







Travelport 考

## NT agent fraud conviction



**DARWIN** travel agency owner Xana Kamitsis from Latitude Travel NT has been found guilty of defrauding the Northern Territory government on 20 counts of "obtaining a benefit by deception" in relation to a pensioner travel concession scheme.

The high profile travel agent, who is ironically also the former chairwoman of NT Crime Stoppers, has been remanded in custody after prosecutors told the court she had booked a one way ticket to Los Angeles this month.

Kamitsis' counsel told the court this was for a long-planned family skiing holiday but the judge refused bail.

The case related to conduct between 2009 and 2013, where Kamitsis provided fraudulent

Today's issue of TD

Travel Daily today has eight pages of news, including a photo page for Helloworld plus full pages from: (*click*) • AA Appointments jobs

Macau Govt Tourist Office

invoices to the NT Health Department for inflated flight costs for pensioner clients, buying cheaper tickets for the travellers and keeping the leftover funds.

The NT Supreme Court jury heard that Kamitsis is also facing a further 85 charges in separate proceedings which are yet to formally commence.

During the hearing, Kamitsis admitted spending the money received under the concession scheme on her family and friends including former NT police commissioner John McRoberts.

Sentencing following yesterday's judgement is yet to be finalised, with the matter to return to court this Fri.

#### **Air NZ in Buenos Aires**

AIR New Zealand's inaugural flight to Buenos Aires touched down this morning, with guests welcomed with a display of Argentinian tango dancing and a traditional Maori ceremony.

The first scheduled route from NZ to South America is now operating thrice weekly, with sales exceeding expectations.



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Wednesday 2nd December 2015

## Morgan to head up Sabre

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**RICHARD** Morgan has been appointed as the new regional director for Sabre, under a new structure giving him responsibility for the Sabre Travel Network business in Australia and New Zealand as well as the firm's joint venture in Indonesia.

Morgan takes the role recently suddenly vacated by Jeremy van de Klundert (*TD* 16 Nov), with the internal appointment coming after a ten-year career with Sabre most recently as managing director of Global Accounts. He'll be based in Sydney and

#### Hertz cuts surcharge

HERTZ Australia has once again removed its surcharge for drivers aged 21-24 over the 2015/16 summer, with the standard levy of \$16.50 per day waived for bookings until 30 Apr quoting the code 2013210.

Hertz is also targeting younger drivers with a competition offering a chance to win a summer road trip including eight days SUV rental, a GoPro and \$1,000 cash - for details see hertzyoungrenters.com.au.

Be individual,

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report to Brett Henry in Singapore who is in charge of sales & market development in Asia Pacific.

Roshan Mendis, senior vice president of Sabre Asia Pacific told *Travel Daily* today the recent acquisition of Abacus (*TD* 02 Jul) has seen all operations across the region now branded as Sabre.

This is creating significant opportunities for the technology firm, with the Australian market poised for growth, he said.

"These are exciting times for us...the market is buoyant and Australia is one of the highest growth countries in APAC."

Sabre globally has strength in corporate and online and is looking to boost its presence in these segments in Australia.

He said the Australian business now has a single owner with a single agenda - "to equip our partners to thrive and win in the marketplace".

Mendis said the acquisition had also been very positive for Sabre Pacific staff, opening up global career opportunities.

"The energy in the business is palpable," he enthused.

### 1,000s of Self-Catering Apartments Worldwide

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#### ATAB survey launch

**THE** Australian Travel Agent Barometer (ATAB) has today formally launched its third annual survey of the local travel agent community.

This year the ATAB survey is open to both owner managers and travel consultants, with areas of focus including the impact of the ATAS accreditation scheme; what agents value from suppliers and their buying group; training within the industry and business challenges for agents.

The survey is open to the end of Dec with prizes from Qantas and Myer gift vouchers on offer complete the poll at atab.net.au.



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### Starwood extends Design pact

**BOUTIQUE** independent hotel group Design Hotels has become the 11th brand to join the Starwood Hotels & Resorts global portfolio of brands, adding a number of extravagant properties to the group's network.

Starwood has been a majority "but passive" investor in Design Hotels since taking a stake in the Berlin-based business four years ago (*TD* 07 Dec 2011).

