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Travel Daily

First with the news

Monday 24th August 2015



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Capri by Fraser for Sydney

FRASERS Hospitality appears certain to expand its portfolio in Sydney after approvals were handed down from the NSW Govt for the development of a 283-room hotel in the inner-city suburb of Chippendale.

Last week, the government gave the go ahead for a mixed-use project at the former site of Carlton United Breweries on the corner of Abercrombie St and Broadway St, at Central Park.

According to artist impressions of the site, the property will be

branded as Capri by Fraser Hotel Residences, *Travel Daily* can reveal.

Currently, Frasers Hospitality has just one Capri by Fraser hotel in its Australian collection in Brisbane, with others in Vietnam, Singapore, Barcelona, Kuala Lumpur, Frankfurt & future sites under construction in Shanghai and Johor Bahru (Malaysia).

The 18 or 19 storey Sydney hotel will feature conference and "ancillary hotel facilities", official paperwork indicates.

The site will also consist of 48 residential apartments, commercial office space and a childcare centre, built around the heritage-listed Australian Hotel and Abercrombie Street terraces.

Evergreen dual debut

EVERGREEN Tours has officially welcomed two new ships to the Emerald Waterways fleet, with a christening ceremony held last Fri in Budapest for new sister-ships *Emerald Sun* and *Emerald Dawn*.

Both vessels have a capacity of 182 guests in 92 cabins/suites, 78% of which offer balconies.

The 'Star Ships' were christened by British and American travel veterans, Julie Kendrick & Kelly Bergin respectively (*TD* 23 Jul).

A fifth Emerald ship - *Emerald Belle* - will launch next year.

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages from: (click)

- AA Appointments jobs
- Travel Trade Recruitment

Singapore roadshow

SINGAPORE Tourism Board will host a three city roadshow in Sydney, Melbourne and Perth next month, accompanied by 19 partners including hoteliers, airlines and attractions.

The 'Singapore Uncovered' show will provide trade partners with insights and updates on all things Singapore, as well as offer the chance to win some prizes.

Events will be held 6-8:30pm in Sydney on 15 Sep, Melbourne on 16 Sep & Perth on 17 Sep - for full details & to register, **CLICK HERE**.

QF medical clearance

QANTAS is reminding agents that medical clearance may be required in circumstances where unwell or injured passengers are due to travel to and from treatment or rehabilitation.

Forms to facilitate the process are online at qantas.com/agents and will help ensure the provision of any necessary specialised equipment or assistance.

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AC 300-seat 777 to SYD

AIR Canada will begin offering Premium Economy seats on the Toronto-Sydney via Vancouver route commencing mid 2016, according to GDS displays.

The Star Alliance member will transition from its currently used two-class Boeing 777-200LR to the new 300-seat triple-class variant from 17 May, with the Y+ cabin similar to its 787 offering.

AC's revamped 777-200s feature 40 Business class, 24 Premium Economy and 236 Economy class seats, with the new layout moving to a 3-4-3 configuration at the back of the aircraft.

The 777-200LRs will also be used on services from Toronto to Hong Kong and London Heathrow from the same date.

Air Canada will also introduce 400-seat Boeing 777-300ERs from 11 May on flights from Toronto to Beijing, Frankfurt, London Heathrow, Paris Charles de Gaulle, Shanghai Pu Dong, Tokyo Haneda and Vancouver to Beijing.

The -300ERs have 400-seats, split as 40 Business, 24 Premium Economy & 336 Economy seats.

A higher density version of the -300ER equipped with 450-seats will also premiere from Mar.

It features 28 Business, 24 Premium Economy and 398 Economy class seats and will be used on Montreal-Paris Charles de Gaulle and Vancouver to Hong Kong & London Heathrow routes, as well as Montreal to London Heathrow, effective 01 May.

Flight Centre exclusives

FLIGHT Centre has today launched a new suite of product ranges, as part of its ongoing evolution as a 'world class retailer' of travel.

Head of Leisure Tom Walley, said the in-store experience would also change, with the new product ranges being given specific areas in a move aiming to replicate a "department store" experience.

The new product ranges include Flight Centre's 'Widest Choice of Airfares'; 'Journeys' - classic trips to iconic destinations, such as river cruises in Europe; 'Escapes' - single destination holidays like beach, cities, ski or cruise; and 'The Collection' - described as "tried and tested popular hotel accommodation".

"In much the same way as you would shop at a department store, these product ranges are designed to showcase the best of travel retailing," Walley said.

France DFAT update

LAST weekend's foiled terrorist attack on a train from Amsterdam to Paris in France has seen the Dept of Foreign Affairs & Trade urge Aussies to be on the look out for "suspicious behaviour".

