



Tuesday 4th August 2015









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### Indo AirAsia X to Sydney

**SYDNEY** is set to see more capacity to Bali later this year, with the planned launch of nonstop flights by Indonesia AirAsia X in Oct this year.

The carrier currently operates flights to Melbourne, with ceo Dendy Kurniawan confirming

#### **Qantas-TA truce?**

**QANTAS** ceo Alan Joyce said the carrier may look at rebuilding its relationship with Tourism Australia (TA) now that former QF ceo Geoff Dixon is no longer the organisation's chairman.

Speaking this morning at the CAPA Asia Pacific Aviation Summit in Sydney, Joyce said "we want to have a relationship with them... we are keen to have a look at how to work together but maybe not the scale and size of the past".

TA and Qantas had a bitter split after Joyce took exception to Dixon being part of a group attempting a takeover of the airline some years ago.

Joyce said QF's relationships with state and territory organisations had been "very effective" and would continue. reservations for the new Sydney route were expected to open sometime this month.

Speaking at a conference in Jakarta last week, Kurniawan said the services were planned to operate five times per week using a 377-passenger A330-300.

He said Sydney was chosen as the carrier's newest destination due to strong loads on the Melbourne-Denpasar route which are approaching 80%.

The budget carrier's ceo also hinted at the addition of a further destination by the end of 2015, with speculation based on the Indonesia AirAsia X business plan that it could be Brisbane.

#### **COMO Perth opening**

**COMO** Hotels & Resorts has

#### **BSPlink file change**

IATA will change its BSPlink file format for transactions occurring in the 03-09 Aug BSP period.

The new file will be distributed on 17 Aug for Australian agencies, with Tramada ceo Jo O'Brien saying this will affect all agents when undertaking their BSP reconciliation and processing ADMs and ACMs.

However, Tramada has developed and released new functionality which means its systems will automatically identify the new file format and process it accordingly.

"We understand that the BSP reconciliation process forms a critical part of an agent's operational success...the development completed by Tramada will ensure business continuity with no disruption to workflows," O'Brien commented.

#### Today's issue of TD

Travel Daily today has eight pages of news, a photo page for Travel Counsellors, plus full pages from: (click)

- AA Appointments jobs
- Consolidated/EY promo
- Oceania Cruises

announced its first Australasian property, a new hotel in Perth which will be the "centrepiece of a new city centre development".

The new COMO The Treasury will open on 15 Oct on Cathedral Ave, with 48 rooms and suites averaging 70m2 each - see comohotels.com/thetreasury.



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### Helloworld \$205m write-off

HELLOWORLD'S \$205 million non-cash goodwill write-down (TD breaking news) means the company's market capitalisation is a more accurate reflection of its balance sheet, according to ceo Elizabeth Gaines.

In the company's update today, Gaines also revealed that Helloworld is set to report an Adjusted Profit Before Tax of approximately \$7 million when it releases its annual results at the end of the month.

Gaines told *Travel Daily* she was very pleased at this result, which compares to a \$2 million loss for the 2013/14 financial year.

The Adjusted EBITDAI figure, used by management to assess the performance of the business, will be in the range of \$27m-\$28m, Gaines confirmed.

The goodwill which has been written down is not related to brand names, she told TD, but is a reflection of "legacy transactions including the 2010 merger of Stella Travel Services Pty Ltd and Jetset Travelworld Limited".

In preparing the full year results, the board has considered it

prudent to assess the carrying value of the intangible assets to ensure they are appropriately supported based on "cashflows from ongoing operations with reference to market growth assumptions, as well as HLO's market capitalisation having regard to recent trades of large parcels of shares in HLO".

Gaines said the goodwill writedown is a non-cash charge which will be recognised in the statutory accounts, with no impact on cashflows or ongoing operations.

"The company has a strong balance sheet and is positioned for long-term sustainable growth," she said.

#### Travel.com.au rejig

**EXPEDIA'S** acquisition of Wotif has seen a makeover of iconic Australian website travel.com.au, which is "now powered by Wotif".

