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First with the news

Monday 20th July 2015

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NTIA 2015 hails excellence

THE 2015 National Travel Industry Awards, held on Sat night at Sydney's Dockside Pavilion, has been hailed as a huge success with more than 1200 industry guests gathering to celebrate the best and brightest.

After an opening ceremony featuring a welcome from Qantas International ceo Gareth Evans and a spellbinding live performance by Martha Marlow of the QF "Feels like home" themesong, it was on to the awards for agents and suppliers in 37 categories (**TD** breaking news).

Helloworld Hunter Travel Group was one of the big winners on the night, taking out a whopping four of the six categories in which it was nominated.

APT once again took out a trifecta of awards, winning for Best Tour Operator in both the Domestic and International categories as well as the new Best River Cruise Operator category.

Flight Centre will also be celebrating after Infinity Holidays took out the Best Wholesaler categories for Domestic and International, while FCm Travel

won the Best National Travel Management Company award.

Amadeus Ticket Changer won the Best Travel Agent Technology Innovation category, with Travelpart's Smartpoint/Rich Content & Branding being highly commended.

Finnair was named Best International Airline - Off-line for the third year running, with Emirates the Best International Airline - On-line while Qantas took out the Best Domestic Airline.

Magellan Travel Group was the inaugural winner of the Best Non-Branded Travel Agency Group award, and Travellers Choice was named Best Travel Agency Group for the first time ever.

More NTIA coverage on **page eight** of today's issue.

Today's issue of TD

Travel Daily today has nine pages of news, a front cover wrap from **Royal Caribbean** plus full pages from: (click)

- AA Appointments jobs
- Travel Trade Recruitment
- Corporate Traveller job ads
- Air New Zealand

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TAA targets Airbnb

TOURISM Accommodation
Australia has urged governments across the country to introduce laws that would require the registration of rooms which are let on a commercial short-term basis by individuals.

The move is seen as a response to the rapid rise of Airbnb which has been aggressively advertising in Australia and is reported to already have more than 35,000 rooms available for rental here.

TAA wants governments to agree on a national system to ensure premises used for commercial short-stay accom meet a range of "health, safety, tax and regulatory requirements".

Chairman Martin Ferguson said "we are not against the 'sharing' economy but we are opposed to the 'taking' economy" where unregulated providers "take lots of money without meeting their obligations to guests, the community and the wider economy".

NT agent facing charges

DARWIN travel agent Alexandra Kamitsis has been committed to stand trial in the NT Supreme Court on 37 charges of rorting a government travel scheme.

Kamitsis, who ran Latitude Travel Darwin and ironically is the former chair of CrimeStoppers in the NT, was arrested last Nov on accusations of defrauding the concession scheme which helps subsidise pensioner travel.

The controversy has also embroiled Paul Mossman, chief of staff of NT Local Government Minister Bess Price, who has been charged with corruption.

According to the Supreme Court indictment, Kamitsis is facing

multiple counts of "obtaining a benefit by deception" with a total amounting to \$18,000 in connection with 20 incidents between 2009 and 2013.

Crown Prosecutor David Morters told the court on Fri there would be about 50 witnesses called during the trial, with evidence from airlines and consolidators to be presented.

Last month, Kamitsis' lawyer told the court she intended to plead not guilty to 132 charges of fraud and "will be found innocent".

Are you an All Star?

TOURISM New Zealand, Air New Zealand & Virgin Australia are reminding agents of their All Star mega faml across the ditch for 400 agents - details on **pg 13**.

QF tkt reissue update

QANTAS has provided a fresh update for its Domestic Ticket Reissue policy in order to clarify a number of conditions.

Based on changes, the previous requirement that travel via the point of origin on the same ticket is not permitted, has now been removed - **CLICK HERE** for more.

AMEX business data

BUSINESS travellers are taking advantage of the strengthening US economy, heading to the United States on an increasing basis, according to new booking data from American Express Global Business Travel out today.

Results are based on booking activity over a 13-month period from Mar 2014 to Apr 2015 and sees US cities taking seven of the top ten places outside of APAC.

Most popular long-haul was London, however New York, San Francisco, Los Angeles, Houston, Chicago, Dallas and Orlando were all featured in the list.

Within the Asia-Pacific, business travellers still ventured in large numbers to Singapore, Auckland, Hong Kong, Kuala Lumpur, Shanghai, Tokyo and Manila.

"While US cities comprised less than half of the top ten in 2013-2014, we've now seen that number increase to seven out of the top ten this year," AMEX APAC gm David Reimer commented.

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NZ seeks more QF/AA info

LAWYERS for Air New Zealand have sought further information from US regulators on the proposed expanded joint business agreement between Qantas and American Airlines.

