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Travel Daily

First with the news

Tuesday 21st April 2015

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AirAsia X reimbursements

AIRASIA X has agreed to
"expeditiously process valid
claims for reasonable out-of-
pocket expenses" for passengers
affected by the abrupt cancellation
of the carrier's Melbourne-Bali
flights just prior to Christmas.

The services were set to debut
on 26 Dec, however the airline
failed to obtain regulatory
approval in time and travellers
were advised of their spoilt
holiday plans by text message on
Christmas Day (TD 29 Dec).

The Australian Competition
and Consumer Commission
this morning confirmed that
the airline has now "provided
a commitment to address
significant consumer concerns,"
which also relate to the axing of
its Adelaide-Kuala Lumpur route

in late Jan (TD 08 Dec).

A significant number of
consumer complaints arose
which identified significant delays
in receiving refunds as well as
concern over the treatment of
out-of-pocket expenses.

After "discussions" with the
ACCC, the airline is now advising
that all outstanding requests for
credits and refunds have been
processed, and will in future
address any issues within 14 days.

Customers can also now re-
lodge claims previously made
for out of pocket expenses for
re-assessment, and the airline will
provide a full report to the ACCC.

"The ACCC will continue to
monitor the situation on behalf of
consumers," the agency said.

Today's issue of TD

Travel Daily today has nine
pages of news, including a
front cover page for **Scenic**, a
photo page from **Australia's
Nature Coast** and full pages:

- AA Appointments jobs
- inPlace Recruitment
- Club Med

Scenic's new brand

TORRENTIAL rain in the NSW
Hunter region today has forced
Scenic to close its call centre (TD
special alert), with agents advised
to leave messages for a call back
tomorrow or send email queries.

The company is also inviting the
industry to explore its "new world
of wonder" - see the **cover page**.

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NTIA “supper club”

SINGAPORE Airlines will be the exclusive sponsor of a “supper club” which will follow the National Travel Industry Awards gala dinner on 18 Jul.

Taking place in the same venue as the awards, the NTIA Singapore Airlines Supper Club will be a “fresh and new way to ensure that those guests who attend the NTIA event can continue to celebrate, network and enjoy the evening,” said AFTA ceo Jayson Westbury.

Win movie tickets!

TRAVEL Daily's industry salary and employment survey which launched yesterday has already seen a strong response.

Over 750 people completed the online poll and are now entered to win one of the great prizes on offer which include 100 HOYTS movie vouchers - **click below**.

[Click for salary survey](#)

Helloworld secures RACT

TASMANIAN group RACT Travel will co-brand its seven offices across the state as helloworld, after confirming it will become a Helloworld Associate member.

RACT sales manager Christine Benbow said the move would see the business continue to operate independently but “at the same time leveraging a range of marketing, training and technical support” through head office.

The Tasmanian group has for many years been branded as RACT Travelworld, and in its new incarnation will make the most of Helloworld’s “integrative multi-channel solution”.

According to Benbow this means customers will be able to build their own holidays online through dynamic packaging on the helloworld.com.au website.

“However people still have the option to sit down with their local travel consultant and arrange their travel plans face-to-face if

they would prefer,” she said.

“Being part of a singular brand that is innovative, forward-thinking and recognised across Australia and NZ will give RACT a competitive edge in the travel space,” Benbow claimed.

Sofitel for Adelaide

ACCOR has been appointed to manage a new-build upmarket hotel in Adelaide under the its luxury Sofitel brand.

The 32-storey \$140 million Sofitel Adelaide development will be built in the heart of Adelaide’s CBD on Currie Street, feature 250 rooms and will open in 2018.

It will be the SA capital’s first new internationally branded luxury hotel in almost 30 years, with Accor Pacific’s Simon McGrath saying the sixth Australian Sofitel will play a “major role in further elevating Adelaide’s international profile”.

MH chops Frankfurt

MALAYSIA Airlines will sever its long-standing Kuala Lumpur-Frankfurt service on 29 May, agent GDS displays indicate.

Reservations on the route were closed off yesterday, according to the website *Airline Route*.

MH has operated the route for about 40 years, currently on a five weekly basis using 777-200ERs.

Removal of FRA leaves Malaysia Airlines with 13 European hubs, which include Amsterdam, Rome, Paris, Brussels, London and Oslo.

Sydney port closed

CARNIVAL Cruise Lines has advised that *Carnival Spirit* will be unable to sail from Sydney today as the harbour has been closed due to extreme weather.

