

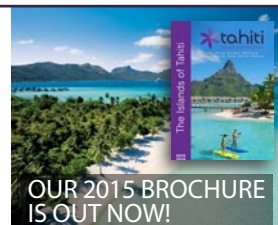
ACHIEVE  
MORE WITH  
NEW SABRE  
VIRTUAL  
PAYMENTS



# Travel Daily

First with the news

Monday 16th March 2015



OUR 2015 BROCHURE  
IS OUT NOW!

[www.tahititravel.com.au](http://www.tahititravel.com.au)

[VIEW ONLINE](#)

AIR NEW ZEALAND

# \$300 off

return flights  
to the USA

SALE  
ENDS  
27 MAR

To book refer to your GDS

A STAR ALLIANCE MEMBER

Travel periods and conditions apply

## GDS solution hits market

**HOME-BASED** agent network TravelManagers has reported great success from a pilot program of the Amadeus Selling Platform Connect solution, which today saw its launch in Australia and all Pacific markets.

Amadeus says the platform is the industry's first "fully online professional travel agency platform" and offers flexibility to adapt to changing requirements of all travel agencies.

Described as easier to use, the solution offers faster response times while reducing support and running costs for all businesses.

TravelManagers executive general manager Michael Gazal said the system was in sync with the company's ethos of being able to work wherever and however its agents preferred.

"We have the choice to stay within the command page, or embrace the more graphic 'point and click' workflow which offers better search functionality for non-GDS hotel content than before," Gazal added.

Top benefits include an intuitive workspace to locate information faster, simplified shortcuts and the ability to search and book up to 12 air sectors at a time.

Smarter search functionality allows for air, hotels, cars and traveller profiles to work together seamlessly, Amadeus said, with interactive maps, more relevant hotel content and virtual credit card payments now available.

"We couldn't be happier with the positive feedback," Amadeus Pacific md Tony Carter said.

### Today's issue of TD

*Travel Daily* today has nine pages of news & photos, plus full pages from: (click):

- AA Appointments jobs
- Travel Trade Recruitment
- Travel Associates job ads
- One&Only Hayman Island

### Hayman getaway

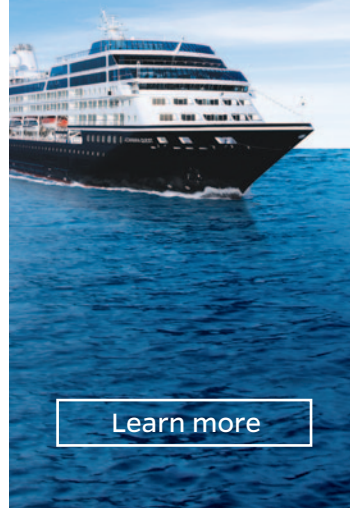
**ONE&ONLY** Hayman Island has unveiled a three-night Escape deal priced under \$1,000ppts.

The package includes daily brekkie and resort activities, valid for departures between 20 Apr - 15 Sep, when booked by 21 Mar. See the **last page** for details.



AZAMARA  
CLUB CRUISES

Be part of  
**AZAMARA'S  
MAIDEN  
AUSTRALASIAN  
SEASON**



[Learn more](#)

# USA Your Way



**SALE NOW ON!**

Exclusive deals from L.A to New York, and everything in between.

**Offer ends 17 April 2015**

For more information visit [www.qhv.com.au](http://www.qhv.com.au)



**Holidays**

SMALL GROUP TOURING

# EGYPT & THE MIDDLE EAST



Flights  
Included.

**12-26  
DAY TOURS**  
starting from  
**\$5,303**  
per person

NEW BROCHURE  
OUT NOW  
[LEARN MORE](#)

**BunnikTours**

1300 125 007



on the  
**go**  
tours

WHEN I TRAVEL I FEEL...

# LIMITLESS

CALL 1300 855 684 ONLINE [ONTHEGOTOURS.COM](http://ONTHEGOTOURS.COM)

ADVENTURE *in style*



**jito**  
I found my job on jito

“employers reach targeted job seekers. job seekers receive alerts to your mobile”

view jobs post a job jobs in travel online [www.jito.co](http://www.jito.co)

# Travel Daily

First with the news

Monday 16th March 2015

IT'S ROYAL CARIBBEAN TIME

**Royal Caribbean**  
INTERNATIONAL

## Carnival Vanuatu aid

**CARNIVAL** Australia will inject \$150,000 into recovery efforts in Vanuatu, with funds immediately available to the community.

The firm has multiple cruise brands sailing to the South Pacific this week, with Carnival Cruise Lines' Facebook account stating it is unlikely *Carnival Legend* will make its scheduled stops at Port Vila, Mystery Island & Santo, with alternative arrangements planned.

P&O's *Pacific Dawn* is also likely to bypass Port Vila on Wed.

## Vanuatu in recovery mode

**TOURISM** suppliers across Vanuatu continue the mop up after category 5 Tropical Cyclone Pam decimated the Pacific island on Fri evening (**TD Fri**).

A State of Emergency has been declared in the country in Shefa province, which includes Vanuatu's capital, Port Vila.

Vanuatu Tourism Office Australia director Sarah Anderson said the immediate key priority for local & Australian govts is to provide aid to restore essential services and infrastructure and assist with the rebuilding of communities.

"From a tourism infrastructure perspective many resorts are reporting limited or no damage to buildings so once essential services are restored to a normal level, resorts will again be open for business," she said.

Anderson said agents managing bookings to Vanuatu in the next few weeks should check directly with the individual property and airline to confirm if they are able to cater for guests as planned.

Among resorts struck by Cyclone Pam's fury was Sunset Bungalows and Iririki Island Resort, which is understood to have sustained "significant damage".

Upmarket resort The Havannah was also hit hard and its access road has now "gone", as is the wharf at Chantilly's on the Bay.

Poppys on the Lagoon is unable to handle new guests over coming days and The Melanesian and Moorings say incoming guests will experience inconvenience, while Warwick Le Lagon continues to assess the damage.

Benjour Beach Club and Coconut Palms Resort suffered minor damage & will close for a month.

VTO says a number of hoteliers are 'open for business', sustaining minimal damage, including The Terraces, Mangoes Resort, Vale Vale, Ocean Blue Vanuatu & Vila 25. Santo's Oyster Island is also open.

