than 50% during 2014.

The specialist CruiseManagers operation was a standout, up 78% over the same period, with the performance seeing the group admitted to the "Million Dollar Club" at the recent Cruiseco conference in Melbourne.

CruiseManagers also received an award for Top Five Agencies in Sales for 2013/14 and an award from Oceania Cruises for Outstanding Sales Growth.

Sara Birtwistle, CruiseManagers top-selling "personal cruise manager" from New Farm in

Qld won a ten-night Crystal Cruises voyage for two plus a \$10,000 travel allowance after being assigned the prize for the Cruiseco Top Five award.

Pictured above from left with the Million Dollar Club award are Luky Wilson from TravelManagers Mt Eliza; Kim Wudko from head office and Kathy Millett from TravelManagers Claremont.

Excite clarification

EXCITE Holidays' new 500 bonus point incentive for agents booking hotels in Europe (**TD** yesterday) is valid at 30,000 properties.

The B2B wholesaler says it has over 100,000 hotels in Europe.

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TSM enters Virtuoso network

TRAVEL Specialists Mosman in Sydney has become the latest member to join the Virtuoso global luxury travel network.

The North Shore agency was acquired by Penny Spencer's travel network in Feb, who formed a joint venture known as PESM in partnership with Sharyn Kitchener and Michael Goodall (**TD** 06 Feb).

Spencer Travel itself is also a member of the Virtuoso group.

TSM md Sharyn Kitchener has a decade of experience working with Virtuoso member agencies and said the luxury network "fits hand in hand with our market".

Virtuoso Asia Pacific managing director Michael Londregan said Travel Specialists Mosman would provide the network with good coverage in its local area.

Kitchener and Londregan are pictured above.



Instagram favourites

THE Sydney Harbour Bridge, Sydney Opera House and Bondi Beach were the top Australian tourist attraction from which travellers posted images on Instagram, according to home-swapping site Love Home Swap.

Other locations in the top 10 included Uluru, Manly Beach, The Twelve Apostles, Whitehaven Beach and Cradle Mountain.

Perisher Peak Festival

PERISHER has arranged 35 artists and 120 performances for the 2015 Peak Festival being held between 05-08 Jun - for program details, see peakfestival.com.au.

IATA expands safety program

THE International Air Transport Association has launched a new voluntary safety audit program which can be adopted by carriers which are not currently eligible for its formal IATA Operational Safety Audit (IOSA).

The new IATA Standard Safety Assessment (ISSA) has been created for airlines which have a lower maximum take-off weight (MTOW) than the 5,700kg threshold for IOSA participation.

ISSA is also an alternative for carriers such as some private charters where the business model does not allow conformity

with IOSA standards, according to IATA.

"There is a clear need to ensure that operators of all types of equipment have robust safety infrastructure in place, validated by an operational safety evaluation," said IATA director general Tony Tyler.

ISSA takes knowledge gained from the IOSA program, helping airline operators to conform to global safety standards and best practices so they can evaluate and improve their operational and management control systems.

ISSA also introduces elements of a Safety Management System, with assessments under the program to be performed by IOSA Accredited Audit Organisations.

A key factor of the new program is that unlike IOSA, ISSA is not linked to IATA membership, and airlines with a certified maximum take-off weight above 5,700kg will also be eligible for one initial assessment under ISSA.

Tyler said he was confident that the new program would deliver a "positive safety benefit".

Robb Gulf mission

FEDERAL Minister for Trade and Investment Andrew Robb will meet with counterparts in the Gulf states this week to pitch new commercial opportunities for Australian businesses.

Robb is visiting the United Arab Emirates, Kuwait, Saudi Arabia and Qatar.

"This will be my third visit to the Gulf in 12 months, which indicates the priority Australia places on further deepening trade and investment links with this dynamic region," Robb said.

While in Doha, it is expected the Minister will push for broader aviation ties in order to increase air frequencies between Qatar and Australia which is already at capacity (**TD** 20 Feb).

The current capacity cap to the country has prevented Qatar Airways from introducing mooted flights to Sydney.

AF/HM ink MoU

AIR Seychelles and Air France have signed a Memorandum of Understanding to commence a new commercial operation.

The scope of the alliance will include codeshare opportunities, a reciprocal frequent flyer points earn, redemption & recognition benefits, the MoU outlines.

