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Wednesday 4th March 2015

Travel Daily



# Crystal Cruises \$550m sale

First with the news

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CRYSTAL Cruises is set to add a long-awaited third vessel to its fleet, after the surprise news overnight that the line is to be sold to Genting Hong Kong, the parent company of Asia-based Star Cruises (TD breaking news).

The move continues global consolidation in the cruise market which also recently saw Norwegian Cruise Line - itself 28% owned by Genting - purchase Prestige Holdings, the company

#### C&M open day

C&M Recruitment is hosting an open day in Sydney on 24 Mar for industry staff to receive career planning and advice - details on page 11 of today's TD.

#### Today's issue of TD

Travel Daily today has seven pages of news including

a photo page for Travel Counsellors, a front full page for **JITO** plus full pages: AA Appointments jobs Consolidated/Qantas C&M Recruitment Club Med



which operates Oceania Cruises and Regent Seven Seas.

Existing management will be retained, with Crystal president Edie Rodriguez saying the new ship will provide more itinerary options "as we continue to position Crystal as the innovative leader in global luxury cruising".

Diane and James Patrick of Wiltrans have represented Crystal in the Australian market for the last 25 years, and were coincidentally hosting a group on Crystal Serenity last night on Sydney Harbour when the announcement was made - more in Cruise Weekly tomorrow.

#### Kids free at Club Med

**CLUB** Med is offering kids stay free deals - including during school holidays at some resorts for May-Oct departures booked during Mar - see the last page.

#### Consolidated + QF

**CONSOLIDATED** Travel is offering agents reward vouchers for new Qantas bookings ticketed this month - see p10 for details.

"It's now much easier to respond quickly to my customers and get more from my day."

Leisa Burdette Personal Travel Manager, TravelManagers Australia

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A STAR ALLIANCE MEMBER \*

# Marcia-effect hits Qld tourism

THE Queensland Government has launched a new campaign aimed at encouraging residents to holiday in the Southern Great Barrier Reef region to support the local tourism industry.

The new pitch comes in the wake of Cyclone Marcia which passed through the Capricorn Coast last month.

Local tourism organisations are concerned that holidaymakers may believe the area has been scarred by the tropical cyclone & are thinking twice about visiting.

#### Savva regional focus

**TRAVEL** management & events firm Voyager has bolstered its management team as it prepares for growth in the Asia Pacific.

CEO Richard Savva will see his responsibilities grow through a new role as regional managing director, in which he will oversee Australia in addition to Singapore, Philippines, Hong Kong and China. Four commercial divisions built from last year's acquisition of Griffin (*TD* 12 Nov) will be established, focusing on the firm's four key areas of expertise. Capricorn Enterprise ceo Mary Carroll said the tourism sector and retail segment "is keen to get the message out that we are quickly getting back to business and ready to welcome visitors".

"Our key message is don't cancel your business or leisure bookings and with Easter coming up, continue your holidays as planned," Carroll urged.

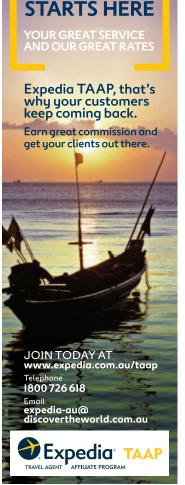
Queensland Minister for Tourism Kate Jones said taking a holiday in the region is one of the best ways to help it recover.

The campaign is led by Tourism & Events Queensland, with TV, billboard and online activity under the tag of 'Southern Great Barrier Reef is Where Great Begins'.

#### Toms joins itravel

LONG time Helloworld staffer Rachelle Toms has joined the itravel group as its new Head of Marketing and Product.

Her career has also included roles with Insight Vacations and APT, with itravel md Steve Labroski saying her experience "has already made her a key addition to the itravel family".