QF and AA are seeking approval of antitrust immunity to build on their existing Joint Business Agreement which was approved by the DOT in 2011.

Last week, Legal Counsel for Air New Zealand requested a confidentiality affidavit from the US Department of Transportation to assess the extent of the pact.

"I will use the confidential information filed in this proceeding for the purpose of participating in this proceeding & will disclose such information only to other persons who have filed confidentiality affidavits," Christopher Bowden said.

Expected to be of particular concern to Air NZ is American Airlines' plan to operate directly between the United States and New Zealand, a move **TD** revealed "will" happen in due course based on docs filed with the NZ Ministry of Transport.

Air New Zealand is not alone in requesting confidentiality affidavits on the expanded Qantas/American Airlines alliance, with legal counsel at United Airlines also seeking additional information.

MEANWHILE, American Airlines is in the process of establishing its own presence in Australia, with the US carrier on the search for a Sydney-based General Manager.

The senior position is posted on travel recruiting website jito.co.

Key tasks for the AA General Manager role include supervision, co-ordination and responsibility of a team of contracted personnel covering customer service, ticketing, operations, baggage service, ramp & security.

Other responsibilities include negotiating on behalf of AA with contractors, suppliers and airport authorities.

In addition to the GM position, American Airlines is also seeking permanent roles for a Corporate Account Manager and Industry Account Manager.

For further details on the roles, see www.jito.co or [CLICK HERE](#).

Crystal Cruises plans more ships and plane

LUXURY line Crystal Cruises has inked a letter of intent with Germany's Lloyd Werft shipyard to construct three new all-suite ocean vessels with a capacity of 1,000 passengers, expected to enter service in 2018.

The line is also throwing its hat into the river cruise market, with ceo Edie Rodriguez telling *USA Today* the company will debut two river ships in 2017 under the Crystal River Cruise branding.

Crystal will also launch a 62-pax "yacht-like" craft called *Crystal Espirit* under the new Crystal Yacht Cruises offshoot and offer luxury global air tours on a Boeing 787 configured for just 60 pax.

Freedom lift fires up

SIGNIFICANT snowfalls across the NSW Snowy Mountains last week has seen all four Perisher resorts open, including Perisher Valley, Blue Cow, Smiggin Holes and now Guthega.

The flurries have meant the Freedom Quad Chairlift has been able to begin operation for the first time this season.



Window Seat

THE Travel Daily/travelBulletin team has been overwhelmed with the industry's generosity over the last few days as we celebrated our 21st birthday.

After the good wishes of several hundred of our closest industry partners at the **TD** 21st Birthday Party at Luna Park on Thu, the gifts have kept coming (**page 4**) - including a lovely surprise on Fri when Fiona Stewart of Dubai Tourism hand-delivered some cupcakes (**below**) to our stand at the Travel Industry Exhibition - just what we needed to help pack up and prepare for the NTIA!



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ALBATROSS TOURS
Celebrating 20 years of European touring

Thompson re-elected

HELLOWORLD Limited head of strategic partnerships Mike Thompson was re-elected as chairman of the Australian Federation of Travel Agents on Fri.

YourTrip seeks agent deals

SMALL-GROUP Canada tour operator YourTrip is keen to sit down with Aussie retail groups in the near future to discuss preferred deals as it continues its expansion in the local trade.

The company, founded late last year by director Carl Halpin, was on show at the Travel Industry Exhibition which wrapped up last Fri and told **TD** he had seen good interest levels from visiting agents.

YourTrip is currently selling a total of 36 seats on two departures in Western Canada, however more can be added if demand dictates.

The company utilises coach travel and four-star hotels, with its ethos aimed at getting to know each client before their departure to find out "what they want to do while on holidays," Halpin said.

Starwood Korea deals

ROOMS at eight Starwood Hotels & Resorts properties across South Korea are on sale for up to 50% off as part of a new booking promo on sale to 31 Jul.

Eligible hotels include Four Points by Sheraton Seoul, Sheraton Incheon Hotel, Westin Chosun Seoul, Aloft Seoul Gangnam and more, valid for stays by 31 Dec.

"We tailor tour product to suit each guest, finding out what they want to see and do."

Activities which can be built into a trip include cycling in Stanley Park, Vancouver or hiking in Victoria, with suggestions able to gel with passenger preferences.

The growing company is currently building a database of recommended travel agents on its website to help funnel guests and increase its trade presence.

YourTrip's latest brochure detailing its two departures is currently in market - for more info, see www.yourtrip.com.au.

