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2015

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# Travel Daily

First with the news

Friday 10th July 2015



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## NZ 'All Stars' famil

**REGISTRATIONS** have opened today for all retail travel agents around Australia to apply for 400 places on Air New Zealand, Virgin Australia and Tourism New Zealand's 'All Stars' trade famil of New Zealand, running 07-13 Sep.

The trip rides on the back of last year's highly success mega famil. TNZ gm Australia Tony Saunders said the 2015 'All Stars' trip will be "even bigger and better".

Following an educational workshop and welcome event in Auckland, participants will fan out on 21 itineraries of the North and South Islands, partaking in activities including skiing, cycling, food & wine, conference and incentive themes.

Twenty of the highest sellers of Air New Zealand/Virgin Australia outbound fares to NZ will also earn a place on an All Star premium famil.

To apply, agents are quizzed to identify what type of travel agent they are, either a 'Networking Master', 'Magnetic' or 'Wildcard All Star'.

Air NZ gm Australia Leanne Geraghty said it will showcase its new airport lounge at Sydney Airport and Premium Economy product offered on the Tasman.

The trip also provides a platform for TNZ to raise awareness of its 100% Pure New Zealand Specialist Program and Air NZ's online training modules.

See the **cover wrap** for details or [www.nzallstarsfamil.com.au](http://www.nzallstarsfamil.com.au).

## OTAs 'inch up' on suppliers

**INTENSE** competition among online travel agencies in the Australia/NZ market is seeing them gain ground - very slowly - on supplier direct online sales.

That's one of the key findings of a report into the local travel market by US analysis group PhoCusWright, which is also forecasting steady growth for the Australia/NZ online travel business in coming years.

After declining in 2013, online travel sales in the region increased about 3% in 2014, the report says, with the OTA share of online bookings forecast to increase from 21% last year

to 22% in 2017 "as they make annual gains a few percentage points bigger than supplier websites".

The report says most of the zone's online growth is coming from the accommodation sector, with OTAs largely focusing their attention on the "fragmented, higher-margin hotel space".

Australasia's "powerhouse traditional agencies" including Flight Centre, House of Travel and Helloworld "are giving online agencies a battle," the report continues.

"Although online channels account for just a single-digit share of traditional agencies' total leisure business, they are increasingly going after OTAs on their own turf - improving their websites and developing mobile applications, empowering travellers to research and purchase online," it said.

Other details in the report include an analysis by major product segments, comparison of supplier-branded sites and OTAs and a discussion of the local OTA landscape.

For more details, **CLICK HERE**.

### Today's issue of TD

**Travel Daily** today has six pages of news and photos, a front cover page for **Air New Zealand** plus full pages: (**click**)

- AA Appointments jobs
- Travel Trade Recruitment

## Tunisia evacuations

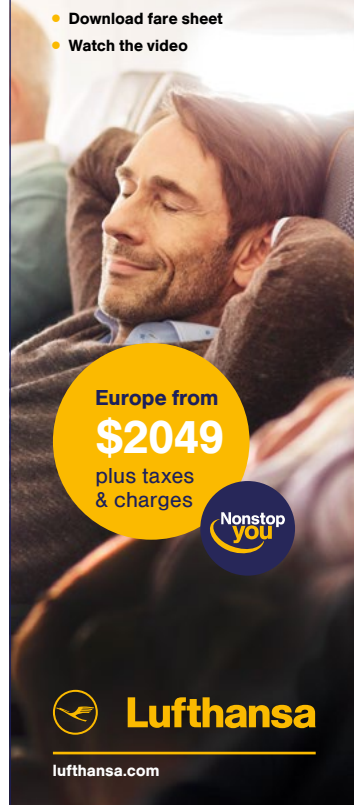
**THE UK's** Foreign Office is urging British tourists to leave Tunisia immediately, warning security in the country cannot be assured if there are further terrorist attacks.

Some tour operators have axed flights to Tunisia up until 31 Oct.

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## Princess is Dancing

**ONE** celebrity couple in Channel Seven's hit show *Dancing with the Stars* will hold their rehearsals onboard *Dawn Princess* as part of a new sponsorship deal between Princess Cruises and the network.

The line today announced it had signed as a sponsor for the dance show's 15th season in Australia.

It will be the first time a cruise ship has been used as a rehearsal location for the program.

Princess Cruises vice-president Australia & New Zealand Stuart Allison said the backdrop of *Dawn Princess* will act as a memorable backdrop for the viewing public and a unique experience for the dancers themselves.