#### Pherous \$23m payout

A COMPANY owned by Corporate Travel Management founder and ceo Jamie Pherous has sold 2 million CTM shares. netting him more than \$23 million in an on-market transaction earlier this week.

The move by Pherous Holdings Pty Ltd has reduced Pherous' stake in the listed TMC from 24.56% to 22.16%, with his remaining shareholding still worth over \$285 million.

CTM shares are now trading at more than \$12 each, having risen by about 25% since the beginning of the year.

#### **Rocky Mtr extension**

**ROCKY** Mountaineer is giving travellers extra time to book its 'Stay & Play' offer in 2015, extending the deal until 03 Apr.

The promotion provides guests with added value of up to \$450pp and an additional CAD\$200 if booking a seven-night or longer GoldLeaf package, which can be put towards extra accom, meal plans and airport transfers.

#### **Counsellors up 15%**

**TRAVEL** Counsellors recorded a global turnover of \$850m last vear. up \$80m and boosted its annual income per member by 15% year on year.

The figures were revealed on the weekend in Canberra at the Travel Counsellors conference by md Steve Byrne (TD Mon).

The company is projecting \$930m in TTV for 2015, with a further 40% growth in five years. More from the conference on page six of today's issue.

#### Aircalin 5-day sale

LAST minute flights to New Caledonia are on sale with Aircalin for departures this month.

Gross fares including tax from Brisbane, Sydney & Melbourne are priced at \$499 during the carrier's '5 Day Sale' which goes on sale from tomorrow (05 Mar). Fares need to be booked in A

class before 09 Mar.

Aircalin country mgr Australia Brett Walsh said the promotion coincides with "fantastic rates" at hotels during Mar.

#### **Tintswalo Cape lost**

**SOUTH** African firm Tintswalo Property Group has confirmed the loss of its Cape Town property after a fire devastated the 5-star Tintswalo Atlantic.

Owners of the oceanfront lodge evacuated guests to other Cape Town properties nearby.

The group is now focused on redirecting & re-accommodating future guests at alternative nearby properties, managing director Michelle du Plessis said.

Tintswalo management are assessing the damage and say they expect to rebuild the hotel by Dec 2015.

#### Macq aircraft deal

**MACQUARIE** Group is beefing up its aircraft leasing business, with the Australian company today confirming it will acquire a fleet of 90 jets from Dublin-based leasing firm AWAS, as mooted two months ago (TD 12 Jan).

The US\$4 billion (AU\$5.1 billion) deal consists primarily of Airbus A320s and Boeing 737s.

Among AWAS's customers are THAI Airways, Jetstar Pacific and AeroMexico, Business Insider Australia reported earlier today.



A ROUTINE flight from Seoul Incheon to Chongqing was held up recently when one of the cabin crew decided to get some last-minute shopping done.

One of the passengers posted a photo to his Weibo account of the crew member running to the gate, arms laden with bags, which naturally went viral.

Air China said it may discipline the crew member, however has later retracted, saying only a minor delay was experienced.

**DEPARTED** THAI Airways Int'l NSW/ACT sales manager Craig McCarthy may scare the animals on his farm with this tractor.

McCarthy, who has been with TG for seven years, was given this unique card showing him on his A380 tractor as a farewell.





#### **Travel Consultant**

Epping Travel is looking for a motivated consultant to join our busy office. The successful applicant will be a capable international consultant with a desire and ability to assist our customers with a full range of international travel products including Cruising.

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Sales Period: Now - 31 March 2015



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Travel Period: Now - 30 September 2015



Wednesday 4th March 2015



SYDNEY-BASED Corporate Travel Management consultants Vivian Wong and Shirley Su have been recognised for their sales achievements in the past month, winning first and second prizes respectively in Qantas' New Horizons incentive program.

The incentive scheme was open to all Australian travel industry members, with the win by CTM's staff reflecting the sheer volume of transaction value handled by the listed corporate firm.

