

SCENIC° WONDERS NEVER CEASE


○
*“Gently cruising past the vineyards
I was astounded to see how they were
carved into the mountainside. And
to think that Christopher Columbus
sailed along the same route as he set
off for the new world is a moment that
will stay with me forever.”*



Andrew, 59
Pinhão, Portugal
N 41° 11' W 7° 31'

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First with the news

Monday 11th May 2015



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Liberia Ebola-free

THE World Health Organisation has officially declared Liberia free of the Ebola virus transmission, 42 days after the last laboratory-confirmed case of the disease was buried on 28 Mar.

"The outbreak of Ebola virus disease in Liberia is over," the firm announced on Fri.

At its peak, between 300-400 new cases of Ebola were reported in Liberia every week.

"While WHO is confident Liberia has interrupted transmission, outbreaks persist in neighbouring Guinea and Sierra Leone, creating a high risk that infected people may cross into Liberia over the region's exceptionally porous borders," the organisation said.

SYD laud AI nonstops

SYDNEY Airport has welcomed Air India's confirmation to make Sydney a standalone destination for its four weekly services from Delhi, after de-linking Melbourne effective 17 May (**TD** 05 May).

Managing director and ceo of Sydney Airport Kerrie Mather said the direct Sydney-India service "will improve convenience for a growing number of passengers".

CTM expands into China

CORPORATE Travel Management has upgraded its profit expectations for 2015, with full year underlying earnings to be "slightly above the top end of the previous guidance range of \$46m-\$48m".

CTM provided the update on Fri, along with details of a strategic joint venture with Chinese e-commerce provider World 99.

The JV between CTM offshoot Westminster CTM Limited will see the formation of "99 Westminster e-commerce Company Ltd" which will have distribution rights for CTM products outside of China.

"The joint venture will enable a travel solution that more suitably caters to the cultural, language and service expectations of the Chinese consumer within China and abroad," said CTM md and founder Jamie Pherous.

He said the operation would

Scenic Portugal

THE cover page of today's **Travel Daily** is highlighting Scenic's sensational new "Wonders" branding, focusing on its itineraries in Portugal.

allow World 99 to rapidly open up key overseas markets outside of China, and "create a global marketplace for Chinese travellers" via CTM's network of Asia-Pacific, Europe and US offices.

World99 focuses on the Chinese FIT market and since being set up just a year ago is now transacting more than A\$50.4m a month.

Last month alone, Westminster CTM sold 50,000 tickets via the JV.

BA adds KEF, SZG

BRITISH Airways is set to launch new short-haul routes to Iceland & Austria from London Heathrow.

Thrice weekly A320 flights to Reykjavik (KEF) and twice weekly A319 services to Salzburg (SZG) will debut from 25 Oct.

Today's issue of TD

Travel Daily today has eight pages of news & photos, a front cover page for **Scenic** plus full pages from: (click):

- AA Appointments jobs
- Travel Trade Recruitment
- Corporate Traveller job ads

Aloft Sydney coming

STARWOOD Hotels & Resorts will introduce its 'urban cool' Aloft Hotels brand in the Australian market, with the marque now planned to debut in Sydney.

As detailed in *The Australian*, Melbourne developer Ninety Four Feet will invest \$50 million to convert the heritage-protected former office block Druids House in Sydney's CBD into a brand new 16-level luxury hotel.

In partnership with Starwood, the structure will be transformed into the 4.5-star Aloft Sydney Pitt Street, featuring 167 rooms.

Aloft Sydney Pitt Street is slated to open in Nov 2016, and will be followed thereafter by the Aloft Perth Rivervale (**TD** 28 Mar 14).

Ninety Four Feet boss Dean Rzetcha intends to open at least three additional hotels in Sydney and Melbourne, the report says.

"We have secured more hotel (sites) in the Melbourne and Sydney CBD. We have three committed hotels already, but no brands and no planning approval as yet. We are hoping to roll out another Starwood asset within the next 6-12 months in Sydney and Melbourne," Rzetcha added.

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DL/AM re-submits

DELTA Air Lines & Aeromexico have lodged papers with the Federal Economic Competition Commission for its mooted Joint Cooperation Agreement on flights between the US and Mexico.

Currently, DL/AM offer over 80 daily trans-border services.

TA seals \$2m Cathay deal

CATHAY Pacific and Tourism Australia will jointly invest \$2 million this year promoting Australia in key overseas markets under a new agreement announced this morning.

