

APP OF THE WEEK: QBOTIC

Automate processing of around 80% of PNR's on involuntary change queues with the QBotic Red App.

Sabre
pacific



Travel Daily

First with the news

Friday 31st July 2015



QR refutes subsidies

ONEWORLD carrier Qatar Airways has formally responded to the US Govt on allegations it has received subsidies, led by the 'Big 3' - American Airlines, Delta Air Lines and United Airlines.

QR says the 'White Paper' disproves remarks by AA/DL/UA its flights "harm" any US carrier, noting it does not compete against any US airline on nonstop routes, while offering services to cities which have never been served by American-born carriers.

CEO Akbar Al Baker yesterday said it was "puzzling" for US carriers to refer to Qatar Airways as a "threat" given its small size and lack of direct competition.

"We are concerned to see the Big 3 seek to change the rules of the game as soon as they see US consumers respond well to the services offered by a competitor.

"The US Government should reject calls to "freeze" the US-Qatar Open Skies Agreement, and recognize these allegations for what they are - a transparent attempt by the Big 3 to block air services that compete with their own," Al Baker remarked.

Read the full report [HERE](#).

Flight Centre vindication

FLIGHT Centre has scored a comprehensive victory in the long-running court saga in which the ACCC accused the company of price fixing (**TD** breaking news).

The Full bench of the Federal Court this morning overturned the previous ruling (**TD** 06 Dec 13) in which Flight Centre was found to have breached the Trade Practices Act by putting pressure on airlines including EK, SQ and MH to ensure price parity.

As well as receiving full repayment of the \$11 million fine, plus interest, Flight Centre will also be reimbursed for its legal costs, both for the initial case and for the appeal.

The ACCC had argued that because the airlines also sold fares direct to consumers they were in fact competitors so FC's efforts amounted to price fixing.

However, Flight Centre md

Graham Turner today reiterated that "the company is not in the business of attempting to make airfares more expensive.

"As an agent that provides considerable advice and help to the travelling public and extensive marketing for airlines, FLT asks for appropriate commissions from suppliers and also reasonable access to all deals that they release to the market," he said.

"This is a logical and natural business request for an agent to make, to ensure the customers it serves on behalf of airlines are not disadvantaged".

Turner said that with travel agents booking up to 80% of international flights in Australia, this benefits consumers because it means special offers are not solely available from suppliers.

Scenic comp ending

READERS of **TD** have until COB today to enter our sensational monthly comp in which Scenic is giving away a 15-day Jewels of Europe river cruise & flights.

See **page 7** for the final question in this amazing giveaway.

Immigration delays

QANTAS & Jetstar are warning customers travelling abroad of possible delays at immigration processing on Mon (03 Aug) due to planned industrial action.

The carriers indicate on their respective websites there may be "small delays" at airports across the country due to the action by the Department of Immigration & Border Protection employees.

Contingency measures to minimise the impact of business operations have been put in place for visa and citizenship services, however Qantas and Jetstar "encourage customers to ensure they allow enough time for processing at the airport" before their scheduled flight.

Disruptions are expected to occur at Sydney (6am-10am & 8pm-11:59pm), Melbourne (7am-11am & 9pm-1am), Perth (5am-9am & 9pm-1am), Brisbane (6:30am-10:30am & 5pm-9pm), Cairns (4am-8am & 4pm-8pm), Gold Coast (6am-10am & 3pm-7pm) & Darwin (4:30am-6:30am).

JQ recommends pax scheduled to fly between the above times to arrive at the airport three hours before departure.

Today's issue of TD

Travel Daily today has seven pages of news, a photo page for **Travel Counsellors** plus a full page: ([click](#))

- AA Appointments jobs

Discover Hawaii

HURRY!
Sale ends
15 August
2015

6 nights & flights
from **\$1849*** per person
twin share

*Conditions apply



Holidays

2015 **Tassie Specialist**
Conference
18-20 SEPTEMBER



LAST CHANCE

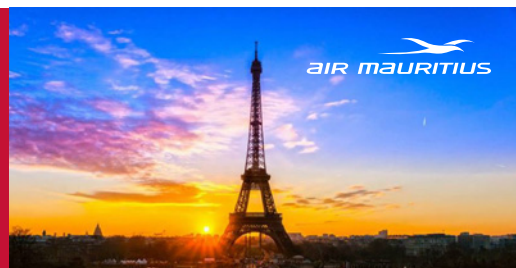
ALL INCLUSIVE! Tasmania
- GO BEHIND THE SCENERY -
Register here today!

