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# Travel Daily

First with the news

Tuesday 31st March 2015

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## Lizard Is set to rebuild

**EXECUTIVE** director of Lizard Island Greg Magi has vowed to reopen the property after it was lashed by the Cat 4 Cyclone Nathan earlier this month.

The Great Barrier Reef-based resort was preparing to soft open next month after an extensive refurbishment (**TD** 23 May), featuring new villas, plunge pools, a new *Essentia* day spa and refurbished rooms and suites.

"Whilst we continue to assess the full impact of category 4, Cyclone Nathan, on the buildings and environment in and around the resort, we wish to make it very clear that our intention is to rebuild and reopen Lizard Island as one of Australia's most prestigious resorts," Magi said.

"At this time however, we are still determining the time-frame."

## Last call for Ireland

**TRAVEL Daily** readers have until close of business today to enter our fabulous month-long Ireland competition in which we are giving away a trip to Ireland, courtesy of Tourism Ireland and Insight Vacations.

For full details, see **page nine**.

## QF revises fares tomorrow

**QANTAS** and Emirates will launch a new international Economy fare structure effective 01 Apr, including a revised seasonality approach for flights to Singapore, Malaysia and Thailand.

The partner carriers have completed a tariff review for their broader joint network which will include "revised fare levels, new seasonal date ranges and peak period and day of week surcharges" - all of which will be implemented from tomorrow.

For the three affected Asian markets, there will no longer be seasonal indicators as part of the fares, with traditional shoulder and high seasons removed.

Instead, Peak Period surcharges (Q surcharges) will cover periods when there is increased demand. Full details of the impact on the

wider QF/EK network - including flights to the Middle East, UK, Europe and North Africa - haven't been released at this stage, but an update on the Qantas agent site confirms that new seasonal date ranges and surcharges will apply from tomorrow.

All existing unticketed international Economy bookings must be finalised by today or they will be reassessed and ticketed using the new fare structure.

The carriers said they "regularly review our international fares to ensure we remain competitive".

## AFL tipping starting

**TRAVEL Daily** is once again running an AFL footy tipping competition this year, alongside our NRL and Super 15 comps which are already underway.

Open to anyone in the Australasian travel industry, the AFL competition offers a grand prize of two Economy tickets to Dubai courtesy of Emirates, with great weekly prizes on offer too.

The AFL comp kicks off this Thu, so sign up for FREE today at [afl.traveldaily.com.au](http://afl.traveldaily.com.au).

## Today's issue of TD

**Travel Daily** today has nine pages of news and photos, a front full page for **JITO**, plus full pages from: (**click**)

- AA Appointments jobs
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## Vail buys Perisher Valley

**AUSTRALIA'S** largest ski resort is set to join the Vail Resorts family, with confirmation this morning that the US ski giant has purchased Perisher Valley in the Australian alps for \$176.6m in cash (**TD** breaking news).

Vail chairman and ceo Rob Katz announced the deal, saying it was part of Vail Resorts' continued strategy "to drive season pass sales and build loyalty with guests from around the world.

"Australia is one of the most important international markets for ski resorts across the Northern Hemisphere, generating an estimated over 1 million skier visits annually to resorts in North America, Japan and Europe.

"We see this as a ground-breaking acquisition that will dramatically enhance the connection between our company and Australian skiers and riders," Katz said.

The deal includes the Perisher, Smiggin Holes, Blue Cow and Guthega ski areas as well as associated lodging, ski schools, rental and transport operations.

Vail expects Perisher to generate

"incremental resort reported EBITDA" of about \$20m in the first year after acquisition - \$38m of earnings during the ski season and \$18m of losses over summer.

Perisher's \$749 Freedom Pass season pass, which reopened for sale this morning when the announcement was made, will give holders access to Vail properties in the US.

All of Vail's US Epic Pass holders will also enjoy unlimited and unrestricted skiing at Perisher.

### AR, NZ codeshare


**AEROLINEAS** Argentinas is set to commence a new codeshare partnership with Air New Zealand, in conjunction with NZ's new thrice weekly Auckland-Buenos Aires flights (**TD** 25 Mar).

The AR code will initially appear on Air NZ's AKL-EZE services as well as trans-Tasman flights to Melbourne and Sydney.

**MEANWHILE**, Air NZ is set to deploy its Boeing 787-9 Dreamliner aircraft on its daily Auckland-Singapore flights effective from 16 Nov this year, replacing 777-200ERs.

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# Travel Daily

First with the news

Tuesday 31st March 2015



## Ugotransfers targets agents

**TWO** travel industry experts have teamed up to offer a new transfer solution aimed at providing a new revenue stream for Australian travel agents.

