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Monday 25th May 2015



1300 125 007

Helloworld web share up

HELLOWORLD has moved into the top ten travel agency websites, with the latest figures from Experian Hitwise revealing significant shifts in online share.

For the week ending 25 Apr, helloworld.com.au crept up from 11th position the month prior into tenth, but is still a fair way behind online leaders such as Webjet, Expedia, Wotif, Skyscanner and Flight Centre.

The website of Virgin Australia's Velocity frequent flyer scheme also surged into the top ten, jumping into 7th place on the back of heavy promotion of its

New Evergreen brox

SEVERAL new tours make their debut in Evergreen Tours' justreleased 2016 USA/Canada guide, rapidly flying to agency shelves. Details on the TD cover today.

SA famil spots going

AIR New Zealand has found the first of 20 agents to take part in an upcoming famil to South America - 19 places remaining. See the last page for details.

new fuel partnership with BP.

The fairly volatile figures revealed that Webjet boosted its share significantly during the month to stay in top spot with a 16.18% share.

The result meant it was not far behind the combined Expedia (in second place with 8.94%) and Wotif (third with 8.65%), with Flight Centre in fourth, holding a 7.43% share for the period.

Lastminute.com.au closed in 6th spot with a 3.89% share while Cheap Flights and FareCompare rounded out the top ten.

The exclusive Experian Hitwise figures feature among other stats in each travelBulletin - subscribe at travelbulletin.com.au/shop.

Today's issue of TD

Travel Daily today has nine pages of news, including a front cover page for Evergreen Tours, a photo page from AOT, plus full pages from: (click):

- AA Appointments jobs
- Travel Trade Recruitment
- Corporate Traveller job ads
- Club Med
- Air New Zealand

🖟 australia | AIR NEW ZEALAND 🚭





To book refer to your GDS

Travel periods and conditions apply



For more information visit www.ghv.com.au

*Conditions apply



viva! holidays

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& automatically go in the draw to

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Sunlover Holidays TV Commercial

Sunlover Holidays is excited to announce the launch of our brand new TV commercial currently appearing in Victoria.

Watch it now!



Want more freedom and flexibility in your job?



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Monday 25th May 2015





on location at Disneyland

Today's issue of TD is coming to you courtesy of Disney and Qantas from Disneyland, California, which is this week launching a massive 6oth birthday celebration.

TENS of thousands of die-hard Disney fans packed Disneyland Resort for a 24 hour party to mark the beginning of its 6oth Anniversary celebrations.

The park was open from 6am Fri to 6am Sat, with ticket gueues open from 10pm the night before and many sleeping out in order to be the first to enter.

Major new attractions included the 'Paint the Night' electrical parade and the 'Disneyland Forever' fireworks which brought a tear to many an eye - see instagram.com/traveldailyau.

Luxury lounge for Air NZ

AIR New Zealand's new Sydney lounge (TD Fri) is the first in a wider program which will see the carrier roll out similar concepts across its global network.

A revamped flagship lounge is planned for Auckland, while similar new spaces are planned for Brisbane, Queenstown and several regional NZ ports.

Rocky 2016 release

ROCKY Mountaineer will enable bookings for 2016 travel effective 01 Jun, with the first departure of the season leaving Vancouver on 19 Apr next year.

The new program will include the enhanced Rainforest to Gold Rush route including the 'sea to sky' climb between Vancouver and Whistler in GoldLeaf service.

Next year will mark the longest season in Rocky Mountaineer history, finishing up with the final departure on 16 Oct.

The lounge has been created using feedback from "high value customers across multiple international markets," and features a range of zones allowing guests to network, socialise or quietly get on with business.

A glass-walled bar features barista coffee - which can even be ordered during check-in via the Air NZ app - as well as cocktails by evening, along with a "food theatre" featuring a resident chef preparing fresh cuisine, while a self-service buffet is available.

See facebook.com/traveldaily for photos from the launch.

RVC 2016 to Montreal

CANADA'S inbound tourism showcase Rendez-vous Canada will next year take place in Montreal, with the successful bid coming ahead of the 2015 edition of the event in Niagara Falls this week - on location updates in TD.

AOT set for new TVC

AOT Group ceo Andrew Burnes says he believes "the time is right to inspire Australians to holiday in their backyard," with the launch of a new Sunlover Holidays TV commercial which will be screened nationally.

The TVC coincides with the debut of Sunlover's 15/16 brochure range which comprises 14 programs including a new "Signature Collection".

AOT is also behind Air New Zealand Holidays which has released 15 new programs including Norfolk Island, the Cook Islands, Fiji, Hawaii and the USA; while Territory Discoveries also has two programs in the market.

Burnes said AOT remains committed to the retail market in Australia and NZ, with the company recently hosting top consultants and industry partners at its regular Stars gala event in South Australia.

