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Friday 17th July 2015

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Record response to show

THE second annual Travel Industry Exhibition kicked off in Sydney yesterday, with large crowds packing out the free seminar sessions and visiting more than 80 exhibitor stands.

In its first day, the show has seen significantly stronger visitor responses compared to last year's inaugural event which took place at Moore Park and unfortunately coincided with the MH17 tragedy.

Despite wintry weather, visitors from across the industry queued up to enter the Luna Park venue, while standing room only was on offer at free seminar sessions which focused on social media including Twitter, Blogging,

Facebook and techniques for Search Engine Optimisation.

Exhibitors have also reported a pleasing level of enquiry, with one supplier telling **TD** last night his company had signed up 11 new accounts on the day.

The show continues today, with an intriguing presentation from Smartraveller (see page 2) along with a session from Jessica Quinlan of TripAdvisor, while Rick Myatt of AFTA Education and Training will also present on the state of travel industry training.

Plans are already afoot for the 2016 Travel Industry Exhibition, shaping to be even bigger.

Day one of the show wrapped up with exhibitor drinks followed by a gala celebration of **Travel Daily's** 21st birthday - see page six for all the photos.

NT on show at sports

BRANDING for Tourism NT's 'Do the NT' campaign will be on show at major sporting events set to take place this weekend.

The organisation's partnership with the Melbourne Demons AFL club will see the brand feature at this weekend's game vs Brisbane, while Adelaide United's soccer match with Liverpool FC will also feature 'Do the NT' promotions.

TD goes to the show

Travel Daily today has seven pages of news and photos, a page of photos from our **21st Birthday Party** last night, plus full pages: (click)

- AA Appointments jobs
- Travel Trade Recruitment

Golden ticket winner

THANKS to the poetic people who have submitted entries for **TD's** Golden Ticket competition.

The winner of a money-can't-buy ticket to tomorrow night's National Travel Industry Awards gala dinner - sitting with the **Travel Daily** team - is **Andrea Morgan** from **G Adventures**.

Her entry for the comp was more like an ode than a poem, with the epic effort including five verses of lyrical magic.

Andrea will join us tomorrow night at the gala dinner at Sydney's Darling Harbour.

See next week's issues of **Travel Daily** for all of the excitement.

FC settle Mexico deal

FLIGHT Centre today confirmed the completion of its acquisition of Mexican corporate travel business Koch Overseas de Mexico (**TD** 05 May).

The final acquisition value was not disclosed, with Flight Centre saying the price and the profit from Koch are "not material".

Koch is already part of the FCM Travel Solutions network, and has over 100 staff in Mexico City, Puebla, Cancun and Monterrey.



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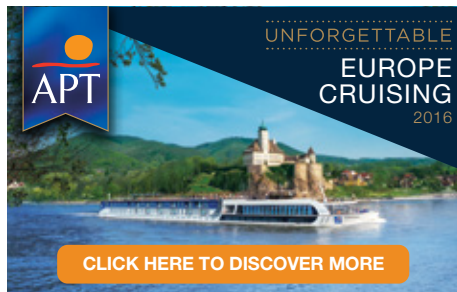
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New Smartraveller campaign to launch

THE Department of Foreign Affairs and Trade will launch a new advertising campaign in Sep continuing to promote the use of its Smartraveller advisory system.

Speaking this morning at the Travel Industry Exhibition, DFAT's Brek Batley said key messages would focus on "helping Australians be more self reliant and take greater personal responsibility when they travel".

He said research had found Australians perceived they "would be OK" if they had registered with Smartraveller.

"We want to position Smartraveller as a highly credible and definitive information resource for Australian travellers," he said, with the new collateral to be used across mediums including TV, print, social media, digital and multicultural channels.

"We are looking to influence behavioural change and seek your support," Batley said.

DFAT offers a range of publications for Australians travelling overseas covering several demographics, while hard copies for agents to include with client documentation can be ordered online on the Smartraveller website.

MEANWHILE, Batley confirmed DFAT will soon add the Seychelles as the 171st country covered by Smartraveller (**TD** 26 Jun), with a new advisory encouraging normal safety precautions to be observed.

Aus welcomes ANA return

SYDNEY Airport ceo Kerrie Mather and Tourism Australia md John O'Sullivan have welcomed confirmation from All Nippon Airways (ANA) it will return to SYD with its 787-9 *Dreamliner*.

