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Tuesday 2nd June 2015

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Salary poll shows pay gap

TRAVEL Daily's inaugural industry salary survey (TD 20 Apr) has revealed a significant disparity between the earnings of men and women in travel.

The comprehensive independent study was conducted by Stollznow Research and garnered over 1700 responses from across Australia.

Average annual travel sector pay packets sit at just under \$70,000, according to the poll - however female respondents took home an average of \$63,400 versus men who averaged \$85,000 - a whopping 25% difference.

The study also broke down pay rates by industry category, but right across the spectrum men earned more than women, from entry level roles right through to senior management.

Further, travel agents earned less than their supplier counterparts, with much more generous pay packages reported on average for those working in the cruise and aviation sectors.

Despite the disparities, industry staff reported high levels of job satisfaction, with many happy in their current roles and citing a positive work-life balance.

The survey is fully detailed in in the Jun issue of *travelBulletin* which will be received by subscribers this week - sign up at www.travelbulletin.com.au/shop.

Etihad debuts new aircraft for Australia

ETIHAD is this week celebrating the debut of its A380 and B787 flights into Sydney and Brisbane.

New product onboard includes Etihad's Residence, First Suites, Business Studios and the latest inflight entertainment, as highlighted in today's **cover page**.

The A380's arrival was celebrated last night at a special event at the Sydney Opera House - see **page six**.

Today's issue of TD

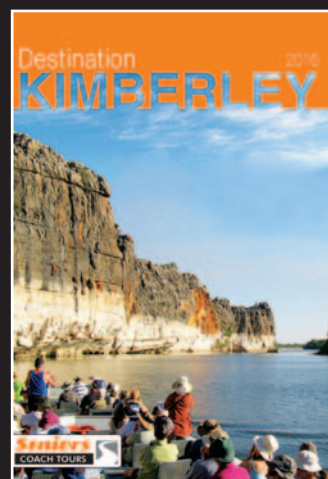
Travel Daily today has eight pages of news and photos, a front cover page for **Etihad**, plus full pages from: (**click**)

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Brand USA/Expedia tie-up

AN IMAX film celebrating the Centenary of America's National Parks will act as the centrepiece of a new campaign next year aimed at luring more international visitors to the United States.

Brand USA flagged the big-screen film over a year ago (*TD* 08 Apr 14), last night revealing the next step in the global campaign.

Speaking at IPW 2015 in Orlando, Brand USA president & ceo Chris Thompson announced a new multi-million dollar pact with Expedia will see the OTA become the exclusive online travel activation partner and promoter of the great American outdoors.

The IMAX film will showcase the scenic splendour of many of America's iconic national parks - such as Yellowstone, Arches, Redwood, Everglades and Devils Tower - as never seen before.

Scheduled for global release in Feb, *America Wild: A National Parks Adventure* coincides with the 100 year anniversary of the National Park Service (NPS).

Thompson said through Expedia, the international release of the giant-screen film is expected to

"truly move the needle" in terms of promoting the United States.

Expedia is the first featured sponsor of the IMAX campaign, to be aired in nearly 40 countries.

Filmmaker Shaun McGillivray of McGillivray Freeman Films said he was thrilled to team up with Expedia "to bring America's awe-inspiring natural landscapes to the big-screen.

"[Expedia's] global network of world travellers represents the perfect audience for our film and together we look forward to delivering an unforgettable movie experience that will take viewers into the heart of America's great outdoors," McGillivray said.

The National Park Service and Brand USA have been working hand-in-hand for a number of years already, but a representative from the NPS told *Travel Daily* this initiative represents "a stronger & bigger messaging campaign".

Throughout 2016, US National Parks will offer a suite of different programs, new experiences and new opportunities to encourage visitors to explore the outdoors.

More from IPW on **pages 4 & 5**.

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Travel Daily

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China backs QF/MU alliance

CHINESE Ambassador to Australia Ma Zhaoxu has written to the Australian Competition and Consumer Commission expressing concern about the ongoing ACCC review of the proposed Joint Coordination Agreement between Qantas and China Eastern Airlines.

