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# Travel Daily

First with the news

Friday 21st August 2015

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## Etihad overhauls fares

**ETIHAD'S** new fare structure (**TD** breaking news) will mean the carrier no longer offers chauffeur drive on all Business class fares.

Effective for all sales from 14 Sep 2015, the "Fare Choices" concept have varying inclusions.

The cheapest fares are "Economy Breaking Deals" (booking classes T & E) & offer one 23kg checked bag and 7kg carry-on limit but no date changes/refunds or eligibility for upgrades.

"Economy Saver" fares (booked in U & V) offer more Etihad Guest Miles, date changes for a fee & the opportunity to pay for upgrades.

"Economy Value" (L, Q, M & K classes) allow two 23kg bags and date changes & refunds for a fee, while the top tier "Economy Freedom" (classes H, B & Y) has 100% Guest Miles, two 23kg bags & free date changes and refunds.

All of EY's new Business class fares offer two 32kg bags, but the lowest "Breaking Deals" tier doesn't include chauffeur drive, date changes or refunds.

"Business Saver" and "Business Freedom" fares include chauffeur transfers, with Freedom allowing free date changes and refunds.

## Kogan enters travel arena

**ONLINE** electronics retailer Kogan.com is expanding into the travel sector, with the launch of Kogan Travel offering a range of "curated national and international getaways".

The company says it has gone to airlines, hotels, resorts and tour operators with the "negotiating power of its two million loyal customers to secure the best deals on the market".

Kogan claims to be offering discounts of as much as 76% online at [kogan.com/travel](http://kogan.com/travel).

The company has a tie-up with the Qantas Frequent Flyer program (**TD** 15 Apr), providing one point per dollar on eligible products - but this does not include the Kogan Travel offering.

Launch offers include a 10-day Travel Asia tour of China from \$1,399 per person twin share, including international

flights with a "reputable airline," accommodation, coach transport, admission to attractions, an English speaking guide and "plenty of delicious meals".

There are also packages in Fiji, Thailand, the Maldives, Vietnam, Bali, Japan and Malaysia as well as domestic deals in Adelaide, the Gold Coast, Port Douglas, Broome and Cairns.

Kogan ceo Ruslan Kogan said "given our digital reach and customer base, we are able to make going on a well-earned holiday more affordable."

"We've amassed a dedicated fanbase that loves Kogan.com for an honest deal every day of the week," he said.

Kogan is an AFTA member and is ATAS accredited.

## THAI 787s to Brisbane

**BRISBANE** is set to welcome THAI Airways International's 787-8 Dreamliners ex Bangkok from next month following a jet switch.

According to TG's website, the Star Alliance member carrier will switch from daily 777-200/300s to BNE to the 787, effective 25 Oct.

### Today's issue of TD

**Travel Daily** today has seven pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- Rail Plus

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First with the news

Friday 21st August 2015



## Skal dines with TAFE

**THE** next meeting of Sydney Skal International will see members dine at Sydney TAFE's The Apprentice restaurant - a training facility for the up and coming stars of hospitality.

Sydney TAFE Institute Director, David Riordan, will be the guest speaker for the event taking place on 09 Sep - for more details see [sydney.skall.org.au](http://sydney.skall.org.au).

## New Finnair routes

**FINNAIR** has announced new services from Helsinki to Edinburgh, Billund, Pula and Svalbard, with flights to the Scottish capital to operate from 18 Apr-27 Oct 2016.

Billund, the Danish home of the LEGOLAND theme park, will become a year-round AY port.

## 2016 EUROPE EARLY BIRD SALE



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## ACCC QF/MU about-face

**THE** Australian Competition and Consumer Commission says it remains concerned that the alliance between Qantas and China Eastern Airlines could result in "significant public detriment," despite this morning reversing its earlier draft decision (**TD 24 Mar**) which proposed denying authorisation to the deal.

The ACCC has given approval for the alliance to proceed (**TD** breaking news) with the five year authorisation coming with several conditions.

Since originally denying the deal Qantas and China Eastern "have provided significant commitments to add additional frequencies and destinations between Australia and China," the ACCC said.

These include additional peak season frequencies between Australia and Shanghai, as well as an unspecified new year-round route to be launched by China Eastern (**TD 18 Nov**).

"Qantas and China Eastern also propose to significantly expand the range of destinations covered by their existing codeshare agreement," the ACCC said.

