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Travel Daily

First with the news

Wednesday 13th May 2015



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NTIA '15 finalists revealed

THE 2015 National Travel Industry Awards have moved to the next level, with this morning's much-anticipated revelation of the finalists (**TD** breaking news).

The industry is poring over the list, which has seen categories revamped to reflect the changing nature of travel distribution.

In particular the prestigious "Best Travel Agency Group" category has been joined by the new "Best Non Branded Travel Agency Group" award, providing for a larger field of entrants.

There's also been keen interest in the new "Best Online Travel Agency" category, with six finalists including helloworld.com.au, Expedia, BYOjet, Cruise Guru, Global Journeys and Cruisefinder.

AFTA ceo Jayson Westbury confirmed that the finalists in 23 of the 37 categories will now face the eminent judging panel (**TD** Mon) over the next few weeks.

The winners will be announced at the industry night of nights, the NTIA Gala Dinner on Sat 18 Jul at Sydney's Dockside Pavilion.

"The AFTA team has been busy planning a spectacular night for guests," Westbury said.

Sponsors of the night (featured on the **cover page** of today's **Travel Daily**) include Qantas, while entry to the Supper Club sponsored by Singapore Airlines is also included with every ticket.

Westbury said AFTA was "committed to bringing this significant event to the industry for the industry, and all nominees and finalists should be very proud of their achievement thus far".

Select heads to Manila

MEMBERS of the Select Travel Group are today winging their way to Manila on Philippine Airlines, for their annual conference - see **TD** for on location reports from tomorrow.

Budget tourism boost

LAST night's Federal Budget saw a number of positive measures for the travel and tourism sector.

As well as tax breaks for small business operators, there was funding allocated for more outbound Smartgates at international airports which will "provide the next generation of automated biometric processing," said AFTA ceo Jayson Westbury.

Additional funding has been allocated to Tourism Australia, which will revamp its business events marketing to focus separately on the associations and incentives sectors.

The Passenger Movement Charge will remain frozen, in accordance with a pre-election commitment.

One negative for the inbound market is a change in the taxation treatment of working holidaymakers, who will now be treated as non-residents and taxed at a rate of 32.5%.

However "the biggest hope for all of us in the travel and tourism industry is that this budget gives Australia back its confidence, which is the number one thing we need to ensure that Australians continue to travel," said Westbury.

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Today's issue of TD

Travel Daily today has eight pages of news and photos, a front cover page for **NTIA** plus full pages from: (**click**)

- AA Appointments jobs
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- Renault Eurodrive



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Survey prize winners

THANKS to the hundreds of **TD** readers who entered our recent exclusive travel industry salary survey, stay tuned for a range of interesting stories to follow.

Respondents also had a chance to win some fantastic prizes and today we have the pleasure to announce that Nicki Schleibs from Rail Plus was the winner of an Apple Watch.

Other winners included Amber O'Grady, Flight Centre; Hayley Tidyman, Helloworld and Janelle Go from IHG who have each won a Samsung Galaxy Tab 4 tablet.

One hundred other readers also won themselves a HOYTS ticket.

Thanks to all those who entered.

AY c'share on SIN/PER

FINNAIR has expanded its codeshare agreement with Qantas which will enable the Finnish carrier to place its 'AY' designator code on QF metal between Singapore-Perth, from 26 Jun.

The service complements AY's Hong Kong hub ex Perth through oneworld partner Cathay Pacific.

AY has also extended its network to Busan, South Korea through an expanded c'share pact with JAL.

StayWell, CP Group split

A PARTNERSHIP initially harked as a "key strategic milestone" between Sydney-based StayWell Hospitality Group & New Zealand based CP Group (**TD** 04 Nov 13) ended abruptly on Fri, resulting in the Aussie company losing its full hotel inventory across the ditch.

In late 2013, StayWell signed a management agreement with the CP Group, signalling its entry into the NZ market, taking over the former Mercure badged hotels in Wellington, Auckland, Dunedin, Rotorua and Picton.