The Japanese carrier announced yesterday it would begin a daily direct service from Tokyo Haneda to Sydney from 11 Dec (**TD** breaking news), offering early-morning arrival into both cities.

It marks the return of Japan's second largest airline to Australia

for the first time since Jul 1999.

Competition between Australia & Japan will be boosted through the new ANA flights, particularly to Tokyo Haneda to which Qantas will launch service from 31 Jul.

A daily 215-seat three-class service will be operated, offering 48 seats in Business Class, 21 in Premium Economy and 146 seats in Economy class, with tickets to go on sale from next month.

Sydney is the fourth new int'l route set to begin on ANA aircraft this year, following Houston on 12 Jun, Kuala Lumpur on 01 Sep and Brussels from 25 Oct.

"Japan has been Sydney's fastest growing international destination for Australians over the past three years, so this new service will also offer more choice to Australians travelling to Japan for business and leisure," SYD ceo Kerrie Mather commented.

Tourism Australia managing director John O'Sullivan echoed the sentiments, adding that the Japanese rank Australia second on their global travel wish list.

"ANA's new service will add close to 80,000 seats to Australia each year, which will be hugely significant in terms of boosting inbound travel from Japan."

Australians heading to Japan will have access to 42 of ANA's domestic routes within Japan from Haneda, with the morning arrival able to funnel pax to their Japanese destinations by midday.

AFTA injects \$500+K into ATAS awareness

MORE than half a million dollars has been spent to date by the Australian Federation of Travel Agents on boosting awareness of the AFTA Travel Accreditation Scheme (ATAS), it was confirmed this morning.

The figure was revealed at the AFTA annual general meeting in Sydney, attended by some of the heavyweights of the travel trade.

AFTA ceo Jayson Westbury confirmed \$512,000 of the \$2.8 million government grant has been spent in relation to the engagement of ATAS to consumers and the trade from its launch up until 30 Jun 2015.

Westbury also confirmed "well in excess" of 70% of agencies registered to ATAS have already renewed for the next FY.

More from AFTA on **page four**.

PAL boost for Sydney

PHILLIPINE Airlines will bump up frequencies on the Manila-Sydney route from five weekly to daily, effective from 25 Oct.

According to GDS displays, PAL is downgauging jets on the route from A330-300s to A340-300s.

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What a lovely birthday idea!

THE Travel Daily team is jumping for joy over the latest entry in our 21st Birthday competition.

Nicola Caygill of Micro-Cruising put together this fabulous photo which involved the collection of a whopping 144 Freddo Frogs.

She is now in the running to win a fabulous champagne hamper, with the competition open through until Mon 20 Jul and entries accepted via social media channels using the hashtag #traveldaily21.

Last night, the **TD** group also celebrated our anniversary after Day 1 of the Travel Industry Exhibition - see **page six**.



APT on Better Homes

HIGHLIGHTS of APT's 15-day Magnificent Europe river cruise from Amsterdam to Budapest will feature on Channel 7 lifestyle program *Better Homes & Gardens*. Hosted by Jason Hodges, the program airs at 7pm AEST tonight.

VA grows with Sabre

VIRGIN Australia will implement a variety of new Sabre Corporation technology solutions as part of a broadened agreement with the organisation.

Announcing the renewal of its SabreSonic agreement, Virgin Australia chief information officer Lawrie Turner said the carrier would work with Sabre to further develop its customer experience at all int'l and domestic markets.

The carrier will progressively install new customer-focused and personalisation solutions such as Customer Data Hub, Customer Experience Manager and Dynamic Retailer.

Shopping functionality and expanded mobile solutions will also be rolled out as the carrier seeks to tune and qualify the passenger experience.

Sabre Airline Solutions president Hugh Jones said Virgin Australia will be able to continue to make a significant impact on developing the passenger experience.



Window Seat

CHINA'S iconic Great Wall was built over 2,000 years ago to fortify the nation from invading nomadic tribes, but who could have thought tourists would be the wall's greatest adversary.

According to Chinese state media, nearly 30% of the wall has disappeared over time by sticky-fingered tourists keen to sample a piece to take home as an "authentic" souvenir.

Bricks have been vanishing over time both to sell on eBay and also to build homes, with locals equally as complicit.

So bad is the situation that the State Administration of Cultural Heritage estimates over 2,000 kilometres of the wall is gone.

Great Wall of China Society vice-president Dong Yaohui has urged authorities to inspect the wall and start on repairs.