The expanded tie-up between the parties sees select members of Design Hotels marketed and bookable via Starwood channels, including its websites, mobile apps, service centres and loyalty program, SPG (Starwood Preferred Guests).

Interim ceo Adam Aron said the new arrangement "will create

a special niche in our distinct portfolio of global brands and offer more options for travellers to stay with us around the world." Initially, nine hotels have joined the Starwood stable, with others

expected to join next year. Design Hotels becomes the 11th Starwood brand and follows the expansion to include the Tribute Portfolio seven months ago.

#### **C&K sells Explore!**

**COX** & Kings has sold off its soft adventure brand Explore! Worldwide to Hotelplan UK Grp.

"The sale of this business helps us to further increase focus on our three key verticals - leisure, education and hybrid hotels," Cox & Kings director Peter Kerkar said.



Vanuatu Tourism Office (VTO) Tourism Recovery Project Manager Based at the VTO office in Port Vila Project role to mid 2016

#### **Project Role Vacancy**

Following the devastation of Cyclone Pam in March 2015, much work has since been completed in order to mount the most significant marketing campaign for Vanuatu in many years.

With a total budget of VT183, 000,000 (A\$2.4m) the campaign aims to stimulate demand in the key markets of Australia, New Zealand and New Caledonia.

The campaign has been funded in a cooperative effort between the Vanuatu Government, Australian Aid (DFAT), New Zealand Aid (MFAT) and the Vanuatu Tourism Office (VTO).

The campaign seeks to stabilise arrivals back to pre-cyclone 2014 levels and accelerate arrivals growth from mid-2016, providing a much need boost to the tourism industry, jobs and the Vanuatu economy.

The Vanuatu Tourism Office is now seeking an experienced Marketing Project Manager to manage and coordinate the campaign. The role is based in Port Vila for an eight month project role commencing as soon as possible.

Applications to be submitted before Thursday 10 December 2015.

For terms of reference and additional information please email an expression of interest attaching your resume to:

General Manager Linda Kalpoi, Vanuatu Tourism Office PO Box 209, Port Vila Vanuatu. Email: lkalpoi@vanuatu.gov.vu Tel: +678 22515 - Fax: +678 23889. Website www.vanuatu.travel

#### Visits, stays soaring

**TOURISM** spending figures in Australia have reached a new high of \$34.8 billion over 2015, reveals Tourism Research Australia's International Visitor Survey released today.

The 13% (\$4.1b) increase is the strongest growth seen in the sector since 2001.

In the latest quarter ending Sep, int'l visitor arrivals jumped 7% to 6.7m, while overnight stays were up 10%, reaching 242m.

The report suggests the government's efforts to boost flight capacity as well as visa reforms and focused international marketing were factors increasing Australia's appeal.

Another factor cited for the boost is education visits, which were up 19% this quarter as total trip spend for education rose by 27% to \$8.2 billion.

Tourism Australia managing director John O'Sullivan said the latest IVS results were outstanding and represented the third quarter in a row that international spending had achieved double-digit growth.

There was a record spend from 10 of Australia's top 20 markets, including New Zealand, China, the US, Hong Kong, India & Malaysia.

"Looking at these latest figures, we're clearly making solid progress, with international spending for the 12 month period growing nearly twice as fast as our already strong international arrivals numbers," O'Sullivan said.

View the full study **HERE**.



**TURTLE-SMUGGLER** Kai Xu has pleaded guilty to smuggling or attempting to smuggle more than 1,000 turtles out of southeastern Michigan.

Xu made the news in 2014 when "irregularly shaped bulges" under his sweat pants led border security to discover he had 51 live turtles taped to his legs.

Assistant U.S. Attorney Sara Woodward said in a court filing Xu "regularly deals in turtle shipments worth \$30,000, \$80,000 or \$125,000," with the turtles worth two to three times more in China.

Despite being caught, Woodward said Xu "did not cease smuggling turtles. He did not even slow down."

#### HA confirms Narita

**HONOLULU-BASED** carrier Hawaiian Airlines has confirmed the launch of services to Tokyo Narita from 22 Jun (*TD* yest).

The service will run alongside HA's daily flights from HNL to Tokyo Haneda which began operation five years ago.

President & ceo Mark Dunkerley said the Tokyo route has average load factors "routinely exceeding 90 percent".

