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First with the news

Tuesday 16th June 2015

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MU double daily SYD/MEL

CHINA Eastern has upped the ante on its proposed Australia-China airline alliance with Qantas, revealing to the ACCC it will beef up current routes & add new ones, if the joint coordination agreement is given a green light.

In a fresh joint submission to the Australian Competition & Consumer Commission, MU/QF outlined it would crank up flights from Shanghai to Sydney & Melbourne to double daily by Nov this year using Airbus A330s, if the alliance is approved.

MU will also deploy A330-200s on a seasonal basis between Shanghai and Cairns from 15 Jan.

Further, in a partially redacted comment, the carriers told the ACCC "over time, if the Proposed Conduct proceeds, Qantas would potentially explore opportunities

to introduce new services to China. In the absence of the Proposed Conduct, this capacity expansion will not occur".

In another section of the submission, MU/QF specifically said there is scope "for the applicants to explore the introduction of new services between Perth and Shanghai, a route not currently operated".

Qantas said a Shanghai 'gateway strategy' was expected to have similar benefits for passengers as its US hubs at Los Angeles and Dallas/Fort Worth offer in the US with American Airlines and in Dubai (to Europe) with Emirates.

"Although there are differences between the Australia-Europe & Australia-China market dynamics, Qantas expects passenger volumes to and from China to increase as a result of the Proposed Conduct," they said.

More on QF/MU on **page five**.

Today's issue of TD

Travel Daily today has eight pages of news and photos, plus full pages from: (**click**)

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CLUB Med is offering savings of up to 30% on seven-night snow holiday packages in France & Japan if booked by 25 Jun - **pg 12**.

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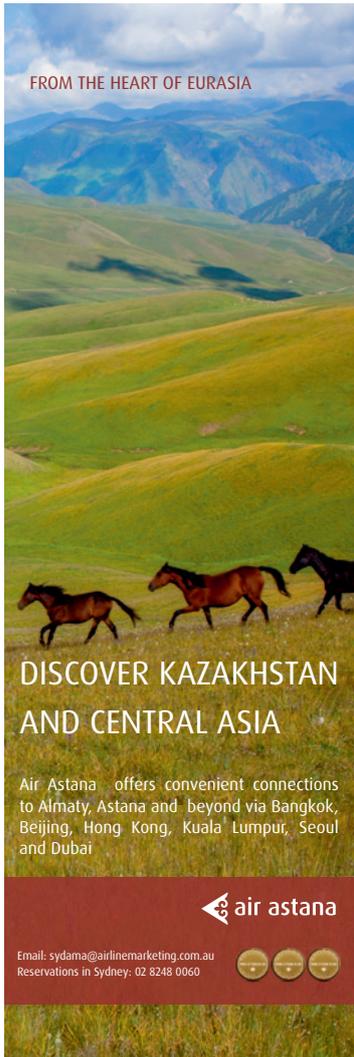
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QF Disneyland fares

QANTAS has Economy fares between Sydney and Los Angeles on sale priced from \$1,150 until 30 Jun for pax keen to celebrate the Disneyland Diamond Celebration (**TD 22 May**).

Travel is based on dates of 12 Oct-28 Nov and 13 Jan-17 Mar.



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Fiji tourism set for growth

THE Fijian Tourism Expo 2015, which opened this morning at Denarau Island, is the largest tourism event for the country since it held elections last Sep, with the new government firmly focused on growing arrivals for the country's biggest industry.

Speaking at the opening, Tourism Minister Faiyaz Koya highlighted efforts including free education, which will mean "in the next 3-5 years the Fijian tourism industry will be able to source graduates with a minimum high school qualification".

Other key initiatives include the "Fijian Host" program which encourages citizens to have a welcoming smile, as well as the "Fijian Crafted" logo which differentiates local products from "imported knock-offs".

Tourism Fiji is working to broaden the country's appeal as "more than just sun, sand and sea," with areas of potential

growth including sports tourism, focusing on golf and rugby, as well as the important business events market.

A key initiative is the "Fijian Tourism Development Plan" which will see a range of agencies collaborate with the aim of boosting the tourism sector to FJ\$2 billion in annual turnover.

"Fijian Tourism Exchange plays a significant role in increasing visitor arrivals," Koya said, flagging plans to highlight Fiji as a "green" destination.

"We will soon launch something that ensures every single tourist becomes conscious of the need to protect our reefs and our surroundings," he added.