Qantas ceo Alan Joyce said the final decision will "help the airlines deliver a better travel experience...and strengthen Australia's connections with China, a key trading partner."

## BA staffer imprisoned

**A WOMAN** working in a British Airways call centre has been given a 12 month sentence after she was convicted of stealing more than £50,000 from the carrier in a lost baggage scam.

27-year-old Charlotte Syers allegedly used BA systems to set up fraudulent lost baggage claims, directing refunds into her own bank account.

She also issued a number of fake electronic vouchers for discounted flights which are given to customers who make complaints, selling them on eBay.

"We put a strong case to the ACCC that outlined the benefits of this partnership for travellers as well as Australian tourism and trade," Joyce said.

He said working with China Eastern would help maximise the Qantas presence throughout China, and build a more sustainable platform for growth.

"We cannot fly to every destination in China...however our deepened relationship with China Eastern supports our successful strategy to work with key partners around the world".

The ACCC is requiring Qantas and China Eastern to grow capacity on routes between Australia and Shanghai by 21% over the next five years, and will also closely monitor point to point fares between Sydney and Shanghai which will be subject to a "route-specific growth obligation."

## Wanda Sydney plan

**DEVELOPMENT** plans for the new Wanda Vista hotel at Goldfields House in Sydney - part of the 'Sydney One' project (**TD 28 Jan**) - have gone on exhibition.

The Dailan Wanda Group proposal for Fairfax House and 1 Alfred Place in Circular Quay features a 185m mixed residential building and a 110m luxury hotel (**pictured** centre, left) which will include a new 'Rugby Club'.



## VA tops Jul OTP

**VIRGIN** Australia was the most punctual scheduled carrier in Australia last month, with figures from the Bureau of Infrastructure, Transport and Regional Economics showing 86.8% of VA flights arrived on time.

Qantas was just behind at 85.5% followed by Tigerair at 76.2% and then Jetstar at 74.5%.

QantasLink was the best performing regional airline for on time arrivals with 83.6% ,followed by Regional Express at 82.8% and VA Regional Airlines at 80.9%.

The highest percentage of cancellations were incurred by QantasLink with 3%, followed by Virgin Australia at 2.6%, Jetstar with 2.3%, VA Regional at 2.3%, Qantas with 1.3%, Tigerair at 1.2% and Regional Express at 0.4%.

FROM THE HEART OF EURASIA



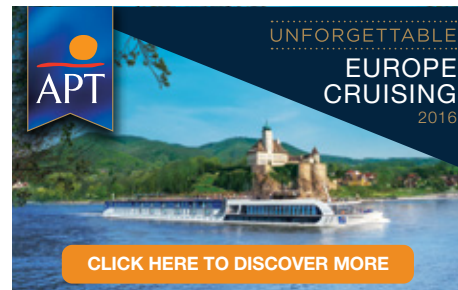


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## Cover-More looks online

**COVER-MORE** Travel Insurance this morning announced that former Facebook Australia managing director Will Easton is to join its board, with the company saying it was a “pivotal appointment...as Cover-More continues to expand and enhance our digital footprint”.

Cover-More declared a strong result for the year to 30 Jun, with travel insurance gross sales up more than 10% to \$400.8m and a 13.7% rise in net profit after tax to \$25.8 million.

Key achievements in the past 12 months include the new five year exclusive agreement with helloworld (**TD** 10 Dec 2014), the debut of a corporate travel program in New Zealand and a new partnership with Virgin Australia to form an “integrated travel insurance distribution relationship” with the Velocity program set to kick off in Oct.

Cover-More has also sealed deals with P&O Cruises, Captain’s Choice and Travelex.

Interestingly, this morning’s ASX announcement didn’t mention key customer Flight Centre, only stating that an integration with its “major retail partner” was on hold and was expected to resume in the first half of next year.

CEO Peter Edwards said the overall result reflected the increasing diversification of the business, with the Australian operation outperforming the market with sales growth three times that of the general market.

Going forward, Cover-More is expanding its operations in Asia, India and the UK and has also laid the foundations for growth in North America.

“We are in advanced discussions on a model to greatly extend the global reach of our Cover-More direct business,” Edwards said.

## Chile tourism push

**TURISMO** Chile has partnered with LAN Airlines and a number of Australian tour operators for its latest campaign.

The promotion aims to grow the average length of stay in the region and encourages Aussies to act and book a visit now.

