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Travel Daily

First with the news

Monday 4th May 2015

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WTP executive restructure

WORLD Travel Professionals has appointed Stuart Milne as its new chief executive officer, with the move effective from 01 Jun.

Milne will join the firm from Traveledge, where he has worked for the last eight years, most recently as chief operating officer.

World Travel Professionals (WTP) was founded in 1994 and is now one of the country's leading mid-sized TMCs with operations in Sydney, Brisbane, Melbourne, the Gold Coast and Perth across corporate, leisure and MICE.

Current WTP ceo Michael Chase-Smith will assume the role of executive director, with particular responsibility for technology solutions and finance.

World Travel Professionals founder and md Lisa Story will

also remain on the company's board as an executive director, providing management and strategic support to the ceo.

And WTP general manager Wayne Swaysland will move into a new role as Strategic Partnerships Director.

Milne will assume management of all divisions of World Travel Professionals, reporting to the executive directors and making sure the right structure is in place for the long term future and success of the company.

Chase-Smith said he and Story would be freed up to "focus more on the strategic direction and business development strategies."

"We are currently working on some major growth initiatives, which will deliver significant expansion to the business over the next 12 months," he said.

New Scenic site

SCENIC has today formally debuted its new brand (**TD 15 Apr**) with a new interactive website at scenicwonders.com.au showcasing the Scenic 'Space-Ship' fleet - see the **cover page**.

Today's issue of TD

Travel Daily today has nine pages of news, a photo page for **Tourism New Zealand**, a front cover page for **Scenic** plus full pages from: (click):

- AA Appointments jobs
- Travel Trade Recruitment
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Travel Daily

First with the news

Monday 4th May 2015

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Mantra has Soul

MANTRA Group has acquired the management and caretaking rights of the 77-level Soul tower at Surfers Paradise.

Mantra has been managing the property on behalf of its receivers since Nov 2013, with Soul to continue as Soul Surfers Paradise under Mantra's Peppers brand.

The rights were purchased in an Expressions of Interest campaign which closed on 13 Apr and which attracted enquiries from more than 20 groups.

Ireland targeting Oz

A NEW three year Tourism Ireland strategy for the Australian market is targeting 20% growth in visitation by the end of 2017.

That would see almost 220,000 Aussies visiting the Emerald Isle, building on existing strong growth trends which have seen Australian tourists staying longer and spending almost double the average visitor spend.

ABS Jan-Mar estimates out

THE Australian Bureau of Statistics released its "preliminary estimates" of arrivals and departures for Jan-Mar 2015 on Fri, with the figures continuing to be affected by passenger card processing issues (**TD** 10 Dec 14).

However the ABS says the regular supply of data by the Department of Immigration and Border Processing has been resumed over recent months, with the "final, full set" of statistics for the Jan, Feb and Mar 2015 to be released next month.

The "modelled estimates" released on Fri showed 671,000 short term visitor arrivals to Australia during Mar; 715,200 during Feb and 539,100 in Jan.

For outbound travel, the figures estimate 716,000 short term resident departures in Mar; 551,000 in Feb and 676,600 during Jan 2015.

Unfortunately, only the overall estimates are available, with

the figures not including any break-down in terms of source destination or outbound market.

It is now six months since the last formal release of accurate statistics on inbound and outbound travel by the ABS, with data impacted by a switch to a new passenger card processing provider on 01 Oct last year.

The Bureau has assured the industry that it will be able to resume "normal monthly releases" on 07 Jul when the May figures are revealed; it's not clear at this stage when the Apr statistics will be released.

In a further update late this morning, the ABS revealed short term visitor arrivals to Australia in Oct rose 7.2% year-on-year to 581,100 movements.

China arrivals surged a massive 29% in Oct, while there was double digit growth out of India (16.2%), Malaysia (13.8%) and the United States (10.2%).

Marriott phone scam

THE Australian Communications & Media Authority (ACMA) has issued a fresh warning relating to a Marriott Hotels phone scam.

On Fri, the ACMA confirmed it had received multiple reports from the public of automated voice calls from a party claiming to be "Marriott Hotel".

The caller asks a number of questions and follows up with a request for credit card details.

Entally Estate nabbed

CO-FOUNDER of Virgin Blue (now Virgin Australia) Rob Sherrard has acquired Entally Estate in Tasmania, with a view to developing the property into a new commercial tourism project.