The Minister also confirmed high level discussions about the Indian market, with Fiji Airways looking closely at launching Singapore flights when it receives another A330 (**TD 05 Jan**) later this year.

More from Fiji on **page four**.



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Swiss rail price rise

RAIL Europe advises that Swiss point-to-point tickets will increase in price by 15%-20% due to the strengthening of the Swiss Franc, effective immediately.

Swiss Travel Pass, which provides unlimited travel on all Swiss public transport, remain unchanged.



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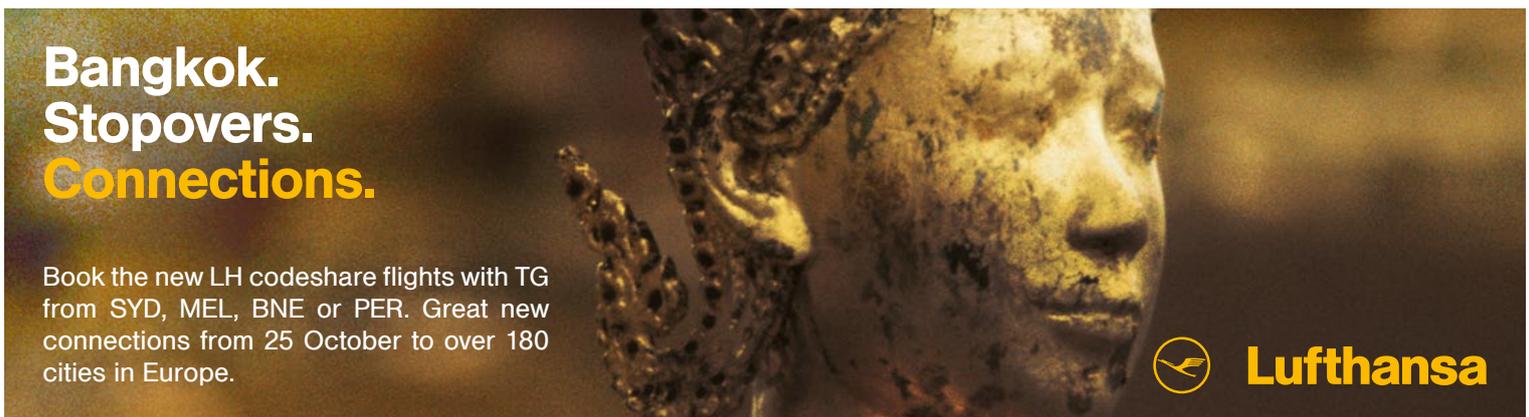
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Less Aussies visiting Bali

THE rate of Australians entering Bali has dipped for the first time in years, with preliminary visitor data for May indicating a 4% fall in numbers compared to the corresponding month in 2014. Bali Government Tourist Office

figures show 76,589 Australians travelled to the Indonesian tourist hot-spot during the month, down from 79,808 last May.

However, for the five months ending May, Bali has welcomed 390,510 Aussies - up more than 30,000 visitors than last year.

Across all markets, the number of people visiting Bali in May was up around 3.5% to 295,835, with direct arrivals between Jan and May now topping 1.55 million.

Visitor numbers from New Zealand & United States showed healthy gains in May, with Kiwi arrivals to Bali jumping from 4,364 last year to 5,463 (up about 20%) and America increasing to 10,663 (from 9,093 in May 2014).

China was the clear stand-out market in terms of arrivals growth for Bali over the 31 days, with the number of Chinese travellers soaring 23% to 37,259, up over 20% for the year-to-date.

Rodgers to head AW

ADVENTURE World Australia stalwart Neil Rodgers has today been confirmed as the new general manager of the firm, filling the senior role vacated by Fiona Hunt last month.

Rodgers has been with Adventure World for eight years, his career spanning positions in marketing, sales and product.

The Travel Corporation Australia ceo John Weeks welcomed Rodgers to the role, saying he has made a "significant contribution" to Adventure World thus far.

\$250 Scenic Rewards

MEMBERS of Scenic Rewards who book and deposit any new 2016 Scenic Europe or France river cruise between 01 Jun-31 Jul will receive \$250 worth of points.

Points will appear instantly in the account of members if their Rewards number is noted in their Express Book profile at the time of booking.



DENMARK'S eight-year-old Princess Isabella has completed her first official duty, christening a new ferry which has been named after her.

She was assisted at the ceremony by her mum, Australia's own Crown Princess Mary - but of course since she is underage, there was no champagne involved.

