

SCENIC° WONDERS NEVER CEASE

○
“The perfect cup of coffee, the perfect river setting, the perfect sunrise, in perfect silence – it’s as close as I’ve ever been to a feeling of pure peace. For a moment, I wished that the world would not wake up.”



Simon, 59
Paris, France
N 48° 51' E 2° 21'

scenicwonders.com.au



15 YEARS
SKYTEAM

Visit SkyTeam's e-Academy & Learn to Win



Learn more

Travel Daily

First with the news

Thursday 14th May 2015

Yvonne joined
for the support team

Every agent has
a reason to join

MTA mobile
travel
agents
Call 1300 682 000
Visit join.mta-travel.com.au



New Ecuador rep

ECUADOR Tourism has today appointed Aviareps as its representative in Australia, China and Japan.

Effective immediately Aviareps will commence local tourism promotional activities, as part of a strategy by the Ecuador Ministry of Tourism to expand into new markets.

Last year Ecuador welcomed 1.5m international tourist arrivals, an increase of 12.3%.

South America's popularity with Australian travellers continues to surge, with Air NZ's new Buenos Aires direct flights complementing Qantas and LAN services to Santiago.

This year the ministry has implemented a range of training schemes as part of the 2015 Year of Tourism Quality initiative - more details www.ecuador.travel.

World Journeys Aus push

NEW Zealand born and bred wholesaler World Journeys is looking to forge closer ties with local travel groups as the niche company seeks to carve its position in the Australian scene.

Established over eight years ago by its four directors - all of whom are former Adventure World New Zealand staffers - World Journeys made a concerted push into the Australian market earlier this year, after picking up a number of bookings with minimal exposure.

World Journeys (WJ) offer a mix of FIT and escorted small group tours around the globe, custom designed by its owner/operators Angela Pine, Brett Barclay, Chris Lyons and Kate Gohar.

Geared towards the 4-4.5 star market, independent touring accounts for the bulk of the business (around 90% of sales), director of sales and marketing - Australia Mark Snoxell told **TD**.

Destinations include Africa, Europe, the Middle East, India, Asia, Central & South America, Canada & Alaska and the Arctic & Antarctica, with Snoxell saying WJ intentionally avoids the USA and

South Pacific which are already "easily accessible online".

Snoxell said the escorted tours are very much 'bucket list' trips, and compete with the likes of specialist itineraries prepared by operators such as Bentours and Chimu Adventures.

"Honey itineraries" or top-shelf itineraries explore the Galápagos, Cuba, Bhutan and parts of Persia.

He said World Journeys prides itself on "old school values" with all its staff having personally travelled to destinations sold.

Since its late Jan debut here, interest & bookings have grown.

Snoxell said bedding down pacts with independent agencies would be key to growth here, telling **Travel Daily** that World Journeys was keen to work with the likes of Virtuoso, Magellan and home-based firm TravelManagers.

To meet local demands, World Journeys has rolled out a localised portal (worldjourneys.net.au) and has coordinated call centre hours to operate during AEDST times.

World Journeys brochures are available via TIFS, with a travel agent portal to launch soon.

DFAT: Burundi no go

THE Dept of Foreign Affairs is urging Australian travellers to stay out of Burundi in Africa following a reported military coup.

Last night the Department of Foreign Affairs & Trade warned Aussies stuck in Burundi's capital, Bujumbura to "remain in a safe place until you are able to leave", but maintained its advisory of 'Reconsider your need to travel'.

However, with the situation worsening, DFAT is now informing Australians: "Do not attempt to travel to Burundi."

The Smartraveller website says Burundi's international airport and land borders have now been closed and "the volatile security situation is likely to continue in the lead-up to the June presidential elections".

Stunning Scenic

SCENIC today confirmed that TV personality Catriona Rowntree will be the official ambassador for its programs in the Australian and NZ market for the next year.

Rowntree is a "perfect match" for the brand, said Scenic's Michelle Black - for more from Scenic see the **cover page** of **TD**.

Seven pages of news!

Travel Daily today has seven pages of news and photos, a front cover page for **Scenic** plus full pages from: (**click**)

- AA Appointments jobs
- Travel Trade Recruitment
- Renault Eurodrive



ISLANDS ON SALE!

Amazing Island Holidays - Fiji from just **\$975*** per person twin share

For more information visit www.qhv.com.au

Virgin australia

viva! holidays
viva life!

*Conditions apply



MAKE EVERY DAY PAY DAY.

Earn **0.5% rebate** on every transaction with eNett Virtual Account Numbers (VANs)

Find out more >

*Terms and conditions apply.
AFSL 441376

eNett

SYD or BNE → Honolulu (HNL)

From **\$990*** pp including taxes

*For full details see your GDS.



HAWAIIAN
AIRLINES

post a job

job seekers
set up job alerts now

employers
reach a targeted
audience for as little
as \$155

join network

view jobs

jito

Travel Daily

First with the news

Thursday 14th May 2015

EvergreenTours
A World of Discovery

FLY FREE!