Flying Economy
Perth to Europe?

Upgrade to **Business class**
MRU to LHR or CDG
from \$690* one way

call 1300 332 077 for more details or [Click here to find out more.](#)

Terms & Conditions apply.



FREE STPC

- > Most Asia, Europe and US destinations
- > Selected hotels near Incheon airport
- > Including room, transfer, dinner & breakfast

*conditions apply

BOOK TODAY

ASIANA AIRLINES



Travel Daily

First with the news

Friday 31st July 2015



jito
www.jito.co

passively looking...
don't miss your
dream job, register
and set up job
alerts today

jobs in travel,
hospitality & tourism

post a job

view jobs

IHG hoses down Starwood speculation

INTERCONTINENTAL Hotels Group overnight issued a formal statement confirming that it is "not in talks with Starwood with a view to a combination of the businesses".

According to several reports Starwood has been looking at the possibility of a sale, with several insiders saying some early discussions had taken place with InterContinental Hotels Group.

Intrepid 2-for-1 offer

UNTIL 20 Aug, Intrepid Travel is offering a buy-one-get-one-free deal on its USA & Canada Express and Best of America itineraries on select departures in Aug and Sep.

Intrepid also has 40% off a range of departures on a number of North America trips including the Best of Western Canada, New York to New Orleans, Wild Alaska and San Francisco to Seattle.

CLICK HERE for full details.

BYOjet TTV increases 46%

ONLINE agency BYOjet recorded record TTV for the three months to 30 Jun with turnover of \$27.8 million, up 46% on the previous corresponding period.

In a stock exchange update, parent company Disruptive Investments highlighted other metrics including an 8% year-on-year increase in direct hotel relationships to a total of 2,450.

"TTV growth was achieved through technical integrations, off-shore market expansion and previous R&D investment," the update said, adding management is continuing to focus on margin expansion initiatives and cost management.

The company's proprietary JETMAX white-label online platform for travel agents has a pipeline of 63 clients, including 22 live sites, five in the commissioning stage and a further 36 under negotiation.

Expanding the sale of products

other than flight tickets via the BYOjet website is seen as a "key strategic initiative" for 2016, with the firm confirming that currently over 90% of sales are flight-only.

During the Jun quarter BYOjet completed a range of other strategic developments including a technical integration with AirAsia enabling live pricing & special offers, an enhanced connection with Orbitz boosting the number of available hotels & rooms, and an integration with "Australia's largest car rental aggregator".

BYOjet also added a "Make an Offer" facility, enabling customers to make an offer to hotels.

EY MEL double daily

ETIHAD Airways will introduce its second daily service on the Melbourne-Abu Dhabi route this Sun using Boeing 777-300ERs, providing new one-stop access to 50 destinations on its network.

Fiji adults only beach

SOFITEL Fiji Resort & Spa has unveiled a new exclusive adults only area, complete with its own pool, champagne bar, poolside cabanas and restaurant.

Dubbed the Waitui Beach Club, the precinct is targeted at couples & singles and comes complete with personalised butler service.

Adjacent Beach Club rooms are priced at \$299 per night.

A four-night package including flights starts at \$1,420ppts.

Guests are treated to two house cocktails in the Breeze Bar, champagne breakfast daily, included snacks & water and a FJD\$400 food & beverage credit per room per stay and more.

Live entertainment will be provided by the club's resident DJ.

"We hope to appeal to singles travelling with friends, solo travellers, honeymooners or any couple escaping on a short break to the Pacific Islands," said resort general manager Alan Burrows.

See www.sofitelfiji.com.fj.

WE MAKE TRAVEL SIMPLE.

Our new **online booking engine** and **low \$100 deposit** makes booking travel simple.

- **Best value** for your clients
- **Extensive product range** in over 130 countries
- Dedicated **cruise specialists**
- **Exceptional service**
- **Great commission**

Find out why we were recently awarded 94% in customer satisfaction.

