

SCENIC° WONDERS NEVER CEASE



We're passionate about providing our guests the very best of all-inclusive luxury. That is what drives us, cruise after cruise, journey after journey.

And when we say all-inclusive it means transfers and tips, exclusive excursions, all meals, beverages, own butler and laundry concierge are included.

View our new 2016 Europe River Cruising brochure



scenic.com.au



15 YEARS
SKYTEAM

Visit SkyTeam's e-Academy & Learn to Win



[Learn more](#)

Travel Daily

First with the news

Tuesday 19th May 2015

Penny joined because she realised that the quickest way to increase her earnings was to take control

Every agent has a reason to join

MTA mobile travel agents

Call 1300 682 000
Visit join.mtatravel.com.au




ISLANDS ON SALE!

WIN!
your very own island escape

Amazing Island Holidays
EXCLUSIVE DEALS
Free Nights, Bonus Offers
On Sale 1 - 31 May

Virgin australia
viva! holidays
viva life!

*Conditions apply

For more information visit www.qhv.com.au

Magellan adds insurance

THE Magellan Travel Group has today launched a new "market-leading" insurance solution for travel agents and their clients, which provides protection against supplier failure and credit card chargebacks.

Created in partnership with risk advisor and insurance broker Willis Australia, the Magellan product covers the failure of any supplier, including airlines, tour or cruise operators, wholesalers, accommodation and ground transport providers.

"It also covers agency insolvency; a customer's money is protected from the time of payment to fulfilment," said Magellan ceo Andrew Macfarlane.

Willis gm Vic Brent Lehmann said Magellan's excellent risk profile "backed by a network of supportive and engaging

agents" allowed the company to work with the insurance market and provide a "high quality, professionally underwritten solution" for the group.

"We enjoyed the challenge to deliver a comprehensive and affordable solution," he said.

Magellan now comprises 121 "hand-picked" travel agencies across Australia, with two more to join effective 01 Jul.

Wolgan escape offer

ONE&ONLY Emirates Wolgan Valley Resort is promoting a two night all-inclusive "Blue Mountains Discovery" package from \$1400 per person.

The offer is commissionable - see the **last page** for details.

Today's issue of TD

Travel Daily today has nine pages of news, a front cover page for **Scenic**, a photo page for **Dubai Tourism**, plus full pages from: (**click**)

- AA Appointments jobs
- inPlace Recruitment
- One&Only Wolgan Valley

Superbly Scenic

SCENIC'S new 'Wonders' branding & tagline are showcased in today's **Travel Daily cover page**, highlighting the luxury travel company's 2016 Europe River Cruise program.



21 years ago
Wendy Wu fell in
love with Asia.

Let us show your
clients why.




Wendy Wu Tours®

1300 727 998

wendywutours.com.au


Julie Anderson
Supporting you in NSW



Unsurpassed.
Our level of personal local support and training.

Find out what sets us apart

Or have a confidential chat with Suzanne or Grace on **1800 019 599**

 **Travel Managers**
As individual as you are

Sabre
pacific

TECH SUMMIT 2015
Powering Possibilities

Auckland | Sydney | Melbourne
Perth | Brisbane

HAVE YOU REGISTERED FOR THE SABRE TECH SUMMIT?

RESERVE YOUR PLACE NOW

SALE
ANNIVERSARY
NOW WITH FREE UPGRADES!

Cruise offers valued up to us\$1,000*

SHORE EXCURSION CREDITS UP TO us\$400*
DINE-AROUND PACKAGE VALUED AT us\$70*
REDUCED 3rd/4th guest fares*
PLUS Bonus Suite Offers*

*Offer valid until 1 June 2015. Restrictions apply. See full terms & conditions.



Holland America Line
A Signature of Excellence

OFFER DETAILS >



jito
www.jito.co

passively looking...
don't miss your
dream job, register
and set up job
alerts today

jobs in travel,
hospitality & tourism

post a job view jobs

Travel Daily

First with the news

Tuesday 19th May 2015

DAILY DEPARTURE TOURS & TAILOR MADE HOLIDAYS
CHINA, VIETNAM, CAMBODIA, BURMA, INDIA

Burma (Myanmar) Highlights
fr. \$2599/p.p. Click here for details



Selective Tours
www.selectivetours.com

Breakfree Christchurch

MANTRA Group is offering opening rates at BreakFree on Cashed Christchurch in New Zealand priced from \$79 per night based on an Inner Urban Double.

The former All Seasons hotel was taken over by Mantra Group in Jan and last month unveiled the first stage of a \$30m fit-out.

To date, 179 rooms of the hotel have opened to guests, with the remaining balance (84 rooms) set to come online by 01 Sep - see breakfree.com.au/on-cashed.

Australia still key for NZ

DESPITE the potential and allure of fast growing markets such as China and India, Australian visitors remain a major focus for Tourism New Zealand.

"Australia is our single biggest and most important market," Tourism NZ director of marketing Andrew Fraser told **TD** at TRENZ in Rotorua yesterday.

Despite the maturity of the Australian market, it's still showing positive growth - both in numbers and value, with arrivals up 4.5% but "stay days" increasing 5.1%.

Fraser said TNZ was focused on attracting first time Australian visitors in response to research which showed that once Aussies cross the ditch, they tend to repeat three times on average - and also show a strong propensity toward regional dispersal.

The NZ Government's "huge investment" in cycle touring is also expected to pay off in terms of boosting Australian visitation, given the huge popularity of cycling particularly among the big spending baby boomer demographic.

As well as the new "every day a different journey" marketing campaign (**TD** Fri) TNZ plans a range of tactical promotions to encourage different Aussie segments such as ski and self-drive touring in both the North and South islands.

TNZ is also committed to trade distribution in Australia, with new modules being added to the NZ Specialist agent training program and another consultant mega-famil planned for this year.

Australia comprises 28% of all tourist spending in New Zealand, with TNZ forecasting a total 23% lift in Aussie visitor numbers to 1.53 million annually by 2021.

SYD T2/T3 work

DEVELOPMENT of the new T2/T3 Ground Access Solutions and Hotel Major Development Plan at Sydney Airport has begun today.