"In the months to come, Australians will be encouraged to support Vanuatu by visiting but for the next few days the emphasis is on getting the country back on its feet," Anderson said.

## Royal \$100k donation

**ROYAL** Caribbean International today confirmed its support for Cyclone Pam relief efforts in Vanuatu, with the cruise line to provide \$100,000 in aid.

The firm said it is working on determining the situation in the island nation as "we want to ensure that any visits from our ships will help rather than burden the people of Vanuatu".

Cruise pax will be updated of any itinerary changes, RCI said.

**BENCH INTERNATIONAL AFRICA**

1971 1969

**2015 AFRICA BROCHURE OUT NOW!**

REQUEST YOUR COPY TODAY  
1300 AFRICA (237 422)  
[benchinternational.com.au](http://benchinternational.com.au)

f t YouTube

**St Patrick's Day is celebrated around the world ...**

Discover where every day is a celebration.

#gogreen4patricksdays

Visit: [www.ireland.com](http://www.ireland.com)  
[www.irelandspecialists.com](http://www.irelandspecialists.com)  
Tel: (02) 9964 6900  
Facebook: [facebook.com/discoverirelandoz](https://www.facebook.com/discoverirelandoz) @gotoirelandoz

Jump into Ireland  
[ireland.com](http://ireland.com)

**Daily from Australia to Across Africa**

**Australia to:**

- ✈ South Africa from **\$1,416\***
- ✈ Kenya from **\$1,784\***
- ✈ Zambia from **\$1,730\***
- ✈ Zimbabwe from **\$1,743\***

**SOUTH AFRICAN AIRWAYS**  
A STAR ALLIANCE MEMBER

**WORLD AIRLINE AWARDS 2014**  
WINNER SKYTRAX  
BEST AIRLINE IN AFRICA

\* Airfares are inclusive of taxes and surcharges and are correct as at 09 Mar 2015 for departures from MEL. Taxes may vary from other departure points. PER will be at a higher sale airfare. For sale on or before the 2nd of April 2015 for departures between 05-Oct-15 to 30-Nov-15 and between 12-Jan-16 to 31-Jan-16. Available for travel on selected SAA operated flights and domestic Australian flights between SYD, MEL, BNE and ADL to PER operated by Virgin Australia. Fares are subject to availability of the required booking class. Amendment fees and cancellation penalties apply.



FOR THE HOTTEST EXECUTIVE ROLES  
CONTACT OUR DEDICATED  
EXECUTIVES DIVISION ON  
**02 9231 2825**  
OR VISIT US AT  
[www.aaappointments.com.au](http://www.aaappointments.com.au)

# Travel Daily

First with the news

Monday 16th March 2015



## Renewed interest in Egypt

**BUNNIK** Tours has reported an influx in bookings for Egypt, with the tour operator saying 2015 will be the "best time" to consider a visit "before the tourist hordes return in earnest".

"We're really encouraged by the recent turn around in enquiries for Egypt," says managing director Dennis Bunnik, adding booking numbers have already exceeded figures achieved in 2014.

Bunnik suggests it will only be a matter of time until tourism crowds to Egypt return to pre-2011 levels, "whereas now you can almost have the pyramids to yourself!" he commented.

The South Australia-based small group tour specialist has rolled out its 2015/16 brochure to Egypt and the Middle East, packed with a collection of new itineraries, including the 18-day Egyptian Oases & Lake Nasser Cruise which visits Bahariya, Farafra & Kharga to sample traditional Bedouin life.

More at [bunniktours.com.au](http://bunniktours.com.au).

**MEANWHILE**, Dubai's ruler, His Highness Sheikh Mohammed bin Rashid Al Maktoum and Egyptian president Abdul Fattah El Sisi have attended the signing of a planned new capital for Egypt.

The grand plan will see a new \$60 billion administrative and business capital constructed on a 700km<sup>2</sup> section of desert located to the east of Cairo, between the city's boundary and Suez Canal.

Dubbed 'Capital Cairo', the project will house universities, tourism facilities, hospitals, shopping centres, residential neighbourhoods and a brand new international airport.

Capital Cairo is envisaged to house over 7 million residents.

According to *Gulf News*, the UAE Government has pledged \$4b to assist with Egypt's recovery, and will in turn have a major precinct of the new city named after an Arab leader.

## VB & VE splitting up

**BRITISH** Tourist Authority is set to separate and more clearly define the roles of its two trading arms VisitBritain and VisitEngland.

According to a recommendation in the British Government's triennial review of the brands, the main change will see VisitEngland (VE) take on more of a domestic product development role, with int'l marketing to be undertaken solely by VisitBritain (VB).

As part of its new responsibility, VE will oversee the management of a "challenge fund" to support the growth of "brilliant" products.

Despite the change, both groups will remain focused on promoting regions outside of London under the "Countryside is GREAT" pitch.

VE will become an independent body, while VB will remain under the control of the government.

"We will be leading strategic development across the industry to ensure England's tourism offer is compelling," VisitEngland CEO James Berresford said.



## Window Seat

**PORT** Douglas Carnivale is set to host its own Grand Prix of sorts, with entries now open for the inaugural World Motorised Cooler Championships in May.

Likely to be more exciting than yesterday's high-speed parade at the F1 in Melbourne, the resort has designed its own 250m circuit complete with hairpin bends & quick straights.

The track will be built on the grassed Fisherman's Wharf area, with helmets and protective gear provided by the resort.

Two-horsepower motorised eskies or chillybins are provided by a local toy manufacturer and will be able to reach hair-waving speeds of up to 12kph.

Qualifying sessions will set the 12-esky grid for the 25-lap race for the title, with spectators also able to have a go during breaks.

## AUSTRALIA'S #1 SELF DRIVE HOLIDAY SPECIALIST

Citroën Early Bird  
Sale Extended to 31 March 2015

**>>> LAST DAYS <<<**

Tax Free Leasing with Citroën, Peugeot or Renault  
Plan your clients dream  
European Driving Holiday.



[www.globalcars.com.au](http://www.globalcars.com.au)  
Call 1300 806 484

globalCARS  
.com.au



**SAVENIO**  
SIGNATURE TRAVEL EXPERIENCES  
many places, many paths

Choose your own path

100% Commission, Month to Month Contract,  
Access to Virtuoso & CruiseCo.

