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Qantas and Disneyland Diamond Anniversary Incentive

Simply book and ticket any Qantas International flight ticketed on Qantas (QF081) and Disneyland Resort, California land arrangements between 25 May and 31 July 2015 inclusive to win one major prize package:

- 4 Return Premium Economy tickets travelling on Qantas to Los Angeles from your nearest Qantas or Qantaslink port
- 4 Nights accommodation at the Disneyland Hotel in a standard room (sleeps up to 5)
- Return airport transfers to the Disneyland Hotel
- 5 Day Disney Hopper Pass which includes entry to Disneyland Park and Disney California Adventure Park

To record your entries, ensure you insert your Disney booking confirmation number as displayed below. The agency code is your Agency IATA/TIDS/DAPA number (only 7 digits required).

OSI CODE:

Amadeus: OS QF DISNEY (Disney booking confirmation #)/AGENCY CODE/CONSULTANT NAME

SABRE: 3OSI QF DISNEY (Disney booking confirmation #)/AGENCY CODE/CONSULTANT NAME

GALILEO: SI.QF*DISNEY (Disney booking confirmation #)/AGENCY CODE/CONSULTANT NAME



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Travel Daily

First with the news

Friday 19th June 2015

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Trinity Point go ahead

JOHNSON Property Group has won approval to proceed with the \$8m stage 1 of a new luxury waterfront development on the shores of Lake Macquarie.

The \$388 million Trinity Point Marina was envisioned 16 years ago, with the first stage including a 94 berth marina.

Future phases of the Trinity Point project include 250 luxury apartments, a luxury hotel, restaurant, function centre and day spa to be built at the site in the NSW Hunter Region.

Today's issue of TD

Travel Daily today has eight pages of news, a cover page for **Qantas**, a photo page from **Qantas Hols** & full pages from:

- AA Appointments jobs
- One&Only Hayman Island

Gaines quits Helloworld

HELLOWORLD Limited's ceo of 15 months Elizabeth Gaines has announced her departure from the business effective the end of the year (**TD** breaking news), ending a seven-year career with the Australian travel company.

HLO chairman Brett Johnson delivered the news, saying the board was "disappointed", but respected Gaines' decision.

The former HLO chief financial officer was the natural successor to the ceo role at Helloworld Ltd after the departure in Mar 2014 of Rob Gurney, leading the firm through a period of "major transition", Johnson said.

In 2008, she was head-hunted for the role of cfo at the Stella Group & worked closely with Peter Lacaze during the merger of Stella

with Jetset Travelworld in 2010.

Under Gaines' leadership, the helloworld retail model has close to doubled in size, with almost 1,500 businesses nationwide.

"With Helloworld firmly entrenched as a substantial force in the travel sector in Australia and New Zealand, I have decided now is the appropriate time for a change in leadership," she said.

"Helloworld is now a business significantly transformed, with a highly capable management team and an unparalleled network of travel professionals."

Gaines said she was leaving HLO to pursue "other opportunities".

She will remain ceo over the next six months while a successor is appointed, allowing for a transition of responsibilities.

Outside travel, Gaines is a non-exec director of Fortescue Metals.

QF/Disney incentive

AGENTS have the chance to win a five-day Disneyland holiday for four people when booking Qantas int'l flights and Disneyland Resort packages between 25 May-31 Jul - see the **cover** page for details.

P&O
THE FLAGSHIP CLUB

TOP 20

..... *Leaderboard*

Agents currently in the running for an **11 night cruise on Pacific Aria** to the **Pacific Islands**.

(in no particular order)

Rikkilee Johnson
Netty Elliott
Tim Crowther
Danielle McSweeney
Rebecca Duff
Anthony Spark
Kylie Gutierrez
Grant Gibson
Kate Murphy
Rebecca Harman
Michelle Strong
Karen Sandford
Sally Stockdale
Kerrie Webster
Helen McMullen
Danielle Young
Michelle Henderson
Stephen Blowers
Scott McCartney
Kristy Swyny

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Friday 19th June 2015

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Lufthansa axe Jakarta

STAR Alliance carrier Lufthansa is cancelling services to Indonesia according to GDSs, with its five weekly connector service from Kuala Lumpur to Jakarta being axed effective 25 Oct.

