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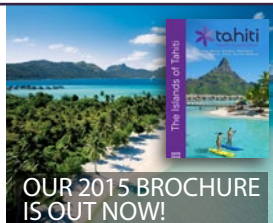
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# Travel Daily

First with the news

Wednesday 18th March 2015



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## WEX wins Flight Centre

**FLIGHT** Centre Global Product has confirmed a new long-term agreement with corporate payment solution provider WEX Australia which will see FCGP adopt WEX's virtual payments solution globally.

WEX offers "single use virtual card technology" which assigns a unique credit card number to each transaction - allowing Flight Centre to track payments to suppliers more easily.

Flight Centre Global Product - Leisure gm Jason Hartley said the WEX solution "met our need for a seamless integration into our booking system," with the new arrangement set to simplify reconciliations and reduce queries and invoice processing.

WEX's Australian operations also incorporate the Motorpass and Motorcharge fuel card systems as well as a wide range of prepaid gift card programs.

MD Greg Drumm said he was thrilled that WEX will be able to complement Flight Centre's operations, describing the business as "a true Australian success story".

*Travel Daily* exclusively flagged the tie-up between WEX Australia and Flight Centre nearly two years ago (**TD** 26 Jul 13).

### Trafalgar in running

**TRAFALGAR** is today highlighting its "real deal" offers to travel agents as it hopes to garner votes in the NTIA - both in the Best Tour Operator - International category and for five of its staff nominated in the Best Sales Executive - Industry Supplier category - see the **cover page**.

### Today's issue of TD

*Travel Daily* today has nine pages of news & photos, a front cover page for **Trafalgar** plus full pages from: (**click**):

- AA Appointments jobs
- Travel Industry Expo
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### Voting open for NTIA

**AGENTS** and suppliers are now able to begin voting for nominees of the 2015 AFTA National Travel Industry Awards - more on **pg 4**.

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## PVG competition 'intense'

**THE** Australian Govt's trebling of its Air Services Agreement with China (**TD** 23 Jan) is destined to bring renewed competition to Qantas on its flights to Shanghai, the airline has told the ACCC.

In a submission to the Australian Competition & Consumer Comm on the proposed alliance with China Eastern on services between Australia and China, QF said the new level of capacity is "unprecedented and is something that the Chinese carriers will inevitably capitalise on".

In its argument to win approval of the venture with MU, Qantas said the expansion of the ASA will stimulate both major and smaller regional Chinese airlines to boost capacity to Australian gateways.

Qantas cited numerous capacity upgauges which have since been announced by Air China and China Southern, along with new routes by Sichuan Airlines and Xiamen Airlines (to Sydney).

"Price competition on the Sydney-Shanghai route is intense and will not change with the proposed conduct," QF told the competition regulator this month.

The airline said Cathay Pacific "imposes a genuine constraint on Qantas and China Eastern" on the route, which despite operating via its Hong Kong hub, offers "sharp" fares, with CX's return Economy seats over \$90 cheaper at times.

Heated competition has seen QF's low season fares to PVG drop by close to \$200 since 2013.

"The focus on hub competition that is being promulgated by carriers such as Cathay Pacific & Singapore Airlines means that Australian consumers have genuine choices as to how, when & with whom they will fly between Sydney & Shanghai.

"Price will be a key driver of that decision making. Passengers are price sensitive and, if offered sufficient incentive, can and do switch carriers," Qantas argued.

QF also confirmed it "intends" to maintain existing daily flights on the Sydney-Singapore route if the proposed pact is approved, while also retaining its codeshare tie-up with China Southern Airlines.

The ACCC is expected to hand down a Draft Determination on the proposed pact this month.



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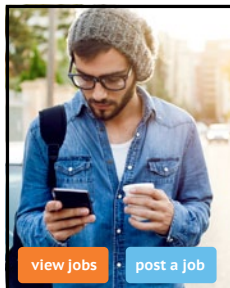
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IT'S ROYAL CARIBBEAN TIME

**Royal Caribbean**  
INTERNATIONAL

## QR launches MTC partnership

**QATAR Airways** has been named as a new Major Partner for the Melbourne Theatre Company (MTC), with the deal reflecting a joint commitment to offering world-class experiences, and premium service as well

as promoting Melbourne as a “world-class arts and travel destination”.