Deluxe
River Cruising

*Terms & conditions apply

Travel Daily on location in Manila

Today's issue of *TD* is coming to you from the Philippines at the 2015 Select Travel Group conference and awards gala.

SELECT Travel Group, part of the recently rebadged Express Travel Group (formerly Orient Express) has opted for the Philippines to host its 2015 gathering of agents, preferred partner suppliers and head office.

Partnering with Philippine Airlines to transport delegates from their Australia origins to Manila, the event is taking place at the Makati Shangri-La, right in the central business district.

Further major sponsors of the event include the Philippine Tourist Board and Sabre Pacific.

Proceedings begin this morning with the opening address from ceo Tom Manwaring - stay tuned to *TD* for the latest updates.

Govt extends AOT deal

THE Federal Department of Finance has reappointed the AOT Group's AOTHotels Government Services division as the sole provider of domestic accommodation program management services.

The move, under the Whole of Australian Government contract, will see AOT continue to service more than 190 Commonwealth entities for a further two years.

The program encompasses a wide range of accommodation services including official travel, relocations, groups, conferences and hotel-based venue hire.

AOT Group ceo Andrew Burnes said he was delighted to have secured the extension to the contract won in 2012.

"It recognises the hard work and vision by both AOT and the Department of Finance over the last three years," he said.

Burnes said AOT had continued to provide efficiencies to the govt

via its substantial supplier range, dedicated rates and allotments, along with AOT's technology and online booking tools.

"These have delivered significant savings and provided an extremely diverse supplier range," he said.

The contract has now been extended to 30 Jun 2017, with Burnes also thanking all of AOT's supplier partners for their support.

Trans-Tasman Tiger?

THERE'S speculation today that Virgin Australia offshoot Tigerair Australia is considering international expansion, with ceo Rob Sharp making a visit to Auckland Airport yesterday.

According to a report in *The Australian*, Sharp was "believed to be chatting to the Kiwis about the possibility of Tiger plying the trans-Tasman route with landing rights to the airport".

ADL accreditation

ADELAIDE Airport has become the first airport in the country to be recognised by the global Airport Carbon Accreditation program for its management and reduction of carbon emissions.

ADL is now "Airport Carbon Accredited" at Level 3 ('Optimisation') and is just the seventh Asia-Pacific airport to reach this level.

Airport Carbon Accreditation is a voluntary, institutionally-recognised carbon standard for the sector, with ADL md Mark Young saying the accolade was recognition of the airport's credentials as "the most environmentally friendly airport in Australia".

Recent initiatives at the airport include the installation of LED airfield lighting, the construction of green star rated buildings, installation of bicycle storage facilities at the terminal and the purchase of an electric vehicle for staff use.

Exclusive to
Creative Holidays ✨

Fly to USA return
from **\$999***
+ earn a **\$100 Gift Card**

* Conditions apply

More details →

virgin australia

Kellie Browning
Supporting you in VIC

Unrivalled. Our level of personal local support and business advice.

Find out what sets us apart

Or have a confidential chat with Suzanne or Grace on
1800 019 599

Travel Managers
As individual as you are

**AUSTRALIA
MINI BROCHURE**

OUT NOW!
Plus great prizes to be won

EXPERIENCE AUSTRALIA

PINPOINTS
Turn your bookings into cash.

CLICK FOR MORE INFO
OR CALL 1300 665 470

Freestyle
HOLIDAYS



FOR THE HOTTEST EXECUTIVE ROLES
CONTACT OUR DEDICATED
EXECUTIVES DIVISION ON
02 9231 2825
OR VISIT US AT
www.aaappointments.com.au

Travel Daily

First with the news

Thursday 14th May 2015

BREAKAWAY **Aircalin**
International Travel Industry Club

The Caledonian Celebration continues with
Aircalin! Sales & Departure to 30Dec15.
Great industry rates to Noumea.
From **\$177*** pp plus taxes
* Conditions Apply.

CLICK HERE for further details

Travel show seminar series

THE presenter list for the free seminars at the upcoming Travel Industry Exhibition has almost been finalised, with topics across the two days of 16-17 Jul aiming to help attendees compete in the fast-evolving travel landscape.

There's set to be keen interest in a presentation by Paul McGrory, who is Facebook Australia/NZ's Head of Financial Services and Travel, with deep insight into the use of the social media behemoth as a marketing platform.

AFTA is part of the program, with Accreditation Marketing & Communication manager Jo Tralaggan providing a full update on the AFTA Travel Accreditation Scheme for show delegates.

Rick Myatt, director of AFTA Education & Training, will also provide an insight into the skill sets embedded in the Certificate III in Travel and why these qualifications are a necessary part of ATAS accreditation.

