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Maldives sign local reps

THE Maldives - home of azure blue waters and overwater villas - is preparing to ramp up its presence in the local market in an effort to lure more Aussie travellers to the Indian Ocean.

Revealed today, Sydney-based Unique Tourism Collection has been named as the Australian rep for Maldives Marketing & Public Relations Corporation (MMPRC).

The organisation is the national tourism office of Maldives, tasked with promotional activities to support the island nation's quest to be the "most preferred island destination of the world".

UTC will work in partnership with the MMPRC to elevate the positioning of the Maldives through new sales, marketing and media activity.

MMPRC deputy md Mohamed Adam said visitor arrivals from Australia over the past three years have risen "significantly", with the destination driven by demand from the dive, surfing and honeymoon markets.

"Australia remains very important and this new presence for us will be integral to our

objective of increasing arrivals from this market to 25,000," Adam commented.

According to Maldives' Ministry of Tourism, during Q1 of 2015, there was a 9% y-o-y increase in growth rate from the Australian market, accounting for only 3% of the Asia & Pacific share.

May arrival figures show a 15% uptick in Aussie numbers, now covering 1.8% of all visitors.

The UTC/MMPRC tie-up is the first time the Maldives has had full representation in Australia.

NTIA countdown!

AFTA'S National Travel Industry Awards (see cover) is just 10 days away, so now is the time to dig out the frocks & suits to see what still fits, or head to the shops!

Today's issue of TD

Travel Daily today has seven pages of news and photos, a front cover page for NTIA plus full pages from: (click):

- AA Appointments jobs
- inPlace Recruitment
- One&Only

Carnival tick for Cuba

CARNIVAL Corporation has won approval from US regulators to begin offering port stops in Cuba commencing May 2016 through its new fathom brand.

The cruise giant announced the launch of fathom as its 10th global brand last month, with inaugural voyages to begin in Apr from Miami to the Dominican Republic aboard the 700-pax *MV Adonia*.

"Cuba represents an important step for us to expand our ability to offer meaningful and enriching experiences to purpose-driven travellers," fathom president Tara Russell commented overnight.

See tomorrow's issue of **Cruise Weekly** for further coverage.

Insight appoints Kay

INSIGHT Vacations Australia has appointed Ola Kay to the Sydney-based role of head of marketing.

Possessing more than 20 years experience in advertising and corporate marketing, Kay has previously worked with SBS, Westfield, Vodafone, BT Funds Management and M&C Saatchi.

Kay replaces Maureen van Metter who is departing the guided holiday specialist on Fri.

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Tigerair adds & axes

TIGERAIR Australia is expanding capacity from Melbourne to the Gold Coast and from Sydney to Whitsunday Coast as a result of an "extensive network review".

Two additional MEL-OOL flights will commence on 18 Sep, operating each Fri and Sun and expanding on TT's existing thrice daily flights on the route.

Additional Sydney-Proserpine flights are also now on sale for travel from 25 Oct including a permanent Sun service.

The network review is part of the carrier's ongoing evolution "based on consumer demand for services," said TT Australia commercial director Adam Rowe.

"As a volume-based business, Tigerair flies where demand dictates in order to build a sustainable business in the Australian domestic market and pass on consistently great value fares to our customers," he said.

New services add almost 19,000 additional annual seats to Whitsunday Coast and 35,000 to the Gold Coast.

The review has also seen TT's Melbourne-Mackay service axed with effect from 07 Sep.

Webjet sees TTV surging

ONLINE travel agency Webjet has continued to grow its turnover, this morning reporting a 28% uplift in total transaction value for its core business in Australia (**TD** breaking news).

TTV for the Webjet operation was \$433m for the six months to 30 Jun, while there was also strong growth in the Asia-focused Zuji business which saw a 22% uplift to \$72 million in TTV.

Zuji's Australian business was about half the size of that in Asia, with a 15% TTV boost to \$36m.

The business-to-business division, including Dubai-based Lots of Hotels and the newly acquired Sunhotels in Europe, turned over \$105 million, an increase of 227% on the previous corresponding period.

CEO John Guscic said the

pleasing TTV growth followed a 22% increase in volume for the first half of the financial year.

