



# Travel Daily

First with the news

Wednesday 12th August 2015

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## EK MEL A380 boost

**EMIRATES** has announced it will upgauge capacity on the Melbourne route from 01 Mar, introducing a second daily A380 service on flights EK404/405.

The move sees Emirates replace its existing Boeing 777-300ER on the route, which flies via Singapore in both directions.

It means the Dubai-based carrier will be operating six daily superjumbos to Australia (coupled with two to SYD, one to BNE and one to PER), making the country EK's third largest A380 destination behind the UK and the USA.

Emirates divisional senior vice president, Commercial East Barry Brown said the route via Singapore "has proven a popular choice amongst travellers and we're pleased to be able to provide additional capacity".

EK also operates a third daily service between Melbourne and Dubai via Kuala Lumpur.

## Today's issue of TD

**Travel Daily** today has seven pages of news and photos, plus full pages from: ([click](#))

- AA Appointments jobs
- inPlace Recruitment

## Axis says goodbye to HLO

**ADELAIDE** travel agency Axis Travel has confirmed it is leaving Helloworld's Travelscene American Express network, with outspoken founder Max Najar telling **TD** this morning he's sad to be leaving the group he has been part of for over three decades.

"I gave birth in 1978 to Axis Travel Centre, joined Amex about 30 years ago and remain proud in establishing a wonderful long-term relationship with the old guard of American Express Network, with both of us surviving the good times and bad times in this challenging industry," he said.

However rather than joining a rival group, Najar told **TD** he would be going it alone at this stage, despite multiple approaches in recent years.

"We have great relationships with our suppliers," he said, with the agency expecting to see benefits from dealing directly with key industry partners.

The mid-sized agency has attracted a host of accolades over the years, with Najar being a foundation member of the Avis

Travel Agents Advisory Board and Axis Travel being in the 2015 Cruiseco Million Dollar Club.

Najar highlighted issues that led to Axis' departure including "too many management changes," transparency, and a lack of focus on the Amex "Blue Box" which he said has "more credential than any other branding".

Although breaking ties with American Express will be a wrench, Najar says he has done the numbers and believes it will be positive for the agency.

"Our resignation is made to ensure we invest wisely and nurture relationships that respect what we believe in, for the betterment of our staff, our loyal suppliers and most importantly our valued clients," he said.

## QF reissue policy

**QANTAS** has updated its domestic ticket reissue policy to provide clarity on ticket credits, multiple sectors on the same ticket for the same city pair in the same direction and change fee collections.

See [qantas.com.au/agents](http://qantas.com.au/agents).

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## No SQ PEY for MEL?

**SINGAPORE** Airlines passengers from Melbourne are unlikely to see the carrier's new Premium Economy cabin on flights from the Vic capital anytime soon.

The Singaporean carrier rolled out the new Y+ cabin this week, initially on A380 and 777-300ER aircraft to Sydney (**TD** Mon).

A list of future destinations SQ plans to phase in the Premium Economy cabin from now through early Jan include Hong Kong and London later this month & routes to China, India, New Zealand, Europe, the USA & Middle East.

However Melbourne - the only other route in Australia SQ operates its A380 or 777s - is currently excluded from the list.

The earliest timeframe SQ's Premium Economy cabin may start flying to Melbourne is once it takes delivery of its Airbus A350s, earmarked for 2016.

Speaking with **Travel Daily** this week, Singapore Airlines regional vice president Tan Tiow Kor said the A350 will "probably" come to Australia in mid to late next year, equipped with Business, Premium Economy and Economy.

"The [A350] aircraft is designed for long-haul, such as between Singapore and Europe and North America. After then it will come to Australia," Tan told **TD**.

Singapore Airlines has a firm order for 70 A350s, the first 20 of which will be configured with the Premium Economy cabin.

SQ's 777-X aircraft are also likely to feature Premium Economy.

## HA's claim 'inappropriate'

**LAWYERS** for Virgin Australia have told the ACCC comments made by Hawaiian Airlines that its pending re-authorised alliance with Delta Air Lines is inhibiting Trans-Pacific competition (**TD** 30 Jul) should be thrown out.

In a submission to the Australian Competition & Consumer Comm, lawyers Gilbert & Tobin insisted HA's proposed conditions "are inappropriate and unnecessary".

Virgin and Delta's response is similar to a reaction by Qantas in which the Australian flag carrier rejected HA's recommendation the ACCC allow non-aligned independent carriers access to behind gateway seats (**TD** Mon).