The threat has not altered the Australian Govt's stance on the current travel advisory for France, which remains as "Exercise normal safety precautions".

The four ranges are now available nationwide, with collateral offered in 33 retail test sites including new "discovery zone" displays, with the next step being to organise all supplier products into a single online content catalogue, making it easier for customers and consultants to filter the range.

Walley said airfares would be provided from all ports, and refreshed every 12 hours via a "caching tool".

Each range is headed up by a senior leader who is in charge of manufacturing the product, looking after marketing and creating a 'go to market' strategy.

Darwin lux hotel EOI

THE Northern Territory Govt will open an Expressions of Interest (EOI) process for a new five-star hotel in Darwin, Chief Minister Adam Giles has announced.

"A luxury hotel development would provide a massive boost to the Territory's economy because of its potential to fill a gap in demand for high-end business and recreational visitor accommodation," Giles said.

The Minister said with visitor numbers on the up and projected to increase, there is a need for accom across all star ratings.

"A five or six star hotel would help market Darwin as a travel destination," with a contract to be potentially awarded next year.

UA short-life LA fare

UNITED Airlines released cheap fares on the Sydney-Los Angeles route on Fri priced from \$1,099 round-trip in Economy class, for travel between 06 Oct-30 Nov, 01 Feb-28 Feb and 01-31 May.

Fares must be ticketed by today.

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Airbnb blown away

THE recently launched Airbnb for Business initiative (*TD* 22 Jul) has struck a chord with corporate travellers, securing more than 500 new company partners within 24 hours of its debut.

The home-sharing network says more than 1,000 businesses from 35 countries have signed up, including the likes of Google.

'Airbnb for Business' provides companies with a platform to book Airbnb accommodation and automatically expense the stays to an employers account.

"The corporate community's response...has been staggering and confirms our findings that business travellers increasingly want to redefine the business trip," said Airbnb's Business Travel Lead Marc McCabe.

"The average business travel stay on Airbnb is 6.8 days, which shows how customers are looking for a mix of business and leisure, and often adding a weekend to explore a new destination."

AKL plans third hotel

AUCKLAND Airport has flagged the addition of a third on-site hotel, to be built adjacent to the international terminal.

Details were announced at part of the firm's 2015 annual results this morning, which indicated occupancy at Ibis and Novotel were 88.7% & 87.3% respectively.

A feasibility study has already been completed for the proposed new hotel, which is expected to comprise 250-300 rooms and cater to the mid-tier market.

For the 12 months ending Jun, AKL total passenger numbers increased 5% compared to the corresponding year, to 15.8m, fuelled by int'l movements (up 5.7% to 8.1m) & int'l transit traffic (up 6.7% to 500,000).

Total profit after tax was up 3.5% to NZ\$233.5 million, with underlying profit after tax rising 3.8% to NZ\$176.4 million.

Queenstown Airport int'l pax traffic jumped 29% to 398,000 & domestic movements rose 6.4%.

AmaDara launched

APT has doubled its presence in Southeast Asia with the debut of the 62-cabin *AmaDara* (*TD* 10 Apr 14) on the Mekong.

The brand new vessel features 48 staterooms and 14 suites (all of which have Twin Balconies), two restaurants, lounge, fitness room, hair salon, massage room & swimming pool on the Sun Deck.

AmaDara operates between Siem Reap and Ho Chi Minh City over seven-nights, sold as cruise only or as part of a 16-day cruise and land itinerary.

QFF rental upgrade

MEMBERS of Qantas Frequent Flyer booking car hire in Australia before 18 Dec are being offered a free vehicle upgrade as well as double Qantas Points, equating to six points for every dollar spent.

The deal applies to eligible car rentals with Avis or Budget for hires of three consecutive days or more.



Window Seat

POLICE in the US say there's nothing suspicious about a case where a child became locked inside a hotel room safe.

The incident occurred at tourist hotspot Niagara Falls, with hotel workers freeing the toddler after frantic family members contacted them.

Investigating officers from the Niagara Regional Police Abuse Unit were initially concerned the child had been deliberately locked in the safe, but it turned out the "very tiny" 3-year-old was just playing a game of hide-and-seek with her siblings - and found an ingenious hiding spot.

A police spokesman said there were no charges pending.

"It was just an accident...one the family will remember for a long, long time," he said.



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QR CPH double daily

QATAR Airways is bolstering flight frequencies to Copenhagen ex Doha from 11 weekly to double daily, starting 02 Dec, operated exclusively by 787s.