Creative Holidays ★ **Creative Cruising** ★

Find out more >

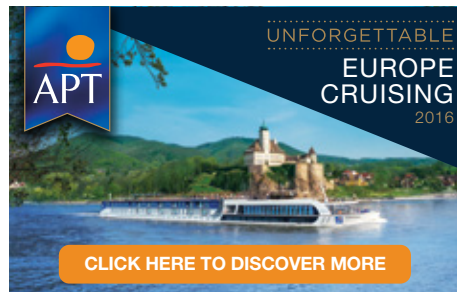


FOR THE HOTTEST EXECUTIVE ROLES
CONTACT OUR DEDICATED
EXECUTIVES DIVISION ON
02 9231 2825
OR VISIT US AT
www.aaappointments.com.au

Travel Daily

First with the news

Friday 31st July 2015



CLICK HERE TO DISCOVER MORE

Hawaii seeking new reps

THE Hawai'i Tourism Authority (HTA) will shortly issue a request for proposals for "external destination marketing management and representation services" for six global territories including Australia & New Zealand.

Hawaii has been represented for many years in the local market by The Walshe Group, under its Hawaii Tourism Oceania offshoot.

Walshe has had the Hawaii contract in New Zealand for more than 30 years, while in Australia it has represented the destination since 2003.

As well as Oceania, the HTA is also seeking proposals in other major markets including Korea, China, Europe and Taiwan, as well as for the first time ever in Southeast Asia.

"The HTA is seeking a contractor in each market and will select the company determined to be the most qualified and capable of providing a full range of comprehensive marketing services for the Hawaiian Islands," the RFP states.

As well as advertising placement services requested include developing and deploying a brand management plan that will drive visitation and visitor spending for the Hawaiian Islands; integrating activities with travel trade and consumers "through multi-faceted, traditional and non-traditional means," developing partnerships with Hawaii's visitor

industry; and promoting the state as a MICE destination.

The contracts will have a start date of 01 Jan 2016, apart from the new Southeast Asia RFP will commence from 01 Nov.

Walshe Group md Jacqui Walshe told **TD** the company would be participating in the RFP with a view to retaining the contract.

"It is a routine process which we go through by requirement every 3-4 years...but brought forward to align it with this group of six territories," she said.

Documentation will be available from next Mon 03 Aug 2015 at www.hawaiitourismauthority.org.

Japan flight boost

QANTAS will add new double daily services between Australia and Japan this weekend, with new flights between Sydney and Tokyo Haneda launching tonight and from Brisbane to Tokyo Narita tomorrow morning.

QF International ceo Gareth Evans said the uptick in Japan capacity has been "extremely well-received", particularly from the corporate travel market for Qantas' flights to Haneda.

Evans added the new free trade agreement between Australia and Japan will foster "healthy demand for travel in both directions", and that QF would work with tourism partners to showcase Australia's offering to the Japanese market.

Halong cruises nixed

LOCAL government authorities in Halong, Vietnam have banned all cruising activities on the popular Halong Bay due to unprecedented flooding and torrential rain.

It's now more than a week since the ban was imposed, leaving thousands of tourists unable to visit the hot-spot as part of their travel itinerary.

The weather conditions are the worst in almost 30 years, with Bhaya Cruises director of operations Andrej Stein saying all of the company's vessels and staff are safe at Tuan Chau Island, about 30km from the flooded area of the region.

"We are joining hands with local boat operators to send support and help to people in affected areas," Stein said.

He said the cancellations have affected about 1000 passengers but the company hopes to return to its scheduled cruising itineraries this weekend.

The weather in Hanoi remains clear and dry, with agents working hard to offer alternative solutions to impacted clients.

HG Travel has about 150 Australian passengers affected, with a spokesperson saying "we are arranging alternative day trips to Ninh Binh and around Hanoi, and have even arranged flights to central beach resorts".

For more information on the situation contact Nichole Madin on nichole@bhayacruises.com.



Window Seat

LET'S hope we can all hold back the tears today.

The romantic aspirations of the entire Australian travel industry were cruelly dashed last night, courtesy of the wildly popular reality TV show *The Bachelor*.

Our hopes were all pinned on the gorgeous Krystal Steele, a 30-year-old travel consultant from Flight Centre Whitsunday in Cannonvale, Queensland.

Steele (**pictured**) was one of the 19 beauties competing for the affections of this year's Bachelor, Sam Wood.

After surviving the first night cocktail party and then taking part in a not-so-intimate



"group date" where the Bachelor took 11 of the ladies out on a photo shoot, Krystal devastatingly failed to receive a rose at the end of the episode, meaning she had to tragically leave the Bachelor mansion.