Teaming with Adventure World, Chimu Adventures, Natural Focus Safaris, Captain’s Choice & Forward Travel, the group will run a number of digital, consumer and trade activities, including a travel agent incentive.

The [visit.chile.travel/au](http://visit.chile.travel/au) online hub has been created & provides advice, tips and info about the South American country.

## SQ extends with F1

**SINGAPORE** Airlines has renewed its title sponsorship of the Formula 1 Singapore Grand Prix for a further two years.

The new deal extends SQ’s pact with the race through until 2017.



## Window Seat

A **US** man who was late for a flight has been arrested after attempting to stop the aircraft from pushing back by running onto the tarmac.

58-year-old Marc Rehmar was en route from Denver International Airport to attend his 40 year school reunion when he realised he wasn’t going to make his United Airlines flight.

According to police documents he allegedly “forcibly” opened an emergency exit door and ran “into a sterile area of the airport and chased down on foot a tug and tug driver who was actively engaged in pushing back...[the] aircraft filled with passengers”.

After stopping the tug, Rehmar then insisted on boarding the plane before he was arrested, police said.

## Creative Holidays ✨ Creative Cruising ✨

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## FJ online check-in

**PASSENGERS** flying with Fiji Airways to/from Australia to/from Nadi and Suva can now check-in online from 24 hours up until 4 hours before departure time.

The service, also available for pax flying to/from New Zealand and the USA, is accessed via the Fiji Airways homepage by following the "check-in" tab.

Fiji Airways flights to regional airports Tongatapu, Apia, Honiara, Port Vila, Kirimati, Tarawa and Funafuti can also be checked-in online from Nadi or Suva, but not in the return direction.

Codeshare flights operated by another airline & domestic flights on Fiji Link are ineligible.

Guests with carry-on or cabin baggage only are required to proceed to the bag drop counter to have items weighed & tagged prior to boarding an aircraft.

Guests with checked baggage can drop luggage at the FJ Bag Drop counter at the airport, up until 1hr prior to flight departure.

## SAS add 3 US routes

**SCANDINAVIAN** Airlines (SAS) is opening three new routes to better access the US in 2016.

The new direct routes include up to daily Stockholm-Los Angeles services (commencing 14 Mar), and thrice weekly flights between Copenhagen and Miami & four weekly services between Oslo and Miami, which are set to start in the first half of 2016.

## Free wi-fi on Crystal

**ALL** guests sailing on *Crystal Symphony* and *Crystal Serenity* will be provided with a free wi-fi allowance each day from 30 Aug.

Guests in Deluxe Staterooms & Penthouses will receive 1hrs allowance per day & Penthouse Suite guests will receive 90mins.

Additional wi-fi packages can be purchased onboard.

Previously, Crystal Cruises only offered the perk to members of the line's guest loyalty scheme, Crystal Society (*TD* 23 Jan 14).



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# AHL hotel & ski biz surge

**AMALGAMATED** Holdings Ltd (AHL) yesterday reported earnings across its hotel & resort business increased 26% (or \$8.6 million) year-on-year for the 12 months ending 30 Jun 2015.

Within AHL's hotel brands are properties marketed under the Rydges, QT and Atura collections.

AHL said each of the brands performed well and contributed to the reconciled net profit of \$41.4m, up from \$32.8m in 2014.

"With a further strengthening in demand and stable supply the Hotel result benefitted from an improved performance from our core Rydges branded Hotels and strong earnings growth from our emerging QT and Atura brands," the company reported.

The year saw movement of an additional five properties to the collection, however room tallies dropped by 162 to 8,877 rooms at its 54 hotels and resorts.

QT Sydney continued to drive growth trajectory for the QT Hotels division, with profits rising by \$2.4m, while QT Canberra "has quickly established itself as the leading Canberra hotel for conference and events," AHL said.

QT Resorts on the Gold Coast, Port Douglas and Falls Creek improved profitability.

The majority of the Rydges portfolio achieved growth, primarily in Sydney, Melbourne and throughout New Zealand.

Elsewhere, AHL said it expects

to open the 69-room QT Bondi in Nov, while Rydges Palmerston Darwin & Rydges Fortitude Valley will open in Sep and Feb.

Further developments will see Wellington's Museum Art Hotel rebranded as QT Wellington and QT Melbourne debut in mid-2016.