In an update to site users this week, the company said changes include an improved search experience, thousands of new flight deals, no Wotif booking fees, package deal savings and access to "millions of rooms".

#### Flannery FC shift

**FLIGHT** Centre chief financial officer Andrew Flannery will take over from Andrew Veitch as head of the company's Australian corporate travel business.

The company announced the move this morning, with Veitch having previously been announced as departing to become local ceo of The Travel Corporation (TD 24 Jul).

Flannery has been cfo for seven years, with Flight Centre saying the corporate division which includes FCm Travel Solutions, Corporate Traveller, Stage & Screen, cievents, Campus Travel and 4th Dimension together generate about 30% of the company's TTV in Australia.

He will transition into his new role over the next few months, after the appointment of a new cfo which is expected to be the result of an internal promotion.

#### **Turkey DFAT revision**

**DFAT** has reissued its travel advice for Turkey, advising Aussies to "reconsider your need to travel" to a wider area in the country's south-east due to the unpredictable security situation.





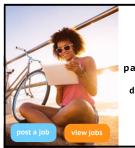


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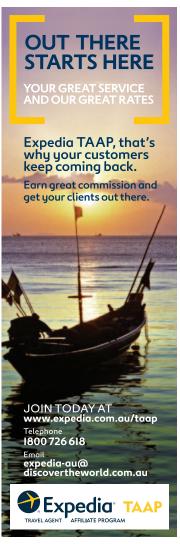
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### Serko installs Booking.com

**CORPORATE** travel technology provider Serko has announced a significant new partnership with online accommodation specialist Booking.com.

The pact means users of the Serko Online corporate booking tool will have access to the "largest online hotel room resource," adding an extensive range of Australasian properties to Serko's available inventory.



The offering includes a large range in regional areas of Australia and New Zealand, and "unlike other online travel agents, most of Booking.com's inventory is 'pay when you stay' and incurs no cancellation fees, which means it is fully aligned with the way that corporates prefer to book and pay for accommodation," Serko said.

Serko ceo Darrin Grafton described the move as becoming "the aggregator of the aggregators," meaning bookers no longer need to leave Serko Online to access the hotel content.

The Booking.com hotel inventory, which also includes properties in Asia and India, is expected to become available to Serko Online users before the end of the year.

The Serko Online booking tool is offered by a wide range of Australian TMCs including FCm Travel, QBT, Corporate Travel Management, Voyager Travel, Traveledge and Spencer Travel.

#### **TEQ board adds East**

MANTRA Group ceo Bob East was yesterday named as the new Chairman of the Tourism and Events Queensland board.

Qld Tourism Minister Kate Jones also confirmed she was reducing the size of the TEQ Board from 14 to nine members, acting on "advice from TEQ Board members and industry stakeholders".

Other directors include Brisbane Airport ceo Julieanne Alroe, Flight Centre chair and Kingfisher Resort ceo Gary Smith, One&Only's Anna Guillan and Paul Donovan of Queensland Airports.

### Norwegian heading down under

**THE** establishment of a local office for Norwegian Cruise Line (*TD* 01 Jul) has been followed by the announcement this morning that *Norwegian Star* will cruise out of Sydney and Auckland in the 2016/17 summer season.

It will be more than 15 years since the company operated in local waters, with the down under deployment including just two departures - one 12-day trans-Tasman cruise from Sydney on 06 Feb 2017, and a 19-day "thrill-filled itinerary" from Auckland via Australia and onward to Kuala Lumpur.

Norwegian's 2016/17 itineraries will also include first-time visits to the Middle East and India, with voyages visiting Dubai, Abu Dhabi, Fujairah and Oman as well as Mumbai and Kochi.

The company is also boosting its South American deployments, with itineraries set to embark from Buenos Aires, Santiago and Rio de Janeiro.

Norwegian Spirit will homeport in Europe year round - for more details of the deployments see today's issue of *Cruise Weekly*.



### Window Seat

AIR India has attracted some unwelcome headlines in recent days after a 787 *Dreamliner* flight to Milan was forced to return to New Delhi after a "suspected rat sighting" in the aircraft cabin.

An Air India spokesman said while the sighting was not confirmed, it was considered safer to return for fumigation.