Instead, the third grader smashed a bottle of "local blackcurrant squash" on the bow of the new *Princess Isabella*, which will ply the waters between Copenhagen and the Danish island of Samsø.

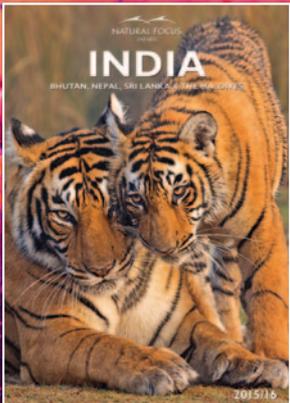
In a post-christening interview, Isabella said the best part had been blowing the ship's horn.

Brand USA incentive

BRAND USA has detailed a new incentive for its knowledge sharing facility built into the USA Discovery Program, as revealed first to the trade by *Travel Daily* last week (*TD* Thu).

The Australian-based agent who receives the most votes on an answer to a question posted on the 'Knowledge Forum' between 15 Jun-12 Jul will win an Apple Watch in the promotion.

To enter, agents will have to be registered users of the Discovery Program and have completed the Regional Expert badge to qualify.



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Bali is on Sale

Garuda Orient Holidays launches June incentive and all hotels are on sale for Bali. We giving away 3 Mini iPads for agents and 3 x \$500 cash back for passengers departing in June '15, For more details please contact 1300 657 747, Agents please visit www.garudaorientholidays.com.au email: res@goh.com.au

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Today's issue of *TD* is coming to you courtesy of Tourism Fiji, which is hosting the annual **Fijian Tourism Expo this week at Denarau Island.**

FIJI has pulled out all stops to welcome delegates to the second annual **Fijian Tourism Expo.**

A wildly acclaimed welcome ceremony this morning featured performances which ranged from traditional village music and dance through to a modern rap song extolling the virtues of the destination - specially composed for the occasion.

This year's FTE is 30% bigger than 2014 and reflects the increasing diversity of Fiji's tourism product which is seeing it grow to much more than just a "flop and drop" destination.

Key themes expounded by Fiji's Minister for Industry & Trade and Tourism Faiyaz Koya included environmental sustainability, with the government firmly focused on ensuring Fiji's delights can be enjoyed for generations to come.

To view some of the opening ceremony, see traveldaily.com.au/videos.



New coaches for ATS

ATS Pacific and sister company Tourism Transport Fiji have shown their strong confidence in the country's tourism industry with a commitment to purchase six new purpose-built coaches.

The new vehicles will arrive in Sep this year, with group general manager Brad Rutherford saying it's the single largest investment by a Fijian ground operator in more than ten years.

Five of the vehicles will have 48 seats, while the sixth coach will be Fiji's first "luxury tour coach," equipped with just 28 Business class style seats in a 2+1 configuration.

Pacific Island Air up

FIJIAN seaplane operator Pacific Island Air is undergoing significant growth, with two additional aircraft to join the fleet in the next month or so.

Recent enhancements to the product line-up include scheduled rates to resorts such as Volivoli, Wananavu, Dolphin Island and the Rakiraki region, which were previously only accessible via charter bookings.

Scheduled services with per person fares operate each Sat with a 2 pax minimum, and every other day with a minimum of four passengers.



ABOVE: Tourism Fiji regional director for Australia Carlah Walton caught up with the organisation's executive chairman Truman Bradley at the official opening ceremony of the 2015 Fijian Tourism Expo this morning.

Bradley's traditional Fijian garland reflected the opening's connection to the country's ancient culture, and he promised FTE would be a "wonderful experience for buyers".

Tourism is Fiji's key industry and the government is focused on boosting infrastructure with projects including an expansion of Nadi airport, a range of resort developments and a strong focus on education of the country's

young people to enhance their prospects in the industry and offer more qualified staff to Fijian operators.

Bradley, who is also chairman of Investment Fiji, took over the role at Tourism Fiji three months ago with the departure of former Fiji Airways ceo Stefan Pichler, now head of airberlin.

MEANWHILE, Tourism Fiji is still in the process of searching for a replacement ceo for Rick Hamilton who left in May 2014, but Tourism Minister Faiyaz Koya told *TD* there was no rush.

"It's an ongoing process... we have a perfectly good and wonderful executive chairman... it's not about the ceo," he said.



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QF/MU to broaden frequent flyer perks

QANTAS & China Eastern have flagged a list of “potential benefits” for frequent flyers to the competition regulator should their proposed conduct between Australia & China be approved.

