





#### Korean A380 to SYD

**KOREAN** Air will introduce its flagship Airbus A380 aircraft on the daily Seoul Incheon-Sydney route from 01 Dec to 25 Mar, the SkyTeam carrier's website shows.

The upgauge to the superjumbo will be preceded on 25 Oct when KE transitions from Airbus A330-300s currently used, to the Boeing 777-300ER.

KE currently has 10 A380s in its fleet which feature 12 First class suites, 94 Prestige (Business) class flat-bed seats and 301 Economy class seats.

Six pages of news! Travel Daily today has six pages of news and photos, plus full pages from: (click)

• AA Appointments jobs

One&Only Wolgan Valley

# Govt air consultancy paper

**THE** Department of Finance (DOF) on behalf of the Australian Government has issued an industry consultation paper relating to its planned approach to market air travel (airline) services.

DOF is responsible for the Whole of Australian Government's (WoAG) air travel arrangements, and provides departments and agencies with access to domestic and international travel services for approx 100,000 employees.

With its current contract due to expire in Apr, DOF says it is now seeking industry input to assist with shaping a new arrangement. The industry paper comes after

the appointment of QBT as its TMC provider for the WoAG for a five year period (*TD* yesterday). A draft Statement of Requirement has been prepared which outlines the strategies and services which will form part of "an open approach to market to establish a new arrangement".

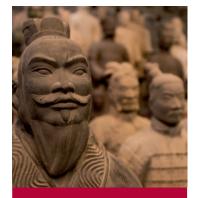
According to the discussion paper, DOF plans to approach the market in Q3 2015 to establish a new airline panel for the govt.

Key elements of the new airline panel includes a simplified arrangement with international & domestic airline arrangements covered under a single deed (for potentially up to 11 years) and flexibility to add or remove key routes, pricing, fare classes and fare conditions.

The current international panel of airlines include Air NZ, Cathay Pacific, Emirates, Etihad, Jetstar, Qantas, Qatar Airways, Singapore Airlines, THAI Airways, United Airlines & Virgin Australia, while the domestic panel comprises Qantas, Virgin, Jetstar and Rex.

Consultation on the draft SOR is open until midday 20 Jul, with comments submitted by email to airlinetender@finance.gov.au.

For more information on the discussion paper, **CLICK HERE**.



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#### MEL names new ceo

MELBOURNE Airport has today announced the appointment of Simon Gandy as its acting ceo. Gandy has 25 years aviation

industry experience. He joined Melbourne Airport

in 2007 and currently holds the executive aeronautical position.





Thursday 2nd July 2015

# NZ visitation jumps 4.1%

**ARRIVALS** into Australia from New Zealand jumped 4.1% in Apr, with NZ significantly outstripping China as a source market.

Kiwis crossing the ditch in Apr numbered 113,000 compared to Chinese arrivals at 73,200 however the trend estimate for visitors from China jumped 19.1% year-on-year.

According to ABS figures released this morning, other fast-

#### **Disney exec changes**

**THE** Walt Disney Company has named 15-year veteran Christine McCarthy as senior vice president and chief financial officer with immediate effect.

Other changes see Kevin Myer appointed as senior exec vp and chief strategy officer.

Both McCarthy & Myer report to The Walt Disney Company chairman and ceo Robert Iger.

#### Abacus sale complete

**SABRE** Corporation yesterday confirmed it had completed the acquisition of the remaining portion of Abacus International (*TD* 15 May) for \$411 million.

The company has also announced Roshan Mendis as the new Sabre Travel Network senior vice president Asia Pacific, making him responsible for the business across the region including Abacus & Sabre Pacific.

Mendis will relocate from Texas to Singapore to take up the role.

growing markets included India, up almost 30% to 20,100 arrivals, and South Korea which lifted 17.2% to 16,700.

Arrivals from the USA also surged 8.8% to 42,200.

In terms of outbound travel, New Zealand was the top destination with 102,800 Aussie travellers, up a healthy 6.6% yearon-year - followed by Indonesia in second place with 85,000 Australian visitors, up 7%.