Lindblad Europe launches

LINDBLAD Expeditions National Geographic is hoping its inaugural Europe brochure will become an "encyclopedia of European travel" for agents, with inspirational imagery showcasing the company's first ever full season in the region (**TD** 23 Apr).

GM Gareth James told **TD** the immersive journeys are expected to appeal to both new and existing clients, with the *National Geographic Orion* well-known to Australian travellers and the brochure making agents "very well armed" to sell the product.

Simplified pricing sees all 22 week-long itineraries starting from \$9,990 per person including bar tab and staff gratuities, while there's a 10% discount for passengers who take two or more

voyages in any sequence during the 24 Apr-18 Sep 2016 season.

James said some travellers had already taken advantage of this offer, while there were even "a number of triples" booked.

Lindblad is distributing the 56-page glossy brochure along with a letter to agents helping them identify "who is a Lindblad Europe client".

He said Lindblad's *Orion* is the only luxury ship in Europe with a fleet of Zodiacs and kayaks - along with 20 on-board bikes to allow personal exploration of the ports visited, while other unique offerings include on board National Geographic photographers and even a team musicologist who has curated exclusive performances by each region's top musicians.

See www.expeditions.com.

QF \$599 rtn HKG fare

QANTAS is offering Economy return fares from Australia to Hong Kong from \$599, in a "flash sale" which launched on Sat.

The deal is valid for travel ex Sydney, Brisbane or Melbourne and ends at midnight tonight.

AA/CX lift codeshare

CATHAY Pacific Airways will begin placing its designator code on three additional routes operated by American Airlines in the near future, according to an application to the US regulator.

The routes include Los Angeles to Mexico City, Dallas/Fort Worth to Sao Paulo and Los Angeles to Sao Paulo.

Tube strikes imminent

CERTAIN London Tube trade unions will decide today whether to go ahead with strike action this week, which would see most tube services halted Tue night, all of Wed and Fri.

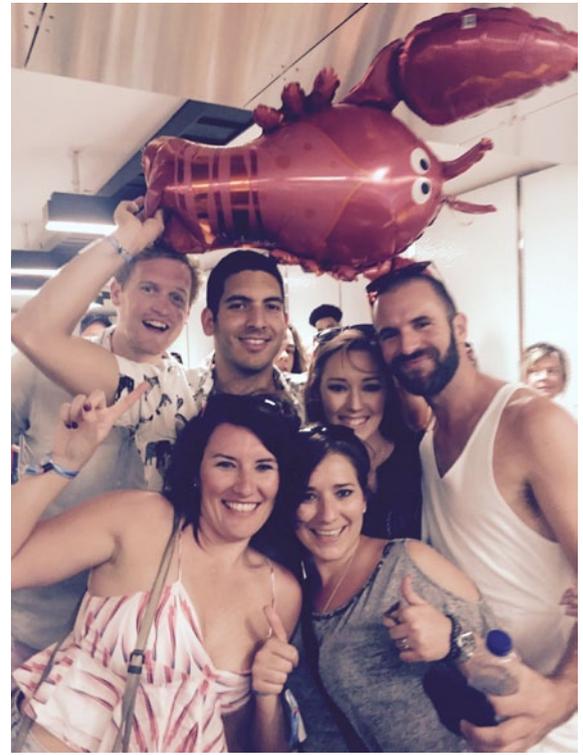
Staff on the bus network, DLR, London Overground, TfL Rail, tram, Emirates Air Line and River services will not be on strike and these services will operate as normal but will be much busier.

London Underground is currently in talks with the RMT, TSSA and Unite unions, who announced the strikes over plans to introduce a 24-hour weekend service for some lines in Sep.

Contiki Rocks Around the World

TWENTY of Contiki's top selling agents were in the front row at the three-day Osheaga music festival in Canada, as part of Contiki's annual Rock Around the World incentive.

Pictured: Contiki hosts Amber Gunther and Sam Morrah and Australian Student Flights agent Ben Evans with some other festival goers.



Scenic info sessions

SCENIC will run a second round of 'Ever Wondered' info sessions from 20 Sep-13 Oct to showcase its 2016 cruises and land tours to travel agents and clients.

The six free sessions will focus on the new elements of the 2016 programs and will be held in Brisbane, Melbourne, Canberra, Sydney, Perth and Adelaide.

Events will be held in Brisbane (20 Sep), Melbourne (24 Sep), Canberra (29 Sep), Sydney (01 Oct), Perth (07 Oct) and Adelaide (13 Oct) - call 138 128 for more.

Air Astana to Dubai

NEW four weekly services between Astana and Dubai will be launched by Air Astana 25 Oct.

The Kazakh carrier will operate the route on Mon, Tue, Fri and Sun, utilising two-class Airbus A320 aircraft.