Stage 1 includes a dedicated one way exit from the precinct.

Future projects include a multi-level ground transport interchange and 4 to 5-star rated 430-room hotel, with all work to be completed by 2018.

QFFF pts on car hire

MEMBERS of Qantas Frequent Flyer are now able to use Qantas Points to book Avis Car Rental & Budget Car Rental in Australia and New Zealand via qantas.com.

Qantas Loyalty ceo Lesley Grant said the initiative is unique in that points will be earned on a booking even if QFFF points were used in the transaction.

Members will also benefit from the deal with cancelled car rentals receiving a full refund of points if travel plans change.

Please join us for
our 2015 Northern
Hemisphere Ski

Agent Expo Evening

Come and meet the experts from our top selling Northern Hemisphere ski areas.

Lots of amazing prizes to be won including accommodation and ski passes at North America's best ski areas!

Wednesday 20 May 2015

The Grace Hotel | 77 York Street, Sydney
6:00 - 7:30pm

Join us for delicious canapes & drinks.

Numbers are strictly limited!

RSVP to:
Jenny Coros
jcoros@skimax.com.au

**SKI
MAX
HOLIDAYS**



BE IN IT TO WIN IT!

Book and ticket any Eurostar sector between the 1st April - 31st May 2015 for your chance to win one of two prizes:

1ST PRIZE The top selling agency will be rewarded with \$1000 worth of Coles Group and Myer Gift Cards.

2ND PRIZE The top selling agency for Eurostar Premier & Business Premier Sectors will be rewarded with \$750 worth of Coles Group and Myer Gift Cards.



For full terms and conditions visit www.railplus.com.au

FROM THE HEART OF EURASIA



WELCOME TO ECONOMY SLEEPER

Available on Almaty - Hong Kong
and Astana - London/Frankfurt/Paris.



Email: sydama@airlinemarketing.com.au
Reservations in Sydney: 02 8248 0060



BUILD YOUR PROFIT WITH GROUP TRAVEL!

Click here to download our Groups Brochure

TraveltheWorld
The Discerning Traveller



FOR THE HOTTEST EXECUTIVE ROLES
CONTACT OUR DEDICATED
EXECUTIVES DIVISION ON

02 9231 2825

OR VISIT US AT

www.aapointments.com.au

Travel Daily

First with the news

Tuesday 19th May 2015

BREAKAWAY
International Travel Industry Club



**Extended! Emirates Industry Rates to
New Zealand. Sales to 19Jun15.**

Departures till 24Nov15!

From \$170* pp. plus taxes

* Conditions Apply.

CLICK HERE for further details

Travel Daily

on location in

Rotorua, NZ

Today's issue of *TD* is coming to you courtesy of Tourism New Zealand, which is this week hosting its annual **TRENT show** in Rotorua.

THIS morning at TRENT saw a host of initiatives unveiled highlighting the niche appeal of New Zealand - particularly to the high net worth market.

As well as a push to attract superyachts (see today's *Cruise Weekly* for details), presenters also highlighted the country's network of luxury lodges.

The US is the biggest - and fastest growing - market for these upmarket products, with celebrities and other high net worth individuals valuing the supreme service and privacy afforded by a NZ holiday.

Another key initiative in this segment is Golf Tourism New Zealand, which has selected twelve "marquee" courses across the country, combining challenging terrain with NZ's spectacular landscapes.

AirAsia Rewardle jr

MALAYSIAN budget airline AirAsia has forged a partnership with local company Rewardle to offer Australians a chance to earn gift vouchers with the carrier.

Aimed at competing with Virgin Velocity and Qantas Frequent Flyer, Rewardle is a reimagined membership, points, rewards and payments program based on small business partners.

Rewardle sees businesses kitted out with a customer facing tablet which members can scan a card or smartphone app to collect points and redeem rewards.

To date, more than 4,000 local merchants have signed up to the scheme which has amassed almost 1 million members.

For more details on the program, see www.rewardle.com.au.

Trafalgar, Insight 2016 price guarantee

FOR the first-time ever, Trafalgar and Insight Vacations are enabling customers to lock in 2016 Europe & Britain itinerary prices at the 2015 cost, for a limited period.

Customers can save a further 10% by paying in full early.

Bougainville ban

THE Papua New Guinea Govt has banned travel to Bougainville by Australian passport holders on tourist, business and short-term entry visas in response to plans by the Australian Government to open a new diplomatic mission on the island.

Aussies residing in Bougainville on work & permanent residence visas are excluded from the ban.

"I have instructed the chief migration officer to impose the ban with immediate effect and to notify all PNG Overseas Missions and Posts and domestic carriers of the ban," PNG Minister for Foreign Affairs Rimbink Pato said.

Qantas has Hart

NEW York-based international supermodel Jessica Hart has signed on with Qantas as a Trend Consultant, a role that will see her work on projects benefiting Qantas Frequent Flyers.

The first project will see the Sydney born model work with local scarf designers Bird & Knoll to select an Australian destination which will be reproduced onto a scarf that will be available to purchase from Sep for \$298.

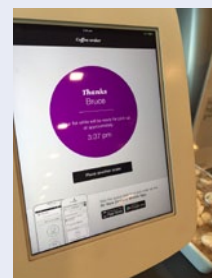


Window Seat

AIR New Zealand has certainly embraced technology, with the carrier embracing a range of innovations such as passport-scanning self-service check-in for international departures and inflight entertainment systems which allow peckish passengers to order snacks.

And it doesn't stop there, with NZ's newly launched regional lounge at Auckland Airport (*TD* 09 Dec) solving the perennial problem of the coffee queue.

There's a barista in place ready to cater to every caffeine-related whim - but rather than having to place an order in person there's an iPad (*pictured*) where you can dial up exactly what you want - and it even tells you when your beverage will be ready.



WE'RE MORE THAN JUST TRAVEL.
WE'LL OFFER YOU
THE OPPORTUNITY
TO LEAD A TEAM



**Team Leader, Assistant Team Leader
& Experienced Travel Sales Consultant**
Grafton

We're on the look-out for enthusiastic, energetic, passionate and experienced travel professionals to join our Grafton team. **Team Leader, Assistant Team Leader** and **Experienced Travel Sales Consultant** positions are currently available.