Sherrard purchased the nearby Rutherglen Village site in 2013, with the heritage-listed Entally Estate expected to complement works being undertaken there.

Sherrard also co-owns Quamby Estate with Brett Godfrey.

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Travel Daily

First with the news

Monday 4th May 2015

Travel Daily

on location in
Dubai

Today's issue of **TD** is coming to you from Arabian Travel Market in Dubai, courtesy of Dubai Tourism and Emirates.

ARABIAN Travel Market 2015 kicks off today at the Dubai International Convention and Exhibition Centre.

This year ATM has continued to grow, with almost 100 new exhibitors taking the total to over 2,500 and an expansion into the facility's Hall 6.

Described as a "gateway to see the world in four days" ATM 2015 is expected to attract more than 23,000 delegates.

As well as the exhibition itself, Arabian Travel Market includes a full program of seminars, workshops and media conferences - see **TD** this week for all the latest updates.

BYOjet reports quarterly profit

DISRUPTIVE Investment Group, the part owner of BYOjet parent Professional Performance Systems Pty Ltd, has confirmed a March quarter profit for BYOjet.

The actual figure wasn't revealed, but was achieved on record quarterly TTV of \$23.5m.

"After previously investing significant amounts in R&D, technical integrations and expanding into offshore markets, PPS is now achieving strong TTV growth and modest profitability," an ASX update advised.

Key milestones achieved included the integration of live Scoot inventory which saw sales of the LCC more than double; the IATA accreditation of BYOjet's Singapore operation which saw a 76% TTV growth and a 52% increase in corporate sales - "albeit off low starting bases in all three cases," the company said.

BYOjet founder and ceo Lenny Padowitz said that on the B2B

platform side, JETMAX was continuing to expand its portfolio of white label clients.

There are now 18 live JETMAX sites, with a further six being currently commissioned and 25 more in contractual negotiations.

The JETMAX system offers agents a "turn-key online booking solution" so they can instantly offer flights, hotels and other travel services to their clients.

BYOjet remains focused on signing further direct partnerships with flight and hotel providers, the company said.

GA adds extra for SYD

GARUDA Indonesia will operate three additional round-trip services on the Jakarta-Sydney route in Jul this year.

The additional A330 flights will operate as GA7222/7232, with the extra Sydney departures at 11am on 13, 14 and 21 Jul.



Window Seat

IT'S been a busy few days for officials from New Zealand, with Air NZ commemorating its first flight on the same day as the local launch of the country's new cycle network (**TD** Fri).

One of those who was involved with both events was NZ High Commissioner Chris Seed who is **pictured** below at the Air NZ 75th birthday where he hailed the anniversary.

"It's not every day your title is longer than your name," he quipped to guests at Catalina - but actually for him, it is, as several attendees pointed out.



Quest Albury on Townsend – opens 4th May

Quest Albury on Townsend is set to continue to deliver the high standard of premium accommodation business and leisure travellers have become accustomed to on the border. Conveniently located on Townsend Street within close proximity of Albury's vibrant retail, dining and business precincts, the property comprises brand new studio, one and two bedroom serviced apartments, on-site car parking, gymnasium and WiFi.

Visit questalburyontownsend.com.au
or Search "QG" on the GDS



Win tickets to **BRING IT ON THE MUSICAL**

Everyday this week **Travel Daily** is giving readers a chance to win a double pass to **BRING IT ON THE MUSICAL** on 28 June, playing at NIDA Theatres from 27 June to 9 July.

Bitingly relevant, sprinkled with sass, and inspired by the hit film, **BRING IT ON THE MUSICAL** takes audiences on a high-flying journey filled with the complexities of friendship, jealousy, betrayal and forgiveness.

To win, be the first person to correctly answer the following question:

At what theatre is BRING IT ON THE MUSICAL playing?

Send your answers to bringiton@traveldaily.com.au



Royal Collection born

THE birth of a new royal baby coincided nicely with the launch late last week of APT's 2016 Europe River Cruising brochure, which packs a distinct regal feel.

Three exclusive royal inclusions all feature in the tour operator's core Magnificent Europe itinerary, including the Majestic Imperator rail journey, a private tour of Nymphenburg Castle in Germany and a concert at Vienna's City Palace.

Joining the fleet will be two new river ships in the *MS AmaStella* and *MS AmaViola* (**Cruise Weekly** 09 Jan), each catering to 158 pax.