Become a Savenio (home based) Affiliate.

Call to arrange your private consultation:

**Melbourne** Wed 18 March  
**Gold Coast** Wed 25 March  
**Sydney** Thu 26 March

Future events in: Brisbane, Adelaide, Perth

**Andrew Challinor** 0409 993 895  
National Affiliate Sales Manager  
[andrew.challinor@savenio.com.au](mailto:andrew.challinor@savenio.com.au)  
[www.chooseyourownpath.com.au](http://www.chooseyourownpath.com.au)

# THERE'S MORE TO HAWAII

A choice of experiences,  
neighbour island stays & more!  
Flights & 5 nights start from \$1,509pp



CLICK FOR MORE INFO & A CUSTOMISABLE  
FLYER OR CALL 1300 665 470

\*Conditions apply. Freestyle Holidays is operated by Pinpoint Travel Group

**Freestyle**  
HOLIDAYS



Monday 16th March 2015

## SIA extends Changi Transit Program

**SINGAPORE** Airlines and SilkAir passengers will be able to take advantage of the Changi Transit Program for longer, with an extension of the scheme until 31 Mar 2016.

Available to transiting guests of both airlines, and in partnership with Changi Airport Group, the program provides pax with a Changi Dollar Voucher of SGD\$20 or SGD\$40 value (based on point of origin) which can be cashed in at over 500 retail, food & service outlets at Singapore Airport's T1, T2 and T3.

Vouchers can also be redeemed for one-time access to the Ambassador Transit Lounge at T2 and T3 for up to four hours.

The program, which launched in Oct 2012, has now been extended to SIA guests connecting on select Air New Zealand-operated flights to/from Auckland.

**CLICK HERE** for full details.

## Air Vanuatu resumes

**PORT** Vila Airport has reopened with limited facilities following last weekend's Cyclone Pam.

National carrier Air Vanuatu has operated a return Sydney-Vila service this morning and has scheduled a second Sydney-Vila flight at 1615 and a Vila-Brisbane service at 2200.

Air Vanuatu advises all domestic flights remain suspended until further notice - for more details, go to [www.airvanuatu.com](http://www.airvanuatu.com).

## Adina SYD opening

**TFE** Hotels has confirmed it will open the doors to Adina Apartment Hotel Sydney Airport later this month.

Featuring 123 serviced units, the six storey property is pitched at business and leisure travellers, is positioned less than 1km from the Sydney Airport precinct and offers conference space for 100.

The property is a joint venture with Capital Construction.

## Talk to your watch?

**TRANSLATION** services will be available at the touch of a button on the new Apple Watch through a new app to be launched by InterContinental Hotels Group.

The IHG Translator App converts English into 13 languages by speaking directly into the device.

## QF scam on Facebook

**QANTAS** has made contact with Facebook to shut down a fake account masquerading as the carrier, with the social media giant understood to be investigating.

The scam page today launched a promotion offering the chance to enter a draw for free flights in First class for the rest of the year.

"This is a scam and has nothing to do with Qantas. Our campaigns are always run from our authenticated Facebook page (identified by its authorised blue tick), or through the official Qantas website," a spokesperson from the carrier told **TD** today.

## New Swissôtel suites

**FOURTEEN** new look Signature rooms and suites have been unveiled at Swissôtel Sydney as part of the hotel's multi-million dollar 18-month revitalisation.

Another 355 rooms at Swissôtel Sydney are expected to emerge from a complete refurbishment by Jun, the hotelier announced.

Partnering with CHADA - the Australian interior architecture & design company behind Saffire Freycinet & Wolgan Valley Resort & Spa - the revamp "promises to raise the bar for offering quality & contemporary style within the Australian luxury hotel market".

## VS 787s to Hong Kong

**VIRGIN** Atlantic is set to begin daily 787-9 *Dreamliner* services on the London Heathrow-Hong Kong route from 05 Jul, according to travel agent GDS displays.

The move will see the Boeing carbon-composite aircraft used to replace VS's Airbus A340-600s.

Our First Apartment comes with a private world of indulgence.

Introducing our new First Apartment onboard Etihad's new A380.

Sydney to Abu Dhabi from June 2015.

*Flying Reimagined.*

**etihad.com #reimagined**

ETIHAD AIRWAYS PARTNER

الإتihad  
**ETIHAD**  
AIRWAYS  
ABU DHABI



**ABOVE:** Agents participating in Contiki's *Ways to Travel* quiz have been unsuspecting recipients of RedBalloon gifts and experiences in recent weeks.

Over 40 vouchers to the value of \$200 have been passed out to consultants who have taken the quiz, aimed at differentiating the eight travel styles.

Agents also have the chance to win a trip when booking a seven-night or longer trip by 31 Mar.

**Pictured** is Jacqueline Kane from Flight Centre Toormina (accepting on behalf of Natalie Hunt) a prize from Contiki's Alison Wood.

## Ireland at TI Expo

**ORGANISERS** of The Travel Industry Exhibition 2015 have announced Tourism Ireland as the latest partner to exhibit at the trade show being held in Jul.

Tourism Ireland ANZ manager Diane Butler said the show will provide a platform to not only promote Ireland's tourist offering but also highlight its specialist online training scheme.

TIE's said having Tourism Ireland involved adds "great diversity" to the event - for more info, see [www.travelindustryexpo.com.au](http://www.travelindustryexpo.com.au).

## SeaLink backs EMDG

**SOUTH** Australia-based travel company SeaLink has referred to the Export Market Development Grants scheme as "crucial" in a submission to the government which is currently reviewing the program (**TD** Fri).

The six-month review of the EMDG scheme is being conducted by the Australian Government to evaluate its ongoing effectiveness.

Finance manager Wendy West said the EMDG played a vital role in helping to support SeaLink Travel Group's marketing and promotional efforts to lure international visitors.

West said marketing initiatives are "the life blood of the business in attracting overseas visitors to our shores", with funds used to send execs abroad as advocates for South Australia, in particular Kangaroo Island, as well as SeaLink's services in Sydney, Townsville and Darwin.

In her submission, West said it was "vital" to maintain brand campaigns in existing and developing off-shore markets.

"It is a wonderful government initiative as these grant opportunities can be seen as few and far between. We have certainly appreciated and utilised these funds in the past to support our export endeavours," she said.