The ship is currently waiting off the heads and will arrive as soon as the port reopens, with a revised itinerary to operate on cruise S512 and cruisers also given the option of a full refund.



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Travel Daily

First with the news

Tuesday 21st April 2015



Albatross loyalty club takes off

ALBATROSS Tours has debuted a new loyalty club to reward its frequent travellers with special savings, gifts & front-to-line access to exclusive tours and functions.

Dubbed *Club Albatross*, the two-tiered program is free to join.

'Club Albatross' status is available to customers who have travelled on one Albatross Tour & provides discounts of \$500pp on European Summer tours during the earlybird season (\$200pp at

all other times) and \$100pp off Christmas and ANZAC tours.

Members will also receive a complimentary PhotoBook after a European Summer Tour of more than nine-days duration.

'Club Albatross Sapphire' is open to guests who have travelled with the tour operator three times or more in the past.

Savings are boosted to \$700pp per tour booked during the Summer earlybird sales period (\$400pp at all other times), while Christmas and ANZAC Tours will be discounted by \$200pp.

Members of either tier will have access to monthly newsletters & receive priority access to special tour departures.

MD Euan Landsborough said Club Albatross was an "exciting innovation" for its members.

"With so many loyal supporting clients from the last 20 years, Club Albatross is an exciting concept providing us with a superb platform to really give them back something," he said.

Agents are encouraged to push the new club to travellers when recommending Albatross Tours.

CLICK HERE for more details.

TAP pilots strike

PORTUGUESE flag carrier TAP Portugal is preparing for 10-days of strikes by its pilots' union, which it says will "strongly affect TAP operation".

Industrial action will occur from 01-10 May, with TAP enabling pax booked over the period to adjust their flights to another time.

"The establishment of minimum services - flights whose implementation has to be ensured by the Union - will be expected in the forthcoming days," TAP Portugal says.

"TAP will make all efforts in order to minimize the impact of the strike on our passengers."

The pilots' union is protesting the privatisation of the airline.

Dallas CityPASS

US DISCOUNT ticket packaging specialist City Pass will add Dallas to its destination list of cities covered from 15 May.

The Dallas CityPASS will offer discounted admission to popular tourist sites in the city including Reunion Tower GeO-Deck, The Sixth Floor Museum at Dealey Plaza and Dallas Zoo.

For more info, see cityPASS.com.

Dreamliner-9 to Fiji

AIR New Zealand will introduce Boeing 787-9 *Dreamliner* flights to the Fijian market in summer.

The carrier will initially deploy the 787 on the Auckland-Nadi route with two new weekly services starting 27 Nov, building to five during the peak mid-Dec to late Jan period.

Capacity will be further boosted between Nov-Mar by a new extra weekly A320 service on Sun, that combined with the *Dreamliner* will add 8,000 seats on the route.

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Affordable Car Hire launches here

SPECIALIST B2B car rental group Affordable Car Hire has big plans for the Australian market, having appointed a local team in response to growing demand from Aussie agents.

Formed 11 years ago in the UK, Affordable Car Hire offers vehicle rental in 192 countries around the world, with more than 500 suppliers in 15,000 locations.

85% of product is offered with live availability, while the company also has a range of specialist vehicles which require confirmation from niche suppliers.

MD Angela Day is in Sydney this week to bed down the launch of the local operation which sees Affordable Car Hire represented by Discover the World.

Two BDMs have already been appointed and the group is also recruiting additional staff.

Day told **TD** that UK travel agents love using the Affordable Car Hire website, which offers full transparency and a simple three-step booking process.

Affordable is differentiated by being totally trade focused and offering an all inclusive prepaid product range where "the customer is covered for absolutely everything," Day said.

All product is commissionable and as well as live web chat

for agents there's a 24 hour emergency service line for clients to call in the event of any issues at pick-up.

"Australia is a perfect fit for our business model...we are very excited about setting up relationships with the agent community here," she said.

See www.affordablecarhire.com.

FTE regos call out

TOURISM Fiji is reminding the trade that time is running out to register for the Fiji Tourism Expo.

The expo is being held 15-19 Jun in Denarau, with this year's event reaching record supplier booth numbers from 280 exhibitors including representatives catering for the MICE market.

Tourism Fiji regional director Australia Carlah Walton told **TD** today that hosted places have been filled, however registration fees represent great value for delegates and cover accom, meals, transfers & entertainment.