The pact is expected to support Air Seychelles new thrice weekly flights to Paris that start on 01 Jul.

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FC to launch new "Flight Club"

FLIGHT Centre is entering the deals market with a new "Flight Club" to officially launch this Fri offering a range of travel deals exclusive to the FC brands.

The specials will be able to be booked online, in-store or over the phone during a specified time period each week, with

Flight Centre gm of customer experience, Darren Wright, saying Flight Club had been created to showcase both great value last minute deals and also earlybird offers.

"We expect customers to be able to click, view and book online for deals such as domestic flights, while for a more complex booking such as a 15 day European river cruise with flights, we'll offer a unique promo code for the customer to take in-store or arrange over the phone," Wright said.

Flight Club deals will only be available for purchase every Fri from 10am to noon AEST, with new offers launched every week.

Complex deals requiring in-store bookings will be available until the close of business that day.

Offers will be showcased on a dedicated web page online at www.flightcentre.com/flightclub.

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Crew member trapped in cargo hold

AN ALASKA Airlines flight to Los Angeles from Seattle was forced to make an emergency landing this week because it had taken off with a baggage handler in the aircraft's cargo hold.

14 minutes after take-off flight 448 turned back to Seattle when the pilot heard banging coming from below.

Alaska Airlines said the Menzies Aviation contractor had fallen asleep in the pressurised cargo hold during his shift.

Feeling beachy on the nature coast



AUSTRALIA'S Nature Coast has launched the 'Great Beach Drive' - a new route along Queensland's Sunshine and Fraser Coasts highlighting 200km of dramatic scenery & wildlife (**TD** 23 May).

The full journey covers two UNESCO Biosphere Reserves, a world heritage-listed marine park and the largest sand island in the world, with the region's tourism marketing organisations putting together an iconic itinerary involving six separate drives.

These can be tailored to meet the specific interests and time availability of each visitors, with the new product providing full details of both self-drive 4WD options and guided tours.

Sunshine Coast Destination Limited ceo Simon Ambrose said the Great Beach Drive was expected to inspire both domestic and international visitors.

"The Great Beach Drive will be a showcase for the region's spectacular beaches, sublime climate, dramatic scenery,

our abundant range of water activities, our high quality seafood and our relaxed, laid-back lifestyle," he said.

Ambrose said the launch of the product was particularly timely given the big drop in petrol prices, making drive touring much more affordable.

Fraser Coast Opportunities gm David Spear said the Great Beach Drive was one of the most exciting products to be released in Australian tourism this year.

"We will build on the international renown of Fraser Island by offering a new structured product...the range of itineraries will allow everything from long weekends to those who want to explore the region in far greater depth," he said.

Some of the region's accommodation providers are **pictured** above from left: Peta Baldwinson, Oaks Hotels & Resorts; Taschi Maxwell, Novotel twin Waters' and Joe Stephens, Accommodation Noosa.



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Swish new Heathrow SilverKris Lounge



STAR Alliance carrier Singapore Airlines has debuted its brand new SilverKris Lounge (pictured) at London Heathrow Airport T2B.

Located near gate B36, the lounge has a capacity of 208 seats spread over two dedicated sections for First (50 seats) and Business (158 seats) class customers, each with their own dining and living areas.

First Class guests will have the option of either a self-service buffet area and a la carte offering with five rotating menus each day.

Business Class customers will have a self-service buffet and also have the ability to request freshly cooked menu items.

A new bar area concept for Business Class guests will also offer premium drinks including freshly prepared cocktails.

The SilverKris Lounge design adopted was launched in Sydney and is now offered in Hong Kong.

MEANWHILE, SIA has been

announced as the official airline partner of the 28th Southeast Asian Games from 05-16 Jun.

Connection addition

NEW research from airline connectivity specialist SITA shows the take-up rate of inflight wi-fi use by passengers increases by up to 10 times when it is offered on a complimentary basis.

"We are becoming digital omnivores and depending on the context, we want to connect our phones, tablets and laptops all the time," SITA OnAir chief strategy and marketing officer Francois Rodriguez commented.

Based on its passenger study, SITA found 97% of air travellers have a personal electronic device of some form, with 81% carrying a smartphone, 43% a tablet, 43% a laptop and nearly one in five having a phone, tablet & laptop.