A \$20,000 Mediterranean cruise will also be won during the series.

## Kuoni recruits two

**KUONI** Group Travel Experts has expanded its Australian team, appointing two new sales execs in Sydney and Melbourne.

Leanne Maher has been named as NSW/ACT/Qld sales executive, based in Sydney and Keira Blake has been named as Melbourne-based Vic/SA/Tas sales executive.

Country manager Australia & New Zealand Carly Evans told *Travel Daily* the new roles are aimed at boosting Kuoni Group's profile in the local market.

Evans said Maher and Blake will enable Kuoni to access "greater reach and provide more support and training opportunities to our business partners".

## QF/AA pact concerns HA

**HAWAIIAN** Airlines has become embroiled in plans by Qantas and American Airlines to form a new Trans-Pacific alliance, which was yesterday granted interim authorisation by the ACCC, *Travel Daily* can reveal first.

The Honolulu-headquartered airline has told the Australian competition regulator that such joint ventures as planned by QF and AA "can distort the playing field and reduce the competitive vigour that might otherwise thrive on international routes".

Hawaiian said it was "extremely surprised" to have been excluded on the ACCC's list of 'interested parties' to comment on the alliance, saying its long-standing operation to Sydney and more recent Brisbane service "will be impacted" if Qantas and American Airlines win full approval.

According to the carrier's submission made public today, it is concerned the joint venture proposed by QF/AA will unbalance the market structure between the United States and Australia.

"If the ACCC authorises the

proposed conduct and the US Department of Transportation grants antitrust immunity, the most significant carriers in the region all will have immunised alliances with a major US carrier: Qantas-American and Virgin Australia-Delta."

A structure, it says, that places smaller carriers like HA at "an unfair competitive disadvantage".

Hawaiian Airlines added the QF/AA joint venture has the capacity to limit competition in numerous ways, making it more difficult to obtain codeshare agreements & thereby locking HA out of behind-gateway domestic traffic.

HA argues joint ventures become dominant on international routes, putting pressure on independent carriers to compete.

"Even when Hawaiian has a cost advantage over a competitor, Hawaiian must still overcome the advantages of incumbency that result from an alliance with a major national carrier.

"In Australia, Qantas has a robust domestic network, superior access to facilities, brand awareness and a loyalty program that, other factors being equal, will cause local customers to book on the national airline," the US airline told the ACCC.

Lawyers for Hawaiian Airlines insist if the alliance is given the full green light, it should be on a conditional basis and be capped at five years, not 10 years as sought by Qantas and American.

## Origin comp winner

**CONGRATULATIONS** to Claire Dean from Qantas who was the winner of our 2015 State of Origin footy tipping competition.

Courtesy of AccorHotels, Claire has won a stay at the Novotel Olympic Park in Sydney in a superior room with brekkie for 2.



## Snow Conditions

**WELCOME** to *TD*'s regular snow conditions update, providing info on the latest snow falls, depths and lifts in operation across key Australia and NZ ski destinations. Here's the latest snow reports:

- Falls Creek - 8cm / 6 lifts
- Perisher - 8cm / 23 lifts
- Thredbo - 4.5cm / 9 lifts
- Charlotte Pass - 4.5cm / 4 lifts
- Mt Hotham - 14cm / 6 lifts
- Mt Buller - 5cm / 5 lifts
- Coronet Peak - 85cm / 8 lifts
- The Remarkables - 95cm / 6 lifts
- Mt Hutt - 65cm / 2 lifts
- Cardrona - 40cm / 6 lifts

## Tomlinson to Choice

**TRAVELLERS** Choice yesterday confirmed the appointment of Kim Tomlinson as its new bdm for Queensland and Northern NSW, replacing the retiring Simon Lang.

Tomlinson has 30+ years travel industry experience, with stints at Qantas, Travelscene American Express and most recently at Emirates where he was regional manager Queensland.

He commences in the role at Travellers Choice from Mon.

Travellers Choice chief Christian Hunter paid homage to Lang who has been in the industry for more than 50 years, 13 of which with the retail group.

"Thanks to Simon's efforts more than 40 Travellers Choice member shareholders now call Queensland home," Hunter said.

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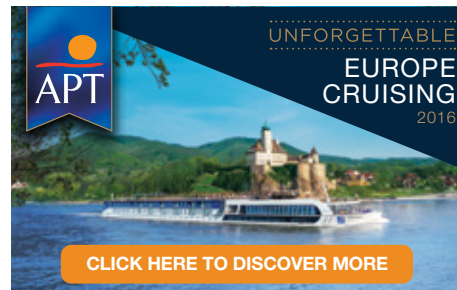


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## QF align dom boarding time

**QANTAS** has moved to further improve its on-time push back rate by increasing the minimum check-in time for pax not checking in luggage from 15 to 30 minutes prior to scheduled departure.

