



SCENIC°

WONDERS NEVER CEASE

“In front of me was the largest creature I'd ever seen. It gazed at me majestically, then it shook its antlers and disappeared back into the fir trees. I'd heard of such animals, but they always seemed like creatures of myth.”



Edward, 63
Vancouver, Canada
N 49° 16' W 123° 7'

scenic.com.au





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\$1 SIN stopovers

SINGAPORE Airlines is celebrating the city state's 50th anniversary by offering SGD\$1pp stopover packages for travel from now through to 30 Jun.

The Singapore Stopover Holiday includes one nights accom, return airport transfers, unlimited rides on the SIA Hop on Bus, dining deals and entry to 20+ key tourist attractions.

The offer is only available for new bookings sold and ticketed between 04-31 May.

Hotels are based on Category A & B options and extra nights can be purchased - more info [HERE](#).

Today's issue of TD

Travel Daily today has eight pages of news, including a photo page for **Dubai Tourism**, a front cover page from **Scenic** plus full pages: ([click](#))

- AA Appointments jobs
- Renault Eurodrive

Next stage of 100% Pure

TOURISM NZ today announced that the latest evolution of its long-running "100% Pure" ad campaign will hit Australian TV and cinema screens from 01 Jul.

TNZ ceo Kevin Bowler saying the last three years of the promo have featured Middle-earth and the Hobbit, but "now is the right time to move the campaign on".

He said the next phase, which reprises the "every day a different journey" theme used in recent regional promos (**TD** 02 Sep), will emphasise NZ's story of closeness and diversity, highlighting how the country's landscapes and activities are all in easy reach.

Scenic showcase

SCENIC'S new ambassador Catriona Rowntree appears in a new video showcasing *Scenic Jasper* - [traveldaily.com.au/videos](#).

For more from Scenic see the [cover page](#) of today's **TD**.

A new TVC shows travellers moving seamlessly "from one spectacular experience to the next," while a new "Pure Pakati" visual identity and font will be used in all TNZ activity including marketing, display advertising and on [newzealand.com](#).

The Tourism Industry Association of NZ will next week host its annual TRENZ show in Rotorua - see **TD** for on location reports from the event.

To view the new TVC click on the logo or see [traveldaily.com.au/videos](#).



QF strikes a chord

EFFECTIVE Mon, Qantas will permit pax to take larger musical instruments as carry-on luggage onboard flights, to a maximum of 142cm but no more than 7kgs.

Hard-shell carry-on bags can be 85cm X 34cm X 23cm, which can be stored in overhead lockers.

Air NZ to lift Perth

AIR New Zealand today announced the addition of three extra weekly non-stop flights between Perth and Auckland, boosting services to 10 weekly.

The extra frequencies, which complement Air NZ's existing daily 787-9 flights on the route, will be timed to connect WA pax to NZ's onward services to USA, Canada and Argentina.

The extra daytime flights will initially operate from 11 Dec 15-01 May 16 using a 767-300 aircraft, with Air NZ chief sales & commercial officer Cam Wallace saying the expansion would provide even more seamless connections for the WA market.

He also confirmed the continuation of Air NZ's twice weekly seasonal Perth-Christchurch services.

All of Air NZ's Perth flights are operated in partnership with Virgin Australia under the carriers' trans-Tasman alliance.

The Celebration Incentive. By Etihad.

Sign-up to SuperSeller to win.

At Etihad Airways, we have a lot to celebrate. We're giving 2 lucky winners in each state, the chance to win some fantastic prizes:

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- Travel Period: From 23 March to 31 May 2015 and 31 August to 30 November 2015

We'll also be giving away a \$200 Coles Myer voucher to one lucky agent every week of the incentive. So don't miss your chance to win. Make sure you're a Superseller member and start selling!

BOOK NOW!



[agents.etihad.com](#) 1300 734 577

For the complete incentive and full terms and conditions, visit [agents.etihad.com](#)

*Our brand new A380 - now flying Abu Dhabi to London and from Sydney in June.



Travel Daily

First with the news

Friday 15th May 2015

Travel Daily

on location in Manila

Today's issue of TD is coming to you from the Philippines at the 2015 Select Travel Group conference and awards gala.