Wong (second from left) and Su have been working with Corporate Travel Management for three years and won \$10,000 worth of Qantas Cash and a Formula 1 Australian Grand Prix Hospitality Package.

The duo are **pictured** flanked by Qantas' Marco Webb-Butler and Leanne Gander.



#### DXB T3 mulls axing passport control

**PLANS** to remove passport control counters at Dubai Int'l Airport Terminal 3 have been announced by govt officials.

The plan will see immigration counters extracted, eliminating the need to queue at passport control, *Gulf News* reports.

Rather than queuing, passport details of travellers will be sent ahead of time to passport control officers through Emirates after tickets have been booked.

MEANWHILE, figures released yesterday by Dubai's Dept of Tourism & Commerce Marketing show the emirate's hotels and apartment hotels welcomed 11.6 million guests in 2014, up 5.6% on the previous year.

Guest nights in Dubai surged 7.4% to more than 44.6 million. Revenue in 2014 increased 7.4%

to AED 44.66 million and the average length of stay rose from 3.78 to 3.84 days.

#### **Canton Route to NBO**

**CHINA** Southern is set to expand its 'Canton Route' with new flights between Guangzhou and Nairobi starting 05 Aug.

According to GDS displays, CZ will introduce thrice weekly services to the Kenya capital using A330-200s and complementing its Beijing-Nairobi route which launched in Nov 2013.

The SkyTeam carrier codeshares with fellow member Kenya Airways on the existing route.

#### **DHS funding secured**

LAWMAKERS in the US House of Representatives and Senate have voted to pass by majority a bill to secure funding of the Dept of Homeland Security for the remainder of the 2015 fiscal year.

The move saves the department from partial shutdown this week.

Secretary Jeh C. Johnson said the vote means the DHS can return to its "vital work" of border security & combatting terrorism.

### **APT IS HIRING!!!**

If you enjoy working in a team environment, have strong attention to detail and love giving a 10/10 customer experience then a career at APT awaits you!



The Customer Service Centre is the heartbeat of APT and recently we have seen major growth, from this we are now seeking applications for enthusiastic travel professionals to join us in the Retail, Customer Sales and Flight-desk Teams. Retail and Customer Sales are responsible for the sales and service of travel bookings through both phone and email including International, domestic product and air bookings. The Flight Desk Team are the go-to people to book flights, answer queries and make sure that the best flight option is always provided.

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# Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily*'s Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



A new five-star boutique option has opened in Adelaide in the form of the **Mayfair Hotel**, housed within the restored Colonial Mutual Life Building. The Heritage-listed building captures the pageantry of the city & delivers a contemporary and modern experience inside.

The property offers 170 rooms, rooftop terrace and lounge, meeting rooms, gym, bar and cafe along with a signature Mayflower restaurant.



Positioned on the west coast of Mahé, the largest island in the Seychelles, is the newly opened **AVANI Seychelles Barbarons Resort & Spa**, the first presence in the Indian Ocean nation by the group. Offering 124 rooms, the resort offers a wide variety of leisure & dining

options catering to every taste including an all-day dining restaurant. Rooms offer beach access as well as garden, ocean or pool views.



A brand new category known as Sunset Ocean Pool Villas will be introduced at the **Centara Grand Island Resort & Spa Maldives** from Jul this year, following a significant refurbishment of the property. Among the changes will be the installation of decking and

plunge pools. Sunset Water Villas and Beach Suites will be structurally enhanced, with a new room layout, new furniture and colour scheme.

#### KE 747-8 to Heathrow

**KOREAN** Air will introduce Boeing 747-8 Intercontinental flights to London Heathrow on a thrice weekly basis from 02 Aug.

The SkyTeam carrier will crank up frequencies from Seoul Incheon to LHR to daily effective 01 Sep, GDS displays indicate.

#### SAT comp reminder

**SOUTH** African Tourism is encouraging agents to become a South Africa Specialist in order to have a chance at winning a spot on a nine-night luxury safari.