A range of pre-famil options are available and Tourism Fiji is also holding seats on direct flight to Melbourne to assist buyers who are continuing onto Tourism Australia's ATE show post FTE.

Registrations closes on 30 Apr - see www.fijitourismexpo.com.

Travel Daily

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Tuesday 21st Apr 2015

Stellar year for G Adv

G ADVENTURES says 2014 was its "best year ever," with strong sales spurred on by the addition of 130 new itineraries.

Asia was a stand-out performer, with the region now rivalling South America as a top seller.

Growth was also due to the launch of G Adventures' new rail program as well as the growing popularity among Australians of travel to Thailand, Vietnam and Cambodia, according to local md Belinda Ward.

ANZ Swiss Superstars

AUSTRALIA and New Zealand are the latest markets to experience the new *Swiss Travel Pass SuperStar Program* (**TD** yesterday), with the program also previously rolling out to Brazil, India, Singapore & the Middle East.

The three month incentive program will reward top sellers of Swiss Travel Pass products via the various Rail Europe GSAs (CIT Holidays, Go Holidays, Infinity Rail, Rail Plus and Rail Tickets) - see theswisspasssuperstar.com.



Window Seat

HE must have been busting - and definitely not in a good way.

A Chinese passenger has been injured at Hefei airport in eastern China after a toilet he was squatting on shattered into smithereens (**below**).



According to the *Anhui Business Daily*, the traveller was badly cut on his buttocks, and had to call his travelling companions on his mobile phone for assistance.

Airport authorities confirmed he was "bleeding badly" and needed urgent medical help.

He had originally told his friends he had been squatting with his feet on the rim when the unfortunate incident occurred, but later changed his story and said he had been sitting normally on the toilet when it randomly collapsed.



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Money

WELCOME to *Money*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.77

THE Australian dollar fell back slightly last night from a three-week high after a speech by Reserve Bank governor Glenn Stevens indicated the likelihood of a further interest rate cut next month.

The Aussie dropped against most currencies and interestingly today is exactly on parity with the New Zealand dollar.

Traders are still keeping a very close eye on the Chinese economy, with the local currency experiencing a blip last week after officials in Beijing eased some banking regulations which signalled concern about the economic slowdown there.

Wholesale rates this morning.

US	\$0.770
UK	£0.517
NZ	\$1.000
Euro	€0.717
Japan	¥91.83
Thailand	฿24.84
China	¥4.766
South Africa	R9.311
Canada	\$0.938
Crude oil	US\$56.38

'5-8-5' Aussie holiday

AUSTRALIAN'S typically spend around 5 months planning an international leisure travel for an 8 night trip on a budget of 5 thousand dollars, suggests GfK Consumer Travel Tracker.

In its '5-8-5' analysis, GfK found Aussie international travellers who took long holidays are "mid-term planners", with the majority spending 15+ nights away.

Three quarters use online channels to research a trip, while more than half are likely to use travel agencies (56%) or a direct airline website (54%) to make the final transaction.

Travel booking websites were used in 43% of sales.

At 10%, Japan was the top destination for travel between Nov and Mar, according to GfK's travel tracker, followed by New Zealand (9%) and the UK (7%).

CLICK HERE for more results.

China Canada boost

CANADA witnessed a minor fall in Australia visitor numbers entering the country in Feb, down 1.6% to 11,084 arrivals compared to the same time last year.

According to the Canadian Tourism Commission's data, global tourist numbers were up 13.3% year-on-year, fuelled by China which skyrocketed 57.8%.

Jetstar Hanoi-HK link

JETSTAR Pacific will commence new four weekly services from Hanoi to Hong Kong starting 07 Sep, with the LCC to utilise 180-seat A320s on the route.

Legendary first season for ship



CARNIVAL Cruise Line bid farewell to *Carnival Legend* yesterday after its inaugural season in Australian waters.

Legend's deployment locally saw the vessel carry more than 50,000 Australian on 22 roundtrip sailing, ploughing an estimated \$20 million into the NSW economy.