Taller Four Points tick

NSW Planning & Infrastructure has given a green light for the modification of Four Points by Sheraton Hotel to add two levels of commercial floor space to its already approved new tower.

The changes add a further 12.4 metres to the new structure.

Wet'n'Wild hours

VILLAGE Roadshow Limited's waterpark Wet'n'Wild Sydney has announced it will open gates for the 2015/16 season on 19 Sep.

The park will operate daily from 10am to 5pm over the school holidays (19 Sep-05 Oct), from 10am-8pm on weekends and from 3:30-8pm on Fri's in Oct.

A range of season passes are priced from \$80pp for a Bronze pass to \$179pp for a Platinum pass, while General Admission day passes are \$69.

See wetnwildsydney.com.au.

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Rocky perks delayed

ROCKY Mountaineer has clarified its 'Peaks & Perks' early booking savings of up to \$400pp (**TD** Fri) will not be available to reserve until after Fri 28 Aug.

Creative \$999 LA fare

CREATIVE Holidays has pushed back the expiry date of its \$999 Virgin Australia return fare from Sydney to Los Angeles to 31 Aug. The discounted fare is based on a minimum of four nights booked with the wholesaler. As an added bonus, Creative has discounted hotels in California by 5% until 07 Sep.

QF Wallabies RWC outfit named



THE Qantas Hangar at Sydney Airport was a befitting venue for the official naming of the Qantas Wallabies squad for the upcoming 2015 Rugby World Cup.

Wallabies Head Coach Michael Cheika announced the team on Fri, which consists of 17 forwards and 14 backs including

captain Stephen Moore & co-vice captains Adam Ashley-Cooper and Michael Hooper.

The squad will hold a series of camps in Sydney, Indiana & Bath in the lead up to the RWC, with their opening match against Fiji scheduled for 23 Sep in Cardiff.

A public farewell to the Wallabies will be held in Martin Place, Sydney this Thu.

Some of the Wallabies are **pictured** with QF crew beneath the wing of a Boeing 747-400.

From left are James Slipper, Kim Critchley and Matt Weissel-Nund from Qantas, Stephen Moore, Bernard Foley and Justin White, QF check-in/concourse supervisor.

Hayman wine package

ONE&ONLY Hayman Island will team up with Craggy Range Winery for a month of dinners and wine tastings in Sep.

During Craggy Range Wine Month, chefs and sommeliers will create a series of wine tastings and food pairings on the island.

Prices start from \$1,170 pp for two night's accom, Craggy Wine Chef's Table Dinner, Craggy Range Wine Tasting, daily breakfast, water sports, use of the Fitness Centre and Kids and Teens clubs.

Wu Japan earlybird

SAVINGS of \$360 per person can be attained on fully inclusive Japan tours when booking with Wendy Wu Tours before 18 Sep.

The tour operator's Essential Japan itinerary is currently priced at \$8,190pp which includes return Economy class fares with Cathay Pacific ex Sydney, Brisbane, Melbourne, Adelaide and Perth & nine-nights accom.

More Japan earlybird offers at wendywutours.com.au/earlybird.

AFL Rd 21 Winner



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CONGRATULATIONS

Sarah O'Donnell
from Business Events
Sydney

Sarah is the top point scorer for Round 21 of **Travel Daily's** AFL industry footy tipping competition. Sarah has won a gift pack from Disneyland Paris.



Major Prize:

Two return Economy Class
airfares to Dubai with
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Belgian rail bag check

THE National Railway Company of Belgium has commenced spot checks of passenger luggage on international trains in the wake of the terror attack over the weekend.

Checks will take place at railway stations around the country.

Design Hotels adds 8

DESIGN Hotels is now representing and marketing eight new hotels around the world.

New properties are AthensWas, Athens; Furnas Boutique Hotel, Thermal & Spa, São Miguel; Phum Baitang, Siem Reap; The Swatch Art Peace Hotel, Shanghai; Hospes Palacio de San Esteban, Salamanca; THE QVEST, Cologne; The House Hotel Cappadocia, Turkey and Casa Malca, Tulum.

Design Hotels currently represents over 280 independent hotels in more than 50 countries.

Etihad, Belavia c'share

GULF carrier Etihad Airways has expanded its codeshare partnership with Belavia-Belarusian Airlines to offer a daily service between Abu Dhabi and Kiev, Ukraine, via Minsk.

Etihad Airways will place its EY flight code on Belavia's daily service between Minsk and Kiev.

Belavia & Etihad signed an initial codeshare agreement in 2013.

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Jupiters teams with Gold Coast Games

ECHO Entertainment today revealed that its Jupiters Hotel & Casino on the Gold Coast is the first "Official Partner" of the 2018 Commonwealth Games.