Talented Sales Person

We are looking for a Talented Sales Person to drive growth. As one of the most prestigious privately owned travel management companies in Australia, we are offering excellent working conditions and a most attractive salary and incentives.

Modern offices with easy access to trains and busses at St Leonards. Flexible working hours and conditions.

If you are interested please call Mandy Lipschitz on 0409 901 787.



Travel Agents:

Are you a determined 'Go-Getter' who 'Gets it'?



Join the Team

Contact Kylie to arrange a confidential chat on:
0431 155 898



EXCELLENCE IN TRAVEL



**VISITING
PERTH
AUGUST
10 - 14**

NZ lifts AKL-BNE

AIR New Zealand will add two weekly frequencies between Auckland and Brisbane from 11 Dec-26 Mar, boosting overall flights on the route to 16 weekly.

New US anti-Gulf carrier report

THE US Partnership for Open & Fair Skies coalition including American Airlines, United Airlines and Delta Air Lines has released a new report continuing their campaign against Gulf airlines.

The report claims that the “rapid, government subsidised

expansion of capacity by Qatar Airways, Etihad Airways and Emirates is following a historical pattern that points to dramatic and irrevocable long-term harm to a core segment of the US economy”.

Written by Aaron Klein, a former deputy assistant secretary for economic policy within the US Treasury, the report draws “clear parallels from the decline of the domestic shipbuilding industry to the present-day trade dispute with the subsidised carriers”.

The Partnership insists that QR, EY and EK have received more than US\$42 billion in “subsidies and other unfair benefits from their government owners in the past decade, in violation of Open Skies agreements,” with inaction set to lead to big job losses.

Earlier this year Emirates chief Tim Clark described the claims by the US airlines as “flim-flam and tosh” (TD 06 May).

The full report is available for download by **CLICKING HERE**.

Sofitel pours it on

ACCORHOTELS this week celebrated the commencement of construction of the new Sofitel Sydney Darling Harbour, with a ceremony during the first concrete pour of the new property.

A linchpin of the new International Convention Centre Sydney, the 35-storey hotel will have about 600 rooms, and will become the city’s “first major new-build five star hotel for 15 years”.

Due for completion in the third quarter of 2017, owner Jerry Schwartz said “this will be a pioneering hotel that plays a crucial role in winning major conferences and events for Sydney.”

Pictured during the concrete pour are, from left: Simon McGrath, AccorHotels chief operating officer Pacific; Michael Issenberg, AccorHotels chairman and ceo Asia Pacific and Dr Jerry Schwartz with son Dane.

MEANWHILE, AccorHotels also today released its first half 2015 results, showing overall revenue up 5.1% and a hefty 68% surge in net profit to €91 million.



Extra RWC15 tickets

MORE tickets for the upcoming 2015 Rugby World Cup have gone on sale, with a total of 55,000 additional seats now available for pool A, B, C and D matches via the event ticketing website at tickets.rugbyworldcup.com.

The tournament kicks off inside 50 days, hosted in England and in Cardiff, Wales between 18 Sep and 31 Oct.

Snow Conditions

WELCOME to TD's regular snow conditions update, providing info on the latest snow falls, depths and lifts in operation across key Australia and NZ ski-fields.

Here's the latest snow reports:

- Falls Creek - 85cm / 14 lifts
- Perisher - 96cm / 46 lifts
- Thredbo - 96cm / 14 lifts
- Charlotte Pass - 96cm / 6 lifts
- Mt Hotham - 84cm / 12 lifts
- Mt Buller - 82cm / 14 lifts
- Coronet Peak - 125cm / 8 lifts
- The Remarkables - 125cm/6 lifts
- Mt Hutt - 90cm / 4 lifts
- Cardrona - 160cm / 7 lifts
- Treble Cone - 169cm / 4 lifts



Quest Townsville relaunch after major refurbishment

Quest Townsville, the grand dame of Townsville's famed Palmer street precinct has been completely overhauled and is sparkling new. All apartments meet TAZA accommodation guidelines and feature a fully equipped kitchen with household sized oven and fridge, as well as washing machine and dryer. Conveniently located on Palmer street, Quest Townsville is the accommodation provider of choice in the Townsville CBD.

