



Travel Daily

First with the news

Wednesday 29th July 2015



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EK all A380 Gatwick

EMIRATES will add further capacity on the Dubai-London Gatwick route, with GDS displays indicating the Gulf carrier will upgauge its third daily service to the superjumbo, effective 01 Jan.

Currently, flight EK011/012 is operated by triple-class Boeing 777-300ER aircraft, but come the New Year the triple-class A380 will enable Emirates to offer a further 3,570 return seats per week on the route.

From the same date, Emirates will deploy dual-class A380s on EK009/010, replacing the three-class model already deployed.

The switch will mean Emirates' London services - including flights to Heathrow - will be exclusively operated by the A380.

MEANWHILE, EK will launch a new fourth daily A380 service to Bangkok from 01 Dec.

EK376/377 will be operated using dual-class double-decker aircraft equipped with 615 seats.

ADDITIONALLY, the Dubai-based carrier will add a second daily service to Lisbon, Portugal due to "strong demand".

Emirates will utilise Boeing 777-300ERs on flights EK193/EK194.

Tigerair Aus losses halved

VIRGIN Australia's profit update this morning (**TD** breaking news) confirmed a significant turnaround in its now fully-owned Tigerair Australia offshoot, which recorded a \$9.8m "underlying loss before tax" for the three months to 30 Jun.

It was a big improvement on the \$25.8 million loss for the previous corresponding period, and helped contribute to an overall \$49 million loss for the Virgin Australia group for the 2014/15 financial year.

"Taking into account 100% of Tigerair Australia performance on a like-for-like basis, the 2015 financial year underlying performance represents a \$213 million improvement over the prior corresponding year," the carrier said.

Despite Virgin Australia still

recording losses, chief financial officer Sankar Narayan was upbeat about VA's prospects, saying: "We expect to see a continued positive trajectory."

"The key highlights in this result have been our performance on non-fuel costs, success in attracting high yielding market segments and the improved performance of Tigerair Australia," he said.

Oceania advantage

OCEANIA Cruises is offering savings on more than 130 voyages in 2015 and 2016, with fares set to increase on 01 Oct - for details see the **last page**.

Costa to add two

CARNIVAL Corporation has confirmed two of the four 5,200 berth newbuilds it has on order with Meyer Werft (**TD** 27 Mar) will go to Costa Cruises - more info in **Cruise Weekly** tomorrow.

AFTA to accredit industry trainers

AFTA Education & Training this morning formally launched a new accreditation scheme for industry training providers.

The move was foreshadowed by AFTA E&T director Rick Myatt during the recent Travel Industry Exhibition (**TD** 17 Jul).

Myatt said that with higher industry standards in demand, it is crucial for graduates to be trained by providers that are "highly committed to quality in training and pledge to continue to align to our industry workforce needs".

He said **AFTA Training Provider Accreditation** will act as a seal of

approval and a benchmark for those seeking training, as well as a point of reference for those seeking graduates "who have gone through the best training".

Under the scheme, training providers accredited will also be able to use a special logo on their marketing collateral.

There are two tiers of annual accreditation fee - Standard for \$720+GST, or Premium for \$1080+GST which allows student certificates to also carry the logo.

CLICK HERE to download the application form, or email admin@afta.edu.au.

Today's issue of TD

Travel Daily today has eight pages of news and photos, plus full pages from: (**click**):

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Star Alliance adds Y+ RTW

THE Star Alliance is claiming a major industry first with the unveiling of new Round the World fares for Premium Economy travel.

The new Premium Economy RTW fares are available in three mileage bands and allow customers to travel "seamlessly" on the 11 Star Alliance member carriers offering Premium Economy cabins.

In line with other Star Alliance RTW fares, travel must start and end in the same country and in general be in one direction, either going east or west although some intra-continent zig-zagging is permitted.

Both the Atlantic and the Pacific Oceans must be crossed once.

The new RTW fares can now be booked for travel in the Premium Economy cabins of Air Canada, Air China, Air New Zealand, ANA, EVA Air, Lufthansa, LOT, SAS, Singapore Airlines, THAI and Turkish Airlines.

Itineraries can also include any other Star Alliance member airlines as well, but on sectors where Premium Economy class is not offered, travellers will instead

be accommodated in Economy.

Children aged 2-11 pay 75% of the applicable adult RTW fare.