Man City tkt winners

CONGRATS to Tatyana Vanegas from Holiday World Travel, Vicky Wanless from Wings Away Travel & Cruiseland and Garreth Ridd from Worldwide Travel & Cruise who have all won double passes to the Manchester City FC vs AS Roma football match being played at the MCG tomorrow night.

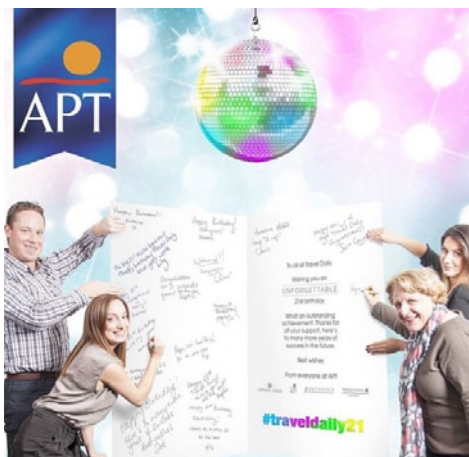
The passes were made available exclusively through **Travel Daily**, courtesy of The Abu Dhabi Tourism & Cultural Authority.

Winners to the Manchester City FC vs Real Madrid match will be announced later this week.

Thanks for the #traveldaily21 wishes!

APT and Travelmarvel have both joined the **Travel Daily** 21st birthday celebrations, posting these fabulous photos on social media with the #traveldaily21 hashtag.

We very much appreciate the good wishes of the industry, which has also seen some delicious cupcakes delivered courtesy of APT this morning.



We have also been the generous recipients of cupcakes from Dubai Tourism (see page 3), not to mention a fabulous hamper from Amadeus and some lovely bubbly from The Travel Corporation (below).

The whole **Travel Daily** team very much appreciates your generosity and good wishes on this momentous occasion!

A champagne hamper is still up for grabs for the best #traveldaily21 photo posted by close of business today.



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Jumping for joy in the dunes



BENCH International provided a rare opportunity for these agents to witness a sunrise over the Namibian sand dunes during a recent fam to the African nation.

The group saw the dawning of a new day over 'Dune 45' in the Namib-Naukluft National Park as one of many highlights of the eight-day adventure.

Others included a chance to meet the Himba Tribe and enjoy an insight into their way of life.

The trip included a visit to the

colonial town of Swakopmund and the Etosha National Park, where in one evening, the group were visited by seven rhino and 23 elephants all coming to the waterhole at their camp, as well as a cheetah.

In addition, the group ventured to Damaraland and simply soaked in the African atmosphere.

Pictured above providing their feedback in jumping form at the Namib-Naukluft National Park is, from left, Bronagh O'Neill, FC Kardinya Park; Richard Lee Grant, ET Rockingham; Bruna Tye, ET Balgowlah; Hanna Jones, Bench International; Tayla Collocott, helloworld Biloela; Marco Appadoo, RAC Travel; Chasley Hauschild, ET North Adelaide; Michelle Chapman, FC Port Melbourne; Isabel Dalley, FC South Lake; Petia Rayner, FC Floreat & Lea Rocha, FC Brighton.

Kenya Travel Expo

THE Kenyan Tourism Board will host a group of Australian buyers from key wholesalers to its 2015 Magical Kenya Travel Expo, being held from 15-17 Oct at Diani Beach on Kenya's south coast.

Invited delegates will also experience a pre fam of Kenya.



MAS supplementaries

MALAYSIA Airlines has added eight return supplementary services to Melbourne & Sydney in Dec to handle extra demand.

According to GDS displays, the **oneworld** carrier will offer three new frequencies between Kuala Lumpur and MEL on 04, 18 & 19 Dec as MH147, with the return journeys on 05, 19 and 20 Dec as flight number MH146.

Five extra frequencies are also available between Kuala Lumpur & Sydney on 04, 07, 08, 17 & 18 Dec (MH143) and returning the next day (MH142).

Canada visits robust

AROUND 1,300 additional Aussies entered Canada in May this year compared to 2014, new data from the Canadian Tourism Commission shows.

Australian numbers were up 5.3% to 33,713 during the month, with year-to-date (Jan to end of May) rising 3.1% to 86,975.

Across all markets, arrivals into Canada in May jumped 9.6% and year-to-date is steady, up 6.7%.

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Global to the Lion City

FLIGHT Centre will host its top performing agents worldwide to a celebration in Singapore in 2016, it was revealed at the weekend.

Managing director Graham Turner announced the venue at Global 2015 in Las Vegas.

Hollywood superstar Gwyneth Paltrow addressed delegates as the keynote speaker, while Human Nature and the Thunder from Down Under delivered exclusive performances.