Hawaiian Airlines will deploy A330-200s on the NRT route.



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Wednesday 2nd December 2015

### Something to get Excited about



**CHRISTMAS** has come early for b2b wholesaler Excite Holidays as they celebrate a year of significant accomplishments.

Over the past 12 months Excite has delivered a 24-hour support service, doubled its staff numbers (since 2013) with 60 new staff and deployed a new proprietary web technologies to assist frontline agents in selling.

In 14 years, Excite Holidays has come a long way since plying the streets of Melbourne as a Greek holiday wholesale specialist to now, as founder and md Nicholas

#### **IHG Uber agreement**

MEMBERS of InterContinental Hotels Group's loyalty scheme IHG Reward Club can now request a ride with Uber through the IHG App through the Uber API. Soon, members will be able to

access Uber 'Ride Reminders'.

Stavropoulous claims to be "the largest independently owned wholesaler in Australia".

"Our goal is to be a major player, a disruptor, and when all the major wholesalers were brochure-wholesalers it was easy for us to create funky and innovative online systems to undercut those wholesalers.

"In 2009, we developed our own online system in-house and it took us a year, but in that first month we doubled our revenue and we haven't looked back.

"We're privately owned, we're profitable and we're debt free. We're in a really unique space", added Stavropoulous.

**Pictured** at a function in Sydney last night is the Excite Holidays executive team, from left are Andrew Yell, Joana Bonto, Nicholas Stavropoulos, George Papaioannou and Damian Sutton.





#### Bali visits still strong

**RECENT** figures from the Bali Government Tourism Office reveal ongoing growth in the number of Aussies heading to the Indonesian holiday hotspot.

Arrivals from Australia reached 93,124 in Oct, up 2.5% compared with the same period last year.

An additional 8,097 Aussies have chosen to travel to the island so far this year, with green and gold travellers well and truly dominating the entry tally, at 24% of all arrivals.

Overall, the number of direct foreign tourist arrivals Jan-Oct has climbed a healthy 7.61% in 2015, compared to that of 2014.

More broadly, Indonesia arrival results released by the statistics bureau yesterday show there has been 2.11% more visitors in the country in Oct 2015, compared to 12 months earlier, rising to 825,800 entries.

Cumulative Jan-Oct foreign tourist arrivals in 2015 reached 8.02 million, up 3.38% compared to the same period last year.

Room occupancy rates rose 2.31 points to 56.6% in Oct, while average length of stay dropped 0.06 points to 1.92 days.

#### QF network changes

**QANTAS** is advising agents of further changes to a number of services operating to North and South America, starting late Apr.

Changes will see QF adjust the day of operation of two of four weekly Boeing 747s services on the Sydney-Santiago route move from a Mon departure to Tue and shifting Sat's departure to Sun, effective 25 Apr.

On the Melbourne-Los Angeles route, two Boeing 747 services will operate on Mon and Wed, also from the same date.

Qantas will also shuffle one of its six weekly

Sydney-San Francisco services, from Tue to Sat, effective 26 Apr. See www.qantas.com/agents.

#### **Chic Celebrity nights**

**'FORMAL** Nights' on board all Celebrity Cruises ships will be replaced by the re-classified 'Evening Chic' nights from 04 Dec.

'Evening Chic' acknowledges "cruise attire trends that have moved towards sophistication & relaxation, rather than stuffiness and structure," the cruise line announced this morning.



#### Reservations/Ticketing Agent Melbourne (Full Time) Mon-Fri 0830-1700

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https://www.flyroyalbrunei.com/en/australia/talk-to-us/work-here

Candidates must already hold the right to live and work in Australia and only short listed candidates will be contacted. No applications from agencies will be accepted.

Applications to Recruitment@rba.com.bn by COB Friday, 11 Dec 2015.





#### EY recruitment drive

**GULF** carrier Etihad Airways has launched a cabin crew recruitment drive in Australia.

Assessment days will be held in Brisbane, Melbourne and Sydney in mid-Dec to recruit Australians for the Abu Dhabi-based roles.

The airline is looking for hospitality professionals to join as cabin crew, food & beverage managers and in-flight chefs.

To be eligible as a food & beverage manager or chef, candidates must have relevant experience in four or five star hotels, fine dining restaurants, cruise liners or banqueting.