The properties were rebranded under StayWell's Park Regis and Leisure Inn chains, representing close to 300 rooms.

But late yesterday, StayWell confirmed the alliance had been broken, saying it had received notice on Fri that CP Group has "purported to terminate StayWell Hospitality Group's management agreements".

StayWell ceo & md Simon Wan said CP Group had "failed" to meet its side of the deal & would commence legal proceedings to seek to recover damages, rather than seek an injunction to stop

the termination of the deal.

"We believe that CP Group has failed to meet its obligations under the management agreements and we are pursuing our claims through the legal system in New Zealand to protect our reputation and brand image," Wan commented yesterday.

The action came after CP Group director of hotel ops Terry Ngan told the *NZ Herald* it had decided to take over management of the five hotels "and run them in-house effective immediately".

"All existing management and staff employed by CP Group will continue under the same employment terms & conditions," Ngan added.

The five NZ hotels remain listed on StayWell's website.

WWT Auckland office

CHINA specialist Wendy Wu Tours has broadened its reach by opening a new office in Auckland.

The new outlet boosts Wu's number of offices to five globally, joining her original Sydney HQ & locations in London, New York, Shanghai and Johannesburg.

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May travelBulletin out now

THE latest edition of our sister publication *travelBulletin* (pictured) has now been posted to subscribers, with the issue featuring an in-depth look at the future of travel wholesalers.

Respected industry commentator Steve Jones lifts the lid on the ongoing revolution in travel distribution, with agents forming stronger bonds with overseas suppliers.

The May *travelBulletin* also details key industry statistics including a break-down of ATAS accredited agents across Australia which now number almost 3,000.

There's exclusive Hitwise content on internet travel agency market shares and commentary on all of the recent developments in the industry.

But that's not all - destinations featured this month include Canada & Alaska, Korea and Hawaii while there are also lots



of industry photos and reports on travel personalities including Hilary Weir's new "celebrity cruise" distribution deal with Worldwide Cruise Centres.

travelBulletin subscriptions cost just \$50 a year - sign up at travelbulletin.com.au/shop.

Nov ABS figures out

THE Australian Bureau of Statistics continues to play catch-up with the release of its inbound and outbound figures, this morning releasing the finalised numbers for Nov 2014.

There were 603,700 short-term visitor arrivals during the month, while 692,000 residents headed overseas from Australia in Nov.

New Zealand was firmly in the top spot for arrivals, with 101,800 visitors, followed by China with 69,300, the UK at 62,000 and the USA with 54,700.

Year-on-year the biggest growth was from China, up 26.5% and India which rose 13.7%, while USA numbers also jumped 9.4%.

NZ was also the top outbound destination, with 97,900 Aussies crossing the Tasman during Nov. Indonesia was in second place with 83,200 departures.

Both Thailand and Malaysia saw big drops in visitation, down 12.3% and 13.6% respectively.



Window Seat

US billionaire Larry Ellison has closed almost every hotel room on the Hawaiian Island of Lanai, as he pursues a dream of making the destination the world's "first economically viable 100% green community".

Ellison bought 98% of Lanai in 2012, paying US\$300 million, and owns both Four Seasons properties on the island.

The 201-room Four Seasons Resort Lanai and Manele Bay will close on 01 Jun for at least three months - while workmen doing up the property will stay at the 102-room Four Seasons Resort Lanai the Lodge at Koele.

The only other property on the island is the Hotel Lanai (which is fortunately still open), with a total of 11 rooms - and Ellison also bought that hotel last year.

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*Our brand new A380 - now flying Abu Dhabi to London and from Sydney in June.

Wednesday 13th May 2015

HA seat upgrades

HAWAIIAN Airlines is offering customers the option of booking or upgrading to 'Extra Comfort' seats on all its flights operated by Airbus A330 aircraft.

Seats in the cabin provide 5" or more extra legroom, priority security line, priority boarding, personal electric power outlet, free 'Unlimited TV & More' entertainment packs, pillow, blankets and upgraded meals.