## Travel Daily on location in Argentina

Today's issue of **TD** is coming to you from Buenos Aires, Argentina courtesy of Air New Zealand which will launch flights here later this year.

**BUENOS** Aires is the capital of Argentina, with the sophisticated and cosmopolitan city having a population of about six million.

Air New Zealand's new route will see direct 777-200ER flights operate from Auckland to Buenos Aires - the first time the countries will be linked by a direct scheduled air service.

Known for tango, polo, steak, rugby and Eva Peron, the cosmopolitan city offers a host of opportunities for leisure travellers, while the strong Argentine economy makes it an ideal gateway for businesses operating in South America too.

Venturing further afield, visitors can experience the dramatic landscapes of Argentina, including vast Patagonian steppes, the alpine scenery of Bariloche and the breathtaking Iguazu Falls.

Follow **TD** on Facebook or Instagram ([@traveldailyau](https://www.instagram.com/traveldailyau)) to see our activities here this week.

# The Emirates A380 flying daily from Perth starting 1 May

Hello Tomorrow **Emirates**

### Flight Schedule

Days	Flight No.	Depart Perth	Arrive Dubai
Daily	EK421**	22:10	05:25*
Days	Flight No.	Depart Dubai	Arrive Perth
Daily	EK420***	02:55	17:35

[emiratesagents.com/au](http://emiratesagents.com/au)



Emirates A380 also flying daily from Sydney, Melbourne and Brisbane

\*Next day \*\*Schedule valid from 1 May to 24 October 2015 \*\*\*Schedule valid from 1 May to 31 December 2015



## Air China PEK/BUD

**FOUR** weekly Airbus A330-200 services are set to be introduced by Air China between Beijing and Budapest effective 01 May.

While the planned Air China westbound service will stop in Minsk, Belarus the flight from the Hungarian capital to Beijing will operate on a non-stop basis, Hungarian officials confirmed.

**THIS SUMMER  
SOLD OUT**

Get in early!  
**NEXT  
SUMMER  
SALE**

**SAVE  
UP TO  
\$1000**

**GET  
US\$200  
ONBOARD  
CREDIT**

**ENJOY  
50%  
DEPOSITS**

T&Cs apply

**Royal Caribbean**  
INTERNATIONAL

## New QF 'buffer' fee

**QANTAS** has introduced a new '\$1.99 Reissue Buffer' levy it will charge passengers for a domestic ticket reissue.

The airline is advising travel agents the reissue buffer has been adopted to "simplify servicing of existing tickets".

It applies if after re-pricing, the base fare and/or ticket taxes have increased or decreased by a total of no more than \$1.99.

It is applicable to Flexi Saver, Fully Flexible & Business Fares (issued on/before 17 Feb) and Flex & Business Fares (issued on/after 18 Feb) when the booking class, fare basis and routing remain the same, therefore the ticket may be revalidated at the original base fare and/or ticket taxes.

Or, if the booking class & routing remain the same but the fare basis has changed, the ticket can be reissued at the original base fare and/or ticket taxes, with the new booking class and fare basis code, Qantas says.

The reissue buffer also applies to Red eDeal fares, but the change fee must be receipted separately using EMD-S.

Further clarification has also been provided for 'Travel via the point of origin' and 'Ticket Credit'.

See [qantas.com.au/agents](http://qantas.com.au/agents).

## China outbound study

**SYDNEY** and Melbourne have been identified as among Asia Pacific destinations that Chinese travellers spend the longest time when travelling abroad.

According to InterContinental Hotels Group's *Future of Chinese Travel Report*, it is projected that by 2023, Chinese arrivals in Australian cities will increase 109% in Melbourne, 98% in Sydney, 90% in Brisbane and 86% in the Gold Coast.

See [ihgplc.com/chinesetravel](http://ihgplc.com/chinesetravel).

## Kidman the face of EY Residence



**HOLLYWOOD** starlet Nicole Kidman has been unveiled as the face and voice behind a new global brand campaign just rolled out by Etihad Airways, which went to air in Australia yesterday.

Filmed onboard the carrier's new A380 superjumbo, the 'Flying Reimagined' brand pitch will star Kidman in 30-second & 60-second television commercials which will be screened globally.

## Hawaii mega-fam on

**NEARLY** 60 top-selling agents from Australia and New Zealand took off to the United States yesterday as part of the inaugural Great Outdoors MegaFam trip.

Flying with Hawaiian Airlines, groups will split up for New York, Las Vegas, Sacramento and San Francisco, LA & San Diego and Portland and Seattle before meeting in Hawaii for two nights.

Groups will try their hand at movie-making during the trip by recording their experiences, which will be screened at the end.

The trip has been sponsored by Hawaiian Airlines and Brand USA.



Still versions of the campaign have also been designed to star in print, digital & outdoor mediums.

Etihad chief commercial officer Peter Baumgartner said the carrier was always pushing boundaries and rewriting the rule book by breaking from convention, saying Kidman was the perfect voice and face and embodied worldly sophistication.

"This new campaign has succeeded brilliantly in bringing our unique brand and service ethos to life on film, in print and on digital channels," he said.

Kidman is **pictured** above centre flanked by EY cabin crew members, Hasan A. Saleh Al Hammadi, Peter Baumgartner, James Hogan and Khaled Almehairbi, all of Etihad Airways, and inset enjoying The Residence by Etihad lounge room.

## HEAD OF ACCOUNT MANAGEMENT

Senior leadership role with a focus of developing your team and client relationships.



Start your Amazing Journey today by calling Sue Collins on 029112 1638 or email [Sue.collins@communico.com.au](mailto:Sue.collins@communico.com.au)



## Groups and Events Manager

Based in Melbourne, our dedicated in-house team of Group and Events professionals offer the best of both worlds. Not only are they experts in coordinating and booking all air and land travel arrangements, they are highly experienced in the organisation of local and international conferences and meetings, complete event management, exciting staff incentive trips, corporate team building, cultural, educational and sporting group tours.

Voyager have an exciting opportunity for a 12 month maternity leave replacement contract for our Groups and Events Manager. The ideal candidate will be an experienced corporate event professional at management level, with a proven record in driving and leading their team to success.

Applications must include a Cover Letter and can be sent to [recruitment@voyagertravel.com.au](mailto:recruitment@voyagertravel.com.au)



**CARLSON** Wagonlit Travel Australia sent some of its product managers and consultants to New York City recently, thanks to Delta Air Lines.