The three year agreement will also see the launch of the Qatar Airways MTC Lounge, which is a brand new facility at Southbank Theatre available for the use of MTC Members and VIPs who can enjoy complimentary drinks and snacks pre-show and during interval for all mainstage productions at the theatre.

Qatar Airways country mgr Australasia Adam Radwanski said the sponsorship showed the carrier's ongoing commitment to Melbourne.

## US ticket sales flat

**AIRLINES** Reporting Corporation (the US equivalent to BSP in Australia) has reported a small drop in the consolidated dollar value of airline tickets sold by US travel agencies in the first two months of 2015.

Agency sales totalled US\$15.4 billion for Jan and Feb, compared to \$15.6 billion for the previous corresponding period.

Despite the 0.9% decrease, the number of transactions actually increased 2.75% to 26.7 million.

Passenger segments were virtually flat, with a 0.86% increase to 55.6 million.

For the full year to 31 Dec, ARC settled \$89.6 billion worth of ticket transactions for more than 9,400 travel agencies which comprised around 13,000 points of sale.

## GPT solo release

**GRAND Pacific Tours** has announced the departure dates for its dedicated Solo Traveller Tours for late 2015 and 2016.

The trips feature guaranteed single room accommodation, and include the 16 day Solo Travellers Highlights Tour and the 11 day Ultimate Solo Travellers Tour.

“These unique New Zealand tours are designed for those who travel solo, but want the convenience, company and value of travelling in a group,” said GPT md Peter Harding.

The 16 day trip departs 25 Oct and 06 Nov 2015 and 11 Mar 16, while the 11 day tour departs on 30 Dec providing a unique New Year escape to NZ - and more dates will be added by demand.

See [singletravellerstours.com](http://singletravellerstours.com).

## New Explorer shores

**ROYAL Caribbean** will send its mega-liner *Explorer of the Seas* to operate from Alaska for the 2016 northern summer, which will immediately follow the ship's inaugural Australian season.

The vessel will become the largest ship sailing in the region.

Based from Seattle, the 3,840-passenger *Explorer* will operate seven-night round-trip voyages to the 49th US state.

**MEANWHILE**, fellow Voyager-class ship *Voyager of the Seas* has departed Sydney for the final time in the 2014/15 wave season.

Its final departure is a 36-night repositioning to Singapore which also visits New Zealand & Perth.

## OZ expands A380s

**ASIANA Airlines** is set to reintroduce Airbus A380 flights between Seoul and Bangkok, with up to four weekly superjumbo services on the route from 20 May.

The carrier will also lift A380 services between Seoul and Hong Kong to daily effective 15 May.



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Wednesday 18th March 2015

## Brooke's a Spoilt Bratz winner!

**HAMILTON** Island has wrapped up its February Spoilt Bratz sales campaign, naming Brooke Taylor of Flight Centre Merrylands, NSW the lucky winner of a \$10,000 travel experience.

In its 10th year, the Spoilt Bratz promo exclusively rewards Flight Centre Ltd travel agents for every room night booked and deposited across the Island's five primary properties - Palm Bungalows, Reef View Hotel, Beach Club, qualia and Hamilton Island Holiday Homes.

Hamilton Island account manager Michelle Burns (right) surprised Brooke last Fri, turning up at her store in Sydney's western suburbs on Fri to announce her victory.



### Bonus commission

**SWISS & Austrian Airlines** have boosted commission on standard published and promotional fares from Australia to Europe, the Middle East and North Africa from 6% to 11% for consultants holding a valid ticketing plate.

Tickets need to be issued by 31 Mar to avail the promotion.

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## NTIA voting open

**AFTER** the official confirmation of nominations for the 2015 AFTA National Travel Industry Awards (**TD** yesterday), voting has now opened for agents and suppliers.

Voting will be open until 13 Apr with finalists to be announced by AFTA in May.

