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TA Virtuoso partnership

THE global Virtuoso luxury travel network overnight sealed a major new partnership with Tourism Australia (TA) with the aim of targeting high yield travellers.

The announcement, made by TA md John O'Sullivan at Virtuoso Travel Week in Las Vegas, coincides with the relaunch of the Aussie Specialist Program, aiming to up-skill overseas travel consultants in selling Australia.

O'Sullivan said the Virtuoso pact would also see TA invest additional marketing dollars and increase resources on the ground as well as working closely with state and territory tourism organisations "to ensure our premium story is told and sold well in the US".

Destination NSW, Tourism NT, the SA Tourism Commission and Tourism Tasmania are also part of

the agreement which will include a digital and print marketing campaign focusing on trade engagement and agent training.

TA regional gm Americas Jane Whithead said Virtuoso's travel advisors generated more than US\$10 billion in annual sales from the US and Canada.

"With Virtuoso's high-end client base we now have an established distribution partner that will help us package and promote the best of our country's premium product to this very important and lucrative market," she said.

SQ Premium Economy

SINGAPORE Airlines is today highlighting its new Premium Economy cabin (**TD** yesterday) now available on selected services between Sydney and Singapore - see the **cover page**.

Consolidated EY offer

ETIHAD Airways & Consolidated Travel are offering seven travel agents a Business class trip to Oman as part of an Aug incentive - for details see the **last page**.

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CX earlybirds not open to all, after all

CATHAY Pacific swiftly issued a clarification yesterday, confirming its 2016 Earlybird fares are in fact not available via all travel agents at this stage.

Despite an initial statement comprehensively detailing the three-class earlybird offering (**TD** yesterday) - including a 30kg luggage allowance in Economy, destinations across the UK, Europe and North America and the ability to mix and match Economy and Premium Economy sectors - it turns out this was actually a 'pre Earlybird' promotion involving "selected trade partners".

"The decision to work with an exclusive arrangement again this year came after trade partners approached us with proposals that made commercial sense.

"The Earlybird fares will be 'open to all' from 24 August," a CX spokesperson said, with "two of the largest travel retailers in Australia" exclusively offering the fares for the next two weeks.

"We are always happy to discuss these types of opportunities with trade partners," the carrier added.

Flight Centre most used

FLIGHT Centre remains the most popular booking method for leisure holidays in Australia, with a Roy Morgan report confirming the group significantly outstripped both online and bricks-and-mortar rivals.

In fact, consumers surveyed were eight times more likely to consider using Flight Centre to book a trip than rival Helloworld.

According to the Roy Morgan Holiday Tracking Survey for the 12 months to Mar, 9.4% of those surveyed used Flight Centre for at least one holiday in the past year.

The figure was nearly double that of online travel agents (OTAs) Booking.com and Wotif.com (at 5.8% and 5.2% respectively).

Webjet.com.au and Expedia were next, claiming 3.7% & 3.2% of bookings over the past year.

The only other bricks-&-mortar travel agencies behind Flight Centre to feature in the top 15 travel agents/tour operators that were used to book vacations were Helloworld (1.3%), Harvey World Travel (1.3%), Escape Travel (1.1%) and STA Travel (0.7%).

Helloworld's Qantas Holidays

wholesale division captured 1.6% of bookings, Roy Morgan said.

The report, which is based on responses from just over 15,000 Australians aged 14 and over for the year to 30 Jun 15, also included an even stronger result for Flight Centre when it came to consideration of who to book with for their next trip.

Flight Centre claimed the lion's share of booking intentions at 23.6%, more than double that of Wotif.com & Booking.com at 11% and 10% respectively.

Customers also said they were planning to book with Harvey World Travel (at 6.4%) ahead of its parent firm Helloworld (3.1%).

OTAs nabbed six of the top nine intended platforms for the next holiday booking with Webjet at 9.4%, Expedia with 7.4%, Hotels.com at 5.8% and Lastminute.com.au with 5.5%.

Roy Morgan Research ceo Michelle Levine said the report confirms FC's long-standing position as the nation's top travel agent remains "unchallenged".

"With Australians increasingly booking part if not all of their holidays online, it is imperative that travel agents adapt & evolve to remain relevant in the digital age," Levine remarked.

