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Travel Daily

First with the news

Friday 14th August 2015

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Royal Caribbean deals

ROYAL Caribbean International has launched a month-long "Big Deal" sale offering savings of up to 30% per person on more than 150 departures.

Royal Caribbean is also highlighting its recent win in the Best Cruise Operator category in the 2015 National Travel Industry Awards (**TD** 20 Jul).

The 30% off specials are valid for new bookings made 13 Aug-16 Sep on a range of Royal Caribbean Australia, New Zealand, South Pacific, Trans-Pacific and Asia repositioning voyages.

Offer are combinable with Crown & Anchor Discounts & Savings - see the **cover page**.

Today's issue of TD

Travel Daily today has seven pages of news and photos, and a front cover page for **Royal Caribbean** plus full pages from:

- AA Appointments jobs
- Travel Trade Recruitment

Virgin/Etihad seek 10yrs

VIRGIN Australia is seeking a green light from the ACCC to re-authorise its pact with Etihad Airways for a 10 year period, saying its alliance agreement "provides real and vigorous competition...particularly from Qantas and Emirates".

According to papers filed with the Australian Competition and Consumer Commission, VA argues its pact with the UAE national carrier enables Virgin Australia to "genuinely compete" with Qantas' international network.

The carriers said since starting its alliance five years ago they have more than doubled alliance-capacity between Australia-UAE, added new non-stops to Perth & Brisbane, upgraded aircraft and heavily invested in promoting Australia in partnership with Tourism Australia.

There has also been "substantial consumer receipt" of a reciprocal frequent flyer program to date.

VA/EY told the competition watchdog the alliance has already created public benefits & during the next phase of approval will "further extend the commercial and consumer benefits".

Virgin/Etihad said it was unlikely the benefit and detriment of the alliance would change over the next 10 years, saying there is "no regulatory risk to a longer period of authorisation".

Submissions are open until 10 Sep, with a final determination expected by the end of the year.

Brown back to Aus, Gurney heads to USA

EMIRATES head of Australasia Rob Gurney is moving on, having been named as EK senior vice president for North America.

The former Helloworld Limited ceo who took over from Bryan Banston as Emirates vice president Australasia less than a year ago (**TD** 26 Sep), will take up his New York-based role effective from 01 Sep, taking over from Jim Baxter who retired earlier in 2015.

Barry Brown, who has been EK's Dubai-based senior divisional vice president Commercial Operations East for just over two years (**TD** 18 Jun 2013) will return to Australia as Emirates divisional vice president Australasia.

In his new role, Brown will continue to report directly to EK chief commercial officer Thierry Antinori, the airline said.

HotelTonight growth

LAST minute hotel booking app HotelTonight is expanding its Australian presence to include deals in Brisbane and Adelaide.

The app uses geo-location to present a list of local deals up to seven days in advance, with the Gold Coast to be added next.

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New for Eurostar

NEW routes and the gradual refresh of fleet for Eurostar will see potential growth from the Australian market, says Rail Plus ceo Australia & NZ James Dunne.

Following the launch of its year-round Lyon-Provence route in May, next year will see a new direct Eurostar service to Amsterdam come online.

Seventeen new e320 trains ordered from German company Siemens five years ago (**TD** 10 Oct 2010) will start to come online at the end of this year, adding 20% more capacity with a total of 894 seats, compared to 750 seats on the current trains.

The new trains travel at a speed of 320kph, reducing the London-Paris trip by 15 minutes to just two hours travel time.

Aussies can expect more space per seat and free wi-fi, "allowing you to be productive," said Dunne.

The e320s are inter-operable, so they can operate across a range of European signalling systems.

"This will open up the potential for a whole range of new direct services between the UK and European city centres," he added.

QF jacks AS c'share

ALASKA Airlines has sought approval from the US transport regulator to place the designator code of Qantas on flights between Palm Springs and San Francisco.

AS said it plans to begin the new codeshare route no sooner than 30 days.

Signature targeting Aust

US TRAVEL agency group Signature Travel Network is actively seeking new travel agent affiliates in Australia after signing its first New Zealand agency earlier this week (**TD** Mon).

The California-based "member-owned travel cooperative" started its international expansion late last year with the addition of PHD Travel in Brazil.

The program sparked "considerable interest from agencies in both Australia & New Zealand," according to Signature vp of national sales and member engagement, Kimberly Waters.

Once agencies join Signature they have access to a program including the network's Hotels & Resorts Collection of more than 900 properties around the world, a Destination Specialists program and "cutting-edge technology solutions," Waters told **TD**.

International affiliates are also

invited to Signature's annual Sales Meeting in Las Vegas.

"With over 2,100 attending this is a wonderful training opportunity and also offers the attendees the opportunity to network with other Signature members, as well as with our preferred supplier partners."

