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# Travel Daily

First with the news

Wednesday 15th July 2015

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## Speakman steps back

**TRAVEL** Counsellors founder & chairman David Speakman has tendered his resignation from the Board of Directors as he seeks to tone down his workload.

The move takes immediate effect, with no changes made to any other management positions.

Founding the company 20 years ago alongside his wife Maureen, David Speakman has built the firm up to now number 1,400 home-based agents in eight countries.

## Golden Gate awaits

**QANTAS** has been inundated with positive feedback regarding its coming return to San Francisco.

Tickets are now on sale, with flights taking off from 18 Dec - see today's **cover page** for more.

## Today's issue of TD

**Travel Daily** today has eight pages of news, a front cover page for **Qantas**, a photo page for **Travellers Choice** plus full pages from: ([click](#)):

- AA Appointments jobs
- InPlace Recruitment jobs
- Consolidated/LAN
- Club Med

## Shanghai Disney revealed

**WALT** Disney Company's first mainland China "complete vacation destination" in Shanghai will see a list of familiar lands plus a host of "Disney firsts", the company announced today.

Primarily targeting a Chinese audience, Shanghai Disneyland will feature six precincts including the classics Tomorrowland and Fantasyland; what appear to be localised takes on Adventureland in 'Adventure Isle' & Main Street in 'Mickey Avenue' & brand new lands, the Gardens of Imagination and Treasure Cove - Disney's first ever pirate-themed zone.

At the centre of the park will be the Enchanted Storybook Castle - "the tallest, largest and most interactive castle at any Disney theme park," the firm said.

Among the firsts for the China park will be a TRON Lightcycle Power Run which has been billed as "one of the most thrilling attractions at any Disney park" & the Garden of the Twelve Friends where animals of the Chinese zodiac have been reimaged as Disney & Disney-Pixar characters.

Star Wars & Marvel attractions

will also feature at the park.

Other facets of the destination include the 420-room Shanghai Disneyland Hotel and 800-room Toy Story Hotel.

Adjacent to the theme park is an international shopping, dining & entertainment district, dubbed Disneytown, where the Mandarin production of Disney's *The Lion King* will be performed at the Walt Disney Grand Theatre.

Shanghai Disneyland is a joint venture between Disney and Shanghai Shendi Group.

The attraction broke ground in 2011 and was initially slated to begin welcoming guests in 2014.

After a series of setbacks, Disney has now set a launch date for the attraction as spring of 2016.

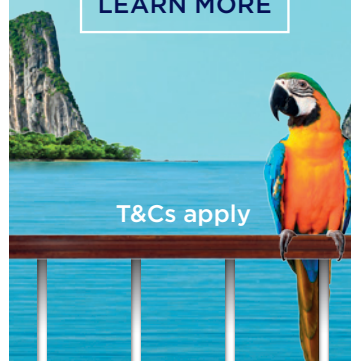
"We are building something truly special here in Shanghai that not only showcases the best of Disney's storytelling but also celebrates and incorporates China's incredibly rich heritage to create a one-of-a-kind destination that will delight and entertain the people of China for generations to come," Disney chairman and ceo Bob Iger said this morning.

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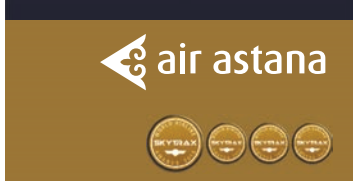


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## QF committed to Jo'burg

**QANTAS** says it remains firmly "committed" to the South Africa market after yesterday revealing the re-introduction of Sydney-San Francisco services would require it to scale back frequencies between Sydney and Johannesburg from daily to six weekly.

In 2013 when the International Air Services Commission was evaluating the continuation of QF's alliance with South African Airways, the Australian flag-carrier flagged the route as being "long, thin and isolated".

At the time, Qantas suggested maintaining its daily frequencies to Jo'burg without the SAA codeshare deal would likely mean it would be unable to retain frequencies for the medium to long term.

A Qantas spokesperson told *Travel Daily* today its JNB route "continues to offer the fastest route between the east coast of

Australia and South Africa".

"Qantas has operated services to South Africa for just over 66 years, and continues to be the only carrier to operate non-stop services between Sydney and Johannesburg," QF added.