CLICK HERE for more details.

In response to the Roy Morgan figures, Helloworld reiterated its previous internal polling (**TD** 13 Jul) which show its brand awareness has trebled to 34% over the last year.

The Helloworld figures are based on "1,200 pre-qualified respondents" who are key decision makers in the travel process and are 25 years & older.

Queens Wharf PDA

THE Qld Govt has released a six point Priority Development Area (PDA) for the proposed Queen's Wharf Brisbane project which has been awarded to the Destination Brisbane Consortium - more **HERE**.

Win Robbie tickets

WORLD Journeys is this week offering **TD** readers in Adelaide & Brisbane the chance to win tickets to see Robbie Williams live in concert - see **page six** for info.

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Karma Rottnest EOI

EXPRESSIONS of interest will be sought for the proposed 4.5 star resort on Western Australia's Rottnest Island (**TD 27 Jan**).

Slated for development adjacent to Rottnest Lodge, the \$20 million Karma Rottnest resort will feature 100-150 accommodation units, day spa & conference facilities.

Work is slated to commence on the site early next year, with a targeted opening date earmarked for the summer of 2018.

Yesterday, the WA Minister for Tourism Kim Hames said the EOI for the resort and 250-berth marina at South Thomson Bay will occupy a 2.8ha site with 350m of frontage on Thomson Bay.

Hames said the project is tipped to attract strong interest from resort hotel groups.

Expressions of interest will be released to the public on 12 Aug.

Jetgo adds 3 routes

QUEENSLAND-BASED regional carrier Jetgo Airways will launch new services between Townsville, Rockhampton & the Gold Coast, subject to regulatory approval.

Jetgo plans to operate thrice weekly flights starting 28 Sep from Townsville to Rockhampton, Townsville to Gold Coast and Rockhampton to Gold Coast.

MD Paul Brederick says the new routes would be "perfect" for the carrier's 36-seat Embraer jets.

The carrier has had staff based at TSV for the past three years servicing the FIFO charter market.

Inspiring Journeys 'rejigged'

IT MAY have taken four years, but The Travel Corporation's small group luxury 4WD touring program through Australia & New Zealand is now gaining traction.

Launched in late 2010 for the 2011 season, Inspiring Journeys struggled to find its place in the market, by admission from TTC ceo Brett Tollman (**TD 06 May**).

Offering immersive experiences to domestic destinations such as the Top End, Kakadu, Red Centre and Tasmania, IJ began life as stand alone company with its own brochure, sold directly to the consumer and pitched at the international market & was soon expanded across the Tasman.

After a "rough start to life", IJ was subsequently consolidated into the AAT Kings brand and ANZ brochure collections, featuring alongside its Guided Holidays and Short Breaks touring options.

The strategy of bringing it under the umbrella of AAT Kings gave IJ greater distribution and has enabled agency partners to sell the program with greater ease, says global md Anthony Hayes.

Speaking exclusively with **Travel Daily** yesterday, Hayes revealed such has been the demand for Inspiring Journeys over the past year, it was time to reintroduce a stand alone guide.

Hayes admitted IJ had "a very slow start. It didn't go the way my predecessors had thought it may."

"It was initially intended to go direct to consumers but I believe

it is better for our trade partners to be selling."

Over the past 18 months the product has been rejigged and sales are up 30%, Hayes said.

The increase in bookings is led by Aussies, now accounting for more than 50% of sales.

"We've got some strong, loyal followers both consumers and also some key agencies."

"We are now giving Inspiring Journeys a red hot push and the sales are starting to go gang-busters," he explained to **TD**.

Originally a very active program, IJ has now been toned down to provide greater relaxation time, in response to client demand.

AAT Kings' premium touring program is built on 'off-the-beaten-path' trips, enjoying boutique retreats, lodges & resorts and gourmet cuisine.

Catering for up to 20 travellers, Inspiring Journeys also has a "no child under 12" policy.

Transport is aboard either luxury coaches or specially designed 4WD vehicles for the outback.

The new 24-page 2015/16 guide - which Hayes says is more of a "promotional-piece" than a brochure - rolls out this week.

