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NT MUSTER 2015

Friday 27th February 2015

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Ends 11:59pm AEDT 28/2/15. Open to Aust. & NZ residents 18+ who are employed as a travel agent and registered with Princess Academy program. Major prize must be taken by 29/8/15. Click above for Conditions.

CLIA confirms agents key

CRUISE Lines International Association chairman Adam Goldstein this morning hailed the Australian travel trade for its huge contribution to the growth of the cruise industry here.

Opening the second CLIA Cruise3sixty conference in Sydney, Goldstein reminded attendees that the now global association is the biggest travel agency group in the world, with 50,000 travel agent members from across the globe.

Interestingly, despite the rise of the internet, 80% of cruisers across the globe use a travel agent to plan and book their holidays at sea.

"Travel agents are key influencers," he said.

The now global CLIA operation allows cruise lines to speak with one unified global voice, he added, with a range of roles

Today's issue of TD

Travel Daily today has eight pages of news & photos, plus a full page: (click)

• AA Appointments jobs

including creating policies and practices to foster a safe, secure and healthy cruise environment.

CLIA has also worked to accentuate the safety of cruising, with Goldstein highlighting statistics which show "cruise vacations are among the safest modes of leisure transportation".

Key industry trends include creating passenger experiences, allowing guests to stay connected, group travel, themed cruising, cruise vacations to celebrate milestones as well as so-called "foodcations," with cuisine now a key part of the cruise experience.

Growth looks set to continue, with a strong pipeline of new ships planned through to 2020.

Last day for Conchita

ALL you aspiring Eurovision crossdressers, don't forget to enter this month's *TD* comp.

Austrian Airlines and the Austrian National Tourist Office will take one lucky *Travel Daily* reader to Vienna in May - but you have to dress up as Conchita Wurst to be in the running.

See page eight for details.



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WIN 51 EXCITING PRIZES

Friday 27th February 2015

Travel Daily on location in Windsor, UK

Today's issue of *TD* is coming to you courtesy of VisitBritain, which is hosting the inaugural ExploreGB trade show at Ascot Racecourse near Windsor.

VISITBRITAIN ceo Sally Balcombe says there has been massive interest in the inaugural ExploreGB, which wrapped up in Ascot today.

In fact there are plans to double the size of the event in Liverpool in 2016 to 500 suppliers and 500 buyers from across the globe.

Tourism is the UK's seventh biggest export earner, with Britain last year welcoming 34.8 million overseas visitors, up 6%.

Further growth is forecast for 2015, with predictions of a 2.5% increase in numbers and a 4.5% lift in visitor spending, she said.

Key activity this year will centre on the Rugby World Cup, while VisitBritain also expects to run a marketing campaign based on the new James Bond SPECTRE movie to be released in Oct/Nov.

Mantra H1 profit \$21.8m

MANTRA Group this morning revealed its figures for the six months to 31 Dec, with total revenue of \$253m, up 9.4% on the prior corresponding period.

CEO Bob East said the group performed strongly in terms of "revenue, profitability and cash flow," with improved occupancy levels and average room rates, as well as a focus on cost control and improved efficiencies in key areas of the business.

Overall profit after tax was \$21.8 million for the period, with growth in each segment - CBD with revenue of \$136.4 million; Resorts with \$95.1 million in turnover; and Central Revenue

Final ANZAC tickets

MAT McLachlan Battlefield Tours has released its final tickets for two nine day tours of Gallipoli and surrounding sites.

Tour itineraries include five nights in the Gallipoli region and attendance at the company's independent Dawn Service or transfer to the official service for ballot ticket holders, starting from \$3,694 per person twin share.

and Distribution delivering \$20.1 million of revenue.

Between Jul and Dec 2014 Mantra added five new hotels to its network - three in Brisbane and one in each of Canberra and Sydney - while a new Melbourne hotel was added last month.

Two hotels in Tasmania and one in Christchurch are scheduled to join the group in April, East said.

The company declared a 5c per share dividend, as flagged at the time of its IPO last year.

Bhutan roadshow

THE Tourism Council of Bhutan is hosting a two-city roadshow in Sydney and Melbourne early next month, with Ambassador of Bhutan to Australia, HE Kesang Wangdi as a guest speaker.

Guests will hear from luxury tourism accom providers such as COMO, Taj and Starwood Hotels.