The carriers told the ACCC there is currently “limited earn and redemption activity” through their frequent flyer schemes.

However, other possible perks for loyal travellers in the future could include priority check-in, additional baggage allowances, priority boarding, lounge access and onboard recognition.

Another benefit would see QF and MU incentivised to develop systems to facilitate the booking of award flights online through qantas.com, instead of the time consuming process of calling the Frequent Flyer Service Centre which comes with an Award fee.

Shanghai co-location

QANTAS has told the Australian Competition & Consumer Comm it will relocate its operation at Shanghai Pudong Airport from Terminal 2 to Terminal 1 to improve connectivity with proposed partner China Eastern.

In their latest joint submission to the ACCC (**page 1**), Qantas said the move to T1 would reduce the currently lengthy Minimum Connecting Time of 2.5 hours between the terminals for a connecting flight from the facility.

QF passengers would have “unprecedented access to a far bigger range of one-stop same-day connections” with MU, including nine new destinations during the Northern Winter and two new destinations over the Northern Summer, they said.

Co-location at PVG Terminal 1 will also reduce the flying time between Sydney and Beijing by 2hrs and 10mins, making it more competitive with Cathay Pacific on the route, but noting that Air China’s direct service between the two cities is far quicker again.

QF keen to work with Chinese travel agents

GREATER brand recognition for Qantas among China-based travel agents is seen as a key element of the proposed pact with China Eastern, the carriers say.

Agents are “a crucial part of the distribution chain”, the potential partners told the competition watchdog.

Having QF associated with China Eastern and participating in joint marketing “will help boost Qantas’ profile among travel agents and therefore increase the likelihood of a travel agent selling an itinerary that includes Qantas coded services,” which is likely to draw a pro-competitive reaction from rival carriers, QF/MU said.

Stars come out for Danii



BRIAN and Donna Meads-Barlow from DBT/Cruisescene hosted the 2015 Danii Foundation Jelly Bean Ball last Sat night, with the strong support of the Australian travel industry.

HelloWorld was a gold sponsor of the event, while guests from across the industry attending including representatives of Lindblad Expeditions, Spencer Travel, AFTA, Virgin Australia, Air NZ, Gow-Gates, Mary Rossi, SureSave and many more.

The Jelly Bean Ball is held annually to raise funds for Type 1 diabetes, in memory of Danii Meads-Barlow who tragically died in 2011.

The Danii Meads Barlow Foundation is strongly supported by a contingent of celebrities including Aussie crooner Shannon

Noll (**pictured** above with Brian and Donna Meads-Barlow) who performed at the event and is also part of a video highlighting the work of the foundation - **CLICK HERE** to view.

Also present were a host of stars from long-running TV show *Home and Away*, with funds raised from a charity auction as well as lots of donations from the generous attendees.

For more pics from the event see facebook.com/traveldaily.



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MSC 96hr incentive

AGENTS can win a cabin on an MSC Cruises voyage of their choice as reward for making the most sales in a 96-hour incentive launched by the line today.

The sale runs until Fri and includes discounts of up to 60% on departures in 2015 and 2016.

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Co-Olympic partners

JAPAN Airlines and Air Nippon Airways have both been named as the Official Airline Partners of the Tokyo 2020 Olympic and Paralympic Games.

Travel Associates seeing white



ABOVE: A group of senior travel agents & managers from Travel Associates travelled to Cambodia with Singapore Airlines where for a week, they lapped up the luxury befitting Song Saa, Raffles Hotel Le Royal Phnom Penh, Raffles Grand Hotel d'Angkor Siem Reap and Insider Journeys.

Pictured on the beach at Song Saa Private Island from left are Salli Alderson, Low & James Travel Associates, Neutral Bay; Brigid Avery, Dare & Turner Travel Associates, Broadbeach; Andrea Svarc, Connelly & Turner Travel Associates, Malvern; Liz Rodgers, Song Saa Private Island, sales & marketing Australia; Jared Green, Song Saa Private Island director of sales, Hong Kong; Maria Artelaris, Raats & Turner Travel Associates, Cottesloe; Anita Pokorny, Jones & Turner Travel Associates, Paddington; Christina Loebel, Press & James Travel Associates, Mona Vale and Kim Ross, Ross & Turner Travel Associates, Paradise Point.

Not pictured: Tara Todd-Chidley Langhorne, Freedman & James Travel Associates, Sandringham.