Three new Quest locations in NSW

Quest is celebrating three NEW properties in NSW. Quest Liverpool, Quest Nowra, and Quest Albury on Townsend are the latest additions to the Quest network, offering travellers premium serviced apartment accommodation, wherever they need to be for business.

Visit **questapartments.com.au**
or search **"QG"** on the GDS



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AFTA 2015 agm



THE Australian Federation of Travel Agents this morning formally declared the election of four directors to its board during the 38th annual general meeting in Sydney today (**page 1**).

The directors include Christian Hunter from Travellers Choice; Tom Manwaring, Express Travel Group; Jamie Pherous, Corporate Travel Management and Joanne Sully from American Express Travel Global Business Travel.

Pictured attending the agm from left are Mike Thompson, Helloworld (AFTA chairman); Julie Primmer, Helloworld; Melvyn

Almeida, Consolidated Travel; Elizabeth Gaines, Helloworld (vice chair); Christian Hunter, Travellers Choice; Andrew McFarlane, Magellan Travel Group; Craig Smith, Corporate Travel M'gment, Tom Manwaring, Express Travel Group; Jayson Westbury, AFTA ceo and Joanne Sully, American Express Global Business Travel.

Unable to attend the agm were Jamie Pherous, Corporate Travel Management; Graham Turner, Flight Centre Ltd, David Smith, Flight Centre/Escape Travel and Spiros Alysandratos from Consolidated Travel.



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QF SA kids policy awareness

QANTAS is being vigilant with reminding passengers travelling with children to South Africa that they must possess all necessary documentation or risk being denied entry to the country.

According to an update on QF's agent site this week, "failure to ensure these new requirements will result in passengers departing from South Africa being denied travel; or passengers travelling to South Africa being denied entry and repatriated".

The message follows the 01 Jun implementation of strict new rules on entry to South Africa that require foreign travellers to carry with them an unabridged birth certificate of a travelling child under 18 years which identifies the particulars of the parents.

If a parent is travelling solo, a Parental Consent Affidavit is

required, or a death certificate of the deceased parent is necessary.

Other travelling child scenarios require additional paperwork, with all documentation needing to be presented on arrival into and departure from South Africa.

A QF spokesperson told **Travel Daily** the heightened attention to the policy aims to alert customers who may have booked flights more than six months ago, before the policy came into force.

Passengers flying with Qantas from Sydney to Johannesburg are reminded of the strict conditions in a pre-departure email which is sent 24-48hrs prior to departure.

"It's another measure to ensure Qantas passengers are well informed," the spokesperson said.

Qantas notes that supporting docs are not required where travel includes direct transit at an international airport.

CLICK HERE for more details.

Groupon acquisition

ONLINE group buying specialist Groupon has branched out into the mobile food ordering and delivery market, acquiring US company OrderUp.

Baltimore based OrderUp has operations in nearly 40 markets in 26 states.

Six Senses Portugal

SIX Senses Hotels, Resorts & Spas has opened its first property in Europe this week in Portugal.

The Six Senses Douro Valley is located in the UNESCO World Heritage site bearing the same name and features 57 rooms & suites including villas with one, two and three bedrooms.

Its addition expands the Six Senses portfolio to 11 properties.



Snow Conditions

WELCOME to **TD's** regular snow conditions update, providing info on the latest snow falls, depths and lifts in operation across key Australia and NZ ski-fields.

Here's the latest snow reports:

- Falls Creek - 52cm / 12 lifts
- Perisher - 55cm / 33 lifts
- Thredbo - 55cm / 11 lifts
- Charlotte Pass - 55cm / 5 lifts
- Mt Hotham - 73cm / 8 lifts
- Mt Buller - 55cm / 13 lifts
- Stanthorpe - 8 cm / NO LIFTS
- Coronet Peak - 75cm / 8 lifts
- The Remarkables - 95cm / 6 lifts
- Mt Hutt - 70cm / 4 lifts
- Cardrona - 70cm / 7 lifts
- Treble Cone - 88cm / 4 lifts

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QF opens JAL lounge

ONEWORLD Emerald members and Platinum Qantas Frequent Flyers will have access to Japan Airlines First lounge at Tokyo Haneda if travelling on Qantas' new Haneda service from 31 Jul.

Qantas FF Gold members, Club members & Sapphire oneworld can access the Business Lounge.