When you join us you'll enjoy uncapped earning potential, along with ongoing industry training, support for educational trips and career advancement opportunities. Apply Now!

Apply Now at: Applynow.net.au/jobF188290

Business Development Manager

We are looking for a Business Development Manager to drive growth.

As one of the largest privately owned travel management companies in Australia we are offering excellent work conditions and a most attractive salary package.

**If you are interested please call
Mandy Lipschitz on 0409 901 787.**



FLY THE DREAM LINER TO EUROPE @ \$1137*

Return Fares starting from

Fly non stop from Sydney and Melbourne to Delhi and onward to Rome, Milan, London, Birmingham, Frankfurt and Paris.

Free accommodation (STPC) is provided on the outbound travel at Delhi Airport Transit hotel (Eaton Smart Hotel) for passengers travelling from Australia to Europe.

*Terms and conditions: Offer ends 31st May 2015, unless sold out prior. Advertised fares are all inclusive for travel on the route Melbourne-Milan-Melbourne, priced as on 05th May 2015 for outbound travel on 02nd June 2015 and inbound travel on 10th June 2015. For full terms and conditions, please contact local travel agent or call Air India on 02 9283 3370 for travel from Sydney and 03 9021 8720 for travel from Melbourne.



A STAR ALLIANCE MEMBER

CALL 1800 247463 AIR INDIA
www.airindia.in

MELBOURNE: (03) 9021 8720 | Email to mel.reservation@airindia.in
SYDNEY: (02) 9283 3370 | Email to syd.reservation@airindia.in



WIN TICKETS TO AN EXCLUSIVE SCREENING

This week *Travel Daily* and *Princess Cruises* are giving readers the chance to win two tickets to the world premiere of 'Women He's Undressed' onboard *Sun Princess*, as well as cocktail reception on June 10.

'Women He's Undressed' takes an intimate look at the life of Academy Award winning Australian designer Orry-Kelly. Unfamiliar at home, the Kiama born designer created wardrobes for the silver screen from the 1930s to 1960s. Kelly's design credits include; Hollywood's biggest studios, memorable stars, and film hits such as 'Some Like it Hot' and 'An American in Paris'.

To win, answer each daily question and have the best answer to the final question. Send your answers to princess@traveldaily.com.au

Which ship is visiting Australia in 2016/17 for the first time?



More Taiwan flights for Christchurch

CHINA Airlines will extend its summer services to Christchurch later this year, with the thrice weekly seasonal flights to operate for 22 weeks.

This year China Airlines operated the new route for 13 weeks, as an add-on to its Taipei-Sydney service.

Speaking at TRENZ yesterday, China Airlines NZ chief Shirley Yang said it was an easy decision to expand the service, as it was "the most successful sector on our global network at that time".

The strong performance has led to hopes that it may eventually evolve into a year-round flight.

New industry guides

THE Tourism Industry Association of New Zealand this morning released two new "cultural briefs," which provide guidance for tourism operators in how to welcome visitors from Brazil and Indonesia.

The new guides expand on the previously launched China and India briefs, and cover the importance and opportunities of the respective markets as well as understanding visitor expectations in areas such as service, food, shopping & religion.

New QCB chief

DESTINATION Queenstown has named Regan Pearce as manager of the Queenstown Convention Bureau, moving from her role as Sales/C&I mgr for AJ Hackett.

Accor's TRENZ royal treatment



Cycle opportunities

THE NZ "Great Rides" initiative which is establishing a national network of cycle trails (**TD** 04 May) is opening up opportunities for operators to package up itineraries for the burgeoning market of active travellers.

Speaking at TRENZ this morning, NZ Cycle Trail manager Evan Freshwater said new product was beginning to emerge, ranging from bike hire and support though to fully guided and hosted experiences - along with add-ons such as dining and wine tasting for the "active boomer" market.

ABOVE: A select group of lucky TRENZ delegates were treated to a six course degustation dinner last night in the Royal Suite of the Novotel Lakeside hotel in Rotorua.

The property's executive chef created a stunning showcase of Kiwi cuisine matched with local Volcanic Hills wines.

Pictured above in the Royal Suite are, from left: Lucy Acott, Accor director of marketing NZ & Fiji; Grant Lilley, Tourism Industry Association of NZ chair and Jo Finnegan, general manager of Hotel St Moritz Queenstown, part of Accor's MGallery collection.



BE PART OF OUR WORLD

Fiji's National Carrier has a proud and rich tradition of creating unforgettable memories for our customers. We are an airline with a proud past and a bright future. At Fiji Airways we are passionate to be the best. We are currently looking for driven, passionate individual to join our team in the following roles:

CHANNEL EXECUTIVE - SYDNEY

As the Channel Executive you will promote Fiji Airways sales through effective working relationships with key trade partners in order to exceed targets. You must have a detailed understanding of the opportunities with each trade partner. You must create and implement plans in order to optimize channel performance. You will work closely with the Commercial Manager to ensure effective use of agreed marketing resources. You will work as part of a team to ensure the region's overall objectives are met and exceeded. You will monitor and provide insights from your respective channels to marketing.

To be successful in the role you must possess a Bachelor's degree in Business or Marketing field, with strong academic performance. You must have at least 5 years of sales and/or marketing experience in the travel and tourism industry. You must have experience in an agency environment and exposure to a range of selling methodologies, especially B2B relationship management. You must have a strong analytical skills and willingness to learn. You must have sound business acumen. High level of proficiency in Excel, Word, PowerPoint and other business tools. Excellent written and verbal communication skills. You must be able to embrace change with an innovative approach to problem solving. You must enjoy presenting and be able to manage your own time and task.

To be successful in the role you must have been active in the Sales & Marketing field for at least 3 years. Possess strong communication, interpersonal and negotiating skills with proven ability to communicate effectively at all levels. Must be a self-starter and revenue driven individual. Must demonstrate sound knowledge of GDS, Fares & Microsoft applications. Should maintain high level of motivation in reaching specific growth goals. Able to operate independently, work under pressure and deliver within expected timeframes. Possess a valid driving license.