The move takes effect 05 Aug and brings the minimum check-in time in line with passengers needing to check bags.

Minimum times for pax utilising the Qantas smartphone app or mobile website remains at 45 and 60 minutes respectively irrespective of bag requirements.

The only exception to the "on airport" check-in rule applies to Qantas Club, Gold & Platinum Frequent Flyer members, who if not checking-in any bags have until 20 minutes prior to take-off to complete check-in formalities.

Qantas said less than 2% of its travellers delay their check-in until 15-30 mins prior to take-off.

"By having everyone checked in earlier, we'll be able to get all

necessary paperwork done in a timelier manner and ultimately get more flights away on time," head of customer service delivery Helen Gray commented.

"The majority of our customers check in via the app or online 12-24 hours before their flight departs, so this change will have very little impact for our customers," Gray added.

## Pleasant dump Trump

**US TOUR** operator Pleasant Holidays has suspended sales of all Trump International Hotels in Hawaii, Las Vegas and Panama until it receives "greater clarity" on statements about Mexican immigrants made by company founder Donald Trump.

Pleasant Hols' current bookings at the affected hotels will be honoured, "however no future bookings will be taken until further notice," the firm said.

## L'Etape Aus for NSW

**DESTINATION** NSW has locked in the amateur cycling race L'Etape Australia by Le Tour De France for 3 years, potentially generating more than \$4 million in visitor expenditure to the state.

L'Etape Australia in NSW will debut in Dec next year, spanning the Snowy Mountains towns of Thredbo, Perisher and Jindabyne.

Organisers expect the event will lure up to 7,000 cyclists, bringing a boost to local communities within Regional NSW.

## SATC supports QF/AA

**SOUTH** Australian Tourism Commission chief Rodney Harrex has lent support to the renewal and expansion of Qantas and American Airlines' alliance.

In a newly listed submission, Harrex told the ACCC if the state is to be a competitive destination, it "needs to be supported by reliable and convenient links across North America".



## Window Seat

**WHY** encourage the Chinese to come to the Northern Territory when the Northern Territory can be taken to the Chinese?

That's the idea of Su Zhigang, the owner of Chime Long Group, which owns & operates a range of theme parks in China.

Su wants to build a Northern Territory themed zone inside his parks which will hold distinctive regional animals, vegetation and an education centre explaining the benefits of a Territory trip.

NT Asian Engagement & Trade Minister Peter Styles has just returned from meetings in Asia where the idea was discussed.

Chime Long parks receive around 80,000 visitors per day.

Discussions are now underway with investors keen to develop the region at a Chime Long park in Guangzhou.



## Three new Quest locations in NSW

Quest is celebrating three NEW properties in NSW. Quest Liverpool, Quest Nowra, and Quest Albury on Townsend are the latest additions to the Quest network, offering travellers premium serviced apartment accommodation, wherever they need to be for business.

Visit [questapartments.com.au](http://questapartments.com.au)  
or search "QG" on the GDS





Friday 10th July 2015

## Virgin Hotels, Gap JV

**GUESTS** staying at Richard Branson's hotel division Virgin Hotels can now have products sold through designer outlet Gap bought direct to their hotel room under a new partnership.

The initiative leverages Gap's Reserve in Store technology, initially offered at its flagship and only operational hotel in Chicago.

"Through this partnership, our goal is to provide shoppers convenience, ease and on-trend fashions, all via the touch of a button," Gap's Tricia Nichols said.

## Greece cash concern

**TRAVELLERS** bound for Greece are being advised by the local government to ensure they take cash in various denominations to cover emergencies & unexpected delays over the next few days.

The advisory comes as banks remain closed over the weekend.

"Banking services, including credit card processing & servicing of ATMs throughout Greece are now limited," the Australian Govt's Smarttraveller website said in an update yesterday afternoon.

## FJ speaking Chinese

**FIJI** Airways has introduced dedicated Mandarin & Cantonese-speaking agents at its call centre in Suva to facilitate calls from the Chinese mainland and Hong Kong markets, the carrier announced.

The additional capability is part of FJ's strategic focus on growing inbound Chinese visitors to Fiji and boosts the carrier's Global Reservation Centre team to 45.