BA seat available API

BRITISH Airways is developing its New Distribution Capability (NDC) data trial to enable passengers to choose seats when making flight reservations.

The carrier's newly released Seat Availability API (Application Programming Interface) function will allow IT developers to search and select seats in the same way a customer can perform the same search at www.ba.com.

"Seat Availability will enable developers to view the availability & price of a customer's preferred seat, as well as providing info on the layout of the cabin, such as where the toilets, aisles and galleys are, so customers can make informed decisions about their choice of seats," said British Airways executive Ian Luck.

BA flagged the next possible API would apply for extra baggage.

Content will be supplied by BA, via its NDC service providers and existing GDSs, subject to approval.

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Air Vanuatu secures new jet

AIR Vanuatu will take delivery of a new Boeing 737-800 under a lease agreement through US-based Air Lease Corporation.

The narrow-body aircraft is expected to enter service in Jan, operating on key routes including Sydney and Brisbane.

NF chief executive officer Joseph Laloyer said the 737-800 will feature Boeing's enhanced SKY interior and the latest technology and customer features.

General manager for Australia & New Zealand Malcolm Pryor told **Travel Daily** the jet will replace Air Vanuatu's current Boeing 737-800, which entered service in Jan 2008, also under a lease deal.

MEANWHILE, earlier this month Laloyer said Air Vanuatu had seen a bounce back in bookings following the devastating Category 5 Cyclone Pam in Mar.

The national carrier of Vanuatu was forced to consolidate flights following the cyclone (**TD** 01 Apr)

but reported it had not caused a "significant reduction" in passenger volumes.

He said NF had achieved "good loads" over the Australia and NZ school holiday period, including increased demand in the second quarter of 2016.

"We are seeing steady growth each week, meaning tourists are returning to Vanuatu. Even with the two big hotels [Iririki and Holiday Inn] still closed, our passenger numbers are good."

Laloyer added NF has campaigns planned for Australia/NZ over the next six months "to maintain our presence in the market".

The airline chief said NF is strongly recommending Vanuatu's tourism recovery plan initiated by the tourism office be activated as soon as possible.

"This will definitely drive interest to Vanuatu and will certainly get more tourists visiting the country," Laloyer remarked.

German rail free days

CLIENTS booking a German Rail Pass with International Rail can attain up to four additional days for free, if secured before 30 Sep.

Bonus days are valid on the Flexi German Rail Pass and the Consecutive Rail Pass for adult, youth, child and twin passes in either First or Standard class.

Two free days are offered on the Flexi pass for ten days travel in a month and four days free on the Consecutive pass for 15 days.

Hertz adds Macan T

PORSCHE Macan Turbo cars have been introduced to Hertz's Dream Cars collection at select depots across the United States.

The brand-new luxury crossover SUV V6 joins the likes of other luxury models from Mercedes-Benz, BMW, Land Rover and Jaguar in the fleet.

It is available at airport depots in Los Angeles, San Francisco, Ft Lauderdale, Miami and Denver.



Window Seat

HERE'S an idea for a new airline ancillary revenue stream.

A survey conducted in the US this month has found that a large proportion of passengers would pay extra to be able to get OFF the plane first.

Flightview polled more than 2,300 domestic travellers in the US on what extras they would be prepared to shell out for.

Of those polled, 60% said they would pay to get off the aircraft faster, with other popular suggested ancillaries including paying for an electronic bag tag which would allow the ability to track their luggage in real time from their smartphone.

Some pax said they would also pay extra to have their luggage come out first on the carousel, and to be able to pre-order food and drinks at airport eateries.

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Golden Route with JNTO



TEN Aussie travel professionals had the chance to explore Japan's Golden Route between Tokyo and Hiroshima earlier this month on a whirlwind tour of the country.

Hosted by the Japan National Tourism Organisation Sydney Office, the Golden Route is a common path made by first-time visitors, providing the opportunity to explore Japan's traditional sites and be immersed in its culture.

Highlights of the eight-day journey included a scenic cruise on a pirate ship on Lake Ashi in the Hakone region, experiencing the shinkansen (bullet train), cycling the back-streets of Kyoto, visits to Kaiyukan Aquarium and Osaka Castle and the World Heritage Listed Itsukushima Shrine in Miyajima, a short ferry ride from Hiroshima.

The educational ended in Tokyo, where the group admired the traditional sites of the Imperial Palace and Asakusa.