As part of the deal, CX will fly more than 200 travel agents from North Asia to attend TA's Corroboree Greater China event, which kicks off on Hamilton Island

tomorrow.

The pact also includes joint marketing activities in Hong Kong, China, Korea and the UK, while Australian "destination content" will feature on CX inflight entertainment screens.

"Cathay Pacific is one of the world's most respected airlines and an aviation partner we're very keen to work with, especially given the strength of their footprint within North Asia," said TA md John O'Sullivan.

He said it was the first time Tourism Australia had signed a 'multi-market' deal with CX.

A total of 400 delegates will attend Corroboree which will include three days of workshops and a day exploring the Great Barrier Reef and Whitsundays.

The Chinese agents will then disperse across the country on five day familiarisation visits, between them, taking in every state and territory.

SYD electric buses

SYDNEY Airport is considering the introduction of electric buses, to shuttle passengers from its Blu Emu long stay car park which services the T2 and T3 terminals.

The airport says the move is part of its commitment to sustainability, with expressions of interest being sought from manufacturers of electric buses for the supply and maintenance of suitable vehicles.

CLICK HERE for more info.

Discover Your Career

A **NEW** online career resource for the tourism and hospitality industry, jointly funded by the National Tourism Alliance and the Federal Govt has been launched.

Discover Your Career offers links to training opportunities, industry vacancies & career advice forums.



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\$8m Tas Tourism fund

PROJECTS at Cradle Mountain and Derwent Bridge are among the first initiatives in Tasmania to receive a slice of the latest funding under the Tourism Demand Driver Infrastructure (TDDI) Program.

Of the TDDI, Tasmania has been allocated \$3.124m over four years (near \$800K annually) which will be matched by project proponents, doubling the value.

Other earmarked projects include a Northern Tasmanian Cycling Strategy & Infrastructure Audit, East Coast Jetty at Adventure Bay, Bruny Island and the Wulkalina to Larapuna Cultural Walk.

"The TDDI Program will generate a variety of tourism infrastructure projects that will encourage even more holidaymakers to visit Tasmania and boost our record-breaking tourism sector," Tasmania Premier & Minister for Tourism, Hospitality and Events Will Hodgman said on Fri.

P2R 2.0 leaves a mark

THE official relaunch of the Passport to Rewards travel agent loyalty program has received an "overwhelming response," Globus family of brands has confirmed.

As exclusively revealed to the trade by **Travel Daily** last month, Globus soft-launched the scheme last month (**TD** 23 Apr), and from this week now features a full suite of reward partners.

Membership is open to agents nationally, with one point accrued for every dollar's worth of booked product on Globus, Cosmos, Avalon Waterways & Monograms.

Agents re-signing to the scheme will receive 500 bonus points and referring a friend will also be rewarded with an extra 500pts.

Marketing manager Australia Adam Mussolum said hundreds of agents had signed-up to P2R within hours of issuing invitations.

Points can be redeemed for gift cards at Myer, Woolworths, Coles, Bunnings, Harvey Norman & more.

NTIA judges revealed

A DOZEN "exceedingly qualified" industry heavyweights have been named by the Australian Federation of Travel Agents as Judges for the 2015 National Travel Industry Awards (**TD** breaking news).

The judges include Bob Lunnon (chief judge), Andrew Drysdale, Bernarh Whewell, Col Hughes, Diane Butler, Elizabeth Rich, Jeannie Foster, John McKernan, Julie King, Mahua Das, Rick Myatt and Tim Poulter.

"2015 has produced another impressive list of finalists across all 37 award categories," said AFTA chief Jayson Westbury.

Over 12 days, the NTIA Judges will be required to judge 23 categories and 115 travel industry individuals and businesses.

The panel have been "carefully selected and entrusted" to adjudicate the finalists for the 2015 awards, Westbury added.

More on the NTIA panel **HERE**.



Window Seat

SPARE a thought today for the citizens of African nation Togo, which has been voted as the least happy nation in the world, according to The World Happiness Report of 2015.

At the other end of the scale, Swiss are walking around with the widest grins, followed just behind by Iceland, Denmark, Norway and Canada.

Parameters set to ascertain a country's happiness rating include life expectancy, real GDP per capita, partner prospects, generosity and overall freedom.

Australia ranked tenth, but for those competitive against our Trans-Tasman neighbours, New Zealand trumped us in 9th spot.

Both countries' happiness levels saw a decline year-on-year, however the Kiwis' level fell faster than Australia.

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LOT out of Orbitz

LOT Polish Airlines has pulled its inventory from the websites powered by Orbitz after failing to renew its partnership contract.