The online voting forms are now available at [afta.com.au](http://afta.com.au), or click on the buttons below to vote.

[Agents vote for suppliers](#)

[Suppliers vote for agents](#)

## Diamant Syd rebrand

**BOUTIQUE** Australian hotelier The Lancemore Group has rebranded its recently acquired Potts Point-based Diamant Hotel in Sydney as The Larmont Sydney by Lancemore.

The firm this week confirmed it will begin an extensive 12-month renovation of the formerly 8Hotels operated property.

Larmont Sydney by Lancemore features 76 rooms and suites.

## NZ plans YVR daily

**AIR** New Zealand will increase frequencies between Auckland and Vancouver to a daily service during the peak northern winter season in 2015/16.

According to GDS displays, Air NZ will fly the route daily using a 777-200ER from 21 Dec 15 through until 31 Jan 2016.

It's the first time Air New Zealand will have operated to Vancouver on a daily basis.



## Window Seat

**ONE** lucky lad now has a pot of gold big enough to last a long time after winning the Australia Zoo "wife carrying" races at the Queensland attraction yesterday.

The pot of gold concept stems from the ancient Irish mythology saying that leprechauns stored their gold in a pot at the end of a rainbow, with Australia Zoo turning that gold into beer as part of St Patrick's Day.

In order to win, the winner was required to navigate their way through a course laced with obstacles, all while carrying their betrothed, or another female "with a sense of adventure" on their back.

Obstacles included hurdles, a slip and slide, limbo stick and multiple animal encounters.

## Kota Kinabalu airline

**THE** Malaysian government has confirmed plans to launch a new airline which would link Sabah and Johor Bahru in Borneo with other parts of Southeast Asia.

To be called "flymojo," the fledgling operation will utilise 20 new 125-seat Bombardier CS100 aircraft, with options for a further 20 of the planes.

The move was announced by Malaysian Deputy Transport Minister Aziz Kaprawi at the Langakawi International Maritime and Aerospace Exhibition, with flymojo expected to fly from Oct.

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## Tourism Ireland won't be the same...



**TOURISM** Ireland's traditional industry St Patrick's Day lunch yesterday was bitter-sweet, because it also marked the retirement of Jim Paul, who has spent the last 30 years promoting tourism in Ireland.

The ever-humorous Paul quipped that he was swapping "Forty shades of green" to pursue "Fifty shades of grey!".

He regaled guests at the lunch with tales of his career, including his first international posting for Northern Ireland Tourism to Germany, where a mix-up meant he received hundreds of press clippings about the destination.

"The problem was that they were for 'terrorism' rather than 'tourism' activities," he said.

The lunch took place at the Four in Hand Hotel in Paddington, Sydney, which is run by Irish celebrity chef Colin Fassnidge

whose participation in the popular *My Kitchen Rules* TV show has seen him soar to prominence.

That in turn ties in beautifully with plans by Tourism Ireland to promote food tourism.

And that's not the only good news for Ireland, which has recorded a stunning 24% growth in visitation from Australasia over the last two years.

Australia is a key source market for Ireland, with more than 200,000 annual arrivals, putting it just behind much larger and closer markets such as the UK, USA, France and Germany.

Jim Paul is pictured above left with Aoife Finnegan, Tourism Ireland PR, Communications & Trade Manager; Colin Fassnidge, Head Chef, Four in Hand Hotel; and Diane Butler, Tourism Ireland manager Australia/NZ.

## QF ANZAC fare deals

**AIRFARES** on Qantas' special one-off nonstop ANZAC flight between Sydney and Istanbul are now being offered for \$749 one-way and \$1,399 return.

To encourage bookings from interstate, fares has been common-rated for departures ex Adelaide, Brisbane, Canberra, Hobart and Melbourne, with only tax differences applied, depending on the departure city.

Flight QF100 will depart Sydney on 21 Apr and fly via Perth to the Turkish gateway.

West coast passengers can attain a fare ex Perth priced from \$699 one-way and \$1,299 return.

