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Travel Daily

First with the news

Monday 7th December 2015

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TRAVEL CONNECTION



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Excite UK alliance

B2B wholesaler Excite Holidays is continuing its global expansion, inking a deal with the UK's largest independent travel group, the Advantage Travel Partnership.

Under the new agreement, Advantage Travel Partnership will be given access to Excite Holidays' preferential rates for over 250,000 properties, 5,500 activities, transfer services, Greek Island Ferry tickets, as well as 24/7 customer service.

Webjet international growth

WEBJET is expecting its international flights business to continue to surge, following the pattern of growth in online bookings by consumers first established in the domestic and then the trans-Tasman sectors.

Speaking to *Travel Daily*, ceo John Guscic said the company was continuing to grow its TTV ahead of the general market, and although international travellers had been more stubborn to shift to online there was a clear trend towards outbound bookings.

He said the Webjet fare matrix "gives clients permission to buy," by providing a full range of choice offering an opportunity for them to draw their own conclusions.

"They are confident that they're looking at all options and can therefore make a decision."

Guscic also highlighted Webjet's

marketing strategy which, unlike rival OTAs, steers clear of metasearch sites such as SkyScanner which collate results from a number of providers.

He said most of Webjet's online traffic is organic, with customers having a high degree of loyalty and a strong repeat rate.

"Why would I give credibility to a third party brand to leverage my fares to the lowest common denominator," he said.

Customers using metasearch are just looking for the lowest price, he said, with Webjet instead lifting loyalty by interacting with "consumers in the real world" via TV ads and sports sponsorship.

20% off Trafalgar

TRAFALGAR has launched a festive season "flash sale" offering 20% off a selection of 100 itineraries across Europe, USA and Canada.

Valid for bookings made from today through to Fri this week, Trafalgar md Matt Cameron-Smith said "this one-time sale is a great selling tool for agents ahead of Christmas and New Year".

dnata Xiamen deal

XIAMENAIR has penned a three-year arrangement with global air services provider dnata, to provide full ground handling services for the carrier's new flights into Sydney Airport.

Commenced in late Nov, the new deal will see dnata providing passenger, ramp and cargo services for 260 Xiamen flights a year, including the thrice-weekly service from Fuzhou and other flights from Xiamen.

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Today's issue of TD

Travel Daily today has seven pages of news, a photo page for **Atout France** plus full pages:

- AA Appointments jobs
- Travel Trade Recruitment
- Corporate Traveller job ads



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Monday 7th December 2015

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Travel Daily
on location in
Adelaide

Today's issue of TD is coming to you courtesy of Tourism Australia at Dreamtime 2015.

DREAMTIME 2015 kicked off last night by introducing international and local media to Adelaide's famed cuisine, with dinner at 2KW.

After truly satisfying their appetite, media settled in at Adelaide's newest five-star boutique hotel, The Mayfair.

This morning delegates got down to business at the expanded Adelaide Convention Centre for Dreamtime's Business Session, which continued into the afternoon - with a break for more spectacular South Australian cuisine at lunch.

Tonight attendees will kick back for the Welcome Event at the Penfolds Magill Estate Winery in the Adelaide foothills.

Tomorrow will be a day of mystery, with the all-sective Adelaide showcase set to commence, with organisers promising "many surprises".

Aussie Swiss visits up 5%

SWITZERLAND Tourism has reported an average growth of 5% in visitor numbers from Australia & New Zealand for the period of Jan-Sep 2015, compared to the same time last year.

Speaking with *Travel Daily* at the Swiss Travel Pass SuperStars famil in Europe, Switzerland Tourism director Australia & NZ Mark Wettstein said there has been huge growth from European river cruise passengers from the local market.

Wettstein said more Aussies and Kiwis are choosing to pre-tour in Switzerland before embarking on a cruise out of Basel, the main port for a Rhine river cruise.

The cities of Lucerne and Zurich and the mountain resorts of Interlaken and Zermatt are the most popular, with the strongest growth in Lucerne, representing a 15% increase in overnight stays.

Wettstein credits the increase to travel agents and wholesalers actively promoting Switzerland, confirming marketing activity for the trade would increase in 2016.

"Our purpose is to provide additional support to wholesalers

and agents and we want them to know that we're here to partner with them", he said.