The group were propped up in luxury all the way, experiencing Business Class as well as fluid connections to JFK through LAX.

Luxury continued while on the ground thanks to Marriott, with the J.W. Marriott Essex House and The Lexington taking turns in hosting the agents.

Highlights of the trip included bird's eye views from on top of the Empire State Building, a range of other tourist attractions in the city, plenty of gourmet dining opportunities and lots of opportunities to shop up a storm.

**Pictured** on the observation deck is Sophia, Gareth, Brian, Simone, Varna, Sam and Nargi from Carlson Wagonlit Travel, hosted and accompanied by Hardy from Marriott Hotels and Nicole from Delta Air Lines.

## GREAT SOUTHERN RAIL

JOURNEY BEYOND

### Domestic Business Development Manager

Great Southern Rail strives to deliver a trip of a lifetime beyond people's expectations, promising exceptional customer service and awe-inspiring adventure on The Ghan and Indian Pacific.

An exciting opportunity exists for an experienced and driven business development professional to join the Great Southern Rail (GSR) team at the Adelaide Parklands Terminal. This position operates across both wholesale and retail markets and is primarily accountable for building new and further enhancing existing business partnerships.

GSR is seeking a candidate with exceptional interpersonal skills, emotional intelligence, outstanding business acumen and incomparable motivation and drive to achieve objectives. The position offers the chance for the successful candidate to demonstrate their talent in managing complex and large partnerships and to display strong and decisive leadership abilities.

The successful candidate will be results oriented, a strong commitment to quality and a well developed attention to detail. For more information click on this advertisement.

Applications close COB Tuesday 17th March 2015.



## Facelift for Taronga?

**SYDNEY** Harbourside attraction Taronga Zoo will receive new enclosures, viewing facilities and an enhanced wildlife hospital as part of a \$57 million election promise by Premier Mike Baird.

If returned to government, a Congo forest would be built for the gorilla population, along with a savannah for African animals.

Funding would be topped up by the Taronga Foundation to reach the \$115m needed for the works.

An extra \$25m will be committed to an upgrade of Taronga Western Plains Zoo in Dubbo, Baird added.

## Walking in Macau

**FOUR** new suggested self-guide walking routes have been opened by the Macau Government Tourist Office as part of an expansion of its 'Step Out, Experience Macau's Communities' promo campaign.

The four new pathways take visitors into historic enclaves and showcase hidden attractions.

Free guidebooks for the walks are available at Macau hotels.

## Holes in airport policy

**TOURISM** & Transport Forum ceo Margy Osmond has called on the Labor Party to clarify where funding will come from for its proposed rail links to Western Sydney Airport at Badgerys Creek.

Osmond said that while the announcement was welcomed, further clarity was being sought on whether the link would be publicly or privately funded, with Osmond calling for an even mix.

A further commitment to operate the airport without a time-based curfew was also required as a matter of priority.

"It is very concerning that Mr Foley has committed to encumbering the new airport at Badgerys Creek with the same rigid restrictions that currently apply at Sydney Airport, many of which are outdated and do not take international best practice into consideration."

She added that Western Sydney could attract new carriers from low-cost to full-service but that it must be able to address the current airport's shortcomings.



### SALES EXECUTIVE (Brisbane Sales Office)

Singapore Airlines has the following opportunity for a motivated individual to join our dynamic sales team in the Brisbane sales office.

Sales Executive (Permanent Full-time Position)

**Reporting to the Sales Manager Queensland, the successful candidate will be responsible for,**

- Identifying and implementing strategies to generate sales to meet revenue targets.
- Sourcing new business opportunities (corporate, groups/MICE, leisure) and converting leads into sales.
- Forging and maintaining strong relationships with existing and new accounts (Corporate customers and travel trade).
- Maintaining an accurate and ongoing sales pipeline.
- Preparing regular reports on market activities and initiatives to enhance the Company's position in the market.
- Representing the Company at seminars, conferences, product launches, trade and public expos.

**The successful candidate will need to demonstrate the following,**

- Strong commercial acumen with proven business development skills within corporate travel procurement or travel industry or both.
- Sound industry knowledge.
- Proficiency in PC skills including Microsoft Word, PowerPoint and Excel.
- Excellent time management.
- Superior negotiation, presentation and communication skills.
- Willingness to travel within QLD, interstate and overseas.
- Australian citizenship or Permanent Residency status.
- A current driver's license and own car.

Experience within the travel industry with a business development background would be an advantage.

Qualified candidates are invited to send their application by 5pm Monday, 23 March 2015 to Michael Kirkby, Sales Manager QLD via [info\\_bne@singaporeair.com.sg](mailto:info_bne@singaporeair.com.sg) or by mail to GPO Box 49 Brisbane QLD 4001.

Only suitable candidates will be accorded an interview. All applications will be treated in strict confidence.





## Brochures of the Week

**WELCOME** to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



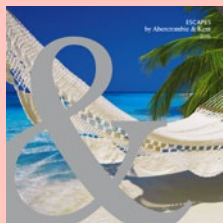
### Scenic Tours - South America 2015/16

A more in-depth exploration of Patagonia features as one of several exciting enhancements in the new Scenic Tours guide to South America, with guests able to explore the town of Bariloche, nestled in the shadow of the Andes. Three new itineraries ranging in length from 14-40 days visit the town. Small ship cruising has been enhanced, with demand seeing a new 27-day itinerary visiting the lesser known ports in Guatemala, Nicaragua and Costa Rica. New hotels have also been added.



### Infinity Holidays - South Pacific 2015/16

A massive 73-page dossier comprehensively covers the array of Infinity product on the smaller destinations in the South Pacific. Fiji has its own separate brochure so does not feature in this guide. Destinations featured included Tahiti, Vanuatu, New Caledonia, Cook Islands, Samoa, Tonga & Niue. Product has been divided up into the 'Young & Fun' and 'Something Special' categories to help find product more suited to those seeking action and adventure or luxury. Helicopter tours have been added in Vanuatu.