Pax can upgrade to HA's Extra Comfort class by paying an extra \$140pp per sector.

Seats are located in rows 11, 12, 13, 14, 33 and 34 - [CLICK HERE](#).

DFAT S Africa update

NEW immigration regulations pertaining to the entry of children to South Africa from 01 Jun, being introduced by the South African Department of Home Affairs (**TD 09 Apr**) have now been updated on the latest DFAT advice for the country - more details [HERE](#).

EY/Brand USA synergy

ETIHAD Airways and Brand USA have reaffirmed a commitment to forge closer ties, announcing they will collaborate "to find common synergies in their shared goal of promoting travel and tourism between the UAE and USA".

Through closer ties, the parties will seek opportunities for joint promotional activities into the US.

EY currently operates to six key US gateways - Washington DC, New York, Chicago, Los Angeles, San Francisco & Dallas/Ft Worth.

SYD/LAX for \$999

CREATIVE Holidays has released a companion fare of \$999pp on Virgin Australia flights between Sydney and LA when booking a minimum of four nights accom.

The promo is valid for bookings made by 31 May for travel 20 Jul-31 Aug and 15 Oct-30 Nov.

Agents who issue four VA tickets to the USA will also receive a \$100 Coles/Myer Gift Card.



Echo: Crown Sydney red tape

OPPONENTS of the revised Crown Sydney Resort hotel and casino project at Barangaroo have voiced concern over the proposed taller 275m structure.

Around 25 public submissions have been received, most of which are from local groups and nearby residents - one of which labelling the project a "travesty of justice".

Rival casino resort operator Echo Entertainment Group, which owns The Star Sydney, says the planned Modification 8 (Mod 8) represents "significant" changes to the current Modification 7.

In a submission, Echo quizzed the govt if the changes stray too far from the original concept.

"It is questionable as to whether it could be regarded as having 'limited environmental consequences' in the context of its capacity...There is likewise a question as to whether the reconfiguration and amendment to land use can be properly

regarded as within the scope of a 'modification'," it argues.

Read Echo's full exchange [HERE](#).

Other opponents include the Museum of Applied Arts and Science (MAAS) which represents the Powerhouse Museum, The Discovery Centre and the adjacent Sydney Observatory.

MAAS said the tower will have a significant impact on viewing multiple constellations at certain times of the year "and therefore the ability to run night time guided tours and other activities".

Aside from economic and social impact on the Observatory's operation, MAAS says the tower will have a "heritage impact" on a location that has been used to observe the sky for 155+ years.

MP Alex Greenwich said the hotel relocation from a pier to waterfront land is "unacceptable".

However, all views were not anti Mod 8, with the Sydney Business Chamber supporting the changes.

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CANADA'S stunning West Coast and Rockies were showcased in all their glory to a group of travel agents during a recent eight day famil, hosted by Scenic.

In Vancouver, the troupe sampled a Scenic Enrich exclusive experience, visiting the iconic Capilano Suspension Bridge in the early morning light and a guided tour of the surrounding forest.

They then boarded the world famous Rocky Mountaineer (pictured) bound for the Rockies hamlet of Jasper, travelling in the

comfort of the GoldLeaf carriage and taking in the Thompson and Fraser Valleys enroute.

A scenic drive southbound on the Icefields Parkway included a stop at Athabasca Glacier before reaching the fabled Fairmont Lake Louise for an overnight stay and a subsequent two night stay at Fairmont Banff Springs.

The trip was rounded off in Banff with a helicopter flight over Three Sisters Peak, plus another Scenic Enrich experience to meet a Canadian Mountie.

Vietnam add on deal

TRAVELLERS bookings Wendy Wu Tours' 12-day Vietnam at a Glance tour or 18-day Vietnam Panorama itinerary can receive a three-day extension to Halong Bay and Hanoi at a reduced price.

Wendy Wu Tours is now offering a 30% discount on the add-on, which includes an overnight cruise on a junk and one nights' accom, now priced at \$280ppts.