Web marketing expert Simon Hillier will run a session titled "Get Googled! Smart SEO for Travel Businesses," while Holly Galbraith will present on "Twitter

for Travel Agents."

And a blogging panel will feature radio producer Trevor Long, PR expert Prue Macsween and YTravelBlog co-founder Caz Makepeace.

The Department of Foreign Affairs and Trade will provide an update on its Smarttraveller system, and the line-up also includes Sarah Matthews, who's regional head of destination marketing for TripAdvisor.

All attendees at the Luna Park show can take part in the seminars at no cost - register at travelindustryexpo.com.au.

There are also just a few booths remaining for exhibitors - more info 02 9556 7989.

QR Bangkok boost

QATAR Airways is set to further expand capacity on the Doha-Bangkok route, with the addition of a second daily Airbus A380 flight effective from 16 Sep.

The new superjumbo frequency will operate as QR830/831, bringing QR's operations on the route to a total of four per day - two A380s and two 777-300ERs.

Insider photo comp

INSIDER Journeys is inviting travel agents and their clients to share their favourite photos which "capture Asia's essence".

The 2015 photo competition will collate entries highlighting Vietnam, Cambodia, Laos, Thailand, Burma, China, India, Sri Lanka, Bhutan, Mongolia and Japan, with the top prize of an \$800 apple gift card.

Entries are due by 31 May to liana.chan@insiderjourneys.com.au.

US Amtrak stack

AT LEAST seven people have been killed in a train crash in Philadelphia in the USA with initial reports indicating that the Amtrak service to New York City was travelling at around twice its recommended speed.

The derailment has closed down the busy Northeast Corridor which runs between Washington DC and Boston, with scores of the 238 passengers and five crew on board injured.

Hundreds of thousands of travellers will be impacted by the indefinite suspension of services, with Amtrak carrying over 11m people on the route annually.



Window Seat

FANS of the wildly popular Downton Abbey period drama can live out their dreams in person - and all it will take is £3.95 million (A\$7.65m).

Byfleet Manor, depicted in the show as the home of Lady Violet Crawley (played by Dame Maggie Smith, pictured), has been placed on the market through international real estate group Savills.



The property, located in Surrey just outside of London, boasts eight bedrooms, four "reception rooms" plus outbuildings, and is a "Grade II Listed Manor House".

Byfleet Manor is claimed to date back to the 7th century, with the current house built in 1686 offering purchasers "the chance to be part of a significant piece of history".

**1000
MILE**
TRAVEL GROUP

Mobile Corporate Agency For Travel Agents

Enquire Now!

Earn up to 100% Commission
1000miletravel.com.au



IT'S TIME TO RENEW YOUR ATAS ACCREDITATION!

Visit www.afta.com.au



FLY THE DREAM LINER TO EUROPE @ \$1137*

Return Fares starting from

Fly non stop from Sydney and Melbourne to Delhi and onward to Rome, Milan, London, Birmingham, Frankfurt and Paris.

Free accommodation (STPC) is provided on the outbound travel at Delhi Airport Transit hotel (Eaton Smart Hotel) for passengers travelling from Australia to Europe.

*Terms and conditions: Offer ends 31st May 2015, unless sold out prior. Advertised fares are all inclusive for travel on the route Melbourne-Milan-Melbourne, priced as on 05th May 2015 for outbound travel on 02nd June 2015 and inbound travel on 10th June 2015. For full terms and conditions, please contact local travel agent or call Air India on 02 9283 3370 for travel from Sydney and 03 9021 8720 for travel from Melbourne.



A STAR ALLIANCE MEMBER

CALL **1800 247463** AIR INDIA
www.airindia.in

MELBOURNE: (03) 9021 8720 | Email to mel.reservation@airindia.in
SYDNEY: (02) 9283 3370 | Email to syd.reservation@airindia.in

Thursday 14th May 2015

TUI single brand shift

EUROPEAN travel giant TUI Group has announced it will drop the long-standing Thomson brand in the UK, as part of a strategy to move its tour operations under the single TUI brand.

Yesterday the firm issued its results for the six months to 31 Mar, the first time it has provided an update since the merger last year of London-based TUI travel & its German sister ops TUI AG.

The group's "underlying operating loss" improved by €35m to a still hefty €306m, and the company confirmed that it now plans to sell its LateRooms Group retail online accommodation operation.

Organisational change post-merger includes a new, flatter management structure and all head office functions merged.

TUI's fleet of long-haul 787 aircraft will also help it "conquer new destinations," the company's joint ceo Fritz Jousen said.

Wild Bush sells Salis

WILD Bush Luxury has sold its stake in Sal Salis Ningaloo Reef in WA to Perth camp co-owners Stewart & Sally Cranswick.

The agreement will see the sales and marketing activities for the remote camp continue to be managed by Wild Bush Luxury, along with its daily operation.