DAY One of the 2015 Select Travel Group conference in Manila was full of colour, flavour & excitement from start to finish.

Largely casual and relaxed, the morning saw delegates receive a full update in one of the Makati Shangri-La ballrooms.

The afternoon at leisure saw some opt for a tour of the fast-paced city, and then at 5pm, all assembled in the lobby for a "jeepney" (essentially a mini-bus with ostentatious horns on the front) transfer leading to the evening dinner.

Today sees formal proceedings wind up with suppliers gaining access to delegates at the "Mabuhay" Product Market.

Upon conference close in the afternoon, attendees will retreat to their dressing rooms & beauty parlours, dolling up for the Select Travel Group Awards gala.

All the goss and glam in photo form in Monday's edition of TD.

TRA assistant gm

TOURISM Research Australia is seeking a new Assistant General Manager, with the role to be based in Canberra under the Austrade banner - [CLICK HERE](#).

STG growth 'spectacular'

SIGNIFICANT revenue

increases were recorded by the Select Travel Group in 2014, with the brand still the "backbone" of the Express Travel Group's offering despite the strong growth of its italktravel and Independent Travel Group brands.

Opening the 2015 Select Travel Group annual conference, this year taking place in Manila, CEO of parent Express Travel Group (ETG) Tom Manwaring labelled the growth in customer numbers and revenue as "spectacular".

NSW was a clear standout, with Manwaring putting this down to population and demographics, however Vic, SA, WA and Qld all posted year-on-year increases.

In 2012, Select made up nearly three quarters of the company's overall turnover, however this fell closer to half in 2014 as the overall size of the ETG pie surged with the expansion of italktravel & the Independent Travel Group.

"What is happening now with this revenue growth on the ITG side is that it is giving us a far bigger platform to help negotiate supplier contracts, to talk to hotels, to cruise lines, to other airlines, to make sure that we can get the best possible deals for you in the market that we can," Manwaring told Select delegates.

He predicted the figure to level out in the next year or two with ITG and ITT providing 50% and Select Travel Group providing 50%.

"If we had stayed still and had not launched ITG ten years ago, [the company] would be half the size," Manwaring added.

"It's not saying that either side is more important, it means the whole group is more important."

In terms of the destinations being booked by Select clients, sales outside the traditional destinations of Asia and India had been a standout.

While Asia is still very much the dominant region, growth had been noted in travel to Europe, North America, Middle East, New Zealand and domestic Australia.

"This is business that wasn't around a few years ago. It's a fantastic trend. We want this to grow," Manwaring concluded.

More from Select on [page five](#).

AW brochure rethink

ADVENTURE World has confirmed it will do away with a global brochure for 2016 in favour of individual programs.

The Travel Corporation owned firm debuted its first Worldwide Collection brochure in Oct last year, which featured content from the South Pacific, Asia, Africa and the Americas, along with a batch of 'Handpicked' suggested trips.

However, it is understood the TTC is responding to trade demand for standalone brochures for Africa, South America, India-Asia and North America in 2016.

Aircalin PPT change

AIRCALIN will temporarily suspend its once weekly flight between Noumea and Papeete during Sep this year, according to GDS displays.

The route is normally operated each Thu using an A330-200.

WARNING!
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Travel Daily

First with the news

Friday 15th May 2015

EvergreenTours
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Deluxe River Cruising

TERMS & CONDITIONS APPLY

Sabre buys 100% of Abacus

SABRE'S acquisition of Abacus (**TD** breaking news) will see the local operation of Sabre Pacific "brought back into the fold" of the global GDS parent, providing an "opportunity for even greater investment in the Asia-Pacific region," according to Sabre Travel Network ceo Greg Webb.

Speaking to **TD** last night from Singapore after announcing the deal, Webb said he was excited at the prospects of the acquisition, which has seen Sabre move to 100% ownership of Abacus, up from the previous 35%.

That in turn sees it take full control of Sabre Pacific, which has been 100% owned by Abacus for three years (**TD** 08 Feb 12) and prior to that was a 51/49% joint venture between Sabre Holdings and Singapore-based Abacus.

