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Travel Daily

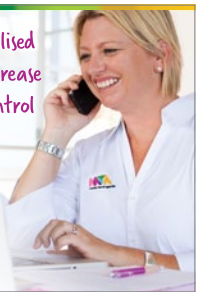
First with the news

Tuesday 8th December 2015

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Rex WA route deed

REGIONAL Express has today entered into a deed with the Western Australia Department of Transportation to operate the Perth-Esperance & Perth-Albany regulated routes (**TD** 13 Nov) for five-years, beginning 28 Feb.

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Creative Holidays closes

THE Travel Corporation this morning confirmed the "difficult decision" to shut down Creative Holidays (**TD** breaking news), with the company saying the move follows an "exhaustive review of the brand over an extended period of time".

About 100 staff are believed to have been affected by the closure but the company said it hopes to redeploy some of them into other parts of the business.

CEO John Veitch stressed that no other companies in the TTC portfolio were affected, with Creative Cruising and Adventure World in particular highlighted for their strong growth potential.

"The fiercely competitive environment in which we now operate has made for a difficult business proposition for a mass generalist FIT independent wholesaler such as Creative Holidays, hence we have reached this sad conclusion," he said.

Agents with existing bookings will be contacted by Creative Holidays to discuss options, while a transition team will remain in

place to look after current files, Veitch confirmed.

"We wish to extend sincere gratitude to all of those in the industry that have supported Creative Holidays over the years and thank the team in particular for their unrelenting commitment," he added.

As many as possible of the existing staff will be deployed into Adventure World and Creative Cruising as well as other areas of The Travel Corporation, Veitch said, adding "it is absolutely our number one priority to look after our people".

The company also confirmed that this meant the demise of New Horizons Holidays, despite insistence things were "very much business as usual" at the WA-based FIT wholesaler just three months ago (**TD** 07 Sep).

Carnival united

CARNIVAL Cruise Lines' domestic and international product is set to come under a single roof, with Carnival Australia taking over responsibility for the international business from Travel The World effective from 01 Jan.

The move means the local Carnival team will be supporting sales in the Caribbean, Mexico, Alaska and Europe alongside local vessels *Carnival Spirit* and *Carnival Legend*.

Full details in **Cruise Weekly** as well as via today's cover page.

QR 6-year milestone

QATAR Airways is this week celebrating six years of operation to Australia, offering fares to over 35 European destinations priced from \$1,615 in Economy Class & \$6,765 in Business, on sale until 21 Dec for travel 02 Mar-31 Oct.

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Today's issue of TD

Travel Daily today has seven pages of news and photos, including a front cover wrap for **Carnival Cruise Lines** plus full pages from: (**click**)

- AA Appointments jobs
- inPlace Recruitment
- More jobs from JITO

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Travel Daily

First with the news

Tuesday 8th December 2015

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Travel Daily on location in Adelaide

Today's issue of *TD* is coming to you courtesy of Tourism Australia at Dreamtime 2015.

DREAMTIME 2015 welcomed guests to its business session with an Aboriginal welcome ceremony, before delegates settled in for a day of meetings.

Media were whisked away at lunch to indigenous-inspired Restaurant Orana, enjoying delicacies ranging from damper, kangaroo and green ants.

Participants then headed to Penfolds Magill Estate Winery and were treated to a masterclass with Penfolds chief winemaker, Peter Gago.

Media then headed outside to reconvene with delegates for a welcome, watching the sun set over the vineyards and sampling Penfolds wine.

AA increases base comm

AGENTS booking flights with American Airlines will receive a revenue boost with Qantas' Trans Pacific partner announcing it is increasing base commission from 3% to 5%, effective immediately.

In a memo to agents today, AA said the move applies to all point of sale Australia international published airfares, meaning it brings AA in line with its alliance partner Qantas.

General manager Australia & New Zealand sales Simon Dodd said the "exciting news" comes ahead of American Airlines' first Boeing 777-300 service on the daily Los Angeles-Sydney route, which commence Sat 19 Dec.

Kick starting the commission boost, American Airlines has also extended the sale period for its special launch fare, priced from \$975 inclusive of tax until 14 Dec.

