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First with the news

Thursday 9th July 2015

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Air Canada KK's Brisbane

THRICE weekly nonstop flights between Vancouver and Brisbane will begin next year, Air Canada has confirmed (**TD** breaking news).

As foreshadowed recently by **Travel Daily**, the new Trans-Pacific route will be operated using Air Canada's Boeing 787-8 *Dreamliner*, with a launch date now firmed for 17 Jun (19 Jun ex Brisbane).

TD readers were made aware the route was imminent 7 weeks ago when AC general manager for Australia Paul McLean revealed

the plan for a BNE service exclusively to **Travel Daily** (**TD** 26 May).

Overnight, AC officially

confirmed the move, making it the sole airline operating year-round flights between Canada and the Queensland capital.

Frequencies on the Brisbane route are intended to be raised to daily in due course, as McLean previously flagged to **TD**.

Air Canada president and ceo Calin Rovinescu last night said: "The new route increases our

presence in the Asia-Pacific market at a time when trade and travel in the region and between North America is growing, with a further boost expected from the Trans-Pacific Partnership now under negotiation."

Queensland Tourism Minister Kate Jones said the flights will carry 12,000 extra int'l travellers into the state annually and inject \$24 million in visitor expenditure.

"The new direct route better connects the state with the

Air Canada BNE progress

NEW nonstop services between Australia and Canada are tipped to open by next year, bringing new capacity and connections to North America, Air Canada's local boss Paul McLean has confirmed.

TD reveals AC's BNE intentions - 26 May 2015

"Brisbane is probably the one that would be the more likely one of the two in the short-term," McLean told **Travel Daily**.

The Queensland capital is within range of new Boeing *Dreamliner*

a 9% growth in visitation in the year ending Dec 2014," Jones said.

Brisbane Airport Corp boss Julieanne Alroe said negotiations had been in progress for 2 years.

Air Canada's 787-8 *Dreamliner* features 20 Business lie-flat seat suites, 21 Premium Economy and 210 Economy class seats.

Seats on AC's Brisbane service go on sale on 16 Jul.

QF/AA interim tick

QANTAS will shortly start selling tickets on its new direct flights from Sydney to San Francisco, after the ACCC granted interim approval for the expanded QF-American Airlines alliance (**TD** breaking news).

QF International ceo Gareth Evans said the feedback from customers since SFO was announced had been fantastic.

"They are thrilled we are returning to San Francisco, which is the most popular onward destination for Qantas' customers travelling to the US," he said.

The decision also allows Qantas to begin selling new codeshare services on AA's proposed direct daily SYD-LAX 777-300ER service which is planned from 19 Dec.

The carriers said they are now working to finalise the schedule of the new flights, with fares available in coming weeks.

Six pages of news!

Travel Daily today has six pages of news & photos, plus full pages from: (**click**)

- AA Appointments jobs
- Travel Trade Recruitment
- Travel Industry Exhibition

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OOL redevelopment

GOLD Coast Airport Pty Ltd has proposed to redevelop its existing terminal and apron facilities "to ensure it can meet future demand and deliver better facilities".

Dubbed 'Project LIFT' the major development plan aims to better accommodate the rising number of low-cost & full service airlines flying to OOL domestically and from the Southeast Asia region.

Work includes the revamp of the existing terminal building and the addition of five extra parking stands, both of which are slated to be substantially completed by late 2017, ahead of the Gold Coast Commonwealth Games which are being held in 2018.

Two additional aircraft parking stands are planned post-Games as part of the 2023 Master Plan.

Airport officials admit the current facilities are stretched.

"T1 is currently experiencing capacity issues during peak hour in the areas of check-in, int'l arrivals, int'l departure lounge, baggage handling and domestic baggage reclaim," OOL stated.

Without expansion, international baggage reclaim, immigration & emigration are also tipped to be at capacity before 2018.

"Expansion of T1 and internal redevelopment of the building is required to allow it to function more efficiently and effectively, particularly during peak travel times," Gold Coast Airport added.