The Visit Bhutan 2015 shows will be held at The Westin Sydney on Mon 09 Mar and Sheraton Melbourne Hotel on Wed 11 Mar.

For more details, contact Lucile at info@uniquetourism.com.



T&Cs apply













Friday 27th February 2015



FOR THE HOTTEST EXECUTIVE ROLES **CONTACT OUR DEDICATED EXECUTIVES DIVISION ON**

> 02 9231 2825 **OR VISIT US AT**

www.aaappointments.com.au

New VisitBritain agent site

VISITBRITAIN is set to relaunch its BRITAgent trade website, with a "huge number of additional training modules" added effective from next month.

The move was revealed during the ExploreGB expo in the UK this week, with ceo Sally Balcombe saving the travel trade is "hugely important" to VisitBritain.

The site will feature a new

PNG VA approval

THE International Air Services Commission has granted an additional allocation of 172 seats per week on the Papua New Guinea route (TD 19 Feb).

The determination is valid for five years, and allows VA to expand its operations to PNG by offering supplementary services between Brisbane and Port Moresby during peak periods.

The new allocation expands VA's existing 1060 weekly PNG seats.

"self-managed" directory for tourism businesses of any size to list, allowing agents to connect directly with suppliers.

And later in 2015 an itinerary building tool will be added, linking the trade directly with product in any region.

VisitBritain manager Australasia Mark Havnes said the focus for the coming year would be how to encourage regional dispersion - particularly with huge aviation capacity into ports such as Manchester.

He said VisitBritain would focus its trade marketing on co-operative marketing, and is working with wholesalers to develop commissionable product.

VIsitBritain sees potential growth for Australia, with a target of 1.2m Aussie visitors by 2020.

On a global scale VisitBritain's GREAT brand awareness campaign will continue in seven markets this year - but not in Australia.

Westin Perth approval

THE City of Perth has approved the Westin Hotel development on Hav Street (TD 24 Dec 13).

West Australia Tourism Minister Kim Hames said the 362-room hotel, to be developed by BGC Australia & operated by Starwood Hotels and Resorts, would add "much-needed" rooms to the Perth CBD, as well as restaurants, bars, and retail and public spaces.

The state government had a goal of an additional 1,900 hotel rooms in the CBD by 2020, Hames commented this morning.

Demolition work at the site of the old FESA House and Perth Chest Clinic was almost complete, and application approval meant construction could start soon, the Minister's office said.

The hotel is slated for completion by the end of 2017.

Hames said while demand for rooms in Perth had traditionally been driven by the corporate market, demand from the leisure market was expected to increase.



Window Seat

THIS new Japanese property is set for a monster opening.

Set to open on 24 Apr in Shinjuku, the new Hotel Gracery is themed around Godzilla - the gigantic city-destroying creature starring in scores of movies.

A gigantic Godzilla head is being constructed as part of the building - and of course guests can choose to stay in a "Godzilla-View room".

And for an even more upclose-and-personal experience there's the "Godzilla Room" (pictured) with a human-size Godzilla statue and a gigantic Godzilla hand.





www.greecemedtravel.com

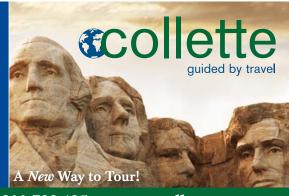


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*Conditions apply. Freestyle Holidays is operated by Pinpoint Travel Group





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Trails of Indo chief

VIETNAM-BASED travel firm Trails of Indochina has appointed John Watson as its incoming ceo. Watson will be based in Ho Chi Minh City, commencing 02 Mar.

TIME is right for next big intake!



THE Travel Industry Mentor Experience this week welcomed its latest intake of trade 'mentees' at a special event in Sydney, at the same time welcoming the next batch of graduates.

Guest speaker at the event was AAT Kings' md Anthony Hayes.

The new TIME graduates include Anne Hobbs, Nicole Gregory, Zac Gregory, Kate Telfer & Shane Lowe.

Pictured in the bottom row from left are Vanessa Christie, mentee;

Jackie Foggitt, mentor, Emma Mcinnes, mentee; Ingrid Kocijan, mentee; Jill Blunsom, mentee; Carissa Johnson, mentee; Amy Shaw, mentee & Judith O'Neill, mentor.