Thai commission perk

FREESTYLE Holidays is offering travel agents 18% commission on all new Thailand land bookings deposited before 30 Jun, via the sales centre of Calypsonet.

A range of easy-sell packages to Thai hotspots such as Phuket and Koh Samui have been prepared to help agents take advantage of the special offer.

CLICK HERE for more details.

Paris Air Show orders

THE 51st International Paris Air Show kicked off in the French capital overnight, an event which is typically used by airlines and aircraft manufacturers to announce new airplane orders.

The show runs until 21 Jun.

Among yesterday's new orders for commercial airlines were:

GA plans Dreamliners

GARUDA Indonesia has announced its intent to purchase 30 Boeing 787-9 Dreamliner jets and 30 737 MAX 8s as part of its ongoing revitalisation program.

The Jakarta-based airline also reconfirmed its intent to acquire a previous order of 50 737 MAX 8s, originally announced in Oct.

QR orders ten 777-8Xs

QATAR Airways ordered 10 Boeing 777-8Xs and four 777 Freighters, valued at US\$4.8b at list prices.

The -8Xs will complement 50 777-9X QR already has on order.

Eight 787-10s for VN

AIR Lease Corporation has converted a long term lease contract with Vietnam Airlines for eight 787-9 Dreamliner jets to eight 787-10s Dreamliners.

The aircraft will be the biggest in VN's fleet & are scheduled to enter service between 2019-2021.

SV regional/ceo order

SAUDI Arabian Airlines will be the first airline to operate the new Airbus A330-300 Regional aircraft, after announcing it has purchased 20 models of the variant which can accommodate up to 400 passengers.

The carrier has also purchased 30 A320ceo aircraft, with the combined sale valued at \$8.2 billion at list prices.



This week **Travel Daily** and **Huntington Beach** are giving readers the chance to win a \$50 gift card to Surf Dive & Ski every day.



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huntington@traveldaily.com.au

In early 2016 a new hotel will open its doors in Huntington Beach. What is the property called, and list two features.

Need a hint? CLICK HERE.

Congratulations to yesterday's winner, Eva Hines from Qantas Holidays.

St Regis to Maldives

THE luxurious St Regis brand is set to debut in the Maldives next year after Starwood Hotels & Resorts Worldwide signed a deal to open The St Regis Vommuli Resort Maldives with Indian firm, the Appaswamy Group.

Located on Vommuli Island in the Dhaalu Atoll, the resort is accessed via a 40-minute seaplane ride from Male.

The resort will span 20 acres with unspoiled beaches & lagoon and features 77 private villas.

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A&K Polar Expeditions

ABERCROMBIE & Kent has just released its 2016/17 polar expeditions program, featuring a new 12-day Iceland & Greenland itinerary in 2016 that is currently on sale for US\$10,495ppts.



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CONGRATULATIONS

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Graham is the top point scorer for Round 14 of *Travel Daily's* NRL industry footy tipping competition. Graham has won a coffee cruise from two, from Captain Cook Cruises.



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Two return Economy Class airfares to Dubai with **Emirates**

FJ pax fall ill on flight

THIRTEEN passengers arriving into Los Angeles today on Fiji Airways flight FJ810 have fallen ill, with one taken to hospital in LA for observation.

The passengers were part of two groups travelling together & had stayed at the same resort.

Fiji Airways said it would be conducting tests on samples of its onboard food from the flight as part of its operating procedures.

FJ added it has notified the resort and it would also be conducting its own investigation.

Gregg departing TEQ

THE resignation of Stephen Gregg from the role of chair of the Tourism & Events Queensland Board has borne high praise from Tourism Australia's managing director John O'Sullivan.

Gregg's tourism career has spanned over 40 years, including ceo of Dreamworld, Tourism Queensland, North Queensland Airports Ltd and chair of Tourism Tropical North Queensland.

"Steve's legacy to tourism in Queensland should not be underestimated...the industry in Queensland and nationally owe Steve a great deal of gratitude," O'Sullivan remarked today.

APT China expansion

APT has announced two new exclusive "Signature Invitations" for guests travelling on its China tours in 2016.

Passengers travelling to the Great Wall of China will be taken to a rarely visited stretch of the Badaling section for a special lunch complete with free-flowing beverages, while at Beijing's Summer Palace guests will be taken on a private cruise around the shores of the royal complex aboard a traditional vessel.