Premium Economy fares ex Sydney lead in at \$1,799 one-way and \$1,749 ex Perth.

Qantas advises that passengers travelling to Istanbul in one direction can take advantage of the airfare and combine it with a sale fare on another date in the opposite direction.

Alternatively, the one-way sector can be paired with another Qantas destination in Europe or the Middle East, via Dubai.

The flight operates to Istanbul Sabiha Gokcen (SAW) airport.

## Delay Port Vila visits

**VANUATU** Tourism Office is recommending passengers with holidays booked at Port Vila and Tanna over the next month to consider postponing travel until later in the year.

"The priority remains to get much needed aid to the communities of the islands badly affected by the cyclone and so we are advising anyone with travel booked to Port Vila or Tanna to postpone at this stage," VTO's local head Sarah Anderson said. She added that attractions and activities across the islands are likely to be out of action for at least a few weeks, detracting from the overall visitor experience.

VTO has also confirmed resorts on Espiritu Santo have only sustained minimal damage (**TD** yesterday), however Ratua Private Island says it will not be accepting any new arrivals on, or before, 27 Mar.

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## Travel Daily

on location in  
**Argentina**

Today's issue of TD is coming to you from Buenos Aires, Argentina courtesy of Air New Zealand which will launch flights here later this year.

LAST night the Air NZ group took in some authentic Argentinian culture, with a tango lesson before dinner and then a late night "Milonga" experience.

A Milonga is basically a Buenos Aires version of a nightclub - but rather than pumping hip hop and flashing lights, the venues see couples dancing the tango to the accompaniment of some amazing live bands.

This is a must-do for visitors to Buenos Aires - and the lesson beforehand means you can get onto the dance floor without demonstrating two left feet.

Another element of Argentine culture is polo, and the group headed out into the countryside today - again for some instruction, but this time it involved chaps, mallets and plenty of horseflesh.

There are many country clubs in the surrounds of Buenos Aires, and the Puesto Viejo homestead combines polo with luxury boutique accommodation and gourmet meals.

Packages are available for guests to experience a day of polo, or extend this into accommodation in the picturesque countryside.

Amazingly, by the end of the day our group of city-slickers managed to play a passable men versus women game of polo without it being too embarrassing.

Just for the record, the ladies won - with just a little assistance from our instructor Julio!

## More strikes for LH

LUFTHANSA has cancelled 750 short-haul and medium-haul flights scheduled after Germany's Vereinigung Cockpit pilot union voted to walk off the job today.

More than 80,000 passengers will be affected by the new strike, the 12th in the long-running saga over early retirement benefits.

The union has called for another strike tomorrow, this time set to affect long-haul services.

Disruptions will affect Lufthansa operated services, with offshoots Germanwings and Eurowings not impacted by the new stoppages.

## Raffles boosts in Asia

UPMARKET hotel brand Raffles has this week opened its newest property in Asia in the form of the 173-room Raffles Jakarta.

Guest quarters offer floor-to-ceiling windows, with additional facilities including The Writers Bar, spa and conference rooms.

The latest opening is the 12th in the Raffles portfolio, with further expansion to Jeddah, Warsaw and Sharm-el-Sheikh in the pipeline.

## Sri Lanka Tip to Tip

SPICEROADS Cycle Tours has launched a mega 12-day cycling tour covering both the north and south ends of the country.

The 1,000km ride is priced from US\$2,750pp with bike rental extra.

## Alliance carriers align

ONEWORLD airline alliance partner carrier Japan Airlines and Brazil's TAM Airlines have formed a new codeshare partnership which will take effect on 25 Mar.

The relationship, which is pending regulatory approval, will cover six international routes and 21 domestic services in Brazil and are in addition to existing links shared within oneworld.

## Google loads Guides

DESTINATION guides from ArrivalGuides are now available on Google apps including Field Trip after the firm signed a partnership with the online giant.

## Agents sing out Hakuna Matata



AFRICAN Travel Specialists treated this group of agents to a different taste of the continent earlier this month, with tickets to Disney's *The Lion King* on stage.