The carrier said it has worked "extensively" with Orbitz over the past few months to extend its long-term partnership "based on new competitive terms and conditions" but had not been able to reach an agreement.

Tickets already issued through Orbitz web sites remain valid for travel, Orbitz added.

Aloft Midtown NYC

STARWOOD Hotels & Resorts will break ground on the Aloft New York Midtown in the Big Apple's Garment District later this month, with the 180-room hotel set to debut in Oct 2017.

Priceline acquisition

ONLINE travel company The Priceline Group has bought cloud-based data and analytics solution for the hotel industry PriceMatch for an undisclosed sum.

PriceMatch provides hoteliers with real-time data, which feeds a deeper understanding of current performance in order to "drive improvements" in operation.

Fijian Made FTE focus

FIJI'S reliance on the tourism industry will be brought to the fore at the upcoming Fiji Tourism Exchange which is being held in Denarau next month.

The theme of FTE 2015 is 'Tourism and the Community' & will address how tourism benefits local communities through jobs and supporting **Fijian Made & Fijian Crafted** by partnering with Fijian entertainers and artists, events director Sally Cooper said.

"Community and tourism are symbiotic in Fiji, which will be illustrated beautifully by FTE".

Following the official opening, FTE 2015 will feature a fashion show of 'Fijian Made' designers.

Solomon outbreaks

DFAT is urging Aussie travellers heading to the Solomon Islands to cover up after outbreaks of the mosquito-borne dengue fever & zika virus struck the nation.

"We encourage you to consider taking prophylaxis against malaria; ensure your accommodation is mosquito proof and take measures to avoid insect bites, including using an insect repellent at all times and wearing long, loose fitting, light coloured clothing," the govt says.

Snow Vic 'Go Season'

SKI Victoria has rolled out a 'Go Season' campaign to celebrate the commencement of the state's 2015 winter offering, launching in 26 days - see snowvictoria.com.

Wachau for 2-wheeled agents!



DRW officially open

PRIME Minister Tony Abbott officially opened the \$75 million airport expansion at Darwin International Airport on Sat.

Work has included a doubling of terminal size, improved baggage systems & security screening areas, as well as new retail and food & beverage outlets.

At the opening, Abbott revealed other announcements would be made in coming weeks regarding the further development of Northern Australia.

Northern Territory Chief and Tourism Minister Andrew Giles said the expansion was a "huge vote for confidence" for tourism.

"The Darwin Airport expansion and upgrades will leave a great first impression for visitors to the Territory and will further help position Darwin as a gateway into Australia from Asia and Europe," Giles remarked last weekend.

ABOVE: This group of travel agents explored parts of the picturesque Wachau Valley with Scenic during the leisure firm's recent 'shake down' voyage of *Scenic Jasper* in Europe.

Kitted with bikes and helmets, the agents did some land touring of their own, cycling the 32kms from Durnstein to Melk as their ride - the newest Scenic 'Space-Ship' - cruised the Danube.

Promotion at Rocky

FORMER Sydney travel agent Karen Hardie has been promoted to vice president global sales at rail operator Rocky Mountaineer, replacing Bob Nicholas.

Hardie joined the rail operator in 2012 as director of sales USA, and will be based in Vancouver.

Among her responsibilities will be leading the company's team of sales personnel, maintaining and developing business relationships.

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Future events in: Adelaide & Northern NSW

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Contiki Latin 2015/17

CONTIKI has unveiled a new year-round eight-day Ultimate Inca adventure that visits the Sacred Valley and Machu Picchu as part of its newly released 2015/17 Latin America brochure, priced from \$1,825ppts.

A flexible four-day Inca Trail trek that starts and ends in Cusco has been included in the itinerary, enabling Contiki to tailor the date of the trek based on the number of permits issued each day.

Luxury Col Chicago

STARWOOD Hotels & Resorts Worldwide has announced it will introduce The Luxury Collection brand to Chicago through a conversion of the Conrad Chicago.

The new name of the property has yet to be disclosed, but the 521 North Rush Street hotel will be re-titled following a renovation by the end of the year.

INDABA not to be Missed!



SOUTH Africa's annual travel and tourism showcase, INDABA, kicked off last weekend in the seaside city of Durban.

On the eve of INDABA 2015, South African Tourism (SAT) and Durban Tourism hosted the Australian & New Zealand contingent to a welcome party at The Market Restaurant in Durban.

In attendance were the SAT Australasian team, Australian and New Zealand buyers, exhibitors and others.