For detailed selection criteria or to apply for a role, CLICK HERE or see www.etihad.com.

#### Tours return to Nepal

**ADVENTURE** holiday company World Expeditions is planning to resume trekking tours in parts of Nepal following the destructive earthquake earlier this year.

The firm has announced after a thorough review of the area, operations will resume in Manaslu and Langtang in Mar.

Staff on the ground have declared trail conditions, bridges, infrastructure and the general state of community village safe.

World Expeditions ceo Sue Badyari said the company's first priority was clients' safety.

"We're delighted that the due diligence safety assessments are completed in these relatively remote trekking regions which were impacted by the earthquakes in Apr & May and that the results allow us to resume in the spring trekking season from Mar," Badyari said.

World Expeditions is tipping strong interest in both regions.



#### **Domestic Partnerships Coordinator**

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#### About the Organisation

Destination NSW is a Public Service Executive agency with responsibility for developing and implementing strategies to grow the visitor economy. Our particular focus is on driving tourism and acquiring and developing major sporting and cultural events for Sydney and Regional NSW. In addition, Destination NSW is the major investor in Business Events Sydney with the aim to secure more international conventions, incentive travel reward programs, corporate events and exhibitions for Sydney and Regional NSW.

#### About The Role:

Under the leadership of the Domestic Partnership Manager, the Domestic Partnerships Coordinator will work closely with the Domestic Partnership Specialist to coordinate and implement Partnership Programs to drive overnight visitation to Sydney and New South Wales for the domestic market. This role works closely with a number of internal partners, within Destination NSW and with external traditional and non-traditional partners, to implement and report on domestic marketing and promotional activities.

#### Applying for the Role:

Applicants should respond to the following two targeted questions in a covering letter [maximum two pages] as well as supplying an updated copy of their resume [maximum five pages] with relevant skills and experience and identifying how these relate to the capabilities of the role.

- 1. Outline your experience in working on cooperative marketing campaigns detailing your specific responsibilities.
- 2. Provide an example of a successful cooperative marketing campaign that you have implemented including an overview of the partner, budget, media and results.

Closing date: Tuesday 15 December 2015 at 11:59pm

Enquiries: Alessandra Higgins on (02) 9931 1178 or

alessandra.higgins@dnsw.com.au

Applications must be lodged electronically via Jobs NSW website. Applications submitted via email will not be accepted.





**CLUB** Med recently treated 10 lucky agents to an all-inclusive experience at Club Med Bintan Island in Indonesia.

The group enjoyed yoga & beach walks with participants blown away by the quality and variety of food enjoyed at every meal.

Highlights included water and beach sports, learning new skills such as archery and flying trapeze as well as relaxing with an apple martini in hand.

Pictured at Bintan Island golf course from left are llona

#### **Pacific Games to SA**

**ADELAIDE** has won rights to host the Pacific School Games again in 2017.

South Australia Tourism Minister Leon Bignell said the return of the Games was a huge financial windfall for the visitor economy, with this year's event - held late last month - pumping over \$13 million into the state.

"The predicted economic impact of the Games was \$13.6 million with a direct benefit for our hotels, taxis, restaurants and small businesses," Bignell said.

#### **NSW** China mission

**REGISTRATIONS** are open for the 2016 Greater China Mission.

Run in conjunction with Destination NSW & Tourism & Events Queensland, the mission will take place from 13-19 Mar in Xiamen and Beijing.

It acts as a chance to showcase products and destinations to about 200 key trade partners, including travel agents, product managers front line operation staff, media and airline reps. Applications close on 11 Dec.

Schirmer, Flight Centre (FC) Wagga Wagga; Fiona Kettle, FC Freshwater; Zoe Deligiannis, FC Norton Plaza; Wolfgang Kittler, TravelManagers; Kim Pankiw, italktravel Maitland; Barbara Baron, Southside Travel; Jessica Bennett, Spencer Travel Kogarah; Vara Arnold, Club Med; Sharyn Reeves, Helloworld St Ives and Paul Dawson, FC Northbridge, Caroline.



#### Win with crooked compass Every day Travel Daily and

Crooked Compass are giving readers the chance to win a \$40 Kathmandu voucher.