The performance of the long-running theatre spectacular was a reward to top-selling agents selected from a range of industry incentives and promotions run over the previous few months.

Several of the agents had also recently visited Africa as part of a

company-run famil, which led to many stories and memories from the adventure flooding back.

"It was a perfect way to celebrate a reunion," ATS business development manager Russell Ryan said.

Ryan is pictured above second from left with Melanie, helloworld Drysdale; Debra, Main Beach Travel; Lisa, ex helloworld Geelong West and Sarah from Casino Travel Shoppe.

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## AC 787s to Korea

**AIR** Canada will commence 787 services between Vancouver and Seoul from this month, joining routes to Shanghai and Tokyo Narita using the *Dreamliner* jet.

## Opera House to go Universal



**BRITISH** design collective Universal Everything will take charge of the animation & colour schemes to adorn the Sydney Opera House as part of the 2015 Vivid LIVE lineup unveiled today.

Unlike previous years where colours have featured on the House's exterior, 2015 will see the Vivid Light Walk go inside the Opera House, with a free exhibit showcasing Universal Everything's musical collaboration history.

Dozens of local and international artists will converge on the Harbour City from 22 May-08 Jun for their involvement in the 7th annual Vivid Sydney Festival of light, music and ideas.

The event continues to go from strength to strength each year with a bevy of light installations colouring a variety of buildings and landmarks across Sydney.

Already announced as a Vivid showpiece event is An Evening

with Morrissey (**TD** 25 Feb), while former Silverchair frontman Daniel Johns will also perform.

For the first time in the festival's history, Vivid will feature ten nights of Sydney-only performances, interactive talks with light artists and a special arts festival for both children & adults.

"This year's Vivid LIVE line-up is set to delight audiences and for the first time will move outdoors for a celebration of Sydney label Future Classic, in what's sure to be a highlight of Vivid Sydney's music program," Destination NSW ceo Sandra Chipchase said.

In charge of the proceedings this year as curator is Ben Marshall, also the Opera House's head of contemporary music.

For a video detailing the line-up and major events, **CLICK HERE**.

One of the designs to feature on Sydney's iconic sails courtesy of Universal Everything is **pictured**.

## Chinese shun regional

**YOUNGER** Chinese visitors to Australia travelling independently are most likely to respond to targeted marketing for regional centres, a report from Tourism Research Australia released this morning shows.

More specifically, these include first-time Chinese visitors aged between 25 and 34 who are visiting family or friends.

The study encouraged marketing designed to promote regional areas to be targeted to these specialised market segments.

It found that family and friends of repeat Chinese visitors would be better targeted as proponents of regional areas as they would then influence friends to visit.

The leisure FIT market was the dominant player in overall visitor markets from China, with the sector up 186% from 10yrs ago.

However, among Australia's top six inbound markets, Chinese were currently the least likely to disperse to regional destinations.

The report also found that FIT travellers who use the internet as an information source were more likely to visit regional destinations.

## QF TC Pam waiver

**QANTAS** has implemented a commercial policy for customers with flights booked to Vanuatu on codeshare partner Air Vanuatu.

The policy permits rerouting, rebooking or change of destination with no fee for travel to Vanuatu on or before 27 Mar.

More at [qantas.com.au/agents](http://qantas.com.au/agents).

## TA China IT tender

**TOURISM** Australia has put out to tender the services of a Digital Agency in China to deliver "large scale responsive websites".

According to its AusTender request, procurement will include support and hosting capabilities through to creative development of online, mobile and social media campaigns "that reach, engage and target Chinese consumers with the idea of an Australian holiday".

The proposed contract is for a period of two years which may be extended for a further one year.

Tenderers need to provide a case study on how TA can convert consumer 'lookers to bookers'.

## INDABA digi ready

**DELEGATES** attending South African Tourism's annual INDABA tradeshow in May are instructed to monitor their Online Diary and Matchmaking System in order to schedule appointments with new companies that are being added to the system on a daily basis.

SAT ceo Thulani Nzima said the digital platform plays a "critical role in INDABA's success.

The show is being hosted in Durban from 09-11 May.