White Paper visitor focus

DEVELOPING tourism through business, trade and investment has been named by the federal government as one of six key areas to receive funding through a Developing Northern Australia White Paper, released yesterday.

Federal Trade & Investment Minister Andrew Robb outlined a number of sectors set to benefit from \$1.2 billion in govt funding through a \$5 billion Northern Australia Infrastructure Facility.

Initiatives on the table include the hosting of a major investment forum in Darwin later this year to bring together int'l investors around a new int'l prospectus of opportunities and challenges.

The NT capital will be set up as a 'single point of entry' for investors as a measure of cutting red tape.

According to the 200-page White Paper, the government admits regulatory burdens have

driven investors away, with work to be done on minimising uncertainty and "the time, risk and costs associated with establishing new operations".

The White Paper's aspirations for tourism in Northern Australia include significantly growing the range of hotels and resorts.

In addition, the government is aiming to increase awareness of Kakadu National Park, Broome & the Kimberley, elevating the trio to a similar state of synonymity to Australia as the Great Barrier Reef.

"By building a prosperous north, we will build a better future for all Australians," the government said.

CLICK HERE for the paper in full.

JQ suspend MKY-OOL

JETSTAR will end flights between Mackay and the Gold Coast route, citing unsustainably low performance for the cut.

The carrier said the route was consistently up to 10% below its domestic average for pax loads.

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AFTA Allied campaign

ANCILLARY suppliers are invited to become an Allied Member of AFTA as part of a renewed push for the industry to mix with ATAS accredited agents.

A flyer promoting the benefits of membership (**TD 18 May**) has been released - **CLICK HERE**.

Incentives include receiving a monthly list of accredited agents, promotion on the AFTA website, inclusion in the annual yearbook, social media links and more.

Vic body consolidation

VICTORIAN Premier Daniel Andrews will merge the state's major events and tourism bodies, including Tourism Victoria, VTIC and more under a single umbrella.

A name for the new body has not yet been announced.

Speaking to the Melbourne Press Club, Premier Andrews said the move will end inefficiencies and better coordinate its efforts.

"We need a single unified voice to sell the strengths of our state."

Andrews said once complete, Victoria would embark on "the most aggressive tourism and major events campaign this state has ever seen."

"One body, one voice and one clear plan," Andrews added.

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helloworld

Business Manager NSW/ACT - Associate

A vacancy exists for a full time Business Manager NSW/ACT - Associate in the Associate division, located in North Sydney.

This position will play a key role in maximising both individual member and helloworld profitability and provide direction to the helloworld network. To be successful in this role you will be a results driven individual who is passionate, energetic, and able to communicate effectively at all levels and be able to deliver value to the membership network by driving company initiatives.

If you are interested in applying for this role, please send your resume to steve.bradley@helloworld.com.au by close of business Friday, 26 June 2015.

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Travel Daily

First with the news

Friday 19th June 2015



Fare Hold on Emirates

EMIRATES has rolled out a Fare Hold feature on its website, giving Aussie travellers the option of locking in their seat price for 48 hours for a nominal fee.

The charge is applied as a credit card authorisation based on the route and destination booked, and applies to adult and child travellers, with infants exempt.

Monies held are then released back if the reserved fare is paid and ticketed within 48 hours.

MEANWHILE, Emirates has added Virgin Atlantic to its list of available partner carriers in its Round The World fares, which currently includes both Qantas and Virgin Australia.

The move means travellers can utilise VS sectors across the Atlantic as part of an Emirates-bought Round The World fare.

Tickets departing EK-served Australian ports in Economy Class start from \$3,400pp, Business Class at \$13,120 and First from \$22,500 - see GDS for details.

Oman visas go online

AUSTRALIAN passport holders can now obtain their entry visa to Oman online prior to departure through a new e-visa service from the Royal Oman Police Website.

The service is in addition to the existing visa-on-arrival process which will remain available.

A 10-day tourist visa to Oman is priced at five Rials (AUD\$16.65)

Agents of Aloha vids

FOUR videos showcasing the beauty and visitor appeal of the Hawaiian islands have been released by Hawaii Tourism Oceania as a series on YouTube.

Dubbed 'Agents of Aloha', the series documents the adventures of four agents from Australia and NZ as they toured the four islands over two weeks, shadowed by film maker Tim Charody.