Hawaiian Airlines' very own pact with VA has also come into question in a new submission following the competition watchdog's draft determination.

Virgin Australia has interlined with Hawaiian since 2006 and beefed up its partnership to a codeshare deal five years later.

The agreement has enabled the VA code to be placed on HA's Sydney-Honolulu service and connecting flights to Maui, Kauai and the Big Island.

VA said it also understands HA has interline agreements within Australia with Qantas and Jetstar.

"This means that Hawaiian Airlines has the ability to place passengers on the overwhelming majority of domestic Australian services," VA argued.

A reciprocal frequent flyer

deal has enabled VA's Velocity members to earn & burn points on HA flights, and for Hawaiian Miles members to earn & redeem points on VA interline services.

Within the partially redacted reply, Virgin Australia highlighted there are incentives to extend its relationship with Hawaiian.

"The Alliance does not preclude Virgin Australia from offering domestic Australian codeshare to Hawaiian Airlines, if it considered that there was a commercial benefit to doing so," VA/DL said.

VA/DL too have urged Hawaiian Airlines' reference to the transatlantic route as having no basis for decision making, "as different airline markets exhibit diverse characteristics", remarks QF & its Pacific partner American Airlines submitted last week.

"Hawaiian Airlines already has access to domestic Australian routes on terms that are likely more favourable than those that would be available to a requesting airline under the EC's [European Commission's] conditions.

"Given this, as well as the clear public benefits associated with the Alliance, it would be inappropriate to impose the requested, or any, condition on the alliance's operation," VA/DL informed the regulator.

A final determination on the renewal of the Virgin Australia/Delta Air Lines Trans-Pacific pact is expected in coming days.

## Sabre system hacked

**SABRE** has issued a formal statement confirming a "cyber security incident," with an investigation currently underway.

Responding to a *Bloomberg* report, the company said it is not aware whether the incident has compromised sensitive information, with a group of "China-linked hackers" believed to be responsible for the intrusion which is part of a wave of attacks also understood to have struck American Airlines and United.

## Bunnik 2016 out now

**BUNNIK** Tours has launched its 2016 Europe program, with the addition of four new itineraries and a \$250pp earlybird discount for bookings before 18 Dec 2015. More info on 1300 125 007.

## Restaurant Aus series

**TOURISM** Australia's Restaurant Australia initiative will be brought to the small screen to showcase modern Australian cuisine to the world under a new partnership with The Precinct Studio.

The three-part TV series is an extension of TA's 'Invite the World to Dinner' event which was held in Tasmania in Nov, and features acclaimed Aussie chefs Neil Perry, Ben Shewry and Peter Gilmore.

*Restaurant Australia* will be initially aired locally on 7TWO, starting this Sun at 6:30pm.

The show will also be telecast in international markets as soon as distribution deals are finalised.

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## Echo wins big on loyalty

**INTEGRATED** casino and resort operator Echo Entertainment has reported its financial results for the full year ending 30 Jun 2015, declaring a significant statutory net profit after tax of \$169 million.

The result is a spurt of 59.3% on the prior year and was largely driven by a strong customer response to refurbishments at The Star, a rebranded Absolute Rewards loyalty scheme which saw higher reward redemptions.

Major one-off transactions for the year included the divestment of Jupiters Townsville, benefits of which were offset \$11.7 million in costs on the eventually successful bid process for the Queen's Wharf precinct for Brisbane.

Details on Queen's Wharf were sketchy, with Echo's Destination Brisbane Consortium saying it

was working with the Queensland Government "to finalise the relevant project documents".

The firm outlined progressing Queen's Wharf as one of its five priorities for the coming year, along with investing further in the redevelopment of Jupiters Gold Coast and deliver the first stages of The Star masterplan.

Echo Entertainment chairman John O'Neill AO said the group had made progress on all of its strategic priorities.

"We look forward to progressing the development of this truly once in a generation opportunity and delivering on the substantial economic and other benefits it will present for Queensland, Echo and its consortium partners."

### Web check-in for JU

**GUESTS** of Air Serbia can now check-in for their flights online via a new web service.

The available is valid for guests taking off from Belgrade, Abu Dhabi, Beirut, Bucharest, Istanbul, London & Prague from 36 hours up to 60 minutes prior to takeoff.

