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# Travel Daily

First with the news

Tuesday 25th August 2015

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## New STA backpacker shops

STA Travel is targeting the inbound market with the launch of a new range of 'Backpacker by STA' concept stores.

There are three of the outlets initially, located in Railway Square Sydney, Flinders St Melbourne and Shields St Cairns.

The shops offer free wi-fi and the "local neighbourhood low-down on the best hostels, activities and transport".

STA says it is expecting a surge in backpacker travel to Australia, driven by the declining Australian dollar making it increasingly attractive for the budget market.

"Often overlooked by the local travel industry as not offering strong financial returns, research in fact shows that on average

each backpacker coming into Australia spends over \$5,300...on accommodation, food, transport, tours and entertainment," said STA Australia md Linda Addy.

Last year more than 600,000 backpackers visited Australia, with this figure only set to grow, the company said.

The one-stop Backpacker by STA Travel stores will offer "everything on the ground in Australia, New Zealand, Fiji and Asia".

"STA Travel is excited to be starting a new grassroots brand," Addy said, with the Backpacker stores looking to support local tour providers, hostels and hotels.

Addy added that the backpacker sector accounts for about 13% of Australia's total tourism market and is worth more than \$3 billion to the economy annually.

### QF 15% off rewards

QANTAS is offering 15% off "Classic Flight Rewards" points redemptions for domestic flights.

The promotion, which launched this morning, is valid for Qantas and Jetstar bookings made 26-31 Aug in economy and business class, to all Australian domestic and regional destinations.

### Seven pages of news

Travel Daily today has seven pages of news and photos, a front cover page for JITO plus full pages from: (click)

- AA Appointments jobs
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## NZ/CX re-authorised

**NZ TRANSPORT** Minister Simon Bridges has today re-authorised the airline alliance between Air New Zealand and Cathay Pacific for a further four years.

The partnership centres on the Auckland-Hong Kong route, which both carriers operate on a daily basis and is increased to triple daily over peak months.

Bridges said while visitor arrivals from HKG to NZ have increased (by 16+%) since the tie-up was approved in 2012, the carriers should explore other benefits.

"While the alliance has given travellers to & from Asia more choice & flexibility than would otherwise have been the case, there is room for further improvement," he commented.

The new expiry date for the pact runs through until 31 Oct 2019.

## Aussie Bali visits drop 14%

**LAST** month's eruption of Mt Raung near Denpasar Airport in Indonesia which sent ash clouds billowing into the atmosphere has, unsurprisingly, had a massive impact on visitor numbers to Bali, but only from Australia.

New temporary foreign tourist arrivals data collected by Bali Govt Tourism Office reveals the extent, with the Australian travel market the hardest hit.

Arrivals from Australia for the first six months of 2015 had been ahead of the year prior by some 40,000 (8.3%) visits to 486,000, the figures show.

Jul is traditionally one of the most popular months for Aussies to jet off to Bali for a holiday and escape the cold of winter.

However, the numerous flight cancellations last month by Virgin Australia and Jetstar on flights to/from Bali from Australia due to the ash cloud have seen the growth curve for 2015 stall.

Aussie arrivals plummeted by around 14%, falling from 94,600 in Jul 2014 to just 81,460.

Despite the decrease from Bali's number one source market, total overseas tourist numbers

entering Bali were ahead 23,000 movements to some 384,550 for the month.

Last year, Jul was Bali's busiest month in terms of all foreign arrivals, with 361,060 visitors.

The increased figure this year was fuelled by the European & China markets which skyrocketed by about 20,000 and 15,000 arrivals respectively.

**MEANWHILE**, the Insurance Council of Australia has estimated that 1 in 4 Australians that headed to Bali in Jul did so without cover prior to Mt Raung's eruption.

ICA's Campbell Fuller told *News Limited* the Bali ash cloud has reminded people of the value of taking out travel insurance.

"It's ramped up awareness of the importance of travel insurance, and the importance of buying travel insurance when you book your holidays," he said.

## APT 2016 Kimberley

**TWENTY** tours are featured in the early release of APT's 2016 Kimberley Wilderness Adventures program, out now.

New to the program is a 15-day Kimberley Challenge small group 4WD itinerary featuring "extreme hikes" to cater for the active adventure-seeker.