Effective 03 Feb next year, Qantas will drop its Wed SYD-JNB service of QF63/64.

Customers with reservations on Qantas' Wed service have been rebooked on the next day (Thu) but can be moved to the day prior (Tue) without fee.

See [qantas.com.au/agents](http://qantas.com.au/agents).

## Scenic Austria on TV

**DURNSTEIN**, Melk, Salzburg and Vienna in Austria will be showcased next week to audiences of Channel Nine's *Today* show, courtesy of Scenic.

The upmarket Aussie travel firm is hosting *Today*'s Steve Jacobs on a Scenic 'Space-Ship' cruise on the Danube, with highlights including the Benedictine Abbey, Spanish Riding School and Palais Lichtenstein.

Coverage will run between 5:30-9:00am daily, from 20-24 Jul.

## Qld Budget wrap-up

**TOURISM** has featured as a major beneficiary in the 2015-16 Queensland state budget, with allocations to small business and the 2018 Commonwealth Games.

Premier Annastacia Palaszczuk turned the money tap back on for the sector, providing \$400m over the next four years for govt body Tourism and Events Queensland.

The funds will provide security for the department through at least 2018-19, reversing a sliding budget under the Newman Govt.

New air services will continue to be lured to Brisbane with a \$10m injection for the Attracting Aviation Investment Fund.

Further funding to continue preservation & restoration work on the Great Barrier Reef has also found a home in the 2015 spend.

Qld Tourism Minister Kate Jones said the secure budget for TEQ will enable the department to "retain high-value events with longer planning cycles that will deliver better visitation growth".

Three million has also been allocated for the improvement of scenic lookouts on Qld roads, while investment has also been allocated in the state's railways.



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## Passports in Germany

**THE** Dept of Foreign Affairs and Trade has reissued its travel advisory for Germany, including information on the requirement to carry a passport.

"You are not required by law to carry your passport with you while in Germany, but the local authorities can request to see it.

"We advise you to have access to your passport and carry photo identification with you at all times," Smartraveller suggests.

## Tigerair Aus 2-for-1

**EARLY** bookers can now take advantage of a '2-for-1' promo on offer for 48hrs with Tigerair Australia until midday Fri 17 Jul.

Fares start at \$45 for two people on the Sydney-Gold Coast and Melbourne-Hobart routes, up to \$159 for the Sydney-Perth pairing.

The sale is valid network wide for travel over select dates from early Feb to mid Mar.

## ANZAC arrivals spike 205%

**AUSSIE** pride ran rampant for the ANZAC Centenary in Turkey this year, with official data from the country confirming numbers skyrocketed during Apr.

Official figures from the Republic of Turkey's Ministry of Culture & Tourism show the total number of foreign visitors entering the country decreased 8.1% year-on-year to 2.4 million, but not surprisingly Australian travellers bucked the trend in a big way.

Arrivals from Australia jumped from 14,487 in Apr last year to an overwhelming 44,287 in 2015 as patriotic Aussies ventured to Anzac Cove, Lone Pine and other significant sites across Turkey for commemorative events timed to coincide with 25 Apr.

Such was the increase, Australia jumped from a 0.55% share of Turkish inbound source traffic to 1.82%, taking a place inside the nation's top 15 source markets.

New Zealand arrivals spiked by nearly 95% to 5,347 during Apr, the figures indicate.

Other traditional source markets such as France, the Netherlands and Italy saw arrivals plummet by double-digit figures.

Numbers from Turkey's top inbound source market, Germany dropped 9.5%, from 421,573 last year to 381,346.

Foreign figures stabilised in May, the latest Turkey figures show, as overall visits dropped just 2.5% compared to last year.

The Australian market slipped nearly 5% in May, down around 1,000 travellers on the year prior to 21,442 visitors.

## Adina across the ditch

**TFE** Hotels will introduce its first Adina Apartment Hotel property to the New Zealand market later this year, announcing today it will open a complex in Auckland.

CEO Rachel Argaman said the thriving Auckland market is a "perfect fit" for the brand.

Adina Apartment Hotel Auckland, Britomart will feature 128 units and is slated to open mid-Oct.