### Escapes by Abercrombie & Kent 2015

The third collection of Escapes by A&K features 19 itineraries in seven countries all accessible in a 13 hour flight from Australia or less. Best-selling destinations including Fiji, Maldives & Indonesia all feature in the product line-up. A new addition is the 3,000 acre private island Laucala in Fiji, which is more of a private club than a resort. Also new is Nihiwatu in Indonesia, which offers 21 villas and a strong selection of activities around a surf beach. One&Only Hayman Island also features.

## Insight India webinar

**AGENTS** are being invited to register for an exclusive webinar training session hosted by Insight Vacations aimed at dispelling myths and concerns about selling travel to the Indian subcontinent.

The session will be hosted by Insight's India managing director Rohit Kohli and will cover appeals of visiting India, Nepal & Bhutan.

It will take place on Wed 18 Mar, with sessions at 1:30pm and 6pm AEDST - to register, **CLICK HERE**.

## New GALTA members

**TWO** new representatives in Tropical North Queensland and the ACT have joined the Gay & Lesbian Tourism Australia (GALTA) team of voluntary professionals.

New members include Go2gayCairns.com website manager Jay Horne, while Lithium Innovation director Alex Thatcher will represent the ACT.

GALTA president Rod Stringer said both new members would be strong advocates of LGBT tourism.

Travel Sales Consultant (Team Leader)  
Balmain



WE'RE MORE THAN JUST TRAVEL...  
WE'RE ABOUT GROWTH  
AND NEED MORE  
SALES HANDS  
ON DECK



If you have travel industry experience and are seeking your next challenge, Cruiseabout has an opportunity for a Cruising Specialist to join their Balmain team in a Team Leader role.

This position will see you acting as a mentor to your team, as you provide focus and direction. If you're an experienced Cruise Consultant with strong leadership qualities, Cruiseabout is interested in hearing from you!

When you join us you'll receive a competitive, performance based salary, plus opportunities to climb the career ladder with this leading employer. In addition, you will be further rewarded with a range of fantastic benefits. Apply Now!

Apply Now at: [Applynow.net.au/jobF188791](http://Applynow.net.au/jobF188791)

## New ports for Vistara

**INDIAN** startup carrier Vistara continues to grow its network map, launching a new triangular service from Delhi to Guwahati & Bagdogra from 01 Apr.

**Travel Daily**  
First with the news

Monday 16th Mar 2015

## Agents lay a track at Grammys



**STARS** of the travel industry joined their musical counterparts recently at the 57th Grammy Awards at the Staples Centre in Los Angeles, receiving the VIP treatment courtesy of United Airlines, Helloworld & Air Tickets.

The top achieving agents lived the lifestyles of their musician idols for a brief period, enjoying such luxuries as rooftop dining, pampering from their own team of celebrity stylists and access to the most exclusive after-parties.

United Airlines came to the party in more ways than one, providing the extra leg room the stars demand by flying the group

to LA in United Economy Plus.

The event itself was a cavalcade of musical royalty, as the group enjoyed a star-studded concert show featuring Paul McCartney, Lady Gaga, Gwen Stefani, Tony Bennett, Stevie Wonder, John Legend and many more.

**Pictured** above from left at the show is Goriza Zinzopoulos, Pinpoint Travel Group; Eliana Martinez, United Airlines; Rachel Pettett, MTA Travel; Grace Fiasili, NZ Holidays; Stephanie Engel, BCD Travel; Dilupa Dias, JC Travel; Michelle Menasa, World Challenge and Beth Shepherd, Goldman Travel.

## Are you a Super Agent?

### Travel Partners Merrylands Wants YOU

- Modern fast paced office with a great team
- Diverse and interesting travel bookings
- Attractive salary with incentive bonus
- Rotating roster of work hours
- Galileo and Tramada (training available)
- Focused on delivering exceptional customer service
- Minimum 3 years' experience as travel agent

Send your CV by  
Monday 30th March to:  
[careers@travelpartners.com.au](mailto:careers@travelpartners.com.au)  
Subject: Super Agent



EXCELLENCE IN TRAVEL



# Here's to St Patrick!



**VICKI** Blanco from Travel Counsellors certainly knows how to celebrate St Patrick's Day. She sent in the photo above as



## Rd 5 Winner



Sponsored by:



## CONGRATULATIONS

**Julia Thomas**  
from **STA Travel**

Julia is the top point scorer for Round 5 of *Travel Daily's* Super 15 Rugby industry footy tipping competition. Julia has won a gift pack from Emirates.

## Major Prize:

Two return Economy Class  
airfares to Dubai with  
**Emirates**

an entry in this month's *Travel Daily* competition, in which Tourism Ireland and Insight Vacations are offering a fabulous trip for two to Ireland.

The excitement leading up to St Patrick's Day tomorrow is palpable, because you need to send your "green" photos in as soon as possible in order to be part of the competition.

After tomorrow, a series of daily questions will be published in *TD* to help Tourism Ireland select the winner.

So get your photos in! For more details see the competition box at right.

## Debut into Abu Dhabi

**PROPERTY** management firm Swiss-Belhotel has made its debut in the Abu Dhabi market, opening its first property in the emirate as part of aggressive growth plans.

The Swiss-Belhotel Corniche Abu Dhabi offers 189 rooms with sea views, three restaurants, rooftop gym & meeting facilities.

The group already operates in Qatar, Kuwait and will later this year open in Saudi Arabia, Oman and Iraq, taking its total to eight.

## Jet Asia on Travelport

**BANGKOK** carrier Jet Asia Airways has signed a distribution agreement with Travelport which will open its fares, schedules and inventory to connected agents.

The carrier will use Travelport's Rich Content & Branding Solution.

# Travel Daily

First with the news

Monday 16th Mar 2015

## FF programs to merge

**AMERICAN** Airlines will merge the frequent flyer program of its merger partner US Airways into the AAdvantage program in the next 30 days, it has told members.

The carrier says while it will effectively discontinue the US Airways Dividend Miles program, members will not lose their point balances following the transition.

Elite flyers will have their status level in the AAdvantage program assessed based on elite qualifying activity to the start of last year.

An email to members said earn ability will remain for flights on both carriers, **oneworld** partners and over 1,000 retail partners.

## Transport in Austria

**VISITORS** using public transport in Austria are increasingly being "caught out" by the ticket system, resulting in fines from inspectors, according to a DFAT bulletin.

The Smartraveller post is advising visitors to follow notices posted at stations and bus stops, which are often printed in English.