Waters confirmed that Signature is "currently in discussions with several interested travel agencies in Australia".

She said the group focuses on the individual agency's brand, not the Signature brand, "which helps our members build their identity and their client relationships."

"Signature provides a wide range of unique privileges that help members close sales and build client loyalty," she added.

Currently, Signature boasts almost 200 member agencies with 440 retail locations in the US, Canada, Brazil and now NZ, generating more than US\$6 billion in annual sales.

#helloworldRELAY

HELLOWORLD launched a social media initiative in which Instagrammers from around the world will capture images on World Tourism Day, 27 Sep.

60 countries and 75 "instagram influencers" will take part, each hosting a two hour online meet-up using the #helloworldRELAY hashtag to showcase Helloworld itineraries created with destination partners - see relay.helloworld.com.au.

EK adds longest route

EMIRATES will begin new services between Dubai and Panama City from 01 Feb, with the destination to become the carrier's first gateway in Central America.

The new route, at 17 hours and 35 minutes, will be the world's longest non-stop flight, and will be operated daily using a 3-class Boeing 777-200LR aircraft.



Snow Conditions

WELCOME to **TD's** regular snow conditions update, providing info on the latest snow depths and lifts in operation across key Australia and NZ ski-fields.

Here's the latest snow reports:

- Falls Creek - 110cm / 13 lifts
- Perisher - 132cm / 47 lifts
- Thredbo - 132cm / 14 lifts
- Charlotte Pass - 132cm / 6 lifts
- Mt Hotham - 112cm / 13 lifts
- Mt Buller - 76cm / 20 lifts
- Coronet Peak - 120cm / 8 lifts
- The Remarkables - 145cm / 6 lifts
- Mt Hutt - 122cm / 2 lifts
- Cardrona - 142cm / 5 lifts
- Treble Cone - 104cm / 0 lifts

Qantas BNE upgrade

QANTAS today announced a multimillion dollar upgrade of its terminal and lounges at Brisbane airport, with both domestic and international facilities to be refurbished.

An expansion of the domestic terminal will include a new lounge precinct, increasing capacity by 30% with the redesign of the existing Qantas Club and construction of a new Business Lounge and Chairmans Lounge.

The existing international First and Business lounges will be redesigned to create a "single lounge experience," QF said.

Work on the new facilities will begin later this year, with a staged completion throughout 2016 and early 2017.

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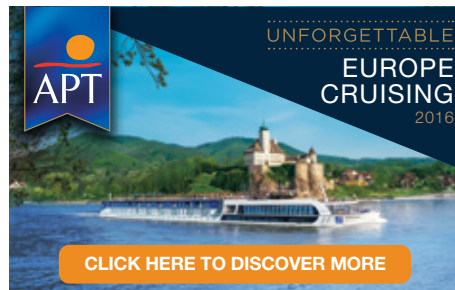


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CLICK HERE TO DISCOVER MORE

2014/15 OTP improvement

DOMESTIC airlines collectively improved on time performance (OTP) for the year ended Jun by around three percentage points on the year prior, according to new govt data released today.

The 2014/15 report determined the average on time arrivals was 85.1%, an improvement from 81.9% 12 months earlier, while on time departures were 86.5%, up from 83.8%.

Among the major carriers, Qantas and Virgin Australia were very evenly matched, however QF was the outright leader, 0.4 pts ahead of its rival with 87.2% of

flights pushing back on time.

Further back was Jetstar (82.9%) and Tigerair Australia (79.3%).

The margin between QF and VA was even closer for departures, with the duo separated by just 0.1% & Qantas sitting on 88.3%.

Combining domestic mainline and regional operations, Virgin Australia outranked Qantas for both arrivals and departures.

QantasLink had the highest percentage of flight cancellations at 2.1% (or 2,607 flights) over the year, with the Canberra-Sydney route the most likely to get the chop (at 4.5%).

Bunnik 2016 boost

THE introduction of maximum group sizes of just 20 pax (in full-sized coaches) last year (**TD** 06 Aug 2014) by Bunnik Tours saw such an overwhelming response the operator is doubling capacity for its 2016 Europe program, now on agency shelves.

MD Dennis Bunnik told **TD** that "capacity was a real issue" for the current season, with some destinations selling out as much as six months in advance.

The company is expecting its new brochure to garner a similar response, with small group travel proving increasingly popular.

Travel agents should be ready to handle strong enquiry levels early next week, Bunnik said, with seven full page advertisements around the country planned in weekend newspapers to launch the program which includes four new tours: Norway & Iceland; Alpine Discovery; Eastern Europe and Italy & France.

Bunnik has seen three consecutive years of 20% growth, as it has shifted to offer a wide range of destinations rather than its earlier focus on Egypt.