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you to experience the world's most fascinating destinations in ways you never dreamed possible. Crooked Compass delves deep into the heart and soul of a destination ensuring you get out of your journey all you intended and much more. These intriguing itineraries have been created by travellers for travellers.

To win, be the first to send the correct answer to the following question to crookedcompass@ traveldaily.com.au

Name one of the two nomadic tribes you spend time with in Crooked Compass Tanzania itinerary.

Need a hint? CLICK HERE

### Scoot DNSW two year deal





registrations close 22 Jan 2016

**DESTINATION** New South Wales has penned a two-year deal with budget airline carrier Scoot to increase inbound tourism from Singapore to Sydney and greater NSW.

"It is fantastic to be in Singapore to sign this agreement that will continue the strategic partnership the NSW Government has enjoyed with Scoot over the past four years," commented NSW Minister for Trade, Tourism & Major Events, Stuart Ayres.

For the year ended Jun, NSW received an injection of 109,500 visitors from Singapore, who stayed 1.5 million nights, delivering an 11% growth in expenditure and an estimated spend of \$226 million.

Tourism Minister Stuart Ayres is **pictured** (left) with Scoot chief executive Campbell Wilson.

#### 4 Seasons China app

**UPMARKET** hotelier Four Seasons has launched a dedicated app entirely in Simplified Chinese to improve user experience for Chinese Travellers.

The new app offers instant access to hotel services, dining reservations and more.

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Wednesday 2nd Dec 2015

#### Scenic NZ brochure

SCENIC has announced the launch of its 2016/17 New Zealand program.

Itineraries range between 6-20 days in length, and include a 10 Day Southern Delights journey, a shortened version of the 18 Day Royal New Zealand tour, adapted for those with limited time who still want to experience the Franz Josef Glacier, Queenstown and Fiordland National Park.

A new Freechoice half-day fishing tour in the Bay of Islands has also been added, along with movie tours of the Hobbiton movie set in Matamata.

#### Sheraton Okinawa

**STARWOOD** Hotels & Resorts has signed a deal with Sunmarina Operations to debut its Sheraton Brand in Okinawa, Japan.

Located on Sunmarina Beach, the Sheraton Okinawa Sunmarina Resort will offer 245 rooms, 18 suites with balconies, pool, fitness facilities, tennis courts and spa as well as a specialty restaurant and lobby lounge.

#### **ATEC Auction**

**THE** Australian Tourism Export Council has launched a silent auction to raise money for its ELITE Scholarship program.

Prizes include a Qantas flight simulator experience for two, Opera Australia tickets and a Fender guitar signed by Bruce Springsteen, among others. Bidding has already commenced but it's not too late to register.

For more: atec.auction-bid.org



Today's issue of *TD* is coming to you from Lucerne, courtesy of Switzerland Travel System, Rail Europe & Switzerland Tourism. LUCERNE is a must-see city and an ideal starting point for visitors and groups travelling through central Switzerland.

Situated on Lake Lucerne, the city is surrounded by an impressive panorama of mountains.

The Swiss Travel Pass SuperStar famil participants embarked on a walking tour of the picturesque lakeside city this morning, well known for its medieval Chapel bridge, historic houses and churches, futuristic Culture & Convention Centre, the Swiss Museum of Transport and its many souvenir and watch shops. It was then all-aboard a train to the nearby Mt. Rigi, also referred to as the 'Queen of

the Mountains' by the locals, which saw the group travel on a cogwheel train to the peak station of Rigi Kulm, located 1,797m above sea level.

Mt. Rigi is the only mountain in Switzerland that visitors can travel up to for free using a Swiss Travel Pass.

With snow starting to fall just 10 days ago, Mt. Rigi is gearing up for its skiing, tobogganing and winter hiking activities, while in summer it's an ideal destination for walk and mountain hikes and cosy picnics.

Mt. Rigi hosted agents to a spectacular lunch event today showcasing all things Swiss, followed by a leisurely boat trip back to Lucerne to freshen up for this evening's gala event at Restaurant Stadkeller - pics at www.facebook.com/traveldaily

## Win with travelBulletin

Want to win a year's subscription to travelBulletin?