Application close Wednesday, 20th May 2015

If you think you have what it takes and want to be part of our world. Send in your applications with curriculum vitae detailing qualifications, relevant experience with referee details. This should be forwarded no later than the dates mentioned. All applications should be clearly marked with the role you apply for and forward to:-

vacancy@fiji Airways.com

Fiji Airways thanks all applicants, however, only those qualified will be screened and only those selected for an interview will be contacted.



Tuesday 19th May 2015

Japan arrivals up 44%

THE resurgence of travel to Japan in 2015 continues with the country's national tourist board revealing Jan-Mar arrivals have jumped 43.7% to 4.13 million.

Provisional data shows visitor arrivals from Australia increased 26.7% to 108,100 for Q1 2015, which included a 36.9% arrivals boost during Mar to 29,200.

Triple digit growth was recorded from the Philippines, while the China market spiked 83.7%.

'by Hilton' endorsed

HILTON Worldwide will begin rebadging properties in the USA operating under the Embassy Suites Hotels and Hampton Hotels brands with "by Hilton" to further reinforce their association with the parent company.

The move will see the brands positioned as Embassy Suites by Hilton & Hampton Inn by Hilton.

"The Hilton brand symbolises quality, consistency & familiarity, providing further reassurance to guests and owners alike," exec vp global brands Jim Holthouser said.

Future Leaders forum

CONSULTANTS below Owners and Managers in the Express Travel Group will next year be invited to attend the first-ever ETG Future Leaders Forum.

Revealed in Manila at the Select Travel Group conference last weekend, the gathering for frontline consultants is tentatively scheduled for Jun or Jul next year.

The event is likely to take place over two days/one night based on operational requirements and will solely focus on training, both by suppliers and the group overall.

Express ceo Tom Manwaring said the concept itself wasn't new but it was new for the group.

"Our group is now a size where there's a need for us to incorporate that additional forum over a 12-month plan.

"We want to specifically tailor the forum for Future Leaders to be a training based agenda. That can be incorporated within the Express Academy" (**TD** yesterday).

Attendees will be able to earn credits toward their progress through the Express Academy, however presence at the forum will not be a prerequisite.

"It will definitely be two days, one night and be on-shore in Australia, or at the furthest it could be New Zealand or Tasmania. It will be kept as local as possible," Manwaring said.

Air India, Intrepid Flighties famil



A GROUP of Flight Centre Travel Group agents recently flew with Star Alliance carrier Air India to Delhi ahead of an Incredible India famil to take in the sights, sounds and tastes of the subcontinent.

Itinerary highlights included a rail journey from Delhi to Jaipur and an exploration of the city's former capital Amber, where they visited an iconic hilltop fort and the Royal Palaces of Jaipur.

The former royal residence of the ruler of the Karauli was a welcome overnight stay in the city, before the group of Flighties travelled back to Agra to visit the famous Taj Mahal and Agra Fort, before returning home.

Air India operates four weekly direct services between

Sydney and Delhi and three ex Melbourne using Boeing 787-8 Dreamliner aircraft.

Pictured at the Taj Mahal standing back row from left are Craig McDonnell, FC Noosa; Emma Komadina, Student Flights Geelong; Lisa Kirwan, FC product; Penny Callaghan, Intrepid; Brianna Waddell, FC Perth; Cassandra McCollum, FC Bendigo; Jess Harwood, FC Revesby; Lauren Parker, FC Melbourne; Andrew Pitt, FC Perth and Suzie Goumas, Air India.

In front are David Cox, Intrepid; Kim Murray, My Adventures Store Sydney; Alison Mackrell, My Adventures Store Adelaide; Sam Delaney, FC Townsville & Thomas Fennemore, FC Melbourne.

Fiji For Families!

**FIJI
FREE
NIGHTS**



**Kids fares fr \$245*pc
plus
Kids stay, play
& eat FREE!**



**CLICK FOR MORE INFO
OR CALL 1300 133 524**



*Conditions apply, kids price valid for children under 12 years. Operated by Pinpoint Travel Group.

Tuesday 19th May 2015

WA regional funding

FIFTY-FOUR events in regional areas of Western Australia stand to benefit in the 2015/16 Tourism WA Regional Events Scheme.

A pool of \$750,000 has been set aside for the events, with successful applicants receiving between \$5,000 & \$50,000 under the Royalties for Regions scheme.

Nine newcomers are among events to receive support, including the Mullewa Muster & Rodeo, Porongurup Wine Festival and Toodyay Picnic Race Day.

Disney Cruise combos

BOOKINGS will open tomorrow for a Disney Cruise Line voyage that includes a seven-night cruise from New York to the Bahamas and a day at Walt Disney World Resort, including return transfers.

The unique itinerary is offered aboard *Disney Magic* which will depart New York on 07, 15, 22 and 29 Oct 2016, providing a full day stop at Port Canaveral.

A season of 7-night sailings from Miami to the Caribbean on *Magic* will also be available in late 2016.

Islands for singles

BAILLIE Lodges has unveiled a collection of solo traveller deals, available at Capella Lodge on Lord Howe Island and Southern Ocean Lodge on Kangaroo Island.

The 'Sophisticated Solo' deals include a Stay 4, Pay 3 promotion priced from \$2,250 at Capella & \$3,300 at Great Southern Ocean, which include a range of meals, open bar and bonus inclusions (BBQ lunch or gift hamper), valid to 31 Aug & 30 Sep respectively.

Gritti Palace sold

STARWOOD Hotels & Resorts Worldwide is continuing its 'asset-light' strategy, announcing it has finalised the sale of The Gritti Palace in Venice to Nozul Hotels & Resorts for US\$117 million.

The property will remain positioned under Starwood's The Luxury Collection brand.

PAL mulls fleet plan

BOEING 787 *Dreamliner* aircraft could be in the short-term plans of Philippine Airlines as part of an aircraft renewal project, CEO Jaime Bautista has declared.