### FC appoints cfo

**FLIGHT** Centre today named Adam Campbell as its new chief financial officer, replacing Andrew Flannery who is in turn taking over from new Travel Corporation chief John Veitch as head of FC Corporate in Australia (**TD** 04 Aug).

### AirAsia X SYD-DPS

**AIRASIA** X today opened sales for its new Sydney-Denpasar route (**TD** 04 Aug), with fares starting at \$119 one way.

The carrier will commence operations on the route effective 17 Oct, operating five times per week using an A330 aircraft.

"We're really pleased to launch this service and connect with Australia's largest city," said ceo Dendy Kurniawan, in Sydney today to launch the service.

The flights have already been granted approval by authorities in both Australia and Indonesia, he confirmed - in contrast to the debacle which occurred just after Christmas when the carrier had to abruptly postpone its Melbourne-Bali launch due to a lack of approvals (**TD** 27 Dec 14).

AirAsia X commercial manager Australia/NZ Stuart Myerscough said as well as being a popular destination in its own right, Bali allows onward connections to direct AirAsia destinations including Jakarta, Bangkok, Singapore and Kuala Lumpur.

### AA up QF codeshare

**THE** US Dept of Transportation has been notified by American Airlines that it intends to boost its codeshare network with Qantas on two new routes in Mexico.

According to the application, the QF flight code will be placed on AA metal between Los Angeles and Mexico City & Guadalajara within the next 30 days.



## Window Seat

**LET'S** face it. If you've just climbed Mount Fuji in Japan, you're going to want to shout about it on social media, right?

Why wait until you've returned to your hotel room, with wi-fi now available at the summit, some 3,700m above sea level.

Japan has installed wi-fi hotspots in eight locations over the mountain, with a login key and password supplied to those passing Stage 6 and making their way right to the top.

The system is currently in a trial phase until the end of next month but if successful, could remain on a permanent basis.

Of course, uploading selfies is not the sole reason behind the mountain's tech upgrade, with fairly essential information such as reporting real-time weather and climbing conditions also one of the intended purposes.

### Tanna Lodge crisis

**TWENTY** Australian tourists have been evacuated from Tanna Island in Vanuatu after civil unrest caused a fire which has caused damage to Tanna Lodge.

According to a DFAT update, Vanuatu's police has advised the incident was not targeted at tourists and that it does not hold any concerns for visitor safety.

Tanna Lodge has been closed until further notice.

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## South Coast keen to develop



**MEMBERS** of the Destination NSW Board of Directors ventured to the state's south coast recently to meet with many of the region's local tourism businesses as a new united strategy was put forth.

Hosted by the South Coast Regional Tourism Organisation at the Sebel Harbourside Kiama, the event coincided with a flood of inbound visitors coming on the back of an 'Unspoilt' campaign.

South Coast RTO chairman Catherine Shields welcomed the DNSW Board said the focus of the organisation was about bringing all member businesses together

## VA Bali flights normal

**VIRGIN** Australia has resumed normal ops to Bali today, with VA advising that pax in Bali should not go to Denpasar Airport without a confirmed reservation.

on the same page and growing the region's product range.

"Tourism is currently one of the two largest industries on the South Coast and has enormous potential for providing wealth and employment for the region in the future.

"We are seeing quite a bit of success with collaboration between tourism operators for example, with groups of businesses joining forces to tackle bigger and more lucrative opportunities," Shields added.

She is **pictured** above left at the networking event with Destination NSW chairman John Hartigan.

## Honua Kai, Stash pact

**MAUI-BASED** property Honua Kai Resort & Spa has signed up to Stash Hotel Rewards program, enabling members to earn and redeem points at the resort.

Located on North Kanaapali Beach, Honua Kai is the first Hawaii resort to join Stash.

## Expedia merge hurdle

**AMERICA'S** competition and consumer regulator has urged the US Department of Justice to block the proposed merger of Expedia and Orbitz Worldwide in order to maintain competition.

The US\$1.3 billion merger plan (**TD** 13 Feb) to acquire Orbitz came one month after Expedia announced a US\$280 million deal to buy OTA Travelocity from Sabre Corporation (**TD** 27 Jan).

Consumer Watchdog said that if approved, Expedia & its affiliates would make up three quarters of the entire online travel market selling to US consumers.

Combined with The Priceline Group, the two giants would hold a 95% duopoly of the sector.

"If this merger is allowed to go forward, then the vital competition between Expedia and Orbitz will be lost."