The anonymous official was quoted by *AFP* as saying it was a "global problem...there is nothing extraordinary in rodents being found on planes," he said.

**HOW** exciting is this?

Airbnb is offering the first time opportunity for fans of classic Aussie soap *Neighbours* to sleep over on Ramsay Street.

The special listing, valid for the night of 07 Sep 2015, will see the lucky guests hosted by Dr Karl Kennedy (Alan Fletcher) and handyman Kyle Canning (Chris Milligan) for an exclusive behind the scenes look at the show - for details **CLICK HERE**.











\*Conditions apply. Freestyle Holidays is operated by Pinpoint Travel Grou



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### **Marriott Vacation Club for Qld**

**SURFERS** Paradise Marriott Resort & Spa Gold Coast is set to have a chunk of its 329 rooms ioin the Marriott Vacation Club inventory after the property was acquired by the hotel group.

Marriott Vacation Club currently operates time-share properties scattered around the world, with locations mostly in the United States (Hawaii, Orlando, Florida, Las Vegas & California) as well as in Costa Rica, the Caribbean, Bali, Tahiti (Bora Bora) and Europe.

The US company today revealed plans to convert eight floors at the Surfers Paradise Marriott Resort & Spa Gold Coast into 88 timeshare vacation apartment villas, offering a mix of studio & one-bedroom units.

"Our owners and guests have

long shared with us how Australia is one of their top destinations that they want to experience on vacation, and we listened," said Marriott Vacations Worldwide svp md Asia Pacific Bill Minnock.

"We are truly excited to add this amazing destination to our portfolio & are continually looking for additional development opportunities to further our growth in the Asia Pacific region," Minnock added.

The company plans to complete the conversion of the initial phase of timeshare vacation apartment villas at its Queensland property by Mar next year.

"The remaining hotel portion of the resort will continue to be operated under the Marriott brand," the company added.



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**ABOVE:** Senior airline executives from across the globe have gathered in Sydney this week for the annual CAPA Australia Pacific Aviation Summit.

Qantas ceo Alan Joyce delivered a keynote address this morning which was followed by a panel discussion featuring Royal Brunei Airlines deputy chairman Dermot Mannion; South African Airways chief strategy officer Barry Parsons and Malaysia Airlines ceo Christoph Mueller, pictured with CAPA chairman Peter Harbison.

The conference continues

tomorrow, with other presenters including Emirates regional vice president Rob Gurney, Turkish Airlines exec Levent Konucku, Michael Burke from Hong Kong Airlines and Sydney Airport's Shelley Roberts.

Also on the bill are Jetstar group ceo Jayne Hrdlicka, Hawaiian Airlines president Mark Dunkerley, China Southern Airlines senior vice president of sales Li Dongliang, AirAsia X acting chief executive officer Benyamin Ismail and Nok Air chief executive officer Patee Sarasin.



#### **Domestic Partnerships Specialist**

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#### **About the Organisation**

Destination NSW is a Public Service Executive agency with responsibility for developing and implementing strategies to grow the visitor economy. Our particular focus is on driving tourism and acquiring and developing major sporting and cultural events for Sydney and Regional NSW. In addition, Destination NSW is the major investor in Business Events Sydney with the aim to secure more international conventions, incentive travel reward programs, corporate events and exhibitions for Sydney and Regional NSW.

#### About The Role:

Under the leadership of the Domestic Partnerships Manager, the Domestic Partnerships Specialist is responsible for the delivery of partnership programs to drive overnight visitation to Sydney and NSW. A key objective of the role is to work with the Domestic Partnerships Manager to secure investment in Destination NSW co-operative marketing and event marketing related activities with tourism and trade partners, under their own brands, to gain greater distribution and sales of NSW products, destinations and experiences.

#### Applying for the Role:

Please submit your application via Jobs NSW (reference number

Closing date: Sunday 9 August 2015 at 11:59PM. Enquiries: Alessandra Higgins on 9931 1178 or alessandra.higgins@dnsw.com.au

Applications must be lodged electronically via Jobs NSW website. Applications submitted via email will not be accepted.