It's business as usual for Sabre Pacific, Webb said, with the deal expected to settle in the third

quarter of 2015.

Abacus gm Robert Bailey said the move would allow the company to expand its already large presence across the region.

He said the 11 airlines which are selling down their Abacus stake had signed long-term agreements and were "very excited about being long-term partners".

PCB budget dismay

PERTH Convention Bureau has slammed the Premier's budget which has seen a 28% reduction in funding for the organisation's marketing deal with Tourism WA for 2016/17 to 2018/19.

"The substantial reduction of funding is discouraging, particularly in the context of PCB being one of the highest performing convention bureaus in Australia," ceo Paul Beeson said.

More details in today's issue of **Business Events News**.

CZ preferred seats

PASSENGERS flying with China Southern in the Economy cabin can now book preferred seats with extra legroom online 48hrs prior to departure.

The new service is available on 12 long-haul int'l routes from Guangzhou, including Brisbane, Melbourne, Perth and Sydney.

Preferred seats are located in the first row of Economy and emergency exit rows, and can be booked when customers are finalising seat selection.

Prices range from CNY300 (\$60) for elite members of CZ's frequent flyer scheme, Sky Pearl Club, to CNY600 (AU\$120) for non-members.

HRG Paraguay pact

PARAGUAYAN travel management company Comdetur has been appointed as HRG's new partner in the country, now trading as HRG Paraguay.



Window Seat

AGENTS are definitely getting lucky at Select Travel's Manila conference today (see p2).

The group's regional mgr Qld/ NSW Derek Morris kicked things off with a game of 'Brand Bingo'.

Handing out randomised cards featuring Select's preferred partner logos, Morris began calling out names, with the customary "BINGO" to be yelled out once a card was filled.

Eight prizes including cameras, mini iPads and ETG Rewards cash were up for grabs to the first eight to complete their card.

But there was an awkward moment when nine winners came up at the same time.

Rather than turn one away, the ever-generous Morris said the group would of course find a prize for the extra winner.

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australia

More details ➔



ABOVE: Intrepid Travel in partnership with LATAM recently hosted a select group of agents on a tour through Colombia.

Destinations visited included Bogota, Solento, Cartagena and Medellin - one time the world's most dangerous city courtesy of Pablo Escobar's infamous drug cartel, now transformed into one of South America's most exciting cities with a pulsating nightlife.

A stay at a local coffee estancia in the serene highlands of Colombia's famed coffee region (**pictured**) was the tour highlight.

At the estancia, the group learned the ins and outs of the coffee industry, sampling multiple coffee grains and perfected the craft of making the perfect coffee.

Clients can experience the same estancia on Intrepid's Cafe Colombia eight day itinerary, which is priced from \$1,875ppts - see www.intrepid.com/ggss.

Pictured back row from left are Olivia Warmington, Escape Travel Forest Hill; Jess Drake, Flight Centre Belconnen; Alec Nethery, MAS Pitt St; Nieccia Miller, Thor Travel; Sue Masotti, We love Travel and Katie Dean, helloworld Bacchus Marsh.

In front are Brendan Woodward, Flight Centre Box Hill; Tom Hosemans, MAS Hawthorn; Cara Blyth, Intrepid Group bdm and famil host; Sally Wallis, Escape Travel Charlestown North and Linda Gonzalez, (on lap) Intrepid tour leader.

AI Baker slams claims

QATAR Airways ceo Akbar Al Baker addressed a "landmark" press conference in Washington DC this week, refuting "baseless" claims made by American Airlines, Delta Air Lines & United Airlines - dubbed by QR 'The Big Three'.

Al Baker used the forum to debunk accusations of subsidies, & flagging multiple American companies are benefitting from existing Open Skies Agreements, such as US airports, travel and trade groups and US airlines.

Last year, QR carried 248,000 visitors to the US & contributed \$900m to the American economy and employment.

"The 'Big Three' do not compete with us on a single non-stop route. The beneficial exchange of culture and commerce made possible by the US-Qatar Open Skies Agreement must not be blocked by the Big Three merely because we have chosen to serve markets that they have ignored," Al Baker commented.

MEANWHILE, IAG - the parent firm of British Airways, Iberia and Vueling - has filed a five-page submission to the US Dept of Transportation to state its case.