Pax are advised to validate their tickets before beginning their trip and immediately after boarding, saying fines are often expensive.

## ANZ sponsors SPTE

**BANKING** giant ANZ has signed on as the major sponsor of the South Pacific Tourism Exchange, which will take place in Jun at the Melbourne Convention Centre.

SPTO chief executive officer Ilisoni Vuidreketi said he was pleased with the sponsorship, as ANZ has an extensive regional outreach in the Pacific.

Jump into Ireland  
ireland.com

**INSIGHT VACATIONS**  
The Art of Touring in Style

## WIN a trip to Ireland

This month *Travel Daily* is giving the travel industry a chance to win a trip to Ireland, courtesy of Tourism Ireland and Insight Vacations.

The prize includes:

- Return economy flights from Australia to Ireland for two people (including taxes)
- Pre and post-tour accommodation in Dublin, courtesy of Tourism Ireland
- Insight Vacations 7-day "Focus on Ireland" guided holiday for two (twin share)

To win this amazing prize you'll need to do two things:

1. Send us a photo that celebrates Ireland's national day by greening yourselves, your business, whatever you want, for St Patrick's day before COB 16th March and,
2. From 17th March answer the daily question correctly and have the most creative answer to the final question

Send your 'going green' photo by COB 16th March to:  
[irelandcomp@traveldaily.com.au](mailto:irelandcomp@traveldaily.com.au)

Having some trouble thinking how you can go green? Check out these guys for some inspiration:



*Travel Daily* is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

Postal address: PO Box 1010, Epping, NSW 1710 Australia  
Street address: 4/41 Rawson St, Epping NSW 2121 Australia  
P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

*Travel Daily* is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

**Publisher/Managing Editor:** Bruce Piper **Editor:** Guy Dundas **Assistant Editor:** Matt Lennon  
**Contributors:** Louise Wallace, Jenny Piper, Sarah Piper **Editorial email:** [info@traveldaily.com.au](mailto:info@traveldaily.com.au)  
**Advertising and Marketing:** Sean Harrigan and Lisa Martin - [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)  
**Business Manager:** Jenny Piper - [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Part of the Travel Daily group of publications.

Travel Daily **CRUISE** **travelBulletin** business events news **Pharmacy DAILY** **Travel Daily TV**



## **WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS**

### **STEP INTO CORPORATE SALES**

**BUSINESS DEVELOPMENT MANAGER**

**PERTH – GUARANTEED SALARY \$70K**

Are you experienced in sales and can you hit the ground running? Make your mark securing new business! These fantastic new roles are a great opportunity to get ahead with a market leader. Your experience in sales has given you the skills in developing leads, building relationships and signing up valuable new business. If you are hungry for success and career progression this company will offer you all that and more so apply now!

### **ANALYST – TECHNOLOGY FOCUS**

**BUSINESS AND SYSTEMS ANALYST**

**SYDNEY – SALARY PACKAGE TO \$85K**

Are you experienced with online booking systems and have a strong background in technology? In this role, you will be responsible for building and executing new system processes to improve business performance, identify areas of improvement relating to business and technology processes, together with overall analysis of business practices and procedures. Bring your analytical approach to this winning travel company with ongoing career progression.

### **RESPRESENTING A WELL KNOWN PRODUCT**

**BUSINESS ACCOUNT EXECUTIVE**

**MELBOURNE – UP TO \$75K PACKAGE**

Responsible for managing a portfolio of clients with the objective of growing revenues, increasing margins and retaining the business. You will be able to effectively communicate client objectives across the business, in the reverse, you will be responsible for communicating travel industry trends to the clients and keeping them abreast of new product or innovations. Are you tech savvy with a real passion for the industry? This role is for you!

### **JOIN THIS FORWARD THINKING PCO**

**BUSINESS DEVELOPMENT MANAGER**

**NORTH SYDNEY LOCATION – OTE \$120K**

This well-known PCO is looking for an experienced BDM. The role is focused on lead generation and pure business development components. This is your chance to showcase your strong presentation, negotiation and selling skills working for an industry leader. Monday – Friday role with some travel and client entertaining after hours requirements. You will have industry sales experience, preferable from events in hotels or production. Apply today!

### **WORK FOR THIS DYNAMIC ORGANISATION**

**CLIENT RELATIONSHIP MANAGER**

**SYDNEY – UPTO \$85K PACKAGE**

Due to expansion this award winning TMC is looking for an experienced CRM, an exciting time to join a dynamic team. You will be managing a portfolio of high profile accounts and be responsible for identifying growth opportunities and travel trends in the industry. Essentially you will have experience from a TMC or similar, with outstanding knowledge of managing multiple accounts and reporting requirements. Claim your spot and apply today!

### **HERE'S YOUR BIG CHANCE TO STEP UP**

**MICE SALES MANAGER**

**NORTH SYDNEY – UP TO \$95K PACKAGE**

This leading tour operator is looking for an experienced Sales Manager who can combine their high level sales skills with their strong MICE network. This is your chance to step into this management role, with one direct report. Your key strengths will include strong proven sales skills in the B2B space, the ability to win and nurture top clients and maximize brand profile across Australia. Exciting opportunity not to be missed - Apply today!

### **JOIN A LEADING MANAGEMENT TEAM**

**CORPORATE TEAM LEADER**

**PERTH (CITY CENTRE) - SALARY PACKAGE TO \$86K**

Due to an increase in business, this Global Travel Management Company is seeking a competent travel manager with a proven track record managing a team of consultants. Working with this established team, you will be responsible for developing and driving the team to achieve results and maintain service levels. Management experience in a corporate travel environment is essential together with a hands on consulting approach when required.

### **MANAGE AND MOTIVATE!**

**GENERAL MANAGER**

**BRISBANE CBD – UP TO \$110K PKG + BONUSES**

Are you an experienced general manager looking for your next challenge? We have an amazing opportunity to join this successful travel company as General Manager. Previous experience leading a successful travel business is a must along with proven ability to build good working relationships, creative thinking, good communication skills & commercial expertise is essential. An executive salary package + bonuses is on offer.