A 60-day consultation period is currently underway.

helloworld awareness low

ONLY 11% of Australians have even heard of the helloworld brand, which has significantly lower consumer awareness than all of the brands it replaced.

That was one of the key features of a presentation this morning at the ATAB Business Builders conference in Sydney by Angela Smith from Roy Morgan Research.

Smith revealed figures showing Flight Centre (67%), Harvey World Travel (58%) and Webjet (50%) enjoy the highest brand recognition, with other former JTG brands also still ranking highly such as Jetset/Travelworld at 50% and Travelscene with 34%.

She said the figures identify "real concerns" for helloworld which rebranded back in Jul 2013.

Although Roy Morgan has seen the figures for helloworld creeping up, "there is still a lot of work to be done in growing that awareness".

In terms of travel brands, helloworld wasn't even in the top ten, with awareness also high for Contiki (43%), Jetstar Holidays (42%), Qantas Holidays (39%), AAT Kings (32%), Trafalgar (27%) and STA Travel at 26%.

In terms of online awareness, Webjet was followed by Wotif (38%), Expedia (35%), Booking.com (33%), Hotels.com (32%), Lastminute (25%), Stayz (20%), Wotif flights (19%), Travel.com.au (17%) and Zuji (12%).

The Roy Morgan figures showed Flight Centre and Harvey World

Travel were significantly more trusted than other brands.

"People don't know this new brand [helloworld]," Smith said, adding "there's a lot of work still to be done".

Travel agents were found to still be a key part of the distribution chain, particularly for overseas destinations.

Also people booking via bricks-and-mortar agencies were found to have a higher nightly spend per passenger and were more likely to stay in a four or five star hotel.

However, online bookers were higher earners, more likely to have a job and also more likely to have a university degree.

See photos from this morning's conference on **page five**.

New TA chair pending

TOURISM Australia is set to name former Tourism WA board member Diane Smith-Gander as its new chair, according to a report in today's *Australian*.

Former QF ceo Geoff Dixon stepped down from the role on 30 Jun (**TD** 01 Jul), with a number of players said to be vying to replace him including Carnival Australia ceo Ann Sherry and ex TTF chair Bruce Baird.

The appointment of Smith-Gander, who owns a vineyard in Margaret River and is a non-executive director of Transfield and Wesfarmers, is still subject to approval by federal cabinet.

More ash cloud chaos

JETSTAR and Virgin Australia have today been forced to cancel flights to & from Bali (Denpasar) as ash clouds from Mount Raung continues to wreak havoc.

For the latest updates, see the website landing pages of JQ & VA.

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NIB buys SureSave for \$95m

HEALTH insurance group NIB yesterday confirmed the \$95 million acquisition of the World Nomads Group, which is the parent company of SureSave Travel Insurance.

As well as World Nomads and SureSave, other brands which are part of the group include Travel Insurance Direct, Cerberus Special Risks and Footprints Network.

World Nomads operates a "scalable insurance services platform which allows it to engage in product development, pricing, claims management, online screening for pre-existing medical conditions and the provision of emergency assistance," NIB said.

The acquisition is expected to generate "normalised EBITDA" of more than \$10 million for the year to 30 Jun 2015.

NIB md Mark Fitzgibbon said the acquisition was a good strategic fit, with the company's "focus on direct-to-consumer distribution" giving it the flexibility to adapt to evolving market conditions.

NIB had already been distributing a white-labelled

travel insurance product from World Nomads, with the combined businesses making it much easier to cross-sell to customers in both health and travel insurance.

"Additionally, travel insurance complements our long-term strategy to provide our customers with health insurance cover wherever they are in the world," Fitzgibbon said.

World Nomads was founded in 2000 by Michael McAuliffe and the late Wayne Tregaskis.

However the group's focus on agent distribution may evolve, with Fitzgibbon tellingly saying during a conference call yesterday "the future is very much moving beyond buying travel insurance from a travel agent".

