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LH to pay comm on levy

THE controversial €16 GDS fee to be imposed by Lufthansa and its associated airlines (TD 03 Jun) will be commissionable to travel agents.

According to an industry update issued yesterday, the "distribution cost charge" (DCC) will be implemented in the Australian market for all tickets issued on or after 01 Sep 2015.

"The DCC per transaction is 16 EUR equivalent in AUD and is commissionable at the

IATA blasts NZ levy

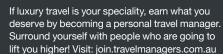
THE International Air Transport Association says the Border Clearance Levy proposed by the NZ Government (TD 22 May) will have a "profound negative impact" on air travel demand.

In a submission to a consultation on the plans which were announced as part of the NZ budget, IATA warned that adding to the cost of travel would be detrimental to NZ's economy. The levy of NZ\$15.90 for

incoming and NZ\$3.10 for departing passengers is planned for implementation on 01 Jan 16.

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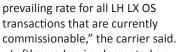
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Lufthansa has implemented an automated system for charging the DCC in GDS, saying the charge will be displayed from the point of pricing the PNR and included in the amount at the end of the transaction in the e-ticket.

"We have taken into consideration the numerous feedback and concerns in implementing the DCC." LH said.

The carrier confirmed it was part of its global efforts to "contain GDS distribution costs," with the €16 fee not applicable to direct bookings made on the consumer-facing Lufthansa, Austrian and Swiss International Airlines websites.

Today's issue of TD

Travel Daily today has eight pages of news, a front cover page for **Pinpoint**, a page of photos from the NTIA's plus full pages from: (click)

- AA Appointments jobs
- inPlace Recruitment
- Consolidated/CZ promo

Tourism & Hospitality school for Queensland

ECHO Entertainment has today confirmed it will assist in establishing the country's first **Tourism and Hospitality School** on the Gold Coast in an effort "to transform the capability of Queensland's hospitality sector over the next ten years".

The announcement follows the selection of Destination Brisbane Consortium's proposal for the Queen's Wharf project (see pg 2).

FURTHER, Echo Entertainment has confirmed it will relocate its headquarters to Queensland, as stipulated in DBC's proposal.

Pinpoint Hawai'i deals

FREESTYLE Holidays is promoting a series of Hawai'i short breaks, with four night packages starting at just \$1,139 per person to help your clients escape the cold.

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For details, see the **cover wrap** of today's issue of *Travel Daily*.

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5 new hotels for Queen's Wharf Brissie

Like the last piece of cake... our **2016 Early Bird savings** won't be around for long!



ROSEWOOD Hotels and Dorset are set to make their grand debut in Australia after the Queensland Govt chose the Destination Brisbane Consortium as preferred proponent of the Queen's Wharf CBD-based resort/casino project.

Destination Brisbane Consortium (DBC) is a group comprised of Echo Entertainment Group, Far East Consortium (Australia) and Chow Tai Fook Enterprises.

The DBC plan will see over 1,100 rooms across five hotels developed, a Sky Deck feature along with 50 restaurants & bars, unique attractions such as the new 'River Arena', a new lyric theatre and an iconic signature 'Arc' building.

Joining the first Rosewood Hotel & Dorset in the local market will be the six-star Ritz-Carlton Hotel and the upmarket The Darling hotel - a sister property to Echo Entertainment's Sydney-based The Darling at The Star.

Plans will see Brisbane's existing Echo-operated casino relocated and the heritage Treasury Casino buildings converted into a "premium shopping experience".

At the core of the project will be an integrated resort - home to "Echo's VIP six-star hotel" - which will be located within the Arc building, "offering unprecedented luxury, with direct connection to elevated premium fine-dining experiences, VIP gaming" & more. The elevated 'Horizon Deck' will

also provide space for events.



The Queen's Wharf precinct spans Brisbane's CBD from Alice St to Elizabeth St, bordered by William and George Streets. It will act as a hub that connects

the Botanic Gardens, Queen Street Mall, the Cultural Precinct, South Bank, the Parliamentary Precinct and the Brisbane River.