The ACCC has already issued a draft ruling opposing the pact, with the Ambassador's letter

joining a chorus of other voices urging the Commission to reverse its decision.

The ambassador said he believes the coordination between QF & MU is "in the long term interests of both Australia and China".

He pointed out the air market between Australia and China is growing rapidly, and the collaboration agreement between the airlines was signed in the presence of Chinese President Xi Jinping and Australia Prime Minister Tony Abbott.

Ma Zhouxu said the QF/MU pact will "inject new momentum into our aviation cooperation," asking ACCC chairman Rod Sims to "bear in mind the interests of our overall relationship and make a fair and reasonable decision on this matter".

Jazoodle's Synopsis

FORMER Amadeus and Qantas IT executive Andrew Paton-Smith has launched a new travel industry business and technology consultancy dubbed Jazoodle.

The business has today launched Synopsis, described as a unique solution which provides travel businesses with "critical financial health information" - focusing on analysing an agency's mid-office system health.

Paton-Smith said he believes Jazoodle is the only organisation able to provide this level of service across all major mid-office systems currently available in Australia, with Synopsis providing a report and a dashboard to give owners an "additional level of control over their business".

More from info@jazoodle.com.

TTC plans mega famil

THE Travel Corporation is set to take 100 lucky Australian travel agents to the USA later this year, in the latest incarnation of its mega famil which is this year dubbed the 'TTC Great Escape'.

Flying with Air NZ, the trip is being run across a range of Travel Corporation brands including AAT Kings, Trafalgar, Contiki, Insight Vacations and Creative Holidays.

A participation fee of \$1,099 applies, with the trip including seven days in the US with either Contiki, Trafalgar or Insight plus a two night Creative Holidays "Los Angeles Escapade".

Participants will be chosen via a draw, with entries achieved by either booking three or more pax to North America, Canada, Alaska, South America or Central America with Trafalgar, Contiki or Insight; booking three or more travellers on any Australia or NZ AAT Kings guided holiday or booking seven consecutive nights or more in America with Creative.

Bookings which include an Air NZ airfare will also receive two bonus entries in the draw.

A website promoting the famil is live at ttcgreatescape.com.au.



Window Seat

A SEASIDE resort town in the UK has witnessed a significant reduction in crime and antisocial behaviour by tourists after banning the wearing of "mankinis" by male visitors.

Newquay in southwest England attracts large numbers of partygoers, with many young people celebrating stag nights and other milestones.

After incidents some years ago, police cracked down on public drunkenness and the wearing of "inappropriate clothing" - including the stunning one-piece outfits made famous by Sacha Baron Cohen's *Borat*.

Under the new measures, anyone seen wearing a mankini in the street will now be ordered to go home and change or face being arrested.

Since that time, reported cases of antisocial behaviour have almost halved, with police spokesman Dave Meredith saying the town had seen a "miraculous improvement".



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Tuesday 2nd June 2015

Brand USA worth its weight

OVER two million incremental visitors from around the world entered the United States over the past two years as a direct result of the marketing efforts of Brand USA, a study by Oxford Economics has concluded.

Announced by Brand USA boss Chris Thompson in Orlando at IPW 2015, the findings showed those visitors generated US\$6.5 billion in additional spending.

Thompson said partnerships were crucial to the success of Destination USA, having grown from just 89 in 2010 when Brand USA debuted to over 500 now.

With a mission statement to lift incremental international visitation and market share and enhance the image of the United States, the organisation is delivering on its objectives.

Oxford Economics assessed the return on investment from nine global markets where it is already fully deployed with campaigns for

consumers, the trade and co-op marketing.

Those markets included Australia, Brazil, Canada, China, Germany, Japan, Mexico, South Korea and the United Kingdom.

"Brand USA marketing initiatives had the strongest results...in Asia-Pacific and South American markets, where the ROI was 48:1.

"Travellers from those markets account for a considerable number of international visitors to places beyond the major gateway destinations in the United States," Thompson added.

Confident of growth

BRAND USA's Chris Thompson says the strengthening of the US dollar against other currencies is unlikely to significantly detract visitor growth forecasts.

He said the US may be challenged with currency "but it remains a compelling destination for value."