Rail Plus Jul incentive

A \$20 Coles Group & Myer Gift Card is available for agents who book Eurail Select, Eurail Global or Japan Rail Pass through Rail Plus from today through 31 Jul.

Gift cards are awarded on a per person basis, with a minimum booking value of \$500.

Conditions apply - 1300 555 003.

EK doubles Seattle

EMIRATES has commenced a second daily service between Dubai and Seattle this week.

EK 227/228 is operated using Boeing 777-200LRs.

Tired, hungry QF pilot

THE Australian Transport Safety Bureau has deemed the pilot of a Qantas flight approaching Melbourne Airport flew 100ft below the control area lower limit because he was ill and tired.

The incident occurred on 08 Mar 2013, involving a Qantas A330 which was making a visual approach to Melbourne Airport.

According to the ATSB's report released today, the flight was 9NM (17km) from touching down when the jet's ground proximity warnings in the cockpit provided 'TERRAIN' alerts and commands to "PULL UP".

Following a recovery manoeuvre, the A330 landed safely via an instrument approach.

"The ATSB found that during the visual approach the captain's performance capability was probably reduced due to the combined effects of disrupted & restricted sleep, a limited recent food intake and a cold/virus," the safety bureau reported.

Since the occurrence, Qantas has implemented a number of changes including updates on the conduct of visual approaches.

GPT departure

GRAND Pacific Tours advises business development manager for Victoria and Tasmania Brian Coubrough is retiring from his day-to-day duties with the company on Fri after 5.5 years.

Taking over Coubrough's bdm role is Daniel Turner.

Window Seat

EMIRATES has confirmed one of its Boeing 777-200s is being assessed for damage after the taxiing aircraft clipped the tail of a parked Hak Air Boeing 737 in Lagos, Nigeria earlier this week.

The "minor contact" (**below**) saw passengers safely disembark the aircraft, provided overnight accommodation and flown out to DXB the next day.

Overzealous media were quick to report on the incident with some outrageous headlines.

300 passengers Escape Death In Lagos



TNZ US luxury push

TOURISM New Zealand is making a play at the lucrative top shelf travel sector in the Americas, signing a new partnership with luxury travel consortia Signature Travel Network.

The deal spans 6,000 travel professionals across 445 retail agencies in the US and Canada.

"Through partnerships with luxury travel consortia such as Signature, we are able to extend our reach to an unprecedented level," TNZ said this week.

Polish Zloty on eNett

ENETT International has added Polish Zloty to its currency offering, enabling international agents to use Virtual Account Numbers to pay Polish suppliers.

The Zloty boosts eNett's number of currencies offered to 30.



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Win Seawings Dubai seaplane flights



This week **Travel Daily** and **Seawings** are giving agents the chance to win a Dubai scenic seaplane adventure for two. You can take the flight yourself or pass it on to your valued clients as a gift.

Seawings offers scenic seaplane flights, luxury day and extended tours and also charter options for group and incentive clients. Book Seawings with reservations@seawings.ae or your favourite UAE Wholesaler or DMC.



To win, answer each daily question correctly and have the most creative answer to the final question. Send your answers to seawings@traveldaily.com.au

Seawings LIFESTYLE luxury day and extended tours from Dubai offer a scenic seaplane flight and a visit to 2 destinations where there is an opportunity for a wildlife drive and safari. Name them both.

Need a hint? [CLICK HERE.](#)

Rockpool wines on QF

WINE experts and sommeliers from the Rockpool Restaurant Group will be tasked with picking the wines, spirits and champagne on Qantas flights and lounges.

The move comes as part of an expansion of the carrier's ties with celebrity chef Neil Perry, which saw the former wine panel disbanded last month (**TD** 26 Jun).

Sixteen highly experienced mixologists will front the team.

Nepal on front foot

WARNING levels for many areas of Nepal have been lowered by DFAT as the country recovers from a major earthquake in Apr.

Travellers are advised to exercise a high degree of caution in Nepal but to reconsider their need to visit areas still rebuilding.