See page eight for the photos.

The Celebration Incentive. By Etihad.

Sign-up to SuperSeller to win.

At Etihad Airways, we have a lot to celebrate. We're giving 2 lucky winners in each state, the chance to win some fantastic prizes:

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Monday 25th May 2015



Eurovision mania for TD winner



ABOVE You may not recognise her without the beard, but this is Emma Guthrie from Journeys by Design, who was the winner of a trip to Eurovision after entering our Feb competition (*TD* 05 Mar).

Guthrie, who dressed up as Conchita Wurst, the crossdressing winner of last year's Eurovision Song Contest, enjoyed the chance to hobnob with none other than Aussie crooner Guy Sebastian at an exclusive party at the Australian Embassy in Vienna.

She also attended the finals of Eurovision, with the amazing prize courtesy of the Austrian National Tourist Office and Austrian Airlines.

Guy finished fifth in Eurovision 2015, with Sweden's Mans Zelmerlow taking out the title.

State of Origin comp

TRAVEL Daily is once again running our popular NRL State of Origin competition this year.

For 2015, first prize is one night at the Novotel Sydney Olympic Park in a Superior King Room with breakfast for two, valued at \$465.

Open to all *Travel Daily* readers, to enter you have to answer a series of questions across the three game series, with the winner being the person who gets the closest answers.

Game 1 kicks off this Wed evening in Sydney, and the first lot of questions are:

- 1. Which team do you tip to win the 2015 State of Origin series?
- 2. What do you predict to be the final score for Game 1?
- 3. In which minute of Game 1 will the first try be scored?
 Email your answers by COB Wed to soocomp@traveldaily.com.au.



SYDNEY OLYMPIC PARK



Window Seat

TD was lucky enough to be in Disneyland for the historic 60th anniversary and had the chance to meet lots of Disney fans - including Mike and Annie (**pictured** below) who along with hundreds of others, staked out a spot for the new 'Paint the Night' electrical parade over eight hours before showtime.

Mike said as well as visiting

the park
daily
in the
lead-up to
the 60th,
he had
ordered
this
special
'Diamond'
suit just
for the



celebrations.





CLICK FOR MORE INFO OR CALL 1300 133 524





*Conditions apply, kids price valid for children under 12 years. Operated by Pinpoint Travel Group.

EU package update

THE European Union's "Package Travel Directive" has been revised to include online businesses.

The Package Travel Directive (PTD) has been in place since the 1990s and mandates consumer protection on travel products which are purchased together as a package in one transaction.

According to the European Tour Operators Association (ETOA), the revised directive will now apply to "combinations of services bought online for an inclusive price".

The ETOA welcomed the reform, but said there was further scope for improvement - in particular measures which would allow for a pan-European system of financial protection.

Jupiters upgrade

ECHO Entertainment has announced a \$75m room upgrade for its Jupiters Hotel & Casino on the Gold Coast, with the property to remain in operation while all 592 rooms are fully refurbished.

AC to Atlantic City

NEW seasonal four times weekly flights between Toronto and Atlantic City have been launched by Air Canada Express, operated by Jazz Aviation with Q-400 turboprop aircraft.

Expedia eLong sale

EXPEDIA has sold its 62.4% majority stake in Chinese online travel agency group eLong.

The purchasers are based in China, and include Ctrip.com International, Luxuriant Holdings Limited, Keystone Lodgings and Plateno Group.

The US\$671 million transaction will also see Expedia and Ctrip cooperate with each other "to allow their respective customers to benefit from certain travel product offerings for specified geographic markets".

Saudi Shangri-La

SHANGRI-LA Hotels has signed a deal for the management and operation of a new luxury hotel and residences development in Jeddah, Saudi Arabia.

It will be the country's first Shangri-La, with the 242-room hotel in a 65-storey development on Jeddah Corniche Rd scheduled to open in early 2018.

Shop around the clock

MERCHANTS in Montreal will be able to stay open 24/7 if they wish under a new tourist zone declaration by the Quebec Govt.

The 24/7 allowance applies to five tourist zones of the city and will initially be a five-year trial.

NIKI drops Tel Aviv

AUSTRIAN low-cost carrier NIKI will cease operations to Israel from 09 Oct, announcing the suspension of its thrice weekly Vienna-Tel Aviv A320 service.



Monday 25th May 2015

Air NZ lounging around



ABOVE: Air New Zealand chief commercial officer Cam Wallace formally launched the carrier's new lounge at Sydney Airport on Fri (see **page two**).

Wallace is **pictured** above with Shirley Field from Virgin Australia and Air NZ general manager Australia Leanne Geraghty, with the lounge's new glass-walled cocktail bar in the background.