The group participated in activities including lei making, zip lining and yoga paddleboarding.

To view the clips - **CLICK HERE**.

Scoot on Sabre

SINGAPORE Airlines' low-cost long haul offshoot Scoot has signed an agreement with Sabre to make its fares and inventory available via the GDS.

Consultants searching fares to Singapore will now see Scoot alongside all other airlines "which will improve visibility and keep the Scoot option top of mind," said Scoot gm Australia, Dennis Basham.

Sabre is the sixth GDS to be implemented by Scoot alongside Amadeus, Galileo, Abacus, Infini and TravelSky.

Extra Rugby '15 tkts

AN ADDITIONAL 30,000 tickets to the England 2015 Rugby World Cup will go on general sale at 10am 25 Jun (UK time), including 3,000 tickets for the Opening Ceremony and England vs Fiji match on 18 Sep, and 4,000 for Australia vs Wales on 10 Oct.

See tickets.rugbyworldcup.com.



Window Seat

IF YOU'RE looking for a bargain in the US on your next trip, think outside the square to the Unclaimed Baggage Centre.

Situated in the small Alabama town of Scottsboro, the Centre & its workforce of 150 receive as many as 7,000 items each day.

Believe it or not, if bags and their contents are unclaimed or otherwise unable to be reunited with their owners after 90 days, they are sent to Scottsboro.

The intake is still less than 1% of the total number of bags which go onto flights in the US, but some seriously impressive pieces can be found and re-sold.

According to *USA Today*, items such as evening gowns, wedding dresses and tuxedos can be unclaimed rightful owners, which after cleaning will be resold at up to 80% off.

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Departing from 29 Nov 2015

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Tasmania, Sydney

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WINDOW: \$1764pp
BALCONY: \$2034pp

14 Nights from Sydney to Singapore

Departing from 09 Dec 2015

Visiting: Sydney, Brisbane, Cairns, Darwin, Bali
(Indonesia), Johor (Malaysia), Singapore

INSIDE: \$2082pp
WINDOW: \$2558pp
BALCONY: \$2936pp

* Terms & conditions apply

For bookings & further information contact your preferred Travel Professional or visit www.starcruiises.com

Mekong on Chnl 9

SCENIC will showcase Vietnam, Cambodia and the Mekong River on Channel Nine's *Weekend Today* program over the next five weeks, airing at 9:50am AEST.

Lion Whisperer spreads the word



KEVIN "the Lion Whisperer" Richardson is in the country this week, guest speaking at a series of events for the Painted Dog Conservation Inc, which has been sponsored by Swagman Tours.

During the charity auctions, the renowned author and passionate conservationist has been educating Australians about the plight of the endangered lion and its connection with the illegal 'canned lion hunting' trade.

The major prize at each auction is a volunteering package to South Africa, which includes flights and accom at a sanctuary.

The South African aims to maximise efforts towards keeping carnivores in their natural habitats, and home to lion, black leopard, spotted & striped hyena.

Richardson is **pictured** (left) with Wayne Hamilton, Swagman Tours; John and Angela Lemon, PDCInc and Simon Reeve, PDCInc Patron.

Solomon strategy

THE Solomon Islands Govt has rolled out a National Tourism Development Strategy aimed at boosting tourist arrivals to the country by 9% within 5 years.

The SINTDS has been funded by the South Pacific Tourism Organisation and European Union and is being steered in part by Solomon Islands Visitors Bureau ceo Josefa Tuamoto.

"Given the Solomon Islands' traditional sources of wealth are now well into 'sunset' mode, tourism growth has become a priority area for the economic and social well-being of the country," Tuamoto commented.

MEL/SYD May traffic

MELBOURNE & Sydney Airports have both announced passenger number increases during May, with MEL reporting a 4.9% y-o-y jump in int'l visits to 633,110 compared to SYD's 1.9% increase but significantly greater 994,000.

Domestic traffic growth at MEL was up 2% to 1.88 million, while SYD's rose 1.4% to 2.05 million.

Asia continued to fuel inbound figures, with Vietnam & China arrivals surging 33.4% and 31.3% year-on-year at Melbourne.