A new four-day independent Broome package including accom and sightseeing is expected to be popular as an extension - more at [kimberleywilderness.com.au](http://kimberleywilderness.com.au).

## Weather impacts VRL

**VILLAGE** Roadshow Limited has blamed "atrocious weather" last Dec/Jan on the Gold Coast and Sydney for an adverse impact on the performance of its Australian theme parks portfolio for FY2015.

After a strong start to ticket sales last Spring, Wet'n'Wild Sydney's result fell below expectations.

Despite the bad weather, VRL said the theme parks division had a "solid performance", with pre-tax profit down 17% on the year prior to \$27.6 million.

Earnings before tax at the Gold Coast parks was down from \$80.9 million in 2014 to \$79.1 million, while Wet'n'Wild Sydney earnings rose to \$10 million (from \$9.1m).

Gold Coast parks (Warner Bros Movie World, Wet'n'Wild Gold Coast & Sea World) experienced "static" ticket sales over the year.

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## TRA satisfaction poll

**TOURISM** Research Australia is undertaking a stakeholder satisfaction survey "to gauge how well our current products & services are meeting your needs".

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## TNZ, Travel Leaders pact

**TOURISM** New Zealand has launched a major new partnership with the USA-based Travel Leaders agency network, with the move coming hot on the heels of a similar distribution-

focused deal between Tourism Australia and Virtuoso (**TD** 11 Aug).

The Travel Leaders franchise group, which boasts 1,000 "full-service franchised agencies" across the US, produces annual sales of around US\$5 billion.

The group's ceo Roger Block said New Zealand was among the top five for "ultimate dream destinations" internationally according to a recent survey conducted with clients.

"By placing enormous value on creating expertise among our agents, we're able to make Americans' dreams of visiting New Zealand a reality," he said.

TNZ gm Americas & Europe, Bjoern Spreitzer, said the year-long partnership would mainly focus on increasing agent and consumer awareness of NZ, particularly by increasing the number of 100% Pure New Zealand specialists in the Travel Leaders network, plus a consumer promo in line with the 'Everyday a Different Journey' theme.

### Lebanon advisory

**THE** Department of Foreign Affairs and Trade has reissued its Smarttraveller advice for Lebanon, warning of anti-government protests which have escalated into clashes between protestors and security forces.

The level of the advice has not changed, and is at the 'reconsider their need to travel' category.

## HAA, SiteMinder pact

**HOSTED** Accommodation Australia (HAA) members will now be able to take live online bookings after the group partnered with SiteMinder for use of TheBookingButton.

Using TheBookingButton, HAA members avoid paying third-party commissions and will help increase their visibility.

SiteMinder director of sales Pacific Michael Kinloch said the partnership "is a response to the pervasive challenges that today's accommodation operator faces; trying to keep up with technology while trying to fill rooms & tending to guests at the same time."

## VX/CZ plot codeshare

**VIRGIN** America has sought approval from the US transport regulator to launch a codeshare partnership with China Southern.

VX is seeking a blanket authority to enable it to place the 'CZ' code of China Southern on flights to 17 airports from the US gateways the Chinese carrier operates.

The initial list of airports include Austin, Boston, Chicago, Dallas, Fort Lauderdale, Las Vegas, Los Angeles, New York JFK, Newark, Orlando, Palm Springs, Portland, San Diego, San Francisco, Seattle and Washington DC (DCA & IAD).

Currently, China Southern flies passenger services to New York, Los Angeles and San Francisco.

The carriers plan to initiate the codeshare arrangement "as soon as possible", they told the DOT.



## Window Seat

**THERE** was apparently some excitement on the tarmac at Adelaide Airport yesterday, when a rogue goat escaped and went on a rampage.

According to a *Fairfax* report, the beast was being loaded from a truck into a crate at about 7.30am when it made a break for freedom.

An airport spokesman said "obviously they chased the goat and it took about 15 minutes to recapture it," with no flights disrupted due to the incident.