The move follows last week's announcement of a new six-star 17-storey all suite tower, which will open at the front of the existing property in the lead-up to the event.

Qld Tourism Minister Kate Jones said the deal was a strong vote of confidence in the success of the Games, which present "an incredible opportunity for Echo Entertainment to support a significant local event and promote the Gold Coast to the world."



This week, Switzerland Tourism is giving away a funky Swatch watch valued at \$75 to one lucky agent. At the end of the four-week competition (24 Aug - 18 Sept), the agent with the best answers over that time will win the ultimate prize hamper comprising a Victorinox suitcase, a beanie, mittens and flip-flops, valued at \$900. Don't miss out!

The charming and historical city of Luzern is one of the most visited cities in Switzerland, where ancient customs and traditions are still being practiced.

To win the watch have the best answer to all the questions. Send all of your answers to switzerland@traveldaily.com.au

Name the bridge in the photo above and tell us why you think it's iconic.



Jetstar Japan injection

QANTAS is continuing to help fund Jetstar Japan, with the carrier confirming the injection of \$55 million this month, boosting its total commitment so far to \$215 million, according to a *Fairfax Media* report today.

QF ceo Alan Joyce was quoted as saying he expects Jetstar Japan to become profitable in the 2016-17 financial year.

"All the indicators are pretty positive," he said, with Jetstar Japan's yields up and costs down.

LA tourism record

LOS Angeles Tourism & Convention Board expects to set a new record for overall visitation of more than 45 million visitors in 2015, a 2.3% increase on 2014.

International visitation is estimated to grow 3.2% to more than 6.7 million and total visitor spending is predicted to reach more than \$20 billion in 2015.

LA Tourism said it plans to renew its *What's your LA Story* campaign in a bid to further increase its market share of travellers out of China, Canada and Australia - Los Angeles' top international markets.

Man to Marra rail trip

TRAVEL Directors has added a new all-inclusive tour for 2016, the Manchester to Marrakech.

The tour departs 17 Sep, with highlights including reaching the summit of Mt Snowdon by rail, a two-night stay in the Volcano city of Clermont-Ferrand and a picnic in the High Atlas Mountains of Morocco.

Priced from \$19,990, the tour includes return international economy airfares, accom with meals, land and rail transport, entry fees and airport transfers.

AA pulls PHL/TLV

PLANS by American Airlines to axe its Philadelphia-Tel Aviv route from 04 Jan have been met with staunch criticism from congress.

US Congressman Chaka Fattah said the route was "critically important" for leisure travellers and for growing business ties between Philadelphia and Israel.

"The effects of this decision will not only hurt tourism between the two countries, it will have a negative impact on our economies," Fattah remarked.

Brochures



THIS week's Brochures of the Week is brought to you by **Lindblad Expeditions**. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Lindblad Expeditions - Europe 2016

The *National Geographic Orion* will embark on its maiden voyage of Europe in 2016, offering active, insightful and once-in-a-lifetime kind of experiences that provide travellers with a new way to explore this perennially popular destination. The 8-day voyages will see *NG Orion* venture to Iberia & the Mediterranean, Western Europe, the U.K. & Ireland and the Baltics & Scandinavia.



PONANT - Asia Pacific 2016/17

Twenty-three cruises to seven countries in Asia, plus numerous South Pacific nations and island chain archipelagos are on the agenda for PONANT's Asia Pacific 2016/17 program. On Expedition voyages, the *L'Austral* and sister-ship *Le Soléal* will probe hidden waterways, before launching Zodiac expedition craft for adventurous close-up opportunities. Itineraries range from nine to 17 nights.



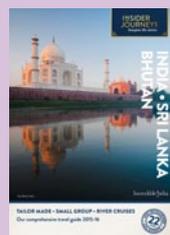
Ormina Tours - Europe 2015/16

Ormina Tours has released its 2016 Program to Europe for small groups. Tours include the 14-day Highlights of Italy (North) and seven-day Highlights of Italy (South), which can be combined to make the most comprehensive luxury Italy tour on the market, Ormina says.



Rail Plus - Great Train Journeys 2016

Rail Plus has released its 2016 Great Train Journeys program, which features Ireland's first luxury rail voyage on the Belmond Grand Hibernian. The train will offer two-, four and six-day trips. The program offers three journeys in Persia: 18-day Jewels of Persia, 14-day Heart of Persia and 15-day Treasures of Anatolia.