Fresh US chow focus

IN A move which appears to be emulating Tourism Australia's *Restaurant Australia* campaign focused on the nation's food & wine experiences, Brand USA has developed a culinary tourism strategy of its own.

Building on its online 'Flavours of the USA' culinary content hub (**TD** 06 May), the 'nosh and slosh' attention builds on the notion that more people are travelling to foreign countries, driven by food.

To promote America's culinary scene to a global audience, BUSA has teamed with the international arms of both the Food Network and Travel Channel to broadcast a series of vignettes publicising the USA's regional cuisines.

The TV shows will air in nearly 100 countries across Europe, the Middle East and Africa.

In a further food focus, Brand USA will distribute its 'Flavours of the USA' guidebook at the Expo Milano 2015 show at its stand from now until 31 Oct.

Tourism pro Open Air

SUPPORT continues to mount among tourism organisations for the US Government to do nothing about current Gulf airline policies in response to AA, DL and UA's claims Emirates, Etihad & Qatar Airways are receiving govt backed subsidies to expand in America.

Submissions to the US Govt regarding the matter have now been received from the San Diego Tourism Authority, Las Vegas Conv Bureau, Visit Phoenix and Greater Orlando Aviation Authority.

The organisations all insist the Arabian carriers have generated new means of access to the United States, helping to boost tourist numbers and spend.

Greater Orlando Aviation Authority executive director Phillip Brown and chairman Frank Kruppenbacher told the US Govt the firm believes "it is imperative the decision in this matter is guided by the national economic interest, not the narrow self-interest of a few companies".

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US arrivals surge 7%

A RECORD 75 million overseas visitors travelled to the US in 2014, up 7%, with Australia the country's tenth largest market with 1.276m tourists, up 5.9%.

Madam Secretary at IPW



DAY one of the US Travel Assoc/Brand USA IPW travel trade show was officially launched last night.

US Secretary of Commerce Penny Pritzker was on hand to make a keynote speech, where she emphasised the important role Brand USA has played in helping to boost arrivals.

"We know our competitors are trying aggressively to lure you elsewhere," she told delegates.

"We think our country's diverse array of uniquely American experiences can stand up to any destination anywhere in the world," she confidently stated, adding that the USA has now set its sights on improving the visitor experience from the moment they enter the country.

Pritzker (**centre**) was also on hand for the ribbon cutting ceremony of Brand USA's stand at the Orlando Convention Centre.

Madame Secretary is flanked by US Travel Association boss Roger Dow (**right**), Brand USA big wig Chris Thompson (**left**) and other executives and officials.

PCC marketplace

THE Polynesian Cultural Centre on Oahu has boosted its offering through the addition of a new marketplace with over 40 retail, dining and activity providers.

The Hukilau Marketplace is open six days a week between 10am-10pm - for full details, go to www.HukilauMarketplace.com.

TV show to inspire US domestic travel

BRAND USA president and ceo Chris Thompson has announced a new TV travel series will launch in the USA promoting each & every state, territory and district.

The TV series enlists celebrities to endorse their favourite state that they have an affiliation with, highlighting where they came from, favourite things to see and do and places to go.

Thompson said the initiative "taps into the worldwide fascination with celebrity".

Each of the fifty-six 30 minute episodes will be hosted by a celeb from TV, movies, sports & music.

The first two celebrities to star are Hollywood actress Andie McDowell and crooner Harry Connick Jr, who will spruik South Carolina & Louisiana respectively.

Show host Peter Greenberg, travel editor from CBS News said on his ventures around the world he has found foreigners "have a voracious appetite for America."

"They know more about America than my fellow Americans."

Greenberg said the show "tries to fix that", with celebrities telling audiences what they like and showing things not necessarily in a brochure, but all accessible".

China arrivals to soar

THE China market is expected to become the number one inbound source of arrivals to the United States by 2018, Brand USA chief Chris Thompson said overnight.

Currently America's fourth-largest inbound source, the number of Chinese travellers to the US increased by 2m in 2014.

"Chinese visitors spend on average \$6,000 a person on each trip to the US - about 30% more than other inbound int'l visitors", Thompson commented.