"People are addicted to being connected," Rodriguez added.

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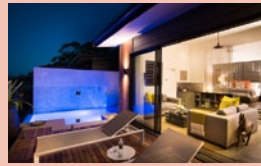


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Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Gaia Retreat & Spa on the NSW North Coast has unveiled its new one-bedroom Komala Villas, affording breathtaking views from some of the highest points on the property. Luxuriously appointed, the split-level villas offer seclusion & privacy, and feature a private deck with daybed kabana, saltwater infinity plunge pool, kitchenette and free standing bath with a separate en-suite bathroom.



Pilanesberg National Park-based **Bakubung Bush Lodge** has completed construction of a range of new rooms and suites. The South African lodge boasts 13 new Standard Queen Rooms, seven Luxury King Rooms and four Executive Suites which feature decadently appointed modern African-themed accommodation for guests.



A \$3 million facelift of the boutique **Quality Hotel CKS Sydney Airport** hotel has been revealed, adding a new superior, affordable accommodation option for travellers. Work has seen the 121 rooms, reception area, common spaces enhanced to "a whole new level, with added soul", ceo Julian Clark said. Additions include King Koil beds, the latest in-room technology & artworks. The hotel is managed by the Lancemore Group and is a member of Choice Hotels Australasia.

A&K cruise portal

LUXURY travel company

Abercrombie & Kent has today announced the debut of a new website for "cruise enthusiasts" at www.akcruising.com.au.

The portal covers the full extent of A&K's cruise product offering, categorised as either European barging, expeditionary, luxury, private charter, river cruising and small ship operations, or searched by destination.

Solomon Air special

RETURN flights between Sydney and Honiara are on special priced from \$649 for travel to 10 Aug.

The deal includes 30kgs of luggage, on sale until 02 Jun.

First Curio for Paris

PARIS' iconic Astor Hotel Saint-Honore will reposition under Hilton Worldwide's Curio brand in 2016, the group has announced.

The historic 128 room property will undergo an extensive refurb ahead of its name change.

It is the third hotel in Europe branded under the Curio moniker.

Vegas passport kiosks

MCCARRAN International Airport at Las Vegas has partnered with SITA to implement automated passport control kiosks, which smooth the arrival of passengers from the US, Canada or any of the 38 visa waiver countries.



Do you love all things air?

We have a vacancy for a ticketing guru to join our flight desk team in Cheltenham.

If you are highly organised, self motivated, have a passion for air and enjoy dealing with people this could be the role for you.

To learn more about this exciting opportunity with APT and to apply please check out our careers page: aptouring.applynow.net.au or call Sam on 03 8526 1778.

QR lux amenity kits

ULTRA-LUXURY Italian brands *Giorgio Armani & Beauty* and *Missoni* have aligned with Qatar Airways to include a range of products available in amenity kits for premium passengers.

Among the products in Qatar Airways' new packs for First & Business class male passengers is *Acqua di Gio* and *Armani pour Homme*, with skincare products.

The revamped feminine kits include the *Giorgio Armani* fragrance *Si* range and *Crema Nera Extrema supreme reviving cream*, eyeshades, earplugs, socks and *Rituals Cosmetics* lip balm.

Qatar Airways' First Class pax on overnight flights will also receive "stylish and luxurious sleeper suits" designed by *Missoni* which come with a pair of accompanying slippers.

Avis Indo expansion

AVIS Car Rental has added four new depots in Indonesia, with each location offering a pick-up service providing easier access.

The new locations incl Batam Center Point Ferry Terminal, Hang Nadim Int'l Airport, Harbour Bay Ferry Terminal and Sekupang International Ferry Terminal.

WN plots DEN/PVR

SOUTHWEST Airlines is seeking approval to commence new daily flights between Denver and Puerto Vallarta, starting 02 Nov.

The low-cost carrier said it will utilise Boeing 737-700 jet on the route which intends to begin selling from mid-May.

Travel Daily

First with the news

Wednesday 15th Apr 2015

NYC shopping app

UK TRAVEL company Hayes & Jarvis has introduced a New York City shopping app designed to help visitors plan shopping routes around the Big Apple.