Top row: Nicole McMahon, mentor; Danielle Trimarchi, mentee; Alastair Fernie, mentor, Chris Hill, mentee; Greg Wilson mentor; Kate James, mentee and her mentor, Glenyce Johnson.

CLICK HERE for lots of pics.

SIN Skytrain update

REDEVELOPMENT work now underway at Singapore Changi Airport has seen the Skytrain service connecting Terminal 2 (E Gates) and Terminal 3 (B Gates) cease operations this week.

Members of Singapore Airlines loyalty program KrisFlyer were alerted of the change on Wed.

Pax transferring between T2 and T3 are now able to take a new shuttle bus service operating between 5am and 2:30am daily.

The service operates from the North Bus Station located just before Arrival Immigration.

Passengers should follow the signage indicating 'Shuttle Bus to T2' or 'Shuttle Bus to T3'.

Singapore Airlines said the Skytrain service linking the transit areas of Terminal 2 (F Gates) and Terminal 3 (A Gates) will continue to remain in service.

Fore more details, **CLICK HERE**.

Complete mates rates

COMPLETE Travel Marketing has released its industry rates for 2015 for hotels, resorts & cruise ships the company represents.

It's portfolio of tourism products cover Bali, Vietnam, Malaysia, Thailand, Singapore, Hong Kong, Sri Lanka, Maldives & Mauritius.

For more information, email sales@ctmarketing.com.au.

Hawaii AUS visits up

THE Hawaii Tourism Authority has today reported a 10.2% jump in the number of arrivals from Australia during Jan, compared to the corresponding month in 2014.

Preliminary figures indicate a total of 29,379 Aussies travelled to the Aloha State last month, while New Zealand visitor arrivals also spiked 9.7% y-o-y to 3,533.

Across all markets, the number of visitors to Hawaii in Jan fell 0.6% to 678,870, with HTA citing the decline on a strengthening US dollar against foreign currencies.

HTA ceo Ronald Williams said in an effort to curb changing trends and boost arrivals from int'l markets, the organisation will roll out a four-month 'Stories of Hawaii' online campaign to audiences with less awareness about the Hawaiian Islands.

Plantation celebrants

PLANTATION Island Resort is claiming a 'Fiji first' with two of the property's staff becoming official Civil Marriage Celebrants.

By having in-house celebrants at the resort, it means couples are not required to go to Fiji's Registry Office on the mainland for wedding documentation.

"It speeds up the entire process and is much more convenient," Plantation Island Resort said.

ARE YOU OUR VIKING STAR ACHIEVER?

Here's your chance to enjoy a 7 night Mediterranean Getaway cruise for two in a Deluxe Veranda stateroom from Rome to Barcelona departing 15 Dec 2015.

The cruise is valued at \$7,598 but that's not all. To prepare you for your Viking Star embarkation, you will also receive a star make-over and photoshoot.

CLICK TO LEARN MORE OR CALL TO BOOK 1800 131 744



Terms and conditions:

WHO CAN PARTICIPATE?

You must be an individual retail travel agent and have booked a minimum of 6 Viking River 2015 cruises between 1 Jan and 31 Mar 2015. Request an entry form by emailing Australia@vikingcruises.com WHO IS OUR VIKING STAR ACHIEVER? The travel agent with the most deposited/paid 2015 Viking River cruises bookings made between 1 Jan and 31 March 2015.



Entry forms must be received by 7 April 2015 and will be validated on 8 April 2015. The Star Achiever will be announced on 10 April 2015. The reward is non-changeable, non-transferable and not redeemable for cash and/or cruise credits. Flights are not included.

Robb: Chinese visa efficiency

MINISTER for Trade and Investment Andrew Robb has welcomed the Productivity Commission's statement that visa processing arrangements should be as efficient as possible for key markets such as China.

The Commission's paper on Australia's int'l tourism industry (revealed by TD yesterday) said participants in the project had suggested Australia's visa application processes, particularly for visitors from China, were more demanding than comparable countries' processes.

"Given the current and growing importance of China as a source country for visitors to Australia, and strong competition from other countries to attract visitors from China, it is particularly

important that Australia's visa processing arrangements for Chinese visitors are efficient."

It said it supported the steps being taken by the government to simplify some visa processes such as a three year multiple-entry visa for Chinese business visitors (TD 10 Feb 14).

Robb also concurred with the Commission's recognition of the role played by Tourism Australia in market analysis and destination marketing, saying the success of Australian tourism was dependent on the world knowing the high quality the country had to offer, particularly to the emerging Asian markets.

