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# Travel Daily

First with the news

Monday 27th July 2015



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## WJ acceptance high

**NEW** Zealand wholesaler

World Journeys says it has been "humbled" by how the brand has been received in the Australian market since launching here this year, however tapping into the Sydney market is proving tough.

Director of sales & marketing for Australia Mark Snoxell last week told **TD** the company's enquiry & booking levels nationally to date have been beyond expectation, but believes there are far greater growth opportunities from travel agents in the NSW capital.

"Sydney agents are just so busy," Snoxell explained to **Travel Daily**.

"Those that have taken the time to look closely at our bespoke offering have been impressed.

"We had no indication as to how difficult or hard it would be in the Australian market.

"Generally, the people that we had the opportunity to connect with - they've been great. We've been really lucky," Snoxell added.

Director Chris Lyons said World Journeys doesn't have a budget for mass marketing, adding "We believe through reputation and word-of-mouth referrals, we are going to be able to crack Sydney".

## ATAS submissions sought

**AFTA** has this morning called for submissions as part of a first-year review of the AFTA Travel Accreditation Scheme (ATAS).

Having rolled out across the country over the last 12 months, ATAS now has more than 3,000 accredited participants, with the aim of the review to gather feedback on the scheme's "effectiveness in achieving its objectives".

Submissions received will be reviewed by lawyer Chris Greiner, who has been appointed to analyse feedback against the ATAS Charter and Code of Conduct.

A report will be prepared for the AFTA Board, which will release a response to any recommendations - which could potentially see amendments to the Charter, Code or the AFTA Code Compliance Monitoring Committee later in the year.

Submissions to the review, which is limited to the ATAS Charter and Code, open today and close in just over a month on 31 Aug 2015.

All submissions must be in written form, with a timeline indicating that the report will be provided to the AFTA board at the end of Oct, with any recommendations in response to be released just before Christmas.

The full terms of reference are available at [www.afta.com.au](http://www.afta.com.au), with submissions to be made to [atasreview@afta.com.au](mailto:atasreview@afta.com.au).

## AF boosts KE c'share

**AIR** France has expanded its codeshare pact with SkyTeam partner Korean Air, with the AF code appearing on KE flights to Japan and South East Asia.

## TD shakin' all over

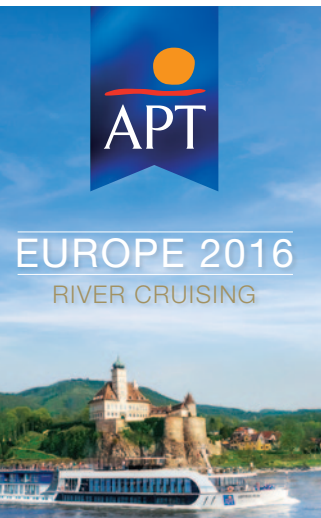
**TODAY'S Travel Daily** features a Celebrity Interview with Aussie music legend Normie Rowe.

See **page six** for the interview including a chance to win a copy of Rowe's 'Greatest Hits' CD.

### Today's issue of TD

**Travel Daily** today has seven pages of news and photos, plus full pages from: (click):

- AA Appointments jobs
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## AirAsia X to Sapporo

**AIRASIA X** looks set to launch direct flights between Kuala Lumpur and Sapporo in Japan, further boosting Aussie access to the northern Japanese skifields.

The carrier has listed a schedule on its website indicating four weekly A330-300 flights from 01 Oct 15, departing KUL at 2315 and arriving into Sapporo at 0820 each Tue, Thu, Fri & Sat.

Reservations for the new route have not opened at this stage.

## Scholarship cruise boost

**THE** 2015 Avis Travel Agent Scholarship has expanded its prize package this year to include a 12 month individual Cruise Lines International Association Australasia membership, as well as two tickets to the Cruise3sixty Australasia conference 2016.

CLIA gm Brett Jardine said the expanded offering reflected the organisation's view that "outstanding customer service and a desire for ongoing education - two things the Avis Scholarship celebrates and rewards - are vital attributes of every successful travel agent".

Now in its 19th year, the scholarship winner for 2015 will also receive two return Qantas Business class tickets to New York, six nights accommodation in Manhattan and appointments with senior executives at Avis World Headquarters.

## Noma comes to town

**NOMA** in Copenhagen - one of the world's top restaurants - will temporarily relocate to Sydney for a "residency" in the new Barangaroo precinct - claimed to be "set to become Australia's landmark future food and beverage destination", Tourism Australia has announced today.

Noma Australia will launch in Jan next year, for lunch and dinner five days per week, with chef Rene Redzepi and his team supported in several "research trips" to find the best in local produce to develop a new menu.