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Thursday 3 December

Friday 11 December

Thursday 7 January

## Happy Helloworld hordes at OMC

HUNDREDS of Helloworld owners and managers gathered in Wellington, New Zealand last weekend for the group's annual Owner Managers conference. A packed program of Helloworld executive presentations and supplier updates was complemented by a fabulous line up of inspirational speakers and of course plenty of networking opportunities, capped off with a fabulous gala dinner on Sun night. These photos were taken during the weekend - lots more at facebook.com/traveldaily.









ABOVE: The crowd mingles at Te Papa Museum during the Qantas Holidays/ Viva! Holidays sponsored function.

**RIGHT:** Helloworld ceodesignate Andrew Burnes opens the conference.



**RIGHT:** Rob Harrison, Stephanie Tully and Fran Villegas of Qantas with Julie Primmer & David Padman from Helloworld and Neil Ager of Qantas.







**LEFT:** All delegates took home extra baggage in the form of these Helloworld cases.

RIGHT: Kim Portrate of Helloworld, Wavne Campbell from **Cruise Travel Centre** Kotara and Louise Dann from Hunter Travel Group.

LEFT: Zoran Panzich of Helloworld (centre) with Christine Ross-Davies and Candice Paul of Attadale Travel.

**RIGHT:** Greg Luff from helloworld Cobram, Lynda Wallace of Helloworld, Carl Hainsworth from Shepparton Travel & Cruise and John Williams of helloworld Rowville.







ABOVE: John Cooney of helloworld Mt Pleasant & Mackay, Laurice Burke of helloworld Albany Creek & Kenmore and Paul Hole from Insider Journeys.



#### **Etihad DAR launch**

ETIHAD Airways has launched new services between Tanzania's Dar es Salaam and Abu Dhabi, its third departure point in East Africa after Nairobi and Entebbe.

## Accommodation Updates

WELCOME to Accommodation Updates, Travel Daily's Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



The luxury Sofitel Auckland Viaduct Harbour has used a \$2 million refurbishment of its rooms and suites to touch on the brand's French roots. All rooms have received a complete makeover aimed at fusing Parisian style with a design that reflect the hotel's

waterfront marina location. The renovation follows a soft refurbishment of the lobby and the recent launch of the hotel's wine venue - The Cellar.



Phi Phi Island Village Beach Resort has unveiled a range of new bungalows, including the new category of two-bedroom Family Bungalows with 86m<sup>2</sup> of living area consisting of a king size bedroom and one twin bedroom. Also new are four Deluxe

Seaview Bungalows and 31 Deluxe Bungalows, with natural wooden materials and a thatched roof.



Virginia's newly transformed Hilton Richmond Downtown has completed its \$11.5 million transformation. Housed in the former Miller & Rhoads department store, the renovations are inspired by the architecture and design of the original

building. The 250-room hotel has original marble in the main lobby and all artwork is commissioned specially for the property.

#### AAA laud US football

**THE** Accommodation Association of Australia (AAA) is celebrating the NSW Government's efforts in securing the National Collegiate Athletic Association Division One College Football Champions (TD Mon).

"American football is ingrained in the American culture and the allegiance of fans that are expected to attend the match provides Sydney the opportunity to showcase itself as a destination for world class sporting events," said AAA ceo, Richard Munro.

UC Berkeley will play the University of Hawaii on 27 Aug, drawing 15,000 domestic & international visitors, expected to bring an estimated \$10m to NSW.

sign up at www.traveldaily.com.au.

#### **AirlineRatings results**

AIR New Zealand has taken the top spot in the annual AirlineRatings.com poll, awarded by the site's editorial team.

A third consecutive win for Air New Zealand, the airline was also awarded Best Premium Economy Class and Best Economy Class.

Etihad Airways was bestowed Best First Class for "setting the bar high in luxury travel"; while Singapore Airlines was recognised for Best Business Class and Best In-Flight Entertainment.

MEANWHILE, Virgin America, Scoot, Kulula.com and Norwegian were lauded as Best Low Cost Airlines and Oantas was commended for Best Domestic Class, Best Lounge and Catering.

### **TMs becoming Canada experts**



**TRAVELMANAGERS** recently hosted a masterclass Canada training session in Sydney, to bring its personal travel managers up-to-date with all the North American country has to offer.