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The successful applicant will be responsible for organising wedding guest travel & overseas weddings in our new modern offices in Rowville Victoria.

Minimum 4 years travel Industry experience, great organisation skills and fastidious attention to detail is a must. Vast personal travel will be an advantage, with extensive knowledge of Bali considered essential.

The position may suit applicants within the travel industry who have had experience with events and conference background.

Knowledge of Microsoft office products, Sabre and Travelog skills along with social media experience an advantage.

The successful applicant will be suitably rewarded plus an attractive incentive for the right motivated person. Some Saturday work, attendance at wedding expos and overseas travel each year will be required of the successful applicant.

If you meet the requirements, then apply now for this fantastic opportunity to work with the greatest team in the industry by forwarding your details and resume to position@globalweddings.com.au

Please note that applicants not meeting the minimum experience requirements will not be considered.



**AGREEMENT** has been reached between the Chinese-backed investment group ASF Consortium and the Queensland Government on a new site for the Gold Coast Integrated Resort Development including the city's second casino.

Minus the controversial cruise terminal which led to the state government euthanising plans for development on Wave Break Island (TD 29 Apr), ASF has instead highlighted a five-hectare space bordering with Sea World.

The subject site sits between the iconic theme park and the Gold Coast Fisherman's Cooperative and was previously detailed as a backup site in the ASF concept Master Plan.

A detailed proposal for the site

has now been requested by the Palaszczuk Government along with proposed timeframes and processes for construction.

ASF chairman Min Yang said the new agreement was an important milestone and that investors were keen to work closely with the government and the community.

"The Project has always been about delivering a world-class tourism precinct that attracts new international and domestic visitors, whilst creating thousands of permanent jobs," Yang said.

Renderings for the site (pictured above) hint at a suburban precinct offering a mix of "retail, hotel, unique leisure, cultural, residential and outdoor pursuits," ASF Consortium added.

#### Wyndham expansion

WYNDHAM Hotel Group is set to grow its South Korea presence by 200% over the next 3 years.

The group has signed 12 hotel franchise agreements in 2015, including deals for three Howard Johnson hotels, marking the brand's entry into South Korea.

Last year, Wyndham executed 14 franchise agreements in South Korea, bringing the company's pipeline in the country to more than 7.550 rooms within 26 newconstruction hotels under the Ramada, Days Inn and Howard Johnson brand flags.

They will be in destinations such as Seoul, Pyeongtaek & Jeju Island.

The first of these new locations, Ramada Encore Jeju Seogwipo, opened on 30 Jun.

#### **UAE-Australia slip**

AUSTRALIA has been overtaken by the United States as the third largest market for Gulf carriers Emirates, Etihad Airways and Qatar Airways during the second half of 2015, compared to 2014. India was the Gulf region's top destination for traffic, followed by the UK, according to analysis by

The USA was the top growth market for the EK, EY & QR, with 429,369 seats added for H2 2015.

the Centre for Aviation.



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#### CONGRATULATIONS

#### **Debbie Riesinger**

#### from itravel Penshurst

Debbie is the top point scorer for Round 21 of Travel Daily's NRL industry footy tipping competition. Debbie has won a gift pack from Emirates.



#### **Major Prize:**

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### Quest rocks into Rockingham



**QUEST** Serviced Apartments has opened its 10th property in Western Australia - Quest Rockingham at 22 Flinders Lane.

The property (pictured) features 96 studio, one- and two-bedroom serviced apartments and is located 200 metres from the Rockingham foreshore al fresco café and dining strip.

The opening is the first of five Quest has planned in WA over the next two years.

#### Indochina incentive

**TRAILS** of Indochina has launched a 'FamTastic' incentive where travel agents in Australia can win a free trip to Indochina.

The program is based on sales from 01 Aug to 31 Dec, for departures until 31 May 2016.

During that the period, agents who book in excess of US\$30,000 (AU\$41,233) in combined departure and forward bookings will earn a complimentary land package to Trails of Indochina's destinations in 2016 valued at US\$1,500 (AU\$2,062).