On the back of a successful inaugural Swiss Travel Pass SuperStar famil last week for agents and GSA's, Wettstein confirmed the joint initiative will return next year with details to be announced in Q2.

In 2016, the focus will be on FIT travellers, with an emphasis on themed tours around nature, families, food and wine, ski, self-drive, culture and Christmas.

"We want to showcase the diversity and how easy and affordable it is to explore Switzerland", said Wettstein.

MU adding Prague

QANTAS' partner China Eastern is set to introduce new services to Eastern Europe with the carrier opening reservations between Shanghai Pudong and Prague.

According to GDS displays, China Eastern will operate flights to PRG on a thrice weekly basis commencing 02 Apr, utilising Airbus A330-200 aircraft.

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16/17

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Monday 7th December 2015

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Infinity slashes Europe prices

INFINITY Holidays has launched an ongoing initiative to make Europe cheaper and more attractive to retail partners.

Dubbed 'Eurovision', Infinity's new deal links in with the announcement that Australia will be competing in this year's Eurovision singing contest.

The company's first step has been to reduce all Infinity Europe product by an average of 8% without reducing retail commission.

"This price reduction comes at no cost to agent's commission which remains at a whopping 13%," explains Dougal Bain of Infinity Holidays.

"Infinity has listened to the feedback from their partners and realised that while they have a comprehensive product offering and outstanding expertise, the

pricing has sometimes been uncompetitive," he said.

This is just the start of an ongoing program to revamp the Infinity Europe offering, which features 23 destinations, 1473 properties and countless tours and transfers.

Infinity Holidays is made up of specialist international, domestic and New Zealand travel consultants, as well as specialist cruise and rail teams, all with unique, first-hand product knowledge.

With the new cost-cuts in place, Infinity Holidays hopes to achieve a significant increase in bookings.

Star Wars rides refit

DISNEY Parks & Resorts have debuted a range of new and reimagined *Star Wars* experiences, ahead of the 18 Dec release of the anticipated sequel *Star Wars: The Force Awakens*.

Located at the Disneyland Resort in California and Walt Disney World Resort in Florida, the new attractions include atriums complete with authentic replicas, a Launch Bay, Jedi Training Temples, Storm Trooper Patrols, character encounters as well as a fireworks display.

Classic attractions have also been revamped to keep in line with the theme; with Space Mountain changed to Hyperspace Mountain, allowing guests to battle with Rebel X-wings and Imperial fighters.

Scoopon ambassador

ONLINE
daily deals
retailer

Scoopon has announced TV personality Catriona Rowntree (**pictured**) as its new brand ambassador.

Rowntree will present Aussie holiday-makers with affordable, luxury travel packages to be showcased each week on Scoopon and multiple marketing assets including Channel Nine's the *Getaway* travel show.

"Scoopon has been happily associated with *Getaway* for some time now," she commented.

Rowntree is also an ambassador for Australian owned & operated luxury cruise and tour operator, Scenic.



Window Seat

QT Hotels & Resorts will be adding rooftop beehives to all its properties, in a move to provide sustainable fresh honey to all its restaurants and cafes.

Working alongside The Urban Beehive to capture feral bee swarms to populate the beehives, rather than purchasing pre-packaged bees from breeders, the new initiative hopes to boost natural pollination and protect the genetic lines of wild bees.

Producing between 50-100kg of honey per year, the bees will also aid in the pollination of the properties' rooftop and urban gardens, ensuring both are 100% organic and sustainable.

Bench Africa special

THIS month Bench International is slashing its prices for travel in South Africa and Namibia.

Small group tours from Johannesburg to Cape Town are reduced by \$890 per couple.

The road tour of Namibia which includes climbing some of the world's highest freestanding sand dunes, sea kayaking and tracking desert elephants has a saving of \$1,050 per couple.

Bench is also offering 5% off other selected South Africa and Namibia trips all month.

Phone 1300 AFRICA.

Tassie Cruise plan

BURNIE in Tasmania is set to receive a \$1.5 million upgrade to its port infrastructure, in bids to boost visitation to the region by attracting larger cruise ships.

"A trend toward increasingly larger and longer cruise ships has meant that Burnie has missed out on some of the growth in cruise ship visits," commented Minister for Infrastructure Rene Hidding last week.