Webjet's local B2C operations saw record TTV every month, continuing the performance during the first half.

International bookings grew 33% and domestic increased 18%, Guscic said.

An expected \$27m EBITDA full year result will include contributions from "incentive payments related to strong underlying performance in the B2C division," Guscic added.

#traveldaily21 comp

TRAVEL Daily turns 21 this month, and to celebrate we are running a social media photo competition where our readers get all the birthday presents.

Help us mark this milestone by posting photos on Instagram, Facebook and Twitter showing how much your office loves **TD**, under the hashtag #traveldaily21.

The best photo posted will win a fabulous bottle of French Champagne, so get creative and submit your photos in by 20 Jul!

Ebola back in Liberia

TRAVEL to West Africa is expected to see another hit after a reported resurgence of the Ebola virus in Liberia.

A number of new cases have emerged, over a month since the country was declared Ebola-free.

Get your SOO tips in

TODAY is the last day for **TD** readers to register their tips for this year's State of Origin rugby league tipping competition, with the NSW Blues playing the Queensland Maroons tonight in a nail-biting series decider.

A prize of a night's stay at the Novotel Sydney Olympic Park is up for grabs, complete with breakfast, for the tipper who gets the most answers correct to the questions in **Travel Daily** over the three game series.


Questions for the final game are:

1. What will be the score margin in Game 3 of SOO 2015?
2. Which team will get the first penalty in Game 3?
3. Which team will win the 2015 State of Origin series?

Email answers before kickoff to soocomp@traveldaily.com.au.

Kirra independent NZ

KIRRA Holidays has launched its 2015/16 New Zealand Independent Travel Guide, with the expanded program including extended self-drive & motorhome packages for clients wanting longer stays, as well as a range of other new product.

Always wanted to know more about Frankfurt?

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ihail may be “too dominant”

SWAN Taxis has urged the ACCC to delay early approval of a new smartphone app that is currently being developed by ihail to compete with Uber (**TD** 11 Jun).

The WA-based taxi company told the Australian Competition and Consumer Commission the app “will only overwhelm all competitive ethos and practices in this domain,” as it will become “too dominant” within the Australian taxi industry.

ihail Pty Ltd has aligned a number of taxi firms & operators

DoubleTree underway

WESTERN Australia Tourism Minister Kim Hames and Tourism WA chief Stephanie Buckland were on hand yesterday in Perth for a ground breaking ceremony for the DoubleTree by Hilton Perth in Northbridge Amansari.

The 4-star 205-room hotel is slated to open in early 2017.

within the taxi sector across the country including Silver Top Taxi, Black & White Cabs, Yellow Cabs and Cabcharge Australia.

Swan Taxi ceo See Peng Yeo said: “Should the ACCC allow ihail to enter the market, this is no different than the government legalising Uber without proper regulations. This means that the potential dominance of ihail will reduce consumer choices at the state level.”

Yeo said granting interim approval for ihail’s launch will “just confuse the Australian taxi market” if it ultimately fails to secure substantial approval at the final determination.

MEANWHILE, ihail confirmed the app is at this stage destined to be initially rolled out in Sydney, Melbourne, Brisbane, Adelaide, Perth, Newcastle, Maryborough, Toowoomba, Yeppoon & Warwick and is open to further expansion.

Fiji Link adds Vava’u

FIJI Airways has announced it will introduce new thrice weekly services between Nuku’alofa to Vava’u in Tonga.

Kingdom of Tonga airline Real Tonga will codeshare on the route, which will be operated by a brand new Fiji Link ATR 72 turboprop.

Fiji Airways acting ceo David Bowden said the new deal makes Vava’u “a valuable new addition to our network and directly links the island to the United States, Asia, Australia & New Zealand”.

“This is the start of what we hope will be a fruitful partnership that will lead to more sustainable solutions for Tongan aviation and tourism,” Bowden added.

Somersets on special

HOBART’S Somerset on the Pier and Somerset on Salamanca have a 20% discount of the Best Flexible Rate from now through until 31 Aug, with prices starting from \$120 per night.



Window Seat

WE’VE heard of pampered pooches, but this is ridiculous.