The offer applies to all dates in 2015 for the 12-day journey and departures in Jun, Jul and Aug for the 2.5 week trip.

Szigeti new HTA boss

THE board of directors at the Hawaii Tourism Authority has confirmed the appointment of George Szigeti to the position of president and ceo (**TD Mon**).

Szigeti takes over from interim ceo Ronald Williams who has chaired the tourism authority since the exit of Mike McCartney at the end of 2014.

Skywards LHR pact

A NEW partnership between Emirates' frequent flyer scheme Skywards and London Heathrow will provide increased earn and burn options for travellers.

Through the agreement, members of Skywards will be able to convert Skywards Miles to Heathrow Rewards points which can be spent on Instant Rewards at hundreds of stores throughout LHR, including World Duty Free.

Reciprocally, Heathrow Rewards members can convert points to Skywards Miles which can be put towards flights, upgrades and other rewards.

ACTE 2015 details

DATES have been set for ACTE (Association of Corporate Travel Executives) Sydney 2015.

Headed by Tracy Greer, regional manager Australasia, this year's event will run from 22-23 Nov at the Sheraton on the Park, Sydney, with registration to open soon.

15
YEARS



Congratulations to the winner of our first weekly **Learn to Win** prize



Amanda Seymour-Munn South Coast Cruise & Travel, Nowra receives the Vietnam Airlines tickets from Trent - Vietnam Airlines and Vince from Skyteam Alliance



WIN A TRAVEL GUIDE & MAP

Each day this week **Travel Daily** and **Marco Polo Travel Publishing** are giving away a travel guide (RRP \$17.95) and map (RRP \$16.95-19.95).

The Marco Polo Travel Guides are innovative and budget-priced travel guides that highlight only the best attractions, accommodation and eateries with clear and brief descriptions plus vibrant, full-colour photos. Unique insider tips mean readers can get off the beaten track, while the 'perfect day/route' section will help those with limited time to quickly get to know a destination.

To win, be the first to answer the question and send it to marcopolo@traveldaily.com.au

What would be your top three places to visit in New York?

Congratulations to yesterday's winner, Emma Swan from New Horizons Holidays.

QF Tasman holds boost

QANTAS has reacted to "strong demand" over the Jul school holiday period, announcing today it will add 21 extra 737-800 flights between 03 Jul and 19 Jul.

Flights will operate from Sydney and Brisbane to Auckland across the day, providing "convenient travel times" for passengers.

QF exec manager international sales Stephen Thompson said New Zealand is a "key market" for the Australian flag carrier.

"We are always looking at ways to make flying between the two countries seamless and enjoyable for our customers," he said.

DC travel industry luv

THE US Capital is saying 'thank you' to the tourism industry in 2015, announcing its annual Travel Professionals Month will run from 01 Jul to 31 Aug.

During the period, hospitality providers in Washington DC will offer discounted services and accommodation to entice visits for trade personnel and families.

Among the hotel partners are brands such as Loews, Courtyard, Holiday Inn, Fairmont, Four Seasons and Hilton, while the 'DC VIP' card provides cost savings on attractions, tours, restaurants, transportation and more.

CLICK HERE to register.

EK Beirut upgrade

EMIRATES has announced the gradual phase in of a new third daily flights between Dubai and Beirut using Airbus A340-300s, to be fully operational by 01 Oct.

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Topdeck global Europe famil



Queenstown stats

NEWLY released visitor data for Queenstown show the New Zealand adventure hub amassed nearly 5% more guest nights in the first quarter of 2015 compared to the same time last year.

Over 919,100 guest nights were recorded between Jan-Mar, Destination Queenstown said.

During Mar alone, total guest nights rose 7.5% year-on-year to more than 288,600, with int'l guests soaring 13%, but domestic figures dropped 4%.

TOPDECK recently escorted a Flight Centre Travel Group mega famil through Europe, taking in parts of Amsterdam, Berlin and Prague over eight days.