It's part of TA's "Restaurant Australia" push, with registrations for interest and bookings opening at [www.noma.dk/australia](http://www.noma.dk/australia).

There is also a scholarship to study at Southern Cross University with support worth up to \$8,000 plus two tickets to the 2016 National Travel Industry Awards gala dinner in Sydney - with return flights, overnight accommodation and return limousine transfers is included.

Each applicant will receive a two-day weekend rental voucher from Avis, and all finalists receive return flights to Sydney and accommodation on 10 Nov to attend the final judging session and the announcement of the overall winner for 2015.

Applications are open now at [www.avisscholarship.com](http://www.avisscholarship.com).

## Ponant to be sold?

**FRENCH** billionaire Francois-Henri Pinault is reportedly set to purchase boutique cruise line Ponant for about US\$400 million.

Unconfirmed reports in France's *Figaro* newspaper say the deal would be done through Pinault's Artemis holding company, which also controls the Gucci fashion brand and international auction house Christie's.

## AA fares from \$2,140

**AIRFARES** between Los Angeles & Sydney with American Airlines have gone on sale today, with regular full Economy round-trip fares during its launch month in the realms of \$3,360 in Dec.

Online return Economy class fares drop to a more competitive \$2,140 during the month of Feb.

AA's return First/Business fares currently lead in at about \$7,450.

The oneworld carrier begins Boeing 777-300ER aircraft on the Sydney route from 19 Dec.

## Sunlover on show

**DESTINATIONS** and product across Australia will be on show at a series of three trade events to be hosted by Sunlover Holidays taking place next month.

The roadshow will kick off at the Mercure Sydney on 17 Aug before moving to Newcastle's Kent Hotel in Hamilton on 18 Aug and closing on 19 Aug at the Bathurst Convention and Function Centre.

Each event will start at 5:45pm, attended by local suppliers which will conduct a speed-dating style of rapid-fire appointments.

RSVP to attend by 10 Aug via email [nswroadshow@aot.com.au](mailto:nswroadshow@aot.com.au).

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## Crown Sydney Resort EIS out

**CROWN** Sydney Hotel Resort will bring new levels of luxury to the Sydney hotel market, luring big spending tourists from China and enticing major international conferences and events to the Harbour City, developers say.

According to the Environmental Impact Statement (EIS) handed to the NSW Department of Planning & Environment earlier this month, the Barangaroo-based 350 room resort "will be a world-class tourist offering, helping Sydney compete with other global destinations & become a landmark attraction for millions of international and domestic visitors".

The EIS reiterates previous calls by Crown Resorts that Sydney lacks property to compete with the best luxury hotels in Asia, "and the city is missing out on a valuable segment of the Asian luxury tourist market".

"The location of a globally recognised building on the

harbour near the Sydney Harbour Bridge and the Sydney Opera House will also assist in attracting mainstream international tourists to Barangaroo," the EIS states.

The EIS also acknowledges the 275m high Crown Sydney Hotel Resort will have an impact on some observing sessions over two months of the year on the Sydney Observatory astronomical sightlines (**TD** 13 May), but added "is not expected to have a major detrimental impact".

JBA Urban Planning Consultants Pty Ltd state the structure will obscure a portion of sky which the Observatory uses to view the Omega-Centauri globular cluster.

Developers further suggested the Sydney Observatory's location in the CBD is not ideal for making astronomical observations, "due to light glare, smog, pollution and sky view constraints".

The Crown Sydney Hotel Resort EIS exhibition runs until 28 Aug.

## Lizard Island fly free

**GUESTS** booking five or more consecutive nights at Lizard Island on the Great Barrier Reef can nab free flights from Cairns as part of a new promotion.

Available until the end of Oct, if staying five or six nights, clients will receive one free flight from Cairns to Lizard Island, representing a saving of \$630.

If staying seven nights or longer, two complimentary flights ex Cairns are offered.

**MEANWHILE**, the property has a 25% discount for stays in its refurbished Anchor Bay Suites & Garden Rooms for visits until Aug - see [www.lizardisland.com.au](http://www.lizardisland.com.au).

## Qantas movie night

**QANTAS** Agency Partnerships is thanking the trade for its support for the past 12 months, offering agents across the country to attend an advanced screening of Aussie film *Last Cab to Darwin*.

Sessions are planned for tonight in Sydney and later this week in Adelaide, Melbourne, Perth and Brisbane, but seats are limited.

Admission is for agents plus one friend - for full details and to RSVP, see [qantas.com.au/agents](http://qantas.com.au/agents).

## Book Sapphire Falls

**RESERVATIONS** for Universal Orlando Resort's fifth hotel have opened for stays from Jul 2016.

Guests of the 1,000 room Loews Sapphire Falls Resort will be provided Early Park Access to Universal Orlando Studios.