The next brochure release from Bunnik will be its Cruise/Tour brochure while new programs for South and Central America as well as Africa will launch before the end of the year.

More info 1300 125 007.



Window Seat

AIR New Zealand has achieved another social media milestone, with a new safety video having been already viewed more than four million times since it was launched yesterday.

Inspired by the *Men in Black* movies, the footage features a number of high profile All Black rugby players, as well as US actor Rip Torn.

'Men in Black Safety Defenders' is the latest in Air NZ's quirky series of safety videos which have collectively been viewed online more than 53 million times.

See traveldaily.com.au/videos.

SURFING in California's Huntington Beach has literally gone to the dogs, with more than 65 canines set to compete in the upcoming Surf City Surf Dog competition.

Taking place 25-27 Sep, the contest now in its seventh year apparently attracts entrants from across the US who wear miniature life vests as they 'hang 20' riding the waves before an enthusiastic crowd.

The weekend also includes a doggie fashion show, dog yoga and of course a 'yappy' hour.

75 years of THAI service



THREE THAI Airways employees in Perth celebrated work anniversaries this week, totalling to 75 years of service.

Pictured above: certificates presented by gm for WA, Karun

Sirarojanakul to Debra Matthews, Sales Manager WA for 30 years, Pat Devahasdin, Cargo Manager WA for 30 years and Ghada Ibrahim, Reservations and Ticketing WA for 15 years.



Business Manager NSW

A vacancy exists for a full time **Business Manager NSW – helloworld Branded Network Retail, based in North Sydney**.

This position will play a key role in maximising both individual member and helloworld profitability and provide direction to the helloworld network. To be successful in this role you will be a results driven individual who is passionate, energetic, and able to communicate effectively at all levels and be able to deliver value to the branded retail network by driving company initiatives.

If you are interested in applying for this role, please send your resume to Lynda.wallace@helloworld.com.au

NATIONAL SALES MANAGER



Show Group Enterprises, is a leading and renowned travel and freight logistics company servicing the entertainment, film and sporting industries.

We have a position available for an individual to join our team as our National Sales Manager.

As the head of the Sales Department, the successful applicant must be experienced and have a proven track record in sales techniques for gaining new business, be self-motivated, pro-active, well organised and possess great leadership skills.

Excellent senior level communication, presentation skills and the ability to prepare and present tender documents are a must.

If you would like the opportunity to work for a great company, supported by a motivated and friendly team, please email your Cover Letter and CV to hr@showgroup.com.au.

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Polish heatwave

THE Dept of Foreign Affairs & Trade advises that an extended drought and "extremely low water supply levels" in Poland has resulted in the government implementing power outages and reduced public transportation.

Parts of southern and central Poland are on high fire alert.

ACCC ticks VA/DL deal

THE Australian Competition and Consumer Commission has renewed its authorisation for the Trans-Pacific alliance between Virgin Australia and Delta Air Lines (**TD** breaking news) - but only for five years, rather than the ten requested by the partners.

The renewal covers their Australia-US flights as well as respective domestic networks, with ACCC chair Rod Sims saying they have a combined market share on the SYD-LAX route of around 37%.

Renewing for just five years reflected the "dynamic nature of the aviation industry," Sims said.

Ashford Castle scores

RED Carnation Hotel Collection's five-star Ashford Castle in County Mayo, Ireland has been rated 'Hotel of the Year' by luxury travel agent network Virtuoso.

The recently reopened property was recognised as the 2015 *Best of the Best* in its category during a Virtuoso awards ceremony in Las Vegas held earlier this week.

Ashford Castle offers guests 68 guestrooms and 14 staterooms & suites from which to choose and was one of nearly 1,100 upmarket hotels, resorts, villas & retreats sold through Virtuoso globally.

Red Carnation Hotels is one of the many brands owned by The Travel Corporation.

Other *Best of the Best* awards went to Dolder Grand Spa at The Dolder Grand in Zurich as 'Best Spa' and Four Seasons Resort Orlando, Florida at Walt Disney World for 'Best Family Program'.

Scenic Canada on TV

CANADA'S Rocky Mountains, the Rocky Mountaineer and Vancouver Island will be on show during coverage on Channel 9's *Getaway* program over the next four weeks, courtesy of Scenic.

The telecast is led by David Reyne and starts at 5:30pm on 15, 22, 29 Aug and 05 Sep.

Flying high at Club Med Phuket



US complaints soar

CONSUMER complaints about airlines filed with the US Department of Transportation jumped 20.3% during the six months to 30 Jun, to a hefty total of 9,542.

Things seemed to get particularly bad in Jun, when more than 2,000 complaints were received, up 47.3%, according to the Air Travel Consumer Report.