Insider Journeys - India Sri Lanka Bhutan 2015/16

Insider Journeys' new brochure covers tailor made travel, Small Group Journeys and river cruises. New to 2015/16 is the 12-day north India Golden Triangle Wildlife package. South Indian packages include an 8-day Nilgiris Explorer with a stay on a tea plantation and elephant safaris, and a 6-day Fragrant Nature Ayurveda Stay. New hotels, ranging from three to five stars have also been added.



Adventure World - Un-Cruise 2016

The seven-night Exploring Muir's Wilderness adventure is a new addition to Adventure World's latest brochure. The 2016 program visits Alaska, Mexico's Sea of Cortes, the Hawaiian Islands, Columbia and Snake River and the Pacific Northwest.



Travelmarvel - Great Rail Journeys 2016

The Great Rail Journeys 2016 brochure is the company's first ever brochure dedicated to escorted rail journeys. The new program offers 14 rail journeys across Europe in iconic trains and railways. The itineraries visit the Italian coastline, traverse the Alps, explore Europe's cities, the Scottish Highlands or Scandinavia and travel Spain by train.

Virtuoso Sea Song famil



A GROUP of MTA - Mobile Travel Agents were recently treated to an exclusive 'Virtuoso On-Site' Sea Song tour of Turkey. Highlights of the visit include in-depth tours of Istanbul, Bodrum, Izmir and Cappadocia. Sea Song's accommodation partners in the upmarket tour program included the Grand Hyatt Istanbul, the Marmara Hotel in Bodrum, the Grand Efes Swissotel in Izmir and the Argos

in Cappadocia Hotel. **Pictured** above are Sue Barton; Pat Lloyd; Cigdem Kapukaya, Sea Song; Karen Fedorko Sefer, Sea Song owner/president; Sue Basedow; Christine Chong; Margaret Lange, MTA luxury product manager; Ayfer Demirkiran, Sea Song; Ezgi Aka, Grand Hyatt Hotel Istanbul; Sandy Sirianni; Janet Clacher; Desley Ryan and Direnc Ozdemir Koca, Grand Hyatt Hotel Istanbul.

Machu Picchu open

G ADVENTURES advises its trips continue to have normal access to Machu Picchu and will remain for travellers in Apr 2016, despite maintenance on Huayna Picchu and Machu Picchu Mountain. The Machu Picchu Mountain and Huayna Picchu are separate to Machu Picchu itself and the Inca trail and Lares Trek, the adventure company says.

Africa retreat bargain

SANCTUARY Retreats is offering up to 30% off a an eight-night Botswana and Zambia itinerary. Bookings from 01 Oct-20 Dec can book a two-night stay at each of the following camps: Sanctuary Stanley's Camp or Sanctuary Baines Camp, plus Sanctuary Chobe Chilwero, Sanctuary Chief's Camp and Zambia's Sussi & Chuma from \$6071 pp. Sanctuary Retreats will also take care of all flights and land transfers within Botswana and Zambia for an extra \$1116 pp.

Helloworld, Scenic jv

HELLOWORLD has launched a new exclusive campaign with Scenic, offering savings of up to \$1,000 per couple on luxury tours and cruises of 15 days or more through Europe, 11 days or more in France and 14 days or more through Myanmar. Discounts of up to \$600 per couple are also available for experiences in Canada & Alaska, South America, Africa and China, ranging from 12 to 20 days. The campaign runs from 22 Aug to 30 Sep and will be promoted nationally to consumers via helloworld agencies.

Wall CDU speaker

ATTENDEES of the 2015 Cruise Down Under Conference will learn about the latest habits and trends of Asian cruisers from Asia expert Dwain Wall, the latest keynote speaker for the event. Wall is co-President of WorldCruise.cn and yly.com OTAs, based in Beijing.

Kakadu Bird Week

KAKAKU Bird Week will run 14-21 Oct, featuring a range of tours, events and hands-on scientific monitoring surveys. Cooida Lodge is offering a 20% discount for stays of two nights or longer during Bird Week. Tourism NT is running a competition with the prize a \$10,000 six-day birding adventure in Kakadu, with entries open until midnight 14 Sep. To enter, tell Tourism NT what inspires you to go bird watching in Kakadu National Park at - www.travelnt.com.

Lastarria marketing

NOMADE Unique Experience South America will manage the commercial and PR strategy in the Australian market for the Lastarria Boutique Hotel of Santiago, Chile. The hotel is surrounded by museums, galleries and shops.

SHA Haimen check-in

SHANGHAI Airport Authority have opened a new city terminal in Haimen, Jiangsu province. The facility will be used initially as an extension service facility for Shanghai Hongqiao International Airport, with check-in services for domestic long-haul flights of China Eastern Airlines, Shanghai Airlines and China United Airlines. The new 1,000m² terminal is located in the Haimen Economic and Technological Development Zone and will enhance the capability of SHA in northern and mid Jiangsu Province. Shuttle buses to SHA will run between 0730 and 1500, four times daily.