The carrier is in the midst of finalising its long-haul fleet plans, Bautista said, and that it was also looking at the viability of the Airbus A350 XWB into its fleet.



AFTA update

From AFTA's chief executive, Jayson Westbury



INFLUENCES over consumers' decisions to take an overseas holiday have been the subject of media conversations and speculations ever since the AU dollar went to parity with the US dollar a few years ago. But it would appear by far that the number one influencer remains "consumer confidence".

The latest weekly ANZ-Roy Morgan survey on consumer confidence does indicate that the federal budget has given consumers a lift and this was reflected in the most recent result.

A lift in confidence will help the travel industry and with the federal budget receiving generally positive media about being good for the family and good for the country, I hope that the confidence climb continues.

Off the back of a lift in consumer confidence are the current exchange rates with popular countries that the AUD is regularly compared against. While the USD is not at parity it is hovering at AUD\$0.80, with indicators of a further lift rather than any shock falls. One never can accurately predict these things, but with the RBA lowering interest rates once again and the federal budget delivering a boost in confidence, the short-term signals look good.

For the travel industry there are so many other choices when talking to consumers in term of foreign exchange value for money. The consumer media appears to be obsessed with the USD exchange rate, meanwhile the Euro sits at a comfortable AUD\$0.70 and the GBP sits at AUD\$0.51. Both offering good value for Aussies heading overseas.

But the standout exchange rate in my book is the Canadian Dollar. As at today (19th May, 2015) the rate was sitting at AUD\$0.97 - which represents almost parity.

For anyone considering a North American experience, Canada has to be the place if the exchange rate is on the consumer's mind. Having recently been to Vancouver and Toronto on WTAAA business I can see how outstanding Canada really is both in terms of value for money, but also in terms of what is on offer.

And with many options for consumers to consider travelling to Canada with so many flight choices, it is one to take a look at particularly if the exchange rate becomes part of the conversation with consumers.

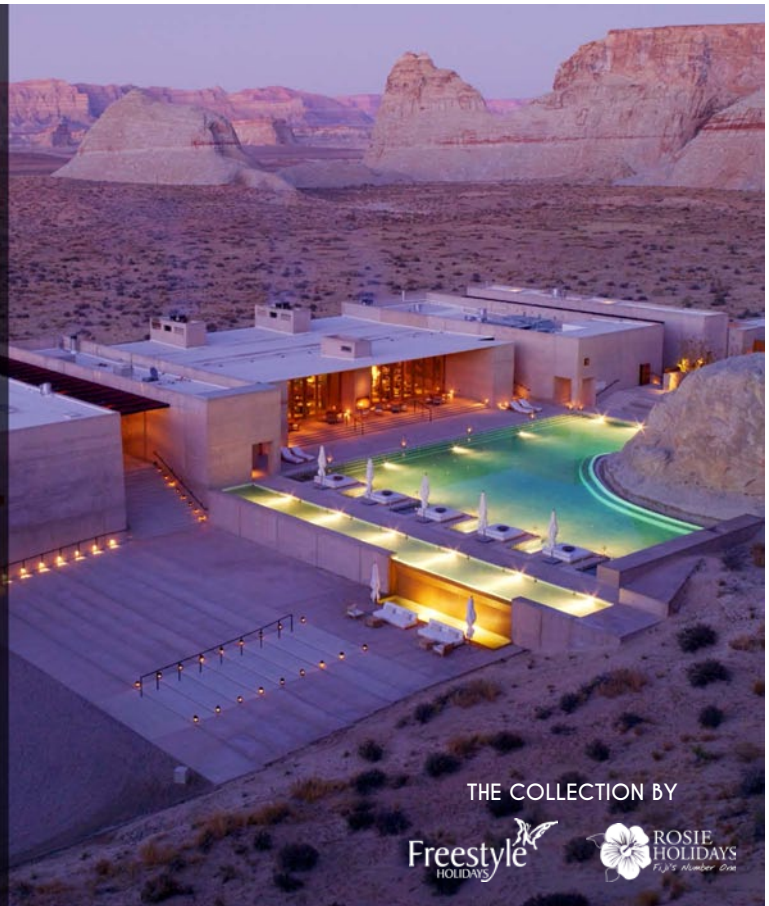
THE COLLECTION

The Collection, a compilation of luxurious and boutique properties, presents the Amangiri, a stunning resort surrounded by the deep canyons and towering plateaus of southern Utah. Stay 2 nights, with breakfast, lunch and dinner daily, complimentary yoga, a guided hike and more from just \$2,649pp.



P: 1 300 658 544

CLICK FOR MORE INFO OR
DOWNLOAD THE BROCHURE ►



THE COLLECTION BY

Freestyle
HOLIDAYS

ROSIE
HOLIDAYS
Flyer Member One

ETG: No pressure on ATAS

AGENT members of the Express Travel Group will not be forced to become ATAS accredited despite the program being highly endorsed by Head Office, ceo Tom Manwaring has said.

Currently, from a base of over 600 members, around 100 are members of AFTA and ATAS, however Manwaring said "time will solve this problem".

"The challenge now over the next two years is to not only communicate in some of the languages we're dealing with but also to make sure they fully understand what the benefits are.

"As AFTA mounts the consumer driven program for ATAS, that's going to only enhance what agents are seeing and believing and therefore joining, and you'd expect that in a deregulated environment so there's a learning curve for everybody in this," Manwaring added.

The Express Travel Group boss,

who currently sits on the AFTA Board of Directors, reaffirmed the group's 100% commitment and support to the accreditation.

He added that while the program was still in its infancy, significant inroads were being made and that further advertising and program tweaks will help any agents holding out see the light.

"We've built the ark, they will follow," Manwaring said.

"It's just a matter of putting in the hard yards and making sure they are sold the proposition of what it is. And there is something in it for them, that's the proving point, and that will come through customer choice."

Nobu Manila open

JAPANESE culinary genius Chef Nobu Matsuhisa has joined James Packer, actor Robert De Niro and other dignitaries to officially open the 321-room Nobu Hotel Manila at the City of Dreams attraction.