INDABA 2015 will bring together over 1,000 exhibiting businesses

with over 2,000 buyers from tourism firms around the world.

Collectively, they will conduct tens of thousands of short meetings, while small business owners will also get their chance at the INDABA Speed Marketing Sessions, an initiative of SAT, Fair Trade Tourism Enterprise and Tourism Enterprise Partnership.

International markets will make up 65% of all business deals made.

Pictured with Sun International Miss South Africa 2015 from left are Julian Insall, The Africa Safari Co.; Andrew Gray, Swagman Tours; Yana Shvarts, South African Tourism; Elly Wealthall, World Journey; Patrick Barden, This Is Africa; Matthew McMillan, Eclipse Travel; Melyne Nercessian, South African Tourism; Jim Drapes, Back Track Adventures; Liesl Laurie, Miss South Africa 2015; Kathy Kotzias, Out and About; Caryn Young, Adventure World and Dinesh Kaku, Backpacker Deals.

LH XWB time line

LUFTHANSA has revealed it plans to introduce of the first of its Airbus A350-900 XWB (extra wide body) aircraft to Munich at the end of 2016.

LH has 25 A350s on order.

WIN A TRAVEL GUIDE & MAP

Each day this week **Travel Daily** and **Marco Polo Travel Publishing** are giving away a travel guide (RRP \$17.95) and map (RRP \$16.95-19.95).

The Marco Polo Travel Guides are innovative and budget-priced travel guides that highlight only the best attractions, accommodation and eateries with clear and brief descriptions plus vibrant, full-colour photos. Unique insider tips mean readers can get off the beaten track, while the 'perfect day/route' section will help those with limited time to quickly get to know a destination.

To win, have the best answer to the question and send it to marcopolo@traveldaily.com.au

What would be your top three places to visit in London?

Check here tomorrow for today's winner.

Nanuku portal rejig

A REVAMPED website offering new and improved functions has been unveiled by Nanuku Auberge Resort Fiji - the final component of a rebranding exercise.

New features include 'Push to Chat' and 'Push to Talk' functions that enable customers to engage directly with the resort's staff.

Through the portal, potential guests can also check availability across each of the resort's various accommodation types.

Other new sections are dedicated for couples considering getting hitched at the resort and Nanuku's spa & wellness centre.

See nanuku.aubergeresorts.com.



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Hawaii Celebrations

SPECIAL occasion travel firm Celebrations Travel Group has expanded its product range to now include the Hawaiian Islands.

The company has selected a range of hotels dotted across the islands suitable for facilitating a celebration or special life event.

Packages include lei greetings, accommodation, airport transfers and a range of touring options as well as welcome gifts in-room.

Products and travel deals are commissionable to agents at 10%.

Korean boosts First

HOT on the heels of launching its new Prestige class Business offering (**TD** 06 Feb), Korean Air has launched upgraded Kosmo Suites in its First cabin.

Set to feature on its 777-300ER aircraft, the suites offer enhanced space, sliding panels and armrests and upgraded IFE systems.

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Kakadu dry campaign

DRY season now underway, the Northern Territory Government has launched a new advertising campaign encouraging travellers to visit the Kakadu National Park.

Starting today and running for the next month, the NT Govt said the campaign is about "breaking down barriers about access to the park" including promoting a plan to make access year-round.

Viewers will learn about access upgrades made to flood crossings and future projects.

CLICK HERE to view a new digital commercial driving the campaign.

AM Vancouver route

AEROMEXICO will launch a third route to Canada from 09 Dec, with flights between Mexico City-Vancouver to complement its options of Toronto and Montreal.

The daily frequencies will be operated using Boeing 737s.

'Can do' Canterbury

A COLLECTION of images from Instagrammers and bloggers will be used as the backbone of a new tourism campaign to lure Sydneysiders to New Zealand.

Christchurch & Canterbury Tourism's 'Can Do in Canterbury' crusade has been designed to inspire a long weekend to the region for "relaxation, exploration and adventure".

In conjunction with the promo is a competition to win Jetstar vouchers and 5-days car hire - christchurchnz.com/australia.

Excite's capital idea to celebrate



DC to Cuba flights

THE first-ever nonstop service between Baltimore/Washington DC and Havana, Cuba will launch on 30 Sep.

Twice weekly flights will be operated by Island Travel & Tours using dual-class Boeing 737 jets.

Island Travel & Tours also flies six times weekly from Miami to Havana and will introduce twice weekly flights from Orlando to Cuba on 08 Jul.