American Airlines' launch fare is commissionable at 7%, with the bonus payout valid on AA

marketed flights AA72 SYDLAX and AA73 LAXSYD only.

The launch of the new Sydney route - the first time AA has flown to Australia in 23 years - has also seen the carrier upgrade its in-flight services to offer pyjamas in business class, while the aircraft will offer in-flight wi-fi plus individual seat-back IFE as well as power outlets and USB ports in all cabins.

Pacific Jewel delay

ENGINE problems aboard P&O's *Pacific Jewel* will see the vessel delay two upcoming departures by 24 hours.

The ship will limp into Sydney Harbour later today, about four hours late, with further repairs required meaning the next Sydney cruise will depart tomorrow, 09 Dec and the upcoming Melbourne voyage also delayed until Fri 11 Dec.

Tourism Aus tender

THE world-wide tug-of-war to win Tourism Australia's \$300m account is on, with the government agency commencing an open-tender to appoint a new media service provider to better satisfy its global media planning, buying and advertising requirements (*TD* 01 Dec).

With aims to grow overnight annual expenditure generated by tourism to \$115 billion by 2020, the five-year-long contract comprises of three key service components: a global media offering, an integrated tech solution and a China-specific digital media component.

Split into two phases: an initial expression of interest and a request for tender, a Tourism Australia spokesperson said the two-prong approach would "better inform its future media requirements and identify the right partner or partners to help drive the execution of its global marketing strategy."

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Travel Daily

First with the news

Tuesday 8th December 2015

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CLICK HERE for further details

Associates connect in Hawaii



SOME 60 Travel Associates managers from around the country travelled to Hawaii for an annual leadership conference, held from 18-22 Nov.

Participants experienced the very best of Maui and Oahu over four days from snorkelling on Molokini reef and visiting Lahaina town to shopping up a storm on Maui, swimming with dolphins, ATV riding at Kualoa Ranch and taking a surfing lesson on Oahu.

The group celebrated at a number of events over the four days including cocktail parties at Sheraton Maui Resort and Spa and The Modern Honolulu with a luau performance.

Pictured from left at The Royal Hawaiian are Travel Associates - Adrian Clarke, Lisa Wright, Alan Reis, Kim Frost and Wayne Ackerfield.

Free QFF m'ship

QANTAS Frequent Flyer is offering free membership for new sign-ups to the loyalty scheme until 31 Dec, representing a saving of \$89.50 - **CLICK HERE**.

OTA 'extras' add up

ONLINE travel agencies have spearheaded a move towards digital merchandising this year.

In the first three quarters of 2015, Amadeus IT Group saw an 85% increase in the amount of ancillaries (extras such as baggage, exit row seating etc) being sold via OTAs.

Not long ago OTA ancillary were negligible now there are cases in which 15 out of every 100 air bookings include an ancillary sale and that figure rises to 30 or 40 for certain carriers.

Associate Director for merchandising & personalisation at Amadeus Pedro Espin said the change was fuelled by demand.

"Online travel agencies constantly need to improve their user experience to stay competitive. If I want to book a window seat or bring one extra bag and an OTA does not give me that option, I can find another travel vendor in just a few clicks."

"This trend will benefit travellers, OTAs & airlines," Espin said.

JQ Avalon increase

JETSTAR will offer new flights to Hobart and Adelaide from Avalon Airport from 27 Mar.

Four flights a week will operate to the Tasmanian capital, with three to Adelaide.

Jetstar Aus & NZ ceo David Hall said the new routes were great news for local travellers.

"Adelaide and Hobart offer some of the country's best tourism experiences and we're confident the convenient mid-morning departures will appeal to travellers from Geelong and western Melbourne," he said.

Through their introduction, JQ will offer more than 900,000 seats annually, in and out of AVA.

Arnhem land grants

OUTBACK Spirit Tours and Banubanu Wilderness Retreat in the Northern Territory will build new safari tent accom options in Kakadu having been awarded grants from the NT government.

The businesses were two of four Kakadu operators to receive nearly \$300,000 in grants.