AFTA update
From AFTA's chief executive, Jayson Westbury

BY NOW the news of the arrest and charging of Jordan Dittloff, the owner of Ace Travel in Victoria with 36 counts of theft, has put some new thinking into the minds of agents. This is a milestone in the new environment for the Australian travel agency community as it speaks loudly that if people think they can set up as an agent and rip people off, they will be caught and have the full force of the law applied.

A few years ago there was a similar incident in the Northern Territory and that agent is now doing time.

The curious part of this story is, would this have happened under the previous arrangements? A fact that now is irrelevant as the industry does not wish to support any actions of this nature and while it is very unfortunate for the consumers involved, it is not in any way an indication of the standard of travel agents in Australia.

You might also have caught the recent story of the exotic car hire company that has done a runner with \$2.5 million of deposits.

For many years, travel agents have been called out as the only industry that holds consumers' money for a future purpose. Not so, it would seem, and in this circumstance an exotic car rental company named Dream Drives Sydney had gone into liquidation leaving consumers and the banks scratching their heads and for a lot of money.

I link these two situations as it confirms clearly that the new arrangements in Australia for travel agents going forward are the right arrangements. The day is gone that the good have to pay for the bad in order to protect the reputation of the industry at large.

I am sure no travel agency owner in Australia would have wanted their money being used to bail out a rogue agent the likes of which are being displayed in Victoria.

I am also sure this will make the CTS Travel story even more interesting as further investigations continue into what really happened.

I know these two events have got the industry talking, but what is most important is that the industry remains solid with our reputation intact and that we continue to elevate standards to ensure that dodgy people are not part of the travel industry and certainly not part of ATAS.



ABOVE: Grand Pacific Tours recently hosted a group of travel agents from NSW, South Australia and Western Australia on a family of New Zealand's North Island. The group are pictured in the Waipoua Forest in front of Tane Mahuta - New Zealand's largest kauri tree, and still growing.

SAS switch to Altéa

SCANDINAVIAN Airlines is the latest carrier to complete the migration to the Amadeus Altéa Revenue Management Suite.

The platform helps airlines maximise revenue by combining innovative airline demand forecasting techniques with real-time data exchange.

Three Capes operator

THE Tasmanian Govt has named Rob Pennicott as the preferred proponent of the boat-based aspect of the Three Capes Track walking experience, which is set to open in Nov of this year.

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Agents shine at Sun Moon Lake



ABOVE: Taiwan welcomed this group of agents recently for a tour of its natural wonders and exciting cities.

Eva Airways provided air seats to transport the group between Australia and Taiwan, with the group staying in some of the country's best hotels in Taipei, Taichung, Sun Moon Lake and Toroko Gorge over six nights.

One of the highlights was the visit to Sun Moon Lake, the largest lake in Taiwan which the group learned gets its name through the eastern part's sun shape while the western side is shaped like a

crescent moon.

The group also learned how to make delicious sun cakes.

Pictured above at the lake are the famil participants, from left is Steve Rice, Airline Marketing; Hollie Johnson, helloworld Hope Island; Liz Mutch, helloworld Albany Creek; Kimberley Taylor, italktravel Belmont; Jaqueline Horrocks, Travel Masters Gold Coast; Tori Matheson, helloworld Caloundra City; Jo Rickhard, The World @ Braeside Travel; Judy Watters, helloworld Toowoomba City; Phoenix Liu, Eva Air & Trace Olsen Mandarin World Tours.

Win a ski trip to France



This month *Travel Daily*, *Club Med* and *Air France* are giving readers the chance to win a ski trip to France. The prize includes:

- Return economy flights to Paris, France with Air France and
- Seven nights at a Club Med Ski Resort in France

To win this great prize, answer every daily question correctly and have the most creative answer to the final question. Send your answers to clubmedcomp@traveldaily.com.au

Q11. What is the specialty dish of Mina Mina restaurant in Hokkaido Sahoro, Japan?

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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

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AZ taste for Mexico

DIRECT flights between Rome and Mexico City are on the cards for the future after Alitalia signed an MoU with the Mexican Govt to boost tourism arrivals from Italy.

TA/SQ in Biz Events push

SINGAPORE Airlines has become the exclusive business events airline partner for Tourism Australia as part of a \$2.7 million deal to promote Australia's event facilities to Greater China.

The three-year MoU will see both parties contribute \$1.35m toward the cost of a variety of campaigns and promotions to the business community in China.

Both PCO agents and corporate buyers will be targeted via a range of promotions and offers.