While not taking either one side or another, IAG said "to shield US airlines from their competitors would be to grant them the biggest subsidy of all".

WIN A TRAVEL GUIDE & MAP

Each day this week *Travel Daily* and Marco Polo Travel Publishing are giving away a travel guide (RRP \$17.95) and map (RRP \$16.95-19.95).



The Marco Polo Travel Guides are innovative and budget-priced travel guides that highlight only the best attractions, accommodation and eateries with clear and brief descriptions plus vibrant, full-colour photos. Unique insider tips mean readers can get off the beaten track, while the 'perfect day/route' section will help those with limited time to quickly get to know a destination.

To win, be the first to answer the question and send it to marcopolo@traveldaily.com.au

What would be your top three places to visit in Thailand?

Congratulations to yesterday's winner, Anna Riedel from Concierge Business Travel.



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Fiji's National Carrier has a proud and rich tradition of creating unforgettable memories for our customers.

We are an airline with a proud past and a bright future. At Fiji Airways we are passionate to be the best.

We are currently looking for driven, passionate individuals to join our team in the following roles:

CHANNEL EXECUTIVE – SYDNEY

As the Channel Executive you will promote Fiji Airways sales through effective working relationships with key trade partners in order to exceed targets. You must have a detailed understanding of the opportunities with each trade partner. You must create and implement plans in order to optimize channel performance. You will work closely with the Commercial Manager to ensure effective use of agreed marketing resources. You will work as part of a team to ensure the region's overall objectives are met and exceeded. You will monitor and provide insights from your respective channels to marketing.

To be successful in the role you must possess a Bachelor's degree in Business or Marketing field, with strong academic performance. You must have at least 5 years of sales and/or marketing experience in the travel and tourism industry. You must have experience in an agency environment and exposure to a range of selling methodologies, especially B2B relationship management. You must have a strong analytical skills and willingness to learn. You must have sound business acumen. High level of proficiency in Excel, Word, PowerPoint and other business tools. Excellent written and verbal communication skills. You must be able to embrace change with an innovative approach to problem solving. You must enjoy presenting and be able to manage your own time and task.

To be successful in the role you must have been active in the Sales & Marketing field for at least 3 years. Possess strong communication, interpersonal and negotiating skills with proven ability to communicate effectively at all levels. Must be a self-starter and revenue driven individual. Must demonstrate sound knowledge of GDS, Fares & Microsoft applications. Should maintain high level of motivation in reaching specific growth goals. Able to operate independently, work under pressure and deliver within expected timeframes. Possess a valid driving license.

Application close Wednesday, 20th May 2015

If you think you have what it takes and want to be part of our world. Send in your applications with curriculum vitae detailing qualifications, relevant experience with referee details. This should be forwarded no later than the dates mentioned. All applications should be clearly marked with the role you apply for and forward to:-

vacancy@fijiairways.com

Fiji Airways thanks all applicants, however, only those qualified will be screened and only those selected for an interview will be contacted.



Friday 15th May 2015

SYD China focus

SYDNEY Airport is working to finalise a number of international pricing agreements with carriers including Virgin, Qantas and the Board of Airline Representatives, with existing contracts set to expire at the end of Jun.

Speaking at the airport's agm yesterday ceo Kerrie Mather said the renegotiations were a "unique opportunity to deepen our engagement with our airline partners" with key initiatives including improved signage, gate area comfort and faster processing of passengers.

The AGM saw longstanding chairman Max Moore-Wilton step down, to be replaced by Trevor Gerber who will "drive the airport's next phase of growth."

Phuket incentives

AN Australian visit next week by executives from Phuket's Andaman Beach Suites will see a number of special deals made available through wholesalers.

The incentives will be promoted in Sydney, Melbourne and Perth by the property's director of sales & marketing, Korn Noonsang, who will also reveal a "new very competitive per person twin share rate" during his visit.

Andaman Beach Suites is adjacent to the Patong beach strip and boasts 137 rooms on 21 floors including family suites.

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Please email resume and cover letter to
jot@unleashedtravel.com.au

Select a resilient lot

EXPRESS Travel Group CEO Tom Manwaring has praised members of the Select Travel Group for their longevity and resilience, saying the group has weathered storms such as SARS and the GFC.