New VA BNE bases

VIRGIN Australia has confirmed the establishment of a long haul international crew and pilot base for Brisbane.

A dedicated East Coast charter operations base will also open, with the facilities building on VA's strong presence in the state and the expansion of VA's BNE-LAX flights to daily (*TD* 23 Jul).





THIS year's Emirates and Dubai Tourism Ultimate Famil wrapped up with a special experience for 14 of Australia's top-selling First and Business Class travel agents.

They took in some of Dubai's top tourism product, staying at the Al Maha Desert Resort & Spa, Park Hyatt and the iconic Burj Al Arab.

Participants were blown away by the activities on offer, enjoying a skydive across the Palm, lunch at Pier Chic, dinner in the underwater restaurant at the Burj Al Arab, Jumeirah Zabeel Saray spa treatments and sunset drinks at At.Mosphere - the highest restaurant in the world, in the Burj Khalifa.

Private swimming with dolphins, a camel safari and private

sundowners in the desert topped it off - not to mention hot air ballooning across the desert at sunrise.

The group is **pictured** above ready to head aloft: Hilary Weir, Dream Maker Travel; Michelle McNamara, Phil Hoffmann Travel; Ruth Leibson, FBI Travel/ CT Partners; Michelle Pasmanik, Executive Edge Travel & Events; Tanya Littlejohn, ATAC; Stacey Devine, Flight Centre; John Wallace, RAA Travel; Pauline Gray, APX Travel Management; Meryem Yilmaz, Firstclass.com.au; Robert Finnie, Voyager Travel; Nathan Dare, Travel Associates; Pip Abbott, Veritas Events; Suzanne Baker, Magellan and Laura Mules from Orbit Corporate Travel.

MyMagic+ expansion

DISNEY chief operating officer Tom Staggs has said the company could roll out "variations" of its MyMagic+ wristband technology, which allows users to personalise a visit, to its other global parks.

Speaking to *Reuters*, Staggs said: "We will bring variations on MyMagic+ to our parks and other businesses around the world."

Strong customer feedback to the technology in the two years since the program began (*TD* 09 Jan 2013), along with steadily increasing earnings, led to the idea of expansion, Staggs said.

Customers have used more than 11 million wristbands in that time, the Disney executive added.

Rex joins up CNS-TSV

REGIONAL Express (Rex) has today announced a significant expansion of services between Cairns and Townsville in Far North Queensland.

From 06 Jul, the carrier's current two weekend return services between the cities will explode to 34, run as three additional return flights each weekday.

Rex general manager network strategy and sales Warrick Lodge said the carrier had been "heavily solicited by businesses" to start a competitive service on the route since Virgin Australia withdrew.



Monday 25th May 2015

TIANZ urge NZ/CA tick

THE proposed alliance between Air New Zealand and Air China will complement existing flights between Shanghai-Auckland and Guangzhou-Auckland, Tourism Industry Association New Zealand has told the NZ regulators.

In a submission to the Ministry of Transportation, TIANZ said the potential Beijing-Auckland flights which may be born of the alliance would help attract "high value visitors" from the Chinese capital.

"Given the value that can be generated from the Beijing and surrounding North China area, this service would provide a substantive opportunity to further grow this important part of the China visitor market," the tourism association commented.

Based on past data, almost 75% of residents from the region who visited NZ in the past year travelled for 'holiday' purposes.

TIANZ further said it was crucial for New Zealand to encourage "mono-destination travel", as it is proven that visitors stay longer than dual-destination travellers.



CLICK FOR MORE INFO OR CALL 1300 133 524



*Conditions apply, kids price valid for children under 12 years. Operated by Pinpoint Travel Group.

Great Lakes next for Evergreen

EVERGREEN Tours' brand new Canada, Alaska and USA brochure hit agency racks late last week, complete with new itineraries, experiences and cruise options.

GM Angus Crichton (pictured) told *Travel Daily* on Fri Evergreen's sales on the program for 2015 had been healthy, with double-digit growth achieved on the year prior after its first dabble at Caribbean cruises proved a hit.

Also popular were Canadian East Coast add-ons, with Crichton reporting many agents had boosted commissions by syncing up trips to Montreal, Toronto & Quebec with a Rockies itinerary.

Building on its successes, Evergreen has developed two new tours for 2016.

Taking cruising by the horns, the premium tour operator says it is first in Australia to market the Haimark Line-owned *Saint Laurent*, which cruises the Great Lakes from Toronto to Chicago.

The 210-guest exploration ship will debut in coming weeks, with Evergreen Tours incorporating the vessel into its new 23-day Eastern Explorer & Great Lakes Discovery, scheduled to depart on 01 Aug and priced from \$12,595ppts.

Maintaining its strong cruise product in North America in 2016, Evergreen Tours returns with more voyages of the Inside Passage, Mississippi, Caribbean, Hawaii and New England.