This week's signing is an expansion on established links between the two organisations, with SQ last year signing a \$12m strategic marketing deal with TA to become the airline partner for Restaurant Australia (**TD** 10 Nov).

Tourism Australia regional gm Greater China Andrew Hogg said TA was committed to working with Singapore Airlines to achieve strong growth in business events. "We have a winning proposition

EY/HX boost c'share

HONG Kong Airlines has begun placing its 'HX' designator code on flights operated by Etihad Airways between Hong Kong and Abu Dhabi under an expansion of the carriers' codeshare deal.

The Hong Kong-based airline will also codeshare on EY's service between Abu Dhabi and Madrid which launched in Mar this year.

EY/HX began their codeshare pact in Dec (**TD** 18 Dec).

TG A380s to HKG

THAI Airways International is set to resume Airbus A380 operations on the Bangkok-Hong Kong route, with GDS showing the superjumbo will replace Boeing 747 flights on the current TG600/601 - one of its three daily frequencies on the route.

Travel Daily
First with the news

Tuesday 16th June 2015

to present to the key target markets to drive more business events visitors to Australia and cement Singapore as the optimal gateway hub to Australia," Singapore Airlines regional vp North Asia W.K. Lim added.

Australia already has a number of large incentive groups from China under its belt, among which was the hosting of 3,000 delegates in the Perfect China Summit in Sydney two years ago.

NuSkin China and Amway China are also both confirmed to bring thousands of delegates to Australia in 2016 and 2017.



Money

WELCOME to *Money*, *TD's* Tue feature on what the Australian dollar is doing.

\$1AUD = US0.776

BAD news in manufacturing data from the US has proven a boon for the AUD, which rebounded to the top of a two-week high.

The news has shaken money men ahead of an interest rate decision by the Federal Reserve on Thu which could see the Aussie dollar climb further still.

Positivity is continuing for the AUD against other markets, with gains tipped against the Japanese yen and the Euro as dark clouds continue to gather over both.

Wholesale rates this morning:

US	\$0.776
UK	£0.497
NZ	\$1.109
Euro	€0.688
Japan	¥95.95
Thailand	฿26.142
China	¥4.817
South Africa	R9.637
Canada	\$0.956
Crude oil	US\$59.52



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CRUISE INTO YOUR NEW ROLE WHOLESALE & RETAIL TRAVEL CONSULTANT SYDNEY - SALARY PACKAGE UP TO \$65K OTE

We have an abundance of cruise roles from North Sydney to the CBD, representing elite cruises and river cruises to travel agents and direct passengers. Create cruise only, flights, pre/post accommodation or bespoke all-inclusive packages. Utilize your exceptional cruise knowledge to be rewarded with fab famils/inspections & regain your work/life balance working closer to home. All you need is min 2 years cruise experience, GDS skills, and a passion for the seas. The cruise industry is booming so jump ship & come onboard today!

MIX BUSINESS WITH PLEASURE DOMESTIC, MULTI-SKILLED & VIP TRAVEL CONSULTANTS SYDNEY - SALARY PACKAGE UP TO \$68K & INCENTIVES

With an abundance of corporate roles throughout Sydney you can work for a boutique agency or leading global TMC. Be the dedicated consultant for a large VIP account or work in a team to service a varied portfolio; the choice is yours. Arranging their domestic & international travel, build strong relations by providing superior customer service. Upgrade your career to enjoy top incentives, high-end famils & avoid the long commute. To apply you need min 3 years Corp exp, strong GDS & airfare knowledge plus a passion for travel.

ARE YOU AN AIRFARE AND TICKETING WHIZ? TICKETING CONSULTANTS MELB + PERTH - SALARY PACKAGE TO \$44K + BENEFITS

Working as a Ticketing consultant you will assist travel agents with all ticketing enquiries and issue a wide variety of a tickets. This ever expanding national company has two exciting opportunities to join their fun and dedicated teams in Melbourne and Perth. This is a fast paced environment so you must have ticketing experience with strong fares knowledge and a keen eye for detail and great team attitude. In return you will receive ongoing training and top company benefits including a modern working environment!

WANT VARIETY? LOOK NO FURTHER... MULTI SKILLED TRAVEL CONSULTANT ADELAIDE - LUCRATIVE SALARY PACKAGE

Located in Adelaide city centre, this agency services a wide variety of retail, corporate & group enquiries. Offering a professional and personalised level of customer service they have a current opportunity for an experienced consultant to join their passionate and dedicated team. You must have a min. of 2 years' experience with solid fares and product knowledge. You will be offered a lucrative salary package and join a friendly and supportive team. Working Mon-Fri hours this position offers the ultimate work/life balance.