The agents were treated to King's Day celebrations in the Dutch capital, Burning of the Witches in Prague, bike tours in Berlin and many side trips.

More than 40 travel agents from Australia, New Zealand, the United Kingdom, Canada and South Africa, with the **above** image featuring many on the trip.



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FIJI
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Germany takes agents for a ride



ABOVE: The German National Tourist Board last week wrapped up the 41st GTM Germany Travel Mart, with these lucky Aussie representatives enjoying the event which was for the first time held in the Thuringia region.

Host cities included Erfurt and Weimar, with the two day workshop held at Messe Erfurt.

Those not able to attend in person were also able to tune in via Twitter and Storify, with the reach of all tweets under the #gtm15 hashtag surpassing 1.2m.

More than 600 international key account managers, tourism professionals and media from 45 countries participated in the B2B event, meeting with 340 German exhibitors.

GTM was once again hosted as a "Green Event," with a range of sustainability goals which saw carbon-neutral international participant arrivals, transfers on public transport, local catering and no disposable tableware used.

Pictured above in a traditional carriage are, from left: Chris Suchet-Pearson from Beyond Travel; Emily Douglas of Tempo Holidays; a local guide; Svetlana Monastyrsky from the German National Tourist Office; and Isabel Beckermann from Flight Centre Global Product.

Broome getaways

BROOME and the Kimberley Holidays has launched some Winter Getaways, allowing clients to warm up with four night land packages priced from \$553 per person twin share.

Peak season flight prices start at \$478 ex Perth or \$770 from the east coast - more information at www.broomekimberley.com.au.

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Tigerair 17m milestone

TIGERAIR Australia had today celebrated flying its 17 millionth passenger since taking flight in Nov 2007, offering a 'Pay to Go, Return for \$17' fare sale.

6 more into Design

BOUTIQUE hotelier Design Hotels has welcomed six new members to its global portfolio.

The newcomers are StandArt Hotel Moscow; The Ludlow, New York City; Hotel de Rougemont (Switzerland); Hotel d'Almeran Saint-Remy-de-Provence; Filario Hotel & Residences, Lake Como and Chetzeron, Crans Montana (Switzerland).

Vivid Ideas tkts going

AUDIENTES planning to secure tickets to the Vivid Ideas sessions are being urged to act now, with only limited stock available.

A suite of events are planned during the annual Sydney light & sound show, and visitors can also take advantage of Vivid Ideas multi-passes across key themes & industries: advertising, digital media & marketing, architecture, design & visual arts, film, TV & screen content and much more.

See vividsydney.com/ideas.

Icelandair to Chicago

NEW transatlantic services are planned to commence between Reykjavik-Chicago from 16 Mar.

Icelandair revealed overnight it will launch four weekly services on the route, providing onward connections from RKV to 20 destinations in Europe.

HOT DESTINATIONS

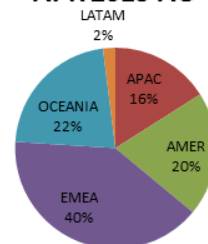


THE TAAP TOP TEN

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Expedia TAAP Destinations

APR 2015 AU



Expedia TAAP users earn Expedia+ points (2 points per \$1) available now.

Expedia TAAP recorded another exceptional trading month in April. 555 destinations were booked by Expedia TAAP agents last month. The top ten destinations booked were Sydney, New York, London, Paris, Melbourne, Singapore, Los Angeles, Oahu, Kowloon and Rome. Dubai, San Francisco, Bali and Gold Coast were just outside the top 10. EMEA stretched its dominance expanding to 40% market share. OCEANIA up 1% to 22%. USA up 1% to 20% last month while APAC was down 3% to 16% of the destination mix.

Looking deeper into destinations with strong growth this year compared to the same period last year, we see standout growth from Malta, Glasgow, Bruges, Naples, Taormina and Reykjavik. Japan is experiencing strong growth across the country as is Ireland with triple digit growth YOY.