**MEANWHILE**, AHL cited an "outstanding" 2014 ski season for a whooping 105% increase in lift earnings last year to \$13.4 million at Thredbo Alpine Resort.

Skier numbers surged by 13% last year to 438,000, driven by two early major snowfalls, while summer revenue also rose 13%, fuelled by F&B & mountain biking.



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Applications to be sent to Stu Milne – CEO

[stu.milne@worldtravel.com.au](mailto:stu.milne@worldtravel.com.au)

no later than 31st of August.



## Limes into LE Hotels

**LIMES** Hotel in Fortitude Valley, Brisbane has entered the network of independent boutique hotel representation firm LE Hotels.

The property is the fifth hotel in Australia to join the collection of luxury hotels which also includes Medusa, Establishment Hotel and Harbourside Apartments in Sydney and The Prince in Melbourne.

Other new additions joining the LE Hotels portfolio include BCN Urban Gran Rosellón in Barcelona.



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2. Also, visit **World Journeys' website** to search and tell us the idyllic private island where one might find the likes of Robbie Williams and family on retreat.

Make it creative – make it experiential – make it yours...for inspiration visit [www.worldjourneys.com.au](http://www.worldjourneys.com.au)

To win the Sydney, Melbourne or Perth tickets, send your entries to [wj@traveldaily.com.au](mailto:wj@traveldaily.com.au)



**ABOVE:** Consolidated Travel in conjunction with Vietnam Airlines, recently hosted a group of agents for a few days to explore the central coast of Vietnam.

With time spent in both Hoi An and Da Nang, the group enjoyed the hospitality of The Almainity in Hoi An, Exclusive Spa Treatment at Fusion Maia & the private beach of the Fusion Suites Da Nang.

They are pictured enjoying last night drinks on the roof top bar of Fusion Suites Da Nang, with Consolidated's host Simon Breman.

## Sheraton clarification

**STARWOOD** Hotels & Resorts' new Sheraton Grand (*TD* yest) is a new tier within Sheraton, not a new brand in its own right, as implied by *Travel Daily*.

## Rocky extra perks

**ROCKY** Mountaineer has launched a "peaks and perks" offer, giving travellers booking select 2016 Rocky Mountaineer packages an added value of up to \$800 per couple.

Qualifying packages in both GoldLeaf and SilverLeaf Service of seven nights or more will receive a \$400 bonus per person, while shorter packages of four to six nights will receive a \$250 bonus per person.

The bonus can be used to add hotel nights in Seattle, Vancouver or Calgary; airport transfers; activities; meal plans or hotel meals or an Alaskan cruise.

The offer is in effect until 30 Oct on eligible new 2016 bookings, and applies to select travel dates.

## Air NZ pax jump 5%

**GROUP** passenger volumes at Air New Zealand have jumped by more than 5% in Jul, up to 1.35 million compared to 2014.

Long-haul traffic climbed 17% to 168,000 movements, while Air NZ's pact with Singapore Airlines is delivering as pax numbers soared 46% year-on-year.

Domestic and short-haul traffic also saw gains, up 4% and 3.6% respectively, while Tasman carriage increased 2.7%.

Overall, group-wide yields for the financial year to date are up 0.3%, with short-haul yields up 1.3% and long-haul rising 2.2%.

**MEANWHILE**, Air NZ has added extra capacity to Queenstown for the upcoming International Marathon being run on 21 Nov.

The Kiwi carrier has put on an extra 18 flights from Auckland, Wellington, Christchurch and Sydney in the three days leading up to the event to accommodate demand from marathon runners.

## Mehigan food trails

**MASTERCHEF Australia** co-host Gary Mehigan's six-part TV series through Asia continues on Chnl 10 on Sat night at 6pm with the culinary road trip exploring Laos.

The episode will showcase the Kiridara boutique hotel, part of the SilverNeedle Collection.

*Far Flung* has already explored India & Vietnam and will soon visit South Korea and Hong Kong. View previous episodes [HERE](#).



## Snow Conditions

**WELCOME** to *TD*'s regular snow conditions update, providing info on the latest snow depths and lifts in operation across key Australia and NZ ski-fields.