Window Seat

CURRIED bacon anyone?

That's probably what's on the menu in the Indian city of Jabalpur, after a SpiceJet aircraft with 53 people on board collided with a herd of wild boar on the local runway.

The jet damaged part of its undercarriage after hitting the swine as it landed while landing on a flight from Mumbai, with the airport remaining closed for a safety check.

No passengers or crew were injured in the incident, with the airline citing the "skilful and experienced hands of the Captain [which] helped to avert a major disaster by diverting the aircraft toward the left of the runway".

Local reports say about seven of the boars were killed.

"No pilot is trained to land on runways infested with animals and Jabalpur airport has a chronic history," said an official.

Win with travelBulletin

Want to win a year's subscription to *travelBulletin*?

Just find the *travelBulletin* cover inside the pages of today's *Travel Daily* to WIN.

We don't want you to miss out - so we have increased the prizes for this last week.

The first 50 correct entries sent to tb@traveldaily.com.au with the page number and your details will win.



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Extra Wu Japan dates

WENDY Wu Tours has increased its Japanese tour group departures and is offering a wider range of independent travel options next year.

Managing director Alan Alcock said the extra dates were a response to the increase in demand for travel to Japan.

"Japan is an extremely tourist-friendly destination, with a first class public transport system, a range of modern and traditional accommodations and well maintained tourist areas- it allows customers to feel comfortable travelling independently with assistance of pre-arranged local guide," Alcock said.

A high demand for fully inclusive group tours to Japan has seen Wendy Wu departures increase by a third for 2016.

LATAM A350 debut

TAM Airlines' first A350 XWB has had its first take off from Toulouse Airport, France.

The state-of-the-art jet will now enter final production phases including further ground checks and flight tests, before delivery to TAM Airlines later this month.

TAM's A350 is configured with 325 seats across three classes.

Fourth Alpha Hotel

ALPHA Hotels & Resorts has opened a new 180 room hotel on the Gold Coast.

Alpha Sovereign Hotel Gold Coast is the company's fourth and largest hotel to date.

The twin tower property has had extensive refurbishment.

To celebrate the opening there is 30% off for stays of two nights or more between 01 Feb-30 Jun.

Something exciting
is coming....

Tomorrow

ROYAL BRUNEI
AIRLINES

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Adelaide put on show

INTERNATIONAL

and local media at Dreamtime 2015 were in for quite the treat when they departed for a walking tour of Adelaide yesterday afternoon.

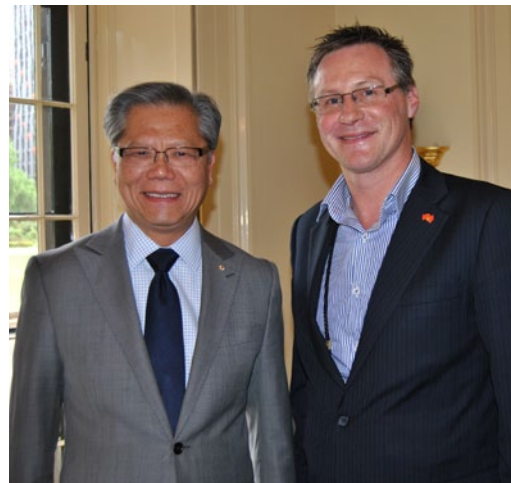
After enjoying a lunch at Restaurant Orana, the group found themselves at African restaurant Africola, where they sampled co-owner & chef Duncan Welgemoed's wine.

They then jumped in EcoCaddys (Adelaide's version of TukTuks) and were transported to explore the Adelaide Festival Centre.

The real treat was what came next - afternoon tea at Government House with the Governor of South Australia, His Excellency the Honourable Hieu Van Le.

Pictured are Governor of South Australia, His Excellency the Honourable Hieu Van Le and Damien Kitto, ceo Adelaide Convention Bureau.

See traveldaily.com.au/photos.



COMO sign local GSA

COMO Hotels & Resorts, with a portfolio of 13 properties spread around the globe, has appointed Unique Tourism Collection as its Australasian general sales agent.