It added consumers do not understand the extent to which the market is controlled by the two firms via its many brands. "Eliminating Orbitz as an independent option will severely impact consumers and limit consumer choice," the letter read, warning that higher commissions would translate to higher prices.

## Airtrain growth push

**BRISBANE'S** Airtrain is targeting significant increases in patronage based on expectations of strong growth in travel to Queensland.

Chief executive officer Chris Basche said Airtrain will introduce a responsive website to make bookings easier, while in a joint venture with the state government, new wide-berth gates have been installed to make luggage movement easier.

A new 'No Worries' advertising tagline will drive awareness of the Airtrain service in Sydney, Melbourne and New Zealand.

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## PPHE Berlin growth

**A THIRD** Park Plaza Hotels & Resorts branded hotel will be opened by the PPHE Hotel Group Limited in Berlin next month.

Park Plaza Berlin Kudamm will be based in the former building of Art'otel Berlin Kudamm and features 133 freshly renovated rooms and conference spaces.

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## Hotelbeds pro Skies

**ACCOMMODATION** aggregator Hotelbeds has lent its support for the preservation of the US Open Skies agreement with the United Arab Emirates & Qatar.

The policy is under analysis by the US Government, brought on by American Airlines, Delta Air Lines and United Airlines who allege Emirates, Etihad Airways and Qatar Airways are receiving local govt funded subsidies to fuel growth between the UAE & USA.

Hotelbeds told the US Dept of Transportation in a submission made public this week that Open Skies agreements are "critical" to the hotel industry's global growth and future.

MD Carlos Munoz said Open Skies is one of the "key drivers" behind the firm's achievement of reaching near two million guest nights to the US last year.

"If the country is to compete for travellers on a global scale, we need to maintain policies like Open Skies, which help grow the market for all types of int'l travel and offer consumers increased choice," Munoz commented.

## Council favours ihail

**THE** NSW Taxi Council has lent its support to the proposed ihail taxi booking app currently before competition regulators, saying it will provide significant consumer benefit and promote competition.

In a ten-page submission to the ACCC, the ihail shareholder said the app will promote consumer choice for taxi services.

Payment for taxi services would also not be affected, saying ihail would add to the competition, which is already robust & tipped to see more players in the future.

Ihail has been developed largely in response to a number of ride sharing services including Uber.

The ACCC is reviewing the case following its initial denial of authorisation in Jul (**TD** 27 Jul).

## Jansz cooks with A&K

**ABERCROMBIE** & Kent has again secured renowned cook Geoff Jansz to host a culinary tour of Sri Lanka, departing next year.

The 14-day tour for a maximum of 24 travellers includes specially curated culinary experiences through the country including a fish market tour.

Set for departure on 02 Oct 16, the trip is priced at \$8,475ppts.

Jansz will operate a similar cooking themed tour to Morocco for A&K this Nov (**TD** 08 Oct).

## Marco Polo pushes further in Aus



**AUSTRALIAN** travellers make up as much as 15% of the guest source market for Hong Kong's Marco Polo Hotels, and the group is keen for that to grow further.

Representatives of the group's three hotels are currently in Sydney on a promotional push in trade and consumer media and last night invited industry colleagues to dinner at The Star.

Joining the delegation from Hong Kong was the group's new Sydney-based sales office Great Southern Outbound, headed up by Louise Barker.

Marco Polo Hotels director of communications Samantha Poon said Australians were no different to many of its key markets.

"Australians seek spacious

rooms, a good location and good service," Poon told **TD**.

The group is currently made up of three properties in the Marco Polo Hongkong Hotel, the Prince Hotel and the Gateway Hotel.

Each are located along the Canton Road in Kowloon and aim to keep their guests connected via its "Handy Phone", a 3G smartphone which offers free calls to five countries, negating the need for a local SIM, although Australia is not currently one.

**Pictured** above are the Marco Polo Hotels representatives, from left is Annie Leung, Marco Polo Hotels; Louise Barker and Olivia Kent, Great Southern Outbound and Samantha Poon, Marco Polo Hotels.

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## HOT DESTINATIONS

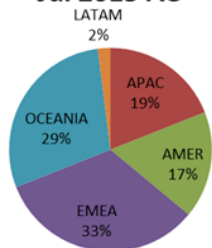


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Expedia TAAP reported strong trading with continued YOY growth in July with 583 destinations booked by Expedia TAAP agents in Australia last month. The top ten destinations booked were Sydney, Melbourne, London, Singapore, New York, Paris, Kowloon, Bali, Los Angeles and Rome. Brisbane, Gold Coast and Oahu were just outside the top 10. EMEA dropped 4% to 33% market share. OCEANIA up 3% to 29%. USA steady at 17% last month while APAC was up 1% to 19% of the destination mix.