Growth at SYD was highest from the Philippines (+33%), China (22.7%) and Hong Kong (14.8%).



This week **Travel Daily** and **Huntington Beach** are giving readers the chance to win a \$50 gift card to Surf Dive & Ski every day.

Huntington Beach is Surf City USA®! Discover



the city that defines Southern California beach culture in the heart of "The OC" – Orange County, California. HB is the place where the quintessential mild and mellow California beach culture began and still perseveres; where pretentiousness takes a back seat to casual and cool.

To win, be the first to send the correct answer to the following question to

huntington@traveldaily.com.au

HB's fire pits are the best place to enjoy a gooey marshmallow, chocolate & biscuit treat. What is this treat called?

Need a hint? [CLICK HERE.](#)

Congrats to yesterday's winner, Millie Harvey at Destination NSW.

SELL. EARN. WIN.

aviatorsclub.virginaustralia.com

21 MAY - 8 JULY 2015

Virgin Australia's Aviators Club is an exclusive online auction rewards experience created just for our travel agent partners. Sell and ticket flights on Virgin Australia (795) ticket stock to earn Points. The more you sell, the more Points you have to bid on a great range of auction items.

THIS WEEK'S FEATURE AUCTION

SAMSUNG HOME THEATRE SYSTEM



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Top our High Sellers Leaderboard by selling and ticketing the highest base fare revenue on Virgin Australia (795) ticket stock between 21 May and 8 July 2015 and you'll win our major prize of \$10,000 cash!

Terms and conditions apply. Open to Aust. residents 18+ employed as a travel agent at a travel agency in Australia (excluding Online Travel Agents), with valid individual work email address (generic agency or shared emails are invalid). Agency/group registrations are not allowed. Must still be employed by the same employer at the time of the relevant draw. Programme commences on 21/05/2015 and ends at 11:59pm AEST on 08/07/2015 ("Programme Period"). Participants will earn Programme Points when they sell and ticket flights on Virgin Australia (795) ticket stock through a Global Distribution System during the Programme Period ("Eligible Flights"). Individuals who register by 11:59pm AEST 27/5/15 will automatically receive an entry to the Early Registration Draw. Draws at L5, 492 St Kilda Rd, Melbourne 3004, at 3pm AEST. Participants will receive 1 entry to the Second Chance Draw per 100 Participation Points remaining at the end of the Programme Period. Second Chance draw prizes: 15 x 12 Month Magazine Subscriptions (RRP \$107.40 per prize), 13 x Iconic Gift Vouchers (RRP \$250 per prize) and 11 x Double Gold Class Movie Vouchers (RRP \$79.80 per prize) redeemable at Event, Village, Greater Union or Birch Carroll & Coyle cinema with Gold Class Facilities in Australia. Standard Voucher use terms and conditions apply at http://cdn.eventcinemas.com.au/Content/images/giftcards/EventWeb_GCvoucherTCS.pdf. The Participant who achieves the highest sales, calculated on Base Fare in Australian dollars, of ticketed revenue for Eligible Flights (on a single valid account) ticketed during the Programme Period, will receive AU\$10,000, awarded in the form of electronic funds transfer into their nominated account. "Base Fare" means a fare exclusive of Ticket, Taxes and GST. If there is a tie, the cash prize will be divided equally between the tied Participants. The winner will be announced on 31/07/2015 at Virgin Australia offices, Level 5, 7-15 Macquarie Place Sydney, NSW Australia. Promoter: Virgin Australia Airlines Pty Ltd (ABN 36 090 670 965) of 56 Edmondstone Rd, Bowen Hills, Qld 4006. Permits: NSW Permit No. LTPS/15/03284, VIC Permit No. 15/952, ACT Permit No. TP15/05701, SA Permit No. T15/724. See <http://aviatorsclub.virginaustralia.com> [MD1] for full terms and conditions.

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Snow Conditions

WELCOME to **TD's** regular snow conditions update, providing info on the latest snow falls, depths and lifts in operation across key skifields in Australia and New Zealand ski-fields this winter.