It features 11 Inspiring Journeys tours, including a new seven-day Tasmanian Harvest journey with highlights such as exclusive viewing at MONA and a visit to Brett Godfrey's Quamby Estate, that is priced from \$3,395ppts.

See guidedtours.aatkings.com.



Window Seat

THE Macarthur region west of Sydney has come up with a brilliant idea to make visitors really feel at home.

Newly installed public toilets (**below**) are being transformed into "eye-catching artworks that reflect the region's natural, heritage and cultural appeal".

The project comes replete with opportunities for lame jokes, with a press release saying it has 'lifted the lid' on local talent which has left officials 'flushed with pride'.



A FLIGHT crew working for Latvian carrier airBaltic have been stranded in Norway after they all failed blood alcohol tests prior to taking a planeload of passengers to Crete.

The pilots and crew were breathalysed at Oslo airport and failed Norway's strict limits of 0.02% to operate a car or plane.

All four were summarily dismissed, admitting they had been drinking "hard liquor" the night before their 5.45am flight.

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CZ to launch Haneda

CHINA Southern Airlines will debut flights between Guangzhou and Tokyo Haneda from 25 Oct, with double daily operations replacing existing Narita services.

QF supplementaries

QANTAS today announced more than 140 additional seasonal services over the Dec-Jan peak holiday season.

The expansion includes 48 return services between Brisbane and Christchurch as well as 36 return flights between Brisbane and Wellington.

From 30 Nov 15 to 21 Feb 16 Qantas will operate its new Perth-Singapore flights on a daily basis, while a fifth weekly Sydney-Jakarta flight will operate between 07 Dec and 10 Jan.

QF executive mgr int'l sales, Stephen Thompson, said the extra flights reflected the development for an "agile and flexible network which offers more options during peak periods".

OS boosts UA pact

AUSTRIAN Airlines is this month expanding its codeshare deal with United Airlines, with the OS code to be placed on UA flights between London Heathrow and Chicago, Houston, Los Angeles, Newark, San Francisco and Washington Dulles.

Effective 25 Oct 15, the OS code will also appear on United services from Newark to Los Angeles and San Francisco.

Virtuoso honours Goldman

GOLDMAN

Travel was overnight named as the Top Australia/ NZ Virtuoso Production Agency during the opening session of the 27th annual Virtuoso Travel Week in Las Vegas.

The award recognises all of the Goldman businesses which include Goldman Travel, Travelcall, Travel Phase and the newly formed SmartFlyer Australia (TD 17 Feb).

"This award further positions Goldman Travel Group as a luxury travel advisory leader in Australia," said executive chairman Tom Goldman OAM.

"We are proud of our team and dedicate this award to our hard working advisors and support



teams at all our agencies."

It's been a huge few weeks for Goldman, which was also named Best Corporate Agency (Single Location) at the National Travel Industry Awards last month.

The group's joint managing directors David and Anthony Goldman are pictured accepting the prestigious gong at the Bellagio Hotel last night.

Disney thongs deal

DISNEY has announced a new strategic alliance with leisure footwear maker Havaianas.

The Brazilian thongs specialist has produced Disney-themed flip-flops for the last four years, with the expanded pact making Havaianas available for sale to Disney guests at 22 locations across Walt Disney World Resort in Florida, Disneyland Resort in California and Disney Vacation Clubs - as well as the creation of exclusive co-branded thongs.

New TNZ Japan role

TOURISM New Zealand has named Naoki Inohiza as its new country manager Japan.

Inohiza has been with TNZ for more than 22 years, with his most recent role as trade development manager Japan.

The new Tokyo-based role is effective immediately.

Qantas show in CBR

QANTAS will host its annual Corporate Travel Show at Canberra's National Convention Centre next Tue 18 Aug.

Kicking off at 5.30pm, the show will feature more than 50 exhibitors showcasing a range of offerings for both business and leisure travellers.

Register to attend online at www.qantas.com.au/agents.

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Aussie agents experience SQ Y+



THE team from WA's Bonaventure Travel this week continued their proud tradition of airline inaugurals, with Isabelle Chu and Brian Conway (pictured) both experiencing the new Singapore Airlines Premium Economy cabin on its first flight from Singapore to Sydney.