PASSIONATE ABOUT DIVING? EXPERIENCED TRAVEL CONSULTANT AND DIVE EXPERT MELBOURNE - COMPETITIVE SALARY PACKAGE + BENEFITS

Here is your chance to combine your passion for diving with your experience as a travel consultant. This dive travel specialist is seeking an experienced travel professional to join their well-established agency. You must have a minimum of 2 years' retail experience and have a keen interest in diving as you will be responsible for selling dive packages or using your expert knowledge to tailor an itinerary to suit your individual client. A top salary package is on offer for the right person as well as great company benefits.

TRAVEL CONSULTANTS, CHANGE IT UP!! LEISURE GROUPS TRAVEL CONSULTANTS BRISBANE CBD - SALARY PACKAGE UP TO \$55K OTE

Tired of booking standard, run of the mill itineraries? How would you like to spend your days dealing with large group itineraries and booking travel for events such as weddings and sporting groups? This is your chance to join a leading company that will provide you with variety, job security, excellent \$\$ and endless opportunities to progress up the ladder. Previous experience is essential along with a passion for booking group travel and strong GDS knowledge. Launch your career in group travel and call AA today.

STEP UP THE LADDER CORPORATE TRAVEL CONSULTANT DARWIN CBD - SALARY PACKAGE UP TO \$60K OTE

Are you currently working in travel? Feeling lately like your role isn't challenging or rewarding you? Pack your bags and head north to escape the winter weather. This leading travel company is currently looking for an experienced travel consultant to handle their accounts for the education sector. A fast pace, challenging and exciting role that is sure not to disappoint. A top salary package is on offer along with loads of industry discounts, benefits and best of call career progression! Previous experience is essential. Apply today.



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your next mountain.
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Cristina Gines

Business Development Mgr MICE - Sydney

- ▶ International Tourism Destination
- ▶ Excellent career growth
- ▶ Salary to \$90K + super + bonus

This international destination sells itself! With a highly qualified team in Australia and offices worldwide, you will build important networks with business partners in the tourism sector promoting this amazing destination, for conferences, exhibitions and special events.

In this sort after position you will be developing and securing new business opportunities in the MICE sector.

To be successful in this role you will have a substantial existing network of contacts within the Australian MICE industry and love the thrill of the chase. If you are results orientated and have strong communication and negotiation skills with knowledge of social media and digital marketing and any previous experience managing tenders - you will be one step ahead of your competition!

A great opportunity with a clearly defined career path awaits you!

Call Cristina or [click here](#) for more details

Event Director - Sydney CBD

- ▶ Global agency
- ▶ A career making opportunity
- ▶ Excellent remuneration package

Well respected high end agency seeking an Event Director for annual event program. Previous experience in strategic event mgt, staff mgt & budget mgt is ideal for this role.

Call Ben or [click here](#) for more details

Media Advertising Sales Agent - Mel/Syd

- ▶ Melbourne or Sydney location
- ▶ MICE industry
- ▶ Salary from \$60K + super + commission

A well-established MICE industry online publication is seeking a sales agent to manage new & existing client relationships. Work with hotels, venues, products & services in MICE sector.

Call Ben or [click here](#) for more details

Senior Leisure Cons - Lower Nth Shore Syd

- ▶ Work close to home Monday to Friday!
- ▶ Selling cruise, special interest & the road less travelled
- ▶ Salary pkg to \$60K + super + performance bonus

This highly respected agency has been servicing the discerning travellers of Sydney for decades with a devoted following. Must have high end consulting exp.

Call Cristina or [click here](#) for more details

Client Relations Agent - Sydney

- ▶ Work Monday to Friday only!
- ▶ Start early, finish early
- ▶ Salary \$50K

Great opportunity to join a highly regarded travel company for an experienced Client Relations Agent. Two out of three roles filled, one to go by the end of June!

Call Ben or [click here](#) for more details

FIT Inbound Travel Cons - Sydney

- ▶ Stable company with low staff turnover
- ▶ Boutique inbound travel company
- ▶ Salary starts at \$55K + super + incentives

Our client is a well-established, stable and reputable Inbound Travel Agency located on the fringe of Sydney CBD. They boast high retention & unique products - so don't delay!

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