Ten delegates from Australia are so far registered to attend the show, hosted by South African Tourism, including Scenic Tours, The Africa Safari Co, Swagman Tours, Out & About, Adventure World, World Journeys, This is Africa, Backpacker Deals, Eclipse Travel & Backtrack Adventures.

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**Based in Sydney, this is a permanent, full-time, day worker position.**

The position provides overall administrative support to the Service Centre and its Management. The successful applicant will have industry knowledge, excellent interpersonal skills and experience in completing administrative tasks and common office computer programmes. A strong command of the English language, including clear verbal and written communication, a problem solving acumen, initiative and analytical ability is also essential.

**To apply, forward your letter of application and CV to Dejan Eminagic, Service Centre Manager, via email to [Dejan\\_Eminagic@singaporeair.com.sg](mailto:Dejan_Eminagic@singaporeair.com.sg) by COB Monday, 23 March 2015.**

**Only suitable candidates will be accorded an interview**



**100% PURE OPPORTUNITY**

### Trade Development Consultant

Fulltime Permanent – Sydney

New Zealand is the ultimate destination and Tourism New Zealand's role is to make sure that the world knows it.

This is a fantastic opportunity for someone wanting to take their career to the next level because you want to work with one of the most recognised Tourism brands in the world. The role of Trade Development Consultant is responsible for educating and engaging with the travel industry through the execution of trade and consumer events and product development.

To be successful in this role you will be degree qualified with experience in operating in a trade marketing and/or business development field. You must have outstanding verbal and written communication skills. This person will have a natural flare for managing and fostering relationships and proven experience in managing projects. Candidate must be available for regular domestic travel.

To view a full position description head to <http://www.tourismnewzealand.com>. Applications close 24 March 2015.

Queries and questions: please email [tnzhr@tnz.govt.nz](mailto:tnzhr@tnz.govt.nz)



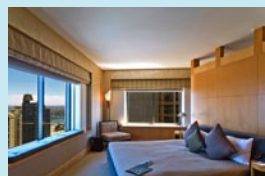


## Accommodation Updates

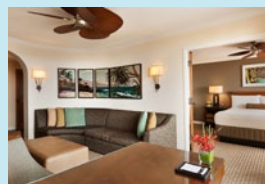
**WELCOME** to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



Flooded with natural light, new look premium Horizon Club hotel rooms are now open at **Shangri-La Hotel, The Marina** in Cairns. The product of a multi-million dollar renovation, the rooms offer a pale yellow and blue colour scheme to reflect the colours of the marina. Blonde timber floors and white panelled framework add to the elegance. The rooms complement the Horizon Club Lounge, which has been expanded to offer a dedicated boardroom.



Top-to-toe refurbishments are now complete at the **Amora Hotel Jamison Sydney**, with 415 of the new rooms located between levels 4 and 34 at the high-rise CBD property. All rooms now encompass AH Beard Amora Dream Bedding, dimmable mood lighting and state-of-the-art technology including a new smart television. The Executive Lounge has also been refurbished, available for guests staying in any of the Jamison Club rooms or suites.



Three years of gradual work at the **Fairmont Kea Lani** in South Maui has finally wrapped up, with the property now boasting the fruits from US\$70 million of work. All one-bedroom suites have been refurbished, with carpets also replaced. Two-bedroom villas also offer new furniture, with outdoor private plunge pools installed on the outdoor terraces. A further \$5 million has been spent upgrading the restaurant, one of the projects to conclude last year.

## St Regis playing polo

**DUBAI** will become the home of the first St Regis Polo Resort, with the Starwood brand to manage a 136-room and villa property built around a six-million square-foot equestrian sports complex.

The St Regis Dubai Al Habtoor Polo Resort & Club is scheduled to open to guests in two years.

## Clark seeking apology

**EMIRATES** president and ceo Tim Clark says he will expect an apology from three US airlines once he proves accusations the Dubai-based carrier received subsidies are false.

According to *Arabian Business*, the latest hostile exchange saw Clark's comments backed by Qatar Airways ceo Akbar Al Baker and Etihad boss James Hogan.