Today's issue of **TD** is coming to you from the Hilton Orlando, courtesy of the USA Travel Association and Brand USA.

IPW 2015 delegates in Orlando, Florida got down to official business overnight, with the first day of meetings between buyers and suppliers kicking off.

But that's not before a night of pre-event celebrations, with a welcoming party held exclusively for the trade and media at Walt Disney World's Magic Kingdom.

The theme park was shut down early for guests, enabling 6,000 trade partners from around the globe to see how Disney can cater for large corporate events.

Fantasyland, Tomorrowland & Liberty Square were a hive of activity, with select 'favourite' rides open until late with virtually no queuing, while visitors had a wide selection of foods to sample, including Cheese Burger Spring Rolls (only in America!) and Liquid Nitrogen Fried Caramel Popcorn with Sea Salt.

As if that could not be topped, today's lunch break at the Orlando Convention Centre featured a five song performance from US rock band Foreigner.

See **TD** on Facebook for pics.

HA inflight meals

HAWAIIAN Airlines has launched a new inflight culinary program featuring special menus designed by five of Hawaii's up and coming top chefs.

The dishes will feature in 2017 on a six month rotation in First Class on flights from Hawaii to the mainland, with HA the only US domestic carrier to offer complimentary meals in all cabins.



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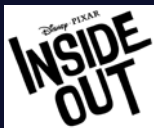
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This week, **Travel Daily** and **Disney Destinations Australia** are giving away 4 family passes each day to the latest Disney Pixar movie "Inside Out", in cinemas June 18.



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To win, be one of the first four to answer the following question correctly. Send your answer to insideout@traveldaily.com.au

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Please submit your CV by email to Leigh-Ann Farrant at lafarrant@abercrombiekent.com.au by Wednesday 10 June.

Collette set on eNett

AMERICAN tour firm Collette is now set up at its Australian office to receive payments from agents under its new eNett code.

The company is advising agents can now log-on and process payments for bookings under code ECN 404388.

MEANWHILE, the start of the American summer has spurred Collette to launch a promotion on tours to the United States.

Agents making new bookings can save \$200pp for their clients on departures through next year, if booked before 30 Jun.

Phone 1300 792 195 for details.

Holiday Inn Makkah

IHG will open the world's largest Holiday Inn branded property in the Saudi Arabian city of Makkah later this year.

The Holiday Inn Makkah Abraaj Al Tayseer hotel will comprise 5,145 rooms across five towers to be opened over three years.

Japan volcano alert

AUSTRALIANS in Japan are being advised by Smartraveller to follow advice of local authorities in relation to the eruption of a volcano on Kuchinoerabu Island.

The warning level for the island has been raised to Level 5 (Evacuate) by the Meteorological Agency of Japan.

ELSEWHERE, DFAT has raised its official warning level for the African nation of Benin due to high levels of violent crime.

The warning is now listed as "High Degree of Caution".

Andaman room offer

PHUKET hotel Andaman Beach Suites has released a special offer of \$125pp for four nights inclusive of brekkie, valid for sale through wholesalers for travel to 31 Mar.

EY stars align for SYD upgrade



BRAND new Etihad Airways aircraft are now flying Australian skies, with the carrier last night taking off from Sydney with its A380 superjumbo.

The trend continues today, with Brisbane to welcome EY's Boeing 787 *Dreamliner*, making it the first carrier to operate the carbon composite aircraft to the Qld city.

Like the A380 in Sydney, the 787 will be greeted with a traditional water cannon salute in Brisbane.

Etihad celebrated the occasion last night with a glittering event overlooking the activity of Vivid at the Sydney Opera House.

As many as 300 people were in attendance representing the trade, entertainment and senior aviation leaders, with the event emceed by *TODAY* show glamour newsreader Sylvia Jeffreys.

Guests were able to examine the new Etihad product firsthand, with models of The Residence by Etihad and First Apartments able to be road-tested and described by EY cabin crew on hand.

In addition, a scaled down version of the orchestra used in the composition of the carrier's latest TV commercial was on hand performing for guests.

Tourism Australia managing director John O'Sullivan labelled the deployment of Etihad's two newest aircraft to Australia as "a great outcome for inbound tourism" which demonstrated the airline's commitment to the Australian market.