Former SAA country manager Thevan Krishna and Brad Wicks, ex Cruise Office and helloworld wholesale have together developed Ugotransfers, which brings transfer companies from across Australia together into a single online portal.

Initially covering Australian destinations, the website offers airport, cruise and hotel transfers along with groups, charter and wedding options.

Agents who want to utilise the service can register online, and any bookings they make on the one-stop site are commissionable.

A 24-7 emergency support number is provided in the event of any dramas, and the site offers fixed rates from suppliers which can provide a range of services from private luxury limousines through to group shuttles.

See [www.ugotransfers.com](http://www.ugotransfers.com).

## New CZ regional ceo

**CHINA** Southern Airlines today announced the appointment of Louis Lu as its new managing director for Australia and NZ.

He was most recently the carrier's senior vp for the Americas, and prior to that ran CZ operations in Malaysia.

Currently China Southern operates 46 weekly flights to Australia and NZ, with plans to increase to 53 this year.

## France promo plans

**ATOUT** France has revealed plans to step up its promotional activities in Australia with a series of key trade events later this year.

Speaking at the Rendez-vous en France trade fair in Paris, the agency's Director for Australia Patrick Benhamou said the major push will be the French Travel Workshop to be held in Sydney and Melbourne on 06-07 Sep.

Over 100 French professionals representing hotels and DMCs will be out to sell France to over 1,200 travel agents, with Paris as the focus destination, he said.

From late Nov, Atout France will host an 'East Side Story' agent seminar in Sydney and Melbourne, showcasing the Alsace, Burgundy and Champagne regions.

"The three regions will promote a special package created by French Travel Connection with cycling and wine activities, and train travel, as they are all close to each other," added Benhamou.



## Window Seat

**SWEDEN** has come up with a novel idea to encourage arriving or departing passengers to part with their loose change and send it to a worthy cause.

In a case of "Everything old is new again," Stockholm Arlanda & Goteborg Landvetter airports have installed retro video game consoles to appeal to the classic game-loving kids inside all of us.

Games in the Charity Arcade include Ms Pac-Man, Space Invaders and Galaga.

The Charity Arcade is just that, with the machines customised to accept coins of any currency, from yen to pounds, euros or dollars, with all funds donated to the Swedish Red Cross.

There are now calls for the machine range to be expanded with more classic titles and some classic pinball machines.

## Dress smarter for QF

**THE** new Qantas Club 'smart casual' dress code (**TD** 13 Feb) will apply from tomorrow, with lounge staff given discretion to refuse entry to guests who do not meet the appropriate standard.

## THANK YOU FOR NOMINATING US IN THE 2015 AFTA AWARDS.

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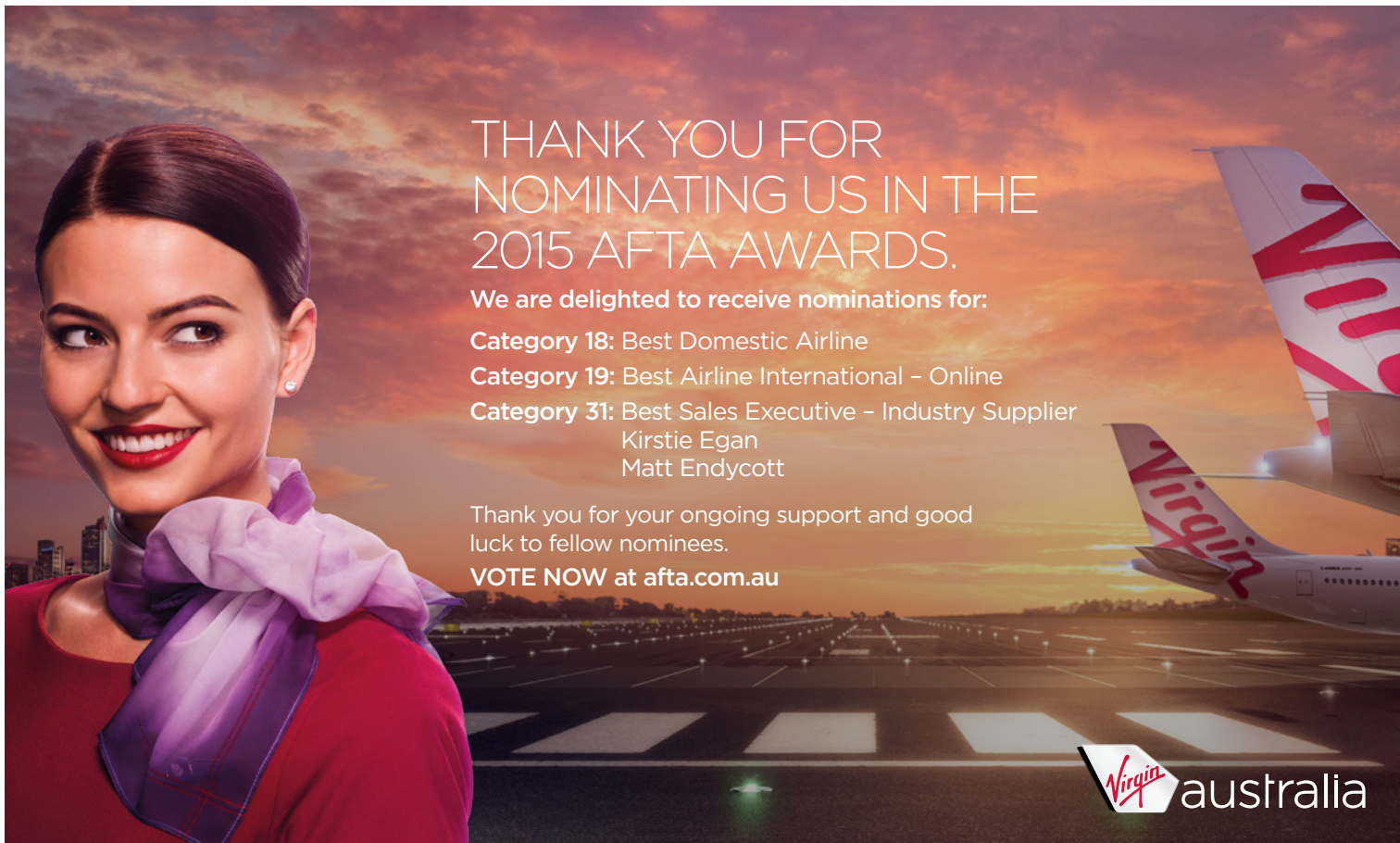
**Category 18:** Best Domestic Airline