The new infrastructure will allow for ships up to 315 metres in length to berth at Burnie, a significant increase on the current limit of 280 metres.

CZ Melbourne boost

CHINA Southern yesterday elevated flight frequencies from Guangzhou to Melbourne from twice daily to 18 weekly.

The extra four weekly services will operate on Tue, Thu, Sat and Sun (ex MEL) from now through to 01 Mar, with the SkyTeam alliance carrier utilising dual class Airbus A330-300s for the services.

CZ managing director Australia & New Zealand Louis Lu said the carrier had "great confidence in the Victorian market", saying a tie-up with Melbourne Airport and the Victorian tourism board is delivering "great results".



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Travel Daily

First with the news

Monday 7th December 2015

Biennale early bird

DISCOUNTS of up to 20% on glamping & camping packages on Cockatoo Island are available for the 20th Biennale of Sydney, being held from 18 Mar-05 Jun.

For full details on the offer, go to www.cockatooisland.gov.au.

WIN SONOMA COUNTY WINE



This week, Travel Daily and Sonoma County are giving travel agents the chance to win a bottle of sparkling Sonoma County wine each day.

With more than 400 friendly wineries, 40-plus spas, 88km of stunning Pacific Coast, farm-to-table restaurants, rivers to kayak or float down, redwood forests to explore, shops and galleries that entice, and hiking and biking trails that meander over oak-covered hills, Sonoma Wine Country beckons the adventurous, the curious, and the lovers of the laid-back Northern California lifestyle. Visit www.sonomacounty.com.

To win, be the first agent to send the correct answer to the following question to sonoma@traveldaily.com.au

The new Snoopy movie is out this month! Did you know the gang's hometown is in Sonoma County? What was creator Charles M Schulz nickname?

Need a hint? [CLICK HERE](#).



Interest in Laos peaks

ASIAN travel experts Insider Journeys has predicted Laos will be one of the strong travel destinations in 2016.

It comes after Insider Journeys reported a boom in interest to Southern Laos with many of its *Secrets of Southern Laos* journeys selling out.

Insider Journeys md, Paul Hole said travellers were eager to see this unspoiled piece of Southeast Asia.

"As the least visited destination in Indochina, there certainly seems to be a rush to see this very unspoiled part of Asia now before it changes too much," Hole said.

Laos-based country manager, Antony Giblin said there was a 'feeling' about Laos "the people, the scenery, the gentle pace - that makes it a trip back in time."

NSW events funding

REGIONAL NSW has received a half million dollar funding boost from the state government.

The money, which is part of the 2016 Regional Flagship Events Program, will be spread across 36 NSW events and festivals.

Minister for Trade, Tourism & Major Events Stuart Ayres said the funding would be given to events that would help drive overnight visitation to the region.

"Events are vital in helping grow the NSW economy as they provide compelling reasons for visitors to explore a particular part of NSW," Ayres commented.

**MORE FLIGHTS,
MORE DESTINATIONS AND
MORE CONNECTING OPTIONS**



Dreamtime begins a step above

OVERSEAS

and local media were last night introduced to Adelaide in style - with a dinner eight floors above the city.

Launched Jan, 2KW wowed delegates with a satisfying three course meal, accompanied by local wines exclusively made for the restaurant.

The menu demonstrated the cuisine the region has become famous for with a series of share plates, including cheese from



Kangaroo Island, 100% grain-fed sirloin and Vitello Tonnato.

Pictured above are Tourism Australia's country manager for NZ Jenny Aitken (left) with business events manager UK & Europe, Lene Corgan.

Ramada Rotorua

WYNDHAM Hotel Group has expanded its footprint in New Zealand with a new Ramada Resort in Rotorua - the fifth of its kind in the country.

It comes after WorldMark Resort Rotorua rebranded to the Ramada Resort Rotorua Marama.

VA limo clarification

VIRGIN Australia has dropped 'I' class free limo transfers for Business class travellers flying between Australia and Abu Dhabi in partnership with Etihad Airways, not EY, as reported in **TD** on Fri - [CLICK HERE](#) for details.

PER rail link go ahead

THE Perth Forrestfield-Airport Link rail project has been approved by the Australian Govt.

The green light will see Perth rail network extended to include a 4km section within the airport.