Until now the China and Hong Kong markets were serviced via a GSA based in Hong Kong, whereas a Fiji Airways regional office has now been established.

"By bringing the sales and service functions aimed at these visitors in-house, we are able to exercise greater customer service and quality control for better service and productivity," said FJ's acting ceo David Bowden.

## Satisfaction makers

**ROY** Morgan Research has revealed its Customer Satisfaction Award winners for May include Singapore Airlines for Int'l Airline & Qantas for Domestic Airline & Domestic Business Travel Airline.

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## BAC celebrate Air Canada direct



**DESTINATION** Canada (aka the Canadian Tourism Commission) says the common perception by Queenslanders that Canada is "too far away" is set to be broken when Air Canada commences its new direct Vancouver-Brisbane services next Jun (TD yesterday).

Air Canada will launch the new YVR-BNE route on 17 Jun, initially as thrice weekly utilising its Boeing 787-8 Dreamliner aircraft.

"This is a huge announcement for Canada and Air Canada," said head of Destination Canada gsa in Australia Donna Campbell.

Campbell told *Travel Daily* she was "over the moon" to learn of Air Canada's confidence in the Queensland market.

She said the direct route will keep Canada "front and centre" in the minds of Qld holidaymakers, erasing the theory the country isn't easily accessible from the

Sunshine State.

"Air Canada is great partner for Destination Canada and we look forward to working with them even closer to promote this new service," Campbell added.

**MEANWHILE**, Brisbane Airport was in party-mode following Air Canada's announcement.

Brisbane Airport Corporation said the route heralds a "new beginning for Queensland and Canada", and will cut travel time between the two cities by 5 hrs.

**Pictured** in their best Canadian threads celebrating yesterday's confirmation of AC's direct flights are the Brisbane Airport Aviation Development Team, consisting of (in front from left) Karl Sikora, Samantha Van Wyk, Denise (DD) Brown, Andrew Brodie, Ben James and Lyndal Theodore.

In the back row are Toni Kasch and Hayden Marsden.

## SINGAPORE AIRLINES



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A full time permanent position exists in our Melbourne Ticket Office with an immediate start.

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- Previous experience with an airline or travel agency at international level
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- Good knowledge of airline fares and ticketing procedures
- Strong service attitude and good communications skills
- GDS experience – particularly Amadeus would be highly advantageous
- PC literate with Internet knowledge
- Ability to work under pressure and as part of a team

An attractive remuneration package, which includes the starting salary of \$47,937 p.a. and travel benefits, will be offered to the right candidate.

**Written applications by close of business 21 July 2015 to:**  
Ticket Office Supervisor, Singapore Airlines, Level 8, 31 Queen Street, Melbourne 3000 or email: [Carol\\_Assaad@singaporeair.com.sg](mailto:Carol_Assaad@singaporeair.com.sg)

Please note that only short listed applicants will be invited for interviews.

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**Tasmania**

- GO BEHIND THE SCENERY -

Friday 10th July 2015

## Xmas in Jul with Excite & Berlin



**APPARENTLY** during his off-season, Santa Claus spends his down time in Berlin.

However, he took time from his empty mid-year schedule to travel from his German holiday residence to Sydney for a special Christmas in July event last night hosted by Excite Holidays and the German National Tourist Office.

## Last Antarctica cabins

**SCENIC** is encouraging agents to snap up the last of its cabins on Antarctica itineraries for 2016, with earlybird deals extended to 31 Jul, priced from \$12,895ppts.

## Tucan boost Colombia

**THREE** itineraries ranging in length from 8-20 days taking guests to Colombia have been added to the tour range of South American firm Tucan Travel.

Itineraries either start or end in the capital Bogota or Cartagena, with more flights included to cut the time between key points.

The three tours - Colombia Express, Classic Colombia or Colombia Encompassed - take pax to different depths in the country and include a mix of cities, towns, beaches and historic sites.

## Another big MU order

**BOEING** has been selected by China Eastern Airlines to build 50 single-aisle 737 aircraft in an order worth US\$4.6 billion at list prices, to be delivered from 2017-2019.

The top-up follows another big order by MU for the same aircraft type a year ago (**TD** 16 Jun 2014) worth US\$7.4 billion.

China Eastern also has 70 Airbus A320neo aircraft in the pipeline as it prepares for a massive spike in domestic and short-haul travel.

## Riders meet in Cairns

**MOUNTAIN** bike riders visiting Cairns will be able to connect with fellow enthusiasts through a new 'Ride Cairns' app launched by Tourism Tropical North Qld.