Uluru ideas welcome

FEDERAL Minister for the Environment Bob Baldwin and Uluru-Kata Tjuta National Park chairperson Sammy Wilson have opened Expressions of Interest for culturally sensitive business & investment ideas for the park.

The EOI comes during NAIDOC Week, when the contribution of the first Australians is celebrated.

Minister Baldwin applauded the land's traditional owners - many of whom are on the NP's board - for having the vision to increase visitor numbers and "enhance people's understanding of their country and culture".

Wilson said the board was keen to talk to people with good ideas, with submissions open to 30 Sep.

Trade Minister Andrew Robb added that "fresh, exciting and engaging experiences" were being sought to complement the existing products on offer.

"They want experiences that are welcoming and engaging, that help achieve social and economic benefits for the park's traditional owners."

Bali bonus comm

AGENTS booking Bali land content with Creative Holidays will earn 16% commission during the month of Jul.

In addition, agents will earn 10% commission on Garuda Indonesia wholesale fares, when booked and ticketed by 31 Jul.

Fiji consumer shows

SIXTEEN suppliers representing a wide variety of regions from Fiji will be on hand to meet with clients and travel agents at a series of consumer roadshows to be conducted by Tourism Fiji.

Beginning from 20 Jul and running over five days, the show will visit Hobart, Melbourne, Sydney, Brisbane and Gold Coast.

A range of prizes including flights with Fiji Airways are up for grabs to be won at each event.

For more details on the events or to register, [CLICK HERE.](#)

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QTIC, Qld Tourism ink new deal

QUEENSLAND

Tourism Industry Council inked a new partnership agreement with the Queensland Govt last week, committing to a united approach for the long term future of tourism.

Key priorities of the pact include an action plan

on the initiatives needed to "invest, excel and grow", engage at the annual tourism forum (Destination Q) and convene twice yearly at meetings between the Tourism & Commonwealth Games Cabinet Committee and QTIC to consider key issues for tourism and events.

A primary goal of DestinationQ is achieving Queensland's share



of the Tourism 2020 National Long Term Strategy of reaching \$30b in overnight visitor spend per annum by 2020.

Pictured signing the new deal are QTIC chair Shane O'Reilly and Tourism Minister Kate Jones.

MEANWHILE, expressions of interest to participate at this year's DestinationQ in Townsville on 08-09 Oct close at 5pm on Fri.

Delegate numbers are limited, with participants planning to attend undergo selection process - more [HERE](#).

Vegas coming to Aus

SUPPLIERS from Las Vegas will be heading to Sydney & Auckland for a pair of trade events with local travel agents next month.

Registrations are now open for agents to attend, with Sydney taking place on 04 Aug from 5:30pm to 9pm at The Westin Sydney, 1 Martin Place.

Agents will have the chance to meet with suppliers, learn more about the city's attractions and be in with a chance to win prizes.

[CLICK HERE](#) to secure a place.

TTC 2016 Previews

HIGH-DEMAND itineraries in 2016 for a multitude of brands including Trafalgar, Contiki, Insight Vacations and Busabout are now open to book at 2015 pricing as part of a limited preview season.

Places and price guarantees can be secured for a \$200 deposit if booked before 09 Sep, with a 10% Early Payment discount also in place if paid in full before 17 Dec.

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ATAB helps agents build businesses

ABOUT 150 agents and suppliers gathered today in Sydney for the inaugural ATAB Business Builders conference.

Convened by former Qantas Holidays ceo Simon Bernardi, the event included a stellar line-up of presenters including Lenny Padowitz of BYOJet, Angela Smith from Roy Morgan Research, Amadeus IT Pacific md Tony Carter, Jito's Helene Taylor and keynote speaker Phil Hoffmann AM.

Qantas also showcased its new Red Planet marketing and consumer insights venture.

Bernardi told **Travel Daily** the conference was designed to provide "practical independent advice" for agents to implement in their businesses quickly

and cost-effectively.