Conway said there was free-flowing champagne throughout the flight aboard the aircraft



which was fresh out of the hangar after having its celebratory 'Singapore 50' livery and new cabin installed.

He flew up from Perth to join the inaugural, while Chu was inbound from Zurich for the flight.

New Jumeirah cfo

DUBAI-BASED luxury hotel firm Jumeirah Group has appointed former Hilton Worldwide exec Tom van Vilsteren as its new chief financial officer.

VA HKT canx options

VIRGIN Australia has issued a waiver for passengers affected by the cessation of its services to Phuket from 01 Feb (**TD** Fri).

Passengers booked in Economy or Business class have been re-accommodated into the same cabin of service on codeshare flights of partner Singapore Airlines, operating via Singapore.

"Guests may also be eligible for overnight accommodation if required due to flight connections via Singapore," Virgin Australia said in an industry memo, which will require agents to call the VA Travel Agents Support line.

Should customers be unsatisfied with the alternative choice of SQ flights from Perth to Phuket, agents may change the flights to an alternative within three days of the original travel date, with no fare difference, taxes or change fee charged, when booked in the lowest available class.

Pax can also choose to travel to an alternative destination within 14 days of the original travel date, with fare differences & taxes paid but change fee not charged.

Customers may also cancel and seek a refund or partial refund (if travel has commenced).

The waiver code is valid until 23:59 (AEST) 30 Sep using the authority SWF073208HKT.



Rd 22 Winner



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The Opera at SOH

NSW Minister for Tourism Stuart Ayres has announced *Sydney Opera House - The Opera* will be played on the steps of the venue in Oct and Nov next year.

Cathay, HKTB Brissie event



OVER 100 retail travel agencies attended a cocktail function hosted by Cathay Pacific Airways and Hong Kong Tourism Board in Brisbane last week.

Agents were educated about

new routes, fares, ticketing from the airline and new attractions and developments in Hong Kong.

Cathay entertained guests with games and one agent won return flights to Hong Kong courtesy of Cathay Pacific.

Pictured above from left are Andrew Clark, HKTB; Howard Field, CX; Mary He, HKTB; Carla Orbell, CX and Darren Smyth, CX.

Qantas debt upgrade

MOODY'S Investors Service has upgraded the "senior unsecured ratings" of Qantas Airways Limited to Ba1 from Ba2, with the improvement reflecting the "considerable progress Qantas has made in improving its financial and operating profile".

MOODY'S said the company had been paying down debt, including reducing its secured debt and has also cash-funded several aircraft purchases.

Hawaii guidebook

HAWAII Tourism has launched a new educational guidebook entitled *The Insider's Guide to Hawai'i*, which covers the "largely unexplored" parts of Hawai'i.

The guide includes museums dedicated to Islamic art, hamlets and the less visited neighbour islands - **CLICK HERE** for details.

Rugby World Cup

QANTAS Holidays is reminding agents that tickets for the Rugby World Cup 2015 are still available to be booked until 31 Aug.

The wholesaler is an official ticketing agent for the RWC.



AFTA update

From AFTA's chief executive, Jayson Westbury



I'M SURE all the political types in the travel industry are pleased with the change of Federal Speaker that took place yesterday (10 Aug) as parliament returns to Canberra after a long winter recess. It seems the federal parliament winter recess of the past few years brings with it a raft of controversy. This year, it has all been about travel ports and the now-former Speaker of the House. Interestingly it seems that Speakers have come into trouble on many occasions, with the last speaker, Mr Peter Slipper, also finding himself in hot water over travel and other related activities. Regardless of facts, the court of public opinion has spoken and Speaker Bronwyn Bishop fell on her sword and resigned from the position to take up a seat on the back bench.

Yesterday, a new Speaker was installed, Mr Tony Smith, Victorian federal member for Casey. Casey is an electorate that includes the Yarra Valley and has both urban and rural areas in Victoria. He has been in parliament since 2001 and has had a solid career in politics over the past 15 years. The community, parliament and no doubt the media, hope he will bring a new level of transparency to the office of Speaker and bring some trust back into the role.