Tourism Australia was "absolutely critical" to this role, the paper concluded.



The Austrian National Tourist Office (ANTO) is the national tourism marketing organisation for Austria. Our aim is to promote tourism to and within our country through an extensive network of worldwide offices. The Sydney branch office is responsible for the Australian market.

Marketing Executive

We are looking for a Marketing Executive to join our dynamic team in Sydney.

In your new role you will:

- implement ANTO's online marketing strategy
- co-ordinate marketing activities
- evaluate activities and prepare reports
- handle consumer and trade enquiries
- maintain relationships with industry partners

We would love to hear from you

- have excellent German language skills (as this is our company language)
- possess extensive knowledge of Austria as a tourist destination and its tourism industry
- have experience in a similar role in the travel industry for a minimum of three years

- ideally with online marketing responsibilities
- have completed tertiary education in marketing or tourism
- are able to see the big picture yet pay attention to detail

This all-rounder position includes office administration and IT responsibilities and is based in Sydney with both interstate

and overseas travel required from

An attractive salary and a great working environment await the right candidate.

time to time.

If you are interested and suitably qualified, please send your resume and covering letter to jobs@antosyd.org.au.

Deadline for submission: Friday, 6 March.



EK upgauges Nairobi

EMIRATES will boost capacity on the Dubai-Nairobi route by 1,638 seats/week from 01 May, replacing one of its double daily A330-200s to a Boeing 777-300ER.



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Omar scores a CTG/MH Rolex



VA Tasman Biz debut

FROM Sat, Virgin Australia will begin operating a Business Class product on flights across the Tasman to New Zealand and the Pacific Islands (TD 29 Aug).

The inaugural flight will operate from Auckland to Sydney, with other services to be gradually added between now and 31 Mar.

VA is progressively refitting 10 of its Boeing 737 aircraft with a 2-2 Business class configuration which feature leather seats and menus designed by resident head chef Luke Mangan, as well as the debut of priority services including check-in and boarding.

Chief commercial officer Judith Crompton said the Pacific Islands and NZ remain a "very strong" focus for Virgin Australia, and now customers have more choice.

"The enhancement also allows us to offer a consistent customer proposition in conjunction with our alliance partner Air NZ."

ABOVE: Consolidated Travel Group and Malaysia Airlines awarded one of its top sellers with a fantastic Rolex watch following a sales incentive.

Five Rolex watches were up for grabs in the promotion which was based on international sales of MH flights over a select period.

Pictured from left are Stephen Ninis and Giles Gilbert from Malaysia Airlines with Victoria winner, Omar Tabiaat from Metro Travel and Dennis Alysandratos from Consolidated Travel.

Bali Canggu package

CANGGU Club in Bali has released a Departure Day package designed for travellers with a late flight of out Denpasar Airport.

Guests are provided access to Canggu Club's facilities, private car transfer to the airport, VIP fast track departure service & more, priced from US\$85/adult & US\$60/ child - email res@cangguclub.com.









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Air TN orders 787-9s

AIR Tahiti Nui has confirmed it will replace its long-haul fleet of aircraft with four Boeing 787-9 Dreamliner jets, to be delivered from the fourth quarter of 2018.

Team Kokua ready to race!



ABOVE: Say 'Aloha' to Team Kokua who are in the country for this weekend's Hawaiian Airlines Sydney Harbour Challenge.

Taking place at Manly tomorrow, the second annual event has amassed 140 outrigger canoe teams from around the globe, including New Zealand, Tonga, Tahiti, Singapore and Philippines.

Hawaiian Airlines' Australian and Honolulu Teams will be out in force once again, bringing the Spirit of Aloha to Sydney.

Teams of three and six men and women will paddle 20kms in a series of races starting at 8am.

'Team Kokua' is pictured here and is comprised of Hawaiian Airlines ramp agent Pauahi Ioane. corp recruiter Jennifer Polcer. customer service agent Lisa Kopacz & flight crew Moea DeFries, Celeste Paiaina and Allison Sokei.

Qantas Jan figures

QANTAS Group today reported a 5th consecutive month of positive group growth in Jan, achieving higher yields & positive revenue per ASK compared to the same time 12 months ago.