Key issues facing the sector include reducing commission and margins, competing in an online environment and growing their customer base.

"There are many solutions available to agents now

which help them compete with established online travel agents competitively while earning commission," he said.

These pictures were taken during the conference this morning - more online at facebook.com/traveldaily.



RIGHT: Tom Goldman of Goldman Travel with Rob Harrison of Qantas and Phil Hoffmann, Phil Hoffmann Travel.



ABOVE: Sandra Chiles from inPlace Recruitment with Sabine Ziolkowski of Travel Industry Network.

BELOW: Attending the conference was a fitting way for Neil Wood of Traveltoo to celebrate exactly 50 years in the travel industry.

Wood, whose North Sydney operation is a boutique TMC, is pictured **right** with Adele Sheers and Neil Harrison from Qantas.

BELOW: Neil Ager from Qantas with Lenny Padowitz of BYOJet who spoke on the rise of his OTA.



LEFT: Gena Signorini from Amadeus with Robyn Willis.

BELOW: One of the conference presenters, Maria Kirkpatrick, chief of sales & marketing for BYOJet-owned JETMAX with AFTA marketing manager Jo Tralaggan.



LEFT: Thushara Liyanarachchi and Ben Johnson of Taj Hotels with Marie Anderson, Air India.

ABOVE: Gai Tyrrell from Hawaiian Airlines with former AFTA ceo Mike Hatton.



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Fiji Airways Chief Financial Officer **David Bowen** has been parachuted into the CEO chair to temporarily take charge of the carrier prior to new boss Andre Viljoen taking the reigns later this year. Bowen will ensure business continuity in the interim period, the carrier said.

Western Australia Tourism Minister Kim Hames has reappointed **Peter Prendiville** to continue on for another three years as the Chairman of **Tourism WA**. Prendiville, who owns a hotel and is the proprietor of Sandalford Wines, joined the board in 2011, elevated to chair in 2012. Serving alongside in the role of Deputy Chair will be Howard Cearns.

Tasked with driving the new **Starwood Hotels & Resorts** sales division based in Brisbane will be **Tricia Cornelius**. She will be based at the Four Points by Sheraton Brisbane and has been with Starwood since 2004.

Small ship expedition cruise line **Un-Cruise Adventures** has welcomed **Tim Jacox** as its new President and Chief Operating Officer. Jacox has been with the line for 14 years and will help to continue driving its rapid expansion to more regions and higher fleet capacity.

Insight Vacations has named **Ola Kay** as Head of Marketing, based in The Travel Corporation's Bondi Junction headquarters. Kay brings over 20 years experience in advertising and corporate marketing to the role.

Long-time Singapore Airlines staffer **Lida Alevizos** has continued the growth for hotel software business **Instant Travel**, becoming the newest member of the firm's Australian Business Development team.

Melbourne Airport has a new interim CEO following the departure of Chris Woodruff. **Simon Gandy** is filling the role in an acting capacity while "an international search" continues for a full-time replacement.

Change is afoot in the local **Club Med** offices, with **Marc Letourneau** named as National Sales Manager - Australia & New Zealand for the all-inclusive resort operator, relocating to Singapore for the role. Marc joined Club Med in 1998 and founded the Sydney office nine years ago.

Les Clefs d'Or member concierge **Christian Espino** has begun in his new role as Chief Concierge at **InterContinental Sanctuary Cove Gold Coast Resort**. Espino most recently held a similar role at The Mira Hong Kong.

Startup hotel brand **Alex Perry Hotel & Apartments** has appointed **Tanya Clifton-Dobing** as its new Business Development Executive.

Andrew Cairns has been installed as new Executive General Manager of **Crown Perth Hotels**. Cairns moves to Perth from Melbourne where he spent seven years in the role of GM at Crown Towers Melbourne.

Bringing two decades worth of experience in aviation, current Hahn Air Head of Corporate Strategy **Jörg Troester** has been appointed to the Board of Directors at the **European Regions Airline Association (ERA)**.