Snake River cruises in the US Northwest Pacific have been shelved due to low demand.

The Icons of the USA provides a complete American experience over 19 days, spending nine nights in Los Angeles, San Francisco and Las Vegas on the west coast prior to jetting across to Chicago for two more, then flying on to Boston, New York and ending in Washington DC.

Andrew Challinor 0409 993 895

andrew.challinor@savenio.com.au

www.chooseyourownpath.com.au

National Affiliate Sales Manager



Crichton said the itinerary has a real FIT feel about it, but is fully escorted from start to finish and great value, priced under \$10,000.

Other new products include a visit to the Yamnuska Wolfdog Sanctuary near Banff where guests come face-to-face with wild wolves in their natural habitat.

In Chicago, Evergreen is offering a new Roaring Twenties Mobsters 'You're Invited' local experience.

To kick-start the 2016 program, "Earlybear" companion fly free (air & taxes) deals are available for bookings made by 30 Nov.

See evergreentours.com.au.

Evergreen Tours will conduct webinars next week to give travel agents insider knowledge of the program's 50 tours and cruises.

Sessions will be held on 10 Jun at 8am (AEST) and 10am (AEST) - more details on the **cover page**.

MEANWHILE, Evergreen has unveiled a new Solo Explorers Club, offering Fly Free & No Single Supplements on a range of European River Cruises.

Dutch Gulf flt freeze

THE Dutch Govt has moved to block Middle Eastern carriers from accessing new landing rights at Amsterdam Schiphol Airport, amid claims they are receiving "unfair" financial support.

The reaction is aimed squarely at the likes of Emirates, Etihad Airways and Qatar Airways.

Currently, the UAE carriers both offer double daily flights from Dubai and Abu Dhabi to AMS, and QR will begin daily flights to the Dutch airport starting 16 Jun.

According to a story published in the *Financieele Dagblad*, Holland's junior transport minister Wilma Mansveld said: "I want, together with my European colleagues, to take a tougher approach to the rise of airlines in the Middle East if there is talk of unfair competition".

Ambassadors winner

COURTNEY Nicholson of Main Beach Travel has been selected by Centara Hotels & Resorts as the winner of an eight-night holiday in Thailand for completing the Centara Ambassadors e-learning.

She has won three nights at the Centara Central Station Hotel Bangkok and five nights at the Centara Nova Hotel in Pattaya.

Dallas WTTC summit

THE Dallas Convention and Visitors Bureau has secured the World Travel & Tourism Council (WTTC) Global Summit in 2016.

Dallas is only the third US city to ever be awarded hosting rights for the annual event in its 15 year history, beating the likes of Lisbon and Bangkok to the rights.

The two-day show will be held next Apr and is expected to attract some 500 guests including global tourism ministers & bosses of major tourism enterprises.

Travel Daily First with the news

Monday 25th May 2015

Free night at Mahali

VIRGIN Limited Edition is offering a free night at its Kenyan Safari Camp, Mahali Mzuri, until 31 Jul when booking a minimum of three nights.

Low season rates from US\$640pp have also been extended until Jul.



As of June 1, guests can book Rocky Mountaineer packages for travel in 2016. To celebrate the exciting enhancements available to guests travelling next year, including the much-anticipated launch of the extended Rainforest to Gold Rush route, Travel Daily and Rocky Mountaineer are giving one lucky agent the opportunity to win a luxury hamper, including Veuve Clicqout Champagne, Unforgettable Journey book, binoculars, fridge magnets, Jade carved bear with fish, Eat Play Love cookbook signed by Executive Chef, Jean Pierre Guerin and seaweed sea salt, valued at \$250.

To win, answer each day's question correctly and have the best answer to the final question. Send your answers to

rocky@traveldaily.com.au

What month will Rocky Moutaineer's first departure of the 2016 season leave Vancouver?

Hint: check today's Travel Daily



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Gold Coast

APT

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Thu 28 May

Wed 3 June

Future events in: Adelaide & Northern NSW



Brochures

WELCOME to Brochures of the Week, *Travel Daily*'s Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Contiki - Australia and New Zealand 2015-16

Both ends of the temperature spectrum are covered in Contiki's new Australia/NZ brochure, with a particular new itinerary covering both the fiery and icy elements of New Zealand. Guests will wander the volcanoes of Auckland prior to venturing to the skiing mecca of Queenstown. Itineraries in the program offer plenty of free time for individual exploration, unique, local and

authentic experiences, exclusive inclusions and in-depth exploration.