With federal parliament getting back into the swing of things quickly, it should be interesting to watch Mr Smith as he presides over the parliament and particularly question time. What is more important is that the business of government rages on while this sideshow takes up everyone's time and attention. We are moving to the rocky end of this current term of parliament and no doubt we are about to start seeing significant speeches and policies being released as election mode starts to move its way in. As I said at the start, for the political types, things are about to get very interesting.

Langham partnership

INSTANT bookings for Langham Hospitality Group's hotels will be available through TripAdvisor's instant booking platform after the pair today announced a new partnership.

TripAdvisor launched its instant booking platform in the US in Jun 2015, with a phased rollout across other markets (including Australia) expected over time.

The platform provides a booking button on TripAdvisor and allows reservations to be completed without leaving the site.

Nick Cohen, global director of E-Commerce for Langham said the partnership "is focused on providing guests with the ideal set of options as they research and book their trip".

Spirit of Tassie refurb

THE unveiling of the refurbished *Spirit of Tasmania I* has been hailed as a "red-letter day" for the Tas tourism industry by the state's Premier Will Hodgman.

"The *Spirits* will make an additional 33 day sailings in 2015-16, which have already seen strong forward bookings; more than double those at the same time last year," Hodgman said.

"The additional sailings and refurbishments are all part of TT-Line's new Business Case, which will also deliver an estimated 14.8 per cent reduction in average fares over the next four years."

Hodgman said the refurbished ferries will help the government achieve its goal of driving up visitor numbers to the state.



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To win the Brisbane and Adelaide tickets*, send your entries to wj@traveldaily.com.au

*Look out next week for the Sydney, Melbourne and Perth tickets



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Win a fabulous Vietnamese holiday

This month, **Travel Daily** together with Bhaya Cruises Group, Vietnam Airlines, Hai Au Aviation and Sofitel Plaza Hanoi are giving readers the chance to win an amazing Vietnamese holiday. The prize for two includes:

- Economy class flights to Hanoi
- Return airport transfers
- 3 nights' accommodation at Sofitel Plaza Hanoi
- Return Hai Au seaplane transfers to Halong Bay
- 2 night Halong Bay cruise aboard Auco in a Long Quan Suite

Sofitel Plaza Hanoi offers a genuine experience of sophistication and luxury within walking distance to the city centre and breathtaking views.

To win, answer each daily question correctly and have the best answer to the final question. Send your answers to vietnam@traveldaily.com.au

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7. Why is West Lake the popular location for not only leisure but also corporate travellers visiting Hanoi?

[CLICK HERE](#) for a hint.



Regional event grants

EXPRESSIONS of interest for the NSW Government's 2016 Regional Flagship Events Program, managed by Destination NSW, are open from today.

Under the program, event organisers across Regional NSW can apply for grants to support marketing activities for events that drive overnight visitation and boost local economies.

"The 2016 Regional Flagship Events Program provides successful events with annual funding of either \$10,000 or triennial funding of \$20,000 per year for three years," said Minister for Trade, Tourism and Major Events Stuart Ayres.

"With a total funding pool of \$500,000 available, the support for Regional Flagship Events will ensure they continue to play an important role in growing the visitor economy in Regional NSW.

EOI for the program close 6 Sep, 2015, for more info, [CLICK HERE](#).

Evergreen Africa 2016

FOUR new tours have been added to Evergreen Tours' new 2016 Africa range, with a new brochure released today.

Among the highlights of the new guide is an extra night at Kruger National Park in its 18-day South Africa & Victoria Falls Tour.

Also new for 2016 is a three-day Chobe River cruise on the *Chobe Princess* which can be included to make a 20-day South Africa & Victoria Falls Cruise Tour, a 10-day Kenya Safari Tour and a 29-day Ultimate Africa Tour.

Fiji roadshow in China

NINE cities in the Greater China region will be visited by Tourism Fiji in coming weeks as part of a new series of roadshows.

The organisation will present to agents in Taipei, Beijing, Nanjing, Shanghai, Chengdu, Guangzhou, Ningbo, Shenzhen & Hong Kong, with over 800 agents to attend.

Bang for your AUD

THE Aussie dollar goes further in New Zealand than it did a year ago, according to the latest Expedia Value Tracker, out today.