The overall on-time arrival rate was just 74.8%, with Hawaiian Airlines the top performer at 90.5% followed by Alaska Airlines at 87.4% and then Delta with 82%.

The mishandled baggage rate fell slightly to 3.52 per 1,000 passengers for the six months.

ABOVE: This group of WA Flight Centre consultants recently stayed at Club Med Phuket, flying with Thai Airways & stopping off in Bangkok on their way home.

During the fam, some agents tried out the flying trapeze while others played golf and archery.

Pictured above are Kim Cannon, FC Bunbury; Mitch Scott, FC Carousel; Laura Chandler, FC Baldivis; Erin Smith, Club Med bdn WA/SA; Amy Lowe, FC Applecross; Sue Gaskin, FC Bibra Lake; Tom Barber, ET Claremont; Emma Ede, Club Med Phuket; Hendel Duplessy, Club Med Phuket gm; Josh Irvine, FC Kalamunda and Susie Morelli, Thai Airways bdm WA.

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New York	\$1,664*	\$8,636*
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Right on track for Rail Plus

EUROPEAN Rail has enjoyed positive growth with more than 1 million tickets purchased by Australians in 2014.

Rail Plus ceo Australia & NZ James Dunne attributes growth to strategies implemented that have helped simplify the booking process for travel agents.

"We have spent the last nine months speaking to travel agents to find out what they want and creating awareness that we are the rail specialists," Dunne said.

Placing rail on par with long-established airline practices, the past 12 months has seen European rail operators introduce new ticketing deadlines and yield managed fares.

The London Heathrow Express service now enables kids aged 15 or under to travel for free, (**TD** 25 Mar) "making it a good value proposition for a family of four".

To further service requests from consultants, live chat hours have been extended from 7am to 7pm, agents can now easily extract invoice details into back office systems and onto personalised client summaries and training webinars have been refreshed with new modules soon to be released on Canada's Via Rail and Rocky Mountaineer product.

Dunne also hinted improvements are on the way for the popular Rail Expert training program.

As a result of the success of Rail Plus' dedicated tab in Amadeus, the firm says it is keen to engage in business with other GDSs to increase the visibility of product and help simplify the booking process for agents.



Dunne told **Travel Daily** there has been a late booking trend by Australians this year, however for the first time, Eurostar also extended its booking period by an extra three months.

While bookings for point-to-point tickets continue to grow, Rail Plus has seen a trend towards Australians choosing national passes in Europe over multinational passes, which represents better value.

"This reflects the growing maturity of the Australian market, with travellers returning to Europe to explore single countries or specific regions," said Dunne.

The Rail Plus res system currently allows Amtrak services to be booked manually, and it is anticipated live inventory will be available in the coming weeks.

Recently, Rail Plus added a direct connection to Germany's Deutsche Bahn rail network, offering 24/7 access to the cheap point-to-point fares including France, Italy, Spain and the UK.

Pictured yesterday at Café Sydney is Rail Plus' James Dunne with manager Australasia, Rail Europe, Ingrid Kocijan.

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Friday 14th Aug 2015

TOSP overwhelmed

TREASURES of the South Pacific president Richard Hankin says the group has been overwhelmed by the response from the trade to attend its upcoming events in Newcastle and Sydney (**TD** yest).

Around 200 agents have registered so far, with only a handful of places still available.

"It's been the biggest response we have ever had and we look forward to sharing our special South Pacific destinations with the trade next week," he said.

TOSP is a partnership between nine South Pacific destinations, Pacific Islands Trade and Invest & the South Pacific Tourism Org.

Registrations close at 5pm today - click on the date for more info on the **25 Aug** event at Crowne Plaza, Newcastle & **26 Aug** show at Wolfies in the Rocks, Sydney.

LH/OS fare families

LUFTHANSA Group's new fare structure is bookable after both Lufthansa and Austrian Airlines implemented the new Amadeus Fare Families of 'Light', 'Classic' and 'Flex' fares for flights departing as of 01 Oct.

The structure aims to provide greater transparency on product characteristics and terms and conditions when booking flights.

LH and OS join Brussels Airlines and SWISS using the fare types.

MEANWHILE, the Association of Corporate Travel Executives and the Lufthansa Group will conduct a webinar on the controversial new €16 GDS fee next week.

For full info, to ask questions or to register, **CLICK HERE**.

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To win the Brisbane and Adelaide tickets*, send your entries to wj@traveldaily.com.au

*Look out next week for the Sydney, Melbourne and Perth tickets

AC income takes off

AIR Canada has reported a second quarter adjusted net income of CAD\$250 million - a whopping 80% increase on the same period last year.

Pre-tax earnings amounted to CAD\$591 million, a 30% year-over-year rise, a record result for the fifth consecutive quarter.