Early payment discounts are in place for bookings made and paid more than 10 months in advance.

The guide also features the inaugural APT itineraries in the French region of Bordeaux as well as connecting chartered train journeys on the Danube Express.

To celebrate the launch of the new season, APT has kicked off a new agency incentive, with five "Royal Experiences" up for grabs.

The prize will offer up to six consultants in each winning store a weekend of luxury, being chauffeured and pampered around their state capital.

From now until the end of Jun, agents will earn an entry into the draw for every booking made on all worldwide itineraries, which will be drawn soon afterward.

Helloworld aims for the summit



DFAT Nepal update

CONVOYS of aid destined for remote communities in Nepal are reportedly being hijacked, stopped or diverted in some of the worst-affected areas, a new update from DFAT today reads.

Isolated reports of humanitarian teams being attacked to secure supplies have also been reported.

Australians are being advised to reconsider their need to travel to Nepal while recovery continues.

MEANWHILE, Wendy Wu Tours has cancelled its departures in Nepal for the next month.

Managing director Alan Alcock said departures for end of 2015 will operate unless circumstances require alternative arrangements.

ABOVE: The Helloworld for Business fraternity came together in Hong Kong over the weekend for its inaugural summit.

Pictured above from left is AFTA chief executive Jayson Westbury with Rick Pomery, Air Canada; Shaun Campbell, gm Langham Place Hong Kong and Paul McLean, Air Canada gm ANZ.

MAS selling aircraft?

MALAYSIA Airlines appears set to offload some of its aircraft as it continues to rebuild as a private company following a bad 2014.

According to reports, the carrier may look to lease some of its Airbus A380s (**TD** 23 Feb) as well as 777-200ERs and A330s.

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How much can Savannah bear?



ABOVE: Destination NSW ceo Sandra Chipchase welcomed NBC *TODAY* Show anchor Savannah Guthrie to Sydney last weekend ahead of her broadcast around the city this week (**TD** 27 Apr).

Guthrie will beam back live coverage from East Circular Quay and the Sydney Opera House to an estimated audience of 5.6 million in the USA tonight.

Coverage will include sailing on Sydney Harbour, BridgeClimb, catching lifesavers and nippers in action on Bondi Beach & shopping in Paddington and Surry Hills. Other highlights throughout this week's *TODAY* telecast include a special preview of Vivid Sydney, a visit to Featherdale Wildlife Park and a fireworks display.

Flanked by Qantas cabin crew, Chipchase (left) is **pictured** with the welcoming committee for Guthrie (wearing white hat).

Hard Rock hacked

A "POTENTIAL security issue" has been confirmed to have been identified by Hard Rock Hotel & Casino Las Vegas.

Using sophisticated malware, it is believed criminal hackers for the past six months have been stealing credit card or debit card data from a number of restaurant, bar and retail outlets.

Its hotel & casino, Reliquary Spa & Salon and Nobu were not hit.

"The information potentially affected includes names, card numbers, and CVV codes but does not include PIN numbers or other sensitive customer information," the property said in a statement on Fri.

"Hard Rock Hotel & Casino Las Vegas is actively cooperating with law enforcement and credit card companies to investigate this criminal attack," it stated.

Evergreen broadcast

AFTER weeks of presentations for its 2016 Europe Cruising and Touring program held around the country, Evergreen Tours will film a presentation of the product tomorrow (05 May) that will be broadcast live around the nation.

Filming is scheduled to begin at 2:30pm (AEST) and will be able to be viewed for 24hrs after the live stream for those who register.

GM Angus Crichton said the webcast was aimed at educating consumers and the trade.

ATEC training recruit

TFE Hotels ex associate director of sales Jennifer Bruce has been appointed by the Australian Tourism Export Council as industry development & education mgr.

Bruce will spearhead ATEC's industry development & training agenda, MD Peter Shelley said.

Houston consulate

THE Australian Government has officially opened a new consulate in the USA in Houston (**TD** 08 Apr), joining the Australian Embassy in Washington DC and consulates in New York, Chicago, San Francisco, Los Angeles and Honolulu.

McFarland course

A FEW places remain for Rob McFarland's next travel writing course being held on 16 May at Vibe Savoy Hotel in Melbourne.

The course runs from 10am to 5pm and costs \$299 - to book, email rob@robmcfarland.org.