**Category 19:** Best Airline International - Online

**Category 31:** Best Sales Executive - Industry Supplier  
Kirstie Egan  
Matt Endycott

Thank you for your ongoing support and good luck to fellow nominees.

**VOTE NOW** at [afta.com.au](http://afta.com.au)





Tuesday 31st March 2015

## VA Red Centre debut

**NORTHERN** Territory Minister for Tourism Adam Giles has urged Territorians to get behind Virgin Australia's new Red Centre flights.

The carrier yesterday launched new flights between Adelaide-Alice Springs-Darwin, bringing fresh competition for tourist and locals, Giles commented.

He said to ensure competition "is here to stay" and downward pressure remains on ticket prices, travellers should support VA.

Virgin Australia will operate the route thrice weekly using 737s.

A 20 day sale offering at least 20% off fares between Alice Springs and VA's Australian hubs is being offered to kick-start sales on the route.

**MEANWHILE**, Virgin Australia has opened the doors to two new lounges in Darwin & Alice Springs today, seen as "an important step in bringing strong competition to the Northern Territory," cco Judith Crompton commented.

## Rejigged OZ 777 to SYD

**ASIANA** Airlines is planning to introduce its new 777-200ER cabin product on the Seoul Incheon-Sydney route from 28 May, GDS displays indicate.

OZ's triple class 777-200ER will operate on two weekly flights (Thu & Sun ex ICN) until 25 Jun, but will be sold only as two class.

Between 28 Jun and 20 Sep, Asiana will introduce new 777-200LR jets featuring 24 lie-flat beds in Business class and 271 Economy seats.

## Borneo holiday guide

**TOURISM** Malaysia Sabah has introduced a new Best of Borneo Holiday Packages program with 36 holiday itineraries, aimed at boosting tourist arrivals.

The trips are categorised based on Eco Nature & Wildlife, Island Getaways, Golfing, Culture & Heritage, Food Trails, Two Wheel, Homestay and Parks & Gardens.

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## Mandarin gates open for agents



**CT PARTNERS** agents travelled to London and Prague earlier this month, experiencing British Airways' A380 Club World (Business) product and visiting the luxury Mandarin Oriental Hyde Park in London and Mandarin Oriental, Prague.

Highlights of the trip included sightseeing, dinners at *Bar Boulud* and *Dinner at Heston Blumenthal*, spa treatments and more.

Mandarin Oriental, Prague's general manager Werner

Anzinger (right) and Dzik Agnieszka (left) are pictured flanking the group in the Czech Republic capital, which from left included Janice Lee, TravelManagers; Edwina Douglas Menzies, Wentworth Travel; Robyn Delorie, Bay Group Travel; Gillian Hetherington, British Airways; Kim Beauchamp, Mandarin Oriental Hotel Group; Laurel Ricketson, Travel Beyond Group; Sally Bird, Executive Edge and Nikki Diamond, FBI Travel.