The airline has predicted more record results for Q3.

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Fancy yourself as a multi skilled travel specialist? Your new career may be right here at FCM Travel Solutions in Perth!

If you have experience working in travel sales and have a commitment to providing quality customer service, this is a great opportunity to develop and move into the challenging world of group travel management.

The Customer Implementation Manager is responsible for the end-to-end implementation of customers, technology and products. The three core areas of implementation require operational, contract and project management to ensure a successful and on-time deliver to customers and the overall FCM business.

The successful candidates will benefit from an attractive remuneration package, comprising a base salary and generous commission structure. Best of all, you will have the opportunity to create your own business with solid corporate and leisure enquiry. Apply Now!

Apply Now at: Applynow.net.au/jobs/F190069

Today's Technology Update is brought to you by Amadeus IT Pacific.



Today's travel industry is operating in an age of disruption and travellers are the biggest

disrupter.

We have entered the **Age of Traveller Power** – where more people are travelling than ever before, with new channels to express their aspirations. With a smart device in every hand, the traveller is well-informed and demands better service throughout the entire travel lifecycle.

With the traveller at the centre, what does this mean for the industry?

Travel agents, airlines, hotels and even airports now need to embrace and adopt technology faster to survive and thrive.

Amadeus recently released the **Future Traveller Tribes 2030 whitepaper series** that looks into why we can no longer define travellers by their demographics. We need to identify them by their values, behaviours and motivations.

We also need to find ways to build a more rewarding and connected traveller journey, and this starts by using **technology** as a tool to address basic human needs.

By making use of the data and social media information available, it's easy to see how technology can help us create personalised 'purchasing experiences' that speak to the individual needs and expectations of our customers.

This is how businesses can ensure they're meeting the needs of tomorrow's traveller. But we can't do it without data; the most important resource for businesses of the future.

To learn more about you can meet your future customers' needs download the whitepapers [here](#).

Tony Carter, Managing Director, Amadeus IT Pacific

amadeus

Tourism Vic ceo goes

THE resignation of Tourism Victoria ceo Leigh Harry was announced last night by Vic Tourism Minister John Eren.

Harry's departure after four years in the role came just a few hours following the official launch of Visit Victoria, a new entity which will see Tourism Victoria merged with the Victorian Major Events Company "to end inefficiencies and duplication," said premier Kevin Andrews.

Former British Airways ceo Sir Rod Eddington will oversee the new organisation which "will embark on the most ambitious marketing campaign in our state's history," Andrews added.

3 Elements for China

THREE more Element hotels have been announced for Greater China in the next four years.

Overnight, Starwood Hotels & Resorts Worldwide announced the openings of the Element Chongli, due in 2017, Element Sanya Haitang Bay, due in 2018 and Element Tianjin, due in 2019.

The announcement follows the recent opening of Element's Asia Pacific flagship, Element Suzhou Science and Technology Town in Suzhou, China.

ATEC hails PC report

THE Australian Tourism Export Council has highlighted today's draft release of the government's Productivity Report, titled *Barriers to Growth in Service Exports*.

ATEC md Peter Shelley said the report points out some key issues including the "unequal and unproductive costs and administrative burdens placed on visitors, especially from two of our growth markets - China and India".

He said ATEC strongly supports moves to improve passenger facilitation via differentiated border processing services, establishing a range of price points for visa applications.

Hilton to Botswana

HILTON Garden Inn Gaborone will open in Botswana in 2017, following Hilton Worldwide's signing of a management agreement with Fleming Asset Management Botswana.

It marks the first Hilton hotel agreed in the country and will feature 150 guest rooms.

BA dropping 737s

BRITISH Airways is phasing out its Boeing 737 fleet, with the final operations - all on routes out of London Gatwick airport - to take place next month.

Globus takes agents to India



THE Globus Family of Brands (GFOB) took this lucky group of agents to India on a fabulous 10-day educational last month.

The group enjoyed a Cosmos Golden Triangle tour of Delhi, Agra and Jaipur along with a customised Kerala extension to Cochin, Periyar and Alleppey.

As well as a spectacular visit to the Taj Mahal at sunrise they also went on an excursion to Jaipur's legendary Amber Fort and spent the night on a houseboat in the southern state of Kerala.

Pictured above are: Anu Krum,

tour director; Elizabeth Levy, Diploma World Travel; Darren Perry and Melanie Bray, GFOB; Bryn Davies, Macleay Valley Travel; Gina Broom, italktravel; Kelly Simpson, My Travel Expert; Sandra Maytom, helloworld Thornton; Florence Huss, Global Village Travel; Susan Clark, iTravel; Tara Wells, helloworld Emu Plains; Holly Weir, Dream Maker Travel; Aaron Eilers, Cruise Express; Sneha Pedankar, TBI India; Luke Cochrane, Queanbeyan City Travel and Sunil Panchal, TBI India.