Riders can promote and share their favourite biking trails, view live maps, upload photos & more.

## Brand USA drive golf

**THE** niche golf tourism market is in the crosshairs for Brand USA, with the firm putting pen to paper on an agreement with the International Association of Golf Tour Operators (IAGTO).

Together, the two organisations aim to promote the USA through its golf courses and related travel and tourism offerings.

Based in London, the IAGTO has nearly 2,400 member businesses including golf courses & resorts, tour operators, airlines, hotels, tourist boards and many more, with 24 members in Australia.

The two organisations will first survey golf courses across the US to see how they can be promoted, which will help in the formation of marketing strategies.

IAGTO chief executive Peter Walton has said at least 30 states in the US had been identified as having the ability to be attractive to tourists intending to play golf.

## TAM name A350 cities

**MIAMI** and Madrid will become the first two international ports to welcome service from Brazilian carrier TAM once the carrier takes delivery of its A350XWB aircraft.

The LATAM Airlines Group member will take delivery of its first A350-900 in Dec, with 26 more coming over four years.

Services ex São Paulo Guarulhos on the new aircraft will begin from Mar 2016, with Miami going online the following month.

## Win Seawings Dubai seaplane flights



This week **Travel Daily** and **Seawings** are giving agents the chance to win a Dubai scenic seaplane adventure for two. You can take the flight yourself or pass it on to your valued clients as a gift.

Seawings offers scenic seaplane flights, luxury day and extended tours and also charter options for group and incentive clients. Book Seawings with reservations@seawings.ae or your favourite UAE Wholesaler or DMC.



To win, answer each daily question correctly and have the most creative answer to the final question. Send your answers to [seawings@traveldaily.com.au](mailto:seawings@traveldaily.com.au)

In 25 words or less tell us which of the Seawings LIFESTYLE luxury holiday destinations you'd like to travel by seaplane to and why.

Need a hint? [CLICK HERE](#).

Ever his jolly self, Santa welcomed the group of specially selected travel agents to the event on a chilly Sydney evening.

Excite and *visitBerlin* were keen to say thanks to some of their top Sydney-based sellers for their support over the prior financial year, with celebrations coming in the form of mulled wine and tasty German bratwurst.

The evening also served as an opportunity for agents to learn more about the German capital city, its proximity to many European highlights and easy accessibility by air and rail.

Agents were encouraged to continue sending their clients to Berlin to enjoy its vibrant music, culture, art and historic elements as well as its "legendary" nightlife where no set closing hours exist.

The city offers more than 35,000 hotel rooms ranging from major brands through to the boutique, at an average of €92 per night.

In the winter, Berlin offers over 60 Christmas Markets in different neighbourhoods, always popular draws for Aussies, GNT0 said.

Travel agents can learn more about the destination through the *visitBerlin* campus online training syllabus at [www.germany.travel](http://www.germany.travel).

Santa is **pictured** above centre with the very well-behaved hosts from Excite and *visitBerlin*, from left is Andy Loving, Excite Holidays; Joana Bonto, Excite Holidays; Svetlana Monastyrsky, German National Tourist Office and Matt Owers, Excite Holidays.



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Qantas Holidays & Viva! Holidays is seeking a motivated and self-driven Business Development Executive with the desire to achieve and reach sales targets.

This role is responsible for driving existing and new trade business for Qantas Holidays, Viva! Holidays, The Cruise Team, ReadyRooms & Rail Tickets across NSW.

Reporting to the Regional Sales Manager, this role will play an important part in the execution of our future strategy and our wider business plans.

To be successful in this role you will be an experienced travel industry sales expert, who is highly personable and quick to form strong and enduring trade business partnerships. In addition you will have excellent business acumen combined with strong communication skills.

Please apply by email with a covering letter and a full Curriculum Vitae by close of business Wednesday 22 July 2015 to [careers@helloworld.com.au](mailto:careers@helloworld.com.au).

Only successful applicants will be contacted.





# Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

Travellers keen to secure a 2016 summer break in Europe with **Topdeck** can take advantage of a 10% discount if booked and paid in full by 31 Aug. The offers feature in a limited edition brochure now available from the youth travel firm, which details eligible dates. See [www.topdeck.travel](http://www.topdeck.travel).

An island escape in the Philippines is on offer from **Singapore Airlines Holidays**, with seven-night packages on sale inclusive of return airfares from Australia. Flights and seven nights at the four-star Henann Garden Resort in Boracay is priced from \$1,825ppts for travel by 08 Nov. Also, the Shangri-La Boracay Resort is priced at \$3,045ppts for travel between 01-31 Sep. For more information, phone [www.siaholidays.com.au](http://www.siaholidays.com.au).