The airline said dual-brand capacity adjustments during the month on its domestic ops (Qantas and Jetstar Domestic) "reflect a more dynamic approach to scheduling" when leisure travel is at its peak and business travel demand is lower.

Despite the upbeat remarks, Jetstar Domestic was the only segment to achieve pax growth, up 3.5% to 1.25 million.

QF Domestic carriage was down 6.1%, while QF Int'l slipped 2.5%. Jetstar Asia patronage dropped 2% & Jetstar Int'l was marginally weaker, falling 0.3%.



Travel Consultant

Toop Motors Pty Ltd trading as RAA Victor Harbor

We are presenting an opportunity for an experienced travel consultant to join our team.

Requirements for the role -

- Minimum 3 years experience
- Knowledge of Galileo Flight Reservation system
- Knowledge of domestic and international products
- Demonstrate high quality customer service
- Ability to multi task

To apply for the role please address your cover letter and CV to Tony Smith at tsmith@raa.com.au

Applications close Friday 6th March 2015

Disney ups tkt prices

THE Walt Disney Company has jacked up at-gate one-day admission prices to its theme parks in the United States.

Entry to Disneyland & California Adventure in Anaheim has risen from US\$96 to US\$99 for visitors over the age of 10, while child (3 to 9) entry prices are now US\$93 (was US\$90).

Single-day tickets for the Magic Kingdom at Walt Disney World in Florida have jumped US\$6 to US\$105 per adult and US\$99 for kids, up from US\$93.

One-day admission to Epcot, Disney's Hollywood Studios and Disney's Animal Kingdom, also in Florida, has jumped US\$3 for both adults and children to US\$97 and US\$91, Huffington Post reported.

Disneyland Resort spokesperson Suzi Brown said: "We continually add new experiences, and many of our guests select multiday tickets or annual passes, which provide great value and additional savings".

4 new Mercure hotels

ACCOR has today announced an expansion of its Mercure hotel portfolio in Australia and New Zealand with four new additions, escalating its ANZ total to 49.

In Australia, the new members joining in Mar incl Ballarat Lodge & Convention Centre, which will rebrand as Mercure Ballarat Hotel & Convention Centre, and Best Western Goulburn, to be rebadged as Mercure Goulburn.

Come Apr, Hotel Launceston will rebrand as Mecure Launceston.

Across the ditch, the Abel Tasman Hotel in Wellington will also join Accor's midscale brand when it adopts the name of Mercure Wellington Abel Tasman.

Accor Pacific chief operating officer Simon McGrath said the group was "thrilled" to be adding an internationally branded hotel to the communities.

"We look forward to fostering & growing tourism in these regions," McGrath commented.

JAL wi-fi expansion

JAPAN Airlines will roll out its SKY Wi-Fi service on Boeing 767-300ER & 787-8 Dreamliner aircraft operating on routes to Europe, North America and on long-haul Asia routes from 03 Mar.

Twelve of JAL's aircraft will be fitted with the wi-fi platform.

Schengen Serbia visa

THE Republic of Serbia is now permitting visa-free entry for holders of passports having a Schengen, UK and other Member States' visa, or visa of the USA, for a maximum of 90 days within a period of six months.

Air Serbia said the move to enable visa-free entry "opens new possibilities for bringing foreign guests to our country".

Starwood, Melia JV

PRIVATE investment company Starwood Capital Group and Spanish hotelier Melia Hotels Int'l have formed a joint venture to acquire a collection of Sol Hotels in key resort locations in Spain.

Subject to European Union Merger Control Office approvals, the €176m (AU\$254m) deal initially includes seven beachfront hotels currently owned by Melia.

The hotels include Sol Principe in Malaga, the Sol Lanzarote and Melia Gorriones in the Canary Islands, the Sol Ibiza and Sol Pinet Playa in Ibiza, the Sol Mirlos and Sol Tordos, all of which will be fully refurbished & operated under the Sol Hotels or Melia brands.

> Attend a private ONE-TO-ONE Information session

BRISBANE

Thursday 5th March

GOLD COAST

Friday 6th March



To arrange a chat call

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veronica@travelcounsellors.com.au travelhomeworking.com.au

Technology Update

Today's Technology Update is brought to you by Tramada Systems Pty Ltd.

Automate now and say goodbye to manual processes — Part 2



This is the second of two Technology Updates focussing on travel agent automation that

is being pioneered by Tramada.