Here's the latest snow reports:

- Falls Creek - 5cm / 4 lifts
- Perisher - 2cm / 11 lifts
- Thredbo - 4.6cm / 8 lifts
- Charlotte Pass - 0cm / 2 lifts
- Mt Hotham - 2cm / 1 lift
- Mt Buller - 0cm / 3 lifts
- Coronet Peak - 50cm / 5 lifts
- The Remarkables - CLOSED
- Mt Hutt - CLOSED
- Cardrona - 70cm / 4 lifts

Sydney hotels fuller

DEMAND for hotel rooms in Sydney climbed 3.6%, smothering a 0.8% decrease in supply for the month of May, according to hotel analyst firm STR Global.

As a result, occupancy climbed to 83.9%, a 4.4% year-on-year jump, however strong demand saw average daily rates fall 4.7%.

HA pro Open Skies

HAWAIIAN Airlines ceo Mark Dunkerley has entered the Open Skies war over flight capacity into the United States raised by American Airlines, Delta Air Lines & United Airlines versus Emirates, Etihad Airways & Qatar Airways.

In a submission to the US Government made public this week, Dunkerley said Hawaiian Airlines takes no position on the merits of allegations made in a White Paper produced by AA/DL/UA, saying it "strongly opposes any cavalier departure from the Open Skies policy".

"It's important that policy makers understand and take into account just how easily other countries could apply allegations of market distorting benefits to US carriers. The United States is hardly a beacon of free market rectitude," Dunkerley said.

He urged the govt to focus its policy efforts on "nurturing competition and promoting the expansion of smaller carriers, rather than re-examining its Open Skies policy".

New Six Senses resort

UPMARKET wellness and luxury resort brand Six Senses has opened its first property in China, with the Six Senses Qing Cheng Mountain offering 113 rooms.

PTMs join the party in Waikiki



TWO members of the TravelManagers family were in attendance on a recent exclusive CT Partners educational, taking in the sun and sand of the Hawaiian capital of Honolulu and the outskirts of the Oahu island.

Hosted by Freestyle Holidays and Hawaiian Airlines, the group basked in four days of relaxation, exploration and checking out some of the island's best hotels.

Activities including hiring out some cars and heading to the north side, exploring the opulent and vast Turtle Bay Resort.

Agents all agreed pre-booking their car was the only way to go in order to avoid up to a two-hour wait in some cases for availability.

Visiting Kualoa Ranch for some

horse riding and quad-biking was also high on the highlights list.

Of course, the two PTMs had a list of people at home to shop for, pounding the pavement to scour the bargains and specialty items.

The two Personal Travel Managers, Leah Boyd and Kim Mason are **pictured** above with the postcard of Diamond Head in the background.

Quidam back to Aus

CLASSIC Cirque Du Soleil stage production *Quidam* will return to Australia this year, beginning a regional tour to four cities.

The show will perform limited seasons in Canberra, Wollongong, Hobart & Newcastle from 11 Dec.



Regional Product Development Virgin Atlantic/Sichuan Airlines

This position will report directly to the Regional General Manager.

- The role is responsible for the management and implementation of airline product and fares for Aust., NZ and 7 South East Asian markets.
- Responsible to drive revenue in Australia and New Zealand for Sichuan Airlines and Virgin Atlantic, and provide business strategies using analytics and data to ensure we achieve budget. Work very closely with the RGM to ensure all activity for both carriers in market and revenue budgets are met and exceeded.

You will be responsible for:

- Implement marketing plan with Regional General Manager to enhance existing, and create new business opportunities.
- Explore and develop new and alternative sales strategies through appropriate research and market analysis including reporting on group movements and predicted trends to the Regional General Manager.
- Maximise revenue opportunities through the establishment and maintenance of advantageous relationships with key partners in all markets.

To be successful in this role you will have:

- Strong analytical skills and understanding of the aviation industry
- Proven experience Travel and Tourism preferred in sales or business development manager role (Minimum 3 years' experience)

If you are interested in applying for this role, please send your resume to careers@helloworld.com.au by close of business Friday, 26 June 2015.



Corporate Business Manager

The Travel Authority is a multi-award winning travel management company, servicing a variety of clients nationally and globally. We are looking for a friendly, enthusiastic and professional person to join our great team to manage and nurture our excellent relationships with these organisations. You need to have a very sound understanding of corporate travel as well as impeccable communication and negotiation skills, a high sense of urgency, a positive and solution focussed attitude, and the ability to work as part of a supportive team and individually. If you like interacting with professionals in a fun environment, this is a great opportunity to really make a difference and to be rewarded with flexible working conditions, a generous remuneration package and significant additional perks and benefits.