## Window Seat

**ETIQUETTE** when flying is very important not just when on the plane itself but also at the gate while preparing to board.

So much is this the case that US low-cost carrier JetBlue has put together the latest episode in its Flight Etiquette series, which takes a tongue-in-cheek look at manners when boarding.

The clip shows a group of passengers waiting at the gate and clearly getting excited when it comes time to board.



Matters such as allowing the crew on first, travelling with children, disabled pax (**pictured**) and boarding out of turn are all covered in an entertaining way.

**CLICK HERE** or the **TDTV** logo to view the video.



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## ICC Sofitel lapping up the view!



**DEVELOPERS** of the ICC Hotel - part of the Sydney International Convention, Exhibition and Entertainment Precinct - have this month received approvals from the NSW Govt to make a number of modifications to the property.

Alterations to the five-star Int'l Convention Centre Hotel are mostly cosmetic and include the addition of business identification signage on the ground floor, namely that of the Sofitel logo (which will operate the hotel) and the deletion of the plate awning element in the porte-cochere.

Minor changes are also planned for the Sofitel Sydney Darling Harbour's Level 4 pool terrace (**pictured**) where the pool alignment has been amended to "maximise natural light & views".

"In its amended location, views from the pool no longer (in part) look into the building itself, instead offering guests a view over Cockle Bay and to the city beyond," now approved documents filed with NSW Infrastructure & Planning show.

The ICC Hotel is earmarked to open its doors in 2017.

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## Cameras on Europcar

**CAR** rental company Europcar is expanding new technology in Australia which it anticipates will halve the number of vehicle damage dispute cases.

Building on the success of the camera technology that captures images of a vehicle before and after use (rolled out at Brisbane Airport last year), Europcar is now adding the tech at its Melbourne CBD and Adelaide Airport depots.

The pilot program at BNE saw a 70% drop in complaints or disagreements about damage, while the average number of calls regarding damage complaints fell by nearly 30% over 12 months.

"This is a market first in Australia and we hope the rest of the industry follows suit to provide customers with a greater level of confidence," said Europcar commercial director Matt Barker.

Other high traffic locations in Australia will adopt the Vehicle Inspection Cameras or utilise a mobile handheld solution.

## Lux Collection expand

**STARWOOD** Hotels & Resorts Worldwide is ramping up the European presence of The Luxury Collection portfolio, signing to manage four new properties.

The latest additions include the recently opened Augustine in Prague and soon-to-debut Caresse Resort & Spa in Bodrum (opens 18 Jul), Falisia Resort & Spa in Portofino, Italy (24 Jul) and Grand Hotel River Park in Bratislava (31 Jul).

## Changi T4 partners

**SINGAPORE'S** Changi Airport Group has secured five additional airlines to operate from the new Terminal 4 when it opens in 2017.

Joining Cathay Pacific at T4 will be full service carriers Korean Air, Vietnam Airlines and budget carriers AirAsia Berhad, Indonesia AirAsia and Thai AirAsia.

Construction of T4 commenced mid last year, with the terminal structure over 70% complete.



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**ABOVE:** When Maureen van Metter started work at The Travel Corporation in 1982, Malcolm Fraser ran Australia; Ronald Reagan was in charge of the United States; the Commodore 64 computer was first launched; Michael Jackson released *Thriller* and *E.T. the Extra Terrestrial* was a smash hit at the box office.

Thirty-three years later, the

much-loved industry stalwart has opted for retirement, leaving an indelible legacy of success, marketing nous, enthusiasm and dedication to her craft.

Van Metter spent 20 years with Trafalgar in the US as vice-president of marketing before moving to Australia where she has spent the last 12 years, rising to become the head of marketing at Insight Vacations Australia.

Send-off sentiments flowed from local boss Joost Timmer and global Insight head John Boulding.

"It has been my greatest privilege to work closely with her for so many years and I wish her every happiness in her retirement," Boulding said.

Van Metter was also presented with the first-ever Insight Vacations 'Award for Outstanding Achievement' to recognise her hard work and contributions.

She is **pictured** above centre with Insight Vacations md Joost Timmer and The Travel Corp ceo Australia John Weeks.