Trails of Indochina offer travel services to Vietnam, Cambodia, Laos, Thailand, Indonesia, Hong Kong, Myanmar and China.

For more information, call Lindy Andrews on 0414 326 747.

Quest ceo Zed Sanjana said Rockingham "continues to show strong economic growth with eight major infrastructure developments worth \$290m currently planned".

Other properties set to open in Western Australia will be located in West Perth, Mounts Bay Road, East Perth and Fremantle.

#### **EK boost Birmingham**

**EMIRATES** has added its third daily service from Birmingham, with the airline now operating 119 non-stop flights per week from Dubai to the UK.

Paul Kehoe, chief executive of Birmingham Airport, said: "This additional service means that passengers have access to more than 1,200 seats daily from Birmingham to Dubai."

#### Makanyane stay pay

**GUESTS** can stay three nights at South Africa's Sanctuary Makanyane Luxury Safari Lodge, for the price of two (\$1,141pp) if reserved this month.

Situated on private ground within Madikwe Game Reserve, the lodge has just eight suites.

The offer is valid for bookings up until 31 Aug for travel between 01 May and 31 Aug next year.



#### Sydney htl rates jump

**SYDNEY** had the second most expensive hotel room rates in the Asia Pacific region between Apr to Jun, according to the HRS Q2 2015 Hotel Price Radar.

Hotel rooms in the NSW capital experienced a 12.8% "rate development" compared to Q2 2014, the study determined, rising to SGD\$252 per night.

Room prices in Asia Pacific were most expensive in Tokyo where the average room rate was SGD\$257, up 33.3% year-on-year.

Singapore followed Sydney, with a 12.1% rate development to SGD\$250 followed by Hong Kong (16.3%) and Seoul (4.1%).

The majority of the markets studied saw solid double digit growth in room rates, with Seoul an exception, showing slower growth with only a 4% increase in rates, most likely due to the MERS situation in Korea in June 2015.

Kuala Lumpur was the only city where hotel room rates declined.

#### WWT earlybird sale

**VIETNAM,** Cambodia, Laos and Myanmar itineraries departing between Jan and Jun 2016 are on sale at Wendy Wu Tours for bookings made before 18 Sep.

Earlybird discounts of up to \$1,355pp are on offer - more at wendywutours.com.au/earlybird.

#### **Amadeus acquires**

**AMADEUS** will expand its sales and catering offering to the hotel industry, following its acquisition of Hotel SystemsPro.

Hotel SystemsPro by Newmarket is a provider of sales, catering and maintenance software for the hotel and hospitality industry.

The acquisition will see Hotel SystemsPro formally integrated into Newmarket, complementing Newmarket's existing market reach & expand its overall product offering whilst generating new business opportunities across the Hotel SystemsPro customer base.

#### **New Japan Westin**

**STARWOOD** Hotels & Resorts Worldwide has signed a new management agreement to open The Westin Rusutsu Resort in Japan, slated to open in Dec.

The 210-room property will be the first Starwood ski resort in Japan and Westin's brand entry in the Rusutsu region of Hokkaido.



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#### **Canada CTP expands**

**CANADA** has formally added five additional departure points to the China Transit Program: Xiamen, Fuzhou, Chengdu, Shenyang and Harbin.

The program allows eligible Chinese travellers to transit visa-free through Toronto Pearson International Airport and Vancouver International Airport when they are en route to and from the United States.

#### **Top End exposure**

**TOP** End tourism attractions are being provided with national coverage this week as they appear on Network 10's morning show *Studio 10*.

The broadcast will feature items on Darwin Flyboarding, One Food & Wine Restaurant, a heli-pub crawl and the jumping crocodile cruise during the "Northern Territory Week" coverage.

### Win with H

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Thanks to HOYTS Corporate Solutions you can win two tickets to see any film at your nearest HOYTS cinema. Valid until November 2015 you have plenty of time to see a film of your choice.