## Window Seat

**WANT** to watch YouTube via a mobile data service while travelling in the USA?

Forget it if you're at LAX - but you'll be in luck in Atlanta.

A new survey of the fastest airport download speeds has found that not only is Atlanta Hartsfield-Jackson International the world's busiest airport - it also offers the fastest US data connections for cellular subscribers.

The Rootmetrics report measured the time it took to download a 45-minute high resolution video - at LAX it took 38 minutes, while the Atlanta download of the same video took just two minutes.

In terms of gateways for travel from Australia and NZ, Air New Zealand's new port Houston George Bush International came in at 17th on the list, while New York JFK was 21st, ahead of Dallas Fort Worth at position 24 and San Francisco International in 32nd place.

Honolulu International came in at 47th spot, just ahead of Los Angeles International which was in 48th position on the list.

As well as the large video download, the report measured median upload speeds and how well the various networks handled common activities such as using social media, checking email and surfing the internet.

## Travel Agents:

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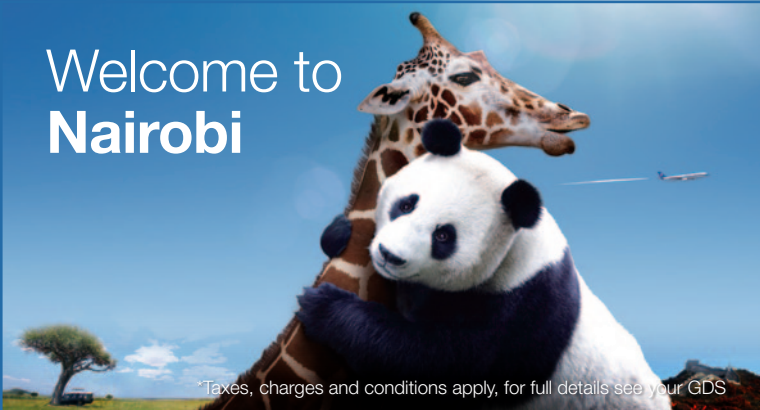
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## Star King Phnom Penh

**THE** 4.5-star Star King Hotel & Apartments has opened in the centre of Cambodia's capital city, Phnom Penh.

Pitched at business and leisure travellers, the property offers 55 hotel rooms and 31 one- & two-bedroom units with kitchens.

Opening promo rates start at US\$38 per room including brekkie - see [www.starking-hotel.com](http://www.starking-hotel.com).

## Sabre Business Travel

**SABRE** has launched a new Business Travel Services portal to connect travel buyers with independent hotels catering to corporate travellers, assisting TMCs to identify, negotiate and contract with the properties.

## MAS trimming India

**MALAYSIA** Airlines will cut its services between KUL and Delhi in half from 01 Sep, with a second daily service to be withdrawn.

A further reduction will come with a Boeing 737 aircraft to fly 12 weekly services to Mumbai instead of the current 777 aircraft.

Departures from both Indian cities will also be re-timed to a night departure in order to better connect with flights to Australia and other points in SE Asia.

## Overland going off

**TASMANIA'S** famed Overland Track has seen a groundswell of interest for the Christmas period, with interest spiking to near double that of previous years.

On Fri, Minister for Environment, Parks & Heritage Matthew Groom said the popular walking track through parts of Cradle Mountain-Lake St Clair National Park had experienced "massive" growth since reservations opened this month for the coming season.

To date, 586 bookings for 1,671 walkers have been made, with 323 the first day compared to 167 reservations last year.

Peak season from 26 Dec to 06 Jan is already fully booked with the week prior to Christmas "rapidly filling".

"My message to those contemplating walking the Overland Track in the peak summer holidays or over the Easter break is to book soon so you don't miss out," Groom said.

Last year, about 8,000 walkers paid around \$1 million to take the multi-day cross-country walk, with dollars reinjected into maintaining and improving the experience.

## New Tuvalu terminal

**TONGA** Airports Limited is seeking contractors to develop a new airport terminal building at Funafuti Airport in Tuvalu, funded by the Int'l Development Assoc.

Interested parties are required to submit bids to the Government of Tuvalu by 17 Sep.

## CTM Perth showcase Best West



### CORPORATE Travel

Management Perth staff recently invited 35 corporate clients to a 5-star Travel Arranger evening at Perth's Best Western Premier Terrace Hotel.

Supported by Best Western Australasia and Best Western Premier Terrace Hotel, CTM Perth

and its guests were treated to drinks and canapes in the Terrace Restaurant & Bar before taking an escorted site inspection of the hotel's 15 boutique suites.