The 'Shop NYC' app features 100 shops in 10 categories such as classic department stores, homeware outlet & boutiques, providing users with info like shop hours of operation, accepted payment methods and tips.

Most of the shops are located in Midtown, Lower Manhattan and the Upper East Side, with the app also able to calculate distances and time taken to travel between shops and ability to plan routes from select hotels & attractions.

China exhibit for ACT

CANBERRA will host a one-off Chinese showcase next year, with VisitCanberra revealing the National Library of Australia has secured an exclusive exhibition of Chinese life, culture and tradition.

The first-time partnership with the National Library of China, will see the local facility present the *Qing: Life in China, 1644 - 1911* exhibit in the first half of 2016.

On show will be architectural drawings for the Forbidden City and Summer Palace, ancient manuscripts, rare books & maps.

The exhibition will be free, with time-ticketed bookings necessary.



WIN A SMALL SHIP CRUISE WITH APT

Sail around the world on an **APT** small ship cruise with this month's exciting **Travel Daily** competition, brought to you in partnership with Australia's leading award-winning cruise operator APT.

Every day we'll be taking you on an adventure, showcasing the many highlights and destinations available on an APT Luxury Small Ship cruise. The person with the most correct answers, and who wows us with the most creative answer to the final question, will win the following unforgettable prize: an all-inclusive '17-day Southeast Asia Adventure' Expedition Small Ship cruise for two, departing 14 June 2016. Send your answers to: APTcomp@traveldaily.com.au

Q9. The crew aboard APT's small ship cruises deliver exceptional and attentive service. With a high staff-to-guest ratio, APT's cruises attract a high customer satisfaction rating - can you tell us the percentage?

Hint: CLICK HERE, see p5.



Terms & conditions



HINN Express PNG

INTERCONTINENTAL Hotels Group has opened the 199-room Holiday Inn Express Port Moresby.

The property is located within a secure 12 acre compound and provides complimentary airport bus transfer for int'l travellers. Opening rates start at GPK540++.

Encore US permit tick

THE US Dept of Transportation has awarded Canadian carrier WestJet Encore (a subsidiary of WestJet) a permit for scheduled and chartered foreign air transportation, enabling it to operate flights between Canada and the United States.



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Consider yourself an expert when it comes to cruising? We currently have several vacancies for dedicated cruise offices located throughout Brisbane. Your days will see you booking worldwide cruises to exotic destinations along with all pre and post travel arrangements. You will work amongst a strong and sales driven team and have the support of an experienced team leader. Previous experience is essential along with strong cruise knowledge and fantastic customer service skills. Call us today to find out more.

MAKE YOUR WAY TO THE TOP RETAIL TRAVEL MANAGER

SUNSHINE COAST – SALARY PACKAGE DEP ON EXP

Are you an experienced Retail Travel Manager looking for your next big break? This industry leading travel agency located on the Sunshine Coast is currently on the lookout for a highly motivated and successful Travel Manager to join the team. The role will involve overseeing a small team of consultants, along with the general running of the office. Min 2 years experience as a Retail Travel Manager is essential along with a strong passion for being a leader and selling travel. Apply now to be in the running.

WHY WORK FULL TIME? LEISURE CONSULTANT

MELBOURNE – SALARY PACKAGE UP TO \$55K PRO RATA

We are currently recruiting for a well-known boutique office in an affluent suburb of Melbourne. This role will see you working 3 days a week, using your 5 + years' experience to service high end leisure clients with their worldwide holiday bookings. Selling everything from 5 star cruising, to escorted tours to a beach holiday in Thailand. Your days will be filled with variety and fun! This role will see you being offered amazing famils and an exciting salary package to match your experience. Hurry apply today to find out more.

REKINDLE YOUR PASSION FOR TRAVEL! CORPORATE TRAVEL CONSULTANT

MELBOURNE – SALARY PACKAGE UP TO \$65K (OTE)

Retail travel consultants, are you sick of booking the same old Bali package holidays? Would you like to make use of your airfare expertise? We are currently recruiting for a global organisation where you will be responsible for servicing large market corporate accounts & creating interesting itineraries to domestic & international destinations. With a great location, fun team environment & Mon-Fri hours you won't regret making the move! If you have 2 yrs industry experience, we want to hear from you!