Jumeirah’s Pera Palace Hotel in Istanbul has launched a new “Four Legged Luxury” package for man’s best friend - including a special in-room dining menu specially for pets.

Naturally, it’s fully approved by veterinarians, and offers a range of tasty delights including chopped beef fillet or salmon with no bones or seasoning.

Four Legged Luxury ties in with the hotel’s commitment to “helping local animals,” with the Pera Palace recently undertaking a ‘My Tiny Love’ initiative where 15 Turkish celebrities were photographed around the property with their pets, in order to raise support for a nearby animal shelter.



Quest Kelvin Grove – Now Open

Quest Kelvin Grove is the newest premium accommodation provider in Brisbane North. Featuring 85 studio, one, two and three bedroom serviced apartments, the property is conveniently located in the heart of QUT’s Kelvin Grove campus, and only minutes from Brisbane CBD. Whether travelling to Brisbane for business or pleasure, Quest Kelvin Grove is the ideal accommodation choice.

Search “QG” on the GDS
Visit questkelvingrove.com.au

Your perfect travel companion



Wednesday 8th July 2015

The Walshe Group's new look



CELEBRATING almost 40 years representing tourist boards and airlines, md of The Walshe Group Jacqui Walshe has unveiled a new brand ID & website.

The new identity (inset) was designed to convey the brand attributes of the firm - established, trusted, intelligent, integrity - and

"demonstrates an important step in communicating our value proposition to both current and

potential clients", Walshe said

Pictured at the Sydney HQ on Fri to mark the rebrand from left are Anil Rodricks, Lufthansa Group;

Javad Azizi, Oman Air; Julian Hall, South African Airways; Kristin Hellmrich, NYC & Co; Mona Tannous, Sultanate of Oman Tourism; Ashlee Galea, Hawaii

Tourism Oceania; Jacqui Walshe and Irmgard Goetjes-Pedersen, Scandinavian Airlines.



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Bar 10 Ranch flight

GRAND Canyon Scenic Airlines has introduced a new tour to Bar 10 Ranch at the Grand Canyon's Northern Rim priced from US\$324.

Bar 10 Ranch is renowned as an ideal start and end point for raft excursions on the Colorado River.

Departing from Las Vegas, the flight takes in Hoover Dam, Lake Mead & the Grand Canyon, then touring of Whitmore Canyon and Lake Mead on the ground.

Guests can extend the 7-8hr day trip to an overnight excursion at Bar 10 which includes horseriding, evening entertainment & more, priced from US\$599 per person.

For more details, [CLICK HERE](#).

China air code error

THANKS to those readers who alerted us to our typo on page 1 yesterday where we mistakenly identified China Southern Airlines with the designator code of MU.

China Southern's airline code is CZ - apologies for any confusion.

AW S America brox

TOURING options in Peru, Chile, Argentina, Brazil and Mexico have been reintroduced into a new standalone South America guide produced by Adventure World.

The relaunched product comes in response to demand for more in-depth options in each nation.

Other new features include more touring in Cuba, a 5-day Rio Carnival package and Galapagos cruises on *National Geographic Endeavour* and *Islander*.

Innstant appointment

TRAVEL and software company Innstant Travel has appointed Lida Alevizos to its Australian Business Development team.

Alevizos has close to 30 years experience, including a variety of sales & marketing positions with Singapore Airlines.

Her appointment is in line with Innstant Travel's global growth strategy to strengthen its position in the Australian market.

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Win Seawings Dubai seaplane flights

This week **Travel Daily** and **Seawings** are giving agents the chance to win a Dubai scenic seaplane adventure for two. You can take the flight yourself or pass it on to your valued clients as a gift.

Seawings offers scenic seaplane flights, luxury day and extended tours and also charter options for group and incentive clients. Book Seawings with reservations@seawings.ae or your favourite UAE Wholesaler or DMC.



To win, answer each daily question correctly and have the most creative answer to the final question. Send your answers to seawings@traveldaily.com.au

Seawings operates from two locations in Dubai. Name both of the take off/landing locations.
Need a hint? CLICK HERE.