## EU approves EI buy

**INTERNATIONAL** Airlines Group has been granted antitrust approval from the European Union to proceed with purchasing Irish carrier Aer Lingus (**TD** Mon).

The green light came through a host of concessions made by IAG which included a plan to build a transatlantic aviation hub at DUB.

A further concession included a vow to renew agreements Aer Lingus held with competing airlines to funnel connecting pax onto their long-haul services.

IAG's plan to buy Aer Lingus is valued at €1.3 billion (A\$1.9b).

## Car rental warning

**NSW** Fair Trading has urged consumers renting exotic high-performance sports cars & luxury vehicles to ensure they read and understand terms & conditions of any rental agreement.

Within the category are vehicles produced by Lamborghini, Ferrari, Aston Martin, Maserati, Porsche, BMW and Mercedes-Benz that often retail for \$150,000 and up.

The call comes after the Dept reported receiving a number of complaints from consumers who, in addition to a premium rental fee, have been slugged a 'security deposit bond' to their credit card of between \$1,000 and \$20,000.

"Consumers are often asked to sign a rental agreement that stipulates the refund of the security deposit bond can take up to three months," NSW Fair Trading said last week.

"Many consumers are left out of pocket for several months, chasing the return of their money," the organisation added.

Commissioner Rob Stowe said customers should find out about any additional costs before signing a rental agreement and providing credit card details.

## Small Group Canada

**QUEENSLAND-BASED** Global Tour Specialists has released its small group touring program of the Canadian Rockies for 2016, offering six and eight-night trips for a maximum of 25 passengers.

The "relaxed paced" itineraries include the Scent of the Rockies which visits Banff, Lake Louise, Jasper, Kamloops and Vancouver, priced from \$2,999ppts.

The longer Rockies Connoisseur adds a visit to Emerald Lake and is priced from \$4,149ppts.

An exclusive "Women's Only" tour to Canada & Alaska is also on offer - [globaltourspecialists.com](http://globaltourspecialists.com).



**Win tickets to see Manchester City FC**

This week, **Abu Dhabi Tourism & Culture Authority** is giving two **Travel Daily** readers the chance to test their knowledge of Abu Dhabi and win one of two great prizes:

1. a double pass to see Manchester City FC vs Roma at the Melbourne Cricket Ground on Tues 21 July OR
2. a double pass to see the match between Manchester City FC vs Real Madrid at the Melbourne Cricket Ground on Fri 24 July.

To win one of these prizes, answer each daily question correctly and have the most creative answer to the final question. Send your answers to

[abudhabicomp@traveldaily.com.au](mailto:abudhabicomp@traveldaily.com.au)

3. Where in Abu Dhabi can you ride the world's fastest rollercoaster?

## Hilton home-workers

**HILTON** Worldwide will recruit 500 work-from-home positions in the United States to support the Hilton Reservations and Customer Care operation.

The "virtual Reservations Sales" positions will be for a mix of full-time and part-time employees, suited towards stay-at-home parents, retirees, college students and military spouses.

## Interjet Altéa move

**MEXICAN** carrier Interjet has signed with Amadeus for a full content agreement to extend its international customer base.

The deal with Amadeus will see 40 adopt the Altéa res system.

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## DL buying in Skymark

**JAPANESE** LCC Skymark could see itself the beneficiary of rescue investment from Delta Air Lines as it continues to dig itself out of bankruptcy, the *Nikkei Asian Review* is reporting.

The US carrier is eyeing up a 20% stake in the failed carrier as a step towards accessing lucrative landing slots at Tokyo Haneda and funneling pax to regional cities.

DL currently has no alliance partner in the Japanese market, whereas arch rivals UA & AA are aligned with All Nippon Airways and Japan Airlines respectively.

Skymark declared itself insolvent in Jan this year (**TD** 29 Jan), with ANA also eyeing a 20% purchase.

## Travel Daily

First with the news

Wednesday 15th July 2015

### Wilderness upgraded

**FACILITIES** to improve access to the Gibb River Road & Kalumburu Road in the East Kimberley for tourists have been installed, WA Environment Minister Albert Jacob has confirmed.