"Etihad Airways is now one of Tourism Australia's most important aviation partners,

playing a critical role feeding traffic to Australia's key international gateways."

Pictured above from left at the event is Lindsay White, Etihad Airways; Paul Squires, Virgin Australia; Sylvia Jeffreys, MC; Sarah Built, Etihad Airways and Daniel Barranger, Etihad Airways.



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DOUBLE Qantas points are on offer at TFE Hotels brands such as Adina, Medina, Vibe and Rendezvous for Qantas Hotels bookings made by this Fri 05 Jun.

AFTA hits the road



AFTA launched its national "road trip" (TD yesterday) at Sydney agency Anywhere

Travel, with the initiative being sponsored by Avis.

Anywhere Travel has been an AFTA member since 1984 and has also signed up for ATAS.

AFTA gm Gary O'Riordan said Anywhere Travel "exemplifies what it means to be the best in the business - quality, reputable, trusted and trained travel professionals".

The road trip kicked off yesterday in Vic, with the industry invited to follow the journey on Twitter via @AFTAOfficial.

Pictured above at the launch last Fri are Avis Travel Industry Manager Russell Butler; Barbara Whitten and Nik Young from Anywhere Travel plus Gary O'Riordan from AFTA.

Viator marketplace

TRIPADVISOR-OWNED Viator has now officially launched the new Viator Marketplace, an open-listing platform which allows tour, activity and attraction providers to self-load their products.

The system will allow Viator to quickly and efficiently screen new suppliers and publish new products, as well as add more from existing partners and expand into new destinations.

Product on the marketplace will have the opportunity to reach Viator's 10 million monthly visitors, as well as the firm's global network of 3,000 affiliate partners - for details, see www.viator.com/marketplace.



AFTA update

From AFTA's chief executive, Jayson Westbury



OVER the past week, AFTA has been heavily involved in our ongoing engagement with the federal government across a range of important issues which impact on travel agents and more broadly the travel industry.

Firstly, AFTA hosted in conjunction with IATA a "Friends of Tourism" event at Parliament House in Canberra. This is an annual event that AFTA has been doing and the idea behind this is that politicians from all sides of politics are invited to an event during a sitting week to learn more about the industry.

This year we had a very good turn out, with over 80 members of parliament from both the upper house (Senators) and the lower house (MP's) coming to spend time talking about many of the issues that we face in both the travel and tourism industries.

The Hon. Julie Bishop MP, Foreign Minister and Deputy Leader of the Liberal Party was the guest speaker and told of her inclusion of the travel industry in many of her international engagements.

As the most senior cabinet minister responsible for our industry, it was very pleasing to see Julie take the time to join in the event. DFAT provides so many important services to Australians travelling overseas including the Smartraveller service, consular services, passports and the like which are all very important to the travel industry.

The event was also attended by The Hon. Anthony Albanese MP, the Shadow Minister for Infrastructure, Transport and Tourism, who told all of the politicians present just how important the travel and tourism industry is to the economy and to the future of Australia.

This is an excellent way for AFTA to maintain senior level parliamentary relationships while pushing important messages about the travel sector.

Secondly, AFTA also hosted a roundtable with the Hon. Bruce Billson MP, Minister for Small Business and the Minister responsible for the ACCC. We were joined by the Restaurant & Catering Association, the Australian Retailers Association and the Finance Brokers Association of Australia.

A range of small business challenges were addressed with the Minister including access to merchant facilities and the escalating costs associated with this, along with the issue of charge backs on credit cards when suppliers fail and the ongoing arrangements for a successful Australian Consumer Law setting.

In all, a big week in which AFTA addressed a wide range of issues in which government has influence and we will continue to agitate for change to improve these areas in the interests of travel agents.

CTS saga continues

THE collapse of Melbourne agency CTS Travel (TD 26 May) has seen further mainstream media coverage today, with the *Herald Sun* reporting CTS directors Jennifer and David Stoodley registering a new business called World MTA or World Mobile Travel Agency, by a company called DBDJ Promotions.

Jennifer Stoodley, who was a director of CTS, was also formerly a director of DBDJ, while her husband David is a shareholder.