Some of the out of the way destinations last month included Vilnius Lithuania, Shanxi China, San Antonio Texas and Vitoria Brazil. Your great service and our great rates, keep your customers coming back.



Keep your customers coming back



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join network

view jobs



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Wed 20 May
Mon 25 May
Thu 28 May

Future events in: Adelaide & Northern NSW

LAN 787-9 routes

LAN Airlines today reiterated the intended destinations for its 787-9 *Dreamliner* are set to include Sydney, Auckland (TD 11 Dec), New York & Easter Island.

The oneworld member carrier took delivery of the longer-range *Dreamliner* last month and has been operating the aircraft from its Santiago hub to Lima and onwards to Los Angeles.

LAN Airlines expects to receive six Boeing 787-9 aircraft in 2015.

AUH SITA agreement

ABU Dhabi Airport has selected SITA as its IT specialist to provide a full range of integrated airport solutions for the new Midfield Terminal, slated to open in 2017.

United.com facelift

UNITED Airlines has lifted the wraps on a brand new homepage and flight booking features at its united.com portal.

Unveiled in beta format as a preview, the site provides a new way to search & sort flight options, reserve seats and buy tickets.

A suite of all-new features and tools have also been developed.

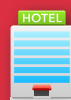
No Bull, it's snowing!

VICTORIA'S Alps have received fresh snow overnight with flurries continuing this morning and Mt Buller forecasting this afternoon falls could reach down to 800m.

Treasure Is stay pay

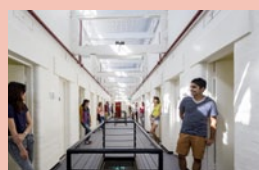
TREASURE Island Resort in Fiji has released a Stay 4/Pay 2 deal valid for stays through to 31 Mar, when booked before 30 Jun.

The promotion is available for new bookings & can be extended for extra days (conditions and block out dates apply).



Accommodation Updates

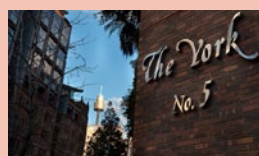
WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



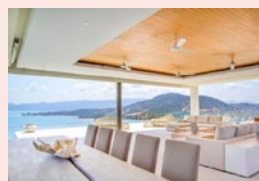
The newly opened **Fremantle Prison YHA** provides unique accommodation in a World Heritage-listed 19th century gaol. YHA has converted the property into a 200-bed hostel, with guests able to sleep in either guards' cottages or even the original cells. Stays start at \$28 per person per night, with twin bed cells costing from \$68 per night. More information on 08 9433 4305.



Novotel Vines Resort in Western Australia has relaunched after the completion of a \$4 million refurbishment. All 91 rooms and 12 suites have had a complete makeover, with new features including pod coffee machines, free in-room wi-fi and free in-house movies.



Sydney's **The York by Swiss-Belhotel** has debuted new suites, with a makeover which has seen some of its rooms now among the largest in the NSW capital. The Swiss-SuperSuites range from studios to a three bedroom penthouse, with some boasting Sydney Harbour views. The York is a serviced residence with 150 suites.



Thailand's **Samujana Koh Samui** has unveiled two new villas, including the highly anticipated five bedroom, 1600 square metre Villa 30 which offers uninterrupted 360 degree views. Per night rates start at about \$2092, while the nearby Villa 28 which offers six bedrooms starts at \$2354.



Win a trip to Egypt

This month *Travel Daily* and **On the Go Tours** are giving the travel industry a chance to win a trip to Egypt.

This awesome prize includes:

- Return flights for two
- 14 day King Ramses Tour for two



To win, answer every daily question and have the most creative answer to the final question.

Send your answers to onthegotours@traveldaily.com.au

What standard of hotel accommodation do On the Go use in Egypt?
Need a hint? CLICK HERE.



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Travel Daily is Australia's leading travel industry publication.