WBL ceo Charles Carlow said the deal will enable Wild Bush Luxury to inject further funds into its other remote properties - Arkaba in South Australia's Flinders Ranges and Bamurru in the Northern Territory.

Sal Salis Ningaloo Reef will maintain its place as a member of Luxury Lodges of Australia.

AA/US res merger

AMERICAN Airlines plans to merge its reservations platform with that of US Airways starting Jul, a process it expects could take up to three months to successfully complete.

Let me help you with Travelog Back Office

(routine or adhoc)
Virtual bookkeeping service
provided to travel agencies across Australia
via secure internet connection software

Ph:0432 320077 E: bgw.consulting@bigpond.com



ABOVE: Air New Zealand has enlisted some of the greatest surfers of all time to help deliver its latest onboard safety video, rolled out globally this morning.

'Surfing Safari' was shot at surf breaks including Malibu in the US, the Gold Coast in Australia and at Raglan in New Zealand.

The cast includes three time world champion, Australian Mick Fanning, Americans Laird

Hamilton, Alana Blanchard, Anastasia Ashley and more.

Air NZ head of global brand development Jodi Williams says the surfing stars and images of the US, Australia and New Zealand will put the destinations in the front of mind for travellers.

CLICK HERE to watch the video.

Pictured flanked by Air NZ Flight Crew are Kiwi surfers Ricardo Christie and Paige Hareb.



*Being ahead is keeping one
step ahead of you*

*Experience a journey
that is ahead of the curve*

With an award-winning cabin crew and exceptional customer service, the levels of attention you can expect with Qatar Airways can still surprise you. We don't just look after your needs, but anticipate them too.

World's 5-star airline.
qatarairways.com



Thursday 14th May 2015

Ibis Styles Singapore

ACCOR has announced it plans to open the 294-room Ibis Styles Singapore on MacPherson - part of the MacPherson shopping mall located on Aljunied Road - in the fourth quarter of this year.

50% off Fiji flop 'n drop

CREATIVE Holidays is offering a 50% saving off a five night stay at Sheraton Resort & Spa Tokoriki Island, including return flights with Qantas ex Sydney, for stays from 04 Oct -26 Dec, priced from \$1,469 per person twin share.

Packages at Sheraton Fiji Resort or Westin Denarau Island Resort & Spa are also on sale, reduced by 40% over select dates.

Each offer includes daily brekkie, free wifi and transfers.

50 free Tas wi-fi spots

THE Tasmanian Government is seeking a request for proposals to build, operate and maintain a wireless broadband network using wi-fi tech across the state.

Half-a-million dollars has been set aside by the Hodgman Liberal Govt to install the technology at a 50 locations, aimed at boosting visitors and providing tourists with the ability to share their Tasmanian experience online.

Sites earmarked to receive the free wi-fi service include Cataract Gorge, Freycinet National Park, Strahan, Cradle Mountain, King Island & Port Arthur historic site.

Corroboree takes to the tracks



GREAT Southern Rail hosted 360 international agents to a true Outback experience recently.

The UK & Western Europe agents were visiting South Australia for Corroboree as part of a four-day tradeshow and were treated to a

spectacular three-course dinner at Adelaide Parklands Terminal.

Sitting alongside the terminal was The Ghan (**pictured**), which agents were able to tour and get a sneak peek of the new Platinum Club carriage.

AirAsia getting Rich

NO FRILLS carrier AirAsia has signed up to Travelport's Rich Content and Branding solution, supplementing the distribution agreements the technology provider has with seven carriers within the AirAsia group.

The deal sees AirAsia become the first LCC in Asia to market and retail its product more efficiently by controlling how its products are visually presented and described to travel agents.

More than 100 airlines have already signed up to Travelport's Rice Content Branding solution, including China Eastern, Delta Air Lines and Singapore Airlines.

WIN A TRAVEL GUIDE & MAP

Each day this week **Travel Daily** and **Marco Polo Travel Publishing** are giving away a travel guide (RRP \$17.95) and map (RRP \$16.95-19.95).

The Marco Polo Travel Guides are innovative and budget-priced travel guides that highlight only the best attractions, accommodation and eateries with clear and brief descriptions plus vibrant, full-colour photos. Unique insider tips mean readers can get off the beaten track, while the 'perfect day/route' section will help those with limited time to quickly get to know a destination.

To win, be the first to answer the question and send it to marcopolo@traveldaily.com.au

What would be your top three places to visit in Sri Lanka?

Congratulations to yesterday's winner, Alison Davies from Collie Travel and Cruise.

Food Checked Baggage Entertainment

Now complimentary on domestic flights.

When your guests fly with Virgin Australia, everything is taken care of. Guests enjoy complimentary food, beverages, entertainment and checked baggage on domestic flights. All while earning Velocity Points with our world-class frequent flyer program.



Virgin australia
now you're flying

Hawaii, hot now & getting hotter!