In Tokyo, the agents also headed to the contemporary eclectic fashion hub of Takeshita Street in Harajuku and the famous Shibuya "Scramble" Crossing.

Pictured at the Kimono-wearing experience in Kyoto back row from left are Sheri Foreman, TravelManagers; Jennifer Jones, TravelManagers; Brigitte Borel, Insider Journeys; Jade Fan, Mandarin World Tours; Catherine Kurlmelovs, Bunnik Tours; Mark Kidd, Asia Escape Holidays and Paul Wang, JTB Australia.

In front are Jenna Thompson, Insider Journeys; Rebecca Kitlinska, Wendy Wu Tours and Ronnie Albanis, Intrepid Group.

Savour Tassie in China

TASMANIAN produce will sit in the centre of the table during an upcoming trade mission to China, with the annual Savour Tasmania food show to be held in the Asian powerhouse for the first time.

Led by Wrest Point executive chef Andre Kropp, a menu featuring fine Tasmanian salmon, abalone and beef paired with the state's best wines will be offered to Chinese tourism officials and in-market influencers on 09 Sep.

The evening, held at Shanghai's Peninsula Hotel, will cap off a week of trade events & meetings aimed at fostering investment.

LaGuardia rebuild

NEW York Governor Andrew Cuomo has announced a US\$4b overhaul of LaGuardia Airport.

The project will see the Central Terminal Building torn down and rebuilt with all four terminals united under one roof.

It is expected the work will be approved in the first half of 2016 and take 4 to 5 years to complete.

Cashed up visitors spend big

FOREIGN spend in Australia has soared to new heights in the year ending Mar 2015, with visitor outlay reaching \$32.5 billion over the period, up 10% year-on-year.

According to a new International Visitor Survey released today, Chinese spend continued to push through levels set previously to close at \$6.4 billion, taking China's share to 20% by itself.

From that total figure, nearly half (\$3 billion) came in the Mar quarter alone, driven by an 8% jump in arrivals of pax over 15yrs.

Visitor numbers for the period closed at 829,000, up 19%, with

36 million visitor nights recorded.

Australia saw a particular boost from the ICC Cricket World Cup, especially from India, with cricket lovers flocking to our shores and contributing to a 25% jump in arrivals to 202,000 and a 35% boost in spend to \$959 million.

Tourism Australia managing director John O'Sullivan said the 32% rise in spending by Chinese tourists was testament to its strategy of moving away from groups to the lucrative FIT market.

USA, New Zealand & Singapore performed strongly, all posting growth in arrivals and spend.

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World Journeys brox

NEW top-shelf product in Europe and an expanded range of touring product in South America & Indochina is being developed by World Journeys for its 2016 FIT brochure, coming out soon.

Speaking with **Travel Daily** last week in Sydney, Auckland-based director Chris Lyon said the finishing touches were being applied for the firm's 'World 2016 Tailormade Journeys' program.

Lyon said World Journeys would be doubling its print run of an Australian dollar brochure for this market due to the 2015 guide already reaching exhaustion.

Agents are currently reverting to the New Zealand currency brochure, which director of sales & marketing in Australia Mark Snoxell said isn't a concern as the itineraries featured are "guides" to what options are available.

The majority of World Journeys queries and bookings are FIT and custom-made, meaning prices listed for suggested trips provide a ballpark figure, he explained.

The New Zealand wholesaler has also released its hosted small group 'Journeys 2016' brochure locally, priced in Aussie dollars.

It features "a few mainstream tours" for groups of a maximum of 24 passengers, to destinations including South America & Africa, along with options in Japan, Indochina, Cuba, the Silk Road, India, Sri Lanka and the Maldives.

"Hot" new group destinations for World Journeys include Sudan and Ethiopia, Lyon said.

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\$15 per night in NYC?!

HUDSON New York is this week celebrating its 15th anniversary by offering 15 rooms at just US\$15 per night over select dates.

The iconic NYC property will also offer 95 rooms at the hotel's original rate of US\$95 per night, offered back in 1995.

A fourth night free is available for stays of a minimum three nights at standard rates.

Offers go on sale to the public at 12:01 local time on Thu 30 Jul - see www.hudson15.com.

BA to Valencia

BRITISH Airways will add new services from London Gatwick to Valencia starting from 06 Nov.

The route will operate on a four weekly basis using Airbus A319s/A320s, rising to six times weekly during the summer 2016 season.