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Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

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Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Assistant Editor:** Matt Lennon
Contributors: Louise Wallace, Jenny Piper, Sarah Piper **Editorial email:** info@traveldaily.com.au
Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au
Business Manager: Jenny Piper - accounts@traveldaily.com.au

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The Ascott shows some TLC

THE Ascott Limited regional gm Kenneth Rogers recently handed this giant novelty cheque to TLC for Kids ceo Tim Conolan.

TLC for Kids is a charity supporting

sick children and their families, with "distraction services" which help them through frightening procedures, working with over 400 hospitals across Australia.

The Ascott Limited operates five serviced residences in Australia, and has chosen TLC for Kids as its national charity partner.



The \$7,725 gift was the result of 18 months of fundraising by The Ascott staff, who undertook a range of activities including random acts of kindness, wearing tracksuit pants to work and staff member Jaylee Fisher personally raising funds by completing the Kokoda Trek.



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THE TRAVEL INDUSTRY IS BOOMING TRAVEL RECRUITMENT ACCOUNT MANAGER SYDNEY & MELBOURNE SALARY PACKAGE circa \$70K + BONUSES

Great news - the travel industry is booming! AA is currently assisting our top clients to fill over 100 exciting vacancies. As a result, we are expanding our successful teams in Syd & Melb to keep up with demand. This is your chance to take your travel industry knowledge into a whole new direction within your career as a travel recruitment account manager.

Your day to day

You will enjoy interviewing candidates and assisting their careers, account management and business development.

Benefits

You will be rewarded with an excellent salary + bonus structure, as well as team perks including shopping vouchers, paid time off, full training and the opportunity to recruit for the best names in the industry.

What you need to succeed

Ideally you will come from a strong corporate or retail travel background, with excellent industry knowledge, strong communication and interpersonal skills and the ability to work well in a team.

Interested? Contact our MD to know more or apply directly at apply@aaappointments.com.au

START YOUR NEXT ADVENTURE CORPORATE TRAVEL CONSULTANTS

BRISBANE CBD – TOP SALARY PACKAGE UP TO \$60K OTE

It's time to take your experience to the next level! This award winning Travel Company is currently recruiting and they are on the lookout for highly motivated, passionate and career driven travel consultants to join their corporate division. Booking travel arrangements for the academic sector and for education professionals will be your all important role whilst working amongst a strong and supportive team. Enjoy a strong salary package, uncapped commission, famils and more! Start your next adventure and call AA today.

BECAUSE THERE'S NO BETTER WAY TO TRAVEL RETAIL CRUISE CONSULTANT

BRISBANE – SALARY PACKAGE \$50K - \$55K OTE

Love talking about & selling cruises? This boutique cruise office located on the north side of Brisbane is looking for an experienced travel consultant with strong cruise knowledge to join their successful team. You will sell cruises to exotic destinations along with all pre and post arrangements. There are loads of perks to reward you for your hard work including no Sunday work, career progression and top \$\$\$. Don't let this ship sail, your new role in cruising is calling! Apply today to find out more.

NEW GROUPS ROLE - FUN IN NUMBERS GROUPS TRAVEL CONSULTANT

MELBOURNE – SALARY PACKAGE TO \$70K+ (OTE)

Exciting NEW role for Melbourne just called in. This successful travel company on Melbourne's City Fringe is seeking an experienced groups consultant to join their academic corporate department. Working in this exciting role, you will be responsible for booking group travel arrangements for the academic market to worldwide destinations. Great attention to detail & the ability to work under pressure is a must! You will work Monday – Friday hours only with the potential to earn \$70,000+.

LUXURY AT ITS BEST

LEISURE & CRUISE TRAVEL CONSULTANT

MELBOURNE (BAYSIDE) - SALARY PACKAGE TO \$60K (DOE)

This professional office, well known for their luxury travel product knowledge and customer service, is searching for their next travel expert to join their growing team. You will be responsible for servicing the discerning traveller with their worldwide holidays. With a focus on cruise and luxury products, you will sell the likes of Cunard, Oceania, APT, Abercrombie and Kent and more. Tailor making special itineraries, no two days are the same! If you are a senior consultant with 4yrs + experience contact us today!