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## Brisbane Central deal

**BRISBANE** Central Apartment Hotels are offering rooms from \$129 per night when booking three or five nights in Apr - see [centralapartmenthotels.com.au](http://centralapartmenthotels.com.au).

## Japan proves to be Unrivalled



**CONTIKI'S** first journey through Japan was launched earlier this month, showcasing the country's diverse culture and rich history.

*MasterChef* contestant Hayden Quinn and fellow foodie Khouri of [foodprn.com](http://foodprn.com) are on the Japan Unrivalled itinerary, joined by Australian fitness and fashion bloggers Sjana Earp and Kate Boissett and escorted by Contiki md Katrina Barry.

The local Contiki boss said Japan

offers "exciting new perspectives on culture, food, music & fashion" which appeals to youth travellers.

Barry said Contiki had witnessed strong sales for the tour since it was added (**TD** 03 Feb 2014).

Over 13 days, the tour explores Tokyo, Hakone, Takayama, Kyoto, Hioshima, Wakayama & Osaka, priced from \$4,699 per person.

**Pictured** on tour from left are Khali Kjour, Sjana Earp, Kate Boissett and Hayden Quinn.

## Cairns-Mt Isa relinked

**REGIONAL** Express will launch a new direct route between Cairns and Mount Isa from 25 May, yesterday revealing it will base three aircraft in the FNQ hub.

The move comes in response to demand from businesses and individual travellers.

Regional Express (Rex) will offer four weekly services on the Queensland Coast to Outback Regular Public Transport route, with flights departing Cairns at 0630 on Mon, Wed, Thu and Fri, arriving into Mount Isa at 0835.

The return flight departs ISA at 1830 & will land at 2030 in CNS.

"This will allow business travellers from Cairns to spend a full day in Mount Isa before returning home late evening," Rex gm network strategy and sales Warrick Lodge said yesterday.

The announcement follows the induction of Regional Express' new weekday service linking Cairns and Bamaga in the Northern Peninsula Area.

Lodge added that the regional carrier would consider boosting its Cairns-based aircraft fleet "as new opportunities arise".

"We invite the communities in the Cape region as well as elsewhere in North Qld to contact us if they believe that they have a case for a viable air service," Lodge remarked.



## Money

**WELCOME** to *Money Talk*, **TD's** Tue feature on what the Australian dollar is doing.

**\$1AUD = US\$0.76**

**IT MUST** be only a matter of time before we start to see currency related surcharges from suppliers with the Australian dollar plumbing near six-year lows over the last week due to declines in global commodities markets.

As well as dropping almost one cent against the US greenback overnight, the Aussie also declined against the Euro and the British pound Sterling - while drops in the local currency were also recorded against the Japanese yen and Chinese yuan.

The Australian dollar is also at a new 30 year low against the New Zealand dollar.

*Wholesale rates this morning:*

US	\$0.762
UK	£0.515
NZ	\$1.012
Euro	€0.704
Japan	¥91.53
Singapore	\$1.045
China	¥4.580
South Africa	R9.222
Canada	\$0.962
Crude oil	US\$48.87

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## WIN TICKETS TO FAST & FURIOUS 7

Win with Travel Daily, United and Universal Studios Hollywood.

This June, high-octane excitement will race onto the scene when Universal Studios Hollywood introduces *Fast & Furious—Supercharged*, a pulse-pounding, adrenaline-fuelled thrill ride as the new grand finale to the world-famous Studio Tour.

To celebrate the new attraction and the launch of daily services from Sydney and Melbourne to Los Angeles, Universal Studios Hollywood and their partner United Airlines are giving away double passes to a special screening of *Fast & Furious 7* on Wednesday 29th April in Sydney.

To win, be the first to answer the following question correctly. Send your answer to [furious7@traveldaily.com.au](mailto:furious7@traveldaily.com.au)

Name two of the three new attractions that will open at Universal Studios Hollywood in 2015.

For more info [CLICK HERE](#).

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## Can I bring it back?

AUSTRALIAN Customs & Border Protection Services has enhanced its web page to now provide imagery of souvenirs that travellers may find problems with when re-entering the country.

The *Can I bring it back?* page on the Customs website lists 40 of the most common items prohibited or restricted, many of which are bought in Southeast Asia or South Pacific.

Items are listed in categories under contamination, firearms, food & drink, medicine, market goods & shopping, substances, weapons, duty-free and terrorism material.

Listed items include wooden & woven wares, hormones & kava.