Roger has the moves

CONGRATULATIONS to Roger Atwal of Travelscene Coffs Harbour - the winner of the **TD's** Celebrity Interview competition this week with Normie Rowe.

A copy of Rowe's 'Greatest Hits' CD is on its way to Roger, with the answer to the question of which *Les Miserables* character Rowe played being "Jean Valjean".

italktravel momentum continues



Tauca fix cruise cost

TRAVEL the World is offering fixed Australian pricing on Tauca's 14-day cruise from Amsterdam to Budapest on select sailings next year, if booked by 31 Aug.

Fares start at \$9,986ppts based on Category 4 French balcony cabins on *MS Swiss Jewel* (30 Jul), *MS Treasures* (06 Aug) and *MS Espirit* (13 Aug), with reverse itineraries also available.

A bonus pre or post night is also included - phone 1300 857 037.

DXB T3 family zone

DUBAI Airports has opened a new family facility at Terminal 3 at Dubai International Airport.

The facility is located between Gates B7 & B8 and features play equipment, interactive games, TV screens featuring children's programs & baby changing rooms, set in an Arabian desert theme.

ABOVE: Independent Travel Group ceo Tom Manwaring says the company is well on its way of achieving 100 outlets nationwide for its italktravel franchise by the end of next year.

Manwaring's comments come as the brand expands its footprint this month with the addition of italktravel Bribie Island in Qld (formerly Harvey World Travel) & italktravel Bendigo (was Southern Cross Travel) as its 30th signing.

At present, an average of two new italktravel stores are being opened on a monthly basis.

italktravel Bendigo owner David Dawson said the business model will help his business grow "with low costs and high returns".

Dawson is **pictured** (left) with staff Genine Peeler and Kirsty Kalms and Vito Romeo, Express Travel Group state manager and Greg McCallum, italktravel franchise recruitment manager.

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AIR MAURITIUS

Sri Lanka's big plan for Australia



WHILE still a relatively small player on the global tourism map, Sri Lanka is bolstering its force in order to compete for visitors with more established destinations.

Sri Lanka Tourism chairman Dr Rohantha Athukorala has laid down the challenge, setting a goal of 75,000 tourists annually.

It is an achievable target, with official numbers for the first six months of this year currently at 27,134 - up 8.7% year-on-year.

Arrival numbers are expected

to be significantly improved via the imminent relaunch SriLankan Airlines of direct services between Colombo and Melbourne, which are slated to debut as four times weekly from 02 Nov this year, using A330 aircraft (**TD** 16 Feb).

A new codeshare partnership with Jetstar Asia will help UL delve into the WA & NT markets.

Promotion of the Indian Ocean destination was boosted recently at the 2015 Travel Industry Exhibition, which saw a sizeable delegation of 17 tourism and business representatives attending alongside the Sri Lanka Tourism Promotions Bureau.

The group were part of a two-city roadshow which also took in a visit to Melbourne.

The delegation attending the Travel Industry Expo are **pictured** above at their branded zone.

Tucan into Patagonia

SOUTH American tour operator Tucan Travel has launched new tours to the Patagonia region.

The 10-24 day departures depart from Santiago and Buenos Aires and explore national parks, operating Nov 2016 to Apr 2017.

Register for Indaba

SOUTH Africa Tourism has opened applications for buyers to register and attend the country's inbound trade show Indaba 2016, taking place in Durban 07-09 May.

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Innovation and choice vital

'CUSTOMER is king' and that choice and innovation is critical to driving competition, was the underlying message from Etihad Airways ceo James Hogan at the annual Global Business Travel Association Convention in Florida.

Addressing 4,000 attendees at the event, Hogan said airlines had a duty to keep up with guest demands for choice, schedules, products and services, loyalty rewards, convenience and price.

The Etihad boss was discussing emerging opportunities and the challenges of global aviation, detailing the Abu Dhabi carrier's products, from The Residence to

Economy, inflight chefs, butlers, flying nannies and more, as well as its growing alliance network.

"Innovation - one of the greatest things about travel in this era is the consumer can find out so much about your business.

"In our culture, we don't have passengers, we have guests and that guest experience - whether it's First class, Business class or Economy - is fundamental, and treating the guest with respect."

TSV readying for int'l

RECRUITMENT is set to begin in coming weeks to prepare Townsville Airport to receive its first international flights.

Immigration Minister Peter Dutton said this week a rollout of new technology would soon fit out the airport with customs and quarantine facilities, with a minimum of 12 roles to be filled.