Interestingly, there was a big jump in travel to Japan which surged 23.4% to 27,300 pax.

Significant year-on-year decreases were seen in Australians travelling to Singapore, down 6.6% to 30,000, and Malaysia which declined 12% to 20,200 passengers during the month.

#### **Topdeck pre-release**

**YOUTH** touring firm Topdeck has released a 2016 Europe summer pre-release brochure to market, guaranteeing next year's prices at 2015 rates.

GM Sarah Clark said the guide, which features 24 itineraries, was designed to assist travellers planning their journey ahead of the earlybird season.

This year the program has been extended by two weeks, enabling travellers an eight week window to secure placement.

Bookings paid in full by 31 Aug will earn clients an extra 10% saving - www.topdeck.travel.

### **G Adventures** July Sale on now! Save \$200\*

#### Learn more >

#### SAA up MK c'sharing

**SOUTH** African Airways and Air Mauritius have enhanced their codeshare agreement on the Johannesburg-Mauritius route.

The two airlines are now able to access increased availability on each other's services between the two countries.

AIR NEW ZEALAND **300 off** Economy and Premium Economy return flights to North America



To book refer to your GDS

A STAR ALLIANCE MEMBER



Canadian Tourism Commission canadienne Commission du tourisme

The Canadian Tourism Commission is seeking a General Sales Agent ("GSA") to promote Canada in Australia. The GSA will be responsible for growing active consideration of the Canada brand in Australia through on-going travel trade education, travel trade key account management, media and public relations, social media and consumer promotional activity. If you are interested in bidding on this opportunity, more information can be found at:

https://buyandsell.gc.ca/procurement-data/tender-notice/PW-15-00688011

The closing date and time for this competition is July 29, 2015, 14:00 PT

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# Amadeus buys Navitaire

THE acquisition of Navitaire by Amadeus (*TD* breaking news) is set to significantly expand the Airline IT business of Amadeus, with more than 50 new customers utilising Navitaire which is being acquired from Accenture for US\$830 million.

Navitaire focuses on the low-cost and "hybrid-carrier" segments of the airline industry, with the acquisition complementing Amadeus' existing strong presence in the airline market via its Altea suite. Amadeus said it intends to

#### **Luxperience extends**

**DUE** to a last minute surge in sign ups for the luxury travel expo Luxperience, organisers have extended the registration period for exhibitors & buyers to 10 Jul.

The show runs from 06-09 Sep & is being held at the Australian Technology Park in Sydney. market the two product portfolios separately, but at the same time taking the opportunity to improve connectivity between different carrriers in the same airline group or alliances.

### GBR avoids 'danger'

AUSTRALIA'S Great Barrier Reef has avoided falling under UNESCO's "in danger" status, but will continue to be monitored by the committee closely, it was announced last night in Germany. The committee has been

concerned over the GBR due to planned coastal developments, including natural gas facilities. UNESCO said it will require an

update on the Reef 2050 plan by 01 Dec next year. MEANWHILE, Iraq's World

Heritage site Hatra has been added to the 'World Heritage in Danger' list due to damage inflicted by armed groups.

### Greece support urged

**TRAVEL** agents are being urged to continue sending their clients to Greece despite the current economic turmoil.

Excite Holidays ceo George Papaioannou said rather than focusing on "threats and debts", the Greek people, even in these difficult times, "keep their smile and give a warm welcome 'philoxenia' to all visitors".

Currency controls on ATM withdrawals do not apply to overseas visitors, and according to a statement sent to **Travel Daily** by Greece & Mediterranean Travel Service, there are adequate fuel supplies, products and services both in the islands and in mainland Greece.

"Visitors currently in Greece as well as people planning to visit Greece will not be affected... they can continue to enjoy their holidays in Greece without any problems whatsoever," said Deputy Tourism Minister Elena Kountoura.