Attended by 13 travel managers. the training session featured talks by Air Canada sales executive Neil Ford showcasing the airlines latest product offerings; Rocky Mountaineer's Asia Pacific sales manager Dianna Schinella on new

Silverleaf and Goldleaf options and Canada & Alaska Specialist Holidays' Ed Smith on tailor-made FIT journeys, providing advice on customised itineraries through Canada and the Inside Passage.

**Pictured** are TravelManagers' Michelle Schulze. Kim Mason. Doina Nicutescu, Stephanie Fung (at right); Dianna Schinella, Rocky Mountaineer; Neil Ford, Air Canada; Ed Smith, Canada & Alaska Specialist Holidays.



Air Canada is gearing up for an exhilarating 2016 with the launch of its first non-stop Dreamliner flights from Brisbane and the unveiling of an industry-leading on-board product - including its first premium economy cabin - on its daily Sydney-Vancouver route.

To celebrate Air Canada and Travel

**AIR CANADA** 

Daily are offering two round trip Air Canada economy class tickets, from either SYD or BNE. All you need to do is create a fun Christmas photo featuring Air Canada and Travel Daily, then send it to rcanada@traveldaily.com.au before 31 Dec!

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#### GROUPIES, THIS IS FOR YOU TRAVEL TOUR CONSULTANT SYDNEY – SALARY UP TO \$60K OTE

Are you a groups extraordinaire with exceptional organisational skills? This is your opportunity to book large! This leading group provider is looking for an experienced and knowledgeable consultant to join their team, booking incredible travel packages worldwide. Centrally located office, close to shops & transportation. Be rewarded with a fun, supportive environment & amazing educational opportunities. Min 2 years' retail travel experience, groups and GDS experience preferred. Apply today!

#### STRICTLY BUSINESS INTERNATIONAL CORPORATE COSULTANTS SYDNEY – SALARY PACKAGE UP TO \$70K

Take a leap in your career and work on premium accounts, with an opportunity to earn big \$\$\$! This is a rare opportunity to work for one of the leaders in Corporate Travel Management. With brand new modern offices located close to shops and transport, avoid the long commute to work. You will be working on 100% international itineraries where no two days will be the same in this varied role. Min 2 years corporate travel industry experience, GDS skills & strong airfares knowledge. Do not miss out, apply now!

#### SUCCESSFUL INDEPENDENT TRAVEL COMPANY LEISURE TRAVEL TEAM LEADER

MELBOURNE – SALARY PKG \$85K + TRAVEL BENEFITS We have a rare opportunity in Melbourne that is like no other job out there! We are looking for an experienced travel manager to assist the high end clients with their worldwide holiday arrangements, from a luxurious Bali package to a Five Star European holiday; no two days will be the samel In addition to consulting, you will be responsible for managing a small team which will include rostering, reporting and mentoring. Sound interesting? Call us today so we can tell you more about this exciting rare opportunity.

#### SELL UP A STORM WHOLESALE TRAVEL CONSULTANT BRISBANE – UNCAPPED COMMISSION – OTE \$50-55K

Looking for a role where your hard work is rewarded? Want to sell a product you are passionate about? This global wholesaler has roles available in their domestic, international, cruise & rail teams. Dealing with agents you will be booking worldwide packages in this dynamic office and every day will bring a new challenge. Great career development, superb \$\$ and the best benefits the industry has to offer! If you have good destination knowledge, proven sales skills & a great attitude apply now!

#### CRUISE YOUR WAY TO THE TOP WHOLESALE CRUISE CONSULTANTS SYDNEY – CIRCA \$60K SALARY PACKAGE

Are you a cruise fanatic? Don't miss the opportunity to work for this leading wholesaler! Your role will involve looking after key travel clients of this amazing brand, selling extensive cruise products as well as other ancillary products including add on tours/flights and independent travel. You will earn an incredible salary, working for a company that is committed to providing employees with ongoing training and benefits. Min 2 years travel industry experience, GDS skills & cruise experience preferred. Apply now!

#### THE EXCITING WORLD OF EVENTS TRAVEL & EVENTS COORDINATOR

MELBOURNE – SALARY PACKAGE NEGOTIABLE (DOE) We have an exciting opportunity to step up into the MICE industry. This well know events company is looking for a strong travel or groups consultant to join their successful team. You will be booking pre and post accommodation, as well as tours and add-ons for clients booked onto events & conferencing. This role will see you earning a sensational salary & working Monday to Friday hours only. If you have at least 4 years consulting experience & experience using either Galileo, Amadeus or Sabre then we want to hear from you!