A number of prizes were on offer, with two winners receiving a restaurant voucher and the major prize of a \$200 Best Western Travel Card.

**Pictured** at the event from left are Katrina Lanigan, CTM client value manager; Olivia Forbes, CTM event manager; Vanessa Collins, CTM operations manager; Linda Iozzi, CTM client value manager; Kim Savery, senior sales manager Best Western Australasia; Niall Blundell, general manager Best Western Premier Terrace Hotel; Amanda Hoyne, sales & marketing director Hospitality Pty Ltd; Kate Branson, CTM team operations manager and Birgit Patenall, CTM regional client value manager.

## Top travel websites

**QANTAS** was Australia's most popular website during Mar with 2.54 million visits, according to Roy Morgan Research data.

Based on website visitors aged 14+, the Australian flag carrier received over 720,000 more views than rival Virgin Australia, which was the second most visited travel portal.

Jetstar was further back, the fifth busiest travel website with 1.61 million visits.

Separating the airlines was Booking.com (2nd) with 1.844m visits and TripAdvisor (4th) with 1.75m views during the month.

## Airbnb Africa push

**AIRBNB** has announced plans to "significantly grow its business in Africa", having experienced a doubling in the number of listings on the continent in the last year.

The firm says the number of people staying at Airbnb listings has increased by 145% in 12 months, including a 139% rise in the number of Africans using the service.

## Globus Latin release

**GLOBUS** has today unveiled its first ever dedicated South America brochure, featuring over a dozen itineraries ranging from seven to 19 days.

The program also includes a mix of sister brand Cosmos tours and Avalon Waterways cruises.

Among the collection is a 13-day Globus Patagonia: Journey to the End of the World trip across Chile and Argentina.

A 10% discount is available for bookings made by 15 Sep.

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# Setback for ihail taxi app

**PLANS** for a new app designed to assist a group of Australian taxi companies compete better with the likes of Uber have been dealt a blow after the ACCC denied interim authorisation.

The ihail app involves taxi firms including Silver Top Taxi, Black & White Cabs and Yellow Cabs, as well as other operators interested in the taxi industry such as the NSW Taxi Council, Cabcharge and Mobile Tracking and Data Pty Ltd.

Designed for smartphone users, ihail's app will enable consumers to hail the nearest available taxi to a customer's current position.

ihail is seeking a 5 year approval for the app to compete with technology already developed by Uber, goCatch, ingogo & Backseat.

Of particular concern to the competition regulator is a feature of the ihail app that lets customers "offer drivers an additional payment above the applicable fare when requesting a taxi in order to incentivise priority pick up.

"This feature of the app was not explained in the public version of ihail's original submission in support of the application for authorisation," the watchdog said.

Despite knocking back interim authorisation, the ACCC said it may still review its decision ahead of handing down a draft determination in Aug/Sep and a final determination in Oct/Nov.

## Tintswalo reopening

**RECONSTRUCTION** of Cape Town's Tintswalo Atlantic Lodge - gutted by fire earlier this year - is gathering pace, with a slated reopening set at four months.

Co-owner of Tintswalo Lodges Gaye Corbett says the first five suites are up, with the relaunch "dead-on target" for 01 Nov.

## Nexus price freeze

**TOUR** operator Nexus Holidays is advising agents is has locked its pricing on departures to six Asian nations despite forecasted drops in the Australian dollar.

Releasing its 2016 range, the company said China, Japan, Korea, Vietnam, Taiwan and Indochina rates would stay at 2015 levels.

National bdm Richard McKisack said the company was confident fares would still fit travel budgets.



**HUNDREDS** of industry reps from across Vic gathered with Etihad Airways last week to mark the imminent start of a second daily EY service from Abu Dhabi to Melbourne (**TD** 22 Dec 2014).

The service takes off from Abu Dhabi on 01 Aug, with the return leg beginning ex MEL on 02 Aug.

Guests had the chance to view

mockup cabins of Etihad's First Suite and Business Studio, both of which feature on the carrier's Boeing 787 Dreamliner aircraft.

Etihad told guests at the event the upgauge makes it the only carrier offering double-daily nonstop services between the Vic capital and the UAE.

A host of guests from Etihad alliance partners including Virgin Australia and Airberlin were also in attendance at the event.

A performance from former *The Voice* contestant Jessika Samargies had guests tapping their toes, while Etihad also celebrated the occasion by giving away a pair of Business class tickets to Europe.

**Pictured** above at the event from left is Tamas Hanyi, Airberlin; Sarah Built, Etihad Airways; Alan Glover, Etihad Airways and Ange La Mantia from Virgin Australia, all flanked by EY cabin crew.