DON'T MISS YOUR CHANCE! CORPORATE TRAVEL CONSULTANTS PERTH – SALARY PACKAGE DOE

There has never been a better time to make the move into your next big corporate role for one of Perth's most well-known and respected TMC's. These companies have won new accounts and have almost finish building their teams. If you have 3 years international consulting experience, strong GDS knowledge and a can do attitude, hurry, apply today so you don't miss out! In return you will benefit from Mon - Fri hours, central locations, high base salary's and more. Now is the time to make the move and be rewarded for your efforts.

DO YOU LIKE TO WORK WITH NUMBERS? TRAVEL ACCOUNTING CONSULTANT

MELBOURNE – SALARY PACKAGE UP TO \$60K + (DOE)

We are currently recruiting for a rare opportunity in Melbourne that will see you working for a well-known online travel provider. This role will see you working on reconciliations, ledgers & accounts. You will be responsible for ensuring files are correct, moneys are paid to suppliers & all reconciliations are correct at the end of each month! Not only will you have the opportunity to explore another aspect of the industry you will also enjoy a great salary. With a social team & modern office this is a role you won't want to miss!

CORPORATE TRAVEL IS BOOMING? CORPORATE TRAVEL AGENT SYDNEY – SALARY PACKAGE TO \$70K

This global corporate TMC is looking for an intelligent corporate consultant to join their team. You will have the opportunity to work across a number of blue chip accounts booking all their corporate needs. This company offers amazing perks including access to global travel discounts and ongoing career progression. They also offer excellent training and support. Minimum 2 years corporate travel experience and strong time management skills.
Don't delay – apply today!

TICKET YOUR WAY TO SUCCESS TRAVEL CONSULTANTS

SYDNEY – SALARY PACKAGE UP TO \$45K

Is your excellent fares & ticketing knowledge going to waste? This leading wholesaler is looking for a dynamic fares and ticketing consultant to join their team. Construct detailed fare itineraries, issue tickets & handle reissues, refunds and special requests. Also, assist your colleagues with overflow reservations or processing visas. If you have 1 years ticketing and airfares exp, solid GDS exp and a positive attitude then you will enjoy a top salary, ongoing development & fantastic central office! This is your golden ticket!



5 Tips for Successful Recruiting!

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Senior Account Mgr - Melbourne

- ▶ Large Corporate TMC
- ▶ Specialised key accounts
- ▶ Excellent salary with incentives

Ben Carnegie

A highly sought after position in a company that offers excellent career planning opportunities.

This role is 100% focused on retention of clients by developing strong and lasting relationships. You will be reporting back to each account on their travel spend and find initiatives to assist them save money in their travel budget. You'll also hunt for new revenue streams with these existing clients.

Interstate travel will be required at times so the flexibility to travel is a must for this role.

This well-known Corporate TMC will be a great addition to your resume with their international presence and solid reputation. You will be provided with an excellent base salary, determined by your experience and have incentives that can be achieved to build on that extra financial reward.

Call Ben or [click here](#) for more details

Senior Corporate Consultant - Sydney

- ▶ Growing Global TMC
- ▶ Central CBD location
- ▶ Galileo CRS

In this sort after position located in the heart of the CBD, you will be handling medium to large corporate clients where service excellence is valued.

Call Sandra or [click here](#) for more details

Temp Event Manager - Sydney

- ▶ 6-8 week assignment
- ▶ Sydney CBD location
- ▶ Immediate start

This short term event contract is organising all the in house events at a popular educational institution. A broad range of events & experience with event software is highly regarded.

Call Ben or [click here](#) for more details

Retail Consultant Luxury Product- Sydney

- ▶ Cultural and special interest tour operator
- ▶ Well established and unique brand
- ▶ Salary from \$50K

If you have a passion for the arts, opera, ballet, gardening or cruising then this is the role for you! Handle all customer communications, airline res & customised arrangements.

Call Sandra or [click here](#) for more details

Head of Marketing - Sydney

- ▶ Drive this experienced and successful team
- ▶ Gain market share across multiple industry sectors
- ▶ Salary from \$100K + super

This role involves driving a large experienced team and working on strategy to gain market share and attract new travellers across the APAC region.

Call Ben or [click here](#) for more details

Senior Retail Consultant - Syd Hills District

- ▶ Monday to Friday with the occasional sat morning
- ▶ Long established & repeat clientele
- ▶ Work life balance, work closer to home!