In a speech to the US Chamber of Commerce Foundation, Hogan said any action taken to restrict the Open Skies agreement would "restrict competitive choice for travellers" in markets which the US carriers do not currently serve.

Hogan called for reasoned debate based on facts rather than unjustified vitriol and accusations.

## Visa-free shuns Aus

**INDONESIA** will expand its visa-free inbound tourism policy to a further four countries, taking the total nations eligible for FOC holiday access to nineteen.

The country says it will expand the program further to include 45 nations in coming months.

However, Australia will not be added to the list, with initial plans to grant access withdrawn after Australia refused to offer FOC access to Indonesia.

A Presidential decree confirming the expansion is expected shortly.

## US pax to skyrocket

**FIFTY** percent growth has been forecasted for the number of people flying on US airlines in the next 20 years, according to the Federal Aviation Administration.

Based on sustained GDP growth, the FAA says 1.14 billion pax will fly on US carriers by 2035, with the number of long-haul pax arriving in the country on foreign carriers expected to climb 4.7%.

The report identified the Asia Pacific as the second fastest growing region at 4.3% annually, just behind Latin America at 4.4%.

Wednesday 18th Mar 2015



**Travel Daily**  
First with the news

**PERSONAL** Travel Managers from across Australia ventured to the Mornington Peninsula recently for the inaugural TravelManagers Charity Golf Day.

Organised by Melbourne-based business partnership manager Kellie Browning and local PTM Katy Hurd, a strong turnout was recorded for the event from PTMs, friends and family.

Cancer Council Australia was selected as the beneficiary for the day's fundraising efforts.

In addition to on-course antics, a strong range of prizes was also secured and distributed for a range of categories at a function in the clubhouse afterward.

The playing group are **pictured** above prior to setting out onto the course for the day.

**BCD travel**



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travel smart. achieve more.



# Hurling into history



## Broome on sale

**BROOME & The Kimberley** Holidays has launched a number of end-of-summer packages in conjunction with reduced price airfares which start at \$449 return ex Perth or \$750 ex Sydney, Brisbane and Melbourne.

The deals are valid for packages of four or more nights, with value-adds from five Broome hotels such as free wine on arrival to room upgrades and day spa vouchers.

Four night packages start at \$296ppts, with sale prices valid for bookings from now until 26 Mar, for travel between 11 Apr and 31 Oct 15.

More info 1300 357 057.

## SkyWest success

**US CARRIER** SkyWest, which operates regional services on behalf of United, Delta, American and US Airways, has declared its 79th consecutive quarterly dividend, this time 4c per share.

## Grab Pinks in Hawaii

**LEGENDARY** Los Angeles roadside eatery Pink's Hot Dogs has expanded outside of the mainland, opening a new outlet in the Hawaiian island of Oahu.

The new outlet is located at Sea Life Park and offers service windows both within and outside the park, with a special Hawaiian menu item released to celebrate.

**ABOVE:** Danielle Fisher from East Burwood Travel in Vic sent in the above picture as her entry in this month's amazing **Travel Daily** competition, in which a lucky reader will win a holiday in Ireland courtesy of Tourism Ireland and Insight Vacations.

Danielle is pictured strutting her stuff at the Irish national game, hurling, said to be a cross between hockey and AFL.

She's now in the running to win the prize, but must also answer the daily questions appearing in **Travel Daily**.

Today's question is in the competition box at right.

## Hilton Huanying

**HILTON** Worldwide has announced the expansion of its Hilton Huanying welcome program for Chinese travellers to more than 110 properties.

The updated program, which now includes 24 hour Mandarin interpreter services plus more breakfast options, was initially introduced in 2011 at 51 properties across the globe.

The expanded program will now be offered at participating hotels under brands including Hilton, Waldorf Astoria, Conrad and DoubleTree by Hilton in more than 30 countries and 65 cities popular among Chinese travellers.

These include properties in Tokyo, Seoul, London, Paris, New York and San Francisco.