Please send your confidential CV to
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Industry dines with AFL legend



FORMER Fitzroy Lions & Sydney Swans AFL player turned Swans and Melbourne coach Paul Roos joined a table of industry leaders at an exclusive dinner hosted in Melbourne by Hawaiian Airlines.

The dinner doubled as a casual meeting with the Magellan Group board of directors and members to discuss the latest happenings with the airline.

Melbourne is the home city for

DXB continues climb

APRIL proved to be another busy month for Dubai Int'l Airport, with more than 6.5 million pax passing through, up 5.7%, driven by Eastern Europe traffic spikes.

the Magellan Travel Group and also the only capital city on the Australian east coast not served by Hawaiian Airlines - although the carrier has said it is seriously mulling expansion (**TD** 17 Nov).

Hawaii holds a special place in Roos' heart as it is where you'll find him during the off-season as he owns property in the state.

Roos spoke at the event, reaffirming his love for the Islands of Aloha, its people and culture.

Pictured above at the event in the back row from left is Jo Vella, Dennis Alysandratos, Consolidated Travel; Andrew Denman and Gai Tyrrell from Hawaiian Airlines, Trevor Jones, Magellan; Kay Franklin, Carl Buerckner and Kevin Dale, himself actually a fan of the Essendon Bombers club.

Front row: Magellan Travel Group ceo Andrew MacFarlane, Paul Roos and one of the group founders, Andrew Jones.

TTC Tahiti incentive

THREE holidays to Tahiti are up for grabs through Tahiti Travel Connection (TTC) in a new trade promo launched this week.

Entries can be earned by selling any TTC package before 30 Sep.

Agents can win a stay at Sofitel, Le Meridien or InterContinental resorts on one of the islands, inclusive of airfare and transfers.

Phone 1300 858 305 for details.

YQB use Apple watch

STAFF at Quebec City Jean Lesage International Airport in Canada have become the first to adopt Apple Watch as a key form of communication.

The facility, which already uses technology firm SITA for its varied IT requirements, will use watches connected to the SITA Airport Management Solution, sending regular duty operational alerts to ensure the airport runs smoothly.

Alerts will include notifications for gate overlaps or flight delays.

Content is corporate

BUSINESS travel booking firm TTS Corporate has become the first corporate booking system to integrate Travelport's Rich Content and Branding Solution.

An update of TTS Corporate is being rolled out, allowing users to compare fares and inclusions of over 100 participating airlines.

Arrest on Etihad flight

FEDERAL Police at Melbourne Airport have arrested a man in his mid-20s who allegedly attacked a crew member after being told he couldn't smoke onboard EY460 from Abu Dhabi to the Vic capital.

A number of fellow passengers restrained the man, who was tied to his seat using cable ties.

The pilot and crew opted not to make an emergency landing after the situation was contained, safely landing on time at MEL.

Wet'nwild MCO shuts

UNIVERSAL Orlando says it will permanently close America's first water park, Wet 'n Wild Orlando, with effect from 31 Dec 2016.

The firm is developing a next-generation water theme park dubbed Universal's Volcano Bay, which it says "reimagines what it means to be a water park".

Wet 'n Wild Orlando originally opened in 1977.

Technology Update

Today's Technology Update is brought to you by **Sabre Pacific**.

Take your world with you with **NEW Sabre Vero**



This month Sabre announced the launch of a new service to help Australian agencies take

advantage of cloud computing. Sabre Vero is the next evolution in computing infrastructure which allows you to access your agency applications as a virtual desktop.

This new service provides access to the agent desktop from multiple devices, across multiple locations, each with user controlled authentication for increased security. Perfect for remote or mobile team-members, in-office hot-desking and anyone who wants the freedom to take their world with them wherever they need it.

We give you the flexibility to pick and choose which applications to include in your virtual desktop based on your individual requirements. You can include Sabre Red, Sabre Pacific applications, Microsoft Office 365, One drive, printing, anti-virus and any agency web applications.

By minimising expenditure on local hardware and office based servers, cloud computing is also a cheaper option.