Search “QG” on the GDS
Visit questtownsville.com.au





Friday 31st July 2015

ABOVE: The Abu Dhabi Tourism & Culture Authority last week hosted a number of agents and industry partners in Melbourne to football matches as part of the International Champions Cup.

Abu Dhabi Tourism & Culture Authority is an Official Destination partner of Manchester City.

Pictured at the Manchester City FC vs Real Madrid match from left are Kris Taute, TCA Abu Dhabi; Michael Zhang, Webjet; Michael Woods, TCA Abu Dhabi; Jonathan Garrett, Travel Counsellors and Jaqui Pretkes, Touchdown Tours.

Crown appointment

CROWN Resorts has confirmed Robert Rankin as a new director following receipt of all necessary gaming regulatory approvals.

His pending appointment was announced by Crown in Feb.

Radisson Green?

COULD the Radisson hotel line be in for a name change to add a new colour to its spectrum?

Currently, Carlson Rezidor has three derivatives for Radisson.

The full service 'upscale' brand Radisson, the 'upper upscale' Radisson Blu and the recently unveiled select service, yet still 'upscale', Radisson Red.

Quizzed by *Travel Daily* this week as to what other colours could be used for Carlson Rezidor Hotel Group's brands, president for Asia Pacific Thorsten Kirschke neither confirmed or denied changes were imminent, but said 'Radisson Green' would be a logical choice for Radisson based on its corporate logo (**below**).



Bali visitors rebound

NEW data released by the Bali Government Tourist Office shows Australian numbers to the tourist hot-spot bounced back during Jun following a small decrease the month prior (**TD** 16 Jun).

According to the figures which were released yesterday, a shade over 95,500 Aussies ventured to Bali last month, an increase of some 7,000 compared to 2014.

The result represents the busiest Jun on record in terms of Australians heading to the Indonesia holiday mecca and is over 20,000 more local visitors than recorded just two years ago.

For the year-to-date, the overall number of foreign visitors to Bali has jumped by 10.85% year-on-year, from 1.39m to 1.92m.

Between Jan and Jun of this year, Bali recorded 484,942 visits from Australian citizens, which is close to 120,000 more than the corresponding time last year.

Figures for Jul are likely to be skewed due to flight cancellations caused by volcanic ash clouds.

JQ Hawaii bag offer

HAWAIIAN Airlines' generous luggage allowance appears to be the target of Jetstar's latest travel special to Honolulu, with the low-cost carrier advertising a special baggage deal of its own.

For many years, HA has offered Economy class passengers on its flights a hefty two x 32kg piece luggage allowance.

A special released by JQ late yesterday offers fares over select dates to Hawaii priced from a low \$279 one way ex Brisbane, on sale until 03 Aug.

Jetstar's 'Hula to Hawaii State' also promotes a pre-paid offer of 30kgs checked luggage for the cost of 25kgs at the extra price of \$44, representing a saving of up to \$36 per piece.

Malay DCA back MAB

THE Department of Civil Aviation Malaysia has confirmed it "fully supports" a revised operational date for Malaysia Airlines Berhad (MAB) from 01 Jul to 01 Sep.

The authority this week informed the US Department of Transportation it has approved the current Malaysia Airlines (MAS) Air Operators Certificate & Air Services License to be carried over to MAB.

Technology Update

Today's Technology Update is brought to you by Tramada Systems Pty. Ltd.

Aligning people, technology and processes for operational excellence



Travel agencies are transforming into lean, business-focussed organisations, striving to provide the

best value for the lowest cost whilst maintaining profitability and engaged employees. This is no mean feat! A key component in achieving the right balance is often about reshaping technology and systems to make sure they deliver the best possible value to the business.

Tramada recognises the importance of our partnership with travel businesses using our products to unlock operational performance excellence.

Software, services and support help agents improve processes to optimise the value of the investment they make in the technology.

Firstly, numerous product features such as tramada® connect Wholesale, are clearly important drivers for significant process improvements leading to time savings when selling content.

Additionally we focus on ensuring our clients are optimising their use of tramada® by offering to undertake, on an individual basis, a systematic review of an agencies current processes based on their business focus, be it corporate or leisure. We then call on our vast experience of the industry, our understanding of best practice and subject matter experts to assist our clients by identifying target areas for greater efficiency.

How is your travel ecosystem empowering your business?