Win a fabulous Vietnamese holiday

This month, **Travel Daily** together with Bhaya Cruises Group, Vietnam Airlines, Hai Au Aviation and Sofitel Plaza Hanoi are giving readers the chance to win an amazing Vietnamese holiday. The prize for two includes:

- Economy class flights to Hanoi
- Return airport transfers
- 3 nights' accommodation at Sofitel Plaza Hanoi
- Return Hai Au seaplane transfers to Halong Bay
- 2 night Halong Bay cruise aboard Auco in a Long Quan Suite

Enjoy an exclusive charter on *Legend Halong* by creating your own perfect vacation with customised cruise itinerary, private butler & food & drink. To win, answer each daily question correctly and have the best answer to the final question. Send your answers to vietnam@traveldaily.com.au

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16. How many boats does Legend Halong have? Name them.
CLICK HERE for a hint.








Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: 4/41 Rawson St, Epping NSW 2121 Australia
P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

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Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Assistant Editor:** Matt Lennon
Contributors: Jasmine O'Donoghue, Jenny Piper, Sarah Piper **Editorial email:** info@traveldaily.com.au
Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au
Business Manager: Jenny Piper - accounts@traveldaily.com.au

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DON'T LET THIS ONE SLIP AWAY!

**ACCOUNT MANAGER/BUSINESS DEVELOPMENT
BRISBANE – SALARY \$75K + (OTE)**

An exciting opportunity exists to join this leading supplier of corporate travel solutions. Working as part of a national team you will be responsible for developing strategic relationships with clients identifying additional opportunities within an existing client base and converting into wins for the business. Enjoy a top salary + commissions. If you have 2 years' experience in corporate travel sales, great networking, presentation & relationship building apply now!

LEAD A SUCCESSFUL TEAM

**CORPORATE OPERATIONS MANAGER
PERTH – SALARY PKG \$85K+ (DOE)**

This award winning Corporate Travel Management Company specialist is looking for an Operations Manager to oversee their key operations. As a leader in the corporate travel field, you will enjoy excellent staff benefits, national career progression opportunities and the ability to work with premium accounts. Essentially you will come from a strong travel management background with leadership and people management skills. Enquire now.

GLOBAL PRESENCE

**CORPORATE KEY ACCOUNT MANAGER
MELBOURNE & ADELAIDE – PACKAGE TO \$100K + (DOE)**

As the Account Manager, you will be responsible for managing a portfolio of large market accounts with the objective of growing revenues in the corporate travel market, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Previous Account Management experience essential.

SENIOR SALES LEAD FROM THE FRONT

**NATIONAL SALES– LEADING TMC
SYDNEY/BRISBANE/MELBOURNE – \$200K PACKAGE**

Do you have an ability to lead a sales team, provide strategic direction, drive revenue growth and manage key high level relationships, then this leading travel management company has an exciting opportunity for you. The role will require someone commercially savvy, highly motivated and have a proven track record of winning business and leading from the front. You will provide leadership to the business and manage the business pipeline against budgets.

PART TIME MARKETING

**MARKETING MANAGER P/T
SYDNEY – SALARY PACKAGE \$70K**

Working for a leading travel company in the market, you will be a driven individual who is capable of developing strategy and implementing marketing plans. The role is office based 3 days per week, you will be hands on across digital and traditional channels. You will demonstrate an eye for design and be able to write all marketing collateral brochures and press releases. 5 years + experience preferred. Fantastic rare marketing opportunity not to be missed!

CORPORATE SALES IS RUNNING HOT

**CORPORATE SALES MANAGER x 3
MELBOURNE – SALARY PACKAGE TO \$95K+ (DOE)**

This global travel company is seeking an accomplished Business Development Manager to acquire new corporate travel business, targeting the SME market. You will be focusing on new business opportunities & generating leads, to obtain consistent revenue growth. If you possess strong negotiation skills & have the ability to form long standing relationships, then this role is for you! With this leading TMC, your career will be put in number one spot.

ACCOUNT MANAGEMENT TMC

**SENIOR ACCOUNT MANAGER - TMC
SYDNEY – SALARY FROM \$90K+ DOE**

Are you the master in keeping relationships? We are looking for a strong Account Manager with 4 years + experience to join a market leader. You will be a polished and professional individual who knows how to deliver outstanding account management services for large market clients, building rapport and analyzing data to effectively manage their business. Strong communication and negotiation skills are essential. Take your career to the next step!

WHAT ARE YOU WAITING FOR!