Twin tunnels will run east-west under the main runway & cross runway with a new underground station.

Minister for infrastructure Warren Truss said the rail link to the city will provide a much needed alternative mode of travel for staff & passengers & reflects the anticipated growth in passenger numbers through the airport.

HONG KONG, MACAU & CHINA

16/17 BROCHURE OUT NOW!

More tours and new hotels in Hong Kong



[CLICK TO VIEW AND ORDER NOW](#)



Monday 7th December 2015

From SuperStars to Superchefs



THESE Swiss Travel Pass SuperStars had their culinary skills put to the test on Fri during a baking session in the hotel kitchen of the luxurious Fairmont Le Montreux Palace in Switzerland.

EK bans hoverboards

EMIRATES has added so-called 'hoverboards' to its list of banned items, saying it will not carry the mini-segway devices as they contain lithium batteries, a similar ban can apply to cameras, mobile phones and laptops.

EK is raising the alert for the "smart balance wheels" ahead of the busy Christmas travel period when customers are carrying gifts for family and friends.

Decked out in their chef's hats and aprons, the agents and GSA's were provided with all the utensils, icing and sugar decorations to create their cookie masterpieces.

Each SuperChef's cookies were packed in individual boxes and made the perfect snack for the train journey onto Zurich.

Pictured standing are Elaine, Chris, Nina, Josie, Assistant Pastry Chef, Melissa B, Pastry Chef, Naomi, Max, Mark (Switzerland Tourism), Rhonda, Ingrid (Rail Europe), Cassandra, Ruth and Yvette, and kneeling are Kacey, Clem, Melissa H and Levente Gyorgy-Mozes, Fairmont Le Montreux Palace.

More photos from the fam! at www.facebook.com/traveldaily.

Win with travelBulletin

Want to win a year's subscription to *travelBulletin*?

Just find the *travelBulletin* cover inside the pages of today's *Travel Daily* to WIN.

We don't want you to miss out - so we have increased the prizes for this last week.

The first 50 correct entries sent to tb@traveldaily.com.au with the page number and your details will win.



Something exciting
is coming....
This Wednesday



WWW.FLYROYALBRUNEI.COM

Chengdu visa centre

A NEW Australian Visa Application Centre has opened in Chengdu, China.

Minister for Tourism Senator Richard Colbeck on Fri said the visa centre would provide more convenient access to Australian immigration services and enhance tourism growth from the China market.

Colbeck said with record visa application numbers from China in the last financial year, "it is important we continue to support this growing market and remain competitive in facilitating Chinese visitors to Australia."

NSW SE Asia mission

TIGHTENING trade ties with Singapore and Malaysia was the focus of NSW Minister for Trade, Tourism & Major Events' trip to the area last week.

During his visit, Stuart Ayres signed a two year deal between Destination NSW and budget carrier Scoot to increase inbound tourism from Singapore to Sydney and regional NSW (**TD Wed**).

Ayres also met with the Singaporean Minister for Trade & the Malaysian Minister of International Trade and Industry.

QF NZ entry reminder

QANTAS is reminding agents of the New Zealand Government's increase for arrival & departure taxes which will be implemented from 01 Jan.

Changes will see the Border Clearance Levy jump from NZD\$3.37 for departures ex New Zealand and NZD\$18.20 for arrivals into the country.

See www.qantas.com/agents.

Territory Disc release

TERRITORY Discoveries has rolled out its 2016/17 Northern Territory brochure, featuring a collection of new 'Value for Money' options and tailor-made itineraries through the Top End.

The guide features more than 20 new tours and an array of new hotels across the region.

More brochures on **page seven**.

Four Points Penghu

STARWOOD Hotels and Resorts has debuted a second Four Points by Sheraton in Taiwan.

The opening of Four Points by Sheraton Penghu, marks the first internationally branded hotel in Magong City, Penghu Island.

Four Points Penghu features 308 rooms and 23 suites.

BUSINESS DEVELOPMENT MANAGER ROLE AND OPERATIONS MANAGER ROLE

GTS Travel Management has been offering a complete service as a corporate travel agency to corporate and leisure clients for over 36 years. We are looking to fill two positions in our Sydney Office.

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- Review current technology
- Build relationships with our Corporate and Retail Clients

If either of these positions interest you please send your resume to Josephine@gtstravel.com.au



Atout France puts a snail on the barbie!