**A PASSENGER** aboard China's Kunming Airlines has been detained by police for five days after demanding an air hostess help him change his wet pants.

The cranky traveller was taken into custody when the flight landed in Kunming, with those on board taking to social media to report he threw his drink and garbage at the crew.

It all started when he refused to turn off his mobile phone when taxiing before take-off, and then later he abused cabin crew for not giving him an in-flight meal while he was asleep.

He then accidentally spilled a drink on his lap and asked a female attendant to help him into a clean pair of trousers.

Officers arrested him on arrival for "disturbing public order".

## 2016 EUROPE EARLY BIRD SALE



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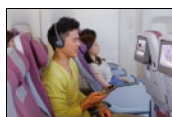
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Melbourne-Christchurch	CI57	13:10	18:30	1.3..6.	
Christchurch- Melbourne	CI58	19:50	21:40	1.3..6.	



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# Skal's peaceful visitor

**SYDNEY** North Skal Club hosted a special guest at its Aug meeting - 25-year-old Cassie de Pecol who plans to be the first solo female to visit every sovereign nation in the world.

Along the way, she is seeking the support of Skal clubs in 86 countries to bring her message of "Peace through Tourism" to students in each location.

Skal Sydney North president John Spencer, pictured with de Pecol, arranged for her to speak to 45 class leaders at the local Monte Sant' Angelo Mercy College.

For more on her mission, see [expedition196.com](http://expedition196.com).



## TK begins SAW/VCE

**TURKISH** Airlines yesterday commenced a new daily service between Istanbul Sabiha Gökçen Airport and Venice.

The service complements TK's 24 weekly flights on the Istanbul Atatürk Airport-Venice route.

## Vic bans dining durrie

**THE** Victorian Government has proposed to ban smoking in outdoor dining areas from 01 Aug 2017, in a move that will effect hotel restaurants and cafes.

If adopted, smokers breaching the ban face fines of \$152-\$758.

## CNS traffic jumps 22%

**INTERNATIONAL** passenger traffic, including transits, at Cairns Airport spiked 21.8% during Jul to 52,558 movements.

The big jump was a result of the launch of new routes, including Jetstar direct flights between Bali & Cairns and SilkAir's Singapore-Cairns-Darwin service, owner Auckland Airport said today.

Domestic volumes at CNS in Jul were relatively flat, rising 1.9% to 402,471 movements.

Queenstown Aprt, also owned by AKL, saw a 10.8% increase in int'l passengers in Jul to 62,751.

## Wider BA Econ seats

**BRITISH** Airways is reportedly widening its World Traveller (Economy) class seat on future Boeing 787-8 Dreamliner aircraft due to the current width being deemed by pax as "a bit tight".

*Business Traveller* quotes BA's manager of product development cabin interiors Kathryn Doyle as saying the oneworld carrier responded to the feedback and "challenged our seat supplier to come up with a solution that would achieve parity with competitors & satisfy customers."

"The result is a seat that is half an inch wider, which we believe will improve customer comfort," Doyle told BA's *Up to Speed* mag.

Tuesday 25th Aug 2015

## DNSW Expedia deal

**DESTINATION** NSW has announced another major deal, a one year strategic partnership with the Expedia group.

It's been a busy month for DNSW which has also sealed pacts with Air New Zealand and Chinese OTA Ctrip (**TD** 19 Aug).

The Expedia agreement will see DNSW participate in at least 15 campaigns this financial year in eight global markets, with DNSW ceo Sandra Chipchase saying previous individual cooperative activities with Expedia had delivered strong results.

"Expedia is a well-known and trusted brand operating worldwide. This agreement formalises our partnership and allows us to promote Sydney and NSW as Australia's premier tourism and events destinations to millions of potential visitors in our priority international markets," she said.

Under the new Expedia agreement Sydney and NSW will be promoted in the UK, Germany, USA, India, New Zealand, Japan, Malaysia and within Australia.

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## Win a SWATCH watch



This week, Switzerland Tourism is giving away a funky Swatch watch valued at \$75 to one lucky agent. At the end of the four-week competition (24 Aug - 18 Sept), the agent with the best answers over that time will win the ultimate prize hamper comprising a Victorinox suitcase, a beanie, mittens and flip-flops, valued at \$900. Don't miss out!