European focus is still strong with Italy a strong destination last month. Top 5 countries after Australia remained unchanged with USA, UK, Italy, France, Singapore and New Zealand.

Some of the out of the way destinations last month included Zakopane Poland, Taoyuan Taiwan, Salou Spain and Fyn Denmark.

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## Abu Dhabi surges

**NEARLY** two million guests arrived into Abu Dhabi in the first six months of 2015, putting the Abu Dhabi Tourism & Culture Authority on track to achieving its goal of 3.9 million guests for the year, the organisation said.

The arrival numbers signalled a 15% rise on the corresponding period in 2014, with a collective 5,728,765 guest nights generated in the emirate's 163 hotel and hotel apartment properties.

Total revenues for hotel establishments jumped 8% to \$1.25 billion, however the average length of stay decreased 5% when compared to the first six months of last year.

Australia is in the top twelve of Abu Dhabi's international source markets, with the top spot being taken out by India, closely followed by the UK and China.

## CDU new members

**CRUISE** Down Under (CDU) has four new members: Pilbara Ports Authority; Gladstone Area Promotion and Development; Adams Coach Lines & Tours and the Sydney Opera House.

The CDU's aim is to promote the Australian and Pacific region as a fast growing international cruise destination and the new additions bring the group's overall membership to 78.

Using a Platinum, Gold, Silver and Bronze membership system, each member provides information on its destination, product or service on the CDU website, and via CDU's annual participation at Cruise Shipping Global and Cruise Shipping Asia.

## UA Ground Express

**UNITED** Airlines has expanded a new ground handling operation to provide flyer friendly services to travellers in selected airports in North America from autumn.

United Ground Express will provide airport ground handling services - including customer service, airport operations and ramp and cargo services - at select airports around United's domestic system.

The operation is independent of United Airlines as a carrier and will allow guests in ports served by UA's regional offshoot United Express to experience a service closer to its mainline equivalent.

Wednesday 12th Aug 2015



**AFTER** a busy conference, pre and post-famil activities for helloworld Frontliners Forum attendees were held at Peppers Beach Club & Spa this week.

The forum took place in Cairns from 31 Jul to 03 Aug 2015, with

## FR/EI feed each other

**IRISH** low-cost carrier Ryanair has entered talks with soon-to-be International Airlines Group member Aer Lingus over forming a passenger transfer partnership.

Speaking to *Reuters*, Ryanair chief executive Michael O'Leary said it saw an opportunity to become a feeder carrier for its rival where it can transfer pax from short to long-haul sectors.

O'Leary said he foresaw more low-cost airlines establishing feeder tie-ups with long-haul carriers over the next 5-10 years.

Similar to an interline deal, pax would buy tickets from Aer Lingus with any shorter segment on the FR network operated by Ryanair.

O'Leary said while no deal had been done at present, he hoped an arrangement could be in place by the coming northern winter.

over 500 direct selling helloworld agents in attendance.

**Pictured** above from left are Emma O'Sullivan, helloworld Albury; Amy Cherry, helloworld Cowra; Nicole McGuiness, helloworld Endeavour Hills; Mick Boylan, Sunlover Holidays; Chris Northam, Peppers GM; Bridget Bathersby, helloworld Wagga Wagga and Kristen McKenzie, helloworld Wagga Wagga.

## Malolo stay pay deal

**MALOLO** Island Fiji is offering a stay 6, pay 5 deal for stays from 01 Nov to 31 Mar, 2016.

The package includes organised daily programs for children aged 4-12 years in Tia's Tree House Kids Club, guided walks, unlimited use of resort beach equipment including catamarans, stand-up paddle boards and windsurfers.

There is also traditional Fijian Meke dance entertainment on Saturday nights and a Kava Ceremony on Wednesday nights.

Prices are from \$4,105 for two or a family of four for six nights.

For more information or to book, head to [maloloisland.com](http://maloloisland.com).



## Business Manager NSW

A vacancy exists for a full time **Business Manager NSW – helloworld Branded Network Retail, based in North Sydney.**

This position will play a key role in maximising both individual member and helloworld profitability and provide direction to the helloworld network. To be successful in this role you will be a results driven individual who is passionate, energetic, and able to communicate effectively at all levels and be able to deliver value to the branded retail network by driving company initiatives.