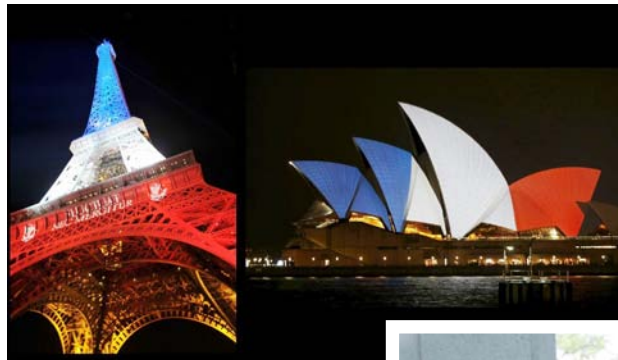
SYDNEY'S Dendy Cinema was transformed into a slice of France, for Atout France's private screening of BARBECUE, a French Movie about food, wine, love and friendship!

The industry gathering saw 250 guests enjoying GH Mumm Champagne and French pastries for an event hosted by Atout France in partnership with British Airways, AccorHotels, and Tempo Holidays.

Before the start of the movie, the audience paid tribute to the tragedy in Paris to show their full support and solidarity. In 2014, 1.2 million Australians visited France.

RIGHT: Lucie Leparquier, Claire Kaletka-Neil, Elise Willocquet, the inimitable Patrick Benhamou, Charline Joly, Anais Leloup and Sophie Almin from Atout France.

BELOW: Australia shows its solidarity with the people of France with a stunning light display on the Opera House.



RIGHT: Kerry Plummer, Global Village Travel Balmain with Kim Vaughan from Tempo Holidays.



ABOVE: Bridie Commerford from AccorHotels wows the crowd.

BELOW: Guest libations included lashings of G.H. Mumm bubbly.



BELOW: Cindy Lam and Nicole Backo from British Airways



LEFT: Elise Willocquet, Claire Kaletka-Neil and Anais Leloup, all from Atout France.





Brochures

THIS week's Brochures of the Week is brought to you by **Freestyle Holidays**. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover and contact details to brochures@traveldaily.com.au.



UK, Europe & Arabian Peninsula 2016/17



Freestyle Holidays' 16/17 UK, Europe & Arabian Peninsula Brochure has expanded from last year. The brochure features a new selection of regional touring throughout regional England, Ireland and Scotland; as well as an increased focus on the Arabian Peninsula and new Dubai Stopover packages.

Hawaiian Islands 2016/17

Featuring a great selection of hotels, resorts, tours and experiences throughout the Hawaiian Islands, the 16/17 brochure has a new layout making it easy for you to recommend and sell regions beyond Waikiki. Plus the brochure clearly identifies which properties have no resort fee, or have the fee included in the rate, as well as those where the fee is payable direct.



Thailand & Vietnam 2016/17



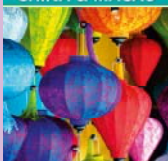
The brand new brochure features a selection of tours and experiences that showcase the real Thailand & Vietnam, as well as a comprehensive range of hotels and day tours. New additions to the brochure include a stunning 10 night cruise with Silversea Expeditions, following ancient trade routes through the Andaman Sea on board the luxury *Silver Discoverer* and the River Kwai Float House – a floating hotel.

Maldives 2016/17

The Freestyle Holidays 16/17 Maldives brochure features 45 resorts. This is an increase of nearly 20 percent from the previous edition. In addition to Maldives properties there is a great range of Asia stopovers.



Hong Kong, China & Macau 2016/17



The brand new 16/17 brochure features a great range new touring and cultural experiences including short touring in China. Hong Kong is known for its horse racing and for the first time the Freestyle Holidays brochure includes race meet packages at Happy Valley and Sha Tin including transfers, track tours and members lounge entry.

Play Melb Periscope

THE Victorian Govt has jumped on Twitter's live video streaming app Periscope as a new platform to promote its 'Play Melbourne Live' marketing campaign.

Viewers will be treated to sneak peeks of different events.

Canggu Aussie gm

BALI tourist attraction, the Canggu Club, has promoted expat Duane Ferguson as general manager, effective immediately.