Monday 4th May 2015

2015 Freddie Awards

VIRGIN Australia's frequent flyer program Velocity has taken out three gongs at the 2015 Freddie Awards held on Fri night.

The Freddies are voted by frequent flyers and recognise the best airline, hotel and credit card companies in three regions - North America, Europe & Africa and Middle East/Asia & Oceania.

In the latter, within the Airline field, Velocity won 'Best Customer Service', 'Best Redemption Ability' and 'Program of the Year'.

Within the Hotel category in this region, Accor Hotels' *Le Club Accorhotels* took out 'Program of the Year', IHG Rewards Club won 'Best Customer Service' and Starwood Preferred Guest was deemed to have the 'Best Redemption Ability'.

Smoke in the cabin

MORE than 200 passengers on a Hawaiian Airlines flight were forced to evacuate the aircraft via emergency slides due to a mystery odour in the cabin.

The Boeing 767-300 with 234 people aboard was flying from Kahului to Oakland on Fri but turned back after smoke was detected in the cockpit.

Two pax sustained minor injuries during the aircraft evacuation.

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Naidoo book winners

THE winners of Fri's Celebrity Interview giveaway of a book by Indira Naidoo were Mark Pearman, Epping Travel and Reshma Patel from World Travel Professionals.

More pax on Aussie planes

AUSTRALIAN airlines clawed back small gains of international passenger carriage during Feb, according to newly released data from the Bureau of Infrastructure, Transport & Regional Economics.

Qantas, Virgin Australia & Jetstar boosted their share of int'l traffic to/from Australia by 0.6% to 29.5% compared to Feb last year,

the latest International Airline Activity report shows.

While QF's slice of international pax carriage fell from 16.1% to 15.2%, Jetstar raised its stake by 1% (to 8.8%) and Virgin Australia by 0.3 points to 7.2%.

Qantas Group (Qantas Airways, Jetstar and Jetstar Asia) boosted its share of capacity fractionally, from 24.4% last year to 24.6%.

Overall, international scheduled passenger traffic jumped 6.7%.

With seat capacity to/from Australia increasing at just 0.9% in Feb, aircraft operated flights fuller, resulting in improved seat capacity, up 4.3 points to 81%.

Europe-China routes

HAINAN Airlines and Alitalia have introduced new routes linking China with Europe.

HU commenced twice weekly flights from Chongqing to Rome last week, its sixth European route & Alitalia began new flights between Milan and Shanghai.

Both airlines are operating the routes with Airbus A330 aircraft.

I-Drive 360 opening

THE largest observation wheel on the US East Coast opens today at a brand new tourist attraction in Orlando, dubbed I-Drive 360.

Featuring 30 capsules, Orlando Wheel stands at 400-ft tall and affords views to Cape Canaveral on a clear day.

Two other elements comprise the I-Drive 360 entertainment complex, Madame Tussaud's and SEA LIFE Orlando Aquarium.



QANTAS has launched a new 'Joey Club' for flyers aged 3-10, with benefits including a novelty passport, kids menus in domestic lounges and more kid-focused inflight entertainment.

The aim of The Joey Club is to create "memorable and engaging travel experiences" for young travellers and their families.

From Jun, new Australian-based Qantas Frequent Flyer members aged between 3 & 10 will receive a Joey Club kit - qantas.com/kids.

Pizza on Delta flights!

ECONOMY class pax flying with Delta Air Lines on the Sydney-Los Angeles service will be given three choices of entree for first dinner service, effective 01 Jun.

Options will include one cold and two hot meals.

Delta is also doing away with its current mid-flight sandwiches in favour of pizza and Tim Tams.

There will also be two pre-arrival hot breakfast options.

RCI 'BOGO50%' off

ROYAL Caribbean International is offering a 'buy one, get up to 50% off' deal on select new local and international cruise bookings made in May of 5 nights or more. More at royalcaribbean.com.au.

SUPERUGBY Rd 12 Winner



Sponsored by:



CONGRATULATIONS Andrew Redmond

from *Flight Centre*

Andrew is the top point scorer for Round 12 of *Travel Daily's* Super 15 Rugby industry footy tipping competition. Andrew has won a gift pack from Emirates.

Major Prize:

Two return Economy Class airfares to Dubai with **Emirates**

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Freestyle HOLIDAYS

Konotta bookings

THE 53-room Outrigger Konotta Maldives Resort is now bookable by travel agents through the GDS under the code of 'OR', with the resort opening on 01 Aug.