Work is slated to begin in 2017, with the new precinct expected to create at least 8,000 new jobs.

Echo Entertaiment ceo Matt Bekier said the consortium was excited to have been selected. "We're delighted the

government shares our vision

to develop Queen's Wharf Brisbane into the best Integrated Resort in Australia, and one for which Brisbane will be globally recognised.

"It will be an asset for this state that will compete with anything in Macau, Singapore or other destinations around the world," Bekier said today.

DBC was competing for the multi-billion dollar project against the James

Packer-backed Crown Resorts/ Greenland Group proposal. To view a previously released fly-thru video of DBC's vision for Queen's Wharf, **CLICK HERE**.

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Creative 2.2 portal now live

CREATIVE Holidays continues to fine-tune its online agent website, with the latest "Version 2.2" today going live and offering a swag of improvements and new functions.

Search and booking capabilities have been enhanced for the entire Creative product range, with agents now able to filter results based on the experience or exact supplier required.

Airfares can also be tuned to show the cheapest service offering by a particular carrier.

For bookings involving children, agents can now select the number of pax in a booking via a dropdown menu, with space provided for specific ages to be entered.

Hotel selection has also been improved, with properties only offering room types 'On Request' appearing in search results if all categories are above allotment.

Creative Holidays managing director James Gaskell said the latest improvements had come following agent feedback and honing in on specific needs.

"These enhancements make it even simpler for agents to search and book the thousands of hotels, wholesale and retail airfares, packages, transfers and incredible experiences now on offer through Creative Holidays, while being rewarded with great commission," Gaskell added.

MEANWHILE, Creative has also moved to improve its competitiveness in the market by reducing its booking deposit.

Formerly at \$165 per person, quotes converted into new bookings now require a total deposit of \$100 in a set time.

The wholesaler said this will help it better compete, including against online agencies.

Final payment for bookings is also now due 14 days prior to departure, unless requirements of a specific supplier or product dictate otherwise.

Achievers to Darwin

TOP sellers from Helloworld's wholesale brands will converge on the Northern Territory for the annual Global Achievers famil and Gala Dinner, with the event to be held in Darwin from 16-18 Oct.

In partnership with Qantas and Tourism NT, the event will see attendees visit Kakadu, swim in Litchfield National Park and visit Katherine (Nitmiluk) Gorge.

The event will be bigger this year, with The Cruise Team agents also invited to take part and be in the running to win dedicated awards for top sales of cruise.

Latest BA sale airfare

RETURN seats from Australia to London with British Airways are on special, priced from \$1,716pp in Economy Class as part of a new special released by the carrier.

Premium Economy starts from \$3,464 and Business at \$7,454, on sale until 13 Aug for travel 25 Sep - 25 Nov and 16 Jan - 16 Mar.



WANT to buy an airport?

There are several up for grabs in Spain, and one of them just attracted a bid of just €10,000 after costing a mammoth €\$1.2 billion to construct.

Central Airport in Ciudad Real is one of the country's so-called "ghost airports" about 240km south of Madrid.

The facility was built during a pre-GFC construction boom and opened in 2008, just as the financial crisis was underway.

It closed after going bankrupt in 2012 due to a lack of traffic.

The single bid was offered by Chinese group Tzaneen International which plans to develop it into a cargo hub.

The offer was somewhat less than the ≤ 28 million reserve price set by the receivers.



Quest Rockingham – Opening 4th August

Quest Rockingham is poised to become the premier accommodation provider in Perth's southern suburbs. Comprising 96 studio, one and two bedroom apartments, the purpose-built property also offers a conference room facility, swimming pool and gymnasium. Located close to an array of dining options, it is the perfect accommodation choice for the business or leisure traveller.

Search **"QG" on the GDS** or visit **questrockingham.com.au**





Booking Now grows

ANDROID users can now download the Booking.com app Booking Now after the accom giant released a compatible version for its last-minute deals.

Mandarin Oriental roadshow



ABOVE: Delegates from Tokyo, New York, Bangkok, Hong Kong and Singapore were in Sydney & Melbourne last week during the annual Mandarin Oriental Hotel Group (MOHG) roadshow.