Ibis Mackay opening

ACCOR has released opening rates starting from \$129 per night at the new Ibis Mackay, due to open its doors on 01 Jun.

The property will be the only purpose built economy hotel at Mackay Airport and will offer 152 rooms, with public facilities including a restaurant, gym and ground floor tavern.

ABOVE: Initially postponed due to Sydney's wild weather, Excite Holidays toasted to the charisma and charm that is Washington DC and its unique history last week.

Guests had the chance to time-travel back to the 1960's to step into the shoes of John F Kennedy or Marilyn Monroe, both iconic identities of the era.

Served alongside canapes and drinks, agents learned more about DC's neighbourhoods, hotels & things to see and do.

Excite Holidays also took the opportunity to promote its agent incentive, offering a huge bank of rewards points for agents to put towards their own trips, including a bonus of 1000 points for every night booked in Washington DC.

Pictured above from left is Andrew Loving, Excite Holidays; Yuri Cherniavski, Travel Partners; Rachael Power, Excite Holidays & Colleen Sutcliffe, Excite Holidays.

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Freestyle
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AA DFW/PEK launch

AMERICAN Airlines has begun flights on its 11th route between the US and Asia, with daily direct services from Dallas/Fort Worth and Beijing Capital.

Finnair love for Lilli and Lali

DEDICATION

to Finnair comes naturally for Lalitha Murthy and Lilliana Svircev, who both recently chalked up a decade with the airline.

The offline carrier toasted the ladies last week with a special celebration complete with cake.

The ladies are pictured above second and third from left with Geoff Stone, Melvyn Almeida from Airline Marketing Australia and Jani Peuhkurinen, Finnair.



Super Rugby Rd 13 Winner



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CONGRATULATIONS Tony Kelly

from *Tony Kelly Travel*

Tony is the top point scorer for Round 13 of *Travel Daily's* Super XV Rugby industry footy tipping competition. Tony has won a gift pack from Emirates.

Major Prize:

Two return Economy Class airfares to Dubai with Emirates

Nobu Mexico debut

CABO San Lucas in Los Cabos will become the home of the first Nobu Hotel in Mexico, with a property scheduled to open in 2017 in collaboration between Nobu Hospitality & RCD Resorts.

The property will feature 200 beachfront rooms and signature Nobu Restaurant and Bar.

Mayflower Autograph

THE portfolio of Marriott Intl's Autograph Collection Hotels has reached 86 globally through the addition of The Mayfair Hotel in Washington DC.

The 583 room & 74 suite hotel has just completed a US\$20m facelift - the final phase of a top-to-bottom renovation.

Tunisia ad campaign

FOLLOWING a "precipitous" drop in arrivals stemming from the Bardo National Museum attack in Mar, officials in Tunisia are launching a campaign aimed at reassuring safety for tourists.

Bookings for the 2015 summer are reportedly down 60% y-o-y.

A social media campaign will focus on a boost in security levels on all public transport, routes to attractions and at airports.

Brochures



WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



AAT Kings Uluru Day Tours 2015-16

Activities around The Rock have been expanded for the 2015/16 season, with new additions including a guided walk around the entire base at sunrise and the popular Uluru BBQ dinner. Touring options in Uluru, Kata Tjuta and Kings Canyon are all covered in the one brochure, each offering free hotel pick-up. The guide also details some of the lesser known highlights of the area & ways to improve your trip through activities such as star-gazing.



Creative Holidays - Hawaii 2015/16

Building on extra air capacity between Australia and Hawaii by Qantas, Jetstar & Hawaiian Airlines, Creative Holidays has in turn increased its range for the Aloha state. Already a strong range, new hotels have been added on all four major islands, along with new road trip suggestions for both self-touring and guided adventures. Full pages feature the Aulani Disney Resort and a seven-night roundtrip cruise.



Bunnik Tours - Egypt & The Middle East 2015-16

Highlighting its maximum group size of 20 on the front cover, the new Bunnik guide for Egypt and the Middle East details the different way of seeing the region in an intimate small group atmosphere. Some new tours have been established, while popular favourites return. One of the new tours is an 18-day journey to the Western desert including a Lake Nassar cruise.



Infinity Holidays - Victoria 2015/16

The vibrancy of mainland Australia's southernmost state has led to a colourful brochure release from Infinity Holidays detailing a vast array of different tours, hotels and experiences, whether for a weekend away or a longer holiday. Wildlife Tours Australia has boosted its range of hotels and itineraries, six of which feature "fermented beverages" including experiences from Tourism Australia's 'Ultimate Winery Experiences Australia' range.