Tuesday 19th May 2015

Travel Daily
First with the news



BUNNIK Tours is currently midway through hosting a family of Morocco, visiting the imperial cities of Rabat, Meknes, Fez and Marrakech, getting a firsthand account of the destination.

PICTURED at the Roman ruins of Volubilis front row from left are Trish Smith, Capital Travel; Paul Cook, Bunnik Tours; Helle Borup, Albury Travel and Abdo El Mfarrej, local Moroccan guide.

Middle: Sue Burchell, italktravel East Doncaster; Sharon Shinnars, National Travel Warrnambool; Fiona Thornington, Travel

Authority Terrigal; Jackie Wright; italktravel Maitland; Emily Warner, Bunnik Tours; Lisa Maddox; Shire Travel and Annette Roberts, Benalla Travel.

Back: Matt Baldock and Silva Schweining from Bunnik Tours.

AC now to Austin

AIR Canada Express has started new daily services linking Toronto and Austin, Texas.

The service is operated by Jazz Aviation, which is utilising 75-seat CRJ-705 aircraft on the route.

RAA

Travel Team Leader

- Full-Time 6 Month Maternity Leave Contract
- Located in the Adelaide Shop

About RAA:

RAA is one of South Australia's most trusted and respected organisations and has a proud history of over 110 years servicing the South Australian Community. We provide a wide range of services and facilities for more than 670,000 members and employ over 900 people within South Australia.

About the role:

Reporting to the Adelaide Shop Team Manager you will lead, coach, motivate and support a team of hard-working Travel Consultants to ensure the smooth operation of the Travel Agency.

What you need:

- Demonstrated experience leading teams
- Certificate in Travel Tourism or relevant qualification;
- Minimum of 3 years travel consulting experience;
- A proven track record of sales achievement in the travel industry;
- Effective communicator with strong interpersonal skills;
- In-depth knowledge of travel IT systems;
- Strong interpersonal skills with a reputation for making things happen.

To find out more about this fantastic opportunity to join an iconic South Australian organisation please visit:

https://raa-openhire.silkroad.com/epostings/index.cfm?fuseaction=app.welcome&category_id=36331&company_id=16465&version=1&startflag=1&levelid1=36331

Goldman
TRAVEL CORPORATION

Business Manager - Sydney

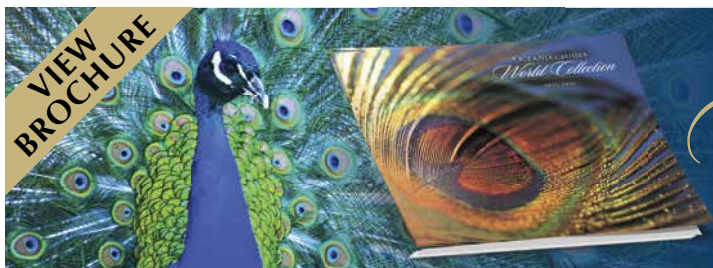
Goldman Travel Corporation, a leading Travel Management Company, is looking for an experienced, driven and focused Business Manager to join our team. Ideally you will have at least two years experience in client management and have the skills to work hard as part of a team. Your role will focus on our prestigious account list ensuring their travel needs are managed in a cost effective manner. Reporting to the Managing Director, you will be responsible for account retention, the analysis of client travel spend, negotiation with various suppliers, and performance reviews with the client. You will have a high level of written and verbal communication, top class presentation skills, the ability to present bespoke solutions, professional account management skills and total ownership and commitment to problem resolution.

If you believe this role is right for you or request further information send through your resume or contact David Goldman, Managing Director at david@goldmantravel.com.au or (02) 83337700.

All applications and contact will be treated as confidential.

VIRTUOSO MEMBER
SPECIALISTS IN THE ART OF TRAVEL

helloworld
FOR BUSINESS



OCEANIA CRUISES™

World Collection 2015 – 2016

SAILINGS FROM ONLY \$2,600* PER GUEST

*CONDITIONS APPLY

Agents enjoy a fabulous #MyDubai day

THREE days into the Emirates and Dubai Tourism Ultimate Famil, the 300-strong group of agents took part in a day of activities and games around Mall of the Emirates, Dubai Mall, Souk al Bahar, Dubai Fountain and downtown Dubai, for the chance to win fantastic prizes.

The 'MyDubai Day', involved breaking into teams of six to find and complete clues around Dubai Mall and Ski Dubai at Mall of the Emirates, navigating their way around Dubai using an iPad filled with tips and instructions as well as jumping aboard the Dubai Trolley!

Using photos to capture their activity, the teams were judged on creativity, with the winning team of agents from Victoria all winning a return flight on Emirates, four-nights luxury accommodation, desert safari experience, helicopter ride, tickets to IMG Worlds of Adventure and more.

Runners up prizes were also awarded to joint second and third teams - see lots more images on Instagram and twitter via the #ultimatedubafamil and #mydubai hashtags.



LEFT: These agents are snug as a bug in a rug - literally!

HANGING out at Ski Dubai...

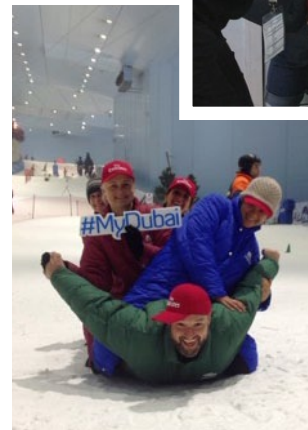


ABOVE: Teams were challenged to use their creativity to feed 'a family of five' on a budget!



LEFT: Oops, I almost lost my head for a moment.

RIGHT: A quick nip and tuck? Getting ready to operate in the emergency department at KidZania at the Dubai Mall.





Win a trip to Egypt

This month **Travel Daily** and **On the Go Tours** are giving the travel industry a chance to win a trip to Egypt.

This awesome prize includes:

- Return flights for two
- 14 day King Ramses Tour for two

To win, answer every daily question and have the most creative answer to the final question.
Send your answers to onthegotours@traveldaily.com.au

Name two other countries you can combine a tour to Egypt with.
Need a hint? [CLICK HERE.](#)

Terms & conditions

G Adv NPS shines

THE sales department of G Adventures in Australia has attained a Net Promoter Score (NPS) of 95, the company said.