A bridge between Aus & Austria



EUROVISION was well represented across Australia over the weekend, with last year's winner Conchita turning up in all her bearded glory at the Logie Awards in Melbourne last night.

One thousand kilometres up the road in Sydney, Australia's debut Eurovision hopeful Guy Sebastian received a formal send-off as he ventured to Vienna to put Australia on the Europe map.

The event was hosted jointly by the Austrian Embassy and SBS, which will televise the contest.

Sebastian will sing for Australia as a wildcard entry in the popular Eurovision song contest, which is themed as "Building Bridges".

The inaugural Australian Idol winner and multi-ARIA award winning artist is ranked highly with bookmakers to take out the contest, which will take place in the Austrian capital on 23 May.

Sebastian is **pictured** above right with Austrian National Tourist Office director Astrid Mulholland-Licht, the pair flanking a great Australian bridge.

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Numbers flood to Dubai

STATISTICS from Dubai's Department of Tourism and Commerce Marketing (DTCM) show a total of 13.2 million int'l overnight visitors were welcomed to the emirate last year.

Revealed today as Arabian Travel Market opens its doors for 2015, the result was an 8.2% year-on-year growth.

In calculating the final tally, all visitors staying overnight in hotels, holiday rentals, with friends and relatives or onboard a cruise ship were accounted.

Dubai is currently working to a goal of welcoming 20 million

visitors annually by 2020, the same year in which it will host World Expo 2020.

"With the year-on-year increase of 8.2 per cent being significantly higher than the global average, the report demonstrates Dubai's broadening appeal as a tourism destination among multiple geographies," said DTCM director general HE Helal Saeed Almarri.

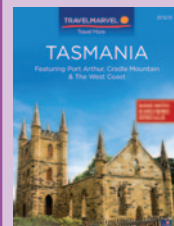
Hilton Sydney sold

CHINESE investment firm Bright Ruby has bought Hilton Hotel Sydney for \$442 million, *The Australian* reported late last week.



Brochures

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Travelmarvel - Tasmania 2015/16

Four itineraries feature in the new guide to the Apple Isle from Travelmarvel, ranging from 5-10 days in length and covering all corners of the state. The latest season continues to treat guests to the best epicurean tastes available, with a variety of Insider Experiences themed on food and wine. These include a tasting plate at Tall Timbers in Smithton, waterside dinner in Hobart, lunch cruise on the Gordon River and more. Itineraries depart from both Launceston and Hobart, with many attractions on the menu.



Abercrombie & Kent - Australia and PNG 2015

The latest guide to the more short-haul offerings from bespoke tour operator A&K dish up 22 different tours across Australia and into Papua New Guinea. Tours are designed for families, short weekends away and those with more time at their disposal. Luxury experiences include 'glamping' in style, adventure cruising in the Kimberley and in PNG, walking holidays, food and wine adventures and outback touring in the Red Centre. The brochure can be downloaded now from the Abercrombie & Kent website.



Infinity Holidays - Northern Territory 2015/16

Touring in the Territory has taken on a distinct family feel in the newest guide from Infinity Holidays. A Family Recipe genre page is one of several genres offering up a range of tips to cater for different visitor markets. A number of new day tours have been added along with multi-day itineraries from AAT Kings and Wayoutback Australian Safaris tours, including the Colour of Red departure from Uluru. A new hotel in the form of the Desert Palms Alice Springs is also among the additions.



Freestyle Holidays - Malaysia and Singapore 2015

Whether visiting for a short time or a long time, the Freestyle Holidays guide to Malaysia and Singapore contains a wide range of accommodation options, air connection, single-day and multi-day touring, ground transfer and rail options to help your clients see the area and its many highlights. Touring product has been expanded in Kuala Lumpur, Penang, Langkawi, Singapore and more. The guide also features details on popular theme parks in the city state including Universal Studios.

Tourism NZ launches “23 Great Rides”

THE \$80 million project to develop a network of cycle trails across New Zealand is coming to fruition, with Tourism New Zealand last week officially launching the “23 Great Rides” (TD Fri).

The New Zealand Cycle Trail project - also known as Nga Haerenga (“The Journeys”), comprises off-road cycle trails which take travellers through some of the country’s most picturesque countryside.