HAWAII

Tourism has confirmed an upgauge in Aussie arrivals over the past 12 months, but expects to trump last year's record result as more competition in the skies sends airfares on downward.

Addressing dozens of industry partners ahead of the Sydney leg of HTO's road show yesterday, Hawaii Tourism Oceania Australia country manager Ashlee Galea reported a 2.6% spike in Australian visitor numbers last year to 313,054.

Representing a record figure out of the Australia market, Galea heralded the increase as an "outstanding" result.

But with more competitive airfares and increased air access out of the east coast catching the eye of more Australians, she said further growth was within reach.

"Increased airlift has helped massively and we are looking to reach new heights this year and hit 330,000 Australian visitors," she commented.

Galea said "phenomenal" exposure from the week-long *Sunrise* TV campaign earlier this year was likely to deliver a spike in visitor arrivals.

But Galea admitted the poor



performance of the Australian dollar against the greenback "is a challenge for us".

"The length of stay has fallen to 9-9.5 days which is most likely because of the exchange rate and we are concerned there could be a slowing for island visits because of the Australian dollar," she said.

Forward bookings are "still up" and Hawaii's visitor numbers are gaining ground on its key competitors Fiji and Thailand.

However, she remains optimistic the subdued dollar would have a minor effect.

Galea also touched on the value of the trade, noting that 60% of all bookings were secured via a travel agent last year.

The figure has dropped from 70% five years ago, but Galea stressed the trade remained a "critical" component of HTO's success.

Pictured from left are HTO's Vanessa Commander, admin assistant; Janaya Birse, pr mgr; Holly Ballard, account mgr, MCI; Charis Ricafuente, marketing exec & Ashlee Galea, country manager.

WYSTC 2015 regos

REGISTRATIONS have opened for the 24th World Youth and Student Travel Conference being hosted in Cape Town, South Africa from 22-25 Sep 2015.

Over 600 travel professionals are expected to participate at the show, which is the first time the WYSTC has been held on the African continent.

Earlybird rates are available if booking before 05 Jun - for more details, go to www.wystc.org.

Hyatt Saudi increase

HYATT has announced plans for two new hotels in Saudi Arabia, with the new Hyatt Place Jeddah/ Medina Road and Hyatt House Jeddah/Sari Street properties to be located close to each other.

The move will mark the Saudi Arabian debut of both brands.

New A&K China tour

ABERCROMBIE & Kent has introduced a new two-week itinerary through China which includes a cruise on the Yangtze aboard the luxury 124-passenger *Sanctuary Yangzi Explorer*.

The 14-night China in Depth private journey operates between Beijing and Shanghai & explores the Great Wall, the Terracotta Warriors in Xian, Guilin and Dazu Caves from Chengdu.

Over three days, guests will explore the Three Gorges and the Yangtze in a Deluxe cabin.

The journey is priced from \$11,395ppts - call 1300 851 800.

Spencer Travel is currently growing the business.
As a result we have the following 3 positions available in our Surry Hills office

Full time multi-skilled consultant

You must have a minimum of 5 years' experience in Corporate and Leisure, within the last 3 years.

Full time corporate consultant

Must have a minimum of 3 years' experience as a corporate consultant. Enjoy a varied portfolio of clients and work with like-minded, team-orientated people who love to go Above and Beyond for their clients.

1 Account manager - full time

2 year previous travel related account management required, must be well presented, articulate and full of energy.

So if you want to work for a company who value their staff, don't delay and apply today!

Please send your resume to
career@spencertravel.com.au



BCD travel



Join a leader in global corporate travel management

BCD Travel is a leading provider of global corporate travel management. We are looking for people who can help us enable our clients to travel smart and achieve more.

We know what's important to you: training, career development, flexible hours and a dynamic work environment. Come be a part of a global company employing over 11,000 professionals in more than 100 countries.

Due to unprecedented growth, we have several Corporate Travel Consulting opportunities available for you to join our Melbourne, Brisbane & Sydney teams.

Your itinerary with us will include;

- Arranging all aspects of domestic and international business travel for our clients;
- Developing strong relationships and providing first class service to our clients;
- Ensuring our clients are continuously offered the best travel solutions for their needs.

We need you to bring at least 2 years corporate travel consulting experience to the role, coupled with your exceptional customer service experience. Strong geographical and fares knowledge is essential and Sabre GDS knowledge would be highly regarded.

BCD Travel is your passport to working for a global travel management company. If you want to take the next step in your career and discover the pathway to success, apply now. We look forward to hearing from you.

Express your interest today at jobs@bcdtravel.com.au

travel smart. achieve more.



LA spending spree

LOS Angeles achieved a near 5% year-on-year increase in visitor arrivals during 2014, with the city welcoming 44.2 million visits.

Int'l visitation increased 5.6% to 6.5 million, the Los Angeles Tourism & Convention Board said.

Visitors spent \$19.6 billion in 2014, up 6.8% on the year prior.