Broome & The Kimberley Holidays - 2015/16
Also including the Northern Territory, the new guide from Broome & The Kimberley Holidays offers 92 pages of holiday ideas for the scenic Australia region. Added for this year are new self-drive itineraries ranging from two days in length through to two weeks, each with plenty of flexibility. Country racing is also included, with a host of packages designed to take in the spectacle. A seven-night Darwin & Kakadu

package has also been added. Kimberley cruising also features strongly.



Creative Holidays - Thailand 2015-16

An ever-changing destination, the bustling nation of Thailand serves up many new and exciting elements to entice both first-timers and regular visitors. Thirty new hotels, many upmarket and luxury, have been added to bolster an already strong range, along with new regions not previously offered by Creative such as Sangklaburi Lake and Trang. Enjoy a full page of Khao Sok elephant

tours, covering the many ways guests can interact with the animals.



Infinity Holidays - South Australia 2015/16

A luxury getaway awaits, with Infinity's standard "Something Special" sub-genre offering up a variety of ways to spoil a loved one. Four new hotels have been added, three in Adelaide and The Frames in Paringa, complemented by an embedded augmented reality video which can be brought to life via a QR scanner. Three new winery tours have been added, including

one which allows guests to sample a tawny from the year of their birth.



Aussie Adventures - Top End 2015/16

Featuring seven itineraries ranging in length from a half-day through to a week, the new brochure from Aussie Adventures features up-close (but not too close) interactions with wildlife including crocs. Guests can witness jumping crocs, panoramic landscapes as their surroundings and spotting of rare birds. Further highlights including cruising the Mary River Wetlands,

swimming at Gunlom Falls, canoeing on Katherine Gorge and more.



Tourism Malaysia - Sabah 2015/16

Value-for-money holiday options in tropical Borneo are available now, all detailed in a new guide released by Tourism Malaysia Sabah. Featuring an aggregation of product from 18 cooperating tour operators, tours to suit different interests and budgets are all included.



Kirra Holidays - New Zealand Coach Touring 2015
Four styles of touring feature in the new guide from
Kirra Holidays, with product ranging from 5-23 days.
Guests can opt for a small, intimate itinerary through
to off-the-beaten-track tours. Or for traditionalists, the
popular Classics range take in all of the iconic sights,
while the Highlights Series allows for more free time
and independent sightseeing, while still on a budget.

Gift incentive closing

ONLY six days remain for agents to earn \$20 Coles & Myer gift cards per person from Rail Plus for every Eurail Global or Eurail Select pass sold & paid by 31 May.



Monday 25th May 2015

Ribbon cut to open new Quest



LIVERPOOL Mayor Ned Mannoun was on hand to cut the ceremonial ribbon, opening its 22nd Quest Serviced Apartments property in NSW late last week.

Celebrating with a cocktail party at the property, Quest chief operating officer Scott McAlister was also on hand along with the property's franchisee Tom Wang.

Invited as a special guest for the occasion was former Roosters NRL player Anthony Minichiello, who addressed guests with tales of his years at the game's heights.

Although he made his name in the city east, Minichiello's family & heritage are firmly entrenched in the Liverpool area, as he told guests of the benefit to the local area the new Quest will have.

The property is the third extended stay accommodation opened by Quest this year, joining Nowra and Albury, with Chatswood, St Leonards and Newcastle still to go this year.

WY/GA get together

RECIPROCAL codeshare partnership between Oman Air and Garuda Indonesia will kick off from 01 Jun on services between Muscat and Jakarta.

Third country routes and select domestic routes will also feature, with GA codes to appear on WY flights to Bangkok, Kuala Lumpur and Salaleh, Iran.

Conversely, GA routes between Jakarta and Bangkok, Denpasar & Kuala Lumpur will carry WY codes.

Minichiello is **pictured** above left joining in the ribbon cutting with Liverpool Mayor Ned Mannoun, franchisee Tom Wang and Quest coo Scott McAlister.



Rd 15 Winner



Sponsored by:



CONGRATULATIONS

Shane Gibbons

from Carnival Australia

Shane is the top point scorer for Round 15 of *Travel Daily's* Super XV Rugby industry footy tipping competition. Shane has won a gift pack from Emirates.

Major Prize:

Two return Economy Class airfares to Dubai with **Emirates**

AOT honours its top achieving Stars

THE AOT Group recently hosted Stars the Event - rewarding its top 100 agents and staff to four amazing nights in South Australia. The prestigious annual Stars the Event remains one of the longest running and most sought after reward events on the travel industry calendar and brings together the AOT Group's high achieving agents from across Australia and New Zealand.



Stars the Event 2015 was a resounding success, with attendees visiting key South Australian regions of the Barossa, Kangaroo Island, the Fleurieu Peninsula's McLaren Vale and Adelaide to indulge in food, wine and nature experiences. From cooking challenges at Jacob's Creek Winery, wildlife encounters with sea lions on Kangaroo Island and wine tastings throughout the state, 2015 was an event to remember.