Our customers look to Sabre as their technology partner to help them with more than just their GDS. Sabre Vero helps give you the IT infrastructure you need to succeed.

Contact us today to discuss your IT infrastructure.

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PE returns to Mudgee

REGIONAL airline FlyPelican has resumed services to Mudgee from both Sydney and Newcastle.

Departures on weekdays & Sun on the 50-minute service are now available, priced from \$198 return, with the Newcastle-based carrier welcomed back by Mudgee Region Tourism.

CEO Cara George said the route provides further means for travellers to access the region.



New Opportunity within the APT Sales Team (NSW)

Would you like to become part of the ongoing success of APT, now is your opportunity. APT is currently seeking a Business Development Manager for New South Wales to join our National Sales Team.

If you are highly organised, self motivated, have a passion for sales and enjoy dealing with people this could be the role for you.

To learn more about these exciting opportunities with APT and to apply please check out our careers page:
aptouring.appllynow.net.au

Friday 19th June 2015

QANTAS Holidays announced the exciting transformation of its Travel Rewards Incentive Program (TRIP) at five different events for travel agents & trade partners held across Australia on Wednesday.

In celebration of TRIP's 6th Birthday, Qantas Holidays announced the transformation from a current points based program to a new EFTPOS (cash-based program), kicking off from 01 Jul 2015.

For more information and to register for a TRIP card, visit www.triponline.com.au.

BELOW: Michelle Pestana, Skilled Travel and David Clark, National Manager, The Cruise Team.



Qantas Holidays' TRIP now cash based



ABOVE: In Sydney are Dayna Robertson, Sales Support Manager, Qantas Holidays & Viva! Holidays; David Clark, National Manager, The Cruise Team; Peter Egglestone, Managing Director, Qantas Holidays and Fiona Dalton, Head of Sales, Qantas Holidays & Viva! Holidays.

LEFT: Kelly Chapman & Zaia Bazi, Jetaround Holidays.

RIGHT: Dayna Robertson, Sales Support Manager, Qantas Holidays and Viva! Holidays, Patrick Natoli and Cathy Natoli Lazeaway Travel.



LEFT: Joanna Zervas, Pamela Kalitzoglou, Madeline Pantazis, Majestic Travel.

RIGHT: Sean Skilton, Skilled Travel, and Fiona Dalton, Head of Sales, Qantas Holidays & Viva! Holidays.





LUXURY travel network Virtuoso recently wrapped up a tour of Australia hosting its annual roadshow series.

The roadshow this year travelled to Melbourne, Adelaide, Brisbane and Sydney, meeting agents in each city and discussing the ever-expanding array of products.

Joining the series this year was Christina Lamoureux, senior sales manager from The Carlyle, part of

the Rosewood Hotel Group and one of New York City's top hotels.

Rosewood recently appointed Hotel Representation Australia (HRA) as its GSA partner for this market, with the firm describing the 2015 roadshow series as "an unprecedented success".

Lamoureux is pictured above left at one of the Virtuoso events around Australia with HRA managing director Craig Davies.

Xiamen Airlines GSA

CHINESE carrier Xiamen Airlines has appointed APG as its General Sales Agent in Portugal, Turkey, the United Arab Emirates and Vietnam, effective this month.



Travel Specials

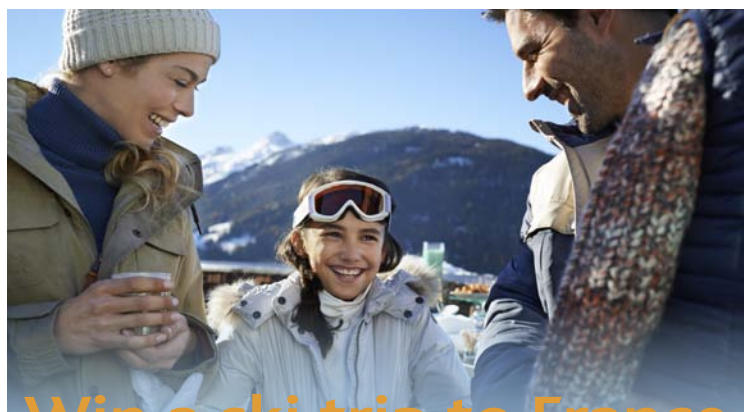
WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Get in quick to enjoy 10% off selected **Back-Roads Touring** itineraries in the UK, Austria, Germany, Eastern Europe and more. Savings up to \$389 can be enjoyed, if paid in full by 30 Jun. Earlybird prices start at \$1,733ppts for the five-day 'Heart of England' tour. Phone 1300 100 410 for details.