**ONE** of the United States' most recognised landmarks, the White House, has thrown out a 40-year ban on the use of cameras and photos during public tours.

The about-face has seen First Lady Michelle Obama take to Instagram to encourage visitors to share their "memories for a lifetime" on social media using the hashtag #WhiteHouseTour.

Video cameras, GoPros, tripods and selfie-sticks remain banned.





# Three new Quest locations in NSW

Quest is celebrating three NEW properties in NSW. Quest Liverpool, Quest Nowra, and Quest Albury on Townsend are the latest additions to the Quest network, offering travellers premium serviced apartment accommodation, wherever they need to be for business.

Visit **questapartments.com.au** or call **1800 334 033** 





Thursday 2nd July 2015

## **Club Med pops up in Beaumaris**



ALL-INCLUSIVE resort operator Club Med has popped up once again, opening its newest in-store boutique mini-agency inside the Destination HQ agency in the Melbourne suburb of Beaumaris.

Now numbering five stores across Australia, the Club Med pop-up concept provides a branding opportunity for the firm, specialist training for its staff and a defined area for talking about the Club Med experience.

**Destination HQ's Stuart Ingram** said the company's philosophy of designing holidays to suit clients' needs aligned with Club Med's ethos of tailor-made happiness.

The team from Destination HQ are **pictured** above.

# DONANT



#### Third runway for LHR

**EXPANDING** capacity at London Heathrow through a third runway has been formally endorsed by the UK Airports Commission as a solution to raising Britain's ceiling on air capacity to London.

The option for a third runway to the northwest of the existing pair of parallel runways at Heathrow was chosen over a second strip at London Gatwick or the maligned "Boris Island" airport championed by London Mayor Boris Johnson.

The Commission said the new runway was the best option for developing new long-haul routes and boosting the British economy.

Prime Minister David Cameron's government must now consider the recommendation despite ruling out such a move in 2009.

The proposed runway could be located close to dense residential areas, which could be a political minefield for the govt to navigate.

If approved, construction could begin in 2020 with a goal of being open and operating by 2025.



**NEW: 5-star Le Lyrial** 

#### **Central Coast promo**

**DESTINATION** NSW and Central Coast Tourism have rolled out a new marketing campaign aimed at helping the region recover from recent storms.

The Winter Escapes campaign is centred on increasing visitors to the Central Coast for a short break during cooler months.

This promo, along with other campaigns to be rolled out later this year, are backed by a \$120,000 injection from the NSW Govt.

Campaigns feature images and videos and would be targeted at audiences in Sydney.

#### VS shedding 500 roles

VIRGIN Atlantic has confirmed plans to slice its workforce by 500 managerial and support roles as it creates a more streamlined structure with fewer less layers of management.

CEO Craig Kreeger said the cuts were necessary for the long-term & sustained success of the carrier.

# SELL. EARN. WIN. 3

### aviatorsclub.virginaustralia.com

21 MAY - 8 JULY 2015

Virgin Australia's Aviators Club is an exclusive online auction rewards experience created just for our travel agent partners. Sell and ticket flights on Virgin Australia (795) ticket stock to earn Points. The more you sell, the more Points you have to bid on a great range of auction items.

#### THIS WEEK'S FEATURE AUCTION

RETURN LONG HAUL BUSINESS CLASS FLIGHTS FOR TWO

YOU COULD WIN

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Top our High Sellers Leaderboard by selling and ticketing the highest base fare revenue on Virgin Australia (795) ticket stock between 21 May and 8 July 2015 and you'll win our major prize of \$10,000 cash!^

d conditions apply. Open to Aust. residents 18+ employed as a travel agent at a travel agency in Australia (excludi Agency/group registrations are not allowed. Must still be employed by the same employer at the time of the relevan Participants will earn Programme Points when they sell and ticket flights on Virgin Australia (795) ticket stock th y 11.59pm AEST 27/5/15 will automatically receive an entry to the Early Registration Draw. Draws at L5, 492 St kill cipation Points remaining at the end of the Programme Period. Second Chance draw prizes: 15 x 12 Month Magazi

# Maustralia aviators club



#### Spain security upped

DFAT updated its travel advisory for Spain vesterday afternoon after the Spanish Govt elevated its national terrorism alert from three to four (on a scale of five), following recent terrorist attacks.