The charming and historical city of Luzern is one of the most visited cities in Switzerland, where ancient customs and traditions are still being practiced.

To win the watch have the best answer to all the questions. Send all of your answers to [switzerland@traveldaily.com.au](mailto:switzerland@traveldaily.com.au)

Where is the world's steepest cogwheel located?



## Aussie Adv brochure

AAT Kings has released its Adventures 2015/16 brochure, the first brochure with all of Aussie Adventures' tours.

The stand-alone program features one to four-day holidays in Uluru, Alice Springs, Sydney, Cairns, Kangaroo Island & Darwin.

Highlights include the four-day Ultimate Top End Escape with a cruise on the Mary River Wetlands, Kakadu National park, Mataranka Hot Springs and canoeing in Katherine Gorge, priced from \$1,095 per adult.

## #VegasNotVegas

THE Las Vegas Convention & Visitors Authority has teamed up with itravel to launch a new social media campaign, encouraging Australians to share their most "un-Vegas"-like images using the hashtag #VegasNotVegas.

See [www.vegasnotvegas.com.au](http://www.vegasnotvegas.com.au).

## Canberra public hol

THE ACT Govt has decided to make Easter Sunday a public holiday, with Accommodation Association of Australia ceo Richard Munro slamming the move as a "backwards step", meaning Easter visitors will likely be confronted by locked doors at the city's restaurants and cafes.

## AF to lift Havana

AIR France will operate additional services to Cuba from 25 Oct 15, with up to 12 weekly flights between Paris CDG and Havana over the northern winter.

## Visit USA updates members



VISIT USA recently hosted its annual member market update, with the US Commercial Service confirming that last year Australians travelled to America in record numbers.

Australia is currently ranked in tenth spot in terms of US markets, with 1.28 million Aussies crossing the Pacific, up 6%.

The average length of stay for Australian visitors to the USA is a whopping 21 days, with 85% travelling for leisure and over two thirds being repeat visitors.

Research also confirmed that

travel agencies were the major source of US information for travellers, and also handled just over half of the bookings.

**Pictured** above enjoying the Gray Line-sponsored networking party after the presentation are, from left: Sarah Stevenson and Kristen Hellmrich from NYC & Co; Karen Ballard, US Commercial Service and Susie Westwood, NY State Division of Tourism.

**MEANWHILE** Visit USA has announced it will host a breakfast in Canberra for agents on Wed 23 Sep - see [visitusa.org.au/events](http://visitusa.org.au/events).

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## CONGRATULATIONS

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Enaya is the top point scorer for Round 24 of *Travel Daily's* NRL industry footy tipping competition. Anaya has won a double pass to Sydney Tower Eye.



## Major Prize:

Two return Economy Class airfares to Dubai with Emirates

## 30cm of new snow

A COLD snap has seen an additional 30cm of fresh snow fall at Perisher Valley in the NSW Alps overnight, with the destination's new owners, Vail Resorts, taking the opportunity to remind skiers to purchase an Epic Australia Pass before prices rise on 31 Aug.

The season pass includes unlimited skiing and boarding at Perisher in 2016, as well as access to Vail's nine world class resorts in the USA.

# Travel Daily

First with the news

Tuesday 25th Aug 2015

## New CA/SAA c'share

AIR China and South African Airways have announced a new codeshare agreement, with the SA code to be placed on CA's new non-stop services between Beijing and Johannesburg.

SA will also codeshare on flights to points beyond Beijing including Shanghai, Hangzhou, Chongqing and Chengdu, while Air China will codeshare on SAA flights from JNB to Cape Town, Durban and Port Elizabeth.

The new arrangement is open for sale, for travel from 29 Oct.

Both carriers are Star Alliance members, while China is South Africa's largest trade partner.

## TAT instils confidence

THE Tourism Authority of Thailand has reassured the public that the situation in Bangkok following last week's bombing "is under complete control of security officials".

Security staff, both in uniform and plain clothes, have been deployed across the city, according to a formal statement issued yesterday.