Sales and marketing strategies for the boutique group will be handled by account director Jonica Paramor.

The COMO collection includes COMO The Treasury in Perth.

Public relations for COMO will continue to be managed by PEPR Publicity.

Hello Sydney pass

SYDNEY'S Birkenhead Point Outlet Centre, Harbourside Shopping Centre and iVenture Card have partnered to introduce a new all-inclusive visitor pass.

Rolling out this week, the 'Hello Sydney' pass is complimentary to local and overseas visitors and offers discounts at a range of retail outlets, including clothing, food and attractions.

The pass has a seven day validity and can be collected at either outlet or iVenture kiosks.

Jetgo adds DUB/MEL

REGIONAL carrier Jetgo has flagged the potential launch of flights to Essendon Airport in Melbourne, "possibly within six months".

The Australian airline began operation between Dubbo and Melbourne Avalon last month.

MEANWHILE, Jetgo is offering child (up to 16 years) fares at 50% off adult fares for travel to 20 Dec.

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<https://www.flyroyalbrunei.com/en/australia/talk-to-us/work-here>

Candidates must already hold the right to live and work in Australia and only short listed candidates will be contacted. No applications from agencies will be accepted.

Applications to RBrecruit@rba.com.bn by COB Friday, 11 Dec 2015.

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A GROUP of travel agents from Perth were recently given the opportunity to experience Qatar Airways' Business Class Service en

HK Oct visitor stats

AUSTRALIAN arrivals to Hong Kong dipped 3.5% in Oct, recording only 55,982 visitors, compared to 58,023 over the same period last year, according to the latest visitor stats by the Hong Kong Tourism Board.

Meanwhile, overall visits across all markets in Oct fell 2.7%, with 5,213,702 visits recorded, compared to 5,073,494.

route to London.

The famil included luxurious stays at the Edwardian Hotel and the Victoria Place Hotel with Eurostar across the channel in Paris, courtesy of Rail Tickets.

Pictured above at a Mini Cooper tour of London are Tammy Van den Beuken, Corporate Traveller; Craig Webber, Qatar Airways; Cecilia Fabian, The Hotel Connection; Maria Faria, Motive Travel; Dorte Otteluebbert, Carlon Wagonlit; Megan Dwyer, Broadway Travel; Belinda Lind, Travel Tree and Simon Prewer, Globetrotter Travel.



QF not expanding MH

QANTAS confirmed it has no plans to strengthen ties with Malaysia Airlines, despite the strained South East Asian carrier striking an extensive codeshare agreement with key Qantas partner, Emirates.

Currently, QF does not offer any flights from Australia to Kuala Lumpur, with a spokesperson telling *SMH* there are no immediate plans to do so.

Boeing vs Airbus tally

AIRBUS is on track to win the annual order race against rival aircraft manufacturer Boeing.

Between Jan and Nov, Airbus recorded 1,007 orders after cancellations and model conversions, while Boeing received only 568 between Jan and 02 Dec.

Melania air alliance

SOLOMON Airlines has signed a new codeshare agreement with Melanesian carriers, Air Niugini and Air Vanuatu.

The aviation pact was outlined in Feb and will enable IE to sell seats from PX on its four-weekly flights from Port Moresby to Honiara; extending also to the weekly Port Vila service which IE will codeshare with Air Vanuatu.



Money

WELCOME to *Money*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.72

FORGET the travails of the Australian dollar and its impact (or lack thereof) on inbound and outbound travel - the big news in recent days has been the plummeting oil price.

Now trading at less than US\$40 per barrel, the fact that much of the travel industry - including airlines, coaches, transfers and many trains - runs on oil means this has to be good news for all.

A disagreement within the OPEC cartel overnight saw oil decline a whopping 6% last night, and that flowed onto a number of commodity-linked currencies including the Aussie \$.

Wholesale rates this morning.

US	\$0.724
UK	£0.481
NZ	\$1.086
Euro	€0.668
Japan	¥89.34
Thailand	฿25.89
China	¥4.291
South Africa	R10.47
Canada	\$0.975
Crude oil	US\$39.97



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Tijuana border entry

AN UNPRECEDENTED border crossing will open tomorrow to link Mexico and California.