If you are interested in applying for this role, please send your resume to [Lynda.wallace@helloworld.com.au](mailto:Lynda.wallace@helloworld.com.au)

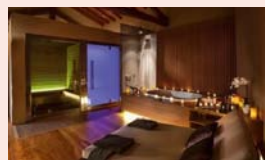


# Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



The highest hotel in the world, **The Ritz-Carlton, Hong Kong** has opened the Veuve Clicquot Sunset Lounge, located 490 metres above sea level. With 180 degree views of West Hong Kong, the open-air lounge offers private cabanas with sunset views. Private Cabana Packages are \$290 and include a bottle of Veuve Clicquot Rich and the accompanying Tapas Package with five items is priced at \$86.



**Grand Hotel Tremezzo** in Italy's picturesque Lake Como region has been fully refurbished, with new facilities including TSpa, designed by architect Ruggero Venelli. The historical 18th century Villa Emilia has also added a new suite - Suite Emilia, which offers private access to the TSpa. The spa has five treatment rooms, a Hamman Suite and Finishing Touches Studio, an infinity pool and a three-storey gym.



**PER AQUUM Niyama** has opened a new children club entitled 'Explorers', which is the only club in the Maldives that caters to children as young as 12 months. The club features an outdoor area with a playground, trampoline, splash park and stage, and offers activities tailored to age, including kayaking, dolphin spotting and cooking classes. The club is free for children over the age of three.

## Fly, float and boat

**PACIFIC** Island Air, Cloud 9 and Excitor in Fiji have launched a day tour combo package.

The day begins with a seaplane flight to Cloud 9 - the floating offshore bar/restaurant, followed by a wood fired pizza lunch.

Guests can then spend the rest of their day swimming, snorkelling and relaxing in the sun before heading back to the Mainland and Port Denarau onboard the Excitor boat.

Visit: [www.pacificislandair.com](http://www.pacificislandair.com).

## Buffalo's Local Life

**BUFFALO** Tours has launched a line of 35 small group tours which offer in-depth cultural experiences in 10 Asian countries.

The range features cycling journeys into rural countryside, walking excursions into residential areas and home-cooked meals in villages.

Locals benefit by receiving 20-30% of sales from the line.

## CCIA & SNSW partner

**THE** Caravan & Camping Industry Association NSW (CCIA) and Surfing NSW (SNSW) have joined forces to create a link between surfing activities and NSW holiday parks.

"The surfing community loves to travel and they love the outdoors, and CCIA members have some of the best park locations close to the beach and the best products - like campervans, camper trailers and tents - to make any surfing holiday great," CCIA NSW chief executive Lyndel Gray said.

## QR expands BKK

**QATAR** Airways has scheduled its third daily Airbus A380 superjumbo flight on select days on the Doha - Bangkok route.

On the QR832/837 service, the Boeing 777-300ER will be replaced by an A380 on five of seven flights operating weekly.

QR currently flies four services daily to the Thai capital.

## EY lounge reopened

**PREMIUM** passengers of Etihad Airways now have access to a newly refurbished First & Business class lounge at Abu Dhabi Airport after the facility was reopened.

Located in Terminal 1, the lounge now sports the carrier's new branding and colour scheme, offering capacity for 134 passengers to relax prior to flying.

Dedicated relaxation, dining and working areas feature along with private bathrooms and a play area for children.

## Hawaii storm threat

**THE** Hawaii Tourism Authority is forecasting potential heavy rain, high surf and high winds for the Big Island of Hawaii as Tropical Cyclone Hilda approaches.

Cyclone Hilda is currently a Category 1 hurricane, but is expected to weaken to a tropical storm or depression before it reaches the Hawaii Island tonight.

## Centenary of Dahl

**A PROGRAM** of events will next year take place in Wales to mark the centenary of the birth of famed Welsh author Roald Dahl, VisitBritain and VisitWales said.

Cardiff will come together in Sep 2016 with a city-wide celebration of the author's works, which include James & The Giant Peach, Willy Wonka & the Chocolate Factory, Matilda and many more.

Large-scale theatre spectacles, smaller productions and an art exhibition of illustrations from long-time colleague Quentin Blake will also take place.

Leading the occasion will be Nigel Jamieson, who was also the director of the Sydney Olympic Games opening ceremony in 2000.