Waterways webinars

FRENCH Travel Connection is conducting 30min webinars on Mon 13 Jul to promote its Waterways of France program.

Sessions will be held at **3pm** or **4pm** - click the times to register.

MEANWHILE, the wholesaler is running an incentive this month, offering the first 10 travel agents booking a Belmont Cruise a \$100 gifts.com.au voucher.

Eligible barges include *Alouette*, *Amaryllis*, *Fleur de Lys*, *Napoleon* and *Hirondelle* - more **HERE**.

Travelpoint acquisition

DUBLIN-BASED Mobile Travel Technologies has been acquired by Travelpoint Worldwide Limited for €55 million (AU\$81 million).

MTT provides a mobile platform which enables airlines, hotels, corporate travel management companies and travel agencies to engage with customers through tailored services such as apps, mobile web and messaging, sent to smartphones, tablets and wearable devices.

Some of MTT's clients include Singapore Airlines, BCD Travel, easyJet & LATAM Airlines Group.

New JAL.com partners

JAPAN Airlines has increased its range of affiliate service providers available for passengers to book through its global website jal.com to now include accommodation options with Hotels.com, car rentals with Hertz, NISSAN Rent a Car and tours with VELTRA.

Addis Ababa delays

HOTEL accommodation in Addis Ababa is expected to be in short supply next week as the Ethiopia capital city hosts the Third Int'l Financing for Development Conference from 13 to 16 Jul.

DFAT also advises Australians should expect long delays for visa on arrival applications.

Megabus reservations

US BUDGET intercity coach line Megabus.com has doubled the number of seats customers can pre-book online to 20, valid for travel beyond 08 Sep.

Megabus introduced reserved seating in May last year on select routes but due to its success, rolled out the initiative nationally.

Boosting the pre-bookable seat tally enables customers to now secure adjoining reserved seats.

A Great Journey in the Rockies



THE highlights of Western Canada by air, land and rail were reaffirmed last night as one of the world's great holidays, with Rail Plus formally launching Season 2016 on the Rocky Mountaineer.

The second event in a trio which began in Melbourne and will hit Brisbane next week was hosted by the wholesaler with help from Rocky Mountaineer, Air Canada and Fairmont Hotels & Resorts.

A number of Sydney-based travel agents were invited to the soiree at the Bavarian Bier Cafe in York Street, the event coupling with opportunities to enjoy a variety of beer and wine blends.

Rail Plus chief executive officer James Dunne classed the Rocky Mountaineer adventure as one of the world's great rail experiences and one right at home in the company's Great Train Journeys division.

"It's certainly a product which delivers on what it says it will," Dunne commented.

The division was growing, with three full time team members - each with first-hand experience of Rocky Mountaineer - now on hand at Rail Plus to serve clients.

Gillian Seller from Fairmont Hotels & Resorts told attendees about sweeping changes coming

into play at a variety of the brand's properties in Western Canada, many of which were in the final stages of significant renovations and refurbishments.

Neil Ford from Air Canada spoke about the streamlined 787 *Dreamliner* experience coming soon across its fleet of Boeing 777 long-haul jets.

Rocky Mountaineer national sales manager Steve Farrelly then introduced the 2016 year, which will be an all-dome fleet after the removal of RedLeaf (**TD** 06 Aug).

He added RM was now seeking to position itself as a premium, upmarket and luxury experience.

In doing so, Farrelly referred to the quality of the food onboard, prepared by Michelin-accredited chefs as a consistent source of glowing passenger feedback.

Alongside an extended season through to 15 Oct, new hotels added to meet demand, linking of the Rainforest to Gold Rush and Sea to Sky Climb routes and further bedding down of the Coastal Passage to Seattle all part of a massive year for RM in 2016.

Pictured above from left is Steve Farrelly, Rocky Mountaineer; Gillian Seller, FRHI Hotels & Resorts; Neil Ford, Air Canada and James Dunne from Rail Plus.



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WA chair reappointed

SANDALFORD Wines proprietor and hotel owner Peter Prendiville has been returned for another three-year term as the chairman of Tourism WA board of directors.

Continuing as deputy chairman will be Howard Cearns, who has been on the board since 2006.