InterContinental Sydney has launched a new range of three mid-winter break offers to encourage a city escape. Deals including a variation of benefits such as 1pm late checkout, buffet brekkie, complimentary MUMM champagne, Club InterContinental access and in-house dining are available, with prices starting at \$269 per night. Call (02) 9253 9000.

Travellers planning a getaway to Malaysia can enjoy 35% off room rates at both the **Pacific Sutera Harbour** and **Magellan Sutera Harbour** in Kota Kinabalu for sale until 31 Aug and travel to 20 Dec. Holiday surcharges have been waived for the period. Book through your preferred wholesaler.

Parents keen to keep the kids occupied during school holidays can plan a weekend at the **Mercure Hunter Valley Gardens** for the annual Snow Festival. Deals start from \$279 include one night accom for 2A2C, brekkie and a family pass to Snow Time at the Gardens. Phone (02) 4998 2000.



Win a ski trip to France

This month *Travel Daily*, *Club Med* and *Air France* are giving readers the chance to win a ski trip to France. The prize includes:

- Return economy flights to Paris, France with Air France and
- Seven nights at a Club Med Ski Resort in France

To win this great prize, answer every daily question correctly and have the most creative answer to the final question. Send your answers to clubmedcomp@traveldaily.com.au

Q14. Name a Club Med snow resort in Europe with an outdoor heated swimming pool?

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DestinationQ to TSV

INDUSTRY and government representatives with an interest in Queensland tourism will gather in Townsville later this year for the next DestinationQ conference.

More than 400 reps covering all sectors of the industry will be in attendance, with the theme for the 08-09 Oct conference being 'Invest. Excel. Grow'.

Among the attendees will be the Tourism and Commonwealth Games Cabinet Committee.

Queensland Tourism Industry Council ceo Daniel Gschwind said the event was important for canvassing issues & opportunities for the state's tourism industry.

"QTIC is pleased that the forum will provide an effective opportunity for the industry and the State Government to focus on innovative partnerships that will grow tourism and its benefits across Queensland," he said.

Interested parties can obtain more information and register by 10 Jul at www.destq.com.au.

Swiss C Series specs

SWISS International Air Lines has given a preview of what is to come for its European short- and medium-haul network, revealing the first glimpses of its new Bombardier CSeries aircraft.

The carrier has invested US\$2 billion on the CSeries, with the first CS100 of its fleet expected to enter service from mid next year.

LX are configuring the single-aisle CS100 (pictured) with 125 seats over two classes.



The CSeries will gradually replace LX's Avro RJ100 fleet of aircraft.

Swiss signed a purchase order with Bombardier for 30 CS100 aircraft in 2009 but yesterday confirmed it has now converted 10 bodies to the larger CS300.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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This well-established global company is expanding! Recently winning new accounts within the sports and entertainment industries, they need their next sales superstar to join their professional team. You must have a min. 2 years corporate experience and have the ability to work well under pressure. A top salary package is on offer including uncapped commissions, in addition to famil offerings, invites to exclusive events, in house gym facilities and a great city fringe location with a bright and vibrant office.

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Are you a home based travel consultant looking to rejoin the front line? We currently have several vacancies available for experienced senior retail travel consultants with an existing client database. With many offices located throughout Brisbane, this global Travel Company will provide you with a strong salary pkg, uncapped commission, Mon to Fri hours and appointment only clients. Previous exp is a must along with a well-established client database. If this is the opportunity you have been waiting for then call AA today.

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Are you tired of boring point to point itineraries? Isn't it time you took a walk on the wild side? This industry leading Travel Company is currently recruiting for a new groups travel consultant to join their successful team. You will enjoy arranging domestic and international travel arrangements for weddings, sporting groups, school groups and many other exciting events. Previous industry exp is essential along with strong GDS skills. Interested? Call us now to learn more and hear about the fabulous perks that come with this role.



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