Access tracks, day use areas, car parks, toilet facilities and sun protection are among the works carried out on a 200km stretch - the main access point for a range of Kimberley stations and parks.

## FC agents grin & bear with RM



**FLIGHT** Centre agents across a number of Sydney CBD and southern suburbs were visited last week by "Rocky the Bear", clearly very lost from his natural habitat in Western Canada.

Close behind were the crew from Rocky Mountaineer and Infinity Rail, promoting the upcoming Discover Americas expos, set to begin touring the country from later this month.

Agents were clearly enamoured with their new furry friend, scrambling for photos which have surely since populated a social media account or two.

The team from Flight Centre Engadine in Sydney's south are **pictured** above with Rocky the Bear, also known as Rebecca Bussell from Rocky Mountaineer as bears don't wear flat shoes.



## Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**Sofitel Fiji Resort & Spa** will next week open its new FJ\$3.2 million Waitui Beach Club - a new leisure facility designed for adults only. Designed to be a couples retreat and private oasis, the beach club offers its own pool, champagne bar, restaurant and poolside

cabanas. Sitting within the resort itself, the new pool complex will be accompanied by a new room category, with 74 Beach Club rooms nearby.



Following a US\$2 million upgrade, the **Fairmont San Francisco** has unwrapped five new Specialty Suites for guests keen on the highest living standards when staying. Each of the five offer unique aesthetics and sit alongside the property's Penthouse as the

finest of its attractions. Suites offer a contemporary British elegance with soothing colour schemes, high-end furniture and "secret" features.



Nodding to the Portuguese heritage of Mozambique, the newly rebuilt **&Beyond Bengueria Island** in the Bazaruto Archipelago brings with it a sense of isolation in luxury. Alongside a deep water channel, rooms sit in the forest and overlook the

beach. Each are well decorated with copious amounts of space, with the resort's private villa redesigned to a three-bedroom family suite.

### LHR calls for action

**LONDON** Heathrow Airport ceo John Holland-Kaye has echoed calls by IATA to now get on with the job of planning and building the UK gateway's third runway.

"We either expand Heathrow - creating jobs, growth, a rebalanced economy and lucrative export routes - or we do nothing and retreat as a nation.

"The answer is obvious, so let's get on with it," Holland-Kaye said. LHR recorded its busiest Jun ever, with a record 6.6m pax using the facility over 40,626 flights.

### Crimson Peak maze

**UNIVERSAL** Studios Hollywood will open a new haunted maze attraction based on an upcoming horror movie in time for the 2015 Halloween festivities.

The Halloween Haunted Nights maze is inspired by *Crimson Peak*, a forthcoming scream film due to be released in the US on 16 Oct directed by Guillermo del Toro.

Guests will enter a 3D setting of the film, encountering tortured souls from the history of lead character Edith Cushing.

The attraction is scheduled to open to park guests on 18 Sep.

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# Travellers Choice connects with members

WITH so many new members joining Travellers Choice over the past year, there was no shortage of fresh faces this month at the national travel group's member meetings, which took place in six capital cities across the country.

Chairman Trish Ridsdale and Chief Executive Christian Hunter updated members on the group's constantly evolving suite of support services. At the same time, says Hunter, members were given the opportunity to raise some of the challenges they currently face and discuss ways Travellers Choice can provide them with the most effective support.

"It was particularly encouraging to see so many new member shareholders being embraced by their colleagues," says Hunter. "For many of them it was their first opportunity to experience first-hand the unique warmth, openness and two-way communication that makes Travellers Choice such a natural home for independent travel agents."

For more information on Travellers Choice, visit [www.travellerschoice.com.au](http://www.travellerschoice.com.au).



**RIGHT:** James Cracknell, Windsong Travel Bellingen and Jessica Moscatelli of Windsong Travel Inverell with Travellers Choice CEO Christian Hunter at the Sydney gathering.

**LEFT:** Farewell and good luck: Travellers Choice's retiring Business Development Manager Simon Lang celebrated his final member meeting in Brisbane.



**BELOW:** Donna Wilkinson, Young Travel; Nerida O'Brien, Travellers Choice; Heidi Kervinen, Global Village Travel and Diana St. John-Clark, The Rocks Travel.