Tourism NZ believes there is huge potential in cycling, with surging interest in the sport and a significant push of the new network targeting the Sep/Oct and Mar-May shoulder seasons.

A new training module covering cycling will be added to the NZ Specialist program for travel agents, and the launch of the campaign came with the insertion of a cycling supplement in newspapers over the weekend.

These photos were taken at the Sydney launch event last Thu, where Jordan Albury from Flight Centre won a five day cycling trip on the Roxburgh Gorge Trail and Otago Central Rail Trail by answering the question ‘Why would you most like to explore New Zealand by bike?’ with the entry “Stunning scenery, amazing food and wine, and meeting friendly locals along the way”.



ABOVE and BELOW: The event at Simmer on the Bay in Sydney included an inspiring Maori cultural performance. The Ahua Events group performed a Tona Puoro, Karanga, Waita and of course a Haka.



ABOVE: Tourism New Zealand General Manager Australia with New Zealand High Commissioner Chris Seed, Tourism NZ CEO Kevin Bowler and some of the Maori performers.

RIGHT: A 3D interactive map of New Zealand showcased the 23 Great Rides, and guests were able to explore more of the trials via a cycling microsite displayed on iPads at the event.



BELOW: Tourism New Zealand GM Australia, Tony Saunders, launches the Great Rides. An ongoing expansion project will eventually allow travellers to explore all of New Zealand by bike.



ABOVE LEFT: The lucky winner, Flight Centre’s Jordan Albury.

LEFT: Guests from across the Australian travel industry enjoying TNZ’s hospitality at the launch.



Switzerland excites & delights



SWITZERLAND Tourism officially launched its Grand Tour of Switzerland last week, a 1,600km route that traverses the highest and lowest points of the country, Furka Pass and Lake Maggiore, 22 lakes, 11 UNESCO World Heritage sites, five alpine passes and all four language regions.

Research on overseas travelling habits shows touring has grown 27% since 2009 and "is the way of travel," Switzerland Tourism ANZ director Mark Wettstein says.

Wettstein said the Grand Tour had been in the works for some time and was assembled to help increase visitation to the country, as well as to make it easier for visitors to explore and experience its cultural diversity.

"Australia is an important market for Switzerland, with visitation growth over 60% in the last 10 years.

"It's a mature market, and often Australians don't just want a holiday, but prefer an enriching travel experience," he said.

A suggested 6-8 days is required to complete the entire Grand Tour, however travellers do have the option to do parts of it only to suit their own personal highlights, or add on a panoramic Grand Train Tour of Switzerland journey.

Wettstein said the Grand Tour had been well received by trade partners and wholesalers such as Holidays on Location, Trafalgar, Cosmos and Tempo Holidays, with some already promoting the tour in their latest brochures.

Agents and clients can experience a virtual Grand Tour from home via an app.

To learn more about the tours and what to expect, visit myswitzerland.com/grandtour.

Pictured above at the launch event in Sydney last week are Switzerland Tourism's marketing executive Birgit Weingartner and Mark Wettstein.

AFL Rd 5 Winner



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CONGRATULATIONS

Derek Harwood
from *TravelManagers*

Derek is the top point scorer for Round 5 of *Travel Daily's* AFL industry footy tipping competition. Derek has won a gift pack from Walt Disney World Resort.



Major Prize:

Two return Economy Class fares to Dubai with **Emirates**

CA 747-8i to San Fran

AIR China has upped capacity between Beijing and Shanghai from Boeing 777-300ERs to 747-8 Intercontinental aircraft.

The Star Alliance carrier's 747-8i offers a four-class cabin, including 12 Forbidden Pavilion (First class), 54 Capital Pavilion (Business class), 66 Premium Economy and 233 Economy class seats.

MEANWHILE, Air China has also launched services to Budapest.

CA's flights to BUD are operated using Airbus A330-200 aircraft and are nonstop from Hungary to China but transit in Minsk from China to Hungary.

BoltBus enhanced

US BUS line BoltBus has rolled out scanning capabilities via its mobile app to speed up boarding and confirmation processes.

The firm has also integrated Uber into its mobile app, enabling customers to request an Uber ride from any BoltBus location to a final destination.

Travel Daily

First with the news

Monday 4th May 2015

Qatar hotel booze ban

NEW rules in Qatar will see alcohol prohibited from being served in hotel restaurants & bars nine days prior to the observance of Eid Al Adha in Sep.