Join a vibrant team of destination marketers

GTI Tourism is seeking a **Sales & Marketing Account Manager** and an **Account Executive** to join our team.

Our clients include national and regional tourist offices for South Pacific, African and North American destinations.

At GTI Tourism we successfully execute consumer marketing campaigns both on and off line as well as increase trade and MICE engagement through sales activities, events and incentives.

We are keen to hear from dynamic and innovative destination marketers and sales representatives who have the skills to deliver industry leading work.

Visit www.gtitourism.com.au/careers for more info and to apply.

Friday 14th Aug 2015

Luxury Suiteness

A NEW website targeting the luxury suite market has launched, with an inventory of 5,000 luxury suites in 15 Las Vegas hotels.

Dubbed 'Suiteness', the firm plans to add luxury suites in other US markets this year, including Miami, New York & Los Angeles.

The ceo says the site gives hotels a new distribution channel direct to a high spending customer base.

ITP traveller security

INTERNATIONAL Travel Partnership advises its TMC partner in Nigeria, PassageGold Travel, has recently implemented Amadeus Mobile Messenger.

Emirates fare deals

EMIRATES is offering global fare deals until 21 Aug in both Economy and Business class.

Return Economy class flights from Australia start at \$1078 to Mumbai, \$1617 to London and \$1658 to New York.

See www.emirates.com/au.

Don't book Xmas late

INSIDER Journeys is urging travellers to book their Dec and New Year travel plans now to avoid missing out.

"The December and New Year's period is notorious for disappointing many well intentioned travellers during this peak travel time," said Insider Journeys md Paul Hole.

Insider Journeys has a number of Asia tours on offer over the period, including: Treasures of Golden Burma, the China Panorama, Secrets of Japan and Vietnam Insight.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Royal Brunei Airlines has Business class return flights departing from Melbourne on sale. Until Sun 23 Aug, return flights to LHR can be booked from \$4950, DXB return from \$3530, SNG from \$1930, SIN from \$1935 and other Asian destinations from \$1910. The sale applies for travel between 01 Sep-31 Mar 2016. Blackout dates apply 01 Dec-31 Jan 2016.

Adventure World is offering up to 35% off two eight-day South-East Asia sailing trips booked by 30 Apr 2016. The deal applies for travel on the Phuket to Penang cruise 9 Dec 2016-22 Apr 2017 and travel on the Phuket to Langkawi cruise 16 Dec 2016-15 Apr 2017. Both are priced from \$2920pp. Visit www.adventureworld.com.au.

Premium flatbed seats with **Indonesia AirAsia X** to Sydney from Bali (Denpasar) are on sale from \$399 one way. Economy fares to Bali are also on sale from \$119 until 16 Aug, or until sold out. The travel period is 17 Oct 2015-31 Aug 2016. Bookings can be made at www.airasia.com.

Up to \$700pp in savings is up for grabs on the **Wendy Wu Tours** 26-day Road to Samarkand tour. The package costs from \$9280 when booked before 18 Sep and departs on 08 May & 09 Oct 2016. Call 1300 789 980.

China trade mission

GOLD Coast Tourism and Tourism Events Queensland are seeking expressions of interest to join a trade mission to Wuhan & Changsha, China, in Nov.

The mission is to support Hubei Wanda New Airlines Int'l Travel, who has chartered Jetstar to fly direct to the Gold Coast from China, commencing next month.

Registration is limited to 20 member products of Gold Coast Tourism and participants will be chosen on their international market readiness, suitability for and long-term commitment to the mainland China market.

For more information, email john.chan@gctourism.com.

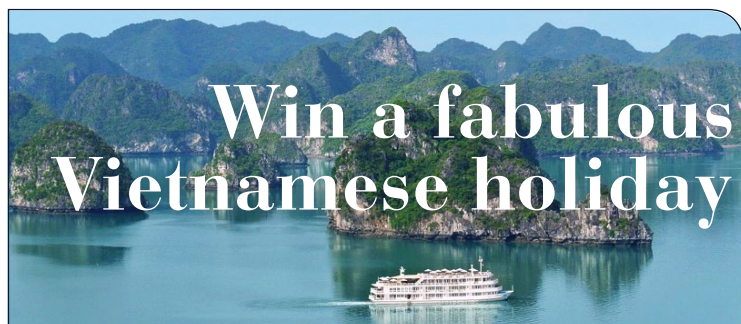
Pullman rebrand

PULLMAN has added 927 rooms to its network in Asia by rebranding hotels in Kuala Lumpur and Bangkok.