3rd India Park Regis

STAYWELL Hospitality Group is increasing its presence in India having signed a third property to its four-star Park Regis brand.

The newbuild 138 room Park Regis Greater Noida is expected to welcome guests from Jan 2017.



Silversea owns and operates a fleet of eight "Boutique" cruise ships and is recognised as the market leader in the ultra-luxury sector. A fantastic opportunity exists in their Sydney CBD office.

RESERVATIONS & GROUPS CRUISE CONSULTANT

Reporting to the Reservations Supervisor with a dotted line to the Manager of Passenger Services this role will involve the full group cycle from setup through allocations, quotes, bookings, special requests, add-on's and post-cruise service. You'll also be required to process FIT reservations and assist with invoicing and documentation all the while providing an exceptional level of customer service.

To apply for this role you must have previous experience in group bookings including an understanding of net fares and contracting, exceptional customer service and communication skills plus intermediate Microsoft including excel.

Confidential applications to Philippa Baker on 0404 842384 or email Philippa@alexander-associates.com.au
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Curio enters Europe

HILTON Worldwide has opened its first Curio - A Collection by Hilton property in Europe.

Offering 278 renovated rooms, the Reichshof Hamburg hotel has been refreshed to its 'Roaring Twenties' prime, featuring a blend of Hanseatic Art-Deco elegance & contemporary design.

The property is operated by Event Hotelgruppe, located opposite the historic Hamburg Central Railway Station.

AF A380 to Mexico

SKYTEAM founding partner Air France will commence new A380 services between Paris Charles De Gaulle & Mexico City from 12 Jan.

The double-decker replaces Boeing 747s currently in use.

Initially, services will operate on a thrice weekly basis alongside Boeing 777-300ER services before moving to daily from 26 Mar.

SuperDeal 1 deadline

THERE is less than two weeks remaining for agents to secure APT's 'SuperDeal 1' early booking deal on select Magnificent Europe river cruises departing in 2016.

The offer includes fly free to Europe and savings of up to \$2,000 per couple when booked before 31 Jul - call 1300 196 420.

Bandara represents

COMPLETE Travel Marketing has extended its current deal with Thai-based Bandara Group, in the process adding two new properties.

The newly represented hotels include five-star Bandara Villas Phuket and 4-star Bandara Beach Phuket.

Located in the secluded south-eastern part of Phuket, Bandara Villas Phuket features 33 well-appointed private pool villas with sea views, while Bandara Beach Phuket is positioned near Ao Yon and offer 116 rooms with garden or sea views.

They join Bandara Resort & Spa Koh Samui and Bandara Suites Silom Bangkok.

Qatar target 3m visits

QATAR Tourism Authority (QTA) has its eyes set on achieving an annual visitor arrival figure of three million people in 2015.

So far this year, Qatar has welcomed over 1.3 million visitors - up 10% on the year prior.

Addressing the Second Annual Tourism Industry convention in Doha, QTA chairman Issa bin Mohammed Al Mohannadi said a series of festivals and events would place Qatar on track to surpassing the three million visitor mark by the end of Dec.

Willis Ardent director

ARDENT Leisure Group - the firm which owns Dreamworld and WhiteWater World - has named Melanie Willis as an independent non-executive director.

Departures' future now present



RENDERINGS have been released by the new Australian Customs and Border Protection Force for automated SmartGates now installed at Sydney Airport to expedite border clearance processes during departure.

Travellers holding a valid passport and being over 120cms tall can utilise the SmartGates, similar to those used for arrivals.

Users present their chipped 'ePassport' for scanning before a photo is taken for comparison.

In addition, Aussie travellers can now utilise a web application entitled 'Can I bring it back' which

aims to provide information on items which can and cannot be brought back to Australia legally.

The departure SmartGates were first trialled at Brisbane Airport last year (**TD** 06 May 2014).

AC boosting Delhi

AIR Canada is boosting flight frequencies between Toronto and Delhi from four weekly to daily, effective 30 Oct 2016.

The new route launches on 01 Nov and will be the debut service for Air Canada's Boeing 787-9 Dreamliner aircraft.