The overall travel advice for Spain listed on the Smartraveller website remains as "Exercise normal safety precautions".

#### OzFocus goes regional

THE first OzFocus functions for agents on the Mid North Coast and New England regions of NSW will be held in Port Macquarie and Tamworth on 21 and 22 Jul.

The events commence at 5:30pm for a 6pm start - to RSVP, see www.ozfocus.org/events.php.

#### **DisneyQuest shutting**

AN NBA themed attraction will replace the ageing DisneyQuest tourist attraction at Downtown Disney in Florida from next year.

DisneyQuest debuted in 1998 as an indoor interactive theme park and was replicated in Chicago and Philadelphia, both of which were closed, while a site for a future venue at Disneyland Resort in California was dumped before construction commenced.

**MEANWHILE**. at the nearby Disney's Hollywood Studios, the Studio Backlot Tour and American Idol Experience have already closed and the Magic of Disney Animation will close next month, reports the Orlando Sentinel.

#### New MNL KrisLounge

DOORS have opened at Singapore Airlines' brand new SilverKris Lounge in Manila at the Ninoy Aquino Int't Airport T3. The 450m<sup>2</sup> facility has a capacity for 117 seated guests.



#### **AREA SALES MANAGER NSW NORTH REGION**

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Backed by an established Sales Department you will receive the resources and support needed in order to succeed.

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To apply, forward your CV and covering letter to recruitment@globusfamily.com.au with the position title in the subject line by Friday 24th July, 2015.



**Click here for more information** 



VALON MONOGRAMS



## Aloha Outrigger, Hello Mantra!



ABOVE: Mantra Group officially took over management of four **Outrigger Resorts in Queensland** yesterday, boosting inventory by 1,129 rooms nationally.

The newly rebranded resorts include Peppers Noosa Resort & Villas, Mantra Twin Towns,

#### Houston space port

**AMERICA'S** Federal Aviation Administration has given the green light for Houston, Texas to become the 10th space launch site in the country.

Ellington Airport will be a launch pad for future horizontally launched flights.

#### **MH pulls Paris A380s**

MALAYSIA Airlines has shelved its superjumbo services between Kuala Lumpur and Paris Charles de Gaulle effective 04 Aug.

GDS displays show the A380 will be replaced by less dense Boeing 777-200ERs which do not offer a First Class service.

Mantra on View Hotel Surfers Paradise and Mantra Boathouse Apartments.

CEO Bob East said the takeover of the Outrigger properties (TD 19 Mar) was a "natural fit" for the Mantra Group.

East is pictured (centre), flanked from left by Steve Becker, Mantra Group cfo; Damian Clowes, vp corporate services Asia Pacific; Avery Aoki, vp finance Asia Pacific and Michael Lallo, Mantra Group director of acquisitions.

#### QF \$600 LA fare glitch

**QANTAS** has confirmed it is investigating how a third-party US-based online booking system was able to offer return fares originating in Australia to Los Angeles for less than \$600.

A QF spokesperson said the fares were "incorrectly offered" over a short booking window & have been removed from sale.

Affected bookings are being followed up by Qantas.



Fromelles & Pozieres 100 Year Commemoration Tour 2016

Retrace the steps of the diggers and attend the moving centenary commemorations at Fromelles and Pozieres.

**FIND OUT MORE** 



# Industry Appointments

WELCOME to Industry Appointments, Travel Daily's Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Starwood Hotels & Resorts Worldwide has elevated Alison Taylor to its top sales job, promoting the 25-year company stalwart to Senior Vice President Sales. In hew new role, Taylor will oversee the hotel giant's B2B strategy and direct more than 5,000 sales staff around the world.