The crossing will connect a new terminal in San Diego directly into the Tijuana International Airport.

The facility features a 120m enclosed pedestrian skybridge that spans the US/Mexico border.

It was designed to serve the 2m annual passengers who currently drive to a land crossing where they wait up to several hours to enter San Diego.

The new airport bridge, on the other hand, is a five-minute walk to a US border inspector.

A crossing fee of \$18 per adult will be waived for the first week.

For more info **CLICK HERE**.

KGI airport upgrade

KANGAROO Island Airport will be upgraded, allowing direct interstate flights from Sydney and Melbourne to land on the island.

A \$9m federal govt boost will assist in extending the runway, building new cargo processing facilities & a larger terminal.

"We have an ambitious goal of reaching \$8b in tourism expenditure by 2020 and these large scale infrastructure upgrades will play an important role in delivering that," chief exec of SA Tourism Commission Rodney Harrex said.

Hawaii social shuffle

HAWAII Tourism Oceania has revamped its social media accounts with the RTO's Twitter and Instagram channels changing from @alohadownunder to @gohawaiiiau to align with Hawaii Tourism Oceania's Facebook page and website.



JUPITERS Hotel & Casino has helped launch the careers of seven young culinary apprentices on the Gold Coast.

The school-based work experience program was offered by Jupiters' parent company, The Star Entertainment Group, in conjunction with the Department of Education and Training.

With demand for hospitality workers set to grow in South East Qld, Star Entertainment Group md Qld, Geoff Hogg, said

the apprenticeships were part of a broader goal to help create the state's next generation of hospitality workers.

"We're working hard to ensure Qld meets future demand driven by strong inbound international tourism," Hogg said.

Five of the apprentices were offered jobs at Jupiters while all seven (**pictured**) secured their apprenticeship with The Star Entertainment Group meaning their training will be with Qld Hotel Hospitality School.



Destination NSW

Domestic Partnerships Coordinator

- Ongoing, Full Time
- Sydney CBD – The Rocks
- Total Remuneration Package (\$96,376- \$106,681)

About the Organisation

Destination NSW is a Public Service Executive agency with responsibility for developing and implementing strategies to grow the visitor economy. Our particular focus is on driving tourism and acquiring and developing major sporting and cultural events for Sydney and Regional NSW. In addition, Destination NSW is the major investor in Business Events Sydney with the aim to secure more international conventions, incentive travel reward programs, corporate events and exhibitions for Sydney and Regional NSW.

About The Role:

Under the leadership of the Domestic Partnership Manager, the Domestic Partnerships Coordinator will work closely with the Domestic Partnership Specialist to coordinate and implement Partnership Programs to drive overnight visitation to Sydney and New South Wales for the domestic market. This role works closely with a number of internal partners, within Destination NSW and with external traditional and non-traditional partners, to implement and report on domestic marketing and promotional activities.

Applying for the Role:

Applicants should respond to the following two targeted questions in a covering letter [maximum two pages] as well as supplying an updated copy of their resume [maximum five pages] with relevant skills and experience and identifying how these relate to the capabilities of the role.

1. Outline your experience in working on cooperative marketing campaigns detailing your specific responsibilities.
2. Provide an example of a successful cooperative marketing campaign that you have implemented including an overview of the partner, budget, media and results.

Closing date: Tuesday 15 December 2015 at 11:59pm

Enquiries: Alessandra Higgins on (02) 9931 1178 or alessandra.higgins@dnsn.com.au

Applications must be lodged electronically via Jobs NSW website. Applications submitted via email will not be accepted.

NZ SilkAir pact

AIR New Zealand is boosting its codeshare partnership with Singapore Airlines' low-cost offshoot SilkAir, with GDS screens indicating the NZ code being added to SilkAir services from Singapore to Bangalore, Chennai, Hyderabad, Kochi and Kolkata, effective 27 Mar 2016.

Avalon appoints bdm

AVALON Waterways has appointed a business development manager to provide specialised support for the travel trade amid continuing growth in the river cruising segment.