Browsers can refine the search by destination, with popular tourist hot spots including Bali, Hanoi, Kuala Lumpur and Phuket in Asia and Suva in the Oceania.

Other items include laser pointers and tasers.

ACBPS regional commander NSW Tim Fitzgerald said, "Some travellers assume items such as blow pipes, martial arts weapons, and BB guns are relatively harmless and make interesting, cheap souvenirs. However, they can cause serious injury and should not be brought back."

[CLICK HERE](#) for full details.

Tuesday 31st Mar 2015

Travel Daily  
First with the news



## Agents sample Aus Air Holidays

THIRTY six travel agents from Victoria experienced the outback in style last weekend courtesy of Australian Air Holidays.

After departing from Essendon Airport, the educational took in Coober Pedy and Birdsville aboard a privately chartered Fokker 50 - ideal for scenic flightseeing because of its high wings allowing for great views.

Highlights included a stay at the Desert Cave hotel in Coober Pedy where they toured the Umoona Mine, plus stunning "low and slow" aerial views of Wilpena Pound, Lake Eyre and the Flinders Ranges - while the group returned from Birdsville in time to watch the cricket World Cup final.

The agents are **pictured** above in front of the aircraft.

## Wanda call centre

CHINESE hospitality group Wanda Hotels & Resorts has launched a new call centre in Beijing which will provide central reservations for the global Wanda portfolio - including its new properties in Australia.

By the end of 2015, Wanda will have 85 five star hotels in China - including 38 under the management of a variety of international hotel brands - as well as 47 fully owned and managed properties.

The fast growing group is currently targeting 150 global properties by the end of 2020, including Wanda Vista hotels in London, Madrid, Chicago, Sydney and on the Gold Coast.

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## Hainan buys up 787-9

**CHINA'S** Hainan Airlines has signed an order with Boeing for 30 787-9 Dreamliner aircraft worth US\$7.7 billion at list prices as it looks to expand int'l routes.

## Agents soak up sun in New Cal



**SELECTED** graduates of the New Caledonia Tourism online training syllabus recently headed to the South Pacific Island to check out many of the components of their training for themselves.

Agents dipped into the French culinary flavours of the island on a special foodie tour around the city before visiting some of the secluded bays aboard segways.

The group also inspected many of the island's popular resorts, with the famil offering the chance

for the group to experience the laid-back New Caledonia lifestyle.

**Pictured** above from left is the group, which included Belinda Cogil, helloworld Camberwell; Jennifer Lee-Courtaux, Starwood Hotels New Caledonia; KJ Slater, Aircalin and New Caledonia Tourism; Georgia Barton, helloworld Frankston Bayside; Elise Marrgatt, Eltham Travel & Cruise; Sarah Joyce, Flight Centre Brighton and Julia Li from New Caledonia Voyages.

## Airlines act up front

**VIRGIN** Australia, Qantas Group and Regional Express have acted on new federal government rules regulating cockpit personnel, all moving to adopt the new policy.

In separate statements, Qantas said it will require two approved people in the cockpit in all stages of flight on aircraft of 50+ seats.

QF added that smaller aircraft generally operate on short sectors of one to two hours where pilots shouldn't need to leave seats.

Regional Express added it agreed with the policy but that it should apply to all aircraft, imposing its own policy of two crew members on the flight deck at all times.

"All RPT flights requiring the carriage of a flight attendant should be subject to this requirement," REX commented.

## World's tallest hotel

**SWITZERLAND** is preparing to trump Dubai for the title of the world's tallest hotel, with a local entrepreneur unveiling plans for a sky-high property in the Alps.

Remo Stoffel, chairman of facilities management firm Farnek, said he has collaborated with an American architect to build the 381m structure, which will offer 107 rooms and open in 2019.

Dubai's JW Marriott Marquis currently holds the title at 355m.

## Contiki Aus brochure

**YOUTH** tour operator Contiki has launched its latest brochure for Australia and New Zealand, with the new guide featuring authentic local experiences.

One new itinerary has been added in the form of a seven-day Fire & Ice trip in NZ, taking pax from Auckland's volcanoes to the skifields of Queenstown.

To celebrate the launch, Contiki is offering \$50 off two itineraries in Australia and NZ when booked together - phone 1300 266 845.

## EY European boost

**ETIHAD** will add a range of new routes across Europe in the coming months, via expanded codeshare partnerships with Irish carrier Aer Lingus and flyBe.

The Aer Lingus routes cover a range of destinations across Europe ex Dublin, as well as a new transatlantic codeshare flight between the Irish capital and Washington Dulles.

The flyBe additions include services from Edinburgh to ports across the UK as well as from Manchester to Amsterdam, Bournemouth and Dusseldorf.