Agents must describe why they want to 'meet South Africa'. Entries close on 31 Mar - for all the details, **CLICK HERE**.

#### AB chief exits group

**AIRBERLIN** has confirmed the departure of former chief executive officer Wolfgang Prock-Schauer from the top job.

The German carrier revealed in Nov last year that Prock-Schauer would be replaced by Fiji Airways ceo Stefan Pichler (**TD** 04 Nov).

At the time, AB said Prock-Schauer was stepping down from the position at his own request, effective 01 Feb, returning to his prior post of chief strategy and planning officer.

"We note this decision with regret and would like to thank Wolfgang warmly for all the extraordinary work he did," Board chairman Han-Joachim Korber said.



#### LAN Peru LIM/MCO

**LATAM** Airlines Group affiliate LAN Peru will launch new daily A319 non-stop services between Lima and Orlando from 20 Jun, subject to regulatory approval.



LHW Italian Roadshow



LAST month, Leading Hotels of the World Australia welcomed representatives from 13 Italian member properties during its Discover Uncommon Italy roadshow, visiting travel industry partners in Perth, Melbourne, Sydney and Brisbane.

Hoteliers participating in the showcase included Villa d'Este, Le Sirenuse, Borgo Egnazia, Hotel de Russie, Il Pellicano, Hassler Roma, Gran Melia Rome Villa Agrippina, Baur Hotels, Palazzo Parigi, Royal Hotel Sanremo, Grand Hotel Miramare, Grean Hotel et de Milan and J.K. Place Roma.

LHW Australia and New Zealand director Craig Adamson said Italy is firmly the group's number one outbound destination for Aussies.

Partnering with British Airways, LHW gave away trips to Italy at the Melbourne & Sydney events which included stays at four LHW properties in the country.

**Pictured** at the Sydney event at Uccello from left are guests, Barry Gervan, Wentworth Travel; Gillian Hetherington, British Airways; Fay Cohen, Travel Phase; Robert Elias, Travel Beyond and Evelyn Cassar, Goldman Travel.

#### Inca Trail reopens

**THE** Inca Trail access to Peru's iconic Machu Picchu was reopened last weekend following a month long maintenance project to fix and clean the track.

Work was also carried out on archaeological sites, walkways, restoration of wooden structures, bridges, railings and stairs.

Last year, approximately 175,000 travellers used the Inca Trail to enter Machu Picchu.



## Abercrombie & Kent

#### **Enjoy The Finer Things in Life?**

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Please send your applications to: contact@abercrombiekent.com.au



## **Counsellors Canberra Conference**

TRAVEL Counsellors agents, staff and a host of special guests were united last weekend in Canberra at the luxurious Hotel Realm for a few days of inspiration, motivation and exciting announcements at the company's annual conference in Australia.

Over 150 delegates, head office staff and suppliers came together



ABOVE: The Etihad Airways Garden Party at The Boathouse Welcome Event.

BELOW: Members heard an inspirational keynote addresses from Paralympian Kurt Fearnley, motivational speaker Mike Finnigan and Travel Counsellors Commercial Executive, Simon Ward and Travel **Counsellors** Commercial Director, Kirsten Hughes.











ABOVE: Guest Speaker David Reyne with Travel Counsellors general manager, Tracy Parkinson.

to hear more about the company's future plans, developments and investments for the business, as well as celebrating the individual and collective success of agents over the past 12 months.

The largest, m

Group managing director Steve Byrne (below) used the platform to detail what lies ahead for the home-based travel agency network.

"We have experienced year-on-year growth after launching in Australia seven years ago, which proves people really

appreciate our proven business model of building trusted relationships and putting people at the heart of everything we do."

Over the course of the weekend, the company welcomed special guest speakers including one of Australia's most well respected athletes, Kurt Fearnley.