## DOT probes price rise

**THE** US Dept of Transportation has sent 'Please Explain' letters to five major US airlines relating to alleged price hikes on a range of Northeast routes relating to the aftermath of an Amtrak rail crash.

Delta Air Lines, JetBlue Airways, American Airlines, United Airlines and Southwest Airlines have been asked to provide information on airfare moves after the accident, which killed eight & injured 200.

The derailment in Philadelphia allegedly saw DL airfares on short domestic routes skyrocket as high as US\$2,300, according to a letter of complaint sent by US Senator Christopher Murphy on 19 May.

DOT Secretary Anthony Foxx is aiming to ascertain whether price increases were in breach of federal rules on unfair practices.

A Delta spokesperson said after the crash, it added capacity and reduced some fares by nearly half.

## Hilton Garden NBO

**KENYA'S** largest airport will be the home of a new Hilton Garden Inn property following a franchise agreement between Hilton Worldwide and Reliance Hotels to open a property early next year.

Hilton Garden Inn Jomo Kenyatta Int'l Airport in Nairobi will be located within 2kms of NBO and will feature 171 rooms.

## AFL Rd 17 Winner



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## CONGRATULATIONS

**Daniel Stone**

from *Arinex*

Daniel is the top point scorer for Round 17 of *Travel Daily's* AFL industry footy tipping competition. Daniel has won a gift pack from Hong Kong Disneyland.



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## Golf tickets on sale

AUSSIE golf star Adam Scott has confirmed his attendance at the 2015 Emirates Australian Open, with tickets to the 26-29 Nov event now available for sale.

## Australia pops up at Chengdu



**PASSENGERS** at Chengdu International Airport are being treated to a taste of Australia via a pop-up-shop promoting Aussie products, images & experiences to a market of 81 million people.

The promotional stall comes jointly from Tourism Australia and partner Sichuan Airlines and is located in the Departures Hall of Terminal 1 at the gateway.

In addition to learning more about Australia and its offerings, travellers can purchase tour products from the carrier via a TA Key Distribution Partner.

Sichuan Airlines is one of Tourism Australia's partner representatives in Western China and flies three times weekly to Melbourne ex Chengdu and twice between Chongqing and Sydney.

**Pictured** above cutting the

ceremonial ribbon to open the pop-up is Tourism Australia regional gm Greater China Andrew Hogg, Australian Consulate General, Chengdu Nancy Gordon, Sichuan Airlines Vice Party Secretary General Li Ming and Chengdu Shuangliu International Airport Vice General Manager Shao Mingzhi.

## EU law enforcement

**NEW** rules to allow authorities to obtain seat numbers and payment details of Europeans flying to Syria or Iraq to join Islamic State have been passed by the European Parliament.

Contact details and itineraries must also be transferred under the rule, where it will be studied to identify suspicious behaviour.



## Celebrity Interview with Normie Rowe

**A TREASURE** of Australian music, Normie Rowe was a pop sensation while still a teenager in the 1960's until world events sent his career way off course.

Dominating the charts, Rowe was conscripted by the Australian Army and sent to heroically serve his country in the Vietnam War.

On his return, Rowe went straight back into the studio and on the road, and hasn't

slowed down since. A cavalcade of hit songs and albums to his credit, the ever-patriotic Rowe was sourced to perform on Gallipoli Cruise 2015, a venture hosted by Adelaide agency Travel Superstore to mark the 100th anniversary of the Anzac landing at Gallipoli on site. **TD** sat down with Rowe onboard to discuss his enduring career and life on the road.



### How does it feel to have been part of the Gallipoli Cruise 2015?

As opposed to all the other cruises I've done, the level of expertise has really been raised. The great thing is that there has been a consensus of purpose. Everybody has had pretty much the one sort of thing they are here for and in general, all you have to do is look at the Dawn Service and Anzac Day and today has been a very special day. It's been a fabulous place to be – one that I can't ever forget.

### What have been some of the highlights of your career to date?

Playing the lead in *Les Misérables* (in 1987) was a highlight. My first gold records were a highlight. I think just today, doing what I do and doing it to what I think is a very high level is a highlight. I'm enjoying myself on stage more now than I ever have.

### What would be one of your favourite holiday spots?

One that stands out to me purely and simply because it's a relaxing place is Pohnpei in Micronesia. It's on the crater of a volcano, I suppose not unlike Santorini, but it's Polynesian. I think you would only spend perhaps a week or two there unless you're on a yacht but it's a great place.

### Who is somebody you would like to sit next to on a plane?

Tom Hanks. I think he's a great actor but I think he would also care to share.

### What is something that annoys you about flying or travelling?

I find people's spatial awareness is getting short. I can't understand how people can walk straight out of a shopfront and walk straight across a

walkway. It happens in the concourse of airports. You're walking, you've got a bag and then all of a sudden, somebody will walk out from one of the shops and straight across you. It's just a little minor thing.