For more information email sales@tramada.com

Kellie Stanbury, Head of Sales and Account Management



Attention Cruise Experts Expressions of Interest

The Travel Authority Group is expanding our Cruise Division, and we are seeking expressions of interest for dynamic, friendly professionals with excellent communications skills to become part of our Cruise Team based in Sydney's Eastern Suburbs. A minimum of 5 years' experience in Retail and Cruise Travel is essential to apply for one of the following positions:

- **Office Manager**
- **Cruise Consultants**

This is a great opportunity for cruise experts who want to work autonomously in a professional and elegant boutique environment whilst having the full support of a larger entity that provides security, a generous remuneration package and extra benefits.

For further details or to arrange for a confidential conversation please send your CV to employment@ttagroup.com.au.

www.ttagroup.com.au



Friday 31st July 2015

Travel Counsellors celebrate anniversary day

TRAVEL Counsellors welcomed 30 of its agents to its Melbourne head office this week to celebrate their annual anniversary day as Travel Counsellors and the continuing growth of their businesses during their time with the company.

Anniversaries ranged from one to eight years, and the large group of Travel Counsellors were greeted with a champagne reception and finished the day via webcam to the company's international UK headquarters where they were thanked by Karen Morris Operations Director and Mark Hulme Head of Sales for their dedication and hard work. "This is just one way that makes us stand out compared to other travel companies," a Travel Counsellors spokesperson said.

The entire day was also broadcast live across the country to all the Travel Counsellors who could not attend from the company's in-house TV studio, with four business sessions and two more interviews with agents own personal insights and success stories of running their own successful travel businesses and the support and tools they receive from the company that enable this.



Anniversary Cake.

BELOW: Travel Counsellor Eleanor Lamdin with head office's Karly Plush.



BELOW: General Manager Tracy Parkinson opened the day.



celebrate each other's successes and also for us all to celebrate being 13.5% up on sales for our financial year, which is a stunning result."

LEFT & BELOW: Travel Counsellors listening to the presenters.



ABOVE: Chris Jenkins, Kerry Murphy and Tracy Parkinson interview.

Victorian based Travel Counsellor Lara Burgermeister comments; "This was my first anniversary day with the company, and it was great to celebrate it along with so many fellow Travel Counsellors, it really felt like a great family gathering. The day was informative and fun, and the guest speakers gave me insights that will help me achieve even more with my business. It's so lovely to be recognised for my hard work in such a way and really reinforces to me why I joined the company."

The guest speakers included Matthew Taylor of TF Accounts who spoke about and answered many questions on taxation as well as Rae Bonny from the Who Group who provided some deep insights into keeping a healthy body and mind when working from home. Other presentations included strategic focuses from the Business Development team.

GM Australia Tracy Parkinson said; "This is our 5th anniversary day and it has proven a huge success, it's nice to really be able to celebrate and reward our agents. It was great that our Travel Counsellors got to revisit head office to spend time with our support team,



ABOVE: Some of the 30 agents attending the annual event.

RIGHT: Travel Counsellor Tania Huppatz with Business Development Executive, Adele Barbaro from head office.



Friday 31st July 2015

Hotel wi-fi to go

COMPLIMENTARY roaming internet access is being offered to guests staying at 19 properties in the Room Mate Hotels group across Europe and the Americas.

The chain has offered the facility in its Spanish hotels since last year, and is now rolling out WiMate Total WiFi across the rest of its network.

The system comes with a complimentary mini router, giving up to 100MB of high speed internet data per day anywhere in the city where the hotel is located.

There are currently 19 Room Mate hotels in Europe, including locations in Amsterdam, Florence, Istanbul, Madrid, Barcelona, Malaga, Granada, Oviedo and Salamanca, with a New York City property launch in the coming months.

QF looking at 787s

THE endorsement of a new pay deal by Qantas long-haul pilots is being seen as paving the way for the carrier to place a large order for Boeing 787-9 aircraft.

Over 80% of pilots voted in favour of the deal which includes an 18 month wage freeze, with union leader Nathan Safe saying this "satisfies a business case for Qantas International to consider purchasing 787s in the very near future, with a possible entry into service as early as 2017".

MEANWHILE, Qantas has also confirmed capacity cuts from Perth to Melbourne and Sydney, with the rejig supporting other changes including new wide-body flights between Sydney and Brisbane.

Narrabri expressions

NARRABRI Shire Council in western NSW is seeking expressions of interest from air transport companies to operate flights between Sydney and Narrabri, with a five year contract envisaged - call (02) 6799 6850.