# Win a fabulous Vietnamese holiday

This month, **Travel Daily** together with Bhaya Cruises Group, Vietnam Airlines, Hai Au Aviation and Sofitel Plaza Hanoi are giving readers the chance to win an amazing Vietnamese holiday. The prize for two includes:

- Economy class flights to Hanoi
- Return airport transfers
- 3 nights' accommodation at Sofitel Plaza Hanoi
- Return Hai Au seaplane transfers to Halong Bay
- 2 night Halong Bay cruise aboard Auco in a Long Quan Suite

Sofitel Plaza Hanoi offers a genuine experience of sophistication and luxury within walking distance to the city centre and breathtaking views. To win, answer each daily question correctly and have the best answer to the final question. Send your answers to [vietnam@traveldaily.com.au](mailto:vietnam@traveldaily.com.au)

8. What makes Sofitel Plaza Hanoi the preferential luxury hotel to tourists?

[CLICK HERE for a hint.](#)

**Travel Daily** is Australia's leading travel industry publication.

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Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

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**Publisher/Managing Editor:** Bruce Piper **Editor:** Guy Dundas

**Contributors:** Jasmine O'Donoghue, Jenny Piper, Sarah Piper

**Advertising and Marketing:** Sean Harrigan and Lisa Martin - [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

**Business Manager:** Jenny Piper - [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

**Assistant Editor:** Matt Lennon

**Editorial email:** [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

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### CRUISE INTO YOUR DREAM ROLE INTERNATIONAL CRUISE TRAVEL CONSULTANT SYDNEY – CIRCA \$60K SALARY PACKAGE

Are you passionate about all things cruising? Are you a lover of all things nautical? This is the perfect role for you. This leading Cruise Company specialises in organizing exciting worldwide cruise itineraries and is currently booming in their space. Work across a diverse portfolio of clients, arranging all their travel needs. You will enjoy working in a bright and social team environment as well as being rewarded with amazing travel perks. Minimum 2 years' experience, solid GDS and back office skills, this is the role for you.

### CALLING ALL DESTINATION SPECIALISTS WHOLESALE TRAVEL CONSULTANTS SYDNEY – SALARY PACKAGE UP TO \$50K

Your chance is finally here to make the move from face to face selling. This leading wholesale travel company is one of the best in the industry and leaders in wholesale travel. You will be working in an experienced, knowledgeable and fun team servicing Travel Agents in selling exciting travel packages and specialise in fantastic destinations. Centrally located, close to transportation and shops, this company provides amazing career progression. Min 1 years' experience and GDS skills. This is your chance to shine!

### AMAZING EASTERN SUBURB LOCATION INTERNATIONAL TRAVEL CONSULTANT - RETAIL SYDNEY EASTERN SUBURBS – SALARY UP TO \$55K

Want to work in the trendy eastern suburbs? Work in a fantastic location in Sydney in a great office, fantastic team and superb client base. With a high level of international and domestic enquiry you must have proven GDS and a minimum 2 years travel industry experience. You will enjoy the variety of enquiry that this agency services including their high volume of repeat clients. With a set salary package on offer, amazing supportive team environment and the opportunity to further develop your skills, this role has it all!

### FUN IN NUMBERS – SPECIAL INTEREST TOURS SPECIALIST GROUPS TRAVEL CONSULTANT MELBOURNE (STH EAST) – SALARY PKG TO \$60K+ (DOE)

Exciting NEW role for Melbourne just called in. This successful travel agency in Melbourne's SE suburbs is now searching for an experienced group's consultant to join their growing special interest groups department. Working in this exciting role, you will be responsible for booking unique & exclusive travel for groups to worldwide destinations. Great attention to detail & ability to work under pressure a must! You will work Mon – Fri hours with every third Saturday morning only & be paid a high base salary of up to \$60K.

### BEHIND THE SCENES – MOVE TO WHOLESALE WHOLESALE RESERVATIONS CONSULTANT PERTH – SALARY PKG TO \$65K+ (OTE)

Due to company growth, we are currently recruiting for this well-known wholesale agency in Perth! This role will see you selling international travel arrangements to loyal retail agents via phone and email. Moving away from face to face sales, you will work a rotating roster while being paid uncapped commission! With amazing famils on offer, global rewards, fitness & health benefits you will love this new challenge. Minimum 18 months international consulting experience required. Be quick and apply today!