Freestyle Holidays - UK & Europe 2015/16

Also featuring the Arabian Peninsula, the new guide from Freestyle features hotels, apartments, cottages, villas and a host of other accommodation categories in five of the most popular regions for Aussie travellers. These include the UK, Ireland, Spain, Italy and France. Complementing these countries are a host of others, all offering their own unique drawcards, hotels, tours, rail, cruise and car adventures. Dubai & Abu Dhabi also feature within.



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New Caledonia invaded by MICE



AIRCALIN and New Caledonia Tourism recently joined forces to host the Australian Professional Conference Organisers group for a six-day fam of the island.

Designed to showcase MICE offerings of the tropical paradise, the group explored Green Island, went snorkelling, toured aboard a fleet of segways and partook in fine French cuisine in Noumea.

Pictured above is the group at Turtle Bay, from left is Ali Thompson, Carlson Wagonlit

Meetings & Events; Anne-Lise Hruby, Aircalin; Leah Anderson, Vigour; Danielle Flegg, New Caledonia Tourism; Amy Williams, Ultimate Sports Travel & Events; Ian-Andrew Walsh, G1 Group; Brian Challinor, Gener8 Events; Amanda Winter, A Winter Perspective; Alison Tovey, MYOB; Kelly Ledger, Kelly Ledger Events & Travel; Sally Pepermans, Starwood New Caledonia.

Front: Suzanne Kenyon from NewCal Events.

Ritz-Carlton openings

LUXURY Marriott brand Ritz-Carlton Hotel Company will grow its European footprint with plans to open its first property in Hungary from next year overlooking St Stephen's Basilica.

A 192-room hotel will be located in Budapest, with a major renovation to be undertaken on an existing property beforehand.

MEANWHILE, Nile Ritz-Carlton Cairo has scheduled its reopening date for near the end of the northern summer following a renovation & restoration project.

The 331-room property is located in Tahir Square virtually next to the Egyptian Museum.

Tischler on True North

TRUE North will host landscape artist Andrew Tischler as a special guest on its 08 Aug 13-night Kimberley Ultimate adventure itinerary, departing on 08 Aug. Call (08) 9192 1829.

QR Maroc agreement

FLAG carrier of Morocco Royal Air Maroc and Qatar Airways have signed a strategic joint business agreement on services between the two nations.

The networks of the two carriers will be linked along with reciprocal frequent flyer earn and burn privileges, along with a codeshare on services by both carriers between Doha and Casablanca.

Alamo into Paraguay

ALAMO Rent A Car has entered Paraguay, opening new depots in Asuncion at Silvio Pettriossi Int'l Airport and a downtown facility in the nation's main int'l gateway.

Legoland in CityPASS

SALES of the Southern California CityPASS tourist card made after 03 Jun will include entry to LEGOLAND California as one of the admitted theme parks.

A three-day Park Hopper Pass to Disneyland parks and Seaworld San Diego are also included.

Cards retail for \$329 per adult or \$286 for kids aged 3-9.

Monday 11th May 2015

AFL Rd 6 Winner



Sponsored by:



CONGRATULATIONS

Agnes Singh
from *Traveledge*

Agnes is the top point scorer for Round 6 of **Travel Daily's**

AFL industry footy tipping competition. Agnes has won a breakfast cruise for two from Captain Cook Cruises.



Major Prize:

Two return Economy Class airfares to Dubai with Emirates

First pax blacklisted

THE China National Tourism Administration has begun adding the first names to its new blacklist of recalcitrant citizens in an effort to improve the image of Chinese travellers throughout the world.

Eighteen-year-old Li Wenchun became the first to be added after being caught climbing onto a statue of a Red Army soldier.

He joins three others whose names will remain on the list for predetermined times, preventing or limiting future outbound travel.



This month **Travel Daily** and **On the Go Tours** are giving the travel industry a chance to win a trip to Egypt.

This awesome prize includes:

- Return flights for two
- 14 day King Ramses Tour for two



To win, answer every daily question and have the most creative answer to the final question.

Send your answers to onthegotours@traveldaily.com.au

How many brochures do On the Go Tours have?



Terms & conditions

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WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS

MIX IT UP IN THE MICE MARKET

**M&E BUSINESS DEVELOPMENT MANAGER
SYDNEY – \$75K + BONUS**

Do you know how to hit the ground running and make your mark on securing new event business? This fantastic new role gives you a great opportunity to get ahead with a high-end market leader. Your experience in corporate sales will have given you the skills in developing leads, creating unique proposals, building relationships and signing up valuable new business. A great opportunity for hunters with a love for the MICE market.