Keen to tap into the firing Australian cruise market, Norwegian Cruise Line Holdings Ltd has recruited Steve Odell to lead the charge. As its Senior Vice President and Managing Director Australasia, Odell will drive the bolstered sales force and company growth effective o1 Oct.

Andrew McEvoy has taken on the Chairmanship of SeaLink Travel Group as of yesterday, replacing the retiring Giuliano Ursini. Alongside as Deputy Chair is former Sydney Lord Mayor Lucy Hughes Turnbull.

Former Accor Plus CEO Louise Daley has been recruited to the role of Executive Vice President & Chief Financial Officer Asia Pacific for AccorHotels Asia Pacific. Daley brings an extensive list of achievements in her 25 year career, including the expansion of Accor Plus to 45 sales offices in 11 countries. Elsewhere in AccorHotels, Llewellyn Wyeth has been named General Manager of Pullman & Mercure Albert Park.

Home-based agent network Travel Counsellors has hired Simon Gatt to join its head office team as its new Business Development Executive.

Newly rebranded inbound organisation Destination Canada has named Olga Ilich as its new chairman, effective immediately. Ilich was a former Minister for Tourism, Sport & Arts in the British Columbia province.

Bringing more than 20 years experience in the local industry, MTA has appointed Suzana Blazevska to the role of Air Product Manager.

Following a long career with Qantas in a variety of roles, Leonie Brennan has jumped across the alliance fence to Emirates to take up a role as Regional Manager - Queensland for the Dubai-based carrier.

Joe Wu has joined Lux\* Resort & Hotels as the company's new Managing Director. Wu comes across from a senior role with Pan Pacific.

Etihad Airways equity partner Air Seychelles has a new Chief Executive Officer in Roy Kinnear, effective as of yesterday. Kinnear brings three decades in the airline industry and has been tasked with continuing to drive the evolution of the Indian Ocean airline.

#### Private feedback tool

**GUESTS** can be encouraged to provide a review of a hotel stay on TripAdvisor as well as send a private review directly to the property under an enhancement to the Review Express solution.

Available as an add-on to the existing tool, the feature allows small and independent hoteliers to liaise with guests to resolve any negative aspects of a stay prior to comments being posted.

Hoteliers can design a survey of up to seven questions from a preexisting list to automatically send two days after check-out.

#### **Rebuild Nepal tours**

SIX tours have been launched by World Expeditions aimed at involving travellers in projects to help Nepal get back on its feet after the major earthquake in Apr. Dubbed 'Rebuild Nepal

Adventures', the six tours combine trekking with time helping to rebuild two Nepalese schools severely damaged in the quake.

Itineraries depart between Oct and Jan, with between 5-10 days helping rebuild communities and 6-26 days trekking.

The firm said no particular skills are needed, just a desire to help.

#### SATC revs ahead

THE South Australian Govt has begun consolidating 429 boards and committees as part of a large scale efficiency reform.

One move which took effect yesterday was the combination of the South Australian Motor Sport Board (SAMSB) with the South Australian Tourism Commission.

The merger sees Motor Sport Group director Mark Warren join a Motor Sport Group division at the SATC, reporting directly to SATC chief exec Rodney Harrex.

Combined events such as the annual Clipsal 500 V8 Supercar Race will be one of the joint entity's major responsibilities.

#### JetBlue adds bag fees

FIRST checked bags on US lowcost carrier JetBlue now attract a US\$25 fee under new measures implemented this week, effective on all new tickets purchased.

The levy is reduced to \$20 when checking-in online or at a kiosk, while airfares inclusive of checked luggage are also available.



#### VN A350 delivered

**VIETNAM** Airlines has become the second carrier globally to fly the Airbus A350XWB, taking delivery of its first aircraft at a ceremony in Toulouse this week.

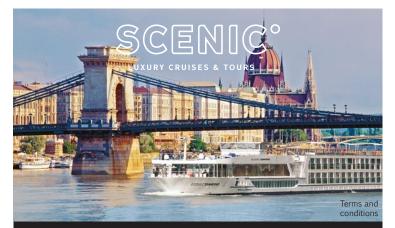
The first A350XWB is on a lease agreement, however VN has 14 of the model on order from Airbus, ten of which it will own outright.