### Do you have an embarrassing travel story that you can share with us?

One time, I got off the plane, left the airport and went to a show. I watched this show at the Enmore Theatre in Sydney. I came out and remembered putting my jacket in the boot of the car, so I go to the boot and there's nothing there, including my guitars. So I went to the police, went to the hock shops and tried to track them down and the next day when the airport baggage people phoned me to tell me my bags were still at the airport, I felt like a real idiot. I hadn't even picked them up.

### What features do you look for when choosing a hotel?

I've been in minus-ten star hotels and hotels you can hose out in outback Australia, and I've also been to the five and six-star hotels around Australia and the world. First of all, it's got to be really clean. Secondly, the people working in the place need to be respectful. That's all that really matters to me.

### Do you have a travel tip to share?

Zip-lock bags for your shirts.

### What is a general life lesson you've learned about achieving a dream?

First thing you have to do is have a dream and I've found a lot of people don't have dreams. That's sad. How do you get them? Just go and sit in the sun, close your eyes and it will come.

## the TRAVEL AUTHORITY GROUP

### Attention Cruise Experts Expressions of Interest

The Travel Authority Group is expanding our Cruise Division, and we are seeking expressions of interest for dynamic, friendly professionals with excellent communications skills to become part of our Cruise Team based in Sydney's Eastern Suburbs. A minimum of 5 years' experience in Retail and Cruise Travel is essential to apply for one of the following positions:

- **Office Manager**
- **Cruise Consultants**

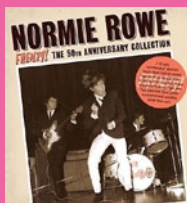
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[www.ttagroup.com.au](http://www.ttagroup.com.au)

## Win a Normie Rowe CD!



Travel Daily has a copy of Normie Rowe's *Frenzy* CD to give away, which features 30 songs from the height of the pop icon's career in the mid-1960's. For a chance to win, be the first reader to email the answer of this question to:

[normie@traveldaily.com.au](mailto:normie@traveldaily.com.au).

Which character did Rowe play in *Les Misérables*?





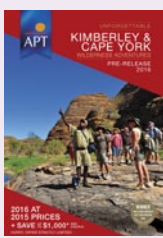
# Brochures

**WELCOME** to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



## Topdeck - USA & Canada 2016/17

A falling AUD has done nothing to dampen the spirits of Aussie travellers and their passion for the USA, with record numbers still heading state-side. Topdeck's newest guide to North America features a total of 21 itineraries, two of which are brand new. A range of new experiences have been added, including entry to One World Observatory, the 360 Chicago Observatory, the Cajun Festival in Louisiana and the famous Man Vs Food restaurant.



## APT - Kimberley & Cape York 2016 Pre-Release

Four of APT's most popular itineraries in the top corners of Australia have been released for sale early to cater for strong interest. These include the 15-day Kimberley Complete, 11-day Cooktown and Cape York Adventure and more, with places on these itineraries are expected to fill fast. Guests stay at exclusive lodges as well as some of the region's finest accom, while touring in custom-designed 4WD vehicles.



## Bentours - Cruising & Expeditions 2016

Interest in the Arctic region, Norway, Greenland, Iceland and the wider region continues to grow each year, with four new itineraries developed for the 2016 season. Guests can bear witness to the lifestyles of polar bears on a special circumnavigation of Svalbard. The guide details all holiday options available, including Russian river cruises, Swedish canal voyages and even ferries in the Baltic Sea. Earlybird discounts & special deals are also now available.

## Cycle to rebuild Nepal

**SPICEROADS** Cycle Tours is on the front foot in helping Nepal to rebuild after recent earthquakes, committing to donate US\$250 for every pax booking a Nepal tour.

The offer applies to departures running to the end of Mar 2016.

Two itineraries are available, both 11 days in duration and priced from US\$1,895pp.

**MEANWHILE**, the cycling tour firm has launched a new 11-day itinerary in Vietnam taking riders along the Ho Chi Minh Highway.

## ZQN ski season boost

**INCREASED** capacity on routes between Sydney and the Gold Coast to Queenstown in Jun led to strong int'l inbound arrivals for the South Island city, up 38.9% year-on-year, official figures show.

The South Island city also saw more than one million domestic pax pass through the airport in a month for the first time.

Figures were helped by a 31% increase in aircraft landings, likely driven by increased demand due to the ski season peak period.

## Grandparent warning

**SPECIALIST** insurer Boomers Travel Insurance has issued a warning to grandparents planning on taking grandchildren overseas, urging proper preparation in relation to accepted documents.