#### THE WAIT IS OVER WHOLESALE TRAVEL CONSULTANT PERTH – SALARY PACKAGE \$75K+ (OTE)

This amazing role will see you moving away from face to face consulting and behind the scenes! You will be responsible for servicing your loyal agents with their worldwide holidays inclusive of land arrangements, flights and tours. With uncapped commission on offer, amazing famils and a fun and social team, you would be crazy to miss this. If you have at least 2 years' experience as an international consultant, we can help you secure this position. Don't miss this exciting opportunity!

#### BEAUTIFUL CAPRICORN COAST SENIOR RETAIL TRAVEL CONSULTANT ROCKHAMPTON – SALARY PACKAGE \$50K - \$55K OTE

Experienced Travel Consultants, if you are currently living in Rockhampton or looking to relocate then check out this once in a blue moon opportunity! This independent retail agency is currently on the hunt for a fresh face to join their team. Business has been booming and they require an experienced senior retail travel consultant to create domestic and international holiday packages for their repeat and referral clientele. Minimum 2 years experience is a must along with strong Galileo skills. Apply today.

## **Attractions and Family Fun...**

Macau has diversified and improved its offerings in recent years to provide world-class but affordable luxury hotels and resorts, designer shopping as well as many more dining and entertainment options.

There are varied shopping districts in Macau ranging from multi-brand shopping centres to fashion boutiques, from Chinese antique shops to popular daily flea markets which will surely fulfil the shoppers 'desire.

Dwarfing many of the historic sites are the shapes and figures of a new Macau with its soaring 338-metre Macau Tower, home to the highest Bungy Jump in the world and AJ Hackett recreation facilities.

Scattered throughout Macau are a growing number of sophisticated shopping centres, gigantic international hotels, ritzy restaurants and entertainment venues with colourful spectacular shows such as "Taboo", "The House of the Dancing Water" and the "Dragon's Treasure" at the City of Dreams.

At night many integrated resorts and hotels light up the night sky with neon lights and array of entertainment. Just outside the Wynn Hotel there is a water, fire and sound show called "Performance Lake", whilst just inside you have many different entertainment choices to choose from. Or visit the MGM Macau for the popular "Light and Sounds Show" and be entertained with live band performances and DJ's at the property's leading Night Club "Lions Bar".

Macau Fisherman's Wharf and the Science Centre are also among new additions along the peninsula. Large and small, Macau's museums are many, including the Wine Museum and adjacent Grand Prix Museum, the MJ Gallery (dedicated to original possessions of the late Michael Jackson) at Sofitel Macau Ponte 16, and the Macau Museum,



interactive and adventurous for travellers of all ages.

Romantic and historic Taipa Village and equally fascinating Coloane with its fishing village, offers green hills and valleys for trekking, a championship golf course at the Westin Hotel "The Macau Golf & Country Club", an internationally recognised go-kart circuit and A-Ma Cultural Village are also popular. So too the Giant Panda Pavilion with its two playful residents Kai Kai and Xin Xin and the zoo itself.

House of Dauciug Water

# Suggested Attractions & Family Fun.

- ✓ Kid's City or Qube ✓ The House of Dancing Water, Taboo and
- ✓ Giaut Wave Pool & Skytop Rapids at Galaxy Macau
- ✓ Macau Tower and the AJ Hackett Adventure Facilities
- ✓ Flora Gardeu's Miur-Zoo and Macao Giant Panda Pavilion ✓ Open Top Bus
- ✓ Macau Science Centre
- ✓ Dreamworks Kids Attractions at Holiday Inn, Cotai Central
- ✓ The Macau Cable Car

Note: Studio City Macau, is the most recent property to Cotai. It is a highly fashionable and integrated resort that's offers a Hollywood art deco style which includes Asia's highest Ferris Wheel and the Twin-Tower Hotel. Entertainment experiences include "The House of Magic" theatre and a Waruer Bros. motion ride "Batman Dark Flight". Something for

EXPERIENCE MACAU

all the family to enjoy. TOUCHING MOMENTS



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