Here's the latest snow reports:

- Falls Creek - 106cm / 14 lifts
- Perisher - 135cm / 47 lifts
- Thredbo - 135cm / 14 lifts
- Charlotte Pass - 132cm / 6 lifts
- Mt Hotham - 105cm / 13 lifts
- Mt Buller - 74cm / 19 lifts
- Coronet Peak - 120cm / 8 lifts
- The Remarkables - 140cm / 6 lifts
- Mt Hutt - 130cm / 4 lifts
- Cardrona - 153cm / 4 lifts
- Treble Cone - 194cm / 4 lifts

## Europe tours by rail

**TRAVELMARVEL** has partnered with Great Rail Journeys to offer 14 rail journeys through Europe in a new 'Great Rail Journeys' guide.

The featured rail itineraries range from the world's slowest express train, the Glacier Express in Switzerland; to the art deco elegance of the Venice Simplon-Orient-Express.

An early bird discount of \$1,000 per couple for all itineraries is available until sold out.

## ArrivalGuides expands

**DALARNA** in Sweden has joined ArrivalGuides, which will include info about the destination's points of interest, events, accommodation and tickets.



## Senior Online and Inside Sales Specialist

A vacancy exists for a Senior Online and Inside Sales Specialist with Helloworld Limited.

Located in North Sydney in the Retail Shared Services division of Helloworld Limited, this role is responsible for supporting for our helloworld retail business managers who service our helloworld branded and associate travel agent franchisees. This role also ensures that the needs of helloworld.com.au customers are being satisfied by our technology and Global Call Centre partner. The role involves administering and reviewing customer service and support, in order to maintain optimum customer experience delivery across the entire customer journey for helloworld.com.au.

### You will be responsible for:

- Building strong working relationships with all key stakeholders;
- Customer complaint resolution
- Maximising customer operations performance for helloworld.com.au;
- Answering, directing and actioning incoming phone calls and emails from general public, our network members and helloworld staff in a timely and efficient manner;
- Working in-conjunction with our frontline sales teams to support them in all aspects of their roles;
- The administration, tracking, maintenance and quality control of content on the CRM Agent Database and Intranet (Industry site);
- Preparation of reports and presentations.

If you are interested in applying for this role, please send your resume to [careers@helloworld.com.au](mailto:careers@helloworld.com.au) by close of business 28 August 2015.



**Holidays**

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viva life!

## Business Development Executive

**Qantas Holidays & Viva! Holidays is a subsidiary of helloworld.**

• An opportunity exists for an experienced Business Development Executive to join Qantas Holidays & Viva! Holidays, and our associated brands based in Melbourne.

Qantas Holidays & Viva! Holidays is seeking a motivated and self-driven Business Development Executive with the desire to achieve and reach sales targets.

This role is responsible for driving existing and new trade business for Qantas Holidays, Viva! Holidays, The Cruise Team, ReadyRooms & Rail Tickets across Victoria and Tasmania.

Reporting to the Regional Sales Manager, this role will play an important part in the execution of our future strategy and our wider business plans.

To be successful in this role you will be an experienced travel industry sales expert, who is highly personable and quick to form strong and enduring trade business partnerships. In addition you will have excellent business acumen combined with strong communication skills.

Please apply by email with a covering letter and a full Curriculum Vitae by close of business Monday 31st August 2015 to [careers@helloworld.com.au](mailto:careers@helloworld.com.au).

Only successful applicants will be contacted.

## Canada visitation flat

**AUSTRALIAN** visitor numbers to Canada stagnated during Jun, with new official govt data showing a 0.7% decrease on the corresponding month in 2014.

According to Canadian Tourism Commission figures, some 36,840 Aussies explored Canada in Jun, down around 260 movements.

For the six months to Jun, visits from Australia are up 2%.

Across all markets, arrivals in Jun are up 6.4% to 2.16 million.

## Technology Update

**Today's Technology Update is brought to you by Sabre Pacific.**

**Impress your customers with the Low Fare Calendar Red App**

*Help travellers decide the best time to travel with the Sabre Low Fare Calendar App!*

At Sabre we've made innovation our business. So we have over 180 apps in the Sabre Red App Centre with more being added each week.

We showcased Sabre Low Fare Calendar for the first time at our Tech Summits in June and now we want to share its benefits with you.

Today with so many options, travellers can find it difficult to decide on the best time of year to travel. This can lead to consultants spending countless hours planning trips that are unlikely to go ahead.

The Low Fare Calendar app helps agents think differently about the travel options they provide to their customers, so they can directly combat the change in buyer behaviour.

The app allows consultants to search by length of stay and it helps them quickly find the lowest round-trip fares. It also provides search results for the next six months, saving consultants from having to look day-by-day for cost effective flight options.