The appointments were made by WA Tourism Minister Kim Hames.

Tempo Hols EOFYS

SPECIAL bonus inclusions and free pre & post-tour hotel nights in a variety of destinations have been released by Tempo Holidays as an End Of Financial Year sale.

On sale until 30 Sep for travel to 31 Dec, eligible destinations include itineraries in the UK, India and Sri Lanka, Latin America and Galapagos cruising and more.

CLICK HERE for more details.

Croc caters to cyclists

CLUB Croc Hotel in Airlie Beach has rolled out a range of new amenities and services aimed at cycling enthusiasts during a visit.

The hotel has installed a bike wash-down station and classified a number of rooms 'bike friendly', allowing guests to take road bikes inside their room if so desired.

Aussie regions inspired to travel



THOUSANDS of eager journey seekers ventured out to attend a series of consumer roadshows held across five Australian states recently, coordinated by home-based group Travel Counsellors.

Over a number of weeks, the company led 25 equally eager suppliers along for the ride including Etihad Airways, Royal Caribbean, APT, Albatross Tours, G Adventures and many more.

Stops included Newcastle, Mooloolaba, Hobart, Wollongong, Ballarat, Parkwood, Chatswood, Mornington, Geelong & Adelaide.

In between conversations about their next dream holiday -

whether that was a river cruise, coach tour or guided adventure in some far-flung land - with their local Travel Counsellor agent or supplier, attendees enjoyed a range of refreshments & canapés.

Lucky door promos and a major prize of an Intrepid Tours Food Adventure to Thailand including return flights with Jetstar were given away at each event.

Travel Counsellors Australia gm Tracy Parkinson described the shows as a great way for agents to mingle with their fellow locals.

"In all of the locations our agents and suppliers were able to link with existing clients and potential new customers in a fun, casual environment."

She added both metropolitan and regional events attracted large numbers of attendees.

Pictured above from left are Liz Bridges, Tracy Parkinson, Trish Hollis, Beck Sutor, Michelle Chrimes, Kerry Murphy, Wendy Sherwood, Susie Griffiths and Chriss Perry.

OTA investing in Rio

ONLINE travel giant Priceline has paid US\$60 million for a minor share in Brazilian OTA Hotel Urbano in a strategic move ahead of the 2016 Olympic Games.

Priceline is seeking to increase its market share in Latin America ahead of the Games, when hotels across the country will book out.

The stake purchase will help fund a major expansion of Hotel Urbano's technology systems as well as double its number of commercially contracted hotels.

It will also see Booking.com as the exclusive provider of hotel inventory outside of Latin America, with Priceline itself as provider of international product.

HOT DESTINATIONS

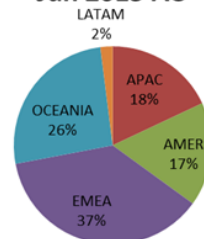


THE TAAP TOP TEN

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Expedia TAAP Destinations

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Expedia TAAP users earn Expedia+ points (2 points per \$1) available now.

Expedia TAAP reported continued strong trading in June with 567 destinations booked by Expedia TAAP agents last month. The top ten destinations booked were Sydney, London, Melbourne, Paris, Singapore, New York, Kowloon, Rome, Bali and Los Angeles. Dubai, Brisbane and Gold Coast were just outside the top 10. EMEA dropped 2% to 37% market share. OCEANIA up 3% to 26%. USA down 1% to 17% last month while APAC was steady at 18% of the destination mix.

Strong domestic focus last month given the approaching school holidays. Top 5 countries after Australia remained unchanged with USA, UK, Italy, France, Singapore and New Zealand. Hong Kong, Thailand, Indonesia and Japan round up the international top 10 countries. Given the recent upheaval, Greece is still performing well coming in at 17th position.

Some of the out of the way destinations last month included Tallinn Estonia, Cusco Peru, Kazan Russia, and Ba Ria-Vung Tau, Vietnam.