To win, be the first person to answer the question correctly. Send your answers to hovts@traveldaily.com.au

As featured on the HOYTS Corporate Solutions movie planner, name the movie being released in cinemas on 01 Jan 2015? Travel Counsellors discover the charms of Vanuatu

Participating in the exclusive Travel Counsellors famil from left are Sharon Wood, Sandra Botella, Vera Stojcevski, Sally Johnson, Vanessa Forte, Bart Druit, Paayal Chandra, Veronica Curran, Lara Burgerineister, Suzie Griffiths, Vivenne Smith and Dehlia Taylor.

**TEN** Travel Counsellors from all over Australia have recently discovered the tropical delights of Vanuatu on an exclusive familiarisation tour hosted by Vanuatu Tourism Office and Air Vanuatu. The six-day famil showcased the very best of Vanuatu, showing this

spectacular land of contrasts where you can jump from the coral-filled blue hole to ziplining through tropical forests, watching active volcanoes and relaxing on the whitest sand beaches. Vanuatu is open and awaiting holidaymakers seeking relaxation, beach time and a dose of sunshine.

In Port Vila the group stayed at Warwick Le Lagon Resort and Spa and Breakas Beach Resort and spent time inspecting hotels, enjoying activities and feasting on local delicacies. On the island of Espiritu Santo, the group experienced the private islands of Ratua, Oyster Island and Aore, known for their white sand beaches and crystal clear waters perfect for snorkelling, swimming and diving.

Vera Stojcevski, Travel Counsellor from Victoria, enjoyed the Vanuatu famil commenting, "Vanuatu is a beautiful country that is suitable for all types of travellers – from young families to honeymooners, retirees and friends travelling in groups. The local people are incredibly friendly and really went out of their way to make sure our stay was an excellent one".

Suzie Griffiths of NSW agrees, commenting, "I loved Vanuatu! At only 3.5 hours flying time from Sydney, it's the perfect destination for Australians keen on enjoying a slice of paradise without spending a long time in an aeroplane. I'd recommend Vanuatu as a top honeymoon destination as well as a fabulous place for people with young children who want to take advantage of the family friendly resorts that offer a variety of fun activities for kids".



Travel Counsellors Australia GM Tracy Parkinson sees the inherent value of famil trips, commenting, "It's incredibly important for Travel Counsellors to expand their product knowledge and keep up-to-date with the latest travel trends and destinations by experiencing them firsthand. It's for this reason that Travel Counsellors prioritise famils for agents & run a much higher ratio of trips than many other travel companies".





The Travel Counsellors were whisked away to Ratua Private Island on

Espiritu Santo to see firsthand how the upmarket property avoided any

major damage from tropical Cyclone Pam earlier this year.





This month, *Travel Daily* together with Bhaya Cruises Group, Vietnam Airlines, Hai Au Aviation and Sofitel Plaza Hanoi are giving readers the chance to win an amazing Vietnamese holiday. The prize for two includes:

- Economy class flights to Hanoi
- Return airport transfers
- 3 nights' accommodation at Sofitel Plaza Hanoi
- Return Hai Au seaplane transfers to Halong Bay
- 2 night Halong Bay cruise aboard Auco in a Long Quan Suite

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To win, answer each daily question correctly and have the best answer to the final question. Send your answers to vietnam@traveldaily.com.au



2. Which Australian ports do Vietnam Airlines currently fly to?

> Need a hint? CLICK HERE.











#### **Underground strikes**

VISITORS to London can expect chaos on the city's Underground network from tomorrow night with industrial action planned to go ahead from 9:30pm.

Transport for London is urging passengers to complete journeys by 6:30pm and to avoid travelling at peak times on Thu if possible.

Heathrow Express says its trains will run to a normal service.

#### **Outrigger opening**

**THE** Outrigger Jonotta Maldives Resort on the Indian Ocean island has welcomed its first guests.

The 53-key all-villa property comprises Beach Pool Villas, Two-Bedroom Pool Villas, Ocean Pool Villas and a Presidential Villa.

Guests access the resort via a 30 minute luxury speedboat transfer from Kaadedhdhoo Airport.

More at outriggermaldives.com.

#### LH restaurant service

**FLIGHT** attendants working in the Lufthansa Business class will now double as waiters as part of a restaurant service launched on board long-haul flights.