MEANWHILE, the LACVB has produced a new complimentary Los Angeles Visitor's Guide, detailing an array of 'must-see' activities, arts & culture, dining, shopping and accom options.

The new guide provides a deeper insight into the regions of LA, including Beach Cities, Hollywood, Downtown, Westside and the Valley.

To access a copy, **CLICK HERE**.

New Preferred Hotels

SINGAPORE-BASED Preferred Hotels & Resorts has announced six soon-to-open properties are online to join its ranks before the end of the year.

The new additions include Shilla Stay Seodaemun in Seoul (slated to open this month), Art Hotel in Denver (opening Jun); Palazzo Versace Dubai (Jul); The Temple House in Chengdu (Jul); The Watergate Hotel in Washington DC (Summer 2015) and the South Beach - Singapore (Fall 2015).

LH on Apple Watch

LUFTHANSA has introduced a new app developed specifically for the Apple Watch that enables device owners to scan boarding passes with the flick of a wrist.

By syncing via Bluetooth with LH's iPhone or iPad app, users can also access flight data such as boarding time, terminal, gate and seat number.

Initially, members of Miles&More will have access to the functions.



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Sean Keenihan has been appointed as chair of the **South Australian Tourism Commission** board. Keenihan is national vice president of the Australia China Business Council and chairman of Norman Waterhouse Lawyers. Former chair **Jane Jeffreys** will remain on the SATC board. **Andy Ford**, chair of SA Motorsport, has also been appointed as a director of the SATC effective from 01 Jul.

Corporate Travel Management has announced the appointment of **Jenny Edmunds** to its Event Travel Management division as a Business Analysis and Solutions Manager focused on the Qld market.

Olga Korobko is the new marketing and PR staffer at **Travel Industry Network**, a company which facilitates the connection of wholesalers, tour operators and tourism offices to travel agents via online webinar and training presentations.

United Airlines has appointed **Julie Reid** as its new director of sales Australia and New Zealand. Reid joins UA from Cathay Pacific where she was head of sales and marketing in Australia.

Amy Bunting has been recruited by **Starwood Hotels & Resorts Worldwide** as Regional Director of Human Resources for the Starwood Pacific Region and Director of Human Resources for Sheraton on the Park, effective immediately.

Etihad Airways has named former State Manager of Victoria, Tasmania and South Australia **Craig Thomas** as General Manager for Canada. Most recently, Thomas was EY's Regional General Manager - Asia Pacific North and the Indian Subcontinent, based in Bangkok.

Two new additions have joined the **Hawaii Tourism Authority** Board of Directors - **Gerald De Mello** and **Rodney "George" Kam**.

Catherine Dunkerley has been named as Manager Sector Development in the Industry Partnerships and Government Policy division within **Destination NSW**. She was previously with Austrade.

The Incentive, Conference & Event Society Asia Pacific (**ICESAP**) has appointed **Simon Bernardi** as its new executive director, with responsibilities including the launch of the organisation's proposed Intermediary Agency Accreditation Scheme in 2016.

Karen Hardie has been promoted to be vice president of global sales for **Rocky Mountaineer**. She was previously the rail operator's director of global sales operations, and prior to that was with Stella Travel USA.



This month **Travel Daily** and **On the Go Tours** are giving the travel industry a chance to win a trip to Egypt.

This awesome prize includes:

- Return flights for two
- 14 day King Ramses Tour for two



To win, answer every daily question and have the most creative answer to the final question.

Send your answers to onthegotours@traveldaily.com.au

Send us your best caption for this photo:



Terms & conditions

Travel Daily is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

PAL turns profit in Q1

STRONG patronage on new routes into the USA has helped Philippine Airlines post a healthy profit of 3.8 billion pesos (A\$104m) for the first quarter.

The result is a significant turnaround from a \$25.7m loss for the same period last year.

PAL cited restrictions lifted by the US FAA on the carrier last year as fundamental to the turnaround, with new services to New York proving profitable.

Shangri-La dreaming

UPSCALE brand Shangri-La Hotels & Resorts has opened its latest property in China in the form of the Shangri-La Hotel, Qinhuangdao which is described as an "elegant seaside retreat" in Hebei province and one of the top ten tourist destinations within China.

The 330-room property sits right on Bohai Bay, a short ride from high-speed rail connecting guests to Tianjin and Beijing.

Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Assistant Editor:** Matt Lennon
Contributors: Louise Wallace, Jenny Piper, Sarah Piper **Editorial email:** info@traveldaily.com.au
Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au
Business Manager: Jenny Piper - accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Travel Daily **CRUISE** **travelBulletin** business events news **Pharmacy DAILY** **Travel Daily TV**



WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS

BUSINESS IS BOOMING!