AS GOOD AS GOLD!

**LEISURE SALES MANAGER
BRISBANE – SALARY PKG \$75K + SUPER + BONUS**

Due to growth we have a rare opportunity to join this luxury brand as a sales manager. You will be responsible for managing a territory, developing & implementing sales strategies, growing sales revenue & building strong ongoing relationships with key clients. This role will have you out and about on the road & does require interstate travel. Great salary package on offer. Must have previous experience within the luxury & leisure segment to be considered.

EXCLUSIVE TO AA APPOINTMENTS

**BUSINESS DEVELOPMENT MANAGER – VIC/QLD
MELBOURNE – SALARY PKG \$60K + CAR + COMMS PKG**

Looking after the VIC/QLD market, you will be responsible for developing strategies to increase sales, growing sales revenue & building strong ongoing relationships with key clients. Working as part of the business development team you will be on the road frequently & will be required to travel interstate regularly. Strong presentation skills together with extensive travel experience throughout China, Vietnam and/or the USA is req'd. Sales experience essential.

CLIENT RELATIONSHIPS ARE VITAL

**TRAVEL ACCOUNT MANAGERS
SYDNEY – PACKAGES BETWEEN \$85K-\$95K**

Are you the master in keeping relationships strong and enjoy day to day management of clients? These fantastic roles are an exciting opportunity to join market leaders. We are looking for polished and professional individuals who know how to deliver outstanding account management services to their clients, building rapport and analyzing data to effectively manage their business. Strong communication and interpersonal skills are essential. Apply now!

SALES REPRESENTATIVE - TOURING PRODUCT BUSINESS DEVELOPMENT MANAGER – SA/NT

ADELAIDE – SALARY PKG \$55K + COMM PKG + MILEAGE
Are you a proven sales professional in Adelaide looking for a new product to promote? Responsible for the SA/NT market, your primary role is developing strategies to increase sales, growing sales revenue, building strong ongoing relationships with key industry agents, together with attending trade shows/expos. Previous experience in the travel industry as a sales executive or solid sales consulting experience essential.

TECHNOLOGY IS THE WAY FORWARD

**ACCOUNT/SALES MANAGER
SYDNEY – \$80K PLUS BONUS**

If you're hungry for success, recognition and career progression this company will offer you all that and more. We are looking for someone with a mixture of Sales and Account Management for this position, Sales is a must. Strong industry contacts is also highly desirable. If you are not scared of cold calling on your industry colleagues whilst maintaining strong existing relationships this role is for you. With career advancement and a great salary on offer.

BREAK INTO THE TRAVEL INDUSTRY

**BUSINESS DEVELOPMENT MANAGER
SYDNEY – UP TO \$75K PACKAGE**

Are you a consultant/sales rep looking to develop into business development? This global travel company are looking for a Business Development Manager to acquire new corporate travel business for their corporate brand. You will be focused on new business wins and complete lead generation. If you are good at building relationships and have fantastic rapport building skills, then this role is for you! Travel experience is not essential! Excellent benefits!

REAP THE REWARDS!

**CORPORATE BUSINESS DEVELOPMENT MANAGER
BRISBANE – SALARY \$80K (OTE)**

An amazing opportunity exists to join this dynamic travel management company as a BDM. You will be responsible for developing a pipeline & building relationships to acquire new business along with implementing sales strategies to optimise client spend. Attractive salary with uncapped earning potential. Experience as a travel BDM with a proven sales track record along with strong customer service, presentation, communication and negotiation skills essential.

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Working in partnership with the Australian Travel Industry

Wholesale Travel Specialist

Brisbane, OTE \$40-45K, Ref: 1653AW2

We have an exciting opportunity for an experienced travel professional. You would be currently working in Airline Reservations or in a Wholesale Consulting role. You would enjoy working to sales targets in a fast paced environment. Our client offers a defined career path and training and best commission structure in the industry. You will be perfect for the role if you are a sales gun, know your Domestic or International product and a GDS. Don't delay, apply now and start your new job in May!

For more information please call Anna on
(07) 3023 5023 or click [APPLY](#) now.