Australia vp Jennifer Vandekreeke (**pictured** left with *Carnival Legend's* hotel director Ron Ness) marked the occasion with some of the ship's crew yesterday

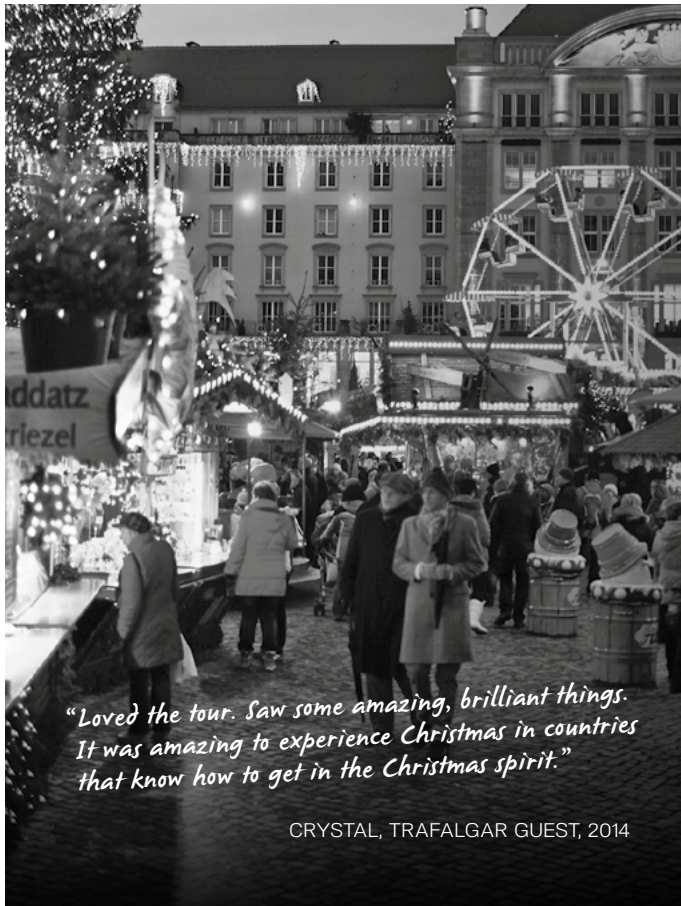
New Sydney hotel

A NINE-LEVEL office building in Sydney's CBD on York Street will be transformed into a boutique hotel by its new owners.

The Australian reports the Yeh family bought the building for \$21.25 million last week and plan to convert the structure to a hotel with about 75 rooms.

morning, at which time she presented a giant goodbye card filled with Facebook messages and photos from guests and staff.

"Australian cruisers have fallen in love with her, just as they have with sister ship *Carnival Spirit*, and we can't wait to bring her back for another summer of fun in Oct," Vandekreeke said.



"Loved the tour. Saw some amazing, brilliant things. It was amazing to experience Christmas in countries that know how to get in the Christmas spirit."

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Japan ski seminars

TRAVEL trade professionals are invited to attend the Japan Snow & Adventure Seminar 2015 being hosted in Sydney on 18 May.

Attendees will learn more about what Japan has to offer skiers, snowboarders and adventurers through presentations and business meetings with suppliers.

Representatives from resorts, hotels and tourism boards lined up include hosts Japan National Tourism Organisation (Sydney office), Hokkaido, Tohoku, Nagano, Niigata and Ishikawa.

The seminar will be held at Rydges World Square Sydney, commencing at 5:30pm.

Spaces are limited - to register, send an RSVP with full name, company name and job title to VJseminarSYD@gmail.com by Wed 13 May.

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Fire on board Oriana

TUGBOATS were required to tow P&O Cruises World Cruising's 65-150-ton ship *Oriana* back to Miami on Sat night after a fire broke out in the engine room.

The vessel was bound for Key West as part of a 32-night Caribbean & USA voyage which left Southampton on 04 Apr.

Seatrade quoted an unidentified cruise spokeswoman confirmed a "minor, localised fire which was swiftly extinguished and at no time affected the safety of passengers or crew".

Oriana resumed service from Miami on Sun morning.

Accor tech purchase

ACCOR is speeding up its digital strategy, yesterday announcing it has taken-over French founded company FASTBOOKING.

The platform provides support to some 4,000 hotels globally, with areas of focus on website development, digital marketing campaign management, revenue management optimisation tools, distribution channel management solutions and more.

Chairman Sebastien Bazin said the sale will enable Accor to "expand our capabilities and strengthen our digital expertise for the benefit of our hotels".

Qantas honours ANZAC widows



QANTAS boss Alan Joyce, Prime Minister Tony Abbott, Governor-General Sir Peter Cosgrove and other dignitaries were on hand yesterday at a commemorative event to honour ten widows of World War One (pictured).