The Paralympic Games gold medal winner and Order of Australia medal recipient delivered an inspirational speech focusing on triumphing over adversity and the power of resilience. Whilst renowned motivational speaker Mike Finnigan gave an insightful session on how agents can achieve their goals, maximise their potential and deliver positive change.

After a day of business sessions from the company's senior management and guest speakers, attendees were wowed at Saturday evening's gala dinner and awards ceremony in recognition and reward of agents' hard work and success.



**BELOW**: David Phillips - Most Helpful pictured with wife, Trish Phillips.





ABOVE: Tracy Dodsworth - Best Newcomer, pictured with Steve Byrne, Travel Counsellors managing director.

#### 2014 Award Winners



Trish Hollis - Business Increase



Matt Schmitz - Best Leisure



Nadine Kutz - Best Corporate



Tina Millington - Best Phenix



Suzanne Watson - Best Margin

# Cup comes to washed out game



**EMIRATES** has once again been front and centre on television screens around Australia, NZ and the world the last two weeks with the ICC World Cup well underway.

The carrier is the worldwide partner of the International Cricket Council & recently invited guests to enjoy one of the matches in Brisbane.

Unfortunately, that match was Australia vs Bangladesh, which so far remains the only match to have been abandoned due to the inclement weather caused by Cyclone Marcia which was in the area at the time.

Regardless, the guests enjoyed the Emirates hospitality lounge at

#### **Clean & green hotels**

**FAIRMONT** Hotels & Resorts has become the world's first hotel brand to achieve CO2 emission reduction targets set by the World Wildlife Fund, announcing a 20% drop from its 2006 levels.



The Gabba, taking an opportunity to snap some photos up close with the World Cup trophy itself.

Pictured above flanked by two cabin crew is Emirates customer sales and service team leader Edward Easton & Brunel Chauffeur Drive manager Tom Bebbington.

#### Delta bag guarantee

MEMBERS of Delta Air Lines' SkyMiles frequent flyer program will be gifted with 2,500 points if their checked luggage does not reach the carousel within 20 mins of a domestic flight landing.

The US carrier is trialling a new bag guarantee until 31 Mar valid on all mainline domestic flights but also includes itineraries connecting from an int'l service. Delta becomes the second US carrier to offer a 20-minute

guarantee after Alaska Airlines. The points reward does not apply on bags lost, mishandled or damaged or on oversize items.

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#### **AC trancontinental Business class pods**

AIR Canada has commenced service of a Business class cabin on its Transcontinental routes with lie-flat seat capability housed in its new Executive Pod.

Aptly entitled Business class -Transcontinental, the cabin has been rolled out on the carrier's 787 Dreamliner and on 787, 777, 767 and A330 aircraft, with a slightly narrower version known as the Studio Pod to feature on its longer range 777-300ER aircraft.

Routes in which the service will be available include YYZ-LAX, YYZ-SFO, YYZ-YVR, YYZ-YYC as well as on YVR-YUL services.

#### Military takes Burma

MARTIAL Law has been imposed by the Burmese military in the Kokang self-administered region of the country, according to a new bulletin from DFAT.

A state of emergency has also been imposed in the region, which is located in the north-east, borders with China and includes the upper Aveyarwady River.

The overall warning for Burma has not changed from "Exercise a high degree of caution".

#### Innstant car bookings

**VEHICLE** rental has been reduced to a two-step process under a new car hire booking tool launched in Australia by online wholesaler Innstant Travel.

Over 500 car suppliers in 193 countries feature in the tool, with searches able to return tailored and dynamic results offering allinclusive rates & live availability.