"The Royal Thai Government would like to convey to all foreigners who are planning on travelling to Thailand, be they for tourism, trade, educational or business purposes, or MICE, that the Government shall be doing its utmost to provide a safe and secure environment for the duration of your stay in Thailand, complemented with Thai friendliness and hospitality as always," the statement added.



# AFTA update

From AFTA's chief executive, Jayson Westbury



**NO DOUBT** the devastating events in Bangkok recently have once again ignited the travel industry and particularly travel agents into action.

Terrorism in any form is a disgraceful act on mankind and the people of Thailand and Bangkok have been confronted with one of the most impactful forms.

An attack on innocent bystanders in a particular place at a particular time is so random and who can really ever prepare for or know how to prevent such acts.

For the travel industry already dealing with the knock on impacts of the Bali volcano ash cloud, this comes at a time when people's minds about travel are mixed. We are, or it would appear we were, in good times with travel companies across the travel value chain reporting good results.

This comes from a robust outbound market over the past twelve months and for most in the industry good news.

The exchange rate dropping off versus the USD, but holding in other currencies has had a small impact it would seem but the juggernaut of desire by Aussies to travel to all parts of the globe continues to drive the Australian outbound industry to record highs.

Bumps and hurdles are always upon us and as an industry we have good form in dealing with these types of devastating events and getting the traveling public to wherever it is that they need and want to go.

But it is a stark reminder of just how fragile the world is these days. For all the best endeavours to provide good intelligence, there is no early warning system for random acts unfortunately, but the ongoing commitment by the Australian government to the travel advisories is at least a good guide for us all to keep an eye on.

Remind clients to register on the [www.smarttraveller.gov.au](http://www.smarttraveller.gov.au) website before they leave as it is times like this recent Bangkok event that shows how important being connected and informed really is.

## LUXE launches "concierge app"

THE publishers of LUXE City Guides have launched a new smartphone application for the travel industry which gives consultants access to a curated directory of recommendations in 25 key destinations.

Content on the "exclusive invitation-only digital platform" is updated every month by resident editors in each city, with subscribers able to deliver a customised, jointly branded app package directly to their clients' mobile device.

Every version is bespoke and features all travel arrangements

booked by the agent, along with full access to the digital LUXE city guide for their destination.

Offline maps, daily personalised itineraries and consolidated booking details all feature in the service, which will formally launch at the upcoming Luxperience show in Sydney.

See [luxecollaborations.com](http://luxecollaborations.com).

## Air Serbia bargains

AIR Serbia is offering flights from Australia to Belgrade & the Balkans starting at just \$1,103+ return ex BNE - 1300 722 499.

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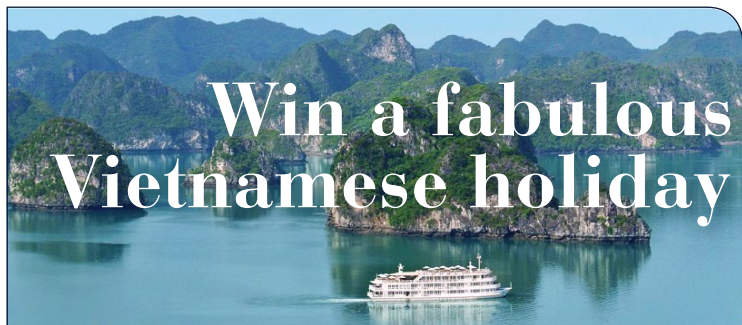


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**BRITISH** Airways will open its new Premium Lounge at Changi Airport in Singapore this week. The lounge - located at Terminal 1 - features the first-of-its-kind Concorde Bar, which is a private "ultra-exclusive" area to First class customers and their guests. The Concorde Bar offers a communal bar seating, sofas and

dining booths. Fine wines, food & refreshments will be available in the main lounge, which is open to BA First and Club World Business class customers, as well as Executive Gold and Silver members and oneworld frequent flyers with Emerald or Sapphire status. The facility opens at 3pm daily.