Cherry Blossom Tour

INTERASIA Tours has finalised hotel allotments for its upcoming Cherry Blossom Tour to Japan for 2016, with interest levels to be indicated by end of the month.

The itinerary sets off from Kyoto on 26 May, travelling through to Tokyo - for the full itinerary and prices, [CLICK HERE](#).

VB eager for action

VISITBRITAIN has expressed its excitement at being able to forge better ties with emerging markets once new air capacity at London Heathrow becomes operational.

Calling for swift but sustainable action on the runway's development and construction, VisitBritain said once complete, the UK will be able to earn up to £78 billion annually from inbound tourism receipts within 15 years.

VisitBritain head of tourism affairs Amy Gray told **TD** the UK needed to be able to compete in established & emerging markets.

"We agree that Britain currently enjoys good connectivity to established markets but connectivity to emerging markets is comparatively weak.

"Connectivity to [these] markets and cities is critical to securing tourism growth in the vital medium-long term," she said.

Music stars for P&O

FIVE live concerts will headline a Sydney Harbour spectacle on 25 Nov as P&O Cruises celebrates the arrival of its two new ships *Pacific Aria* and *Pacific Eden*.

The line is keeping tight-lipped on exactly who will perform on its fleet, however a total of 25 acts have been signed so far, with more details coming next week.

Passengers can book themselves on one of five voyages to ensure they are part of the action, with fares starting from \$499ppts.

DoJ approval for IAG

AER Lingus becoming part of the International Airline Group umbrella appears all but a done deal after the US Department of Justice rubber-stamped the plan.

El shareholders have backed the IAG proposal, which now makes way for the deal to proceed.

Friday 17th July 2015

Win tickets to see Manchester City FC



This week, **Abu Dhabi Tourism & Culture Authority** is giving two **Travel Daily** readers the chance to test their knowledge of Abu Dhabi and win one of two great prizes:

1. a double pass to see Manchester City FC vs Roma at the Melbourne Cricket Ground on Tues 21 July OR
2. a double pass to see the match between Manchester City FC vs Real Madrid at the Melbourne Cricket Ground on Fri 24 July.

To win one of these prizes, answer each daily question correctly and have the most creative answer to the final question. Send your answers to abudhabicomp@traveldaily.com.au

5. In 25 words or less tell us why you'd like to tick Abu Dhabi off your bucket list.

Langham SME reward

SMALL and medium-size businesses can now access special corporate rates at participating Langham properties worldwide under the group's newly launched Optimum Programme.

The scheme is aimed at firms booking 20-50 room nights per year and offers an exclusive booking code, dedicated sales rep, airline partner miles accrual & invitations to Langham events.



Travel Specials

WELCOME to Travel Specials, **Travel Daily's** Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

A variety of 'Stay & Play' packages have been released by **AccorHotels** in partnership with the annual Royal Queensland Show (Ekka), which runs from 07-16 Aug 2015. Options are available at eight hotels, all including overnight accom, breakfast for up to 2A2C and two show entry tickets. Hotels include the Ibis Brisbane from \$229 per night through to the Sofitel Brisbane Central at \$350 per night. See www.accorhotels.com/ekka.

French Travel Connection is celebrating Bastille Day this week by releasing an exclusive offer on Paris apartments. Book five nights, three tours and a five-day Metro pass and receive a free Seine river cruise, free Paris walking guide and crumpled map. Phone 1300 858 304 for details.

Savings of \$750 per couple are on offer through **Hoot Holidays** on a six-night stay at Breakas Beach Resort in Vanuatu. The land-only package is priced from \$390 per person, valid for booking to 31 Aug and selected travel dates through to 31 Mar 2016. Phone 131381 for more information.

Enjoy breakfast for \$1 per person per day at the **Ibis Adelaide**, which is celebrating its 1st birthday since opening doors. Rooms are priced from \$107 per night for stays to 30 Sep. See www.accorhotels.com/8822.

Attraction recognition

SYDNEY'S Taronga Zoo has been ranked the world's 15th Best Zoo in the TripAdvisor Travellers Choice awards for amusement parks, zoos, water parks and aquarium attractions. Mentions this year went to 533 attractions in total, with Universal Studios' Islands of Adventure ranked world's best theme park.

The San Diego Zoo, Siam Park Water Park, Spain and Oceanario de Lisboa in Portugal all took out their respective sub-categories.

WC journey planner

ENGLAND Rugby has launched a Spectator Journey Planner for guests visiting for the World Cup.