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INSIGHT

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# N a trip to Ireland

This month *Travel Daily* is giving the travel industry a chance to win a trip to Ireland, courtesy of Tourism Ireland and Insight Vacations. The prize includes:

- Return economy flights from Australia to Ireland for two people (including taxes)
- Pre and post-tour accommodation in Dublin, courtesy of Tourism Ireland
- Insight Vacations 7-day "Focus on Ireland" guided holiday for two (twin share)

To win this amazing prize you'll need to do two things:

- 1. Send us a photo that celebrates Ireland's national day by greening yourselves, your business, whatever you want, for St Patrick's day before COB 16th March and,
- 2. From 17th March answer the daily question correctly and have the most creative answer to the final question

Send your 'going green' photo by COB 16th March to: irelandcomp@traveldaily.com.au

Having some trouble thinking how you can go green? Check out these guys for



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Travel Daily





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#### LOOKING FOR YOUR NEXT MOVE LEISURE TRAVEL CONSULTANT ADELAIDE - SALARY PKG UP TO \$55K (DOE) + BONUSES

Calling all experienced leisure travel professionals! Are looking to move to a well-established company with a working environment that most are envious of? Get in and register now for this sensational upcoming role. Working for this highly reputable and extremely successful travel company you will enjoy your days filled with unique enquires to worldwide destinations. With a lucrative salary package & fantastic career opportunities, you won't want to miss out on this amazing role! Min 3 yrs exp required.

#### WORK CLOSE TO HOME RETAIL TRAVEL MANAGER

SE MELB – SALARY PKG UP TO \$60K (DOE) + BONUSES Our client is seeking an experienced retail travel manager with a minimum 4 years travel industry experience. This very successful agency in Melbourne's South East suburbs is growing strength to strength and you could be an integral part of their ongoing success. The successful applicant must have solid sales skills & previous management experience and be prepared to lead from the front. With a great work life balance and a sensational salary package plus bonuses, you will be thrilled to secure this amazing role. Apply today!

#### ARE YOU A GROUP TRAVEL GURU? GROUPS TRAVEL CONSULTANT \*CORPORATE\* BRISBANE CBD – SALARY PACKAGE \$50K - \$55K OTE

Are you an experienced Travel Consultant with a background in corporate or groups travel? This globally recognised travel company is looking for a new Group Travel Consultant superstar to join their family. Enjoy a diverse role that will see you booking meetings, conferences and events to domestic and international destinations. Be rewarded with a strong salary pkg, fun team environment and industry benefits/discounts. Previous experience is a must along with strong GDS skills and great team work skills. Apply now.

#### NO MORE WEEKENDS? CORPORATE TRAVEL AGENT SYDNEY – SALARY PACKAGE UP TO \$60K + BONUSES

This global corporate TMC is looking for an intelligent multi skilled corporate consultant to join their team. You will have the opportunity to work across a number of blue chip accounts booking all their corporate needs. This company offers amazing perks including access to global travel discounts, ongoing career progression as well as excellent training and support. Minimum 3 years travel experience and strong time management skills required. Call AA today to secure this role!

#### THE PERFECT MIX CORPORATE TEAM LEADER PERTH – SALARY PACKAGE UP TO \$70K + (DOE)

We are currently accepting expressions of interest for one of the biggest corporate agencies in the world! Managing a small team working on various corporate accounts this role is the perfect mixture of hands on and management. This role see's you working Monday – Friday hours only and being paid a high base salary. Previous leadership experience essential in order to be considered for this role. If you want to lead a fantastic team that's going places, get your application to the top of the pack by calling AA

#### RARE PART TIME ROLE LEISURE CONSULTANT

INNER MELB – SALARY PKG UP TO \$55K (PRO RATA) Are you looking for a role that can offer you part time hours, work life balance and a lucrative salary? Look no further, this successful and well known travel office is seeking an experienced leisure travel consultant to join their team. This office requires a real go getter to service the discerning traveler with leisure holidays. Working 3 days per week you will enjoy tailor making itineraries for your loyal repeat & referral clients. If you have a min 5 years leisure exp & solid GDS skills apply today as this role won't be around for long.