Walter Nand will take on the new role with responsibility for Avalon's business development strategies in NSW.

Walter has more than 20 years' experience in the travel industry.

Beijing smog red alert

BEIJING'S Office of Emergency Management has issued its first ever red alert for smog after a five-day stretch of air pollution.

Visibility in some areas was reduced to less than 100 metres, delaying flights at the city's main international airport.



This week, Travel Daily and Sonoma County are giving travel agents the chance to win a bottle of sparkling Sonoma County wine each day.

With more than 400 friendly wineries, 40-plus spas, 88km of stunning Pacific Coast, farm-to-table restaurants, rivers to kayak or float down, redwood forests to explore, shops and galleries that entice, and hiking and biking trails that meander over oak-covered hills, Sonoma Wine Country beckons the adventurous, the curious, and the lovers of the laid-back Northern California lifestyle. Visit www.sonomacounty.com.

To win, be the first agent to send the correct answer to the following question to sonoma@traveldaily.com.au

What Sonoma County lodge features organic architecture that is a hallmark of a 1960s environmentally-planned community on a 16km stretch of coastline?

Need a hint? **CLICK HERE**.

Santa's little helpers



ENTRIES for *Travel Daily's* Air Canada trip to Vancouver (below) are trickling in, beginning with this submission sent to us by helloworld Frankston travel consultant, Georgia Barton.

MEANWHILE, Air Canada has released a heart-warming Christmas video as part of its social media campaign - #ACgifttohome.

The video centres around a group of unsuspecting people, who are spontaneously reunited with their families by Air Canada.

Watch the video [here](#).

Pictured above are Air Canada pilots Chuck McKinnon and Mike Deere in the cockpit of the new Boeing 787 Dreamliner.

To enter, see details below, with entries closing 31 Dec.



Air Canada is gearing up for an exhilarating 2016 with the launch of its first non-stop Dreamliner flights from Brisbane and the unveiling of an industry-leading on-board product – including its first premium economy cabin – on its daily Sydney-Vancouver route.

To celebrate Air Canada and Travel Daily are offering two round trip Air Canada economy class tickets, from either SYD or BNE. All you need to do is create a fun Christmas photo featuring Air Canada and *Travel Daily*, then send it to aircanada@traveldaily.com.au before 31 Dec!

AIR CANADA 

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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Sheraton Hokkaido

STARWOOD Hotels & Resorts has announced the opening of the 140-room Sheraton Hokkaido Kiroro Resort - the brand's first ski resort in Japan.

Travel Daily
First with the news
Tuesday 8th Dec 2015



AFTA update

From AFTA's chief executive, Jayson Westbury



As is often the case, the devil is in the detail and when it comes to some reports about the pending changes to the credit card surcharging legislation the detail is what the government will actually get passed and cemented into the regulations that will guide industry about what can or cannot be surcharged. Important facts just to make sure that the travel industry is clear about what they can and cannot do.

- 1: The legislation has not PASSED either house of parliament and for those political watchers you would know that parliament is now on the summer recess and will not sit again until the 2nd February 2016. This means that nothing can change whatsoever until parliament returns.
- 2: for any legislation to pass it has to go into both the lower house and the upper house to become law. This will not happen without a great deal of talking and I suspect any change would be unlikely until Mar/Apr next year and that is if both houses pass the legislation.
- 3: The Prime Minister has ruled out scrapping surcharging, so while we don't know exactly what will be in and what will be out and in fact what rates may apply, the truth is that surcharging will be staying.
- 4: The travel industry should continue to do whatever it has been doing in relation to surcharging and if clients raise questions about the rate that is being applied, then it is best to politely remind the client that nothing has changed to the law, despite the media hype. Finally, AFTA has prepared an advisory notice which can be accessed [here](#), which may be of some use when talking with clients who challenge credit card surcharge levels that you currently apply when taking a booking. AFTA will be working very closely with the federal government in the New Year to do what we can to ensure appropriate and fit-for-purpose regulations are implemented as the legislation makes it way through the process.