Expedia's new report tracks foreign exchange movements, the average cost of international flights and accommodation.

The average cost of accom in New Zealand is up 9% to \$180 per night, while average airfare prices between NZ and Australia have decreased 5% to \$463.

For those tossing up between Canada and the US, the tracker found better value in Canada this year, where the AUD has only decreased 6% year-on-year, compared with a 21% fall against the USD.

But this hasn't hurt demand, with Expedia's data showing demand for the US is still up.

The impact of the AUD in Europe depends on the destination, with the AUD down 12% against the GBP, but only 3% against the EUR.

An average night's hotel accom in the United Kingdom has risen 9% and will set a visitor back \$253 per night, whereas an average night in France will cost \$242 and in Italy, \$240.

Finnair app on watch

FLIGHT details and bookings for Finnair can now be made on the Apple Watch device.

The latest version of the Finnair compatible with the new watch allows passengers to add extra luggage in advance for less by using Finnair Plus points.

New hotels for Dallas

STARWOOD Hotels & Resorts will build a 224-room dual-brand Aloft & Element hotel will be built close to Dallas Love Field Airport.

Scheduled to open in Dec 2016, the hotel will be within a multi-story building with a common entry, but feature separate ground-floor public areas, elevators and shared facilities.

The two hotels will also share 6,500sqft of meeting space, an outdoor swimming pool and a fitness centre.

Tuesday 11th Aug 2015

\$20 off with Compass

AGENTS booking rental cars, motorcycles or motorhomes who also view Compass Cars' online booking tutorial can receive \$20 off their next reservation.

Compass offers 14% commission on all products to the trade.

Radisson to Slovenia

CARLSON Rezidor will open its first hotel in Slovenia in the form of the Radisson Blu Plaza Hotel in the capital city of Ljubljana.

The property will feature inside a old converted building and will offer 236 rooms, becoming the 79th country on the group's map.



Money

WELCOME to *Money*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.738

A GLUT of reports and data from a wide variety of industry sectors and foreign markets are tipped to pull the Australian dollar in all directions in coming days.

The currency is performing relatively well at the moment, based on commodity strengths and as it performs against the US dollar and the Euro.

While also performing well against the Japanese yen, it is unclear whether this momentum will continue as official Japanese banking policies are relaxed.

Wholesale rates this morning:

US	\$0.738
UK	£0.473
NZ	\$1.120
Euro	€0.670
Japan	¥92.11
Thailand	฿25.958
China	¥4.580
South Africa	R9.352
Canada	\$0.960
Crude oil	US\$44.96

Travel Daily is Australia's leading travel industry publication.

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This renowned Asian specialist is seeking a passionate consultant to join their growing team. With an extensive product range that showcases this beautiful continent, sell FIT & Group tours, including flights & pre/post activities, to travel agents & direct passengers. If you have min 2 years retail or w/sale experience, GDS skills & passion for Asia, you will be rewarded with incentives, famils, annual overseas conference and ongoing progression. If you are ready for your next adventure, apply now!

WE HAVE YOUR TICKET TO SUCCESS

GROUPS AIRFARE SPECIALIST

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This premium TMC is searching for a group's airfare specialist. With the best resources & negotiated rates available they are able to effectively assist their business travellers. Research, negotiate & contract rates with airlines or book via a GDS to arrange domestic & international groups or conferencing. Ensure all details, payments & amended are timely actioned. If you have groups airfares exp, solid GDS & customer service skills, you will be rewarded with top salary, industry benefits, global career progression, flexibility & modern CBD office.

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This pioneering Cruise Agency requires an airfare specialist who has exposure or wants to break into product. Construct detailed fare itineraries, issue tickets, handle reissues, refunds and special requests. Enjoy creating new cruise packages, including flight, accom & tours, using your product wisdom! This varied role will continue to stretch & develop your skills.

Do you have min 2 years ticketing & pref product experience, GDS skills, & a love of cruising? Then apply to enjoy M-F only, famils/inspections & excel into product!