**MEANWHILE**, EY has boosted its Spanish network, operating the first flight in a four-times weekly schedule from AUH to Madrid, operated by Airbus A330 aircraft.

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## MH DRW reductions

**MALAYSIA** Airlines will reduce frequencies between Kuala Lumpur and Darwin from four to three weekly flights effective 22 Apr, according to GDS screens.

## Accommodation leaders line up



**ABOVE:** Some of Australia's senior hospitality executives participated in a panel discussion at last week's No Vacancy accommodation conference in Sydney.

**Pictured** after examining key trends including rates, new properties, online bookings, regional challenges and more are, from left: Karin Sheppard, InterContinental Hotels Group chief operating officer Australasia, Japan, Korea and AMEA; Bob

East, Mantra Group ceo; Andrew Taylor, Starwood Hotels & Resorts regional director of development; Paul Constantinou, chairman Quest Serviced Apartments and conference organiser Martin Kelly of TravelTrends.

### AF/KLM E-Jet deal

**EMBRAER** has announced an order for up to 34 additional E-Jets by Air France/KLM group, with E190s and E175s to replace Fokker F70s being phased out.

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## AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury



**FIRST** off, may I take this opportunity to wish everyone an enjoyable Easter for the weekend ahead. Easter has many meanings to different people and more than anything I hope it is a time for family and friends to get together as a long weekend is ahead of us.

To political matters, by now those in NSW would be aware of the state election and the reinstatement of Premier Mike Baird. AFTA has enjoyed a solid working relationship with the Baird Government and I am sure this will continue for the four years ahead.

As we do in all jurisdictions, AFTA maintains close working relationships with both sides of politics and we will be keen to meet the many new Labor members of the NSW parliament as they commence working for their electorates. For NSW what is important is that the elected government will have a clear majority which will allow it to get on with governing the state and implementing its policies.

This is of course not the case in almost all other jurisdictions around the country as Australians seem to be putting in place minority governments, something that I guess we will all just have to get used to.

On other state political matters, it would seem that things in Queensland may take a twist with the revelations around the member for Cook being sacked from the Labor party leaving the Premier in Queensland in the vexed position of governing with a questionable minority. Prior to this revelation about the member for Cook, the Palaszczuk Government held the parliament thanks to an independent leaving a very fine line, but at least they were in a situation to govern.

As I have said many times before, a week is a long time in politics, but in Queensland it may well be that a day is a long time in politics as we watch this situation unfold. There are many possibilities and I am sure we will see them all play out over the coming days and weeks, but there is a chance that Queensland may be going back to an election.

For AFTA we still have a number of matters before the various state parliaments and of importance is the extension to the support from reserve TCF funds for the ongoing extended marketing activities of ATAS. While the budget is set and will include significant activity, the idea of having more TCF funds contributed has been around for a while. The tricky part for us is to work out who we are talking to so we can get on with a decision. Stay tuned as they say.



### STA to push NSW

**DESTINATION** NSW has signed a two year Memorandum of Understanding with STA Travel which will see Sydney and regional NSW promoted to all of STA's international markets.

DNSW ceo Sandra Chipchase said the state was targeting youth arrivals growth, with the campaign including the UK, USA, Germany, Singapore, Japan & NZ.

### Olympic Skat Sydney

**THE** next meeting of the Sydney branch of industry networking club Skat International, to be held at the Grace Hotel on Wed 08 Apr, will feature an address by Karen Dalton, former Olympian and head coach of the Sydney University Flames basketball team.

Dalton will speak on the return on investment of sports team sponsorship - [sydney.skat.org.au](http://sydney.skat.org.au).

**amadeus**

**Thank you to our travel industry partners for nominating us in the 2015 NTIAs.**



Help us turn the nominations into wins:  
**Vote Amadeus in Category 30**  
**Vote Erin Hickey in Category 31**

**Together we shape the future of travel**

# Beyond celebrates longtimers



**BEYOND** Travel held a special celebration for some of its longstanding staff recently, who had been with the niche holiday specialist for a decade or more.

With the business itself celebrating its 21st birthday this year, Beyond Travel owner Michael Lavilles said

he was proud to have such an experienced team of experts.

"It is their expertise, specialist knowledge and experience that is at the core of Beyond Travel's success," he said.

**Pictured** with a celebratory cake are, from left, Leigh Valesquez and Valentyna Lytvynenko, both of whom joined the company in 2005; product manager Chris Suchet-Pearson who first joined in 2003; Michael Lavilles who became partner-owner in 2004 and the longest standing team member, sales and marketing manager Bryce Crampton who has been with Beyond since 2001.