Guestroom mini-bars will also not be available, but patrons will be able to order alcoholic beverages through room service and consumed in-room.

The dry period is expected to occur from 14 to 23 Sep.

Sheraton Cozumel

STARWOOD Hotels & Resorts Worldwide is expanding its portfolio of Sheraton branded hotels in Mexico with a sixth property slated to open by 2018.

Sheraton Cozumel Resort will feature 120 rooms and suites.



This month *Travel Daily* and *On the Go Tours* are giving the travel industry a chance to win a trip to Egypt.

This awesome prize includes:

- Return flights for two
- 14 day King Ramses Tour for two



To win, answer every daily question and have the most creative answer to the final question.

Send your answers to onthegotours@traveldaily.com.au

How many passengers do On the Go Tours guarantee their tours with?



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS

SELL YOUR SOCKS OFF!

**CORPORATE BUSINESS DEVELOPMENT MANAGER
BRISBANE – SALARY \$80K (OTE)**

This leading travel management company is looking for an experienced & driven BDM to join their team. You will be responsible for acquiring new corporate business, developing relationships & implementing sales strategies to optimise client spend. Attractive salary with uncapped earning potential. Experience as a travel BDM with a proven sales track record along with strong customer service, presentation, communication and negotiation skills essential.

THRILL OF THE CHASE

**CORPORATE BDM
PERTH – GUARANTEED SALARY \$70K+ (OTE)**

Continuously seeing growth in their corporate travel arm, this global travel company is seeking a motivated business development manager with account management experience to join their progressive team. You will identify and secure new SME business through proactive sales activity and create, develop and maintain strong relationships. This is your chance to showcase your skills and move to a leading travel company.

FULL STEAM AHEAD

**ACCOUNT MANAGER
SYDNEY – UP TO \$95K PACKAGE PRO RATA P/T**

This growing technology company is looking for an experienced Account Manager to manage and develop their rail business. You will possess strong account management skills along with the ability to support the team to identify opportunities. If you have a good understanding of the rail industry, strong I.T. skills and a passion for the travel industry then this role is for you! Contact the team today for more information on this unique role.

ALL THAT GLITTERS!

**LEISURE SALES MANAGER
BRISBANE – SALARY PKG \$75K + SUPER + BONUS**

This luxury brand is looking for an experienced strategic sales manager to join their sales team. You will be responsible for developing strategies to increase sales, growing sales revenue & building strong ongoing relationships with key clients. You will be on the road frequently & will be required to travel interstate. Great salary package on offer. Strong customer service, presentation, communication and negotiation skills required to be successful.

MIX IT UP IN THE PCO WORLD

**BUSINESS DEVELOPMENT – MICE MARKET
SYDNEY – OTE \$110K +**

People that work in the MICE sector are passionate about their work – it offers so much variety and a fast pace that provides ongoing excitement and new challenges. If you have worked in Sales within the Corporate and/or MICE sectors and know how to get new business over the line, this BDM role will reward you like no other job in the market – amazing incentives and inspirational leadership. For more information please call the Executive team!

STEP IT UP A NOTCH

**BUSINESS DEVELOPMENT MANAGER – VIC/QLD
MELBOURNE – SALARY PKG \$60K + CAR + COMMS PKG**

Looking after the VIC/QLD market, you will be responsible for developing strategies to increase sales, growing sales revenue & building strong ongoing relationships with key clients. Working as part of the business development team you will be on the road frequently & will be required to travel interstate regularly. Strong presentation skills together with extensive travel experience throughout China, Vietnam and/or the USA is req'd. Sales experience essential.

RISE TO GREATER GLORY

**BUSINESS DEVELOPMENT/ACCOUNT MANAGER
SYDNEY – UP TO \$90K**

This leading TMC is looking for a Business Development Manager to both grow and retain their client base. You will be totally adept in working within the corporate market, pipeline development and winning new business through key account management, growth and retention of clients.

You will be rewarded with working in a creative environment with people with a love for travel and excellent salary package on offer!

LUCRATIVE SALARY IN ACCOUNT MANAGEMENT

**ACCOUNT MANAGER
SYDNEY – UP TO \$90K PACKAGE**

Are you a master in keeping relationships strong? An exciting opportunity to join a leading TMC. We are looking for a polished and professional individual who knows how to deliver outstanding account management services to their clients, building rapport and analyzing data to effectively manage their business. Strong communication and interpersonal skills are essential. Do you come from a corporate background and are looking for your next move?