**NATIONAL ACCOUNT MANAGER - HOTELS
BRISBANE/SYDNEY – SALARY FROM \$80K - \$85K ++**

This growing hotel brand is looking for an experience Account Manager to join their national sales team. Handling a portfolio of corporate clients you will build & develop relationships, build strategic business plans, deliver key objectives, source for new opportunities & converting into sales. To be successful previous hotel experience is required, along with strong account management, presentation and negotiation skills. A great package on offer for you to enjoy!

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Working in partnership with the Australian Travel Industry

Travel Ski Product Specialist

Brisbane, Competitive Salary + Incentives, Ref: 1850LM1

Do you have a passion for Snow Holidays? Move away from travel consulting and join a dynamic products team! If you want to combine your two loves; Travel and Snow, then this role is for you! My client requires a strong candidate with solid ski knowledge; 2 years travel experience and GDS skills. Personal ski experience is a must! In return you will receive a competitive salary with incentives and further career opportunities. This is a rare opportunity and won't last long. Interviewing now!

For more information please call Lia on (07) 3023 5023 or click [APPLY](#) now.

Corporate Travel Consultant

Sydney, \$52K + Commission, Ref: 1880PE1

Do you want to work for a corporate and leisure travel management company that seeks to provide genuine best-of-class personal service? My clients are seeking an experienced corporate travel Specialist to join them. You will be awarded with a portfolio of dedicated accounts. Not only will you have the time to build rapport & nurture your clients, but you will enjoy being part of this energetic, passionate & caring team. You will be valued & respected as well as being offered career progression.

For more information please call Paul on (02) 9113 7272 or click [APPLY](#) now.

After-Hours Corporate Travel Consultant

Melbourne, Attractive Package, Ref: 1890KF1

We have a rare opportunity to work full time in a challenging role for this leading corporate travel company. Located in Melbourne in their modern office, you would join a team of travel professionals and you will provide the very best customer service to clients needing assistance with their emergency bookings. This is a fast paced role and will give you the opportunity to utilise your extensive travel consulting experience dealing with a number of different situations that may be presented.

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Corporate Team Leader

Perth, Competitive Salary, Ref: 1986DV4

Are you a successful and driven Team Leader? Do you have an excellent background within corporate travel? My leading travel industry client requires a Corporate Team Leader to join their team in Perth and continue to establish this team of corporate stars! Working great hours and earning a competitive salary this is a fantastic opportunity for a driven travel manager/team leader. You will be working closely with other Corporate Team Leaders across Australia and building further success!

For more information please call Dave on (02) 9113 7272 or click [APPLY](#) now.

Travel Cruise Consultant

Brisbane, Competitive Salary, Ref: 2896SZ1

Are you passionate about the cruise travel industry? Do you want to be part of an established Travel Company that can offer great salary and benefits? You will be in a supportive working environment offering great training and career progression opportunities! This role is for a focused team player that has excellent communication skills, strong cruise product knowledge and is confident in hitting their targets. If this sounds like you we would love to hear from you! GDS knowledge required.

For more information please call Serena on (07) 3023 5023 or click [APPLY](#) now.

Senior Travel Consultant

Sydney, \$50K + Bonus, Ref: 1311MB1

Don't miss this fantastic opportunity to get your work/life balance back. We are looking for an experienced Travel Consultant who is looking for their next challenge but wants to specialise in high end leisure and some corporate Travel. Work for a well-established company in new office in CBD. No two days will be the same with a mix of face to face and email consulting. Work for Australia's fastest growing company. Excellent salary + bonuses with opportunities for career progression.

For more information please call Marissa on (02) 9113 7272 or click [APPLY](#) now.

Corporate Travel Account Manager

Melbourne, Fantastic Package, Ref: 1888KF1

Do you have drive and ambition? Are you an experienced Corporate Travel Account Manager with a primary focus to maintain and grow key accounts? My client is a leading supplier of Corporate Travel Solutions for more than 20 years! Currently on the lookout for an Account Manager to join their team in Melbourne and become part of a growing and successful company! The Account Manager will be building relationships with Corporate Clients around the area and taking ownership of their business.

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Multi-Skilled Travel Consultant

Perth, \$50-55k, Ref: 1879DV4

My client is looking for a Multi-skilled Corporate Consultant to join their expanding and successful team! Your experience within Corporate will be rewarded and valued in this exciting role. If you have excellent Corporate Consultant experience then you can succeed in this exciting role and develop and build your career further! If you would like to work for a leading corporate giant then this is your role! Excellent salary and company structure in return for your dedication and hard work.

For more information please call Dave on (02) 9113 7272 or click [APPLY](#) now.



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