The event finished on a high with the Stars Gala Award Evening held at the National Wine Centre, hosted by Andrew and Cinzia Burnes and co-sponsored by the South Australian Tourism Commission (SATC).

A big thank you to our supplier partners and sponsors, including SATC, for an amazing event and helping us showcase the beauty of South Australia.

And a sincere thank you to our retail partners for their ongoing support.





































Cali ready for mammoth season



VISIT California, Mammoth Mountain and Mammoth Lakes spent last week in Sydney and Melbourne meeting with travel agents and skiing wholesalers.

Agents representing Skimax and helloworld Bowral were among those in attendance to meet Kristin Rust and Michael Vanderhurst, who spoke of the excitement in Mammoth Lakes. Bookings for the 2015/16

season have just opened (*TD* Thu) with the mountain welcoming two million people worldwide on average for a ski season.

Vanderhurst is **pictured** above at the Skimax Travel Agent Event at the Grace Hotel in Sydney sitting in front, with Tristan Freedman from Visit California and Jeff Guillory - Westin Monache Resort, Mammoth Lakes with agents in Sydney.



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How many 'trip types' do On the Go have?

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NZ closes on 3 million

VISITOR arrivals to New Zealand for the year-to-Apr 2015 closed at 2.96 million, according to Statistic New Zealand figures.

The latest inbound update sees the country rapidly closing on a milestone of three million visitors for a 12-month span, Tourism New Zealand ceo Kevin Bowler said.

Double-digit growth was noted from five Asian markets in Japan, Korea, Singapore, Malaysia and Thailand, with the US, UK and Germany also up over 5% each.

Event wins for Coast

MAJOR badminton & triathlon events will be held on the Gold Coast in coming years after the destination was chosen as the host city for global tournaments.

In 2017, the best badminton players from around the world will arrive for the Badminton World Federation's Sudamin Cup, taking place outside of Europe for the first time in its 25 year history.

A year later, the 2018 ITU World Triathlon Series Grand Final and World Championships will be held, attracting more than 17,000 visitors and \$19 million in spend.

Bank gives up on IT

UNITED Bank of India says it has given up on ever recouping any money owed by defunct Indian carrier Kingfisher Airlines.

The creditor is one of 17 in line seeking to recover money from the carrier, which ceased flying in 2012 before having its license revoked early the following year. Kingfisher Airlines is in debt to 65 billion rupiah (AU\$1.3 billion).

Queenstown covered

HALF a metre of fresh snow has blanketed Queenstown in the lead-up to the 2015 ski season, with Destination Queenstown saying the season is set to be big.

CEO Graham Budd said there was a buzz around town with the season fast approaching.

"Coronet Peak and Cardrona Alpine Resort are both scheduled to open on 13 June with the other mountains following suit."

Travel Daily First with the news

Monday 25th May 2015

AC cabin crackdown

EXTRA staff will be positioned at Air Canada check-in desks and security checkpoints from next week as the line begins a crackdown on oversized carry-on.

Initially beginning from Toronto, all cabin baggage will be marked with "Approved" stickers if it meets mandated size restrictions.

The practice will spread to other airports across Canada over Jun. It follows the carrier's recent

It follows the carrier's recent move to impose a C\$25 fee for the first checked bag (**TD** 19 Sep).



Sponsored by:



CONGRATULATIONS

Katherin Colvin

from helloworld Carousel
Katherin is the top point
scorer for Round 8 of Travel
Daily's AFL industry footy
tipping competition.
Katherin has won a gift pack
from Emirates.



Major Prize:

Two return Economy Class airfares to Dubai with **Emirates**

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WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS

SUPERIOR PRODUCT

BUSINESS DEVELOPMENT EXECUTIVE - VICTORIA MELB – SALARY PKG \$65K + BONUS & ALLOWANCES

Representing a PREMIUM PRODUCT, responsible for the Victoria market, you will use your sales experience to develop strategies to increase sales, build and develop strong ongoing relationships with key clients, together with promoting and managing sales and marketing avenues. To be successful in this role, you will possess a min. 3years experience in sales, have a analytical approach and highly approachable personality.

INDEPENDENT AGENCY GROUP

RETAIL ASSISTANT MANAGER

MELBOURNE - SALARY PKG TO \$65K + TRAVEL BENEFITS

This well known privately owned travel group are seeking a new travel expert to join one of their successful offices in Melbourne's south eastern suburbs. You will be responsible for servicing varied clientele, utilising your impeccable product and travel knowledge to book some of the most exciting travel itineraries across the world, whilst attending to management duties. Min. 4 years retail travel consulting experience required with Galileo & Crosscheck skills.