The new hotels are the Pullman Kuala Lumpur City Centre, formerly the Prince Hotel & Residence and the Pullman Bangkok Grande Sukhumvit, formerly the Millennium Sukhumvit Bangkok.

The Pullman Kuala Lumpur City Centre offers 445 hotel rooms and 157 serviced apartments and views of the city skyline.

The Pullman Bangkok Grande Sukhumvit has rooms ranging from deluxe to executive suites and a presidential suite.



Win a fabulous Vietnamese holiday

This month, *Travel Daily* together with Bhaya Cruises Group, Vietnam Airlines, Hai Au Aviation and Sofitel Plaza Hanoi are giving readers the chance to win an amazing Vietnamese holiday. The prize for two includes:

- Economy class flights to Hanoi
- Return airport transfers
- 3 nights' accommodation at Sofitel Plaza Hanoi
- Return Hai Au seaplane transfers to Halong Bay
- 2 night Halong Bay cruise aboard Auco in a Long Quan Suite

Sofitel Plaza Hanoi offers a genuine experience of sophistication and luxury within walking distance to the city centre and breathtaking views.

To win, answer each daily question correctly and have the best answer to the final question. Send your answers to vietnam@traveldaily.com.au



10. Are there any meeting rooms at Sofitel Plaza Hanoi and if yes, what is the maximum capacity?

[CLICK HERE](#) for a hint.



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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AUSSIE AUSSIE AUSSIE !!! DOMESTIC CORPORATE CONSULTANT SYDNEY CBD – SALARY UP TO \$55K

This long established professional corporate travel management company, delivers business travel solutions for companies and organisations, worldwide. This company is looking for a dynamic individual to join their vibrant domestic division. To succeed in this role you should have excellent domestic product knowledge, strong GDS, attention to detail & accuracy and the ability to offer an uncompromising high level of customer service that this company prides itself on. This role won't last for long.

SHOW US YOUR ACCOUNTING FLAIR WHOLESALE TRAVEL SUPPLIER ACCOUNTS SYDNEY CBD – SALARY PACKAGE TO \$50K

This award winning International wholesaler requires a fun and vibrant team player to join their accounts division. You will need to have used calypso and preferably have a travel industry background. Your strategic thinking and ability to thrive on a challenge will be key to in this role. This role involves but is not limited to account reconciliation, supplier queries and correspondence and invoice discrepancies. In return this company offers amazing travel industry perks and competitive salary. This role has it all!

ACADEMIC MARKET– LEISURE & CORPORATE MIX TRAVEL CONSULTANT MELBOURNE – SALARY PACKAGE \$65K +

Calling for an experienced corporate travel consultant with strong fares knowledge and the ability to construct intricate and complex flight itineraries. Working in an implant environment, you will enjoy the boutique feel of the office and the social and dynamic team. Working Monday to Friday hours, you will also enjoy the work/life balance on offer. Min. 2 years international corporate consulting or 3 years international retail travel consulting experience required. Join one of the most varied roles on offer today.

BEAUTIFUL CAPRICORN COAST SENIOR RETAIL TRAVEL CONSULTANT ROCKHAMPTON – SALARY PACKAGE \$50K - \$55K OTE

Experienced Travel Consultants, if you are currently living in Rockhampton or looking at relocating then check out this once in a blue moon opportunity! This independent retail agency is currently on the hunt for a fresh face to join their team. Business has been booming and they require an experienced senior retail travel consultant to create domestic and international holiday packages for their repeat and referral clientele. Minimum 2 years' experience is a must along with strong Galileo skills. Apply today!

NATIONAL LUXURY SERVICED APARTMENTS MANAGER ON DUTY SYDNEY – SALARY PACKAGE UP TO \$60K

This leading National luxury service apartment group offers serviced apartments in over 14 locations and expanding. They are dedicated to quality and high levels of consistency and offer an array of five star facilities at their properties. If you are passionate about offering amazing customer service the role of Manager on Duty is for you. You will need to be able to work under pressure, lead a team, handle customer complaint resolution and liaise with other department heads. Be part of this company's amazing expansion. Apply today!

JOIN THE FRONT RUNNERS IN CORPORATE DOMESTIC CORPORATE CONSULTANT PERTH (CBD) – SALARY PKG UP TO \$47K + BENEFITS

We have a sensational domestic corporate position to fill in Perth. This well-known TMC is winning accounts left right and centre and now requires a new team member to service the new accounts. You will be rewarded with Monday – Friday hours only and exciting career progression opportunities! If you are ready to step away from retail travel into corporate bliss we can assist you in making the move. Minimum 12 months experience required and a can do attitude! Call us today to find out more!