Travel Consultant

Greater Western Sydney, \$DOE Ref: 1390MB1

Don't miss this amazing opportunity to work closer to home and escape the commute. We are looking for an experienced Travel Consultant who is looking for a refreshing change and wants to stay closer to home. Work for a well-established Travel Agency with supportive management and team, be rewarded for your hard work and be paid what you're worth. No two days will be the same with a mix of face to face and over the phone consulting, bring your high end touch to this agency.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

BDM - Wholesale Travel

Melbourne, Up to \$66k, Ref: 1712MD1

An outstanding Business Development Manager opportunity for a fantastic, well respected and leading touring company specialising in New Zealand! If you have extensive experience as an on the road travel industry BDM/Sales Executive, effective communication and strong presentation skills, on the road and proven track record of sales achievement B2B & you are looking for a new exciting role - APPLY NOW! Excellent Company benefits & excellent remuneration package for the right candidate!

For more information please call Megan on
(02) 9113 7272 or click [APPLY](#) now.

Conference & Events Ops Supervisor

Perth, \$DOE, Ref: 1705LB1

This 5 star hotel located in central Perth is currently seeking a Conference & Events Ops Supervisor, reporting to the Food & Beverage Manager. This role is perfect for someone who loves the challenge of ensuring all guests leave happy, makes effective decisions on their feet and can motivate a team! Previous experience in running events for a hotel, an RSA certificate & full 7 day availability required. Remuneration is dependant upon experience for the right person, from \$50K upwards.

For more information please call Lauren on
(02) 9113 7272 or click [APPLY](#) now.

Retail Travel Consultant

Brisbane Northern Suburbs, \$DOE, Ref: 1087PS1

Experience Travel Consultant who is looking for a better work life balance? Do you have solid worldwide product knowledge? This well known independent is expanding their team based in the Northern suburbs. Working to set sales targets you will be rewarded with a competitive base + uncapped commission & a fantastic friendly team environment. If you are a team player with solid GDS & product knowledge and are available Thurs evenings and Saturdays on a rota this is a great opportunity to work locally!

For more information please call Peta on
(07) 3023 5023 or click [APPLY](#) now.

Multi Skilled Corporate Consultant

Sydney CBD, up to \$70k, Ref: 1711SZ1

A golden opportunity has become available for an experienced Corporate Travel Consultant with great GDS knowledge and strong corporate experience to work for this multi award winning TMC! You will ideally have 4-5 years plus of experience in Corporate Consulting with a great can do attitude. You will be working on Sabre and Tramada but cross-training will be provided for the right candidate. Great office environment and support with high staff retention. Be rewarded for your experience!

For more information please call Serena on
(02) 9113 7272 or click [APPLY](#) now.

Senior Travel Consultant

Melbourne, \$55-60k, Ref: 1716DV5

Do you have a passion for travel sales and the desire to move into a new challenge within the industry? Are you a Senior Travel Consultant with a mature outlook and is looking for the opportunity to shine in a new environment? This role isn't just another travel consultant opening, this is the chance to work for a company that will allow to further your career! My client requires a savvy Senior Travel Consultant that has first-hand travelling experience alongside their working history!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

Wholesale Travel Consultant

Adelaide, \$40-\$45K, Ref: 1697LB1

Rare opportunity to make the move away from retail face to face consulting, into wholesale travel today! Join a well established and friendly team putting together destination specific itineraries. Fantastic opportunity for an experienced travel consultant with at least 1-2 years' experience in a similar role looking to expand on their knowledge and grow their career! Those with working Sabre knowledge looked upon favourably, salary rewarded on experience. Don't delay, interviewing ASAP!

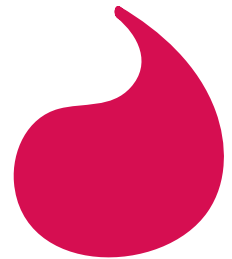
For more information please call Lauren on
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that we want.



Travel Expert positions are currently available in the following locations:

Travel Managers

- **North Sydney & Norwest:** <http://applynow.net.au/jobs/F164499>
- **Perth:** <http://applynow.net.au/jobs/F166228>
- **Brisbane:** <http://applynow.net.au/jobs/F166660>
- **Melbourne & Surrounds:** <http://applynow.net.au/jobs/F164013>
- **Hobart:** <http://applynow.net.au/jobs/F166940>

Business Development Managers

- **Melbourne:** <http://applynow.net.au/jobs/F167739>
- **Sydney:** <http://applynow.net.au/jobs/F189051>

Business Solutions Managers

- **Melbourne:** <http://applynow.net.au/jobs/F189262>
- **Sydney:** <http://applynow.net.au/jobs/F189248>



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