### ADELAIDE IS BOOMING INTERNATIONAL TRAVEL CONSULTANT ADELAIDE – SALARY PACKAGE TO \$55K + BONUSES

This very reputable travel company in Adelaide is seeking an experienced consultant to join their dedicated & long standing team. Servicing a diverse client base with a focus on group touring products, you will love the variety. You must have a min 2 years' exp. with strong GDS, product & destination knowledge. In return you will enjoy an excellent salary package, Mon –Fri working hours, great office location in the heart of the city, supportive & friendly team, amazing famil offerings & company benefits including bonuses.

### IT'S A GROUP THING? LEISURE GROUPS TRAVEL CONSULTANT BRISBANE CBD – SALARY PACKAGE UP TO \$55K OTE

Are you tired of face to face sales and boring itineraries? Why not enter the world of Group Travell This global travel company is expanding and they are searching for an experienced travel consultant to join their leisure groups department. Arranging group travel for events such as weddings and sporting groups will never see you yawning at work. Enjoy a strong salary package, Mon to Fri hours, uncapped commission and loads of industry benefits and discounts. Previous experience is essential, call AA today.

### TICKETING SUPPORT SPECIALIST! TICKETING SPECIALIST PHONE CONSULTANT BRISBANE – SALARY PACKAGE \$52K OTE

This global travel organisation is looking for an experienced consultant with a strong understanding of the industry and fares & ticketing to join them. As a ticketing phone consultant, you will work closely with consultants to ensure correct information is given on fares & ticketing requests and providing timely solutions. Enjoy a strong salary package plus the best benefits in the biz. Industry experience, ticketing GDS experience required, strong customer service, communication skills & a can do attitude. Call us today!





**Do you know what  
your skills are worth?**

**Click here for Salary Benchmarks!**



Ben Carnegie

### **NSW Area Manager - Maternity Leave**

- ▶ Based in Sydney CBD
- ▶ Operational Management
- ▶ Salary to \$80K + super + bonus

This is a role for someone that loves variety in their day. On top of the strategic operational management of multiple venues, your understanding of sales and marketing principles will give you the well rounded experience required for this unique role.

You'll be the driving force behind multiple outlets in Sydney. Your ability to switch between operations and then the overall company strategy will be what sets you apart from those with a one sided approach. Being a state based tourism organisation, you'll be wanting to ensure your team is constantly up to date with product and sales techniques as there is no repeat business so the sale must be captured on the spot.

If you love promoting what there is to do and see in your own back yard and have been seeking the flexibility of a contract role, then this role is the perfect fit. Send in your application today!

Call Ben or [click here](#) for more details

### **Inbound Groups Consultant - Melbourne**

- ▶ Inner suburbs of MEL CBD
- ▶ Group sizes of 10 to 150 pax
- ▶ Salary negotiable based on experience

This position is with a highly respected tour operator, they are well established and are seeking an experienced Groups Consultant to join their team of inbound professionals.

Call Ben or [click here](#) for more details

### **Sales & Marketing Executive - Sydney**

- ▶ **International Tourism board**
- ▶ Promote one of Australia's top international destinations
- ▶ Salary package \$80K +

A highly autonomous role that will allow the successful candidate to strengthen relationships with both retail and wholesale partners. Role involves overseas travel.

Call Ben or [click here](#) for more details

### **Inbound FIT Travel Consultant - Sydney**

- ▶ **Industry leader in great CBD location!**
- ▶ Manage your bookings & grow your customer base
- ▶ Excellent salary and working conditions

Boasting high staff retention, this well known agency leader is expanding & needs an experienced FIT consultant to join the team. High end, western hemisphere mkts.

Call Cristina or [click here](#) for more details

### **Wholesale Travel Consultant - Sydney**

- ▶ **Brand new harbourside location**
- ▶ Relaxed and supportive team environment
- ▶ Great salary and working conditions

Due to business growth, this popular wholesaler is seeking travel agents who pride themselves on delivering premium service to agents & industry partners. World wide product.

Call Cristina or [click here](#) for more details

### **2 x Inbound Operations Supervisors - Syd & Mel**

- ▶ **2 Companies - Sydney & Melbourne**
- ▶ Luxury product
- ▶ Salary to \$80K + super neg on exp

Supervise a small specialist team of experienced inbound consultants whilst servicing the top, high end repeat clients. Specialising in FIT itineraries from western hemisphere mkts.

Call Cristina or [click here](#) for more details