SAY HELLO AND CONGRATULATIONS TO OUR 2015 WINNERS

Jonathan Pichaloff helloworld Newcastle Corporate, *Rookie of the Year (Agent)*

Phil Smethurst Bicton Travel, *Best Travel Consultant (Retail)*

Uschi Howard The Travel Authority Northern Beaches, *Best Travel Agency Manager Retail (Single Location)*

Lisa Tjandi helloworld Hunter Travel Group, *Best Travel Agency Manager Retail (Multi Location)*

Bicton Travel *Best Travel Agency Retail (Single Location)*

helloworld Hunter Travel Group
/RACT Travel *Best Travel Agency Retail (Multi Location)*

Goldman Travel *Best Travel Agency Corporate (Single Location)*

Jaime-Lee Holloway helloworld Kotara, *Emirates Travel Consultant Scholarship*

Helloworld Limited would like to thank and congratulate our winners who create the future of travel with every journey



Monday 20th July 2015

Japanese dining app

TOURISM Australia has joined forces with Kakaku.com to release a smartphone app aimed at promoting Australian restaurants to the Japanese consumer market.

Dubbed 'Tabelog Australia' the app is in Japanese language and allows users to browse over 500 restaurants in Australia, based on location, to help with travel plans.

The app allows users to post their own reviews and photos.

A 'Restaurant Australia' web page heralding Aussie cuisine has also been launched in Japanese.

CX loads surpass 87%

COMBINED Cathay Pacific and Dragonair passenger figures for the month of Jun 2015 have sent load factors above 87% across the carriers' global network, with summer peak cited as a cause.

The two airlines uplifted more than 2.8m pax during the month, a climb of 7.6% year-on-year, while capacity increased by 6.1%.

Park Hyatt partners

LUXURY high-end travel show Luxperience has partnered with the Park Hyatt Sydney hotel to help celebrate the property's 25th anniversary this year.

The hotel will be among the exhibitors at the event, which runs from 06-09 Sep, and will also host a range of Luxperience exhibitors & delegates in-house.



Sales & Marketing Manager, Australia

Position Based: Sydney, Australia
Responsible For: 8 Direct Reports
Employment Conditions: 5 Year Fixed Term Contract

Reporting to the General Manager, SW Pacific, the Sales & Marketing Manager (Australia) role is a strategic function that must reconcile broad market and industry business intelligence with annual Sales & Marketing objectives and the revenue efforts of five external Business Development teams, Sales Planning/Pricing, Direct Sales team and Marketing team.

Apart from providing strategic leadership from an internal perspective, this role must also cultivate relationships across the business (including external relationships). Therefore it is critical to ensure that the business objectives from global, regional and local perspectives are clearly understood, interpreted and reconciled before being communicated to the relevant parties.

All strategic decisions relating to the Sales and Marketing effort are the responsibility of this role. Therefore the ultimate outcome must be to not only facilitate the achievement of top line revenue performance and market share objectives but to do so within the cost parameters.

Qualifications and Experience required:

- Minimum 10 years in a senior management sales and/or marketing role
- Must possess high level analytical skills
- Impassioned advocate of strategic planning and innovative thinking
- Ability to build constructive and effective relationships with a broad and diverse group of business partners
- Proven success in leadership, people management and development, mentoring and team building skills, and change management
- Proven record of producing results and consistently meeting or exceeding business goals.
- Understanding of local environment and appreciation of the related sales channels would be an advantage
- Tertiary qualifications in business or related discipline
- Airline or related industry experience would be an advantage
- Comfortable to work in a multi-cultural environment
- Proven aptitude in multitasking
- Willingness to travel

Applications for this position close on Tuesday 28 July 2015.

Interested applicants who can demonstrate the above qualifications and experiences should send their CV and covering letter to:

Manager, People Department Australia; Lynn Schey
lynn_schey@cathaypacific.com and
Advisor, People Department Australia; Angela Borst
angela_borst@cathaypacific.com

Applicants must have the right to live and work in Australia.



Brochures

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Princess Cruises - Europe 2016

Well represented in the Mediterranean, Baltic and other parts of Europe, Princess Cruises has released a comprehensive guide to the region, headlined by its flagship Med ship *Royal Princess* offering embarkation from three different homes - Rome, Barcelona and Athens. *Regal Princess* will be based in the Baltic and Russia, joined by *Emerald Princess* prior to its arrival into Australian waters later in the year. Cruises in the UK also feature.



Wendy Wu Tours - Earlybird Specials 2016

Double the content of last year has been packed into the Wendy Wu Tours Earlybird guide, with departures for the first six months of next year. Travellers can lock in their places now, with savings of up to \$1,355pp if deposited by 18 Sep. While last year was exclusively for China, this year the firm has opened up the range to both Japan and the Wendy Wu Epic Tours range. A version for Western Australia has also been produced.



Globus - United States and Canada 2016

A huge range of exclusive experiences has been added to the USA/Canada range from Globus for next year, ranging from including winter-time sleigh rides in the Rocky Mountains to jeep rides in the Nevada Desert. Two brand new itineraries have been developed to add to an already strong selection. These include an eight-day Canadian Rockies Winter Adventure and the 10-day Southern California with Death Valley and Joshua Tree National Parks.