PREFER THE DISCERNING TRAVELLER? HIGH END LEISURE TRAVEL CONSULTANT MELBOURNE – SALARY PKG TO \$62K + (DOE)

Melbourne, we have a senior travel consulting role that you are going to love! This professional travel office is now looking for an experienced consultant to join their growing team. Servicing the discerning traveller you will tailor make itineraries inclusive of high end travel arrangements including 5 star cruising, touring and more. This role will offer you Monday to Friday hours and you will be paid a high salary package of up to \$62K plus amazing famils! Minimum 8 years industry experience required.

GROUPS GURU REQUIRED GROUPS TRAVEL CONSULTANT GOLD COAST – TOP SALARY PACKAGE

Our global client is seeking an experienced consultant to join their well-established team. You will be looking after small to medium corporate groups, booking domestic & international travel including flights, accommodation, meeting space, food and beverage packages. You will be rewarded with top base salary & excellent commission, ongoing training, famils and educational leave. If you are self-confident with high attention to detail, 2 years' experience in travel, GDS and excel proficient we want to hear from you.



Working in partnership with the Australian Travel Industry

Corporate Travel National Sales Leader
Brisbane, Executive Salary Package, Ref: 1853SZ1

Are you a sales driven professional with fantastic leadership skills? You will look after the corporate management and sales development teams on a national level and be the first point of contact for all BDM's and Reservation Managers. You will be using your creative and analytical approach to deliver growth, market share and profitability to the company. Previous experience in a similar role on a national level will be required with the ability to lead and manage a diverse sales team.

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

Luxury Sales Consultant
Sydney, Attractive Package, Ref: 1866PE1

My clients have an opportunity for a sales savvy person to join their award winning Travel/Tourism brand. Travel Industry Experience not required although a bonus!! This is a rarity & one off opportunity to break into the Travel Industry. 5 weeks training provided for the right person. This award winning, luxury brand is expanding in the Australia market. You must have proven direct/consumer sales experience. Comes along with all the Travel Industry Perks!! Sales superstars please apply.

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Travel & Event Manager
Melbourne, \$Competitive, Ref: 1856KF1

My client, a leading group travel and event management company are looking for an experienced Travel & Event Manager to join their groups & events team in Melbourne. If you are a creative thinker, have strong communication skills, thrive working in a busy environment, have GDS experience and have an exceptional eye for detail, then this opportunity is for you! Coordinate and manage extensive travel logistics, nationally and internationally and provide end to end event management.

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Retail Travel Consultant
Perth, \$55-60k, Ref: 1942DV3

I have a fantastic new opening for an experienced savvy Travel Consultant in the Perth area! If you are passionate about the travel industry and you are driven by sales then this role could be your ideal chance to move into a new role and challenge within the industry! This role isn't just another travel consultant opening, this is the chance to work for a company that specialises in high-end leisure, offers a stable rewarding environment and the chance to progress your career further!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

Travel Sales Development Manager
Brisbane, \$60K + Car, Ref: 1860LM1

Amazing opportunity! Do you have SDM experience and a proven sales record? Dynamic new role will suit someone who knows the travel industry and is looking to take on a new challenge. We are looking for a SDM to work with an award winning luxury tour wholesaler to look after QLD. You will be creating & maintaining relationships with industry & trade partners as well as representing the company at trade & consumer events. A role for those who can present confidently & enjoy client interaction!

For more information please call Lia on
(07) 3023 5023 or click [APPLY](#) now.

Senior Travel Consultant
North Shore - Sydney, \$45 - \$70k, Ref: 1317MB1

Don't miss this rare opportunity to work closer to home and escape the daily commute and have the added option of driving to work. We are looking for an experienced Travel Consultant who is looking to step up and work award winning travel agency. Enjoy a new role where no two days will be the same with a mix of face to face and over the phone consulting with repeat and new business in this high end picturesque area of Sydney's North Shore. You will be a valued member of the team.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Wholesale Product Manager
Melbourne, \$65k, Ref: 1855KF2

Are you looking to challenge yourself in your next role? A leading Travel company has a new and exciting position on offer for an experienced Europe & Middle East product manager. We are looking for an experienced travel professional to jump on board with this new position, bringing creativity, passion and enthusiasm in order to reap the rewards!! You will need to have managed a destination through high and low times and be keen to develop and strive for the best within your brand.

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Asia & Africa Travel Consultant
Adelaide, \$60k, Ref: 1839DV5

Are you an excellent worldwide traveller? Have you travelled Asia and Africa?! My client is looking for a travel consultant that is working in the industry at the moment and has used their passion for travel to explore Asia and/or Africa! This role isn't just a standard role, you will be able to further your travel experiences and talk passionately about where you have been! Working in a fantastic office environment of 6-7 consultants you will be sat alongside other well travelled consultants!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
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