Event attendees were given updates on new hotel openings in Milan, Marrakech & Madrid, while details of expansion plans in China and the Middle East were also discussed.

Pictured are Peter Hession, regional director of sales ANZ; Sally de Souza, director of MOHG's comms & Robert O'Kennedy, director of sales at Mandarin Oriental Bangkok.

Red Planet evolution

ASIAN hotelier Red Planet Hotels has unveiled a new brand aimed at redefining the 'value' hotel sector in the region.

The 24 hotels in the 'Red Planet' portfolio across Japan, Thailand, Indonesia and the Philippines are pitched at the 20-30 year old, online generation and now offer upgraded wi-fi speeds which is seen as crucial to its guests.

A new mobile app activated on arrival at a hotel feeds info about relevant local events and points of interest directly to guests and facilitates room-to-room calling.

APT targets groups business

APT and Travelmarvel will conduct a series of nationwide breakfast workshops next month to help travel agents "capitalise on a thriving groups market".

The new Groups business offering across both brands is being headed up by Channel Strategy Manager Damian Borg who said APT and Travelmarvel are offering "highly competitive special groups terms for travel agent bookings with as little as ten passengers".

Group travel is already popular on Europe and Asia river cruise departures, and APT also offers group and charter bookings on its three small ocean-going vessels.

Borg said the workshops would showcase to travel agents how they can build on regular F.I.T. group bookings by using their inclusive cruise packages as an opportunity to engage with local membership and communitybased organisations looking to host a group departure.

"Cruising is one of the fastest

Most trusted cruises

P&O Cruises has today been recognised as the cruise category winner in *Reader's Digest's* Most Trusted Brands - Australia survey for this year.

The poll uses consumer opinion to identify the products and services "Australians depend on to enrich their lives".

Highly commended in 2015 are Princess Cruises and Scenic.

growing areas for group travel," he said, with the brands offering an additional booking incentive of a free additional cabin for every 11th passenger booked to most destinations.

"We are committed to working with our travel industry partners to deliver the exceptional financial benefits that we know can be achieved," Borg added.

The roadshow, which is free for agents to attend, will kick off on 04 Aug in Sydney, 05 Aug in Parramatta, 06 Aug in Brisbane, 12 Aug in Melbourne and 13 Aug in Glen Waverley.

There will also be sessions on 01 Sep in Adelaide and 02 Sep in Perth - to register to attend or for more info, **CLICK HERE**.

Tok Tok off for 2015

VANUATU'S Tok Tok tradeshow has been called off for 2015 by the Vanuatu Tourism Office as the South Pacific nation continues to recover from the devastating Cyclone Pam which hit in Mar.

In lieu of the show, VTO will host participants on a famil of Vanuatu in mid-Aug to showcase the destination and demonstrate how properties have rebounded over the past few months.

The six day itinerary will include visits to properties in Port Vila, Tanna and Espiritu Santo (which were unaffected by the tropical cyclone).

Air Vanuatu is supporting the famil by providing flights.



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Nizwa Fort works

(85.3%) and Virgin Australia Regional Airlines (85.2%).

For regional departures,

with VA behind on 85.2%.

Regional Express (88.1%) turned

the books on QantasLink (87.4%),

Overall. on-time arrivals in Jun

averaged 87.9% and departures

Flight cancellations during the

QantasLink and Virgin Australia

month fell fractionally this year,

Regional Airlines cancelled the

services (more than 300 flights

Cancellations were highest

on the Canberra-Sydney route

at 5.1%, followed by the return

Western Australia's Port

Hedland achieved the highest

percentage of on-time arrivals

at 94.7% and Newman Airport

recorded the top percentage of

on time departures at 96.7%, the

highest number of scheduled

down 0.3 points to 1.5%.

88.8%, a vast improvement on

last year's figures (81.3% and

83.1% respectively).

combined).

service at 4.6%.

report found.

THE Sultanate of Oman advises the Nizwa Fort national monument will be closed to visitors for essential scheduled maintenance work until 30 Sep.