"The group you are in has stayed as one. It's gotten bigger, but the Select Group has always been the heart and lungs of everything the company has been doing," Manwaring said.

Referring to the recent rebrand which saw Orient dropped from the official group title, he said it had helped clear up the confusion when dealing with some overseas suppliers who thought the group was a train or a hotel chain.

The next step of the rollout will see Express Travel Group branding added to all of the fares and ticketing offices nationwide.

Staff levels rebound

STAFF numbers at the Express Travel Group head office have crept back to pre-GFC levels, according to ceo Tom Manwaring.

But the expansion has only been "modest" despite significant growth in the business overall, Manwaring said.

"In 2008 we were 60% smaller in revenue than we are today so we've managed to grow the revenue together along with the company using technology without growing the staff base a lot," he told delegates at the Select conference in Manila.

Agents in the group now represent 21 nationalities leading to proficiency in many different languages, something Manwaring said he believed was unique in the trade.

Thumbs up for the Philippines!



FILIPINO pageantry, colour and music greeted more than one hundred delegates at the official Welcome Dinner for the Select Travel Group conference.

Such was the grandeur of the welcome by the Tourism Promotion Board Philippines (TPPB), the "jeepney" transfer vehicles were caught in traffic due to the gathered crowd of locals.

Featuring cheerleaders dancing to a brass band, percussion and oversized blow-up "travel agents", the event was held at Puerta Real Gardens, located near the traditional capital of Manila, which rings the immaculate Intramuros Golf Club near the city's cruise ship terminal.

The traditional humanitarian gesture by Select ceo Tom Manwaring came next, with the group donating 100,000 pesos to Gawa Kalinga, a group which helps fund construction of homes in more disadvantaged villages.

The funds will ensure the full

completion of several homes from start to finish, Manwaring said.

Guests were also greeted by Karem Miranda of the Philippine Tourist Promotion Board, thanked for visiting and encouraged to take their positive experiences home for their clients to repeat.

After the hearty welcomes and an even heartier dinner, a show featuring high-energy music and dancing kept guests on their feet.

Pictured above from left at the dinner, back row is Jackie Gordon, ETG; Chris Petty, United Airlines; Leonard Bryan Sansolis; Philippine Airlines (PAL); Mikhail Camacho, TPPB; Genaro Velasquez, PAL; Ian Robinson, PAL & Sam Heine, PAL.

Front row: Teresita Henderson, Intas Destinations; Karem Miranda, TPPB; Tom Manwaring, ETG; Sheena Xu, GrandCity Tours & Tracey Zhang, GrandCity Tours.

For more on the Philippines, see www.visitph2015.com.

CLICK HERE for many more photos from the welcome dinner.

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Trafalgar, the world's leading and most globally awarded Guided Holiday company, is seeking a sales professional to join their successful Australian team.

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This is a fantastic opportunity for an experienced sales professional already in - or looking to break into the exciting travel industry.

The successful candidate will have proven experience in driving sales, excellent negotiation, communication and presentation skills and above all, a desire to succeed with a passion for travel.

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Friday 15th May 2015

Rail Plus incentive

AGENTS booking any Rail Plus Great Train Journey product of two nights or more will receive a \$50 Coles/Myer Gift Card if they mention 'Great Rewards'.



A DELEGATION of travel representatives from the Dallas & Fort Worth Metroplex hosted a series of trade events in Brisbane, Perth and Sydney last week.

Participating at the show were Dallas CVB's president Phillip Jones and Fort Worth CVB president Bob Jameson, who praised the trade for their support of Qantas' flights from

Sydney to DFW which were launched in 2011.

Last year, 56,000 Australians visited DFW, with growth running high into both Texan cities.

Events were organised by Australian reps Kent Marketing.

Pictured from left are Bob Jameson, Fort Worth CVB; Julian Barry, Qantas regional manager WA; Nicola Strudwick, regional sales manager, Qantas Holidays WA; Phillip Jones, Dallas CVB and Geoffrey Hutton, Kent Marketing.