Moving from boutique hotels into car hire, **Avis Budget Group** has named **Angeline Tang** as its new Director Asia Sales & Marketing.

Four new management appointments have been made by **Outrigger Resorts Asia Pacific**. **Leah Matters** has been named Resort Manager of the **Outrigger Laguna Phuket Beach Resort** in Thailand, with **Haydee Cruz** as Director of Sales and Marketing at the same property. At the **Outrigger Laguna Resort & Villas**, **Supanee Tanvivatjinda** has joined as the new Financial Controller, while in Head Office, **Catherine Lim** has been appointed as Marketing & E-Commerce Manager for Asia Pacific.

Starting this month as Chief Operating Officer Malaysia, Indonesia and Singapore for **AccorHotels** is eight-year Accor staffer **Garth Simmons**.

Travel Daily is Australia's leading travel industry publication.

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Street address: 4/41 Rawson St, Epping NSW 2121 Australia

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Signature additions

THREE new tourist attractions have been announced as members of Destination Canada's Canadian Signature Experiences collection of unique products.

The additions include Spring Caribou Migration in Nunavut; the Li-lik-hel Mine Expedition in British Columbia and The Rat's Nest Adventure Tour.

Membership in the Signature Collection, now numbering 186, will see the experiences utilised in wider Destination Canada overseas marketing programs.

Pacific Winter Sale

ROOM rates have been cut by up to 50% at multiple Starwood brands across Australia, Fiji, Samoa and New Caledonia under the group's Pacific Winter Sale.

Offers apply at all Westin, Four Points, Sheraton and Le Meridien hotels if booked 27 Jul - 09 Aug for travel before 29 Dec this year.

MEANWHILE, Starwood says it will more than double its portfolio of Aloft branded hotels in Texas from seven to 16 in three years.

Thursday 9th July 2015

Instant go dynamic

SPECIAL discounts available by combining multiple products have today gone live for travel agents using Instant Travel's new dynamic packaging feature.

Offers apply if combining products into one transaction, from hotels, transfers, car hire and event tickets, with booking then completed in two steps.

Results on the new feature are presented in three categories from lead price, best value and luxury, modifiable if required.

Instant Travel chief executive Darryl Ismail said the new system will improve value for agents through cost savings & increased efficiency by eliminating errors.

He added agents can choose to pass the savings to their clients or build the discounts into their profit margins.



WIN A LUXURY RIVER CRUISE

This month, Travel Daily and Scenic are giving readers the chance to win an amazing luxury European river cruise. The prize, valued at up to \$24,060 includes:

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To win, answer every daily question correctly and have the most creative answer to the final question.

Send your answers to scenic@traveldaily.com.au

7. On which pages of the 2016 Europe River Cruising program would you find accommodation information for hotel stays?

Need a hint? [CLICK HERE.](#)

Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Assistant Editor:** Matt Lennon

Contributors: Louise Wallace, Jenny Piper, Sarah Piper **Editorial email:** info@traveldaily.com.au

Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au

Business Manager: Jenny Piper - accounts@traveldaily.com.au

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LEADERSHIP ROLE - TMC

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STEP UP!

TRAVEL MANAGER

ROCKHAMPTON – OTE TO \$75K

Are you and assistant manager looking for that next step? Come join this reputable travel agency located in Rockhampton as a hands on travel manager. Lead and develop a small team of consultants, motivating them to achieve goals whilst providing exceptional customer service. Overseeing the daily running of the office you'll be involved in local area marketing and identifying avenues to increase the agency's client base. Top salary package on offer.

SALES & MARKETING SPECIALIST REQUIRED!

NATIONAL MANAGER

BRISBANE – \$90K + SUPER + BONUSES

An amazing opportunity exists to join this travel company as National Travel Manager to provide leadership for the team, develop & implement sales & marketing strategies, maintain & improve web site & develop innovative campaigns to maximise sales. Previous experience in sales & marketing & running a successful travel operation is essential + proven track record of building long term relationships and delivering exceptional levels of customer service.