## Win a fabulous Vietnamese holiday

This month, **Travel Daily** together with Bhaya Cruises Group, Vietnam Airlines, Hai Au Aviation and Sofitel Plaza Hanoi are giving readers the chance to win an amazing Vietnamese holiday. The prize for two includes:

- Economy class flights to Hanoi
- Return airport transfers
- 3 nights' accommodation at Sofitel Plaza Hanoi
- Return Hai Au seaplane transfers to Halong Bay
- 2 night Halong Bay cruise aboard Auco in a Long Quan Suite

Enjoy an exclusive charter on *Legend Halong* by creating your own perfect vacation with customised cruise itinerary, private butler & food & drink.

To win, answer each daily question correctly and have the best answer to the final question. Send your answers to [vietnam@traveldaily.com.au](mailto:vietnam@traveldaily.com.au)

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17. Can you choose your own itinerary, culinary delights and services on Legend Halong? How long can you charter Legend Halong for? [CLICK HERE for a hint.](#)



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## RCI "flash sale"

**ROYAL** Caribbean International this morning launched a 72-hour flash sale, promoting fares as low as \$699pp quad share for an eight-night voyage.

The deals are available on selected *Radiance*, *Legend*, *Explorer* and *Voyager of the Seas* departures, for new bookings made between 10am today and 9.59am on Fri 28 Aug.

RCI says '72HourSale' must be listed in the reservation at the time of booking.

More cruise news in today's issue of **Cruise Weekly** - subscribe free at [www.cruiseweekly.com.au](http://www.cruiseweekly.com.au).

## AIS experience

**CANBERRA'S** Australian Institute of Sport is opening its doors to the public even further, with the launch of a new website showcasing the tourism experiences on offer.

[ExperienceAIS.com](http://ExperienceAIS.com) highlights activities, venues, events and team-building activities on offer.

## Next generation Gogo

**THE** US Federal Aviation Administration has issued the final certification required for the launch of Gogo's 2Ku next generation in-flight satellite connectivity solution.

2Ku expects to deliver peak speeds of over 70Mbps to the aircraft - more than 20 times the bandwidth of Gogo's first generation air to ground solution operating in the US.

Gogo already has orders to fit 2Ku to over 500 aircraft.

## Amazon trade e-mag

**ECUADOR'S** wild Amazon region is featured in a new trade-focused online publication, giving agents a quick and easy reference to the boutique destination.

Located in the country's east, the Amazon is one of the world's most bio-diverse regions with a range of luxury eco lodges and deluxe river cruises on offer.

The free digital magazine can be downloaded from the website at [trade.allyouneedisecuador.travel](http://trade.allyouneedisecuador.travel).

Tuesday 25th Aug 2015

## Ryanair bomb threat

**A NOTE** claiming a bomb was aboard a Ryanair aircraft arriving in Bristol closed the airport there for six hours over the weekend.

The Irish low-cost carrier's flight FR8297 had just arrived from Alicante when the hand-written note was found on board during a routine inspection.

The closure, in the early hours of Sun morning, forced about twelve other flights to be diverted to other airports, with the carrier confirming the note was a hoax.

After police searched the plane it was cleared to return to service the following morning.



## Money

**WELCOME** to *Money*, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US0.71**

**YESTERDAY** the Australian dollar experienced its largest daily loss since 2008 as share markets around the world were sold down.

Now trading at around US71c - its lowest level in six years - the Aussie also dropped 4% against the Euro and a whopping 8.5% against the Japanese Yen as commodity prices fell.

Analysts are predicting the blood bath will continue, with continued panic selling likely to see the A\$ trade below US70c.

Wholesale rates this morning:

US	\$0.711
UK	£0.451
NZ	\$1.097
Euro	€0.614
Japan	¥84.35
Thailand	฿25.28
China	¥4.417
South Africa	R9.366
Canada	\$0.941
Crude oil	US\$38.24



## DOES YOUR CAREER NEED A MAKEOVER?

Register today for these great roles.