The first services to utilise the North Queensland gateway will be Jetstar, operating direct flights between Townsville and Bali, effective 02 Sep (**TD** 28 Apr).

Harbin next to open

FOREIGN tourists can now spend 72 hours visa-free in the Chinese north-eastern region of Harbin, after the city became the 11th to join the tourism scheme.

The move takes effect 01 Aug and is valid for passengers flying to the Harbin Taiping Int'l Airport if holding a ticket for departure.



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Luxperience appoints

SIX weeks out from opening, Luxperience has appointed Emma Burnet as buyer program manager, tasked with developing strategic activities to new buyers.

The Captain is ready to roll!

DRIVEAWAY

Holidays reports last weekend's Flight Centre Travel Group's Discover the Americas travel expo in Brisbane generated a "vast number of USA road-tripping enquiries".

Even Flight Centre's iconic 'Captain' showed his interest in biking the States.

He is pictured on an Eagle Rider Motorcycle (Harley Davidson) - which DriveAway rent throughout the USA for the adrenaline trip of a lifetime - with DriveAway Holidays industry sales manager Nathan Baber.



EWR terminal funds

THE New York Port Authority has authorised US\$40 million to begin early work for a new Terminal A at Newark Liberty. Last year, Newark Liberty Int'l Airport served 35.6m passengers.

Maui training video

A NEW training module has been released by Hawaii Tourism Oceania on its YouTube channel showcasing the island of Maui. The video explores things to do and see in Maui - **CLICK HERE**.

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SYDNEY

RETHINKING HOW WE CONNECT

In 2014 the prestigious Journal of Marketing released a study that found the most effective way to do business was through a combination of formal and informal networking. This means that while formal business meetings are necessary, the most successful employees blend the two types of networks for maximum effect. "They tap into their informal networks, which tend to be looser and more dispersed, to gather information from different and sometimes unexpected sources. Then they bring what they learn back to their formal networks," the report says.

It's a philosophy that we definitely agree with. At Luxperience 2015 we have put together an exciting calendar of informal networking events for our participants, which will give them a chance to build inspired, meaningful connections while they're 'off the clock'. The show kicks off with our Thought Leaders forum, designed to get everyone thinking about the exciting changes and new opportunities within the industry. This is followed by our welcome cocktail party where delegates from all over the world have a chance to meet. On Tuesday night we will be hosting our first ever Luxperience Awards gala dinner, a glamorous black tie event held at The Star. And we will be closing the show with our new It's a Wrap party for everyone to farewell their new connections and celebrate a successful event.

We will also be encouraging attendees to create online connections through social media during the show. Our photography studio will allow people to upload images from the event straight to their profiles, or even to create a new LinkedIn profile picture on the spot. Video interviews will be held throughout the event and the content available to be shared soon after.

At Luxperience, we think it's about building a community, not just a contact list.

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New Collette options

COLLETTE has expanded its 2016 Explorations trips in Europe, including a new 9-day Treasures of Piedmont thru Northern Italy; 12-day Journey through Southern France and 13-day Northern Spain & Portugal holiday.

Itineraries start at \$3,469 per person twin share, \$5,249ppts and \$4,679ppts respectively, with early bird offers available.

More at www.gocollette.com.

QR deny Spicejet talk

QATAR Airways has described reports it is interested in buying a stake in Indian carrier SpiceJet as "inaccurate".

The oneworld member carrier said "there is no interest from the airline to engage in a partnership with the Guragon-based airline".

Claims Qatar Airways is also plotting an interline agreement with SpiceJet for the future have also been dismissed as false.

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Attention Cruise Experts Expressions of Interest

The Travel Authority Group is expanding our Cruise Division, and we are seeking expressions of interest for dynamic, friendly professionals with excellent communications skills to become part of our Cruise Team based in Sydney's Eastern Suburbs. A minimum of 5 years' experience in Retail and Cruise Travel is essential to apply for one of the following positions:

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Lufthansa goes Rich

GERMAN airline Lufthansa has become the latest global carrier to sign up to the Travelport merchandising solution Rich Content and Branding - the 110th carrier to adopt the solution.

The move affords all Travelport connected agencies the ability to view all available fares and applicable ancillaries as well as an improved upsell product range.

MEANWHILE, Lufthansa has also boosted its corporate presence, forming a new partnership with expense management solution provider Concur.