Rated out of 100, the NPS is based on survey responses from consumers nationwide who rate their experience with G Adventures on aspects of customer service & sales support.

"G Adventures' NPS is backed up by low wait times on customer service calls," the firm said.

Eighty percent of incoming calls are answered within 60 seconds & average wait times are less than 80 seconds, meaning it's "never too long" to speak to an expert, G Adventures remarked.

JW Zhejiang opening

JW MARRIOTT Hotels & Resorts has expanded its luxury portfolio in China with the opening of the JW Marriott Hotel Zhejiang Anji, located outside Shanghai.

The luxurious 228-room property is the 11th JW Marriott branded hotel to open in China.

Busabout May sale

DISCOUNTS of up to 20% on summer escapes are available as part of Busabout's 'Season Swap' promotion running during May.

The freestyle travel specialists are also offering up to 15% of winter escapes, when booked and paid in full before 31 May.

Four Points Sydney executive lounge

A \$10 million capital investment will be ploughed into two new additional levels of the Four Points by Sheraton Darling Harbour.

To be built on the rooftop of the northern tower of the existing hotel, the new floors will feature an executive lounge & public bar, which will ultimately replace the site known as Bar 11.

"It is intended that the proposed bar and lounge facilities will complement the existing hotel activities and take advantage of significant views available from the existing rooftop to Darling Harbour," papers filed with NSW Infrastructure & Planning detail.

The executive lounge & business centre on the lower of the two levels will be available exclusively to members & affiliates of the Sheraton group, while the upper zone with its hotel bar & lounge will be accessible to the public.

Developers told the NSW Govt the project "will deliver a new element to the existing hotel complex which will enhance the current service offering".

Kakadu mates rates

AUSTRALIAN Walking Holidays, a subsidiary of World Expeditions, is offering a 20% discount on the cost of a second traveller booking on its Kakadu adventure.

The deal applies to departures in 2015 on the six-day itinerary, representing a saving of \$439.

[CLICK HERE](#) for more details.

AA axes 2 LAX routes

TRAVEL agent GDS displays confirm that American Airlines will terminate daily flights from Los Angeles to both Santa Fe (SAF) and Monterrey (MRY),

Air China PEK/HKD

AIR China will introduce a ninth route from China mainland to Japan with new twice weekly frequencies between Beijing and Hakodate slated to start on 03 Jul.



Sponsored by:



CONGRATULATIONS

Glenn Francis

from **Virgin Australia**

Glenn is the top point scorer for Round 10 of *Travel Daily's* NRL industry footy tipping competition. Glenn has won a Lonely Planet guide and gift pack from Tourism Ireland.



Major Prize:

Two return Economy Class airfares to Dubai with **Emirates**



AUSTRALIA MINI BROCHURE

OUT NOW!

CLICK FOR MORE INFO
OR CALL 1300 665 470

PINPOINTS
Turn your bookings into cash.

Freestyle
HOLIDAYS

*Conditions apply. Freestyle Holidays is operated by Pinpoint Travel Group

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: 4/41 Rawson St, Epping NSW 2121 Australia
P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Assistant Editor:** Matt Lennon
Contributors: Louise Wallace, Jenny Piper, Sarah Piper **Editorial email:** info@traveldaily.com.au
Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au
Business Manager: Jenny Piper - accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Travel Daily **CRUISE** WEEKLY

travelBulletin

business events news

Pharmacy DAILY

Travel Daily TV



ARE YOU A MAGNET FOR SUCCESS?

Want to lure a brand new role?

Need to draw a more attractive salary package?

Let AA tempt you with the best travel jobs in town!

FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com.au

NSW & ACT – 8/6 O'Connell St, SYDNEY – (02) 9231 6377 – apply@aaappointments.com.au

VIC, WA & SA – 1/167-169 Queen St, MELBOURNE – (03) 9670 2577 – recruit@aaappointments.com.au

QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – employment@aaappointments.com.au

SUPPORT THE TEAM CUSTOMER SUPPORT CONSULTANT BRISBANE – \$50K PKG

A fabulous opportunity is now available for a customer support consultant to join the team. This is a customer service role that will see you handling client queries from bookings made online providing options & solutions as required. Strong GDS, problem solving, customer service & communication skills required. You will be required to work as part of a 7 day roster. If you understand the importance of customer service we want to hear from you. Enjoy a fantastic office location, strong salary package & benefits. Apply now!

TRY SOMETHING NEW ONLINE TRAVEL CONSULTANTS BRISBANE CBD – OTE \$50K ++

An exciting new opportunity exists to join this dynamic travel company as an online travel consultant. You will be working in a busy office where you'll be handling online enquiries and converting into sales. You will require strong communication skills, high level attention to detail along with delivering exceptional customer service. This position will require you to work weekend and after hours shifts. Superb \$\$ package & benefits! All you need is 2 years consulting experience, proven sales skills & a great attitude!

THE LEADERS IN ONLINE TRAVEL CUSTOMER SERVICE OFFICER MELBOURNE – SALARY PACKAGE TO \$56K + BENEFITS

Bring your exceptional customer service skills to one of Australia's most recognized online travel companies. This exciting new role offers a rotating roster, fun and supportive team and the opportunity to develop your career. You will be moving away from the retail sales environment responding to customer service enquiries by phone or email. Ideally you will have a min 12 months retail experience together strong Galileo or Sabre knowledge. This won't last long, kick start your online career today!

LOOKING FOR YOUR NEXT CHALLENGE GROUPS CORPORATE CONSULTANT MELBOURNE – SALARY PACKAGE TO \$70K (OTE)

Are you sick of not being recognized for all of your hard work? Look no further, known for their recognition, uncapped earnings and supportive team environment this company is looking for their next Corporate Superstar. Predominately looking after their academic clients you will be responsible for group travel coordination, so previous experience is essential along with strong fares knowledge. Located on the city fringe and offering exceptional benefits such as free gym use, don't miss out!