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Call Cristina or [click here](#) for more details

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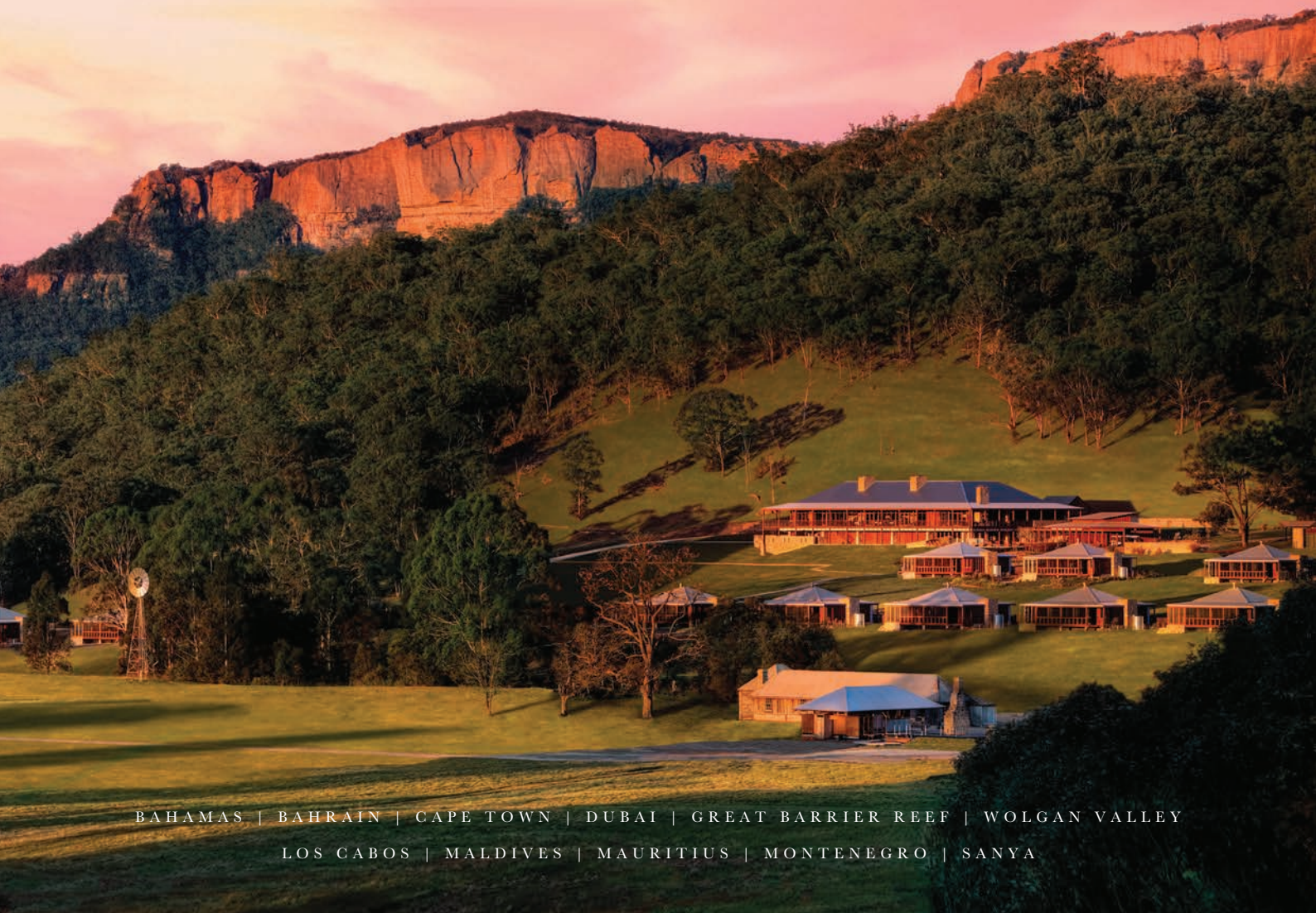


***Terms and Conditions:** Child ages are between 4 and 11. A Child pass must be issued but will be issued with a zero cost. Children must be accompanied by an Adult. Limit two free children per adult. Seat reservation fees still apply.

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