Business pax are able to book LH services directly via the Concur TripLink solution while ensuring transparency for travel managers.

HRG saying 'what if?'

BUSINESSES can now uncover opportunities to save money through new buying patterns via the new HRG Optismart solution by HRG Consulting, now in market.

The program allows companies to develop a savings plan by setting financial goals and targets and utilising new methods of communication such as video link.

MEANWHILE, HRG has merged its Consulting and Business Intelligence Divisions to form a global team of analytical experts led by global director Dan Raine.

Fiji arrivals on the up

TOURISM Fiji has reported a 4.3% year-on-year increase in Australians arriving to the country for the year-to-date, helped along by an 8.7% jump in Jun alone.

The tourist office has just concluded its latest trade roadshow series, which saw over 650 east-coast agents attend shows from Hobart to Brisbane.

Albatross cooke-s up a new GM



INAUGURAL Flight Centre Vic area leader Edwina Cooke has found her way back to the travel industry, announced today as the new Albatross Tours general mgr.

One of the retail giant's first consultants, Cooke helped to design and implement strategies and systems still in place and used by the firm today.

An industry veteran with over 25 years experience in a variety of senior management roles, Cooke couldn't hide her pleasure at

returning to a much-loved trade.

"I am really excited about joining the team at Albatross Tours and fostering their long term growth and development.

"The company has a well-defined vision and strategic plan, a close-knit team of passionate and empowered staff, and offers a beautiful, unique European touring product," Cooke said.

She is pictured above right with Albatross Tours managing director Euan Landsborough.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



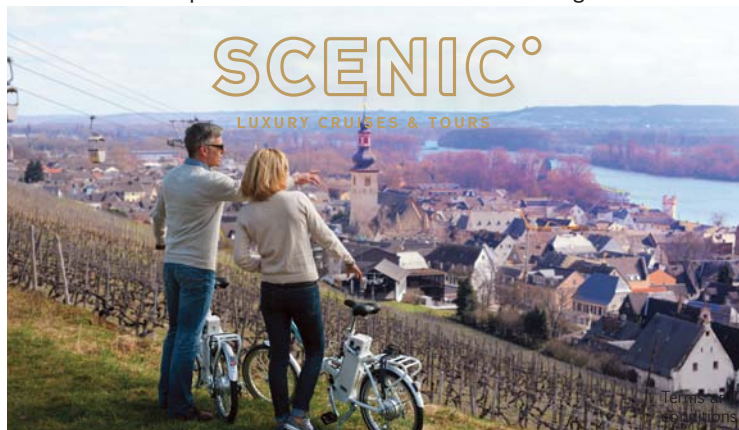
Refreshed living areas aimed at boosting the quality for corporate travellers and families has been unveiled at **Quest Townsville** - the result of a six month renovation project. All 141 studio, one and two-bedroom apartments have been updated. Kitchens have been redesigned and fitted with stainless steel appliances, while all bathroom tiles were replaced. New balcony furniture has been added.



All construction work has been completed at the **Bakubung Bush Lodge**, in Pilanesburg National Park, South Africa, with a raft of new luxury suites now ready to occupy. In total, 13 Standard Queen rooms, seven King rooms and four Executive suites have been added, aimed at catering to couples as well as families. The rooms offer a modern feel, with luxury fittings & plenty of space afforded for guests.



Designed as a haven of tranquility, the **Banyan Tree Huangshan** is newly opened, located 70 minutes from the city. Embodying a Hui style of architecture, rooms feature traditional bamboo carvings and Chinese ink paintings. Sloping wooden roofing offer a local touch, while guests will still enjoy the latest of technology inside. Spa villas are culturally themed and offer natural herbal relaxation aids.



WIN A LUXURY RIVER CRUISE

This month, Travel Daily and Scenic are giving readers the chance to win an amazing luxury European river cruise. The prize, valued at up to \$24,060 includes:

- 15 day Jewels of Europe river cruise for 2 people
- 2 x return economy class airfares to Europe
- Return airport transfers
- Complimentary beverages all day, everyday, all meals, private butler service and all tipping and gratuities

To win, answer every daily question correctly and have the most creative answer to the final question.

Send your answers to scenic@traveldaily.com.au

21. Scenic's new complimentary laundry service is offered to all guests on board. How much can each guest have laundered?

Need a hint? [CLICK HERE](#).

Travel Daily is Australia's leading travel industry publication.