Fare creeping north

AUSTRALIAN domestic airfares have jumped as much as 20% in May compared to 2014, new government data indicates.

Figures in the latest Domestic Air Fares Indexes show 'Business' fares have risen from a figure of 72.2 last year to now sit at 91.2.

'Best Discount' fares rose nearly 8 points to 57.6.

Rezidor China growth

CARLSON Rezidor is stepping up its game in China, announcing overnight it will introduce two new brands across Greater China.

In line with plans to triple its hotel tally in China from 15 to over 50 in the next four years, Carlson Rezidor will expand its presence with new developments in top-tier cities.

The new brands include its curated group of luxury hotels under the Quorvus Collection, the upscale lifestyle brand Radisson Red and the Park Inn by Radisson, the first of which has been signed for Lobo in the Guizhou province.

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Travel Specials

WELCOME to Travel Specials, *Travel Daily*'s Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Daydream Island Resort & Spa in the Whitsundays is offering savings of up to 20% on a three-night package, based on a Garden Balcony Room. Priced from \$372ppts, included is daily breakfast, free wi-fi access and a bonus \$50 food & beverage voucher per room, per stay. Upgrade to an Ocean Balcony Room for an extra \$90ppts. See daydreamisland.com.

Five nights in a Garden Fare at **Moyyan, House by the Sea** on the island of Espiritu Santo, Vanuatu are on sale for \$1,540ppts if booked before 19 Jun. The package includes return flights from Brisbane (add \$290pp ex Sydney), two 30 minute massages, use of all resort equipment and free wi-fi. Valid for travel up until 26 Mar. See airvanuatu.com for bookings.

Swagman Tours has all-inclusive six night deal at **Le Mauricia** in Mauritius priced from \$2,259ppts ex PER & \$2,639ppts ex MEL/SYD/ADL/BNE, valid for departures between 15-17 Jun and 26 Jul-23 Aug. Meals & wine, snacks, cocktails & most activities are included. Call 1800 808 491 to book.

One&Only Hayman Island is offering a 'Stay 5, Pay 4' promotion when booking four consecutive nights before 30 Jun, for travel from now through to 15 Sep (blackout dates apply). Call (07) 4940 1234.

New Disney Danubes

ADVENTURES by Disney has responded to "mass interest" to its first foray into river cruising (**TD** 14 Mar), announcing two additional departures in 2016.

The new Danube sailings aboard *AmaViola* - on 04 Aug & 15 Dec - take Adventures by Disney's river cruise tally to six next year.

SWZ decision in 2016

SYDNEY Airport chief executive Kerrie Mather says a decision on whether it will proceed with a new facility at Badgerys Creek (SWZ) is unlikely before next year.

"In addition to continuing engagement with the Commonwealth, Sydney Airport will engage with the construction market in Q3 of this year to assist to gather info as to the efficient & optimum design to determine the cost and viability of the Western Sydney Airport project," *The Australian* quoted Maher saying.

Tonga Tourism search

EXPRESSIONS of interest are being sought by the Government of Tonga for a general manager of the Tonga Tourism Authority after Stuart Perry resigned following a 15 month stint in the position.

The role will see the general manager responsible for leading the development as a tourism destination, working with the private sector, government and non-government organisations.

Applications must be submitted by 4pm 29 May - details [HERE](#).

KQ Liberia transits

FOLLOWING a declaration by the World Health Organization that Liberia is free of the ebola virus (**TD** Mon), Kenya Airways is enabling travellers boarding its flights in Monrovia to access its entire network via Nairobi.

KQ resumed services between Accra, Ghana and Monrovia on 29 Mar.

Business Development Manager

We are looking for a Business Development Manager to drive growth.

As one of the largest privately owned travel management companies in Australia we are offering excellent work conditions and a most attractive salary package.

If you are interested please call Mandy Lipschitz on 0409 901 787.



Agents welcomed to Dubai, Brazilian Style!

DUBAI Tourism and Emirates thrilled several hundred Australian travel agents on the Ultimate Emirates Dubai Famil with a sizzling welcome reception on Wed this week.

The massive famil, now in its fourth year, kicked off with a Brazilian Welcome at the Fairmont The Palm where participants sampled live cooking stations featuring spicy South American flavours - plus a stunning finishing touch of Samba Sorbet made with liquid nitrogen.