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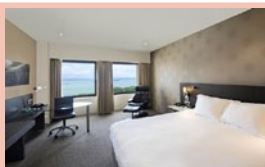


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Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



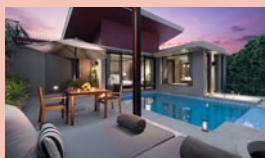
Work has been completed on a \$10 million project at the **Hilton Darwin** to bolster the presence of the NT capital city's only five-star property. A new addition has been the installation of a fitness centre on Level 10 across from the pool area. Refurbishments

were carried out on all 236 guest rooms with new linens and fittings. The lobby area, all hallways and public areas were also given a makeover.



Light textures and tones highlight the new look on offer at iconic Los Angeles property **The Hollywood Roosevelt**. A US\$25 million renovation has aimed at maintaining the hotel's colonial Spanish heritage while still offering a modern look. Designers have also

employed persimmon-red hues to accentuate the overall image. Results keep the property one of the hot venues to spot a Hollywood celebrity.



Following the installation of its 34 brand new pool villas, Luxury Thailand holiday resort **Aleenta Phuket-Phang Nga** is challenging couples to experience it and make the most of the bevy of services on offer, effectively removing the need to leave the room at all.

The new rooms headline the resort's recent expansion including the addition of a 40m infinity pool, beach club and Ayurath Wellness Centre.

CA eyeing Colombo

DIRECT flights between Beijing and Colombo, Sri Lanka will take off on Air China from 27 Oct, with a thrice weekly operation to be flown by Airbus A330-300 aircraft.

50 Degrees incentive is hot as!



A **SELECT** group of Aussie travel agents have been invited to take part in an exclusive incentive from Scandinavian tour operator 50 Degrees North.

The Nordic specialist invites a select few agents to become honorary members of its Nordic Team based in Melbourne, with a range of prizes up for grabs as part of the promotion.

The winning agent receives a place on a 50 Degrees North Autumn Colours & Hurtigruten escorted famil tour.

Participants on the famil will take part in a Hurtigruten Coastal Voyage along Norway's coast, ride the Flåm Railway and visit Oslo.

Pictured above is Leila Myllymaeki-Hay from 50 Degrees North presenting Emma Lucas from Connelly & Turner Travel Associates with a Finnish throw rug, accepted on her behalf by Lisa Connelly.

Hunting for Duty Free

TRAVELLERS can now compare and research duty free offerings available at their departure and arrival airport via a new website.

The www.dutyfreehunter.com portal is a joint project of duty free retailers, airlines and travel organisations and also offers info on new stores openings, product launches and special promotions.

LCC flying to Israel

RYANAIR has announced it will begin nonstop service to Israel's Eilat Ovda Airport from three of its European hubs.

The Irish carrier will begin flights from Budapest in Hungary, Kaunas in Lithuania and Krakow in Poland, each to be operated twice weekly from Nov this year.

'Thainess' tourism era

THAILAND will move away from a push to fill rooms at any price and instead focus on quality through visitor expenditure.

According to a new marketing plan from the Tourism Authority of Thailand, released overnight, the kingdom will look to improve the overall visitor experience and in turn, average lengths of stay.

The country has set itself a goal for 2016 of an 8% increase year-on-year in visitor revenue, or THB2.3 trillion (A\$91.2 billion).

TAT Acting Governor Juthaporn Rerngronasa said Thailand could be sure of strong arrivals "for years to come" if operating conditions remained stable.

V&T on a global path

MORRIS Media has increased the print run of its newly acquired title *Vacations & Travel Magazine* from 33,000 to 40,000 copies, as of the new Jul/Aug/Sep edition.

The title is also preparing to launch into the US market, with 10,000 copies to be distributed via mail and select retail outlets.

UNWTO signs GDS

AMADEUS has formalised a Memorandum of Understanding with the UN World Tourism Organisation for the development of a multi-modal prototype aimed at consolidating ticketing options.

The GDS has been an affiliate member of the UNWTO for eight years and has signed the MoU as a means of strengthening the two parties' working relationship.

Areas of collaboration will include the new prototype, which will explore ways of being able to arrange and ticket a passenger's journey from door-to-door on multiple modes of transportation.

UNWTO secretary-general Taleb Rifai said tourism relied on innovative technology solutions, which are "fundamental to the tourism sector's competitiveness and ability to create jobs and inclusive development".