Solo travellers can save €1,350 on **Abercrombie & Kent** barge cruising in France and Italy on select departures between Jul-Sep 2016. A range of itineraries are eligible through the deal. Phone 1300 590 317 for more info.

Savings of 10% off are now on sale in a new winter package released by **Port Stephens Beachside Holidays Parks**. Couples can stay in a villa close to Shoal Bay for \$112.50 per night until 18 Sep. Valid midweek for a minimum two night stay required. See [www.portstephens.org.au](http://www.portstephens.org.au).

## New Mercure in 'Nam

**DOORS** to the sixth Mercure brand hotel in Vietnam have been opened by AccorHotels, with the latest property in the UNESCO Heritage Listed town of Hoi An.

The refurbished 96-room Mercure Hoi An Royal is also the second Mercure in Hoi An and is walking distance to Ancient Town.

Facilities include a brand new pool with bar, gardens, restaurant & fully equipped function space.

## Money for camping

**UPGRADED** sites, facilities and signage in the mid-west of WA will be funded with \$1.5 million from the WA Government.

The funds are part of a \$40.7m WA Caravan and Camping Action Plan and will help five camping grounds build new infrastructure.

## Indo AAX CGK-DPS

**INDONESIA** AirAsia Extra has commenced domestic operations, flying two of eight daily services between Jakarta-Denpasar (Bali) as of this week.

The no-frills AirAsia offshoot will operate its Airbus A330 on flights XT532/531 and XT534/533, GDS displays indicate.

## Hamilton juice booths

**FREE** charging stations for electric cars have been installed at the Novotel Hamilton and Ibis Tainui Hamilton in New Zealand in what is claimed to be an NZ first.

The properties' general manager Dick Breukink said he saw an opportunity to support the growth of electric vehicles by offering the service.

Guests of the hotels can access the charging stations for free.

It comes a few weeks after the launch in Perth of the first "electric highway" consisting of a series of fast-charge stations between Perth and Augusta.

## Disneyland to grow

**BUILDING** work on a variety of new attractions and road access improvements will be made at Anaheim's Disneyland Resort under a US\$1 billion upgrade plan.

The improvements come after Disneyland won a local council exemption extension on ticket taxes for a 30-year period, a move voted on by the council yesterday.

Disney's current exemption on ticket taxes expires next year.

In addition to new attractions, roadwork to boost traffic flow to and around the park will be built.

# Travel Daily

First with the news

Friday 10th July 2015



## Agents shin-deep in Zambia

**SPILLING** any water on the table wasn't really a concern for this group of agents touring the wildlife and culture of Zambia.

Escorted and hosted by Bench International, the trip showcased the scenery and activities available in the country.

Highlights for the group of eight included sunset boat cruises, guided game walks, luxury accom and a visit to Victoria Falls.

**Pictured** above at Sausage Tree Camp from left is Jason

Mott, Sausage Tree Camp; Claire Martino, Escape Travel City; Kate Foster, Escape Travel Product; Luke Cleave, Flight Centre First and Business; Sean Anstee, Escape Travel Toowoomba; Jennifer Massey, Let's Travel and Cruise; Patience Banda, People and Places; Jade Lee, Flight Centre Bayside; Sarah Manning, Cruiseabout Hobart; Cameron Neill, Bench International and Kelli Williamson from Escape Travel Mt Hutton.



## WIN A LUXURY RIVER CRUISE

This month, Travel Daily and Scenic are giving readers the chance to win an amazing luxury European river cruise. The prize, valued at up to \$24,060 includes:

- 15 day Jewels of Europe river cruise for 2 people
- 2 x return economy class airfares to Europe
- Return airport transfers
- Complimentary beverages all day, everyday, all meals, private butler service and all tipping and gratuities

To win, answer every daily question correctly and have the most creative answer to the final question.

Send your answers to [scenic@traveldaily.com.au](mailto:scenic@traveldaily.com.au)

8. What is the name of the largest suite on board a Scenic 'Space-Ship'?

Need a hint? [CLICK HERE](#).

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## SHOPPING FOR A NEW ROLE?