Wedding insurance

ONLINE insurance providers Compareinsurance.com and Dreamweddinginsurance.com have partnered to offer stand-alone wedding insurance to cover overseas nuptials.

"Weddings don't come cheap," said Comparisoninsurance.com.au director, Natalie Ball.

"With this huge expense in an increasingly competitive climate, there's never been a better time for a new wedding insurance product to join the Australian market," she added.

Dream Wedding Insurance will provide four different plans, with its Platinum offering covering up to \$5m in personal liability costs and \$50k in cancellation & postponement costs.

Enlighten 2016

CANBERRA'S Parliamentary Triangle is set to light up next Mar, with 'Enlighten' returning to the capital for the sixth year.

Taking place over nine evenings from 04 Mar, stunning architectural light projections will illuminate some of the city's iconic buildings, accompanied by a host of live music acts and roving performances.

EK retire 26 aircraft

EMIRATES will retire 26 of its aircraft including 12 A330-300s, four A340-300s, one A340-500, two Boeing 777-300s, six Boeing 777-300ERs and one Boeing 777-300ER; with plans to retire 13 more in 2017.



AA APPOINTMENTS

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CORPORATE TRAVEL TEAM LEADER

SYDNEY CBD – SALARY PACKAGE \$75K + BONUSES

This is the rare opportunity to join this leading TMC who are paving the way for the future of consulting. As a Team Leader you will nurture & train your team, handle escalated issues, forecast budgets/resources & motivate the team to success. Lead by example, utilising your airfare & consulting experience! If you have min 5 years corp consulting, solid GDS, customer service & leadership skills you will enjoy a top salary plus bonuses, sociable, modern office, global training & M-F only. Rare opportunity so it won't be around long!

JUMP SHIP & COME ON-BOARD

RETAIL & WHOLESALE VIP CRUISE SPECIALISTS

THROUGHOUT SYDNEY – TOP SALARY PLUS INCENTIVES

With the wave in full flow, the cruise industry is booming! Cruise Specialists roles available throughout Sydney, from elite cruise liners to specialist wholesalers; from FIT to groups to VIP we have the role for you! Assist agents & passengers with creating cruise only, flights, pre/post accom or bespoke all-inclusive package. Utilize your cruise knowledge & passion & to be rewarded with top salary & incentives, inspections & office close to home! If you have min 2 years cruise exp, GDS skills & a passion for the seas, secure an amazing role today!

ARE YOU IN THE MARKET?

MARKETING TRAVEL COORDINATOR

SYDNEY CBD – SALARY PACKAGE UP TO \$66K

A leading luxury tour operator has the rare opportunity for a brochure expert to be responsible for all facets of assembly. From content, to deadlines to liaising with suppliers, you will ensure their multiple brochures are successfully created on time. Use your creative flair to showcase their beautiful in-depth itineraries. If you are a brochure guru, meticulous and time focused you will enjoy this contract with possibility for perm role. Renowned for staff retention this is a rare opportunity that will be the product of your success!

SPECIALISE IN ALL THINGS ASIA

TRAVEL SPECIALIST – ASIA TRAVEL DEPARTMENT

MELBOURNE – SALARY PKG TO \$60K + TRAVEL BENEFITS

From the awe inspiring Taj Mahal to the hustle & bustle of Ho Chi Minh City, now is the time to put your Asian destination knowledge to good use! Having successfully been in operation for over 15 years & due to their ongoing success, requires a new staff member to join their passionate team of professionals. Monday to Friday hours assisting both direct clients (by appt only) & travel agents. Min. 3years experience selling Asia & personal travel throughout the region (preferably India, Burma & Vietnam/Cambodia/Laos).

THE EXCITING WORLD OF EVENT TRAVEL

TRAVEL & EVENTS COORDINATOR

MELBOURNE – SALARY PACKAGE TO \$65K+ (DOE)

We have an exciting opportunity to step up into the MICE industry. This well know events company is looking a strong travel or groups consultant to join their successful team. You will be booking pre and post accommodation, as well as tours and add-on's for clients booked onto events & conferencing. This role will see you earning a sensational salary & working Monday to Friday hours only. If you have at least 4 years consulting experience & experience using either Galileo, Amadeus or Sabre then we want to hear from you!