The new service sees flight crew welcome guests by name, take passenger orders and set the table with ceramic crockery.

Trays & flight trolleys have been swapped for plates and meals will be served directly from the galley.

The restaurant service has been launched on A380 services to Houston, Johannesburg, Los Angeles, Miami, Delhi, New York JFK, Beijing, San Francisco, Shanghai, Seoul and Singapore.

It will also be rolled out on Boeing 747-400 and 747-8 flights from Frankfurt on 01 Oct and LH's Airbus A340 fleet from Frankfurt and Munich to Asia and the Middle East starting 25 Oct.

#### Germany arrivals up

AN ADDITIONAL 1.1 million overnight stays were generated by int'l visitors to Germany from Jan to May 2015 compared with the corresponding period last year, the German National Tourist Office has reported.

Visitor numbers increased 4.1% to 27.1 million over the 5 months.

According to official figures, almost 500,000 extra overnights were generated by the top three markets, The Netherlands, Switzerland and Great Britain.

The Asia Pacific source markets contributed double digit growth.

Numbers from Australia showed an increase of 5.9%, while there were big jumps out of the China market, up 19.4% year-on-year, as well as the Arab Gulf States (up 11.7%) and India (up 10.3%).

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#### **AusRAIL PLUS**

AUSTRALASIA'S rail conference & exhibition, AusRAIL PLUS 2015 will be held at the Melbourne Convention and Exhibition Centre from 24 to 26 Nov.

The event will feature 120 senior level speakers & the latest innovations from 450+ exhibitors.

To register, CLICK HERE.

# Travel Daily First with the news

Tuesday 4th Aug 2015

#### **Choice re-enters NT**

**CHOICE** Hotels Australasia will return to the Northern Territory from next week, signing the fourstar Quality Advance Apartments Darwin to the group's portfolio.

The hotel offers more than 90 holiday apartments featuring kitchen facilities, laundry and separate living & dining areas.

Amenities includes conference facilities, a pool with BBQ area, undercover parking and complimentary in-house wi-fi.

Located on Cavanagh Street, the property is within easy walking distance of the Darwin Waterfront Precinct, Mindil Beach Markets and Sky City Casino.

According to the Choice Hotels website, the property will open to guests from 12 Aug.

### Money

**WELCOME** to *Money*, *TD's* Tue feature on what the Australian dollar is doing.

#### \$1AUD = US0.729

**DIRE** times are on the horizon for the Chinese economy if forecasts are to be believed, which will in turn impact on the local Dollar.

Several sectors are performing under expectation, indicating the Chinese economy is contracting.

This will be one of many factors considered in the Reserve Bank meeting today, with interest rates expected to stay on hold. Wholesale rates this morning:

US	\$0.729
UK	£0.467
NZ	\$1.111
Euro	€0.666
Japan	¥90.46
Thailand	ß25.615
China	¥4.530
South Africa	R9.257
Canada	\$0.960
Crude oil	115¢/E 17

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Are you longing for your weekends back? What about an additional 2 weeks of educational leave in addition to the standard 4 weeks? Located just outside the city centre, this well-known travel company truly offers the best employee benefits in the industry! With an above average set salary, paid overtime, uniform and free car parking you will have it all! You will need a min of 3 years retail exp., passion for delivering great customer service and knowledge of Galileo and Crosscheck. This highly sort after position won't last.

## WALK THE RED CARPET – EXCELLENT BENEFITS VIP TRAVEL CONSULTANT MELBOURNE – SALARY PACKAGE TO \$90K (OTE)

This well-established global company is expanding! Recently winning new accounts within the sports and entertainment industries, they need their next sales superstar to join their professional team. You must have a min. 2 years corporate experience and have the ability to work well under pressure.

A top salary package is on offer including uncapped commissions, in addition to famil offerings, invitations to exclusive events, in house gym facilities and a great city fringe location with a bright and vibrant office.