We have made yet another leap forward in process automation by signing an Alliance Agreement with Concur Compleat.

Concur Compleat automates any PNR process across all GDSs, including quality control, recurring seat checks, recurring customisable fare checks, recurring waitlist clearance checks and offers fully customisable PNR processing including complex file finishing and auto-ticketing.

Combining tramada® and Compleat will allow agencies to automate their process from start to finish for both online and offline bookings. This allows for significantly improved productivity and cost reduction at the same time as ensuring data integrity and quality are maintained.

This is the most exciting technology partnership ever seen in the Australian travel industry because agents can spend less time shopping for low fares, securing seats, confirming information and ticketing and more time booking trips, making revenue and providing excellent customer service.

Tramada is the only technology company that strives every day, in every release to improve process efficiencies for agencies and to provide them with the tools to manage and measure their businesses to be the most profitable they can be.

How is your travel ecosystem empowering your business?

For more information about tramada®- email sales@tramada.com

Jo O'Brien, Chief Executive Officer, Tramada – your technology partner



Star Alliance Steering Committee

Alliance
member
airlines
represented
in Australia
this week
named
Michael
Zorbas (right)
- Air New
Zealand's
Commercial
Strategy and

Strategy and Alliances
Manager, Australia - as Chair of the Star Alliance Country Steering Committee.

Zorbas, who brings 12 years'

Southwest grounds

US BUDGET carrier Southwest Airlines voluntarily grounded 128 of its Boeing 737-700 jets (about 20% of its fleet) earlier this week in order to carrier out mandatory inspections of the aircraft's backup hydraulic system.

Southwest alerted the Federal Aviation Administration of its oversight and development of an action plan to complete all overdue maintenance checks.

Approximately 80 flights were cancelled on Tue as a result.

Jordan terror concern

AUSTRALIA'S Dept of Foreign Affairs & Trade issued an advisory for Jordan this morning, citing a warning from the US Government after it received information of "a potential threat against high-end malls in Amman".

"The US Government judges the threat to be credible, and advised its citizens to avoid these locations as a precaution. We recommend that Australians in Amman do the same," DFAT said.

Hertz rev hit by OTAs

HERTZ Global Holdings reported a flat fourth quarter of revenue yesterday of US\$2.545 billion, comparable to US\$2.556 billion for the same period the year prior.

The car rental juggernaut said its overall revenue has been impacted by a strong dollar and reduced bookings from "opaque" travel web sites in the US.

The Asia Pacific market achieved strong year-on-year revenue growth during Q4 before "currency effects", Hertz said.



Zorbas is **pictured** with Air Canada gm ANZ Paul McLean (left) who is the Committee's Vice Chair.

NT Major Events gm

NORTHERN Territory Chief Minister Adam Giles has named Andrew Hopper as the new gm of the NT Major Events Company.

Hopper's experience in planning and delivering major national and international projects includes terms as senior consultant for MI Associates and past roles at the Football Federation of Australia, the Australian Rugby Union and Ruse Sports Events International.

Hopper will begin in the role on 09 May, taking over from the retiring Paul Cattermole who will conclude his duties with the organisation at the end of Mar.

Giles commended Cattermole's 17 year tenure with the firm, saying Hopper has "very big shoes to fill".



Friday 27th Feb 2015

AA plans DFW/SLP

AMERICAN Airlines has sought expedited permission from US authorities to begin codesharing with Mesa Airlines on transborder services between Dallas/Fort Worth & San Luis Potosi, Mexico.

WIN TICKETS TO THE FRENCH FILM FESTIVAL



Celebrating its 26th year in 2015, the Alliance Française French Film Festival will kick off this March, with New Caledonia Tourism as a proud sponsor. The festival is a highly anticipated and popular event on the Australian cultural calendar. Australian audiences will be treated to the finest selection of contemporary French movies, with something to suit everyone's taste. Blockbusters and independent films alike screen over eight weeks in eight cities around the country.

To win a double pass to the French Film Festival, be the first person to send the correct answer to the following question to:

frenchfilmfestival@ traveldaily.com.au

Does New Caledonia have it all?
Need help? Click HERE for a hint.

Congratulations to yesterday's winner Terry Gibson from Corporate Traveller!





Epping Travel is looking for a motivated consultant to join our busy office. The successful applicant will be a capable international consultant with a desire and ability to assist our customers with a full range of international travel products including Cruising.