**LEFT:** Queensland agents David Brandon, Brandons Travel & Savenio and Andrew Challinor, Savenio meet Travellers Choice's new BDM Queensland and Northern NSW Kim Tomlinson.



**RIGHT:** Kate Harvey, Naracoorte Travel n Cruise and Tanya Moubey, Argyle Travel.



**BELOW RIGHT:** The Adelaide meeting attracted Don Milne, Whyalla Travel & Cruise; Michael Brooksby, B&P Travel & Cruise and Mike Scarman, Port Lincoln Travel and Cruise.



**LEFT:** Peta Beckingham, Nicola Tew and Dianne Garbin from Floreat World of Travel with Michelle Shea of City Beach Travel and Cruise.



**ABOVE:** Sue and Shaun Fessy of Stodarts Travel & Cruise travelled to Perth from Kalgoorlie.



**RIGHT:** South Australian members Brian Bennett, Travel and Cruise Professionals with Tina Castello and Monika Munro, Montina Travel.





## Antarctica 2-for-1 air

**AURORA** Expeditions has launched a special '2-for-1' airfare offer for couples booking all-inclusive Antarctica itineraries departing 18 Nov - 1800 637 688.

## EK ready for new football season



**EMIRATES** is proudly displaying its eleven-year association with English Premier League side Arsenal FC on the side of one of its Boeing 777-200LR aircraft.

Three weeks out from kickoff in the 2015/16 Premier League season, Arsenal are one of several EPL teams currently in Singapore for a series of exhibition matches in the Barclays Asia Trophy event.

Four well-known Gunners players feature on each side of the aircraft, which was specially designed for the Singapore trip.

Emirates said onboard menus and headrests have also been transformed on the aircraft to feature Arsenal branding.

The partnership between the

two organisations began in 2004 and has since expanded to jersey branding and naming rights at the club's North London stadium.

Head coach Arsene Wenger is **pictured** above leading the team off the plane in Singapore.

## CZ confidence in Aus

**CHINA** Southern Airlines md for Australia/NZ Louis Lu has affirmed his confidence in the Australian market as the carrier prepares to ramp up seasonal local schedules.

Peak seasons in PER will see a fourth weekly flight offered, while MEL goes from 10 to 14 per week, BNE from five to seven weekly and SYD to triple daily.



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This month, Travel Daily and Scenic are giving readers the chance to win an amazing luxury European river cruise. The prize, valued at up to \$24,060 includes:

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To win, answer every daily question correctly and have the most creative answer to the final question.

Send your answers to [scenic@traveldaily.com.au](mailto:scenic@traveldaily.com.au)

11. Name the Scenic *Freechoice* pace-category suitable for guests desiring a comfortable walking pace on their excursions.

*Need a hint? CLICK HERE.*

## 'Yes I speak touriste'

**VISITORS** to Paris can use a new mobile app launched by the French Chamber of Commerce to find areas of the city where their language is more widely spoken.

Dubbed 'Yes I speak touriste', the app uses an interactive map to pinpoint locations such as restaurants where tourists would be able to better communicate in their native tongue.

The app is available for both iPhone and Android and includes Mandarin, English and Arabic.

## India being held back

**IATA** director general Tony Tyler has called for regulation in the Indian aviation market to be significantly loosened to enable the country to realise its potential.

Speaking at an aviation summit in India, Tyler said the country was being held back by "onerous regulation and processes, debilitating taxes and expensive infrastructure".

The Indian air market is tipped by 2029 to be the world's third largest with 280m pax annually.

**Travel Daily is 21!**

Help us celebrate by taking a photo and posting it on Instagram, Facebook or Twitter with the hashtag #**traveldaily21**

The most creative photo posted by Monday 20th July (includes the NTIA night) will win a bottle of champagne.

**Travel Daily**  
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## The Travel Daily Group

will be on show at the **Travel Industry Exhibition** along with 80 other industry suppliers

Luna Park Sydney Thu 16 and Fri 17 July

Come and visit us on stand A22.

- Charge station for mobiles
- Giveaways
- Promotions

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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### RETAILERS: NEED A NEW CHALLENGE??