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VIC, WA & SA - 03 9670 2577 - [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)  
QLD - 07 3229 9600 - [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

### JOIN THE BEST OF THE BEST CORPORATE TRAVEL CONSULTANT SYDNEY CBD – SALARY \$60K +

This is an exciting opportunity to work for a global corporate travel company who offers a supportive work environment, excellent training and career progression. With offices based in various locations in Sydney you will have the opportunity to work close to home no matter where you live. You will be responsible for your own portfolio of accounts from small to medium size and will effectively manage all the corporate travel needs for the client. If you have outstanding customer service. This role is for you!!

### NORTH TO THE HUNTER!! RETAIL TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE \$50K +

Award winning national retail company is looking for a talented consultant to join their friendly Hunter based team. Book exciting locations and wonderful destinations for walk-in clients & build up a strong client base you're your exceptional customer service skills. This role involves packaging together all travel needs, accommodation, car hire and day tours to ensure an amazing travel experience for your clients. If you have 12 months retail travel experience, apply now for this role!!

### TIRED OF WORKING WEEKENDS? CORPORATE TRAVEL CONSULTANT MELBOURNE (INNER) - SALARY PKG TO \$80K+ (OTE)

Are you looking for a change? Want to do something exciting and new? This is a great opportunity to work for a global travel management company and take a step into corporate travel. You will service a variety of exciting accounts with their worldwide travel arrangements. Working Monday to Friday hours with a fun team, you will benefit from uncapped commission, excellent staff benefits and awesome famils! If you have at least 3 years international consulting experience we want to hear from you!

### TIME FOR A CHANGE? WHOLESALE TRAVEL CONSULTANTS BRISBANE CBD – OTE \$55K ++

Based in the CBD this dynamic travel company is looking for sales superstars to join their domestic, international, rail & cruise wholesale teams. Your days will involve selling holiday packages from flights, accommodation, tours and transfers; you will sell it all. With your exceptional customer service skills you will be able to cross sell & upsell to ensure your clients are booking the best package for them. Superb salary pkg & all the best benefits! All you need is 12 months consulting or reservation experience & proven sales skills!

### SHOWCASE AUSTRALIA!!!

#### INBOUND TRAVEL CONSULTANT SYDNEY CBD – SALARY PACKAGE \$50K +

This award winning boutique inbound company is looking for a talented consultant to join their well-established team. Work in beautiful offices located close to the CBD and to public transports and shops, preparing exciting group and FIT itineraries to exciting destinations in Australia. Use your creative flair and passion to create wonderful trips in our great land. From Uluru to the Great Barrier Reef and everything in between no days will be the same. If you are well travelled through Australia then this role will suit you!!

### MOVE INTO WHOLESALE RESERVATIONS CONSULTANT

#### MELBOURNE – SALARY PACKAGE TO \$70K (OTE)

Fun and social team, excellent salary package with fantastic bonuses, challenging behind the scenes role, amazing product development opportunities plus sensational overseas famils! This could all be yours by making the move into wholesale travel. We have an exciting opportunity working for a reputable wholesaler in their reservations team. Minimum 18 months international travel consulting experience essential, a positive attitude & passion for all things travel are required to apply for this role!

### TECH WHIZ REQUIRED

#### ONLINE BOOKING TOOL (OBT) SUPPORT CONSULTANT MELBOURNE – SALARY PKG TO \$60K + COMMISSIONS

Working for this Global TMC, your role will entail supporting & training external clients to ensure they are effectively using the Online Booking Tool (OBT), trouble shooting, testing & reporting on any issues with the OBT. Also providing assistance with software enhancement, maintaining & amending online travel policies, together with internal company training. To be successful in this role, you must have OBT experience from at a support level, strong attention to detail & impeccable multi-tasking abilities.

### LOVE A CHALLENGE? PRICE BEAT CONSULTANT

#### BRISBANE – SALARY PACKAGE \$52K OTE

This global travel organisation is looking for an experienced consultant with a strong understanding of the industry to join them. As a Price Beat consultant, you will work closely with consultants, retail and product teams, to ensure the company is offering the most competitive pricing in the marketplace. Enjoy a strong salary package plus the best benefits in the biz. All you need is 2 years international travel experience, strong time management, communication skills & a proven problem solving ability. Call us today!



## Tips to getting ahead in your career!

Read the latest inPlace Blog

If opportunity  
doesn't knock,  
BUILD  
A DOOR.