Held at Qantas' jet base at Sydney Airport, the function was held ahead of a special flight to Turkey, filled with Australians on their way to Gallipoli to mark the Centenary of ANZAC.

Flight QF100 will carry 364 pax on a Boeing 747-400ER flying to Istanbul from Perth, departing Sydney later tonight.

In tribute to Qantas founders Paul McGinness & Hudson Fysh - themselves among the young Australians to land on Gallipoli in Apr 1915 - the jet has been named 'Fysh-McGinness' and features special Centenary livery. All crew on the flight also have links to the ANZAC tradition.

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Perth

Wed 29 & Thurs 30 April

Or come along for a drink after
work on 29 April
RSVP for more information.

O&O Palmilla reopens

KERNZER International has reopened the One&Only Palmilla in Los Cabos, Mexico.

The property is situated along the idyllic Baja Peninsula and now features completely refurbished rooms and suites, along with a new adult outdoor lounge space and new One&Only Spa.

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THIS coming weekend (Saturday 25th April) marks a extremely historic day for Australian and New Zealand and indeed Turkey with the centenary of the ANZAC landing at Anzac Cove (Turkish: Anzak Koyu) on the Gallipoli peninsula in Turkey.

The cove is 600 metres long and bound by the headlands of Ari Burnu to the north and Little Ari Burnu, known as Hell Spit to the south. The Gallipoli campaign lasted eight gruelling months and ran between the 25th April 1915 to the 9th January 1916.

The loss of life in this battle for all of the countries involved on both sides of the line were immense.

This Saturday marks 100 years since the landing when it all began. It will be a solemn day for us all even if there is no direct relationship with those who served as it brings back the reality of life that in the end war brings with it the ultimate sacrifice.

As our diggers around the country march proudly, as dawn services are held, stories are told and memories are recalled; lest we forget.

The "Ode of Remembrance" is an ode which was taken from a poem written by Laurence Binyon "For the Fallen" and was published for the first time in September 1914.

It has become a symbol of remembrance and I hope all those of the travel industry will remember this ANZAC DAY.

For those historians, please find an extract from the words of the poem – "For the Fallen":

They went with songs to the battle, they were young.

Straight of limb, true of eye, steady and aglow.

They were staunch to the end against odds uncounted; they fell with their faces to the foe.

They shall grow not old, as we that are left grow old: age shall not weary them, nor the years condemn.

At the going down of the sun and in the morning, we will remember them.

They mingle not with their laughing comrades again; they sit no more at familiar tables of home; they have no lot in our labour of the day-time; they sleep beyond England's foam.

Garuda fleet growth

GARUDA Indonesia will add 18 new aircraft to its fleet this year, according to the carrier's commercial director Handayani.

Five of the additions will be wide-bodied aircraft while the remainder will comprise smaller CRJ or ATR planes, according to a report in *Bali Discovery*.

A major destination for the new wide-body aircraft will be Saudi Arabia, serving pilgrims to Jeddah.

Handayani said GA was targeting a 75% load factor.

Southern Ocean Lodge deal

KANGAROO Island's upmarket Southern Ocean Lodge has launched a 'Remarkable Retreat' package which is valid for travel 01 May-30 Sep 2015.

The deal is for four nights for the price of three and includes all dining, an open bar with premium beverages, airport transfers and guided experiences - along with a bonus hamper of Kangaroo Island specialities and a \$50 spa voucher - 02 9918 4355.

Perisher value add

PERISHER has unveiled a suite of new product for 2015.

The ski resort yesterday reported snow falls across Perisher, Smiggin Holes, Blue Cow and Guthega, at the same time releasing details of new offers in market.

Five days on snow for the price of four is available for adults and kids on a wide range of products at the four resorts when purchased online in advance.

With the promotion, adult daily prices start from \$74.

New products when booking five days include adult & child lift + hire bundles; both Perisher and Smiggins kids lift + program + hire bundles and the Discovery Snowboard program.

For more details, [CLICK HERE](#).

ANA buys into BC

AIR Nippon Airways is set to acquire a 20% stake in Skymark Airlines, according to reports, as part of a rescue plan for the Japanese domestic carrier which declared bankruptcy in Jan.

Brunei anti x-dressers

TRAVELLERS bound for Brunei Darussalam are being advised of the continual phase-in of a new criminal code based on Sharia Islamic Law.

On Fri, Smarttraveller said in an update that Australian should be aware of offences in Brunei that do not exist in Australia, "such as cross-dressing, may attract a fine, imprisonment or both".