#### MULTI SKILLED CORPORATE CONSULTANTS

#### MELBOURNE – COMPETITIVE SALARY PACKAGE DOE

Here is your chance to join a global company that continues to grow from strength to strength. We have multiple roles to service either Academics, Entertainment and SME or large corporate accounts. You must have a min. 2 years' retail exp. with strong GDS & fares knowledge with excellent customer service skills. An industry leading salary package is on offer including uncapped commissions, family opportunities and company benefits, fun and social team environment and a bright and modern office located on the city fringe.

### CAREER OPPORTUNITIES GALORE – GLOBAL TMC

#### DOMESTIC CORPORATE TRAVEL CONSULTANT

#### PERTH – SALARY PKG TO \$47K + BONUSES

This Global TMC are expanding and is seeking an experienced domestic corporate consultant to join their hard working team. As a domestic consultant you will service dedicated accounts assisting with all business travel arrangements within Australia and New Zealand. You must have a min. 12 months experience with strong fares and GDS knowledge. In return you will be offered a lucrative salary package with an achievable bonus structure, no weekends, newly refurbished office & career progression.

### SAY GOODBYE TO THE TIME WASTERS...

#### SENIOR LEISURE CONSULTANT

#### MELBOURNE- SALARY PACKAGE UP TO \$55K + INCENTIVES

This agency is located in one of Melbourne's most affluent suburbs and is seeking an industry expert to join their very experienced and supportive team. Servicing mainly high end enquiry, you must have a min. of 3 years' experience with a following of clientele, solid GDS skills, strong knowledge of luxury suppliers and product. In return you will be offered an excellent salary package of up to \$55K DOE plus incentives, opportunities to attend the industry's most luxurious famils and Mon-Fri business hours, doesn't get better than this!

### ARE YOU A CRAZY CRUISE BUFF??

#### EXPERIENCED CRUISE CONSULTANT

#### MELBOURNE – SALARY PACKAGE UP TO \$50K + BONUSES

If you are passionate about cruising than this is the role for you! This online cruise specialist services phone and email enquiries assisting with bookings and enquiries for the luxurious Holland America, Celebrity & Princess Cruises just to name a few. You must have a min 2 years' experience with personal cruise experience and strong knowledge of all the major cruise wholesalers. In return the right candidate will be offered a great salary + bonuses, fun and social team environment and a great city fringe location.

### DO YOU LOVE A CHALLENGE?

#### PRICE BEAT CONSULTANT

#### BRISBANE – SALARY PACKAGE \$52K OTE

This global travel organisation is looking for an experienced consultant with a strong understanding of the industry to join them. As a Price Beat consultant, you will work closely with consultants, retail and product teams to ensure the company is offering the most competitive pricing in the marketplace. Enjoy a strong salary package plus the best benefits in the biz. All you need is 2 years international travel experience, strong time management, communication skills & a proven problem solving ability. Call us today!

### IT'S A GROUPS THING?

#### LEISURE GROUPS TRAVEL CONSULTANT

#### BRISBANE CBD – SALARY PACKAGE \$50K - \$55K OTE

Is your current role in travel lacking variety and excitement? Don't put off applying for a new job any longer! This global travel company is currently recruiting experienced group travel consultants to join their leisure department. Each day will bring you new and different bookings to domestic and exotic international destinations. Work in a friendly team Monday to Friday and earn great \$\$\$. There are loads of other perks including industry benefits, discounts and best of all family and educationals. What are you waiting for?

### CRUISE INTO YOUR DREAM ROLE

#### RETAIL TRAVEL SPECIALISTS & TEAM LEADERS

#### NORTH/WEST SYDNEY – SALARY PLUS UNCAPPED COMM

We have an abundance of cruise roles throughout North & Western Sydney & as far as Canberra. Represent elite cruise liners & river cruises to direct passengers. Create cruise only, flights, pre/post accommodation or bespoke all-inclusive packages. Utilize your exceptional cruise knowledge to be rewarded with uncapped commission, 1 week's fab family inspections & avoid the commute working closer to home. If you have min 2 years cruise exp, GDS skills & a passion for the seas, come onboard today!