Slow domestic month

DECLINES have been reported across a number of metrics in the latest domestic aviation data from the Aust Govt for May, led by a 1.4% drop in overall pax numbers.

Available capacity was cut at a faster rate, with load factors increasing from 71.6% to 72.9% as a result of the smaller seat inventory across all carriers.

Strongest performing route for the month included Ayers Rock to Sydney (+25.4%), while Brisbane to Moranbah declined 23.9% and was the worst performing sector.

\$3m for tourism in Vic

APPLICATIONS are now open for tourism operators in Vic keen to seek government help through new attractions and initiatives to improve the visitor experience.

Grants of up to \$750,000 can be obtained through the Tourism Demand Driver Infrastructure program, with a total of \$3m being made available by the govt.

Applicants are required to also match grant levels toward any projects planned, with Tourism Victoria administering the award process - see tourism.vic.gov.au.

CLIENT SERVICES EXECUTIVE



Aurora Expeditions, Australia's pioneer in expedition cruising, are seeking an experienced travel professional for our busy client services team.

This exciting and varied role will include selling and booking pre/post cruise travel, creating unique and inspiring travel packages, and assist with voyage operations and coordination.

The successful applicant will have extensive experience in booking complex international itineraries, solid travel accounting knowledge and experience working with overseas tour operators. A passion for expedition cruising and remote destinations is a must. Amadeus preferred.

A fantastic salary package, incentives and a great working environment will await the successful applicant. Applications close 25 July 2015.

Recruitment agents will be contacted if necessary.

[CLICK HERE TO FIND OUT MORE](#)

Congratulations NTIA 2015 winners!

WHAT a night! The 2015 Travel Industry Awards once again did not disappoint, with the Australian travel sector out in force to honour their peers in Sydney on Sat night.

As the official media partners, **Travel Daily** and *travelBulletin* were busy snapping photos during the evening, and each day this week we will showcase some of the best pics. There are also lots more on our website and further photos will be added through the week at facebook.com/traveldaily.

RIGHT: Jamie-Lee Holloway from helloworld Kotara won the Emirates Travel Consultant Scholarship. She's pictured with Emirates vice-president Australasia Rob Gurney.

Emirates also had a big night, being awarded Best International Airline - On-Line.



ABOVE: Travellers Choice described its win as Best Travel Agency Group in the 2015 National Travel Industry Awards as a "David and Goliath" victory, with the network up against Flight Centre and Helloworld in the coveted category.

LEFT: The APT team could hardly contain their excitement after taking out three awards for the second year running. This year they won Best Tour Operator Domestic, Best Tour Operator International and the new Best River Cruise Operator categories.

RIGHT: The Rookie of the Year - Supplier category was taken out by an elated Cam McDonell from G Adventures.

He's pictured with sponsor Halina Kubica from Greece & Mediterranean Travel Centre.



BELOW: The Best Travel Agency - Retail Multi Location category was just one of the awards taken out by helloworld Hunter Travel Group/RACT Travel. Other gongs garnered by the group included Rookie of the Year - Agent (Jonathan Pichaloff from helloworld Newcastle Corporate); Best Travel Agency Manager Retail Multi Location (Lisa Tjandi); and the Emirates Travel Consultant Scholarship (above).

Harvey Lennon from RACT Travel and Brett Dann of helloworld Hunter Travel Group are pictured with Neil Ager of Qantas.



ABOVE: The team from Goldman Travel took out the Best Travel Agency - Corporate Single Location category for the second year in a row.

Simon Pogmore from Qantas is pictured with David, Tom and Anthony Goldman.

BELOW: Gavin Smith from Royal Caribbean accepted the Best Cruise Ship award - Domestic on behalf of *Celebrity Solstice* from Melissa Sperrer of AA Appointments.



For the full list of AFTA NTIA 2015 winners see www.traveldaily.com.au



WIN A LUXURY RIVER CRUISE

This month, Travel Daily and Scenic are giving readers the chance to win an amazing luxury European river cruise. The prize, valued at up to \$24,060 includes:

- 15 day Jewels of Europe river cruise for 2 people
- 2 x return economy class airfares to Europe
- Return airport transfers
- Complimentary beverages all day, everyday, all meals, private butler service and all tipping and gratuities

To win, answer every daily question correctly and have the most creative answer to the final question.

Send your answers to scenic@traveldaily.com.au

14. Other than Europe, name four other destinations that Scenic travel to.

Need a hint? [CLICK HERE.](#)

OOL plans shot down

QANTAS and Jetstar have both declared their opposition to a new \$10 million aircraft landing system and proposed flight path into Gold Coast Airport designed to help aircraft land during inclement weather conditions.