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Working in partnership with the Australian Travel Industry

Leisure Travel Consultant

Brisbane, \$45-55K + Commission, Ref: 4574SZ1

Experienced Travel Consultant is required for a busy agency in Brisbane's north side with walk in's and fantastic client retention. A high base is on offer with great opportunities to really build a strong client base for yourself and earn top dollars with an uncapped commission structure. The ideal candidate will have solid working GDS knowledge, preferably Galileo and availability to work rotational Saturdays with a day off in lieu. Company will also provide free parking on site.

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

Senior Leisure Travel Expert

Sydney, \$45-50K, Ref: 1011PE1

Escape the Daily Commute into the City, move your Career to the Eastern Suburbs and take ownership of your new role with this Fantastic Boutique Travel Company. Our client is looking for a retail superstar that knows their stuff, you will be part of a fantastic friendly small team of travel professionals that work hard within their roles and find it rewarding to bring in new clients and close a sale. If you can offer high quality personal service to your clientele we want to hear from you.

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Wholesale Travel Specialist

Melbourne, \$Attractive Package, Ref: 1786KF2

USA & Canada Travel Consultants wanted for this busy Travel Company in Melbourne. Your excellent knowledge of Canada, USA & Alaska and sales skills will be key for this vacancy. You will have outstanding customer service skills and have a passion for the travel industry. This leading travel wholesaler is looking for minimum 3 years experience selling USA, Canada & Alaska. You'll have ability to meet deadlines, be organised and want to create a suitable itinerary for your client.

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Hotel Duty Manager

Perth, \$50-55k, Ref: 1713DV5

A fantastic new opportunity in the hospitality field has become available offering the chance to work for one of Perth's leading 5* hotels! If you are able to work under pressure, have a great personality, are professionally groomed & adaptable to change than this is the role for you! This is a great opening and will offer the successful candidate the chance to work in a fantastic environment and with fellow successful hospitality candidates! Offering an excellent salary and company benefits!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

Travel Supplier Accounts Consultant

Brisbane, \$45K + Super, Ref: 2514SZ1

Want to get out of sales & consulting in general? Have you always been brilliant at reconciliation and account enquiries and just have an eye for detail, a like for strategic thinking and problem solving? This is a great opportunity to not only get a foot in the door within a well known travel organisation but also perfect if you want to step into a back end role but still have a focus in dealing with suppliers and the company's network. Monday to Friday position, CBD location!

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

Ski Travel Specialist

Sydney, Up To \$50K + Bonuses, Ref: 1808MB1

If you want to combine your two loves; Travel and Snow – Then this is the role for you! Sell ski packages and tailor made ski itineraries every day All over the world. If you have a travel background and are an avid snow lover and enjoy an uncapped earning potential see the \$ come your way selling a product you love. In a CBD location with a fantastic team this rare opportunity is sure to be snapped up soon. Show your interest now and apply with your CV outlining your passion for ski.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Travel Consultant

Melbourne, OTE \$60K, Ref: 3212MD1

Tired of your normal day to day routine? Do you have solid retail travel agency experience and would like to work for a leading Corporate Travel company? This Melbourne based TMC is seeking an experienced international travel consultant. Mon-Fri hours and fantastic team environment! This is a varied and exciting role with a fantastic client. If you are driven by success and love working within the travel industry, delivering outstanding customer service, this is the role for you!

For more information please call Megan on
(02) 9113 7272 or click [APPLY](#) now.

Senior Travel Consultant

Adelaide, \$50-55k, Ref: 1757DV5

Are you looking for something more challenging and rewarding? My client seeks a Travel Consultant that has more to their game; this role is for someone who is well travelled and experienced in dealing and working with a variety of clients in the travel industry. Your role will be very varied and you will be working on a variety of cruise, tours and groups packages for a lot of repeat and high end clientele! Covering worldwide destinations you will be able to broaden your horizons even further!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.



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