CORPORATE BUSINESS DEVELOPMENT MANAGER
BRISBANE – SALARY OTE\$80K

This leading travel management company is looking for an experienced & driven BDM to join their team. You will be responsible for acquiring new corporate business, developing relationships & implementing sales strategies to optimise client spend. Attractive salary with uncapped earning potential. Experience as a travel BDM with a proven sales track record along with strong customer service, presentation, communication and negotiation skills essential.

STRATEGIC SALES OPPORTUNITY!

LEISURE SALES MANAGER
BRISBANE – SALARY PKG \$75K + SUPER + BONUS

Due to growth we have a rare opportunity to join this luxury brand as a sales manager. You will be responsible for managing a territory, developing & implementing sales strategies, growing sales revenue & building strong ongoing relationships with key clients. This role will have you out and about on the road & does require interstate travel. Great salary package on offer. Must have previous experience with luxury hotels & leisure segment to be considered.

LEADING PCO

M&E BUSINESS DEVELOPMENT MANAGER
SYDNEY – \$75K + BONUS

Do you know how to hit the ground running and make your mark on securing new event business? This fantastic new role gives you a great opportunity to get ahead with a high-end market leader. Your experience in corporate sales will have given you the skills in developing leads, creating unique proposals, building relationships and signing up valuable new business. A great opportunity for hunters with a love for the MICE market.

LOVE ALL THINGS DIGITAL?

DIGITAL MARKETING MANAGER
CENTRAL SYD LOCATION – UP TO \$85K PACKAGE

This leading specialist travel company provides a diversity of products to suit the discerning traveler. The role is responsible for increasing growth through effective use of online marketing and social media channels. You will be a proven and driven digital marketer with experience in the travel market or similar. With 2 direct reports you will be confident in communicating effectively and able to increase demand. Great career progression and development.

CLIENT RELATIONSHIPS ARE VITAL

TRAVEL ACCOUNT MANAGERS
SYDNEY – PACKAGES BETWEEN \$85K-\$95K

Are you the master in keeping relationships strong and enjoy day to day management of clients? These fantastic roles are an exciting opportunity to join market leaders. We are looking for polished and professional individuals who know how to deliver outstanding account management services to their clients, building rapport and analyzing data to effectively manage their business. Strong communication and interpersonal skills are essential. Apply now!

KICK START YOUR EXECUTIVE CAREER

JUNIOR ACCOUNT MANAGER
SYDNEY & PERTH – \$75K

Are you looking to develop into an account manager role for a global company? Utilise your current experience and passion for delivering results in the travel industry. You will be focused on growing existing accounts for this global TMC with progression for growth. You will be a born networker who can demonstrate confidence and the ability to build and nurture relationships in a fast paced environment. Call the exec team and don't miss this fantastic opportunity!

EXCLUSIVE TO AA APPOINTMENTS

BUSINESS DEVELOPMENT MANAGER – VIC/QLD
MELBOURNE – SALARY PKG \$60K + CAR + COMMS PKG

Looking after the VIC/QLD market, you will be responsible for developing strategies to increase sales, growing sales revenue & building strong ongoing relationships with key clients. Working as part of the business development team you will be on the road frequently & will be required to travel interstate regularly. Strong presentation skills together with extensive travel experience throughout China, Vietnam and/or the USA is req'd. Sales experience essential.

CHALLENGE YOURSELF

BUSINESS DEVELOPMENT MANAGER – SA/NT
ADELAIDE – SALARY PKG \$55K + COMM PKG + MILEAGE

Are you a proven sales professional in Adelaide looking for a new product to promote? Responsible for the SA/NT market, your primary role is developing strategies to increase sales, growing sales revenue, building strong ongoing relationships with key industry agents, together with attending trade shows/expos. Previous experience in the travel industry as a sales executive or solid sales consulting experience essential.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

EMAIL YOUR CV TO: executive@aaappointments.com.au

NSW & ACT: 02 9231 2825 VIC, WA & SA: 03 9670 2577 QLD: 07 3229 9600

FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE

www.aaappointments.com.au



Working in partnership with the Australian Travel Industry

Wholesale Travel Specialist

Brisbane, OTE \$40-45K, Ref: 1653AW2

We have an exciting opportunity for an experienced travel professional. You would be currently working in Airline Reservations or in a Wholesale Consulting role. You would enjoy working to sales targets in a fast paced environment. Our client offers a defined career path and training and best commission structure in the industry. You will be perfect for the role if you are a sales gun, know your Domestic or International product and a GDS. Don't delay, apply now and start your new job in May!

For more information please call Anna on
(07) 3023 5023 or click [APPLY](#) now.