The online portal features information on how best to travel to match venues and dedicated fanzones set up across the UK.

Door to Gate journey details can be obtained and saved, along with secure links to transport operators and booking websites.

Match tickets for the 44-day event, which kicks off in 63 days, are now being distributed.



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Travel Daily celebrates #traveldaily21

Travel Daily
First with the news

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SEVERAL hundred industry partners joined the **Travel Daily** team at Sydney's Luna Park last night for the group's 21st birthday celebrations. Thanks to everyone for your good wishes on this momentous milestone, and for your ongoing support for our publications which also include *Cruise Weekly*, *Business Events News* and *travelBulletin*. These pics were taken on the night, with lots more at www.facebook.com/traveldaily.

RIGHT: Some of the **Travel Daily** team at Luna Park last night.



LEFT: Thanks to these hot foxes from Excite Holidays for their support of the celebrations.



RIGHT: Garuda Indonesia's Roger Byrne presented the big prize on the night to Lina Trimarchi of Cruise Office. She won return GA flights to Bali plus five nights at the new Alila Seminyak - along with return limousine transfers courtesy of Brunel Chauffeur Drive.



RIGHT: AFTA ceo Jayson Westbury loves Travel Counsellors' Tracy Parkinson.



RIGHT: Simon Bernardi with Peter and Kate Newsom, CIT Holidays.



RIGHT: **Travel Daily's** Jenny Piper with Donna Meads-Barlow, DBT.



ABOVE: Tim Harrowell and Rob Gurney from Emirates with Bruce Piper, **Travel Daily** and Dale Woodhouse of Singapore Airlines.



LEFT: Luna Park gm James Granter generously provided two family day passes as a lucky door prize. He is pictured with Savenio's Andrew Challinor, Simon Loo, Luna Park; Robyn Willis and Adam Vance from Etihad Airways.



LEFT: Lynne Clarke of MSC Cruises with Craig Owens, Cruise Office.

BELOW: The team from McLachlan Tours getting into the 21st Birthday party spirit.



ABOVE: Paul Highams, Brunel Chauffeur Drive with Kevin Millard of Redy2Go.

BELOW: Susan Elnadi from APTTC with Roanna Watson and David McCarthy of show organisers ETF.



NZ Birthday Bargains

AIR New Zealand has launched a one-day sale to celebrate the ninth birthday of its 'grabaseat' initiative, with 3,288 seats on sale for flights across its network.

Macron Law passed

TRAVELLERS are expected to benefit from the passage of the Macron Law in France, which is tipped to see new long-distance and regional coach & rail routes.

The law, which takes effect on 01 Aug, will foster new coach operators, in turn leading to more competition and lower prices.

Australians will no longer need to change trains in Paris or other major cities, depending on their destination, with new operators expected to launch direct routes.

European travel website GoEuro.com says it is predicting 250,000 more Aussies annually to utilise coach and rail transport across France during their stay.

Mantra conf wraps up

AUSTRALIAN of the Year Rosie Batty headlined the second and final day of the 2015 Mantra Group conference in Kingscliff.

Joining the cavalcade of high-profile speakers from the day prior, Batty participated in a panel discussion with journalist Ellen Fanning and Winter Olympics Gold Medal winner Alisa Camplin.

Leading the discussion was Mantra Group executive Michelle Lalli, with topics including setting goals and the lost art of listening as a vital part of communication.

"It was quite an emotional day and extremely inspiring to be in the presence of such highly intelligent and impressive people, and I know our team members will remember their words for a long time to come," Mantra ceo Bob East commented.

Mantra Group closed their conference by presenting Batty with a cheque for \$10,000 for her 'never alone' foundation, along with a donation to Alisa Camplin's Finnans Gift Foundation.

Spencer team dining for Danii



CONTINUING her crusade for awareness of Type 1 Diabetes and affordable safety technology for all those living with the disease, Donna and Brian Meads-Barlow were guests at a special lunch this week hosted by Spencer Travel.

Gathering the entire Surry Hills team of 32 together for the occasion, the Meads-Barlows enjoyed the occasion and the opportunity to highlight both the cause and the Danni Foundation.

In a year which would have been the 21st birthday of Danii Meads-Barlow, each member of the Spencer Travel team donated \$21 to support the Foundation.

The travel industry is a staunch supporter each year of the Danni Foundation, run by the owners of

Donna Barlow Corporate Travel and Cruisescene.