"Offences that do not exist in Australia such as adultery, cross-dressing and close proximity between the sexes may attract a fine, imprisonment or both. In some circumstances, they may also attract corporal punishment", the Department of Foreign Affairs & Trade warned.

NZ rep for Air India

AIR India has appointed Jennie Burt as its new sales manager for New Zealand, increasing the carrier's engagement with the Kiwi market.

Auckland-based Burt's career has included extensive experience as a travel agent as well as with Fiji Airways.

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Australia's Nature Coast launches Great Beach Drive

THEY say from small things, big things grow – and that's what has happened with Australia's Nature Coast.

Conceived just two years ago as a joint venture between Sunshine Coast Destination and Fraser Coast Opportunities, the marketing initiative has created vast interest in the two regions in key inbound markets such as Europe and USA, and is now gaining attention in Australia and New Zealand with the launch of the Great Beach Drive.

The Great Beach Drive offers a range of touring itineraries designed around 100km of spectacular beach driving.

The touring route is steeped in culture and etched in Australian history. The full journey covers two UNESCO Biosphere Reserves, a World Heritage-listed Marine Park and the largest sand island in the world.

In between, there is surfing and diving at Rainbow Beach, dolphin encounters at Tin Can Bay, and a close encounter with Mary Poppins at Maryborough.

Full details and itineraries are available via the Australia's Nature Coast website which is online at www.australiasnaturecoast.com.

The Great Beach Drive was launched during a series of trade expos held in Melbourne, Brisbane and Sydney last week.



Travel Daily
First with the news

Tuesday 21st Apr 2015

ABOVE: Lynne Banford from Tourism and Events Qld; Sunshine Coast Destination Limited ceo Simon Ambrose; and Peter Pallot of Sunshine Coast Airport at the Brisbane event.

LEFT: We know tourism operators have a lot of things to juggle, but this is ridiculous. Showing how they keep all the balls in the air are Bill Darby of Rumba Beach Resort; Mark Skinner, Aussie World; Jo Skinner, Narrows Escape Retreat (the creators of the Great Beach Drive model at bottom of page); and Emma Buckingham of Caloundra Tourism.



ABOVE: Vicki Mullins from Lady Elliott Island and Deon Johnson of Kingfisher Bay Resort were happy to pose with some fluffy friends.



BELOW: There was plenty of horsing around in Sydney courtesy of Andrew McCarthy, Rainbow Beach Horse Rides; Andrew Saunders of Destination Gympie; and Glenn Wiggins, Surf & Sand Safaris.



LEFT: Fraser Coast Opportunities' Tas Webber, Mark Juppenlatz and Brian Wright; John Orning from Best Western Quarterdecks; and Roberta Pozzi and Marlen Mantovani from the AOT Group.



ABOVE: Dzenana Vucic and Annalisa Nevill from Flight Centre with Aussie World's Mark Skinner.

Tuesday 21st Apr 2015

Booking.com tech

ONLINE accommodation seller Booking.com says it is first to market with a new travel app that enables users to book a stay directly from the Apple Watch in just one touch.

The new 'Booking Now' app utilises Apple Watch's pressure sensitive 'force touch' technology to book the nearest relevant hotel in one gesture, the OTC said.

Other app features incl turn-by-turn navigation and the ability to review the check-in experience.



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CONGRATULATIONS

Jacqueline Schouw
from Roche Products

Jacqueline is the top point scorer for Round 7 of *Travel Daily's* NRL industry footy tipping competition. Jacqueline has won a \$100 hamper, courtesy of Trafalgar Tours.

TRAFALGAR
see the world from the inside

Major Prize:

Two return Economy Class airfares to Dubai with Emirates

WEX Euro currency

WEX Virtual Payments has been expanded for European travel customers from three currencies to eleven, the corporate payment solution provider said yesterday.

The move sees WEX Europe offer virtual credit cards in Australian dollar, Danish krone, New Zealand dollar, Norwegian krone, Polish zloty, South African rand, Swedish krona, Swiss franc, euro, US dollar & British pounds.

Red Roof expansion

BUDGET US hotel chain Red Roof Inn has signed a 20-yr deal to jack up its network in Canada by 40 new properties.