Virgin Australia leads Jun OTP

GOVERNMENT data released today shows low-cost carrier Jetstar is continuing to struggle with flight on-time performance on domestic services, falling close to eight percentage points behind Tigerair on some indexes.

The Bureau of Infrastructure, Transport & Regional Economics report found Virgin Australia was the most consistent major domestic airline to get its flights away and have them arrive on time during Jun.

Virgin Australia flights arrived as scheduled 92.1% of the time over the 30-day period, while Qantas was not far behind at 90.7%.

Slightly further back was Tigerair Australia at 87.5% and then Jetstar at 83.4%.

VA achieved the highest level of on time departures for Jun at 93.2%, with Qantas trailing at 91.4%, then Tigerair at 89.5% followed by Jetstar which was further back at 81.8%.

On regional routes, arrivals were led by QantasLink at 86.1%, ahead of Regional Express

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MTA - Mobile Travel Agents co-managing directors Karen & Roy Merricks scored a couple of personal goals when they met members of the Manchester City



Centara's next winner

CONGRATS to TravelManagers' Julie Lunn from Ferntree Gully who is the latest winner in Centara Hotels & Resorts agent awareness incentive, as featured exclusively in *Travel Daily*.

Julie has won a five night stay at Centara Kata Resort Phuket along with three nights at Centara Pavilion Hotel Bangkok. FC on the Gold Coast recently.

The Merricks met the players while attending a function at Cbus Stadium at Robina organised by Etihad Airways - the English Premier League team's major sponsor since 2009 - where the team was in training for its clash with Melboune Victory last weekend.

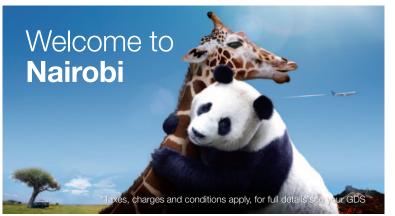
Karen is **pictured** above with skipper Vincent Kompany (far right) and Raheem Sterling (second from left), who is also pictured with Roy (see **left**).

Xiamen up 787 order

AUSTRALIA'S next potential international carrier, SkyTeam's Xiamen Airlines is reportedly adding four more Boeing 787 *Dreamliner* jets to its fleet.

The Chinese carrier has taken delivery of five of six *Dreamliner* aircraft to-date & will commence its first ever European service to Amsterdam on 26 Jul.

Earlier this year, SkyTeam boss Michael Wisbrun revealed Xiamen Airlines was planning to begin direct services between China and Australia this year using *Dreamliners* (**TD** 02 Feb).



Go Nairobi, Kenya Fly China Southern Airlines From \$1587pp*

China Southern Airlines launches Australia to Nairobi (via Guangzhou) from August 2015





AFTA update

From AFTA's chief executive, Jayson Westbury

THE travel industry's 'night of nights' at the Dockside Pavilion, a floating ballroom at Darling Harbour Sydney, has once again shown that the travel industry loves a party and knows how to celebrate with each other.

NTIA 2015 brought together over 1,200 of the travel industry to recognise the people and the companies across 37 categories that makes this industry such a dynamic and interesting one in which to work.

Travel Daily and **travelBulletin** as the media partners for the event once again put together an excellent **official** coverage of the night, with photos and video being released over the coming days and weeks. It is after all a celebration of the industry and I am really pleased that AFTA has both the capacity and ability to continue to deliver such an outstanding event for everyone.

With the support of Qantas as our major sponsor & all of the wonderful companies that continue to support the industry, I say 'thank you' to everyone involved in delivering NTIA 2015.

You can see all those that get behind National Travel Industry Awards at www.afta.com.au/events/ntia. Here you can also see a list of all the winners from the evening, but no doubt you have already caught a glimpse from the *Travel Daily* coverage.

This year we changed things up, with the Singapore Airlines Supper Club following the gala evening and the SQ Supper Club band gave all those present plenty to dance about. I am sure security had lots of fun getting the party goers off the floating ballroom at midnight. I'm pleased to report we did not have anyone end up in the water and the sprinkles of rain did nothing to dampen the enthusiasm of all those present. So NTIA 2015 - another great success for all involved and a very big congratulations to all the winners.