The Sabre Low Fare Calendar App is free and can be downloaded from the Sabre Red App Centre today.

**Sabre**  
pacific

## QF Grp website redo

**THE** Qantas and Jetstar websites are set for a refresh as part of Qantas Group's "customer focus" strategy moving forward.

The move was announced in yesterday's 2015FY results, with the company saying the portals will be relaunched in 2016.

Other customer focus initiatives include a new Perth business lounge opening later this month & new Brisbane lounges in 2016 and relocating Jetstar's ops in Melbourne to the newly opened Terminal 4 this year.

**MEANWHILE**, an e-blast from Qantas today announces a "new-look" homepage is up & running.

The refreshed page is designed to make it easier to find and book flights, cars, hotels and more.

## NZ hits 3m milestone

**THE** Tourism Industry Association of New Zealand is hailing figures released this morning which confirm the country welcomed a record of more than 3 million international visitors in the last 12 months.

The government statistics also reveal that international arrivals into NZ are spending more than ever before, with the average spend per visitor up 19% and the total 28% higher year-on-year.

TIA ceo Chris Roberts said the strong year means the industry is tracking ahead of its Tourism 2025 goal of almost doubling the sector's contribution to NZ's economy to NZ\$41 billion a year.

## MSC China cruise

**MSC** Cruises will sail to China for the first time with *MSC Lirica* arriving in Shanghai on 01 May after a 60-day Grand Voyage via Europe, departing Brazil on 3 Mar.

## FC swaps uniforms for hair nets



**FLIGHT** Centre's Australian management team donned aprons and hair nets on Wed and volunteered to help out with OzHarvest's Cooking for a Cause initiative.

The team prepared dinner for Red Cross' Night Cafe at City Hall using produce left over from the annual EKKA, Brisbane's Royal Exhibition Show.

All Flight Centre employees are entitled to one day's volunteer leave per year to participate in a charity program as part of the Flight Centre Foundation.

**Pictured** above at the event are Greg Parker EGM Air; John Veitch EGM Corporate; Colin Bowman general manager corporate marketing; Sandra Sargent general manager - business transformation; Mel Waters-Ryan chief operating officer; Adam Campbell chief financial officer; Dave Taylor, Oz Harvest; Tom Walley EGM Leisure Australia; Nick Lucock EGM Land; Peter Wataman chief information officer; Aileen Bratton operations leader & customer care and Cameron Hickey, Oz Harvest.

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Friday 21st Aug 2015

## MEL Jul airport stats

**MELBOURNE** Airport's passenger traffic surpassed 2.9m passengers last month (excluding transits), a 5.6% increase on the corresponding time last year.

International traffic in Jul experienced strong growth, with a 6.7% spike to reach 774,315.

There was strong growth from Asia by China (16.8%), Indonesia (35%) and Malaysia (15.4%).

Spain was a strong performer, with a 24.2% increase for the month and New Zealand showed strong growth, with 16% more passengers than in Jul 2014.

Domestically, passenger figures came in at 2,154,079, a 5.2% rise on the same period last year.

## Warwick enters Cuba

**WARWICK** International Hotels has announced it is now taking reservations for its newest portfolio member hotel, Warwick Cayo Santa María Resort in Cuba.

The 5-star resort boasts 800 rooms, seven restaurants, nine bars, pools, kids club and views over the Caribbean Sea.

Room rates start from US\$160 per night for the Deluxe Garden View, which offers a large balcony with outdoor furniture.

## SpiceRoads ups tours

**BANGKOK-BASED** bicycle tour operator SpiceRoads has scheduled additional departure dates on four of its tours.

The trips include the Saigon to Hanoi tour which will depart 22 Nov, Saigon to Bangkok on 15 Nov, Bicycling Bangkok to Phuket on 08 Nov and Burma Adventure on 29 Nov - see [spiceroads.com](http://spiceroads.com).



## Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

Until 24 Aug, **Jetstar** is offering flights departing from Sydney to the Gold Coast from \$45. The travel period is between 13 Oct-10 Dec and 12 Jan-23 Mar. For bookings, head to [www.jetstar.com](http://www.jetstar.com).

**Albatross Tours** are offering discounts of up to \$1,000 per couple on their 2016 Europe, Britain and Ireland tours. The offer applies on tours longer than nine days that are booked before 15 Jan 2016.