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Working in partnership with the Australian Travel Industry

Wholesale Travel Consultant

Brisbane, \$40-45K OTE, Ref: 1652AW1

Are you an experienced travel consultant ready to step away from face to face consulting or airline call centre and join Wholesale Travel? Our client, an industry leader will welcome you to their modern offices in heart of Brisbane. You will have experience selling Domestic or International travel product and you will use a GDS. You will be motivated and hard working. In return you will enjoy a range of benefits such as free famils to exotic destinations and career development opportunities.

For more information please call Anna on
(07) 3023 5023 or click [APPLY](#) now.

Corporate Travel Consultant

Sydney - \$55-65k + super - Ref: 1185SJ2

To tie in with ongoing success across the Sydney corporate travel industry we are on the look out for a Corporate Travel Consultant to join a leading travel management company in their luxurious offices in Sydney CBD. Dealing with SME corporate accounts, using your travel industry experience and excellent customer service skills this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work and reap the rewards with this sought after TMC.

For more information please call Sarah on
(02) 9113 7272 or click [APPLY](#) now.

Travel Advisor/Consultant

Croydon, Excellent \$, Ref: 6589MD2

We are looking for a Travel Consultant that can hit the ground running to cease this excellent career opportunity that is closer to home! Our client is looking for a part time consultant with potential to go full time!! Great opportunity for those coming back into the travel industry after some leave or looking to stop that daily commute! We need a consultant that is looking for longevity in their career within this lovely agency to build and extend on the already large client base! Apply now!

For more information please call Megan on
(02) 9113 7272 or click [APPLY](#) now.

Wholesale Travel Consultant

Adelaide, \$DOE, Ref: 1697LB1

Rare opportunity to make the move away from retail face to face consulting, into wholesale travel today! Join a well established and friendly team putting together destination specific itineraries. Fantastic opportunity for an experienced travel consultant with at least 1-2 years' experience in a similar role looking to expand on their knowledge and grow their career! Those with working Sabre knowledge looked upon favourably, salary rewarded on experience. Don't delay, interviewing ASAP!

For more information please call Lauren on
(02) 9113 7272 or click [APPLY](#) now.

South Pacific Travel Specialist

Brisbane CBD. \$DOE + uncapped comm, Ref: 1976PS1

Do you have extensive Domestic, South Pacific & N.Z product & destination knowledge? Ready to move away from face to face sale? If you are used to working to sales targets and want to move into a niche role then we would love to hear from you. Strong GDS skills are essential, ticketing experience is advantageous & the natural ability to be a team player is a must to be considered for this role. A competitive base plus uncapped commission & famils are on offer along with excellent working hours!

For more information please call Peta on
(07) 3023 5023 or click [APPLY](#) now.

Leisure and Corporate Consultant

Sydney, up to \$45K + Super, Ref: 1702SZ1

An exciting opportunity has presented itself for a Leisure or Corporate Travel Consultant to work within a reputable Travel Agency based in the North Western suburbs. The candidate must have a working knowledge of a GDS as well as being able to handle both Leisure and Corporate clientele. You will need meticulous attention to detail and be well presented. Working for an agency with strong affiliations and recognition, this is an offer not to be missed! Great salary plus commission structure!

For more information please call Serena on
(02) 9113 7272 or click [APPLY](#) now.

Account Manager

Melbourne, Competitive salary, Ref: 1704DV4

Are you looking for an exciting opportunity within the Melbourne hospitality/ events industry? My client is seeking a highly motivated professional to help them achieve their targets and help to establish Melbourne as the place to be! You will be performing bids and sales activities with a high focus on hospitality events, exhibitions, sporting events and conferences so will need to be a savvy individual with a high passion for development and a keen eye on the hospitality/tourism industry.

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

Hotel Duty Manager

Perth, \$53k+ Super, Ref: 1643LB2

Looking to work for a global company that can offer you so much more than just a job? This is a fantastic opportunity for someone that is after career progression within a global brand! We need a "can do" Duty Manager for a luxury hotel in the CBD. If you are able to work under pressure, have a great personality, professionally groomed, adaptable to change and are looking for a career within a fantastic 5 star hotel. Only those with previous DM experience within a 4-5 star hotel need apply.

For more information please call Lauren on
(02) 9113 7272 or click [APPLY](#) now.



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