CRUISE INTO YOUR NEW ROLE RETAIL & WHOLESALE CRUISE SPECIALISTS SYDNEY – SALARY PACKAGE UP TO \$55k

Cruise is the fastest growing sector in the travel industry & this is the perfect time for you set sail on your new career. With an abundance of cruise roles throughout Sydney, from working directly for a cruise line to representing the best in the biz, we have the role for you. Book exciting worldwide itineraries including flights & bespoke packages, from Cuba to Alaska and everything in between. In return earn a top salary, generous famils & on board inspections. If you have 2 years industry exp & solid GDS skills, Come Onboard Now!

ARE YOU CRAZY ABOUT ASIA? WHOLESALE TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE UP TO \$55k

Our client, an Asian specialist, is looking for an passionate travel consultant to join their knowledgeable team. With an extensive product range, sell these amazing destinations to travel agent and directs every day! Due to a recent rebrand, this is the rare opportunity to work for this highly regarded travel company who offer career progression within the group, great salary including incentives & fab famils. So if you are ready for a new challenge, have min one year's retail / wholesale exp & a passion for Asia, Apply Now!



**Goal setting - The
secret of getting ahead
is getting started!**

Read our latest inPlace Blog!

**A GOAL
WITHOUT A PLAN
IS JUST A
WISH**



Ben Carnegie

FIT Inbound Travel Consultant - Sydney CBD

- ▶ Stable company with low staff turnover
- ▶ Boutique Inbound travel company
- ▶ Salary from \$55K + super + incentives

Our client is a well-established, stable and reputable Inbound Agency who boast high staff retention and an experienced team.

This role is located in the FIT division and as part of the team you will be dealing with overseas travel agents mostly from the UK and Europe.

The role involves quoting and arranging land content throughout Australia including; Hotels, day tours, car hire, transfers and activities for independent overseas visitors. All itineraries are custom designed so a high level of creativity & experience in product development will be highly regarded.

Your thorough Australian knowledge of high end and luxury product coupled with your personal travel experience within Australia, will be put to the test - so experience in a similar role is a must when applying!

Call Ben or [click here](#) for more details

Temp to Perm Contracts Retail - Inner Sydney

- ▶ Modern waterfront offices close to CBD
- ▶ Top hourly rates - contract & permanent roles
- ▶ Monday to Friday - no Saturday work!

Excellent opportunity to join this growing company in the inner city, selling worldwide holidays and a variety of travel products. Great offices & supportive team environment.

Call Cristina or [click here](#) for more details

Client Relations Agent - Sydney

- ▶ Monday to Friday only
- ▶ Start early and finish early!
- ▶ Global Travel Co. Salary \$50K

This is a highly regarded travel business looking for an experienced Client Relations Agent to assist in increasing & retaining the customer base & increase customer loyalty.

Call Ben or [click here](#) for more details

Inbound Travel Consultant - Inner Sydney

- ▶ Supportive management
- ▶ Fun, energetic team environment
- ▶ Salary up to \$60K + super

Due to expansion this highly regarded, Australian specialist needs an experienced consultant to deal with high end agents in the USA, Canada & Sth America.

Call Cristina or [click here](#) for more details

Cruising Consultants - Sydney

- ▶ Cruise into a brand new business!
- ▶ Multiple positions available
- ▶ Salary from \$55K + super

Do you love cruise and live on the Northern Beaches? This brand new cruise business could be the answer you have been searching for - no more long commutes to the city!

Call Ben or [click here](#) for more details

Online Travel Customer Service - Syd

- ▶ Work 7 days and get the next 7 completely off!
- ▶ Good PC skills and reservations experience required
- ▶ Salaries \$45K package early June start.

Fun, dynamic company based in Surry Hills & close to public transport will see you work with an online booking tool servicing calls and emails from agents & the direct public.

Call Ben or [click here](#) for more details

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Grand Scenic GSD

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