#### EXCITING ROLE, MAKE THE MOVE TO DARWIN CORPORATE TRAVEL CONSULTANT DARWIN – TOP SALARY PACKAGE \$55K - \$60K OTE

Corporate Travel Consultants, have you been searching high and low for an opportunity that will provide you with an excellent salary pkg, job security and a fun and friendly working environment? This is it! This leading agency in Darwin currently has a position for a Senior Corporate Travel Consultant to join their team. Earn great \$\$ and relocate to sunny QLD or head up north where it's always warm! Previous exp in corporate travel management is a must along with the ability to work autonomously. Apply today.

#### WANT TO ESCAPE FACE TO FACE RETAIL? RETAIL CONSULTANT SYDNEY – SALARY PACKAGE UP TO \$60K

This boutique agency is looking for an energetic, positive personality to join their team. You will enjoy servicing their premium valued clientele on all worldwide destinations including flights, accommodation, cruising and tours. If you enjoy an excellent salary with no sales targets and great staff benefits this job is for you. Minimum 18 months travel industry experience with exceptional customer service skills and a strong GDS are essential. Don't miss this fantastic opportunity, apply today.

# **Turn tickets into prizes with Qantas**

Consolidated Travel & Qantas would like to reward you with vouchers for new bookings ticketed during March 2015, plus double rewards for specific destinations.

ANTAS

# Did You KNOW:

- Together with Emirates, Qantas offers one-stop connections to over 30 European destinations, from Sydney, Melbourne, Adelaide, Brisbane and Perth from Dubai
- New seasonal service to YVR between 20 June-18 July 2015 and 12 December-25 January 2016

REWARD \$2

\$20 voucher for every \$2000 in ticketed sales\* on the entire Qantas network

\$40 voucher for every \$2000 in ticketed sales\* DOUBLE REWARDS to Asia/SCL/YVR/LAX (QF17/18/95/96 only)







#### **Qantas & Consolidated Travel Terms & Conditions**

Valid for tickets issued by Consolidated Travel or via Quikticket between 1 and 31 March 2015 on QF itineraries ex Australia plated on QF (081) ticket stock on the Consolidated Travel IATA only. Child, Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. \*Ticketed sales refers to the airfare component only, excludes taxes and surcharges. This offer is open to all full time international selling agents only. Vouchers (Coles Myer or David Jones) are capped, please email promotions@consolidatedtravel.com.au to claim your vouchers, claims will only be accepted by COB 08 April 2015. Consolidated Travel and Qantas Airways reserve the right to alter or cancel the promotion any time. It is a condition of accepting the prize that: the prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as stated and no compensation will be payable if a winning agency is unable to use a prize as stated. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. All prizes include GST where applicable and taxes are included in the price of the ticket and land content. Consolidated Travel Group ABN 60 004 692 791. Date of issue 19 February 2015.





# Meet the C&M Team

#### NAOMIE

Naomie has been with C&M for 3 years. With a passion for the travel industry, Naomie is C&M's nurturing recruiter. She has the ability to match the right people to the right jobs!

#### Naomie's Job of the Week:

- Retail Travel Consultant Sydney
- Established agency, high end repeat clientele
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Contact: naomie@candmrecruitment.com.au



# **New Website**

#### CHECK OUT OUR REFRESHED WEBSITE

#### www.candmrecruitment.com.au/

Features include:

- Register for job alerts by email
- Recruitment tips
- Live job vacancies
- Meet the team area.



# Recruitment Open Day

# DROP IN TO THE C&M OFFICE FOR A CASUAL CHAT WITH A RECRUITER.

Career planning, current vacancies and job advice.

Date: 24th March

Time: 8am-7pm.

Appointments are preferred. RSVP to jobs@candmrecruitment.com.au where kids rule kids stay free

## KIDS STAY FREE AT CLUB MED

INCLUDING SCHOOL HOLIDAYS IN SELECTED RESORTS DEPARTURE DATES : MAY-OCT 2015



>DISCOVER MORE