## **AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM**

**EMAIL YOUR CV TO: [executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)**

**NSW & ACT: 02 9231 2825 VIC, WA & SA: 03 9670 2577 QLD: 07 3229 9600**

**FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE**

**[www.aaappointments.com.au](http://www.aaappointments.com.au)**





*Working in partnership with the Australian Travel Industry*

### Retail Branch Manager

**Sunshine Coast, \$Excellent, Ref: 1463PS1**

Experienced 2IC ready for your own store or a hands on Manager who is looking for a fresh challenge? Want to work with one of Australia's leading travel companies? If you are a natural leader, enjoy motivating a small team and have a demonstrated high level of customer service then I want to hear from you today! Working in centrally located offices you will be responsible for the stores day to day running. Strong GDS skills and previous management in a similar travel environment are essential.

For more information please call Peta on  
(07) 3023 5023 or click [APPLY](#) now.

### Airline Business Development Manager

**New South Wales, D.O.E + Super, Ref: 1373MB1**

A growing International Airline is looking for an experienced BDM to promote their products across the NSW travel market. This role is perfect if you have Airline Sales experience. Predominantly on the road you will Account Manage existing clients while also target new business across all Networks in the Travel Industry and Corporate Market. This is a golden opportunity that has arisen for a candidate looking for a more diverse role with a change and to progress in your travel career.

For more information please call Marissa on  
(02) 9113 7272 or click [APPLY](#) now.

### Airline Business Development Manager

**Melbourne, \$Competitive hourly rate, Ref: 1629KF1**

We have an amazing new role in Melbourne for an experienced Airline Business Development Manager. If you enjoy providing solutions to clients and networking within the travel industry, this role is for you! You will be driven, passionate about sales and able to provide tailor made solutions. You will have proven experience in canvassing and developing existing accounts. You will be looking for career progression opportunities and working for a leading international airline!

For more information please call Kate on  
(02) 9113 7272 or click [APPLY](#) now.

### Travel Consultant/Team Leader

**Adelaide, \$DOE, Ref: 1605LB2**

Currently there is a fantastic opportunity for a travel professional with ideally 3+ years experience within a dynamic travel company in Adelaide. You would be joining this expanding team working with both domestic and international product including cruise. This is a role for those with a proven background in sales, and will attract experienced consultants looking to progress into a Team Leading position. Those with working knowledge of Sabre preferred, looking to advance their career!

For more information please call Lauren on  
(02) 9113 7272 or click [APPLY](#) now.

### Retail Travel Consultant

**Brisbane, Competitive Salary, Ref: 1573AW6**

Are you a retail travel consultant looking for a fresh challenge? This independent and successful retail agency located in North of Brisbane offers support, lots of enquiries and high end bookings. You will be an experienced retail agent offering exceptional customer service, first hand product knowledge, strong Galileo, CrossCheck Travel and up to date airfare knowledge. Solid commission structure is in place so there is heaps of earning potential. Interviewing now for an immediate start!

For more information please call Anna on  
(07) 3023 5023 or click [APPLY](#) now.

### Corporate Travel Consultant

**Sydney, \$up to 65K + Super, REF: 1618SZ1**

My client is a reputable, leading independent TMC located in the Eastern Suburbs. They are looking for an experienced International Corporate Travel Consultant to be apart of their ever growing team. As a Corporate Consultant you will be working on many last minute changes, including international & domestic flights, accommodation and car hire. You will need to be professional have an enjoyment for fast paced environment and working to deadlines. Mon to Fri business hours, located near station.

For more information please call Serena on  
(02) 9113 7272 or click [APPLY](#) now.

### Travel Manager

**Melbourne, Competitive Salary, Ref: 1277DV2**

Calling all Travel Managers in the Victoria area! This is your chance to join a well established successful travel industry company! My client is looking for dedicated and high-achieving Travel Managers to become part of their successful and expanding team! The lucky Travel Manager will need to have excellent experience within the travel industry and experience with corporate clientele! This is an outstanding opportunity to work in a successful and progressive team environment!

For more information please call Dave on  
(02) 9113 7272 or click [APPLY](#) now.

### Business Travel Consultant

**Perth, \$50-\$58K, Ref: 1528LB6**

A rare vacancy currently exists for an international travel consultant within a national corporate travel management company. With locations Australia wide, this is an excellent opportunity for a service and support focused individual, with solid international consulting knowledge looking to further their career with a major TMC! Career development and excellent base salary plus incentives on offer for the right person working Mon-Fri only. Those with working Amadeus knowledge favoured!

For more information please call Lauren on  
(02) 9113 7272 or click [APPLY](#) now.



Find your ideal travel job at [www.TravelTradeJobs.com.au](http://www.TravelTradeJobs.com.au)  
**online... on mobile... in branch**

# YOUR EXPERIENCE IS WORTH THE WORLD TO US.



Experienced Travel Consultant positions are currently available in the following locations:

New South Wales / ACT - various locations:

<http://applynow.net.au/jobs/F167740>

Victoria & Tasmania - various locations:

<http://applynow.net.au/jobs/F188317>

Queensland - Red Hill, Camp Hill, Toowoomba, Maroochydore, Paradise Point, Bulimba, and Manly:

<http://applynow.net.au/jobs/F188316>





# One&Only

HAYMAN ISLAND

*Great Barrier Reef*

BAHAMAS | BAHRAIN | CAPE TOWN | DUBAI | GREAT BARRIER REEF | WOLGAN VALLEY  
LOS CABOS | MALDIVES | MAURITIUS | MONTENEGRO | SANYA

## Discover the Extraordinary

Be rewarded with exceptional savings when you book in advance

*3-Night Escapes from \$959 per person twin-share including  
daily breakfast and a variety of resort activities*

FOR RESERVATIONS, PLEASE VISIT [ONEANDONLYHAYMANISLAND.COM.AU](http://ONEANDONLYHAYMANISLAND.COM.AU),  
CALL 1800 988 807, EMAIL [RESERVATIONS@ONEANDONLYHAYMANISLAND.COM](mailto:RESERVATIONS@ONEANDONLYHAYMANISLAND.COM)  
OR CONTACT YOUR PREFERRED TRAVEL PROFESSIONAL.

*[oneandonlyhaymanisland.com.au](http://oneandonlyhaymanisland.com.au)*

Offer is subject to availability and applicable to new bookings only. Black-out dates apply. Book Early Offer is valid for sale until 31 March 2015 and for travel from 20 April – 15 September 2015. From rate is per person twin-share in a One&Only Hayman Lagoon Room however rates are available for other room and suite categories and additional nights.