While watching the spectacular sunset across the Palm, the agents also enjoyed several Brazilian Samba performances.

Dubai offers a diverse culinary experience with over 200 nationalities residing in the destination and over 5400 incredible gastronomy experiences to choose from.

Aussie agents will sample some of Dubai's fabulous dining options during the week, so they can showcase the destination's dynamic restaurant scene to clients who travel for food based experiences.

Other inclusions in their itinerary includes opportunities to explore Dubai's unique culinary and cultural diversity, visit the latest attractions and explore both the old and new experiences on offer.

Follow the agents via the #UltimateDubaiFamil hashtag to see the full adventures in Dubai.



LEFT: These Ultimate Emirates Dubai Famil participants were flat out making the most of the stunning lawns at the Fairmont the Palm.



ABOVE: Fairmont the Palm's beautiful outdoor area.



LEFT: Some sweet icy treats to finish off the event.



THE Palm Jumeirah is Dubai's world-renowned man-made island shaped into a palm tree.

It is approximately 45 minutes from Dubai Airport and is currently the world's largest man-made island, and home to residential, tourism and leisure activities across three main areas: the trunk, crescent and fronds.

It is a leading tourism destination with a growing number of beachfront resorts and the famous Atlantis Aquaventure and Lost Chambers Aquarium.

By 2016, The Palm will also be home to retail, dining and entertainment activities, including Nakheel Mall.



DUBAI

AirAsia IOSA certified

AIRASIA X has successfully completed IATA's Operational Safety Audit (IOSA), joining the registry on 16 Apr 2015.

It's the first airline in the AirAsia group to be certified by IATA, with other brands including the main Kuala Lumpur-based AirAsia narrow body carrier still in the preparation process.

QR hotel buy

QATAR Airways has purchased the Novotel Edinburgh Park hotel in Scotland, with the property to continue as a Novotel under the management of Accor.

Branson into sport

SIR Richard Branson has this week expanded his empire with a new venture dubbed Virgin Sport.

Virgin Sport aims to expand the reach of mass participatory events in running, cycling & other formats, generating millions of dollars for charity.



Friday 15th May 2015

WN int'l expansion

SOUTHWEST Airlines continues to ramp up its international ops at Houston Hobby Airport, opening sales yesterday on a number of new routes to Mexico & beyond.

Starting 15 Oct, WN will offer flights from HOU to Cancun, Mexico City, Puerto Vallarta, San Jose del Cabo/Los Cabos, Belize City and San Jose (Costa Rica).

The carrier also plans to begin flights to Liberia/Guanacaste & Montego Bay ex HOU from 01 Nov.

TUI finalise 787 order

BOEING and European leisure company TUI have finalised an order for one 787-9 Dreamliner aircraft and one further option.

TUI is also substituting two unfilled 787-8 orders for two -9s.



Win a trip to Egypt

This month **Travel Daily** and **On the Go Tours** are giving the travel industry a chance to win a trip to Egypt.

This awesome prize includes:

- Return flights for two
- 14 day King Ramses Tour for two

To win, answer every daily question and have the most creative answer to the final question.

Send your answers to onthegotours@traveldaily.com.au



What is On the Go's online 'guru' called?

Hint: you need to be logged in to the agent portal to see him.



Terms & conditions

Travel Daily is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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Santa Monica agent iPads

SANTA Monica Convention and Visitors Bureau recently gave away three Apple iPads, as part of an incentive to complete a specialist "Santa Monica" badge in the Brand USA Discovery Program online consultant training portal.



The new experts on 'The Beachfront of Los Angeles' included Leigh Johnson from helloworld Ballarat (**above**) and Michelle Schulze of TravelManagers in Melbourne (**left**), who's on message with a Santa Monica brochure.

RCI lifting tipping

ROYAL Caribbean will increase its daily gratuities to US\$12.95 per day (up 95c) for guests in standard accommodation and \$15.95 daily (up from \$14.25) for suites passengers, with the move effective for all sailings from 01 Jul and bookings effective 01 Jun.

Passengers with existing bookings can pre-pay before the end of the month to ensure they only pay the current rates.