A LEADERSHIP ROLE WITH A LEADING BRAND

REGIONAL SALES MANAGER SYDNEY – SALARY PACKAGE FROM \$90K +

SYDNEY – SALARY PACKAGE FROM \$90K +
A unique opportunity in the market to manage a newly

established product. Due to continuing growth the role will manage channels throughout Australia & New Zealand. You will be required to implement strategies and develop relationships to increase brand awareness in the market.

You will be required to travel both nationally & internationally with this global brand. Can you own relationships and be the face of this brand? Apply Nowl

MAKE YOUR MARK!

CORPORATE BUSINESS DEVELOPMENT MANAGER BRISBANE – SALARY OTE \$80K

An amazing opportunity exists to join this dynamic travel management company as a BDM. You will be responsible for developing a pipeline & building relationships to acquire new business along with implementing sales strategies to optimise client spend. Attractive salary with uncapped earning potential. Experience as a travel BDM with a proven sales track record along with strong customer service, presentation, communication and negotiation skills essential

HUNT DOWN YOUR NEXT GREAT ROLE

BUSINESS DEVELOPMENT MANAGER SYDNEY – PACKAGES FROM \$85K

If you are an experienced BDM who can find new leads and win new business, this role will suit you. You will establish, maintain and grow commercial relationships through the travel agency channel. The role requires extensive travel around NSW, so you'll be flexible and you will need to be confident in delivering information and speaking in front of people. If you love life on the road and have proven experience in a similar role, please apply now.

WORK FOR A PREMIUM BRAND

MARKETING BRAND CAMPAIGN MANAGER SYDNEY – SALARY FROM \$90K + BONUS

An exciting newly created role for an experienced marketeer to make their stamp for a leading travel company. You will be able to execute strategies across all channels, working closely with the marketing & sales team as well as their external media agencies. You will need to be creative and dynamic to work collaboratively with stakeholders. Do you have a minimum of 5 years' experience in a marketing role and looking for a new challenge? This role is for you!

VARIETY IS THE SPICE OF LIFE!

MARKET DEVELOPMENT EXECUTIVE BRISBANE – SALARY OTE \$75K + SUPER

This global leader is looking for an experienced travel professional to grow and develop sales, processes & connectivity with low cost carriers. This role which will see you analysing data & trends, working with different departments on set up, reconciliation, pricing competitiveness, promoting & developing sales, training & best practices. 5+ years' experience, analytical, problem solving & relationship skills required. LCC experience a plus.

SPECIALIST TOUR OPERATOR

BUSINESS DEVELOPMENT MANAGER – SA/NT ADELAIDE – SALARY PKG \$55K + COMM PKG + MILEAGE

Are you a proven sales professional in Adelaide looking for a new product to promote? Responsible for the SA/NT market, your primary role is developing strategies to increase sales, growing sales revenue, building strong ongoing relationships with key industry agents, together with attending trade shows/expos. Previous experience in the travel industry as a sales executive or solid sales consulting experience essential.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

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After Hours Online Travel Consultant - PT

Brisbane, OTE\$60K+, Ref: 1744AW1

Are you looking for a part time role? Would you like to step away from face to face consulting? Are you available to work to a 24 hours roster 365 days? We have a role that will provide you with multiple opportunities to make solid commission and receive excellent shift allowance and free parking. Work in a supportive and autonomous work environment with a travel industry leader. Multiple benefits are on offer including ongoing training, career development, travel discounts and famils. Immediate start!

For more information please call Anna on (07) 3023 5023 or click APPLY now.

Industry Operations Coordinator

Sydney, \$DOE, Ref: 1548MB1

This is a new opportunity for an experienced travel industry Professional with strong attention to detail that is looking for their next challenge. This is a very diverse role for an ideal candidate who has exceptional attention to detail and can handle multi tasking in a large capacity. You will be working for a leading name in the travel industry and be well supported in this role. This is a fantastic career opportunity to expand your experience and knowledge within the industry.

For more information please call Marissa on (02) 9113 7272 or click APPLY now.

Luxury Corporate & Leisure Consultant

Melbourne, Up to \$66K, Ref: 1741MD1

Are you an experienced corporate or leisure consultant that has at least 5 years within the travel industry? If you are familiar with 5* travel products & have a personable manner to be able to nurture the loyal clients within the boutique company, Galileo exp, a sense of humour & be able to work within a small team ,this may be the role for you! You will be rewarded with Mon to Fri working hours, excellent salary package & fantastic travel team that like to work hard & celebrate success!

For more information please call Megan on (02) 9113 7272 or click APPLY now.

Business Development Executive SA & NT

Adelaide, \$50K, Ref: 1634LB6

This first class tour operator is currently looking for a highly experienced sales representative, to promote their brand on the road to travel agents around Adelaide. Do you have sales & training experience within the travel industry? Are you often described as a very proactive person? Then this could be the role you have been waiting for!! Excellent benefits are on offer for a travel sales superstar that can effectively foster business relationships. Interviewing now so don't delay!