The annual Jelly Bean Ball fundraiser is now a staple on the Sydney events calendar and one of the industry's social highlights, and well supported by the trade.

In addition, tickets for the next Jelly Bean Educational Cruise for people with Type 1 Diabetes and their families are now on sale.

Sponsored by Medtronic and Helloworld, the four-night voyage will set sail onboard P&O Cruises' *Pacific Eden* to Moreton Island, departing on 21 Jan next year.

CLICK HERE for more details.

Pictured above from left at the lunch is Belinda Ward, Donna Meads-Barlow (with donated cheque) and Penny Spencer.

Tallest hotel in Solo

BEST Western International has opened a new hotel in the Central Java destination of Solo, which has been flagged under its Best Western Premier upscale brand.

The property stretches 82m into the sky and offers 348 rooms, pool, restaurants & fitness centre.



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WIN A LUXURY RIVER CRUISE

This month, Travel Daily and Scenic are giving readers the chance to win an amazing luxury European river cruise. The prize, valued at up to \$24,060 includes:

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To win, answer every daily question correctly and have the most creative answer to the final question.

Send your answers to scenic@traveldaily.com.au

13. True or false: Scenic's Earlybird offers allow guests the opportunity to Fly Free to Europe all year round when booking a standard suite on all Europe cruises of 11 days or more?

Need a hint? [CLICK HERE](#).

Travel Daily is 21!

Help us celebrate by taking a photo and posting it on Instagram, Facebook or Twitter with the hashtag #[traveldaily21](https://www.instagram.com/traveldaily21)

The most creative photo posted by Monday 20th July (includes the NTIA night) will win a bottle of champagne.

Travel Daily
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WHOLESALE TRAVEL CONSULTANTS
BRISBANE CBD – OTE \$55K ++**

Based in the CBD this dynamic travel company is looking for sales superstars to join their domestic, international, rail & cruise wholesale teams. Your days will involve selling holiday packages from flights, accomm, tours and transfers you will sell it all. With your exceptional customer service you will be able to cross sell & upsell to ensure your clients booking the best package for them. Superb \$\$ package & the best benefits! All you need is 12 months consulting or reservation experience, proven sales skills & a great attitude!

**TIME FOR AN ADVENTURE –DON'T MISS OUT
WHOLESALE TRAVEL CONSULTANT
MELBOURNE- SALARY PACKAGE UP TO \$60K + INCENTIVES**

Here is your chance to join one of the industry leaders in Adventure FIT and packaged holidays. This boutique company is seeking a motivated wholesale consultant who is passionate and well-travelled through-out Canada, Alaska & USA. Servicing travel agents enquiries and the general public you must have a min 3 years exp. and strong destination & product knowledge. In return you will be offered a top salary package, incentives, Mon-Fri hours, parking & a modern and bright office located in Melbourne's Sth East.

**ULTIMATE WORK LIFE BALANCE
RETAIL TRAVEL CONSULTANT**

MELBOURNE CBD – SALARY PKG TO \$50K + INCENTIVES

This very reputable travel agency provide a unique service to their well-established and loyal client database.

Predominantly servicing high end enquiry you must have strong product and destination knowledge and a minimum 18 months leisure experience with solid GDS skills. In return you will be rewarded with a lucrative salary package + incentives, Mon-Fri hours, ongoing training and support, career progression and company benefits and opportunities to attend famils and host organised group departures.

**ENDLESS PERKS ON OFFER, REWARD YOURSELF
SENIOR CONSULTANT
MELBOURNE – SALARY PACKAGE TO \$75K (OTE)**

Here is your chance to join a global company with some of the best perks in the business. This position is for an experienced consultant who will be servicing travel needs for academic clientele. You must have a min. 2 years' experience with strong GDS, fares and destination knowledge. A competitive salary package is on offer including uncapped commissions, opportunity to attend a global conference every year, excellent famil offerings, amazing career progression opportunities and NO MORE WEEKENDS!!!

**SET SAIL THIS FINANCIAL YEAR
WHOLESALE CRUISE CONSULTANT**

MELBOURNE – SALARY PACKAGE UP TO \$70K OTE

It is time to progress from retail and join the wonderful world of wholesale cruise? Look no further! You will use your expert cruise knowledge to assist agents with all bookings and enquiries for some of the world's leading cruise operators. You must have a min 2 years' experience, passion for everything cruise and flexibility to work a 7 day rotating roster. In return you will be offered a competitive salary with uncapped earnings, amazing incentives, in house gym, fun & social team and fantastic famil opportunities!