Travel Industry Support Coordinator

Sydney, \$D.O.E, Ref: 1548MB1

This is a new opportunity for an experienced travel consultant with strong attention to detail that is looking for their next challenge. This is a very diverse role for an ideal candidate who has exceptional attention to detail and can handle multi tasking in a large capacity. You will be working for a leading name in the travel industry and be well supported in this role. This is a fantastic career opportunity to expand your experience and knowledge within the industry.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Operations Travel Consultant

Melbourne, \$38-40k + super, Ref: 1720KF1

We have a fantastic opportunity for you to join a market leading wholesale company within their reservations and operations team to specialise in a niche product. Based in offices in South Melbourne you will join a dynamic team of like minded professionals. You will be well rewarded with a great base wage and incentives on top. This amazing forward thinking company also love to promote from within so career progression and development would be available to those who strive for it!

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Business Development Executive SA & NT

Adelaide, \$50K, Ref: 1634LB6

This first class tour operator is currently looking for a highly experienced sales representative, to promote their brand on the road to travel agents around Adelaide. Do you have sales & training experience within the travel industry? Are you often described as a very proactive person? Then this could be the role you have been waiting for!! Excellent benefits are on offer for a travel sales superstar that can effectively foster business relationships. Interviewing now so don't delay!

For more information please call Lauren on
(02) 9113 7272 or click [APPLY](#) now.

Mandarin &/or Cantonese Travel Consultant

Brisbane, \$Competitive, Ref: 1724PS1

Are you a multi-lingual English and Mandarin or Cantonese speaker ? This is an excellent new opportunity to join a fast growing outbound travel company as a Travel Consultant where you will be responsible for arranging Group and FIT travel. The successful candidate will have solid destination and product knowledge of Asia, Europe and USA. If you can sell Saigon to Angkor Wat, The Great Wall and Terra-Cotta Warriors to the Cherry Blossoms of Kyoto we want to hear from you today!

For more information please call Peta on
(07) 3023 5023 or click [APPLY](#) now.

Multi Skilled Corporate Consultant

Sydney CBD, up to \$70k, Ref: 1711SZ1

A golden opportunity has become available for an experienced Corporate Travel Consultant with great GDS knowledge and strong corporate experience to work for this multi award winning TMC! You will ideally have 4-5 years plus of experience in Corporate Consulting with a great can do attitude. You will be working on Sabre and Tramad but cross-training will be provided for the right candidate. Great office environment and support with high staff retention. Be rewarded for your experience!

For more information please call Serena on
(02) 9113 7272 or click [APPLY](#) now.

Travel Consultant

East Melbourne, \$55-60k, Ref: 1716DV2

If you have an excellent passion for travel sales and the desire to move into a new role and challenge within the industry then this could be your dream role. To be successful in this role my client requires an experienced Travel Consultant that has first-hand travelling experience alongside their working history! The successful candidate will also have the opportunity to assist with some basic management responsibilities so this role would ideally suit a mature thinking consultant.

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

Multi-Skilled Leisure Travel Consultant

Perth, \$DOE, Ref: 1722LB1

Leading independent corporate travel agency are looking for another amazing person to add to their team! This centrally located company looks after a niche market & provides an excellent supportive environment for the right person. Would suit those with fares and ticketing knowledge of international destinations including cruise. You will be working in an office environment on Galileo GDS booking leisure itineraries largely for the corporate clientele of this specialised agency.

For more information please call Lauren on
(02) 9113 7272 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch

May Special Sale

One month only!



STRICTLY LIMITED AVAILABILITY. CLIO AND SCENIC VEHICLES MUST BE COLLECTED PRIOR TO 15 JULY 2015!

**4 Models
at Amazing
Special Rates**

Lease from 21 days!



Clio RS Sport CLRS

PETROL, AUTOMATIC, GPS Europe

21 days

\$1199 extra days **\$44**

Collect your vehicle prior to 15 July and the first tank of Fuel is on us!

Scenic SCD

DIESEL, MANUAL, GPS Europe

21 days **\$1299** extra days **\$44**

Scenic SCDA

DIESEL, AUTOMATIC, GPS Europe

21 days **\$1499** extra days **\$46**

Grand Scenic GSD

DIESEL, MANUAL, GPS Europe

21 days **\$1499** extra days **\$44**



New Kadjar KDJ

DIESEL, MANUAL, 130 BHP, GPS Europe

21 days **\$1599** extra days **\$44**

Available for delivery
from 15 August

New Kadjar MS KDMS

DIESEL, MANUAL, 130 BHP, GPS Europe

Mud and Snow Tyres Fitted to this Model

21 days **\$1699** extra days **\$44**

Available for delivery
from 1st July



**New
Crossover
SUV**

Similar style car in Australia is the Nissan Qashqai

Offer is valid New Bookings only from 11 May 2015 until 29 May 2015 for applicable availability dates only. The offer is not available in conjunction with any other specials and does not include Free Days, Loyalty Days or Delivery/Return Discounts outside of France. This promotional special is subject to limited stock quantities and may be withdrawn from sale at any time without notice.

Celebrating 60 Years of European Self Drive Excellence!

RENAULT EURODRIVE

For more information, please contact

1300 55 11 60
www.renaulteurodrive.com.au