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Office hours are Monday to Friday 9.00am to 5pm.

To apply or for more information contact the owner, Mark Pearman on 0417273079 or email markpearman1@gmail.com







Friday 27th Feb 2015

New fleet for WAB

WILDERNESS Air Botswana will add seven brand new GA8 Airvans to its fleet over the next 18 months, with four to be in operation by Apr this year.



Travel Specials

WELCOME to Travel Specials, Travel Daily's Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Peregrine has announced a one-week 'flash sale', offering 20% off select trips and 15% off all remaining products. The promo runs from 28 Feb to o6 Mar and is valid for travel through to 30 Sep 2015. The 20% discount applies to 10 itineraries including the 15-day Treasures of Turkey, 14-day Icons of China, 11-day East Africa Discovery and seven-day Journey Through Israel, using the promo code of '11614'. To obtain the 15% saving, use promo code '11615' - www.peregrineadventures.com/flash-sale.

Guests of the **Dorchester Collection** can score a free nights accom when booking three or more consecutive nights. The '3 Nights for the Price of 2' deal is priced from £257 (approx AU\$510) for a Superior Room or from £419 (approx AU\$832) for a Suite. Bookings must be made by 28 Feb, for travel through to 12 Apr. Conditions apply - see www.dorchestercollection.com.

The 8-day Glimpse of Egypt private journey operated by Abercrombie & Kent has been reduced by \$2,300 per couple to \$3,910 per person twin share for departures up to 30 Apr. Trips departing between o1 May-30 Jun have also been discounted by \$1,860 per couple to \$3,480 ppts.

Odyssey Travel has extended its 50% discount off single supplements on a range of itineraries until the end of Mar. The offer applies when guests book the discounted travel insurance from the education specialist.

Europear Sun trading

TRAVELLERS to the UK can now take advantage of Sun trading at 11 additional Europear branches.

Europear says it was the first car rental firm in the United Kingdom to offer seven-day service, and will continue to add locations.

The new depots offering Sun service include Aylesbury, Belfast Stena Port, Cardiff Bay & Roath, Inverness Eastgate and Railway Station, Leicester St Matthew's Way, Preston, Sheffield, Stockport and Swindon, taking the total tally up to 59 locations.

Indiatourism moving

INDIATOURISM Sydney is relocating its headquarters next week and will be operating to Level 1, Stockland, Piccadilly, 133 Castlereagh Street, Sydney effective 02 Mar.

Phone contact number remains the same, (02) 9221 9555.

CZ A₃80 to Holland

CHINA Southern Airlines is understood to be looking at introducing new superjumbo services to Amsterdam.

According to reports, CZ will begin operating the A380 to the Dutch capital from Beijing on 20 Jun, replacing A330-300 aircraft on flights CZ345/346.

CZ operates its A380s to Los Angeles, Beijing and Sydney (on a seasonal basis).

Aus Zoo/Hound pact

AUSTRALIA Zoo & Grevhound will debut a new and improved coach service connecting Noosa and the wildife park on Mon.

The pact will see Greyhound donate a \$2pp to the Australia Zoo Wildlife Warriors for every Greyhound travel and zoo entry package purchased.

It's expected the partnership will raise about \$50,000 annually.

Conchita winning trade hearts

Part of Austra

Hornsby





MILD mannered by day, turned Conchita lookalike by night...Rob Kirk from italktravel Hornsby is the latest entrant in our Eurovision 2015 competition.

Rob not only went with the full beard, moustache and flowing locks, but found this special sequined top hidden at the back of the closet!

The staff at itravel Hornsny told Travel Daily Rob had a lot of fun in his

transformation and production of this fabulous entry.

a seat on Austrian Airlines and Austrian National Tourist Office's mega-fam to Austria in May.

Entries in the promotion will be open until tomorrow, with the winner to be announced early next month in Travel Daily.

For more details, see below.







Eurovision 2015

Can you transform from Brad or Janet into Conchita? Send us your photo for a chance to win a seat on this mega-famil. The best transformation wins!

Agency competition

Details here.

Travel Daily is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry sign up at www.traveldaily.com.au.

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Can you do it?