World MTA has nothing to do with MTA Travel.

Manchester upgrade

OWNERS of Manchester Airport in the UK have announced a ten year £1 billion investment plan which will include expansion of its main terminal building to handle more flights and passengers.

NFS India on shelves

NATURAL Focus Safaris has today released its 2016 India brochure, with product also covering Sri Lanka, Nepal, Bhutan and the Maldives.

Private touring, luxury rail, wildlife safaris and river cruising are all included with a range of travel styles and budgets.

A key addition is more "Secret Hideaways" in Sri Lanka including manor houses on tea plantations and secluded beach resorts - more info on 1300 363 302.

TTC cruising webinar

TAHITI Travel Connection is set to host a 30-minute webinar titled "Cruising Islands of Tahiti".

Taking place at 3pm and 4pm on Tue 09 Jun, the sessions will highlight the new *Aranui 5* freighter cruise - more info on www.tahititravel.com.au.



Sponsored by:



CONGRATULATIONS

Tara Bellette

from *Scenic Tours*

Tara is the top point scorer for Round 12 of *Travel Daily's* NRL industry footy tipping competition. Tara has won a jersey of the NRL team of her choice.



Major Prize:

Two return Economy Class airfares to Dubai with Emirates



Win a ski trip to France

This month *Travel Daily*, Club Med and Air France are giving readers the chance to win a ski trip to France. The prize includes:

- Return economy flights to Paris, France with Air France and
- Seven nights at a Club Med Ski Resort in France

To win this great prize, answer every daily question correctly and have the most creative answer to the final question. Send your answers to clubmedcomp@traveldaily.com.au

Q2. What is the newest Club Med snow resort to open in France in 2014?

Club Med
Premium all-inclusive resorts

AIRFRANCE
Terms & conditions

Steady growth at QF

FLUCTUATING demand and carefully managed capacity has seen Qantas post a steady climb in passenger numbers for Apr.

According to its official results, the market was soft in WA & Qld, while fewer public holidays saw leisure travel impacted for JQ.

Group-wide pax numbers were flat, up 0.1%, driven largely by a 13.5% spike by JQ International, which also saw loads rise 6.1%.

Mainline QF Domestic fell 3.3% in pax carried, with International up 0.2% to 494,000 for the month.

Peak pricing at Disney

OPINIONS are being sought from Disney annual pass holders on a potential three-tiered pricing structure for its American parks.

According to a number of US sources, various pricing options are being mooted, aimed at balancing crowd levels during off-peak and holiday seasons.

A potential gold, silver & bronze structure allowing access every day through to off-peak weekdays only is among the considerations.

EY service on Twitter

PREMIUM guests on Etihad Airways will be able to receive priority customer service through a new exclusive Twitter account.

Gold & Platinum members of Etihad Guest will receive five-minute response times in English and Arabic around the clock.

Outrigger into Samui

OUTRIGGER Resorts has grown its Thai portfolio, closing on a deal to acquire the 52-room AKARYN Koh Samui Resort & Spa.

The property marks the entry of Outrigger into Koh Samui, with the property to be rebranded as Outrigger Koh Samui Beach Resort.

A renovation project will be undertaken to the all-pool suite and villa resort at Hanuman Bay.

MEL welcomes CA

AIR China has landed in Melbourne after completing its first direct service from Beijing.

MEL ceo Chris Woodruff said the new service will strengthen tourism & business links to China.

St Regis into India

STARWOOD Hotels & Resorts will debut its ultra-luxury St Regis brand in India later this year with a reflagging of Delhi's Palladium Hotel - a former Shangri-La hotel.

Travel Daily
First with the news
Tuesday 2nd June 2015

Exotic Eleni wins an Expedition



SOUTH East Asia is beckoning for Eleni Vilas of RACT Hobart, recently presented with her prize as the winner of the *Travel Daily* monthly competition in Apr, run in conjunction with APT.

Vilas will have no shortage of applications for a travel buddy after winning an all-inclusive 17-day South East Asia Adventure Expedition Collection Cruise for two, departing in Jun next year.