WIN A LUXURY RIVER CRUISE

This month, Travel Daily and Scenic are giving readers the chance to win an amazing luxury European river cruise. The prize, valued at up to \$24,060 includes:

- 15 day Jewels of Europe river cruise for 2 people
- 2 x return economy class airfares to Europe
- Return airport transfers
- Complimentary beverages all day, everyday, all meals, private butler service and all tipping and gratuities

To win, answer every daily question correctly and have the most creative answer to the final question.

Send your answers to scenic@traveldaily.com.au

23. In 25 words or less, what makes a Scenic luxury Europe river cruise unique and why would you recommend your clients to book one?

Need a hint? [CLICK HERE.](#)

Travel Daily is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



Travel Specials

WELCOME to Travel Specials, **Travel Daily's** Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Up to \$440 per couple can be enjoyed on "glamping" at **Paperbark Camp** on the NSW South Coast enclave of Jervis Bay. Normally priced at \$395 per night, mid-week stays from 31 Aug - 01 Oct are priced at \$250 per night (minimum two-night stay) inclusive of breakfast. Guests staying at normal prices on a weekend between 28 Aug - 26 Sep will also receive a free whale watching cruise ex Huskisson. Phone 1300 668 167.

Chiva-Som Health Resort in Hua Hin, Thailand has released a Bonus Cash Credit Sale for visitors seeking a wellness getaway before 30 Sep. Stay three nights and receive \$395 per person in bonus cash credit to put towards on-site spa and wellness treatments, with \$715pp cash credit for a stay of five nights or more. Call **Travel the World** on 1300 857 037.

Grand Pacific Tours is offering a discount of \$200 on New Zealand coach tours booked by 18 Aug, and is also throwing in a 400-page NZ Eyewitness Travel Guide. Tours include airfares, accommodation, sightseeing and more. For more info, see www.grandpacifictours.com.

Cambodia's five-star **Song Saa Private Island** is offering a Stay Four Pay Three deal on overwater, ocean view and jungle villas, with four-nights priced from US\$5,332. Email reservations@songsaa.com.

LGW transfer service

PASSENGERS flying through London Gatwick Airport can now travel bag-free by using a new "AirPortr" luggage service.

The same-day on-demand luggage service sees a team of concierges and drivers collect and deliver baggage to and from the airport, meaning travellers can make their own way there with less hassle.

The new service can be booked in advance or on the actual day of travel, and costs £30 (AU\$64) for two bags delivered to or from the airport into central London.

More details at www.portr.com.

Asiana free STPC

ASIANA Airlines is promoting a free STPC (stopover paid by carrier) for flights from Australia to most Asia, Europe and US destinations.

The offer valid at selected hotels near Seoul Incheon Airport includes accommodation, transfers, dinner and breakfast - see www.au.flyasiana.com.

Marco Polo bonuses

GUESTS booking stays at Marco Polo Hongkong, Gateway and Prince Hotels from now to 30 Sep can score bonus inclusions.

For an extra HK\$8 on top of the Best Available Rate, guests will receive a room upgrade, brekkie and a 20% discount on in-house food & beverage purchases.

AS beefs up Portland

US CARRIER Alaska Airlines has announced it will introduce new daily flights from its Portland hub to three Midwest metropolises.

Effective 18 Feb, the new routes from PDX include Kansas City, Omaha and Minneapolis-St Paul.

Each route will be operated using 76-seat Embraer E175 jets.

Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Assistant Editor:** Matt Lennon

Contributors: Jenny Piper, Sarah Piper **Editorial email:** info@traveldaily.com.au

Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au

Business Manager: Jenny Piper - accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Travel Daily **CRUISE** **travelBulletin** business events news **Pharmacy DAILY** **Travel Daily TV**



AT YOUR SERVICE

Register today for the finest jobs
 in the industry to best suit your needs.
 High quality jobs for high quality candidates.

FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com.au

NSW & ACT - 02 9231 6377 - apply@aaappointments.com.au
 VIC, WA & SA - 03 9670 2577 - recruit@aaappointments.com.au
 QLD - 07 3229 9600 - employment@aaappointments.com.au

GET ON THE CORPORATE BAND WAGON!!!