**Insider Journeys** is offering selected Vietnam and Cambodia 12 day Mekong River cruises for Dec departures from \$2,916 pp twin share, including return airfares. Also on offer is selected Burma 5 day Irrawaddy River cruises departing in Oct, from \$3,444 pp twin share. Available until 31 Aug or until sold out. Book at [www.insiderjourneys.com.au](http://www.insiderjourneys.com.au).

Economy return flights from Melbourne to London (Heathrow) are on sale at **Qantas** from \$1710. The sale ends 24 Aug and travel dates are 27 Sep - 25 Nov and 16 Jan - 29 Feb 2016. To book, visit [www.qantas.com.au](http://www.qantas.com.au).

The recently renovated **Bayan Tree Phuket** is offering a stay five, pay four reopening offer for any villa category. It includes a daily buffet breakfast and 20% off the new restaurants. Valid for bookings 01-20 Dec with special offer code BT2015 on [www.banyantree.com](http://www.banyantree.com).

## Westin Daytona

**STARWOOD** Hotels & Resorts is expanding the Westin brand in Florida, announcing plans to open a new property at Daytona Beach.

The 200-room Westin Daytona Beach Resort & Spa will welcome guests from the fall of 2016 after a US\$20m full refurbishment of a previously run beachfront resort.

## Ireland's Gobbins

**THE** Gobbins - a coastal walk in Islandmagee along the Causeway Coastal Route - has reopened.

The 3km cliff-face walk in Ireland has been restored and features a series of bridges, caves and tunnels carved through the County Antrim basalt.

Family tickets with a tour guide are available for approx \$35.

## Hire Sonata Hybrid

**HERTZ** will introduce the new Sonata Hybrid to its 'Green Traveler Collection' - a line of hybrid, electric and clean diesel vehicles - at select depots in the US from next year.

Locations include airports at Los Angeles, San Francisco, Atlanta, Chicago, Portland and Denver.



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## Win a fabulous Vietnamese holiday

This month, *Travel Daily* together with Bhaya Cruises Group, Vietnam Airlines, Hai Au Aviation and Sofitel Plaza Hanoi are giving readers the chance to win an amazing Vietnamese holiday. The prize for two includes:

- Economy class flights to Hanoi
- Return airport transfers
- 3 nights' accommodation at Sofitel Plaza Hanoi
- Return Hai Au seaplane transfers to Halong Bay
- 2 night Halong Bay cruise aboard Auco in a Long Quan Suite

Bhaya Cruises combines traditional oriental style with luxury facilities, excellent service and world class cuisine, on contemporary junks.

To win, answer each daily question correctly and have the best answer to the final question. Send your answers to [vietnam@traveldaily.com.au](mailto:vietnam@traveldaily.com.au)



15. What is the biggest selling point when booking a 2 night cruise with Bhaya Cruises over other operators?

[CLICK HERE](#) for a hint.



*Travel Daily* is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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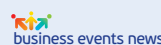
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**LEADING 4 ½ STAR HOTEL CHAIN – STEP UP  
RESERVATIONS SUPERVISOR  
SYDNEY CBD – SALARY \$60K**

Take the next step in your career and step up to become a reservations supervisor. This leading hotel chain has an exciting opportunity available for a dynamic individual to join their vibrant team in their state of the art CBD contact reservations centre. Overseeing the day to day operations of a fast paced environment, driving and motivating a team of sales agents. Does this sound like you? If you are a dedicated, professional, committed to delivering exceptional customer service with a firm hospitality background then APPLY today.

**IT'S A CRUIESY DAY TODAY – CHANGE YOUR LIFE  
CRUISE TRAVEL CONSULTANT  
SYDNEY – SALARY PACKAGE \$50K +**

This award winning Travel Group is taking on the boom specialising in all things cruise. As a Cruise Travel Consultant you will be responsible for selling an array of fantastic cruise packages, from the glaciers of Alaska, the history of a European river cruise to the stunning white buildings of the Greek Isles. Every day will be cruisey. If you have a passion for cruise, a minimum of 2 years retail travel experience, high attention to detail with exceptional customer service skills, then this is your opportunity to get your career floating!!!