JOIN THE A TEAM

TRAVEL RECRUITMENT – ACCOUNT MANAGER

MELBOURNE – TOP SALARY PACKAGE

Love being in the travel industry, but sick of booking travel? Want to assist your peers with their career progression? Enjoy being rewarded for reaching sales targets? Can't wait to work Monday to Friday only? If you answered YES to all of the above, call us! As part of our expansion in Melbourne, we are looking to employ two talented travel consultants to join our permanent & temporary divisions. Full training will be provided. Minimum 2 years travel consulting experience essential.

TROPICAL TOP END

AREA SALES MANAGER

DARWIN – \$58K + SUPER + BONUS

Take your career to the next level and join this industry leader in Darwin. You will manage a portfolio of clients promoting the company, maintain a regular sales call cycle developing relationship, sourcing for new opportunities, managing leads and negotiating contract. A great salary + bonus + benefits on offer. You will need travel or hospitality experience in a similar role, great presentation, communication & attention to detail, proven sales skills and a great attitude. Get in quick. Apply now!

MONDAY - FRIDAY ONLY

GROUP SALES CONSULTANT

BRISBANE – OTE \$60K

Are you looking for a new challenge? This award winning travel company is looking for a motivated travel consultant to join their Groups, Events & touring team. This is a new & exciting role selling wholesale group travel to retail partners, achieving sales targets whilst providing the highest level of customer service. Strong salary & benefits & work only Mon-Fri hours. If you have 12 months international consulting experience, strong GDS, sales & customer service skills & a positive can do attitude we want to hear from you!



Specialist Ski Consultant- Sydney

Northern Beaches location

Salary from \$60K + super + incentives

Want to work with the best ski fields across the globe in Japan, Canada, Europe & the USA. Sell both packaged & custom itineraries to the direct public & travel agents. This vibrant company are renowned for providing the highest level of customer service & product expertise as their entire team have personally experienced all of the ski resorts they have on offer. Must have 3 yrs ski sales exp.

- No more commuting
- Ski, Board, Heliski

Call Ben or [click here](#)

Airfares Consultant - Sydney

North Sydney location

Salary \$45K + super

With the cruise industry still experiencing phenomenal growth, this is the company to join for your next position! A social, dynamic team environment with easy access to public transport. You will be the airfares expert both internally and externally and manage the air product from start to finish. Actioning air desk requests, ensuring quality control of air quotes, managing all airline refunds & more!

- Mon to Friday
- Potential bonus to earn more

Call Ben or [click here](#)

Wholesale Reservations - Sydney

Contract role - Inner West

Excellent hourly rate

This leading wholesaler with three unique brands, are celebrating their 21st year in business & due to a growth in sales, they need to expand their reservations team. An exciting and diverse product range will find you selling boutique, iconic or luxurious properties one minute and a family package to Fiji the next! Minimum 2 years wholesale consulting exp & Amadeus or Calypso required.

- Long term contracts
- Brand new offices

Call Cristina or [click here](#)

Conference Coordinator - Sydney

Two positions available

Salary \$45K + super

Are you looking for a company that will offer you real career development opportunities? This established event agency boasts a great social atmosphere & excellent staff retention with the majority of their team staying for 5 yrs minimum. Role involves registrations, travel arrangements, delegate management & supporting the events team. 6 to 12 mths conference registrations exp req.

- Boutique agency
- City fringe location

Call Ben or [click here](#)

3 Steps to finding your dream job!

Let's face it, we spend a significant amount of time at work, so why not spend it doing something you love! With the average adult racking up 46 years of their life spent at work, isn't it worth taking the time to find out how you can make a career out of doing what you love?

Click here to [read more](#)

Have not found what you're looking for?

Register today & let our experienced Account Managers find the right job & company for you! With many of our roles not advertised & our extensive network of contacts within the Travel, Tourism, Events & Hospitality industries, we are well placed to carefully match you with your ideal role.

Register today [click here](#)

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