Then grab a hold of the best choice  
of travel jobs in the industry

**FOR ALL THE BEST VACANCIES VISIT [www.aaappointments.com.au](http://www.aaappointments.com.au)**

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 QLD - 07 3229 9600 - [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

### ONE STEP CLOSER TO YOUR DREAM PRODUCT CO-ORDINATOR

**SYDNEY – SALARY PACKAGE circa \$53K + BENEFITS**

Tired of wholesale reservations? This exciting role will be your step towards becoming a product manager a reality. As part of this award winning product team your role will involve utilising your exceptional attention to detail, calypso skills to load amazing new product into the system, as well as liaise with suppliers to confirm bookings and special requests. You will enjoy being part of this great team and have access to fantastic staff rewards including amazing educationals, staff incentives & ongoing career progression.

### THE MORE THE MERRIER LEISURE GROUPS SPECIALIST

**SYDNEY – SALARY PACKAGE circa \$55K**

Excited about the challenge of organising romantic weddings in exciting luxury destinations, booking fun Buck and Hens travel, loving family reunions & sporting adventures? This is your chance to grow your career in group travel. Your role will involve tailoring itineraries and dealing with suppliers to ensure a seamless experience for your clients. You will be rewarded with amazing staff conferences, premium educationals, ongoing product training and leadership opportunity. Apply today!

### RIPE FOR THE PICKING CORPORATE TRAVEL CONSULTANT

**BRISBANE CBD – TOP SALARY PACKAGE UP TO \$70K OTE**

Looking for a new role in corporate travel that will see your career progress and grow? We currently have an opportunity for an experienced and highly motivated corporate travel consultant to join this industry leading Travel Company. You will be responsible for full management of your own business clients and book domestic and international travel. The role is Mon to Fri and comes with an excellent salary pkg, uncapped commission, career progression, ongoing training & more! Call us today.

### DO YOU LIKE CHANGE AND VARIETY?

**LEISURE GROUPS TRAVEL CONSULTANT**

**BRISBANE CBD – SALARY PACKAGE \$50K - \$55K OTE**

Is your current role in travel lacking variety and excitement? Don't put off applying for a new job any longer! This global travel company is currently recruiting experienced group travel consultants to join their leisure department. Each day will bring you new and different bookings to domestic and exotic international destinations. Work in a friendly team Monday to Friday and earn great \$\$\$. There are loads of other perks including industry benefits, discounts and best of all families and educationals. What are you waiting for?

### ADD VARIETY TO YOUR DAY – MELB STH EAST WHOLESALE TRAVEL CONSULTANT

**MELBOURNE- SALARY PACKAGE UP TO \$60K + BENEFITS**

Here is your chance to combine your love of retail and wholesale offering FIT and packaged holidays. This boutique wholesale company is seeking a dedicated wholesale consultant who is passionate and well-travelled through-out Canada, Alaska & USA with the ability and knowledge to sell many other worldwide destinations. Servicing travel agents enquiries and the general public you must have a min 3 years' experience. An excellent salary package is on offer, Monday-Friday hours, parking & a modern and bright office.

### NO MORE TIME WASTERS - LUXURY IS CALLING SENIOR TRAVEL CONSULTANT

**MELBOURNE – SALARY PACKAGE UP TO \$60K DOE**

We have multiple positions available in some of Melbourne's best high end travel agencies. Say goodbye to the time wasters, these positions will be all about repeat and referral. Predominantly servicing the luxury leisure markets you will need to have a minimum 4 years industry experience along with strong destination, product & GDS knowledge and a client following. In return you will enjoy Monday-Friday hours, work-life balance and the opportunity to attend some of the industry's most luxurious famils!

### FANCY YOURSELF AS A CRUISE EXPERT??

**EXPERIENCED CRUISE CONSULTANT**

**MELBOURNE – SALARY PACKAGE UP TO \$50K + BONUSES**

This well-established online cruise specialist provides a unique end to end booking service through phone and email enquiries. You will focus solely on worldwide cruise itineraries so a passion for all things cruise is an absolute must. You must have a min 2 years' experience with personal cruise experience and strong knowledge of all the major cruise wholesalers. In return the right candidate will be offered a lucrative salary + bonuses, fun and social team environment and a great city fringe location.

### NEED A NEW CHALLENGE THIS FIN YEAR?

**MULTI SKILLED CORPORATE CONSULTANT**

**MELBOURNE – EXCELLENT SALARY PACKAGE DOE**

Here is your chance to join a global TMC and step away from the retail environment. As a corporate consultant you will service business travel requirements for your dedicated accounts adhering to their strict travel policies. You must have a min. 2 years' international experience, strong GDS, fares and destination knowledge and exceptional attention to detail. A competitive salary package is on offer, social and fun team environment, career progression opportunities and the ultimate work/life balance!