Managing director Ian Jackson said grandparents needed to be aware of all policies regarding children travelling without their parents in all countries visited.

"Children travelling with a guardian can leave and return to Australia with only their passports, but other countries have strict rules that require documents beyond the regular passport and visa," Jackson said.

Grandparents are being advised to check docs with embassies of all countries on the itinerary.

Monday 27th July 2015

## Regional goes online

**FUNDING** from the NSW Govt has contributed to the launch of 'Travel In', a new online portal showcasing the best regional highlights in Country NSW, which also includes a booking engine.

The new website is designed to promote visitation to the outer regions of the state, promoting local characters and attractions.

Inland NSW chairman Rodger Powell said the portal will allow travellers to build their itineraries based on a host of rich content.



## WIN A LUXURY RIVER CRUISE

This month, Travel Daily and Scenic are giving readers the chance to win an amazing luxury European river cruise. The prize, valued at up to \$24,060 includes:

- 15 day Jewels of Europe river cruise for 2 people
- 2 x return economy class airfares to Europe
- Return airport transfers
- Complimentary beverages all day, everyday, all meals, private butler service and all tipping and gratuities

To win, answer every daily question correctly and have the most creative answer to the final question.

Send your answers to [scenic@traveldaily.com.au](mailto:scenic@traveldaily.com.au)

19. On which day of the 32 day Danube Delta Discovery with Balkans and Bavaria do you visit the Plitvice National Park?

Need a hint? [CLICK HERE.](#)

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**BRISBANE – OTE \$75K +**

An exciting new opportunity exists to join this leading supplier of corporate travel solutions. Working as part of a national team you will be responsible for developing strategic relationships with clients identifying additional opportunities within an existing client base and converting into wins for the business. Enjoy a top salary + commissions. If you have 2 yrs experience in corporate travel sales, great networking, presentation & relationship building apply now!

**BEAUTIFUL CAPRICORN COAST!**

**TRAVEL MANAGER**

**ROCKHAMPTON – OTE TO \$75K**

Are you a travel manager or assistant manager looking for a new challenge? Come join this reputable travel agency located in Rockhampton as a hands on travel manager. Lead and develop a small team of consultants, motivating them to achieve goals whilst providing exceptional customer service. Overseeing the daily running of the office you'll be involved in local area marketing and identifying avenues to increase the agency's client base. Top salary package on offer.

**ENTER THE DOOR TO A NEW ROLE**

**NATIONAL ACCOUNT MANAGER - HOTELS**

**SYDNEY – FROM \$75K PACKAGE**

As an enthusiastic, energetic and motivated individual you will be able to establish a high profile and work for a growing hotel brand in the market. You will be an experienced Account Manager capable of handling a portfolio of prestigious corporate clients. Develop strategic business plans, deliver agreed objectives & targets and be accountable for the ultimate retention & growth of the business. Open the door to this great new role!

**NURTURE AND GROW**

**CORPORATE ACCOUNT MANAGER - TMC**

**MELB/BNE/ADELAIDE/PERTH - SALARY PKGE CIRCA \$80K+**

This role provides you the unique opportunity to build ongoing relationships with your corporate clients; as well as the chance to analyse spend and offer them new solutions to drive further organic growth and improve service delivery. Benefits include working for a national TMC that will support your career aspirations, as well as an excellent remuneration package and benefits. If you have a strong background in TMC, this role is ideal for your skill set.

**ESCORT LUXURY EDUCATIONALS**

**INDUSTRY SALES MANAGER x 2**

**ADELAIDE/MELBOURNE – SALARY \$60K - \$80K+**

We have 2 exciting new Business Development Manager roles that require both a driven approach to growing sales and winning new industry clients. You will be rewarded with a salary package that is sure to impress, along with ongoing career development and excellent opportunities. You will come from a sales focused role and love being on the road and dealing with travel agencies in your region. If you're hungry and ambitious, you will be a success here.

**GO HUNTING AT THE TOP END OF TOWN**

**BUSINESS DEVELOPMENT MANAGER - TMC**

**MELBOURNE – SALARY PACKAGE CIRCA \$110K+**

If you love the thrill of hooking those large market global accounts, this is your chance to join the best in the business. Presenting to Board directors, CEO's and Senior Procurement managers you will enjoy representing an award winning TMC that is at the forefront with their technology and support. Essentially you will have a minimum 3 years' experience working with a TMC, exceptional sales skills and the drive to get your client across the line!