## Long-haul Ryanair?

**IRISH** low-cost carrier Ryanair has confirmed that it is in discussions with Boeing and Airbus about purchasing aircraft which would be suitable for transatlantic flights.

Although ceo Michael O'Leary has discussed the potential for long-haul flights in the past (**TD** 20 Jun 13), this is the first time talks with aircraft manufacturers have been confirmed.

According to a statement issued by the Ryanair board this week, directors have "approved the business plans for future growth, including transatlantic.

"European consumers want lower cost travel to the US and the same for Americans coming to Europe...we see it as a logical development in the European market," the carrier said.

## Avis Prestige in HK

**CAR** rental giant Avis has opened its first ever Avis Prestige showroom, with the new Hong Kong facility showcasing "elite luxury brands" available for rent such as Porsche, Hummer, Bentley and Tesla.

Avis said it is hoping to meet elevating demand for luxury cars in Hong Kong, with the Avis Prestige showroom allowing clients to rent and pick up their prestige car immediately.

Avis Prestige also provides rental vehicle delivery services to designated locations on request.

Jump into  
**Ireland**  
ireland.com

**INSIGHT  
VACATIONS**  
The Art of Touring in Style

## WIN a trip to Ireland

This month **Travel Daily** is giving the travel industry a chance to win a trip to Ireland, courtesy of **Tourism Ireland** and **Insight Vacations**. The prize includes:

- Return economy flights from Australia to Ireland for two people (including taxes)
- Pre and post-tour accommodation in Dublin, courtesy of Tourism Ireland
- Insight Vacations 7-day "Focus on Ireland" guided holiday for two (twin share)

To win this amazing prize you'll need to do two things:

- Send us a photo that celebrates Ireland's national day by greening yourselves, your business, whatever you want, for St Patrick's day before COB 17th March and,
- From 18th March answer the daily question correctly and have the most creative answer to the final question

Send your answers to: [irelandcomp@traveldaily.com.au](mailto:irelandcomp@traveldaily.com.au)

What is the poetic name for Ireland and why?

[Terms & conditions](#)

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You will be rewarded with an excellent salary plus bonus structure, advanced on the job and professional training, opportunity to work with the best names in the industry and long term career prospects; as well as access to team perks including shopping vouchers & time off.

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**SENIOR TRAVEL CONSULTANT**

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Are you an experienced retail travel consultant looking for a new opportunity with a leading travel company? This well-established travel agency is looking for a travel super star to join their ambitious, sales driven team. Servicing new, repeat and referral clients will be your role, you will be booking all types of domestic and international travel arrangements.

Be surrounded by a friendly and supportive team and encouraging management. You will receive a top salary package, famils, educationals and much more! Apply now.

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We have a great role with a brand you will want to represent! Responsible for the SA/NT market, your primary role is developing strategies to increase sales, building strong ongoing relationships with key industry agents, together with attending trade shows/expos. Extensive travel throughout Asia essential. BDM experience preferred.

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This global corporate TMC is looking for an intelligent multi skilled corporate consultant to join their team. You will have the opportunity to work across a number of blue chip accounts, booking all their corporate needs. This company offers amazing perks including access to global travel discounts and ongoing career progression as well as excellent training and support. Minimum 3 years travel experience and strong time management skills required. Don't miss this fantastic opportunity, apply today!





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### CAROLINE

Caroline works very closely with C&M's temps. She has a strong network with jobseekers looking for temp work and supports the temporary contractors whilst they are in temp jobs placed by C&M.

#### Caroline's Job of the Week:

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- 6 month Contract
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Contact: [caroline@candmrecruitment.com.au](mailto:caroline@candmrecruitment.com.au)



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Features include:

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- Live job vacancies
- Meet the team area.



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Career planning, current vacancies and job advice.

**Date:** 24th March

**Time:** 8am-7pm.

Appointments are preferred.

RSVP to [jobs@candmrecruitment.com.au](mailto:jobs@candmrecruitment.com.au)

Contact the C&M team on 02 8272 5400 or email [jobs@candmrecruitment.com.au](mailto:jobs@candmrecruitment.com.au)





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