Working in partnership with the Australian Travel Industry

Leisure Travel Consultant

Brisbane, \$45-55K + Commission, Ref: 4574SZ1

Experienced Travel Consultant is required for a busy agency in Brisbane's north side with walk in's and fantastic client retention. A high base is on offer with great opportunities to really build a strong client base for yourself and earn top dollars with an uncapped commission structure. The ideal candidate will have solid working GDS knowledge, preferably Galileo and availability to work rotational Saturdays with a day off in lieu. Company will also provide free parking on site.

For more information please call Serena on (07) 3023 5023 or click [APPLY](#) now.

Leisure Travel Team Leader

Sydney, \$65-75K + Incentives, Ref: 1801SJ2

I have a fantastic opportunity to work within a leading travel company as their Team Leader. This small team of experienced consultants are looking for a motivated & proactive leader. You will ideally have excellent experience in people and sales management as well as a passion for travel & cruise. This is a hands on role, you will enjoy the diversity of reservations & leading a professional team. Be rewarded well with a great salary, plus bonuses, modern offices & a central location.

For more information please call Sarah on (02) 9113 7272 or click [APPLY](#) now.

Cruise Travel Consultant

Melbourne, \$Competitive, Ref: 1813KF2

Are you an experienced international travel consultant with extensive cruise product knowledge? Due to growth, my client is expanding their reservations team and is seeking an experienced Cruise Travel Consultant with a genuine passion for cruise to join their online team in the office based in the Inner Suburbs of Melbourne. If you have excellent destination knowledge, a passion for travel and cruise and proven experience of not only working to but smashing set sales targets then contact us!

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Corporate Consultant

Adelaide, \$55k, Ref: 1768DV6

My client is looking for a high-achieving Travel Consultant to become part of their successful team! This is an outstanding opportunity to work in a supportive team environment, work on sought-after lucrative products and be surrounded by fellow experienced consultants! The lucky Travel Consultant will need to have excellent experience within the travel industry and have experience with corporate clientele! You will be able to work in a fab environment and be rewarded for your endeavours!

For more information please call Dave on (02) 9113 7272 or click [APPLY](#) now.

Wholesale Travel Consultant

Brisbane, \$Competitive + Super, Ref: 1254SZ4

Are you sick of face to face consulting and would like to work behind the scenes? Do you have good time management skills and fantastic attention to detail? If this sounds like you, then apply now for this great position within the international department. You will be in a supportive working environment with regular opportunity to attend educational trips around the world! Min 2 years experience in either leisure or wholesale required and a great attitude and drive to succeed.

For more information please call Serena on (07) 3023 5023 or click [APPLY](#) now.

Sales & Operations Manager | NSW

Sydney, Up to \$80K + Bonuses, Ref: 1815MB1

You will be working for a multi national company with locations across Sydney in picturesque locations around our best landmarks. You will be very experienced with People and Change Management. Reporting directly to the General Manager, you will be well versed within the travel industry within Operations and Sales Management. This contract role is an excellent opportunity to grow on your current experience and skillset; you will be very well remunerated for your dedication and hard work.

For more information please call Marissa on (02) 9113 7272 or click [APPLY](#) now.

Online Reservations Travel Consultant

Melbourne, \$Attractive Package, Ref: 1825MD1

Our client, a leader in online car and camper van hire is seeking an experienced reservations consultant to join their team! Central location, excellent team environment, fantastic starting salary and great working hours - what more could you want? If you are driven by success and love working in the travel industry, this is the role for you! Dealing with client enquiries over the phone and via email, booking complete travel experiences and providing a service that exceeds client's expectations.

For more information please call Megan on (02) 9113 7272 or click [APPLY](#) now.

Senior Travel Consultant

Perth, \$55-60k, Ref: 1788DV1

I have a fantastic new opening for an experienced savvy Travel Consultant in the Perth area! If you are passionate about the travel industry and you are driven by sales then this role could be your ideal chance to move into a new role and challenge within the industry! This role isn't just another travel consultant opening, this is the chance to work for a company that specialises in high-end leisure, offers a stable rewarding environment and the chance to progress your career further!

For more information please call Dave on (02) 9113 7272 or click [APPLY](#) now.



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