## Tourico group options

**HOTEL** wholesaler Tourico has launched a new "Group Bidding Engine" which gives hotels a 24 hour window to bid on specific group reservation requests from travel agents.

The "completely transparent, real-time group travel marketplace" allows consultants to bundle hotel requests with transfers, activities and attractions, offering a "one stop transaction" for all group services.

Tourico spokesperson Ofir Cohen said the new offering had the potential to revolutionise the way group travel is booked by agents from across the globe.

Consultants can search for hotels based on destination, rooms required, check-in and check-out dates and star ratings.

After filtering the selection, they can select up to seven properties from which they would like to receive pricing quotes.

# Asia cruising strong

**CLIA** Southeast Asia chair Ann Sherry has today released the 2014 Asia Cruise Trends study, which found the region is experiencing robust growth in cruise ship numbers, passengers and ports.

Almost 1.4m Asian guests were hosted by cruise lines last year, a whopping compound annual growth rate of 34% since 2012.

Sherry said the study had been commissioned to give stakeholders "a compelling overview of cruise industry growth in Asia as an indication of its potential for future expansion."

"It is exciting for the first time to know the true size of Asian source markets and to present a stunning picture of the opportunities that cruising presents for the region," she said.

Tuesday 31st Mar 2015

## RCI's ESPRESSO live

**ROYAL** Caribbean has officially launched its new ESPRESSO reservations system (**TD** 22 Jan), with the portal now live for agents selling Royal Caribbean International, Celebrity and Azamara Club Cruises.

ESPRESSO, which is optimised for tablet devices, replaces the former CruiseMatch software, but agents can choose either system during the initial transition phase.

CruiseMatch will be discontinued on 30 Jun 2015.

More cruise news in **Cruise Weekly** today - **CLICK HERE**.



**Rd 4 Winner**

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## CONGRATULATIONS

**Robyn Batterby**  
from **Mantra Group**

Robyn is the top point scorer for Round 4 of *Travel Daily's* NRL industry footy tipping competition. Robyn has won a gift pack and Lonely Planet guide book, courtesy of Tourism Ireland.



## Major Prize:

Two return Economy Class airfares to Dubai with **Emirates**



## WIN a trip to Ireland

This month *Travel Daily* is giving the travel industry a chance to win a trip to Ireland, courtesy of **Tourism Ireland** and **Insight Vacations**.

The prize includes:

- Return economy flights from Australia to Ireland for two people (including taxes)
- Pre- and post-tour accommodation in Dublin, courtesy of Tourism Ireland
- Insight Vacations 7-day "Focus on Ireland" guided holiday for two (twin share)

To win this amazing prize you'll need to do two things:

1. Send us a photo that celebrates Ireland's national day by greening yourselves, your business, whatever you want, for St Patrick's day before COB 17th March and,
2. From 18th March answer the daily question correctly and have the most creative answer to the final question

Send your answers to: [irelandcomp@traveldaily.com.au](mailto:irelandcomp@traveldaily.com.au)

In 25 words or less, tell us why you would want to jump into Ireland with Tourism Ireland and Insight Vacations.



Special thanks to partners:  
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You will be rewarded with an excellent salary plus bonus structure, advanced on the job and professional training, opportunity to work with the best names in the industry and long term career prospects; as well as access to team perks including shopping vouchers & time off.

Ideally you will come from a strong corporate or retail travel background, with excellent industry knowledge, strong communication and interpersonal skills and the ability to work well in a team.

Interested? Apply now on [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)  
Want to know more? Contact our MD today 02 9231 6377.

## \*NEW\* CORPORATE ROLES IN MELBOURNE

CORPORATE CONSULTANTS  
MELBOURNE CBD - SALARY PKG UP TO \$60K + \$ BONUSES

This large global travel management company has just won new accounts and is now searching for experienced international and multi skilled consultants to join their growing team in Melbourne. Working on a mixture of accounts, you will be rewarded with a high base salary, great bonus structure, Monday - Friday hours only and a sensational working environment. There has never been a better time to move into a new corporate role in Melbourne. Min 2 years corporate experience required. Don't Delay!

## STEP INTO WHOLESALE BLISS

WHOLESALE RESERVATIONS CONSULTANTS  
MELBOURNE - SALARY PKG UP TO \$45K + BONUSES

The wait is over! We have exciting new wholesale roles that will see you moving behind the scenes and dealing with agents instead of the general public. Booking worldwide holidays for your loyal agents, you will be working Monday-Friday hours only with a fun and social team and be offered amazing famils and incentive trips. This exciting role could be yours if you have a minimum 6 months international consulting experience and a can do attitude. Don't delay this role is sure fly out the door. Call us now to find out more!