The closer tie-up will also look at corporate responsibility and sustainability, with Amadeus to take part in a number of UNWTO initiatives including a Talent Development in Tourism project.



WIN A LUXURY RIVER CRUISE

This month, Travel Daily and Scenic are giving readers the chance to win an amazing luxury European river cruise. The prize, valued at up to \$24,060 includes:

- 15 day Jewels of Europe river cruise for 2 people
- 2 x return economy class airfares to Europe
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- Complimentary beverages all day, everyday, all meals, private butler service and all tipping and gratuities

To win, answer every daily question correctly and have the most creative answer to the final question.

Send your answers to scenic@traveldaily.com.au

6. How many days is the North Sea to the Black Sea with Gallipoli itinerary and how many countries does it visit?

Need a hint? [CLICK HERE.](#)

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Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

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Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Assistant Editor:** Matt Lennon

Contributors: Louise Wallace, Jenny Piper, Sarah Piper **Editorial email:** info@traveldaily.com.au

Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au

Business Manager: Jenny Piper - accounts@traveldaily.com.au

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BREAK FREE OF TRAVEL CONSULTING JOIN AA - TRAVEL RECRUITMENT CONSULTANT BRISBANE GENEROUS SALARY PACKAGE

Tired of booking holidays? Want to stay in the industry but work behind the scenes? Now you can!
Join our fun team where you will enjoy interviewing candidates and assisting their careers, account management and business development. You will be rewarded with an excellent salary + bonus structure, as well as team perks including shopping vouchers, paid time off, full training and the opportunity to recruit for the best names in the industry.

THE WONDERFUL WORLD OF ONLINE TRAVEL ONLINE CUSTOMER SERVICE CONSULTANT MELBOURNE – SALARY PKG TO \$56K + BENEFITS

This well-known online travel giant is on the lookout for their next customer service superstar. You must have a minimum 18 months experience with strong fares and current GDS (Galileo or Sabre) knowledge and your own car. You will be responsible for servicing phone and email enquiries relating to website functionality, new booking requests and/or amendments, ticketing and processing refunds. Located in the city fringe you will enjoy a rotating roster, fun and supportive team environment and top company benefits.

CALLING ALL AIRFARE EXTRODINAIRES.... TICKETING CONSULTANT PERTH – SALARY PACKAGE TO \$40K + BENEFITS

This national company continue to expand and have an exciting opportunity to join their fun and dedicated ticketing team in Perth. You will service and assist a group of travel agents with all ticketing enquiries and issue a wide variety of tickets to worldwide destinations. This is a fast paced environment so you must have a min. 2 years exp. with a ticketing consolidator with strong fares & GDS knowledge. In return you will receive a great salary, ongoing training and top company benefits including a modern CBD office!

AHOY MATEY - STEP BEHIND THE SCENES EXPERIENCED CRUISE CONSULTANT MELBOURNE – SALARY PACKAGE UP TO \$50K + BONUSES

If you are passionate about cruising than this is the role for you! This online cruise specialist services phone and email enquiries assisting with bookings and enquiries for the luxurious Holland America, Celebrity & Princess Cruises just to name a few. You must have a min 2 years' experience with personal cruise experience and strong knowledge of all the major cruise wholesalers. In return the right candidate will be offered a great salary + bonuses, fun and social team environment and a great city fringe location.

EXCITING ROLE, MAKE THE MOVE TO DARWIN CORPORATE TRAVEL CONSULTANT DARWIN – TOP SALARY PACKAGE \$55K - \$60K OTE

Corporate Travel Consultants, have you been searching high and low for an opportunity that will provide you with an excellent salary package, job security and a fun and friendly working environment? This is it! This leading agency in Darwin currently has a position for a Senior Corporate Travel Consultant to join their team. Earn great \$\$ and get the chance to relocate to the NT where it's always warm! A strong background in corporate travel is a must along with experience working autonomously. Apply today!!!