As a small footnote; I do know that there are some people that were unable to secure tickets for this year due to our capacity constraints and I extend a sincere apology to those that missed out – I am genuinely sorry and hope that you will be able to join us next year. So as they say, "It's a wrap" for NTIA 2015.

Grand Mansion Lux

Surf East into Aqua

STARWOOD Hotels & Resorts Worldwide has added a new member to its Luxury Collection Hotels & Resorts brand in China.

The Grand Mansion, a Luxury Collection Hotel, Nanjing offers 158 rooms and is positioned on Chanjiang Road, not far from the iconic Presidential Palace.

Canadian air pacts

THE Canadian Government has announced new agreements with Nigeria, Mali and Oman, opening up potential new partnerships.

Under the agreement, Canadian airlines will be able to codeshare on services of carriers in each country between Canada & those nations for the first time, with immediate effect. **THE** former Outrigger Surf East hotel in Waikiki has been brought under the management of Aqua Hospitality.

Located at 2280 Kuhio Avenue and two blocks from Waikiki Beach, the 251-room property has been rebranded as Ohia Waikiki and is in the process of undergoing a US\$2m refresh.

The hotel is popular with Aussies as some rooms feature highly sought-after kitchenettes.

A&K Arkaba air deal

ABERCROMBIE & Kent is including a free 30 minute scenic flight over Wilpena Pound (valued at \$390) when booking the threeday Arkaba Walk in the Flinders Ranges, for bookings by 15 Oct.

VTIC leadership conf

THE Victoria Tourism Industry Council expects to welcome over 400 delegates at a two-day conference focused on "digital disruption and innovation and its impact on the tourism industry".

Other topics for the thought leadership conference will address expectations from the Chinese tourism market and managing Melbourne's capacity, livability and appeal from a visitor's perspective, as well as communication and service.

The event will be held at the Melbourne Convention and Exhibition Centre - more details at victourismconference.com.au.

Sydney WILD Flight

A NEW attraction which enables guests to get a bird's eye view of some of WILD LIFE Sydney Zoo's resident animals has opened.

Dubbed the 'WILD Flight', the self-propelled experience lets kids and adults "fly" through the aviary section of the attraction, hovering above kangaroos, wallabies and 'Rex' the crocodile.

The attraction permits a maximum of 25 people per hour.

Admission and WILD Flight tickets are priced at \$55 for adults

& \$43 per child (7 years and up) for walk-up guests - **CLICK HERE** to view a video of the attraction.

BA 787-9 to AUH, KUL

ABU Dhabi, Muscat and Kuala Lumpur have all been named as future routes for British Airways' Boeing 787-9 *Dreamliner* aircraft.

The British flag carrier revealed last week its launch route for the 787-9 would be between London Heathrow and Delhi (*TD* 14 Jul).

BA's larger *Dreamliner* - it has eight 787-8s in operation already - will feature 216 seats across four classes, including an eight seat First class cabin.

MEANWHILE, British Airways has brought forward plans to operate daily Airbus A380 flights between London Heathrow and Singapore from 26 Mar to 24 Feb, according to travel agent GDSs.



A38oneo happening

AIRBUS ceo Fabrice Brégier has confirmed the aircraft manufacturer will develop a new version of its superjumbo, which could launch within five years.

The A380neo will have new engines and revamped wings.

"We will move to the A380neo type. You can say that. Absolutely. We will need it between 2020 and 2025," Brégier is quoted telling the UK's *Sunday Times* over the weekend.



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CONGRATULATIONS John Tran from Tramada

John is the top point scorer for Round 19 of *Travel Daily*'s NRL industry footy tipping competition. John has won a Disneyland gift pack, courtesy of Disneyland Resort.



Major Prize:

Two return Economy Class airfares to Dubai with **Emirates**





Check out the NTIA2015 red carpet!