Ben Carnegie

### Marketing Executive - Sydney

- ▶ 5 month Contract role
- ▶ Immediate start - 31 Dec with possible ext.
- ▶ Competitive salary on offer

Are you an experienced Marketing Executive between jobs or someone who likes the flexibility of contract work? Look no more! Our client is a well-known retail chain and this role is located in their lively head office location among their social team of experienced staff.

You will be handling social media as well as digital & traditional marketing, discussing & actioning marketing plans, assisting with the intranet and ensuring all mkting collateral is brand compliant. Ideally you will posses:

- ▶ A degree in Marketing or Communications
- ▶ Exp with both traditional & online/ digital campaigns
- ▶ Travel Industry experience
- ▶ High level attention to detail
- ▶ Knowledge of Photoshop and Illustrator or similar
- ▶ Experience with CMS and HTML

Don't miss out on this great work life balance opportunity with hours Mon to Fri 9am to 5.30pm!

Call Ben or [click here](#) for more details

### Inbound Groups Specialist - Melbourne

- ▶ Inner suburbs of MEL CBD
- ▶ Group sizes of 10 to 150 pax
- ▶ Salary negotiable based on experience

This position is with a highly respected tour operator. They are well established & are seeking an experienced Groups Consultant to join their team of inbound professionals.

Call Ben or [click here](#) for more details

### Senior Retail Cruise Consultant - Sydney

- ▶ Located in Sydney's CBD
- ▶ Fast paced, fun environment
- ▶ Excellent base salary + extras

This thriving office environment has a vacancy for an experienced Retail consultant with a passion for cruising. This is a leading agency with exciting cruise itineraries.

Call Cristina or [click here](#) for more details

### Retail Cons - Mandarin/Cantonese speakers

- ▶ New waterfront offices Sydney CBD fringe
- ▶ Great salary and conditions
- ▶ Fun, energetic and supportive team environment

In this position you will be using your superior command of Mandarin or Cantonese, taking calls from Singapore, China & HK selling travel pkgs & products. Min 2 yrs exp.

Call Cristina or [click here](#) for more details

### Team Leader Inbound Operations - Sydney

- ▶ Luxury domestic product
- ▶ Sydney CBD
- ▶ Salary \$70K + super negotiable based on experience

Highly respected agency, well established with experienced team. Mixed role offering operations, staff management, and luxury VIP client sales.

Call Cristina or [click here](#) for more details

### Online Cruise Consultants - Sydney

- ▶ Extensive variety of product
- ▶ Passionate, friendly team
- ▶ \$60K with OTE - uncapped commissions!

Due to constant growth this team is expanding. If you have previous cruise sales experience & want to sell world-wide cruise holidays with uncapped commission - apply now!

Call Ben or [click here](#) for more details



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## EARLY BOOKING BONUS!

Book a qualifying 2016 Rocky Mountaineer package by 28th August 2015 and receive up to **\$1,000 per couple** in added value. Use your Early Booking Bonus to customise your holiday - options include extra hotel nights, exciting activities, unique tours, and more!

Credits can be used towards:

- Extra accommodation nights in Seattle, Vancouver, or Calgary
- Additional activities and tours
- Meal plans and meals
- Transfers
- Rail & Cruise packages are applicable with the total package duration being the qualifier for the offer, not just the number of non-cruise land nights

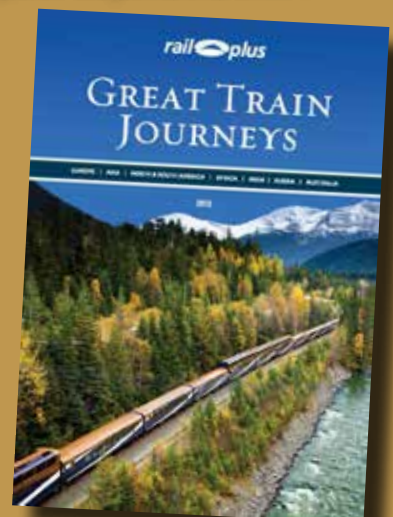
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## TALK TO THE EXPERTS

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