*Working in partnership with the Australian Travel Industry*

### Leisure Travel Consultant

**Brisbane, \$45-55K + Commission, Ref: 4574SZ1**

Experienced Travel Consultant is required for a busy agency in Brisbane's north side with walk in's and fantastic client retention. A high base is on offer with great opportunities to really build a strong client base for yourself and earn top dollars with an uncapped commission structure. The ideal candidate will have solid working GDS knowledge, preferably Galileo and availability to work rotational Saturdays with a day off in lieu. Company will also provide free parking on site.

For more information please call Serena on  
(07) 3023 5023 or click [APPLY](#) now.

### Senior Leisure Travel Expert

**Sydney, \$45-50K, Ref: 1011PE1**

Escape the Daily Commute into the City, move your Career to the Eastern Suburbs and take ownership of your new role with this Fantastic Boutique Travel Company. Our client is looking for a retail superstar that knows their stuff, you will be part of a fantastic friendly small team of travel professionals that work hard within their roles and find it rewarding to bring in new clients and close a sale. If you can offer high quality personal service to your clientele we want to hear from you.

For more information please call Paul on  
(02) 9113 7272 or click [APPLY](#) now.

### Wholesale Travel Specialist

**Melbourne, \$Attractive Package, Ref: 1786KF2**

USA & Canada Travel Consultants wanted for this busy Travel Company in Melbourne. Your excellent knowledge of Canada, USA & Alaska and sales skills will be key for this vacancy. You will have outstanding customer service skills and have a passion for the travel industry. This leading travel wholesaler is looking for minimum 3 years experience selling USA, Canada & Alaska. You'll have ability to meet deadlines, be organised and want to create a suitable itinerary for your client.

For more information please call Kate on  
(02) 9113 7272 or click [APPLY](#) now.

### Hotel Duty Manager

**Perth, \$50-55k, Ref: 1713DV5**

A fantastic new opportunity in the hospitality field has become available offering the chance to work for one of Perth's leading 5\* hotels! If you are able to work under pressure, have a great personality, are professionally groomed & adaptable to change than this is the role for you! This is a great opening and will offer the successful candidate the chance to work in a fantastic environment and with fellow successful hospitality candidates! Offering an excellent salary and company benefits!

For more information please call Dave on  
(02) 9113 7272 or click [APPLY](#) now.

### Travel Supplier Accounts Consultant

**Brisbane, \$45K + Super, Ref: 2514SZ1**

Want to get out of sales & consulting in general? Have you always been brilliant at reconciliation and account enquiries and just have an eye for detail, a like for strategic thinking and problem solving? This is a great opportunity to not only get a foot in the door within a well known travel organisation but also perfect if you want to step into a back end role but still have a focus in dealing with suppliers and the company's network. Monday to Friday position, CBD location!

For more information please call Serena on  
(07) 3023 5023 or click [APPLY](#) now.

### Ski Travel Specialist

**Sydney, Up To \$50K + Bonuses, Ref: 1808MB1**

If you want to combine your two loves; Travel and Snow – Then this is the role for you! Sell ski packages and tailor made ski itineraries every day All over the world. If you have a travel background and are an avid snow lover and enjoy an uncapped earning potential see the \$ come your way selling a product you love. In a CBD location with a fantastic team this rare opportunity is sure to be snapped up soon. Show your interest now and apply with your CV outlining your passion for ski.

For more information please call Marissa on  
(02) 9113 7272 or click [APPLY](#) now.

### Corporate Travel Consultant

**Melbourne, OTE \$60K, Ref: 3212MD1**

Tired of your normal day to day routine? Do you have solid retail travel agency experience and would like to work for a leading Corporate Travel company? This Melbourne based TMC is seeking an experienced international travel consultant. Mon-Fri hours and fantastic team environment! This is a varied and exciting role with a fantastic client. If you are driven by success and love working within the travel industry, delivering outstanding customer service, this is the role for you!

For more information please call Megan on  
(02) 9113 7272 or click [APPLY](#) now.

### Senior Travel Consultant

**Adelaide, \$50-55k, Ref: 1757DV5**

Are you looking for something more challenging and rewarding? My client seeks a Travel Consultant that has more to their game; this role is for someone who is well travelled and experienced in dealing and working with a variety of clients in the travel industry. Your role will be very varied and you will be working on a variety of cruise, tours and groups packages for a lot of repeat and high end clientele! Covering worldwide destinations you will be able to broaden your horizons even further!

For more information please call Dave on  
(02) 9113 7272 or click [APPLY](#) now.



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