Through a franchise deal with developer Glenn Squires & Pacrim Hospitality Services, the hotelier plans to initially have four new "upscale economy" Red Roof PLUS+ properties up and running by next year in Grand Falls, Bay Roberts in Newfoundland and Labrador and Wolfville and Antigonish in Nova Scotia.

Red Roof has 400 properties spread across the United States.

Renault incentive

TRAVEL consultants booking with Renault Eurodrive between 20-30 Apr will receive a \$150 Woolworths Gift Card as part of the company's final month of the 2015 Earlybird offer.

The promo is valid for cars collected prior to 31 Jan 2016.

A free tank of fuel (valued at \$130 if collected before 15 Jul) on select vehicles is also included for clients - renaulteurodrive.com.au.

AS, AA Mexico switch

THE US Dept of Transportation has tentatively approved a request by American Airlines to transfer the international route authority held by Alaska Airlines on flights between Los Angeles and Mexico City.

Under the partnership, AS will place its flight code on AA's metal on the route, which American will operate on a double-daily basis, effective 04 Jun.



WIN A SMALL SHIP CRUISE WITH APT

Sail around the world on an **APT** small ship cruise with this month's exciting *Travel Daily* competition, brought to you in partnership with Australia's leading award-winning cruise operator APT.

Every day we'll be taking you on an adventure, showcasing the many highlights and destinations available on an APT Luxury Small Ship cruise. The person with the most correct answers, and who wows us with the most creative answer to the final question, will win the following unforgettable prize: an all-inclusive '17-day Southeast Asia Adventure' Expedition Small Ship cruise for two, departing 14 June 2016. Send your answers to: APTcomp@traveldaily.com.au

Q13. On APT's 15-day Aegean & Adriatic Odyssey luxury Boutique Collection cruise, you will sail through a waterway which, at just 21.3m wide, is only accessible by small ship. What is it called?

Hint: CLICK HERE, see p14-15.



Terms & conditions



Meraviglia steel cut

CONSTRUCTION of MSC Cruises debut Vista generation of cruise ships has commenced, with a steel-cutting ceremony held in Saint-Nazaire, France.

The 4,500-pax *MSC Meraviglia* is being built by STX France and will be delivered in May 2017.

Ascend into Quebec

CHOICE Hotels International has expanded its Ascend Hotel Collection in Canada through the addition of the Trois Tilleuls - Hotel & Spa in Saint-Marc-Sur-Richelieu in Quebec.

The 39 room & suite property is located 40mins from Montreal.

WIN
Samsung Galaxy Tablets & HOYTS Movie Vouchers

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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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SYDNEY – SALARY PACKAGE UP TO \$60K & INCENTIVES**

Rare opportunity to join a boutique agency or leading global TMC. With offices all over Sydney, from North to East to Central, you have the opportunity to work closer to home. Work across a portfolio of SME & large, VIP & blue chip accounts, arranging their international travel. Establish strong relationships with your clients and industry suppliers to provide the best service. Upgrade your career & enjoy high-end famils. Min 3 years Corporate Travel experience, strong GDS & customer service skills required.

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**RETAIL TRAVEL CONSULTANT
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Are you an experienced sales focused travel consultant who loves networking and bringing in new business? At this leading agency you will handle enquiries from a loyal referral & returning client base whilst using your own exceptional sales skills to build your own base including networking & local promotion. A minimum 3 years experience is required, as well as strong sales & customer service skills, exceptional product knowledge & be personally well travelled. Enjoy a fantastic office location and strong salary pkg & incentives.

GET BACK YOUR WORK/LIFE BALANCE

**CORPORATE TRAVEL CONSULTANT
BRISBANE – SALARY PACKAGE \$50K - \$55K OTE**

Sick of retail travel? Move into corporate, work Mon-Fri hours and earn great \$\$\$\$. Based in the CBD this leading travel organisation is experiencing fabulous growth. As a consultant you will arrange domestic & international travel plans for business clients whilst providing a high level of customer service and fast turnaround times. The benefits include a top industry salary and great incentives, dynamic team, great travel discounts and more. All you need is 2 years consulting experience, great fares & GDS skills.

FLY INTO A NEW CORPORATE ROLE

**CORPORATE TRAVEL CONSULTANT
MELBOURNE – SALARY PACKAGE UP TO \$65K + (OTE)**

This well established travel management company seeks an international corporate travel consultant to work as an implant in one of their clients premises! You will be responsible for servicing exciting academic corporate accounts with both domestic and international business travel arrangements. You will use your years of experience to service these clients to a VIP level and showcase your international fares knowledge. In return you will benefit from Mon – Fri hours and a great salary package. Apply today!