A TOUCH of rain and wintry temperatures didn't deter National Travel Industry Awards guests last Sat night, who strutted the Avis-coloured red carpet for pre-event drinks from 5pm. The Travel Daily team were there and took these photos of everyone in their glad rags.

Lots more in TD issues every day this week as well as today's Cruise Weekly - and see our website and facebook.com/traveldaily for new photos added too.

> **RIGHT:** Russell Butler and Jenny Lorkin from Avis welcoming some guests



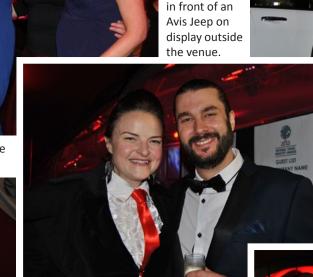
BELOW: Fiona Dalton from Helloworld Wholesale with Travellers Choice chief Christian Hunter.



RIGHT: Travel Daily's Sean Harrigan with Gary Hilt from SAA.

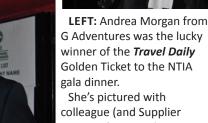


ABOVE: Michael Zorbas from Air New Zealand with Tim Harrowell of Emirates.



RIGHT: Margaret and Don Beattie from MTA Mobile Travel Agents.





Golden Ticket to the NTIA She's pictured with colleague (and Supplier Rookie of the Year) Cam



McDonell.

BELOW: Simon Bernardi from ATAB with Steve Limbrick of Qantas.





LEFT: The team from Dubai Tourism, winner of the Best Tourist Office category: Jodie Collins, Julie King, Sheree Pekovich and Kati Eksteen.

Altogether Perfect Triffectal Newcastle • Port Stephens



WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.735

THE Australian dollar

plummeted to its lowest level in six years overnight, with analysts citing a meltdown in the gold market which also plunged amid heavy trading.

Some traders are forecasting even lower levels for the Aussie dollar, with the end of the resources boom potentially set to trigger a weaker economy.

The reopening of banks in Greece saw the Euro sold off, while the British pound was also weaker overnight. Wholesale rates this mornina:

US	\$0.735
UK	£0.472
NZ	\$1.115
Euro	€0.679
Japan	¥91.31
Thailand	ß25.20
China	¥4.417
South Africa	R9.097
Canada	\$0.951
Crude oil	US\$50.15

ABOVE: Newcastle, Port Stephens and the Hunter Valley came together as a united force to promote the region as a conference destination at an event in Adelaide last week.

The show was the first of nine major convention industry expos to be held around Australia and NZ over the next nine months. at which the regions will showcase their appeal to event organisers.

The trio, dubbed Altogether Perfect, forged ties last year. Group spokesperson Georgia Lazzari said the Adelaide Forum

had provided a "highly successful showcase for the greater Hunter". Pictured from left are Rebecca

Morley, Port Stephens; Danny Eather, Hunter Valley & Georgia Lazzari from Newcastle.

France foot tour deal

SELF-GUIDED walking tour operator On Foot Holidays has put a price freeze on 2016 tour costs at the current 2015 rate, when booked by 31 Oct.

A range of walks are available through France which include seven nights accom, brekkie, five evening meals, five picnic lunches and luggage transfers. More at onfootholidays.co.uk.

Maasai Mara flts canx

AIRKENYA flights enabling pax easy access deep into the Maasai Mara have been halted with immediate effect due to poor runway conditions.

The airline said it has suspended services to Keekorok Airfield as conditions have "deteriorated below Airkenya's minimum safety standards".

"Some of our aircraft have had flat tyres due to the poor state of Keekorok airstrip, thus causing major delays and highly inconveniencing our passengers," the carrier said in a statement.

Passengers booked on flights to the Maasai Mara's main airfield will be flown to Olkiombo Airstrip as an alternative option, or can request another option direct.

3rd runway for MUC

MUNICH Airport has received government approval for plans to build a third runway.

The expansion will enable MUC to increase is annual passenger tally from about 40 million this year to 58 million by 2025.



QHV instant purchase function via Calypso

QANTAS Holidays and Viva! Holidays have introduced instant purchase dynamic inventory for sale through its reservations systems, including easyway.