RUB SHOULDERS WITH THE RICH & FAMOUS

VIP TRAVEL CONSULTANT

MELBOURNE – SALARY PACKAGE TO \$90K (OTE)

This well-established global company are expanding! Recently winning new accounts within the sports and entertainment industries, they need their next sales superstar to join their professional team. You must have a min. 2 years corporate experience and have the ability to work well under pressure. A top salary package is on offer including uncapped commissions, in addition to famil offerings, invites to exclusive events, in house gym facilities and a great city fringe location with a bright and vibrant office.

JOIN ONE OF MELBOURNE'S TOP AGENCIES

SENIOR LEISURE CONSULTANT

MELBOURNE – SALARY PKG TO \$60K + BONUSES

This well-established boutique agency is seeking a professional and experienced consultant to join their high end business. Working mainly off repeat and referral business, ideally you will have a min. of 4 years' experience with a following of clientele, solid GDS skills, strong knowledge of luxury suppliers and product. In return you will be offered an amazing salary package of up to \$60K DOE + quarterly incentives + end of year bonus! We are in final stages, do not miss this opportunity!!

WANT TO WORK 8.30AM TO 4.30PM EVERYDAY?

SENIOR TRAVEL CONSULTANT

PERTH – SALARY PACKAGE UP TO \$64K (DOE)

This boutique agency has a rare opportunity for an experienced consultant to join their well-established team. Say goodbye to the time wasters, this position will be all about repeat and referral. Predominantly servicing long standing clients, you will need to have a minimum 3 years industry experience along with strong destination, product & GDS knowledge and a following of clientele is a must. In return you will enjoy Monday-Friday hours, a friendly and supportive team environment & lucrative salary package.

SICK OF WORKING WEEKENDS? MON-FRI ONLY

CORPORATE TRAVEL MANAGER

BRISBANE – UNCAPPED COMMISSION – OTE \$70K

Looking for a role where your hard work is rewarded financially? This Global Company is looking for a dedicated travel manager to assist small to medium businesses with their domestic and international travel. Be rewarded with top salary package, endless career progression, ongoing training, and famils all on your MONDAY TO FRIDAY roster. Strong GDS skills, 2 years' experience in retail/corporate environment and positive attitude is required. We are interviewing now so call us today.

WANT A BETTER WORK LIKE BALANCE?

SENIOR RETAIL CONSULTANT

GOLD COAST

TOP SALARY PACKAGE

Do you love being a travel agent but want a better work/life balance? Join this small boutique retail store located on the sunny Gold Coast. Your day will involve booking Domestic and International Travel and developing strong customer relationships for repeat business. You will be rewarded with top base salary and excellent commission, ongoing training, famils and educational leave. You will need to be self-driven, motivated, and determined to succeed, as well. Apply today!

7 LUCKY WINNERS.
1 TRIP OF A LIFETIME.

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Fly Etihad Airways Business Class to beautiful Oman.

Thanks to Etihad Airways, the Sultanate of Oman Tourism and Consolidated Travel, 7 lucky winners will be flying Business Class to Oman. You'll enjoy a week-long trip that combines beautiful landscapes, pristine coastlines and cultural icons.

- ▶ 1 spot will be awarded to the top First & Business Class seller during the incentive period;
- ▶ 1 spot will be awarded to the seller with the highest First & Business Class growth during the incentive period;
- ▶ 2 spots will be awarded to the top overall sellers during the incentive period;
- ▶ 3 more spots will be awarded to those with the highest overall growth during the incentive period.

Incentive period:

Valid for tickets Issued between 01-31AUG 15

Valid for travel between 01AUG15-31MAR16



Quiktravel



* Terms and conditions apply. Valid for tickets issued by Consolidated Travel or via Quikticket during the incentive period 01-31AUG15 on EY itineraries ex Australia to all Etihad destinations on EY (607) ticket stock on the Consolidated Travel IATA only. Places on the educational will be awarded based on minimum \$50,000 in international ticketed sales plus a minimum of 40% growth based on minimum sales of \$35,000 in the same period last year to qualify. Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. Valid entries will be automatically tracked by Consolidated Travel and winners announced at the end of the promotion period. The educational will depart OCTOBER 2015. This promotion is open to all full time international selling agents only. Consolidated Travel and Etihad reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 17 JULY 2015.