In addition to answering the daily questions in *TD* correctly, Vilas wowed APT with her final answer: "An exotic adventure with a taste of true luxury, personalised service & to live the suite life on APT's luxury small cruise would be unforgettable."

She is pictured above receiving her prize from APT business development manager for Vic/Tas Jill Lance.

Hotels.com Awards

CERTIFICATES recognising outstanding guest feedback will be sent to more than 6,400 hotels in 117 countries as part of a new Hotels.com rewards program.

A special widget will be available for the hotels to add to social media accounts, along with a window sticker for display.

Money

WELCOME to Money, *TD's* Tue feature on what the Australian dollar is doing.

\$1AUD = US0.762

ECONOMISTS are widely tipping the Reserve Bank will keep rates on hold today, however the AUD is teetering on the brink in the event of yet another move.

Strong personal income stats in the US have added strength to the greenback, which also adds weight to a potential AUD move.

The Aussie dollar is also in a sorry state against the Euro, trading near one-month lows after a late rally based on rumours of a Greek capitulation, which ended up proving untrue.

Wholesale rates this morning:

US	\$0.762
UK	£0.501
NZ	\$1.072
Euro	€0.697
Japan	¥95.15
Thailand	฿25.727
China	¥4.726
South Africa	R9.352
Canada	\$0.954
Crude oil	US\$60.20

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**NEW FINANCIAL YEAR, NEW ROLE
TRAVEL RECRUITMENT ACCOUNT MANAGER
SYDNEY & MELBOURNE
EXCELLENT SALARY PACKAGE + BONUSES**

Great news - the travel industry is booming! AA is currently assisting our top clients to fill over 100 exciting vacancies. As a result, we are expanding our successful teams in Syd & Melb to keep up with demand. This is your chance to take your travel industry knowledge into a whole new direction within your career as a travel recruitment account manager.

Your day to day

You will enjoy interviewing candidates and assisting their careers, account management and business development.

Benefits

You will be rewarded with an excellent salary + bonus structure, as well as team perks including shopping vouchers, paid time off, full training and the opportunity to recruit for the best names in the industry.

What you need to succeed

Ideally you will come from a strong corporate or retail travel background, with excellent industry knowledge, strong communication and interpersonal skills and the ability to work well in a team.

Interested? Contact our MD to know more or apply directly at apply@aaappointments.com.au

**CORPORATE PERKS FOR TRAVEL EXPERTS
SENIOR CORPORATE TRAVEL CONSULTANT
SYDNEY EASTERN SUBURBS – SALARY UP TO \$65K**

A boutique TMC is looking for a senior consultant to join their elite team. Focused on streamlining the booking process & providing cost effective solutions, customer service and thinking outside the box is their key to success. Work across a diverse portfolio of clients, arranging all their travel needs. Enjoy working close to home, being rewarded with corporate perks and regaining your work/life balance. If you have min 2 years Corp experience, solid GDS and back office skills, this is the role for you.

**THIS IS YOUR GOLDEN TICKET
FARES & TICKETING TRAVEL EXPERTS
SYDNEY – SALARY PACKAGE UP TO \$46K**

This specialized tour operator is looking for a dynamic fares & ticketing agent. Construct detailed fare itineraries, issue tickets & handle reissues, refunds and special requests. Assist your colleagues with overflow reservations or processing visas. If you have min 1 years ticketing & airfares experience, solid GDS skills and a positive attitude then enjoy annual overseas famils, ongoing development and a fantastic central office. This is your chance to utilize your excellent fares & ticketing knowledge so cash in your golden ticket today!

**RETAIL TRAVEL SUPERSTARS, THIS IS FOR YOU
INTERNATIONAL TRAVEL CONSULTANT - RETAIL
MELBOURNE – SALARY PACKAGE TO \$55K**

This well-established agency requires an experienced travel consultant to join their high-spirited, modern and reputable, office. With a high level of international and domestic enquiry you must have strong GDS, fares and product knowledge and a minimum 2 years retail experience. You will enjoy the variety of enquiry that this agency services. With a set salary package on offer, amazing famil offerings, supportive team environment and the opportunity to further develop your skills this role has it all!