It's understood sister brand Celebrity Cruises will also increase its gratuities, with Royal Caribbean saying "the adjustment will help recognise the exceptional work that Royal Caribbean's staff and crew does to deliver unforgettable vacations every day".

The company reminded agents that it automatically registers the daily gratuities in guest folios, but passengers are "free to change the amount at their discretion with the ship's Guest Services".

SNCF tick for Eurostar

THE European Commission has given French national rail operator SNCF a green light to take sole ownership of the Eurostar rail service (**TD 05 Mar**).

Terms of the authorisation will enable other new companies to operate cross-Channel routes between London and Brussels and Paris.

explora family rates

ECO-ADVENTURE operator explora is offering free stays and special reduced rates for families with children for travel over select periods in 2015.

Options include one child stays free when travelling with two paying adults, and a 50% discount for additional kids.

Details at www.explora.com.

TK ups domestic

TURKISH Airlines will this month add two new domestic routes to its network, flying from Istanbul Ataturk to Hakkari daily and Ordue Giresun 5 weekly.

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THE TRAVEL INDUSTRY IS BOOMING

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You will enjoy interviewing candidates and assisting their careers, account management and business development.

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This one of kind active travel specialist is looking for an energetic and dynamic consultant to join their friendly team.

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SENIOR RETAIL TRAVEL CONSULTANT

BRISBANE NORTHERN SUBURBS – TOP SALARY PACKAGE

Feeling unsatisfied with work at the moment? Senior Retail Travel Consultants get ready to hit the ground running as we currently have a vacancy for an experienced senior retail travel guru to join this all mighty team. This independent agency located in the northern suburbs of Brisbane is booming in business and needs a fresh, new face to service their repeat and referral clients. Previous experience is essential along with strong destination and fares knowledge. This role is interviewing now so get in quick! Call us today.

ACADEMIC CORPORATE GROUPS

GROUPS TRAVEL CONSULTANT

MELBOURNE – SALARY PACKAGE TO \$70K+ (OTE)

Exciting NEW role for Melbourne just called in. This successful travel company on Melbourne's City Fringe is seeking an experienced group's consultant to join their academic corporate department. Working in this exciting role, you will be responsible for booking group travel arrangements for the academic market to worldwide destinations. Great attention to detail & the ability to work under pressure is a must! You will work Monday – Friday hours only with the potential to earn \$70,000+.

SUPPORTIVE WORKING ENVIRONMENT

LEISURE TRAVEL CONSULTANT

MELB (SE SUBURBS) – SALARY PACKAGE TO \$60K+ BONUS

This professional office, well known for their luxury travel product knowledge and customer service, is searching for their next travel expert to join their growing team. You will be responsible for servicing the discerning traveler with their worldwide holidays. With a focus on cruise and luxury products, you will sell the likes of Cunard, Oceania, APT, Abercrombie and Kent and more. Tailor making special itineraries, no two days are the same! If you are a senior consultant with 4yrs + experience contact us today!

RECLAIM YOUR WEEKENDS!

TEMP – PERM RETAIL TRAVEL CONSULTANT

SYDNEY – EARN UP TO \$1000 PER WEEK

Enjoy the flexibility of this great temp role & get paid BIG BUCKS! Based in the fringe of the Sydney CBD, you will be working in a great team selling and booking flights, hotel, car hire and more. Book high-end worldwide travel working Monday to Friday only, great base salary + bonus.

Full training provided with great opportunity for progression. If you have at least 1 year travel consultancy experience and want to reclaim your weekends and earn the big bucks, apply now!!

TRAVEL CONSULTANTS, DO IT IN STYLE

RETAIL TRAVEL CONSULTANT

BRISBANE – BASE PLUS UNCAPPED COMMISSION

Tired of home based consulting? Are you ready to step back into the frontline and enjoy the social side of working in an office and being a part of a strong and sales driven team? This award winning travel company is currently recruiting for experienced retail travel consultants with a client database to join their boutique travel offices located throughout Brisbane. Enjoy top \$\$, uncapped comm, industry discounts and benefits and Mon to Fri hours! A client database is essential for this role. Apply now to find out more.

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