**LOVE YOUR AGENTS A WHOLE LOT  
WHOLESALE TRAVEL CONSULTANT  
SYDNEY CBD – SALARY PACKAGE \$50K +**

This award winning International Wholesaler requires a fun and vibrant team player to join their team. You will need to have used calypso and preferably have a travel industry background. Your strategic thinking and ability to thrive on a challenge will be key to this role. The role involves packaging together travel needs, accommodation, car hire and day tours to ensure an amazing travel experience for your agents' clients. In return this company offers travel industry perks and competitive salary. This role has it all!

**STOP PROCRASTINATING, START SUCCEEDING  
ONLINE BOOKING TOOL (OBT) SUPPORT CONSULTANT  
MELBOURNE – SALARY PKG TO \$60K + COMMISSIONS**

Working for this Global TMC, your role will entail supporting & training external clients to ensure they are effectively using the Online Booking Tool (OBT), trouble shooting, testing & reporting on any issues with the OBT. Also providing assistance with software enhancement, maintaining & amending online travel policies, together with internal company training. To be successful in this role, you must have OBT experience from at a support level, strong attention to detail & impeccable multi-tasking abilities.

**THE BEST TIME TO MOVE INTO WHOLESALE  
RESERVATIONS CONSULTANT  
MELBOURNE – SALARY PACKAGE TO \$70K (OTE)**

Fun and social team, excellent salary package with fantastic bonuses, challenging behind the scenes role, amazing product development opportunities plus sensational overseas famils! This could all be yours by making the move into wholesale travel. We have an exciting opportunity working for a reputable wholesaler in their reservations team. Minimum 18 months international travel consulting experience essential, a positive attitude & passion for all things travel are required to apply for this role!

**TIRED OF WEEKENDS AND LATE NIGHT TRADING  
CORPORATE TRAVEL CONSULTANT**

**MELBOURNE (INNER) - SALARY PKG TO \$80K+ (OTE)**

Are you looking for a change? Want to do something exciting and new? This is a great opportunity to work for a global travel management company and take a step into corporate travel. You will service a variety of exciting accounts with their worldwide travel arrangements. Working Monday to Friday hours with a fun team, you will benefit from uncapped commission, excellent staff benefits and awesome famils! If you have at least 3 years international consulting experience we want to hear from you!

**THE GRASS IS GREENER  
CORPORATE TRAVEL CONSULTANT  
BRISBANE CBD – AMANZING \$\$\$**

Based in the CBD this industry leader is booming and looking for a fabulous Corporate Travel Consultant to join their successful team. You will be responsible for organising domestic & international travel plans for business customers, providing a high level of service with a fast turnaround time. You will be rewarded with a base salary of \$50-\$55K plus super & bonuses, travel benefits & excellent career progression. 2 years retail or corporate experience, strong GDS, and positive attitude is a must! APPLY NOW!

**JOIN THE BEST TEAM IN TOWN  
RETAIL TRAVEL CONSULTANTS  
GOLD COAST – OTE \$45k**

This industry leading travel agent is looking for a Senior Retail Travel Consultant to join their dedicated & successful team. Situated on the beautiful Gold Coast you will be booking domestic & international travel arrangements for your previous and new client base. You will be working Mon-Fri with the occasional Sat on rotation, great salary package, career progression. You will need retail travel experience with existing database, excellent destination knowledge and top notch customer service skills. Interviewing now!



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## EARLY BOOKING BONUS!

Book a qualifying 2016 Rocky Mountaineer package by 28th August 2015 and receive up to **\$1,000 per couple** in added value. Use your Early Booking Bonus to customise your holiday - options include extra hotel nights, exciting activities, unique tours, and more!

Credits can be used towards:

- Extra accommodation nights in Seattle, Vancouver, or Calgary
- Additional activities and tours
- Meal plans and meals
- Transfers
- Rail & Cruise packages are applicable with the total package duration being the qualifier for the offer, not just the number of non-cruise land nights

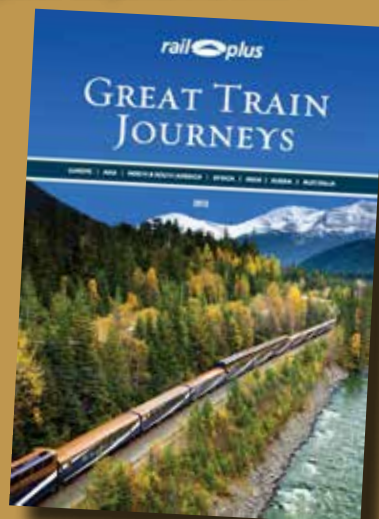
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