CRUISE trave Bulletin business events news Travel Daily

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ARE YOU A PROBLEM SOLVER? CUSTOMER RELATIONS OFFICER SYDNEY – SALARY PACKAGE UP TO \$60k

This leading tour operator wants an experienced customer relations officer. Be responsible for investigating client's pre / post travel enquiries, including escalating to legal assistance. Assist the reservations team providing product knowledge & creating unforgettable itineraries. Join a modern office, with excellent financial benefits, famils & global progression. If you have 2 years travel industry exp & superior customer service skills, this is your chance to utilize & test your problem solving skills. Apply Now!

FANCY A NEW ROLE BY THE SEA? CORPORATE TRAVEL CONSULTANT MELBOURNE - SALARY PACKAGE UP TO \$70K (OTE)

We are currently recruiting for an experienced travel expert for a leading corporate office located in Williamstown. As the leaders in the corporate travel field, this Global Travel Management Company are continuing to retain and win new corporate travel business Australia wide. This role will see you working Monday – Friday hours and earning the best salary in Melbourne. With uncapped comms on offer, global rewards and a fun team environment, you would be crazy to miss this! Min 3 yrs experience required.

YOUR STEP INTO BUSINESS DEVELOPMENT! BUSINESS DEVELOPMENT MANAGERS MELBOURNE – SALARY PACKAGE UP TO \$65K (OTE)

Calling all senior corporate consultants in Melbourne, we have your step into Business development covered! This well-known brand now requires a sales superstar to join their growing team of Business development managers and grow the corporate network in Melbourne. This role will see you liaising with perspective clients via phone and trying to gain their business for your consultants. With a high base salary on offer, amazing commissions and global rewards you would be crazy to miss this! Call us today

RETAIL TRAVEL MANAGERS, LEAD THE WAY RETAIL TRAVEL MANAGER SUNSHINE COAST – TOP SALARY PACKAGE \$\$ DOE

Are you an experienced Travel Manager ready to take on a new leadership role? This national travel company is looking for an experienced Retail Travel Manager to run their boutique and well established travel agent on the Sunshine Coast. You will be responsible for overseeing a small team of consultants along with training and motivating them. Be rewarded with a strong salary package \$\$, a centrally located office and exciting famils. You will need previous industry management exp to be considered. Apply now.

CRUISE INTO YOUR NEW ROLE RETAIL TRAVEL CONSULTANTS SYDNEY – SALARY PACKAGE UP TO \$55k

Cruise is the fastest growing sector in the travel industry & this is the perfect time for you set sail on your new career. With an abundance of cruise roles throughout Sydney, from working directly for a cruise line to representing the best in the biz, we have the role for you. Book exciting worldwide itineraries including flights & bespoke packages, from Cuba to Alaska and everything in between. In return earn a top salary, generous famils & on board inspections. If you have 2 years retail exp & solid GDS skills, Come Onboard Now!

PART TIME BLISS IN THE SUBURBS! PART TIME TRAVEL CONSULTANTS MELBOURNE – SALARY PACKAGE UP TO \$55K + (DOE)

Experienced travel consultants. Look no further, we have an exciting part time role that will see you working in a successful boutique office environment. This office now requires a real go getter to join their team and service the discerning traveler with leisure holidays. Working 3 days per week you will enjoy tailor making itineraries for your loyal repeat and referral clients. If you have been dreaming of moving into a part role then now is the time to make the movel Min 5 years experience required.

IT'S MORE FUN IN A GROUP! GROUP TRAVEL CONSULTANTS MELBOURNE – SALARY PACKAGE UP TO \$55K (OTE)

This global leader is seeking an experienced travel professional to join their dedicated group leisure team. This successful department service a range of clientele including school groups, wedding parties, small businesses, large family gatherings, together with local community groups, just to name a few. They are now looking for a passionate and experienced consultant to join their close knit and supportive team. Don't delay, interviews are happening now! Call us today to find out more.

SENIOR TRAVEL CONSULTANTS, A GREAT ROLE SENIOR RETAIL TRAVEL CONSULTANT ROCKHAMPTON – SALARY PACKAGE \$50K OTE

Senior Travel Consultants – Are you living or relocating to Rockhampton? We have a great opportunity for an experienced Retail Travel Consultant to join this independent and highly successful travel agency. Make a change and start to be rewarded for your hard work and efforts. Joining the motivated and passionate team will see you enjoy a fun and supportive working environment, an excellent salary pkg and achievable commission structure and exotic famils. All you need in a min 2 years industry exp. Apply today!!!