CALLING ALL PART TIMERS – LUXURY LEISURE TRAVEL CONSULTANT MELBOURNE - SALARY PACKAGE TO \$55K (PRO RATED)

A RARE opportunity has become available for one of Melbourne's leading Travel Agencies offering both business and leisure travel. Working three days a week you will join a very experienced team offering unique and exclusive itineraries for their high end clientele. Located in one of Melbourne's best suburbs you can kiss the city commute goodbye. You will need a minimum of 4 years' experience and preferably proficient with Amadeus. Luxury is calling, apply today!!

DO YOU HAVE A PASSION FOR NEW ZEALAND WHOLESALE RESERVATIONS CONSULTANT ADELAIDE – SALARY PACKAGE TO \$47K + INCENTIVES

Work for the leading New Zealand specialists offering a wide range of holiday packages and tailor-made itineraries. Servicing both travel agents and the general public you will enjoy the variety and no face to face contact. Offering a stable yet fun and social working environment with discounted travel benefits and ongoing incentives this is the role for you. If you have a minimum of 18 months industry experience and well-travelled in New Zealand contact us today to find out more.

ACCOUNTS GURUS, HAVE FUN IN NUMBERS TRAVEL ACCOUNT OFFICER SYDNEY – SALARY PACKAGE UP TO \$55K

A boutique tour operator is looking for a talented Financial Officer to be responsible for Accounts Payable. Ensure supplier payments are to schedule, reconcile the invoices, allocated credit card payments, run reports, reimburse staff expenses & ad hoc filing. If you have a Travel Accounts background, high attention to detail, & preferably SUN experience, you will be rewarded with a top salary, overseas annual conference & supportive environment. Apply today to start having fun with numbers!

ALL ON BOARD TO A NEW CAREER RETAIL TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE UP TO \$55 OTE PLUS FAMILS

This boutique retail agency is looking for a European specialist to join their supportive team. Working in a bright and social team your role will involve selling unique luxury tour product to some of the most exciting destinations across the globe. A love for travel is a must. If you enjoy an excellent salary package with great bonuses and overseas educational, then this is the job for you. A minimum of 2 year travel industry experience, exceptional sales skills and a friendly positive attitude are a must. Don't delay!



7 Worst excuses for not turning up to an interview

Read our latest inPlace Blog!



Ben Carnegie

Business Development Mgr Airlines - Sydney

- ▶ Visiting agents throughout SE Asia
- ▶ Established Airline
- ▶ Salary from \$70K + + +

An opportunity to represent one of the worlds' best known airlines. This client is seeking candidates that have previous experience working in Asia and have existing relationships with agents across a number of Asian countries. Singapore, Malaysia, Thailand, Vietnam Philippines, Taiwan and Indonesia will be countries you will be regularly visiting.

Your role will involve establishing new business contacts and call plans in some regions whilst maintaining existing relationships in other countries that had previously been formed.

An airline background and the ability to speak Mandarin is essential for this position.

So if you are free to travel 2 out of every 4 weeks and love visiting Asia, then this opportunity is for you! Send your application for consideration today!

Call Ben or [click here](#) for more details

Work half the year! Online Customer Service

- ▶ Work 7 days and get the next 7 completely off!
- ▶ Good PC skills and reservations experience required
- ▶ Salaries \$45K package early June start - Sydney

Fun, dynamic company based in Surry Hills & close to public transport will see you work with an online booking tool servicing calls and emails from agents & the direct public.

Call Ben or [click here](#) for more details

TEMP - Sydney

- ▶ 6 week assignment in Sydney CBD
- ▶ Groups and leisure for Event Travel
- ▶ Sabre CRS essential

With an increase in new clients this well established events agency seeks a temp travel consultant for an immediate start. Booking group travel along with pre & post extensions.

Call Ben or [click here](#) for more details

Retail Travel Consultant - Hills District Sydney

- ▶ Work close to home!
- ▶ An agency with longevity - Immediate start
- ▶ Generous salary + incentives plus parking

This well established agency seeks a strong consultant with good destination & airfare/ticketing knowledge with a minimum of 3 years' experience working in retail travel.

Call Cristina or [click here](#) for more details

Client Relations Agent, Global brand - Sydney

- ▶ Early start and early finish!
- ▶ Monday to Friday
- ▶ Global Travel Co. Salary \$50K

This is a highly regarded travel business looking for an experienced Client Relations Agent to assist in increasing & retaining the customer base & increase customer loyalty.

Call Ben or [click here](#) for more details

Product Manager - Newcastle or Sydney

- ▶ Maternity leave contract
- ▶ North America product
- ▶ Start ASAP

Previous experience with contracting, negotiation & brochure production. Product review & evaluation will also be a part of your responsibility with distribution yield & revenue mgt.

Call Ben or [click here](#) for more details

Emirates *One&Only*

WOLGAN VALLEY

Australia

BAHAMAS | BAHRAIN | CAPE TOWN | DUBAI | GREAT BARRIER REEF | WOLGAN VALLEY
LOS CABOS | MALDIVES | MAURITIUS | MONTENEGRO | SANYA

Blue Mountains Discovery

Escape for two nights and enjoy a mountain retreat in a Heritage Suite with your own private pool, gourmet meals and a selection of beverages and activities from \$1,400 per person

FOR RESERVATIONS, PLEASE VISIT ONEANDONLYWOLGANVALLEY.COM,
CALL +61 2 9290 9733, EMAIL RESERVATIONS@WOLGANVALLEY.COM
OR CONTACT YOUR PREFERRED TRAVEL PROFESSIONAL

Offer valid from 1 April - 30 June 2015. Blackout periods apply. Rates are based on a minimum two-nights' stay per person per suite. Rates are valid on twin-share basis inclusive of breakfast, lunch and dinner with a selection of non-alcoholic beverages, local wines and beer with meals. Offer cannot be used in conjunction with any other promotion. Rate is valid Sunday-Thursday inclusive. Rates for Friday-Saturday commence from \$1500 per person twin-share for two-nights' stay. Other terms and conditions apply. Offer is subject to availability and change without notice and other terms and conditions may apply.