For more information please call Lauren on (02) 9113 7272 or click APPLY now.

Cruise Travel Specialist

Southern Sunshine Coast. \$Competitive, Ref: 1686P\$1

Are you a travel consultant with extensive Cruise Product knowledge? Move into a role selling the highest yielding product in the industry! If you have wanted to become a cruise specialist but don't want to lose your other travel industry knowledge then this could be the role for you! This is a independent high end retail agency who have a strong focus on cruise. If you are able to work harmoniously within a small team environment and have worked successfully to set sales targets, please apply now!

For more information please call Peta on (07) 3023 5023 or click APPLY now.

Travel Consultant - FT or PT

Norwest Sydney, \$DOE, Ref: 1682MB1

Do you have passion for High End travel consulting and the desire for change within the travel industry? This role isn't just another travel consultant opening; this is the chance to work for a company that is nationally recognised and will help you build your career further. We are looking for a full time or part time consultant, work life balance and a dynamic environment! You will be rewarded with a very competitive salary and your experience will be your forte for success in this position.

For more information please call Serena on (02) 9113 7272 or click APPLY now.

Leisure Travel Consultant

Melbourne, \$Competitive, Ref: 0528KF1

Calling all Travel consultants! A rare opportunity has arisen at a well established retail travel agency for a travel consultant with excellent worldwide product knowledge. To be successful for this role you will have strong worldwide leisure product and destination knowledge, excellent GDS skills and experience of working successfully to set sales targets. If you would like to join a local reputable agency that offer a great working environment, Monday - Friday hours please contact me today.

For more information please call Kate on (02) 9113 7272 or click APPLY now.

Hotel Duty Manager

Perth, \$53k+ Super, Ref: 1643LB3

Looking to work for a global company that can offer you so much more than just a job? This is a fantastic opportunity for someone that is after career progression within a global brand! We need a "can do" Duty Manager for a luxury hotel in the CBD. If you are able to work under pressure, have a great personality, professionally groomed, adaptable to change and are looking for a career within a fantastic 5 star hotel. Only those with previous DM experience within a 4-5 star hotel need apply.

For more information please call Lauren on (02) 9113 7272 or click APPLY now.



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Travel Expert positions are currently available in the following locations:

Travel Managers

- North Sydney & Norwest: http://applynow.net.au/jobs/F164499
- Brisbane: http://applynow.net.au/jobs/F166660
- Melbourne & Surrounds: http://applynow.net.au/jobs/F164013
- Hobart: http://applynow.net.au/jobs/F166940

Business Development Managers

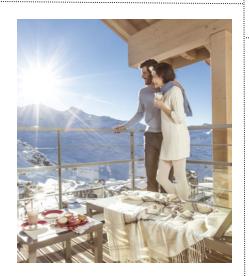
- Melbourne: http://applynow.net.au/jobs/F167739
- Sydney: http://applynow.net.au/jobs/F189051











CLUB MED SNOW DESTINATIONS

>Discover Club Med snow resorts!





VAL D'ISERE I FRANCE

At an altitude of over 1,850 m (6,000 ft), at the foot of the slopes, the Club Med Resort has a vast terrace overlooking the Espace Killy and a 5 Ψ luxury space. Its wood and stone façade blends in perfectly with the traditional chalet architecture in the resort.

VALMOREL I FRANCE

At an altitude of 1,460 metres (4,800 ft), with a magnificent view over the ski resort, Club Med Valmorel is located in the heart of this beautifully preserved mountain environment, designed by Pierre Diener. Discover also the Valmorel Chalets.

PRAGELATO VIALATTEA I ITALY

In the heart of the second largest ski area in Europe - La Vialattea - this prestigious ski resort hosted the ski jumping and cross-country skiing events for the Turin Olmypics in 2006.

HOKKAIDO SAHORO | JAPAN

Japan's most northern island, Hokkaido, is renowned for its mountains and fabulous landscapes, with forests and waterfalls, active volcanos and vast lakes.

FRANCE • ITALY • SWITZERLAND • JAPAN • CHINA







1 agent found. 19 to go.

SHANNON, FLIGHT CENTRE FAIRFIELD WATERS, TOWNSVILLE,

Shannon tested her knowledge of South America and is now officially a Buenos Agent! Think you have what it takes? You could win a spot on our Buenos Aires Famil, Argentinian football jerseys, cookbooks, or even tango lessons for you and your friends.

Why? Starting December 2015, Air New Zealand will be flying return to Buenos Aires three times a week via Auckland.* So get learning so you can get winning.

*Subject to regulatory approval.



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