The new functionality is identifiable by the rate code of 'INSTP' and must be paid within 10 minutes of booking.

Agents are advised that as INSTP is dynamic, rates and availability can vary from minute to minute.

Changes and amendments to INSTP components are not permitted, Qantas Holidays and Viva! Holidays advise.

"These rates are often short sharp tactical offers with our key suppliers and usually carry smaller margins," the wholesaler says, with commission levels between 8% and 10%.



WIN A LUXURY RIVER CRI

This month, Travel Daily and Scenic are giving readers the chance to win an amazing luxury European river cruise. The prize, valued at up to \$24,060 includes:

- 15 day Jewels of Europe river cruise for 2 people
- 2 x return economy class airfares to Europe
- Return airport transfers
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To win, answer every daily question correctly and have the most creative answer to the final question.

Send your answers to scenic@traveldaily.com.au

15. How many Scenic *Tailormade* tours are there to choose from in Europe? Need a hint? CLICK HERE.

Travel Daily is Australia's leading travel industry publication.

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This pioneering Cruise Company wants an airfare specialist to construct detailed fare itineraries, issue tickets & handle reissues, refunds and special requests. Also enjoy creating new cruise packages, including flight, accom & tours, using your product knowledge. This varied role will continue to stretch and develop your skills. Do you have min 2 years ticketing exp, solid GDS skills, pref product exposure & a love of cruising? Then apply now to enjoy a top salary pkg, M-F only, famils/inspections & your chance to break into product!

SICK OF RETAIL - TAKE THE NEXT STEP DOMESTIC CORPORATE TRAVEL CONSULTANT PERTH – SALARY PKG TO \$47K + BONUSES

Continuing to expand this corporate giant is seeking an experienced domestic corporate consultant to join their hard working team. As a domestic consultant you will service dedicated accounts assisting with all business travel arrangements within Australia and New Zealand. You must have a min. 12 months experience with strong fares and GDS knowledge. In return you will be offered a lucrative salary package with an achievable bonus structure, no weekends, newly refurbished office & career progression.

CLAIM YOUR WEEKENDS BACK... MULTI SKILLED CORPORATE CONSULTANTS MELBOURNE – COMPETITIVE SALARY PACKAGE DOE

Here is your chance to join a global company their loyal staff with some of the best perks in the business. We have multiple roles to service either Academics, Entertainment and SME or large corporate accounts. You must have a min.
2 years' retail exp. with strong GDS & fares knowledge. An industry leading salary package is on offer including uncapped commissions, famil opportunities and company benefits, fun and social team environment and a bright and modern office located on the city fringe.

WANTED!

WHOLESALE TRAVEL CONSULTANTS BRISBANE CBD – UP TO \$55K ++ OTE

Looking for a role where your hard work is rewarded. Want to sell a product you are passionate about? This global wholesaler has roles available in their domestic & international, cruise & rail teams. You will sell a range of destinations and packages in this dynamic office and every day will bring a new challenge. Great career development, superb \$\$ package and the best benefits the industry has to offer! All you need is a min 12 mths consulting or reservation experience, proven sales skills, a great attitude!

ARE YOU AN ASIAN SPECIALIST? WHOLSALE TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE UP TO \$45K

This renowned Asian specialist is seeking a passionate consultant to join their growing team. With an extensive product range that showcase this beautiful continent, sell FIT & Group tours, including flights & pre/post activities, to travel agents & direct passenger. If you have min 2 years retail or w/sale exp, GDS skills & passion for Asia, this is the role for you. With famils & annual overseas conference you will get to explore the destinations you sell as well as ongoing career opportunities & development.

PREFER THE DISCERNING TRAVELLER? RETAIL TRAVEL CONSULTANT

MELBOURNE CBD – SALARY PKG TO \$50K + INCENTIVES This well-established travel agency located in the heart of Melbourne CBD provide a unique service to their loyal client database. Predominantly servicing high end enquiry you must have strong product and destination knowledge and a minimum 18 months leisure experience with solid GDS skills. In return you will be rewarded with a lucrative salary package + incentives, Mon-Fri hours, ongoing training, career progression, company benefits and opportunities to attend famils and host organised group departures.