## GIVE IT A WHIRL? LEISURE GROUPS TRAVEL CONSULTANT BRISBANE CBD – SALARY PACKAGE UP TO \$55K OTE

Are you tired of face to face sales and boring itineraries? Why not enter the world of Group Travell This global travel company is expanding and they are searching for an experienced travel consultant to join their leisure groups department. Arranging group travel for events such as weddings and sporting groups will never see you yawning at work. Enjoy a strong salary package, Mon to Fri hours, uncapped commission and loads of industry benefits and discounts. Previous experience is essential, call AA today.

## THE SKY IS THE LIMIT GROUPS AIRFARE SPECIALIST SYDNEY – SALARY PKG UP TO \$55K PLUS BONUSES

This premium TMC is searching for a groups airfare specialist. With the best resources & negotiated rates available they are able to effectively assist their business travellers. Research, negotiate & contract rates with airlines or book via a GDS to arrange domestic & international groups or conferencing. Ensure all details, payments & amendments are timely actioned. Groups airfares exp, solid GDS & customer service skills are req. Be rewarded with top salary, industry benefits, global career progression, flexibility & modern CBD office.

## LOOKING A NEW CHALLENGE? GROUPS TRAVEL CONSULTANT MELBOURNE – TOP SALARY PACKAGE DOE

This independent agency has a rare opportunity for a dedicated groups consultant to join their well-established team. Servicing a range of special interest groups you will enjoy the variety that this role has to offer. You must have a minimum two years retail experience, strong GDS & fares knowledge and high attention to detail. In return you will enjoy a modern office environment, supportive and fun team, amazing famil offerings, Monday to Friday hours with the occasional Saturday & career progression opportunities.

## MULITPLE POSITIONS – WALK TO WORK EXPERIENCED TRAVEL CONSULTANTS MELBOURNE STH EAST, EXCELLENT SALARY PACKAGE DOE

We have multiple positions in Melbourne's South East for experienced travel consultants. These well-established agencies are on the lookout for positive, motivated and high achieving consultants to join their busy teams. Both located in a shopping centre you must be able to work well in a fast paced environment, have a min. 18 months experience, solid GDS and product knowledge. A competitive salary package will be offered to the right candidate, ongoing support and training and famil offerings!!

## SUPPORT SPECIALIST TICKETING SPECIALIST PHONE CONSULTANT BRISBANE – SALARY PACKAGE \$52K OTE

This global travel organisation is looking for an experienced consultant with a strong understanding of the industry and fares & ticketing to join them. As a ticketing phone consultant, you will work closely with consultants to ensure correct information is given on fares & ticketing requests and providing timely solutions. Enjoy a strong salary package plus the best benefits in the biz. Industry experience plus ticketing/GDS experience required, strong customer service & communication skills & a can do attitude. Call us today!



### Fly Etihad Airways Business Class to beautiful Oman.

Thanks to Etihad Airways, the Sultanate of Oman Tourism and Consolidated Travel, 7 lucky winners will be flying Business Class to Oman. You'll enjoy a week-long trip that combines beautiful landscapes, pristine coastlines and cultural icons.

- ▶ 1 spot will be awarded to the top First & Business Class seller during the incentive period;
- ▶ 1 spot will be awarded to the seller with the highest First & Business Class growth during the incentive period;
- ▶ 2 spots will be awarded to the top overall sellers during the incentive period;
- > 3 more spots will be awarded to those with the highest overall growth during the incentive period.

#### Incentive period:

Valid for tickets Issued between 01-31AUG 15 Valid for travel between 01AUG15-31MAR16







\* Terms and conditions apply. Valid for tickets issued by Consolidated Travel or via Quikticket during the incentive period 01-31AUC15 on EY itineraries ex Australia to all Etihad destinations on EY (607) ticket stock on the Consolidated Travel IATA only. Places on the educational will be awarded based on minimum \$50,000 in international ticketed sales plus a minimum of 40% growth based on minimum sales of \$35,000 in the same period last year to qualify. Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. Valid entries will be automatically tracked by Consolidated Travel and winners announced at the end of the promotion period. The educational will depart OCTOBER 2015. This promotion is open to all full time international selling agents only. Consolidated Travel and Etihad reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 17 JULY 2015.



FARES INCREASE 1<sup>ST</sup> OCT 2015

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