### MIX BUSINESS WITH PLEASURE

#### DOMESTIC, MULTI-SKILLED & VIP TRAVEL CONSULTANTS

#### SYDNEY – SALARY PACKAGE UP TO \$68K & INCENTIVES

With an abundance of corporate roles throughout Sydney you can work for a boutique agency or leading global TMC. Be the dedicated consultant for a large VIP account or work in a team to service a varied portfolio; the choice is yours. Arranging their domestic & international travel, build strong relations by providing superior customer service. Upgrade your career to enjoy top incentives, high-end family & avoid the long commute. To apply you need min 3 years Corp exp, strong GDS & airfare knowledge plus a passion for travel.





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Travel Daily - 21 years of  
exceptional journalism!**

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Ben Carnegie

### **Senior Marketing Executive - Sydney**

- ▶ Salary dependent on exp + incentives
- ▶ Exciting new online cruise retail company
- ▶ Northern Sydney

Our client is the latest addition in their field in the online retail cruising sector of the travel industry. They are establishing their marketing department and are in need of a keen and enthusiastic Marketing Executive.

You will be responsible for creating, producing and delivering marketing material to the market place. Creativity and the ability to come up with fresh new concepts will be the key to this role. The ability to establish rapport and manage high level relationships with industry partners is also essential.

You will also need to possess a good knowledge of programs including Photoshop, Publisher, Adobe Acrobat, Excel, Word & web content management systems HTML/ CRM. You will need to be innovative & proactive in this fast paced environment. Any knowledge of cruising will be highly regarded. Don't miss out on this fantastic opportunity to make your mark on this great new product!

Call Ben or [click here](#) for more details

### **Cruise Travel Consultants - Sydney**

- ▶ Do you love worldwide cruising?
- ▶ Busy, dynamic working environment
- ▶ Northern Sydney location

Join this well established co. within their worldwide cruise division. Great offices, great products, great pay + incentives! If you have retail or wholesale cruise exp. call today!

Call Ben or [click here](#) for more details

### **Team Leader Operations Inbound - Sydney**

- ▶ High end Inbound agency
- ▶ Great benefits!
- ▶ Salary \$70K + super neg doe

Supervise a small specialist team of experienced inbound consultants whilst servicing the top, high end repeat clients. Specialising in FIT itineraries in western hemisphere mkts.

Call Cristina or [click here](#) for more details

### **TEMP Ticketing Specialist - Sydney**

- ▶ CBD location - Great salary and conditions
- ▶ Monday to Friday - No weekends!
- ▶ Highly regarded travel brand

Reputable agency chain with excellent mgt & qualified independent teams working off site seek an Airfares and Ticketing expert to handle complex tkts based in head office.

Call Ben or [click here](#) for more details

### **NSW Area Manager - Maternity leave**

- ▶ Based in Sydney CBD
- ▶ Operational Management
- ▶ Salary to \$80K + super + bonus

Love variety in your day? On top of the strategic operational management of multiple venues, your understanding of sales & marketing principles will secure you this unique role!

Call Ben or [click here](#) for more details

### **Sales Representative - Sydney**

- ▶ A role that combines Account Mgt & BDM
- ▶ Award winning travel wholesaler
- ▶ Salary package to \$100K

This renowned wholesaler is currently seeking a Sales Rep to manage an extensive portfolio of agencies. This position could offer a significant step up for an experienced rep.

Call Ben or [click here](#) for more details



# Win a trip of a Lifetime to South America

Consolidated Travel & LAN Airlines are giving the 5 best agents the opportunity to attend this exclusive famil\* in October by achieving the highest sales between 29 June & 26 July 2015.



Flying daily ex Australia to the world on the most modern aircraft, the Boeing 787.



**CONDITIONS:** Valid for tickets issued by Consolidated Travel or via Quikticket between 29 June to 26 July 2015 on 100% LA itineraries ex Australia plated to LA (045). Infant, Group sales, Wholesale and Cancelled or Refunded tickets are not eligible. \*The top 5 agents with the highest International sales will win the major prize. To qualify a minimum of \$10,000.00 in net International sales is required. \*The Famil is valid on LA services and will depart in October 2015, a participation fee will be required. All winners must be an international travel consultant and full time employee of the agency in Australia. Consolidated Travel and LAN reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 26 June 2015.



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