BOUTIQUE IS BETTER WHOLESALE TRAVEL CONSULTANT

MELBOURNE- SALARY PACKAGE UP TO \$60K + INCENTIVES Here is your chance to join one of the industry leaders in FIT and packaged holidays. This boutique company is seeking a motivated industry professional who is passionate and welltravelled through-out Canada, Alaska & USA. Servicing travel agents enquiries and the general public you must have a min 3 years' exp. and strong destination & product knowledge of North America. In return you will be offered an excellent salary package, incentives, Monday-Friday hours, famil opportunities, parking and a modern & bright office.

JOIN THE BEST! ONLINE TRAVEL CONSULTANTS BRISBANE CBD – OTE \$50K ++

An exciting new opportunity exists to join this dynamic travel company as an online travel consultant. You will be working in a busy office where you'll be handling online enquiries and converting into sales. You will require strong communication skills, high level attention to detail along with delivering exceptional customer service. This position will require you to work weekend and after hours shifts. Superb \$\$ package & benefits! All you need is 2 years consulting experience, proven sales skills & a great attitude!



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Director of Business Development - Sydney

Corporate market focus
 5 star luxury Hotel Group
 Salary from \$85K + super

Ben Carnegie

One of Australia's best locations with incomparable views. This opportunity for a Director of Business Development available to target the corporate business of Australia.

Having previously built up your network in this market, you will massage opportunities to add new clients and also manage some existing accounts. Promoting all the properties across the portfolio your focus is to maximise room nights from corporate businesses.

Naturally you will have a background working in a similar role for the hospitality or tourism industry & your network will be a strong mix of TMC's & corporate businesses.

If you are seeking a role that will allow strategic and targeted business development & find that establishing long lasting relationships comes easily to you, then this is the role for you!

Call Ben or click here for more details

Cruise Travel Consultants - Sydney

- Leading cruise agency
- Busy, dynamic working environment
- Sydney CBD location Mon to Fri

Alive with activity this leading cruise agency offers stability and prestige and seek experienced consultants to work with high end cruises for the discerning traveller.

Call Cristina or click here for more details

Airfare Specialist - Sydney

- A leader in the cruise industry!
- Offering career development
- Salary \$60K + super doe

This Airfare & Ticketing specialist role will see you quoting and issuing the airfare component of cruise itineraries as well as learning the land component of the product.

Call Cristina or click here for more details

Domestic Corporate Consultant - Sydney

- Well respected corporate agency
- North Shore location close to transport, cafes & shops!
- Salary from \$45K + super

Join a boutique corporate agency & gain well rounded experience seeing how a small business operates. Beautiful offices, friendly team & supportive management.

Call Ben or click here for more details

NSW Area Manager - Maternity leave

- Based in Sydney CBD
- Operational Management
- Salary to \$80K + super + bonus

Love variety in your day? On top of the strategic operational management of multiple venues, your understanding of sales & marketing principles will secure you this unique role!

Call Ben or click here for more details

Multi-Lingual Retail Travel Cons - Sydney

- Mandarin or Cantonese speaker
- New waterfront offices city finge
- Long term contract role

This position will see you taking calls from the direct public in China, Singapore & Hong Kong providing personalised service selling worldwide holidays.

Call Cristina or click here for more details

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Gift Vouchers:

\$20 voucher for every First/Business Class return ticket

\$10 voucher for every Premium Economy/Economy return ticket









CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 01-31 July 2015 on 100% CZ itineraries ex Australia plated to CZ (784) in *VIC/NSW/QLD/WA. CZ codeshare or SPA add-on sectors are allowed. Inbound flight between China and Australia must be booked on CZ services only. Child, Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. All winners must be an international travel consultant and full time employee of the agency in Australia. **Ticket claims must be emailed to promotions@consolidatedtravel.com.au by COB 06 August 2015.** Consolidated Travel and China Southern Airlines reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 29 June 2015.