## WHOLESALE HARMONY

WHOLESALE RESERVATIONS MANAGER  
MELBOURNE - SALARY PKG UP TO \$57K + BONUSES

Our client is a leader in the wholesale travel arena and they are searching for a reservations manager to join their specialist team. With exciting changes underway in this company, this is your opportunity to join an evolving team and take up the reigns to help shape the future. You will be rewarded with a great salary package, career progression opportunities, exciting international travel and fun and social team!! Previous management experience essential. Call us today to find out more, as this role won't be around for long!

## RECLAIM YOUR WEEKENDS

LEISURE CONSULTANTS  
MELBOURNE CBD - SALARY PACKAGE UP TO \$59K (DOE)

Looking for a better work/life balance? What are you waiting for? There has never been a better time to move! We have a sensational leisure role that will see you moving away from time wasters and into a professional mature boutique office environment. Servicing loyal repeat and referral clients, you will work Monday - Friday hours only and will be responsible for creating dream holidays to exotic destinations! If you have 5 years consulting experience then look no further and send through your CV today!

## WANT TO ESCAPE FACE TO FACE RETAIL?

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SYDNEY - SALARY PACKAGE UP TO \$60K

This amazing global operator is looking for an energetic, positive personality to join their team. You will enjoy servicing their premium valued clientele on all worldwide destinations including flights, accommodation, cruising and tours. If you enjoy an excellent salary with no sales targets and great staff benefits this job is for you. Minimum 18 months travel industry experience with exceptional customer service skills and a strong GDS are essential. Don't miss this fantastic opportunity, apply today.

## LOVE A SUNBURNT COUNTRY

INBOUND FIT & GROUPS CONSULTANT  
SYDNEY - SALARY PACKAGE UP TO \$55K (DOE)

A leading tour operator & DMC is looking for Inbound FIT and Groups Consultants to join their growing team. Create tailor-made packages for the discerning traveller. Research and quote prestigious itineraries throughout the South Pacific; from luxury glamping at Ayers Rock to relaxing in Rotorua's bubbling hot pools to diving Fiji's tropical waters. If you have Inbound or Groups exp. and preferably Tourplan, you will be rewarded with M-F only, ongoing development & selling this sunburnt country! Domestic Gurus, Apply Now!



## The importance of promoting the right people.

Read our latest inPlace Blog!



Ben Carnegie

### Reservations Manager - Melbourne

- ▶ Newly created role
- ▶ Luxury travel company
- ▶ Salary from \$60K + super

A brand new role has been created to establish a team here in Australia for a unique African specialist wholesaler. This brand is well known around the world and is ready to make it's mark on the Australian Travel Industry.

Initially this role will involve getting the reservations department up and running, dealing directly with clients and agents selling these amazing package tours. Then, as the business grows you will form a team around you to lead into the future.

The role will be based in a larger travel wholesaler so you'll be part of a bigger team included with any company activities although your work responsibilities will stand alone.

If you want to be a part of this exciting new venture, then send your application in for consideration today.

Call Ben or [click here](#) for more details

### GSA Travel Sales Consultant - Sydney

- ▶ Servicing agents and the general public
- ▶ Multiple brand portfolio
- ▶ Competitive base salary + incentives

You will be consulting with both trade and direct customers and supporting groups and ticketing. Mandarin language skills are highly regarded.

Call Ben or [click here](#) for more details

### BDM Airlines - Sydney

- ▶ Visit agents throughout SE Asia
- ▶ Represent one of the world's best known airlines
- ▶ Salary from \$70K +++

The ideal candidate will have experience working in the Asian market with existing relationships with agents across a number of Asian countries. Must be able to travel regularly.

Call Ben or [click here](#) for more details

### Special Interest Retail Cons - Sydney

- ▶ Cultural and special interest tour operator
- ▶ Well established and unique brand
- ▶ Salary from \$50K

If you have a passion for the arts, opera, ballet, gardening or cruising then this is the role for you! Handle all customer communications, airline res & customised arrangements.

Call Sandra or [click here](#) for more details

### New Zealand Destination Specialist - Mel

- ▶ Melbourne based role
- ▶ Dealing with Inbound clientele
- ▶ Salary from \$50K

If you have extensive NZ knowledge and are familiar with luxury accommodation and all tourism related products NZ has to offer then this role is perfect for you!

Call Ben or [click here](#) for more details

### FIT Inbound Travel Consultant - Sydney

- ▶ Stable company with low staff turnover
- ▶ Boutique Inbound travel company
- ▶ Salary starts at \$50K + super DOE

Well established, stable agency in the Sydney CBD. This role is to work in the FIT department handling agents from the UK and Europe markets.

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