**AFTER HOURS AND WEEKEND SHIFTS
CORPORATE TRAVEL CONSULTANTS**

MELBOURNE – TOP SALARY PACKAGE DOE + PENALTIES

This Global TMC is looking for their next corporate superstars to work in their dedicated 24 hour access team. We have multiple roles either offering after hour shift work or a 12 hour weekend position. You will be required to assist with any urgent requests from clients to ensure they have access to a full range of international travel services. You must have a min. 2 years international corporate experience & strong GDS knowledge. With a top salary package on offer and a great city fringe location, look no further!

**BRAND NEW
GROUPS RESERVATION CONSULTANT
BRISBANE – \$45-50K + SUPER**

A fabulous opportunity is now available for an experienced groups travel consultant to join this leading travel company. This role will have you working in a team handling enquiries, sales & reservations for all tours. A great salary is on offer plus travel discounts, Mon-Fri hours and more. Previous groups experience is essential plus strong international product knowledge, communication, organisation, attention to detail, sales & customer service skills. If this sounds like you apply today!

**ABANDON SHIP
WHOLESALE CRUISE CONSULTANTS
BRISBANE CBD – OTE \$50K ++**

An exciting new opportunity exists to join this dynamic travel wholesale company as a cruise consultant. You will be working in a busy office where you'll be handling enquiries & bookings from agents for worldwide cruises. You will require strong communication skills, high level attention to detail along with delivering exceptional customer service. This position does require occasional weekend work. Superb \$\$\$ package & benefits! All you need is 1 year consulting experience, proven sales skills & a great attitude!



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Ben Carnegie

Partnerships and Distribution Mgr - Sydney

- ▶ Rail product - AU & NZ territory
- ▶ Staff discounts & extensive famils!
- ▶ Salary from \$80K + super

Global rail business is seeking to further establish themselves in the Australian market and require a Partnerships and Distribution Manager to get the ball rolling.

The purpose of this newly created role is to develop relationships across Australia & New Zealand to increase the distribution channels. You'll have the opportunity to develop a strategy on who to target, who in the market will be best to approach and then manage the ongoing relationships with your soon to be established partners.

The ideal candidate will have a background in business development and sales strategy and be familiar with both B2B and B2C capacities.

If successful, you'll be rewarded with an excellent salary, staff discounts, a supportive team and extensive famil program to get to know your product inside out!

Call Ben or [click here](#) for more details

Online Customer Service - Night shift!

- ▶ **Work 7 nights and get the next 7 completely off!**
- ▶ Good PC skills and reservations experience required
- ▶ Salaries \$45K pkg Start by 9th June! Sydney

Fun, dynamic company based in Surry Hills & close to public transport will see you work with an online booking tool servicing online enquiries from agents & the direct public.

Call Ben or [click here](#) for more details

Senior Corporate Travel Consultant - Sydney

- ▶ **Salary up to \$63K**
- ▶ Manage one high profile account
- ▶ Well established corporate travel manager

In this role you will be managing one customer within a team of expert consultants. Your knowledge of destinations & airfares must be strong as will your ability to build relationships.

Call Cristina or [click here](#) for more details

Product Loader - Sydney City Fringe

- ▶ **6 month contract role**
- ▶ Monday to Friday hours
- ▶ Ultra modern offices

If you have a good eye for detail and excellent knowledge of Calypso, then join this dynamic travel company on a 6 mth contract with excellent hourly rates!

Call Cristina or [click here](#) for more details

Client Relations Agent - Global Travel Co. - Syd

- ▶ **Start early, finish early!**
- ▶ Monday to Friday CBD location
- ▶ Global Travel Co. Salary \$50K

This is a great opportunity for an experienced Client Relations Agent to join a highly regarded travel business. Still one position available to start by mid June!

Call Ben or [click here](#) for more details

FIT Inbound Travel Cons - Sydney

- ▶ **Stable company with low staff turnover**
- ▶ Boutique inbound travel company
- ▶ Salary starts at \$55K + super + incentives

Our client is a well-established, stable and reputable Inbound Travel Agency located on the fringe of Sydney CBD. They boast high retention & unique products - so don't delay!

Call Ben or [click here](#) for more details



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