Canggu Club is a sporting facility, waterpark, entertainment precinct and trampoline centre.

Monday 7th Dec 2015

Travel Daily
First with the news



IT was a first time experience for everybody on Outrigger's wholesale travel agents' fam to Konotta Maldives Resort.

The family was hosted by Andrew Gee & Maria Alaveras from the Aus regional sales office who were joined by Matt Ross from Above & Beyond, Rebecca Munachen from Asia Escapes Holidays and Emily Stuart of SIA Holidays & Wendy Wu Tours.

Participants stayed in over-water villas with private pools,

took scuba lessons, sampled the treatments at the resort's spa and enjoyed a spectacular sunset cruise.

The private island off Konotta 340 kms south of Malé is accessible via a 55 min flight from Malé to Kaadedhdhoo Airport followed by a 30 min journey on a luxurious private speedboat.

Pictured above are Matt Ross, Emily Stuart, Andrew Gee, Maria Alaveras, PascalBillion, Rebecca Munache.



Celebrate Christmas with Air Canada and win!

Air Canada is gearing up for an exhilarating 2016 with the launch of its first non-stop Dreamliner flights from Brisbane and the unveiling of an industry-leading on-board product – including its first premium economy cabin – on its daily Sydney-Vancouver route.

To celebrate Air Canada and Travel Daily are offering two round trip Air Canada economy class tickets, from either SYD or BNE. All you need to do is create a fun Christmas photo featuring Air Canada and *Travel Daily*, then send it to aircanada@traveldaily.com.au before 31 Dec!

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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There are some people who are just born to be Relationship Managers, people who can foster rapport and trust with a wide range of people and who can be effective in providing real solutions to their clients' businesses.

If you're a commercially savvy individual who has experience working in an account management role within corporate travel this position offers you a great salary and career opportunities.

MENTOR THE NEXT GENERATION OF LEADERS

CORPORATE OPERATIONS SUPERVISOR
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This award winning agency has just landed a major account. As the leader you will be responsible for managing a team, including recruitment, training and ongoing development. You will also be involved in problem solving client issues and providing staff support on the desk when required.

This position is critical to the ongoing growth & success of this TMC. Interested?

Call us now to discuss this sensational new role.

CORPORATE SALES – LARGE MARKET

COMMERCIAL PARTNERSHIP MANAGER
MELBOURNE – REMUNERATION \$120K - \$150K

This global travel company are looking for a Senior Business Development Manager to acquire new corporate travel business for their corporate brand. You will be focused on new business wins & complete lead generation across the LARGE market space. If you are good at building relationships & have fantastic relationship building skills, then this role is for you! With this leading TMC, your career will be put in number one spot. Terrific employee benefits on offer.

GROW THE BUSINESS!

BUSINESS DEVELOPMENT MANAGER
BRISBANE – SALARY PACKAGE \$75K+

Join this growing travel company as Business Development Manager. You will manage a client base building relationships & growing the brand, whilst using your existing network to identify new business leads & growth opportunities & convert into sales. To be successful you will need to have experience as a travel industry BDM, great sales & presentation skills, an existing network of contacts and a positive can do attitude. Great salary + bonus on offer.

PLAY AT THE TOP END

CORPORATE SALES MANAGER - LARGE MARKET
MELB & SYDNEY - SALARY PACKAGE circa \$125K

This position is perfect for a self-motivated, energetic sales professional in the travel industry who loves building strong relationships and selling a range of products invaluable to travel agencies. You'll be motivated by sales targets and have no trouble achieving them, as proven from your previous roles. You'll be a reliable and trustworthy individual who can manage your time effectively & report back to management.

TWO TOP ROLES ON OFFER

EVENT TRAVEL PROGRAM MANAGER x 2
MELBOURNE – SALARY PACKAGE NEGOTIABLE

Now is the time to make a difference. This very reputable meetings, incentive, conference & event travel company are expanding! Servicing large scale programs, this company has a strong client portfolio together with consistent new business coming on board. You will be responsible for the end to end management of various events & conferencing movements, building strong rapport with your dedicated portfolio of clients. Enquire now.

GET SET FOR THE NEW YEAR!