ARE YOU READY TO LEAVE RETAIL BEHIND YOU?

**CORPORATE TRAVEL CONSULTANT
PERTH - SALARY PKG UP TO \$65K (OTE)**

Are you looking for a change? Want to do something exciting and new? This is a great opportunity to work for a global travel management company and take a step into corporate travel. You will service a variety of exciting accounts with their worldwide travel arrangements. Working Monday – Friday hours with a fun team, you will benefit from uncapped commission and excellent staff benefits! If you have at least 3 years international consulting experience we want to hear from you! Contact AA Appointments today.

NOT YOUR AVERAGE TRAVEL ROLE

**FRAUD ANALYSTS X 2
MELBOURNE (INNER) - SALARY PKG UP TO \$60K (DOE)**

Our client, Australia's largest and leading Online Travel Company, is searching for 2 fraud analysts to join their new Revenue Protection team in Melbourne. You will be responsible for reviewing and analysing, suspicious bookings and be required to use your analytical mind to watch the company's revenue and ensure that no fraudulent activity is taking place. If you have experience working in a Fraud Analytic's role and are able to work a rotating 7 day trade (business hours) contact AA Appointments to find out more.

NEW LUXURY AT ITS FINEST

**HIGH END TRAVEL CONSULTANT
MELBOURNE BAYSIDE - SALARY PKG TO \$60K (DOE)**

Hot off the press! This exciting new high end leisure role is going to reignite your passion for travel and see you saying goodbye to time wasters! We are currently recruiting for an experienced leisure travel expert to join this experienced team, servicing their large repeat and referral clientele with their 5 star travel arrangements. This role will see you earning a high base salary of up to \$60K. If you have at least 4 years travel consulting experience contact us today to find out how we can help you land this exciting role.



Looking for a new job?
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Senior Account Mgr - Melbourne

- ▶ Large Corporate TMC
- ▶ Specialised key accounts
- ▶ Excellent salary with incentives

Ben Carnegie

A highly sought after position in a company that offers excellent career planning opportunities.

This role is 100% focused on retention of clients by developing strong and lasting relationships. You will be reporting back to each account on their travel spend and find initiatives to assist them save money in their travel budget. You'll also hunt for new revenue streams with these existing clients.

Interstate travel will be required at times so the flexibility to travel is a must for this role.

This well-known Corporate TMC will be a great addition to your resume with their international presence and solid reputation. You will be provided with an excellent base salary, determined by your experience and have incentives that can be achieved to build on that extra financial reward.

Call Ben or [click here](#) for more details

Senior Retail Cruise Specialist - Sydney

- ▶ Stable & prestigious cruise agency
- ▶ Various office incentives to keep you rewarded!
- ▶ Salary to \$55K + super

Fast paced office working with unique high end tours, this position offers a great opportunity to expand your cruising knowledge. Dealing with direct customers - limited walk-ins.

Call Cristina or [click here](#) for more details

Client Relations Coordinator - Sydney

- ▶ Wholesaler with excellent employee benefits
- ▶ No face to face or phone contact!
- ▶ Salary from \$45K + company incentives

A destination specialist wholesaler that offer unique products unparalleled by their competition. Role involves assisting in increasing & retaining customer base & loyalty.

Call Ben or [click here](#) for more details

Leisure Arts Specialist Consultant- Sydney

- ▶ Luxury and special interest tour operator
- ▶ Unique brand
- ▶ Salary from \$50K

If you have a passion for the arts, opera, ballet, gardening or cruising then this is the role for you! Handle all customer communications, airline res & customised arrangements.

Call Sandra or [click here](#) for more details

Inbound Travel Consultant - Melbourne

- ▶ Luxury Inbound Tour Operator
- ▶ Promote luxury New Zealand products
- ▶ Excellent salary up to \$55K + incentives

Seeking a domestic travel expert with strong inbound exp along with extensive knowledge of New Zealand. Great products that branch into the adventure tourism sector.

Call Ben or [click here](#) for more details

Airline Sales Consultant- Sydney

- ▶ Based in the heart of the CBD
- ▶ Airline ticket sales + groups & ticketing support
- ▶ Salary from \$42K + super + monthly incentives

Utilise previous airline ticket sales experience in a company that values their staff. Focused on ticketing sales across multiple airlines & support the groups & ticketing departments.

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