**LOVE FOR MICE**

**GENERAL MANAGER - MICE**

**SYDNEY – FROM \$120K BASE ++ DOE**

This company has future growth on the horizon so don't miss out on heading up their MICE team and joining them on this journey. They create innovative events on the largest scale with creative solutions for event management. As GM of the MICE team you will manage the strategy of the complete M&E portfolio. You will drive new relationships and the retention of their client base. Do you possess leadership and senior event sales experience? Apply Now!

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*Working in partnership with the Australian Travel Industry*

### Senior Travel Consultant

**Brisbane, \$Base + Excellent Comm, Ref: 1836SZ1**

Are you looking to challenge yourself in your next role? Don't miss a fabulous opportunity to be part of a small team of highly skilled travel consultants. Join a well established high end agency who is offering a competitive salary with a great commission structure! My client is looking for a multi skilled team player who can join ASAP. Minimum 2 years travel and cruise experience. GDS experience is required. Crosscheck preferred by not essential. Located 15 mins from Brisbane CBD!

For more information please call Lia on  
(07) 3023 5023 or click [APPLY](#) now.

### Ticketing Support Consultant

**East Sydney, DOE+ Super+ Bonus, Ref: 1481MB1**

We are looking for someone exceptional, Independent TMC located East of Sydney. We are looking for an experienced Corporate Ticketing whizz with SABRE experience to be apart of their growing team. As an experienced ticketing consultant you will be working on last minute changes, including international & domestic flights, re-issues, re-vals and refunds. You will enjoy working for a fast paced environment and working to deadlines. You will be working with a dynamic growing award winning TMC.

For more information please call Marissa on  
(02) 9113 7272 or click [APPLY](#) now.

### Group Travel Consultant

**Melbourne, \$50-60k, Ref: 1844KF1**

We are seeking an experienced Travel Consultant with group reservation experience for a new role with a leading travel company in the Eastern Suburbs. If you are looking for a new challenge and a role with a difference or you have solid group travel reservations background and would like to work as a Leisure Group Travel Specialist then this is the role for you. This independent travel company have a fantastic opportunity for you to develop your career and create some outstanding itineraries!

For more information please call Kate on  
(02) 9113 7272 or click [APPLY](#) now.

### Retail Travel Consultant

**Perth, \$50-55k, Ref: 1942DV3**

I have a fantastic opening for an experienced Travel Consultant in Perth! If you have an excellent passion for travel sales and the desire to move into a new role and challenge within the industry then this is for you! To be successful in this role the travel consultant will have first-hand travelling experience alongside their working history! The lucky candidate will be joining a company that is well established, covers worldwide destinations and offers an excellent working environment!

For more information please call Dave on  
(02) 9113 7272 or click [APPLY](#) now.

### International Wholesale Travel Consultant

**Brisbane, \$Competitive+ Super, Ref: 1653LM1**

Are you sick of face to face consulting and would like to work behind the scenes? Do you have good time management skills and fantastic attention to detail? If this sounds like you, then we need to hear from you today! You will be in a supportive working environment with great career! Our client is looking for a multi skilled travel consultant with a minimum of 2 years travel experience in either leisure or wholesale. GDS skills are a must. Located Brisbane CBD!

For more information please call Lia on  
(07) 3023 5023 or click [APPLY](#) now.

### Travel Coordinator - Asia Specialist

**Sydney, \$Attractive Package, Ref: 1019PE1**

Bring your love for Asia, its people, its culture and its cuisine with you and step up into this new fantastic travel career. Our client is a boutique tour operator specialising tailor-made itineraries, school trip and family holidays to China, Vietnam, India and other Asian destinations. They are looking for a tour coordinator with an eye on detail to join their small and friendly team, if you're looking for a new challenge and specialise in all things Asia we want to hear from you today!!

For more information please call Marissa on  
(02) 9113 7272 or click [APPLY](#) now.

### Travel & Cruise Consultant

**Melbourne, \$DOE, Ref: 9898MD1**

This is a rare role for Melbourne; we have a leading agency that is looking for a customer focused Travel Consultant. This is a fabulous agency with a fantastic team. Offer outstanding service in this Monday to Friday role, deliver travel itineraries that are more than just another trip, these are once in a life time experience! Add the personal touch through recommendations. 3 + years experience within a similar role and excellent product and destination knowledge to be successful!

For more information please call Megan on  
(02) 9113 7272 or click [APPLY](#) now.

### Experienced Travel Consultant

**Adelaide, \$55-60k, Ref: 1839DV4**

My client is looking for a confident experienced individual who is comfortable handling all types of clients and who is confident when speaking about travel destinations. With a fantastic reputation within the travel industry this role offers stability and progression, further to that a competitive salary structure and excellent working environment. The successful Travel Consultant will therefore require a strong travel background and a mature outlook to be considered for this position!

For more information please call Dave on  
(02) 9113 7272 or click [APPLY](#) now.



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