According to *The Courier Mail*, the amended flight path over residents in the city's north has already been voted down by the Gold Coast City Council and opposed by the local Federal MP in the wake of public backlash.

ATPI health data deal

PASSENGER medical data for ATPI Group business travellers can now be fed directly into the International SOS system as part of an expanded partnership between the two organisations.

The data link will assist with the provision of vital information in the event of emergency medical assistance being required.

Customers can also gain access to a communications portal for free health, safety and travel risk information prior to departure.

Ascott joint venture

SERVICED residence operator The Ascott Limited has established a US\$600 million fund with the Qatar Investment Authority to help drive the group's expansion in the Asia-Pacific and Europe.

The two parties will contribute \$300 million to the arrangement, which will see the Ascott brand invest in serviced residence units for terms of ten years each.

In addition to newbuilds, the group will invest in acquiring existing property for conversion into serviced holiday accom and rental housing.

"As Ascott steps up on investments to expand our presence globally, this serviced residence fund will provide the financial backing to support our acquisitions and accelerate Ascott's growth to achieve our target of 80,000 apartment units globally by 2020," Ascott chief exec ceo Lee Chee Koon said.

SQ pax numbers fall

SOUTH-WEST Pacific routes, including Australia, were the only shining light in a retractive month for Singapore Airlines, according to its latest monthly results.

The region posted a 2.7% jump in load factors to 82.9%, while each of the carrier's other regions all posted declines, including Europe which went back 4.5%.

Discovery theme park

PLANS for an amusement park themed on documentary giant *The Discovery Channel* has been unveiled by the network's parent firm Discovery Communications.

To be located in China's Zhejiang province, Discovery Adventures Andaman Moganshan Park will softly open later this year, with a full opening in Q2 next year.

Attractions will include outdoor activities such as zip-lining, rock climbing, mountain biking, off-road driving and much more.

A Discovery-themed hotel operated by the Regalia Hotel Group will also be built, with each room offering free *Discovery Channel* documentary content.

Monday 20th July 2015

LGW hasn't given up

LONDON Gatwick will lobby UK Prime Minister David Cameron to ignore the Airports Commission and instead choose LGW as the site for new aviation capacity.

PM Cameron has indicated he will make a decision on where to position the new runway by the end of the year (**TD** 03 Jul).

Gatwick chairman Roy McNulty said the Commission's findings were flawed, saying its 2024 pax capacity forecast of 40m annually will in fact be surpassed this year.

AFL Rd 16 Winner



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CONGRATULATIONS

Carly Ford

from *Holidays of Australia*

Carly is the top point scorer for Round 16 of *Travel Daily's* AFL industry footy tipping competition. Carly has won a coffee cruise for two, courtesy of Captain Cook Cruises.



Major Prize:

Two return Economy Class airfares to Dubai with **Emirates**

Travel Daily is 21!

Help us celebrate by taking a photo and posting it on Instagram, Facebook or Twitter with the hashtag **#traveldaily21**

The most creative photo posted by Monday 20th July (includes the NTIA night) will win a bottle of champagne.

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Are you and assistant manager looking for that next step? Come join this reputable travel agency located in Rockhampton as a hands on travel manager. Lead and develop a small team of consultants, motivating them to achieve goals whilst providing exceptional customer service. Overseeing the daily running of the office you'll be involved in local area marketing and identifying avenues to increase the agency's client base. Top salary package on offer.

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**PRODUCT MANAGER
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Rarely does an opportunity arise to join this travel company in a product management role. You will be responsible for managing the product strategy & achieving targets through promotional activity, training consultants, negotiating contracts, competitor analysis and more. Experience in product management in the wholesale travel sector, negotiation & relationship building skills required. Amazing package & benefits will be yours to enjoy! Apply now!

THE PEAK OF ACCOUNT MANAGEMENT

**NATIONAL ACCOUNT MANAGER - HOTELS
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As an enthusiastic, energetic and motivated individual you will be able to establish a high profile and work for a growing hotel brand in the market. You will be an experienced Account Manager capable of handling a portfolio of prestigious corporate clients. Develop strategic business plans, deliver agreed objectives & targets and be accountable for the ultimate retention & growth of the business. Open the door to this great new role!

COME RUNNING TO THIS GREAT ROLE

**GENERAL MANAGER - MICE
SYDNEY – FROM \$120K BASE ++ DOE**

This company has future growth on the horizon so don't miss out on heading up their MICE team and joining them on this journey. They create innovative events on the largest scale with creative solutions for event management. As GM of the MICE team you will manage the strategy of the complete M&E portfolio. You will drive new relationships and the retention of their client base. Do you possess leadership and senior event sales experience? Apply Now!