HIGH END LEISURE TRAVEL CONSULTANTS SENIOR RETAIL TRAVEL CONSULTANT BRISBANE – TOP SALARY PACKAGE \$\$

Experienced travel consultants, do you have your own client database? Are you looking for a change of pace and scenery in your working life? This premium travel specialist is currently recruiting for experienced retail travel consultants for their high end, appointment only agencies located in Brisbane. Enjoy Mon to Fri hours, a great salary pkg and luxurious and modern offices. Min 2 yrs exp. is essential for this role as well as a previous client database. Don't let this unique role pass you by, apply now to find out more!

JOB OF THE WEEK

VIP LEISURE TRAVEL CONSULTANT SYDNEY CBD – SALARY UP TO \$65K PLUS INCENTIVES

This premium customer service company organises both travel and events for their VIP clientele. Enjoy organising tailor-made exotic worldwide itineraries over phone & email; from a yacht in Monte Carlo to a private South African Safari tour. Known for employee retention due to a top salary, bonuses, extra days off & other benefits. If you have min 3 years exp, solid GDS, customer service skills & understanding of luxury brands; apply now. With a modern CBD office & work flexibility these roles won't be around long!

ARE YOU AN ASIAN SPECIALIST?

WHOLSALE TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE UP TO \$45K

This renowned Asian specialist is seeking a passionate consultant to join their growing team. With an extensive product range that showcase this beautiful continent, sell FIT & Group tours, including flights & pre/post activities, to travel agents & direct passenger. If you have min 2 years retail or w/sale exp, GDS skills & passion for Asia, this is the role for you. With famils & annual overseas conference you will get to explore the destinations you sell as well as ongoing career opportunities & development.



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your worth? Call us
for a confidential chat**

Click here for more jobs!



Ben Carnegie

NSW Area Manager Tourism - Sydney

- ▶ Maternity leave position
- ▶ Oversee 3 iconic locations
- ▶ Salary to \$80K + super + bonus

Located in one of Sydney's most iconic postcodes, this role offers the exciting challenge of overseeing three thriving venues for a maternity leave contract. You will use your solid background in operational management to ensure current sales levels are maintained & future growth is supported in your predecessors absence.

This role is ideal for someone who thrives on variety, who loves the challenge of strategic operations management across multiple venues & who has a solid understanding of sales & marketing principles within the travel and tourism industry.

To manage a company across various sites with a team of over 30 staff, you will need:

- ▶ A background in tourism
- ▶ Operations Management exp
- ▶ The ability to maintain key relationships
- ▶ A strong managerial style with change mgt exp

Call Ben or [click here](#) for more details

Domestic Corporate Consultant - Sydney

- ▶ Well respected agency with great mgt team
- ▶ North Shore, close to transport, shops & cafes!
- ▶ Salary from \$45K + super

In this boutique agency you will gain well rounded exp on how a small business operates, thus increasing your skill set. Friendly atmosphere with supportive mgt team.

Call Ben or [click here](#) for more details

Team Leader Operations Inbound - Sydney

- ▶ High end Inbound agency
- ▶ Great benefits!
- ▶ Salary \$70K + super neg doe

Supervise a small specialist team of experienced inbound consultants whilst servicing the top, high end repeat clients. Specialising in FIT itineraries in western hemisphere mkts.

Call Cristina or [click here](#) for more details

Mandarin/Cantonese Speaker - Sydney

- ▶ Long term contract role
- ▶ Water front offices in the CBD fringe
- ▶ Fun, energetic and supportive team environment

Use your superior Mandarin/Cantonese language skills in this retail travel sales environment for this progressive and well recognised travel company. Galileo an advantage.

Call Cristina or [click here](#) for more details

Inbound Roles Galore!! - Sydney

- ▶ Product, Groups or FIT
- ▶ Centrally located
- ▶ Competitive salary paid on experience

You will be arranging or sourcing product throughout Australia's main tourist areas including accommodation, tours, activities, transfers & entertainment. Must have exp.

Call Ben or [click here](#) for more details

Snr Multi-Skilled Corporate Cons - Sydney

- ▶ Excellent Salary to \$63K + super DOE
- ▶ Manage your own high profile account
- ▶ Established global organisation

Have the best of both worlds in this multi-skilled role as you work within a team environment on your own dedicated, high profile account. Must have previous corp exp.

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