Initially, services between Hanoi and Ho Chi Minh will be operated with the new jet before it is deployed between Hanoi & Paris.

#### Canopy Iceland debut

HILTON Worldwide will launch its first property under lifestyle brand Canopy by Hilton in the Icelandic capital of Reykjavik.

The Canopy Reykjavik City Centre will feature 115 rooms and suites, opening early next year.



#### WIN A LUXURY RIVER CR ISF

This month, Travel Daily and Scenic are giving readers the chance to win an amazing luxury European river cruise. The prize, valued at up to \$24,060 includes:

- 15 day Jewels of Europe river cruise for 2 people
- 2 x return economy class airfares to Europe
- Return airport transfers
- Complimentary beverages all day, everyday, all meals, private butler service and all tipping and gratuities

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Send your answers to scenic@traveldaily.com.au

2. Name four countries guests will visit during the 15 day Jewels of Europe river cruise. Need a hint? CLICK HERE.

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This company has future growth on the horizon so don't miss out on heading up their MICE team and joining them on this journey. They create innovative events on the largest scale with creative solutions for event management. As GM of the global MICE team you will manage the strategy of the complete M&E portfolio. You will drive new relationships and the retention of their client base. Do you possess leadership and senior event sales experience? Apply Nowl

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An exciting regional role for a leading hotel chain, we are looking for a true hotel professional specialised in Human Resources to lead their team across the brand in NSW. You will manage the portfolio to ensure the implementation and success of the operation, including training and development. You will focus on working with the Human Resources teams across the properties and ensure strategies are aligned. Rare opportunity not to be missed!

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An amazing opportunity exists to join this travel company as National Travel Manager to provide leadership for the team, develop & implement sales & marketing strategies, maintain & improve web site & develop innovative campaigns to maximise sales. Previous experience in sales & marketing & running a successful travel operation is essential + proven track record of building long term relationships and delivering exceptional levels of customer service.

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This leading travel management company is looking for an experienced & driven BDM to join their team. You will be responsible for acquiring new business, developing relationships & implementing sales strategies to optimise client spend. Attractive salary with uncapped earning potential. Experience as a travel BDM with a proven sales track record along with strong customer service, presentation, communication and negotiation skills essential.

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This award winning online travel company with a focus on the cruise industry is looking for a Reservations Manager with a real sales drive to head up the team. Leading a team of 10 you will lead by example and be a dynamic individual. If you are focused on driving a team and leading them to success you will enjoy this role. If you have experience in customer service from a tour operator, wholesaler or online company that this be an advantage.

#### LEADERSHIP ROLE - TMC HEAD OF ACCOUNT MANAGEMENT SYDNEY - \$120K ++

Working for an award winning TMC you will be rewarded with managing APAC relationships with blue chip accounts, including reviewing data to maximize revenue and expand existing accounts. You will be responsible for leading and mentoring a team of key account manages. Are you looking to lead and develop a team? Do you have vast contracts in all markets and previous experience in a similar role within the tourism/hospitality industry? Apply Now!

#### **STEP UP!**

TRAVEL MANAGER ROCKHAMPTON – OTE TO \$75K

Are you and assistant manager looking for that next step? Come join this reputable travel agency located in Rockhampton as a hands on travel manager. Lead and develop a small team of consultants, motivating them to achieve goals whilst providing exceptional customer service. Overseeing the daily running of the office you'll be involved in local area marketing and identifying avenues to increase the agency's client base. Top salary package on offer.

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# Christmas in July

This July, enjoy an indulgent Yulefest Weekend in the picturesque Wolgan Valley.

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Offer is subject to availability and valid for travel 1 July - 31 July 2015 for new bookings. Offer is subject to change without notice. Visit oneandonlywolganvalley.com for further terms and conditions.