NATIONAL ACCOUNT MANAGER - HOTELS
BRISBANE – FROM \$80-\$85K ++

This growing hotel brand is looking for an experienced Account Manager to join their national sales team. Handling a portfolio of corporate clients you will build & develop relationships, build strategic business plans, deliver key objectives, source for new opportunities & converting into sales. To be successful previous hotel experience is preferred, along with strong account management, presentation and negotiation skills. A great package on offer for you to enjoy!

AWARD WINNING HOTEL GROUP

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Ski Travel Consultant

Brisbane, Competitive Salary + Incentives, Ref: 1864LM1

We are looking for an experienced Travel Consultant with a strong passion for ski holidays. Don't miss this rare opportunity to specialise in a product that is ever growing, Ski and Snow! If you are willing to put the time in and work with passion and dedication - you will, in return, receive a great salary plus incentives, career progression and family opportunities. You must have personal ski experience. GDS knowledge preferred. Interviewing now, don't delay! Located Brisbane CBD.

For more information please call Lia on
(07) 3023 5023 or click [APPLY](#) now.

Corporate Travel Account Manager

Sydney, Circa \$100k, Ref: 2061SJ1

I am looking for a Key Account Manager to work with a leading TMC in Sydney and manage their large market accounts. If you have strategic account management experience in the corporate travel industry then this role could be what you are looking for. Your main responsibility is to manage the business relationship between the TMC and your clients while promoting account retention and growth. Fantastic earning potential and a great working environment are on offer with this leading TMC.

For more information please call Sarah on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Leisure Travel Manager

Melbourne, \$55-60k + Commission, Ref: 2064KF1

Love leisure travel but want to work with corporate clientele? This outstanding national company are looking for someone to join their team as a corporate leisure travel manager. Amazing perks, travel opportunities and a chance to really grow your career. An opportunity for an experienced, high end leisure travel consultant - the role requires a brand ambassador who is a lateral thinker, loves building relationships with their clients and are always looking to go above and beyond.

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now

Travel Team Leader

Adelaide, \$55k, Ref: 2060DV1

Are you a Corporate or Leisure Travel team leader looking for a new role within Adelaide? Would you be interested in working for a well-established and respected name in leisure and corporate travel? These positions within this company don't come along too often due to a low level of staff turnover and this role won't be around for long! No two days are the same in this role where you will deal with your portfolio of corporate accounts offering both business and leisure travel services!

For more information please call Dave
(02) 9113 7272 or click [APPLY](#) now

Cruise Product Specialist

Gold Coast, \$Competitive + Super, Ref: 2046SZ5

A unique opportunity has presented itself for an experienced Travel Consultant, Product Coordinator or a Cruise Consultant to step into a dynamic role which will see you work closely with the Product Managers in choosing products to advertise through means of website & newsletters, working on ADHOC / FIT arrangements to build add ons to existing and new itineraries. Working Mon to Fri with flexibility in hours, even work some days from home! This is the work life balance you been waiting for.

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now

Travel Sales Executive | Sports Travel

Sydney, \$D.O.E + Super, Ref: 2047MB1

A leading Sporting Events company is looking for a Sales Manager to promote their tours across the educational travel market. This role is perfect if you have sales experience or if you are keen for a challenge and for your next career move within a growing company. You will Account Manage existing clients while also target new business to generate growth for the business. A golden opportunity has arisen for a candidate looking for a more diverse role and to progress in your travel career.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now

Reservations & Ticketing Consultant

Melbourne, \$50k + Super, Ref: 2036

Love everything about New Zealand? Fantastic opportunity to join the NZ tour division of a well-known wholesaler! We need an experienced consultant who is passionate about all things New Zealand and is very fare savvy. This is an exciting role as you will be moving between two departments throughout the week. You will be communicating with agents via phone and email so you will need the ability to build rapport with ease and provide extraordinary customer service. GDS skills are necessary.

For more information please call Tammy on
(02) 9113 7272 or click [APPLY](#) now

Travel Consultant

Perth, \$50-55k, Ref: 1907DV9

This is a fantastic opening and a great opportunity for an experienced Travel Consultant to join a refreshingly vibrant and successful travel company in Perth. My client is looking for a confident experienced individual who is comfortable handling all types of clients and who is confident when speaking about travel destinations. With a fantastic reputation within the travel industry this role offers stability, progression, a competitive salary structure and excellent working environment.

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now



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