CORPORATE TRAVEL CONSULTANT
CBD SYDNEY – SALARY OTE \$60K

Corporate Travel is booming!! If you are an experienced Travel Consultant, who has exceptional product knowledge and provides award winning customer service, then this is the next step in your career. In this role you will handle the ongoing travel requirements of a diverse range of business accounts. Amazing earning potential and a world of travel perks and incentives. This award winning company is looking for minimum 3 years' experience and high attention to detail to work in this dynamic and energetic team.

LIKE EVERYTHING SHIP SHAPE!!

WHOLESALE CRUISE SALES CONSULTANT
CBD SYDNEY, SALARY OTE \$55K

Amazing opportunity exists for a fun loving and team oriented cruise specialist to join this award winning wholesale company. The cruise sector is the fastest growing in the travel industry with exiting times ahead. So don't miss the boat on this fantastic role. A minimum 2 years travel experience and high level of cruise ship knowledge will ensure you succeed. This company offers fantastic career progression, on-going training, great salary packages and a chance to see all the ships that sail though our harbour.

CAREER PROGRESSION IS CALLING

SENIOR CONSULTANT
MELBOURNE – SALARY PACKAGE TO \$75K (OTE)

Here is your chance to join a global company with some of the best perks in the business. This position is for an experienced consultant who will be servicing travel needs for academic clientele. You must have a min. 2 years' experience with strong GDS, fares and destination knowledge. A competitive salary package is on offer including uncapped commissions, ongoing support and training, great city fringe location, social and fun team environment & opportunities to attend some of the industry's best famils!

WHOLE SOME FUN

WHOLESALE TRAVEL CONSULTANT
PERTH – SALARY PKG UP TO \$65K (OTE)

This global company are expanding and seeking sales superstars to join their dedicated wholesale team in Perth. If you are sick of retail and want a new a challenge this is for you! You will draw on your excellent product knowledge to assist travel agents and package worldwide FIT holidays. A min 2 years retail experience is essential. You will enjoy a top salary package including uncapped commissions, AMAZING worldwide famil offerings, modern office, supportive team and unlimited career progression opportunities.

A CHANGE IS AS GOOD AS A HOLIDAY

INTERNATIONAL TRAVEL CONSULTANT x 2
ADELAIDE – SALARY PACKAGE UP TO \$55k + BONUSES

This very reputable travel company in Adelaide are seeking an experienced consultant to join their dedicated team.

Servicing a wide variety of enquiries, with a focus on adventure on and off the beaten track packaged bookings. You must have a minimum 2 years' exp. with strong GDS, product and destination knowledge. In return you will enjoy an excellent salary package, Monday-Friday working hours, great office located in the heart of the city, supportive and like-minded team, amazing famil offerings and company

FANCY YOURSELF A CRUISE EXPERT?

WHOLESALE CRUISE CONSULTANT
MELBOURNE – SALARY PACKAGE UP TO \$70K OTE

Looking for the next step? Wanting to progress from retail and join the wonderful world of wholesale cruise.

Well this opportunity is it! You will use your expert cruise knowledge to assist agents with all bookings and enquiries for some of the world's leading cruise operators. You must have a min 2 years' experience, passion for everything cruise and flexibility to work a 7 day rotating roster. In return you will be offered a competitive salary with uncapped earnings, amazing incentives and fantastic famil opportunities!

BEAUTIFUL CAPRICORN COAST!

SENIOR RETAIL TRAVEL CONSULTANT
ROCKHAMPTON – SALARY PACKAGE \$50K - \$55K OTE

Experienced Travel Consultants – If you are currently living in Rockhampton or looking at relocating then check out this once in a blue moon opportunity! This independent retail agency is currently on the hunt for a fresh face to join their team. Business has been booming and they require an experienced senior retail travel consultant to create domestic and international holiday packages for their repeat and referral clientele. Minimum 2 years experience is a must along with strong Galileo skills. Apply today.

GET BACK YOUR WORK/LIFE BALANCE!

CORPORATE TRAVEL CONSULTANT
BRISBANE – TOP SALARY PACKAGE UP TO \$70K OTE

Looking for a new role in corporate travel that will see your career progress and grow? We currently have an opportunity for an experienced and highly motivated corporate travel consultant to join this industry leading Travel Company. You will be responsible for full management of your own business clients and book domestic and international travel. The role is Mon to Fri and comes with an excellent salary pkg, uncapped commission, career progression, ongoing training & more! Call us today.