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WORK CLOSER TO HOME! RETAIL TRAVEL CONSULTANT SYDNEY – SALARY UP TO \$55K

This dynamic retail travel operator is looking for a passionate, fun and talented consultant to join the team. Your day to day duties will include booking amazing worldwide itineraries.

This company offers excellent travel perks, great career progression and ongoing training. Minimum 2 years experience, great personal touch and exceptional customer service. If you enjoy going the extra mile for your clients then look no further, this is the perfect opportunity to get ahead of the game.

ALL ON BOARD TO A NEW CAREER CRUISE RESERVATIONS SPECIALIST SYDNEY – SALARY UP TO \$55K PACKAGE

Take your passion for cruising to the next level. This award winning company are looking for a dynamic and bright consultant to join their team. This company offers amazing perks including access to global travel discounts, ongoing career progression, excellent training programs and a great salary package. Minimum 2 years experience, excellent product and destination knowledge, driven by sales targets and exceptional customer service is essential. Do not miss this fantastic opportunity and apply today!

3 DAYS A WEEK, ULTIMATE WORK LIFE BALANCE PART TIME TRAVEL CONSULTANTS X 2 MELBOURNE – SALARY PACKAGE TO \$55K (PRO RATA)

Luxury, Luxury, Luxury!! One of Melbourne's leading travel agencies offering both business and leisure travel. Working three days a week you will join a very experienced team offering unique and exclusive itineraries for their high end clientele. Located in one of Melbourne's best suburbs you can kiss the city commute goodbye. You will need a minimum of 4 years' experience and strong GDS and luxury product knowledge. Opportunities like these don't come around often so get in quick!

NO MORE RETAIL, STEP BEHIND THE SCENES DOMESTIC CORPORATE TRAVEL CONSULTANT PERTH – SALARY PKG TO \$47K + BONUSES

This Global TMC are expanding and is seeking an experienced domestic corporate consultant to join their hard working team. As a domestic consultant you will service dedicated accounts assisting with all business travel arrangements within Australia and New Zealand. You must have a min. 12 months experience with strong fares and GDS knowledge. In return you will be offered a lucrative salary package with an achievable bonus structure, no weekends, newly refurbished office & career progression.

BECOME A PRODUCT AND DESTINATION EXPERT WHOLESALE TRAVEL CONSULTANT PERTH – SALARY PKG UP TO \$65K (OTE)

This global company are expanding and seeking sales superstars to join their dedicated wholesale team in Perth. If you are sick of retail and want a new challenge this is for you! You will draw on your excellent product knowledge to assist travel agents and package worldwide FIT holidays. A min 2 years retail experience is essential. You will enjoy a top salary package including uncapped commissions, AMAZING worldwide famill offerings, a rotating roster, supportive team and global career progression opportunities.

THE LEADERS IN ONLINE TRAVEL CUSTOMER SERVICE OFFICER

MELBOURNE – SALARY PACKAGE TO \$56K + BENEFITS

Bring your exceptional customer service skills to one of Australia's most recognized online travel companies. This exciting new role offers a rotating roster, fun and supportive team and the opportunity to develop your career. You will be moving away from the retail sales environment responding to customer service enquiries by phone or email. Ideally you will have a min 12 months retail experience together strong Galileo or Sabre knowledge. This won't last long, kick start your online career today!

GET YOUR CAREER ON TRACK! WHOLESALE TRAVEL CONSULTANTS BRISBANE CBD – OTE \$55K ++

Based in the CBD this dynamic travel company is looking for sales superstars to join their domestic, international, rail & cruise wholesale teams. Your days will involve selling holiday packages from flights, accomm tours and transfers you will sell it all. With your exceptional customer service you will be able to cross sell & upsell to ensure your clients booking the best package for them. Superb \$\$ package & the best benefits! All you need is 12 months consulting or reservation experience, proven sales skills & a great attitude!

LOVE A CHALLENGE? PRICE BEAT CONSULTANT

BRISBANE – SALARY PACKAGE \$52K OTE

This global travel organisation is looking for an experienced consultant with a strong understanding of the industry to join them. As a Price Beat consultant, you will work closely with consultants, retail and product teams to ensure the company is offering the most competitive pricing in the marketplace. Enjoy a strong salary package plus the best benefits in the biz. All you need is 2 years international travel experience, strong time management, communication skills & a proven problem solving ability. Call us today!



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