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**CORPORATE TRAVEL BDM – LARGE MARKETS
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Want to play in the top end of town? This is your chance. This award winning TMC is renowned for signing those sought after premium global accounts. As part of their winning, supportive team you will have the opportunity to pitch for Australia's top 100 blue chip accounts. All you need to succeed is a proven track record within the corporate TMC market, excellent presentation and negotiation skills and the desire to succeed. Apply today as interviews commenced.

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Are you looking for a role that offers diversity and a new challenge? We are looking for an experienced Manager for a domestic travel company to lead from the front and be responsible for their Sydney operations. If you are adaptable to change and have the skills to manage and mentor your team, promote new products and be motivated to drive sales, this could be the move that you have been waiting for. Show your passion for the industry and apply today!

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International Travel Consultant

Brisbane, \$Competitive + Super, Ref: 1653LM1

Do you want to be part of an established Travel Company that can offer great salaries and benefits to its Travel Consultants? Are you passionate about travel, customer service and motivated to earn commission? You will be in a supportive working environment offering great training and career progression opportunities! If you have the experience and are ready to take your career to the top we would love to hear from you! GDS knowledge would be highly advantageous. Interviewing now!

For more information please call Lia on
(07) 3023 5023 or click [APPLY](#) now.

Retail Travel Consultant

Sydney, \$45-50K, Ref: 1011PE2

Escape the Daily Commute into the City, move your Career to the Eastern Suburbs and take ownership of your new role with this Fantastic Boutique Travel Company. Our client is looking for a retail superstar that knows their stuff, you will be part of a fantastic friendly small team of travel professionals that work hard within their roles and find it rewarding to bring in new clients and close a sale. If you can offer high quality personal service to your clientele we want to hear from you.

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Senior Leisure Travel Consultant

Melbourne, \$Competitive Package, Ref: 1829KF1

Experienced Travel Consultants of Melbourne! I have a fantastic new opening for an experienced savvy Travel Consultant in South East Melbourne! This role isn't just another travel consultant opening, this is the chance to work for a boutique company that will help you build your career further and work with trained and travelled consultants. To be successful in this role my client requires an experienced Travel Consultant that has first-hand travelling experience alongside their working history!

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Travel Consultant

Perth, \$55-\$60k, Ref: 1800DV3

This boutique travel agency is seeking consultant to join their exciting and successful store! Based just North of the river in Perth this will be a nice change from the daily grind and offers the chance to work in a friendly and successful environment. Only experienced travel consultants would be considered for this role as you need to be able to hit the ground running! Successful candidates will ideally be trained on Amadeus or a similar GDS and have a well mannered and personable approach.

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

Leisure Travel Consultant

Brisbane, \$45-55K + Commission, Ref: 4574SZ1

Experienced Travel Consultant is required for a busy agency in Brisbane's north side with walk in's and fantastic client retention. A high base is on offer with great opportunities to really build a strong client base for yourself and earn top dollars with an uncapped commission structure. The ideal candidate will have solid working GDS knowledge, preferably Galileo and availability to work rotational Saturdays with a day off in lieu. Company will also provide free parking on site.

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

People and Sales Manager | NSW

Sydney, Up to \$80K + Bonuses, Ref: 1815MB1

You will be working for a multi national company with locations across Sydney in picturesque locations around our best landmarks. You will be very experienced with People and Change Management. Reporting directly to the General Manager, you will be well versed within the travel industry within Operations and Sales Management. This contract role is an excellent opportunity to grow on your current experience and skillset; you will be very well remunerated for your dedication and hard work.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Online Reservations Travel Consultant

Melbourne, \$Attractive Package, Ref: 1825MD1

Our client, a leader in online car and camper van hire is seeking an experienced reservations consultant to join their team! Central location, excellent team environment, fantastic starting salary and great working hours - what more could you want? If you are driven by success and love working in the travel industry, this is the role for you! Dealing with client enquiries over the phone and via email, booking complete travel experiences and providing a service that exceeds client's expectations.

For more information please call Megan on
(02) 9113 7272 or click [APPLY](#) now.

Hotel Manager

Perth, \$54k, Ref: 1713DV2

My client is a leading hotel in central Perth that is currently looking for a new Duty Manager for their 5 star property! This is a fantastic opportunity for an experienced hotel manager to join a successful and rewarding team. The lucky candidate will be working alongside other experienced hotel industry employees and you will play a vital role in maintain the success of the hotel! You will need to be able to work under pressure and have a personable and professionally groomed personality!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.



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